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INVESTIGATION OF SENATOR DAVID F. DURENBERGER

EXHIBITS

BEFORE THE

SELECT COMMITTEE ON ETHICS UNITED STATES SENATE

ONE HUNDRED FIRST CONGRESS

SECOND SESSION

SPECIAL COUNSEL HEARING EXHIBITS

PART 2 OF 7
CONTAINS VOLUMES 1 THROUGH 6

JUNE 12-13, 1990

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HOWELL HEFLIN, ALABAMA, CHAIRMAN
WARREN B. RUDMAN, NEW HAMPSHIRE, VICE CHAIRMAN
DAVID PRYOR, ARKANSAS
TERRY SANFORD, NORTH CAROLINA
JESSE HELMS, NORTH CAROLINA
TRENT LOTT, MISSISSIPPI
WILSON A. ABNEY, STAFF DIRECTOR/CHIEF COUNSEL
ANNETTE M. GILLIS, CHIEF CLERK

United States Senate

SELECT COMMITTEE ON ETHICS
HART SENATE OFFICE BUILDING, ROOM 220
SECOND AND CONSTITUTION AVENUE, NE.
WASHINGTON, DC 20510-6425
TELEPHONE 224-2981

March 2, 1989

The Honorable David Durenberger
United States Senate
Washington, D. C. 20510

Dear Senator Durenberger:

Thank you for the January 31, 1989 response of your attorneys to the request for investigation filed with the Committee by members of the Minnesota Bar.

As you know, the allegations in the request primarily concerned the nature of payments you received from Piranha Press for appearances in 1985 and 1986, the possible use of Senate staff and facilities in the production and marketing of books authored by you, and the making of arrangements (including the acceptance of travel expenses) for several trips to Boston during 1985 and 1986.

At its meeting on March 1, 1989, the Committee voted to conduct a preliminary inquiry into the allegations in the request. A copy of the motion adopted by the Committee is attached.

With best wishes,

Howell Heflin
Chairman

Cordially,

Warren B. Rudman
Vice Chairman

SPECIAL
COUNSEL
HEARING
EX. 1

HOWELL HEFLIN ALABAMA CHAIRMAN
WARREN B RUDMAN NEW HAMPSHIRE VICE CH
DAVID PRYOR ARKANSAS JESSE HELMS NORTH
TERRY SANFORD NORTH CAROLINA TRENT LOTT MISSISSIPPI
WILSON W ABNEY STAFF DIRECTOR/CHIEF COUNSEL
ANNETTE M GALLIS CHIEF CLERK

United States Senate
SELECT COMMITTEE ON ETHICS
HART SENATE OFFICE BUILDING, ROOM 220
SECOND AND CONSTITUTION AVENUE NE
WASHINGTON DC 20510-6425
TELEPHONE 224-2981

RESOLUTION FOR INITIAL REVIEW

WHEREAS, the Select Committee on Ethics on March 1, 1989 initiated a Preliminary Inquiry into allegations of misconduct by Senator David Durenberger, and notified Senator Durenberger of such action on March 2, 1989; and

WHEREAS, on March 8, 1989 Senator Durenberger acknowledged receipt of the Committee's notice and assured the Committee of his complete cooperation in the inquiry; and

WHEREAS, the Committee has received information as a result of its Preliminary Inquiry;

IT IS THEREFORE RESOLVED:

(a) That the Committee determines that there is reason to believe, on the basis of information before the Committee as a result of its Preliminary Inquiry, that Senator Durenberger may have violated laws, or Senate Rules within the Committee's jurisdiction under Senate Resolution 338 (88th Congress), as amended, including 2 U.S.C. § 31-1 in connection with an arrangement with Piranha Press, Inc., and Senate Rule 37, paragraph 1 in connection with the solicitation of certain appearances to avoid payment of personal travel expenses; and

(b) That the Committee shall proceed to an Initial Review under Committee Supplementary Procedural Rule 4.

SPECIAL
COUNSEL
HEARING
EX. 2

[illegible]

United States Senate

SELECT COMMITTEE ON ETHICS

HART SENATE OFFICE BUILDING, ROOM 220
SECOND AND CONSTITUTION AVENUE, NE
WASHINGTON, DC 20510-6425
TELEPHONE 224-2981

RESOLUTION AUTHORIZING REVIEW BY SPECIAL OUTSIDE COUNSEL

WHEREAS, the Select Committee on Ethics on August 3, 1989 adopted a resolution calling for an Initial Review into certain matters respecting actions of Senator David Durenberger;

IT IS HEREBY RESOLVED:

(a) That, under the supervision of the Chairman and Vice Chairman, Special Outside Counsel, Robert S. Bennett with the law firm of Dunnells, Duvall, Bennett & Porter, Washington, D.C., and attorneys from that firm designated by him, are authorized to interview witnesses, to obtain correspondence, books, papers, documents, and statements (sworn or unsworn), to take testimony upon notice by deposition upon oath administered by an individual authorized by local law to administer oaths, and otherwise to act on behalf of the Committee in conducting the referenced Initial Review; provided that all subpoenas requiring the appearance of witnesses, whether at deposition or before the Committee, or the production of correspondence, books, papers, and documents, shall be authorized by the Committee or by the Chairman and Vice Chairman, acting jointly, and shall be signed by the Chairman or the Vice Chairman, and may be served by any person designated by the Chairman or Vice Chairman, and that the Committee shall not initiate procedures leading to criminal or civil enforcement proceedings for a witness' failure to appear to testify or to provide documents at a deposition unless the deposition notice was accompanied by a subpoena; and

(b) That Special Outside Counsel shall make confidential reports to the Committee in accordance with Committee Supplementary Procedural Rule 4.

SPECIAL
COUNSEL
HEARING
EX. 3

HOWELL HEFLIN, ALABAMA, CHAIRMAN
WARREN B. RUDMAN, NEW HAMPSHIRE, VICE CHAIRMAN
DAVID PRYOR, ARKANSAS
TERRY SANFORD, NORTH CAROLINA
JESSE HELMS, NC
TRENT LOTT, MISSISSIPPI
WILSON G. ABNEY, STAFF DIRECTOR/CHIEF COUNSEL
ANNETTE W. GALT, CHIEF CLERK

United States Senate

SELECT COMMITTEE ON ETHICS

HART SENATE OFFICE BUILDING, ROOM 220
SECOND AND CONSTITUTION AVENUE, NE
WASHINGTON, DC 20510-6425
TELEPHONE 224-2981

August 4, 1989

The Honorable David F. Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

The Committee has been conducting a Preliminary Inquiry regarding an arrangement you had with Piranha Press, Inc. during 1985-1986, and certain other matters. That Inquiry was occasioned by a complaint filed with the Committee by a number of members of the Minnesota bar.

As a result of its Inquiry, the Committee has determined that there is reason to believe you may have violated certain laws and Senate Rules. Accordingly, the Committee has adopted the enclosed Resolution to conduct an Initial Review. Please be advised that, based upon the referenced Complaint and information received during the course of the Preliminary Inquiry, the Initial Review will include the following issues:

(i) whether you may have violated the honoraria limits established by 2 U.S.C. § 31-1 by accepting payments in excess of such limits as consideration for speeches or appearances during calendar years 1985 and 1986 through an arrangement with Piranha Press, Inc.;

(ii) whether you may have violated the provisions of Senate Rule 34 (The Ethics in Government Act of 1978, as amended) by failing to report in your financial disclosure reports for calendar years 1985 and 1986 the acceptance of reimbursement for the expenses of travel undertaken in connection with appearances related to an arrangement with Piranha Press, Inc.;

(iii) whether you may have violated Senate Rule 38, paragraph 2 by converting a contribution to your personal use through an arrangement with Piranha Press, Inc.;

SPECIAL
COUNSEL
HEARING
EX. 4

(iv) whether you may have violated Senate Rule 37, paragraph 1, by soliciting sponsors for appearances in Boston, Massachusetts during 1985 and 1986 to avoid payment of travel expenses which would otherwise have been incurred by you in conducting personal business;

(v) whether you may have violated Senate Rule 35 by accepting the payment of personal travel expenses in connection with certain trips in the Boston, Massachusetts area on various occasions during 1985 and 1986, and miscellaneous personal and family member expenses during a trip to Puerto Rico at the end of 1985 and beginning of 1986; and

(vi) whether you may have violated 40 U.S.C. § 193d and the Senate Rules Committee regulations by using rooms in the United States Capitol and Senate Office Buildings during 1985 to make speeches or appearances for which you received fees either directly or through an arrangement with Piranha Press, Inc.

A copy of the Rules of the Committee is being furnished herewith in accordance with Committee Supplementary Procedural Rule 3(d)(4)(C). Also enclosed is a copy of the Notice the Committee has provided pursuant to Committee Supplementary Procedural Rule 3(d)(4)(B) to those persons who filed the referenced Complaint with respect to some of the matters that are the subject of the Initial Review.

The Committee has retained Robert S. Bennett as Special Counsel to assist it in conducting the Initial Review. The Committee understands that Mr. Bennett has met with your counsel, James Hamilton, and is available to discuss this matter further with him.

Sincerely,

Howell Heflin
Chairman

Warren B. Rudman
Vice Chairman

Enclosures

RESOLUTION FOR INVESTIGATION

WHEREAS, the Select Committee on Ethics on March 1, 1989 initiated a Preliminary Inquiry into allegations of misconduct by Senator David Durenberger, and notified Senator Durenberger of such action on March 2, 1989; and

WHEREAS, on August 3, 1989, on the basis of information which became available during the Preliminary Inquiry the Committee voted to retain Special Outside Counsel Robert Bennett to conduct an Initial Review into certain of the allegations; and

WHEREAS, the Committee has received the Final Report of Special Outside Counsel relating to the allegations; and

WHEREAS, on the basis of such evidence, there are possible violations of law, or violations of Senate Rules within the Committee's jurisdiction under Senate Resolution 338 (88th Congress), as amended, or there is possible improper conduct which may reflect upon the Senate (as contemplated in Section 2(a)(1) of S. Res. 338, 88th Congress, as amended);

IT IS THEREFORE RESOLVED:

(a) That the Committee determines there is substantial credible evidence which provides substantial cause for the Committee to conclude that violations within the Committee's jurisdiction may have occurred, to wit:

1) Senator Durenberger may have violated the honoraria limits established by 2 U.S.C. 31-1 and 2 U.S.C. 441i by accepting payments in excess of such limits as consideration for speeches or appearances during calendar years 1985 and 1986.

2) Senator Durenberger may have violated the provisions of Senate Rule 34 (The Ethics in Government Act of 1978, as amended) by failing to report in his financial disclosure reports for calendar years 1985 and 1986 the acceptance of reimbursement for the necessary expenses of travel undertaken in connection with appearances related to Piranha Press Inc.

3) Senator Durenberger may have converted a campaign contribution to personal use in violation of Senate Rule 38, paragraph 2, and may have failed to report and deposit a campaign contribution in violation of Section 434(b)(2) of the Federal Election Campaign Act and FEC regulations, by transferring to Piranha Press Inc. a $5,000 check made out to "Durenberger for U. S. Senate."

4) Senator Durenberger may have violated 40 U.S.C. 193d and the Senate Rules Committee's regulation prohibiting the commercial use of Senate space, when he was paid an honorarium or other fee for six appearances in Senate controlled space subject to the statutory and Rules Committee prohibition.

5) Senator Durenberger may have accepted gifts of ground transportation (limousine service) in the Boston area in violation of the Senate Gifts Rule (35) during 1985 and 1986, in connection with personal travel to Concord, Massachussets.

(b) That the Committee shall proceed to an Investigation under Committee Supplementary Procedural Rule 5; and

SPECIAL
COUNSEL
HEARING
EX. 5

(c) That Senator Durenberger shall be given timely written notice of this resolution and informed of a respondent's rights pursuant to the Rules of the Committee; and that Special Outside Counsel shall provide to the Chairman and Vice Chairman a preliminary draft of such written notice no later than February 26, 1990.

HOWELL HEFLIN, ALABAMA, CHAIRMAN
WARREN B. RUDMAN, NEW HAMPSHIRE, VICE CHAIRMAN
DAVID F. DURENBERGER, MINNESOTA
TED STEVENS, ALASKA
WILSON D. ABNEY, STAFF DIRECTOR/CHIEF COUNSEL
ANNETTE M. GALLIS, CHIEF CLERK

United States Senate

SELECT COMMITTEE ON ETHICS

HART SENATE OFFICE BUILDING, ROOM 220
SECOND AND CONSTITUTION AVENUE, NE
WASHINGTON, DC 20510-6425
TELEPHONE 224-2981

March 1, 1990

BY HAND

The Honorable David F. Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On Thursday, February 22, 1990, the United States Senate Select Committee on Ethics voted to conduct an investigation, pursuant to Committee Supplementary Rule 5, of certain matters which previously had been the subject of a Preliminary Inquiry and Initial Review. By this letter, the Committee is providing notice of that decision to you, together with a statement of the possible violations, as required by Committee Supplementary Rule 5(c). Relevant evidence has been marked and is referred to herein as "Special Counsel Ex." Copies of these exhibits are appended hereto.

The Committee has determined that there is substantial credible evidence providing substantial cause for the Committee to conclude that violations within its jurisdiction may have occurred. Accordingly, the investigation will examine the following matters:

1. Whether you may have violated 2 U.S.C. § 31-1 and 2 U.S.C. § 441i through an arrangement with your publisher, Piranha Press, pursuant to which you made approximately 113 appearances and/or speeches during 1985 and 1986 before various businesses, associations and other organizations, each of which was charged a fee for your appearance, and in exchange for which you received $100,000 from Piranha Press. See Special Counsel Exs. 1-32, 34-49, 51-66, 68-78, 80-118, 120-125, 128-150, 152-154, 157-160.

2. Whether you may have violated Senate Rule 34 (The Ethics In Government Act, as amended) by failing to disclose in a timely fashion on your annual financial disclosure forms for 1985 and 1986 the reimbursement of travel expenses related to approximately forty-three appearances and/or speeches. See Special Counsel Exs. 4, 6, 9-10, 17, 21, 27, 30, 37, 39, 40, 42, 44, 46, 48, 51, 52, 57, 74, 80-81, 84-87, 92, 95, 100, 103, 106-107, 109, 111, 114, 116-118, 121-123, 125, 129, 131, 135-136, 141-142, 146-150, 152, 160-161.

SPECIAL
COUNSEL
HEARING
EX. 6

3. Whether you may have converted a campaign contribution to your personal use in violation of Senate Rule 38, paragraph 2, and failed to report and deposit a campaign contribution in violation of 2 U.S.C § 434 and 11 CFR § 103.3, by transferring to Piranha Press the Pathology Practice Association Federal Political Action Committee check number 144 in the amount of $5,000, dated December 30, 1986, made payable to "Durenberger for U.S. Senate." See Special Counsel Ex. 25.

4. Whether you may have violated 40 U.S.C. § 193d, as interpreted by the Senate Committee on Rules and Administration, by giving speeches in U.S. Capitol and Senate facilities on or about March 3, 1985; March 25, 1985; April 11, 1985; April 24, 1985; September 9, 1985; and November 12, 1985, in exchange for payments directed to Piranha Press totalling approximately $6,250. See Special Counsel Exs. 41, 60, 61, 157.

5. Whether you may have violated Senate Rule 35 by accepting gifts of limousine service for round trip transportation between the Boston metropolitan area and Concord, Massachusetts, on approximately 21 occasions in 1985 and 1986 for a total value of approximately $4,935. See Special Counsel Exs. 5, 17, 21, 33, 42, 50, 67, 76, 79, 107, 119, 126-127, 151, 155-156, 160.

6. Whether you may have engaged in conduct, as described above, which reflects upon the Senate as set forth Section 2(a)(1) of Senate Resolution 338, as amended. See Special Counsel Exs. 1-161.

The Committee will consider all relevant and probative evidence relating to these matters, including but not limited to that cited above, documents and other materials provided to the Committee by the individuals and organizations listed in Attachment A, deposition testimony of witnesses listed in Attachment B, and materials previously provided to the Committee by you.

You will be afforded all the rights provided by the Committee Supplementary Rules (copy enclosed), including the opportunity to present a statement and to respond to questions from Members of the Committee, Committee staff, or Special Counsel. Finally, should you elect to avail yourself of the right to a hearing pursuant to Rule 5(d), the Committee would ask that your counsel and Special Counsel to the Committee agree on a date for the hearing to commence.

Sincerely,

Howell Heflin
Chairman

Warren B. Rudman
Vice Chairman

Attachments

The Honorable David F. Durenberger
March 1, 1990

ATTACHMENT A

ORGANIZATIONS AND INDIVIDUALS THAT PRODUCED DOCUMENTS TO THE U.S. SENATE SELECT COMMITTEE ON ETHICS IN THE MATTER OF SENATOR DAVID F. DURENBERGER

A&A Limousine Renting, Inc.
A.B. Laffer Associates
Abbott Northwestern Hospital
Ackerly Communications, Inc.
Ad Hoc Committee for Western Utilities
American Association of Equipment Lessors
American Association of Nurse Anesthetists
American Association for Respiratory Therapy
American Bankers Association
American Business Conference
American College of Cardiology
American College of Physician Executives
American College of Radiology
American College of Surgeons - Minnesota Chapter
American Council for Capital Formation
American Group Practice Association
American Healthcare Institute
American Healthcare Systems
American Hospital Association
American Insurance Association
American International Automobile Dealers Association
American Medical Association
American Medical Association Auxiliary, Inc.
American Medical Association Political Action Committee (AMPAC)
American Occupational Therapy Association, Incorporated
American Podiatric Medical Association
American Protestant Health Association
American Psychiatric Association
American Society of Association Executives
American Society of Internal Medicine
American Society of Plastic & Reconstructive Surgeons
American Southwest Financial Corp.
American Waterways Operators
Americans for Generational Equity
Annenberg Center for Health Sciences, Eisenhower Medical Center
Arthur Anderson & Co.
Association of Academic Health Centers
Association of Data Processors
Association of Metropolitan Water Agencies
Bartlett, Charles

Bishop, Cook, Purcell & Reynolds
Blue Cross/Blue Shield of Michigan
Blue Cross of California
Bristol-Myers Company
Brown University
Campbell - Raupe Associates, Inc.
Capitol Associates, Incorporated
Carey of Boston
Castroviejo Society - World Congress on the Cornea
Catholic Charities USA
Cedars - Sinai Medical Center
Center for Cost Effective Care (Brigham and Women's Hospital/Harvard Medical School)
Chemical Manufacturers Association
Chicago Council on Foreign Relations
Civic Services, Incorporated
Clark Abt for Congress
Computer & Business Equipment Manufacturers Association (CBEMA)
CooperVision, Incorporated
Coopers & Lybrand
Council of Community Hospitals
Council for Responsible Nutrition
Council of Industrial Development Bond Issuers
Council of Medical Specialty Societies
Curtin, Mahoney, Cairns & Walling
D.C. Society of Internal Medicine
Distilled Spirits Council of the United States, Inc.
Drexel Burnham Lambert, Incorporated
Duffy Wall, Incorporated
Economic Club of Detroit
Employers Council on Flexible Compensation
Equitable Life Assurance Society
Farmland Industries, Incorporated
Federation of American Hospitals
Financial Executives Institute
Fleishman - Hillard, Inc.
Foundation for American Communications
General Electric Company
General Mills
Goldman, Sachs and Company
Graefe, Fred
Grocery Manufacturers of America, Incorporated
Group Health Association of America, Inc.
Hale and Dorr
Harvard School of Health Policy
Health America Corporation
Health Care Financial Management Association

Health Data Institute
Health Industry Distributors Association
Health Industry Manufacturers Association
Herrick and Smith
Hospital Corporation of America
Hospital Council of Central California
Hospital Council of Southern California
Hughes Aircraft Company
Information Resources, Inc.
Invest to Compete Alliance
Investors Marketing Association
John Hancock Mutual Life Insurance Company
Johnson & Johnson
Kaiser Foundation Health Plan of GA.,Inc.
Kendall and Associates
King & Spaulding
Lavalt, Washington, Perito & Dubue
Lewin & Associates, Incorporated
Liberty Mutual Insurance Co.
Life Insurance Association of Massachusetts
Liz Robbins Associates
Lockheed Corporation
Mahoney, Michael
Manning, Selvage & Lee
Maryland Hospital Association
Massachusetts Mutual Life Insurance Co.
McDermott, Will & Emery
McGraw-Hill
Medical Group Management Association
Medical Society of the District of Columbia
Medtronic, Incorporated
Midwest Pension Conference, Chicago Chapter
Miller & Schroeder Municipals, Inc.
Mintz, Levin, Cohen, Ferris, Glovsky and Popeo, P.C.
Montgomery County Medical Society
Morgan Guaranty Trust Company
National Association of Alcoholism Treatment Programs, Inc.
National Association of Bond Lawyers
National Association of Chain Drug Stores, Inc.
National Association of Container Distributors
National Association of Realtors
National Association of Senior Living Industries
National Association of Wholesale Distributors
National City Bank of Cleveland
National Council on Alcoholism
National Grocery Association

National Health Lawyers Association
National Homebuilders
National Machine Tool Builders Association (NMTBA)
National Medical Enterprises, Inc.
National Multi-Housing Council
National Restaurant Association
National Rural Electric Cooperative Association (NRECA)
New England Mutual Life Insurance Company
Northrop Corporation
Norwest Bank Midland, N.A.
O'Conner & Hannan
Outdoor Advertising Assoc. of America, Incorporated
Outpatient Ophthalmic Surgery Society
Owens Illinois
PaineWebber
Palo Alto Medical Foundation
Pathology Practice Associates
Pathology Practice Association Federal Political Action Committee
Pfizer, Incorporated
Pitney Bowes, Incorporated
Powers, Pyles, Sutter & O'Hare
Project HOPE
Prudential-Bache Securities
Public Securities Association
Puerto Rico Hospital Association
Puerto Rico, USA Foundation
R.J.R. Nabisco, Inc.
R.J.R. Tobacco, Inc.
Raytheon Company
Renewable Fuels Association
Riverside Methodist Hospital
Rochester Area Hospital Corporation
Russell Reynolds Associates, Inc.
Salomon Brothers, Incorporated
Sarasota Memorial Hospital
Shawmut Bank, N.A.
Securities Industry Association
Stanford University Center for Economic Policy Research
State Government Education and Research Foundation
The Fertilizer Institute
The Health Central Corporation
The Hospital Association of Pennsylvania
The Tobacco Institute
The Washington Campus
Thompson, Hine & Flory
Travenol Laboratories, Incorporated

TRW, Incorporated
U.S. Chamber of Commerce
U.S. Health Corp.
University of Wisconsin World Affairs Seminar
Valve Manufacturers Association
W.R. Grace & Company
Warner Lambert Company
Washington Discussion Group
Weil, Gotshal & Manges
White, Fine & Verville
Williams & Jensen

The Honorable David F. Durenberger
March 1, 1990

ATTACHMENT B

DEPOSITIONS CONDUCTED IN THE MATTER OF SENATOR DAVID F. DURENBERGER

DEPONENT	DATE
Diamond, Gary	04/26/89 05/24/89
Graefe, Frederick	01/11/90
Hanbery, Donna	04/28/89 05/24/89
Horner, Thomas	04/27/89 05/24/89
Kelley, Douglas	04/27/89 05/24/89
Mahoney, Michael	04/27/89 05/24/89 02/20/90
Mathison, Jodi	05/05/89
Roan, Jim	04/26/89
Schraeder, Jon	04/28/89
Shaw, Heidi	05/08/89
Stern, Samuel	04/26/89
Wilbur, Robert	12/19/89

HOWELL HEFLIN, ALABAMA, CHAIRMAN
WARREN B. RUDMAN, NEW HAMPSHIRE, VICE CHAIRMAN
DAVID PRYOR, ARKANSAS
TERRY SANFORD, NORTH CAROLINA
JESSE HELMS, NORTH CAROLINA
TRENT LOTT, MISSISSIPPI
WILSON W. ABNEY, STAFF DIRECTOR/CHIEF COUNSEL
ANNETTE M. GALLIS, CHIEF CLERK

SPECIAL
COUNSEL
HEARING
EX. 7

United States Senate

SELECT COMMITTEE ON ETHICS

HART SENATE OFFICE BUILDING, ROOM 220
SECOND AND CONSTITUTION AVENUE, NE
WASHINGTON, DC 20510-6425
TELEPHONE 224-2981

RESOLUTION FOR INVESTIGATION

WHEREAS, the Select Committee on Ethics on December 21, 1989 initiated a Preliminary Inquiry into allegations of misconduct by Senator David Durenberger respecting his receipt of Senate reimbursements for use of a Minneapolis condominium, and notified Senator Durenberger of such action; and

WHEREAS, the Committee retained Special Counsel Robert S. Bennett to conduct the Inquiry under the direction of the Chairman and Vice Chairman; and

WHEREAS, the Committee has received the Report of Special Counsel relating to the allegations; and

WHEREAS, on the basis of such evidence there is possible improper conduct which may reflect upon the Senate (as contemplated in Section 2(a)(1) of S. Res. 338, 88th Congress, as amended) and possible violations of laws or Senate Rules within the Committee's jurisdiction under Senate Resolution 338 (88th Congress);

IT IS THEREFORE RESOLVED:

(a) That the Committee determines that there is substantial credible evidence which provides substantial cause for the Committee to conclude that violations within the Committee's jurisdiction may have occurred, to wit:

Senator Durenberger may have abused his United States Senate Office and misused United States Senate funds through a pattern of improper conduct which has brought discredit upon the United States Senate. Such conduct may have included the submission of misleading travel reimbursement vouchers to the Senate Disbursing Office, the misrepresentation of the ownership of the property for which he was claiming lodging reimbursement, and the backdating of real estate transactions and certain documentation relating to those transactions.

Senator Durenberger also may have violated certain provisions of the Ethics in Government Act relating to the administration of his qualified blind trust, including those provisions relating to communications regarding the trust and its assets.

(b) That the Committee, pursuant to Committee Supplementary Procedural Rules 3(d)(5) and 4(f)(4), shall proceed to an Investigation under Committee Supplementary Procedural Rule 5; and

(c) That Senator Durenberger shall be given timely written notice of this resolution and informed of a respondent's rights pursuant to the Rules of the Committee.

DENNIS DECONCINI, ARIZONA, CHAIRMAN
HOWELL HEFLIN, ALABAMA, VICE CHAIRMAN
DAVID PRYOR, ARKANSAS
TERRY SANFORD, NORTH CAROLINA
JOHN GLENN, OHIO
TRENT LOTT, MISSISSIPPI
WILSON S. ABNEY, STAFF DIRECTOR AND COUNSEL
ANNETTE M. DALE, CHIEF CLERK

United States Senate

SELECT COMMITTEE ON ETHICS
HART SENATE OFFICE BUILDING, ROOM 220
SECOND AND CONSTITUTION AVENUE, NE.
WASHINGTON, DC 20510-6425
TELEPHONE 224-2981

May 14, 1990

The Honorable David F. Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On Wednesday, May 9, 1990, the United States Senate Select Committee on Ethics voted to conduct an Investigation, pursuant to Committee Supplementary Rule 5, of a matter which previously had been the subject of a Preliminary Inquiry. By this letter, the Committee is providing notice of that decision to you, together with a statement of the possible violations, as required by Committee Supplementary Rule 5(c).

The Committee has determined that there is substantial credible evidence which provides substantial cause for the Committee to conclude that a violation within its jurisdiction may have occurred. The Investigation concerns certain transactions involving a condominium in Minneapolis, Minnesota, as well as your receipt of Senate reimbursements for using the condominium on certain days between August 1983 and mid-November 1989.

The Investigation will examine whether you may have abused your United States Senate Office, and misused United States Senate funds through a pattern of improper conduct which brings discredit upon the United States Senate. Such conduct may have included the submission of misleading travel reimbursement vouchers to the Senate Disbursing Office; the misrepresentation of the ownership of the property for which you claimed lodging reimbursement from the United States Senate; and the back dating of the "Durenberger-Scherer" partnership, the transfer of the condominium property to that partnership, and the purported sale of the condominium to the Independent Service Company, and documentation relating to those transactions.

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COUNSEL
HEARING
EX. 8

The Investigation also will examine whether you may have violated the provisions of the Ethics in Government Act relating to qualified blind trusts, including Sections 702(e)(3)(c) and 702(e)(6) relating to communications regarding the trust and its assets. See Special Counsel Exs. 258 - 352, attached hereto.

The Committee will consider all relevant and probative evidence relating to this matter, including but not limited to that cited above, documents and other materials provided to the Committee by other individuals and organization, and deposition testimony of witnesses. Copies of these materials have previously been provided to your counsel. The Committee also will consider materials previously provided to the Committee by you.

You will be afforded all the rights provided by the Committee Supplementary Rules (copy attached), including the opportunity to present a statement and to respond to questions from Members of the Committee, Committee Staff, or Special Counsel.

Finally, please be advised that the Committee has voted to conduct public adjudicatory hearings in connection with the Investigation of this matter, and the Investigation into other matters previously announced by the Committee on February 22, 1990 and will be held in Room 216, Hart Senate Office Building, Washington, D.C.. Hearings will commence at 9:30 a.m. on June 12, 1990. Two weeks of hearings have been scheduled.

Cordially,

Howell Heflin
Chairman

Warren B. Rudman
Vice Chairman

PREHEARING ORDER

Pursuant to Rule 6(j)(7) of its Rules of Procedure, the United States Senate Select Committee on Ethics hereby adopts the following supplementary Hearing Procedures to be followed in the hearings in the Rule 5 Investigation of certain activities of Senator David F. Durenberger.

(1) Special Counsel shall bear the burden of proceeding with the evidence, and shall present all facts pertinent to the matters under Investigation;

(2) Special Counsel and counsel for the respondent shall both be given the opportunity to make opening statements to the Committee.

(3) Consistent with Rule 6 of The Committee's Rules of Procedure, Special Counsel and Counsel for the Respondent shall provide to one another copies of all documents expected to be introduced as exhibits at the hearing.

(4) Special Counsel and Counsel for the Respondent shall identify affidavits and other sworn testimony they intend to introduce into evidence in accordance with the provisions of Committee Rule 6(j)(2). Testimony so identified will be admissible into evidence, subject to the right of Special Counsel and the Respondent to request that the Committee subpoena such wit-

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COUNSEL
HEARING
EX. 9

ness, or otherwise request that the witness appear, to provide live testimony at the hearing in this matter.

(5) Any objections and the basis thereof to the admission of the documents, affidavits or testimony, or portions thereof, referenced in paragraphs 3 and 4 above shall be made in writing to the Committee no later than Friday June 8, 1990. Such objections will be ruled on by the Presiding Officer in accordance with Committee Rule 6(j)(6)(B). Otherwise the documents, affidavits and testimony shall be admitted without formal proof.

(6) Nothing herein shall preclude Special Counsel or counsel for the Respondent from making timely objections during the hearing regarding the admissibility of any evidence.

(7) The Committee, for just cause, may receive into evidence documents not previously exchanged pursuant to Committee Rules.

Howell Heflin
Chairman

Warren B. Rudman
Vice Chairman

AFFIDAVIT

I, DIANE BATEMAN, being duly sworn, do depose and state as follows:

1. I am the Assistant Vice President of Government Relations for The Fertilizer Institute (TFI). Other than during the period November 1986 through December 1988, when I was employed by TFI as a part-time consultant during extended maternity leave, I have held that position since March 1983. My office address is 501 Second Street, NE, Washington, DC 20002.

2. On July 2, 1986, TFI extended an invitation to Senator David Durenberger to address a member breakfast held from time to time by TFI for Washington representatives of its member companies. Senator Durenberger was asked to address pending legislation, with emphasis on the environment. A written invitation letter to Senator Durenberger, based on TFI's standard form, was prepared for the signature of Gary Myers, President of TFI. In this letter, TFI offered to pay an honorarium of $2,000 to Senator Durenberger. A copy of this letter is appended hereto as Attachment A. TFI invited Senator Durenberger because of his involvement with the Senate Environment Committee.

3. Prior to the Senator's scheduled appearance, I spoke with a member of Senator Durenberger's staff to confirm scheduling and logistics for his appearance. During the conversation, I requested the Senator's social security number for accounting purposes and asked how the honorarium check was to be delivered to the Senator. The staffer asked me to make the

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EX. 10

check payable to Piranha Press. There was no explanation as to the purpose for making payment to Piranha Press and I did not inquire as to the reason for this request. I replied it was not possible to make the check payable to anyone other than Senator Durenberger without a formal written request from the Senator. I do not recall the name of the individual I spoke with concerning this matter.

4. I recall that sometime thereafter, I either received or returned a telephone call from someone representing to be from Piranha Press. I believe this individual was located in Minnesota. The nature of this call was similar to the previous conversation requesting that payment for the Senator's appearance be made to Piranha Press. Again, I told the individual this was not possible without a formal written request from Senator Durenberger.

5. Prior to his appearance, I did not receive any formal written request from Senator Durenberger to make payment for his appearance to Piranha Press. Additionally, I do not recall receiving, prior to the appearance of Senator Durenberger, any memorandum or letter describing the relationship between Senator Durenberger and Piranha Press, describing the scheduled appearance as a book promotion or requesting that payment for the Senator's appearance be made to Piranha Press. The honorarium check was made payable to Senator Durenberger and, I assume, delivered to him.

6. I was unaware that Senator Durenberger had published a book(s) at the time the invitation to speak was extended. The $2,000.00 payment to Senator Durenberger was an honorarium, such as is typically paid to Senators and Congressmen for a speech, and was not for the purpose of a book promotion.

7. I attended Senator Durenberger's speech, delivered in August 1986, and do not recall any mentioning, promoting, holding in the air, displaying, or selling of books before, during, or after the session.

Diane Bateman

Subscribed and sworn to before me this 5th day of March, 1990.

Notary Public

My Commission Expires: June 30, 1992

AFFIDAVIT

I, BOB BERGLAND, being duly sworn, do depose and state as follows:

1. I am the Executive Vice President and General Manager of the National Rural Electric Cooperative Association (NRECA). I have held that position since December 1983. My office address is 1800 Massachusetts Avenue, N.W., Washington, D.C. 20036. From 1971 to 1977, I served as the member of the United States House of Representatives from Minnesota's Seventh Congressional District. From 1977 to 1981, I served as the Secretary of the United States Department of Agriculture.

2. NRECA sponsors dozens of conferences each year to educate our members about a variety of legislative, regulatory, and management issues. It is often NRECA's practice to have Members of Congress address our conferences and to pay honoraria for these appearances.

3. Senator David Durenberger was invited to address NRECA's Cooperative Leadership Conference held in Washington, D.C. on November 18, 1986. NRECA asked the Senator to speak because he was a member of the Subcommittee on Intergovernmental Relations of the Committee on Governmental Affairs. That Subcommittee published a report in July 1986 entitled "Governing the Heartland: Can Rural Governments Survive the Farm Crisis," that was of interest to our members. While I do not recall the specific topic that NRECA asked the Senator to address, I know that he was invited to speak about a then current legislative subject. Senator Durenberger was not invited to promote his book(s).

4. I recall that, prior to the Senator's speaking engagement, there was some trouble regarding payment of his $2,000 honorarium and Piranha Press. The name "Piranha Press" caught my ear. My understanding is that there was some attempt by Piranha Press to have NRECA make a

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EX. 11

payment in excess of the $2,000 previously agreed upon between NRECA and the Senator's office. I recall thinking at the time that the Piranha Press request was very unusual.

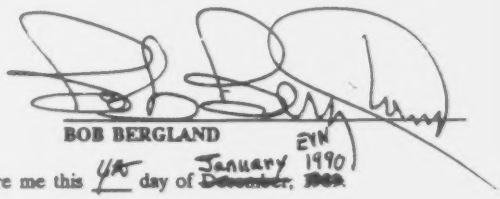
5. Because NRECA has a schedule for honorarium payments, which includes a maximum payment of $2,000 for a Senator's appearance, NRECA was prepared to withdraw its invitation to Senator Durenberger if the representative of Piranha Press were to insist on the higher payment.

6. I greeted Senator Durenberger and introduced him at the November 18th conference. The Senator never discussed his book(s) or publisher with me privately. While I do not specifically recall the topic of the Senator's speech, I know that he did not discuss his book(s) or publisher during his speech. I did not see any display of the Senator's book(s) at the conference, nor to my knowledge were his book(s) available for sale. The Senator's appearance before NRECA was not a book promotion. NRECA treated this appearance in the same manner as any traditional honorarium event.

7. It would have been out of the ordinary for the Senator to promote his book(s) at the NRECA conference. To my knowledge, no Member of Congress ever has asked NRECA to sponsor a promotion of his book.

8. If NRECA had been asked from the outset to sponsor a book promotion for Senator Durenberger, we would have declined. NRECA occasionally has invited an author to speak on a topic which is the subject of the author's book and which is of importance to our members. For example, NRECA invited Harvard economist and noted author Robert Reich to address a conference that we sponsored on economics. In that case, NRECA purchased copies of Mr. Reich's textbook on economics and provided it to our members as part of the conference materials. Senator Durenberger,

however, was invited because of his position as a United States Senator. He was not invited as a book author, nor was he invited to promote his book(s). Accordingly, his appearance before us was in no way a book promotion.



BOB BERGLAND

SUBSCRIBED AND SWORN TO before me this 4th day of ~~December~~ January 1990.

Elvira V. North

Notary Public

My Commission Expires: 2/28/90

[SEAL]

AFFIDAVIT

I, BEATRICE K. BLEICHER, being duly sworn, do depose and state as follows:

1. I am an attorney with Reed, Smith, Shaw & McClay. My office address is 1200 18th Street, N.W., Washington, D.C. Prior to joining this law firm, I was the Washington Counsel and Director of Federal Government Relations for Owens-Illinois.

2. In February 1986, while I was with Owens-Illinois, I invited Senator David Durenberger to address a group of Owens-Illinois executives at a luncheon on March 18, 1986 at the University Club in Washington, D.C. A copy of my invitation letter is appended hereto as Attachment A. The luncheon was planned as a discussion of long-term health care policy trends. I invited Senator Durenberger to participate because he was Chairman of the Health Subcommittee of the Senate Finance Committee.

3. Shortly before the luncheon, I discussed Senator Durenberger's honorarium with a member of the Senator's staff, whose name I do not recall. I then received a request to have the Senator's honorarium check made payable to Piranha Press. I do not recall when I first received this request. It was either first raised in a conversation with a member of the Senator's staff or in the March 14, 1986 letter that I received from Piranha Press. A copy of this letter is appended hereto as Attachment B.

4. After receiving the request for payment to Piranha Press, I informed one of Senator Durenberger's staff members that I wished to have the Senator's check made payable directly to him. When I informed the staff member of my preference to pay Senator Durenberger directly for his appearance, the staff member agreed that this would be acceptable.

5. I attended the meeting on March 18, 1986, which included fewer than twenty executives of Owens-Illinois. Senator Durenberger addressed the group and placed a number of his books on

SPECIAL
COUNSEL
HEARING
EX. 12

the table next to him. I cannot recall if Senator Durenberger mentioned his book(s) or publisher during his remarks. I do not recall any sale of the Senator's books during the meeting.

6. Owens-Illinois issued a check for $2,000 payable to Senator Durenberger for his appearance. A copy of this cancelled check is appended hereto as Attachment C. As reflected in the check requisition form for the Senator's check, this payment was considered an honorarium payment. A copy of this requisition form is appended hereto as Attachment D.

Beatrice K Bleicher

BEATRICE K. BLEICHER

SUBSCRIBED AND SWORN TO before me this 21 day of February, 1990.

Claire Keebler

Notary Public

My Commission Expires: 1/4/93

[SEAL]

OWENS-ILLINOIS

ATTACHMENT A

Beatrice K. Bleicher
Washington Counsel
and Director of Federal
Government Relations

February 26, 1986

The Honorable David F. Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D. C. 20515

Dear Senator Durenberger:

Owens-Illinois would be honored to have you join us on March 18 at 12:00 p.m. for lunch and a discussion of long-term health care policy trends from your perspective as Chairman of the Senate Finance Committee Subcommittee on Health. The luncheon will be held at the University Club, 1135 Sixteenth Street, N. W., in the Presidents' Room.

Owens-Illinois' Chairman Robert J. Lanigan, our President, and top executives involved in health care operations are coming to Washington to spend the day with policymakers and analysts discussing long-term health care issues. We are especially interested in your view of future Congressional action with respect to nursing home accessibility and quality-of-care issues. We would also like to know what you see as the key issues facing private sector providers of nursing home care.

Although you are more familiar with Owens-Illinois as a diversified packaging manufacturer, we have recently become the nation's sixth largest operator of nursing homes through a wholly-owned subsidiary Health Care and Retirement Corporation (HCR). HCR also develops and renovated nursing homes. I have enclosed a copy of our 1984 Annual Report although the information on page 18-19 on our health care operations is now somewhat outdated. With recent acquisitions the company, through its wholly-owned subsidiary Health Care and Retirement Corporation (HCR) based in Lima, Ohio, currently has a total of 86 nursing home facilities

1700 K Street N.W. Washington D.C. 20006 (202) 452-0770

in 16 states. As the attached list indicates, a large number of those homes are located in Ohio. Also enclosed is the initial list of Owens-Illinois participants at the meeting. I expect that some additional HCR operating people will attend as well.

Other speakers during the day include Congressman Stark, Senator Glenn, representatives of the American Health Care Association, Richard Merritt of the Intergovernmental Health Policy Project at George Washington University, and Jack Meyer from the American Enterprise Institute.

We hope you will be able to fit this luncheon meeting into your busy schedule. Please let me know if you have any questions. We look forward to an early response.

Very truly yours,

Beatrice Bleicher

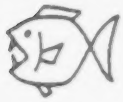
Beatrice K. Bleicher

BKB/cas

Enclosures

ATTACHMENT E

PIRANHA



PRESS

Gary L. Diamond
Publisher

March 14, 1986

Ms. Bea Bleicher
1700 K Street NW
Washington, DC 20006

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Bleicher:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before Owens Illinois on March 18, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

/ (Exhibit 1)

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
March 18, 1986	Luncheon	Washington, DC	$2,000

ATTACHMENT C

OWENS-ILLINOIS

Wachovia Bank and Trust Company, N.A.
Atlanta, GC

CHECK NO. 013405

AMOUNT ****2,000.00

03/31/86

PAY TO THE ORDER OF ******$2000DOLLARS AND 00CENTS

SEN. DAVID DURENBERGER
ROOM 378
SENATE RUSSELL OFFICE BLD
WASHINGTON DC 20510

OWENS-ILLINOIS, INC.
General Office Account

PAY TO THE ORDER OF
NONRESIDENTS ALIENS NEED TO BE
ST. LOUIS PAR
FOR DEPOSIT
PHARMIA PRES
320 64 3

ATTACHMENT D

Form 510-819

MAR 31

CHECK REQUISITION

Division Name and Number to be charged CORPORATE			Amount of Check $ 2,000.00
Payable to (Name and Address) SEN. DAVID DURENBERGER ROOM 375 SENATE RUSSELL OFFICE BLDG. WASHINGTON, DC 20510	Vendor Number		Sales Tax Amount $
			Sales Tax Allocation Code
	Commodity Code (if known)	Use Tax Code X2100	Date of Check
			Date Check to be Ready

(Check will be mailed direct to payee UNLESS other handling is justified below.)

Explanation and any special instructions

Honorarium to Sen. David Durenberger (IR-Minnesota) to speak at Health Care Presentation to Owens-Illinois executives on March 18, 1986

PLEASE MAIL CHECK TO SUE SIEJA - 1 MSB

Charge Account	Amount		
01-1022-8138	2,000.00	Requested By S. V. Sieja	Date 3/25/86
		Approved By C. G. Depew	Date 3/25/86
		THIS SECTION FOR PROCESSING & AUDITING USE ONLY	
		Drawee Bank	Check No. & Date
		Vendor No. / Month Charged / Invoice No. / Price OK	

AFFIDAVIT OF ALBERT E. BREWSTER

Before me, the undersigned officer, duly authorized to administer oaths, came Albert E. Brewster, who, upon being duly sworn, states under oath as follows:

I am providing this information and statement under oath, at the request of and for use by, the Senate Select Committee on Ethics.

I am an employee of the Northrop Corporation and was so employed in 1985 and 1986, and have been involved in legislative affairs on behalf of the company.

Although the time period is over three (3) years ago and in the interim period, I have been involved in 100 plus such activities, I generally recall that JACK CARTER of TRW contacted me and indicated that SENATOR DURENBERGER was planning a visit to California during January 1986, and CARTER wanted to know if Northrop would be interested in meeting with him. I informed CARTER that we would indeed like to meet with the SENATOR, have him tour our then classified B-2 project and be the guest speaker at a gathering of a group of Northrop executives. I believe at this time that CARTER mentioned that someone from a Piranha Press, who was helping arrange the trip, would be in touch with me. Shortly thereafter, I received a call from a gentleman, whose name I do not recall, who indicated that he represented Piranha Press.

I had a very short conversation with the Piranha Press person in which he requested Northrop make our payment for the SENATOR'S appearance out to them and that they would also like for me to provide a display space for the promotion of the SENATOR'S book at our Northrop executive event. I advised the Piranha representative that, "We do not conduct our honorarium events that way. That this is an executive session with high ranking company officials and we don't have any other purpose accomplished at such events. Further, that any honoraria check would be paid directly to the speaker guest (SENATOR) and not to any other party." The Piranha representative said that was fine and I recall hearing nothing more from anyone at Piranha Press, or the SENATOR'S office about any other type of payment for his appearance.

My records indicate that I provided an "information copy" to Piranha Press when we transmitted the $2,000 honorarium check directly to the SENATOR on January 27, 1986. I do not recall how I obtained their address, as my records do not contain any letters from Piranha Press. I could have obtained the address during the conversation with someone from Piranha Press or at a later date; I just do not remember, as this was just one of many such trips that I have coordinated the details for in past years.

I do not recall the SENATOR ever mentioning his book during the Northrop visit. Everyone involved in this matter was clearly given to understand this was an honorarium event with Northrop executives and not a book promotion.

SPECIAL
COUNSEL
HEARING
EX. 13

I hereby affirm and attest that the above information is the truth, to the best of my knowledge.

This 17 day of July, 1989.

C. E. Brewster, Affiant

Sworn to and subscribed before me
this 17th day of July, 1989.

Jeanne D. Wilhelm
Notary Public
My Commission expires on the
17th day of July, 1989.

AFFIDAVIT

I, MICHAEL D. BROMBERG, being duly sworn, do depose and state as follows:

1. I am an attorney and the Executive Director of the Federation of American Health Systems (formerly known as the Federation of American Hospitals ("FAH")) and have held that position for twenty-one years. My business address is 1111 Nineteenth Street, N.W., Suite 402, Washington, D.C. 20036. The Federation is a trade association formed in 1966 that lobbies on behalf of its more than one thousand members, which include primarily "for profit" hospitals.

2. By a letter dated October 3, 1984, I invited Senator David Durenberger to address the FAH Annual Meeting on March 8, 1985 in New Orleans. A copy of this letter is appended hereto as Attachment A. The invitation letter included an offer to pay the Senator's travel expenses and a $2,000 honorarium. I invited the Senator because at the time he was the Chairman of the Health Subcommittee of the Senate Finance Committee, and as such would be well qualified to speak on legislative health issues. I did not invite the Senator because he was the author of a book, nor did I invite him to promote his book(s).

3. Sometime after I issued the invitation to Senator Durenberger, I believe I received a telephone call from Michael Mahoney. I had not been told to expect this call by the Senator's office. I had heard, however, from other lobbyists that Mr. Mahoney had a heavy-handed approach. I found this to be the case when, during my conversation with Mr. Mahoney, he asked that FAH provide a $5,000 book promotion payment for the Senator's appearance, instead of the $2,000 that I had offered in my invitation letter. I was aware of the $2,000 per appearance limitation on honoraria and informed Mr. Mahoney that FAH would pay only a $2,000 fee for the Senator's appearance.

SPECIAL
COUNSEL
HEARING
EX. 14

4. Approximately one month before the Annual Meeting, I sent a letter dated February 7, 1985 to Senator Durenberger to confirm his appearance and to provide some details regarding the Annual Meeting. A copy of this letter is appended hereto as Attachment B. I believe that I may have spoken with Anne Kelly or Tom Horner of the Senator's staff prior to sending the letter.

5. Shortly after I sent this letter, the FAH staff prepared a working document that included information about the Senator's travel arrangements and honorarium payment. The document indicated that payment for the Senator's appearance was to be made payable to Piranha Press. A copy of this document is appended hereto as Attachment C. I do not recall how or by whom the FAH was instructed to make the Senator's payment to Piranha Press. I believe, however, that I must have been so instructed in writing, although I have not found any such written instructions in my files.

6. A former member of my staff, Cindy Williams, recently told me that, sometime prior to the Senator's speech, she was asked by a representative of Piranha Press to display and sell the Senator's book(s) during the Annual Meeting. Ms. Williams told me that she informed the representative that FAH would not display the book(s). Had the request to display and sell the Senator's book(s) been made of me, I likely would have acquiesced. FAH was never asked to purchase the Senator's book(s). At no point prior to the Annual Meeting did any member of the Senator's staff mention displaying or selling the Senator's book(s) to me.

7. I attended the Senator's speech on March 8th. I do not recall whether he mentioned his book(s) or publisher. Furthermore, I do not recall seeing any display of the Senator's books, although my Administrative Assistant told me that she remembers that the Senator's luggage was misplaced and she found it, including one piece of luggage filled with the Senator's books. The Senator's appearance before FAH was similar to any appearance by a Member of Congress in exchange for an honorarium.

8. After the Senator's appearance, I sent a check for $2,000 to Piranha Press on March 14, 1985. Copies of my letter transmitting the check and the check itself are appended hereto as Attachment D. In my March 14th letter, I referred to and considered the payment as an honorarium payment, despite the fact that the payment was made to Piranha Press and even though they considered it a book promotion fee.

9. At some point in 1985, I spoke with Senator Durenberger about his political future. The Senator and I have been acquaintances for many years and I have been one of his campaign fundraisers. I told the Senator that he had a bright future which he should not cloud by his association with Piranha Press and Michael Mahoney. I informed the Senator that Mr. Mahoney antagonized people in making arrangements for the Senator's speaking engagements, and that I had heard complaints from other trade associations and lobbyists about having to pay Piranha Press for the Senator's appearances. The Senator responded that he had an opinion from the Federal Elections Commission that approved of the arrangement with the publisher. The Senator also stated that he would inquire about the complaint regarding Mr. Mahoney. I added that, despite the technical legality of the arrangement with the publisher, the appearance of impropriety could cause difficulties in the future.

10. In addition to providing a $2,000 honorarium for the Senator's appearance on March 8th, FAH paid for the Senator's airfare to New Orleans in the amount of $359. A copy of a memorandum reflecting this expense is appended hereto as Attachment E. In addition, FAH provided limousine service for the Senator in New Orleans in the amount of $285. Copies of the limousine bills reflecting this expense are appended hereto as Attachment F.

11. I invited Senator Durenberger to address another organization in 1985, the National Health Lawyers Association (NHLA). I was a member of the NHLA Executive Committee at the time. By a letter dated January 4, 1985, I invited the Senator to speak at the NHLA's annual "Health Law Update" on May 6, 1985 in Washington, D.C. A copy of my invitation letter is appended hereto as Attachment G. Again, I invited the Senator to address the NHLA because he was Chairman of the Health Subcommittee. I did not invite him to promote his book(s) or publisher.

12. Although my invitation letter did not mention an honorarium, NHLA offered the Senator a $1,000 honorarium for his appearance. I explained to a member of the Senator's staff, whom I believe to have been Anne Kelly, that the amount offered was $1,000, not $2,000 as FAH had provided for its March 8th event, because NHLA is a non-profit educational organization. Ms. Kelly and I did not discuss the Senator's book(s) or publisher during this conversation.

13. Several months after I issued this invitation to the Senator, I received a letter dated April 4, 1985 from Gary Diamond, President of Piranha Press. A copy of this letter is appended hereto as Attachment H. This letter was the first contact that I had with the publisher regarding the NHLA meeting. The letter stated that payment for the Senator's appearance should be made to Piranha Press.

14. Shortly after receiving this letter, I forwarded it to David Greenberg of NHLA for payment of the $1,000 honorarium to Piranha Press. I included with the letter a handwritten note to Mr. Greenberg in which I stated that while the arrangement was "unusual," such payment was the Senator's practice. A copy of this note is appended hereto as Attachment I.

15. I attended the Senator's speech on May 7th. I do not recall him mentioning his

book(s) or publisher during his remarks. Furthermore, I do not recall seeing any display of the Senator's book(s) during the NHLA meeting.

Michael D. Bromberg

MICHAEL D. BROMBERG

SUBSCRIBED AND SWORN TO before me this 12th day of January, 1990.

Fern Sikkema

Notary Public

My Commission Expires: _____

[SEAL]

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

ATTACHMENT A

October 3, 1984

The Honorable David Durenberger
375 Russell Senate Office Building
Washington, D. C. 20510

Dear Dave:

On behalf of the Board of Directors of the Federation of American Hospitals, which encompasses more than 1,000 investor-owned hospitals and 30 hospital management companies, I would like to invite you to address our 1985 Annual Meeting. Our convention will take place at the New Orleans Hilton Hotel, March 8th and 9th, and we would be honored if you could address our group at 10:00 a.m. on Friday, March 8th, following the opening address by Alan Greenspan on "The General Economic Outlook." We have also scheduled a Saturday luncheon speech by James J. Kilpatrick on "The State of the Union," which you may find of interest.

As you will recall, we invited you to address our membership at last year's meeting but you were unable to accept due to committee business. It was a successful meeting, however, your views on legislation affecting hospitals and health care would have been a valuable addition to our program. The program from last year's meeting is enclosed for your information.

Our Annual Meeting attracts not only hospital administrators, but physicians, officers of hospital management companies, hospital suppliers, health industry financial analysts and other health association executives.

It is our sincere hope that you will be able to join us in 1985. We would pay for all travel expenses for you and Penny and an honorarium of $2,000.

Sincerely,

Michael D. Bromberg
Executive Director

MDB:rt
Enclosure

Federation of American Hospitals Foundation
1111 19th Street, N.W., Suite 402 Washington, D.C. 20036 Telephone 202 / 833-3090

ATTACHMENT B

February 7, 1985

Honorable David Durenberger
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

In a few weeks the Federation of American Hospitals' Annual Meeting will be in full swing in New Orleans. We are very pleased that you will be with us and look forward to hearing from you.

You are scheduled to speak at 2:30 on Friday, March 8, 1985. Your prepared remarks should last about 30 minutes after which questions will be accepted from the audience if that is agreeable with you. Following your presentation we hope that you will be able to meet with our Executive Committee and the chief executive officers of our largest member companies from 3:30 p.m. to 4:00 p.m. I have also invited Chip Kahn to sit in on this meeting.

In the meantime, for our planning purposes, enclosed are two forms which I would appreciate your completing and returning to me as soon as possible. Also, enclosed is a copy of our most recent preliminary convention program to give you an idea of the breakout of events in New Orleans. I would very much appreciate having in advance of our departure for New Orleans a copy of your prepared text or excerpts from such which we can distribute to the press at the time of your address.

Thank you again for agreeing to be with us.

Sincerely,

Michael D. Bromberg
Executive Director

MDB:nca
Enclosures
cc: Chip Kahn

ATTACHMENT C

Name:	Honorable David Durenberger
Address:	375 Russell Senate Office Building
City, State & Zip:	Washington, D.C. 20510
Phone:	(202) 224-3244
Contact:	Anne Kelly
Date of Address:	8 March 1985
Time of Address:	2:30 p.m. - 3:30 p.m Rivergate
Invited:	Yes, October 3, 1984
Confirmed:	Yes
Fee:	$2,000
Payable to:	Piranha Press 4504 Excelsior Boulevard Minneapolis, MN 55416
Terms:	Travel Expenses for Senator and wife
Arrival Date and Flights:	3/8/85 12:42 p.m.(ticketed by FAH) Eastern 69 First Class
Departure Date and Flights:	3/9/85 1:10 pm to Denver (fare picked up by other) Delta 226
Type of Room(s):	Suite
Spouse/Guest:	Penny will not be with him as of 2/20/85
Host:	Cindy meet 12:00 hotel departure
Gift:	Candy and Licquor
Dinner(s):	None
Bio:	In Little Rock
Photo:	In Little Rock
Permission to Tape:	

Other Notes: See file on Kahn. Kahn may be arranging events for Senator unrelated to FAH. Cindy Williams will meet Senator, and Mr. and Mrs. Kahn at the airport on Friday, escort him to interview at the Times-Picayune and then to Rivergate. On Saturday, 10:30 am he has a meeting in his suite and we will arrange with him where the limo will pick him up on Saturday for his departure.

12:00 hotel dept. 3/9 Sat.

ATTACHMENT 8

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

March 14, 1985

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Sir/Madam:

Enclosed please find a check in the amount of $2000.00. This is sent to you at the request of Senator David Durenberger and is the honorarium he received from the Federation of American Hospitals relative to his recent appearance before our annual convention in New Orleans.

Should you have any questions, please do not hesitate to call me.

Sincerely,

Michael D. Bromberg
Executive Director

MDB:nca
Enclosure

Durenberger $2000.-

Piranha Press
Mail to: 4504 Excelsior Blvd
Minn. MN 55416

FEDERATION OF AMERICAN HOSPITALS 1406 N. PIERCE, SUITE 211 LITTLE ROCK, ARKANSAS 72207 1161

YOUR INVOICE NO	INVOICE DATE	AMOUNT	DISCOUNT	NET AMOUNT	CHECK TOTAL
quip/wct	02/28/85	$2000.00		$2000.00	$2000.00
Senator Durenberger-Convention Speaker					
		G/L A/C - 050112-100			

FEDERATION OF AMERICAN HOSPITALS
1406 N. PIERCE, SUITE 211
LITTLE ROCK, ARKANSAS 72207

WORTHEN BK. & TRUST CO.
LITTLE ROCK, ARKANSAS

81-7
530

CHECK NO. 1161

TWO THOUSAND DOLLARS and no/100

DATE 02/28/85

AMOUNT OF CHECK
$2000.00

PAY TO THE ORDER OF

FIRANNA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS MN 55416

Jolynd Watkins
Dorothy McAlister

:082000073: #8903-396-2#

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

ATTACHMENT E

M E M O R A N D U M

TO: John Walker

FROM: Roseanna Thoman

DATE: March 3, 1985

Attached are receipts for airline tickets which we purchased for convention speakers. These tickets were charged to Mike's FAH American Express card; however, they should be budgeted to convention expenses.

These tickets were as follows:

Senator Durenberger	$359.00
Judi Buckalew	$508.00
Jo Ellen MacDonald	$419.00
Chip Kahn	$613.00
Ed Milhalski	$508.00
Paul Rettig	$508.00

If you have any questions, please let me know.

RT
Attachments

PRESIDENT
Winfield C. Dunn, D.D.S.
Senior Vice President
Hospital Corporation of America
Post Office Box 550
Nashville, TN 37202

ADMINISTRATIVE & MEMBERSHIP SERVICES OFFICE
John R. Walker
Director
1405 North Pierce, Suite 311
Little Rock, Arkansas 72207
501/661-9566

ATTACHMENT F

5.25

LONDON LIVERY, LTD. LIMOUSINES

3037 ROYAL ST., NEW ORLEANS, LA. 70117
TEL. (504) 944-1984 11318

TIME ORDERED A.M. 7 P.M.	CAR Chrys 12
NAME Senator Ehrenberger	DATE 3/8
ADDRESS	CHAUFFEUR LEE
CITY STATE ZIP	MILEAGE OUT 4437 IN 4458
PHONE Rosara	FUEL OUT: IN:
REQUESTED BY:	TOTAL HOURS 5 HR 34 MIN / TOTAL MILES 20 C
PAYMENT	DAILY CHECK / APPROVED BY:
CASH AMT. REC'D.	
CHARGE D/B AMEX VISA MC	ORIGIN: Hilton
NO. Fed. of Am. Hosp	
EXPIRES	
TIME OUT: IN:	CHARGES 157.50 / TIPS 23.63 / TOLLS / MISC. / TOTAL 181.13
SIGNATURE	SERVICES Commander's Palace F/I
ADDRESS	BAR SET-UP: YES NO

LONDON LIVERY, LTD.

ASK ABOUT OUR FREE WORLDWIDE RESERVATION SERVICE

3.00

LONDON LIVERY, LTD. LIMOUSINES

3037 ROYAL ST., NEW ORLEANS, LA. 70117
TEL. (504) 944-1984

11312

TIME ORDERED 11:15 A.M. ~~10:00~~ P.M.	FOR ~~Senator Warenberger~~ Chrys
NAME Senator Warenberger	DATE 3/9 85
ADDRESS	CHAUFFEUR K. Ithan
CITY STATE ZIP	MILEAGE OUT 4458 IN 4508
PHONE Rosana	FUEL OUT: IN:
REQUESTED BY:	TOTAL HOURS 3 2hrs min / TOTAL MILES 50
PAYMENT CASH AMT. REC'D.	DAILY CHECK ✓ / APPROVED BY:
CHARGE DVB AMEX VISA MC	ORIGIN: LITAN
NO. Fed. of Wm. Hosp	
EXPIRES	

TIME OUT: IN:	CHARGES 90.00	SERVICES p/u Hilton & Mgt- DL-2616 1PM ...se, ty tu- 3 pmps
	TIPS 13.50	
	TOLLS 1.00	
	MISC.	
	TOTAL 104.50	
SIGNATURE V. ... Woman		
ADDRESS		BAR SET-UP: YES (NO)

LONDON LIVERY, LTD.

ASK ABOUT OUR FREE WORLDWIDE RESERVATION SERVICE

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

ATTACHMENT 6

January 4, 1985

The Honorable David Durenberger
375 Russell Senate Office Building
Washington, D. C. 20510

Dear Dave:

As a member of the Executive Committee of the National Health Lawyers Association, I would like to invite you to address the NHLA Annual "Health Law Update." The meeting will be held in Washington, D.C., at the J. W. Marriott Hotel (1331 Penn. Avenue, N.W.) on May 6, 1985.

We would like you to present your views on "Health Legislation and the 99th Congress" to an audience of about 300 health attorneys from across the nation. This session is scheduled for 10:45 a.m. on May 6th and will last approximately 30 minutes.

The membership of the National Health Lawyers Association has grown to over 3,500 and the Annual Meeting in Washington highlights the educational activities of this 501(c)(3) organization. Your participation would be appreciated and we hope you will be able to accept this invitation.

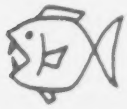
Sincerely,

Michael D. Bromberg

MDB:rt
cc: David Greenburg
Executive Director
National Health Lawyers Association

Dave - Hope you can do this.
It's a good group -
Regards
Mike

PIRANHA



PRESS

Gary L. Diamond
Publisher

ATTACHMENT H

April 4, 1985

Mr. Michael D. Bromberg
Executive Director
Federation of American Hospitals
1111 19th Street NW
Suite 402
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Bromberg:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the National Health Lawyers Association in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

NATIONAL HEALTH LAWYERS ASSOCIATION
APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
May 7, 1985	10:45-11:15 a.m.	Washington, DC	$1,000

FROM THE DESK OF

Michael D. Bromberg, Esq.

4/15/85

ATTACHMENT I

David —

Sounds unusual but it's what he's been doing. If you have a problem please let me know.

Mike

1111 / 833-3090

RGER

nberger's office that appearance by Senator ers Association in the

irenberger's staff, we r Durenberger's book, unted us the exclusive ill public appearances in this capacity that r into an arrangement .

reby consent to his the time and place consideration of the such schedule.

or making all travel r Durenberger. These s office in advance. kets delivered to his scheduled departure.

Federation of American Hospitals
1111 19th Street, N.W.
Suite 402
Washington, D.C. 20036
202-833-3090

All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

AFFIDAVIT

I, JEANNE M. CAMPBELL, being duly sworn, do depose and state as followers:

1. I am the owner, President and Chief Executive Officer of Campbell-Raupe, Inc., a government relations firm founded in 1985. My business address is 1010 Pennsylvania Avenue, S.E., Washington, D.C. 20003. I am registered to lobby pursuant to the Federal Regulation of Lobbying Act. From 1981 to 1985, I was the vice-president of the New England Council, a trade association comprised on 1,200 corporations located in New England. Prior to taking that position, I served on the staffs of Representatives Dan Rostenkowski and Margaret Heckler.

2. Several of Campbell-Raupe's clients are capital-intensive corporations, and in 1985 tax legislation pending before the Senate Finance Committee and the House Ways and Means Committee involved the investment tax credit ("I.T.C."), a productivity incentive important to capital intensive industries. In 1985, lobbyists representing approximately forty corporations began to meet informally to discuss the I.T.C. Some of these lobbyists decided to form a formal organization to inform Congress on the I.T.C. legislation. This coalition hired Campbell-Raupe and my firm organized and coordinated the group which came to be known as The Invest To Compete Alliance (ITCA).

SPECIAL
COUNSEL
HEARING
EX. 15

3. ITCA met with several members of the Senate Finance and Ways & Means Committees including Senator Durenberger to discuss tax reform legislation. Senator David Durenberger was invited to meet with Alliance members in Washington, D.C. on February 21, 1986 to discuss pending tax legislation, particularly the investment tax credit, depreciation, and other provisions regarding capital formation. A copy of my invitation letter dated February 12, 1986 is appended hereto as Attachment A. The invitation letter included an offer of a $2,000 honorarium.

4. Senator Durenberger spoke to approximately 10 to 12 Alliance members and responded to questions at the meeting on February 21st. During his remarks, the Senator discussed the I.T.C., as did the other Members of Congress with whom the Alliance met during 1985 and 1986. The Senator did not mention his book during the meeting; and there was no display of his book. The group was not asked to make space available at the meeting for the display of his book.

5. I believe that the first discussion about the Senator's book relative to his February 21st speech was sometime after the speech. A staff member, whom I believe to be either Jodi Mathison or Doug Kelley, told me that Senator Durenberger wanted the Alliance to purchase copies of the Senator's book Neither Madmen Nor Messiahs from the publisher instead of paying an honorarium. The staff member informed me that this would be an appropriate way to handle the honorarium.

6. Because of this request, a check was issued dated April 22, 1986, made payable to Piranha Press for $2,000. A copy of

31-402 O—90——3

this check is appended hereto as Attachment B, indicating the payment was for "Durenberger books."

7. Sometime after the check was sent to Piranha Press, I called the Senator's office because copies of the Senator's books had not been received and was told to contact Piranha Press. I telephoned Piranha Press and believe that I spoke with Gary Diamond who told me he would look into the matter. The books were not received nor did I ever hear back from Mr. Diamond. I did not pursue the issue because I was busy.

8. Sometime in 1985, I learned that the Senator would be in the Boston area frequently and wished to meet there with organizations or corporations. Groups that met with the Senator would be asked to pay the Senator's travel expenses, but were not asked to pay honorarium. The Senator's staff, including Doug Kelley and Jodi Mathison, knew that I had many contacts with businesses and trade associations in New England and the Boston area. They often informed me when the Senator planned to be in Boston. Since many Boston executives do not travel to Washington frequently and many associations do not budget for honorarium, I advised clients and associates of Senator Durenberger's availability to meet with them in the Boston area. At some point in 1985, I became aware of the fact that Senator Durenberger was seeing a marriage counselor or psychiatrist in the Boston area.

9. Senator Durenberger's staff asked that ground transportation be provided during his trips to Boston and sometimes contacted my office to arrange for transportation for the

Senator. My secretary handled the details of these arrangements.

10. I arranged several meetings for my clients with Senator Durenberger in the Boston area including three meetings with Pitney Bowes. I attended each of the three luncheon meetings, which were informal discussions with the Senator and Henry Spring of Pitney Bowes regarding legislative issues such as tax reform and postal issues. Each was held in downtown Boston.

11. The first meeting was held on November 3, 1985. Campbell-Raupe was billed $349.30 by A and A Limousine Renting, Inc., also known as Carey of Boston, ("Carey") for limousine service for the Senator. Of this amount, $292.72 was billed for transportation on November 4, 1985 from Boston to Concord to Boston and the airport. Appended hereto as Attachment C is a copy of the bill from Carey reflecting these charges. Campbell-Raupe billed Pitney Bowes $349.30 for the limousine service for the Senator on November 3-4, 1985. A copy of the bill to Pitney Bowes is appended hereto as Attachement D. My office made arrangements for the Senator to have ground transportation and the client paid for transportation. Campbell-Raupe also was billed $399. for airfare in connection with the Senator's meeting on November 3rd. A copy of this bill which indicates that the airfare was charged to Pitney Bowes is appended hereto as Attachment E.

12. The second meeting between Henry Spring of Pitney Bowes and Senator Durenberger was held on February 10, 1986 in Boston. Campbell-Raupe billed Pitney Bowes $571.50 for airfare for the

Senator. A copy of the bill reflecting this charge is appended hereto as Attachment F. In addition, Campbell-Raupe billed Pitney Bowes for $374.55 for limousine service for the Senator on February 10th. A copy of this bill is appended hereto as Attachment G.

13. The final meeting with Henry Spring of Pitney Bowes and Senator Durenberger was held on March 31, 1986. Campbell-Raupe billed Pitney Bowes for the Senator's expenses, which included $600.50 for airfare, $113.37 for lodging, and $375.20 for limousine service. The limousine bill included a $301.10 charge for service from Boston to Concord to Boston and the airport. Attachment H is a copy of the bill to New England Life from Carey for the limousine service. A copy of the bill from Campbell-Raupe to Pitney Bowes for the Senator's airfare and lodging expenses is appended hereto as Attachment I.

14. The limousine bill for ground transportation on March 30-31, 1986 was sent by Carey to New England Life (Attachment H). New England Life has been a client of Campbell-Raupe since 1985. New England Life has an account with Carey and my firm does not. New England Life had also arranged for limousine service for the Senator on trips to Boston. Apparently, Carey mistakenly billed New England Life for limousine service which should have been billed to Campbell-Raupe.

15. On October 9, 1986, I sent a check to Carey for $1,304 for limousine service. As explained in a cover letter with the check, payment had been delayed because of confusion regarding whether New England Life or Campbell-Raupe was responsible for

these charges. A copy of this letter is appended hereto as Attachment J. Attachment K is a copy of the bill that I sent to Pitney Bowes for this $1,304 limousine service for Senator Durenberger. This bill included charges for limousine service for the Senator for his November 1985 and February 1986 meetings with Mr. Spring, for which I had previously sent invoices to Pitney Bowes. Any and all bills sent to Pitney Bowes regarding Senator Durenberger's visits were for expenses incurred by Senator Durenberger relative to meetings with Pitney Bowes officers at their request.

16. The National Machine Tool Builders Association ("NMTBA"), a client, also met with Senator Durenberger. Representatives of NMTBA met with Senator Durenberger on September 23, 1985 in Framingham, Massachusetts. My office arranged for limousine service for the Senator on that date, and Carey mistakenly billed New England Life for this expense, which covered transportation from Logan Airport to Concord to Framingham. Copies of the bill from Carey and my invoice to the NMTBA in the amount of $238.35 are appended hereto as Attachment L.

17. Senator Durenberger also met with officials of the NMTBA on May 12, 1986. Campbell-Raupe billed the NMTBA $575 for the Senator's airfare in connection with this meeting. A copy of this bill is appended hereto as Attachment M.

18. Campbell-Raupe received an invoice for $663 from Westpark Travel for airfare for Senator Durenberger from Minneapolis to Boston to Washington, D.C. on June 8-9, 1986. A copy of this

invoice is appended hereto as Attachment N. Campbell-Raupe did not arrange for any meetings for the Senator and/or our clients on those dates.

19. An invoice for $600.50 for the Senator's airfare on February 23-24, 1986 was billed to Campbell-Raupe and paid by us. A copy of this invoice is appended hereto as Attachment O. My office then was reimbursed for this payment by the Life Insurance Assocition of Massachusetts, Inc. A copy of this check is appended hereto as Attachment P.

20. Campbell-Raupe received a bill from Carey for $625.40 which is appended hereto as Attachment Q. This bill was forwarded to the Senator's office for payment. My secretary, Zora, attached a note to the Senator's secretary, Jodi Mathison, asking that the Senator's office pay Carey directly.

21. In addition to the groups for which I arranged meetings with Senator Durenberger, I also told several colleagues and friends of the Senator's availability to meet with groups in the Boston area. I have numerous contacts and friends in New England because of my work with the New England Council, and I do not know which of them arranged to meet with Senator Durenberger because of my letting them know the Senator would be available in the region.

22. I received a note from Senator Durenberger thanking me for arranging some trips to Boston for him. A copy of this correspondence dated March 11, 1986 is appended hereto as Attachment R.

Jeanne M. Campbell

JEANNE M. CAMPBELL

SUBSCRIBED AND SWORN to before me this 21th day of February, 1990.

Melinda J. Thomas

Notary Public

(SEAL)

My Commission Expires: _____

MELINDA J. THOMAS
NOTARY PUBLIC DISTRICT OF COLUMBIA
My Commission Expires Sept. 30, 1993

ATTACHMENT A

Invest To Compete

ALLIANCE

February 12, 1986

Senator David Durenberger
SR-154 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger: Dave

We hope you will be able to meet with the ITCA steering Committee for a breakfast session to discuss the current tax bill, particularly provisions related to the investment tax credit, depreciation and other capital formation issues.

The group looks forward to seeing you on Tuesday, February 21, 8 AM at The Sheraton Grande Hotel located at 525 New Jersey Ave, NW and would like to offer an honorarium of $2,000.

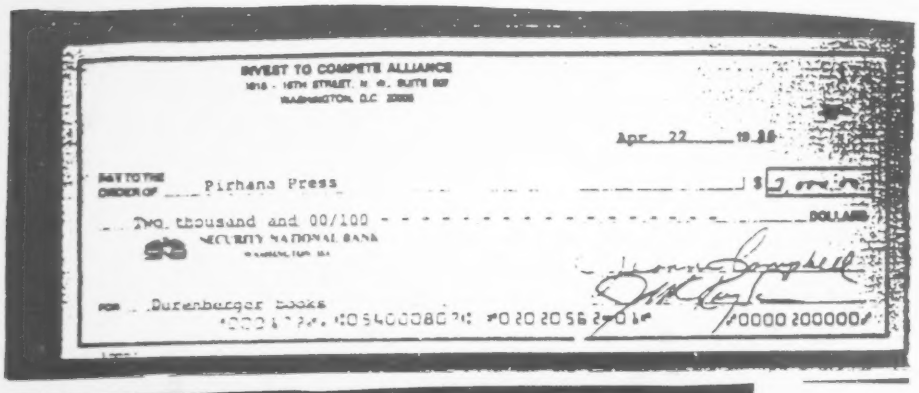
Please call if you have any questions. We look forward to seeing you.

With kind regards,

Jeanne M. Campbell

1015 15TH STREET, N.W., SUITE 907, WASHINGTON, D.C. 20005, 202 [illegible]

[redacted]



INVEST TO COMPETE ALLIANCE
1919 - 18TH STREET, N. W., SUITE 307
WASHINGTON, D.C. 20009

Apr 22 19 86

PAY TO THE ORDER OF Pirhana Press $ 2,000.00

Two thousand and 00/100 - - -

LAWRENCE A. WILLWERTH, MGR.

INVOICE 2430

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1984

ATTACHMENT C

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS – LIMOUSINES, SEDANS, VANS

New England Mutual Life
301 Boylston Street
Boston, Mass 02117

Attn: Lisa Condon

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE									
							BALANCE FORWARD		$
9 85		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC.	TIPS	MASS PORT SCHG	
	Deluxe Sedan for Sen D. Durenberger								
11-3-1985									
	Airport/Boston	min		45.00	2.25	.60	6.75	2.00	56.6
11-4	Boston/Concord/Boston/Airpt	8		240.00	12.00	2.70	36.00	2.00	292.7
11-10	Airport/report @ 4:35 PM/ flight changed	min		45.00		.60			45.6
	Airport report @ 9:00 PM/ waited over 1 hour/unable to locate - bill ok Zora	PM min		60.00		.60			60.6
									455.5
						Interest	February-Sept		54.6
ORIGINAL BILL SENT TO CAMPBELL RAUPP, 1015 15th ST NW, WASH, D.C. 20005								$	510.1

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual rate will be charged on accounts overdue over 30 days.

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

CAMPBELL-RAUPE
ASSOCIATES, INC.

ATTACHMENT D

CONFIRMING SERVICES
FOR:
If service rendered,
SIGN AND RETURN TO:
ACCOUNTS PAYABLE

12/30/85

December 16, 1985

12/20

H.J. SPRING, JR.

Pitney Bowes
Walter Wheeler Jr. Drive
Stamford, CT 06926-0700

Attention: PO Box 61643 - Accounts Payable

To limosine service for Sen. David Durenberger
Trip to Boston to meet with Pitney Bowes
executives . . . . . $ 349.30

Please make check payable to Campbell-Raupe, Inc.

DEC 20 [illegible]

1985

Diplomat Travel Service, Inc.

ITINERARY/INVOICE

ACCT NO.	DATE	PAGE	INVOICE
4	31 OCT 85	1	122437

NET 10 DAYS

SOLD TO

CAMPBELL INC
ATT ZORA
1015 15TH ST NW SUITE 90
WASHINGTON DC 20005

DISTRIBUTE TO

CAMPBELL INC
1015 15TH ST NW SUITE 90
WASHINGTON DC 20005

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT/CL	SEAT	MEAL
03NOV SUN	LV WAS/NATIONAL	0435P	NORTHWEST	0376Y		
	AR BOSTON, MA	0557P				
04NOV MON	LV BOSTON, MA	0350P	NORTHWEST	0267B		
	AR MINNEAPOLIS	0547P				

THANK YOU FOR USING DIPLOMAT TRAVEL. HAVE A PLEASANT TRIP.

DURENBERGER/DAVE.SEN	TKT # 0127787747498	$ 399.00
AMERICAN EXPRES #372831390712006	EXP 10/86	$ 399.00-
	TOTAL $	0.00

Bill to
Putney –
Bowers

ATTACHMENT E

[illegible] ED BY ZONA [illegible] 122437

U

CAMPBELL-RAUPE
ASSOCIATES, INC.

February 27, 1986

Pitney Bowes
Walter Wheeler Jr. Drive
Stamford, CT 06926-0700

Attention: P. O. Box 61643 - Accounts Payable

- -

SPECIAL

Feb. 9-10

Air fare for Senator David Durenberger to meet with Pitney Bowes officials in Boston	$571.50
Air fare-coach (one way) Jeanne Campbell	75.00
Cab to/from Logan - Jeanne Campbell	16.00
	$662.50

PAID
4-21-86

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

ATTACHMENT G

CAMPBELL-RAUPE
ASSOCIATES, INC.

March 3, 1986
4/21

Pitney-Bowes
Walter Wheeler Jr. Drive
P.O. Box 61643
Stamford, CT 06296
ATTN: Accts Payable Dept.

Re: Purchase Order No. 50233
February 10

Limosine service for meeting with Pitney-Bowes officials and Senator David Durenberger.

TOTAL $ 374.55

* Please make check payable to Campbell-Raupe, Inc.

PAID
2 1-86

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

LAWRENCE A. WELLWERTH, MGR.

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1964
CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS — LIMOUSINES, SEDANS, VANS

6/86

Jeanne:
Pending check for
$755.3
9/4/86

New England Mutual Life Insurance Co.
501 Boylston Street 7th Fl.
Boston, Mass. 02117
Att: Lisa Cardas

181 BROADWAY
P.O. BOX 794
SOMERVILLE, MASS. 02143
TEL. (617) 623-6700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT.

TE				BALANCE FORWARD	$
86		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC.	TIPS	MASS PORT AUTH	
30	Deluxe sedan for Sen. David Durenberger, Logan/Wait/Boston	7½ min		60.00	3.00	.00	9.00	2.00	74.(
31	Deluxe sedan for the above, Boston/Concord/Boston/ Logan.	8¼		247.50	12.38	2.10	37.12	8.00	301.
									$375..

Payable in U.S. Dollars. Terms Due Upon Receipt.
A finance charge of [illegible] will be charged on unpaid balance over 30 days.

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
181 Broadway, P.O. Box 79, Somerville, MA 02143
(617) 623-6700

ATTACHMENT H

U

CAMPBELL-RAUPE, INC.

ATTACHMENT I

April 21, 1986

Pitney Bowes
Walter Wheeler Jr. Drive
Stamford, CT 06926-0700

Attention: P. O. Box 61643 - Accounts Payable

Re: Purchase Order #50233

To services - April, 1986		$2,500.00
Expenses:		
4/10/86 - Entertainment Whitehall Inn Craig Raupe - Post Office & Civil Service Staff	$ 21.27 - Craig	
4/16/86 - Entertainment Jeanne Campbell - Ann Canfield	11.72 - JC	
Transportation - cabs, subway re congressional liaison and Hill visits	42.50 -	
Office Expenses - phone, Federal Express, postage meter, etc., copy of Senate tax proposal	230.34	
✓ 3/31/86 - Expenses re meeting w/ Senator Durenberger & Pitney Bowes executives in Boston -		
Westin Hotel	113.37	
Air fare Wash. - Boston - Minneapolis	600.50	
		1,019.70
TOTAL		$3,519.70

PAID 5/27/86

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

ATTACHMENT J

CAMPBELL-RALPE, INC.

October 9, 1986

Carey Limousine Service
161 Broadway Street
P.O. Box 78
Summerville, MA 02145
Attn: Accounts Payable

Dear Sir or Madam:

I have enclosed a check for $1,304.00 which represents the following invoices:

Invoice date:	11/3-4/1985	$ 510.00
	2/9-10/1986	402.00
	3/30-31/1986	392.00
TOTAL		$1,304.00

We are sorry this is so late in coming, but there was some confusion as to the responsibility for payment. New England Life kindly arranged the meetings for us but they were not responsible for payment. It has taken us some time to determine the Congressional members with whom we met to determine the responsibility for payment.

We are still tracking the invoice for $709.00 but please expect payment within the next week. Again, we apologize for the inconvenience.

Sincerely,

Jeanne Campbell

cc: Gordon MacKay

CAMPBELL-KAUPE, INC.

ATTACHMENT K

October 14, 1986

Pitney-Bowes
Walter Wheeler Drive
P.O. Box 61643
Accounts Payable
Re: Purchase Order No. 50233
Stamford, CT 06926-0700

Special Expenses for limousine service for
Executive meetings with Senator David Durenberger
and Pitney-Bowes Executives in Boston

Date	Amount
11/3-4/1985	$ 510.00
02/9-10/1986	402.00
03/30-31/1986	392.00
TOTAL	$1304.00

PAID

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1349

LAWRENCE A. WILLWERTH, MGR.

INVOICE № 11339

Ques.94(c)(3)

A and A LIMOUSINE RENTING, INC.

ESTABLISHED 1934

CAREY OF BOSTON

CHAUFFEUR DRIVEN CARS – LIMOUSINES, SEDANS, VANS

ATTACHMENT L

New England Life
501 Boylston Street
Boston, Mass.
Att: Mr. Gordon Mackay

181 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-6700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT.

DATE		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC.	TIPS	MASS PORT BOARD	BALANCE FORWARD $
15	Car for Sen.Dave Durenberger, Logan/Boston	min		45.00	2.25	.60	6.75	2.00	56.60
16	Car for the above, Boston/as dir.	8¼		247.50	12.38	.60	37.12		297.60
23	Car for the above, Logan/Concord/Framingham	6¼		195.00	9.75	2.35	29.25	2.00	438.35
23	Limousine for the Campbell and Wright party, Boston/as dir.	13		416.00	20.80	.60	62.40	2.00	501.80
									$1094.35

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balances over 30 days.

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
181 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-6700

23 $238.35

NMTBA

PAID
10-22-85

CAMPBELL-RAUPE ASSOCIATES, INC

CAM NAO

10-22-85

Ques. 84(c)(

October 22, 1985

Mr. Jim Mack
National Machine Tool Builders Association
7901 Westpark Drive
McLean, VA 22102

Dear Jim:

To car rental for
Senator Durenberger
Boston . . . . . $ 238.35

Please make check payable to Campbell-Raupe, Inc.

OK

10/24/85

APPROVED FOR PAYMENT	
APPROVING SIGNATURE	
ACCOUNT NUMBER	6580 SIG
CONTROLLER	

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

CAMPBELL-RAUPE, INC.

Ques.84(a)(1)

GK
7/8/86

July 7, 1986

James Mack
Public Affairs Director
National Machine Tool Builders Association
7901 Westpark Drive
McLean, VA 22102

Dear Jim:

The Airfare for Senator Dave Durenberger for the NMTBA meeting in the Boston area was $575.00. The handling charges for sending Koontz testimony were $8.50. Please have a check issued for $583.00 made payable to Campbell - Raupe, Inc.

Thanks for your cooperation. Please call if you have any questions.

Yours very truly,

Jeanne Campbell

ATTACHMENT M

1015 15th Street N.W. Suite 917 Washington, D.C. ...

WESTPARK TRAVEL - CAPITOL HILL

214 MASSACHUSETTS AVENUE, N.E. • SUITE 140 • WASHINGTON, D.C. 20002 • (202) 544-8202

INVOICE

SALES PERSON: 39 ITINERARY/INVOICE NO. 0004191 DATE: 06 JUN 86

K NUM: 024444 TERMS

TO: MS. JEANNIE CAMPBELL
CAMPBELL-RAUPE ASSOCIATES, INC.
1015 15TH ST., N.W., SUITE 007
WASHINGTON, D.C. 20005

FOR: DURENBERGER/DAVID F CFN

08 JUN 86	SUNDAY				
AIR	LV MINNEAPOLIS ST PL	0800	NORTHWEST	FLT:154	FIRST CLASS
	AR BOSTON	0959	NON-STOP	DINNER	
09 JUN 86	MONDAY				
AIR	LV BOSTON	1400	EASTERN	FLT:1607	FIRST CLASS
	AR WASHINGTON NATL	1539	NON-STOP		
	RESERVED SEATS	SS			

AIR TICKET/S NW702740012: FOR DURENBERGER DAVID F 663.00

SUB TOTAL 663.00

TOTAL AMOUNT 663.00

COMP	ACCOUNT	SUB ACCOUNT
0 1 0 3	5 0 6 4	

DIV. | DEPT

1 4 1 0 3

ATTACHMENT N

0027

CUSTOMER COPY

Diplomat Travel Service, Inc.

ITINERARY/INVOICE

ACCT. NO.	DATE	PAGE	INVOICE
3	19 FEB 86	1	130802

NET 10 DAYS

FEB 28

SOLD TO

CAMPBELL RAUPE INC.
PICK UP
1015 15TH ST NW
WASHINGTON DC 20005

DISTRIBUTE TO

CAMPBELL RAUPE INC.
1015 15TH ST NW
WASHINGTON DC 20005

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT/CL	SEAT	MEAL
23FEB	LV MINNEAPOLIS	0530P	NORTHWEST	0164F		
SUN	AR BOSTON, MA	0905P				
24FEB	LV BOSTON, MA	0350P	DELTA AIRLINES	0701F		
MON	AR WAS/NATIONAL	0512P				

THANK YOU FOR USING DIPLOMAT TRAVEL. HAVE A PLEASANT TRIP.

DURENBERGER/DAVID.MR TKT # 0127814296940 $ 600.50
AMERICAN EXPRES #372831390712006 EXP 09/87 $ 600.50
TOTAL $ 0.00

from the desk of
GORDON D. MACKAY
Extension 2652

2/25/86

IX 7179/a/7-86

Date Action

Budget/Expense Account $ 600.50

Approved By Date Rec'd

Marie:

Attached is the bill for
Sen. Durenberger's air fare.

Please make check payable to:

Campbell-Raupe Associates, Inc.
c/o Jeanne Campbell
1015 15th Street, N.W.
Suite 907
Washington, DC 20005

I'll forward the other bills
as soon as I receive them.

Lisa

ATTACHMENT O

New

ATTACHMENT P

LIFE INSURANCE ASSOC.
OF MASS., INC.

7189

March 7 19 86

Campbell-Raupe Associates, Inc. c/o Joanne Campbell $ 600.50

Six hundred and 50/xx DOLLARS

BANK OF BOSTON

AUTHORIZED SIGNATURE

⑈007189⑈ ⑆011000390⑆ 555-836878⑈ ⑈00000600502⑈

FOR DEPOSIT ONLY
CAMPBELL - RAUPE, INC.
0201929701

ATTACHMENT C

LAWRENCE A. WILLWERTH, MGR

INVOICE № 11828

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1931
CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS - LIMOUSINES SEDANS VANS

Campbell Raupe Assoc.
1015 19th Street NW Suite 907
Washington, D. C. 20005

Att: Sara Pargi-Casey

181 BROADWAY
P.O. BOX 76
SOMERVILLE, MASS 02145

TEL. (617) 623-6780

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE									BALANCE FORWARD	$
1980		HOURS	RATE	CHARGES	BASE RATE TAX	TOLL TUNNEL CHGS	TAX	TIPS		
10-9	Limousine for Senator Durenberger Logan/Boston PM min			64.00	3.20	.60	9.60	2.00		79.40
10-10	Limousine for the above. Boston/Concord/Logan	3½		176.00	8.80	2.10	26.40	2.00		215.30
										$294.70
10-18	Service for Sen Durenberger Airport/wait/Boston an dir	2½		75.00	3.75	.60	11.25	2.00		92.60
10-19	Service for Sen Durenberger Boston/Concord/Boston	6½		195.00	9.75	2.10	29.25	2.00		238.10
										$330.70

Payable in U.S. Dollars. Terms Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balances over 30 days.

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
181 Broadway, P.O. Box 76, Somerville, MA 02145
(617) 623-6780

CAMPBELL-RAUPE ASSOCIATES, INC.

11/5/80

Judi -

This is the bill for the Senator Davis service. Please make check payable directly to the vendor. If you have any questions - please call.

Sara

SUBPOENA DOCUMENTS
Rec'd. _____

ATTACHMENT R

FYI

DAVE DURENBERGER
MINNESOTA

United States Senate
WASHINGTON, DC 20510

March 11, 1986

Ms Jeanne Campbell
Campbell-Raupe Associates, Inc.
1015 15th St., NW
Suite 907
Washington, D.C. 20005

Dear Jeanne:

Just a quick note of thanks for all the work you and your staff have done in arranging many of my trips to Boston. My staff has commented many times on how helpful you folks at Campbell-Raupe have been.

Again, thank you very much! Best wishes,

Sincerely,

Dave Durenberger
United States Senate

DD/jlm

AFFIDAVIT

I, VICTOR A. CANTO, being duly sworn, do depose and state as follows:

1. I am the President of Laffer, Canto and Associates. My business address is 4275 Executive Park, La Jolla, California. In 1986, I was the Senior Vice President for Research of A.B. Laffer Associates.

2. Arthur Laffer, then Chairman of A.B. Laffer Associates, invited Senator Durenberger to address the firm's Nineteenth Washington Conference, held on September 15-16, 1986 in Washington, D.C. A copy of the invitation letter is appended hereto as Attachment A. As mentioned in the invitation letter, Senator Durenberger was invited to discuss issues facing the 99th Congress.

3. Mr. Laffer then confirmed Senator Durenberger's appearance by a letter dated August 26, 1986. A copy of this letter is appended hereto as Attachment B. Mr. Laffer's letter included an offer of a $2,000 honorarium, which was the standard amount for an honorarium that the firm provided to a Senator for a speech.

4. To the best of my recollection I reviewed for the first time in November, 1989, in connection with responding to a request for the Senate Ethics Committee, a letter dated September 4, 1986 from Piranha Press to Wendy Constantino, of A.B. Laffer Associates. Ms. Constantino never showed this letter to me and I had no contact with Piranha Press.

SPECIAL
COUNSEL
HEARING
EX. 16

5. I attended Senator Durenberger's speech on September 16, 1986. Several other Members of Congress also addressed the Conference on September 15-16, including Senators Gary Hart, Rudy Boschwitz and William Roth, and Congressman William Gray.

6. I recall that during his remarks, Senator Durenberger briefly mentioned a book that he had written and held up a copy of the book. In addition, I recall that there was a table at the rear of the room in which the Senator spoke on which several of the Senator's books were displayed. Mr. Laffer was given an autographed copy of the Senator's book.

7. Senator Durenberger's honorarium payment of $2,000 was made payable to Piranha Press. A copy of this check is appended hereto as Attachment D. This payment was charged to the firm's honorarium account, as is reflected in Attachment D.

VICTOR A. CANTO

SUBSCRIBED AND SWORN TO before me this 21st day of February, 1990.

OFFICIAL SEAL
JUDITH C. NOWAK
NOTARY PUBLIC-CALIFORNIA
PRINCIPAL OFFICE IN
SAN DIEGO COUNTY
My Commission Expires Feb. 7, 1992

Notary Public

My Commission Expires: 2-7-92

[SEAL]

ATTACHMENT

A. B. Laffer Associates

1815 Lomita Boulevard, Suite 100, Lomita, California 90717
(213) 534-4160

July 23, 1986

Senator David Durenberger
SR-154 Russell Senate Office Bldg.
Washington, DC 20510

Dear Senator Durenberger:

On September 15 and 16, 1986, A. B. Laffer Associates will sponsor their Nineteenth Washington Conference.

Attending will be approximately thirty-five to forty of our clients, among whom are numbered, chief financial officers, pension fund directors, and investment managers.

We are inviting Administration and Congressional leaders to discuss domestic and international issues, including the evaluation of supply-side economics, restoring America's productivity, financial markets, the role of the Federal Budget, and Controlling inflation.

Some of our distinguished speakers have been Congressman Jack Kemp, General Alexander Haig, Paul Volcker, John McLaughlin, George Shultz, Zbigniew Brzezinski, Senator Bob Dole and Lt. Gen. James Abrahamson. The eminence of our speakers and the caliber of our audience reflects the significant role that economic issues have assumed in American social and political life during the past decade. Our conference series has made a significant contribution toward broadening understanding of the complex issues facing the American economy.

We would be honored if you would meet with us for about an hour during this conference. In view of the crucial issues facing the 99th Congress, your observations would be most valuable to our attendees. The precise topic of our discussions will be agreed upon in the coming weeks. We wish to provide you the opportunity to express your thoughts and ideas on those issues you believe to be topical and important.

All of our meetings are scheduled currently at the Madison Hotel.

If appropriate, we would be happy to provide an honorarium or suitable donation in your name to the organization you may designate.

This is clearly a unique opportunity for members of the financial community to hear you in person - a privilege rarely afforded to them. We look forward with anticipation to your favorable consideration of our request.

With every good wish -

Cordially,

Arthur B. Laffer
Chairman

Enc: Agenda, March 1986 Conference

ATTACHMENT B

A.B. Laffer Associates

1025 Lomita Boulevard, Suite 100, Lomita, California 90717
(213) 534-4260

August 26, 1986

Senator David Durenberger
SR-154 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

We are all so very pleased you have agreed to meet with us at the Madison Hotel on Tuesday, September 16 at 8:00 a.m. - 9:00 a.m. For your information, enclosed is a copy of our agenda.

Our session will run for one hour in length which includes a 15 to 20 minute talk followed by a question and answer period. I'm sure those in attendance will most enthusiastically receive your views and observations on the crucial issues facing the 99th Congress, or any other issue of particular interest to you. We will be happy to provide an honorarium of $2,000.00.

I look forward to seeing you then. Should you have any questions or require further clarification, please contact me at any time. Meanwhile, please send me your biography.

Sincerely,

Arthur B. Laffer

enc:

ATTACHMENT C

A.B. LAFFER ASSOCIATES

NINETEENTH WASHINGTON CONFERENCE
September 15 & 16, 1986

MONDAY, SEPTEMBER 15

7:15 a.m. - 8:00 a.m. Executive Chambers I & II THE MADISON HOTEL 15th & M Streets NW	CONTINENTAL BREAKFAST
8:00 a.m. - 9:00 a.m.	**MR. JOHN SEARS** *Campaign Consultant* - Republican Strategist Law Offices of John P. Sears *Moderator:* Thomas Gillespie, President A.B. Laffer Associates
9:00 a.m. - 9:45 a.m.	**DR. DON FULLERTON** Deputy Assistant Secretary for Tax Analysis Department of the Treasury *Moderator:* Michael Christiansen, Vice President A.B. Laffer Associates
9:45 a.m. - 10:00 a.m.	BREAK
10:00 a.m. - 11:00 a.m.	**THE HONORABLE ROBERT OAKLEY** Ambassador-at-Large for Counter-Terrorism Department of State *Moderator:* Michael Christiansen
11:00 a.m. - Noon	**SENATOR GARY HART** (D-Colorado) *Member:* Budget Committee Ranking Minority Member: Strategic and Theatre Nuclear Forces Subcommittee of the Armed Services Committee *Moderator:* Arthur Laffer
12:15 p.m. - 1:45 p.m. Executive Chamber III	LUNCHEON **ARTHUR LAFFER** A.B. Laffer Associates *Moderator:* Thomas Gillespie
2:00 p.m. - 3:00 p.m.	**SENATOR RUDY BOSCHWITZ** (R-Minnesota) *Member:* Budget Committee *Chairman:* Export Promotion and Market Development Subcommittee of the Small Business Committee *Moderator:* Thomas Gillespie

3:00 p.m. - 4:00 p.m.	**THE HONORABLE HERBERT BEUKES** Ambassador to the U.S. Republic of South Africa *Moderator:* Michael Christiansen
6:30 p.m. FOUR WAYS RESTAURANT 1701 20th Street NW	COCKTAILS AND DINNER **MR. ROBERT NOVAK** Syndicated Columnist *Moderator:* Thomas Gillespie

TUESDAY, SEPTEMBER 16

7:00 a.m. - 7:30 a.m. Executive Chambers I & II	CONTINENTAL BREAKFAST
7:30 a.m. - 8:15 a.m.	**THE HONORABLE JOHN LEHMAN** Secretary of the Navy Department of Defense *Moderator:* Arthur Laffer
8:15 a.m. - 9:00 a.m.	**SENATOR DAVID DURENBERGER** (R-Minnesota) *Chairman:* Intelligence (Select) Committee *Chairman:* Health Subcommittee of the Finance Committee *Moderator:* Michael Christiansen
9:05 a.m. - 10:05 a.m.	**THE HONORABLE JAMES MILLER III** *Director:* Office of Management and Budget *Moderator:* Victor Canto, Senior Vice President A.B. Laffer Associates
10:10 a.m. - 11:10 a.m.	**MR. BILL DIEFENDERFER** *Chief of Staff:* Senate Finance Committee *Moderator:* Thomas Gillespie
11:10 a.m. - 11:45 a.m.	Check out and prepare to depart for the Capitol
12:15 p.m. - 1:45 p.m. #210 Cannon Building	LUNCHEON **CONGRESSMAN WILLIAM GRAY** (D-Pennsylvania) *Chairman:* Budget Committee *Member:* Foreign Operations Subcommittee of the Appropriations Committee *Moderator:* Victor Canto
1:45 p.m. - 2:10 p.m.	Walk to the Dirksen Building - Senate
2:15 p.m. - 3:00 p.m. #342 Dirksen Building	**SENATOR WILLIAM ROTH** (D-Delaware) *Chairman:* Government Affairs Committee *Chairman:* Trade/Productivity/Economic Growth Subcommittee of the Joint Economic Committee *Moderator:* Thomas Gillespie

ATTACHMENT D

A. B. LAFFER ASSOCIATES
1225 LOMITA BLVD., STE. 108 213-534-4250
LOMITA, CA 90717

5738

Sept. 12, 1986

PAY TO THE ORDER OF Piranha Press $ 2,000.00***

Two Thousand and no/100ths DOLLARS

South Bay Regional Office
UNION BANK
[illegible] Hawthorne Blvd., Torrance, CA 90503

⑈005738⑈ ⑆122000771⑆ 25073-5477⑈

A. B. LAFFER ASSOCIATES

DETACH AND RETAIN THIS STATEMENT
THE ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW.
IF NOT CORRECT, PLEASE NOTIFY US PROMPTLY. THIS FORM IS CONTINUOUS.

DELUXE FORM DVC-3 11-3

DATE	INVOICE NUMBER	DESCRIPTION	AMOUNT	DEDUCTIONS PARTICULARS	DEDUCTIONS AMOUNT	NET AMOUNT
9/12		Honorarium: Sen. David Durenberger		5407		2,000.00

mailed 9/12/86

AFFIDAVIT

I, JACK CAROW, being duly sworn, do depose and state as follows:

1. I formerly served as the Deputy Executive Vice President of the Council of Medical Specialty Societies (CMSS). I served in this capacity at the time of Senator Durenberger's appearance at the Conference on Financing Graduate Medical Education in an Era of Cost Containment held on April 11, 1985.

2. I contacted Senator Durenberger's office in order to extend an oral invitation for the Senator to speak at the conference. After confirming the Senator's interest and availability, a formal written invitation, signed by Richard S. Wilbur, M.D., was sent. A copy of this letter is appended hereto as Attachment A.

3. On January 10, 1985, a letter, signed by Richard S. Wilbur, M.D., was sent to Senator Durenberger acknowledging his acceptance to speak at the conference and offering an honorarium of $500. A copy of this letter is appended hereto as Attachment B.

4. Subsequently, I received a letter from Piranha Press, dated April 4, 1985, describing their relationship with Senator Durenberger. A copy of this letter is appended hereto as Attachment C. At no time prior to receiving this letter, did I discuss a book promotion with anyone representing Senator Durenberger.

5. CMSS had no intentions of paying Senator Durenberger for a book promotion. The payment to Senator Durenberger was intended

SPECIAL
COUNSEL
HEARING
EX. 17

as honorarium.

6. I attended Senator Durenberger's speech on April 11, 1985. I do not recall any display of Senator Durenberger's book(s) during such time. However, I do recall the Senator mentioning his book(s) during his speech.

JACK CAROW

SUBSCRIBED AND SWORN TO before me this 19 day of February, 1990.

Barbara A. Haut
Notary Public

My Commission Expires:_____.

[SEAL]

OFFICIAL SEAL
BARBARA A. HAUT
Notary Public, State of Illinois
My Commission Expires 5/13/93

Attachment A

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P.O. Box 70 Lake Forest Illinois 60045 • (312) 295-3456

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EXECUTIVE VICE PRESIDENT
Roslyn G. Nitzberg

November 29, 1984

SUBPOENA DOCUMENTS
Rec'd. _____

Senator David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Council of Medical Specialty Societies (CMSS), I am pleased to invite you to address the CMSS National Conference on Financing Graduate Medical Education in an Era of Cost Containment, April 11-12, at the L'Enfant Plaza Hotel in Washington D.C. Your message will be delivered to 150 invited representatives of the 260,000 physician members of the 24 specialty societies which comprise the CMSS, the American Medical Association, the medical schools and hospitals, and the business, government and insurance communities.

The conference will examine challenges to the financing of graduate medical education posed by new health care cost containment strategies and will explore possible alternatives for financing graduate medical education. A distinguished slate of renowned speakers will address various aspects of the issue. Congressman Henry A. Waxman is among those to be invited to present his perspectives. A draft program is enclosed outlining the purposes, objectives and format of the conference.

CMSS would be honored to have you address the conference to provide your viewpoint on how the public and private sectors can finance graduate medical education with equity and fairness. We anticipate the most effective time for your presentation to be lunch time or early afternoon on Thursday, April 11.

AMERICAN ACADEMY OF ALLERGY AND IMMUNOLOGY
AMERICAN ACADEMY OF DERMATOLOGY
AMERICAN ACADEMY OF FAMILY PHYSICIANS
AMERICAN ACADEMY OF NEUROLOGY
AMERICAN ACADEMY OF OPHTHALMOLOGY
AMERICAN ACADEMY OF ORTHOPAEDIC SURGEONS
AMERICAN ACADEMY OF OTOLARYNGOLOGY—HEAD & NECK SURGERY INC
AMERICAN ACADEMY OF PEDIATRICS
AMERICAN ACADEMY OF PHYSICAL MEDICINE AND REHABILITATION
AMERICAN ASSOCIATION OF NEUROLOGICAL SURGEONS
AMERICAN COLLEGE OF EMERGENCY PHYSICIANS
AMERICAN COLLEGE OF OBSTETRICIANS AND GYNECOLOGISTS
AMERICAN COLLEGE OF PHYSICIANS
AMERICAN COLLEGE OF PREVENTIVE MEDICINE
AMERICAN COLLEGE OF RADIOLOGY
AMERICAN COLLEGE OF SURGEONS
AMERICAN PSYCHIATRIC ASSOCIATION
AMERICAN SOCIETY OF ANESTHESIOLOGISTS
AMERICAN SOCIETY OF COLON AND RECTAL SURGEONS
AMERICAN SOCIETY OF PLASTIC AND RECONSTRUCTIVE SURGEONS
AMERICAN UROLOGICAL ASSOCIATION
COLLEGE OF AMERICAN PATHOLOGISTS
SOCIETY OF NUCLEAR MEDICINE
SOCIETY OF THORACIC SURGEONS

We look forward to hearing from you as soon as possible so that we can announce the program nationally. An appropriate honorarium will be available. Full press coverage is planned for all speakers.

Cordially,

Richard S. Wilbur, M.D.
Executive Vice President

RSW/rgn
Enclosures

SUBPOENA DOCUMENTS
Rec'd. ----------

Attachment B

COUNCIL OF MEDICAL SPECIALTY SOCIETIES
P.O. Box 70, Lake Forest, Illinois 60045 • (312) 295-3456

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[illegible]
Kalamazoo, Michigan 49009

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Philadelphia, Pennsylvania 19107

MEMBER-AT-LARGE
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University of Miami
Medical School
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Miami, Florida 33101

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ASSISTANT EXECUTIVE
VICE PRESIDENT
Rebecca S. Rhine

ASSISTANT TO THE
EXECUTIVE VICE PRESIDENT
Roslyn G. Nitzberg

January 10, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

SUBPOENA DOCUMENTS
Rec'd.

Dear Senator Durenberger,

I am delighted that you will be a speaker at the CMSS invitational conference on "Financing Graduate Medical Education in an Era of Cost Containment" on April 11-12, 1985 at the L'Enfant Plaza Hotel in Washington D.C.

You will be the lead-off speaker of a panel of distinguished individuals who represent entities which have an impact on the financing of graduate medical education. The panel presentations and discussion are scheduled for the afternoon of Thursday, April 11. We anticipate your speaking portion of the program will be immediately following lunch, from about 1:30 to 1:50 p.m. We are aware of the proposals you have made recently and are particularly interested in hearing your views on Federal support of graduate medical education. Following the presentation, there will be an opportunity for questions and plenary discussion.

We hope that you will be able to attend the entire meeting of the conference, beginning at 8:30 Thursday morning, April 11 and concluding at noon on Friday the 12th. You are most cordially invited to join us for lunch on the 11th, the reception on Thursday evening, and breakfast on Friday morning as well.

Please let us know if you would like anything in the way of audio-visual equipment, etc. for your talk. Is there background information which you would like made available to meeting participants, either in advance of the meeting or at the time of the conference?

AMERICAN ACADEMY OF ALLERGY AND IMMUNOLOGY
AMERICAN ACADEMY OF DERMATOLOGY
AMERICAN ACADEMY OF FAMILY PHYSICIANS
AMERICAN ACADEMY OF NEUROLOGY
AMERICAN ACADEMY OF OPHTHALMOLOGY
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AMERICAN COLLEGE OF SURGEONS
AMERICAN PSYCHIATRIC ASSOCIATION
AMERICAN SOCIETY OF ANESTHESIOLOGISTS
AMERICAN SOCIETY OF COLON AND RECTAL SURGEONS
AMERICAN SOCIETY OF PLASTIC AND RECONSTRUCTIVE SURGEONS
AMERICAN UROLOGICAL ASSOCIATION
COLLEGE OF AMERICAN PATHOLOGISTS
SOCIETY OF NUCLEAR MEDICINE
SOCIETY OF THORACIC SURGEONS

SUBPOENA DOCUMENTS
Rec'd. _____

We plan to issue Proceedings of the conference and your talk will be part of the monograph. We will send you a copy of a transcription of your comments for review and editing as soon as it is available and ask that you return it to us, again as soon as possible. We anticipate a lot of momentum will be generated by this conference and wish to have the summary available for distribution in as timely a manner as we can.

The conference is supported in part by a grant from the Kaiser Family Foundation. We are pleased to be able to pay any travel or hotel expenses you incur in conjunction with attending the conference and to offer you an honorarium of $500 for your participation in the conference.

Again, my thanks for your willingness to participate in this important conference. Please let me know if you have any questions or if there is anything we can do for you in the meantime.

Yours most cordially,

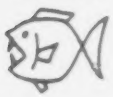
Richard S. Wilbur, M.D.

RSW/rgn

Attachment C

RECEIVED
APR 12 1985
C.M.S.S.

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 4, 1985

SUBPOENA DOCUMENTS
Rec'd.

Dr. Richard S. Wilbur
Council of Medical Specialty Societies
P.O. Box 70
Lake Forest, IL 60045

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Dr. Wilbur:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

SUBPOENA DOCUMENTS
Rec'd.

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 11-12, 1985	1:30-1:50 p.m.	Washington, DC	$500

SUBPOENA DOCUMENTS
Rec'd. _____

AFFIDAVIT

I, JOHN R. CARSON, being duly sworn, do depose and state as follows:

1. I am the Director of Governmental Affairs for the American Podiatric Medical Association (APMA) and have held that position for twenty years. My office address is 9312 Old Georgetown Road, Bethesda, Maryland 20814. I am registered to lobby, as is the APMA, pursuant to the Federal Regulation of Lobbying Act.

2. In my capacity as Director of Governmental Affairs, I have on numerous occasions arranged for Members of Congress to speak before the APMA. It is the APMA's custom to offer honoraria for such appearances by Members of Congress.

3. On February 21, 1986 I issued a written invitation for Senator Durenberger to address the Midwest Podiatry Conference in Chicago, Illinois on April 5, 1986. The invitation included an offer of a $2,000 honorarium. A copy of this invitation is appended hereto as Attachment A. I invited Senator Durenberger to speak because he was Chairman of the Subcommittee on Health of the Committee on Finance, which dealt with medicare and medicaid issues important to our members. I believe that, consistent with my custom in such cases, I telephoned a member of the Senator's staff prior to issuing this invitation to ascertain his availability. I believe that I spoke at that time with Jodi Mathison.

4. Sometime between February 21st and March 14th, I spoke again with a member of the Senator's staff. I believe that Jodi Mathison was this staff person. She informed me that the Senator's agent or publisher would be contacting me regarding the Senator's honorarium. She also informed me that the Senator's honorarium should be paid to his publisher. She did not mention anything about the Senator's book(s) during this conversation, and I was unaware at the time that any such book(s) existed.

5. APMA received a letter from Piranha Press dated March 14, 1986. This letter is appended hereto as Attachment B. In this letter, addressed to Dr. Jerry Christianson in Bloomington,

SPECIAL
COUNSEL
HEARING
EX. 18

Minnesota, Piranha Press indicated that APMA was to make space available at the Senator's speaking event for the display and sale of his book(s). Dr. Christianson is a member of the Association. I believe that Dr. Christianson had earlier spoken with Doug Kelly of the Senator's staff, a patient of Dr. Christianson's, about the Senator's availability. This letter was provided to me by Dr. Christianson. This letter struck me as irregular. In my many years as a lobbyist, I had never encountered a request to make an honorarium payment to a publisher. For this reason, I contacted appropriate APMA officials to be sure that a payment to the publisher would not be illegal. I believe but am not certain that I spoke with Werner Strupp, APMA's General Counsel, and Dr. Norman Klombers, the APMA Executive Director at that time. I was told that it would not be illegal for the APMA to make the payment to Piranha Press. I therefore authorized the Association to send a $2,000 check to Piranha Press. A copy of the letter transmitting the payment and a copy of the check is appended hereto as Attachment C.

6. Approximately two weeks before the event, I telephoned someone at the Piranha Press office to discuss the book display. The person with whom I spoke - I believe it was Gary Diamond - informed me that it would be necessary for the APMA to make a table available at its annual meeting for a display of the Senator's book(s). I was both willing and prepared to act on this request. I spoke with John Settich, the Executive Director of the Illinois Podiatric Medical Association. Mr. Settich was responsible for arranging the conference and I therefore asked him to make the necessary arrangements for display space. However, I then received a telephone call from Jodi Mathison or someone from Piranha Press informing me that there was no need to display or otherwise promote the Senator's book(s) at the annual meeting.

7. I believe shortly before the Senator's appearance, I met with Helen Darling, the Senator's Legislative Assistant for health issues, to discuss the content of the Senator's speech. Ms. Darling did not discuss the Senator's book(s) or his publisher.

8. I attended the Midwest Podiatry Conference, and was present for Senator Durenberger's speech. In this speech, Senator Durenberger discussed public health issues, including the need for competition in the health care marketplace and the efforts of his Subcommittee to contain health care costs. The Senator never mentioned his book(s), publisher, or his intent to publish a book during his speech. There was no display of his book(s) during this speech or at any time during the APMA meeting.

9. As a lobbyist, I report certain expenditures related to my lobbying activities, pursuant to the Federal Regulation of Lobbying Act, in a quarterly report to the Secretary of the Senate. Accordingly, I reported APMA's payment of $2,000 to Piranha Press on my report for the first quarter of 1986 in the same manner that I report honorarium payments to other Members of Congress. I noted on the report that the payment to Piranha Press was made in lieu of an honorarium payment to Senator Durenberger. A copy of this report is appended hereto as Attachment D.

10. APMA routinely pays reasonable expenses of Members of Congress associated with their appearances before the Association. For Senator Durenberger's appearance, APMA paid $585 for air transportation from Minneapolis, Minnesota to Chicago, Illinois, to Washington, D.C. A copy of the credit card receipt reflecting this expense is appended hereto as Attachment E. In addition, APMA provided limousine transportation for the Senator. Copies of the credit card receipts totalling eighty-one dollars for this limousine service are appended hereto as Attachment F. I reported payment of these expenses on my report to the Secretary of the Senate for the second quarter of 1986. A copy of this report is appended hereto as Attachment G.

11. Senator Durenberger also appeared before the APMA's annual Leadership Conference held in Washington, D.C. in March 1987. I again was responsible for inviting the Senator to speak before this conference, and for arranging the necessary payment in this regard. During the planning of the 1987 event, there was no mention of the Senator's book(s) or publisher. APMA paid a $2,000 honorarium directly to Senator Durenberger for his 1987 appearance, instead of making payment to Piranha Press as was done in 1986. While I do not specifically recall the topic of the Senator's speech in 1987, I believe that the address was very similar to his 1986 speech. As far as APMA was concerned, the purpose of both conferences was essentially the same - a conference with a leading Member of the Senate - not a book promotion.

12. As of the present time, I do not know how many books Senator Durenberger has published, if any, nor do I know the title or titles of these book(s), or the subject matter of these book(s).

John R Carson

JOHN R. CARSON

SUBSCRIBED AND SWORN TO before me this 19th day of December, 1989.

Notary Public - ST OF MD

My Commission Expires: 07/01/90

[SEAL]

ATTACHMENT A

American Podiatric Medical Association

February 21, 1986

The Honorable David Durenberger
U. S. Senate
SR 154
Washington, D.C. 20510

Dear Senator Durenberger:

Region 5 of the American Podiatric Medical Association will hold its annual meeting in Chicago, April 3-6, 1986. Representing our membership from several Midwestern states (IA, IL, IN, MI, MN, MO, and WI), the meeting will be held at the Downtown Marriott Hotel, where 1,500 podiatrists will gather for both scientific and business purposes.

The theme of this year's conclave, "Meeting the Competitive Challenge", promises to be both timely and provocative. It is the purpose of this letter to cordially invite you to keynote the conference at a general session on either Friday or Saturday, April 4 or 5, at or about 11:00 AM.

Should your schedule permit you to accept our invitation, I want you to know that any expenses you incur will be borne by the Region 5 planning committee. Also, an honorarium ($2,000) would be awarded for your participation.

I am hopeful you will be able to join us in Chicago later this spring. Meanwhile, please do not hesitate to inquire with any questions you might have.

Yours truly,

John R. Carson

JRC/vf

[illegible] • 202-537-4900

ATTACHMENT B

PIRANHA

PRESS

Gary L. Diamond
Publisher

March 14, 1986

Mr. Jerry Christianson
American Podiatric Medical Association
9643 Lyndale Avenue South
Bloomington, MN 55420

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Christianson:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Podiatric Medical Association on April 5, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 5, 1986	11:00 a.m.	Chicago, IL	$2,000

American Podiatric Medical Association

March 18, 1986

Gary Diamond
Publisher
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

Dear Mr. Diamond:

With reference to your letter of March 14 to Dr. Jerry Christianson, Bloomington, MN, I am enclosing the $2,000 as requested. We indeed look forward to Senator Durenberger's presentation to the Midwest Podiatry Conference on April 5 at the Downtown Marriott Hotel, Chicago.

Best regards!

Yours truly,

John R. Carson

cc: Dr. Jerry Christianson
Jodi Mathison

20 Chevy Chase Circle, NW • Washington, DC 20015-2979 • 202-537-4900

AMERICAN PODIATRIC MEDICAL ASSOCIATION
20 CHEVY CHASE CIRCLE, N.W.
WASHINGTON, D.C. 20015-2979

FIRST AMERICAN BANK, N.A.
WASHINGTON, D.C.

15-4/540

CHECK NO.	DATE	AMOUNT
07321	3/18/86	$2,000.00

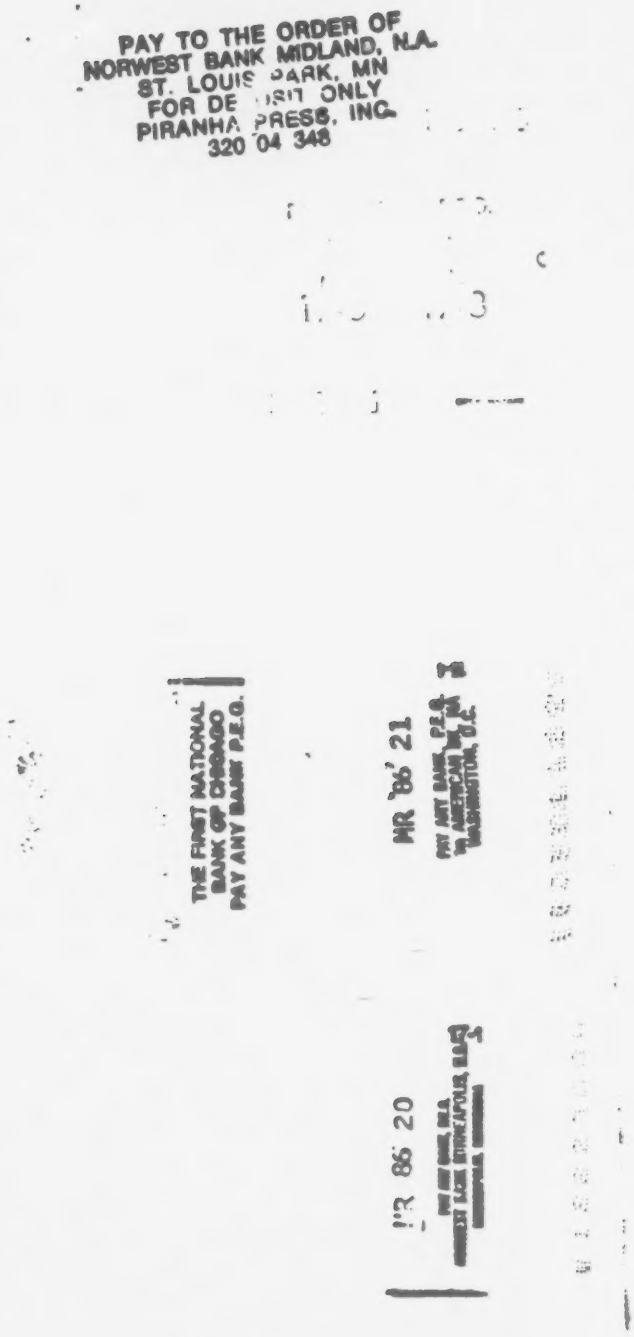
PAY TWO THOUSAND AND 00/100 DOLLARS**********

TO THE ORDER OF
PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS, MN 55416

AUTHORIZED SIGNATURE

:054000043: 3 073 963# #0000200000#

110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NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
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PIRANHA PRESS, INC.
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THE FIRST NATIONAL
BANK OF CHICAGO
PAY ANY BANK P.E.O.
HR '86' 21
PAY ANY BANK, P.E.O.
HR 86 20

ATTACHMENT D

This page (page 1) is designed to supply identifying data; and page 2 (on the back of this page) for

PLACE AN "X" BELOW THE APPROPRIATE LETTER OR FIGURE IN THE BOX AT THE RIGHT OF THE "REP

"PRELIMINARY" REPORT ("Registration"): To "register," please an "X" below the letter "P" and fill out page 1 only.

"QUARTERLY" REPORT: To indicate which one of the four calendar quarters is covered by this Report, place an "X" below the appropriate figure. Fill out both page 1 and page 2 and as many additional pages as may be required. The first additional page should be numbered as page "2," and the rest of each pages should be "3," "4," "5," etc. Cooperation and filing in accordance with instructions will accomplish compliance with all quarterly reporting requirements of the Act.

Year: 19 86

REPORT

PURSUANT TO FEDERAL REGULATION OF LOBBYING ACT

REPORT				
P	1st	2d	3d	4th
	X			

(Check one square only)

IDENTIFICATION NUMBER _____

Is this an Amendment? ☐ YES ☐ NO

NOTE on ITEM "A"—(a) IN GENERAL. This "Report" form may be used by either an organization or an individual, as follows:

(1) "Employer".—To file as an "employer," state (in Item "B") the name, address, and nature of business of the "employee." (If the "employer" is a firm (such as a law firm or public relations firm), partners and salaried staff members of such firm may join in filing a Report as the "employer.")

(2) "Employee".—To file as an "employee," write "None" in answer to Item "B."

(b) SEPARATE REPORTS. An agent or employee should not attempt to combine his Report with the employer's Report.

(1) Employees subject to the Act must file separate Reports, and are not relieved of this requirement merely because Reports are filed by their agents or employers.

(2) Employers subject to the Act must file separate Reports and are not relieved of this requirement merely because Reports are filed by their employees.

A. ORGANIZATION OR INDIVIDUAL FILING

1. State name, address, and nature of business.

American Podiatric Medical Assoc.
20 Chevy Chase Circle, NW
Washington, D.C. 20015

2. If this Report is for an Employer, list names of agents or employees who will file Reports for this Quarter.

Dr. Norman Klombers

NOTE on ITEM "B."—Reports by *Agents or Employees*. An employee is to file, each quarter, as many Reports as he has employers (except those (a) if a particular undertaking is jointly financed by a group of employers, the group is to be considered as one employer, but all members of the group are to be named, and the contributions of each member is to be specified; (b) if the work is done in the interest of one person (but payment is made by another, a single Report—naming both persons as "employers"—is to be filed each quarter.

B. EMPLOYER—State name, address, and nature of business. If there is no employer, write "None."

NONE

NOTE ON ITEM "C."—(a) The expression "in connection with legislative interests," as used in this Report, means "in connection with attempting directly or indirectly, to influence the passage or defeat of legislation." "The term 'legislation' means bills, resolutions, amendments, nominations, or other matters pending or proposed in either House of Congress, and includes any other matter which may be the subject of action by either House." (2 USC 267).

(b) Persons undertaking any activities in connection with legislative interests, communications and individuals subject to the Lobbying Act are required to file a "Preliminary" Report (Registration).

(c) After beginning such activities, they must file a "Quarterly" Report at the end of each calendar quarter in which they have either received or expended anything of value in connection with legislative interests.

C. LEGISLATIVE INTERESTS, AND PUBLICATIONS in connection therewith:

1. State approximately how long legislative interests are to continue. If receipts and expenditures in connection with legislative interests have terminated, please an "X" in the box at the left, so that this Office will no longer expect to receive Reports. ☐

2. State the general legislative interests of the person filing and set forth the *specific* legislative interests by reciting: (a) Short titles of statutes and bills; (b) House and Senate numbers of bills, where known; (c) citations of statutes, where known; (d) whether for or against such statutes and bills.

3. In the case of those publications which the person filing has caused to be issued or distributed, in connection with legislative interests, set forth: (a) description, (b) quantity distributed, (c) date of distribution, (d) name of printer or publisher (if publications were paid for by person filing) or name of donor (if publications were received as a gift).

(Answer Items 1, 2, and 3 in the space below. Attach additional pages if more space is needed.)

1- Indefinitely

2. -Budget Reconciliation Act (HR 3128)
-FY Defense Authorization Measure
-Medicaid Reform Act (HR 3437)

3. -NONE

4. *If* this is a "Preliminary" Report (Registration) rather than a "Quarterly" Report, state below what the nature and amount of anticipated expenses will be; and if for an agent or employee, state also what the daily, monthly, or annual rate of compensation is to be. *If this is a "Quarterly" Report, disregard this Item "C 4" and fill out Items "D" and "E" on the back of this page.* Do not attempt to combine a "Preliminary" Report (Registration) with a "Quarterly Report."

State or Territory
Washington, D.C.

AFFIDAVIT

The undersigned affiant, being duly sworn, says: (1) That I have examined the attached Report, numbered consecutively from page 1 through page _____, and the same is true, correct, and complete as I verily believe. (The same is the number of this page.)

[If the Report is for an individual, strike out paragraph "2."]

(2) That I am Executive Director of the aforementioned organization, for whom this Report is filed, and that I am authorized to make this affidavit on behalf of such person.

(Print or type name below signature)

Subscribed and sworn to before me on _____, 1986

(Print or type name below signature)

[illegible] ... [illegible] ... [illegible]

(c) Receipts of Multi-purpose Organizations.—Some organizations do not receive any funds which are to be contributed solely for the purpose of influencing legislation. Such organizations make such contributions out of a general fund raised by dues, solicitations, or other contributions. The percentage of the general fund which is used for such contributions indicates the percentage of dues, solicitations, or other contributions which may be considered to have been paid for that purpose. Therefore, in reporting receipts, such organizations may specify what that percentage is, and report their dues, solicitations, and other contributions on that basis. However, such contributor of dues or others to be so fixed, regardless of whether the contributions were made solely for legislative purposes.

(a) IF THIS REPORT IS FOR AN AGENT OR EMPLOYEE.—(1) In General. In the case of money employees, all receipts will come under Items "2" and "3" (received for services) and "9 to 14" (expense money and reimbursements). In the absence of a clear statement to the contrary, it will be presumed that your employer is to reimburse you for all expenditures which you make in connection with legislative interests.

(2) Employer or Contributor of $500 or More.—When your contributions from your employer (in the form of salary, fee, etc.) amounts to $500 or more, it is not necessary to report such contributions under "9 to 14" and "19 to 14," since the amounts has already been reported under "9 A." and the source of the "employer" has been given under Item "5" on page 1 of this report.

D. RECEIPTS (INCLUDING CONTRIBUTIONS AND LOANS)

Fill in every blank. If the answer to any numbered item is "None," write "NONE" in the space following the number.

Receipts (other than loans)

1. $ NONE — Dues and assessments
2. $ NONE — Gifts of money or anything of value
3. $ NONE — Printed or duplicated matter received as a gift
4. $ NONE — Receipts from sale of printed or duplicated matter
5. $ NONE — Received for services (i. e., salary, fee, etc.)
6. $ NONE — TOTAL for this Quarter (Add Items "1" through "5")
7. $ NONE — Received during previous Quarters of calendar year
8. $ NONE — TOTAL from Jan. 1 through this Quarter (Add "6" and "7")

Loans Received.—"The term 'contribution' includes a . . . loan . . ."—[illegible] (a).

9. $ NONE — TOTAL new owed to others on account of loans
10. $ NONE — Borrowed from others during this Quarter
11. $ NONE — Repaid to others during this Quarter
12. $ NONE — "Expense Money" and Reimbursements received this quarter.

Contributors of $500 or More (from Jan. 1 through this Quarter)

13. Have there been such contributions?
Please answer "Yes" or "No": _____.

14. In the case of each contributor whose contributions (including loans) during the "period" from January 1 through the last day of this Quarter, total $500 or more:

Attach hereto plain sheets of paper, approximately the size of this page, tabulate data under the headings "Amount" and "Name and Address of Contributor"; and indicate whether the last day of the period is March 31, June 30, September 30, or December 31. Prepare such tabulation in accordance with the following example:

Amount	Name and Address of Contributor
	("Period" from Jan. 1 through _____, 19__.)
$1,500.00	John Doe, 1621 Blank Bldg., New York, N. Y.
1,750.00	The Doe Corporation, 2311 Doe Bldg., Chicago, Ill.
_____	
$3,250.00	TOTAL

N.—"To or ITEM "5."—(a) IN GENERAL. "The term 'expenditure' includes a payment, distribution, loan, advance, deposit, or gift of money or any thing of value and includes a contract, promise, or agreement, whether or not legally enforceable, to make an expenditure"—[illegible] (b) of the Lobby ing Act.

(c) IF THIS REPORT IS FOR AN AGENT OR EMPLOYEE. In the case of money employees, all expenditures will come under telephone and telegraph (Item "6 C") and travel, food, lodging, and entertainment (Item "8 F").

E. EXPENDITURES (INCLUDING LOANS) in connection with legislative interests:

Fill in every blank. If the answer to any numbered item is "None," write "NONE" in the space following the number.

Expenditures (other than loans)

1. $ _____ — Public relations and advertising services
2. $ 16,000.00 — Wages, salaries, fees, commissions (other than Item "1")
3. $ NONE — Gifts or contributions made during Quarter
4. $ NONE — Printed or duplicated matter, including distribution cost
5. $ NONE — Office overhead (rent, supplies, utilities, etc.)
6. $ NONE — Telephone and telegraph
7. $ 619.55 — Travel, food, lodging, and entertainment
8. $ 13,268.90 — All other expenditures
9. $ 19,532.95 — TOTAL for this Quarter (add "1" through "8")
10. $ _____ — Expended during previous Quarters of calendar year
11. $ 107,101.08 — TOTAL from January 1 through this Quarter (add "9" and "10")

Loans Made to Others.—"The term 'expenditure' includes a . . . loan . . ."—[illegible] (a).

12. $ NONE — TOTAL now owed to person filing
13. $ NONE — Lent to others during this Quarter
14. $ NONE — Repayments received during this Quarter

15. *Recipients of Expenditures of $10 or More*

In the case of expenditures made during this Quarter by, or on behalf of, the person filing: Attach plain sheets of paper approximately the size of this page and tabulate data as to expenditures on the following headings: "Amount," "Date or Dates," "Name and Address of Recipient," "Purpose." Prepare such tabulation in accordance with the following example:

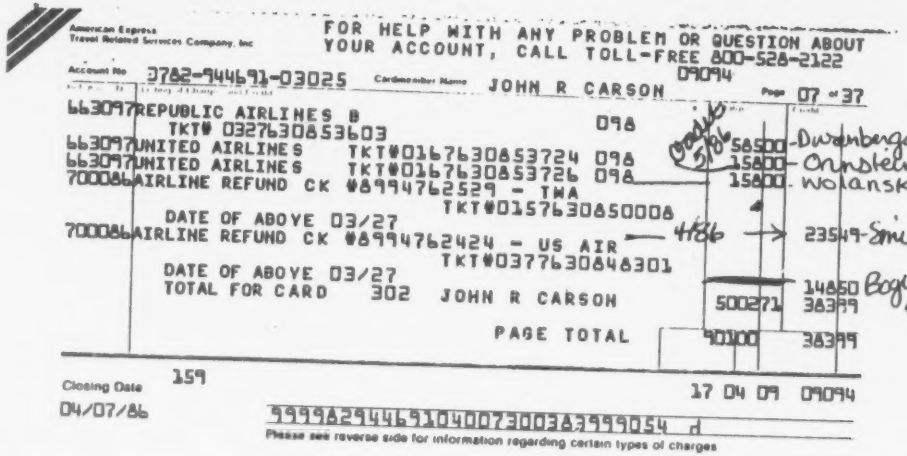
Amount	Date or Dates	Name and Address of Recipient	Purpose
$1,750.00	7-11;	Ray Printing Co., 1214 Block Ave., St. Louis, Mo.	Printing and mailing circulars on the Smithtown Bill
$1,000.00	7-12, 8-12, 9-12	Public Relations Counsel, 1776 Broadway, New York, N. Y.	Retainer fee for services rendered in behalf of [illegible]
_____			
$3,250.00	TOTAL		

PAGE 2

U.S. GOVERNMENT PRINTING OFFICE : 1946 O - [illegible]

8601005814

AMOUNT	DATE	NAME AND ADDRESS OF RECIPIENT	PURPOSE
#2			
$16,000	January-March 1986	John R. Carson 20 Chevy Chase Circle, NW Washington, D.C.	Pre Rata Salary
#7			
$619.55	January-March 1986	John R. Carson 20 Chevy Chase Circle, NW Washington, D.C.	Transportation Expenses Associated with lobbying
#8			
($13,268.50)			
2,000	January 3	Senator Daniel Inouye (D-HI)	Honorarium for speech (Maui, HI)
2,000	March 19	Senator Ted Stevens (R-AK)	Honorarium for speech (Washington, DC)
2,000	March 19	Congressman Martin Frost(D-TX)	Honorarium for speech (Washington, DC)
2,000	March 19	Congressman Tony Coehlo (D-CA)	Honorarium for speech(Washington D.C.)
2,000	March 20	Senator Pete Wilson (R-CA)	Honorarium for speech(Washington D.C.)
2,000	March 18	Piranha Press, Minneapolis, MN	In lieu of Honorarium (Senator David Durenberger R., MN)
450.50	January-March 1986	Congressional Monitor	Renewal Subscription
200.00	January-March 1986	American League of Lobbyists	Membership Dues (Annual)
218.00	January-March	Congressional Record	Renewal Subscription
250.00	January-March 1986	ROLL CALL	Advertisement
68.00	January-March 1986	National Democratic Club	Quarterly Dues
90.00	January-March 1986	Capitol Hill Club	[illegible]



American Express
Travel Related Services Company, Inc

FOR HELP WITH ANY PROBLEM OR QUESTION ABOUT YOUR ACCOUNT, CALL TOLL-FREE 800-528-2122

Account No 3782-944691-03025 Cardmember Name JOHN R CARSON 09094 Page 07 of 37

663097	REPUBLIC AIRLINES B			
	TKT# 0327630853603	098		
663097	UNITED AIRLINES	TKT#0167630853724 098	58500	Dwanberger
663097	UNITED AIRLINES	TKT#0167630853726 098	15800	Orinstein
700086	AIRLINE REFUND CK #8994762529 - IWA		15800	Wolansky
		TKT#0157630850008		
	DATE OF ABOVE 03/27			
700086	AIRLINE REFUND CK #8994762424 - US AIR			23549 Smith
		TKT#0377630848301		
	DATE OF ABOVE 03/27			14850 Bogy.
	TOTAL FOR CARD 302 JOHN R CARSON		500271	38399
	PAGE TOTAL		90100	38399

Closing Date 04/07/86

159

17 04 09 09094

99998294469104007300383999054 d

Please see reverse side for information regarding certain types of charges

115

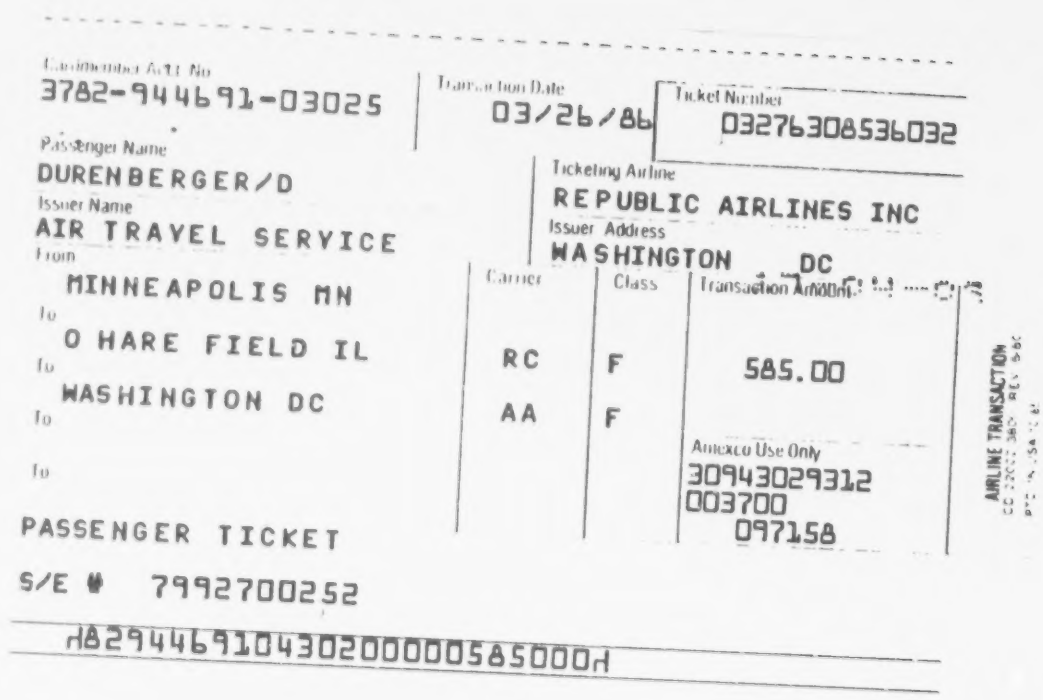
ATTACHMENT E

$100,000 Travel Accident Insurance.
Cardmembership includes $100,000 accidental death and dismemberment insurance automatically every time you, your spouse or your dependent children under 23 travel by common carrier on land, sea or air when your ticket or tickets are charged to any American Express Card account. Coverage is underwritten by Fireman's Fund American Life Insurance Company, San Rafael, CA

Flight Insurance Enrollees
You are due a premium refund if you were charged for cancelled trips, uninsured persons (someone other than yourself, spouse, dependent children under age 23 or Additional Cardmembers, their spouses, dependent children under age 23), itinerary changes, upgrading of class, non-scheduled airline flight, or baggage or any other non-air transportation charges

Each of your charges is listed on this form and a copy of the charge record is enclosed for your verification. However, no charge records are enclosed for

Merchandise Purchases
FTD Florist Charges
All Subscriptions
Membership Fees
Some Airline Charges
Department Store Charges
Remittances
Credit and Debit Adjustments
Auto Lease Plans
All Insurance Charges



Conditional Acct No
3782-944691-03025

Transaction Date
03/26/86

Ticket Number
0327630853603 2

Passenger Name
DURENBERGER/D

Ticketing Airline
REPUBLIC AIRLINES INC

Issuer Name
AIR TRAVEL SERVICE

Issuer Address
WASHINGTON DC

From
MINNEAPOLIS MN

To
O HARE FIELD IL

To
WASHINGTON DC

To

To

Carrier	Class	Transaction Amount
RC	F	585.00
AA	F	

Amexco Use Only
309430293 12
003700
097158

PASSENGER TICKET

S/E # 7992700252

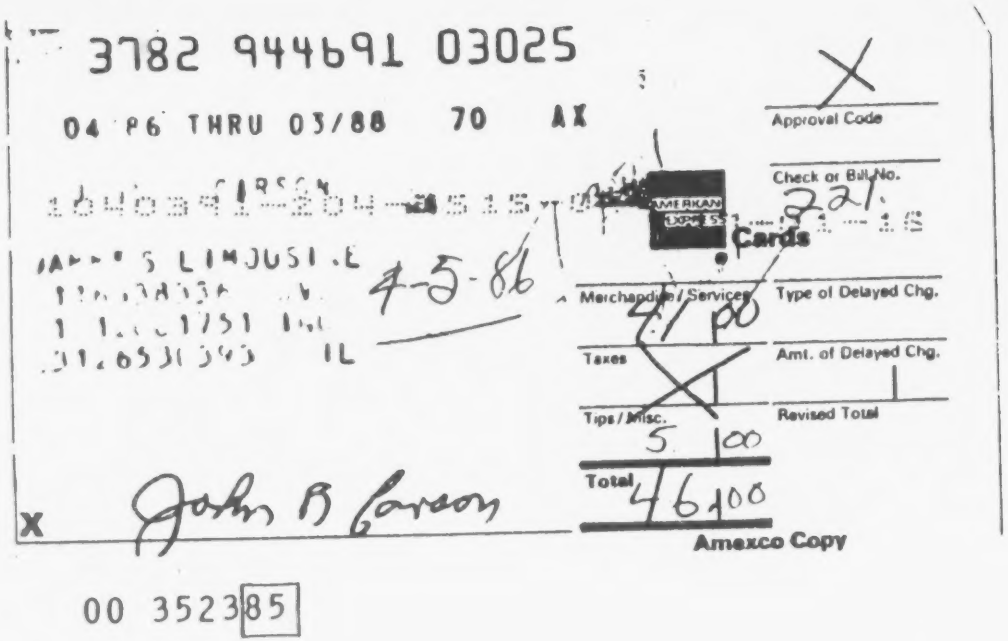
AIRLINE TRANSACTION

dB2944691043020000058500 0d

Dear Cardmember:

This new Airline Charge record replaces the hand-written form used in the past.

The information on this form was transmitted to us electronically by the ticketing airline. It contains more detailed information, is more legible, and will result in greater accuracy. We hope you will find it more useful for your record keeping.



3782 944691 03025

04 P6 THRU 03/88 70 AX

Approval Code

Check or Bill No. 221

AMERICAN EXPRESS Cards

4-5-86

Merchandise/Services 41 00

Type of Delayed Chg.

Taxes

Amt. of Delayed Chg.

Tips/Misc. 5 00

Revised Total

Total 46 00

X John B Carson

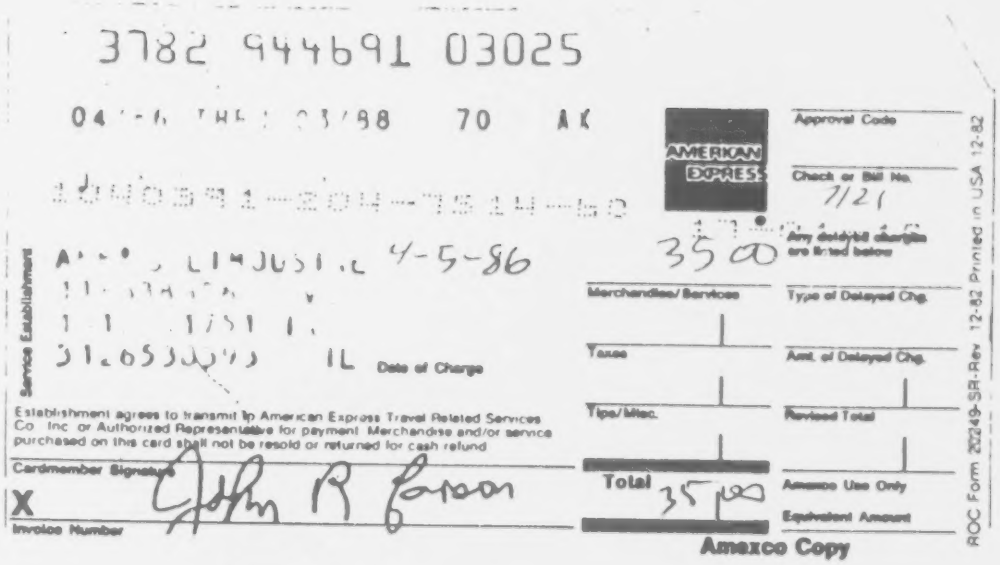
Amexco Copy

00 352385

[illegible]

[illegible]

[illegible]


3782 944691 03025
AMERICAN EXPRESS
Approval Code
Check or Bill No.
7121
Any delayed charges are listed below
3500
4-5-86
IL
Date of Charge
Service Establishment
Merchandise/Services
Taxes
Tips/Misc.
Total
35 00
Type of Delayed Chg.
Amt. of Delayed Chg.
Revised Total
Amexco Use Only
Equivalent Amount
Establishment agrees to transmit to American Express Travel Related Services Co Inc or Authorized Representative for payment Merchandise and/or service purchased on this card shall not be resold or returned for cash refund
Cardmember Signature
X
Invoice Number
Amexco Copy
ROC Form 20249-SR-Rev 12-82 Printed in USA 12-82

00 917209

ATTACHMENT G

Year: 19 86

REPORT

PURSUANT TO FEDERAL REGULATION OF LOBBYING ACT

P | 1st | M X | M | Ann.

IDENTIFICATION NUMBER _____

Is this an Amendment?
☐ YES ☐ NO

A. ORGANIZATION OR INDIVIDUAL FILING

1. Name, address, and nature of business.
American Podiatric Medical Assoc.
20 Chevy Chase Circle, NW
Washington, DC 20015

2. If this Report is for an Employee, list names of reports or employees who will file Reports for this Quarter.
Dr. Norman Klonberg

B. EMPLOYER—State name, address, and nature of business. If there is no employer, write "None."

NONE

C. LEGISLATIVE INTERESTS, AND PUBLICATIONS in connection therewith:

1. State approximately how long legislative interests are to continue. If receipts and expenditures in connection with legislative interests have terminated, please so "X" in the box at the left, so that this Office will no longer expect to receive Reports. ☐

2. State the general legislative interests of the person filing and set forth the specific legislative interests by reciting: (a) Short title of statutes and bills; (b) House and Senate numbers of bills, where known; (c) citations of statutes, where known; (d) whether for or against such statutes and bills.

3. In the case of those publications which the person filing has caused to be issued or distributed, in connection with legislative interests, set forth: (a) name of publication; (b) frequency of publication; (c) number of copies distributed; (d) name of printer or of publisher; (e) publications which could also be persons filing; or names of those (f) publications were received as a gift).

(Answer Items 1, 2, and 3 in the space below. Attach additional pages if more space is needed.)

1. -Indefinitely

2. -Medicare Quality Assurance Act (HR 4638)
-Medicaid Reform Act (HR 1128)
-Labor; HHS, Education Appropriations Measure
-Defense Authorization Act, 1987
-ERISA Reform (HR 1375)

3. -NONE

H.D. ESS JR 11 PM '86 CLERK OF THE HOUSE

4. If this is a "Preliminary" Report (Registration) rather than a "Quarterly" Report, state below what the subject and amount of anticipated expenses will be; and if for an agent or employee, state also what the duty, position, or general rate of compensation is to be. If this is a "Quarterly" Report, disregard this Item "C 4" and fill out Items "D" and "E" on the back of this page. Do not attempt to combine a "Preliminary" Report (Registration) with a "Quarterly Report."

STATEMENT OF VERIFICATION

I declare under penalty of perjury that the information contained herein is true and correct.

Check ONE of the following boxes:

☐ I am reporting AS AN INDIVIDUAL.
☒ I am C.E.O. _____ of the above-named organization and I am authorized to make this verification on behalf of such organization.

Executed on July 9, 1986.
(Date)

(Signature) [signature]
(Typed) [illegible]
Executive Director

31-402 O—90——5

[redacted]

[redacted]

[redacted]

8 6 0 2 0 1 4 1 4 6 2

AMOUNT	DATE	NAME AND ADDRESS OF RECIPIENT	PURPOSE
#6			
($16,000)	April-June, 1986	John R. Carson 20 Chevy Chase Circle Washington, DC 20015	Pediatric Policy
#7			
($44,825.64)			
919.00	April-June, 1986	John R. Carson 20 Chevy Chase Circle Washington, DC	Transportation costs associated with lobbying.
200.00	May, 1986	The Honorable Louis Stokes	Airline fare to and from Cleveland from Washington, DC.
→ 585.00	May, 1986	Senator David Durenberger.	Travel costs to and from Chicago via Minneapolis.
→ 81.00	April, 1986	Senator David Durenberger	Limosine service to down-town Chicago from O'Hare and return.
1,536.00	April,1986	American Association of Colleges of Podiatric Medicine	Podiatric Medical Student Lobbying expenses (health manpower funding effort).
41,502.96	April,1986		Political Action-Legislative Conference, Washington, DC, March 18-20, 1986.
$17,034.38	(lodging)	Sheraton Grand	" " "
23,153.02	(attendees' expenses)		" " "
647.33	(breakfast session)	U.S. Senate Restaurant	" " "
647.23	(Photography)	Anker's Photography	" " "
#8			
($2,150.00)			
1,000.00		Congressman Louis Stokes	Honorarium for speech, Cleveland, Ohio
1,000.00		Congresswoman Mary Rose Oakar	Honorarium for speech, Columbus, Ohio
90.00		Capitol Hill Club	Quarterly Dues
60.00		National Democratic Club	Quarterly Dues

AFFIDAVIT OF JOHN R. CARTER, JR.

Before me, the undersigned officer, duly authorized to administer oaths, came John R. Carter, Jr., who, upon being duly sworn, states under oath as follows:

I am providing this information and statement under oath, at the request of and for use by, the Senate Select Committee on Ethics.

I am an employee of TRW and was so employed in 1985 and 1986, and have been involved in legislative affairs on behalf of the company.

Upon learning from our then Vice President, BRUCE BENEFIELD, that SENATOR DURENBERGER wanted to visit our west coast facility in January 1986, I contacted Hughes, Lockheed and Northrop to see if they were interested in having the SENATOR visit their facilities during his west coast visit. They were interested, and I proceeded to make arrangements for his visit.

Prior to the visit, I recall being contacted by someone from Piranha Press, advising me that they were handling the SENATOR's speaking engagements. They also indicated that payment for the SENATOR's appearance was to be made to Piranha Press, and that part of the visit would include promotion of his book. I do not remember the name of the individual I talked to at Piranha Press, nor do I remember the details of the suggested book promotion. However, I advised the individual from Piranha Press that the SENATOR's visit to TRW would be handled as a straight honorarium visit, and we would make payment directly to the SENATOR. I also indicated that the visit to TRW would not include promotion of the SENATOR's book.

SPECIAL
COUNSEL
HEARING
EX. 19

Sometime subsequent to my discussions with Piranha Press, I contacted MIKE QUARANTA in the SENATOR's office and indicated it was TRW's policy to pay honorarium directly to the SENATOR, and that the visit would not involve promotion of the SENATOR's book. MR. QUARANTA agreed, and I heard nothing more on the subject.

I attended the event at TRW, and I don't recall any mention of the book during the SENATOR's visit to TRW. The honorarium check was made payable to SENATOR DURENBERGER and forwarded directly to him.

I hereby affirm and attest that the above information is the truth, to the best of my knowledge.

This 2 day of August, 1989

John R Carter, Jr., Affiant

Sworn to and subscribed before me this 2nd day of August, 1989

Patricia C. Duckworth
Notary Public
My Commission expires on the ____ day of _____, 1989
MY COMMISSION EXPIRES
APRIL 26, 1992

AFFIDAVIT

I, DOMINIQUE M. COLON, being duly sworn do depose and state as follows:

1. I have been a member of the professional staff of the Office of Public Affairs for Medtronic, Inc., a Minnesota-based manufacturer of medical equipment, since 1985. My business address is 2000 L Street, N.W., Suite 200, Washington, D.C. 20036. I am registered to lobby on behalf of Medtronic, Inc.

2. By letter dated June 6, 1986, G. Gregory Raab, then Director of Corporate Health Policy for Medtronic, wrote to Senator David Durenberger to invite him to speak at a conference being organized by the Medtronic division that is responsible for the distribution and sale of pacemakers. A copy of that letter is appended hereto as Attachment A.

3. After the invitation was formally extended, Dr. Raab turned the matter over to me to handle the coordination of the logistics. Thereafter, I kept him informed of the status of the arrangements for Senator Durenberger's appearance.

4. On June 23, 1986, I spoke to Jodi Mathison, the Senator's scheduler, to find out if he would be able to participate in the conference. She told me that it looked like the Senator would be available to speak on September 20, 1986. She instructed me to call Michael Mahoney, whom she identified as the Senator's attorney, and provided me with Mr. Mahoney's telephone number. Ms. Mathison also informed me that the Senator had a business agreement with his publisher and that arrangements for the Senator's speaking engagements were handled by Mr. Mahoney.

5. I do not recall whether Ms. Mathison mentioned the Senator's book to me during my conversation with her. I was aware at the time that Senator Durenberger had published a book. It is my understanding that Medtronic's decision to invite him to appear at the conference was based solely on Senator Durenberger's knowledge and expertise regarding peer review organizations.

6. Between June 23, 1986 and June 27, 1986, I attempted to contact Mr. Mahoney by telephone. On June 27, 1986, Mr. Mahoney returned my call. During our conversation on that date,

SPECIAL
COUNSEL
HEARING
EX. 20

Mr. Mahoney told me that Piranha Press established an honorarium amount for the Senator's speaking engagements and the Senator accepted a fixed percentage of that amount. He told me that Medtronic would be expected to pay an honorarium of $5,000, and that this amount was not negotiable. I did attempt to negotiate a lower figure with Mr. Mahoney, because I knew that Medtronic was willing to pay only $2,000. I asked Mr. Mahoney whether other organizations had complained that the amount was high, and he acknowledged that some had done so. In addition, I was aware of some negative press regarding the Senator's arrangement with his publisher and I mentioned this to Mr. Mahoney. He responded by saying that the publishing company, not the Senator, was benefitting from the arrangement. I told Mr. Mahoney that I would have to consult with others at Medtronic, and accordingly no agreement regarding the amount of the honorarium was reached between Mr. Mahoney and me. I took contemporaneous notes of my conversation with Mr. Mahoney.

7. Following the conversation with Mr. Mahoney, I met with Dr. Raab to brief him on my conversation with Mr. Mahoney. I recall that we were both surprised that the Senator was asking $5,000 to speak at an event in Chicago and that his attorney had refused to negotiate a lower honorarium.

8. On June 30, using my notes as reference, I drafted a "Memorandum to the File" in which I described in detail my conversation with Mr. Mahoney. A copy of the memorandum is appended hereto as Attachment B. Upon completing the memorandum, I discarded my contemporaneous notes.

9. I received a memorandum dated June 27, 1986 from Piranha Press informing me of Senator Durenberger's business arrangement with Piranha Press. A copy of this memorandum, which is stamped as having been received on June 30, 1986, is appended hereto as Attachment C.

10. I spoke to Kris Johnson, then Vice President of Corporate Affairs at Medtronic's offices in Minneapolis, Minnesota. I know that Dr. Raab also spoke with Ms. Johnson, but I do not recall

which of us, Dr. Raab or myself, spoke to Ms. Johnson first. I reported to Ms. Johnson the details of my conversation with Mr. Mahoney. I recall that she was surprised and that she asked me whether I attempted to negotiate a lower honorarium. She also asked me whether I told Mr. Mahoney that Medtronic was a Minnesota-based company. I answered affirmatively to both questions.

11. Thereafter, we simply dropped our plans for Senator Durenberger's appearance, and did not further pursue our original invitation. I did not contact either the Senator's office, Piranha Press, or Mr. Mahoney to inform them of Medtronic's decision not to pursue the invitation. I do not know if anyone else associated with Medtronic did so.

Dominique M. Colon
DOMINIQUE M. COLON

SUBSCRIBED AND SWORN TO before me this 26th day of January, 1990.

Deanne P. Lange
Notary Public

My Commission Expires September 14, 1994

My Commission Expires:_____

[SEAL]

Medtronic

Medtronic, Inc
2000 L Street NW
Suite 206
Washington DC 20036
Telephone (202) 293-7045

ATTACHMENT
A

June 6, 1986

The Honorable David Durenberger
United States Senate
154 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

We would like you to be the keynote speaker at a conference we are sponsoring on the impact of PRO reviews on pacemaker implantations. We are planning to hold this conference during the month of September in Chicago.

The purpose for the conference is to educate cardiologists and cardiothoracic surgeons on the role of the PROs in reviewing pacemaker procedures and to inform them of the developments in Washington that will affect health care in the next few years. We hope that this conference will provide representatives of the PRO community with the opportunity to interact with pacing physicians, and, thus, provide both groups with a forum to discuss their concerns.

As one of the prominent leaders in the health care policy community, we are hoping that you would be available to share your insights on the PRO progam, as well as the general trends in health care reimbursement.

We would like to set Saturday, September 20, 1986, as the date for the conference. However, we may be able to change this date to accomodate your schedule. We would be offering an honorarium, travel, and expenses associated with addressing this conference. After the conference, we will also facilitate your departure from Chicago to your destination.

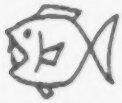
We will follow up with your appointments secretary, Jodi Mathison, to discuss your availability for this event.

Sincerely yours,

G. Gregory Raab, Ph.D.
Director
Corporate Health Policy

SUBPOENA DOCUMENTS
Rec'd. _____

PIRANHA



PRESS

Gary L. Diamond
Publisher

received
6/30/86

ATTACHMENT
B

M E M O R A N D U M

TO: Ms. Dominque Colon
Medtronic, Inc.
2000 L Street NW
Suite 200
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: JUNE 27, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

Medtronic

Medtronic, Inc.
2000 L Street, NW
Suite 200
Washington, DC 20036
Telephone: (202) 293-7035

MEMORANDUM

ATTACHMENT
C

TO: File

FROM: Dominique M. Colon

DATE: June 30, 1986

SUBJECT: Conversation with Mike Mahoney, Esq. Regarding Durenberger as Speaker at Medtronic Conference

Background:

Spoke with Jodi Mathison, Senator Durenberger's appointments secretary, on June 23, 1986. The Senator's schedule would permit him to address our group on September 20, 1986. He would, however, like to make his presentation at 10 a.m. For information on the honorarium Jodi suggested I contact Michael Mahoney, the Senator's lawyer, at 612-333-3411. Since the Senator entered an agreement with his publisher, Mike handles the financial aspects of the speaking engagements.

Conversation with Mahoney:

On the afternoon of Friday, June 27, 1986, Mike Mahoney returned my telephone call. Mike informed me of the following:

- Senator Durenberger has an arrangement with his publisher, Piranha Press, in which the publisher establishes an honorarium amount and the Senator accepts a fixed percentage of that amount.

- The honorarium is $5,000 plus airfare and other related expenses.

- The fee is not negotiable. Recently, they did reduce the fee for a non profit group. Since Medtronic is a for-profit organization, however, it is unlikely that there would be a significant reduction. In fact, if we were not able or willing to pay that amount, then it is likely that the Senator would not be able to speak at our conference.

  Other groups have expressed surprise over the high honorarium and have complained, but they agree to pay the amount. The Senator is in demand.

SUPREME COURT DOCUMENTS
Rec'd.

- Yes, there has been negative press over this arrangement, but the reports have failed to mention that it is the publishing firm which is profiting from this and not Senator Durenberger.

The overall tone was that "we take it or leave it." Mike identified himself as the person to speak with to work out final details. I told him that I would have to speak with appropriate persons in the company.

SUBPOENA DOCUMENTS
Rec'd. .....

AFFIDAVIT

I, MARLOW W. COOK, being duly sworn, do depose and state as follows:

1. I served as a United States Senator from the State of Kentucky between 1968 and 1975. I am now a partner in the law firm of Bishop, Cook, Purcell & Reynolds. My office address is: 1400 L Street, N.W., Washington, D.C. 20005. I currently represent The Tobacco Institute (the "Institute"), and represented that organization in 1985.

2. For a number of years, the Institute has sponsored a weekly breakfast meeting during which a Member of Congress addresses approximately twenty-five to thirty members of the Institute's Government Operations Committee. Typically, the Member delivers formal remarks on current legislative issues for approximately thirty to forty minutes, followed by a question and answer period. It is the Institute's practice to offer a speaker's honorarium in connection with these meetings.

3. I personally invited Senator David Durenberger to speak at such a breakfast meeting scheduled for March 21, 1985. During this conversation Senator Durenberger and I discussed that the Institute would pay an honorarium in the amount of $2,000. There was no discussion of the Senator's books or publisher during that conversation.

4. I attended the March 21st breakfast meeting before which Senator Durenberger spoke. While I do not specifically recall the substance of Senator Durenberger's remarks, I do recall that they related generally to then current legislative issues. I do not recall Senator Durenberger mentioning either his book(s) or his publisher during his remarks before the Institute. The Senator did not display any of his books at the meeting, or otherwise offer those books for sale at the meeting.

SPECIAL
COUNSEL
HEARING
EX. 21

5. At the conclusion of the meeting, I presume Senator Durenberger was offered a Tobacco Institute check in the amount of $2,000, made payable to him, which is the standard procedure. He apparently declined to accept this check, and instead asked me to have a replacement check in that amount made payable to his publisher, Piranha Press. I believe that I obtained the address and telephone number for Piranha Press from a member of the Senator's United States Senate office.

6. Senator Durenberger's request struck me as somewhat unusual. I recall calling the Senator's publisher in Minnesota and spoke with a gentleman who identified himself as its representative. I do not recall this individual's name. He confirmed that the check was to be made payable to Piranha Press and confirmed the address.

7. I then asked The Tobacco Institute to arrange for the issuance of a replacement check payable to Piranha Press. It is my understanding that this check was issued and sent directly to Piranha Press in Minneapolis, Minnesota.

Marlow W. Cook

SUBSCRIBED AND SWORN to before me this 12 day of December, 1989.

Notary Public

My Commission Expires: 9/30/90

[SEAL]

AFFIDAVIT

I, CHARLES E. COTTLE, being duly sworn, do depose and state as follows:

1. I am a Professor at the University of Wisconsin-Whitewater. My office address is 800 West Main Street, Whitewater, Wisconsin 53190.

2. I serve as academic coordinator of the University's World Affairs Seminar, an annual seminar for high school students sponsored by the University in conjunction with District No. 627 of the Rotary International. This seminar addresses various topics in international affairs. I invited Senator David Durenberger to address the Ninth Annual World Affairs Seminar on June 9, 1985 because he was Chairman of the Select Committee on Intelligence at that time.

3. In early April, 1985, I contacted Anne Kelly of Senator Durenberger's office to ascertain if the Senator would be available to deliver the keynote address at the Seminar. Ms. Kelly informed me that the Senator was available on that date and that I should send a letter of invitation to him at his U.S. Senate office. On April 18, 1985, I sent an invitation letter to the Senator, which included an offer of a $3,000 honorarium plus travel expenses. A copy of this letter is appended hereto as Attachment A. At the time that I sent this letter, I was not aware that there were "per event" limitations on the amount of an honorarium which a Senator could receive.

4. Shortly after I sent this letter, I received a telephone call from Senator Durenberger's attorney, whose name I do not recall. The attorney informed me that he represented the interests of the Senator. The attorney stated that the fee for Senator Durenberger's appearance at the Seminar was $5,000. I believe that I informed the attorney that a $5,000 payment would not be possible and that I would telephone him with a counter offer. I subsequently had approximately two additional brief conversations with the attorney, at the conclusion of which we settled upon an honorarium of $4,000.

SPECIAL
COUNSEL
HEARING
EX. 22

I believe that the attorney stated that he would submit the offer of $4,000 to Senator Durenberger for approval.

5. I understood that the $4,000 figure included Senator Durenberger's travel expenses. However, in a subsequent conversation, the attorney informed me that the Senator's travel expenses would be in addition to the $4,000 payment. I was troubled by the fact that the attorney negotiated the Senator's honorarium to $4,000 plus expenses. However, at the time of these discussions with the attorney, it was too late to obtain another speaker for the Seminar.

6. The attorney also informed me that the $4,000 payment had to be made before the Seminar and that the payment represented an advance on publications not yet written. I found this demand for and characterization of the advance payment to be extremely unusual. I had arranged for other Members of Congress to address Seminars and had never received such a demand. I suspected at the time that Senator Durenberger was attempting to evade the yearly cap on honoraria income, with which I was generally familiar.

7. Several weeks before the Seminar, I received a letter from Gary Diamond of Piranha Press. A copy of this letter is appended hereto as Attachment B. The letter stated that "Senator Durenberger's appearance before your organization will be in promotion of his book(s) . . ." I was surprised by this statement because I invited Senator Durenberger to discuss world affairs at the Seminar, not to promote his book(s). I had no interest in having Senator Durenberger promote his book(s) and I would not have paid him for such a promotion.

8. As a result of the Piranha Press letter, I began to question the propriety of the arrangements for Senator Durenberger's appearance. However, because of Senator Durenberger's status as a United States Senator, I did not seek legal advice about the arrangements. In addition, had I withdrawn from the agreement for the Senator's appearance, the Seminar would not have had a

keynote speaker. Finally, as a result of conversations to arrange the details of the Senator's appearance, which I had with a member of the Senator's staff whom I believe was John Merli, I was satisfied that Senator Durenberger would discuss world affairs at the Seminar and not promote his book(s).

9. Shortly before the Seminar, I had the Seminar's General Manager, Dale Brock, send the Senator's honorarium payment of $4,000 to Gary Diamond. A copy of Mr. Brock's letter to Mr. Diamond and the accompanying check is appended hereto as Attachment C. Although this check was made payable to Piranha Press, I considered the payment to be an honorarium, just like that provided to any Member of Congress in exchange for a speech.

10. On May 31, 1985, I sent the Senator's airline ticket to Ms. Kelly. A copy of my letter to Ms. Kelly is appended hereto as Attachment D. Attachment E is a copy of the check in the amount of $309, payable to Accent on Travel, for this airline ticket. In addition to the airfare, Senator Durenberger also was provided with ground transportation in connection with his appearance at the Seminar.

11. I attended the Senator's keynote address on July 9, 1985. A copy of the Seminar program is appended hereto as Attachment F. Approximately 800 students attended the speech. I do not recall any mention by the Senator of his book(s) or publisher during his remarks. In addition, there was no display of the Senator's book(s) at the seminar. I do not recall any request that display

space for the book(s) be made available, except for the request in the Piranha Press letter. Senator Durenberger did give me one copy of his book, Neither Madmen Nor Messiahs. However, this is the only copy of the Senator's book(s) that I recall seeing in connection with the Seminar.

Charles E. Cottle
CHARLES E. COTTLE

SUBSCRIBED AND SWORN TO before me this 3rd day of March 1990.

Notary Public

[SEAL]

My Commission Expires: 7-10-91

WORLD AFFAIRS SEMINAR

University of Wisconsin-Whitewater
Whitewater, WI 53190

GENERAL MANAGER
Dr. Dale E. Brock
Ms. Dee Grover, Secy.
(414) 472-1131

ACADEMIC COORDINATOR
Dr. Charles E. Cottle
Dr. Lawrence W. Newman, Asst.
(414) 472-3373

Dedicated to the advancement of international goodwill and peace through a better understanding of world problems

April 18, 1985

The Honorable David Durenberger
United States Senator
353 Russell Senate Office Building
Washington, D.C. 20510

202-224-9481

Attention: Ms. Anne Kelly

Dear Senator Durenberger,

The purpose of this letter is to invite you to be the keynote speaker at the Ninth Annual World Affairs Seminar for High School Students which will be held on the campus of the University of Wisconsin-Whitewater during the week of June 9-14, 1985. The keynote address is scheduled for 7:45 p.m. C.D.T. on Sunday evening, June 9, 1985.

Sponsored by District #627 of Rotary International in cooperation with the University of Wisconsin-Whitewater, the World Affairs Seminar is attended by more than 750 high school seniors from over thirty states and 50 countries. To assure an international dimension to the seminar, 20% of the participants are foreign exchange students. United States participants are drawn primarily from the midwest, but some students do attend from as far away as California and Hawaii. The participants are chosen, in most cases, by selection committees in high schools and are sponsored by local Rotary Clubs and other service organizations. Generally speaking, these students are a bright group of college bound individuals who have demonstrated a real interest in foreign policy and international relations.

Previous seminars have dealt with topics such as the normalization of relations with China, SALT II, the Middle East, food, energy, South Africa, the Panama Canal, the Soviet invasion of Afghanistan, etc. Topics this year will include nuclear arms control and disarmament, Central America, the Middle East, and the politics of world hunger.

As keynote speaker you would have the freedom to choose the title of your remarks and establish the emphasis on the various topics that you prefer. Our budget permits us to pay your round-trip transportation by air from Washington to Milwaukee, and offer you an honorarium of $3000.00. We will, in addition, handle tranportation to and from Milwaukee to Whitewater (approximately 60 miles) and pay the costs of lodging.

ATTACHMENT A

The Honorable David Durenberger
~~March 28, 1985~~ April 18
Page 2

In the past the format of the keynote address has been that the speaker delivers a formal address of approximately 40 minutes duration, and then takes questions from the floor. If possible, we would like to continue with this format.

If you are willing to accept this invitation, I will be happy to make the necessary arrangements with the appropriate member of your staff. Should you have any questions about this invitation, do not hesitate to call me. I can be reached at the number on the letterhead, through the Department of Political Science at 414-472-1124, or at home, 414-473-6611.

We have been extremely fortunate in past years to attract excellent keynote speakers, including Senator Dick Clark, Senator George McGovern, Senator Gaylord Nelson, Representative Les Aspin, Paul Warnke, and Leslie Gelb. I am hopeful that you will also accept our invitation, and I look forward to hearing from you.

Sincerely yours,

Charles E. Cottle

Charles E. Cottle
Academic Coordinator
Associate Professor

cc: Dale Brock, General Manager

ATTACHMENT B

PIRANHA

PRESS

Gary L. Diamond
Publisher

May 13, 1985

Mr. Charles E. Cottle
Academic Coordinator
University of Wisconsin--Whitewater
Whitewater, WI 53190

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Cottle:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Ninth Annual World Affairs Seminar on June 9, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
June 9, 1985	7:45 p.m.	Whitewater	$4,000

WORLD AFFAIRS SEMINAR

University of Wisconsin-Whitewater
Whitewater, WI 53190

GENERAL MANAGER
Dr. Dale E. Brock
Ms. Dee Grower Secy
(414) 472-1131

ACADEMIC COORDINATOR
Dr. Charles E. Cottle
Dr. Lawrence W. Newman Asst
(414) 472-3373

Dedicated to the advancement of international goodwill and peace through a better understanding of world problems

May 30, 1985

COPY

Mr. Gary Diamond, President
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

Dear Mr. Diamond:

Enclosed is a check in the amount of $4,000 for advance payment of Senator Dave Durenberger's Keynote Speaking engagement before the Ninth Annual World Affairs Seminar at 7:45 P.M. on June 9, 1985, as arranged by Dr. Charles Cottle, Academic Coordinator for the Seminar.

If Senator Durenberger is unable to fulfill this commitment, we would expect a refund of the full amount of $4,000.

Very truly yours,

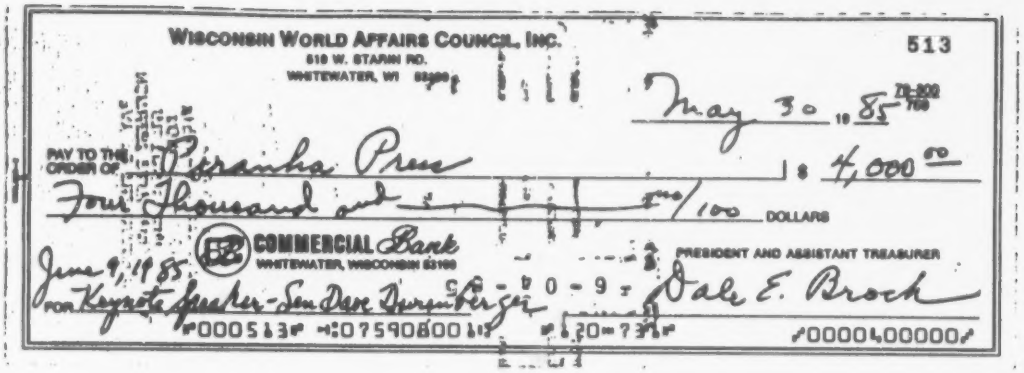
Dale E. Brock

Dale E. Brock
General Manager

DEB/df
Encl.

cc Dr. Cottle

ATTACHMENT C



WISCONSIN WORLD AFFAIRS COUNCIL, INC.
510 W. STARIN RD.
WHITEWATER, WI 53190

513

May 30 19 85

PAY TO THE ORDER OF Piranha Press $ 4,000 00

Four Thousand and 00/100 DOLLARS

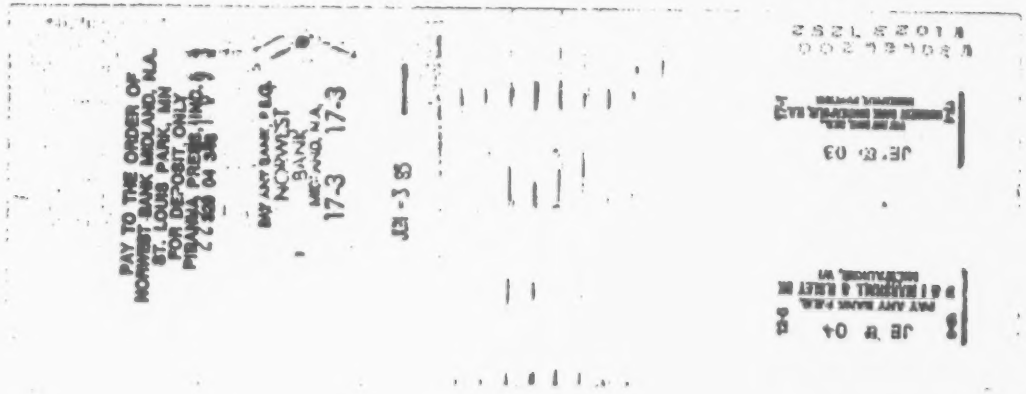
COMMERCIAL Bank
WHITEWATER, WISCONSIN 53190

PRESIDENT AND ASSISTANT TREASURER

June 9, 1985
FOR Keynote Speaker-Sen Dave Durenberger

Dale E. Brock

⑈000513⑈ ⑆075908001⑆ ⑈20-73⑈ ⑈0000400000⑈



PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
27 253 04 38

BY ANY BANK, S.&L.
NORWEST
BANK
MIDLAND, N.A.
17-3 17-3

JE 3 85

JE 3 04

147

WORLD AFFAIRS SEMINAR

University of Wisconsin-Whitewater
Whitewater, Wis. 53190

GENERAL MANAGER
Dr. Dale E. Brock
(414) 472-1131

ACADEMIC COORDINATOR
Dr. Charles E. Cottle
(414) 472-1124

Dedicated to the advancement of international goodwill and peace through a better understanding of world problems

May 31, 1985

Ms. Anne Kelly
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Ms. Kelly,

Please find enclosed the airline ticket for Senator Durenberger's flight to Milwaukee, Wisconsin on Sunday, June 9, 1985. He will be met at the airport by a member of the Whitewater Rotary Club who will be carrying a World Affairs Seminar placard for identification. The trip from Milwaukee to Whitewater should take approximately one hour.

Thank you for your attention.

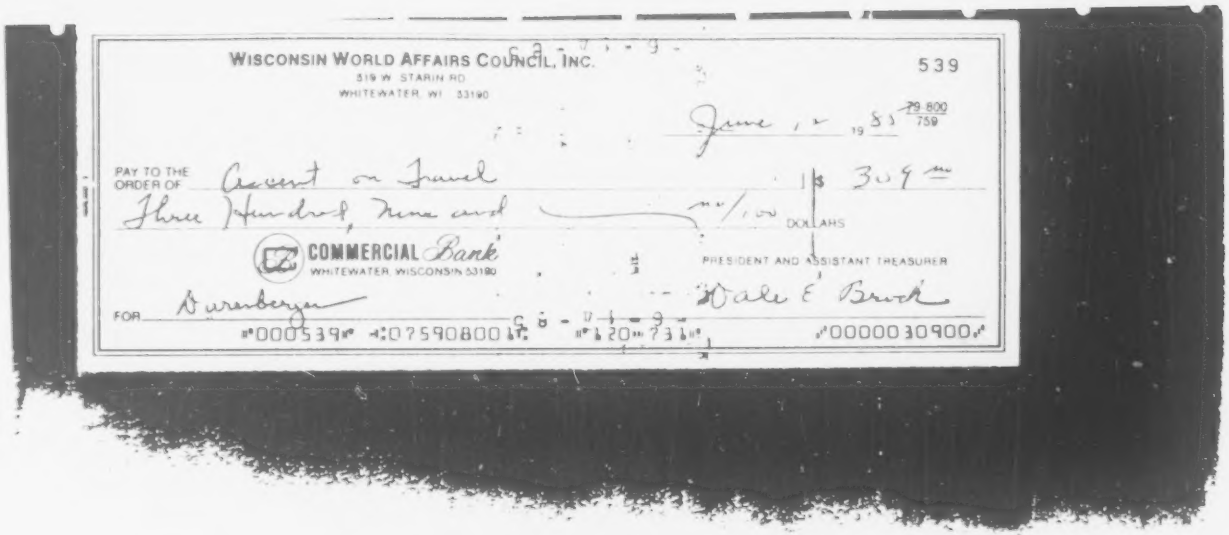
Sincerely yours,

Charles E. Cottle

Charles E. Cottle
Academic Coordinator
Associate Professor

cc: Dr. Dale Brock

ATTACHMENT D



WISCONSIN WORLD AFFAIRS COUNCIL, INC.
519 W. STARIN RD.
WHITEWATER, WI 53190

539

79-800
759

June 1, 19 83

PAY TO THE ORDER OF Ascent on Travel $ 309.00

Three Hundred, Nine and 00/100 DOLLARS

COMMERCIAL Bank
WHITEWATER, WISCONSIN 53190

PRESIDENT AND ASSISTANT TREASURER

FOR Durenberger

Dale E Brock

"000539" :075908001: "120" 731" "00000309.00"

ATTACHMENT E

NINTH ANNUAL WORLD AFFAIRS SEMINAR

UNIVERSITY OF WISCONSIN-WHITEWATER

June 9-14, 1985

PROGRAM

SUNDAY, June 9

12:30 - 6:30 p.m. Check-In - Wells Hall Main Lounge

5:00 - 6:30 p.m. Evening Meal - Esker Dining Hall

7:00 - 9:00 p.m. Opening Session - Hyer Hall Auditorium
Welcome and Orientation

Keynote Address - The Honorable [redacted]
U.S. Senator, Minnesota

9:00 - 10:45 p.m. Get Acquainted Mixer - University Center Warhawk Room

11:00 p.m. Curfew - Dorm Doors Locked

11:50 p.m. Lights Out - Quiet

MONDAY, June 10

NUCLEAR ARMS CONTROL AND DISARMAMENT

7:00 - 8:00 a.m. Breakfast - Esker Hall

8:30 - 9:45 a.m. First General Session - Hyer Hall Auditorium

"A History of the Strategic Arms Race,"
Mr. Thomas Longstreth, Arms Control Association.

9:45 - 10:05 a.m. Break

10:05 - 11:20 a.m. "Nuclear War and the Future of Civilization,"
Professor Dick Ringler, Department of Scandinavian Studies, University of Wisconsin-Madison.

11:20 - 1:00 p.m. Lunch Break - (Lunch in Esker Hall - 11:45 - 12:45)

1:00 - 2:00 p.m. Second General Session - Hyer Hall Auditorium

"The Current Status of Arms Control Negotiations under the Reagan Administration," Mr. Bernard Francis Halloran, Special Assistant to the Director, U.S. Arms Control and Disarmament Agency.

2:00 - 2:05 p.m. Stand-up pause

ATTACHMENT F

2:05 - 3:05 p.m. "Nuclear Sense and Nuclear Nonsense,"
Dr. George Stanford, Argonne National Laboratory.

3:05 - 3:20 p.m. Break

3:20 - 4:15 p.m. Discussion Groups - Heide Hall - See Index

4:45 - 5:45 p.m. Evening Meal - Esker Hall

6:00 - 11:00 p.m. Choice of Recreational Activities - See List

6:15 - 10:45 p.m. Educational Films - Wells Hall - See Schedule

11:00 p.m. Curfew - Dorm Doors Locked

11:50 p.m. Lights Out - Quiet

TUESDAY, June 11

THE CRISIS IN THE MIDDLE EAST

7:00 - 8:00 a.m. Breakfast - Esker Hall

8:30 - 9:45 a.m. Third General Session - (Split Session)

Hyer Hall Auditorium - For students whose last name begin with letter "A" - "K"

"A History of the Arab-Israeli Dispute,"
Professor Mark Tessler, Department of Political Science,
University of Wisconsin-Milwaukee.

Center of the Arts Auditorium - For students whose last name begin with letter "L" - "Z"

"The People and Politics of the Middle East,"
Professor Stephen Humphreys, Department of History,
University of Wisconsin-Madison.

9:45 - 10:05 a.m. Break

10:05 - 11:20 a.m. Hyer Hall Auditorium - For students whose last name begin with letter "L" - "Z"

"A History of the Arab-Israeli Dispute,"
Professor Mark Tessler, Department of Policial Science,
University of Wisconsin-Milwaukee.

Center of the Arts Auditorium - For students whose last name begin with letter "A" - "K"

"The People and Politics of the Middle East,"
Professor Stephen Humphreys, Department of History,
University of Wisconsin-Madison.

11:20 - 1:00 p.m. Lunch Break - (Lunch in Esker Hall 11:45 - 12:45)

1:00 - 2:15 p.m. Fourth General Session - Hyer Hall Auditorium

"The U.S. Role and Objectives in the Middle East,"
U.S. Department of State.

2:15 - 2:35 p.m. Break

2:35 - 3:35 p.m. Discussion Groups - Helde Hall - See Index

4:45 - 5:45 p.m. Evening Meal - Esker Hall

6:00 - 11:00 p.m. Choice of Recreational Activities - See List

6:15 - 10:50 p.m. Educational Films - Wells Hall - See Schedule

11:00 p.m. Curfew - Dorm Doors Locked

11:50 p.m. Lights Out - Quiet

WEDNESDAY, June 12

U.S. FOREIGN POLICY AND THE FUTURE OF CENTRAL AMERICA

7:00 - 8:00 a.m. Breakfast - Esker Hall

8:30 - 9:45 a.m. Fifth General Session - (Split Session)

Hyer Hall Auditorium - Students whose badge number ends in an odd number - 1-3-5-7-9-

"The People and Politics of Central America,"
Ms. Anne Nelson, Canadian Broadcasting System.

Center of the Arts Auditorium - Students whose badge number ends in an even number - 2-4-6-8-0-

"U.S. Foreign Policy toward Central America,"
Mr. John Curry, Bureau of Inter-American Affairs,
U.S. Department of State.

9:45 - 10:05 a.m. Break

10:05 - 11:20 a.m. Hyer Hall Auditorium - Students whose badge number ends in an even number - 2-4-6-8-0-

"The People and Politics of Central America,"
Ms. Anne Nelson, Canadian Broadcasting System.

Center of the Arts Auditorium - Students whose badge number ends in an odd number - 1-3-5-7-9-

"U.S. Foreign Policy toward Central America,"
Mr. John Curry, Bureau of Inter-American Affairs,
U.S. Department of State.

11:20 - 1:00 p.m. Lunch Break - (Lunch in Esker Hall 11:45 - 12:45)

1:00 - 3:00 p.m. Sixth General Session - Hyer Hall Auditorium

Panel Discussion on Central American Issues

Participants:

Professor Daniel DiPiazza, Department of Political Science, University of Wisconsin-Whitewater.

Professor Charles Weston, Department of Political Science, Western Illinois University.

Mr. John Curry, Cureau of Inter-American Affairs, U.S. Department of State.

Mr. George Black, Editor, "Report on the Americas," North American Congress on Latin America.

3:00 - 3:20 p.m. Break

3:20 - 4:15 p.m. Discussion Groups - Heide Hall - See Index

5:00 - 7:00 p.m. Picnic - Field Area between Book Store & Tennis Courts

7:00 - 11:00 p.m. Choice of Recreational Activities - See List
6:15 - 10:50 p.m. Educational Films - Wells Hall - See Schedule
11:00 p.m. Curfew - Doorm Doors Locked

11:50 p.m. Lights Out - Quiet

THURSDAY, June 13

WORLD HUNGER AND INTERNATIONAL POLITICS

7:00 - 8:00 a.m. Breakfast - Esker Hall

8:30 - 9:45 a.m. Seventh General Session - Hyer Hall Auditorium

"An Analysis of the Causes of World Hunger."
Professor John Patterson and Professor Charles Varney, Department of Geography, University of Wisconsin-Whitewater.

9:45 - 10:05 a.m. Break

10:05 - 11:20 a.m. "An Analysis of the Causes of World Hunger," cont'd, Professor John Patterson and Professor Charles Varney, Department of Geography, University of Wisconsin-Whitewater.

11:20 - 1:00 p.m. Lunch Break - (Lunch in Esker Hall 11:45 - 12:45)

1:00 - 2:15 p.m.	Eighth General Session - Hyer Hall Auditorium "The Role of the United Nations in the Struggle Against World Hunger," Mr. Jay Levy, Information Officer, Food and Agriculture Organization of the United Nations, Liaison Office for North America.
2:15 - 2:35 p.m.	Break
2:35 - 3:35 p.m.	Discussion Groups - Heide Hall - See Index
5:00 - 6:30 p.m.	International Student Exhibits - Wells Hall
7:00 - 8:45 p.m.	Banquet in Esker Hall
8:45 - 11:45 p.m.	Dance in Warhawk Room of University Center
12:30 a.m.	Curfew - Dorm Doors Locked
12:50 a.m.	Lights Out - Quiet

FRIDAY, June 14

(CLOSING SESSION)

7:00 - 8:00 a.m.	Breakfast - Drumlin Hall
8:30 - 9:45 a.m.	Ninth General Session - Hyer Hall Auditorium International Student Panel
9:45 - 9:50 a.m.	Stand-up Pause
9:50 - 11:00 a.m.	Open Forum: Discussion by all participants
11:00 - 11:20 a.m.	Closing remarks by Charles E. Cottle, Associate Professor of Political Science, University of Wisconsin-Whitewater.
11:30 - 12:45 a.m.	Lunch - Esker Hall
11:30 - 2:00 p.m.	Students Check-out of Dorm Rooms

INDEX FOR DISCUSSION GROUPS

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3	114N
4	114S
5	115N
6	115S
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8	202
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26	314
27	315
28	316

31-402 O—90——6

AFFIDAVIT

I, JAY B. CUTLER, being duly sworn, do depose and state as follows:

1. I am Special Counsel and Director of Government Relations for the American Psychiatric Association (APA). The Association is a medical specialty society representing over 35,000 physicians across the country. My office address is 1400 K Street, N.W., Washington, D.C. 20005.

2. I invited Senator David Durenberger to deliver the keynote address at the APA's Federal Legislative Institute held in Washington, D.C. on March 18, 1985. A copy of the invitation letter, dated January 23, 1985, is appended hereto as Attachment A. The Institute is a biennnial training program for our members that offers information about federal legislative lobbying. Approximately 100 members attended the March 18th Institute.

3. I invited Senator Durenberger to be the keynote speaker because at the time he was the Chairman of the Subcommittee on Health of the Senate Finance Committee. When I extended the invitation to the Senator, I was unaware that he had published a book(s).

4. Although the invitation letter did not mention that the APA would provide an honorarium to the Senator for his address, it is the APA's practice to provide such honoraria to Members of Congress and state legislators.

5. On February 12, 1985, I sent a letter to Senator Durenberger to confirm his acceptance of APA's invitation. This letter was drafted for my signature by Linda Hughes, APA's Assistant for Administration in the Government Relations Division. A copy of this letter is appended hereto as Attachment B.

6. I was present during Senator Durenberger's speech. The Senator discussed health care and the difficulties inherent in crafting health care legislation given budgetary constraints. The Senator did not mention his book(s) or publisher during his remarks. In addition, no books were made available for sale or displayed in any way during the Institute. The APA was not provided any

SPECIAL
COUNSEL
HEARING
EX. 23

promotional literature regarding the Senator's book(s), and accordingly none was available at the Institute.

7. Shortly after Senator Durenberger's appearance, Linda Hughes informed me that a member of the Senator's staff had instructed her to have the Senator's $2,000 honorarium check made payable to "Piranha Press," the Senator's publisher.

8. I recall that, sometime after my conversation with Ms. Hughes, I telephoned an attorney for Piranha Press in Minnesota, whom I believe to have been Michael Mahoney. The attorney informed me that Senator Durenberger had some kind of advance from Piranha Press and that, pursuant to the agreement between the Senator and Piranha, speaking fees were to be paid to Piranha.

9. I was troubled by this proposed payment mechanism. I knew that the Senator's address on March 18th was not a book promotion. The Senator did not speak about his book(s) and no books were sold. Accordingly, shortly after my conversation with Mr. Mahoney, I telephoned the APA's General Counsel, Joel Klein. Mr. Klein advised the APA not to make the payment to Piranha Press. Therefore, the APA never issued the check to the publisher.

10. I did not hear of this issue again until I received a letter from Gary Diamond, dated January 15, 1986, in which he asked that payment of $2,000 to be made to him. A copy of this letter is appended hereto as Attachment C. I discussed this letter with Ms. Hughes, and asked her to draft a letter to Senator Durenberger stating the APA's position concerning payment for his speech and requesting his assistance in resolving the issue. A copy of this draft letter is appended as Attachment D. At about this same time, I telephoned Joel Klein and informed him that I had received a demand for payment from Mr. Diamond. I asked that he speak with Mr. Diamond and resolve the payment question. By letter dated February 20, 1986, I forwarded to Mr. Klein the demand letter. A copy of this transmittal letter is appended hereto as Attachment E.

11. Upon Mr. Klein's advice, I did not send the draft letter prepared for me by Ms. Hughes. I instead decided to allow Mr. Klein to handle the matter with Mr. Diamond directly. It is my understanding that Mr. Klein responded with a letter to Mr. Diamond.

12. Again, upon Mr. Klein's advice, I sent to Senator Durenberger's office a check in the amount of $2,000 payable to the Senator. A copy of the letter transmitting this check is appended hereto as Attachment F. A copy of the cancelled check is appended hereto as Attachment G.

13. Had the APA been informed by the Senator or his staff that the Senator wished to use the APA Legislative Institute to speak on and promote the sale of a book on defense policy, I believe that we would have declined. Defense policy is not an issue of particular interest to our membership per se, nor was it a topic germane to the Legislative Institute's 1985 program. In fact, however, neither the Senator, his staff, nor his publisher ever asked that the APA provide display space for the Senator's book(s) or promote the Senator's book(s) in any way.

JAY B. CUTLER

SUBSCRIBED AND SWORN TO before me this 17th day of January, 1990.

William E Baxter

Notary Public

My Commission Expires: Commission Expires September 30,

[SEAL]

American
Psychiatric
Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

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ATTACHMENT A

January 23, 1985

The Honorable Dave Durenberger
The United States Senate
SR-375
Washington, D.C. 20510

Dear Senator Durenberger:

The American Psychiatric Association, a medical specialty society representing over 30,000 physicians nationwide, would be honored if you could be our Keynote Speaker at our 1985 Federal Legislative Institute dinner at 6 p.m. on Monday, March 18, 1985, at the Sheraton Grand on Capitol Hill in Washington, D.C.

The Institute, held biennially, provides a two-day intensive workshop in both policy and process affecting Federal health care decision-making for APA Federal Legislative Representatives from each of the fifty states and the APA elected leadership. Our members would be most interested in your views of the impending changes in health care policy being contemplated by Congress.

Your presentation would provide an important cornerstone, not only for our educational and political awareness program, but also for our member's participation in various issues workshops. These workshops will feature leaders in the business and insurance community as well as Congressional staff commenting upon psychiatric involvement in the changing public and private health care systems.

We look forward to a favorable response.

Sincerely,

Jay B. Cutler
Special Counsel and Director,
Division of Government Relations

ATTACHMENT 8

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1400 K Street, N.W.
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Deputy Director, Business Administration

February 12, 1985

The Honorable Dave Durenberger
The United States Senate
SR-375
Washington, D.C. 20510

Dear Senator Durenberger:

We are so pleased that you will be able to accept our invitation to be our Keynote Speaker at our dinner, 6:00 - 8:00 p.m. on March 18 at our Federal Legislative Institute which will be held at the Sheraton Grand on Capitol Hill.

Your participation will play an important role in providing our legislative representatives -- psychiatrists from across the nation -- and other APA leadership, with a better understanding of the issues confronting psychiatry today.

I look forward to seeing you on March 18.

Sincerely,

Jay B. Cutler
Special Counsel and Director,
Division of Government Relations

P.S. We would be delighted if Penny could join us at dinner.

ATTACHMENT C

PIRANHA

PRESS

Gary L. Diamond
Publisher

January 15, 1986

Mr. J. B. Cutler
American Psychiatric Association
1400 K Street NW
Washington, DC 20005

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Cutler:

In connection with Senator Durenberger's appearance before your group on March 18, 1985, you were to make payment in the amount $2,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT D

DRAFT

The Honorable Dave Durenberger
etc.

Dear Senator Durenberger:

I am writing to you in regard to your honorarium for your appearance before our Federal Legislative Institute last March in the hope that your intervention and advice can enable us to finally be able to make the proper payment to you.

Last March, my staff was directed by Anne Kelly of your office to contact Mr. Mike Mahoney regarding your honorarium. Mr. Mahoney advised us to make your honorarium payable to Gary Diamond c/o the Piranha Press in Minneapolis. Our attorney has advised us that this honorarium check may only be made payable to you. Your staff has insisted that the check may only be made payable to Gary Diamond.

We must follow the advice of our attorney in this regard. Today a letter was received from Mr. Diamond, again requesting payment. ~~Directly~~ I would appreciate your assistance, Senator, in helping us clear this matter up so that proper payment for your appearance, which was so well received by our attendees, can be made.

I await your response.

SY,

JBC

Attachment

cc: Mr. Diamond

American
Psychiatric
Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

January 22, 1986

Joel:

As we discussed, I know you will be in touch with Mr. Diamond regarding the attached.

Jay

Jay Cutler

ATTACHMENT F

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February 20, 1986

The Honorable David F. Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

My apologies for the oversight in sending you the enclosed honorarium for your participation, which as you know was deeply appreciated, at our Legislative Institute.

With best wishes.

Sincerely,

Jay B. Cutler
Director, Division of
Government Relations

Linda
FYI

American Psychiatric Association

08714

THE NATIONAL BANK OF WASHINGTON
WASHINGTON, D.C.

1400 K Street, N.W.
Washington, D.C. 20005

GENERAL FUND
American Psychiatric Association

PAY TWO THOUSAND DOLLARS AND NO/100 - - - - - - - - - - - - - - -

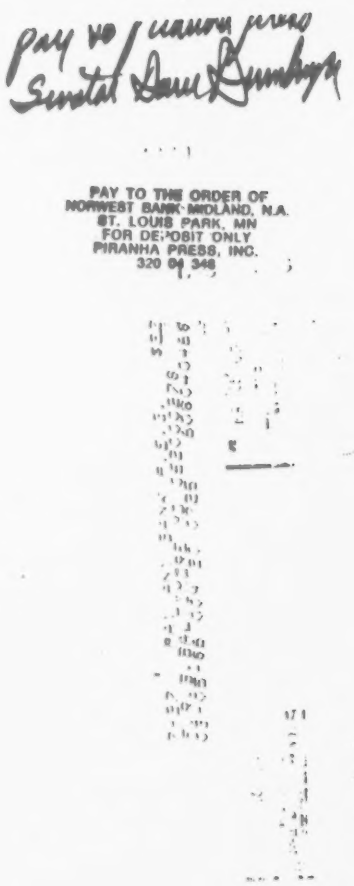
DATE	CHECK NO	AMOUNT
2-20-86	08714	$2,000.00

TO THE ORDER OF
SEN. DAVID DURENBERGER
Minneapolis, Mn.

AUTHORIZED SIGNATURE

⑈008714⑈ ⑆054000072⑆ 6⑈047 83 3⑈ ⑈0000200000⑈

ATTACHMENT 6


PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.

AFFIDAVIT

I, CYNTHIA A. DARNELL, being duly sworn, do depose and state as follows:

1. I am Vice President for Membership Services of the Hospital Council of Northern and Central California ("HCNCC"). My business address is 5771 North Fresno Street, Suite 110, Fresno, California 93710. In 1986, I was the Director of Membership Services for the Hospital Council of Central California ("HCCC"), which is now known as HCNCC.

2. It was my practice to issue letters of invitation to guest speakers for HCCC Annual Meetings. These meetings are attended by approximately 140 representatives of seventy hospitals in central California. The speakers for the meetings were selected by the HCCC President, J. Michael Gallagher. In accordance with my practice, I believe that I wrote to Senator David Durenberger to invite him to address the HCCC's Annual Meeting on December 5, 1986 in Monterey, California. However, I have been unable to locate a copy of this letter. It is also my practice to offer an honorarium in my invitation letter.

3. My primary contact on Senator Durenberger's staff was Helen Darling. On November 6, 1986, I wrote to Ms. Darling to inquire if Senator Durenberger had a handout that could be distributed to the Annual Meeting participants. A copy of this letter is appended hereto as Attachment A.

4. Approximately two weeks prior to the Annual Meeting, a member of the Senator's staff, whose name I do not recall, contacted me to request that the Senator's books be displayed during the Senator's appearance. I agreed to this request.

5. I prepared the remarks to be used by the speaker introducing Senator Durenberger at the Annual Meeting. These remarks included a reference to the Senator's book, Prescription for Change. A copy of this introduction is appended hereto as Attachment B.

SPECIAL
COUNSEL
HEARING
EX. 24

6. I attended the Annual Meeting on December 5, 1986. Although HCCC intended to display Senator Durenberger's books at that meeting, his books were not available. The books had been sent to the wrong location the day before the Annual Meeting and could not be moved to the proper location in time for the Senator's speech.

7. Shortly after the Annual Meeting, I received an invoice from Piranha press for $276.90 for twenty-five copies of Prescription for Change. A copy of this invoice is appended hereto as Attachment C. This was the first contact that I had from Piranha Press. I was surprised to receive this invoice because it was my understanding that the books were included in the $5,000 honorarium payment to the Senator, which I understood had been agreed to previously. On December 15, 1986, I wrote a note on the invoice that indicated that HCCC did not receive the Senator's books in time for the Annual Meeting and that the fee for the Senator's appearance was to cover the cost of his books. HCCC therefore did not pay this Piranha Press invoice.

8. Because HCCC never received an invoice for the Senator Durenberger's honorarium, no payment was made. A copy of an HCCC ledger page, appended hereto as Attachment D, reflects that the $5,000 payment was not made. HCCC did pay $765 for the Senator's airfare. A copy of the invoice for this travel expenses is appended hereto as Attachment E.

Cynthia A Darnell
CYNTHIA A. DARNELL

SUBSCRIBED AND SWORN TO before me this 14 day of ~~February~~ March, 1990.

[SEAL]

Patricia L Nabors
Notary Public

My Commission Expires: 9-20-91

HOSPITAL COUNCIL OF CENTRAL CALIFORNIA
5771 North Fresno Street, Suite 110 • Fresno, California 93710 • (209) 435-5076

J. Michael Gallagher
President

ATTACHMENT A

November 6, 1986

Senator David Durenberger
Russell Building, Room 154
Washington, D.C. 20510

ATTN: Helene Darling

Dear Helene:

Enclosed is a brochure on our Annual Meeting. On page two, you will see the program agenda and line-up of speakers.

We are very enthusiastic about the Senator speaking to our group. As I mentioned, we would be quite interested in learning more about the issues involved in the health care policy being developed by the access council. Also, any future directions that health care legislation is taking.

Helene, it would be very beneficial if there was some sort of handout available to our audience. If you are able to suggest something, I would ask that you send it as soon as possible for reproduction purposes (program packets will be put together the week of November 17).

Thank you for your help and cooperation. Please feel free to call myself or J. Cari Elliott, Vice President/Government Relations, for more information on our legislative concerns. For your general knowledge, I have also enclosed a short information brief about our Council.

Kindest regards,

Cynthia Darnell

Cynthia A. Darnell
Director, Membership Services

CAD:mha

Enclosures

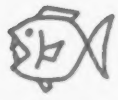
ATTACHMENT B

HCCC 1986 ANNUAL MEETING

INTRODUCTION FOR DAVID DURENBERGER

It is my pleasure today to introduce United States Senator David Durenberger from Minnesota. Senator Durenberger currently serves on the Senate Finance Committee and chairs the Subcommittee on Health; is Chair of the Senate Select Committee on Intelligence; serves on the Environment and Public Works Committee and chairs the Subcommittee on Toxic Substances and Environmental oversight. In addition, he serves on the Governmental Affairs Committee and chairs the subcommittee on intergovernmental relations. He is also author of a recent book, *Prescription For Change*, which is published by Piranha Press, Minneapolis, Minnesota.

Senator Durenberger was first elected to the United States Senate on November 7, 1978 to complete the unexpired term of Hubert H. Humphrey for the term ending January 3, 1983. He was re-elected November, 1982.



PRESS

Gary L. Diamond
Publisher

For your files

ATTACHMENT C

Date: 12/1/86

To: Cynthia Darnell
The Hospital Council of Central California
N Fresno St., Suite 110
Fresno, CA 93710

INVOICE

---

25 copies of PRESCRIPTION FOR CHANGE by Senator Dave Durenberger----$ 248.75

Sales Tax----------$ 14.93

Shipping----------$ 13.22

Total Due----------$ 276.90

12-15-86

To Whom this concerns:

Senator Durenberger indicated to us that these books were included in his overall conference fee. Please advise.

P.S. The books arrived the day before the meeting to the wrong location which left it impossible to sell them or distribute them at the meeting!

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT D

Equity Trust Journal Entries
12/31/87

pg 3 of 5

(14)	Office Expense #520001	24.46		
	FIT #203001			24.46
	To correct previous entry re: receipt of Durocher withholding on 401(k) distribution.			
(15)	FIT #203001	114.34		
	Blue Cross #220	55.45		
	Accrued payroll taxes #203003			63.46
	Payroll Taxes #502			106.33
	To adjust to 4th quarter 940 and DE-3.			
(16)	Salary Survey #585002	260.410		
	AIP-Chesb #120			260.410
	To record Todd & Trueman's time on 1987 Salary Survey			
(17)	Office Expense #520001	4.18		
	AIP-Chesb #120	4.18		
	AIP-C.SHP #130			8.36
	To adjust errors in December expense allocations			
(18)	AIP #200	5000		
	AIP #160			70
	General fund #306			4930
	To record AIP Durocher fee (5000) and receivables from Judy Sullivan (70) related to 1986 Annual Meeting.			
(19)	Salary Survey #585002	176.206		
	Legal Fee #585003	39.825		
	Annual Meeting #590004	24.023		
	AIP #200			21666.74
	To record additional accounts payable at 12/31/87			
		1069361		1069361

WESTPARK TRAVEL-CAPITOL HILL

214 MASSACHUSETTS AVENUE, N.E. • SUITE 140 • WASHINGTON, D.C. 20002 • (202) 544-8202

INVOICE

SALES PERSON: 39 ITINERARY/INVOICE NO. 0006438 DATE: 04 DEC 0

CUSTOMER NBR: 024444 FZEURD PAGE: 1

TO: HOSPITAL COUNCIL OF CENTRAL CALIFORNIA
5771 N FRESNO ST STE 110
FRESNO CALIF 93710
ATTN KERRY ELLIOTT

THANK YOU FOR FAVORING US WITH YOUR TRAVEL BUSINESS. WE MUST PAY THE AIRLINES EACH WEEK FOR ALL TICKETS ISSUED. WE SHALL APPRECIATE RECEIVING PAYMENT FOR YOUR TICKETS PROMPTLY. PLEASE DETACH FROM THIS INVOICE.

FOR: DURENBERGER/DAVID F SEN

04 DEC 86 - THURSDAY						
AIR	LV	WASHINGTON DULLES	520P	UNITED	FLT:57	FIRST CLASS
	AR	SAN FRANCISCO	752P	NON-STOP	DINNER	
AIR	LV	SAN FRANCISCO	830P	UNITED	FLT:3123	COACH CLASS
	AR	MONTEREY	905P	NON-STOP		

AIR TICKET/S UA7880471416	FOR DURENBERGER DAVID F	765.00
	SUB TOTAL	765.00
	TOTAL AMOUNT	765.00

NON SMOKING SEATS NOT AVAILABLE UA 57--HAVE REQUESTED NON SMOKING AISLE SEAT--PLEASE CHECK AT AIRPORT FOR SEAT CONFIRMATION

ATTACHMENT B

CUSTOMER COPY

AFFIDAVIT

I, SUSAN DEMPSEY, being duly sworn, do depose and state as follows:

1. In 1985, I was a health care consultant for Deloitte Haskins & Sells. I also was a member of the Northeast Ohio Chapter of the Healthcare Financial Management Association ("HFMA"). HFMA is comprised of approximately seventy-four chapters with approximately 27,000 members nationwide. HFMA's members include hospital administrators and accountants, attorneys and consultants in the health care field. Currently I am a health care consultant for Ernst & Young. My office address is 1600 Huntington Building, Cleveland, Ohio 44115.

2. I was responsible for obtaining a keynote speaker to address the Annual Institute of this Northeast Ohio Chapter of HFMA, scheduled for May 24, 1985 in Cleveland, Ohio. The Institute is an annual meeting attended by approximately 100-125 members of HFMA's Northeast Ohio Chapter. The speaker was to address then pending legislative proposals regarding health care. In late 1984, I invited Senator David Durenberger to address the Institute because he is very knowledgeable about health care and because he was Chairman of the Health Subcommittee of the Senate Finance Committee. I was unaware that Senator Durenberger had published a book when I extended the invitation.

3. In January 1985, I wrote to Senator Durenberger and other Members of Congress to inquire about their availability to address the Institute. A copy of my draft invitation letter is appended hereto as Attachment A. The letter stated that an honorarium would be available, but did not specify the amount of the honorarium. Shortly after I sent the letter to Senator Durenberger, I spoke with a member of his staff, whose name I do not recall, who informed me that the Senator was available to address the Institute on May 24, 1985. During this conversation, I stated that an honorarium would be provided to Senator Durenberger for his appearance; however, I did not specify the amount of the honorarium. There was no discussion of the Senator's book or publisher during this conversation.

SPECIAL
COUNSEL
HEARING
EX. 25

4. Several months later, I received a telephone call from a representative of Piranha Press, who stated that Piranha Press handled the Senator's speaking engagements. The representative told me that HFMA would be required to pay $5,000 for the Senator's appearance, and to provide a table at the Institute for the display of the Senator's book on defense policy.

5. I was concerned about the requirement of a $5,000 payment for Senator Durenberger's appearance. I already had made arrangements for the Senator's appearance with the Senator's staff member. Although we had not agreed on a specific amount for the Senator's honorarium, I anticipated that it would be considerably less than $5,000. In addition, I was aware of the $2,000 per event honorarium limitation. I discussed these concerns with the representative of Piranha Press during several telephone conversations. The representative and I finally agreed that HFMA would pay a $3,000 fee for the Senator's appearance.

6. I agreed to the $3,000 fee only after being assured by the representative of Piranha Press that such a payment would not violate the $2,000 per appearance honorarium limitation. In this regard, the representative informed me that the $3,000 fee would be paid to the publisher, not to Senator Durenberger. He further explained that Piranha Press acted as a "speakers' bureau" and that Piranha's payments to Senator Durenberger were separate from HFMA's payment to the publisher.

7. Shortly after my conversations with the representative, I received a letter from Piranha Press, dated May 9, 1985. A copy of this letter is appended hereto as Attachment B. The letter confirmed that HFMA would provide a $3,000 payment to Piranha Press. In addition, it stated that HFMA was to provide a table for the display of the Senator's books.

8. I did not object to a display of the Senator's books at the Institute. However, I had conversations after I received the Piranha Press letter with members of the Senator's staff, whose names I do not recall, who told me not to be concerned about providing display space. It would not

have been difficult to arrange for a table to be available at the Institute on May 24th and I therefore did not dwell on this issue when I received the May 9th letter. I did not, however, make any arrangements for such a display space.

9. Senator Durenberger cancelled his appearance the night before he was to speak because of a conflict in his schedule. Chip Kahn, the Senator's health legislative assistant, spoke in the Senator's place. It is my understanding that HFMA paid Mr. Kahn directly for his speech.

SUSAN DEMPSEY

SUBSCRIBED AND SWORN TO before me this 3rd day of April 1990.

Notary Public

[SEAL]

My Commission Expires: 9-25-94

MARIE A. BARTLETT
Notary Public, State of Ohio
My Commission Expires Sept. 25, 1994
(Recorded in Cuyahoga County)

ATTACHMENT A

January 9, 1985

Dear :

On behalf of the North East Ohio Chapter of the Healthcare Financial Management Association, I am writing to inquire if you would be available to speak to our membership at our Annual Institute. The Institute is a two day educational seminar and is being held at Punderson Lake Park which is located just east of Cleveland, Ohio. The meetings are planned for May 23 and 24th of 1985. The program for the Institute consists of multiple mini-seminars on health care financing relating topics.

If it is possible, we would like you to be our keynote speaker on the morning of the 23rd or our dinner speaker that same evening. We feel that your remarks would set the tone perfectly for our conference. We realize that your schedule is very busy and these times may not be good for you. If there is any time that is more acceptable for you, we could change our schedule to fit yours.

The implementation of Prospective Payment Systems for Medicare in October, 1983 and Ohio Medicaid in October, 1984 has provided a significant challenge to the hospitals and their administration throughout Ohio. And as you may know Blue Cross/Blue Shield of Northeast Ohio intends to implement a Medicare DRG based Prospective Payment System in January, 1985. Blue Cross/Blue Shield is contracting with hospitals based on a competitive bidding process. The bid price, weighted by factors including utilization by Blue Cross subscribers, location and quality of care was to be used in determining which hospitals would be awarded contracts. Blue Cross/Blue Shield has selected 25 of 34 area hospitals to contract with but there is opposition to the exclusion of the other nine facilities.

The administers of the Health Care institutions in our region are very much concerned about the future of the industry and their institutions. We feel that it would benefit our membership greatly to have you address some of the current ideas and issues being discussed at the National level.

Enclosed you will find a listing of our membership, which will give you some idea as to the potential audience you would be addressing. The Annual Institute is open to non-members as well as HFMA members and we feel that your participation could greatly increase the attendance. The schedule of topics has not been finalized, but as soon as it is, I will forward it to you.

HFMA does have funds set aside for fees and expenses for speakers and would be honored to have you participate in our Institute. Knowing your personal interest in the Healthcare system, its costs and its future viability we hope that you can find time in your schedule to be with us.

We look forward to your reply, Senator Kennedy, and just as soon as we have more details on the program for the Institute, they will be forwarded to you. If you require more information or have any questions concerning our request, please contact me at the address on the previous page or by phone (216) 861-1250. Thank you for your consideration.

Sincerely,

W. Susan Dempsey
Annual Institute Committee
Northeast Ohio Chapter
Healthcare Financial Management

Enclosure

cc: ~~R. Pawnyk~~
~~R. Hogg~~
~~T. Hagan~~

Senator David Durenberger
Russell Senate Office Building
Room 375
Washington, D.C. 20510 Senator Durenberger_

Representative Richard A. Gephardt
Longworth Office Building
Washington, D.C. 20515 Representative Gephardt_

Senator Mark Hatfield
Russell Senate Office Building
Washington, D.C. 20510 Senator Hatfield_

Deloitte
Haskins+Sells

~~R H666~~

1717 East Ninth Street
Cleveland, Ohio 44114
(216) 861-1250
Telex 980604

1198E

Senator Edward F. Kennedy
Russell Senate Office Building
Room 113
Washington, D.C. 20510

~~December 10, 1984~~
1/9/85

Dear Senator Kennedy,

On behalf of the North East Ohio Chapter of the Healthcare Financial Management Association, I am writing to inquire if you would be available to speak to our membership at our Annual Institute. The Institute is a two day educational seminar and is being held at Punderson Lake Park which is located just east of Cleveland, Ohio. The meetings are planned for May 23 and 24th of 1985. The program for the Institute consists of multiple mini-seminars on health care financing related topics.

If it is possible we would like you to be our keynote speaker on the morning of the 23rd or our dinner speaker that same evening. We feel that your remarks would set the tone perfectly for our conference. We realize that your schedule is very busy and these times may not be good for you. If there is any time that is more acceptable for you, we could change our schedule to fit yours.

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The administrators of the Health Care institutions in our region are very much concerned about the future of the industry and their institutions. We feel that it would benefit our membership greatly to have you address some of the current ideas and issues being discussed at the National level.

Enclosed you will find a listing of our membership, which will give you some idea as to the potential audience you would be addressing. The Annual Institute is open to non-members as well as HFMA members and we feel that your participation could greatly increase the attendance. The schedule of topics has not been finalized but as soon as it is I will forward it to you.

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We look forward to your reply, Senator Kennedy, and just as soon as we have more details on the program for the Institue, they will be forwarded to you. If you require more information or have any questions concerning our request please contact me at the address on the previous page or by phone (216) 861-1250. Thank you for your consideration.

Sincerely,

W. Susan Dempsey
Annual Institute Committee
Northeast Ohio Chapter
Healthcare Financial Management

Enclosure

cc: R. Pawnyk
R. Hogg
T. Hagan

PIRANHA

ATTACHMENT B

PRESS

Gary L. Diamond
Publisher

May 9, 1985

Ms. W. S. Dempsey
Deloitte Haskins & Sells
1717 East Ninth Street
Cleveland, OH 44114

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Dempsey:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Healthcare Financial Management Association on May 24, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
May 24, 1985	Cleveland, OH	$3,000

IN RE: INITIAL REVIEW OF SENATOR DURENBERGER
BY SENATE SELECT COMMITTEE ON ETHICS

---/

AFFIDAVIT OF JAMES F. DOHERTY

I, JAMES F. DOHERTY, being duly sworn do depose and state as follows:

1. I am the President and Chief Executive Officer of Group Health Association of America, Inc., ("GHAA"). My business address is 1129 20th Street, N.W., Suite 600, Washington, D.C. 20036. GHAA has a professional staff of between 30 and 35 persons and a total staff of 53 employees, including three registered lobbyists. GHAA is a membership organization founded in 1959 and counts among its 280 member companies the largest health maintenance organizations ("HMOs") in the United States.

2. In June of each year, GHAA sponsors the Group Health Institute, a two and one-half day conference attended by HMO administrators, physicians, policy-makers, academics, employers and others interested in HMO development. Major papers on topics related to the management and delivery of health maintenance organization services are presented at this annual conference, and the proceedings of the conference are published.

SPECIAL
COUNSEL
HEARING
EX. 26

3. Each year a keynote speaker with significant ties to the health care community is selected to appear at the conference. For example, Secretary of Health and Human Services Louis W. Sullivan appeared in 1989 and former Surgeon General Everett Koop will be appearing in 1990.

4. I identified Senator David Durenberger as a candidate to deliver the keynote address at the June 1986 Group Health Institute, and thereafter Senator Durenberger was invited to do so. He was chosen because he is an influential leader and voice on issues of interest to GHAA. It was my hope that the Senator would speak about national health care programs, legislative proposals to make HMO's more competitive, and his perspective on other legislative issues of concern to GHAA members. In addition, the June 1986 conference was to be held in Minneapolis, Minnesota, and Senator Durenberger was thought to be an excellent choice because Minnesota is his home state and because of the high degree of HMO development in the state.

5. In early 1986, either Judy Cahill or myself contacted Senator Durenberger's Washington office to invite him to appear as the keynote speaker at the June 1986 Institute. At the time, Ms. Cahill was GHAA's Education Director. Following the initial contact with the Senator's staff, I sent a formal letter of invitation to the Senator, in which the issue of what if any honorarium would be paid was left vague. A copy of this

letter, which is dated February 3, 1986, is appended hereto as Attachment A. I recall that I was hoping Senator Durenberger would decline to accept an honorarium, but that I was prepared to pay as much as $5,000 for his appearance if necessary. At the time I was not aware that there was a per event limit on the amount of honorarium a Member of Congress could accept.

6. On February 21, 1986, Ms. Cahill forwarded a copy of the February 3 letter to Kitty Gamble, a member of Senator Durenberger's Minneapolis staff. A copy of the February 21 letter is appended hereto as Attachment B.

7. At the time that I extended the invitation to Senator Durenberger, I was not aware that he had published a book(s). Accordingly, the Senator's position as an author played no role in my decision to invite him to speak at the June 1986 conference.

8. I received a memorandum from Piranha Press, dated March 13, 1986, concerning the arrangements for the Senator's speaking engagements. A copy of this memorandum is appended hereto as Attachment C. By way of this memorandum, I was informed that Piranha Press itself had to consent to the Senator's speaking arrangements, and that I would hear from the Senator's attorney. The memorandum does not reference books by the Senator, and I did not understand it to be suggesting that

the Senator's appearance would have anything to do with any books he may have written. I recall that the memorandum struck me as harsh, abrupt, and heavy handed. It did not recognize that by inviting the Senator to speak on health care issues in his home state, GHAA was extending a potentially important invitation to the Senator. I later learned from Ms. Cahill that she had been told earlier that Piranha Press was handling the Senator's speaking engagements. However, at the time I received this memorandum, I knew nothing about the Senator's book(s) or Piranha Press.

9. I recall that I attempted to contact Mr. Michael Mahoney, the Senator's attorney identified in the referenced memorandum, by telephone. I believe that I told Mr. Mahoney about my concerns over the tone of the letter and that he indicated he would look into the matter.

10. By letter dated March 20, 1986, I wrote to Mr. Gary L. Diamond, President of Piranha Press, expressing my concern about the wording and tone of the March 13, 1986 memorandum. A copy of this letter is appended hereto as Attachment D.

11. Thereafter, I received a letter dated May 2, 1986 from Mr. Diamond. A copy of this letter is appended hereto as Attachment E. This letter made me very angry. Mr. Diamond's letter presumed that GHAA had inquired about the Senator doing

a book promotion, and that the Senator's appearance at the June 1986 GHAA conference would be a book promotion. GHAA, however, had invited the Senator to speak about health care. I believed that GHAA was being "hustled" by Piranha Press. Moreover, Mr. Diamond's letter did not acknowledge receipt of my March 20, 1986 letter. Finally, I was surprised that the May 2 letter fixed the Senator's honorarium at $2,000, because I had been willing to pay as much as $5,000. This was the first time that the amount of the honorarium payment was set at a specific amount.

12. As a result of my interaction with Mr. Diamond, Mr. Mahoney, and Piranha Press, I felt that it would be inappropriate for GHAA to work with Piranha Press. I spoke with a number of GHAA members and informed them of my intention to withdraw GHAA's invitation to the Senator.

13. By letter dated May 7, 1986, I wrote to Mr. Diamond to withdraw GHAA's invitation to Senator Durenberger to appear as the keynote speaker at the Association's June 1986 conference. A copy of this letter is appended hereto as Attachment F. I did not contact the Senator or anyone on his staff to communicate GHAA's decision to withdraw the invitation, because I did not want to raise the issue of Piranha Press with the Senator directly.

14. I would not have been concerned had Piranha Press written to me and informed me that it represented the Senator, made arrangements for the Senator's speaking engagements, and wished to display and sell a book about health care issues authored by the Senator. I was angered, however, by the tone of the letters from Mr. Diamond, and by Mr. Diamond's failure to acknowledge that GHAA was asking Senator Durenberger for a speech on health care issues as well as providing him with a high-visibility forum in his home state.

Attachments A-F

JAMES F. DOHERTY

SUBSCRIBED AND SWORN TO before me this 24 day of January, 1990.

Notary Public

My Commission Expires July 31, 1994

ATTACHMENT A

group Health association of america inc.
624 Ninth Street, N.W., Suite 700 • Washington, D.C. 20001 • (202) 737-4311

February 3, 1986

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Group Health Association of America and its more than 200 member health maintenance organizations, it is my pleasure to invite you to be the keynote speaker at the 36th annual Group Health Institute. The Group Health Institute is scheduled from June 1 through 4 in Minneapolis, Minnesota.

Minneapolis is an appropriate site for this hallmark educational forum; the city, long supportive of the HMO concept, is not only a leader in health care initiatives, but over 40 percent of its residents have chosen HMOs for their health care. This impressive penetration rate clearly shows your constituency supports your forward thinking on alternative health care systems.

The theme of this year's Institute, New Health Care Systems: HMOs and Beyond, reflects expansion of fundamental HMO concepts to new health care delivery configurations ranging from networks to preferred provider organizations to national proprietary chains. We anticipate an audience of over 2,000 drawn from leaders in the HMO field, corporate America, organized labor, the medical provider community, hospitals, academia and government.

As the preeminent national spokesman on the future of the country's health care, your remarks will carry a particular significance for the audience. Those who come to the Institute share your concern for assuring accessibility to quality care at an affordable cost; your blueprint for how this complex task can be achieved will be of utmost interest.

The keynote address is scheduled during the opening general session from 9:00 a.m. to 10:00 a.m. on Monday, June 2. Of course, GHAA will be pleased to provide an honorarium and to reimburse travel and living expenses associated with your presentation.

I hope your schedule will permit you to join us. My staff will be in touch with your office in the near future to determine your availability.

Sincerely,

James F. Doherty
Executive Director

1985-86
Executive Committee

Chairman of the Board
Robert F. Rasmussen
Prime Health

President
Thomas O. Pyle
Harvard Community
Health Plan

Vice President
Roger Birnbaum
Rutgers Community
Health Plan

Treasurer
Carl E. Berner, Jr.
Kaiser Foundation
Health Plan, Inc.

Secretary
Samuel Havens
Prudential Insurance Company

Members

Harris A. Berman, M.D.
Matthew Thornton
Health Plan

Robert L. Bible
Health Insurance Plan
of Greater New York

Ellis Benner
Comprehensive Health Services
of Detroit, Inc.

Gerald Cox
Group Health Cooperative
of Puget Sound

Robert J. Erickson
Kaiser Foundation
Health Plan, Inc.

Robert Gumbiner, M.D.
FHP, Inc.

William J. McBride
CIGNA HealthPlan, Inc.

Warren D. Peley
Capital Area Community
Health Plan, Inc.

Robert G. Rosenberg, M.D.
Group Health Association, Inc.

Leonard D. Schaeffer
Group Health Plan, Inc.

Bert Seidman
AFL-CIO

James Whitworth
Health Alliance Plan
of Michigan

Executive Director
James F. Doherty

ATTACHMENT B

group Health foundation
624 Ninth Street, N.W.
Washington, D.C. 20001
(202) 727-4811

Officers
Carl E. Berger, Jr.
Kaiser Foundation Health Plan, Inc.
Los Angeles, California
Robert L. Gibbs
Health Insurance Plan of Greater New York
New York, New York
Roger Strelzer
Rutgers Community Health Plan
New Brunswick, New Jersey
Robert J. Erickson
Kaiser Foundation Health Plan, Inc.
Oakland, California
Samuel Havens
Prudential Insurance Company
Roseland, New Jersey
Thomas O. Pyle
Harvard Community Health Plan
Boston, Massachusetts
Robert F. Rasmussen
Puget Health
Kansas City, Missouri

February 21, 1986

Kitty Gamble
Office of the Honorable Dave Durenberger
1020 Plymouth Building
12 South 6th Street
Minneapolis, MN 55402

Dear Kitty:

In follow-up to our phone conversation today about the invitation for Senator Durenberger to be the keynote speaker at our June Institute in Minneapolis, I have enclosed a copy of our letter of invitation.

I look forward to speaking with you in the near future.

Sincerely,

Judith A. Cahill

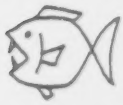
Judith A. Cahill
Director
Department of Education

P.S. We just received the promotional brochure for the meeting; I thought you might be interested in it.

Enclosures

ATTACHMENT C

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Mr. James F. Doherty
Executive Director
Group Health Association of America, Inc.
524 Ninth Street NW
Suite 700
Washington, DC 20001

FROM: PIRANHA PRESS

DATE: MARCH 13, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we must consent to his appearance and agree to the fees and expenses for any such appearance. Under our arrangement, you will be contacted by the law firm which represents Senator Durenberger for purposes of clarifying this arrangement and the fees to be paid.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.
Kitty Gamble
Jodi Mathison

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT D

GHAA
Group Health Association of America, Inc.
624 Ninth Street, NW
Suite 700
Washington, DC 20001
202/737-4311
A National Organization for HMOs

Executive Committee
Chairman of the Board
Robert F. Rasmussen
Puget Health
President
Thomas O. Pyle
Harvard Community Health Plan
Vice President
Roger Greenlaw
Aetna Community Health Plan
Treasurer
Wayne D. Mann
Kaiser Foundation Health Plan, Inc.
Secretary
Samuel Nevins
Prudential Insurance Company
Directors
Edward J. Hines, MD
Health Care Plan
Robert L. Dahl
Health Maintenance Plan of Greater New York
Eric Gould
Comprehensive Health Services of Detroit, Inc.
Bruce Cox
Group Health Cooperative of Puget Sound
Robert J. Erickson
Kaiser Foundation Health Plan, Inc.
Kurt Gunther, M.D.
.NP, Inc.
William J. Holmes
CIGNA Washington, Inc.
Wayne B. Foley
Capital Area Community Health Plan, Inc.
Robert G. Rosenberg, M.D.
Group Health Association, Inc.
Edward J. Derwinski, Jr.
Group Health Plan, Inc.
Bert Seidman
AFL-CIO
James Haworth
Health Advance Plan of Michigan
Executive Director
James F. Doherty

March 20, 1986

Mr. Gary L. Diamond
Publisher
Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Dear Mr. Diamond:

I am writing you on a personal basis with regard to the enclosed memorandum. As a national representative of health maintenance organizations, we consider Senator Durenberger a close friend and supporter. He has been a champion of alternative delivery systems and has been a constructive force in bringing HMOs to the forefront of health care delivery reform. We are particularly grateful for the lead role he played in securing the promulgation of regulations implementing the EHO/CMP program. Even in those areas where we may not have agreed, we have found him to be a great senator whose objectives have always been serving the public interest. I think his interest in HMOs stems primarily from tremendous growth and penetration of the system in the Minneapolis area. Minneapolis, as you know, has received national attention for the high degree of success of HMOs.

In this vein, then, we would have been less than courteous if we failed to invite Senator Durenberger to make a major address to the over-2,000 HMO representatives in attendance at our meeting. We, of course, intend to pay a honorarium.

In a friendly way, I want to express my personal concern about the wording of the enclosed memorandum. While it reflects a perfectly acceptable mechanism, the tone is a bit heavy handed and could be misread by some people in the wrong light. I suggest that you reconsider the verbiage in the future and would be happy to discuss this with you.

Sincerely,

James F. Doherty
Executive Director

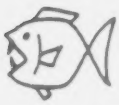
Enclosure

P.S. I have placed a call to Mr. Michael Mahoney per the instructions in the memorandum.

PERSONAL AND CONFIDENTIAL

PIRANHA

ATTACHMENT E



PRESS

Gary L. Diamond
Publisher

May 2, 1986

Mr. James F. Doherty
Executive Director
Group Health Association of America, Inc.
524 Ninth Street NW
Suite 700
Washington, DC 20001

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Doherty:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Group Health Institute on June 2, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Mr. James F. Doherty
Executive Director
Group Health Association of America, Inc.
May 2, 1986
Page 2

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
June 2, 1986	9:00 a.m.	Minneapolis, Minnesota	$2,000

ATTACHMENT F

GHAA

Group Health Association of America, Inc.

624 Ninth Street, NW
Suite 700
Washington, DC 20001
202/737-4311

A National Organization for HMOs

May 7, 1986

Executive Committee

Chairman of the Board
Robert F. Rappaport
Prime Health

President
Thomas O. Pyle
Harvard Community Health Plan

Vice President
Roger Brinkman
Rutgers Community Health Plan

Treasurer
Wayne R. Mason
Kaiser Foundation Health Plan, Inc.

Secretary
Sidney Hollins
Prudential Insurance Company

Directors

Edward J. Murray, MD
Health Care Plan

Robert L. Beal
Health Insurance Plan of Greater New York

Ellis Sumner
Comprehensive Health Services of Detroit, Inc.

Gerald Cox
Group Health Cooperative of Puget Sound

Robert J. Erickson
Kaiser Foundation Health Plan, Inc.

Robert Gunderson, M.D.
FHP, Inc.

William J. McDevitt
CIGNA HealthPlan, Inc.

Warren D. Petty
Capital Area Community Health Plan, Inc.

Robert G. Rosenberg, M.D.
Group Health Association, Inc.

Edward J. Ormerod, Jr.
Group Health Plan, Inc.

Burt Seidman
AFL-CIO

James Wadsworth
Health Alliance Plan of Michigan

Executive Director
James F. Doherty

Mr. Gary L. Diamond
Publisher
Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Dear Mr. Diamond:

Apparently, you do not read your mail or you have badly mishandled Senator Dave Durenberger's affairs -- I do not know which.

This organization wrote and invited Senator Durenberger to address over 2,000 HMO representatives who will convene in his state. (see enclosure)

We were notified by phone that the Senator accepted our invitation. Please note there was never any question about our willingness to pay an honorarium.

I am now informed after all this rigmarole and at this late date by you that the purpose for which he was invited is to be ignored and his books are to be promoted. Mr. Diamond, Senator Durenberger is a leader and developer of a health care policy in which our system is an integral part. We fully expected to hear his latest thinking on that subject.

Because of the new situation which you describe in your May 2 letter, please consider our invitation withdrawn.

Sincerely,

James F. Doherty
Executive Director

Enclosures

AFFIDAVIT

1, STEPHEN DRIESLER, being duly sworn, do depose and state as follows:

1. I am currently Senior Vice President of Government Affairs with the National Association of Realtors in Washington, D.C. In 1985, I was Executive Vice President of the National Multi-Housing Council (NMHC) in Washington, D.C. I am registered to lobby pursuant to the Federal Regulation of Lobbying Act.

2. Senator Durenberger was scheduled to appear before the NMHC in March of 1985. As I recall, the Senator did not appear in March due to inclement weather, however he was reinvited and did appear in September. The arrangements for these appearances were handled by either Deborah Shannon or Susan Riley, lobbyists who were employed under my supervision.

3. The invitation to speak was extended to Senator Durenberger due to his ability to speak on tax legislation. The invitation included an honorarium of $2,000.

4. During this same period, I was involved with Senator Durenberger on a variety of issues and personally met with him on several occasions. At no time during these meetings, do I recall any discussions with the Senator concerning his planned speaking engagements before the NMHC.

5. On September 23, 1985, a letter to Senator Durenberger was drafted, for my signature. This letter is appended hereto as Attachment A. The purpose of this letter was to thank the Senator for speaking and to inform him that NMHC had met their

SPECIAL
COUNSEL
HEARING
EX. 27

obligation to him by forwarding an honorarium of $2,000 to Piranha Press.

6. The $2,000 payment to Senator Durenberger was intended as honorarium, not as payment for a book promotion.

7. I attended Senator Durenberger's speech before NMHC in September, 1985. While in attendance, I do not recall any mention, display, or sale of the Senator's book(s).

STEPHEN DRIESLER

SUBSCRIBED AND SWORN TO before me this 28th day of February.

Notary Public

My Commission Expires: _____

[SEAL]

AFFIDAVIT

I, JOSEPH FARRELL, being duly sworn, do depose and state as follows:

1. I am the President of American Waterways Operators (AWO) and have held that position since 1983. My office address is 1600 Wilson Boulevard, Suite 1000, Arlington, Virginia 22209. I am registered to lobby, as is AWO, pursuant to the Federal Regulation of Lobbying Act. Prior to joining AWO, I was with the Pullman Corporation. I previously served as Senator Charles Percy's Administrative Assistant for eight years.

2. On February 26, 1985, I invited Senator Durenberger to speak before a gathering of approximately fifty people, including AWO's Board of Directors and members, on April 17, 1985. The letter of invitation included an offer of a $1,000 honorarium. A copy of that letter is appended hereto as Attachment A.

3. Between February 26 and March 13, 1985, Senator Durenberger accepted this invitation. On March 13, 1985, Ms. Dena Wilson, AWO's Vice President of Legislative Affairs, wrote to Senator Durenberger to thank him for accepting AWO's invitation to speak on April 17, 1985. A copy of this letter is appended hereto as Attachment B.

4. I recall that sometime thereafter, Ms. Wilson informed me that she had received a call from a representative of the Senator in Minnesota. This individual indicated that the honorarium for the Senator's speech should be paid to the Senator's publisher. Although I do not have an independent recollection of this individual's name, from my review of documents generated at that time I believe it to have been Michael C. Mahoney.

5. Between April 1 and April 4, 1985, Ms. Wilson showed me a letter dated April 1, 1985 from Michael Mahoney. A copy of this letter is appended hereto as Attachment C. I first learned the name of the Senator's book from this letter. Mr. Mahoney's letter bothered me because it mentioned "fees and travel arrangements," possibly implying some payment other than the $1,000 honorarium agreed to with the Senator's staff. In addition, because the event was in Washington, D.C.,

SPECIAL
COUNSEL
HEARING
EX. 28

"travel arrangements" would be minimal. After reviewing this letter, I tried several times unsuccessfully to reach Mr. Mahoney by telephone. I then spoke with Anne Kelly to reconfirm the earlier agreement of an honorarium of $1,000. On April 4, 1985, I wrote to Mr. Mahoney to once again confirm these facts. A copy of this letter is appended hereto as Attachment D.

6. I then received a letter from Gary Diamond of Piranha Press dated April 4, 1985. This letter explained that Piranha Press had an "exclusive right" to represent the Senator regarding promotion of his books. It also stated that AWO would need to make display space available for the Senator's books.

7. I recall that after I received the Piranha Press letter, I informed a member of the Senator's staff that AWO would not make space available for the display of the Senator's books. I believe that Anne Kelly was the staff member with whom I spoke. I was prepared to withdraw the invitation for the Senator to speak had Ms. Kelly insisted that AWO make space available for a display of the Senator's book(s). While I do not recall the specific language used, I recall that Ms. Kelly informed me that AWO would not need to make space available for a book display.

8. The correspondence and telephone conversations with the Senator's staff and publisher surrounding this invitation disturbed me. This event was intended as a simple address before AWO and had mushroomed with talk of fees, travel arrangements, and book displays.

9. After my conversation with Ms. Kelly, I sent a letter to Gary Diamond, President of Piranha Press, dated April 12, 1985. I explained that AWO was not a party to the Senator's contract with his publisher and that we had made arrangements for the Senator's speech and honorarium with Anne Kelly of Senator Durenberger's staff. This letter is appended hereto as Attachment E.

10. While I do not recall the topic of Senator Durenberger's address on April 17th to AWO, I do not believe that his topic was health care or defense policy. I am quite certain that Senator Durenberger did not mention his book(s) or the publisher during the speech.

11. On April 17th, I asked Ms. Wilson to send to Senator Durenberger the $1,000 honorarium payment. Ms. Wilson prepared a letter to the Senator under my name, by which we transmitted a check in the amount of $1,000 made payable to Senator Durenberger. A copy of this letter and check is appended hereto as Attachment F. Ms. Wilson subsequently received a handwritten note from Anne Kelly asking that the check be made payable to Piranha Press. A copy of this note is appended hereto as Attachment G.

12. Based on my experience as a member of Senator Percy's staff, this request seemed atypical. I therefore asked Ms. Wilson to contact the Senate Select Committee on Ethics to learn whether AWO would be violating any laws by reissuing the check in the manner requested by Ms. Kelly. Ms. Wilson subsequently informed me that a staff member of the Ethics Committee told her that AWO would not be violating any laws by reissuing the check. Therefore, I had the original check to Senator Durenberger voided and a new check drawn, made payable to Piranha Press. By letter dated April 25, 1985, I sent this check to Piranha Press. A copy of this letter is appended hereto as Attachment H.

13. The invitation contemplated payment of a traditional honorarium, such as is typically paid to Members of Congress for a speech. At the time that I invited Senator Durenberger to speak before the AWO, I was not aware that the Senator had published a book(s). I did not invite Senator Durenberger for the purpose of having him promote his book(s) or publisher. Had I been informed at the time I extended this invitation that the Senator's appearance was to be a book promotion, I would have withdrawn the invitation.

14. It is my understanding that AWO's check to Piranha Press was treated as a line item in our budget in the same manner as honorarium payments. Despite the payment to the publisher, I considered this payment as honorarium.

JOSEPH FARRELL

SUBSCRIBED AND SWORN TO before me this 15 day of December, 1989.

Notary Public

My Commission Expires: Dec. 1992

[SEAL]

ATTACHMENT A

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel 703 841-9300

Joseph Farrell
President

February 26, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

The American Waterways Operators, Inc. (AWO) will hold its 41st Annual Meeting on Wednesday and Thursday, April 16-17, 1985, at the Sheraton Grand Hotel in Washington, D.C. We would like to cordially invite you to address our Board of Directors and membership on April 17 at breakfast, lunch or any time in between which would be convenient for you. The hotel is located at 525 New Jersey Avenue, N.W.

As you know, AWO represents the inland and coastal barge and towing industry and small-to-medium sized shipyards and ship repair facilities serving the industry. Enclosed is a copy of our Annual Report. I know our members would greatly appreciate the opportunity to hear your views on the economy, farm legislation, the political climate, and any other subject you feel would be appropriate.

I hope your schedule will allow you to be with us on April 17. We are pleased to offer an honorarium of $1,000.

If you or your staff need any additional information, please contact Dena Wilson, AWO Vice President-Legislative Affairs at 841-9300.

Sincerely,

Joe Farrell

Joseph Farrell

JF:me

Enclosure

ATTACHMENT 8

The American Waterways Operators, Inc.

Executive Offices
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209
Tel: 703 841-9300

Dena L. Wilson
Vice President-Legislative Affairs

March 13, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Thanks so much for accepting our invitation to address our Board of Directors, general membership and guests at AWO's closing luncheon on Wednesday, April 17 at the Sheraton Grand Hotel in Washington, D.C.

Per my conversation with Ann Kelly, we will plan on your arrival at approximately 12:30 p.m., with your speech following lunch. Ralph Van der Naillen, President of Cargo Carriers, Minneapolis, will be introducing you. If your schedule permits, we'd like to plan a brief question and answer period.

The Sheraton Grand is located at 525 New Jersey Avenue, N.W. The luncheon will be held in Ballroom West.

Again, Senator, we are delighted you can be with us on April 17. Members of our Board of Directors and AWO's Executive Staff are listed on pages 27-28 of the enclosed Annual Report.

Sincerely,

Dena Wilson

Dena L. Wilson
Vice President-Legislative Affairs

DLW:me

Enclosure

cc: Mr. Joseph Farrell

ATTACHMENT C

CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW

RICHARD T. CURTIN
MICHAEL C. MAHONEY
JOHN A. CAIRNS
SUSAN L. NEUMEYER
DOUGLAS J. CARNEY
DONNA E. HANBERY
DEANNE M. GRECO
EDWARD C. ANDERSON
MICHAEL W. SCHLEY
JEFFREY C. ROBBINS
KENNETH COREY-EDSTROM
DAVID J. STEINGART

4800 MULTIFOODS TOWER
MINNEAPOLIS CITY CENTER
MINNEAPOLIS, MINNESOTA 55402
TELEPHONE (612) 333-8461
TELECOPIER (612) 333-6068
TELEX 290463

1850 M STREET N. W.
SUITE 480
WASHINGTON, D. C. 20036
TELEPHONE (202) 887-0716
TELECOPIER (202) 833-8044
TELEX 94 290

OF COUNSEL
ALVIN H. GANDAL
ADMITTED IN D.C. AND OHIO

April 1, 1985

REPLY TO
Minneapolis

Ms. Dena Wilson
AWO Vice President
Legislative Affairs
American Waterways Operators, Inc.
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

SENATOR DAVID F. DURENBERGER--PIRANHA PRESS, INC.
OUR FILE NO. 01468-012

Dear Ms. Wilson:

This is to confirm our telephone conversation of March 28, 1985, wherein I advised you that Senator David F. Durenberger had entered into a contract with Piranha Press, Inc. ("Piranha") whereunder Piranha had the exclusive right as Senator Durenberger's publisher (for which he is paid an annual stipend) to control his appearances and the terms and conditions thereof, including the amount to be charged.

Accordingly, we have contacted you on behalf of Senator Durenberger so that we may work out the arrangements with you, including fees and travel arrangements, and confirm such arrangements with Piranha so as to comply with the terms of the contract between Senator Durenberger and Piranha.

Please contact me as soon as possible so that these matters may be finalized.

Very truly yours,

MICHAEL C. MAHONEY

cc: Ms. Anne Kelly
Piranha Press, Inc.

F5BMCMsak0401851

ATTACHMENT B

The American Waterways Operators, Inc.

Executive Offices
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209
Tel. 703 841-9300

Joseph Farrell
President

April 4, 1985

Michael C. Mahoney, Esq.
Curtin, Mahoney & Cairns
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, Minnesota 55402

Dear Mr. Mahoney:

I have tried unsuccessfully several times to reach you by telephone after The American Waterways Operators, Inc. (AWO) received your letter of April 1 to AWO's Vice President for Legislative Affairs, Ms. Dena Wilson.

In late February of this year, AWO formally invited Senator Durenberger to address our association's Annual Membership Meeting over lunch on Wednesday, April 17. An honorarium of $1,000.00 was offered. Ms. Anne Kelly accepted for the Senator. Earlier this week, I spoke with Ms. Kelly and she reconfirmed the acceptance and the $1,000.00 honorarium.

If you have any questions please do not hesitate to call me.

Sincerely,

Joseph Farrell

cc: Ms. Dena Wilson
Ms. Anne Kelly

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel. 703 841-9300

Joseph Farrell
President

April 12, 1985

Mr. Gary Diamond
President
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

I received your letter of April 4 and, clearly, that letter begs a response to make clarifications.

As President, I invited Senator Durenberger to address the American Waterways Operators, Inc. (AWO) Annual Meeting closing luncheon on April 17. An honorarium of $1,000 was offered. Ms. Anne Kelly, the Senator's personal secretary, responded to the invitation on behalf of Senator Durenberger by accepting the invitation and the stipulated honorarium. Thereafter, a Mr. Mahoney contacted AWO's Vice President-Legislative Affairs, Ms. Dena Wilson, and verbally discussed some arrangements the Senator has with your firm and a higher honorarium. We asked that he spell out his request in writing, and to be specific. We received a generally worded letter from him, asking me to call to make final arrangements.

I tried to reach Mr. Mahoney by telephone several times, leaving messages asking him to call me. He did not return my calls. I then wrote Mr. Mahoney a letter, copy to Ms. Kelly, making clear the original invitation and its acceptance.

I wish to do the same with you.

We will be honored to have Senator Durenberger as our guest next Wednesday, April 17 and to receive his remarks after lunch. Meanwhile, his business arrangement with your firm is, of course, a matter which rests with the concerned parties, one of which is not the American Waterways Operators. With respect to travel expenses, the United States Senate will be in session on that day; we have offered to cover his travel expenses to and from his office as it relates to his being the guest of the members of this national trade association.

We look forward to Senator Durenberger's appearance next Wednesday.

Sincerely,

Joseph Farrell

cc: Ms. Anne Kelly

ATTACHMENT F

The American Waterways Operators, Inc.

Executive Offices
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209
Tel 703 841-9300

Joseph Farrell
President

April 22, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator:

I wish to thank you for speaking at our closing luncheon on April 17. Your talk was most interesting, and I heard many favorable comments from AWO members.

Attached please find an honorarium check in the amount of $1,000.

Thanks again, Senator.

Sincerely,

Joe Farrell

Joseph Farrell

Attachment

cc: Ms. Ralph Vanderkeiller

THE AMERICAN WATERWAYS OPERATORS, INC.
1600 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209
(703) 841-9300

1st AMERICAN
FIRST AMERICAN BANK OF VIRGINIA
McLEAN, VIRGINIA 22102

56-434/540 CHECK NO. 01511

ONE THOUSAND AND NO/100 DOLLARS

PAY TO THE ORDER OF

DATE	CONTROL NO.	AMOUNT
04/19/85	001511	1,000.00

SEN. DAVID DURENBERGER
US SENATE
WASHINGTON DC 20005

Laura L Swallod
Dena L Wilson
AUTHORIZED SIGNATURE

"001511" :056001210: 020188 30

United States Senate

MEMORANDUM

Dena.

As per our conversation please make the check out to Piranha Press & mail it directly to them

4504 Excelsior Blvd.
mpls., MN 55416

Thank you.

Anne Kelly

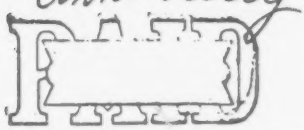


EXHIBIT B

Lee

The American Waterways Operators, Inc.

Executive Offices
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209
Tel 703 841-9300

Joseph Farrell
President

4/25/85

Lee,
Please make out another check payable to Piranha Press!

The old one to Sen. Durenberger is attached.

Gerry

April 25, 1985

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

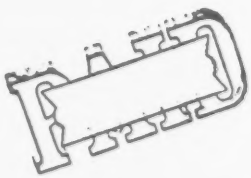
Sirs:

As you know, from a previous communication from me, we invited Senator David Durenberger to be the guest speaker at the closing luncheon of this national association on April 17th. We offered an honorarium of $1,000 for the Senator's appearance. Both the invitation and the honorarium were accepted on behalf of the Senator by Ms. Anne Kelly, who I understand is the personal appointments secretary.

Subsequently, this matter became somewhat confused in my mind as a result of communications from you and an attorney, Mr. Michael Mahoney. Despite numerous efforts on our behalf to clarify the honorarium payment scheme, that matter still remains confused and unusual, in my judgment. On April 22 we forwarded to Senator Durenberger a check for $1,000 constituting the honorarium. The check and my letter were returned with a hand-written note from Ms. Kelly requesting that we make out the check to Piranha Press and mail it to your firm. After consultation with federal officials as to the propriety of this arrangement, I am enclosing a check made out as requested by Ms. Kelly and considered the honorarium paid.

Sincerely,

Joseph Farrell



Enc.

Be: Lena Wilson
Lee Hill

AFFIDAVIT

I, DONALD W. FISHER, Ph.D., being duly sworn do depose and state as follows:

1. I am the Executive Vice President of the American Group Practice Association ("AGPA"). I have held this position since October 1980. My business address is 1422 Duke Street, Alexandria, Virginia 22314. AGPA is a trade association that was founded in 1949 and that currently represents approximately 300 medical group practices and 23,000 physicians nationwide. I am one of two registered lobbyists at AGPA.

2. Senator David Durenberger spoke at the Fifth Annual AGPA Congressional Forum. This forum was a two day briefing for AGPA members on issues related to legislative initiatives held on May 2 and 3, 1985 in Washington, D.C. Between 100 and 150 persons affiliated with AGPA's members typically attend these meetings, and Members of Congress and key members of their staffs are regular participants in the Congressional Forum. At the time of the 1985 Congressional Forum, Senator Durenberger was Chairman of the Subcommittee on Health of the Senate Finance Committee.

3. I cannot recall how Senator Durenberger was contacted initially and invited to speak at the 1985 event. However, because I was on a Steering Committee for the Senator's re-election Campaign at the time, I may have contacted Kay Weinstock, a member of the Senator's Minneapolis, Minnesota staff, to extend the initial invitation. By letter dated January 23, 1985, I formally invited the Senator to appear as the keynote speaker at the May 2, 1985 AGPA luncheon and to address the topic of options for physician reimbursement. A copy of this letter is appended hereto as Attachment A.

4. My notes for February 4, 1985 indicate that on that date I proposed a $2,000 honorarium for Senator Durenberger to Anne Kelly of the Senator's office. A copy of these notes is appended hereto as Attachment B. By letter dated February 4, 1985, I again contacted the Senator to acknowledge his acceptance of AGPA's invitation to speak at the Congressional Forum on May 2,

SPECIAL
COUNSEL
HEARING
EX. 29

1985. A copy of this letter, which formally offers a $2,000 honorarium, is appended hereto as Attachment C. The letter indicates that copies were sent to Chip Kahn and Nancy Rucker. I recall that Mr. Kahn was the member of Senator Durenberger's staff who dealt with health issues, and that I spoke to him about the event. I did not talk to the Senator directly.

5. Although I am unsure about the specifics, the Senator's involvement in publishing a book(s) and his arrangement with Piranha Press had been discussed during Steering Committee meetings, perhaps as early as the February/March 1985 time period. Therefore, I may have been aware of the Senator's publications at the time AGPA extended an invitation to him to speak at the 1985 Congressional Forum.

6. I recall that members of the Steering Committee were not comfortable for one reason or another with the Senator's relationship with Piranha Press, and that the Senator ultimately discontinued that relationship. For example, I personally was not troubled by the fact that Senator Durenberger had a promotional relationship with a publisher. However, the name of the publisher -- Piranha Press -- did trouble me, because the word "Piranha" evoked in my mind an image that is bad for public relations.

7. By letter dated April 4, 1985, I was contacted by Gary L. Diamond, President of Piranha Press. A copy of this letter is appended hereto as Attachment D. I believe I had been advised to expect this letter by either Mr. Kahn or Ms. Weinstock.

8. This letter indicates that the AGPA was to make space available for the display of the Senator's books at the Congressional Forum, and that Piranha Press would provide to the AGPA promotional literature. AGPA, however, to the best of my knowledge never received any books or promotional literature from Piranha Press. Had Piranha Press followed up on the requests made in the April 4 letter, AGPA would have complied. To the best of my knowledge, however, Piranha Press

did not do so and space was not set aside at the Congressional Forum for the display of the Senator's books.

9. I was present for the Senator's speech on May 2, 1985. The Senator delivered a substantive address on health care issues. I also recall that he held up a copy of his book, perhaps the book on defense policy, and briefly mentioned his publisher during his speech.

10. AGPA did not invite Senator Durenberger specifically to promote his book, nor did we promote the event at which he spoke to be a book promotion for the Senator. However, we did not object to him mentioning his book in the context of a speech primarily devoted to health care issues. While AGPA is not in the business of promoting books, if a political figure wants to promote a book and that is the price we must pay to secure that person's appearance, we are willing to do so.

11. Had I been informed in advance that the Senator's address would be directed principally to the promotion of his book, I would not have invited him to be the luncheon speaker -- the centerpiece of the program. Rather, assuming his appearance to still be beneficial to AGPA, I would have accommodated his promotional needs and placed him in a less central position within our program.

12. AGPA taped Senator Durenberger's May 2, 1985 speech. Excerpts of the speech have been transcribed and printed in the July/August 1985 volume of the AGPA magazine Group Practice Journal, a copy of which is appended hereto as Attachment E.

13. In addition to Senator Durenberger, two Members of Congress -- Daniel Rostenkowski and Ron Wyden -- also participated in the 1985 Congressional Forum. What I viewed to be honoraria were paid to each of these two participants.

14. By check number 5935 dated April 24, 1985, AGPA paid Piranha Press $2,000 for Senator Durenberger's appearance at the 1985 Congressional Forum. A copy of the check stub and relevant check request note are appended hereto as Attachment F. I considered this to be an

honorarium payment, as I so considered the payments made to Congressmen Rostenkowski and Wyden.

15. On November 18-21, 1986, AGPA sponsored its 37th Annual Meeting in Boston, Massachusetts. Between 700 and 800 persons attended that Annual Meeting, including some 400 physicians and nearly as many exhibitors. By letter dated June 18, 1986, I invited Senator Durenberger to address the AGPA membership on November 20, 1986. I indicated that AGPA was interested in hearing what he had to say about the Medicare Physician Payment Reform Act of 1986 and the Medicare Information Act of 1986. A copy of this letter is appended hereto as Attachment G.

16. By memorandum dated October 7, 1986 from Piranha Press, I was informed of the Senator's relationship with Piranha Press and that I should expect a call from the Senator's attorney to discuss the terms of AGPA's arrangements with the Senator. I wrote a note across the top of the memo to Russ Barker, my deputy, instructing him to handle the matter as it had been handled in connection with the 1985 Congressional Forum. A copy of this memorandum is appended hereto as Attachment H.

17. I then received a letter, dated November 12, 1986, from Gary L. Diamond, President of Piranha Press, indicating that Senator Durenberger would appear at the AGPA Annual Meeting on November 20, 1986 in consideration of AGPA's purchase of 143 copies of the Senator's book(s) at $7.00 per copy. In addition, a "Book Sale and Appearance Schedule" attached to the letter indicates that the Senator was to be paid $2,500, in addition to the cost of the referenced books. A copy of this letter is appended hereto as Attachment I. I did not handle any arrangements to purchase copies of the Senator's book(s) from Piranha Press. It is my recollection that AGPA did not receive any copies of the Senator's book(s) either before or after the Senator's November 20, 1986 appearance.

18. I have reviewed an annotated copy of the "Book Sale and Appearance Schedule" that accompanied the November 12, 1986 letter from Piranha Press. I recognize the handwriting on this

document to be that of Russ Barker, and I interpret his handwritten notations to indicate that AGPA was to pay Senator Durenberger a $2,500 honorarium and that AGPA would not purchase any books from Piranha Press. A copy of the annotated schedule is appended hereto at Attachment J.

19. I attended the Senator's speech on November 20, 1986. I do not recall his displaying or otherwise promoting the sale of his book(s) during his remarks. AGPA taped this speech.

20. AGPA sent a check numbered 7712 and dated December 5, 1986 in the amount of $2,500 to Piranha Press as payment for Senator Durenberger's appearance at the Annual Meeting on November 20. A copy of the check stub is appended hereto as Attachment K. To the best of my knowledge, no part of this check was intended to cover the cost of any of Senator Durenberger's books.

21. I have had other contacts with Senator Durenberger and members of his staff both before 1985 and after 1986. For example, he spoke at the AGPA 1983 Congressional Forum. As discussed above, I was a member of his re-election Steering Committee and in that capacity held a fundraiser for the Senator in my home. In addition, on September 23, 1985 I spoke with Jodi Mathison, the Senator's scheduler, in an attempt to arrange for the Senator's participation at the AGPA 1985 Annual Meeting. I was told that he was unavailable because he had a previous commitment. I also arranged for the Senator to speak at a meeting of physicians affiliated with an AGPA-member The Medical Center Clinic in Pensacola, Florida some time in 1986 or 1987. Finally, Senator Durenberger spoke at the 1989 Health Policy Luncheon in Minneapolis, Minnesota. I do not

recall any mention or discussion of the Senator's book(s) or publisher during any of the various conversations which I had with the Senator or his staff in connection with these appearances.

DONALD W. FISHER

SUBSCRIBED AND SWORN TO before me this 22nd day of January, 1990.

Notary Public

My Commission Expires: 1/10/92

[SEAL]

ATTACHMENT A

Donald W. Fisher, Ph.D., CAE
Executive Vice President &
Chief Executive Officer

American Group Practice Association

1422 Duke Street
Alexandria, Virginia 22314
(703) 838-0033

OFFICERS

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Kermit L. Newcomer, M.D.
Gundersen Clinic, Ltd.

President-Elect
John P. Rose, Jr., M.D.
Geisinger Medical Center

Vice President
Robert T. Melgaard, M.D.
The Medical Associates Clinic, P.C.

Secretary-Treasurer
Nicholas D. Wing, M.D.
Akron Clinic

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Carle Clinic Association

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McGuire Clinic, Inc.

Homer D. Peabody, M.D.
Ross-Sisely Medical Group

Term Expires 1986

Alfred P. Iacobucci, M.D.
Fallon Clinic, Inc.

Kermit B. Knudsen, M.D.
Scott & White Clinic

Roger C. Lindeman, M.D.
The Mason Clinic

Term Expires 1987

Albert N. May, M.D.
The Frederick C. Smith Clinic, Inc.

William W. Hoffman, M.D.
The Dallas Medical and
Surgical Clinic Association

Philip E. Dow, M.D.
Thomas-Davis Clinic, P.C.

38th Annual Meeting

October 1-5, 1985
Las Vegas, Nevada

January 23, 1985

The Honorable David Durenberger
United States Senate
Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

The recent publication of the final regulations providing reimbursement to HMOs and competitive medical plans who enroll Medicare beneficiaries is just a harbinger of an anticipated busy legislative year in terms of health care reform. Traditionally promised that each year will be "the year of the physician," we believe that 1985 will indeed be it.

Thus, we have titled our Fifth Annual Congressional Forum (May 2-3, 1985) "Rendezvous with Destiny or Revolution by Design?" Day One, Thursday, May 2, will be devoted to the future of physician reimbursement. As Chairman of the Subcommittee on Health of the Senate Finance Commitee, you will be evaluating legislative proposals on this issue cautiously and, being one of the few true health experts in the Congress, intelligently. We would be honored to have you present the luncheon keynote address on options for physician reimbursement, "The Political Purview," on Thursday, May 2, from 12:30-2:00 p.m.

The Congressional Forum will be held at the Hyatt Regency on Capitol Hill, 400 New Jersey Avenue, N.W. We are pleased to offer an appropriate honorarium and will certainly reimburse you for any travel expenses you may incur.

Rec'd.

As you may remember from when you addressed our Congressional Forum in 1983, the audience will consist of physician executives and administrators from some of the country's most prestigious medical groups. In most cases, physicians attending are the CEO's and board members -- who are highly esteemed practitioners in the eyes of their medical colleagues, and are also well-respected business managers and community leaders.

A program from last year's Congressional Forum, and recent issues of AGPA's Executive News Service are enclosed. A preliminary program for the 1985 Forum should be sent by early February, but I will be in touch with your office before then. Should you have any questions, please don't hesitate to contact me at 838-0033.

I look forward to talking with you about our invitation, and appreciate your consideration. Best of luck in your new Chairmanship.

Sincerely,

Donald W. Fisher, Ph.D.
Executive Vice President

DWF:jsk

Enclosures

ATTACHMENT B

4 MONDAY
FEBRUARY, 1985

FEBRUARY 1985 — 330 Days Left

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

TO BE DONE TODAY

- A-1 Quarterly [illegible] Cancelled
- A-2 Dinner [illegible]
- A-3 Carolyn Quinn Re
- A-4 Talk to Barton - Cathy to Peterson
- A-15 In Box
- A-16 Coverage
- A-5 Remove Doc. Call Mandel
- A-6 Apology Schedule for Wit.
- B-1 Program Plans re. Mandel Ltr.
- A-17 NSL Remind. + Letter
- B-18 Feb Books / Obj.
- A-7 Nancy's Salary Adjustment
- A-14 Talk to Nancy - O'Connell (Congressman)
- A-13 MAT Fiedler Campaign. Letter from Nancy
- B-2 Research Request
- A-12 Material (Fiedler Corp) to Ed Lee
- B-3 Bill Lennick Letter of Release.
- B-10 Brokers of Record Letter to Mars - Sea
- B-4 Special Outlook + Slides!
- A-19 Short Headline to Craig Fortier
- Subsequent Due Calls.
- B-5 MAT New Members
- B-7 Capitol Hill Reception.
- B-9 Exp Rec. 600 + Kemmo Letter
- B-7 Primavera Contract
- A-8 Pay Bills

NOTES & MEMOS MADE TODAY

- Runs out - Brandon then Fenwick
- A-9 Handle Hanna for Denenberger Dr.) Ann Kelly
- B-11 Update [illegible] Re Craig [illegible]
- A-10 Handle - Call Melgaard Esq. 1/25/85
- A-11 Thank you letter re. follow up to trip 2 Sol Silver
- NOAA Liquid Effluent Request + Coord Committee.
- Invite for PAC 600
- in Reston Copyright Request

APPOINTMENTS & SCHEDULED EVENTS

NAME	PLACE	IN REF:	HOURS
Tonya Flagon - Md Bank 422-5111			8
O'Connell - 664/224-2169			
Steve Landy - 822-5500			
Re Tony + Jim Standen 401-05			9
Lee Fiddes -			
Pam Lyons - 202/252-9585			
Paul Bente - Can Phone 251-0252			10
Dick Grant - See 1/21/85			
Foley			
Cathy Hope.			11
Tim Stricker. See 1/13			
Kennedy re: [illegible]			
[illegible] - Fred Fletcher			
Ed Meese - Legislation			12
Dan Kysh.			
Tom McCarver 202/485-7[illegible]			
Lenny Warren 301/373-1400			1
			2
			3
			4
			5

[redacted]

SUPPORTING DOCUMENTS
Rec'd. _____

ATTACHMENT C

Donald W. Fisher, Ph.D., CAE
Executive Vice President &
Chief Executive Officer

American Group Practice Association

1422 Duke Street
Alexandria, Virginia 22314
(703) 838-0033

OFFICERS

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Albert N. May, M.D.
The Frederick C. Smith Clinic, Inc.

William W. Hoffman, M.D.
The Dallas Medical and Surgical Clinic Association

Philip E. Dew, M.D.
Thomas-Dove Clinic, P.C.

38th Annual Meeting

October 1-5, 1988
Las Vegas, Nevada

February 4, 1985

The Honorable David Durenberger
United States Senate
SR-375 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

What great news to learn that you will be the luncheon speaker on Thursday, May 2 at our Fifth Annual Congressional Forum in Washington, D.C. We will be pleased to offer an honorarium of $2,000, and will certainly reimburse you for any travel expenses you may incur.

We have already added Chip Kahn of your staff to our mailing list for AGPA's health policy newsletter, Executive News Service, and will be in touch with him as to the specifics of your presentation as we get closer to May 2. Meanwhile, should Mr. Kahn have any questions, please have him call me or Nancy Rucker, M.S.P.H., our Health Policy Analyst.

Thanks again. I look forward to seeing you.

Sincerely,

Donald W. Fisher, Ph.D.
Executive Vice President

DWF:jsk

cc: Chip Kahn
Nancy Rucker

SUPPLEMENTAL DOCUMENTS
Rec'd. _____

PIRANHA

PRESS

Gary L. Diamond
Publisher

APR 15 1985

April 4, 1985

ATTACHMENT D

Dr. Donald W. Fisher
Executive Vice Pres.
American Group Practice Assn.
1422 Duke Street
Alexandria, VA 22314

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Dr. Fisher:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
May 2, 1985	Luncheon	Washington, DC	$2,000

DURENBERGER TELLS IT THE WAY HE SEES IT

Those of you who have participated in the 'leaning' of the health care system ought not to continue to pay the penalty for all the folks who haven't.

EDITOR'S NOTE
David Durenberger, the Republican senator from Minnesota and chairman of the Senate Finance Committee's Subcommittee on Health, spoke to group practice leaders on May 2, at the Fifth Annual Congressional Forum sponsored by the American Group Practice Association (AGPA). Though the title of Mr Durenberger's address to the AGPA was, "Physician Reimbursement Options: The Political Purview," his speech was far more colorful. EXAMPLE: "On Monday [May 6] I have to give a talk to the Economics Club in Detroit, and I'm still trying to figure out exactly what I'm going to say. I know what I want to say: 'Stop ruining the American health care system.'" We think you'll enjoy the following excerpts from the senator's talk.

The reality is that each of us (in the US Senate and the House) will tell it to you as it is perceived in the reality of who we are. You'll get 535 different answers. And that's a good thing. You used to get only one answer—the party line.

There is much more concern among Republicans and Democrats today as to whether or not just cutting or freezing the budget is really the way to turn this country around.

While I'm freezing Medicare, this, that, and the other thing, I'm going to go back there (to the Senate) this afternoon [May 2] and vote for a 3% real increase in defense spending, plus some. Why? Because I assume by the time the House gets at it, it'll end up being down to zero. So, if you look at my voting record, it isn't going to tell you anything. It isn't going to tell you whether I support freezes, reductions, whatever. What you have to look at is a book I wrote (published last year) entitled *Neither Madman nor Messiah.*

A lot of you believe that government spending is excessive—$949 billion this year is too much. And $969 billion next year is $20 billion more too much. ***You think about this place (Washington) in terms of its excesses. You read about the $100 light bulbs and the $700 lighted toilet seats and you wonder. You really wonder.***

The president says the way to get those guys in Congress to stop spending—it's always somebody else—is to quit feeding them. Don't feed them. Don't feed the donkey or the elephant.

The country elected a movie actor President of the United States who was 70 years old and reelected him four years later even though he had doubled the debt and tripled the debt service. Only 3,170 people in Minnesota disagreed that he ought to be president again.

We've cut the water off in this place [Congress] and the presumption is we're still too fat. That's what we're debating up there on the budget. How much too fat? Where is the fat today in the Medicare program? Well, even if you could answer that question, how are you going to get at it?...***Do you get at it by a physician fee freeze for two years running? Is that the way to do it? Keep the physicians at $14.40 while all their expenses are going up?***

That's today's reality, because the impression out there still is that the system is too fat. And as we look around to try to find people to blame for it, we do just exactly what Ronald Reagan did on television recently: we blame somebody else. It's not Ronald Reagan's fault that the deficit is now $225 billion a year. It's not his fault that the debt service is $137 billion this year and was only $50 billion when he took office. It's the fat pigs in Congress who are responsible.

continued

SUBSIDIARY DOCUMENTS
Rec'd. _____

Circle 31 on Reader Service Response Card

By the same token, it is not my fault that the society we are in expends $1 billion a day for doctors and hospitals. It's your fault; all of you in this room. You run that system. *If you weren't all driving Cadillacs and living in big fancy houses, and charging $1,000 a day to get into a hospital, and $50 an hour to come and sit in your waiting rooms to see you for 20 minutes, we wouldn't have this problem. That's what the public thinks*—88% of the people, according to the AARP [American Association of Retired Persons]. And I know that because I'm 50 now and I joined the AARP. But I don't carry my AARP card. I guess that card entitles me to free everything. And that's another problem. In fact, it's the heart of the problem in our country. Everything's got to be free. The reasoning is: "Have today and pass the bill on to somebody else." The core of the problem is not the doctors and the hospitals.

My parents promised me I could have a three-bedroom house and a fireplace or two, a rec room, an acre of land, and no undesirable neighbors, way out in the suburbs someplace—for only 500 bucks! And over the past 20 years, up until recently, all people 21 years and older have been walking around with their $500 checks saying, "I want my nice house in the suburbs." Do you know what happened to us as a society when we passed out all those checks? There were more folks walking around with $500 checks than there were home builders to build houses for people to move into. What happened then? The price of everything went up. The price of carpenters, the price of lumber, the price of concrete. Everything was going up. So did the value of all the homes. *You could buy a house for $500 down, $10,000 total, and send the bill to the Treasury Department on your income tax deductions. And that house became a $20,000 home in two to three years. You could turn that in, put $10,000 in your pocket, and go buy another house for $500 down.* Then you could sell that one in three years for $40,000. You know this story. It was all based on having today and sending the bill on to somebody else. We do the same thing in the health care area.

On Monday [May 6] I have to give a talk to the Economics Club in Detroit, and I'm still trying to figure out exactly what I'm going to say. I know what I want to say: "Stop ruining the American health care system." The "Eastrange Clinic" up in Minnesota can't get business from the United Steelworkers. You know why? Because the USW has another health plan called Group Health. Group Health is, in effect, owned by the union. (Or, if it's not, it sure as hell is very close to being owned by the union.) Naturally then, the USW wants its members to use their HMO. The "Westrange Clinic" can't get USW business either. The steelworkers dominate that whole market. They sit up there with their $25 an hour jobs, protected from foreign competition by politicians like me, who are interested in providing jobs in the range. *They're getting their $4,000 or $5,000 a year health insurance plans with no premium contribution, very little utilization contribution, or cost sharing. We all subsidize it from our taxes. And then we wonder why in the world doctors and hospitals have to charge so much.* You know the answer. Because if it's free, everybody wants it.

The greatest business to be in today ought to be the second-opinion business. Just sign up to be a second-opinion surgeon. That's necessary, to a degree, to reevaluate the way the practice of medicine is conducted. But that's not the way to solve this problem. Yet that's what they're doing at Chrysler. They keep their first dollar coverage and their subsidized $6,000 health plan. Then they go around blaming the doctors and the hospitals for their problems, trying to nickel-and-dime them here, there, and everywhere.

There are different ways to spend money in America. There's direct spending—toilet seats, Social Security, and defense. Then there's the indirect way. We each go out and buy ourselves a car and send the bill to our neighbors. I just did it. I bought a second-hand Olds Cutlass Sierra. It cost me $9,200 with the sales tax and everything on it. So I went to my banker and said, "Borrow me $10,000." That's the way we talk in Minnesota. When he borrowed me $10,000, he asked: "How long do you want to pay on it?" "Forever," I said. "Give me as long as you can. You know what I want to do; I want to pay just interest." *Every April 15th I've got these checkbooks in front of me and they're all drawn on the US Treasury. This year we Americans wrote $27.5 billion worth of those kinds of checks—so we could have today and send the bill off to somebody else.* When we get tax reform, think about that.

---

continued

Circle 32 on Reader Service Response Card

American Group Practice Association

THE TRADE ASSOCIATION FOR MEDICAL GROUP PRACTICE FOUNDED IN 1949

LEARN MORE ABOUT GROUP PRACTICES AND AGPA'S MEMBERSHIP CATEGORIES AND SERVICES INCLUDING:

- Discounts through the AGPA Group Purchasing Program
- Increased patient load through two AGPA Preferred Provider Arrangements
- Improved Accounts Receivable Collection
- Legislative Publications and Representation in Washington, D.C.
- Annual Congressional Forum, Washington, D.C.
- 36th Annual Meeting and Exhibition, Sept. 30-Oct. 5, 1988, Las Vegas—Caesars Palace
- Educational seminars, publications and other services

American Group Practice Association
1422 Duke Street
Alexandria, Virginia 22134
(703) 838-0033

Name _____

Title _____

Group/Organization _____

_____

Address _____

City _____

State _____ Zip _____

Phone _____

How fat is this system? I would argue that the system is getting leaner much quicker than a lot of us think. And I would argue in particular that those of you who have participated in the "leaning" of the health care system ought not to continue to pay the penalty for all the folks who haven't. That's as honest as I can be with you about where it's at today.

If the president continues to blame the Congress, rather than each of us, for our "have today, spend tomorrow" ways, we will continue to have problems. If people continue to blame doctors and hospitals, rather than their own life-styles, we will continue to have problems. Honesty has to start someplace. ***Someday, some president needs to stand up and say: "We made a mistake." It really is time that our political leadership in this country got up and told it like it is.*** Don't pretend that all the fat's in Washington. It isn't any fatter here than it is back in our Minnesotas, our Californias, or our Wisconsins. □

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Circle 34 on Reader Service Response Card →

AMERICAN GROL PRACTICE ASSOCIATION
1422 DUKE STREET
ALEXANDRIA, VIRGINIA 22314

№ 5935

24 April 19 85

PAY TO THE ORDER OF REGISTERED Two Thousand and 00 CTS $ 2,000.00

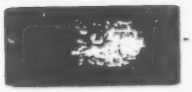
Piranha Press

NON-NEGOTIABLE

⑈005935⑈ ⑆055003272⑆ 578 00-527 4⑈

DATE	DESCRIPTION	AMOUNT
24 Apr 85	Fee for Senator Durenberger's appearance at Cong. Forum	$2,000.00

ATTACHMENT F



Donald W. Fisher Ph.D. CAE
Executive Vice President

American Group Practice Association

April 24, 1985

Al:

Sorry to bother you with this check request, but this should have gone out last week. Please make the check payable to: Piranha Press in the amount of $2000.00. This is payment for David Durenberger's appearance at our Congressional Forum.

Please include attached letter with check.

Thanks, Mary

APPROVED: Thomas E. Baker

DATE: 4/24/85

24 apr 85
Paid all

20 South Quaker Lane
Alexandria, Virginia 22314
(703) 751-1000

SUPPORTING DOCUMENTS
Rec'd. _____

ATTACHMENT G

Donald W. Fisher, Ph.D.
Executive Vice President &
Chief Executive Officer

American Group Practice Association

1422 Duke Street
Alexandria, Virginia 22314
(703) 838-0033

OFFICERS

President
John F. Rose, Jr., M.D.
Geisinger Medical Center

President Elect
Robert T. Melgaard, M.D.
The Medical Associates Clinic, P.C.

Vice President
John W. Pollard, M.D.
Carle Clinic Association

Secretary-Treasurer
Nicholas D. Wing, M.D.
Akron Clinic

TRUSTEES

Term Expires 1988

Kermit B. Knudsen, M.D.
Scott & White Clinic

Roger C. Lindeman, M.D.
The Mason Clinic

Warren L. Moorman, M.D.
Lewis-Gale Clinic, Inc.

Term Expires 1987

Philip E. Dew, M.D.
Thomas-Davis Clinic, P.C.

William W. Hoffman, M.D.
The Dallas Medical and
Surgical Clinic Association

Albert H. May, M.D.
The Frederick C. Smith Clinic, Inc.

Term Expires 1988

R. Hewlett Lee, M.D.
Palo Alto Medical Foundation

Cesar N. Reyes, Jr., M.D.
Marshfield Clinic

Angelo P. Spoto, Jr., M.D.
Watson Clinic

37th ANNUAL MEETING

November 19-22, 1986
Boston, Massachusetts

June 18, 1986

The Honorable David Durenberger
United States Senate
SR-154 Russell Senate Office Bldg.
Washington, D.C. 20510

Dear Dave:

I'd like to invite you to address our 37th Annual Meeting on **Thursday, November 20** at the Boston Marriott Hotel/Copley Place. The time slot we're holding open for you is a general session from 8:00-9:45 a.m.; two other speakers will probably share this time with you, including Richard Van Bell, health care director at Deere & Company.

We are particularly interested in learning more about S.2368, the "Medicare Physician Payment Reform Act of 1986," and the "Medicare Information Act of 1986," S.2554, introduced last week. In addition, we would welcome more general comments on pending physician reimbursement forms, health care for the unemployed/uninsured, quality assurance for Medicare risk contract organizations, and other critical health policy issues.

Our annual conference theme is "Positioning Yourself for the Future." We appreciate your helping AGPA members to do that via your previous meetings with us, and certainly hope you can enlighten us again on November 20 in Boston.

I look forward to talking with you soon. Best wishes.

Sincerely,

Donald W. Fisher, Ph.D.
Executive Vice President

taw

SUBPOENA DOCUMENTS
Rec'd. _____

PIRANHA
PRESS
Gary L. Diamond
Publisher

RECEIVED
OCT 14 1986

ATTACHMENT H

M E M O R A N D U M

TO: Mr. Don Fisher
American Group Practice Association
1422 Duke Street
Alexandria, VA 22314

FROM: PIRANHA PRESS

DATE: OCTOBER 7, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for the sale and promotion of his books as well as his appearances. If you have not already been contacted, you will be contacted by the law firm which represents Senator Durenberger to review the terms of our arrangement with the Senator, the legal restraints, if any, and the fees and travel arrangements for his appearance.

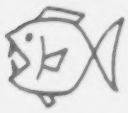
If you have any questions, please contact Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT I

PIRANHA



PRESS

Gary L. Diamond
Publisher

November 12, 1986

Mr. Don Fisher
American Group Practice Association
1422 Duke Street
Alexandria, VA 22314

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Fisher:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Group Practice Association Annual Meeting on November 20, 1986.

It is our understanding that you have already been informed of the terms of our arrangement with the Senator.

As you were informed, we are the publisher and promoter of Senator Durenberger's books. In consideration thereof, the Senator has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion and sale of his books.

Senator Durenberger will be appearing before your organization at the time and place specified in the attached schedule in consideration of the purchase by your organization of the number of books specified and payment by you to us of the sum set forth in such schedule.

Your organization is responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his Washington, DC office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

SUBPOENA DOCUMENTS
Rec'd. _____

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Payment of the sums due us must be made to us within ten days from the date of this letter.

Because Senator Durenberger's appearance before your organization will be in promotion of his books, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his books. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

SUBPOENA DOCUMENTS
Rec'd. _____

BOOK SALE AND APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
November 20, 1986	8:00 a.m.	Boston	$2,500

Book	Number of Copies	Price per Book	Place of Delivery	Date of Delivery
	143	$7.00		

*All books will be delivered by UPS on a COD basis.

ATTACHMENT J

~~BOOK SALE AND~~ APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
November 20, 1986	8:00 a.m.	Boston	$2,500.

Senator David Durenberger

Hawaii 1986 Awards
O.K. 2EB 12/5/86

Book	Number of Copies	Price per Book	Place of Delivery	Date of Delivery
	143	$7.00		

*All books will be delivered by UPS on a COD basis.

SUBPOENA DOCUMENTS
Rec'd.

AMERICAN GROUP PRACTICE ASSOCIATION
1424 THIRD STREET
ALEXANDRIA, VIRGINIA 22314

No 7712

December 5 19 86

PAY TO THE ORDER OF [redacted] 2500 00 CTS $ 2,500.00

Piranha Press
4504 Excelsior Blvd.
Minneapolis, Minn. 55416

NON NEGOTIABLE

⑈007712⑈ ⑆055003272⑆ 578 00-527 ⑈

DATE	DESCRIPTION	AMOUNT
	A/P 109 (H) (RE: 90.310--Promotional appearance by Steve Durenberger at AGPA's Boston Annual Meeting November 20, 1986)	2,500.00

AMERICAN GROUP PRACTICE ASSOCIATION

ATTACHMENT K

[redacted]

AFFIDAVIT

I, MICHAEL J. FLEMING, being duly sworn do depose and state as follows:

1. I am President of the American Association of Equipment Lessors ("AAEL"), having been President or Executive Director of AAEL for ten and one-half years. Both AAEL and I are registered to lobby under the Federal Regulation of Lobbying Act, and we have been so registered continuously since 1982. AAEL is a 501(c)(6) business trade association with a membership composed of some 900 companies in the equipment leasing industry. The Association staff comprises about 20 employees. In the 1985 through 1986 time frame, the Association employed approximately 17 individuals.

2. Senator Durenberger appeared at a luncheon meeting of AAEL members on June 14, 1985 in Minneapolis, Minnesota. Although I did not attend this luncheon, it is my understanding that approximately ten to twelve AAEL members were in attendance. Such small group luncheons are held regularly in urban areas around the country where there are high concentrations of AAEL members. The Senator was invited to speak to the Minneapolis group about the tax package that was then pending in the House, because we believed that he would be a key Senate player in the passage of the tax reform legislation.

3. I either wrote to the Senator or spoke to a member of the Senator's staff to invite him to attend this luncheon. At the time I extended the invitation to Senator Durenberger, I was not aware that he had published any books and, therefore, his book(s) were not a factor in my decision to invite the Senator to speak at the AAEL luncheon meeting. AAEL did not invite or intend for the Senator to promote his book(s) at this meeting.

4. AAEL's meeting and convention management department arranged the logistics for the luncheon. However, because Senator Durenberger had not appeared at an AAEL function before, I was involved in planning for the event. In this regard, I believe that I may have had some contacts with the Senator's staff. AAEL did not make any arrangements for the display or sale of the Senator's book(s) at this meeting.

SPECIAL
COUNSEL
HEARING
EX. 30

5. AAEL paid Durenberger an honorarium of $2,000 for his participation in the luncheon. I submitted a check request to AAEL's Mary Slaby asking her to prepare a check payable to Senator Durenberger in the amount of $2,000. A copy of this check request is appended hereto as Attachment A. The check request indicates that the funding for the honorarium should be drawn from AAEL's "Civic Education" fund. This check was issued on June 13, 1985. A copy of the cancelled check is appended hereto as Attachment B. This payment of $2,000 to Durenberger was a routine honorarium, like an honorarium payment to any member of Congress as compensation for an appearance or speech.

6. I do not recall receiving a letter from Gary Diamond, President of Piranha Press, instructing AAEL to pay the Senator's honorarium to Piranha Press. On December 15, 1989, I reviewed a copy of a June 14, 1985 letter addressed to me from Diamond. I was surprised to see this letter, a copy of which is appended hereto as Attachment C, since I do not recall ever seeing it before December 15, 1989. I note that this letter is dated with the same date as the event in question.

7. As to the contents of the letter, AAEL did not inquire regarding a "promotional appearance" of or book promotion by Senator Durenberger; AAEL was never asked to nor did it make arrangements for the display and sale of the Senator's books; and AAEL never received the promotional literature referenced in the June 14 letter. I believe that had a book promotion been a condition of the Senator's appearance at the June 14, 1985 luncheon, I would have inquired about the subject and quality of the book to determine whether mention of the book would have been intrusive. If the Senator wanted to actually sell the book at the luncheon, I believe I would have declined. I believe that AAEL members would have been offended by an overt book sale. However, if the Senator had asked permission to give copies of his book to those who attended the luncheon, I would have agreed. It is not that unusual for speakers to distribute handouts or books related to their

appearance. AAEL, however, has never had a speaker actually sell his/her book(s) at an AAEL meeting.

8. AAEL also invited Senator Durenberger to participate in the Executive Roundtable portion of AAEL's Annual Winter Conference on February 16 - 19, 1986 in Palm Springs, California. AAEL typically invites one or two legislators to speak at this event. By letter from me dated November 15, 1985, Senator Durenberger was formally invited to participate in this roundtable meeting. A copy of this letter is appended hereto as Attachment D. The Senator was asked to speak at the Conference because he was expected to play a key role in the pending tax reform legislation.

9. There were several contacts back and forth between the Senator's office and AAEL attempting to settle on arrangements. I believe I spoke to the Senator's scheduler, but I cannot now recall the name of the person with whom I spoke. During one or more of these conversations, I indicated AAEL's willingness to pay a honorarium of $2,000. I did not speak directly to the Senator.

10. At the time of the invitation, I did not know of the existence of the Senator's book(s) or his publisher and, therefore, neither the book(s) nor the Senator's publisher played a role in AAEL's decision to invite Senator Durenberger to speak.

11. After Senator Durenberger had been invited, I was told by someone in his office that the Senator had a relationship with a book publisher and that AAEL's payment to the Senator should be paid through the publisher. Someone on the Senator's staff, whom I understood to have authority to speak on behalf of the Senator, informed me that the Senator's fee would be more than the $2,000 we had initially offered. I agreed to the increased payment.

12. Soon thereafter, I received a telephone call from someone at Piranha Press. I recall that I was expecting this call and, therefore, believe that I was told to expect it by someone on the Senator's staff. During the call I learned that the Senator's fee for speaking was to be $5,000 and that I would be getting a letter from Piranha Press. Later, I received a letter dated February 5, 1986 from

Gary Diamond, President of Piranha Press, detailing the arrangements. A copy of this letter is appended hereto as Attachment E. The letter states that AAEL had inquired about a "promotional appearance" and it requests that book display space be made available. AAEL did not inquire about a promotional appearance by the Senator. AAEL did not arrange for the display of the Senator's book(s) at its Annual Winter Conference, nor did it receive promotional literature from Piranha Press.

13. A copy of the Agenda for the Executive Roundtable before which Senator Durenberger spoke is appended hereto as Attachment G. The Winter Conference attracted between 40 and 45 executive level officers of AAEL member companies. In my opinion the people who attended the conference would not have been interested in a book promotion.

14. I recall that I had dinner with the Senator on February 16, 1986, the evening before his speech. I also had breakfast with him on the morning of his speech. I do not recall the Senator mentioning his book(s) at any time, although he may have mentioned his publisher in passing. I attended the speech and I recall that the Senator addressed the following topics, among others: transportation, the Amtrak system, health, budget, tax, and defense. I have no recollection that Senator Durenberger made a reference to his book. He did not display or show his books during the speech or any other time during the conference. The speech was not tape recorded by AAEL.

15. By check dated February 25, 1986, the AAEL paid $5,000 to Piranha Press as the fee for the Senator's appearance and speech. A copy of this cancelled check is appended hereto as Attachment F.

16. AAEL generally pays speakers honoraria from its Civic Education Fund. Expenses for lobbying and other governmental affairs activities are charged against its Government Relations Development Fund. In my experience, AAEL members expect that each honorarium will not exceed $2,000. Accordingly, when a decision is made to pay a speaker in excess of $2,000, AAEL charges $2,000 to the Civic Education Fund and the remainder of the payment to the Government Relations

Development Fund. This practice was followed in paying the $5,000 to Piranha Press: $2,000 was charged to Civic Education and $3,000 was charged to Government Relations. This is reflected in my handwritten notation on the third page of Attachment E hereto. Notwithstanding this split for internal accounting purposes, I considered the entire amount to be, in effect, an honorarium payment. The additional $3,000 was paid to publisher Piranha Press, as it turned out, essentially to add up to a total payment of $5,000 for the Senator's speech.

17. Although I can recall other instances in which AAEL has been asked to pay a Member of Congress more than $2,000, in fact we never did so. The only time AAEL ever paid more than $2,000 in connection with an appearance or speech by a Member of Congress, was in connection with Senator Durenberger's February 1986 speech at AAEL's Executive Roundtable.

18. Senator Durenberger also attended a small luncheon with AAEL members in Boston, Massachusetts on March 17, 1986. I recall that I was contacted by a lobbyist, possibly Jeanne Campbell or someone else, to talk about key legislators on tax reform legislation. Campbell was a lobbyist for the Invest To Compete Alliance, a coalition of businesses interested in the investment tax credit. AAEL was a member of that coalition. The lobbyist told me that Senator Durenberger and his wife would be in the Boston area within the next week and asked whether AAEL members would be interested in meeting with him. I recall telling the lobbyist that although I was interested in arranging the meeting, AAEL had just paid an honorarium to the Senator the month before and was concerned about the expense of making another payment again so soon. Eventually, AAEL agreed to pay for the Senator's airfare and transportation, but we did not pay an honorarium.

19. Thereafter, I called either Gene McCullough of the Bank of New England, or Peter Manning of the Bank of Boston -- both AAEL members -- and asked for assistance in arranging the luncheon. Because we did not receive much advance notice of the Senator's visit, I believe that

only between 12 and 15 members attended the meeting. AAEL did not pay for the luncheon. Either an AAEL member paid, or the luncheon was financed "dutch treat" by the individual participants.

20. I believe this event represented the only time that someone asked if AAEL was interested in having our members meet with Senator Durenberger. Although such inquiries are sometimes made concerning other Members of Congress, AAEL rarely can take advantage of the opportunity because it is very difficult to orchestrate plans on short notice. As far as I know, Senator Durenberger did not have any other AAEL business in the Boston area during this trip.

21. In connection with the Senator's meeting with AAEL members in Boston, on March 31, 1986, AAEL received a bill from A and A Limousine Renting Inc./Carey of Boston in the amount of $349.20 for the Senator's use of a limousine. This bill shows "deluxe sedan" service for the Senator on March 17, 1986, the date of the meeting, from Boston to Concord to Boston. A copy of this bill is appended hereto as Attachment H. AAEL did not have any business with the Senator in Concord on that date. I approved this bill for payment and a check dated April 24, 1986 was submitted to A&A Limousine Renting Inc. in satisfaction of this bill. A copy of this cancelled check is appended hereto as Attachment I. Typically, limousines charge by the hour (not the destination), with a three to four hour minimum charge. I saw nothing out of the ordinary in the amount of the bill, which was routine.

Michael J. Fleming
MICHAEL J. FLEMING

SUBSCRIBED AND SWORN TO before me this 22nd day of January, 1990.

Sharon A. Watson
Notary Public, D. C.

My Commission Expires: 7-14-93

[SEAL]

ATTACHMENT A

MEMO

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS

TO: MARY SLADY DATE: 6/12/84

FROM: MIKE FLEMING

RE: CHECK REQUEST

$2,000 Payable: "Senator David Durenberger"

Purpose: Honorarium for speaking at local meeting in Minneapolis on June 14, 1985

Charge: Civic Education - 8000

Suite 1010 • 1300 North 17th Street • Arlington, Virginia 22209 • 703/527-8655

ATTACHMENT B

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS
1300 NORTH 17TH ST.
ARLINGTON, VA. 22209

9816

June 13 19 85

PAY Two thousand and 00/100---------- DOLLARS $2,000.00

07-03-85 504 25 0825

TO THE ORDER OF Senator David Durenberger

1st AMERICAN

⑈009816⑈ ⑆054000043⑆ 3 201 546⑈ ⑈0000200000⑈

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.

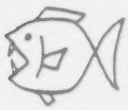
PAY ANY BANK P&O
NORWEST
BANK
MIDLAND, N.A.
17-3

JUL - 1

PAY ANY BANK P&O 7-87
P.N.B. BALTIMORE MD 052000278
07-03-88 MON 24 0825

JY 01

PIRANHA



PRESS

Gary L. Diamond
Publisher

ATTACHMENT C

June 14, 1985

Mr. Mike Flemming
President
American Association of Equipment Lessors
1300 North 17th Street
Suite 1010
Arlington, VA 22209

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Flemming:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Association of Equipment Lessors on June 14, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
June 14, 1985	Minneapolis, Minnesota	$2,000 Plus Expenses

ATTACHMENT D

American Association of Equipment Lessors

Michael J. Fleming, CAE
President

November 15, 1985

The Honorable David Durenberger
United States Senate
375 Russell Senate Ofc. Bldg.
Washington, D.C. 20510

Dear Senator Durenberger:

Each year the American Association of Equipment Lessors holds several executive roundtables for executive officers of member corporations. One of the highlights of these three-day executive roundtables is an opportunity for the forty executives to hear and visit with a leading member of Congress. We would be very honored if you would agree to participate in our Executive Roundtable which will be held February 16-19, 1986, in Palm Springs, California. Specifically, your presentation and discussion would come on Monday morning, February 17. The Roundtable opens Sunday evening, February 16, with a reception. Usually the invited Member of Congress attends the reception and has dinner with several of our industry leaders. The morning session involves remarks of approximately 20-25 minutes followed by questions, answers and discussion of approximately one hour. Your official participation would be over by 10:00 a.m. on Monday morning, February 17. Certainly you would be welcome for as much or as little of the program and social events as you would wish. I believe you would find your meeting with these lease financing executives to be very stimulating and worthwhile. I know they would find their meeting with you to be very beneficial to their understanding of current fiscal policy trends in Washington and long-term outlook for tax policy changes.

The Association would be happy to host you for as much of a visit to Palm Springs as you can make. You may wish to arrive on February 15 in Palm Springs and enjoy the warm weather prior to the Executive Roundtable. In any event, we will handle all travel costs and pay the maximum allowable honorarium. If you would be able to accept our invitation I would appreciate hearing from your office at the earliest convenient opportunity.

Thank you again for your consideration.

Sincerely,

Michael Fleming

Michael J. Fleming

MJF:mm
Enclosures

1300 NORTH 17TH STREET, SUITE 1010 • ARLINGTON, VIRGINIA 22209 • 703/527-8655

PIRANHA

PRESS

Gary L. Diamond
Publisher

ATTACHMENT E

RECEIVED
FEB 14 1986
AAEL

February 5, 1986

Mr. Michael Fleming
American Association of Equipment Lessors
Suite 1010
1300 North 17th
Washington, DC 22209

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Fleming:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Association of Equipment Lessors on February 17, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
February 17, 1986	7:30 a.m.	Palm Springs, CA	$5,000

OK - mf

2,000 - Civic Ed

3,000 - G.R. Development

Pay to Piranha Press

ATTACHMENT F

003144

1ST AMERICAN
FIRST AMERICAN BANK, NA WASHINGTON, DC

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS
1300 NORTH 17TH STREET
ARLINGTON, VIRGINIA 22209

No 003144

154/540

02/25/86 19

PAY [illegible] DOLLARS $25.00

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS

Piranha Press
4504 Excelsior Blvd.
Minneapolis MN 55416
ATTN: Gary Diamond

Howard Jacobson

⑈003144⑈ ⑆054000043⑆ 3 201 546⑈ ⑈0000500000⑈

ATTACHMENT G

AEL

AGENDA

EXECUTIVE ROUNDTABLE

PALM SPRINGS, CA - FEBRUARY 16-19, 1986

SUNDAY, FEBRUARY 16, 1986		LOCATION
5:30 - 7:30 p.m.	Registration	Salon C Foy
6:30 - 7:30 p.m.	Hosted Reception (Dinner is unstructured to facilitate small group discussion)	Courtyard
MONDAY, FEBRUARY 17, 1986		
7:30 - 9:15 a.m.	Breakfast Meeting	Salon F & G
	"Tax Reform Legislation"	
INTRODUCTION:	WILLIAM J. MONTGOMERY Xerox Credit Corporation Greenwich, CT	
SPEAKER:	THE HONORABLE DAVID DURENBERGER (R-Minnesota) Member, Senate Finance Committee	
9:15 - 9:45 a.m.	Coffee Break	
9:45 a.m. - 12:00 noon	"Stimulating Peak Performance"	Salon F & G
SPEAKER:	CHARLES GARFIELD, Ph.D. President Performance Sciences Institute Berkeley, CA	
12:00 noon - 6:30 p.m.	Recreation	
6:30 - 7:30 p.m.	Hosted Reception (Dinner is unstructured to facilitate small group discussion)	Sunrise Ter
TUESDAY, FEBRUARY 18, 1986		
8:30 a.m. - 12:00 noon	"Dealing with People Problems"	Salon F & G
SPEAKERS:	MARDELL S. GROTHE, Ph.D.	
	PETER D. WYLIE, Ed.D. Performance Improvement Associates Washington, D.C.	

AGENDA
Executive Roundtable
Page 2

TUESDAY, FEBRUARY 18 (cont)		LOCATION
12:00 noon - 1:30 p.m.	Hosted Luncheon	Courtyard
1:30 - 5:00 p.m.	"Tax-Oriented Leasing in a New Environment"	Salon F & G
MODERATOR:	NORMAN L. CHAPMAN Security Pacific Leasing Corp. San Francisco, CA	
SPEAKERS:	ALEX ARCADY Ernst & Whinney Newport Beach, CA	
	HOWARD CHICKERING Clarendon Group Services Inc. New York, NY	
	DAN L. HALE General Electric Credit Corp. Stamford, CT	
6:30 - 7:30 p.m.	Hosted Reception (Dinner is unstructured to facilitate small group discussion)	Courtyard
WEDNESDAY, FEBRUARY 19, 1986		
8:00 - 9:45 a.m.	"Indicators of Productivity"	Salon F & G
SPEAKER:	STEVEN D. WILLIAMSON Connell Finance Co., Inc. Westfield, NJ	
9:45 - 10:00 a.m.	Coffee Break	
10:00 a.m. - 12:00 noon	"Lessee Needs in Acquiring Equipment"	Salon F & G
SPEAKERS:	SAM RAY Electronic Data Systems, Inc. Dallas, TX	
	JOHN A. HARKER Michigan Bell Telephone Detroit, MI	

LAWRENCE A. WILLWERTH, MGR.

INVOICE № 12585

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1934

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS – LIMOUSINES SEDANS, VANS

RECEIVED
MAR 31 1986
AAEL

American Assoc. Leasing Equip.
1300 N. 17th St. Suite 1010
Arlington, Virginia 22209
Att: Mr. Michael Fleming

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT.

DATE 19 86		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC.	TIPS	MASS PORT BCHO	BALANCE FORWARD $
3-16	Deluxe sedan for Senator David Durenberger, Logan/Boston	min		45.00	2.25	1.10	6.75	2.00	$ 57.10
3-17	Deluxe sedan for the above, Boston/Concord/Boston/ Logan	8		240.00	12.00	2.10	36.00	2.00	292.10
									$349.20

OK MG $ _____
$ _____ GL _____
$ _____ GL _____
NOTE _____
PAY DT _____ CHK _____

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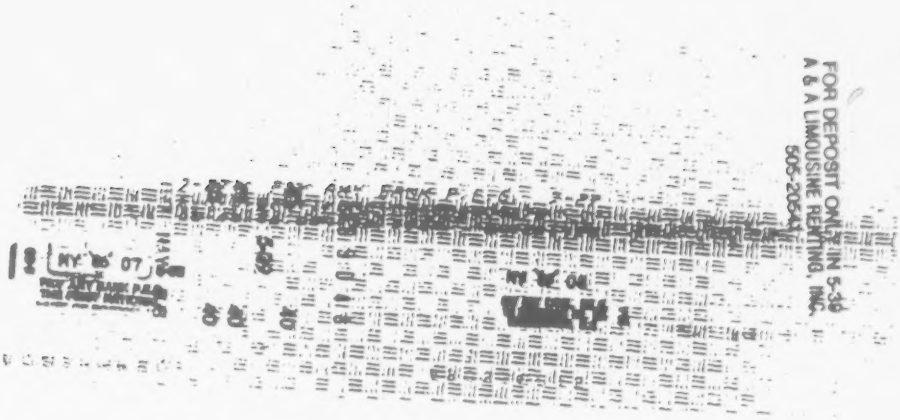
ged on unpaid balance over 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

258

ATTACHMENT B

ATTACHMENT I


FOR DEPOSIT ONLY IN 5-36
A & A LIMOUSINE RENTING, INC.
505-205-47

AFFIDAVIT

I, FRANCES B. FRAZIER, being duly sworn do depose and state as follows:

1. I have been employed as the Director of Corporate/Government Relations, American Business Conference ("ABC") since January 1986. My responsibilities include acting as liaison between the ABC and policymakers or their staff members; monitoring the activities of the membership of the ABC; and coordinating and planning events. My office address is 1730 K Street, N.W., Suite 1200, Washington, D.C. 20006. Prior to joining the ABC, I was employed at the White House from approximately 1981 through 1985 in the capacity of liaison between the Senate and the President.

2. The ABC is an association of 100 chief executive officers from mid-sized, high growth companies, who are chosen to reflect both geographic and business diversity. The organization was founded by Arthur Levitt, Chairman of the American Stock Exchange, and was formed to promote public policies to encourage growth, job creation and a higher standard of living for all Americans.

3. Senator Durenberger accepted an invitation to appear at an October 2, 1985 ABC luncheon, also attended by Senators Kasten and Quayle. It is my understanding that this meeting was in the nature of a roundtable policy discussion, and that Senator Durenberger did not receive an honorarium for this engagement.

4. Twice each year the full membership of ABC comes to Washington, D.C. to attend a series of meetings with policymakers, including journalists, Members of Congress and members of the Executive Branch. These meetings are of two types: (1) Breakout sessions scheduled as breakfasts or luncheons at which between two and three policymakers meet for informal roundtable discussions with the member CEO's; and (2) a formal speech by a policymaker followed by a question and answer session.

5. By letter dated June 20, 1986, ABC invited Senator Durenberger to attend an informal policy discussion during either a breakfast or luncheon meeting that was planned to coincide with

SPECIAL
COUNSEL
HEARING
EX. 31

ABC's annual meeting in September 1986. Senator Durenberger was selected to be invited to the September 9, 1986 function by me and other members of the Conference's staff because he was serving on the Senate Finance Committee at that time. I did not have any conversations with Senator Durenberger or his staff before the invitation was sent to the Senator.

6. On July 21, 1986, I called Jodi Mathison, Senator Durenberger's scheduler, to follow up on the invitation to the Senator. During that conversation I learned that the Senator had never received ABC's invitation. I told Ms. Mathison that the event would be held at the Hyatt, would be informal, would be about budget, taxes, trade, or international issues, and would involve between eight and ten members of ABC. Ms. Mathison also asked me at that time whether an honorarium would be offered to the Senator. On the same day, I sent a copy of the original invitation to Ms. Mathison with a typed covering note. A copy of this note and attached invitation are appended hereto as Attachment A.

7. Although I do not specifically recall, I believe that I discussed Ms. Mathison's query about the honorarium payment with Dorothy J. Drummer, Executive Vice President of ABC. Sometime shortly thereafter, ABC decided to offer Senator Durenberger a $2,000 honorarium. On July 29, 1986, I spoke with Ms. Mathison, and told her that ABC could pay a $2,000 honorarium to the Senator. I do not recall Ms. Mathison mentioning the Senator's book(s) or his publisher during any of these conversations.

8. On August 4, 1986, I had another conversation with Ms. Mathison in which she told me that the Senator would accept ABC's invitation to participate in the informal breakfast session at the Hyatt on September 9, 1986 at 8 a.m. for $2,000. At that time Ms. Mathison also told me that Mike Mahoney, who was affiliated with the Senator's publisher, would be in touch with me regarding the Senator's honorarium. I considered this somewhat unusual.

9. Thereafter, I received a memorandum dated August 6, 1986 from Piranha Press, advising me that "Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances." A copy of this memorandum is appended hereto as Attachment B. The memorandum further stated that I would "be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance."

10. A letter dated August 14, 1986 was sent Senator Durenberger by ABC acknowledging that the Senator had accepted ABC's invitation to appear on September 9, 1986. A copy of this letter is appended hereto as Attachment C. On August 14th, I spoke by telephone with an employee in Mike Mahoney's office, who directed me to make the honorarium check payable to Piranha Press and to send it directly to Piranha Press. Because the proposed payment arrangement seemed unusual to me, I wrote Ms. Drummer a note summarizing this conversation and requesting her guidance. A copy of this memorandum is appended hereto as Attachment D.

11. Thereafter, Ms. Drummer advised me to contact Senator Durenberger's office and ask for a letter specifically directing ABC to pay the Senator's honorarium to Piranha Press.

12. On August 15, 1986, I called Ms. Mathison and spoke to her about sending a letter requesting ABC to make check payable to Piranha Press and to send the payment to Piranha Press. Also on August 15, I spoke to a woman named Tamara in Michael Mahoney's office. I told Tamara that ABC would be getting a letter from Senator Durenberger's office which would direct ABC to make payment to Piranha Press. I informed Tamara that it would be acceptable if the Senator's book "came up" during the course of the roundtable discussion, but that the subject of the discussion would likely be tax related. A copy of my notes reflecting this conversation is appended hereto as Attachment E.

13. Thereafter, I received a letter dated August 18, 1986 over the signature of Gary Diamond, President of Piranha Press. A copy of this letter is appended hereto as Attachment F. The letter caused me some concern because it strongly suggested that Senator Durenberger planned to promote his book at the ABC breakfast meeting. ABC, however, planned an informal policy discussion between a small group of ABC members and the Senator. ABC did not invite the Senator to promote his book(s). Further, the letter asked that we provide book display space, and in my experience ABC had never encountered or accommodated such a request. I believe I spoke to Ms. Drummer about the August 18 letter. Thereafter, a decision was made to cancel the Senator's appearance.

14. On August 22 and again on August 25, 1986, I called Ms. Mathison to convey ABC's desire to cancel the Senator's appearance, and when she was not in, I left messages for her.

15. On August 26th, I called Ms. Mathison again and cancelled Senator Durenberger's September 9, 1986 appearance. I explained that I had made it clear to Tamara in Mr. Mahoney's office that ABC did not want the Senator to promote his book, and was therefore surprised at the Piranha Press letter. I also explained that ABC had wanted a roundtable policy discussion.

16. I maintained a handwritten log of my conversations with Ms. Mathison between July 21, 1986 and August 26, 1986. A copy of that log is appended hereto as Attachment G. My notes of my final conversation with Ms. Mathison, as reflected therein, read in full,

> Spoke w/ Jodie. Cancelled Durenberger - it went well. Told her we understood Sen has agreement, sure it works with larger organization, but would attract unwanted attention here. Said I was surprised at ltr - I had made it real clear to Mahoney's office (Tamara) we didn't

want promotional appearance. Said we sorry - our members really like DD - but we can't do it. Said all we had wanted was small roundtable policy discussion.

Frances B. Frazier
FRANCES B. FRAZIER

SUBSCRIBED AND SWORN TO before me this 31st day of January, 1990.

Elizabeth M. Langley
Notary Public

My Commission Expires: 5-31-90

[SEAL]

ATTACHMENT A

AMERICAN BUSINESS CONFERENCE, INC.
A Coalition of Growth Companies

July 21, 1986

Jodi:

As we discussed, a copy of the Senator's invitation is attached.

Please call me if you have any questions — we sincerely hope the Senator will be able to meet with a group of our Chief Executive Officers in September.

Many thanks for your help.

Fran Frazier
822-9300

AMERICAN BUSINESS CONFERENCE, INC.
A Coalition of Growth Companies

June 20, 1986

The Honorable Dave Durenberger
U.S. Senate
SR-154
Washington, D.C. 20510

Dear Senator Durenberger:

As you know, the American Business Conference is a coalition of the Chief Executive Officers of some of the most successful and best-run companies in the United States. ABC companies have annual revenues between $25 million and $2 billion, and each has doubled in size over the last five years.

The CEO's of the ABC are successful entrepreneurs who represent all facets of American enterprise and operate firms in almost every industry: manufacturing, retailing, services, energy, finance, and communications. We are proud to have Robert A. Mosbacher of Mosbacher Energy Company and Gordon Luce of Great American First Savings Bank as members of our Board of Directors.

The qualities which make ABC companies excel — innovation, competitiveness, inspiration and creativity — have been detailed in the following books: The 100 Best Companies to Work for in America, In Search of Excellence, Winners, Re-inventing the Corporation, and The Winning Performance - How America's High-Growth Companies Succeed. In The Winning Performance, two McKinsey & Company partners, Dan Clifford and Dick Cavanagh, chronicle the performance of ABC companies and their CEO's — the winners. ABC companies have consistently outperformed the economy and the Fortune 500 companies in sales, job creation, market value and profitability.

Because their companies will play a leading role in molding the American economy of the future, our Chief Executive Officers have a strong commitment to help shape public policy. As some of the major creators of new jobs in the '80's, they want to strengthen our economy and improve our nation's competitiveness. Our CEO's continue to be deeply concerned about the budget deficit and the trade imbalance, and want to work with you to lower the federal deficit and to pry open foreign markets.

Our members thoroughly enjoyed meeting with you in the past and would welcome another opportunity to visit with you. I would like to invite you to meet with a group of ABC CEO's for an informal breakfast or luncheon during our Annual Meeting on September 9 and 10, 1986 in Washington, D.C. I know how much these CEO's would enjoy the opportunity to chat with you about public policy.

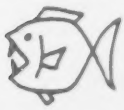
I look forward to hearing from you.

Sincerely,

Arthur Levitt, Jr.
Chairman, American Business Conference
Chairman, American Stock Exchange

ATTACHMENT B

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Ms. Fran Frazier
American Business Conference
1730 K Street NW
Suite 703
Washington, DC 20006

FROM: PIRANHA PRESS

DATE: AUGUST 6, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT C

AMERICAN BUSINESS CONFERENCE, INC.
A Coalition of Growth Companies

August 14, 1986

The Honorable Dave Durenberger
United States Senate
Russell Senate Office Building
Room SR-154
Washington, D.C. 20510

Dear Senator Durenberger:

I am delighted that you will be able to join a group of our Chief Executive Officers for breakfast on Tuesday, September 9 at 8:00 a.m. at the Hyatt Regency on Capitol Hill. I have told the members of the American Business Conference about your acceptance of our invitation, and we are looking forward to meeting with you.

As September 9 draws closer, we will send you a complete set of logistical information and other briefing materials for the meeting. In the meantime, please feel free to call Fran Frazier or Lil Pitcaithly on my staff at 822-9300 if you have any questions. I know the leaders of the winner companies of the ABC look forward to an interesting and rewarding meeting with you.

Sincerely,

Arthur Levitt, Jr.
Chairman

1730 K Street, N.W. Suite 703 Washington, D.C. 20006 (202) 822-9300

ATTACHMENT D

AMERICAN BUSINESS CONFERENCE, INC.
A Coalition of Growth Companies

8/14

DJD -

According to Mike Mahoney's office (Attorney) - check is made out to Piranha Press + sent directly to Piranha Press - (not what was implied yesterday — but specifically explained today.) Guidance?

ATTACHMENT E

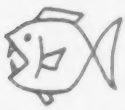
AMERICAN BUSINESS CONFERENCE, INC.
A Coalition of Growth Companies

8/15

Spoke w/ Tamara -
Said Durenberger's office
will provide us w/ ltr
directing us to pay Piranha
Press. I said if book came up
during course of conversation,
that was fine; otherwise,
subject would likely be taxes.

ATTACHMENT F

PIRANHA



PRESS

Gary L. Diamond
Publisher

August 18, 1986

Ms. Fran Frazier
American Business Conference
1730 K Street NW
Suite 703
Washington, DC 20006

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Frazier:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Business Conference on September 9, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Ms. Fran Frazier
American Business Conference
August 18, 1986
Page 2

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
September 9, 1986	8:00 a.m.	Washington, DC	$2,000

ATTACHMENT G

7/21 - Jodi - hasn't received; sent copy. Is there H? Told informal - otr - Hyatt - 8-10. Said budget, taxes, trade, intel. Need to let her know re H

7/28 - l/m for Jodi

7/29 - told can offer $2,000

8/4 - $2,000

Breakfast - Sept 9
8-9 Hyatt
otr, informal > PPM
Mike Mahoney w/publisher will be in touch re (H)

8/15 9/4 - Per Jodie - their office will send letter requesting check be made payable to Piranha & sent to Piranha

8/22 - 4m

8/25 - 1/2m

8/26 - 11:10 spoke w/ Jodie. Cancelled Durenberger - it went well. Told her we understood Den has agreement, sure it works with larger organization, but would attract unwanted attention here. Said I was surprised at Ltr - I had made it real clear to Mahoney's office (Tamara) we didn't want promotional appearance. Said we sorry - our members really like DD - but we can't do it. Said all we had wanted was small roundtable, policy discussion.

AFFIDAVIT

I, HAROLD F. FRYE, being duly sworn, do depose and state as follows:

1. I was the Executive Director of the Colorado State Medical Society until January 1990. My home address is 7494 South Glencoe Way, Littleton, Colorado 80122. From 1979 to 1986, I served as the Executive Director of the Montgomery County Medical Society ("MCMS") in Rockville, Maryland.

2. In late March or early April 1986, a staff member of the American Medical Association contacted Jodi Mathison of Senator David Durenberger's staff on behalf of the MCMS to ascertain if the Senator would be available to speak before the MCMS General Membership Meeting on May 20, 1986 in Bethesda, Maryland. Senator Durenberger was selected as speaker because of his knowledge and experience regarding health care.

3. On April 9, 1986, I sent a letter to Senator Durenberger confirming his acceptance of the MCMS invitation. In the letter, I stated that MCMS wanted the Senator to address the topic of health legislation in the 99th Congress. A copy of this letter is appended hereto as Attachment A. Senator Durenberger was not invited to appear before the MCMS to promote his book(s).

4. The confirmation letter did not include an offer of an honorarium. It is MCMS policy not to provide honoraria to speakers.

5. Sometime after I issued the invitation to the Senator, I recall having a conversation with a member of the Senator's staff, whom I believe to have been Jodi Mathison. Ms. Mathison and I discussed the time and location of the MCMS General Membership Meeting. I do not recall

SPECIAL
COUNSEL
HEARING
EX. 32

discussing with her any payment for the Senator's appearance, nor do I recall any mention of the Senator's book(s) or publisher during this conversation with Ms. Mathison.

6. On May 12, 1986, I received a letter from Gary Diamond, President of Piranha Press. This letter stated that Piranha Press was the Senator's publisher and that MCMS would be required to pay a fee of $2,000 for the Senator's appearance. A copy of this letter is appended hereto as Attachment B.

7. The next day, May 13, 1986, I signed a check payable to Piranha Press in the amount of $2,000. A copy of this check is appended hereto as Attachment C. However, I believe that authorization for this check must have been received prior to the May 12th Piranha Press letter. It was my normal practice to sign checks for the MCMS after receiving approval of the President and Treasurer. This approval process would have taken longer than one day. I do not recall, however, how I learned prior to the May 12th letter that payment was to be made to Piranha Press.

8. Although the letter from Piranha Press stated that promotional literature would be provided and that display space for the Senator's book(s) would be required, I do not recall that the MCMS received such literature. Similarly, I do not recall any display of the Senator's book(s) at the MCMS General Membership Meeting.

9. Senator Durenberger's speech at the May 20th meeting focused on then current issues in health care and on health care legislation. I do not recall the Senator discussing his book(s) during his remarks.

10. Senator Durenberger's appearance before the MCMS was not a book promotion. The Senator delivered a speech just as any other Member of Congress does.

Harold F. Frye
HAROLD F. FRYE

SUBSCRIBED AND SWORN TO before me this 29 day of January, 1990.

Bonnie M. Tuttle
Notary Public

[SEAL]

My Commission Expires: 9-30-90

MONTGOMERY COUNTY MEDICAL SOCIETY
15855 CRABBS BRANCH WAY • ROCKVILLE, MARYLAND 20855 • (301) 921-4300

ATTACHMENT A

April 9, 1986

Honorable David Durenberger
Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

I would like to express my appreciation for your willingness to accept our invitation to speak at our May 20, 1986 General Membership Meeting. We would like you to cover the broad topic of the 99th Congress and health legislation and its impact on physicians and the general public.

The meeting will be held at the Bethesda Marriott on Pooks Hill Road. It begins with a cocktail hour at 6:00 p.m. and dinner at 7:00 p.m. with the program following at approximately 8:00 p.m. We generally have 200 physicians in attendance.

Because of the Medical Society's proximity to Washington, many of our physicians have great interest in health care legislation.

If you or your staff have any questions concerning this engagement feel free to contact me. Thank you again for accepting our invitation.

Sincerely,

Harold F. Frye
Executive Director

HFF:jab

ATTACHMENT B

PIRANHA

PRESS

Gary L. Diamond
Publisher

MAY 12 1986

May 5, 1986

#1045
5/13 .20

Mr. Harold F. Frye
Executive Director
Montgomery County Medical Society
15855 Crabbs Branch Way
Rockville, MD 20855

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Frye:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the General Membership Meeting on May 20, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Mr. Harold F. Frye
Executive Director
Montgomery County Medical Society
May 5, 1986
Page 2

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

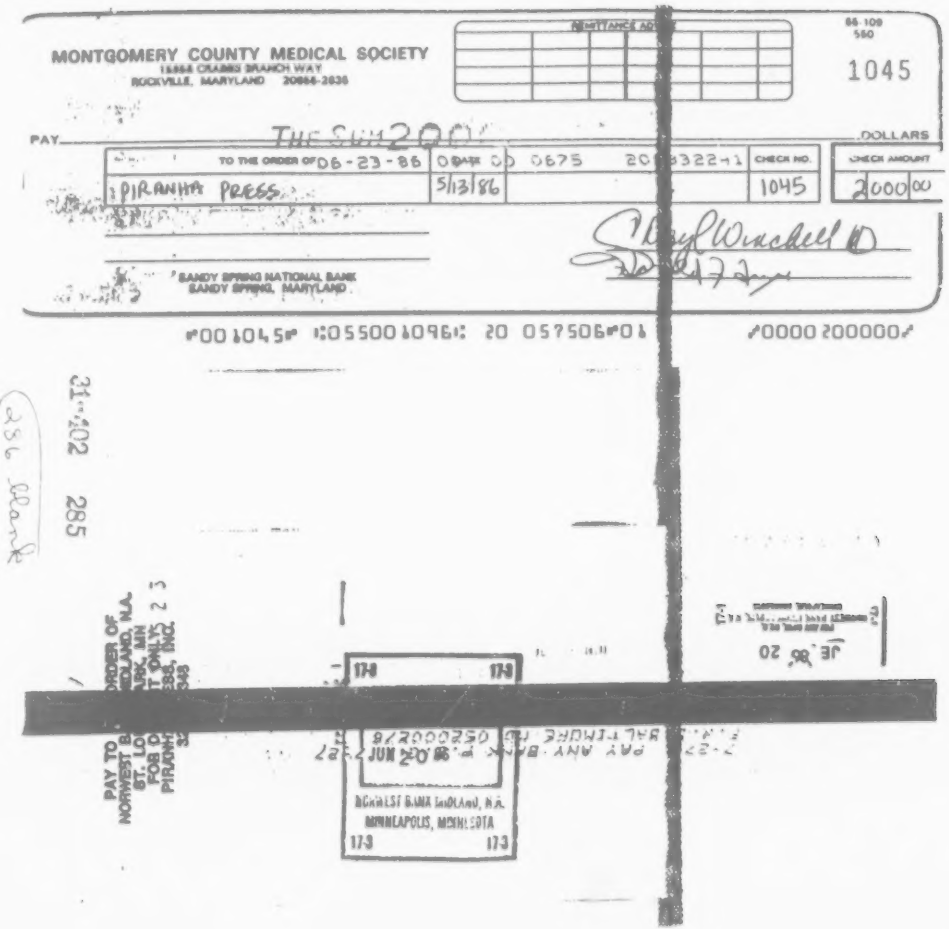
Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDUI

Date	Time of Appearance	Place	Amount
May 20, 1986	6:30-9:00 p.m.	Rockville, Maryland	$2,000



MONTGOMERY COUNTY MEDICAL SOCIETY
15864 CRABBS BRANCH WAY
ROCKVILLE, MARYLAND 20866-2636

88-100
560

1045

PAY THE SUM 2000 DOLLARS

TO THE ORDER OF	DATE	CHECK NO.	CHECK AMOUNT
1 PIRANHA PRESS	5/13/86	1045	2000 00

SANDY SPRING NATIONAL BANK
SANDY SPRING, MARYLAND

Cheryl Winchell MD

⑈001045⑈ ⑆055001096⑆ 20 057506⑈ ⑈0000200000⑈

21-202 285

256 blank

PAY TO THE ORDER OF
NORTHWEST BANCORPORATION
ST. LOUIS, MO.
FOR DEPOSIT ONLY
PIRANHA PRESS

JUN 20 '86

NORTHWEST BANCORPORATION, N.A.
MINNEAPOLIS, MINNESOTA

285

ATTACHMENT C

VOLUME II

EXHIBITS 33–60

AFFIDAVIT

I, NEAL P. GILLEN, being duly sworn, do depose and state as follows:

1. I am the Secretary-Treasurer of the Washington Discussion Group (the "Group"). My business address is 1725 K Street, N.W., Suite 1210, Washington, D.C. 20006. In 1986, I served as the Group's Secretary-Treasurer.

2. In early 1986, I met with Senator David Durenberger at a fund-raising event and invited him to address the Group. The Senator agreed.

3. Shortly thereafter on April 25, 1986, my secretary, Caroline Fitzsimmons, spoke by telephone with Senator Durenberger's attorney, Michael Mahoney. Ms. Fitzsimmons informed me that Mr. Mahoney requested that the check for the Senator's appearance be made payable to a publishing company.

4. On May 1, 1986, I wrote to the Senator to confirm that he would make remarks and respond to questions following dinner on May 8th. A copy of this letter is appended hereto as Attachment A.

5. A member of the Senator's staff called me on May 8, 1986 to confirm the Senator's appearance that evening. I informed her that payment would be made to the Senator directly, or to a charity designated by him, not to his publisher. A copy of my calendar reflecting my conversation with Ms. Mathison is appended hereto as Attachment B.

6. I hosted the May 8th dinner at which the Senator spoke. Sixteen members, including myself, attended the meeting. Senator Durenberger discussed tax reform legislation in his prepared remarks, then responded to questions on a variety of topics. At no time during his remarks did the Senator mention his book(s) or publisher. A copy of the minutes of the May 8, 1986 meeting are appended hereto as Attachment C.

7. On May 12, 1986, I signed check number 373 made payable to Senator Durenberger in the amount of $2,000 for his May 8th appearance. I sent this check to the Senator by letter dated

SPECIAL
COUNSEL
HEARING
EX. 33

the same date. A copy of my cover letter transmitting the check and cancelled check number 373 are appended hereto as Attachment D.

8. Members of Congress regularly address Group meetings. Honoraria are paid to the Members directly for these appearances. Senator Durenberger's appearance before the Group on May 8, 1986 was not a book promotion. No books were displayed, the Senator did not discuss his book(s) or publisher, and payment was made to the Senator, not to the publisher. At no time did anyone ask me or, to my knowledge, anyone associated with the Group to do a book promotion.

NEAL P. GILLEN

SUBSCRIBED AND SWORN TO before me this 5 day of January, 1990.

Notary Public

My Commission Expires: [illegible]

[SEAL]

American Cotton Shippers Association

MAIN OFFICE: Earle N. Billings, Executive Vice President
Memphis-Suite 1, Cotton Exchange Building • P.O. Box 3366 • Memphis, TN 38173
Tel. (901) 525-2272 • CABLE: AMEKICASSN • TELEX 53-972
WASHINGTON OFFICE: Neal P. Gillen, Vice President & General Counsel
1725 K Street, N.W.-Suite 1210 • Washington, D.C. 20006
Tel. (202) 296-7116 •

May 1, 1986

The Honorable Dave Durenberger
375 Russell Building
Washington, D.C. 20510

Dear Dave:

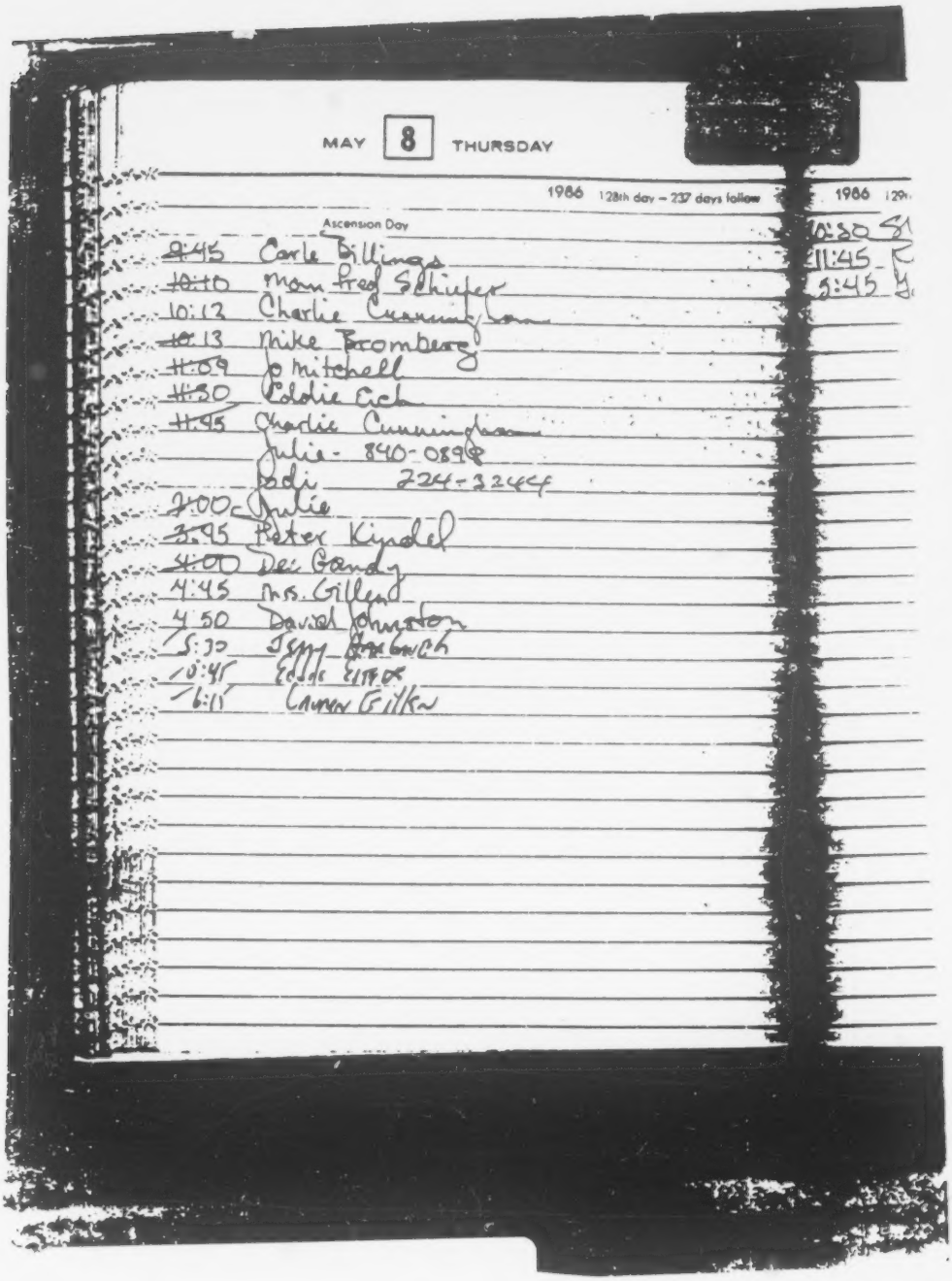
The members of the Washington Discussion Group are looking forward to being with you Thursday, May 8th. Attached for your information is a copy of the membership roster.

The meeting will be held at the George Town Club with cocktails served at 7:00, dinner at 8:00 with discussion to commence at the conclusion of dinner. You are expected to make some remarks to be followed by questions and answers. We usually adjourn at 10:00 PM.

If you need transportation have your office contact me.

Sincerely,

Neal P. Gillen
Vice President &
General Counsel



MAY 8 THURSDAY

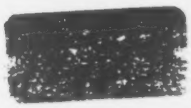
1986 128th day – 237 days follow

Ascension Day

9:45 Carla Billings
10:10 mom Fred Schiefer
10:13 Charlie Cunningham
10:13 Mike Fromberg
11:09 Jo Mitchell
11:30 Eddie Eich
11:45 Charlie Cunningham
Julie - 840-0898
Jodi 224-3244
1:00 Julie
3:45 Peter Kindel
4:00 Dee Gandy
4:45 Mrs. Gilley
4:50 David Johnston
5:30 Jerry Starbuck
6:45 Eddie Elliott
6:11 Lauren Erikson

1986 129

10:30 S
11:45 R
5:45 J



WASHINGTON DISCUSSION GROUP
MINUTES

May 8, 1986

On Thursday, May 8, the Washington Discussion Group held a business meeting at the George Town Club in Washington, D.C. Members in attendance were:

Robert W. Barrie	Philip F. Jehle
Thomas H. Boggs, Jr.	Tom Korologos
Michael D. Bromberg	Clarence Martin
Dean Burch	Michael Monroney
Richard Cook	Thomas Quinn
Richard C. Darling	William E. Timmons
Neal P. Gillen	R. Duffy Wall
Horace D. Godfrey	J. D. Williams

The dinner was hosted by Neal P. Gillen and the guest lecturer was the Honorable David F. Durenberger, a United States Senator from the State of Minnesota. Senator Durenberger was born, raised and educated in Minnesota, receiving a B.A. from St. John's University and a J.D. from the University of Minnesota Law School. Following military service as an officer with U.S. Army Intelligence, he practiced law and served as a staff assistant to the Governor. He was active in various Republican Party and Civic endeavors. In 1978 he was elected to complete the unexpired term of Hubert H. Humphrey and re-elected in 1982. In the U.S. Senate he is Chairman of the Select Committee on Intelligence, and serves on the Committees on Environment & Public Works, Finance, and Governmental Affairs.

In his prepared remarks he discussed the Tax Reform Bill. In response to questions he opined on the 1988 Elections; Generational Equity; Farm Crisis; Superfund; Intelligence Oversight; PACs; Lobbying; Pension Benefits/Individual Retirement Accounts; Health Care; Senate Leadership; and Municipal Bonds.

At the conclusion of the meeting there was no business session.

The next meeting will be held on Tuesday, May 13th, hosted by member Thomas H. Boggs, Jr., and the guest lecturer will be the Honorable Spark M. Matsunaga(D-HI).

American Cotton Shippers Association

MAIN OFFICE: Earle N. Billings, Executive Vice President
Memphis-Suite 1, Cotton Exchange Building • P.O. Box 3366 • Memphis, TN 38173
Tel. (901) 525-2272 • CABLE: AMEXICASSN • TELEX 53-972

WASHINGTON OFFICE: Neal P. Gillen, Vice President & General Counsel
1725 K Street, N.W.-Suite 1210 • Washington, D.C. 20006
Tel. (202) 296-7116 •

May 12, 1986

The Honorable David F. Durenberger
147 Senate Russell Office Building
Washington, D.C. 20510

Dear Dave:

Thank you for taking the time to attend the monthly meeting of the Washington Discussion Group, which sometimes resembles the "Gong Show".

Attached is your lecture fee/honorarium for $2000.

Best personal regards.

Sincerely,

Neal P. Gillen
Vice President &
General Counsel

THE WASHINGTON
DISCUSSION GROUP

373

May 12, 86

05-02-85 004 25 0850 20551 2687

PAY TO THE ORDER OF David F. Durenberger $ 2,000.00

Two Thousand Dollars and No/100's DOLLARS

1ST AMERICAN

FOR Lecturer Fee/Honorarium

⑈054000043⑈ 3 119 432⑈ 0373 Nea[illegible]

PAY ANY BANK P.E. 7-27
F.R.B. BALTIMORE MD 052000278
05-02-85 004 25 0850 20551 2687

MY 86.30

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
#30 04 348

0362 03 85 9

AFFIDAVIT

I, BARRY GOTTEHRER, being duly sworn, do depose and state to the best of my knowledge as follows:

1. I am currently Senior Vice President of Massachusetts Mutual Life Insurance Company (MMLIC).

2. MMLIC sponsors approximately fifteen annual events at which governmental guest speakers, with expertise in various issues of interest to MMLIC, are invited to address different MMLIC groups.

3. On May 19-22, 1985, MMLIC held a Group Life and Health Conference at Marriott's Marco Beach Resort in Marco Island, Florida. In attendance were top executives from MMLIC's home office, top and middle management from regional group life and health offices, sales representatives and spouses.

4. I was responsible for locating the key note governmental speaker for the conference. As such, I was interested in inviting a prominent Federal legislator knowledgeable in health issues. I recognized Senator Durenberger as an appropriate speaker and asked Mike Murray, then a lobbyist for MMLIC, to contact the Senator's office in order to extend an invitation.

5. On January 17, 1985, I sent a letter to Senator Durenberger inviting him to speak at the Group Life and Health Conference. A copy of the first page of this letter is appended hereto as Attachment A.

6. To the best of my recollection, Mike Murray subsequently informed me that the appearance fee would be $4,000, and it was to

SPECIAL
COUNSEL
HEARING
EX. 34

be paid to Piranha Press. I asked MMLIC's attorneys if MMLIC could legally pay the $4,000 amount and make payment to Piranha Press. I received a memorandum from Eva Dion, then my assistant, which stated that, "royalties on Durenberger's book are not considered honorarium and therefore are not limited to $2,000." MMLIC's attorneys also received a letter form Senator Durenberger's counsel, Curtin, Mahoney and Cairns, enclosing a Federal Election Commission Advisory Opinion which stated that the payment was not subject to the $2000 honoraria limits. A copy of Mrs. Dion's memorandum and the documents received from Curtin, Mahoney and Cairns, which were attached to Mrs. Dion's memorandum, are appended hereto as Attachment B.

7. I understood the $4,000 payment to Piranha Press to be in consideration for a speaking engagement. I do not recall ever considering Durenberger's speech to be a promotional appearance for his book(s).

8. I was under the impression that Senator Durenberger had written a book on health care issues. In planning for the Group Life and Health conference, I thought it would be a good idea to have autographed copies of this book available as gifts for conference attendees. However, when I learned that Senator Durenberger had not yet published a health care book, I authorized the purchase of 100 copies of Neither Madmen nor Messiahs for distribution at the conference. A copy of the invoice is appended hereto as Attachment C. The purchase of books was in no way a condition of Senator Durenberger's appearance.

9. On January 16, 1990, I reviewed a copy of the letter dated April 9, 1985 from Anne Patterson, of Mike Murray's staff, to Anne Kelly, of Senator Durenberger's staff. A copy of this letter is appended hereto as Attachment D. The second paragraph in the letter states, "Massachusetts Mutual has cut a deal with Piranha Press to purchase 100 copies of 'NMNM' instead of setting up a little stand for the senator". Prior to being shown this letter on January 16, 1990, I had never seen the letter, did not authorize such an arrangement and have no recollection that MMLIC "cut a deal with Piranha Press to purchase 100 copies of 'NMNM' instead of setting up a little stand for the senator".

10. Senator Durenberger and Mike Murray arrived late in the evening on May 19, 1985. The Senator addressed the group life and health conference for approximately 30 minutes on May 20, 1985 after which he and Mike Murray left the conference. I do not recall the Senator mentioning his book during his speech.

11. During 1986, there was a growing debate in Massachusetts on the creation of a Massachusetts universal health care program and the role the private sector would play in the program. As such, I believed there was a need for State legislators and regulators to understand better the issues from a federal perspective and, therefore, arranged for Senator Durenberger to meet with some Massachusetts life and health insurance executives, key Massachusetts State legislators and regulators.

12. I recall speaking with Jodi Mathison, of Senator Durenberger's staff, regarding my interest in having the Senator meet with a group in Boston, where our State Legislature, our State Insurance Division and our industry trade association were located. I requested that the event occur on either a Monday or a Friday in that both State legislators and Senator Durenberger would be more readily available on those days of the week.

13. Senator Durenberger accepted the invitation and agreed to attend a luncheon meeting on September 15, 1986. An honorarium of $2,000 was agreed upon. Jodi Mathison requested that the $2,000 check be made payable to a charity named Foundation for Future Choices. The $2,000 was intended as payment for the Senator's speech, not for a book promotion.

14. At the time, I was aware that Senator Durenberger had written or was writing a book, Prescription for Change, which contained a collection of speeches on consumer choice in the health care industry. I wanted to distribute the books to those attending the luncheon meeting at which the Senator spoke. As such, MMLIC purchased 100 copies of Prescription for Change. A copy of the invoice is appended hereto as Attachment E. The books were received and distributed subsequent to the luncheon. The purchase of books was not a condition of Senator Durenberger's appearance.

15. MMLIC paid for Senator Durenberger's round trip airfare from Washington to Boston, hotel accommodations and ground transportation while in Boston. Ground transportation was provided by Carey Limousine. Copies of these invoices, including a microfiche copy of a bill from Carey Limousine in the amount of $830.25, are appended hereto as Attachment F.

Barry Gottehrer
BARRY GOTTEHRER

SUBSCRIBED AND SWORN TO before me this ___ day of _____.

_____.
Notary Public

My commission Expires: _____.

[SEAL]

Nancy M. Wood
Notary Public
My Commission Expires December 16, 1994

May 19-22

Attachment A

MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY

SPRINGFIELD, MASSACHUSETTS 01111 / (413) 788-8411

Barry Gottehrer
Senior Vice President

Accept Text for 19-20

January 17, 1985

Dear David:

Pat and I were both sorry that you weren't able to make the trip to Phoenix. Just in case she hasn't told you, Penny and Pat cleaned up again! Perhaps we can save ourselves some money by jointly buying two trophy cases.

While we were there, I asked Penny if you were taking any speaking engagements -- because I had one in mind that I think would be of interest to you. The engagement I am referring to is our annual Group Life and Health Conference slated for May 19-22 at the Marco Beach Hotel, Marco Island, Florida. Penny thought you might be interested in our conference because it would give you the opportunity to address our President and Chief Executive Officer, Bill Clark, the Executive Vice President and head of our Group Life and Health Division, Sy Sternberg, and approximately 100 of our Group Life and Health representatives and home office executives and their spouses -- obviously, of course, if your schedule permitted.

When I spoke to Mike Murray about the event this past Monday, he called Anne Kelly and she suggested that I send a letter to you immediately.

I would love to have you and Penny as our guests for all or part of the entire conference depending upon your schedule. However, since your time is precious, we would like to have you speak on any one of these days for about 20 minutes on tax and health care issues and then be available to answer questions. We would, obviously, pay transportation and all other expenses for both of you plus the maximum speaking fee.

.. DION
.CTOR OF COMMUNITY AFFAIRS
D GOVERNMENT RESEARCH

MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY
Springfield, Massachusetts / organized 1851

Attachment B

MAY 21 P.M.

Barry:

As you can see from the attached, lawyers on Duenberger's board are not considered by a consortium and therefore are not limited to $2000.

Please return this document for our file. Ok to pay 5/21

118

SUBPOENA DOCUMENTS
Rec'd. _____

Executive Vice President and General Counsel

MAY 20 1985

Attachment B

CURTIN, MAHONEY & CAIRNS

A PROFESSIONAL ASSOCIATION

ATTORNEYS AT LAW

RICHARD T. CURTIN
MICHAEL C. MAHONEY
JOHN A. CAIRNS
SUSAN L. NEIMEYER
DOUGLAS J. CARNEY
DONNA E. KAMBERY
DEANNE M. GRECO
EDWARD C. ANDERSON
MICHAEL W. SCELEY
JEFFREY C. ROBBINS
KENNETH COREY-EDSTROM
DAVID J. STEINGART

4800 MULTIFOODS TOWER
MINNEAPOLIS CITY CENTER
MINNEAPOLIS, MINNESOTA 55402
TELEPHONE (612) 333-8451
TELECOPIER (612) 338 8908
TELEX 290180

1860 M STREET N. W.
SUITE 480
WASHINGTON, D. C. 20036
TELEPHONE (202) 887-0718
TELECOPIER (202) 833-8044
TELEX 64 888

OF COUNSEL
ALVIN H. GANDAL
ADMITTED IN D.C. AND OHIO

REPLY TO
Minneapolis

May 16, 1985

Mr. Warren Wise
V. P. and Associate General Counsel
Massachusetts Mutual Life
1295 State Street
Springfield, MA 01111

SENATOR DAVID F. DURENBERGER--SPEAKING ENGAGEMENTS
OUR FILE NO. 01468-007B

Dear Mr. Wise:

Pursuant to your request, enclosed please find a copy of the Advisory Opinion we received from the Federal Election Commission on December 6, 1984. This is delivered to you with the understanding that the nature of the opinion will be kept confidential and no copies will be given to anyone.

If you have any questions regarding this matter, please contact the undersigned.

Very truly yours,

Michael C. Mahoney

MICHAEL C. MAHONEY

Enclosure

SKA0516851

Attachment B

FEDERAL ELECTION COMMISSION
WASHINGTON D.C. 20463

RECEIVED
CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION

December 6, 1984

CERTIFIED MAIL
RETURN RECEIPT REQUESTED

ADVISORY OPINION 1984-56

Michael C. Mahoney
Donna E. Hanbery
Curtin, Mahoney & Cairns
Attorneys at Law
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, Minnesota 55402

Dear Mr. Mahoney and Ms. Hanbery:

This responds to your letter of October 19, 1984, requesting an advisory opinion on behalf of Senator David Durenberger concerning application of the Federal Election Campaign Act of 1971, as amended ("the Act"), to an author-publisher agreement involving Senator Durenberger.

You state that Senator Durenberger has written a book entitled Neither Madmen nor Messiahs. You add that the book is published by Piranah Press, a division of Diamond Publications ("Publisher"), and will be distributed by the Publisher through traditional and customary channels of distribution.

According to your request, under the author-publisher agreement Senator Durenberger has conveyed to the Publisher certain rights in the book and has also agreed to make a specified number of promotional appearances over a two-year period to promote both the book and the Publisher. As compensation for the rights in the book transferred by Senator Durenberger and for the personal services to be rendered by him to promote the book and the Publisher, the Senator will be paid an agreed-to sum in quarterly installments over a two-year period as well as a royalty based on the net proceeds from sales of the book. In light of these facts, you ask whether any of the income

to be received by Senator Durenberger from the Publisher would constitute honoraria under the Act or Commission regulations.

Under 2 U.S.C. §441i, no person who is an elected or appointed officer or employee of any branch of the Federal Government shall accept any honorarium of more than $2,000. The Commission's regulations define the term "honorarium" to mean the payment of money or anything of value received by such person as consideration for an appearance, speech, or article. 11 CFR 110.12(b). The Commission has previously determined that income realized from the publication of books is not considered honoraria, and therefore is not subject to the limitations of 2 U.S.C. §441i. See Advisory Opinions 1975-77 and 1978-59. Accordingly, any royalty paid to Senator Durenberger on the basis of the net proceeds from sales of the book would not be considered an honorarium under the Act and regulations and would not be limited.

The Commission also notes that the regulations exclude from the definition of honorarium the term "stipend." A stipend is defined as a payment for services on a continuing basis. 11 CFR 110.12(c)(3). The Commission concludes that the arrangement you have described, whereby the Publisher will pay Senator Durenberger in quarterly installments over a two-year period for promotional appearances, creates a stipendiary relationship. Accordingly, payments made to Senator Durenberger under this agreement would not be viewed as honoraria and therefore would not be subject to limitation under 2 U.S.C. §441i.

The Commission expresses no opinion as to possible application of Senate rules to the described transaction, nor as to any tax ramifications, since those issues are outside its jurisdiction.

This response constitutes an advisory opinion concerning application of the Act, or regulations prescribed by the Commission, to the specific transaction or activity set forth in your request. 2 U.S.C. §437f.

Sincerely yours,

Lee Ann Elliott

Lee Ann Elliott
Chairman for the
Federal Election Commission

Enclosures (AOs 1975-77 and 1978-59)

Attachment B

ADVISORY OPINION 1975-77

Whether Royalties Are Subject
to Limitations on Acceptance
of Excessive Honorariums

This advisory opinion is rendered under 2 U.S.C. §437f in response to a request for an advisory opinion which was submitted by J. Brian Smith, Press Secretary, for Congressman John J. Rhodes, which was published as AOR 1975-77 in the October 1, 1975, Federal Register (40 FR 45295). Interested parties were given an opportunity to submit written comments relating to the request. No comments were received.

The request asks whether royalties from the publication of a book by a Congressman would be limited by the provisions of section 616 of Title 18, United States Code. It is provided in 18 U.S.C. §616 that:

> "Whoever, while an elected or appointed officer or employee of any branch of the Federal Government--
>
> (1) accepts any honorarium of more than $1,000 * * * for any appearance, speech, or article; or
>
> (2) accepts honorariums * * * aggregating more than $15,000 in any calendar year; shall be fined not less than $1,000 nor more than $5,000."

This provision clearly limits honoraria accepted for any appearance, speech, or article. The question then arises as to whether, for purposes of this section, a royalty received

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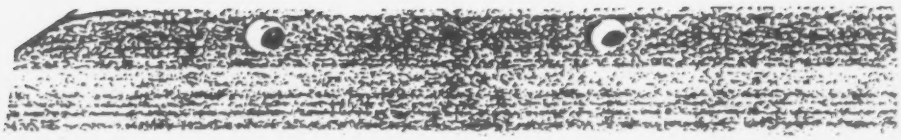


for the publication of a book should be treated as identical to an honorarium accepted for an article. As 18 U.S.C. §616 is a criminal statute, the canons of statutory construction require that its language should be strictly construed so that each word will be given only its plain meaning in the absence of strong evidence to the contrary. Thus in this case the Commission concludes that the word "article" should be read narrowly and not interpreted as meaning "any publication."

This view conforms with the explicit intent of Congress with regard to this section:

> "Mr. HUGH SCOTT. * * * I have been asked by one Senator to raise a question as regards publication of books as distinguished from magazine articles. There is a limitation here on honoraria of $1,000. I believe there is an exception that does permit Members of Congress to publish books and to receive compensation for that purpose. Is that correct?
>
> "Mr. CANNON. The intent is that the publishing of a book does not constitute an honorarium under the language used in the bill. * * *"
>
> 120 Cong. Rec. S18526 (daily ed., Oct. 8, 1974)
>
> "Mr. FRENZEL. [Presenting comments for the House of Representatives on the Conference Report.] * * * The conference substitute limits honoraria to $1,000 per appearance and a total of $15,000 per calendar year. I concur with the discussion by Senators Scott and Cannon * * *."
>
> 120 Cong. Rec. E10334 (daily ed., Oct. 10, 1974)

7604180715

Attachment B

Accordingly, it is the opinion of the Commission that royalties from the publication of a book by a Congressman would not be affected by the provisions of 18 U.S.C. §616.

This advisory opinion is issued only on an interim basis pending the promulgation by the Commission of rules and regulations of general applicability.

Date: Oct. 30, 1975

Thomas B. Curtis
Chairman for the
Federal Election Commission

7 6 0 1 1 0 0 7 1 6

Attachment B

September 20, 1978

AO 1978-59

Honorable Daniel Patrick Moynihan
United States Senate
Washington, D.C. 20510

Dear Senator Moynihan:

This is in response to your letter of July 31, 1978, requesting an advisory opinion on the application of the Federal Election Campaign Act of 1971, as amended ("the Act"), to your receipt of income in connection with the republication of material you wrote some time ago which has now been, or will be, reprinted.

Your letter states that on several occasions you have received requests and have consented to the reprinting of your previously published writings. You add that these requests come from other authors or publishers and are usually "accompanied by a modest fee." Three examples are set forth in your letter:

> A fee from Readers Digest for reprinting an article originally published in 1977 in Commentary;
>
> A fee from Harper and Row for reprinting an article published in 1969 in American Heritage Magazine;
>
> Fees from college text publishers for excerpts from various books published over the past 15 years.

You ask for a Commission opinion clarifying whether these payments would be considered "honoraria" under the Act and Commission regulations. Your letter explains

that "no additional work" is required of you in connection with the reprinting and that these payments "most often accrue to me for my copyrights. As such, they are, in effect, royalties. (Or, if you like, rents.)"

As you know, the Act limits the amount of any honorarium that elected or appointed officers of the Federal Government may accept for any "article" (as well as for any "appearance [or] speech") and for any calendar year. 2 U.S.C. §441i (as amended by Public Law 95-216, December 20, 1977). While §441i does not include definitions for "honorarium" or "article," Commission regulations do define those terms as well as others used in §441i.1/ The term "honorarium" means a payment of money or anything of value received by an officer or employee of the Federal Government, if it is accepted as consideration for an appearance, speech, or article. 11 CFR 110.12(b). An "article" means a writing other than a book which "has been or is intended to be published." Income realized from the publication of books is not considered "honoraria;" hence, it is not subject to the limitations of 2 U.S.C. §441i. See Advisory Opinion 1975-77, copy enclosed.

The Commission concludes that payments received as consideration for the reprinting of an article are not excluded from the definition of "honorarium". It is clear that the article is generating income by reason of its reprinting or republication regardless of how that income may be characterized for purposes other than §441i. Whether or not additional effort is required from the author to produce the income from the reprint is irrelevant. The Act and regulations place limits on payments accepted for the publication of any article which "has been or is intended to be published." 11 CFR 110.12(b)(4). Thus, every occasion of publication or republication of an article, other than in a book, by an officeholder which results in payments to the officeholder is an honorarium.

Accordingly, in your specific situations, to the extent payments are accepted and received by you while you are a United States Senator (or other elected or appointed officer or employee of the Federal Government) as consideration for the current reprinting or republication as an article of works you previously wrote (whether the work was originally

1/The 1977 amendments to 2 U.S.C. §441i have effectively superseded the regulatory definition of "accepted" at 11 CFR 110.12 (b)(5), but that definition is immaterial to this opinion.

published as an article or book), those payments are honoraria for articles. However, payments resulting from the current republication or reprinting in a book of material originally published in either book or article form, will be treated as income from the publication of a book and thus will not be subject to limitation under §441i as an honorarium. See AO 1975-77.

The Commission expresses no opinion as to possible application of the Senate rules to the described transactions, nor as to any tax ramifications, since those issues are outside its jurisdiction.

This response constitutes an advisory opinion concerning the application of a general rule of law stated in the Act, or prescribed as a Commission regulation, to the specific factual situation set forth in your request. See 2 U.S.C. §437f.

Sincerely yours,

/s/

Joan D. Aikens
Chairman for the
Federal Election Commission

Enclosures(AO 1975-77)

T. Nov 11/29

COMPTROLLER'S DEPT – E166 EXPENSE PAYMENT REQUEST Attachment C

(NOT TO BE USED AS A SUBSTITUTE FOR PURCHASE ORDER)

DATE: As soon as possible

LOSURE: YES NO

PAYABLE TO: Piranha Press

ADDRESS: 4504 Excelsior Boulevard
Minneapolis, MN 55416

AMOUNT: $ 450.00

PLETE CHARGE ACCOUNT CODE: AMOUNT

CODE	SUB-CODE	COST CENTER	
		700	$450.00

State exactly what is desired on voucher:
100 copies of "Neither Madmen nor Messiahs."

otal charges must equal check amount: $450.00

Instructions: Related to Conference in Florida (Ken Swezey)

RENT DATE 04/22/85 PREPARED BY Heidi Yarosha AUTHORIZED BY: John A. Berger

MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY, SPRINGFIELD, MASSACHUSETTS 01111

83)

8

SUPPORTING DOCUMENTS
Rec'd. _____

Att. ment D

ANNE M. PATTERSON

April 9, 1985

Miss Anne C. Kelly
Office of Senator Durenberger
154 Russell Building
Washington, D.C. 20510

Dear ACK:

I do hate to bother you by phone; I know you are ever so busy. So I will opt to bug you in a letter.

Massachusetts Mutual has cut a deal with Piranha Press to purchase 100 copies of NMNM instead of setting up a little stand for the Senator. Piranha-ha will be sending the books to your office for the Senator to "Dave" and date (5-20-85). In a few days I will have the address where the books should be sent in Florida. I should be the one to send them out so you won't have to worry about it at all. You can just let me know when they are all "Daved" and ready to go. (Actually, if the Senator wants, I am still pretty professional at the "Dave" and could take care of the whole thing!!!)

I am still holding on the flight arrangements for both Mike and the Senator until I hear from you. Of course, there is still plenty of time.

The dinner the evening of the 19th (Sunday) is going to be an intimate affair of about five of the big dogs from the insurance peeps, and Mike. When I get all of the names and vital statistics I will get them to you.

Otherwise, my life is going pretty well. Am hoping that your's is spiffy and you are remembering just how special you are to many people. I miss you.

Best,

Anne

EXPENSE VOUCHER - COMPTROLLER'S COPY Attachment E

8806797

DATE

PAY TO THE ORDER OF 10/22/88 $1,109.00

PIRANHA PRESS
4904 EXCELSIOR BLVD.
MINNEAPOLIS, MINN. 55416

SUBPOENA DOCUMENT
Rec'd. _____

⑈08806797⑈ ⑆011804185⑆ 20-122181⑈

INV. DATE OR NO.	REFERENCE	GROSS	DISCOUNT	NET AMOUNT
OCT. 22, 1988		1,109.00	.00	1,109.00

10/22/88

MASSACHUSETTS MUTUAL

PIRANHA

PIRANHA

PRESS

Gary L. Diamond
Publisher

DATE: September 18, 1986

TO: Barry Gottehrer
1293 State St.
Springfield, MA 01109

SUBPOENA DOCUMENTS
Rec'd. _____

OK to [illegible] per B. Gottehrer 9/25/86

INVOICE

100 copies of "Prescription for Change" @ $9.95 ea.	$ 995.00
Sales Tax .60 per book	60.00
Shipping and Packing	50.00
TOTAL DUE	$1105.00

Dear Barry:

Enclosed please find the 100th copy of Prescription for Change by Senator Dave Durenberger. Your other requested 99 copies will be coming in two boxes via U.P.S. Should you have any questions, please do not hesitate to call. Your check can be made payable to Piranha Press.

Thank you for your business.

Sincerely,

Gary Diamond

[illegible] is personally telegraphed

[illegible] MINNEAPOLIS [illegible]

Attachment F

SUBPOENA DOCUMENTS
Rec'd. _____

TO: COMPTROLLER'S DEPT – E166 **EXPENSE PAYMENT REQUEST**
(NOT TO BE USED AS A SUBSTITUTE FOR PURCHASE ORDER)

MAIL DATE ASAP
ENCLOSURE (YES) NO

PAYABLE TO Westpark Travel-Capitol Hill
ADDRESS 214 Massachusetts Ave., NE
Suite 140
Washington, D.C. 20002
AMOUNT $423.50

COMPLETE CHARGE ACCOUNT CODE

MAJOR CODE	SUB-CODE	COST CENTER	AMOUNT
210	200	700	$423.50
Total charges must equal check amount			$423.50

State exactly what is desired on voucher:
Round trip airline tickets (first class) for Senator David Durenberger - D.C. to Boston

Other Instructions

CURRENT DATE 9/22/86 PREPARED BY: J. Saletnik AUTHORIZED BY: B. Fletcher Jr.

MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY, SPRINGFIELD, MASSACHUSETTS 01111

4747 (183)

SUBPOENA DOCUMENTS
Rec'd. .....

EXPENSE VOUCHER - COMPTROLLER'S COPY

CHECKED BY _____ ACCOUNTING OFFICER _____ NO. 8805112

BAY BANK/EASTHAMPTON Easthampton, Mass.

DATE

10/08/86 60787 $423.50

PAY TO THE ORDER OF

WESTPARK TRAVEL - CAPITOL HILL
214 MASSACHUSETTS AVE NE
SUITE 140, WASHINGTON, DC 20002

⑆08805112⑆ ⑆011804185⑆ 20-121816⑈

INV. DATE OR NO. REFERENCE	GROSS	DISCOUNT	NET AMOUNT
ROUND TRIP AIRLINE TICKETS (FIRST CLASS) FOR SENATOR DAVID DURENBERGER D.C TO BOSTON	423.50	.00	423.50

10/08/86

MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY, SPRINGFIELD, MASSACHUSETTS 01111

WESTPARK TRAVEL-CAPITOL HILL

214 MASSACHUSETTS AVENUE, N.E. • SUITE 140 • WASHINGTON, D.C. 20002 • (202) 544-8202

INVOICE

SALES PERSON: 41 ITINERARY/INVOICE NO. 0005190 DATE: 12 SEP 8
CUSTOMER NBR: 024444 GRAG2L PAGE: 1

TO: MR BARRY GOTTEHRER ATTN JEAN
MASSACHUSETTS MUTUAL LIFE INS. CO
1295 STATE STREET
SPRINGFIELD, MA 01111

THANK YOU FOR ENDORSING US WITH YOUR TRAVEL BUSINESS. WE MUST PAY THE AIRLINES EACH WEEK FOR ALL TICKETS ISSUED. WE WILL APPRECIATE RECEIVING PAYMENT FOR YOUR TICKETS PROMPTLY.

PLEASE REMIT FROM THIS INVOICE.

FOR: DURENBERGER/DAVID F SEN

4 SEP 86 - SUNDAY
AIR LV WASHINGTON NATL 925P EASTERN FLT:60 DELUXE NIGH
AR BOSTON 1038P NON-STOP
RESERVED SEATS 4B

5 SEP 86 - MONDAY
AIR LV BOSTON 405P DELTA FLT:571 FIRST CLASS
AR WASHINGTON NATL 524P NON-STOP
RESERVED SEATS 2B

AIR TICKET/S 0167846507387 FOR DURENBERGER DAVID F 423.50

SUB TOTAL 423.50

TOTAL AMOUNT 423.50

SUBPOENA DOCUMENTS
Rec'd. _____

SEP 17 A.M.

CUSTOMER COPY

MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY

TRANSPORTATION SCHEDULE OF THE DAY

GEORGE MOORE, Asst. Director DEBBIE PELSKI, Coordinator

TRANSPORTATION FOR: Saturday, September 13, 1986
Sunday, September 14, 1986
Monday, September 15, 1986

CAR TRANSPORTATION:

SATURDAY - September 13, 1986

N O N E

SUBPOENA DOCUMENTS
Rec'd. _____

SUNDAY - September 14, 1986

Carey: 10:38 p.m. - Sen. Dave Durenberger - Logan to Four Seasons Hotel -E60

MONDAY - September 15, 1986

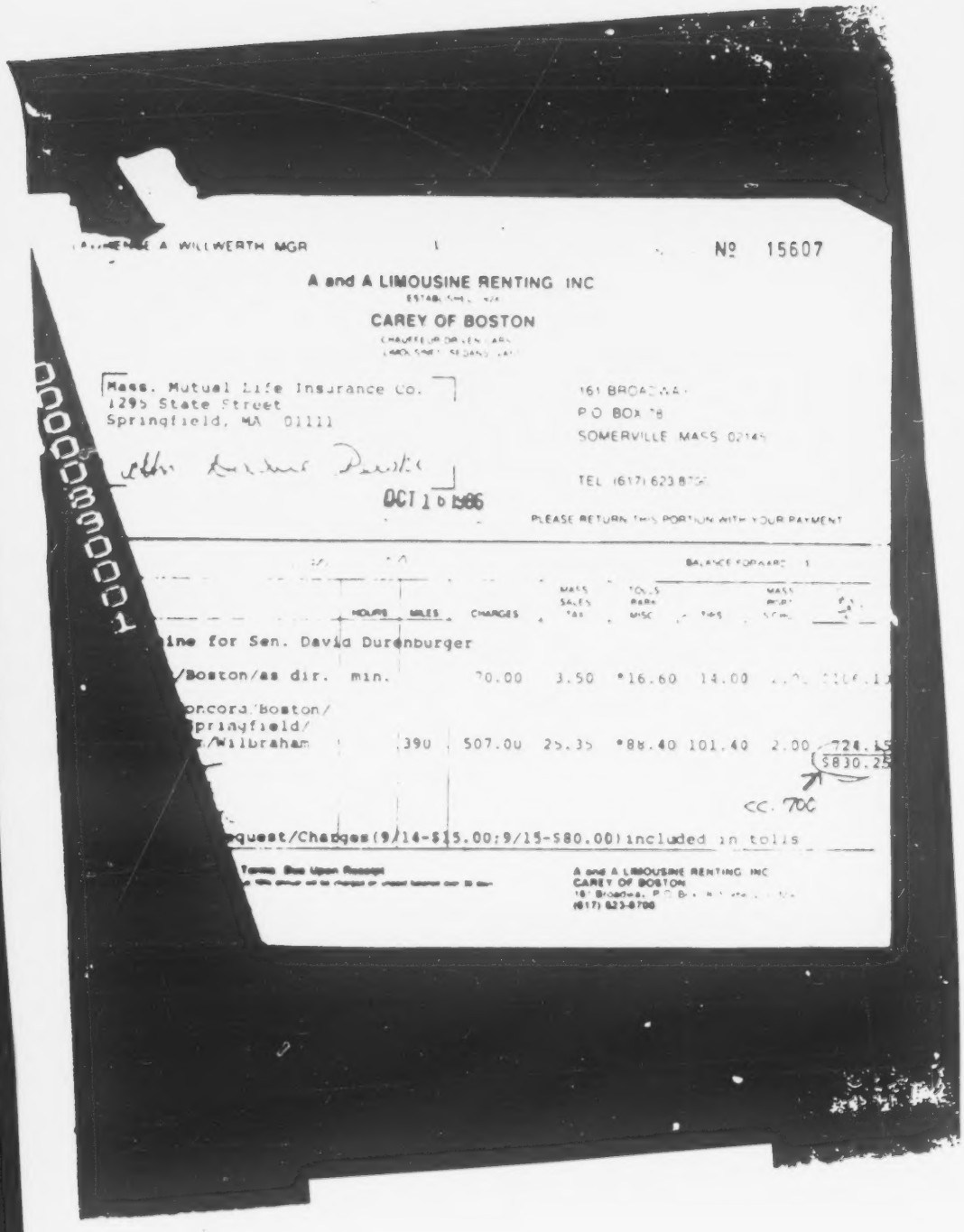
Til: 6:00 a.m. - Mr. Clark - Home to Boston - W & R - ONLY IF HELI NOT FLYING

Jim: 7:30 a.m. - Mr. Wise - Home to BF

Carey: 7:15 a.m. - Sen. Dave Durenberger - Four Seasons Hotel to 209 Musterfield Rd., Concord, MA WAIT - 1200 NOON take him to Marriott Copley Place - WAIT - then Mr. Gottehrer & Sen. Durenberger to Logan and return Mr. Gottehrer to his home.

Jim: 10:30 a.m. - Mr. Gottehrer - Front to Boston - ONLY IF NOT FLYING

S



A. WILLWERTH MGR

№ 15607

A and A LIMOUSINE RENTING INC

ESTABLISHED 1/4

CAREY OF BOSTON

CHAUFFEURDRIVEN CARS
LIMOUSINES SEDANS VANS

Mass. Mutual Life Insurance Co.
1295 State Street
Springfield, MA 01111

Attn: Barbara Parotti

OCT 16 1986

161 BROADWAY
P.O. BOX 78
SOMERVILLE MASS 02145

TEL (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

BALANCE FORWARD

	HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TAXI	MASS PROP SCHL	
ine for Sen. David Durenburger								
/Boston/as dir.	min.		70.00	3.50	*16.60	14.00		
oncord/Boston/ Springfield/ /Wilbraham		390	507.00	25.35	*88.40	101.40	2.00	724.15

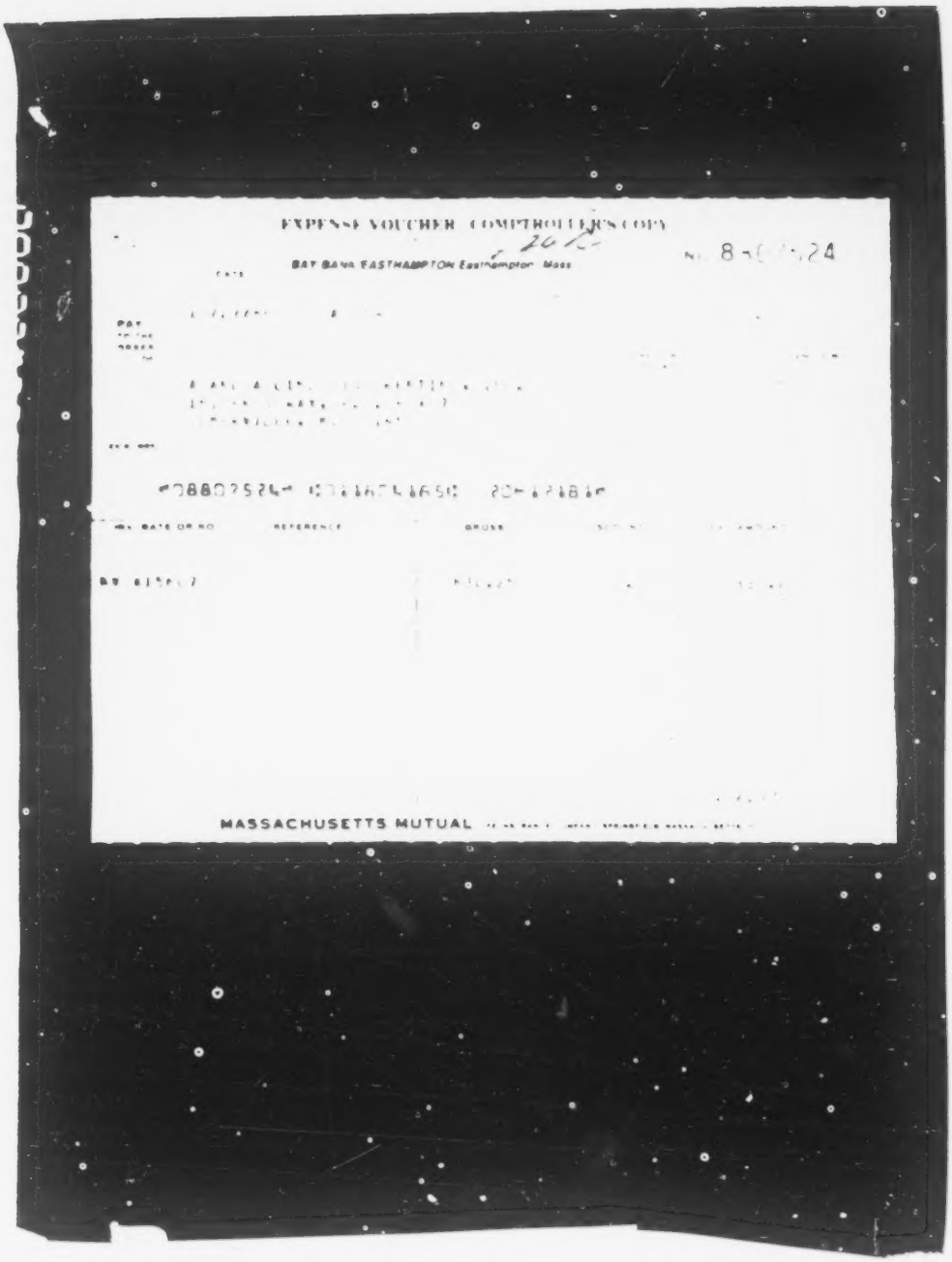
$830.25

cc. 70C

quest/Charges(9/14-$15.00;9/15-$80.00)included in tolls

Terms: Due Upon Receipt

A and A LIMOUSINE RENTING INC
CAREY OF BOSTON
161 Broadway, P.O. Box [illegible]
(617) 623-8700



EXPENSE VOUCHER COMPTROLLER'S COPY

BAY BANK EASTHAMPTON Easthampton Mass

MASSACHUSETTS MUTUAL

AFFIDAVIT

I, OLGA GRKAVAC, being duly sworn, do depose and state as follows:

1. I am currently the Senior Vice President of Government Relations for the ADAPSO. I started with ADAPSO in 1981 as Director of Government Relations. I previously served as a legislative assistant to Congressman Ed Markey and had worked for several other Congressmen before that. I am registered to lobby pursuant to the Federal Regulation of Lobbying Act.

2. On August 29, 1985, a letter was sent to Senator Durenberger inviting him to speak at ADAPSO's Fall Tax Reform Forum on October 9, 1985. This letter is appended hereto as Attachment A. This letter was routine in nature and was constructed by me, but signed by Jerome Dreyer.

3. As I recall, Senator Durenberger was invited to speak because ADAPSO was interested in hearing from members of the Senate Finance Committee who were working on the Tax Reform Act of 1986. In addition to Senator Durenberger, Senator Boren and Congressman Gephardt were invited to address the group. To the best of my recollection, Senators Durenberger, and Boren were offered, and accepted, honoraria. Senator Durenberger's honorarium was $1,000.

4. Prior to Senator Durenberger's speech there was no mention by the Senator, his staff, or any other persons that the money to be paid to Senator Durenberger was intended as anything other than an honorarium.

5. Immediately following the Senator's appearance, I spoke with a member of his staff who instructed me to make the $1,000 payment to Piranha Press. During this conversation, there was no mention of a book promotion by the Senator's staff member.

SPECIAL
COUNSEL
HEARING
EX. 35

6. On November 11, 1985, a thank you letter, under the signature of Jerome Dreyer, together with the $1,000 check payable to Piranha Press, was mailed to Senator Durenberger in Washington, D.C. A copy of this letter is appended hereto as Attachment B.

7. The request to make the honorarium payment to Piranha Press appeared unusual and I was not happy with this arrangement. Had I known these arrangements prior to the speech, I would have expressed my concern to the President of ADAPSO.

8. I attended Senator Durenberger's speech on October 9, 1985. Although I was not in attendance during the entire speech, while in attendance I do not recall any mention, display, or sale of Senator Durenberger's book(s).

9. The $1,000 payment to Senator Durenberger was intended as an honorarium such as is traditionally paid to Senators and Congressmen for speaking before ADAPSO. The payment was not intended as consideration for a book promotion.

Olga Grkavac

OLGA GRKAVAC

SUBSCRIBED AND SWORN TO before me this 5th day of March 1990

Barbara Fiegus

Notary Public

My Commission Expires: 5/19/92

[SEAL]

Attachment A

THE COMPUTER SOFTWARE AND SERVICES INDUSTRY ASSOCIATION

JEROME L. BREYER
PRESIDENT

August 29, 1985

Honorable Dave Durenberger
United States Senate
SR-154, Russell Senate Office Building
Washington, D. C. 20510

Dear Senator Durenberger:

ADAPSO, the trade association for this nation's computer software and services industry, is conducting its Fall Annual Meeting and Conference in Washington, D. C. ADAPSO would be honored if you accepted this invitation to address the Association membership during the conference session on Tax Reform, on October 9, 1985, from 8:00-9:30 a.m. The Fall conference will be held at the J. W. Marriott Hotel on 14th Street and Pennsylvania Avenue, N. W. A limousine will be available to take you to and from your office.

The Tax Reform session will be a special one for ADAPSO. It will be the first conference session anywhere aimed solely at assessing the very particular effects of proposed tax reform on the computer software and services industry. In addition, this session will educate chief executive officers and their families about the personal and economic impact of proposed tax reform vehicles. Robert Weissman, former ADAPSO Chairman of the Board and President and Chief Operating Officer of Dun & Bradstreet Computing Services, will serve as moderator of this critically necessary presentation. Congressman Richard Gephardt will be presenting the views of the Ways and Means Committee.

ADAPSO's 800 corporate members provide the public with an ever increasing variety of computer software, information processing services, computer consulting and computer/communications system integration services. The Fall conference in Washington, D. C. will furnish the membership a great number of educational sessions designed to emphasize significant developments in the areas of sales and marketing, technology, management, personnel practices, government and the economy.

We expect a very large turnout of chief executive officers, trade press, and financial consultants for the Tax Reform session including many from your home state of Minnesota. We hope you will honor and benefit us by accepting this invitation. Enclosed is a copy of ADAPSO's 1984 Annual Report showing the scope and depth of the computer software and services industry.

Sincerely,

Jerome L. Breyer

JLD/epb
Enclosure

SUBPOENA DOCUMENTS
Rec'd. _____

1300 NORTH SEVENTEENTH STREET SUITE 300 ARLINGTON, VIRGINIA 22209-3899
(703) 522-5055 TELEX: 4992994

Attachment B

THE COMPUTER SOFTWARE AND SERVICES INDUSTRY ASSOCIATION

JEROME L. DREYER
PRESIDENT

November 11, 1985

Honorable David Durenburger
U.S. Senate
SR-154 Russell Building
Washington, DC 20510

Dear Senator Durenburger:

On behalf of ADAPSO, I would like to thank you for participating in the Tax Reform Forum on October 9 as part of our recent Washington Conference.

As you could tell from the applause, your remarks on tax reform were very popular with our members. ADAPSO looks forward to continuing to work with you on tax and other issues of concern to the computer software and services industry.

I am enclosing a check with your honorarium. Again, thank you for your participation. It was one of the highlights of our very successful conference.

Sincerely,

JLD/ct
Enclosure

SUBPOENA DOCUMENTS
Rec'd. _____

1300 NORTH SEVENTEENTH STREET SUITE 300 ARLINGTON, VIRGINIA 22209-3899
(703) 522-5055 TELEX: 4992994

AFFIDAVIT

I, NINA GROSS, being duly sworn, do depose and state as follows:

1. I served as a Legislative Assistant on Senator David Durenberger's Washington, D.C. Senate staff for approximately ten months during 1979 through 1980. From 1980 through 1986, I was employed with the American Banking Association ("ABA"), initially as a Governmental Relations Counsel and later as an Associate Tax Counsel. I currently am Director of Legislative Affairs for the Securities and Exchange Commission ("SEC"). My business address is 450 Fifth Street, N.W., Washington, D.C.

2. On September 26, 1986, the ABA sponsored an International Lending Conference. This Conference was held at the Mayflower Hotel in Washington, D.C. The ABA had arranged for Senator Bill Bradley, a known expert in international banking affairs, to speak at this Conference. Shortly before the scheduled event, we were informed by Senator Bradley's staff that he would be unable to appear on September 26th.

3. In an effort to find a replacement speaker, I telephoned either Senator Durenberger's administrative aide, or more likely, Ms. Mary Feldman, the Senator's Executive Assistant at that time, to determine whether Senator Durenberger would be available to speak on September 26th. I believe that I informed Ms. Feldman that the ABA would provide a $2000 honorarium for the Senator's appearance. I do not recall any mention by Ms. Feldman or any other member of the Senator's staff concerning the Senator's book(s) or publisher. The Senator accepted our invitation to speak.

4. I do not recall whether I attended the Senator's speech on September 26th, and have no personal knowledge of what transpired at the conference.

5. I have reviewed ABA check number 388725, payable to "Honorable David Durenberger." A copy of this check is appended hereto as Attachment A. I am familiar with Senator David Durenberger's handwriting by virtue of my service on his United States Senate staff, and

SPECIAL
COUNSEL
HEARING
EX. 36

the signature and handwriting on the second page of this copy appear similar to that of Senator Durenberger.

6. The ABA did not invite Senator Durenberger to the September 26th Conference for the purpose of having him promote his books. To the best of my knowledge, the ABA has never sponsored a book promotion at such a substantive conference. If the Senator or his staff had stated that he was interested in appearing only if he could promote his books, I would have withdrawn the invitation. No such statement was made to me.

NINA GROSS

SUBSCRIBED AND SWORN to before me this 19th day of January, 1990.

Notary Public

My Commission Expires: 4-30-90

[SEAL]

ATTACHMENT A

SPECIAL
COUNSEL
HEARING
EX. 37

AFFIDAVIT

I, TED HEYDINGER, being duly sworn, do depose and state as follows:

1. I am the Vice President of Government Relations for the Computer and Business Equipment Manufacturers Association (CBEMA). I have held this position since May, 1984.

2. Periodically, CBEMA sponsors a meeting for Washington representatives of our member companies to reviev current issues. Occasionally I ask a Washington representative to select the guest speaker. In this instance, Barbara Washburn, a former legislative assistant to Senator Durenberger, was asked to select the guest speaker. Ms. Washburn was then employed by Control Data, a member company of CBEMA.

3. It is my understanding that Ms. Washburn extended a verbal invitation to Senator Durenberger to speak at CBEMA's legislative council meeting held on May 15, 1985 for which CBEMA was prepared to pay a $1,000 honoraria.

4. On May 14, 1985, I recall authorizing a $1,000 honoraria check payable to Senator Durenberger representing payment for his speaking engagement scheduled for May 15, 1985. This check was subsequently voided and replaced.

5. On May 20, 1985, I recall authorizing a $1,000 honorarium check payable to Piranha Press representing payment for Senator Durenberger's speaking engagement on May 15, 1985. Although I do not have an independent recollection of the events that lead to the original check payable to Senator Durenberger being replaced with the check payable to Piranha Press, I do recall being specifically instructed to do so by a member of Senator Durenberger's staff.

6. I thought it was unusual that the payment was made to Piranha Press as it is customary for the check to be written directly to the speaker. I did not inquire as to the reasoning for payment to Piranha Press and do not recall Senator Durenberger's staff member offering any explanation for such.

7. On May 21, 1985, I sent a letter together with the $1,000 honorarium chick to Piranha Press stating "The enclosed check is being sent to you at the request of Senator Durenberger." This letter is appended hereto as Attachment A. I have never spoken directly with Senator Durenberger about this matter and the statement, "...at the request of Senator Durenberger.", was meant to imply the Senator's staff.

8. Also on May 21, 1985, I authored a letter to Senator Durenberger stating "As per the instructions of your staff, your honorarium has been sent to Piranha Press." This letter is appended hereto as Attachment B.

9. The $1,000 constituted a payment of honorarium and in no way represented payment for the promotion of the Senator's book.

10. I attended Senator Durenberger's address during which he spoke on a vide range of issues including: Tax reform, general human resource, and health issues. I do not recall the Senator promoting his book nor was the book displayed or offered for sale.

Ted A. Heydinger

SUBSCRIBED AND SWORN TO before me this 6th day of March 1990.

Angelene R. Sherard
Notary Public

My Commission Expires: 12-14-91

Attachment A

Ted A. Haydinger
Vice President

May 21, 1985

The Piranha Press
4504 Excelsior Blvd.
Minneapolis, Minnesota 55416

Dear Sirs:

The enclosed check is being sent to you at the request of Senator Durenberger following his address to our Legislative Council meeting on May 15, 1985.

Thank you for your attention to this matter.

Sincerely,

Ted A. Haydinger

SUPPORTING DOCUMENT(S)
Rec'd.

Attachment B

Ted A. Heydinger
Vice Pre.

May 21, 1985

The Honorable David Durenberger
SR-375
Washington, D.C. 20510

Dear Senator Durenberger:

Thanks again for addressing our Legislative Council on the tax and trade issues currently before the Senate. Your candid remarks were both entertaining and enlightening.

As per the instructions of your staff, your honorarium has been sent to Piranha Press.

I look forward to working with you throughout the year as the tax reform proposal is developed.

Sincerely,

Ted A. Heydinger

Rec'd. _____

Computer and Business Equipment Manufacturers Association 311 First Street N.W. [illegible] Washington D.C. 20001 (202) 737-8888

AFFIDAVIT

I, PETER E. HOLMES, being duly sworn, do depose and state as follows:

1. I am a consultant for legislative affairs with the law firm of Groom and Nordberg. My business address is 1701 Pennsylvania Avenue, N.W., Washington, D.C. 20006. In addition, I serve as a consultant to the Puerto Rico, U.S.A. Foundation, which is registered pursuant to the Federal Regulation of Lobbying Act.

2. The Foundation began in 1984 with a membership of approximately fifteen U.S. industrial and manufacturing companies that do business in Puerto Rico. The Foundation, which has grown to include approximately seventy member companies, conducts educational programs for Members of Congress and Congressional staff about issues of importance to these companies, particularly Section 936, the Possession's Tax Credit. As part of its educational efforts, the Foundation or its individual member companies organize approximately three to six trips per year to Puerto Rico during which Members of Congress and staff meet for in-depth briefings with local government and private sector officials and visit manufacturing facilities.

3. I planned such a visit to Puerto Rico for the end of December 1985. In November 1985, I was speaking to Senator David Durenberger about other matters and I invited him to join this trip to Puerto Rico. I invited the Senator because I knew that he, as a member of the U.S. Senate and its Finance Committee, had an interest in tax legislation.

4. On December 4, 1985, I spoke with Douglas Kelley of Senator Durenberger's staff, who accepted the Foundation's invitation. Mr. Kelley indicated to me during this conversation that Senator Durenberger had written a book on health care and would like to have a related speaking engagement arranged as part of the trip to Puerto Rico. I informed Mr. Kelley that it would be difficult to arrange this because the trip was planned for the week after Christmas, when most Puerto Ricans are on

SPECIAL
COUNSEL
HEARING
EX. 38

holiday. In any event, it was my hope to focus the Senator's attention during this trip on the tax issues that were of concern to the Foundation.

5. On December 4, 1985, the same day as my conversation with Mr. Kelley, I wrote to him to confirm our discussion regarding plans for Senator Durenberger's trip to Puerto Rico. A copy of this letter is appended hereto as Attachment A. In this letter, I stated that events were being planned for December 27 through 31, 1985 on the topic of Section 936 of the Internal Revenue Code. I also reiterated that arranging a speech for the Senator in connection with his books might prove to be difficult.

6. Shortly after I wrote this letter, I learned that Senator Durenberger was available to remain in Puerto Rico after December 31st. My understanding was that Senator Durenberger had business planned in California for the latter part of the first week of January and would travel to California directly from Puerto Rico.

7. When I learned that the Senator could remain in Puerto Rico after December 31st, I contacted Richard Thompson, a Vice President of the Squibb Corporation, which is a Foundation member. I suggested that Squibb arrange a breakfast speaking engagement after the New Year for the Senator to address Puerto Rico manufacturers on economic and tax matters. I also suggested that it would be appropriate for Squibb to provide an honorarium for Senator Durenberger's appearance.

8. I also contacted Bradford Gary, the Director of Governmental Affairs for Travenol Laboratories ("Travenol"), now known as Baxter Healthcare Corporation, regarding the fact that Senator Durenberger would be in Puerto Rico on January 2, 1986. Travenol was also a Foundation member. Mr. Gary handled all of the arrangements for the Senator's meeting with Travenol representatives on January 2, 1986.

9. On December 11, 1985, I wrote to Mr. Kelley to inform him of the events that had been planned for the Senator's trip. A copy of this letter is appended hereto as Attachment B. I then sent a tentative itinerary to the Senator's aide, Jim Roane, on December 18, 1985. A copy of this letter and itinerary is appended hereto as Attachment C. It was my understanding that Mrs. Durenberger would be accompanying the Senator on the trip.

10. In connection with trips to Puerto Rico, it is the Foundation's practice to pay the travel expenses for a Member of Congress and his or her spouse, but not an honorarium. In accordance with this practice, I requested that the Foundation issue a check for $2,229.56 for airfare that had been arranged by the Senator's staff. A copy of this request is appended hereto as Attachment D.

11. I again wrote to Mr. Roane on December 20, 1985 and included with my letter the final itinerary for Senator Durenberger's trip. A copy of this letter and itinerary is appended hereto as Attachment E. The Foundation then issued a check dated December 23, 1985 for airfare for the Senator and his wife. A copy of this check, which was hand delivered to the Senator's office, is appended hereto as Attachment F.

12. Shortly thereafter, I learned that Mrs. Durenberger would not be travelling with the Senator, and that his son Charles would accompany him instead. The Foundation's policy is to pay the expenses for the Member and his or her spouse only. I am unaware of any other time that the Foundation has paid the travel expenses for a Member's child. However, because the Foundation had already made the payment to Senator Durenberger when I learned of the substitution of Charles for Mrs. Durenberger, I did not raise this issue with the Senator's office. As a courtesy to the Senator, the Foundation did arrange for a separate hotel room for Charles in Puerto Rico.

13. On December 28th when I met the Senator at the airport, I learned that another of the Senator's sons, Michael, also was accompanying him on this trip. This did not create an

inconvenience for the Foundation, as the Senator's two sons simply shared the previously reserved room.

14. I accompanied Senator Durenberger to each of the planned events between December 28th and December 31st. I took the Senator and his two sons to mass on December 29th and played golf with the Senator later the same day. We attended a breakfast with the Governor of Puerto Rico and took a tour of the Upjohn plant, followed by a luncheon with Upjohn representatives, on December 30th. I believe that one of the Senator's sons may have attended the breakfast with the Governor but do not recall whether either son was present at the subsequent activities.

15. I departed Puerto Rico on December 31st. Senator Durenberger's schedule was open until January 2, 1986. The itinerary that I prepared for the Senator included a breakfast meeting sponsored by Squibb representatives on January 2nd, which I had arranged. In addition, the itinerary included a hearing and luncheon arranged by the Healthcare Financial Management Association. These latter activities were planned entirely by the Senator's staff. Finally, Senator Durenberger was scheduled to tour the Travenol plant and meet with local officials on the island of Culebra during the afternoon of January 2nd, and to leave Puerto Rico for California on January 3rd.

16. The Foundation paid the lodging, food, and entertainment expenses billed to Senator Durenberger's and Charles' rooms. These expenses totalled $3,215.64 for the period December 28, 1985 through January 2, 1986. Copies of the bills reflecting these charges are appended hereto as Attachment G. The Foundation considered the entertainment and other miscellaneous expenses reflected on these bills, such as greens fees and charges at the hotel shop, as reasonable incidental expenses related to the trip.

17. On February 7, 1990, I reviewed an article from a newspaper in St. Paul, Minnesota, which stated that John Grunseth, a candidate for Governor of Minnesota and an executive with

Foundation member Ecolab, Inc., alleged that Mr. Kelley attempted to sell him $15,000 worth of books in 1985 because of Ecolab's affiliation with the Foundation. A copy of this article is appended hereto as Attachment H. This was the first time that I heard of this alleged attempted sale of books.

PETER E. HOLMES

SUBSCRIBED AND SWORN TO before me this 2nd day of February, 1990.

Notary Public

My Commission Expires: 4-14-91

[SEAL]

ATTACHMENT A

PUERTO RICO, U. S. A. FOUNDATION
SUITE 700
1775 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006

(202) 857-0620
DEX (202) 659-6503

December 4, 1985

Mr. Doug Kelley
Honorable Dave Durenberger
United States Senate
154 Russell Senate Office Bldg.
Washington, D.C. 20510

Dear Doug:

I enjoyed talking with you this morning and learning of the Senator's interest in visiting Puerto Rico.

As mentioned, we would be pleased to do all that we can to help with the Sentor's arrangements. Congressman and his wife, , will be in Puerto Rico between December 27 and 31st. Several dinners and other activities involving Section 936 have been planned for the Congressman. We would be honored -- and very pleased -- to have the Senator involved in those activities.

Whether I can arrange a special speech for the Senator in connection with his books is something I will look into, but may prove difficult in light of the holiday season on the island.

Enclosed for your information is the list of member companies of the Puerto Rico USA Foundation. Also enclosed is a flyer on Section 936, which includes on the back full-page ad the Foundation ran in the September 9 edition of the New York Times. This ad sets forth the Foundation's arguments in support of retaining the Section 936 tax incentive.

I look forward to hearing from you after you discuss scheduling with the Senator.

With warm regards -- and to the Senator.

Sincerely,

Peter E. Holmes

Enclosures

PUERTO RICO, U. S. A. FOUNDATION
SUITE 700
1775 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006
(202) 857-0620
TELEX (202) 659-4503

MEMBER COMPANIES

Abbott Laboratories
Alberto-Culver Co.
American Cyanamid Company
American Home Products
American Hospital Supply Corporation
Arthur Andersen & Co.
Avon Products, Inc.
Banco Popular de Puerto Rico
Baxter Travenol Laboratories, Inc.
Bristol-Myers Company
C. R. Bard, Inc.
Carter-Wallace, Inc.
The Chase Manhattan Bank, N.A.
Chesebrough-Pond's Inc.
Citibank, N.A.
The Coca-Cola Company
Colorcon, Inc.
ConAgra, Inc.
Cooper Laboratories, Inc.
Crowley Maritime Corp.
Deloitte, Haskins + Sells
Digital Equipment Corporation
Drexel Burnham Lambert, Inc.
DSC Communications Corporation
Economics Laboratory Inc.
E. I. duPont deNemours & Co.
Eli Lilly and Company
Fluor Corporation/Daniel Construction Company
General Electric Company
Gould, Inc.
The Grow Group, Inc.
Hewlett-Packard Co.
Inland Container Corporation
Intel Corporation
International Playtex Inc.
Johnson & Johnson
Lanox Inc.
Loctite Corporation
Martinez, Odell, Calabria & Sierra
McConnel Valdes Kelly Sifre Griggs & Ruiz-Suria
Medtronic, Inc.
The Mentholatum Co., Inc.
Merck & Company, Inc.
Merrill Lynch Government Securities of Puerto Rico, S.A.
Millipore Corporation
Motorola, Inc.
Nabisco Brands Inc.
O'Neill & Borges
Pall Corporation
Paradyne Corporation
Pelton Company
Pepsico, Inc.
Pfizer, Inc.
Phillips Petroleum Company
Pittway Corporation
Price Waterhouse
Production Graphics Corp.
Prudential-Bache, Puerto Rico, Inc.
Revlon
R. J. Reynolds Tobacco International
Richardson-Vicks Inc.
Roche Products Inc.
Schering-Plough Corporation
Sea-Land Corporation
G. D. Searle & Co.
SmithKline Beckman Corporation
Squibb Corporation
Sterling Drug Inc.
Sun Refining & Marketing Co.
Superba Inc.
Syntex Corporation
United States Surgical Corp.
Upjohn Company
Wang Laboratories, Inc.
Warner Lambert
The West Company
Westinghouse Electric Corporation

ATTACHMENT 8

PUERTO RICO, U. S. A. FOUNDATION
SUITE 700
1775 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006
(202) 857-0620
DEX (202) 659-4503

December 11, 1985

The Honorable Dave Durenberger
United States Senate
154 Russell Senate Office Bldg.
Washington, D.C.

Attn: Doug Kelly

Dear Doug:

As per our telephone conversations, enclosed is a first draft of the proposed itinerary in Puerto Rico for the Senator.

My wife and I will be on the same plane as the Senator going down. Regrettably, we will have to return to Washington on Tuesday afternoon, December 31. Congressman and his wife, , will arrive late December 27 and also depart on December 31.

The Senator's schedule is open for your planning purposes, with the exception of the Saturday night function at the Governor's Mansion and the Monday morning briefings on Section 936, plant tour and luncheon. As mentioned, Squibb hopes to sponsor a breakfast for the Senator on Thursday, January 2. Details of this remain to be worked out.

Since you mentioned the Senator's interest in golf, I have taken the liberty of setting a couple of tee times at the beautiful and challenging Dorado Beach courses: one, for 9:30 a.m. on Saturday, December 28; the other for 11:00 a.m. on Sunday, December 29. These can always be changed to accommodate the Senator.

As noted, we have confirmed reservations at the Cerromar Beach Hotel (right next to the Dorado Beach Hotel). This is a lovely Hyatt-owned facility; however, I prefer the Dorado Beach Hotel. We are still seeking space there and should have some word prior to departure.

Please let me know if I can be of further assistance. I will be in touch as details sharpen up.

With warm regards.

Sincerely,

Peter E. Holmes

Enclosure

ATTACHMENT C

PUERTO RICO, U. S. A. FOUNDATION
SUITE 900
1775 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006

(202) 887-0620
DEX (202) 659-4303

December 18, 1985

Dear Jim:

Here is the most recent version of the Senator's itinerary for the Puerto Rico trip. There still are a few details of events for Monday, December 30, to be worked out.

I will be out of the office the remainder of today and again tomorrow morning, but will be back in by noon on Thursday. Please don't hesitate to call me tomorrow afternoon if you or the Senator have further questions.

I'll be back to you with any changes.

Best

Peter Holmes

PUERTO RICO, U. S. A. FOUNDATION
SUITE 700
1775 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006
(202) 857-0620
DEX (202) 659-4503

December 18, 1985

PUERTO RICO
December 28 - January 3

MASTER ITINERARY

Friday, December 27

Anne and Peter Holmes

09:02 a.m. - Depart Baltimore/Washington - Eastern 947

01:20 p.m. - Arrive San Juan - Will get Hertz rental car and drive selves to Cerromar Beach Hotel

Congressman _____, wife _____

08:10 a.m. - Depart Washington/National - Eastern 523

10:00 a.m. - Arrive Atlanta

11:05 a.m. - Depart Atlanta - Eastern 989

03:24 p.m. - Arrive San Juan - Met by Val Eigenmann of Squibb Corporation. Driver will transport _____ to Cerromar Beach Hotel (809/797-1010)

Saturday, December 28

Senator Durenberger

09:40 a.m. - Depart Baltimore/Washington - Eastern 1947

01:55 p.m. - Arrive San Juan - Met by Val Eigenmann of Squibb Corporation. Squibb driver will transport Senator to Cerromar Beach Hotel.

08:00 p.m. - Dinner - Su Casa at Dorado Beach Hotel , Durenberger and Holmeses.

Sunday, December 29

Morning, afternoon and evening - open

Arrangements will be made for Senator Durenberger to attend mass. ~~at Dorado~~ - Saturday 5:30 Sunday 7, 9 11 1 p.m

11:00 a.m. - Reservations for Senator Durenberger; Peter Holmes; and Carl Nordberg, executive director, PRUSA Foundation - Dorado Beach Hotel - West Course.

Monday, December 30

~~08:30 a.m.~~ 8:15 a.m. - Breakfast at hotel, with briefing on Section 936 by Dr. Bertram Finn (representing P.R. Chamber of Commerce), Salvador Casellas, Counsel to PRUSA and former Secretary of Treasury. National security briefing by Admiral William J.M. O'Connor, commander, U.S. Naval Forces, Caribbean.

10:30 a.m. - Depart hotel for Upjohn plant in Arecibo. Val Eigenmann will supply transportation.

11:15 a.m. - Arrive Upjohn plant, tour facility.

12:00 noon - Luncheon at Upjohn hosted by John Martin, V.P. and Plant Manager - 809/846-4900. (Carmen Rivera) home: 809/763-7951

01:30 p.m. - Depart for hotel.

02:15 p.m. - Arrive hotel.

Remainder of afternoon and evening - free

Tuesday, December 31

Holmeses and Vander Jagts:

12:00 noon - Depart hotel for airport

12:45 p.m. - Arrive airport

01:40 p.m. - depart for Montego Bay - Air Jamaica 64

02:20 p.m. - Holmeses depart for Baltimore - Eastern 946.

Senator Durenberger:

Morning, Afternoon and Evening - open

Wednesday, January 1

Open

Thursday, January 2

Senator Durenberger:

07:15 a.m. - Met by Val Eigenmann of Squibb Corporation and driver for trip to San Juan.

08:00 a.m. - Breakfast meeting with industry representatives at Caribe Hilton Hotel 809/721-3171 - hosted by Squibb Corporation - Senator speaks.

10:00 a.m. - Hearing arranged by Healthcare Financial Management Assn. (HFMA) (Senator's staff has details).

12:00 noon - Luncheon sponsored by HFMA. (Senator's staff has details).

02:00 p.m. - Helicopter departure for trip to Culebra - hosted by Brad Gary of Baxter Travenol.

- Helicopter will return Senator to hotel.

December 20, 1985

ATTACHMENT D

Vicki-

I need to have a check in the amount of $2,229.56 made out to Senator Dave Durenberger drawn on PRUSA's account.

This is for airline tickets for the Senator and Mrs. Durenberger from Baltimore/Washington on December 28 to San Juan, Puerto Rico, and from San Juan on January 3 to Los Angeles.

The Senator's office is mailing us the invoice for the ticket, but I wanted to get this check to them today, if possible.

Many thanks

Peter Holmes

paid 12/23/85

THEODORE B. GROOM
CARL A. NORDBERG, JR.
ROBERT B. HARDING
LAWRENCE J. HASS
LOUIS T. MAZAWEY
MICHAEL F. KELLEHER
IRENE PRICE
GARY M. FORD
DANIEL NOROWITZ*
ROBERT P. GALLAGHER
STEPHEN M. SAZON
DOUGLAS W. ELL
WESLEY D. WORNOM
JOHN P. McALLISTER
TERRENCE M. DENEEN
CURTIS L. HUNCY
WILLIAM G. SCHIFFBAUER
MARY GALENT LONG
EDWARD WEISS

*ADMITTED IN VA ONLY

LAW OFFICES
GROOM AND NORDBERG
CHARTERED
SUITE 700
1378 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006

(202) 857-0620
DEX (202) 659-4300

ATTACHMENT E

HOWARD J. SILVERSTONE
OF COUNSEL

PETER E. HOLMES
CONSULTANT
LEGISLATIVE AFFAIRS

December 20, 1985

Dear Jim:

Here is what should be the finalized version of the Senator's itinerary for the trip to Puerto Rico. Upon arrival in San Juan, the Senator should look for the Squibb Corporation driver in the Eastern luggage area. The driver will be clearly identified.

A couple of changes from the earlier, now out-dated, itinerary I forwarded to you.

1. We will definitely be staying at the Cerromar Beach Hotel.

2. On Saturday night, December 28, I am hosting a private dinner for the Durenbergers and at Su Casa at Dorado Beach; we will not be dining that night with the Governor.

3. On Monday morning, December 30, the Senator, Congressman and I will be having a working breakfast with the Governor before going to the Upjohn plant.

A separate breakfast and tour will be held that morning in San Juan for the ladies, including Mrs. Durenberger, if she can make the trip.

Please call if you have further questions.

Best

Peter Holmes

PUERTO RICO, U. S. A. FOUNDATION
SUITE 900
1775 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006
(202) 857-0620
DEX (202) 659-4503

December 19, 1985

Puerto Rico Trip
December 28 - January 3

ITINERARY FOR SENATOR DURENBERGER

Saturday, December 28

09:40 a.m. - Depart Baltimore/Washington - Eastern 1947

01:55 p.m. - Arrive San Juan - Met in Eastern luggage area by Val Eigenmann of Squibb Corporation. Squibb driver will transport to hotel.

02:45 p.m. - Arrive Cerromar Beach Hotel

Hotel Dec. 28 - Jan. 3: Cerromar Beach Hotel
809/796-1010

08:00 p.m. - Dinner - Su Casa at Dorado Beach Hotel with , and ; Anne and Peter Holmes.

Sunday, December 29

Morning, afternoon and evening - open

Arrangements will be made for Senator to attend mass in Dorado. Masses: 7 a.m., 9 a.m., 11 a.m.

11:00 a.m. - Reservations for Senator Durenberger; Peter Holmes; and Carl Nordberg, executive director, PRUSA Foundation - Dorado Beach Hotel - West Course.

Monday, December 30

08:15 a.m. - Durenbergers, and Holmeses depart hotel for La Fortaleza in San Juan.

09:00 a.m. - Arrive La Fortaleza (the Governor's Mansion) 809/721-0184.

- Senator, Congressman and Peter Holmes at breakfast hosted by Governor Rafael Hernandez-Colon. Also in attendance: Antonio Colorado, Administrator of Economic Development Administration (FOMENTO), Admiral William J.M. O'Connor, commander, U.S. Naval Forces, Caribbean; other P.R. Government officials; and Carl Nordberg, executive director, Puerto Rico USA Foundation.

- Mrs. Durenberger, Mrs. . and , Mrs. Nordberg and Mrs. Holmes hosted at separate breakfast by Mrs. Colorado (Delia), Luisa Cerar and Blanca Mera. Tour La Forteleza, Old San Juan and return to hotel by noon.

11:00 a.m. - Senator, Congressman and Peter Holmes depart La Fortaleza for Upjohn plant in Arecibo.

12:15 p.m. - Arrive Upjohn plant in Arecibo - met by John Martin, V.P. and Plant Manager - 809/846-4900. Briefing and tour of plant.

01:30 p.m. - Light lunch hosted by John Martin.

02:30 p.m. - Depart for hotel.

03:00 p.m. - Arrive Cerromar Beach Hotel.

Remainder of afternoon and evening - open.

Tuesday, December 31

Open

Wednesday, January 1

Open

Thursday, January 2

07:15 a.m. - Met by Val Eigenmann of Squibb Corporation and driver for trip to San Juan.

08:00 a.m. - Breakfast meeting with industry representatives at Caribe Hilton Hotel 809/721-3171 - hosted by Squibb Corporation - Senator speaks.

10:00 a.m. - Hearing arranged by Healthcare Financial Management Assn. (HFMA) (Senator's staff has details).

12:00 noon - Luncheon sponsored by HFMA. (Senator's staff has details).

02:00 p.m. - Helicopter departure for trip to Culebra - hosted by Brad Gary of Baxter Travenol.

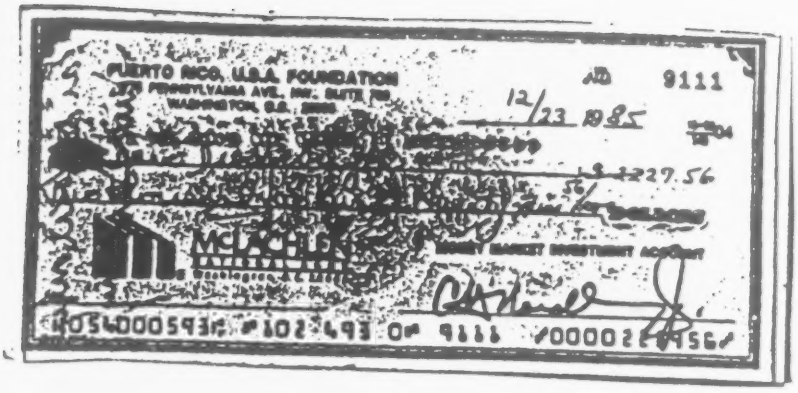
- Helicopter will return Senator to hotel.

Friday, January 3

08:30 a.m. - Met by Squibb Corporation driver for trip to airport.

09:51 a.m. - Depart San Juan for Los Angeles - Northwest 519.

ATTACHMENT F



PR US FOUNDATION STE 700
775 PENNSYLVANIA AVENUE
WASHINGTON, DC 20005

AMOUNT ENCLOSED
$_____

ACCOUNT NO.
779

DATE 1986	CODE NO.	TICKET NO.	EXPLANATION	CHARGES	CREDITS
DEC28	222	0909156	BEVERAGE	4.50	
DEC28	222	0909156	TIP	.70	
DEC28	012	0077900	ROOM	175.00	
DEC28	012	0077900	ROOM TAX	10.50	
DEC29	222	0014023	SHOPS	32.20	
DEC29	242	3587756	BEVERAGE	3.00	
DEC29	242	3587756	TIP	.45	
DEC29	242	3593656	BEVERAGE	6.00	
DEC29	242	3593656	TIP	.90	
DEC29	242	3596856	BEVERAGE	6.00	
DEC29	242	3596856	TIP	1.00	
DEC29	242	3620156	BEVERAGE	6.00	
DEC29	242	3620156	TIP	.90	
DEC29	012	0077900	ROOM	175.00	
DEC29	012	007/900	ROOM TAX	10.50	
DEC30	492	0164999	TELEPHONE	2.17	
DEC30	492	0165199	TELEPHONE	2.41	
DEC30	242	3709456	BEVERAGE	6.50	
DEC30	242	3709456	TIP	1.00	
DEC30	222	0994023	BEVERAGE	6.00	
DEC30	222	0994023	TIP	.90	
DEC30	222	0991923	BEVERAGE	6.00	
DEC30	222	0991923	TIP	.90	
DEC30	222	0992723	BEVERAGE	6.00	
DEC30	222	0992723	TIP	.90	
DEC30	132	1897156	FOOD	28.00	
DEC30	132	1897156	TIP	4.50	
DEC30	132	1897156	SERV. CHG	2.00	
DEC30	232	1561640	BEVERAGE	5.00	

ACCOUNT NO.	PREVIOUS BALANCE	CURRENT CHARGES	Payments-Credits	AMOUNT DUE
779				

Billing Date
01/07/86

CERROMAR BEACH HOTEL
Dorado, Puerto Rico 00646
Tel. (809) 796-1010

E. P.
•12• 01/03/86

If payment has been submitted prior to receiving this statement please disregard.

152502

ATTACHMENT 6

CERROMAR BEACH HOTEL
Dorado, Puerto Rico 00646
Tel. (809) 796-1010

BILLING DATE
01/07/86

PAGE 2

152902

DURENBURGER, MR. CHARLES
PR US FOUNDATION STE 700
775 PENNSYLVANIA AVENUE
WASHINGTON, DC 20005

PLEASE INDICATE AMOUNT ENCLOSED
$_____

ACCOUNT NO.
779

DATE 1986	CODE NO.	TICKET NO.	EXPLANATION	CHARGES	CREDITS
DEC30	232	1561640	TIP	.75	
DEC30	012	0077900	ROOM	175.00	
DEC30	012	0077900	ROOM TAX	10.50	
DEC31	242	3723219	BEVERAGE	7.25	
DEC31	242	3723219	TIP	1.10	
DEC31	242	2135840	COURT FEES	10.00	
DEC31	242	3719340	BEVERAGE	6.00	
DEC31	242	3719340	TIP	.90	
DEC31	242	3713540	BEVERAGE	3.00	
DEC31	242	3713540	TIP	.45	
DEC31	242	3679540	BEVERAGE	3.75	
DEC31	242	3679540	TIP	.60	
DEC31	232	1579419	BEVERAGE	4.50	
DEC31	132	1901519	FOOD	6.00	
DEC31	132	1901519	SERV. CHG.	1.00	
DEC31	132	1904256	FOOD	17.00	
DEC31	132	1904256	TIP	2.85	
DEC31	132	1904256	SERV. CHG.	2.00	
DEC31	232	1594040	BEVERAGE	4.00	
DEC31	232	1594040	TIP	.60	
DEC31	012	0077900	ROOM	175.00	
DEC31	012	0077900	ROOM TAX	10.50	
JAN01	242	3699056	BEVERAGE	6.00	
JAN01	242	3699056	TIP	1.00	
JAN01	242	3696956	BEVERAGE	6.00	
JAN01	242	3696956	TIP	1.00	
JAN01	242	3697456	BEVERAGE	20.50	
JAN01	242	3697456	TIP	3.10	
JAN01	362	0283140	SHOPS	5.00	

ACCOUNT NO.	PREVIOUS BALANCE	CURRENT CHARGES	PAYMENTS/CREDITS	AMOUNT DUE
779				

STATEMENT

Dorado, Puerto Rico 00646
Tel. (809) 796-1010

BILLING DATE
01/07/86

PAGE 3

152502

DURENBURGER, MR. CHARLES
PR US FOUNDATION STE 700
775 PENNSYLVANIA AVENUE
WASHINGTON, DC 20005

PLEASE INDICATE AMOUNT ENCLOSED
$ _____

ACCOUNT NO.
779

DATE 1986	CODE NO.	TICKET NO.	EXPLANATION	CHARGES	CREDITS
JAN01	222	1044856	BEVERAGE	3.00	
JAN01	229	1044856	TIP	1.00	
JAN01	132	1908756	FOOD	24.00	
JAN01	132	1908756	TIP	4.00	
JAN01	132	1908756	SERV. CHG	2.00	
JAN01	012	0077900	ROOM	175.00	
JAN01	012	0077900	ROOM TAX	10.50	
JAN02	152	4580241	FOOD	22.00	
JAN02	152	4580241	TIP	4.00	
JAN02	322	0053640	SHOPS	15.90	
JAN02	312	0061823	SHOPS	20.00	
JAN02	229	1059519	BEVERAGE	3.50	
JAN02	229	1059519	TIP	1.00	
JAN02	222	1059419	BEVERAGE	6.50	
JAN02	222	1059419	TIP	1.50	
JAN02	242	3758123	BEVERAGE	5.00	
JAN02	242	3758123	TIP	.75	
JAN02	242	3756723	BEVERAGE	6.50	
JAN02	242	3756723	TIP	1.00	
JAN02	222	1070823	BEVERAGE	6.50	
JAN02	222	1070823	TIP	1.50	
JAN02	229	1067923	BEVERAGE	6.50	
JAN02	222	1067923	TIP	1.00	
JAN02	012	0077900	ROOM	175.00	
JAN02	012	0077900	ROOM TAX	10.50	
JAN03	002	1257212	KRAUSS, MS	2.00	*

ACCOUNT NO.	PREVIOUS BALANCE	CURRENT CHARGES	Payments-Credits	AMOUNT DUE
779	.00	1500.43	.00	1500.43

Billing Date
01/07/86

CERROMAR BEACH HOTEL
Dorado, Puerto Rico 00646
Tel. (809) 796-1010

E. P.
12 01/03/86

* INDICATES A LATE CHARGE 152502

If payment has been submitted prior to receiving this statement please disregard.

DURENBURGER, SEN/M
PR US FOUNDATION STE700
1775 PENNSYLVANIA AVE
WASHINGTON, DC 20005

PLEASE INDICATE AMOUNT ENCLOSED
$ _____

ACCOUNT NO.
780

DATE 1986	CODE NO.	TICKET NO.	EXPLANATION	CHARGES	CREDITS
DEC28	232	0901423	BEVERAGE	8.25	
DEC28	232	0901423	TIP	1.25	
DEC28	012	0078000	ROOM	175.00	
DEC28	012	0078000	ROOM TAX	10.50	
DEC29	492	0101399	TELEPHONE	3.61	
DEC29	492	0102399	TELEPHONE	2.41	
DEC29	132	4472741	FOOD	37.50	
DEC29	132	4472741	TIP	4.50	
DEC29	492	0164999	TELEPHONE	2.17	
DEC29	012	0078000	ROOM	175.00	
DEC29	012	0078000	ROOM TAX	10.50	
DEC30	492	0144799	TELEPHONE	8.50	
DEC30	492	0173799	TELEPHONE	2.40	
DEC30	492	0174799	TELEPHONE	1.00	
DEC30	492	0175799	TELEPHONE	1.00	
DEC30	492	0194099	TELEPHONE	1.00	
DEC30	492	0194299	TELEPHONE	1.00	
DEC30	492	0201599	TELEPHONE	1.00	
DEC30	242	3661856	BEVERAGE	3.00	
DEC30	242	3661856	TIP	.45	
DEC30	132	1897356	FOOD	24.00	
DEC30	132	1897356	TIP	5.00	
DEC30	232	1567240	BEVERAGE	5.00	
DEC30	122	3529201	FOOD	11.75	
DEC30	122	3529201	TIP	1.75	
DEC30	012	0078000	ROOM	175.00	
DEC30	012	0078000	ROOM TAX	10.50	
DEC31	492	0094299	TELEPHONE	1.93	
DEC31	492	0094399	TELEPHONE	2.17	

ACCOUNT NO.	PREVIOUS BALANCE	CURRENT CHARGES	Payments-Credits	AMOUNT DUE
780				

Billing Date
01/07/86

CERROMAR BEACH HOTEL
Dorado, Puerto Rico 00646 E. P.
Tel. (809) 796-1010 *124* 01/03/86

If payment has been submitted prior to receiving this statement please disregard.

152303

DURENBURGER, SEN/M
PR US FOUNDATION STE700
1775 PENNSYLVANIA AVE
WASHINGTON, DC 20005

PLEASE INDICATE AMOUNT ENCLOSED
$ _____

ACCOUNT NO.
780

DATE 1986	CODE NO.	TICKET NO.	EXPLANATION	CHARGES	CREDITS
DEC31	492	0122499	TELEPHONE	4.84	
DEC31	232	1576119	BEVERAGE	1.50	
DEC31	492	0173499	TELEPHONE	1.00	
DEC31	312	0057040	SHOPS	5.00	
DEC31	122	3932840	FOOD	11.75	
DEC31	122	3932840	TIP	1.75	
DEC31	492	0193899	TELEPHONE	2.93	
DEC31	462	3134356	GREEN FEES	36.00	
DEC31	462	3134356	CART RENTL	19.00	
DEC31	152	4927140	BREAKFAST	25.00	
DEC31	152	4927140	TIP	4.00	
DEC31	432	1804856	POOL MDSE	4.00	
DEC31	132	1903319	FOOD	43.00	
DEC31	132	1903319	TIP	8.00	
DEC31	132	1903319	SERV. CHG.	3.00	
DEC31	232	1584719	BEVERAGE	10.50	
DEC31	492	0233499	TELEPHONE	1.00	
DEC31	492	0233799	TELEPHONE	1.00	
DEC31	232	1023619	BEVERAGE	12.00	
DEC31	232	1023619	TIP	1.80	
DEC31	012	0078000	ROOM	175.00	
DEC31	012	0078000	ROOM TAX	10.50	
JAN01	312	0042941	SHOPS	17.05	
JAN01	232	1573019	BEVERAGE	5.00	
JAN01	232	1573019	TIP	.75	
JAN01	492	0234999	TELEPHONE	1.00	
JAN01	492	0235099	TELEPHONE	1.00	
JAN01	492	0131699	TELEPHONE	1.00	
JAN01	492	0144499	TELEPHONE	1.00	

ACCOUNT NO.	PREVIOUS BALANCE	CURRENT CHARGES	Payments-Credits	AMOUNT DUE
780				

Billing Date
01/07/86

CERROMAR BEACH HOTEL
Dorado, Puerto Rico 00646
Tel. (809) 796-1010

E. P.
#12# 01/03/86

152303

If payment has been submitted prior to receiving this statement please disregard.

Kelley says Grunseth lied over book deal

ATTACHMENT H

By Bruce Orwall
Staff Writer

ST. PAUL PIONEER PRESS DISPATCH 9/16/90 P. 1B

■ Sen. David Durenberger will face the Senate Ethics Committee Feb. 8. Page 5B

Independent-Republican gubernatorial candidate Doug Kelley, hoping that lie detector tests are admissible in Minnesota politics, Monday accused rival IR candidate Jon Grunseth of lying about Kelley's involvement in U.S. Sen. Dave Durenberger's ethical problems.

Kelley took a lie detector test over the weekend in the hope of disproving Grunseth's claim that Kelley, then Durenberger's chief of staff, tried to sell Grunseth's company $15,000 worth of Durenberger-authored books in December 1985.

The book sales are controversial because they are part of a U.S. Senate Ethics Committee inquiry, which is looking at Durenberger's use of book sales as a way of circumventing Senate limits on the acceptance of speaking fees from corporations and interest groups.

Grunseth, an executive with Ecolab Inc. in St. Paul, said Friday that Kelley attempted to sell him $15,000 worth of books in 1985 because of Ecolab's affiliation with the Puerto Rico U.S.A. Foundation. About that time, Durenberger made a trip to Puerto Rico that was partly paid for by the foundation.

"He's making a deliberate misstatement of the facts," Kelley said of Grunseth's statement Monday. "I'm calling on Jon Grunseth to recant his statements."

On Monday, Kelley said he could not even recall talking to Grunseth about Durenberger's Puerto Rico trip. But if he had, Kelley said, he wouldn't have solicited book sales.

"I stand by what I said," Grunseth responded. He said he would be willing to tell his story to the Senate Ethics Committee if he were to be subpoenaed.

"I can live with myself," he added.

Kelley said he called Grunseth on Saturday to dispute the claim, and Grunseth reportedly said, "I have to stand by my statement."

According to Grunseth, Kelley offered to make a deal with him during the phone call: If Grunseth would change his statement to say that Kelley was soliciting speaking fees or honoraria, then Kelley would not press the matter.

Not satisfied when Grunseth refused to back down, Kelley sought out Charles Yeschke, a former polygraph examiner for both the FBI and the Central Intelligence Agency. Kelley, a former assistant U.S. attorney, was acquainted with Yeschke during that time.

Kelley

According to Yeschke's report, Kelley denied the following statements:

"At any time, did you try to get Jon Grunseth to buy Dave Durenberger books? Did you, in any way, ask Jon Grunseth to buy Dave Durenberger books? Did you, in any way, try to sell Dave Durenberger books to anyone? Did you specifically solicit Jon Grunseth to buy Dave Durenberger books?"

Grunseth

Yeschke said on Monday that polygraphs have an 85-95 percent accuracy. While use of the tests in a political campaign is unusual, he added, "It would be a logical way of resolving a difference if there's no other way of checking on something."

Grunseth said he would not return volley and take a polygraph examination.

"I think it's absurd," Grunseth said. "It sounds to me like something Rudy Perpich would dream up."

AFFIDAVIT

I, LINDA HUGHES, being duly sworn, do depose and state as follows:

1. I am the Assistant for Administration for the Division of Government Relations of the American Psychiatric Association (APA). My office address is 1400 K Street, N.W., Washington, D.C. 20005. I have been employed by the APA for approximately seven years. I am the APA Division of Government Relation's Office Manager and am responsible for handling logistics for our educational meetings.

2. I drafted a letter of invitation for the signature of APA's Director of Government Relations, Jay Cutler, asking Senator Durenberger to be the keynote speaker at the APA's Federal Legislative Institute on March 18, 1985. A copy of this letter is appended hereto as Attachment A.

3. I believe that I was responsible for making the arrangements for the Senator's speech. Thus, after the Senator accepted our invitation, I believe that I contacted his staff to determine if his wife would be attending the dinner event, whether he would need audio visual equipment, etc.

4. I also recall that I had a series of telephone calls with a member of the Senator's staff regarding payment of the $2,000 honorarium for the Senator's appearance. Anne Kelly was my contact on the Senator's staff for these purposes.

5. I was present during Senator Durenberger's speech. I do not recall him discussing his book(s) or publisher during his remarks. There was no display of his book(s) at the event.

6. Immediately following the Senator's appearance, I was informed by a member of the Senator's staff, I believe Anne Kelly, that the Senator's honorarium payment should be made to Gary Diamond at Piranha Press. This was the first time that I had heard of Piranha Press or Mr. Diamond. This arrangement seemed odd, as in my past experience honorarium payments to Members of Congress were paid directly to the Member. The staff member did not mention the Senator's book(s) during any of these conversations.

SPECIAL
COUNSEL
HEARING
EX. 39

7. In response to this direction, I prepared a check request for payment of the $2,000 to Piranha Press. A copy of the check request form is appended hereto as Attachment B. I then informed Jay Cutler of this request. Mr. Cutler stated that he wanted to consult with the APA's General Counsel, Joel Klein. Mr. Cutler subsequently asked me, upon Mr. Klein's advice, to have APA's accounting department hold the check to Piranha Press. This was the last that I heard of this issue until January 1986.

8. In January 1986, Mr. Cutler showed me a letter dated January 15, 1986 which he had received from Gary Diamond. In the letter, Diamond asked that the APA send the $2,000 payment to him. A copy of the letter is appended hereto as Attachment C.

9. In response to Mr. Cutler's request, I drafted a letter to Senator Durenberger in response to Mr. Diamond's letter, accurately summarizing the various conversations and positions regarding the Senator's honorarium payment as of that time. A copy of this draft letter is appended hereto as Attachment D. Mr. Cutler later instructed me not to send this letter, and instead to send to Senator Durenberger a check in the amount of $2,000 made payable to the Senator. Copies of the cover letter and check are appended hereto as Attachment E.

10. In none of my discussions with the Senator's staff was there any specific mention of the Senator's book(s). The first time that I became aware of the Senator's publisher was after the

March 18th event at which the Senator spoke. Senator Durenberger's appearance before the APA was not a book promotion.

Linda Hughes
LINDA HUGHES

SUBSCRIBED AND SWORN TO before me this 17th day of January, 1990.

William E. Boynton
Notary Public

My Commission Expires: My Commission Expires [illegible]

[SEAL]

ATTACHMENT A

American
Psychiatric
Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

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Speaker-Elect
Aron Wolf, M.D.
Recorder

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American Journal of Psychiatry
John A. Talbott, M.D., *Editor*
Hospital & Community Psychiatry
Robert J. Campbell III, M.D., *Editor*
Psychiatric News

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Special Counsel and Director, Government Relations
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Steven S. Sharfstein, M.D.
Deputy Medical Director
Joanne Spurlock, M.D.
Deputy Medical Director
Jack W. White, D.B.A.
Deputy Director, Business Administration

January 23, 1985

The Honorable Dave Durenberger
The United States Senate
SR-375
Washington, D.C. 20510

Dear Senator Durenberger:

The American Psychiatric Association, a medical specialty society representing over 30,000 physicians nationwide, would be honored if you could be our Keynote Speaker at our 1985 Federal Legislative Institute dinner at 6 p.m. on Monday, March 18, 1985, at the Sheraton Grand on Capitol Hill in Washington, D.C.

The Institute, held biennially, provides a two-day intensive workshop in both policy and process affecting Federal health care decision-making for APA Federal Legislative Representatives from each of the fifty states and the APA elected leadership. Our members would be most interested in your views of the impending changes in health care policy being contemplated by Congress.

Your presentation would provide an important cornerstone, not only for our educational and political awareness program, but also for our member's participation in various issues workshops. These workshops will feature leaders in the business and insurance community as well as Congressional staff commenting upon psychiatric involvement in the changing public and private health care systems.

We look forward to a favorable response.

Sincerely,

Jay B. Cutler
Special Counsel and Director,
Division of Government Relations

ATTACHMENT B

AMERICAN PSYCHIATRIC ASSOCIATION

Mail Check Out AAP
Return Check to Office X L. Hughes Date 3/26/85

Please furnish a check as follows:

Payable to PIRANHA PRESS (ATTN: GARY DIAMOND)

Address 4504 EXCELSIOR BLVD

MINNEAPOLIS, MI 55416

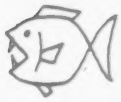
For Sen. Durenberger - Hyatt address - Fed. Exp. Outside

Amount $2,000 Charge to Account No. 956

APPROVED Linda Hughes
(Authorized Signature)

REQUEST FOR CHECK

PIRANHA



PRESS

Gary L. Diamond
Publisher

ATTACHMENT C

January 15, 1986

Mr. J. B. Cutler
American Psychiatric Association
1400 K Street NW
Washington, DC 20005

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Cutler:

In connection with Senator Durenberger's appearance before your group on March 18, 1985, you were to make payment in the amount $2,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT B

DRAFT

The Honorable Dave Durenberger
etc.

Dear Senator Durenberger:

I am writing to you in regard to your honorarium for your appearance before our Federal Legislative Institute last March in the hope that your intervention and advice can enable us to finally be able to make the proper payment to you.

Last March, my staff was directed by Anne Kelly of your office to contact Mr. Mike Mahoney regarding your honorarium. Mr. Mahoney advised us to make your honorarium payable to Gary Diamond c/o the Piranha Press in Minneapolis. Our attorney has advised us that this honorarium check may only be made payable to you. Your staff has insisted that the check may only be made payable to Gary Diamond.

We must follow the advice of our attorney in this regard. Today a letter was received from Mr. Diamond, again requesting payment. Difficulty I would appreciate your assistance, Senator, in helping us clear this matter up so that proper payment for your appearance, which was so well received by our attendees, can be made.

I await your response.

SY,

JBC

Attachment

cc: Mr. Diamond

ATTACHMENT E

American Psychiatric Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

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Recorder

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American Journal of Psychiatry

John A. Talbott, M.D., *Editor*
Hospital & Community Psychiatry

Robert J. Campbell III, M.D., *Editor*
Psychiatric News

Melvin Sabshin, M.D.
Medical Director

[illegible] Blackburn
Director, Public Affairs

Jay B. Cutler, J.D.
Special Counsel and Director, Government Relations

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Director, Publications and Marketing

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Deputy Medical Director

Steven S. Sharfstein, M.D.
Deputy Medical Director

Jeanne Spurlock, M.D.
Deputy Medical Director

Jack W. White, D.B.A.
Deputy Director, Business Administration

February 20, 1986

The Honorable David F. Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

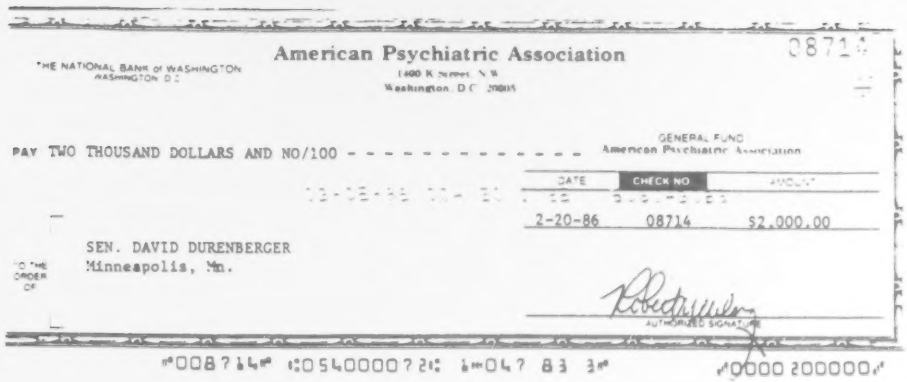
My apologies for the oversight in sending you the enclosed honorarium for your participation, which as you know was deeply appreciated, at our Legislative Institute.

With best wishes.

Sincerely,

Jay B. Cutler
Director, Division of
Government Relations

Linda
FYI



THE NATIONAL BANK OF WASHINGTON
WASHINGTON, D.C.

American Psychiatric Association
1400 K Street, N.W.
Washington, D.C. 20005

08714

PAY TWO THOUSAND DOLLARS AND NO/100 - - - - - - - - - - - - - -

GENERAL FUND
American Psychiatric Association

DATE	CHECK NO	AMOUNT
2-20-86	08714	$2,000.00

TO THE ORDER OF
SEN. DAVID DURENBERGER
Minneapolis, Mn.

AUTHORIZED SIGNATURE

"008714" :054000072: 4=047 83 3" "0000200000"

AFFIDAVIT

I, LISA JOHNSON, being duly sworn, do depose and state as follows:

1. During 1985, I was employed by the Real Estate Securities and Syndication Institute (RESSI), an affiliate of the National Association of Realtors (NAR). RESSI is a trade organization which represents individuals and corporations involved in real estate partnerships and syndications.

2. As part of my employment at that time, I was responsible for coordinating member activities, including a one day seminar sponsored by corporate members in the National Real Estate Investment Forum on April 19, 1985 in Washington, D.C. This seminar was part of a four day NAR conference.

3. Senator Packwood was originally scheduled as the keynote speaker. Senator Packwood was selected due to his chairmanship of the Senate Finance Committee and the then important issue of tax reform. Senator Packwood cancelled his appearance the afternoon prior to my departure to Washington, D.C. to staff the conference.

4. Subsequent to Senator Packwood's cancellation, Senator Durenberger was selected as a substitute keynote speaker. I have no recollection as to how and by whom Senator Durenberger was contacted. The contact was possibly made by Robert Walner, Program Chairman, or Duffy Wall of Duffy Wall & Associates. Payment arrangements were not discussed.

5. I attended Senator Durenberger's speech on April 19, 1985. As I recall, the Senator spoke on tax reform as well as health care.

SPECIAL
COUNSEL
HEARING
EX. 40

6. During Senator Durenberger's speech, I do not recall the Senator mentioning his book(s). Additionally, there was no display of the Senator's book(s) in the conference room.

7. On April 23, 1985, I prepared a check requisition for payment to Senator Durenberger in the amount of $2,000, wherein the following explanation was given: "Speaker payment for keynote luncheon presentation at "The Regulators and You" on 4/19/85". A copy of this requisition is appended hereto as Attachment A. The $2,000.00 payment was an honoraria for Senator Durenberger's speech and not for a book promotion.

8. On April 29, 1985, I sent a letter, under my signature, to Mr. Gary Diamond of Piranha Press. The letter explained the $2,000 check as "honorarium" for Senator Durenberger's luncheon address. Additionally, I explained that I was forwarding the check to Piranha Press under the direction of Anne Kelly, a member of Senator Durenberger's staff who I contacted that day for forwarding instructions. I did not forsee a problem in sending the check to Piranha Press since it was made payable to Senator Durenberger and his signature would be needed to cash it. A copy of this letter is appended hereto as Attachment B.

Lisa B. Johnson
LISA JOHNSON

SUBSCRIBED AND SWORN TO before me this 8th day of March.

Notary Public

My Commission Expires: _____.

[SEAL]

" OFFICIAL SEAL "
STEPHEN P. LEONG
NOTARY PUBLIC, STATE OF ILLINOIS
MY COMMISSION EXPIRES 3/19/93

NATIONAL ASSOCIATION OF REALTORS®

REALTOR®

CHECK REQUISITION

PAYABLE TO: Senator Dave Durenberger (202)224-3244 DATE 4/23/85

ADDRESS 375 Senate Russell Office Bldg CITY Washington STATE D.C. ZIP CODE 20510

EXPLANATION	ACCOUNT TO BE CHARGED	AMOUNT
Speaker payment for keynote luncheon presentation at "The Regulators & You" on 4/19/85	19-580-041005	$2,000.00
	RECEIVED APR 25 ACCOUNTS PAYABLE	
75835	TOTAL	$2,000.00

REQUESTED BY A. Johnson | DEPARTMENT/AFFILIATE RESSI | APPROVED BY Patricia Canter

DISTRIBUTION: WHITE & CANARY – TO ACCOUNTING DEPT. PINK – ORIGINATOR'S FILE COPY

DO NOT DESTROY THIS DOCUMENT

370

Attachment A

Attachment B

THE NATIONAL REAL ESTATE INVESTMENT FORUM
430 NORTH MICHIGAN AVENUE
CHICAGO, ILLINOIS 60611-4091
(312) 670-6760

April 29, 1985

Mr. Gary Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond,

I have enclosed a check for $2,000 made payable to Senator Dave Durenberger as an honorium for his luncheon address at our program, "The Regulators and You," which was held on April 19, 1985 in Washington, D.C. Ann Kelly, a member of his staff, asked me to forward the check to you.

If you have any questions, please do not hesitate to contact me at the telephone number listed on the above letterhead. Thank you for your attention.

Very truly yours,

Lisa Johnson

Lisa B. Johnson
National Real Estate Investment Forum
Coordinator

Encl.

NATIONAL ASSOCIATION OF REALTORS® Nº 132426
CHICAGO, ILLINOIS

REALTOR®

DATE	CHECK NO.	PAY TO THE ORDER OF	AMOUNT
APR2585	132426	SENATOR DAVE DURENBERGER	$2000.00 ■ $2000.00 ■

GENERAL ACCOUNT

AMERICAN NATIONAL BANK AND TRUST COMPANY OF CHICAGO

⑈132426⑈ ⑆071000770⑆ 00322679⑈

A DIVISION OF THE REAL ESTATE SECURITIES AND SYNDICATION INSTITUTE®

AFFIDAVIT OF PAUL JOHNSON

Before me, the undersigned officer, duly authorized to administer oaths, came Paul Johnson, who, upon being duly sworn, states under oath as follows:

I am providing this information and statement under oath, at the request of and for use by, the United States Senate Select Committee on Ethics, Washington, D.C.

I am Senior Vice President of the Washington, D.C. public relations firm of Fleishman-Hillard. Fleishman-Hillard is the registered lobbyist for the Pathology Practice Association (PPA), which has a Political Action Committee (PAC). In my capacity with the firm of Fleishman-Hillard, I supervised the arrangements for Senator David F. Durenberger to speak at the December 5, 1986 annual meeting of the PPA which was held in San Francisco, California.

The letter of invitation to Senator Durenberger dated August 26, 1986, signed by PPA's president, David Yates, mistakenly mentions the word honorarium. As a non-profit organization, the PPA customarily does not pay honoraria. In the event that an honorarium is required, we ask the Member to provide us with a formal request. In this case, Senator Durenberger did not request an honorarium, and the PPA PAC made a $5,000.00 contribution to his re-election campaign. The PPA's check dated December 30, 1986 clearly demonstrates that this was a campaign contribution, as it is made payable to "Durenberger for U.S. Senate" and has the PAC's identifying Federal Election Commission number thereon. As a separate transaction, we paid for the Senator's air travel for his speech in California.

Senator Durenberger's office did not contact us about the use of this check, as I would expect would be done if there were any misunderstanding on their part as to its character as a campaign contribution.

I hereby affirm and attest that the above information is the truth, to the best of my knowledge.

This 17 day of July, 1989.

Paul Johnson
Affiant

Sworn to and subscribed before me this 17th day of July, 1989.

Janette P. Shaw
Notary Public
My Commission expires on the
____ day of _____, 19___.

NOTARY PUBLIC DISTRICT OF COLUMBIA
My Commission Expires October 14, 1993

SPECIAL
COUNSEL
HEARING
EX. 41

AFFIDAVIT

I, **CHARLES KAHN, III**, being duly sworn, do depose and state as follows:

1. I served as Senator David Durenberger's Legislative Assistant for health policy from the summer of 1984 through the summer of 1986. Currently, I am a staff member of the House Ways and Means Committee. My office address is 1106 Longworth Building, Washington, D.C. 20515.

2. At about the time I started working for Senator Durenberger, William Swanson was hired to prepare a manuscript of a book on health care with Senator Durenberger. As an incidental matter, I was asked to provide background materials and information to Mr. Swanson for use in development of the manuscript. In this regard, I met with Mr. Swanson on a few occasions to discuss the manuscript.

3. At some point after I joined the Senator's staff, I learned about the Senator's arrangement with the publisher of his books, Piranha Press, although I was not aware of the specific terms of that arrangement. I knew that the Senator had written a book on defense policy and was planning to write a book on health policy when I joined the staff.

4. I recall having been told that the Senator received a letter from the Federal Election Commission which sanctioned his arrangement with Piranha Press. From a purely political perspective, I was concerned about the public appearance if the income from book promotions was more than the honoraria limitations, although I assumed it was "o.k." from a legal perspective.

5. As the Senator's health aide, I frequently was the first person on the staff to receive invitations for him to appear before health care organizations. I also generally reviewed the invitations from such organizations that the Senator received directly. I do not recall any group inviting the Senator to promote his book(s). I made recommendations as to whether or not the Senator should accept invitations to health related events. My role also included assessing the amount specific groups were able to pay for his appearance. I gave these recommendations to the Senator's Administrative

SPECIAL
COUNSEL
HEARING
EX. 42

Assistant, Douglas Kelley, and/or the scheduler. It is my understanding that this information was passed along to Michael Mahoney, who handled the promotional appearances for Piranha Press.

6. I was not aware of the criteria used to differentiate an appearance for which the Senator received honorarium and the promotional appearances for the Piranha Press publications. However, I did know that fees in excess of $2,000 were sometimes paid for the promotions of the Piranha Press books.

7. I was aware that Mr. Mahoney negotiated the terms of the Senator's Piranha Press promotional appearances. On occasion groups called me after being contacted by Mr. Mahoney to inquire about the Piranha Press arrangement. I explained to these groups that Mr. Mahoney was the counsel to Piranha Press and arranged the promotional appearances related to the books for the Senator.

8. On a few occasions, I received complaints from lobbyists concerning the "heavy handedness" Mr. Mahoney used in negotiating the Senator's book promotions, and specifically about his efforts to negotiate for the highest promotional fee possible for the organizations in question. I recall discussing this issue with Michael Bromberg, Executive Director of the Federation of American Health Systems. I spoke with Mr. Mahoney about these complaints. In addition, I mentioned the complaints to Mr. Kelley and may have discussed the subject with the Senator.

9. I sometimes accompanied the Senator to his health care speeches. I recall that the Senator's driver, Jim Roan, had copies of the Senator's books in the car used to drive to the appearance. I do remember the Senator's books were sometimes displayed at these appearances. Until the health book was completed, I remember at certain appearances the Senator saying he had written a book on defense policy which his publisher was offering for sale and was in the process of writing a book on health policy. I also specifically recall the Senator holding up a book at certain

appearances I attended. I do not recall his remarks from most of the appearances I attended. Generally, he mentioned the books and then went on to talk about broader subjects. I remember the Senator discussing the availability of the books for sale but I do not remember whether or not books were actually sold at the appearances I attended.

10. For many reasons, it was felt important to publish the health book. These reasons included the Senator's intent to make his mark on health policy, his desire to follow the defense book with another book, and the fact that the Senator had stated publicly that he was working on a health book.

11. Mr. Swanson produced a partial manuscript for a health care book. The manuscript, however, as far as I know was never completed. Shortly after Mr. Swanson withdrew from the project, I remember the Senator dictated material for the book which I sometimes reviewed. These efforts similarly did not result in the health care book which was finally published but probably served as the basis for the material in the final product. As far as I understand, John Schraeder was hired to compile and edit the Senator's speeches, record statements and other materials on health care for the book which was finally published. I remember sending Mr. Schraeder materials to assist him in preparing the book for publication.

12. One of my regular duties on the Senator's staff was to help keep his schedule full with health related meetings and events when he traveled outside of Washington. I performed this function in connection with a few of his trips to the Boston area. I was asked to arrange engagements for the Senator on specific dates supplied by the Senator's scheduler.

13. I arranged a number of meetings and appearances for the Senator in the Boston area. Among those, I believe was an appearance at New England Life Insurance Company. I do remember discussing such an event with Gordon MacKay of that firm and on other occasions discussed setting

up appearances in the Boston area with Mr. MacKay. Also during this period I arranged for meetings for the Senator with faculty at Brandeis and Harvard as well as a visit with the editor of the New England Journal of Medicine.

14. I was asked to set up health related meetings and appearances for the Senator in connection with trips that had been scheduled to the Boston area. I later learned that he had regular meetings during these trips with Dr. Armand Nicholi.

15. I was asked in relation to appearances that I arranged in Boston to request the hosts cover the Senator's expenses related to the trips.

CHARLES KAHN, III

SUBSCRIBED AND SWORN to before me this _____ day of March, 1990.

Notary Public

[SEAL]

My Commission Expires: _____

AFFIDAVIT

I, RONALD E. KEENER, being duly sworn, do depose and state as follows:

1. I am Vice President of Communication for the Healthcare Financial Management Association (HFMA). I have been employed with HFMA for seven and a half years.

2. As Vice President of Communication, I am responsible for HFMA's book publishing activities. HFMA looks upon book publishing as a means of educating its membership and as a source of non-dues revenue.

3. Some time around October 1984, Senator Durenberger's staff contacted HFMA in regard to publishing a book by the Senator on healthcare issues.

4. Initially, the discussions centered only on the publishing of the Senator's book. However, subsequent discussions began to include personal public appearances by the Senator in connection with the book.

5. HFMA was initially interested in publishing what was to be the Senator's book on healthcare issues because it was an appropriate topic for HFMA's membership. However, as the project broadened to encompass personal public appearances by Senator Durenberger, HFMA's interest diminished because personal appearances are beyond the scope of HFMA's publishing activities.

6. I received a letter from Donna Hanbery, a lawyer with Curtin, Mahoney & Cairns, in January 1985, which accompanied a draft publishing agreement. The letter states, "The main change made in the agreement was to add a section titled "Promo-

SPECIAL
COUNSEL
HEARING
EX. 43

tional Appearances . . . . " It is my recollection that there was only one version of the draft contract and that version contained the promotional appearance section. A copy of the January 11, 1985 letter from Donna Hanbery and the draft publishing agreement are appended hereto as Attachments A and B, respectively.

7. In January or February of 1985, I had a telephone conversation with Michael Mahoney, wherein Mr. Mahoney outlined the handling of Senator Durenberger's personal appearances. Although my recollection of this conversation is somewhat vague, I do recall Mr. Mahoney explaining the limits on honoraria income and that the proposed method of handling public appearances was a legal means to increase the Senator's income. Mr. Mahoney also viewed a book publishing deal as a method to enhance the Senator's national reputation.

8. During the phone conversation with Mr. Mahoney, he mentioned that the fee to be paid to Senator Durenberger by HFMA would be $25,000.00 per quarter or $200,000.00 for a two-year period. I was concerned about the circuitous route that the funds would take.

9. I also forwarded a copy of the draft publishing agreement to Sharon Harder, Director of Corporate Relations, and George Coldeway, Vice President of Finance and Administration, for their comments. Both were concerned with the promotional appearance section, particularly the expense reimbursement provisions of the contract. A copy of Sharon Harder's memo dated

January 30, 1985 and George Coldeway's memo dated January 22, 1985 are appended hereto as Attachments C and D, respectively.

10. Subsequent to my discussion with Mr. Mahoney and after receiving comments from Ms. Harder and Mr. Coldeway, HFMA decided not to pursue the project further. HFMA concluded that the handling of personal appearances was beyond the interest and capabilities of HFMA. HFMA was not in the personal booking business and it was not within the scope of HFMA's activities to arrange appearances for authors whose books we published.

11. I do not recall how it was communicated to the Senator's staff that HFMA was no longer interested in the project. Based on the February 27, 1985 memorandum to file, it appears that Ron Kovener communicated this to Chip Kahn of Senator Durenberger's staff. A copy of this memorandum is appended hereto as Attachment E.

12. I am not aware of any speaking appearances that Senator Durenberger may have made on behalf of our local chapters.

Ronald E Keener
RONALD E. KEENER

Subscribed and sworn to before me this 22 day of February, 1990.

Michelle B. Kotowski
Notary Public

My Commission Expires: 1/23/93

[SEAL]

" OFFICIAL SEAL "
MICHELLE B. KOTOWSKI
NOTARY PUBLIC, STATE OF ILLINOIS
MY COMMISSION EXPIRES 1/23/93

31-402 O—90——13

Attachment A

CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW

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MICHAEL C. MAHONEY
JOHN A. CAIRNS
SUSAN L. NEUMEYER
DOUGLAS J. CAINEY
DONNA E. HAVIBERT
DEANNE M. GRECO
EDWARD C. ANDERSON
MICHAEL W. SCHLEY
JEFFREY C. ROBBINS
KENNETH CASEY-EDSTROM
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MINNEAPOLIS CITY CENTER
MINNEAPOLIS, MINNESOTA 55402
TELEPHONE (612) 338-5401
TELECOPIER (612) 338-5858
TELEX 298660

1800 M STREET N. W.
SUITE 400
WASHINGTON, D. C. 20036
TELEPHONE (202) 887-0710
TELECOPIER (202) 833-8044
TELEX 64 0806

OF COUNSEL
ALVIN H. GAINDAL
ADMITTED IN D. C. AND OHIO

REPLY TO
Minneapolis

January 11, 1985

Mr. Ronald E. Keener
Healthcare Financial Management
Association
1900 Spring Road
Oak Brook, IL 60521

DURENBERGER--PUBLISHING AGREEMENT WITH HEALTHCARE FINANCIAL MANAGEMENT ASSOCIATION
OUR FILE NO. 01468-007

Dear Ron:

Enclosed please find the Publishing Agreement between Senator David Durenberger and HFMA with the revisions we discussed by telephone.

The main change made in the Agreement was to add a section titled "Promotional Appearances," requiring the Senator to make a number of promotional appearances, which number is to be agreed upon, for a two year period. I have enclosed for your review a copy of the advisory opinion, and our request for the opinion, that we submitted to the FEC regarding another publishing agreement for the Senator. To avoid the delay of seeking another opinion, and to maximize the benefits of this agreement for both the Senator and the Publisher, we would like to have the agreement with HFMA track as much as possible the format of the agreement approved by the FEC.

I realize that the implications of the Federal Election rules do not come up every day in the publishing business, and I would welcome any questions you or counsel for HFMA might have in reviewing the proposed agreement or the other publishing and FEC materials.

SUBPOENA DOCUMENTS
Rec'd. _____

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The other changes made by me in the agreement are, I believe, mostly self-explanatory. Please let me know any comments or concerns you have about them.

Our revisions are sent to you in draft form as we have not discussed this agreement on a face-to-face basis with the Senator at this time. To avoid delay, however, we wanted you to have a draft as soon as possible. Michael Mahoney of our office hopes to meet with the Senator within the next ten days, and we should receive his approval or suggested changes on these agreements at that meeting.

For your information, I will be out of my office from January 17th to the 27th. If issues or questions arise before I return, Michael Mahoney can discuss this file with you.

Very truly yours,

Donna Hanbery

DONNA E. HANBERY

Enclosure

cc: Michael Mahoney

SUBPOENA DOCUMENTS
Rec'd. _____

G17DEHgmk0111851

Attachment B

PUBLISHING AGREEMENT Redlined Copy

Between:

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
^ (Author), ^

and

Healthcare Financial Management Association
1900 Spring Road
Oak Brook, IL 60521
^ (Publisher), ^

hereby enter into this Publishing Agreement made as of this ___ day of _____, 1985.

WHEREAS, Author has agreed to prepare and deliver to Publisher a work entitled "Current Healthcare Issues" (the "Work");

WHEREAS, Publisher desires to publish the Work and Author desires to have the Work published on the terms and conditions set forth herein; and

WHEREAS, Publisher desires to retain Author's services to promote the Work and Publisher's publishing business on the terms and conditions set forth herein;

NOW, THEREFORE, Author and Publisher agree as follows:

Author shall prepare and deliver to Publisher a work entitled "Current Healthcare Issues" or other such title as may be agreed upon by the parties hereto. The Author agrees to provide a completed manuscript of ^the Work, conforming in all essential respects to the concept of the work represented to the Publisher on the date of this Agreement, no later than ^_____.

The Author does hereby grant and convey to the Publisher the sole right to publish and sell ^the Work including all revisions and future editions thereof; translate, publish, and sell the Work in foreign languages; sell all subsidiary rights to the ^Work subject to provisions in I(c) below; copyright throughout the world in

the name of the Publisher (or together with another party, under a shared publishing arrangement) the Work and any revision or future revision thereof; and renew any such copyright.

The Publisher, in consideration thereof, agrees to publish the Work at its own expense, in suitable style as to paper, printing, and binding, and to use all ordinary means to market the Work, upon terms as follows:

I. ROYALTIES

A. The Publisher agrees to pay the Author royalties based on revenues the Publisher receives from all copies sold, less returns, on the following schedule for each edition:

Sales made in the United States:

Ten percent on the first 2,500 copies sold.
Twelve percent on all copies sold thereafter.

Sales made outside of the United States:

One half of the royalties payable on the schedule for sales made in the United States.

Sales made through book clubs:

Fifteen percent of all Healthcare Financial Management Association revenues from this source.

B. The Publisher agrees to render statements of copies sold, semiannually to January 1 and July 1, and to make settlements therefor within sixty days thereafter.

C. The Publisher shall have the sole right to publish, or permit others to publish, such selections from the Work as it thinks proper, and any revenue received by the Publisher for the selections or the sale of serial, adaptation, translation, text, film, moving picture, radio broadcasting, television, book club, paperback, phonorecord, videocassette, audiocassette, or other rights shall be divided equally in lieu of royalty between the parties hereto. No royalty shall be paid upon copies sold at or below the cost of manufacture as "remainder."

II. PROMOTIONAL APPEARANCES

In addition to the rights granted to Publisher in the Work, Author agrees to make such special

SUBPOENA DOCUMENTS
Rec'd. _____

appearances to discuss, speak on, or otherwise promote the Work as are mutually agreed upon by Publisher and Author. Publisher shall bear all costs for Author's travel, meals, and lodging in making such appearances. Author agrees to make a minimum of ____ appearances for Publisher within the two year period running from the date of this Agreement.

In consideration of the rights to the Work granted by Author and Publisher hereunder, and in consideration for Author's services to be rendered in promoting the Work and Publisher, Publisher shall pay Author the sum of $_____ payable in quarterly installments of $_____ per quarter, with the first installment due _____, 1985, and subsequent installments due on the first day of each quarter thereafter for a two year period. The parties may, if mutually agreed upon, establish a different schedule for making payments equal to the total set forth above.

In the event that Author refuses, or is unable to make the promotional appearances agreed to be made herein, or if the net proceeds from such appearances (after deduction for any travel, meals, lodging, or related expenses paid for by Publisher) are less than 110 percent of the amount Publisher is to pay Author in quarterly installments, then Publisher shall be entitled to defer the making of such quarterly installment until Author makes the appearances requested by Publisher, or Publisher receives amounts equal to 110 percent of the amount required to be paid.

III. AUTHOR'S CORRECTIONS

The Author agrees to such extent as may be required by the Publisher to read and correct the proof sheets of all editions of the Work. Should the Author make or cause to be made any alterations in typo, illustrations, or plates which are not corrections of typographical or compositor's errors, which shall exceed 10 percent of the cost of composition independent of the cost of said alteration, such excess alterations shall be charged to and paid for by said Author.

IV. WORK REVISIONS

The Publisher shall have the right to make such nonsubstantive editorial changes in the Work as it deems desirable and necessary; provided, however, that Author shall be given the opportunity to review all changes and may reject any changes or suggested revisions believed by Author to be inaccurate or inappropriate.

SUBPOENA DOCUMENTS
Rec'd. _____

^V. AUTHOR'S COPIES

The Publisher agrees to give the Author ^12 copies of ^the Work, and to sell him such further copies as he desires at the lesser of a discount of 40 percent F.O.B. Publisher's warehouse facility or at the most favored price Publisher offers to distributors or others selling the Work.

^VI. ^NO OTHER EDITIONS OF WORK

The Author agrees that he will not, during the continuance of this Agreement, without the consent in writing of ^Publisher, write, print, or publish, or cause to be written, printed, or published, any other edition of ^the Work, revised, corrected, enlarged, abridged, or otherwise.^

^VII. REVISED EDITIONS

The Author agrees to revise ^the Work when the parties mutually ^decide that a revision is desirable. Should the Author be unable or unwilling to undertake such revision, or be deceased, the Publisher may arrange for the preparation of a revised manuscript, and in such event the royalty percentage and/or fee provided for in the contract between the Reviser or Revisers and the Publisher shall be charged against and deducted from the royalty percentage and/or income accruing to such Author on sales of such revised edition, and in any such cases the Publisher shall have the right to determine in good faith the amount of lump sum payment and/or to revise the royalty rates herein provided to such extent as ^is fair and equitable. In the event the revision is not prepared by Author, then Publisher agrees not to use Author's name on the Work without giving Author an opportunity to review and comment on the revisions. If there is anything in the revisions that Author believes in good faith to be inappropriate, inaccurate, or detrimental to Author, then Author shall have the right to have his name withheld from use on revisions of the Work.

^VIII. SUPPLEMENTARY MATTER AND INDEX

If supplementary matter which is to appear in the Work (such as permission releases, photographs, drawings, charts, appendix, and bibliography) has not been delivered to the Publisher in finished and reproducible form within thirty days of delivery of the ^Work, the Publisher shall have the right to supply it and deduct the expense from the Author's royalties. The Author agrees to deliver an index to the Work at the appropriate time (as specified by the Publisher)

during the production cycle of the Work. The Author may, however, request the Publisher to arrange indexing in the Author's behalf, provided that the cost of the professionally prepared index will be deducted from the Author's royalties.

A IX. WARRANTY

The Author warrants that the Work is original except for such excerpts from copyrighted or unpublished works as may be included with the consent of the copyright holder and author thereof, that it contains no libelous statements, and does not infringe on any copyright, trademark, patent, statutory right, or proprietary right of others, and that he will indemnify the Publisher against any costs, expenses, or damages for which the Publisher may become liable as a result of any breach or alleged breach of this warranty.

A X. ASSIGNMENTS

This Agreement may not be assigned by either party without the consent of the other party, which consent shall not be unreasonably withheld.

This Agreement shall be binding upon the parties hereto, their heirs, successors, assigns, and personal representatives.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto on the dates following their signatures.

_____
Author

_____
Date

STATE OF _____)
) ss.
COUNTY OF _____)

I, _____, a notary public in and for said County, in the State or District aforesaid, DO HEREBY CERTIFY THAT _____, personally known to me to be the same person whose name subscribed to the foregoing instrument, appeared before me this day in person and acknowledged that he signed, sealed, and delivered the said instrument as his free and voluntary act, for the uses and purposes therein set forth.

GIVEN under my hand and official seal, this ___ day of _____, 1985.

My commission expires _____. _____
Notary Public

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HEALTHCARE FINANCIAL MANAGEMENT ASSOCIATION

By _____

_____
Date

STATE OF _____)
) ss.
COUNTY OF _____)

I, _____, a notary public in and for said County, in the State or District aforesaid, DO HEREBY CERTIFY THAT _____, personally known to me to be the same person whose name subscribed to the foregoing instrument, appeared before me this day in person and acknowledged that he signed, sealed, and delivered the said instrument as his/her free and voluntary act, for the uses and purposes therein set forth.

GIVEN under my hand and official seal, this ___ day of _____, 1985.

My commission expires _____. _____
Notary Public

SUBPOENA DOCUMENTS
Rec'd. _____

HFMA
HEALTHCARE FINANCIAL MANAGEMENT ASSOCIATION
[illegible] SPRING ROAD
SUITE [illegible]
OAK BROOK, ILLINOIS [illegible]
TELEPHONE [illegible]

Attachment C

TO: RON KEENER

FROM: SHARON HARDER

SUBJECT: DURENBERGER CONTRACT

DATE: JANUARY 30, 1985

As you requested, I have reviewed and have also asked Arthur to review the proposed contract with Senator Durenberger for authorship of a book to be published and distributed by HFMA. Presumably, we will also be cooperating with Pluribus Press on the publication -- if that is in error, then some of the comments following may not be pertinent.

Page one, second full paragraph beginning with, "Author shall prepare . ." It might be good to get an addendum to the agreement or another paragraph at the beginning of the agreement that will formalize the second sentence of this paragraph inasmuch as it is the essence of the entire contract. The sentence reads, " The author agrees to provide a completed manuscript of the work, conforming in all respects to the concept of the work represented to the publisher on the date of this agreement, no later than _____." Without anticipating any problems with the Senator, we would not want to be in the position of finding out post facto that we have been talking about two different books.

The following paragraph is also critical for HFMA since it is the principal conveyance to HFMA of the copyrights and distribution rights in the work. Arthur suggests changing the word "sole" at the end of the first line to "exclusive." Additionally, we need to change the word "sell" in the fourth line to "exploit." The reasons these changes are important stem more from the possibility of future changes in HFMA's publishing activites than current interests in the work.

In Section I.; Royalties, there is a question in my mind about whether royalties will be based on gross or net revenue. Obviously, if it is gross, there is much more

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Rec'd. _____

risk for HFMA and more financial opportunity for the Senator. You may want to insert explicit language indicating that royalties will be based on net revenues.

Paragraph B. of this section on royalties may also pose a problem if we are working with Pluribus on a different schedule -- we need to make sure that both time frames are in sync.

In paragraph C. Arthur thinks we should remove the phrase, "in lieu of royalty" from the next to last sentence. As I read this paragraph, this would appear to be in their interest more than in ours. Also in that paragraph, please change the word "sale" in the fifth line to "exploitation."

I have some reservation about the next section -- Section II. -- on promotional appearances. First, in the leading paragraph, we talk about the publisher bearing all costs for Author's travel and related expenses. You may want to consider putting some limitations on that travel in terms of mode of travel, additional travel for family and staff members etc. If he would decide to charter a plane to get somewhere to make an appearance, we could have a problem or two! Also in that paragraph, I would strongly suggest that we substitute "date of publication" for "date of this Agreement" in the very last line.

Again, in the section on promotional appearances, I may be missing the point, but as I read and reread this I fail to find language that sufficiently protects HFMA from having to pay the stipend in the end, whether the Senator makes the appearances or not. The language, as now written, seems only to provide for postponement of payment in the event the scheduled appearances are not made. I would suggest adding language that provides for some cut off after which we would no longer be liable for payment of the stipend if the Senator defaults on the personal appearances.

In Section IV., the second line, there is a reference to "nonsubstantive" changesx to the manuscript. I would suggest removing that word without substitution since it seems to run contrary to the remainder of the Section.

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Rec'd. _____

In Section VI. we may want to add language that protects our investment should the Senator decide to collaborate on a future work that essentially competes with the subject of this agreement.

You may want to ask that the sentence stipulating removal of the Senator's name from future works, in the event he disagrees with the content, be stricken or softened somewhat.

Again, Section X. on Assignments, may conflict at some point with our Pluribus agreement. I would suggest adding language to the effect of, " except to the extent required by joint publishing arrangements." Moreover, this may impact our future ability to assign the work to a wholy owned subsidiary of HFMA at some future point in time.

That's it, Ron. Let me know if there are any more questions, or how I might help you get this finalized.

cc: Mike Doody

SUPPORTING DOCUMENTS
Box 1 ———

[redacted]

To: Ronald E. Keener

From: George T. Coldewey

Attachment D

Date: January 22, 1985

Subject: Durenberger Publishing Agreement

As you requested, I have reviewed the proposed contract between us and Senator Durenberger. As I understand it, in layman's language, the agreement provides for Senator Durenberger to provide us with a final manuscript for a book, which we agree to publish and sell. He is to be compensated on the basis of royalties, the schedule for which is set forth within the contract, as well as through compensation for a series of "personal appearances," presumably to promote the book. However, the language appears to indicate that our payments for "personal appearances" would be on a periodic (i.e., quarterly) basis, without necessarily being linked to the number of such appearances.

This lack of relationship between the amount and schedule of payments (which I presume is yet to be determined) causes obvious concern from a standpoint of future performance. If, in fact, it is the author's intent to make such "personal appearances" (and I'm not commenting on the appropriateness of that), then I think the frequency of such appearances (as well as any other criteria we agree are appropriate) should be spelled out. As it is, the contract implies a stipendiary relationship closely analogous to an annual retainer. I note that the FEC has ruled that a similar relationship does not constitute an honorarium, which presumably is the reason for this somewhat liberal arrangement. Nonetheless, we don't seem to have much leverage to encourage "personal appearances," if this is our intent.

Additionally, if "personal appearances" are indeed to be performed by the author, they should be performed after the date of the book's publication, rather than after the date of the agreement, as currently provided. Books have been known to get bogged down, and I believe the intent here is, or should be, to provide for a full two-year period.

Further on "personal appearances" I'd like to see a bit more definition as to the term "all costs," so that some reasonable restraint can be exercised as to travel by whom (does it include a spouse or a retinue?), duration,

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and so forth. Also, there is the implication that such "promotional appearances" would be charged for by HFMA (see "net proceeds from such appearances"), and, based on my limited knowledge of the publishing business, this appears somewhat unusual.

I'd be pleased to discuss any of the above points at your convenience.

cc: Michael F. Doody

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Rec'd. 11/21

HFMA MEMORANDUM

February 27, 1985 (dictated 2/20/85) SUBJECT Durenberger Book

Attachment E

TO The Files FROM R. R. Kovener RRK

On February 20 I reached Chip Kahn and told him of the discussions with the Minneapolis attorneys concerning Senator Durenberger's book. I indicated that we continue to have an interest in publishing the book and an interest in the content for such spin-off activities as an article for HFM Journal but that the expectations concerning services as a booking agent were beyond our current interest and capabilities. Chip seemed to understand and I anticipate no adverse fall out in the short run.

RRK/fl

cc: R. E. Keener

...OVA DOCUMENTS

AFFIDAVIT

I, PETER KELLY, being duly sworn, do depose and state as follows:

1. I am an attorney with Bell, Boyd & Lloyd. My office address is: Three First National Plaza, 70 West Madison Street, Suite 3200, Chicago, Illinois.

2. I presently am Chairman of the Midwest Pension Conference, a position which I have held since December 1988. In 1986, I served as Co-Chairman of the Midwest Pension Conference's Fourteenth Annual Symposium (the "Symposium"). The Symposium was held on May 18-21, 1986, in Lincolnshire, Illinois and addressed the topic of employee benefits. Senator David Durenberger spoke at the Symposium on May 19, 1986.

3. In approximately mid to late February 1986, I contacted the Senator's office to extend an invitation to the Senator to speak at the Symposium. Senator Durenberger was suggested to me as a speaker and I concurred in that suggestion because he represents a State with a Midwest Pension Conference Chapter; because he was then an active participant in the legislative process which subsequently led to enactment of the Internal Revenue Code of 1986 and because of his leadership in the consideration of the impact of demographic trends on employee benefits issues. I previously had heard him speak on the subject of problems facing the "Baby Boom" generation, and believed that he would make a significant contribution to the Symposium program.

4. Between February 13, 1986 and February 25, 1986 the Senator responded by telephone to my invitation. I recall that during this conversation I provided the Senator with information about the Midwest Pension Conference, and discussed with him why he had been chosen as a speaker and the topic of his speech. I also recall that we discussed payment of an honorarium and that Senator Durenberger stated a dollar figure for this honorarium. From my review of my notations on a Symposium brochure, appended hereto as Attachment A, I believe that the amount of the honorarium which we discussed was $2,000. I have no recollection of any discussion of any books authored by the Senator or anyone else or any book promotion or publisher.

5. On May 15, 1986, five days prior to the Senator's scheduled engagement, I received a telephone call from Jodi Mathison of Senator Durenberger's office. The telephone message slip reflecting that call is appended hereto as Attachment B. On or about that date, I spoke with a staff member from the Senator's office. Although I do not specifically recall, I believe that this conversation was with Ms. Mathison. This staff member informed me that Senator Durenberger had exceeded his honorarium limit and as a result we should pay the honorarium we had agreed to pay for the Senator's appearance to his publisher. This staff member stated that they would treat this trip as a book promotion appearance. This staff member indicated that someone from the Senator's publisher would be contacting me to arrange for payment of the speaking fee to the publisher.

6. I was extremely concerned by this proposed arrangement. I was concerned that the proposed method of payment represented an attempt to evade the honorarium limitations. I had no intention of cooperating with the arrangement without

SPECIAL
COUNSEL
HEARING
EX. 44

conclusive evidence that it did not constitute such an evasion. Accordingly, during the telephone conversation described in Paragraph (5) above, I informed the Senator's staff member that I "have problems" with the proposed arrangement. However, I agreed to accept a telephone call from a representative of the publisher to discuss this matter. I indicated that I would listen to his explanation of why the arrangement would be proper.

7. Shortly thereafter, I received a telephone call from someone who identified himself as a representative of the Senator's publisher. The person identifying himself as representing the Senator's publisher repeated the details I had previously heard from the Senator's staff member. He indicated that the Senator's honorarium should be made payable to the publisher. I informed him that I was still not satisfied but that if he would put the details including a justification of the method of payment in a letter I would consider his request. I made it clear that the letter should provide us with details regarding honorarium restrictions of federal law and Senate rules so we could determine whether compliance with his request was legitimate. I do not recall if this conversation occurred before or after the Senator's appearance at the Symposium. I never received the letter or any other correspondence from the publisher, nor did I have any further conversations with anyone from the publisher or the Senator's staff regarding the manner of payment of the Senator's honorarium.

8. On May 19, 1985, the Senator spoke at the Symposium. The topic of his speech was "Baby Boom Generation Retirement," which included a discussion of the impact of demographic trends on the baby boom generation's life style and employee benefits. I recall that during the question and answer period immediately following his remarks, many questions were raised concerning pending legislative proposals to impose health plan nondiscrimination rules. I do not recall any mention of the Senator's books or his publisher during, before or after his speech.

9. I recorded the Symposium including the Senator's speech on cassette tape I previously notified all of the speakers, including the Senator, that I would do so. I subsequently have listened to the tape containing the Senator's remarks and am confident that it accurately reflects the content of the Senator's speech and his responses to questions following his speech. No mention of the Senator's books or publisher was audible on the tape.

10. There was no display of the Senator's books at the Symposium. The Midwest Pension Conference had absolutely no interest in sponsoring a book promotion by the Senator. The Symposium was a substantive conference on pension and other employee benefits issues addressed by the best speakers in the field. If the Senator had mentioned his book I would not have objected. However, I would have objected to a solicitation with respect to his book.

11. The Midwest Pension Conference paid $878.00 for airfare costs associated with Senator Durenberger's travel to and from the Symposium. While the Midwest Pension Conference was prepared to issue a check for $2,000.00 to the Senator as an honorarium for his speech if such payment was in accordance with applicable laws, no request was received for

payment of such honorarium other than the conversations described above and such payment has not been made. In addition, the Senator's publisher has never requested payment of any fees in connection with the Senator's appearance at the Symposium other than the request described above. Accordingly, no payment has been made to the publisher either.

PETER KELLY

SUBSCRIBED AND SWORN TO before me this 1st day of November, 1989.

Notary Public

My Commission Expires: 9-25-90

[SEAL]

"OFFICIAL SEAL"
Mary A. Houlahan
Notary Public, State of Illinois
My Commission Expires 9/25/90

ATTACHMENT A

14th Annual Education Conference
May 18-21

May 18, Sunday

5:00-10:00 p.m. ***Registration in the Hospitality Suite***

Cocktail reception by Midwest Pension Conference

May 19, Monday

7:30-8:30 a.m. ***Continental Breakfast***

8:30-9:15 a.m.
TOPIC: **"Baby Boom Generation Retirement"**
David F. Durenberger
U.S. Senator, R - Minnesota 2,000

9:15-10:00 a.m.
TOPIC: **"Trends in Plan Design"**
Nels Christiansen
Director of Social Research
American Council of Life Insurance, Washington, D.C.

10:00-10:15 a.m. ***Break***

10:15-11:00 a.m.
TOPIC: **"The Demographer's Perspective"**
Anna M. Rappaport, F.S.A.
Principal, William M. Mercer-Meidinger, Inc. No
Chicago, IL

11:00 - NOON
TOPIC: **"Accounting and FASB Issues"**
Jack C. Forstadt, A.S.A., M.A.A.A. No
Partner, Coopers & Lybrand
Chicago, IL

NOON-1:30 p.m. *Luncheon*
TOPIC: **"Future Tax Trends"**

1:30-2:15 p.m.
TOPIC: **"Performance Fees"**
Robert T. Brehm
Executive Vice President No
The Chicago Corporation
Chicago, IL

2:15-3:00 p.m.
TOPIC: **"Investment Trends"**
Robert Milne
President, Duff & Phelps No
Cleveland, OH

3:00-3:15 p.m. ***Break***

3:15-4:00 p.m.
TOPIC: **"State and Local Government Plans"**
Robert Kalman
Associate William M. No
Mercer-Meidinger, Inc.
Washington, D.C.

4:00-4:45 p.m.
TOPIC: **"The Future of Multiemployer Plans"**
George W. Lehr
Executive Director, Central States, Southeast and Southwest Areas Health and Welfare and Pension Funds, Chicago, IL No

4:45 p.m. ***Adjourn***

5:30-7:30 p.m. ***Reception***
Cocktails and Hors D'oeuvres

May 20, Tuesday

7:30-8:30 a.m. ***Continental Breakfast***

8:30-9:15 a.m.
TOPIC **"Tread To Burdensome Non-Discrimination Rules"**
Thomas A. Jorgenson
Partner, Calfee, Halter & Griswold, Cleveland, OH No

9:15-10:00 a.m.
TOPIC: **"Growing Importance of a Washington Voice"**
Stuart J. Brahs
Executive Director
Association of Private Pension and Welfare Plans No
Washington, D.C.

10:00-10:15 a.m. ***Break***

10:15-NOON
TOPIC: **"Retiree Health and Other Health Issues"**
Lynn Etheredge
Urban Institute No
Washington, D.C.

James Mortimer
President, Midwest Business Group on Health, Chicago, IL No

Robert S. Stone
Senior Corporate Counsel No
IBM, Armonk, NY

NOON-1:30 p.m. *Luncheon and Speaker*

TOPIC: **"PBGC Update"**
Kathleen Utgoff
Executive Director
Pension Benefit Guaranty No
Corporation
Washington, D.C.

1:30-2:15 p.m.
TOPIC: **"Computers: A Non-Technical Benefits Case Study"**
Raymond B. Wernitz
Director of Employee Benefits No
IC Industries Inc., Chicago, IL

2:15-2:30 p.m. ***Break***

2:30-4:00 p.m.
TOPIC: **"ESOPS: Managing An Employee-Owned Company"**
Richard P. Ball
Chicago Regional Manager, No
Houlihan, Lokey, Howard & Zukin Inc., Chicago, IL

Daniel R. Fischel
Professor of Law $100
Director, Law & Economics Program, University of Chicago and Partner Lexicon, Inc.

W. David Romoser
General Counsel & Secretary, Amsted Industries Incorporated, Chicago, IL No

4:00-4:45 *TOPIC*

4:45 p.m.

5:00-ON

Ma... Wed...

7:00-8:30

9:00-10:0 *TOPIC*

10:00-10

10:15-11: *TOPIC*

11:00-NO

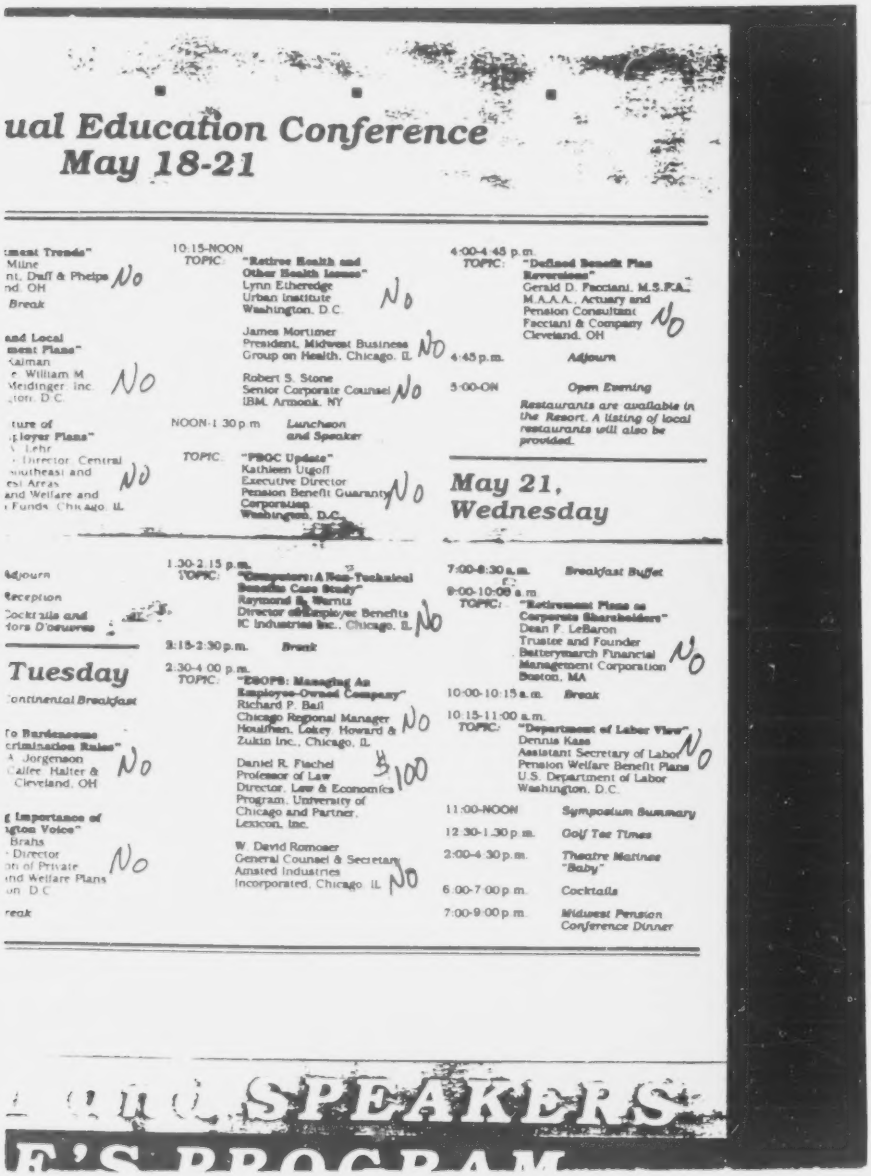
12:30-1:3

2:00-4:30

6:00-7:00

7:00-9:00

PROGRAM and SPEAK



ual Education Conference
May 18-21

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Break

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Lehr
Director, Central
Southeast and
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and Welfare and
Funds, Chicago, IL

Adjourn

Reception

Cocktails and
ors D'oeuvres

Tuesday

Continental Breakfast

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A. Jorgenson
Caffer, Halter &
Cleveland, OH

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ington Voice"
Brahs
Director
on of Private
and Welfare Plans
on, D.C.

reak

10:15-NOON
TOPIC: **"Retiree Health and Other Health Issues"**
Lynn Etheredge
Urban Institute
Washington, D.C.

James Mortimer
President, Midwest Business Group on Health, Chicago, IL

Robert S. Stone
Senior Corporate Counsel
IBM, Armonk, NY

NOON-1:30 p.m. *Luncheon and Speaker*

TOPIC: **"PBGC Update"**
Kathleen Utgoff
Executive Director
Pension Benefit Guaranty Corporation
Washington, D.C.

1:30-2:15 p.m.
TOPIC: **"Computers: A Non-Technical Benefits Case Study"**
Raymond B. Wurtis
Director of Employee Benefits
IC Industries Inc., Chicago, IL

2:15-2:30 p.m. *Break*

2:30-4:00 p.m.
TOPIC: **"ESOPS: Managing An Employee-Owned Company"**
Richard P. Ball
Chicago Regional Manager
Houlihan, Lokey, Howard & Zukin Inc., Chicago, IL

Daniel R. Fischel
Professor of Law
Director, Law & Economics Program, University of Chicago and Partner, Lexicon, Inc.

W. David Romoser
General Counsel & Secretary
Amsted Industries Incorporated, Chicago, IL

4:00-4:45 p.m.
TOPIC: **"Defined Benefit Plan Reversions"**
Gerald D. Facciani, M.S.P.A., M.A.A.A., Actuary and Pension Consultant
Facciani & Company
Cleveland, OH

4:45 p.m. *Adjourn*

5:00-ON *Open Evening*

Restaurants are available in the Resort. A listing of local restaurants will also be provided.

May 21, Wednesday

7:00-8:30 a.m. *Breakfast Buffet*

9:00-10:00 a.m.
TOPIC: **"Retirement Plans as Corporate Shareholders"**
Dean F. LeBaron
Trustee and Founder
Batterymarch Financial Management Corporation
Boston, MA

10:00-10:15 a.m. *Break*

10:15-11:00 a.m.
TOPIC: **"Department of Labor View"**
Dennis Kass
Assistant Secretary of Labor
Pension Welfare Benefit Plans
U.S. Department of Labor
Washington, D.C.

11:00-NOON *Symposium Summary*

12:30-1:30 p.m. *Golf Tee Times*

2:00-4:30 p.m. *Theatre Matinee "Baby"*

6:00-7:00 p.m. *Cocktails*

7:00-9:00 p.m. *Midwest Pension Conference Dinner*

SPEAKERS

PROGRAM

ATTACHMENT B

For Anita McMik Date 3-15 Time 12:50

WHILE YOU WERE OUT

M Jodi matheson

of Sen. Mike Enzi (202) Phone 224-3244

Telephoned X	Called to See You	Wants to See You
Please Return Call	Will Call Again	Urgent

Remarks 12:03 # 454 378 2 Jodi 7th

Signed B. H.

TOPS Form 3335

LITHO IN U. S. A.

AFFIDAVIT

I, KEN KIRK, being duly sworn, do depose and state as follows:

1. I am currently employed by the Association of Metropolitan Sewerage Agencies, 1000 Connecticut Avenue, N.W., Suite 1006, Washington, D.C. 20036. My employment began there January 2, 1990.

2. From 1978 until January of 1990 I was employed by Linton, Mields, Reisler and Cottone (LMRC). My office address was 1225 I Street, N.W., Suite 300, Washington, D.C. 20005. While employed by LMRC I served as a consultant in governmental and legislative matters. LMRC contracts with various associations in the Washington, D.C. area, supplying management services including the arrangement of speaking engagements by various Senators and Congressmen.

3. During the period 1983 - 1987, LMRC represented the Association of Metropolitan Water Agencies (AMWA) and the Council of Industrial Development Bond Issuers (CIDBI). In addition to supplying management services for these organizations, I was appointed Executive Director and served in that capacity during the years 1983 - 1987.

4. During this same period, Senator Durenberger was invited to speak at the AMWA's annual meeting for two or three consecutive years. The invitations were extended to Senator Durenberger because of his involvement with the Senate committee on the "Safe Drinking and Water Act", a topic of interest to AMWA members. In addition to Senator Durenberger, Congressman Waxman

SPECIAL
COUNSEL
HEARING
EX. 45

was invited because of his similar involvement with the act in the House.

5. I do not recall any details as to the arrangements for the aforementioned speaking engagements.

6. I recall, while attending a luncheon meeting and seated with Senator Durenberger, the topic of Piranha Press being discussed. I have no recollection as to when this meeting occurred or as to how the topic of Piranha Press originated. The conversation included the Senator instructing me, and whoever else was seated at the table, that he, the Senator, had set up a mechanism whereby all honorarium and other outside income would be channeled to Piranha Press. The Senator stated that he confirmed the propriety of this mechanism with the Ethics Committee.

7. During the aforementioned years, all monies paid by AMWA, to Senator Durenberger, were intended as honoraria. AMWA never intended to hire Senator Durenberger to promote his book. The invitations to speak were extended to Senator Durenberger for the purpose of him speaking on topics of concern to the association.

8. I recall Senator Durenberger promoting his book during one of his speaking engagements before AMWA. Specifically, the Senator held a copy of his book in his hand and encouraged those in attendance to purchase it. I have no recollection of a book display table or the sale of any book(s).

9. In regards to Senator Durenberger's speech to CIDBI on March 11, 1986, I had no involvement in the arrangements for

this engagement; however, I was aware that CIDBI's interest in the Senator stemmed from his involvement with the Senate Finance Committee. CIDBI was interested in local government finance issues as well as the alternative part of the tax package.

10. I attended the CIDBI meeting on March 11, 1986, and have no recollection of the Senator promoting, displaying or selling any book(s) at this meeting.

11. Similar to AMWA, CIDBI's payment to the Senator was intended as honorarium. If the Senator was appearing to promote his book(s), CIDBI would not have extended the invitation to speak. CIDBI was interested on hearing from the Senator on topics of concern to their members.

Kenneth P. Kirk

KEN KIRK

SUBSCRIBED AND SWORN TO before me this 5th day of February, 1990.

Sarah Allen

Notary Public

My Commission Expires: 9/14/94

[SEAL]

AFFIDAVIT

I, JOEL I. KLEIN, being duly sworn, do depose and state as follows:

1. I am a partner with the law firm of Onek, Klein & Farr. My office address is 2550 M Street, N.W., Suite 350, Washington, D.C. 20037. My firm is General Counsel to the American Psychiatric Association (APA) and represented the APA in 1985.

2. Sometime in May or June 1985, I was contacted by Jay B. Cutler, the APA's Director of Government Relations, regarding payment for Senator David Durenberger's speech before the APA's Federal Legislative Institute on March 18, 1985. It was my understanding that shortly after the Senator's appearance, Linda Hughes, a member of APA's Government Relations staff, was instructed by a member of Senator Durenberger's staff to issue an APA check in the amount of $2,000 payable to Piranha Press, instead of to Senator Durenberger, as payment for the Senator's appearance.

3. In response to my questions, I was informed that the APA had not purchased any books from Piranha Press and did not display or sell the Senator's book(s) at the Institute. For these reasons, I was troubled by the proposed payment to the publisher, as I could not discern any connection between the publisher and the APA event at which the Senator spoke. I was aware of the limitations on honorarium income to Members of Congress. I was concerned that if this was an attempt to evade those limitations that the APA not become involved in that arrangement. Accordingly, I advised the APA not to make the payment in the manner requested.

4. Jay Cutler then received a letter from Gary Diamond of Piranha Press dated January 15, 1986. The letter stated that the APA was to make payment of $2,000 to Gary Diamond. I recall that Mr. Cutler contacted me about this letter, and asked that I speak with Mr. Diamond about the requested payment. I believe that Mr. Cutler also informed me that he had drafted a letter to Senator Durenberger addressing this payment demand. I further believe that I advised Mr. Cutler not to send that letter, and to let me handle the matter instead. Mr. Cutler then sent me a copy of Mr. Diamond's January 15th letter. A copy of Mr. Cutler's transmittal letter with enclosure is appended hereto as Attachment A.

SPECIAL
COUNSEL
HEARING
EX. 46

5. I sent a letter to Mr. Diamond dated January 23, 1986. In that letter, I asked Mr. Diamond to explain the nature and functions of Piranha Press and the purpose to which the $2,000 payment would be put. I also requested a legal opinion from counsel to Piranha Press, indicating that payment by the APA to Piranha was appropriate. This letter is appended hereto as Attachment C.

6. In response to my letter, I received from Susan Anderson of Mr. Mahoney's office a letter enclosing a copy of an advisory opinion of the Federal Election Commission (FEC). A copy of this letter and the enclosed FEC opinion are appended hereto as Attachment D.

7. Notwithstanding this communication, in light of my understanding that the APA had not promoted, displayed or purchased the Senator's book(s), it was my view that payment should not be made to Piranha Press. Accordingly, I advised the APA to issue a check payable to Senator David Durenberger as payment for his speech at the 1985 Legislative Institute.

8. I signed the APA check request form, dated February 20, 1986, authorizing a $2,000 honorarium payment to Senator Durenberger. Copies of this request form and the check to Senator Durenberger are appended hereto as Attachment E.

JOEL L. KLEIN

SUBSCRIBED AND SWORN TO before me this 12th day of January, 1990.

Notary Public

My Commission Expires: 3/31/90

[SEAL]

ATTACHMENT A

American
Psychiatric
Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

January 22, 1986

Joel:

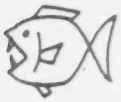
As we discussed, I know you will be in touch with Mr. Diamond regarding the attached.

Jay

Jay Cutler

SUBPOENA DOCUMENTS
Rec'd. _____

PIRANHA



PRESS

Gary L. Diamond
Publisher

January 15, 1986

Mr. J. B. Cutler
American Psychiatric Association
1400 K Street NW
Washington, DC 20005

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Cutler:

In connection with Senator Durenberger's appearance before your group on March 18, 1985, you were to make payment in the amount $2,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD

ATTACHMENT B

DRAFT

The Honorable Dave Durenberger
etc.

Dear Senator Durenberger:

I am writing to you in regard to your honorarium for your appearance before our Federal Legislative Institute last March in the hope that your intervention and advice can enable us to finally be able to make the proper payment to you.

Last March, my staff was directed by Anne Kelly of your office to contact Mr. Mike Mahoney regarding your honorarium. Mr. Mahoney advised us to make your honorarium payable to Gary Diamond c/o the Piranha Press in Minneapolis. Our attorney has advised us that this honorarium check may only be made payable to you. Your staff has insisted that the check may only be made payable to Gary Diamond.

We must follow the advice of our attorney in this regard. Today a letter was received from Mr. Diamond, again requesting payment. ~~Hopefully~~ I would appreciate your assistance, Senator, in helping us clear this matter up so that proper payment for your appearance, which was so well received by our attendees, can be made.

I await your response.

SY,

JBC

Attachment

cc: Mr. Diamond

ONEK, KLEIN & FARR
2550 M STREET, N. W.
SUITE 350
WASHINGTON, D. C. 20037

TELEPHONE
(202) 775 0184

M. BARTOW FARR III
JOEL I. KLEIN
JOSEPH N. ONEK
PETER E. SCHEER
PAUL M. SMITH
ROBERT D. LUSKIN
JOANN E. MACBETH
RICHARD G. TARANTO
PAUL J. VAN DE GRAAF*
JEAN SCOTT
*NOT ADMITTED D.C.

ATTACHMENT C

January 23, 1986

Mr. Gary L. Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

This law firm serves as General Counsel to the American Psychiatric Association. In that capacity we have been asked to look into the question of a $2,000 honorarium owed to Senator Durenberger for his presentation at an APA function. While the Association is and has been prepared to remit the fee to Senator Durenberger, we are concerned as to why it has been requested to pay the money to the Piranha Press since we know nothing about Piranha Press. The APA, as you may be aware, is a tax exempt corporation, and thus is restricted in its ability to make certain contributions. I would appreciate it, therefore, if you could advise me of the nature and functions of Piranha Press and the purposes to which the $2,000 payment requested from the APA will be put. It would also help if you could provide me with a legal opinion from the attorneys for Piranha Press indicating that payment by the APA to the Press for a presentation by Senator Durenberger is appropriate.

I appreciate your cooperation and hope that we can bring this matter to a speedy resolution.

Sincerely,

Joel I. Klein

JIK:jac

ATTACHMENT 9

CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW

RICHARD T CURTIN
MICHAEL C MAHONEY
JOHN A CAIRNS
SUSAN L NEUMEYER
DOUGLAS J CARNEY
DONNA E HANBERY
DEANNE M GRECO
EDWARD C ANDERSON
MICHAEL W SCHLEY
JEFFREY C ROBBINS
KENNETH COREY-EBSTROM
DAVID J STEINGART

4150 MULTIFOODS TOWER
MINNEAPOLIS CITY CENTER
MINNEAPOLIS, MINNESOTA 55402
TELECOPIER (612) 339 6982
TELEX 29-1643
TELEPHONE (612) 333 9411

1920 N STREET N W
SUITE 420
WASHINGTON D C 20036
TELECOPIER (202) 833 8344
TELEX 64 388
TELEPHONE (202) 887 0768

OF COUNSEL
ALVIN H GANDAL
ADMITTED IN D C AND OHIO

REPLY TO
Minneapolis

February 3, 1986

Joel I. Klein, Esq.
Onek, Klein & Farr
2550 M Street NW
Suite 350
Washington, DC 20037

DAVID DURENBERGER
OUR FILE NO. 01468-007

Dear Mr. Klein:

In response to your letter dated January 23, 1986, enclosed please find a sample copy of a letter which Piranha Press generally sends to groups regarding promotional appearances by Senator David Durenberger. This letter explains the relationship between Senator Durenberger and Piranha Press.

Also enclosed please a copy of the Advisory Opinion we received from the Federal Election Commission on December 6, 1984.

I hope that the enclosed documents answer your questions and that you will be able to promptly forward the $2,000 check to Piranha Press.

If you have any questions regarding this matter, please contact the undersigned.

Very truly yours,

SUSAN K. ANDERSON
Legal Assistant

Enclosures

SUBPOENA DOCUMENTS
Rec'd. _____

F15LSKAsak0203861

ADVISORY OPINION 1984-56

Michael C. Mahoney
Donna E. Hanbery
Curtin, Mahoney & Cairns
Attorneys at Law
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, Minnesota 55402

Dear Mr. Mahoney and Ms. Hanbery:

This responds to your letter of October 19, 1984, requesting an advisory opinion on behalf of Senator David Durenberger concerning application of the Federal Election Campaign Act of 1971, as amended ("the Act"), to an author-publisher agreement involving Senator Durenberger.

You state that Senator Durenberger has written a book entitled Neither Madmen nor Messiahs. You add that the book is published by Piranah Press, a division of Diamond Publications ("Publisher"), and will be distributed by the Publisher through traditional and customary channels of distribution.

According to your request, under the author-publisher agreement Senator Durenberger has conveyed to the Publisher certain rights in the book and has also agreed to make a specified number of promotional appearances over a two-year period to promote both the book and the Publisher. As compensation for the rights in the book transferred by Senator Durenberger and for the personal services to be rendered by him to promote the book and the Publisher, the Senator will be paid an agreed-to sum in quarterly installments over a two-year period as well as a royalty based on the net proceeds from sales of the book. In light of these facts, you ask whether any of the income

to be received by Senator Durenberger from the Publisher would constitute honoraria under the Act or Commission regulations.

Under 2 U.S.C. §441i, no person who is an elected or appointed officer or employee of any branch of the Federal Government shall accept any honorarium of more than $2,000. The Commission's regulations define the term "honorarium" to mean the payment of money or anything of value received by such person as consideration for an appearance, speech, or article. 11 CFR 110.12(b). The Commission has previously determined that income realized from the publication of books is not considered honoraria, and therefore is not subject to the limitations of 2 U.S.C. §441i. See Advisory Opinions 1975-77 and 1978-59. Accordingly, any royalty paid to Senator Durenberger on the basis of the net proceeds from sales of the book would not be considered an honorarium under the Act and regulations and would not be limited.

The Commission also notes that the regulations exclude from the definition of honorarium the term "stipend." A stipend is defined as a payment for services on a continuing basis. 11 CFR 110.12(c)(3). The Commission concludes that the arrangement you have described, whereby the Publisher will pay Senator Durenberger in quarterly installments over a two-year period for promotional appearances, creates a stipendiary relationship. Accordingly, payments made to Senator Durenberger under this agreement would not be viewed as honoraria and therefore would not be subject to limitation under 2 U.S.C. §441i.

4

The Commission expresses no opinion as to possible application of Senate rules to the described transaction, nor as to any tax ramifications, since these issues are outside its jurisdiction.

This response constitutes an advisory opinion concerning application of the Act, or regulations prescribed by the Commission, to the specific transaction or activity set forth in your request. 2 U.S.C. §437f.

Sincerely yours,

Lee Ann Elliott
Chairman for the
Federal Election Commission

Enclosures (AOs 1975-77 and 1978-59)

THE NATIONAL BANK of WASHINGTON
WASHINGTON D.C.

American Psychiatric Association
1400 K Street, N.W.
Washington, D.C. 20005

08714

ATTACHMENT E

PAY

GENERAL FUND
American Psychiatric Association

DATE	CHECK NO	AMOUNT

TO THE ORDER OF

NON-NEGOTIABLE

AUTHORIZED SIGNATURE

AMERICAN PSYCHIATRIC ASSOCIATION

Mail Check Out____
Return Check to Office ____ Date 2/20/86

Please furnish a check as follows:

Payable to SEN. DAVID DURENBERGER

Address MINNEAPOLIS, MN

For HONEYWELL - LEGISLATIVE INSTITUTE (Retires CK#89014)

Amount $2,000.00 Charge to Account No. 1874509489

APPROVED [signature]
(Authorized Signature)

REQUEST FOR CHECK

11519
2/20
10054

THE NATIONAL BANK of WASHINGTON
WASHINGTON, D.C.

American Psychiatric Association
1400 K Street, N.W.
Washington, D.C. 20005

08714

PAY TWO THOUSAND DOLLARS AND NO/100 - - - - - - - - - - - - - -

GENERAL FUND
American Psychiatric Association

DATE	CHECK NO	AMOUNT
2-20-86	08714	$2,000.00

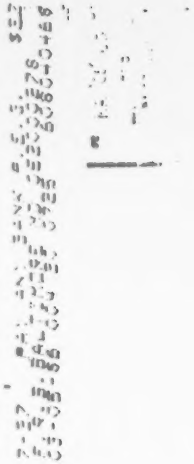
TO THE ORDER OF
SEN. DAVID DURENBERGER
Minneapolis, Mn.

AUTHORIZED SIGNATURE

⑈008714⑈ ⑆054000072⑆ 6⑈047 83 3⑈ ⑈0000200000⑈

Pay to / Manor press
Sustal Dan Lumbya

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348



AFFIDAVIT

I, ROBERT KRAMER, being duly sworn, do depose and state as follows:

1. During the year 1986, I was the Executive Director of the National Association of Senior Living Industries ("NASLI"). My current office address is 647 Ridgely Avenue, Annapolis, Maryland 21401.

2. During 1986, Senator Durenberger was invited to speak at NASLI's BIZNET meeting on September 25, 1986 at the Mayflower Hotel, Washington, D.C.

3. The Senator's appearance was arranged by either Fred Graefe or ex-Senator Joseph Tydings, members of the law firm Finley, Kumble in Washington, D.C. Mr. Tydings was a founding member of NASLI and Fred Graefe was a delegate to NASLI.

4. As I recall, Congressman Gephardt was originally scheduled to speak at NASLI's BIZNET meeting. However, Congressman Gephardt was unable to appear and Senator Durenberger was chosen as a substitute speaker. Senator Durenberger was chosen because he was a vocal spokesperson on generational equity, a key legislator on Committees which handle legislation affecting senior citizens and I believed that NASLI's members would like to hear his viewpoints on the elderly.

5. Prior to Senator Durenberger's speech, it was my understanding that NASLI would pay Senator Durenberger an honorarium of no more than $2,000 for his appearance. I had instructed Fred Graefe not to offer an honorarium in excess of $2,500.

6. I have reviewed the memorandum dated September 18, 1986 from KNP (Kathleen Pabst) to RGK (Kramer) and STC (Steve Campbell). KNP is Kathleen Pabst, Vice President of NASLI, RGK is myself and STC is Steve Campbell. The memorandum states that David Durenberger is scheduled for a $2,000 honorarium. A copy of this memorandum is appended hereto as Attachment A.

SPECIAL
COUNSEL
HEARING
EX. 47

7. Subsequent to the Senator's speech, the initial $2,000 honorarium was converted to a $1,000 honorarium and a $1,001 book purchase, evidenced by check numbers 1012 and 1014. Copies of these checks are appended hereto as Attachment B.

8. I have no recollection of the details of this conversation, however I do recall receiving a telephone call from someone instructing me to make payment in this manner. I cannot recall who I received this telephone call from.

9. At no time did I or NASLI request to receive the Senator's book, Prescription for Change. I did not want the books and would not have purchased $1,001 of Prescription for Change other than to have Senator Durenberger speak.

10. I attended Senator Durenberger's speech on September 25, 1986. As I recall, the Senator spoke on generational equity and made mention of his book, Prescription for Change. I have no recollection of any display of the Senator's book.

11. I have reviewed the letter from Piranha Press dated September 24, 1986. Although I may have received this letter, I have no independent recollection of such. A copy of this letter is appended hereto as Attachment C.

12. I did not understand Senator Durenberger's appearance before the NASLI to be a book promotion, nor was NASLI having the Senator appear before them in order to buy his book. The engagement was intended as a traditional honorarium engagement.

13. Sometime after Senator Durenberger's appearance, NASLI received 143 copies of

Senator Durenberger's book, Prescription for Change. These books were made available to NASLI members during the next several months.

Robert G. Kramer

ROBERT G. KRAMER

SUBSCRIBED AND SWORN TO before me this 14 day of February, 1990.

Notary Public

[SEAL]

My Commission Expires: 7/5[illegible]

Attachment A

Memo

September 18, 1986

TO: RGK, STC
FR: KMP
RE: BIZNET speaker costs

The cost for speakers at the BIZNET is as follows, per agreed upon arrangements internally and with the speakers:

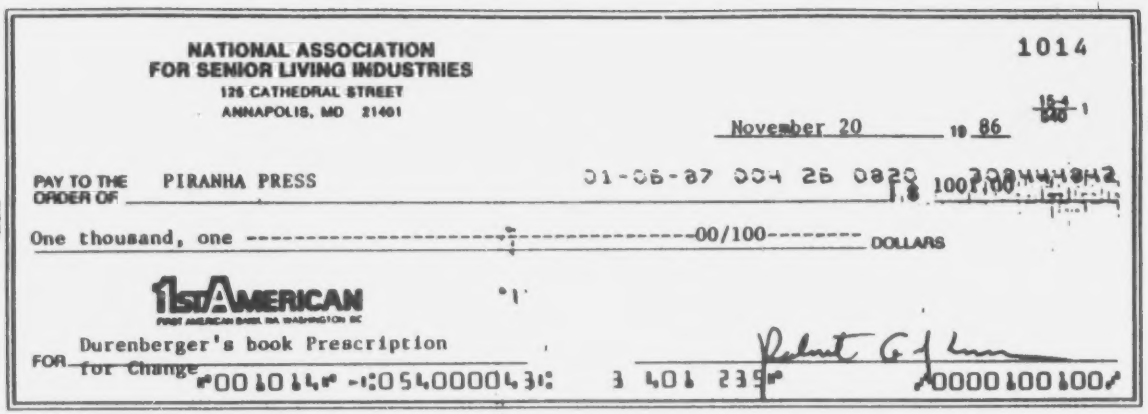
Breakfast:	
Claude Pepper	$500 honorarium $295 registration comp.* breakfast
Lunch:	
David Durenberger	$2000 honorarium $ 295 registration comp* lunch
Dinner:	
Lydia Bronte	$100 hotel (1 night) $150 air fare (approx.) $295 registration comp.* all meals
Public Policy Track:	
Mike Hendrickson	$450 air fare (approx) $300 hotel (3 nights) $295 registration comp. all meals
Fernando Torres-Gil	$295 registration (comp.)* meals unknown at this time
Michael Sumachrast	$500 honorarium $850 membership in NASLI (comp.) $295 registration (comp.)* breakfast and lunch
Paul Kerschner	$295 registration (comp.)* breakfast and lunch
Harry Sewell	$295 registration (comp.) no meals
Senior Consumer Track:	
Ken Dychtwald	$1000 honorarium $ 450 air fare (approx.) $ 125 E&R membership in NASLI (Comp.) $ 100 hotel (one night) $ 295 registration (comp.)* all meals
Eliot Glazer	$ 295 registration (comp.)* all meals

*non-member

SUBPOENA DOCUMENTS
Rec'd. _____

The associated expenses with the BIZNET speakers break down in the following manner:

honorariums, air fares, hotal rms.,	$5550.00
cost of meals for BIZNET but not paid for by speakers	$ 414.78
income lost due to comping registration and/or membership	$3925.00



NATIONAL ASSOCIATION
FOR SENIOR LIVING INDUSTRIES
1215 CATHEDRAL STREET
ANNAPOLIS, MD 21401

1014

November 20 19 86

PAY TO THE ORDER OF PIRANHA PRESS

01-08-87 004 25 0820 $ 100.00

One thousand, one ----------00/100---------- DOLLARS

1st AMERICAN
FIRST AMERICAN BANK NA WASHINGTON DC

FOR Durenberger's book Prescription for Change

Robert G. [illegible]

⑈001014⑈ ⑆054000043⑆ 3 401 239⑈ ⑈0000100100⑈

422

Attachment B

PAY TO THE ORDER OF
WEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
820 04 348

NATIONAL ASSOCIATION
FOR SENIOR LIVING INDUSTRIES
125 CATHEDRAL STREET
ANNAPOLIS, MD 21401

1012

Nov. 20 19 86

PAY TO THE ORDER OF David Durenberger 01-27-87 004 25 0830 408311893 $ 1,000.00

one thousand ----------00/100---------- DOLLARS

1st AMERICAN

FOR Honorarium/BIZNET SEMINAR

Robert G. [illegible]

⑈001012⑈ ⑆054000043⑆ 3 401 235⑈ ⑈0000100000⑈

424

SUBPOENA DOCUMENTS
Rec'd. .....

pay to order of Piranha
Press
David Gerrold

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348

FOR DEPOSIT ONLY

PIRANHA

Attachment C

PRESS

Gary L. Diamond
Publisher

September 24, 1986

Mr. Fred Graefe
Finley, Kumble & Wagner, et al
1140 Connecticut Avenue NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Graefe:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the National Association of Senior Living Industries on September 25, 1986.

It is our understanding that you have already been informed of the terms of our arrangement with the Senator.

As you were informed, we are the publisher and promoter of Senator Durenberger's books. In consideration thereof, the Senator has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion and sale of his books.

Senator Durenberger will be appearing before your organization at the time and place specified in the attached schedule in consideration of the purchase by your organization of the number of books specified and payment by you to us of the sum set forth in such schedule.

Your organization is responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his Washington, DC office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Payment of the sums due us must be made to us within ten days from the date of this letter.

Because Senator Durenberger's appearance before your organization will be in promotion of his books, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his books. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

BOOK SALE AND APPEARANCE SCHEDULE

Date	Place	Amount
September 25, 1986	Washington, DC	$2,000

Book	Number of Copies	Price per Book	Place of Delivery	Date of Delivery
Prescription for Change	143	$7.00	Robert Kramer Executive Vice President NASLI 125 Cathedral Annapolis, MD 21401	9/25/86

*All books will be delivered by UPS on a COD basis.

SPECIAL
COUNSEL
HEARING
EX. 48

AFFIDAVIT OF CLENDON H. LEE, JR.

I, Clendon H. Lee, Jr., being duly sworn, do depose and state as follows:

1) At all times during 1984, and in 1985 from January 1 until November 11, I continuously served as counsel on the staff of the Senate Select Committee on Ethics. Respecting this period of time, I have been asked about my recollection of a matter concerning Senator David Durenberger and his writing, publishing, or promoting a book.

2) Although I do not recall the exact date, I do recall that at some time during 1985, at a time when I already had plans to leave Senate employment, a conversation took place among Committee staff counsel (there were three of us: me, Bill Canfield, Wilson Abney) on the subject of a book publication and promotion agreement involving Senator David Durenberger. I do not recall what prompted the three-way conversation, but I do not believe that I initiated it. I believe it was related to a telephone call or inquiry being handled by Bill or Wilson. I recall that the discussion among staff counsel centered on some unusual (that is, something in addition to the normal receipt of royalties from book sales) feature of the publishing or promotion arrangement, and I believe the unusual feature related to promotional appearances by the Senator, and the advance payment of travel expenses in connection with such appearances. No further details of the Senator's promotional appearances were made known to me at the time of this discussion with other Committee counsel.

3) It was my common practice to take notes on all telephone conversations, and also my invariable practice to make a memorandum of any conversation (whether in person or by telephone) with a Senator where a substantive question was raised, and to discuss any such conversation with one of my colleagues (Bill Canfield, Wilson, Abney, or Bonnie Parker).

4) I do not recall any other conversation or discussion during 1984 or 1985 with anyone concerning Senator Durenberger and his writing, publishing or promotion of a book. To the best of my knowledge I never communicated with anyone on the Senator's staff about the Senator's writing, publishing or promoting a book. To the best of my knowledge I never communicated with Senator Durenberger about his writing, publishing or promoting a book. If the Senator ever spoke to me about a book he was writing, publishing, or promoting, or which he intended to write, publish or promote, I have no recollection of it. If Senator Durenberger did mention his book writing, publishing, or promotional activities to me, I believe that I would have written a memorandum on the conversation and discussed it with my colleagues on the Committee staff. I do not believe that I would have responded that I saw "no problem with his book publishing arrangements from the Ethics Committee perspective so long as the Federal Election Commission approved." I do not believe

that I would have said that to Senator Durenberger because, I know I never had enough information about the Senator's book writing, publishing, or promotion activities to make such a statement, and it was employed as Ethics Committee counsel, the only information I received, and the only conversation I had, concerning the Senator's book writing, publishing, or promotion activities was received at the time of, and in connection with, the conversation between me, Bill and Wilson, and was received from either Bill or Wilson.

5) I have no recollection of being made aware at the time of the discussion among Ethics Committee counsel that Senator Durenberger's publisher charged a fee to the groups before whom the Senator appeared to promote his book. Neither do I recall being made aware that the Senator's office referred requests for the Senator's appearance to the book publisher so that a promotional appearance could be arranged. In my opinion, the existence of either of these two facts (fees charged to audiences for appearances, referral of requests for appearances) would raise additional questions, and would make the promotional appearance arrangement look more like honoraria and less like a stipend.

6) However, since leaving Senate employment, I recall having read one newspaper report discussing Senator Durenberger and his writing, publishing, or promoting books. I don't recall exact date, but it was during 1988, in connection with an article concerning Speaker Wright.

7) Also, about one month ago (in January 1989) I was contacted by Jim Hamilton, who said he was acting as attorney for Senator Durenberger in preparing a response for the Ethics Committee. Mr. Hamilton told me that Senator Durenberger recalled talking to me at an Ethics Committee meeting about his proposed agreement with a publisher to promote the sale of his book. Mr. Hamilton asked me if I recalled this, and I informed Mr. Hamilton that I had no recollection of talking to Senator Durenberger about his book writing, publishing, or promotion. I also informed him that it was my invariable practice to write a memorandum on, and discuss with my Committee staff colleagues, any conversation with a Senator which raised a substantive issue concerning the application of the Senate Code of Official Conduct. Mr. Hamilton did not tell me that Senator Durenberger said that I told him his planned book publication and promotional activities were "no problem." If Mr. Hamilton had told me this I would have informed him that I did not believe I would have responded to the Senator in that manner.

8) I have also (since my conversation with Mr. Hamilton) discussed this matter with Bill Canfield, and with Wilson Abney in February 1989.

9) I have also looked at the attached July 9, 1985 memo to the file (Attachment A) which does not refresh my recollection of any conversations I had regarding Senator Durenberger's book. It does,

however, reflect my practice of writing memos regarding substantive matters. In addition, I believe that I would have circulated a memo of this kind to Bonnie Parker, Bill Canfield, and Wilson Abney.

Clendon H. Lee, Jr.

SWORN TO AND SUBSCRIBED before me this 25th day of May, 1990.

Notary Public

My Commission Expires: 4-30-91

[SEAL]

AFFIDAVIT

I, ROBERT J. LEWIS, being duly sworn, do depose and state as follows:

1. I am Senior Vice President for Federal Relations of The Tobacco Institute (the "Institute") and have held that position since 1985. My business address is 1875 I Street, N.W., Washington, D.C. 20006.

2. The Institute's Washington Working Group sponsors weekly breakfast meetings to which Members of Congress are invited to address current legislative issues of interest to the Institute. Former Senator Marlow Cook, a lobbyist for the Institute, invited Senator David Durenberger to speak at such a breakfast meeting on March 21, 1985. By memorandum dated March 12, 1985, I notified Institute members that Senator Durenberger would be addressing the March 21st breakfast meeting, and requested that they notify Susan Ruyle of my staff if they planned to attend. A copy of this memorandum is appended hereto as Attachment A.

3. Nineteen people, including myself, attended Senator Durenberger's speech on March 21, 1985. The copy of my March 12, 1985 memorandum appended hereto as Attachment A include handwritten notations reflecting the attendees at the meeting. These notations were made by George Yenowine, an employee at the Institute. The attendees included Institute employees, outside counsel and lobbyists, Washington representatives of member companies, and representatives of

SPECIAL
COUNSEL
HEARING
EX. 49

sister trade associations. Among those in attendance were former U.S. Senators Cook and Dee Huddleston, and former U.S. Congressmen Dave Henderson and Dave Satterfield.

4. The Senator's appearance was a traditional honorarium event including remarks by the speaker, followed by responses to questions from the audience. I do not recall the Senator mentioning his book(s) or publisher during this speech on March 21st. Similarly, I do not recall any display of the Senator's books at that meeting.

5. It is the practice of the Institute to have the Member's honorarium check delivered to him immediately following his remarks. In accordance with this practice, I approved the check request dated March 13, 1985 for payment to Senator Durenberger of $2,000 for his appearance on March 21, 1985. A copy of this check request form, which bears my signature, is appended hereto as Attachment B.

6. The Institute's check number 19594, dated March 18, 1985, was issued in the amount of $2,000, payable to David Durenberger. A copy of this check is appended hereto as Attachment C. The face of the check bears the notation: "VOID 3.26.85 Pay to Diff. Vendor."

7. On either March 21st or March 22nd, I learned that payment for the Senator's speech was to be made to Piranha Press. This was the first that I had heard of Piranha Press. It is my understanding that Senator Durenberger asked that a check be issued payable to Piranha Press instead of to the Senator. On March 22, 1985, I wrote to Senator Durenberger to

thank him for addressing the Institute and to inform him that a $2,000 donation was being made to Piranha Press. A copy of this letter is appended hereto as Attachment D.

8. I then signed a check request dated March 25, 1985 for payment of $2,000 to Piranha Press. A copy of the check request form is appended hereto as Attachment E. The form includes as explanation for the payment: "Sen. David Durenberger honorarium for appearance at Institute March 21, 1985 designated for payment to Piranha Press." The check request form also includes a note from Susan Ruyle to the accounting department that states: "SEN. DURENBERGER HAS REQUESTED HIS HONORARIUM BE DONATED TO PIRANHA PRESS." On March 28, 1985, I sent a letter to Piranha Press, enclosing the $2,000 payment. Copies of this letter and cancelled check are appended hereto as Attachment F.

9. The payment to Piranha Press was treated by the Tobacco Institute as an honorarium and was included on the Institute's general ledger as such. A copy of the ledger page reflecting this payment is appended hereto as Attachment G.

Robert J. Lewis

ROBERT J. LEWIS

SUBSCRIBED AND SWORN TO before me this 23rd day of May, 1990.

Notary Public

[SEAL]

My Commission Expires:

STEPHEN O. AGBE-DAVIS
Notary Public, District of Columbia
1, 1995

file WWG

THE TOBACCO INSTITUTE
1875 I STREET, NORTHWEST
WASHINGTON, DC 20006
202/457-4800 • 800/424-9876

March 12, 1985

MEMORANDUM

TO: The Washington Working Group

Steve Bull X	Burleigh Leonard ✓ + Bettie
Sam Chilcote X	Howard Liebengood X
Marlow Cook ✓	Phyllis McGovern ✓
Bob Diamond ✓	Jack Mills X
Jim Healey X	Fred Panzer ✓
Bill Hecht X	Bill Prendergast ✓
Dave Henderson ✓	Dave Satterfield ✓
Dee Huddleston ✓	Ralph Vinovich ✓
Gene Knorr ✓	Wilson Wyatt X
Horace Kornegay X	George Yenowine ✓

Susan Ruyle

FROM: Bob Lewis BL

RE: Honorariums and Business Session

---

1. Tuesday, March 19, Representative Joseph M. Gaydos, D PA-20, will be our guest at 8:30 a.m. in the Institute's Boardroom. The Congressman's committee assignments include Education and Labor.

Following the Congressman's appearance the Washington Working Group will remain in session for a review meeting on our excise project and other legislative developments.

2. Thursday, March 21, Senator David Durenburger, R MN, will be our guest at 8:00 a.m. in the Boardroom. The Senator's committee assignments included Finance.

Please notify Susan Ruyle, 457-4846, as to whether you will, or will not, be in attendance for each of these events.

cc: ~~Paul Bergson~~
~~Ernest Pepples~~
~~Stanley Scott~~
Roger Mozingo + Bill Bunday
Kernigan

ATTACHMENT A

FEDERAL MAR 13 1985

THE TOBACCO INSTITUTE

ATTACHMENT 8

CHECK REQUEST

Date: 049180 March 13, 1985 Amount: $2,000.

Pay To: The Honorable
David Durenberger, U.S.S.

Explanation: Appearance at Institute, 8:00 a.m., March 21, 1985

DISTRIBUTION OF CHARGES

Cost Center Number	Account Number	Explanation	Amount
1201	~~7300~~ 7330	Speaker's Honorarium	$2,000.
		MAR 18 1985	
		ACCOUNTING	

Requested by: Susan Ruyle Approved by: RJ Cavi

Put check in mail ☐ Return check to me for transmittal ☑

Need by: Wed., March 20, 1985

THE RIGGS NATIONAL BANK
LINCOLN OFFICE
WASHINGTON, D.C.

55-3
540

THE TOBACCO INSTITUTE
1875 I STREET, NORTHWEST
WASHINGTON, DC 20006

CHECK NO	CHECK DATE	AMOUNT
19594	Mar. 18, 1985	****2,000.00

PAY *TWO THOUSAND AND 00/100 DOLLARS*

TO THE ORDER OF

DAVID DURENBERGER

VOID
3.26.85
pay to diff vendor.

IN System ✓
IN Book ✓

⑈019594⑈ ⑆054000030⑆ 12=0821975 2⑈

ATTACHMENT C

THE TOBACCO INSTITUTE

1875 I STREET, NORTHWEST
WASHINGTON, D.C. 20006
202 457-4800 • 800 424-9876

ROBERT J. LEWIS
Senior Vice President for
Federal Relations

March 22, 1985

The Honorable
David Durenberger
375 Senate Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Tobacco Institute, I would like to thank you for your appearance at our breakfast meeting and for your remarks to our staff, member-company representatives and counsel regarding issues of mutual concern.

A donation of $2,000 has been made in your name to Piranha Press.

Again, thank you for accepting our invitation and for sharing your candid views. It was a distinct privilege to have you add us to your busy schedule.

Best personal regards,

Sincerely,

R. J. Lewis

Robert J. Lewis

RJL/sr

ATTACHMENT D

THE TOBACCO INSTITUTE

ATTACHMENT E

CHECK REQUEST

095220

Date: March 25, 1985 Amount: $2,000.

Pay To: Piranha Press
4504 Excelsior
Minneapolis, MN 55416

Explanation: Sen. David Durenberger honorarium for appearance at Institute. March 21, 1985 designated for payment to Piranha Press

DISTRIBUTION OF CHARGES

Cost Center Number	Account Number	Explanation	Amount
1201	1330 ~~7300~~	Piranha Press	$2,000

3/25/

MARY,
SEN. DURENBERGER
HAS REQUESTED
HIS HONORARIUM
BE DONATED
TO PIRANHA PRESS
THANKS
SR.

RECEIVED
MAR 26 1985
ACCOUNTING

Requested by: Susan Ruyle Approved by: RJ Lewis

Put check in mail ☐ Return check to me for transmittal ☑

Need by: ASAP

THE TOBACCO INSTITUTE

1875 I STREET, NORTHWEST
WASHINGTON, DC 20006
202 457-4800 • 800 424-9876

ROBERT J. LEWIS
Senior Vice President for
Federal Relations

March 28, 1985

Piranha Press
4504 Excelsior
Minneapolis, MN 55416

Dear Sir:

The Tobacco Institute is making the enclosed payment to Piranha Press.

U.S. Senator David Durenberger, a participant in a March 21, 1985 Institute-sponsored seminar advised us to disburse the funds in this manner.

Please feel free to contact me if you require additional information.

Sincerely,

Robert J. Lewis

Enclosure

cc: The Honorable
David Durenberger

RJL/sr

ATTACHMENT F

THE TOBACCO INSTITUTE
1875 I STREET, NORTHWEST
WASHINGTON, DC 20006

THE RIGGS NATIONAL BANK
LINCOLN OFFICE
WASHINGTON D C

CHECK NO.	CHECK DATE	AMOUNT
19853	Mar. 27, 1985	****2,000.00

TO THE ORDER OF

PAY *TWO THOUSAND AND 00/100 DOLLARS*

04-03-85 004 09 0800 808037727

PIRANHA PRESS
4504 EXCELSIOR
MINNEAPOLIS, MN 55416

W. A. Adams

"019853" :054000030: 12=08219752" "0000200000"

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 346

ATTACHMENT 6

	MO	JL	ENT. NO.	CHECK DATE	CHECK NUMBER	VENDOR OR DESCRIPTION	AMOUNT
CLOSING BALANCE							256,538.38
1201 7330 HONDURAN PAYMENTS							
OPENING BALANCE							0.00
	1	AP	45	01-04-85			1,000.00
	1	AP	47	01-04-85			1,000.00
	1	AP	49	01-04-85			2,000.00
	1	AP	51	01-04-85			1,000.00
	1	AP	53	01-04-85			1,000.00
	1	AP	55	01-04-85			2,000.00
	1	AP	57	01-04-85			1,000.00
	1	AP	59	01-04-85			2,000.00
	1	AP	61	01-04-85			2,000.00
	1	AP	63	01-04-85			1,000.00
	1	AP	65	01-04-85			2,000.00
	1	AP	67	01-04-85			1,000.00
	1	AP	69	01-04-85			1,000.00
	1	AP	71	01-04-85			1,000.00
	1	AP	73	01-04-85			1,000.00
	1	AP	75	01-04-85			2,000.00
	1	AP	77	01-04-85			1,000.00
	1	AP	1472	01-24-85			2,000.00
	1	AP	1987	01-31-85			1,000.00
CLOSING BALANCE							28,000.00
	2	GJ	13	01-24-85			2,000.00
	2	GJ	14	01-24-85			(2,000.00)
	2	GJ	23	01-30-85			1,000.00
	2	GJ	15	01-31-85			1,000.00
	2	GJ	16	01-31-85			(1,000.00)
	2	AP	93	02-04-85			2,000.00
	2	AP	481	02-12-85			2,000.00
CLOSING BALANCE							31,000.00
	3	AP	259	03-06-85			2,000.00
	3	AP	289	03-06-85			1,000.00
	3	AP	823	03-11-85			2,000.00
	3	AP	1290	03-18-85			1,000.00
	3	AP	1683	03-21-85			1,000.00
	3	AP	1995	03-26-85	19853	PIRANHA PRESS	2,000.00
CLOSING BALANCE							40,000.00
	4	AP	141	04-01-85			1,000.00
	4	AP	1119	04-11-85			1,000.00
	4	AP	1121	04-11-85			1,000.00
	4	AP	2303	04-26-85			2,000.00
	4	AP	2407	04-30-85			1,000.00
CLOSING BALANCE							46,000.00
	5	AP	599	05-06-85			1,000.00
	5	AP	1022	05-14-85			1,000.00
	5	AP	1803	05-24-85			1,000.00
CLOSING BALANCE							49,000.00
	6	AP	1017	06-14-85			1,000.00
	6	AP	1287	06-18-85			2,000.00

1985 GL

1201 733C

AFFIDAVIT

I, ROBERT LIVELY, being duly sworn, do depose and state as follows:

1. I am a Legislative Representative with the Government Relations staff of the National Rural Electric Cooperative Association (NRECA), and have been so employed since 1984. My office address is 1800 Massachusetts Avenue, N.W., Fifth Floor, Washington, D.C. 20036. I am a registered lobbyist, as is NRECA, pursuant to the Federal Regulation of Lobbying Act.

2. Senator Durenberger was invited to speak before NRECA's Cooperative Leadership Orientation Conference in Washington, D.C. on November 18, 1986. I was the NRECA staff liaison for this event, and in this capacity was responsible for making the necessary arrangements for Senator Durenberger's appearance. Senator Durenberger was invited to speak at the conference because he was a member of the Subcommittee on Intergovernmental Relations of the Committee on Governmental Affairs. At that time, the Subcommittee had recently published a report entitled, "Governing the Heartland: Can Rural Governments Survive the Farm Crisis?" which was of interest to our members.

3. I extended the invitation to the Senator by a letter dated May 19, 1986, in which on behalf of NRECA I offered a $2,000 honorarium. A copy of this letter is appended hereto as Attachment A. At the time that I extended this invitation, I was unaware that Senator Durenberger had published a book(s). In extending this invitation, it was not NRECA's purpose or intent to have the Senator promote his book(s).

4. I had not received a response to the invitation as of approximately June or July 1986. Accordingly, I telephoned the Senator's office and spoke with a member of his staff, whom I believe to be Jodi Mathison. The staff person said that the Senator was reviewing the invitation. I called this staff person once again sometime later that summer as I still had not received a response. At that time, I was told that the Senator did not want to appear before NRECA.

SPECIAL
COUNSEL
HEARING
EX. 50

5. While the NRECA Government Relations staff was attempting to identify another speaker, Ms. Mathison called me to say that Senator Durenberger would attend the November 18th event. I confirmed with Ms. Mathison the details of the appearance, including the $2,000 honorarium payment. She informed me that Senator Durenberger had an exclusive contract with Piranha Press and that either an attorney or a representative of the publisher would contact me. She did not mention the Senator's book(s) during this conversation.

6. I then sent a letter dated October 3, 1986 to Senator Durenberger confirming these arrangements. A copy of this letter is appended hereto as Attachment B. Thereafter, I received a memorandum from Piranha Press dated October 7, 1986 concerning arrangements for the Senator's appearance. A copy of that memorandum is appended hereto as Attachment C.

7. Between October 7 and November 18, 1986, I had three conversations with a person who identified hereself as a representative from Piranha Press. I do not recall this representative's name. During the first conversation, the representative stated that the $2,000 honorarium previously agreed upon was insufficient according to the contract between Senator Durenberger and the publisher. She then added that the fee would be $5,000 and that NRECA would be required to purchase 500 of the Senator's books. I explained that only a $2,000 honorarium had been authorized. The representative then became agitated and repeated the new terms of the arrangement.

8. I was stupefied by this demand and consulted John Davenport, my superior on the Government Relations staff, about how to proceed. Mr. Davenport instructed me to telephone the representative from Piranha Press, and to inform her that NRECA had an agreement with Senator Durenberger to pay an honorarium of $2,000 in exchange for his speaking at the November 18th meeting. I did so and was told that the Senator would not appear unless the new terms were met. I then informed the representative that Senator Durenberger and Robert Bergland, NRECA's General

Manager, were principals to the agreement and that she and I were not free to amend that agreement. I gave her Mr. Bergland's telephone number and told her that Senator Durenberger would have to call Mr. Bergland to make any changes to the previous agreement.

9. I then informed Mr. Davenport of this conversation. At that point, I felt that the publisher was pressuring NRECA. NRECA was prepared to withdraw the invitation to the Senator. We had decided that we would not pay the requested $5,000 fee. Similarly, we had decided we would not purchase 500 of the Senator's books, particularly because we expected only forty to fifty attendees at our conference.

10. Sometime thereafter, I received a telephone call from the representative from Piranha Press. She informed me that the previously agreed to figure of $2,000 would be sufficient payment, that the check should be made payable to Piranha Press, and that NRECA would not be required to purchase any books.

11. On two occasions in the past, NRECA has made a speaker's books available at a speech event when the book related to the topic of the speaker's address. Had we been asked, and had the Senator's book(s) related to a topic of interest to our members and the Senator's speech, we may have been willing to provide display space for his book(s). However, no one associated with Senator Durenberger ever asked me to provide such space. To the best of my knowledge, the Senator's books were not displayed or otherwise available for sale at the conference before which he spoke.

12. After the Senator's speech, I arranged to have the $2,000 honorarium sent to Piranha Press, as I had been directed to do by Ms. Mathison. A copy of the letter transmitting the payment is appended as Attachment D. By letter to Ms. Mathison dated November 24, 1989, I informed her that the payment had been made in this manner pursuant to her instructions. A copy of this letter

is appended hereto as Attachment E. It is my understanding that the payment to Piranha Press was treated on NRECA's accounting records in the same manner as an honorarium payment.

ROB LIVELY

SUBSCRIBED AND SWORN TO before me this 20th day of December, 1989.

Notary Public

My Commission Expires: 2/28/90

[SEAL]

ATTACHMENT A

NRECA NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION
1800 Massachusetts Avenue, N.W., Washington, D.C. 20036
Telephone: (202) 857-9500

May 19, 1986

COPY

Honorable David Durenberger
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

I am writing to invite you to speak before the 1986 NRECA Managers' Orientation Program on Tuesday, November 18, 1986 from 11:45 AM to 1:30PM here in Washington at the Park Terrace Hotel. There will be approximately 40 managers and 20 spouses from systems around the country who will be participating in this program in order to acquaint themselves with our national organization. In consideration for your remarks before this group, we are prepared to offer an honorarium of $2,000.

The role of the manager is to implement the policy decisions of the board and to effectively manage his or her staff to accomplish the goals of the cooperative. With this in mind, it is imperative that these managers, who are relatively new to their position, be exposed to legislators such as yourself, who are involved with issues of great concern to them like tax reform, environmental regulation, federal budget deficits, and the cost of health care. At the luncheon address, we would suggest that 30 to 45 minutes of prepared remarks would be appropriate with an equal amount of time following for questions and answers.

As additional background on our program, its problems, and its issues, I have enclosed for your review the most current editions of the Rural Electric Magazine and the Rural Electric Newsletter. An opinion survey of our managers, directors, and consumer-members has also been enclosed.

I would be most appreciative if you would let me know at your earliest convenience whether you will be able to accept our invitation. My telephone number is 857-9633.

Sincerely,

Rob Lively
Legislative Representative

Enclosures

bcc: Bob Kabat
Barbara Roos
Leon Barnier, Minnesota Statewide

RL:sm

ATTACHMENT 8

NRECA NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION
1800 Massachusetts Avenue, N.W., Washington, D.C. 20036
Telephone: (202) 857-9500

October 3, 1986

The Honorable David Durenberger
154 Russell Senate Office Building
Washington, D.C. 20510
Attn: Jody Mathison

Dear Senator Durenberger:

Thank you so much for agreeing to appear on NRECA's 1986 Cooperative Leadership Orientation Conference program, scheduled to be held Monday, November 17 through Thursday, November 20 at the Washington Hilton Hotel here in Washington, D.C. A copy of the program brochure is enclosed for your information. We expect approximately 135 of our member system general managers, board members, and spouses to attend this program.

You will be giving the luncheon address entitled, "The Federal Government 101: A Lifetime of Learning" on Tuesday, November 18. Please note how we described your presentation on the enclosed one-page outline. We would appreciate it if you could come to the NRECA registration desk outside the Monroe room on the Concourse level by 11:45 a.m. to pick up your name badge. The luncheon will start at 11:45 a.m. in the Thoroughbred room also on the Concourse level. At approximately 12:30 p.m., Bob Bergland, NRECA's General Manager, will introduce you. We would like you to spend approximately one hour addressing the participants' concerns. Bob Kabat, NRECA's Director of Management Services, will moderate this question and answer session. We will be finished at 1:30 p.m.

It is my understanding you have agreed to participate on this program for an honorarium of $2,000, which we will send, per your request, to Piranha Press in Minneapolis.

I am enclosing several informational pieces on NRECA to provide you additional background on our program, its problems, and its issues. If you have any questions, please call me at 857-9628.

Sincerely,

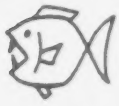
Rob Lively
Legislative Representative

Enclosures

cc: Barbara D. Roos
Bob Kabat
Margaret Isaac

ATTACHMENT C

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Mr. Rob Lively
Nat'l Rural Electric Cooperative Assoc.
1800 Massachusetts Avenue NW
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: OCTOBER 7, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for the sale and promotion of his books as well as his appearances. If you have not already been contacted, you will be contacted by the law firm which represents Senator Durenberger to review the terms of our arrangement with the Senator, the legal restraints, if any, and the fees and travel arrangements for his appearance.

If you have any questions, please contact Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT B

NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION
1800 Massachusetts Avenue, N.W., Washington, D.C. 20036
Telephone: (202) 857-9500

November 26, 1986

Mr. Gary Diamond
Pirahna Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Per the instructions from Ms. Jody Mathison of Senator David Durenberger's staff, enclosed please find an NRECA check in the amount of $2,000 which covers the Senator's honorarium for speaking on our 1986 Cooperative Leadership Orientation Conference program on Tuesday, November 18. We do appreciate the Senator's participation.

Please contact me if you have any questions.

Sincerely,

Barbara D. Roos

Barbara D. Roos
Conference Program Developer

xc: Ms. Jody Mathison
Mr. Rob Lively, NRECA
Legislative Representative

Enclosure

NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION
1800 MASSACHUSETTS AVENUE, N. W.
WASHINGTON, D. C. 20036
PHONE (202) 857-9500

RIGGS NATIONAL BANK
WASHINGTON, D.C.

080091

DATE 11/26/86 CHECK NO. 00080091 PAY AMOUNT $*****2,000.00

TWO THOUSAND AND 00/100 DOLLARS

PAY TO THE ORDER OF

PIRAHNA PRESS
4504 EXCELSIOR BOULEVARD
MINNEAPOLIS MN 55117

NATIONAL RURAL ELECTRIC COOPERATIVE ASSN.

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

ANY CHECK OVER $[illegible] REQUIRES TWO SIGNATURES.

⑈080091⑈ ⑆054000030⑆ 15=0905005⑈

ATTACHMENT E

NRECA NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION
1800 Massachusetts Avenue, N.W., Washington, D.C. 20036
Telephone: (202) 857-9500

November 24, 1986

Ms. Jody Mathison
Office of The Honorable David Durenberger
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Ms. Mathison:

On behalf of the attendees of NRECA's 1986 Cooperative Leadership Orientation Conference, I would like to thank Senator Durenberger for participating on this program. His luncheon address was very well received and the participants appreciated him taking time out of his busy schedule to come speak to them about their needs and concerns.

Per your instructions, the Senator's honorarium has been sent to Pirahna Press in Minneapolis to the attention of Mr. Gary Diamond. If you have any questions about the conference do give NRECA's Program Developer, Barbara Roos, a call at 857-9662.

Sincerely,

Rob Lively
Legislative Representative

AFFIDAVIT

I, **SUZANNE LULEWICZ**, being duly sworn, do depose and state as follows:

1. I am employed by the United States Chamber of Commerce ("Chamber of Commerce"). In 1985, I was the Associate Director, Specialized Executive Development Programs, for the Chamber of Commerce. My business address is 1615 H Street, N.W., Washington, D.C. 20062.

2. Prior to and during 1985, the Chamber of Commerce has sponsored Annual Corporate Executive Development Programs. These Programs provide an opportunity for representatives of the executive and legislative branches of the federal government and the private sector to discuss with members of the business community public policy issues of concern to that community. In 1985, a program was held during the week of October 6-10 in Washington, D.C., and was entitled "Washington Insight On Employee Benefits."

3. Senator David Durenberger spoke after a luncheon at the Capital Quality Inn on October 7, 1985. The audience consisted of an estimated twenty to thirty corporate managers involved in health employee benefit matters. Senator Durenberger was invited to speak in this forum because of his expertise in employee benefits issues.

4. Although I do not specifically recall, I believe that sometime prior to the program I spoke with the Senator's Appointment Secretary to determine whether the Senator would be available to speak on October 7th. I believe that I was informed that the Senator was available, and accordingly sent a letter of invitation to the Senator's office. This letter informed the Senator that the Chamber of Commerce desired that he speak on issues relating to employee benefits and related public policy concerns. This letter of invitation offered an honorarium of $500.00. The Senator accepted this invitation before the week of October 6, 1985. I have no recollection of any mention of the Senator's books, publisher, or plans to publish a book[s] during my conversations with the Senator's Appointment Secretary prior to the Senator's appearance.

SPECIAL
COUNSEL
HEARING
EX. 51

5. I attended the Senator's speech on October 7, 1985. Senator Durenberger did not mention his book[s] or his publisher during this speech. Senator Durenberger also made no mention of any plans to publish a book during this speech. No books were available for sale or otherwise distributed at this event.

6. Either during the week of the Program or immediately thereafter, I received a memorandum from Gary Diamond of Piranha Press advising me that the Senator had an exclusive arrangement with Piranha Press relating to his appearances and fees. A copy of this memoranda is appended hereto as Attachment A. This is the first occasion on which I had heard of the Senator's publisher or of Piranha Press. This communication caused me some concern. Accordingly, I consulted with several of my colleagues. It is my recollection that there was a consensus among us that the Senator's arrangement with Piranha Press was somewhat strange. I believe that I telephoned the Senator's Appointment Secretary or a member of his staff to discuss this letter, and was reassured that the proposed payment mechanism was appropriate.

7. Sometime thereafter, I received a letter from Senator Durenberger directing me to make the payment for his remarks on October 7th to Piranha Press. In this letter, Senator Durenberger further directed me to send a check to Piranha Press at 4504 Excelsior Blvd., Minneapolis, Minnesota 55416. The copy of this letter is appended hereto as Attachment B. I forwarded this letter to the Chamber of Commerce Accounting Department. The copy appended hereto as Attachment B includes handwritten notations reflecting the Chamber of Commerce's internal accounting processing of this request. It is my understanding that a check in the amount of $500.00, dated November 6, 1985, was issued to Piranha Press as payment for the Senator's appearance on October 7th.

8. I have no recollection of receiving the letter attached hereto as Attachment C, which is from Gary Diamond of Piranha Press, and dated January 15, 1986. I have checked with the U.S. Chamber's Accounting Department and they have informed me that, in fact, payment was stopped on the original check made payable to Piranha Press, and that the check attached hereto as Attachment D was issued on January 29, 1986. I presume from the dates that I caused Attachment D to be issued after receiving Attachment C.

9. Senator Durenberger was invited to speak before the 1985 Corporate Executive Development Program because of his expertise in employee benefits issues. He was not invited to promote his book or his publisher. To the best of my knowledge, the Chamber of Commerce has never sponsored a book promotion in connection with any of its specialized programs such as its Corporate Executive Development Program.

Suzanne Lulewicz

Suzanne Lulewicz

SUBSCRIBED AND SWORN to before me this 12th day of January, 1990.

Michele R. Kersey

Notary Public

My Commission Expires: MICHELE R. KERSEY
Notary Public, District of Columbia
My Commission Expires August 31, 1994

[SEAL]

ATTACHMENT A

PIRANHA

PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Ms. Suzanne Lulewicz
U.S. Chamber of Commerce
Corporate Executive Development
1615 H Street Northwest
Washington, DC 20062

FROM: PIRANHA PRESS

DATE: OCTOBER 9, 1985

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we must consent to his appearance and agree to the fees and expenses for any such appearance. Under our arrangement, you will be contacted by the law firm which represents Senator Durenberger for purposes of clarifying this arrangement and the fees to be paid.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.
Kitty Gamble
Anne Kelly

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT B

United States Senate

WASHINGTON, D.C. 20510

11/5/85
Chk # 478

October 29, 1985

Ms. Suzanne Lulewicz
U.S. Chamber of Commerce
1615 "H" Street, Northwest
Washington, D.C. 20062

11/5/85
Chk # 478

Dear Suzanne:

This letter is in regard to the stipend involved in the October 7, 1985 remarks to the U.S. Chamber of Commerce Employee Benefits group.

Please make the check out to Pirahna Press and send to 4504 Excelsior Blvd., Minneapolis, Minnesota 55416.

Thank you for your assistance in this matter.

Sincerely,

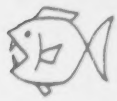
Dave Durenberger
United States Senator

#5670-32382
$500.00

DD/jlm

ATTACHMENT C

PIRANHA



PRESS

Gary L. Diamond
Publisher

January 15, 1986

Ms. Suzanne Lulewicz
U.S. Chamber of Commerce
Corporate Executive Development
1615 H Street N.W.
Washington, ~~DC~~ 20062

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Ms. Lulewicz:

In connection with Senator Durenberger's appearance before your group on October 7, 1985, you were to make payment in the amount $500 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA, Washington, D.C. 15-4/440 CHECK NO. 110451

1st AMERICAN . 1ST AMERICAN BANK, N.A., WASHINGTON

ALSO PAYABLE WITHOUT EXCHANGE AT THE CHASE MANHATTAN BANK, N.Y. OR BANK OF AMERICA, CALIF.

ATTACHMENT D

FIVE HUNDRED DOLLARS NO CENTS

PAY TO THE ORDER OF
PIRAMAR PRESS
4504 EXCELSIOR BLVD.
MINNEAPOLIS MN 55416

DATE 1-29-86

CHECK AMOUNT **********500.00

NON-NEGOTIABLE
AUTHORIZED SIGNATURE

⑈110451⑈ ⑆054000043⑆ ⑈3 008 784⑈

CHAMBER OF COMMERCE OF THE UNITED STATES/Washington, D.C.

DATE 1-29-86

CHECK NO. 110451

03 03 8126 [illegible]

DATE	INVOICE OR CREDIT MEMO NUMBER	TYPE	DESCRIPTION	REFERENCE NO.	GROSS AMOUNTS	DISCOUNTS	NET
102985	101		BURENBERGER	40 012886	50000		50000
				TOTAL ▶	50000		50000

THE ATTACHED CHECK IS IN PAYMENT FOR ITEMS DESCRIBED ABOVE

[redacted]

AFFIDAVIT

I, JAMES H. MACK, am providing this affidavit at the request of Special Counsel to the United States Senate Select Committee on Ethics. Being duly sworn, I do depose and state as follows:

1. I am Vice President of Government Relations for NMTBA - The Association for Manufacturing Technology, which was formerly called the National Machine Tool Builders Association ("NMTBA"). From 1975 until January 1990, I was the Public Affairs Director for that organization. I am responsible for handling government relations for the Association. I have a staff of four professionals and two secretaries. NMTBA is registered to lobby pursuant to the Federal Registration of Lobbyist Act, and has about 300 members.

2. NMTBA is part of the "Invest To Compete Alliance," a coalition of businesses formed in 1985 to lobby for better tax treatment of capital cost recovery. In 1985, the Alliance included General Electric, Westinghouse, The Boeing Company, The Air Transport Association, Pitney-Bowes, the American Association of Equipment Lessors, the American Machine Tools Distributor's Association, USX (formerly US Steel), and one-half dozen or so other companies and trade associations. The Alliance retained the lobbying firm of Campbell-Raupe Associates, Inc. ("Campbell-Raupe") to convene meetings and schedule appointments with Members of Congress and their staffs. I was instrumental in the decision to retain Campbell-Raupe for these purposes.

3. I recall that sometime prior to the end of August 1985, Jeanne Campbell of Campbell-Raupe indicated to me that Senator Durenberger would be available to meet with NMTBA members in the Boston area. Ms. Campbell told me that the Senator would be in the Boston area on other business and would be willing to meet with NMTBA members if the NMTBA would pay for his airfare and transportation. Ms. Campbell arranged for the Senator's travel and accommodations, and NMTBA purchased the Senator's airplane ticket for the sum of $510.00 through CW Travel, the travel agency which NMTBA regularly uses. A copy of the CW Travel invoice and NMTBA check issued in payment of this invoice is appended hereto as Attachment A.

SPECIAL
COUNSEL
HEARING
EX. 52

4. I jumped at the chance to arrange for Senator Durenberger to meet with members of NMTBA. His views were of interest to the NMTBA membership because of his membership on the Senate Finance Committee, and it was clear that once the pending tax reform bill passed the House, it would go to the Senate Finance Committee.

5. I contacted the Senator's office to make the arrangements for the Senator's appearance. I am unsure exactly how the specific date for the luncheon was selected, but I believe that I may have asked Campbell to negotiate the date. Through a mailing dated August 28, 1985, NMTBA members were invited to attend the luncheon at a cost of $40 per guest. A copy of this invitation is appended hereto as Attachment B. The meeting was held at the Sheraton-Tara Hotel in Framingham, Massachusetts because of its central location to and relatively easy access by our New England members.

6. No honorarium was offered, requested, or paid to the Senator for his meeting with NMTBA members on September 23, 1985.

7. I attended the luncheon and listened to the Senator's remarks. The Senator spoke about the tax bill and trade legislation. I believe that the issue of defense policy in the context of trade matters may have come up during the meeting, because NMTBA had a national security import petition then pending with the Administration.

8. I do not recall any mention by the Senator of his book(s) during the speech. Had the Senator asked to promote a book during the speech I believe I would have permitted it, because as far as I was concerned the Senator was free to talk about any topic he chose.

9. Although it is rare for a Member of Congress or his/her representative to solicit a speaking engagement in this manner, I was not troubled by the request made to me by Jeanne Campbell regarding Senator Durenberger.

10. Campbell-Raupe sent NMTBA a bill dated October 22, 1985 for the Senator's ground transportation expenses of $238.35 in connection with his September meeting with NMTBA members. Attached to this bill was a supporting invoice from A and A Limousine Renting, Inc./Carey of Boston addressed to New England Life, "attn: Gordon McKay." A copy of this bill and supporting invoice is appended hereto as Attachment C. It is my understanding that at that time New England Life was also a client of Campbell-Raupe. This invoice reflects four separate charges, one of which was marked as attributable to NMTBA. This charge, in the amount of $238.35, reflects six and one-half hours of service from Logan to Concord to Framingham. Although Senator Durenberger did not have any business with NMTBA in Concord on/or about September 23, 1985, I had agreed to pay for Senator Durenberger's ground transportation during the day. I rode with the Senator back to the airport from Framingham, and we were on the same flight to Washington.

11. I approved payment of this bill from Cambpell-Raupe on October 24, 1985. By check dated November 1, 1985, NMTBA paid Campbell-Raupe for this bill. A copy of this NMTBA check is appended hereto as Attachment D.

12. On May 12, 1986, Senator Durenberger again met with NMTBA members at the Sheraton-Tara Hotel in Framingham, Massachusetts. I believe that I contacted Ms. Campbell and asked her to set up this meeting. I did not propose a specific date for this second meeting, and instead simply scheduled it to coincide with the Senator's next trip to Boston. I recall that the meeting was originally set for May 5, 1986, but that it had to be rescheduled for May 12. I worked with Jim Roane, a member of the Senator's staff, to arrange the details of this meeting, as well as the September 23, 1985 meeting. Members of NMTBA were invited to the May 5 event by a mailing dated April 17, 1986. A copy of this invitation is appended hereto as Attachment E. When the event was rescheduled to May 12, those invited were so notified by telefax, and a follow-up mailing dated May 6, 1986. A copy of this telefax and mailing are appended hereto as Attachment F.

13. I have reviewed handwritten notes that I recognize as having been created by my secretary, Pamela Hydrick. One of these notes reads as follows: "Joanne -- make hotel -- [make] limousine from airpt to hotel to Concord etc." I understand this note to mean that my secretary was to contact Jeanne Campbell's secretary or assistant, Joanne, to instruct her to arrange for Senator Durenberger's hotel and ground transportation. A copy of this handwritten note is appended hereto as Attachment G.

14. I recall that another NMTBA staff member and I travelled to the Boston area on May 11, the night before the Senator's appearance, and went to the Sheraton-Tara Hotel on May 12th for the luncheon. The Senator again spoke about the tax bill and trade legislation.

15. The Senator's airfare for his May 12, 1986 appearance was billed to NMTBA through Campbell-Raupe. A copy of this bill in the amount of $575.00 is appended hereto as Attachment H. As is reflected in my handwritten notation on this Attachment, I approved the bill for payment on July 8, 1986. A copy of the check issued by NMTBA to Campbell-Raupe in payment of this bill is appended hereto at Attachment I. I recall that the Senator flew into the Boston area late on the Sunday evening before the event, and attended the luncheon the next day. I do not know whether the Senator participated in any other activities while in the Boston area. After the luncheon, I rode to the airport with the Senator either in a limousine or in a NMTBA member's car, but the Senator and I took different flights back to Washington. D.C.

JAMES H. MACK

SUBSCRIBED AND SWORN TO before me this 25th day of January, 1990.

Carole E. Jones
Notary Public

My Commission Expires: March 11, 1991

[SEAL]

national machine tool builders association 7901 Westpark Drive, McLean, Virginia 22102-4269 Telephone 703/893-2900 TWX: 710/831-0031 NMTBA MCLN No. 018877

REFERENCE NO.	REF. DATE	DESCRIPTION	GROSS AMOUNT	DISCOUNT	NET AMOUNT
011346	11/22/85	RE:#11346 KALWEIT/DOMNER	608.00	0.00	[illegible]
011574	11/26/85	INV # 11574 RICK KUDA	1,448.41	0.00	[illegible]
011575	11/26/85	INV # 11575/JAMES GRAY	1,448.41	0.00	[illegible]
011905	12/03/85	INV #11905 RICHARD KUDA	255.00	0.00	[illegible]
011906	12/03/85	INV #11906 JAMES A. GRAY	255.00	0.00	[illegible]
097089	09/13/85	#97089 KUDA/MAFFUIO	54.00	0.00	54.00
097315	09/13/85	INV. # 97315 DURENBERGER	510.00	0.00	510.00
098392	10/10/85	INV #'S 98392 & 98635	150.00	0.00	[illegible]
099382	10/22/85	INV 99382 C. POLLOCK	130.00	0.00	[illegible]
		TOTALS	4,858.82	0.00	[illegible]

REMITTANCE ADVICE DETACH BEFORE DEPOSITING.

nmtba **national machine tool builders association**
7901 Westpark Drive, McLean, Virginia 22102-4269 Telephone 703/893-2900
TWX: 710/831-0031 NMTBA MCLN TLX: 248418 NMTBA MCLN

Sponsor of **IMTS** The world manufacturing technology

THE RIGGS NATIONAL BANK
WASHINGTON, DC

No. 018877

15-3
540

CHECK DATE 12/06/85

CHECK NO. 018877

AMOUNT $4858.82***

NATIONAL MACHINE TOOL BUILDERS' ASSOCIATION
TREASURER'S ACCOUNT

PAY TO THE ORDER OF:
CW TRAVEL, INC
EXECUTIVE BUILDING
SUITE 356
1030 15TH STREET NW
WASHINGTON DC 20005

NON NEGOTIABLE

ALPHABETICAL COPY

463

ATTACHMENT A

Ques. 84(b)(1)

STATEMENT

Ques.#4(b)(2)

CW TRAVEL, INC
executive building • suite 356, 1030 15th st., n.w. • washington, d.c. 20005 • phone (202) 789-0084 • (800) 424-5499

CUSTOMER

NATL TOOL MACH. BLDRS.
7901 WEST PARK DR.
MCLEAN, VA. 22102

ACCT. NO.	DATE	PAGE	BALANCE DUE
217	17 NOV 85	3	6,148.00

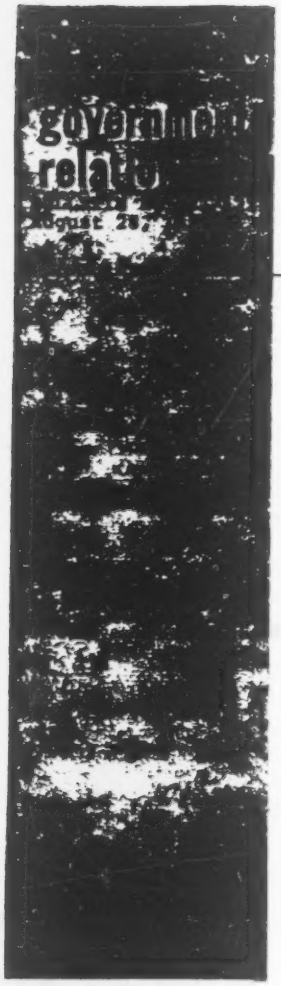
Invoices outstanding over 30 days will be assessed a FINANCE CHARGE of 1.5% per month.
Please return this portion of the statement with your remittance.

DATE	INVOICE NUMBER	DESCRIPTION	INVOICES DEBIT/CREDIT	PAYMENTS	BALANCE
		OPEN ITEM RECAP	ORIG AMT		OPEN AMT
13SEP85	97089	MUBA/MAFFUCCI/WOOD	54.00		54.00
			62 DAYS TOTAL		54.00
17SEP85	97215	DURENBERGER/SENATOR DAVID	510.00		510.00
			56 DAYS TOTAL		510.00
7OCT85	98392	POLLOCK/CHARLES	75.00		75.00
10OCT85	98635	GRAY/JAMES	75.00		75.00
11OCT85	98719	MACK/JAMES H	660.00		660.00
			35 DAYS TOTAL		810.00
21OCT85	99371	PADRUTT/BURT	384.00	paid -0-	384.00
22OCT85	99382	POLLOCK/CHARLES	130.00		130.00
24OCT85	99517	FRANKLIN/JOE	246.00		246.00
	99546	MACK/JAMES H	660.00-		660.00-
		REF ORIG INV# 98719 11OCT			
	99573	PADRUTT/B MR	420.00	paid	420.00
	99617	HASEMANN/ELWOOD	270.00		270.00
			21 DAYS TOTAL		792.00
30OCT85	99836	KALWEIT/BURT	330.00		330.00
			14 DAYS TOTAL		330.00
5NOV85	10136	BEAM/JOHN B MR	500.00		500.00
			7 DAYS TOTAL		500.00

CONTINUED

CW

CUSTOMER COPY



Ques.#5

FILE COPY

YOU ARE INVITED TO DISCUSS
TAX AND TRADE ISSUES WITH A LEADING
SENATE FINANCE COMMITTEE MEMBER

ATTACHMENT 3

Dear NMTBA Member:

On Monday, September 23rd, Senator David Durenberger (R-MN), a leading member of the Senate Finance Committee (which has jurisdiction over tax and trade issues) will be in Massachusetts for a series of meetings. NMTBA has arranged for Senator Durenberger to meet for lunch on September 23rd with a select group of New England-based machine tool executives to discuss the Administration's tax package, America's trade problems, and other issues of concern to our industry.

You are invited to attend this luncheon which will be held in the King James Room of the Sheraton-Tara Hotel in Framingham, Massachusetts (Junction of Route 9 and the Massachusetts Turnpike -- Exit 12 West), beginning at 12:30 p.m. and concluding at 2:30 p.m.

This event is not a political fundraiser. This is your opportunity to present your views on the need for sound capital cost recovery and trade policies to a leading Republican Senator, who, by virtue of his committee position, will be in the thick of the tax and trade fights Congress will be facing this fall.

In order to facilitate an intimate and animated discussion, attendance will be limited to the first 20 reservations received. Please use the attached form to reserve your place at this unique opportunity (limit of 2 reservations per company).

James A. Gray
President

Attachment

RETURN TO:
James H. Mack
Public Affairs Director
National Machine Tool
Builders' Association
7901 Westpark Drive
McLean, VA 22102-4269

LUNCHEON WITH SENATOR DAVID DURENBERGER

Sheraton-Tara Hotel
Framingham, Massachusetts
September 23, 1985
12:30 p.m.

The cost of the Senator Durenberger Luncheon is $40 per person (limit 2 reservations per company). Checks should be made payable to "NMTBA".

Enclosed is a check in the amount of $_____.

_____
NAME

_____
NAME

_____
COMPANY

_____
ADDRESS

_____
CITY, STATE & ZIP CODE

_____
TELEPHONE NUMBER

LAWRENCE A. WILLWERTH, MGR.

VOICE № 11339

Ques.#4(c)(3)

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1954

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES, SEDANS, VANS

New England Life
501 Boylston Street
Boston, Mass.
Att: Mr. Gordon Mackay

181 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE									
								BALANCE FORWARD	$
		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC.	TIPS	MASS PORT &CHG.	
15	Car for Sen.Dave Durenberger, Logan/Boston	min		45.00	2.25	.60	6.75	2.00	56.60
16	Car for the above, Boston/as dir.	8½		247.50	12.38	.60	37.12		297.60
23	Car for the above, Logan/Concord/Framingham	6½		195.00	9.75	2.35	29.25	2.00	238.35
23	Limousine for the Campbell and Wright party, Boston/as dir.	13		416.00	20.80	.60	62.40	2.00	501.80
									$1094.35

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balance over 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
181 Broadway, P.O. Box 78, Somerville, MA 02143
(617) 623-8700

Amount

13 $238.35

NMTBA

PAID
10-22-85

CAMPBELL-RAUPE ASSOCIATES, INC.

CAMRAU 102285

Ques.#4(c)(2

ATTACHMENT C

(10)

October 22, 1985

Mr. Jim Mack
National Machine Tool Builders Association
7901 Westpark Drive
McLean, VA 22102

Dear Jim:

To car rental for
Senator Durenberger
Boston . . . . . $ 238.35

Please make check payable to Campbell-Raupe, Inc.

OK
10/24/85

APPROVED FOR PAYMENT	
APPROVING SIGNATURE	
ACCOUNT NUMBER	6580 510
CONTROLLER	

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

national machine tool builders association 7901 Westpark Drive, McLean, Virginia 22102-4269 Telephone 703/893-2900 TWX 710/831-0031 NMTBA MCLN No. 018583

REFERENCE NO.	REF. DATE	DESCRIPTION	GROSS AMOUNT	DISCOUNT	NET AMOUNT
102285	10/22/85	CAR RENTAL SEN DURENBERG	238.35	0.00	238.35
		TOTALS	238.35	0.00	238.35

REMITTANCE ADVICE DETACH BEFORE DEPOSITING

nmtba national machine tool builders association

Sponsor of IMTS the world of manufacturing technology

THE RIGGS NATIONAL BANK
WASHINGTON, DC

No. 018583

19-3
540

CHECK DATE 11/01/85

CHECK NO. 018583

AMOUNT $238.35****

NATIONAL MACHINE TOOL BUILDERS' ASSOCIATION
TREASURER'S ACCOUNT

PAY TO THE ORDER OF:

CAMPBELL-RAUFE
ASSOCIATES INC.
1015 15TH STREET, N.W.
WASHINGTON DC 20005

NON NEGOTIABLE

ALPHABETICAL COPY

469

Ques. #4(c)(1)

ATTACHMENT D

Ques.#5(a)

BULLETIN

Government Relations

BULLETIN NO. 86-46
April 17, 1986

ATTACHMENT E

COME DISCUSS TAX AND TRADE ISSUES WITH
A LEADING SENATE FINANCE COMMITTEE MEMBER

Dear New England Member:

Senator David Durenberger (R-MN), a leading member of the Senate Finance Committee (which has jurisdiction over tax and trade issues) will be in Massachusetts on Monday, May 5. NMTBA has arranged for Senator Durenberger to meet for lunch on May 5 with a select group of New England-based machine tool executives to discuss Finance Committee Chairman Bob Packwood's tax reform proposal currently under consideration by the Committee, America's trade problems, and other issues of concern to the machine tool industry.

You are invited to attend this luncheon which will be held in the King James Room of the Sheraton-Tara Hotel in Framingham, Massachusetts (Junction of Route 9 and the Massachusetts Turnpike -- Exit 12 West), beginning at 12:30 p.m. and concluding at 2:30 p.m.

This event is not a political fundraiser. This is your opportunity to present your views on the need for sound capital cost recovery and trade policies to a leading Republican Senator, who, by virtue of his committee position, is in the thick of the tax and trade fights presently underway in Congress. NMTBA hosted a similar event last fall, which proved to be a lively and productive exchange of ideas.

In order to facilitate an intimate and animated discussion, attendance will again be limited to the first 25 reservations received. Please use the attached form to reserve your place for this unique opportunity (limit of two reservations per company). We look forward to seeing you on May 5.

James A. Gray
President

El-New England Members
Attachment

RETURN TO:

James H. Mack
Public Affairs Director
National Machine Tool
Builders' Association
7901 Westpark Drive
McLean, VA 22102-4269

LUNCHEON WITH SENATOR DAVID DURENBERGER

Sheraton-Tara Hotel
Framingham, Massachusetts
May 5, 1986
12:30 p.m.

The cost of the Senator Durenberger Luncheon is $40 per person (limit two reservations per company). Checks should be made payable to "NMTBA".

Enclosed is a check in the amount of $_____.

_____
NAME

_____
NAME

_____
COMPANY

_____
ADDRESS

_____
CITY, STATE & ZIP CODE

_____
TELEPHONE NUMBER

#1800

Ques.85(f)

BULLETIN

machine tool builders

Government Relations

BULLETIN NO. 86-55
May 6, 1986

Ref. No. 86-46 :: DATE AND TIME CHANGE ::

ATTACHMENT F

COME DISCUSS TAX AND TRADE ISSUES WITH
A LEADING SENATE FINANCE COMMITTEE MEMBER

Dear New England Member:

The luncheon with Senator David Durenberger (R-MN) that was scheduled for May 5 has been changed to May 12. It will still be held at the Sheraton-Tara Hotel in Framingham, Massachusetts (Junction of Route 9 and the Massachusetts Turnpike -- Exit 12 West). The time has also been changed to 12:00 Noon.

As mentioned in Government Relations Bulletin No. 86-46, Senator Durenberger will discuss Finance Committee Chairman Bob Packwood's tax reform proposal, America's trade problems, and other issues of concern to the machine tool industry.

In order to facilitate an intimate and animated discussion, attendance will again be limited to the first 25 reservations received. Please call the Public Affairs Department (703: 893-2900) to reserve your place for this unique opportunity (limit of two reservations per company). We look forward to seeing you on May 12.

James A. Gray
President

El-New England Members
Attachment

7104530249/ATTN Mr. Durwood A. Blaisdell,7104304883/ATTN Mr. Gerald Toce,7103241468/ATTN Mr. Edward J. Goldman,6813147/ATTN Mr. D. C. Hoodes,8104218169/ATTN Mr. Richard N. Legan,6711012/ATTN Mr. James F. Horgan,683476/ATTN Mr. Robert Roberts,99244/ Mr. D. J. Henderson,920312/ATTN Mr. Arthur V. Fitzwater,920352/ATTN Mr. Gerd Reinig,951098/ATTN Mr. Peter R. Clay,920338/ATTN Mr. Charles G. Allen,920489/ATTN Mr. John Engelsted,920359/ATTN Mr. Howard A. Greis,927771/ATTN Mr. Donald A. Roach,927792/ATTN Mr. Clair O. Hoffacker,927623/ATTN Mr. John J. Kane,994485/ATTN Mr. Jerome E. Finn,964310/ATTN Mr. Wayne R. Moore,964290/ATTN Mr. Joseph E. Clancy,99376/ATTN Mr. Mark Lowell,099216/ATTN Mr. W. B. Cody,963-498/ATTN Mr. Thomas W. Urban,7104252523/ATTN Mr. John F. Harper,963413/ATTN Mr. Michael J. D'Eugenio,953029/ATTN Mr. Thurston V. Williams,7103667619/ATTN Mr. P. Donald Brehm,287317/ATTN Mr. James L. Koontz,7104622123/ATTN Mr. John H. Morice+

IMPORTANT NOTICE: The luncheon with Senator Durenberger (R-MN) that was scheduled for Monday, May 5 has been changed to Monday, May 12. The time has also been changed to 12:00 Noon. It will still be held at the Sheraton-Tara Hotel in Framingham, Massachusetts. A bulletin reconfirming this will be forthcoming.

Sincerely,

James H. Mack
Public Affairs Director
NMTBA
7901 Westpark Drive
McLean, VA 22102
(703: 893-2900)
TLX: 353819 NMTBA MCLN

[redacted]

Send W/E
ITCA
Jeanne's Office
2:30 (in Foyer)

needs
① Typed list of attendees for luncheon
- Neals - [illegible]
No - John Kane - Husband going - ride together?
- 401-781-9808

② Last 3 Digests (incl. yesterdays) (Jay)

③ Chart on desk - (all 50 copies w/E

④ Press release on NC Film Bureau after Board mtg. (1 copy)

Jeanne
- make hotel
- " limousine from airport to hotel to Concord etc.
- W/ tell me for that
- airfare on Jeanne / w/tell
- M picking up tab of Wed
- M going to Sen. Gate to Reed -
- Sheraton-Jera
- Tidewater picking up at Jera in a.m.
- ✓ Need 75 PIC brochures

SUBPOENA DOCUMENTS
Rec'd.

CAMPBELL-RAUPE, INC.

Ques.#4(a)(1)

ATTACHMENT H

SR
J. Mack
7/8/86

July 7, 1986

James Mack
Public Affairs Director
National Machine Tool Builders Association
7901 Westpark Drive
McLean, VA 22102

Dear Jim:

The Airfare for Senator Dave Durenberger for the NMTBA meeting in the Boston area was $575.00. The handling charges for sending Koontz testimony were $8.50. Please have a check issued for $583.00 made payable to Campbell - Raupe, Inc.

Thanks for your cooperation. Please call if you have any questions.

Yours very truly,

Jeanne Campbell

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1360

CAMRAW
070786

Ques.#4(a)(1)

CAMPBELL-RAUPE, INC.

7/8/86

July 7, 1986

5400/510

James Mack
Public Affairs Director
National Machine Tool Builders Association
7901 Westpark Drive
McLean, VA 22102

Dear Jim:

The Airfare for Senator Dave Durenberger for the NMTBA meeting in the Boston area was $575.00. The handling charges for sending Koontz testimony were $8.50. Please have a check issued for $583.00 made payable to Campbell - Raupe, Inc.

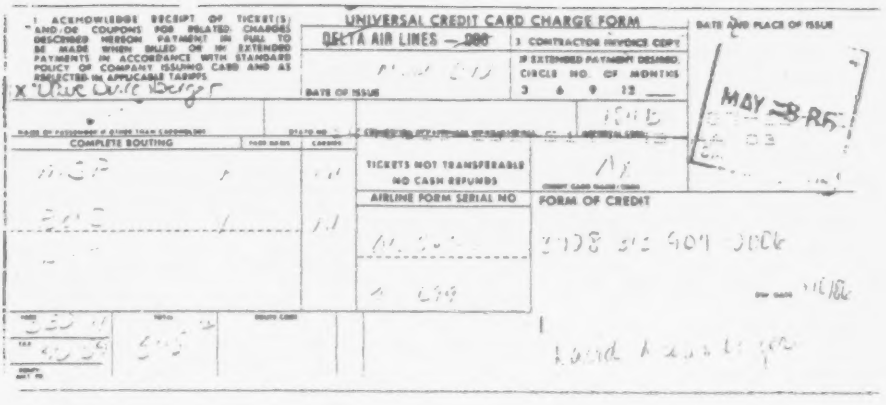
Thanks for your cooperation. Please call if you have any questions.

Yours very truly,

Jeanne Campbell

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

Ques. #4(a)(2)



I ACKNOWLEDGE RECEIPT OF TICKET(S) AND/OR COUPONS FOR RELATED CHARGES DESCRIBED HEREON PAYMENT IN FULL TO BE MADE WHEN BILLED OR IN EXTENDED PAYMENTS IN ACCORDANCE WITH STANDARD POLICY OF COMPANY ISSUING CARD AND AS REFLECTED IN APPLICABLE TARIFFS

X Diane Dutt Berger

UNIVERSAL CREDIT CARD CHARGE FORM

DELTA AIR LINES — 006

3 CONTRACTOR INVOICE COPY

IF EXTENDED PAYMENT DESIRED, CIRCLE NO. OF MONTHS
3 6 9 12

DATE OF ISSUE

DATE AND PLACE OF ISSUE

MAY 8 R5

COMPLETE ROUTING

TICKETS NOT TRANSFERABLE
NO CASH REFUNDS

AIRLINE FORM SERIAL NO

FORM OF CREDIT

[redacted] tool builders association 7901 Westpark Drive, McLean, Virginia 22102-4269 Telephone 703/893-2900 TWX: 710/831-0031 NMTBA MCLN No. [redacted]

[redacted]	SEN DUKENBERGER AIR EXP.	583.00	0.00	

FILE COPY

REMITTANCE ADVICE DETACH BEFORE DEPOSITING. TOTALS 583.00 0.00 583.

No. 020[redacted]

THE [redacted] NATIONAL BANK WASHINGTON, DC

MTS

CHECK DATE 07/11/86 CHECK NO. 20719

AMOUNT $583.00

NATIONAL MACHINE TOOL BUILDERS' ASSOCIATION TREASURER'S ACCOUNT

NON NEGOTIABLE

PAY TO THE ORDER OF: CABRAL CAMPBELL-RAUPE ASSOCIATES INC. 1015 15TH STREET, N.W. WASHINGTON DC 20005

NUMERICAL COPY

STATEMENT

Ques.84(b)(2)

CW TRAVEL, INC
executive building • suite 356, 1030 15th st., n.w. • washington, d.c. 20005 • phone (202) 789-0084 • (800) 424-5489

CUSTOMER

NATL TOOL MACH. BLDRS.
7901 WEST PARK DR.
MCLEAN, VA. 22102

ACCT. NO.	DATE	PAGE	BALANCE DUE
257	17 NOV 85	3	6,148.00

Invoices outstanding over 30 days will be assessed a FINANCE CHARGE of 1.5% per month.
Please return this portion of the statement with your remittance.

DATE	INVOICE NUMBER	DESCRIPTION	INVOICES DEBIT/CREDIT	PAYMENTS	BALANCE
		OPEN ITEM RECAP	ORIG AMT		OPEN AMT
13SEP85	97089	KUBA/MAFFUID/WOOD	54.00		54.00
			63 DAYS TOTAL		54.00
19SEP85	97315	DURENBERGER/SENATOR DAVID	510.00		510.00
			56 DAYS TOTAL		510.00
7OCT85	98392	POLLOCK/CHARLES	75.00		75.00
10OCT85	98635	GRAY/JAMES	75.00		75.00
11OCT85	98719	MACK/JAMES H	660.00		660.00
			35 DAYS TOTAL		810.00
21OCT85	99371	PADRUTT/BURT	386.00	paid -0-	386.00
22OCT85	99382	POLLOCK/CHARLES	130.00		130.00
24OCT85	99517	FRANKLIN/JOE	246.00		246.00
	99548	MACK/JAMES H	660.00-		660.00
		REF ORIG INV# 98719 11OCT			
	99573	PADRUTT/B MR	420.00	paid	420.00
	99617	HASEMANN/ELWOOD	270.00		270.00
			21 DAYS TOTAL		792.00
30OCT85	99838	KALWEIT/BURK	330.00		330.00
			14 DAYS TOTAL		330.00
5NOV85	10136	BEAM/JOHN B MR	500.00		500.00
			7 DAYS TOTAL		500.00

CONTINUED

CW

CUSTOMER COPY

AFFIDAVIT

I, GORDON MACKAY, being duly sworn, do depose and state as follows:

1. I am Senior Vice President of New England Mutual Life Insurance Company ("New England Life"). My business address is 501 Boylston Street, Boston, Massachusetts 02117. My responsibilities include federal and state public relations and community relations. In 1985 and 1986, New England Life retained Campbell-Raupe Associates, Inc. as a registered lobbyist.

2. I have known Senator David Durenberger since 1978. I have had many meetings with Senator Durenberger since that time because he is a member of the Senate Finance Committee, which considers tax legislation of importance to the insurance industry, including New England Life. In addition, on one or two occasions I have socialized with Senator and Mrs. Durenberger.

3. In 1985 and 1986, when Congress was undertaking a sweeping revision of the tax code, I had many meetings with members of the House Ways and Means Committee and the Senate Finance Committee. During this time Senator Durenberger made three appearances before New England Life in Boston, Massachusetts to discuss his views on tax legislation.

SPECIAL
COUNSEL
HEARING
EX. 53

4. The first appearance took place on June 7, 1985, when Senator Durenberger and I met for dinner at the Ritz-Carlton Hotel in downtown Boston. The Senator and I dined alone on this occasion. Appended hereto as Attachment A is a copy of my calendar for June 7, 1985 indicating a dinner appointment with Senator Durenberger at 6:00 p.m. The costs of the dinner, in the amount of $133.79, and the Senator's lodging at the Ritz-Carlton, in the amount of $407.46, were approved by me for payment by New England Life. A bill for these charges from the Ritz-Carlton is appended hereto as Attachment B.

5. I authorized payment by New England Life for limousine service for Senator Durenberger in connection with his trip to Boston on June 7-9, 1985. I thought it was appropriate to provide reasonable ground transportation in the Boston area to a Member of Congress in town to meet for an appearance with Company officials. Invoice Number 10903 from A and A Limousine Renting, Inc. ("A and A Limousine") addressed to New England Life reflects total charges of $725.20 for this period, including $499.20 for limousine service on June 8th from "Boston/Lex./Concord/Boston." A copy of this invoice is appended hereto as Attachment C. A New England Life internal audit, conducted after the Company received a subpoena from the Senate Select Committee on Ethics, concluded that New England paid this invoice on July 26, 1985 by check number 127642. A copy of the audit document reflecting this payment is appended hereto as Attachment D.

To the best of my knowledge, New England Life did not have business with Senator Durenberg in Concord or Lexington. My only meeting with Senator Durenberger during his June 7, 1985 weekend stay in Boston was on the evening of June 7th.

6. Senator Durenberger also was scheduled to meet with officials of New England Life on August 1, 1985. However, this appearance was rescheduled to September 16, 1985. Senator Durenberger's appearance on that latter date was part of a program that I arranged to have Members of Congress meet with New England Life executives. Appended hereto as Attachment E is a copy of my memorandum to New England Life officials inviting them to attend the meeting on September 16th with Senator Durenberger.

7. I authorized payment by New England Life for Senator Durenberger's airfare for his trip to Boston in connection with the September 16, 1985 appearance. A copy of the New England Life travel authorization form with my signature is appended hereto as Attachment F. In addition, the Senator's hotel bill in connection with his stay in Boston on this occasion was approved by me for payment by New England Life. A copy of the bill from the Ritz-Carlton to New England Life, reflecting guest room and service charges of $213.09 for the evening of September 15th for the Senator, is appended hereto as Attachment G.

8. In connection with this appearance, I authorized payment by New England Life of $354.20 for reasonable ground transportation in the Boston area for Senator Durenberger on September 15-16, 1985, including $297.60 for eight and one-quarter hours of service for "Boston/as dir." on September 16th. A copy of invoice number 11339 reflecting these charges is appended hereto as Attachment H. On February 13, 1990, I reviewed a copy of A and A Limousine's internal "trip ticket" for this trip, reflecting limousine service for Senator Durenberger to Concord on September 16th. A copy of this document is appended hereto as Attachment I. To the best of my knowledge, New England Life had no business with Senator Durenberger in Concord on September 16th. Attachment D reflects that New England Life paid a total of $856 for charges reflected on invoice number 11339 by check number 142548 on October 24, 1985. This amount includes a payment of $501.80 for September 23, 1985 for limousine service not related to Senator Durenberger. (Invoice number 11339 also includes charges of $238.30 on September 23, 1985, which I believe was paid by Campbell-Raupe Associates, Inc. See Paragraphs 14 and 15 below).

9. The third Boston appearance of Senator Durenberger during 1985 and 1986 occurred on June 9, 1986. I had lunch with the Senator on that date at the Algonquin Club of Boston. A copy of my calendar for June 9, 1985, showing a 1:00 p.m. meeting with the Senator, is appended hereto as Attachment J.

10. In connection with this appearance, I authorized payment by New England Life of $358.70 for reasonable ground transportation in the Boston area for Senator Durenberger for June 8-9, including $283.10 for limousine service on June 9th from "Boston/Concord/Boston/Airport." A copy of invoice number 13791 from A and A Limousine reflecting these charges is appended hereto as Attachment K. New England Life paid this invoice by check number 206892 on July 11, 1986. See Attachment D. I am not aware of any business that New England Life had with Senator Durenberger in Concord on or about this date. I also authorized payment by New England Life for Senator Durenberger's airfare, lodging and a meal at the Algonquin Club in connection with the June 9, 1986 appearance. Appended hereto as Attachment L are copies of the bills reflecting these expenses.

11. In addition, New England Life was billed for other limosine services for Senator Durenberger as described below in paragraphs 12 - 15. I believe that New England Life may have been billed for the limousine services referenced in paragraphs twelve through fifteen because my secretary, Lisa Condon, sometimes helped assist in making arrangements for limousine transportation for Senator Durenberger on dates when he met with organizations other than New England Life. It is my understanding that a secretary at Campbell-Raupe Associates, Inc. ("Campbell-Raupe"), a registered lobbyist for New England Life, sometimes asked Ms. Condon to arrange limousine service for Senator Durenberger when he met with

Campbell-Raupe's clients in the Boston area. This request may have been made because New England Life had an account with A and A Limousine, and Campbell-Raupe did not. New England Life's name thus appeared on invoices unrelated to Senator Durenberger's appearances with New England. After I learned of this practice, I instructed Ms. Condon to no longer assist in making arrangements for limousine service for Senator Durenberger on occasions when he was meeting with companies other than New England Life.

12. The practice of assisting others in making arrangements for limousine services for Senator Durenberger apparently led to my authorization of New England Life payments for ground transportation in the Boston area for Senator Durenberger on three occasions when he did not meet with New England Life officials. Thus, New England was billed for and paid $223.60 to A and A Limousine for limousine service for Senator Durenberger on May 10, 1985 as follows: "Airport/Concord (wait) Airport." A copy of the invoice reflecting this charge is appended hereto as Attachment M. I am unaware of any meeting between New England Life officials and Senator Durenberger on or about this date. A New England Life internal audit concluded that this invoice was paid by check number 118373 on June 5, 1985. See Attachment D.

13. In October 1986, I authorized the payment of a one-year old delinquent bill for $709.82 for limousine services provided to Senator Durenberger on October 9-10, 1985 and October 18-19, 1985. A copy of A and A Limousine invoice

number 11628 reflecting these charges is appended hereto as Attachment N. New England Life paid this invoice by check number 231195 on October 16, 1986. See Attachment D. Payment for this invoice, listing New England Life as the customer, was sent to and authorized for payment by me after Campbell-Raupe, the recipient of the original invoice, failed to make payment to the vendor for one year. I authorized that the bill be paid in order to avoid jeopardizing New England Life's standing with the vendor. I am unaware of any meetings between New England Life officials and Senator Durenberger on or about these dates.

14. New England Life was billed for limousine service provided to Senator Durenberger on four other occasions. However, New England Life did not pay these invoices because either Lisa Condon or I noticed at the time that the Company was not responsible for these expenses. A and A Limousine invoice number 2950 reflects charges of $510.10 (including interest) billed to New England Life for limousine service for Senator Durenberger on November 3-4, 1985 and November 10, 1985. A copy of this invoice is appended hereto as Attachment O. Attachment P is invoice number 12392 in the amount of $402.65 billed to New England Life for limousine service for Senator Durenberger on February 9-10, 1986. Attachment Q, A and A Limousine invoice number 12798, reflects charges of $392 billed to New England Life for limousine transportation for Senator Durenberger on March 30-31, 1986. New England Life did not pay for any of these services. See Attachment D.

Payment for these services apparently was made by Campbell-Raupe. See Attachment R.

15. As was discussed above in paragraph eight, New England Life also received invoice number 11339 from A and A Limousine for $1094.30. See Attachment H. Of this amount, $238.30 was for limousine service to Concord on September 23, 1985. This amount was not paid by New England Life. See Attachment D. I believe that this charge was instead paid by Campbell-Raupe.

16. On February 13, 1990, I reviewed A and A Limousine's internal trip tickets reflecting limousine service for Senator Durenberger on July 7-8, 1985; July 15, 1985; and May 11-12, 1986. Copies of these documents are appended hereto as Attachment S. Although each of these trip tickets indicates that New England Life was to have been billed for the services, I do not believe that such bills ever were received. In addition, I am unaware of any meetings between New England Life officials and Senator Durenberger on these dates.

17. On February 13, 1990, I also reviewed A and A Limousine trip tickets for limousine service for Senator Durenberger on February 23-24, 1986. Copies of these documents are appended hereto collectively as Attachment T. Although the tickets indicate that New England Life was to have been billed for these services, I believe that the Life Insurance Association of Massachusetts ("LIAM") instead paid this bill. I am aware that Senator Durenberger met with LIAM officials on February 24, 1986. Because New England Life is a

member of LIAM, I believe that my secretary might have assisted LIAM in making arrangements for the Senator's trip. Appended hereto as Attachment U is a copy of an invoice for Senator Durenberger's airfare in connection with this meeting. The invoice includes a note from my secretary (Lisa) to LIAM's secretary (Marie) indicating that this and other bills would be forwarded to LIAM for payment.

18. In addition to the three meetings that I had with Senator Durenberger in Boston in 1985 and 1986, I also assisted in arranging and attended the Senator's speech before the State Government Affairs Council ("SGAC") in Tarpon Springs, Florida November 24, 1985. I am a founding member and past president of SGAC, which is an organization comprised of state government affairs representatives from approximately 120 Fortune 100 and 200 companies.

19. I suggested that SGAC invite Senator Durenberger to address its November 1985 Business Issues Seminar, which focused on health care issues, because the Senator is a national leader on this topic. I believe that I personally called the Senator's staff and invited Senator Durenberger to address the Seminar. I do not recall any discussion of an honorarium or of the Senator's books or publisher during this conversation with the Senator's staff.

20. After I learned that Senator Durenberger had an interest in addressing the Seminar, I spoke with the Senator's scheduler, Jodi Mathison. I informed Ms. Mathison that an honorarium would be available for the Senator's appearance. Ms. Mathison informed me that instead of paying an honorarium, SGAC could purchase copies of the Senator's health care book. SGAC's planning committee for the Seminar, of which I was a member, chose to purchase the books in order to provide them to the Seminar participants. I was pleased that SGAC would have the opportunity to distribute copies of the Senator's book, which I understood addressed the topic of the Seminar -- health care.

21. SGAC did not receive Senator Durenberger's books in advance of the Seminar. I attended the Senator's speech on November 24, 1985. He did not mention his books or publisher during his remarks. In addition, the Senator's books were not displayed during the Seminar, nor were they distributed to the Seminar attendees.

22. Shortly after the Seminar, SGAC's Executive Director, Marcie McNelis, sent me a copy of a letter dated January 2, 1986 to Senator Durenberger. With this letter, Ms. McNelis enclosed a check in the amount of $2,000 from SGAC's State Government Education and Research Foundation (the "Foundation") made payable to the Senator's publisher, as payment for multiple copies of his book. A copy of this letter is appended hereto as Attachment V.

23. I authorized payment by New England Life for Senator Durenberger's travel expenses in connection with his appearance at the SGAC Seminar. Appended hereto as Attachment W is a check request form for a check to Senator Durenberger in the amount of $195.03 to reimburse him for payment for a rental car that he used during the Seminar. I understand that the Foundation reimbursed New England Life in the amount of $962 for other travel expenses incurred by the Senator and paid in the first instance by New England Life. A copy of the Foundation's check to New England Life is appended hereto as Attachment X.

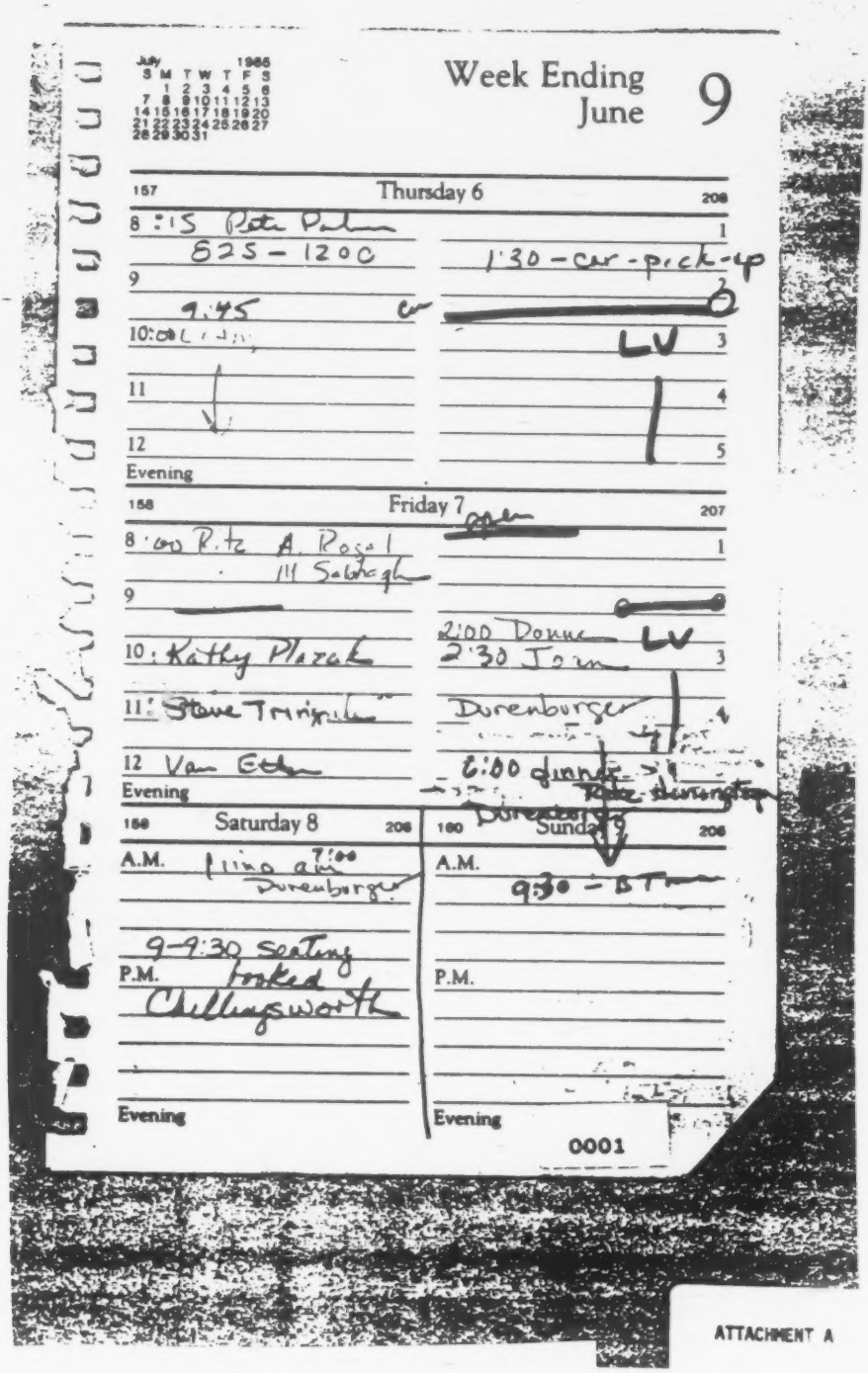
GORDON MACKAY

SUBSCRIBED AND SWORN TO before me this 18th day of April 1990.

Notary Public

My Commission Expires _____

Mary V. Welch
NOTARY PUBLIC
Commonwealth of Massachusetts
My Commission Expires January 21, 1994



July 1985
S M T W T F S
1 2 3 4 5 6
7 8 9 10 11 12 13
14 15 16 17 18 19 20
21 22 23 24 25 26 27
28 29 30 31

Week Ending June 9

157 Thursday 6 206

8:15 Peter Palm
525-1200
9
9:45 cr
10:
11
12
Evening

1:30 - car-pick-up
2
LV 3
4
5

158 Friday 7 207

8:00 R. Itz A. Rosel
111 Sabbagh
9
10: Kathy Plazak
11: Steve Trinkle
12 Van Etten
Evening

2:00 Donne LV
2:30 Jorn
Durenburger
6:00 dinner
Durenburger

160 Saturday 8 206

A.M. Flind am 7:00
Durenburger
9-9:30 seating
P.M. Forked
Chillingsworth
Evening

160 Sunday 9 206

A.M. 9:30 - BT
P.M.
Evening

0001

ATTACHMENT A

THE RITZ-CARLTON
BOSTON

15 ARLINGTON STREET • BOSTON, MASSACHUSETTS 02117 • (617) 536-5700

LAST INVOICE DATE	THIS INVOICE DATE	PAGE
6/03/85	7/11/85	

ACCOUNT:

AMOUNT ENCLOSED $658.72

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE	INVOICE NUMBER	FOLIO NUMBER ROOM NUMBER	DESCRIPTION	CHARGES	PAYMENT	BALANCE
6/03/85			PREVIOUS BALANCE	384.23		
			PAYMENT		-384.23	
			BALANCE FORWARD			.00
6/05/85		15691	THE CAFE	25.15	- Jack Driscoll	
6/06/85		18297	THE CAFE	28.01	- Peter Parham	
6/07/85		102403	THE [illegible]	133.79	- Dinner-Sen. Durenberger	
6/07/85		102466	THE [illegible]	20.10	- entertainment " "	
6/07/85		18556	THE CAFE	41.71	- A. Rogal, M. Sabbagh	
6/09/85		403356	GUEST ROOM BILL	407.46	- Sen. Durenberger	
7/11/85			FINANCE CHARGE			658.72

COMP	ACCOUNT	SUB ACCOUNT
0103	50710	

DIV.	DEPT.	PROJECT NUMBER
14	10	

BALANCE DUE 658.72

Full payment is due upon receipt of invoice. All accounts are considered past due after 30 days.

ATTACHMENT B

0002

LAWRENCE A. WILLWERTH, MGR

INVOICE NO. 10903

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1924

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES, SEDANS, VANS

New England Life Insurance Co.
501 Boylston Street
Boston, Mass. 02117
Att: Mr. Gordon MacKay

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT.

DATE									BALANCE FORWARD $
1986		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC.	TIPS	MASS PORT &CHG.	
6-7	Limousine for Gordon MacKay Boston/Logan/Boston	4½		136.00	6.80	.60	20.40	2.00	165.8
6-8	Limousine for Senator Durenberger Boston/Lex/Concord/Boston/ as dir.	13		416.00	20.80		62.40		499.2
6-9	Limousine for the above Boston/Logan	min		48.00	2.40	.60	7.20	2.00	60.2
									$725.2

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balance over 30 days.

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

JW/RE

Charged to Federal Contract Program

ATTACHMENT C

0003

03
THE NEW ENGLAND
501 BOYLSTON ST

VENDOR HISTORICAL SNAPSHOT
AP-6430
FROM 01-01-88 TO 12-31-88

PAGE 4
AS OF 01-29-90

VENDOR NUM 0000231906
VENDOR NAME A AND A LIMOUSINE RENTING INC
SHORT NAME AANDALIMOUSI
SHARED ENTITY: 0103

VENDOR ADDR 1 CAREY OF BOSTON
VENDOR ADDR 2 181 BROADWAY PO BOX 78
VENDOR ADDR 3 SOMERVILLE MA
POSTAL CODE 02145

SOC SEC NUM
SIC CODE
DATE LAST MAINT 03-08-85
DATE LAST ACTIVITY 12-02-88

ACT/ HIST	INVOICE NUMBER	PAY NO	INVOICE DATE	CHECK DATE	CHECK NUMBER	REPL CHECK NUMBER	PAY STAT	BANK		INVOICE AMOUNT	PAY METH
H	10600	01	08-22-88	08-00-88	118373		PAID	01		54.00	
H	10632	01	08-10-88	08-00-88	118373		PAID	01	A	339.00	
H	10663	01	07-29-88	07-29-88	127842		PAID	01		720.30	
H	11220	01	08-23-88	10-24-88	143846		PAID	01	B	588.00	
H	11628	01	10-01-88	10-10-88	231196		PAID	01		700.02	
H	12099	01	01-14-88	01-19-88	150487		PAID	01		202.35	
H	12990	01	04-14-88	04-20-88	198210		PAID	01		989.98	
H	13780	01	05-16-88	07-11-88	200932		PAID	01		212.20	
H	13781	01	00-00-88	07-11-88	200932		PAID	01	C	356.70	
H	15136	01	06-02-88	06-03-88	230064		PAID	01		403.40	

TOTAL FOR SELECTED PAID ITEMS 4,115.47
TOTAL FOR SELECTED UNPAID ITEMS .00
TOTAL FOR SELECTED CANCEL ITEMS .00

0103
THE NEW ENGLAND
501 BOYLSTON ST

VENDOR HISTORICAL SNAPSHOT
AP-6430
FROM 01-01-88 TO 12-31-88

PAGE 1
AS OF 01-29-90

VENDOR NUM 0004679232
VENDOR NAME COOPERS & LYBRAND
SHORT NAME COOPERSLYBRAND
SHARED ENTITY: 0103

VENDOR ADDR 1 1251 AVENUE OF THE AMERICAS
VENDOR ADDR 2
VENDOR ADDR 3 NEW YORK NY
POSTAL CODE 10020

SOC SEC NUM 13-5218970
SIC CODE
DATE LAST MAINT 01-12-90
DATE LAST ACTIVITY 01-16-90

ACT/ HIST	INVOICE NUMBER	PAY NO	INVOICE DATE	CHECK DATE	CHECK NUMBER	REPL CHECK NUMBER	PAY STAT	BANK	INVOICE AMOUNT	PAY METH
A	82086	01	06-28-88	08-08-88	088109		PAID	01	12.00	
A	172006	01	08-29-88	09-31-88	088349		PAID	01	250.00	

TOTAL FOR SELECTED PAID ITEMS 262.00
TOTAL FOR SELECTED UNPAID ITEMS .00
TOTAL FOR SELECTED CANCEL ITEMS .00

ATTACHMENT D

HOME OFFICE MEMORANDUM

TO: Distribution DATE: August 30, 1985

FROM: Gordon D. MacKay EXT: 2658

SUBJECT: Senator Durenberger

On Monday, September 16, Senator David Durenberger (R-Minnesota) will be in Boston. We have the opportunity to host a luncheon for him and would like to invite you to participate.

Senator Durenberger is a member of the Finance Committee where he chairs the Health Subcommittee. He serves on the Energy and Agricultural Taxation Subcommittee as well as the Social Security and Income Maintenance Programs Subcommittee. In addition to this Committee assignment he serves on the Government Affairs, and Environment and Public Works Committees. He also chairs the Intelligence Committee. Attached are some additional biographical materials.

The luncheon will be held from 1:00 - 2:30 p.m. in the Board Dining Room on the ninth floor. We hope you will be able to join us. Please RSVP to Lisa Condon at ext. 2579 at your earliest convenience.

/lc

Distribution: Messrs. Phillips
Fibiger
Boothroyd
Clark
Foley
Gallaher
Gregg
King
Ms. Pignatelli
Rodgers
Ms. Rosenblatt
Shafto
Verni
Wadsworth
Ms. Weber
Wilson

ATTACHMENT E

Minnesota - Senior Senator

Dave Durenberger (R)

Of Minneapolis — Elected 1978

Born: Aug. 19, 1934, St. Cloud, Minn.
Education: St. John's U., B.A. 1956; U. of Minn., J.D. 1960.
Military Career: Army Reserve, 1956-63.
Occupation: Lawyer; adhesive manufacturing executive.
Family: Wife, Gilda Beth "Penny" Baron; four children.
Religion: Roman Catholic.
Political Career: No previous office.
Capitol Office: 375 Russell Bldg. 20510; 224-3244.

In Washington: When Durenberger won this seat in 1978, ending 20 years of Democratic control, he brought a change not only in party but in personality. Watching him puff on his pipe at a committee meeting, quietly questioning the logic behind a tax subsidy, it is hard to imagine anyone less like the seat's former occupant, Hubert H. Humphrey. Durenberger after Humphrey is like chamber music after Tchaikovsky.

Ideologically, the difference is not so dramatic. Durenberger pays his respects to the progressive traditions of his state on issues of social services and war and peace. But Humphrey was an effusive, charismatic liberal of the heart. Durenberger, good-humored but analytical, hews to the middle and rarely lets his emotions show.

As a member of Finance and Governmental Affairs, he has specialized in two topics that do not much lend themselves to stem-winding rhetoric. One is his dogged promotion of a plan to rebuild the American health care system through tax incentives. The other is the soporific subject of federal-state relations.

Durenberger's health bill, a Republican answer to Democratic proposals for national health insurance and hospital cost controls, would use tax incentives to induce employers to offer their workers a choice of health insurance plans. The increased competition, Durenberger contends, would force doctors and hospitals to offer better care at a more reasonable price.

The proposal grew out of the success of prepaid health plans in the Minneapolis-St. Paul area. It drew a good deal of attention in the 97th Congress, after the new Republican Senate majority made him chairman of the Finance subcommittee governing health, but it made no progress amid the furor over budget and taxes. In the 98th Congress, Durenberger's subcommittee has been immersed in the financial problems of the Medicare program.

Like his views on health care, Durenberger's views on state-federal relations were born in Minnesota. He had his first taste of politics working in state government, and the experience seemed to give him faith in the competence of officials at that level to handle problems.

Durenberger has enhanced his reputation as a theorist of federal-state relations with his chairmanship of the Intergovernmental Relations Subcommittee of Governmental Affairs. From that post, and as a member of various advisory groups on intergovernmental relations, Durenberger has pressed the theory of "devolution" — returning power to the most appropriate level of government.

Where Durenberger has differed sharply with the administration is on the financing of relocated programs. While he agrees with President Reagan that the states can be trusted to run income security programs, he believes the federal government is the fairest source of revenue.

Durenberger felt the Reagan New Federalism proposal of 1982 asked state and local governments to take on financial responsibilities they were in no shape to meet. "Some conclude that an appropriate federal partnership can be restored by simply abolishing much of the federal government," he said. "That argument fails to understand the recent history of this country."

In a speech to a convention of county officials, he reviewed the Reagan assertion that the federal government had somehow usurped power from the states, and dismissed it as "baloney."

During his first two years in the Senate, as the ranking Republican on the Finance subcommittee handling revenue sharing, Durenberger emerged as a leading defender of no-strings-attached grants to state governments.

0007

In 1980 Durenberger got the Senate to vote down a House proposal requiring states that accept revenue-sharing to give up other federal dollar-for-dollar. At House insistence, this tradeoff was later restored.

In general, Durenberger has proved more amenable than most Republicans toward preservation of the federal regulatory system. In the 96th Congress, he supported a measure to subsidize consumers who want to participate in regulatory agency hearings. He also sided with supporters of a strong bill to regulate lobbyists. When that bill was foundering on the question of whether lobby groups should be forced to disclose their corporate financial backers, Durenberger crafted a compromise requiring them to reveal the names of supporting organizations, but not the amount of the backing; his amendment narrowly failed, and the bill died with it.

During the 97th Congress, Durenberger generally supported President Reagan's budget and tax initiatives, while leaving plenty of distance between himself and the White House on other issues.

Durenberger was a principal author of the amendment to the 1981 tax bill that allowed unprofitable corporations to lease their unused tax breaks to other companies sitting on highly taxable profits. Tax leasing was intended as a way of assuring that needy Frost Belt industries such as steel and railroads would reap some benefits from the tax cuts aimed at spurring new industrial investment.

A side effect, however, was that many profitable companies ended up wiping out their tax liability. Tax leasing became an embarrassment that Congress repealed the following year, over Durenberger's resistance.

Durenberger fought Reagan administration efforts to abolish the Legal Services program for the poor. He also issued a white paper on national defense in 1982, taking the administration to task for its nuclear weapons buildup and proposing that the United States work toward withdrawing nuclear weapons from Europe.

When Reagan showed up for a fund-raising event in Minnesota, a crowd of protestors gathered outside. Durenberger said if he were not a senator, "I'd be out there demonstrating myself."

At Home: Durenberger's image as a quiet problem-solver has won him two impressive Senate victories in a period of four years.

His first campaign, in 1978, was the easier of the two. He rode a Minnesota Republican tide to a comfortable victory. Four years later he had to buck the economic failures of national and state GOP administrations and the unlimited financial resources of his Democratic rival. Although he won by a narrower margin, his second victory represented a more striking personal triumph.

Durenberger's presence in the Senate is the result of an unusual set of events. When the 1978 political year began, he was preparing a gubernatorial challenge that seemed to be going nowhere. When it ended, he was the state's senior senator.

Durenberger had hovered on the periphery of public office for years, as chief aide to GOP Gov. Harold Levander during the late 1960s and as a well-connected Minneapolis lawyer after that. But he was politically untested, and, in spite of a year-long campaign, he was given little chance to take the nomination for governor away from popular U.S. Rep. Albert H. Quie.

When interim Sen. Muriel Humphrey announced that she would not run for the remaining four years of her late husband's term, Republican leaders asked Durenberger to switch contests. He was easy to persuade.

Democratic disunity aided Durenberger immensely. The party's endorsed candidate, U.S. Rep. Donald M. Fraser, was defeated in a primary by the late Bob Short, a blustery conservative whose campaign against environmentalists alienated much of the Democratic left. Some Democrats chose not to vote in the general election, but even more deserted to Durenberger, who had the endorsement of Americans for Democratic Action. As a result, the Republican won a solid victory.

Durenberger's moderate views antagonized some in the Republicans' conservative wing. At the 1980 state GOP convention, a group of conservative activists, mainly from southern Minnesota, warned him to move right if he wanted their backing for re-election in 1982. Durenberger publicly dismissed their warning, calling it "minority party mentality."

He cleared a major hurdle in early 1981 when former Vice President Walter F. Mondale, a Minnesota senator from 1964 to 1976, announced that he would not seek the office again. That made Durenberger a heavy favorite for re-election, while opening the Democratic side for Mark Dayton, liberal young heir to a department store empire. Although politically inexperienced, Dayton sunk about $7 million of his personal fortune into an intense two-year Senate campaign.

Dayton made no apologies for his spending, which threatened Jesse Helms' all-time Senate record of $7.5 million, set in 1978. He contended that unlike Durenberger, he was not

Dave Durenberger, R-Minn.

dependent on special interest contributions, and that lavish spending was the only way he could offset the incumbent's perquisites and hefty campaign treasury.

For months Dayton saturated the media with advertising that sought to tie Durenberger to Reaganomics. This expensive blitz pulled Dayton up in the polls, but Durenberger was well positioned for re-election. He contended that while he was an independent voice in Washington, he had Reagan's respect and could help moderate the administration's course.

Dayton swept the economically depressed Iron Range and the Democratic Twin Cities, but carried little else. Durenberger built a large lead in the suburbs of Minneapolis-St. Paul and most of rural Minnesota that carried him to a 109,000-vote victory statewide.

Committees

Environment and Public Works (6th of 9 Republicans)
Toxic Substances and Environmental Oversight (chairman); Environmental Pollution; Water Resources.

Finance (6th of 11 Republicans)
Health (chairman); Energy and Agricultural Taxation; Social Security and Income Maintenance Programs.

Governmental Affairs (6th of 10 Republicans)
Intergovernmental Relations (chairman); Energy, Nuclear Proliferation and Government Processes; Information Management and Regulatory Affairs.

Select Ethics (3rd of 3 Republicans)

Select Intelligence (6th of 8 Republicans)
Legislation and the Rights of Americans (chairman); Budget.

Elections

1982 General

Dave Durenberger (R)	948,397	(52%)
Mark Dayton (D)	840,461	(47%)

1982 Primary

Dave Durenberger (R)	267,661	(93%)
Mary Jane Rastmar (R)	20,461	(7%)

Previous Winning Percentage: 1976* (61%)

* Special election

Campaign Finance

	Receipts	Receipts from PACs		Expenditures
1982				
Durenberger (R)	$3,974,603	$966,461	(25%)	$3,981,972
Dayton (D)	$7,175,366	$269	(.0067%)	$7,167,365

Voting Studies

Year	Presidential Support		Party Unity		Conservative Coalition	
	S	O	S	O	S	O
1982	68	28	46	41	28	64
1981	72	24	66	25	38	56
1980	64	43	54	38	43	50
1979	66	34	55	43	33	59

S = Support O = Opposition

Key Votes

Allow vote on anti-busing bill (1981)	N
Disapprove sale of AWACS planes to Saudi Arabia (1981)	Y
Index excess taxes (1981)	N
Cut off B-1 bomber funds (1981)	-
Subsidize home mortgage rates (1982)	N
Raise tobacco price supports (1982)	Y
Amend Constitution to require balanced budget (1982)	Y
Delete $1.2 billion for public works jobs (1982)	Y
Increase gas tax by 5 cents per gallon (1982)	

Interest Group Ratings

Year	ADA	ACA	AFL-CIO	COPE-1	COPE-2
1982	70	32	69	36	
1981	48	63	38	72	
1980	44	72	33	77	0
1979	53	36	62	46	

New England Life

New England Mutual Life Insurance Company
501 Boylston Street
Boston, Massachusetts 02117

TRAVEL AUTHORIZATION
BU 63 77

TO: Travel & Convention Department (10), Cashier–General Expense Accounting (6), Budget Administration (6)

NAME Senator David Durenberger DEPARTMENT NAME Public Affairs
To be Charged for Trip BUDGET CODE 50610-130-14-103

DEPARTURE DATE 9/15 APPROXIMATE TIME p.m. PRIMARY MODE OF TRAVEL air

DESTINATION (INCL. ADDT'L STOPS) Minneapolis to Boston to Washington, DC

PURPOSE OF TRIP
☐ REGULAR BUSINESS TRAVEL
☐ CONFERENCE, SCHOOL, CONVENTION–NAME
☐ RELOCATION
☒ OTHER–EXPLAIN senior management meetings

DATE OF RETURN 9/16 DATE OF RETURN TO H.O. (IF DIFFERENT)

CAR RENTAL ☒ YES ☐ NO

SPOUSE TRAVEL AUTHORIZED ☐ YES ☒ NO

FIRST CLASS TRAVEL AUTHORIZED ☒ YES ☐ NO

AUTHORIZED BY SENIOR ADMINISTRATIVE OFFICER

OTHER INFORMATION

ARE OTHER H.O. EMPLOYEES ATTENDING SAME FUNCTION ☒ YES ☐ NO

IS VACATION BEING TAKEN WITH TRIP ☐ YES ☒ NO

ATTACHMENT F

Please remember that all expense reports for this trip must be submitted within 5 days of return to Home Office to the Controllers Division Representative.

For Cashier Use Only

Travel Advance $

Date

0010

THE RITZ-CARLTON
BOSTON

15 ARLINGTON STREET • BOSTON, MASSACHUSETTS 02117 • (617) 536-5700

LAST INVOICE DATE | THIS INV # | PAGE
08/02/85 | 10/ 6/85 | 1

ACCOUNT 46850

GORDON D MACKAY
NEW ENGLAND LIFE
501 BOYLSTON STREET
BOSTON, MA 02116

AMOUNT ENCLOSED $260.85

PLEASE RETURN THIS PORTION WITH YOUR PAYMEN

DATE	INVOICE NUMBER		DESCRIPTION	CHARGES	PAYMENT	BALANCE
08/02/85			PREVIOUS BALANCE	133.01		
			PAYMENT		-133.01	
			BALANCE FORWARD			.00
09/16/85	0406	41577C	ROOM CHG	154.00		
09/16/85	0406	13753	ROOM SERVICE	29.00		
09/23/85	0406	31741	TAX DEPT	25.43		
09/26/85	0406	14116	T&E ENTERTAIN	52.33		
10/ 6/85	0400		J. MURPHY-FELLINI'S			260.85

9/16 Guest Room & Service - Senator Dave Durenberger
(Federal Contact Program)

9/23 Breakfast meeting with Harry Lodge, Tufts University
9/26 Drinks - Rep. John E. Murphy, (MA)

CHARGE: $213.09 to: 50610-130-14-103
$ 47.76 to: 50710-14-103

BALANCE DU 260.85

ATTACHMENT G

501

LAWRENCE A WILLWERTH MGR

INVOICE № 11339

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1934

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES, SEDANS, VANS

New England Life
501 Boylston Street
Boston, Mass.
Att: Mr. Gordon Mackay

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE									BALANCE FORWARD
1985		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT SCHG	
9-15	Car for Sen.Dave Durenberger, Logan/Boston	min		45.00	2.25	.60	6.75	2.00	56.6
9-16	Car for the above, Boston/as dir.	8¼		247.50	12.38	.60	37.12		297.(
9-23	Car for the above, Logan/Concord/Framingham	6½		195.00	9.75	2.35	29.25	2.00	238.
9-23	Limousine for the Campbell and Wright party, Boston/as dir.	13		416.00	20.80	.60	62.40	2.00	501.
									$1094.

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balances over 30 days.

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

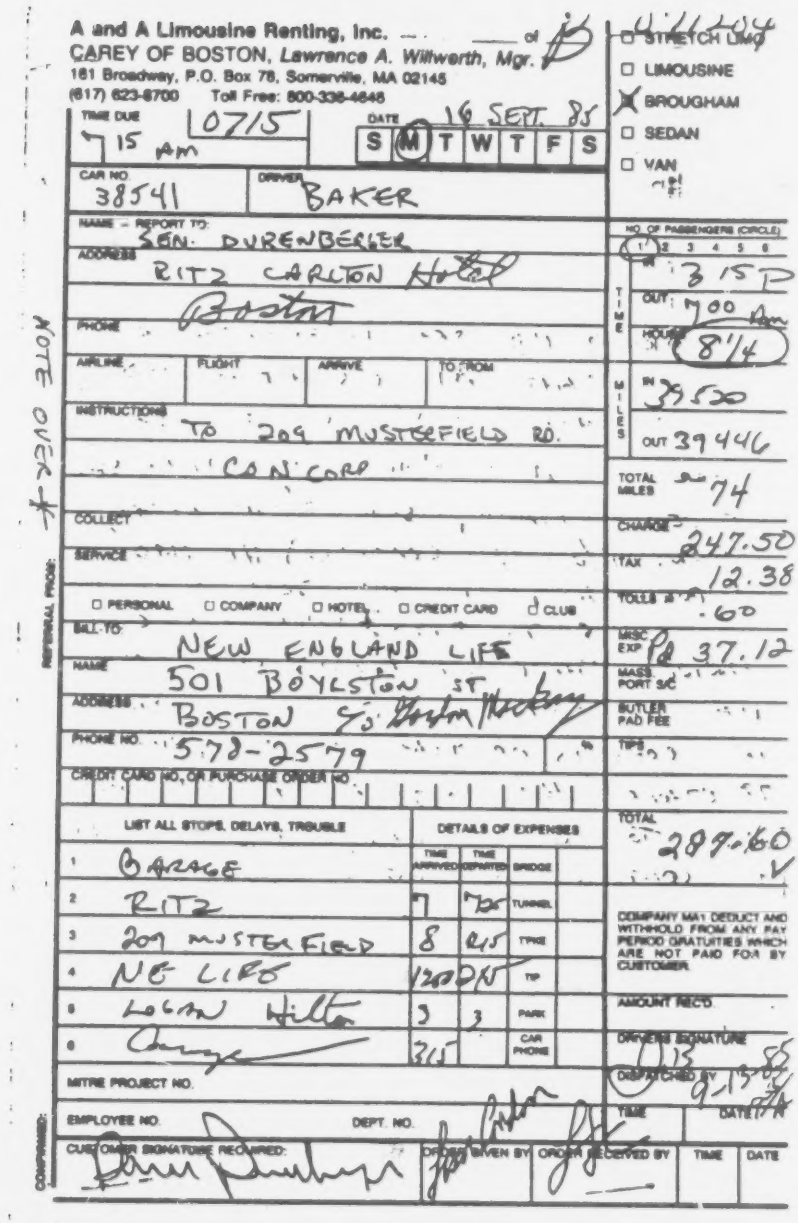
Paid by J. Campbell

$856.00 Federal Contact Program

10/16/85

ATTACHMENT H

0016



A and A Limousine Renting, Inc. — — of
CAREY OF BOSTON, *Lawrence A. Willworth, Mgr.*
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700 Toll Free: 800-336-4646

TIME DUE 0715 / 7 15 AM
DATE 16 SEPT. 85 (S M T W T F S)
CAR NO. 38541
DRIVER BAKER

NAME — REPORT TO: SEN. DURENBERGER
ADDRESS RITZ CARLTON Hotel
Boston
PHONE
AIRLINE | FLIGHT | ARRIVE | TO / FROM
INSTRUCTIONS TO 209 MUSTERFIELD RD.
CAN CORP
COLLECT
SERVICE
☐ PERSONAL ☐ COMPANY ☐ HOTEL ☐ CREDIT CARD ☐ CLUB
BILL TO: NEW ENGLAND LIFE
NAME 501 BOYLSTON ST
ADDRESS BOSTON Ys Boston Harbor
PHONE NO. 578-2579
CREDIT CARD NO. OR PURCHASE ORDER NO.

LIST ALL STOPS, DELAYS, TROUBLE	DETAILS OF EXPENSES: TIME ARRIVED	TIME DEPARTED	BRIDGE
1 GARAGE			
2 RITZ	7	725	TUNNEL
3 209 MUSTERFIELD	8	845	TYPE
4 NE LIFE	1200	DN	TIP
5 LOGAN Hilton	3	3	PARK
6 Charge	315		CAR PHONE

MITRE PROJECT NO.
EMPLOYEE NO. DEPT. NO.
CUSTOMER SIGNATURE REQUIRED:
ORDER GIVEN BY
ORDER RECEIVED BY TIME DATE

☐ STRETCH LIMO
☐ LIMOUSINE
☒ BROUGHAM
☐ SEDAN
☐ VAN

NO. OF PASSENGERS (CIRCLE) 1 2 3 4 5 6

TIME IN 315P
TIME OUT 700 AM
HOURS 8¼

MILES IN 39530
MILES OUT 39446
TOTAL MILES 74

CHARGE 247.50
TAX 12.38
TOLLS .60
MISC EXP Pd 37.12
MASS PORT S/C
BUTLER PAD FEE
TIPS
TOTAL 297.60 V

COMPANY MAY DEDUCT AND WITHHOLD FROM ANY PAY PERIOD GRATUITIES WHICH ARE NOT PAID FOR BY CUSTOMER.

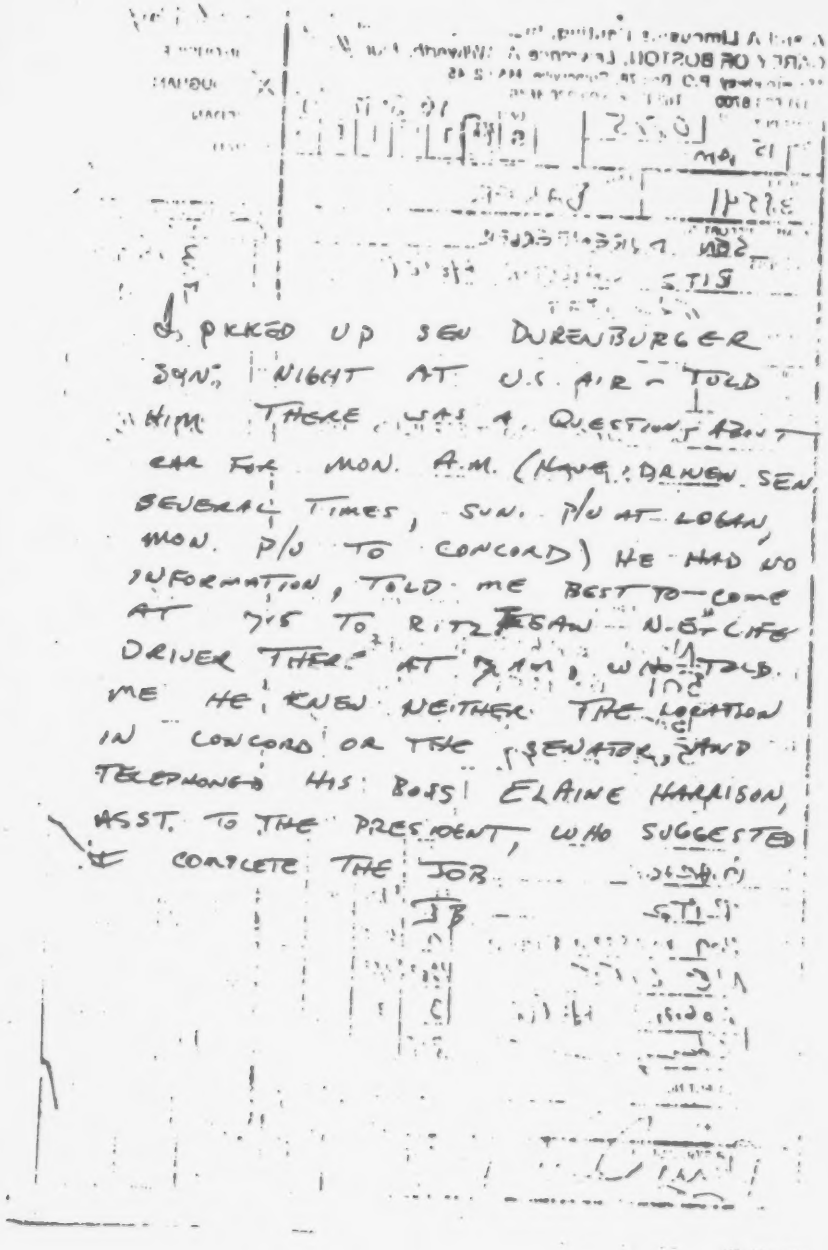
AMOUNT RECD
DRIVER'S SIGNATURE 9/15/85
DISPATCHED BY 9/15/85
TIME DATE

NOTE OVER ↓

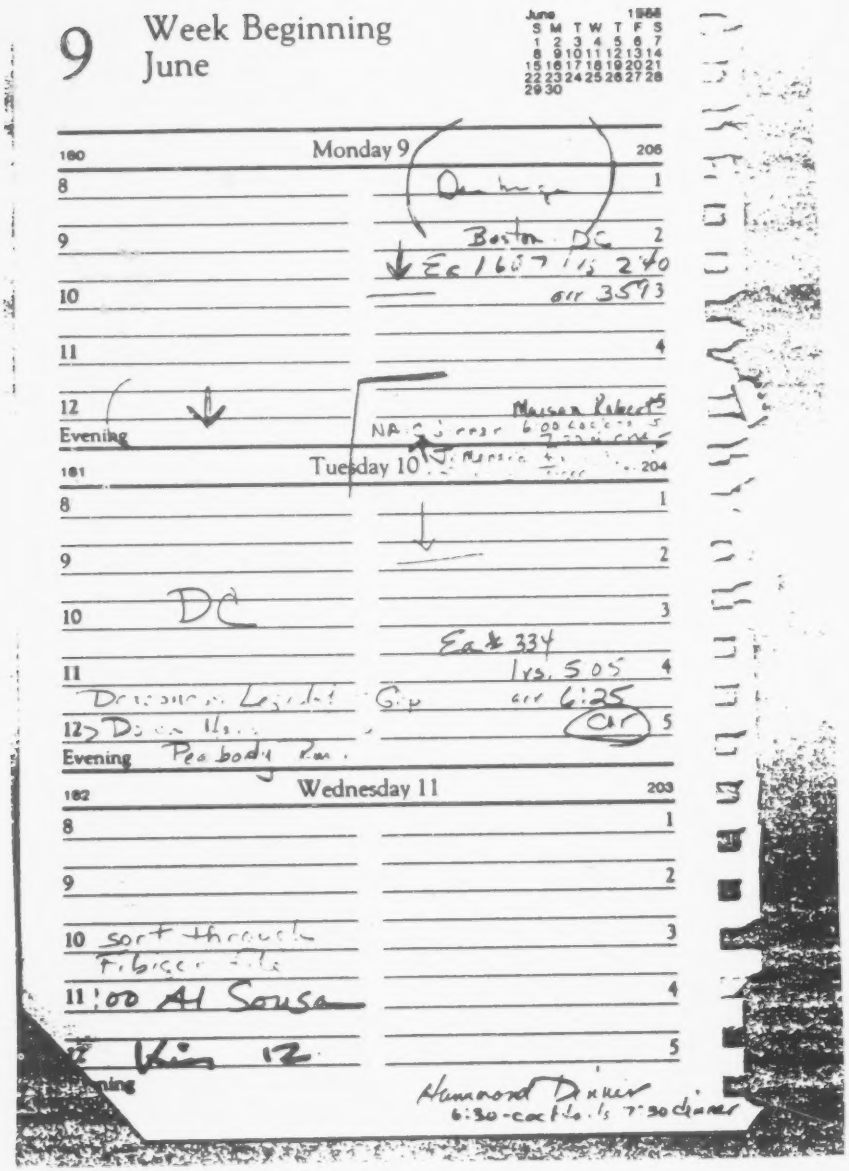
REFERRAL FROM:

COMPANY COPY

ATTACHMENT I



PICKED UP SEN DURENBURGER SYM; NIGHT AT U.S. AIR - TOLD HIM THERE WAS A QUESTION ABOUT CAR FOR MON. A.M. (HAVE BEEN SEN SEVERAL TIMES, SUN. P/U AT LOGAN, MON. P/U TO CONCORD) HE HAD NO INFORMATION, TOLD ME BEST TO COME AT 7:15 TO RITZ CARLTON - N.B. CITY DRIVER THERE AT 7 AM, WHO TOLD ME HE KNEW NEITHER THE LOCATION IN CONCORD OR THE SENATOR, AND TELEPHONED HIS BOSS ELAINE HARRISON, ASST. TO THE PRESIDENT, WHO SUGGESTED I COMPLETE THE JOB



ATTACHMENT J

LAWRENCE A. WILLWERTH, MGR

INVOICE № 13791

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1924
CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES SEDANS VANS

File
Durenberger

New England Mutual Life Insurance
501 boylston Street
Boston, MA 02117

Attn: Lisa

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE									
							BALANCE FORWARD		$
1988		HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT S/CHG	
6-8	Deluxe Sedan for Sen. Airport/wait/Boston	Durenberger pm min		60.00	3.00	1.60	9.00	2.00	$ 75.60
6-9	Deluxe Sedan for Sen. Boston/Concord/Boston/ Airport	Durenberger 7 3/4		232.50	11.63	2.10	34.87	2.00	283.10
									$358.70

COMP	ACCOUNT	SUB ACCOUNT
0 1 0 3	5 0 6 4 1	

DIV.	DEPT.	PROJECT NUMBER
1 0	3 6	D M Y K

Payable in U.S. Dollars. Terms: Due Upon Receipt
A finance charge of 1½% each month which is 18% annual [illegible]

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

ATTACHMENT K

WESTPARK TRAVEL-CAPITOL HILL

214 MASSACHUSETTS AVENUE, N.E. • SUITE 140 • WASHINGTON, D.C. 20002 • (202) 544-8202

INVOICE

SALES PERSON: 39 ITINERARY/INVOICE NO: 0004191 DATE: 06 JUN 8

[redacted] NUM: 024444 [redacted]

TO: MS. JEANNIE CAMPBELL
CAMPBELL-RAUPE ASSOCIATES, INC.
1015 15TH ST., N.W., SUITE 707
WASHINGTON, D.C. 20005

FOR: DURENBERGER/DAVID F DR

08 JUN 86 SUNDAY					
AIR LV MINNEAPOLIS ST PL	0804	NORTHWEST	FLT:154	FIRST CLASS	
AR BOSTON	0958	NON STOP	DINNER		
09 JUN 86 - MONDAY					
AIR LV BOSTON	1403	EASTERN	FLT:1607	FIRST CLASS	
AR WASHINGTON NATL	1538	NON-STOP			
RESERVED SEATS	OK				
AIR TICKET/S NW0020 40012?	F R DURENBERGER DAVID F				663.00
	SUB TOTAL				663.00
	TOTAL AMOUNT				663.00

COMP	ACCOUNT		SUB ACCOUNT
0 1 0 3 5 0 6 4 1			
DIV.	DEPT.		
1 4 1 0 3			

ATTACHMENT L

IPY

Invoice Due Upon Receipt

Four Seasons Hotel
BOSTON
200 Boylston Street, Boston, Massachusetts 02116, 617-338-4400

'23
110.00
!6014
·/08/86
/09/86
.00

NEW ENGLAND MUTUAL
ATTN: MS. JOAN MAHON
501 BOYLSTON STREET
BOSTON, MA
02117

Customer Number
501905

.90
.00
.27
40
36 •
93CR
00

PAGE 1

Date Day	Mo.	Yr.	Invoice Number	Reference	Amount
09	06	86	126014 I	ROOM	133.93

COMP	ACCOUNT	SUB ACCOUNT
0 1 0 3 5 0 6 4 1		

DIV. | COST CENTER | SUB

2 H 1 0 3

PLS. WRITE YOUR CUSTOMER NO. ON YOUR REMITTANCE.

Invoice Date Day	Mo.	Yr.	Please Pay This Amount	
12	06	86	USA	133.93

133.93 Current	.00 Past Due 30 Days	.00 Past Due 60 Days	.00 Past Due 90 Days

XXN. E. MUTUAL
ATTN: JOAN MAHON
501 BOYLSTON STREET
BOSTON, MA 02117

0033

DURENBERGER, SEN DAVID
NEW ENGLAND MUTUAL LIFE

723
110.00
1
126014
01
06/08/86
06/09/86
.00

CH-A 14 #501905

1986					
JUN08	411	00739	99	L.D. CHARGE	.90
JUN08	011	00723	00	ROOM CHG	110.00
JUN08	011	00723	00	STATE TAX	6.27
JUN08	011	00723	00	CITY TAX	4.40
JUN09	711	00038	46	F&B CHG	12.36 *
JUN09	001	00021	14	ACCTS REC	133.93CR
				TOTAL-DUE	.00

* INDICATES LATE CHARGES OR CREDITS

XXN. E. MUTUAL
ATTN: JOAN MAHON
501 BOYLSTON STREET
BOSTON, MA 02117

0074

217 COMMONWEALTH AVENUE
BOSTON, MASS. 02116
(617) 266-1400

MEMBER NUMBER	CLOSING DATE
336	06/30/86

GORDON D MACKAY
NEW ENGLAND LIFE
501 BOYLSTON ST
BOSTON MA 02117

AMOUNT PAID
103.24

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE	DESCRIPTION	CHARGES	PAYMENTS	BALANCE
06/03/86	BALANCE FORWARD			214.1
06/09/86	BEVERAGE	1.00		215.1
06/09/86	TOBACCO	1.70		216.8
06/09/86	LUNCH MDR	43.25		260.0
06/13/86	PAYMENT		214.13	45.9
06/30/86	CAR PARKING	55.00		100.9
06/30/86	MEALS/SALES TAX	2.29		103.2

6/9 G. MacKay and Sen. David Durenberger
luncheon

COMP	
0 1 0 3	5 0 6 1 0 5
DIV.	DEPT
1 4 / 0 3	G D M X X

CURRENT MONTH CHARGES	BALANCE FORWARD	PAYMENTS	TOTAL BALANCE DUE
103.24	214.13	214.13	103.24

ALGONQUIN CLUB OF BOSTON

0054

LAWRENCE A. WILLWERTH, MGR

VH 231908

T-02

INVOICE № 10538

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1924

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES, SEDANS, VANS

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

New England Life
501 Boylston Street
Boston, Mass 02117

Attn: Gordon McKay

IRIS LEE 1183752

JUN 06 1985

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE 1985	CORPORATE ACCOUNTS PAYABLE	HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT SCHG	BALANCE FORWARD $
5-10	Service for Sen David Durenburger Airport/Concord (wait) Airport	6		180.00	9.00	3.60*	27.00	4.00	223.60
	* Includes phone charges								

CONS ACCOUNT 1 [redacted] 5 0 1 7 0
DIV. [redacted] 1 1 1 0 3
SL ACCOUNT

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balance over 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

ATTACHMENT N

0159

510

LAWRENCE A. WILLWERTH, MGR

INVOICE 11628

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1924

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS
LIMOUSINES SEDANS VANS

V# 831908 T20

October 1, 1986

New England Mutual Life
501 Boylston Street
Boston, Mass 02117

Attn: Lisa Condon

161 BROADWAY
P O BOX 78
SOMERVILLE, MASS 02145

TEL (617) 623-8700

MARY GREENAWAY 231193 OCT 16 1986 CORPORATE ACCOUNTING DEPT

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE 85 19		HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT SCHO	BALANCE FORWARD $
10-9-1985									
	Limousine for Sen D. Durenberger								
	Airport/Boston	PM min		64.00	3.20	.60	9.60	2.00	79.40
10-10	Boston/Concord/Airport	5½		176.00	8.80	2.10	26.40	2.00	215.30
10-18-1985									
	Deluxe Sedan for D. Durenberger								
	Airport/wait/Boston	2½		75.00	3.72	.60	11.25	2.00	92.60
10-19	Boston/Concord/Boston/Airpt	6½		195.00	9.75	2.10	29.25	2.00	238.10
									625.40
							Interest	January-Sept.	84.42
	ORIGINAL BILLED SEN D. DURENBERGER ASSOC, INC 1615 H ST NW WASH D.C. 20006								$ 709.82

COMP	ACCOUNT	SUB ACCOUNT
0 1 0 3 4	5 8 0 0	

DIV.	DEPT.	PROJECT NUMBER
1 4	1 0 9	G D M X V

Payable in U.S. Dollars.
Terms: Due Upon Receipt
A finance charge of 1½% each month will be charged on all balances not paid within 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway P O Box 78 Somerville, MA 02145
(617) 623-8700

(Gordon D MacKay)

ATTACHMENT N

511

2950

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1934

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES, SEDANS, VANS

New England Mutual Life
501 Boylston Street
Boston, Mass 02117

Attn: Lisa Condon

181 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE									BALANCE FORWARD	$
19 85		HOURS	MILES	CHARGES	MASS. SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT BOARD		
	Deluxe Sedan for Sam D. Durrenberger									
11-3-1985										
	Airport/Boston	min		45.00	2.25	.60	6.75	2.00		56.6
11-4	Boston/Concord/Boston/Airpt	8		240.00	12.00	2.70	36.00	2.00		292.7
11-10	Airport/report @ 4:35 PM/ flight changed	min		45.00		.60				45.6
	Airport report @ 9:00 PM/ waited over 1 hour/unable to locate - bill ok Zora	PM min		60.00		.60				60.6
										455.5
						Interest	February-Sept			54.6
ORIGINAL BILL SENT TO CAMPBELL RALPH, 1015 15th ST NW, WASH, D.C. 20005										$ 510.1

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A service charge of [illegible] will be charged on unpaid balances over 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
181 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

ATTACHMENT D

0018

LAWRENCE A. WILLWERTH, MGR

INVOICE 12392

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1924

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS - LIMOUSINES SEDANS VANS

October 1, 1986

New England Mutual Life
501 Boylston Street
Boston, Mass 02117

Attn: Lisa Condon

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 523-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

TE									
								BALANCE FORWARD	$
86		HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT SCHG	
9	Deluxe sedan for San D. Durenberger Airport/wait/Boston	min		45.00	2.25	.60	6.75	2.00	56.60
-10	Boston/Concord/Boston as dir/Airport	8 3/4		262.50	13.13	.95	39.37	2.00	317.95
									$ 374.55
						Interest May-Sept.			28.10
									$ 402.65

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balance over 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

ATTACHMENT P

LAWRENCE A. WILLWERTH, MGR

INVOICE 12798

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1924
CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES SEDANS VANS

New England Mutual Life
501 Boylston Street - 7th floor
Boston, Mass 02117

Attn: Lisa Condon

October 1, 1986
161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE									
							BALANCE FORWARD		$
9 86		HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT S/CHG	
3-30	Deluxe sedan for Sen David Durenberger Airport/wait/Boston	PM min		60.00	3.00	.60	9.00	2.00	74.
3-31	Boston/Concord/Boston/Airport	8½		248.50	12.38	2.10	37.12	2.00	301.
									$ 375.
						Interest June-Sept			16.
									$ 392.

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A service charge of 1½% (cash equiv. which is 18% annual rate) will be charged on unpaid balances over 30 days.

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway P.O. Box 78, Somerville, MA 02145
(617) 623-8700

ATTACHMENT Q

CAMPBELL-RAUPE, INC.

October 9, 1986

Carey Limousine Service
161 Broadway Street
P.O. Box 78
Summerville, MA 02145
Attn: Accounts Payable

Dear Sir or Madam:

I have enclosed a check for $1,304.00 which represents the following invoices:

Invoice date:	
11/3-4/1985	$ 510.00
2/9-10/1986	402.00
3/30-31/1986	392.00
TOTAL	$1,304.00

We are sorry this is so late in coming, but there was some confusion as to the responsibility for payment. New England Life kindly arranged the meetings for us but they were not responsible for payment. It has taken us some time to determine the Congressional members with whom we met to determine the responsibility for payment.

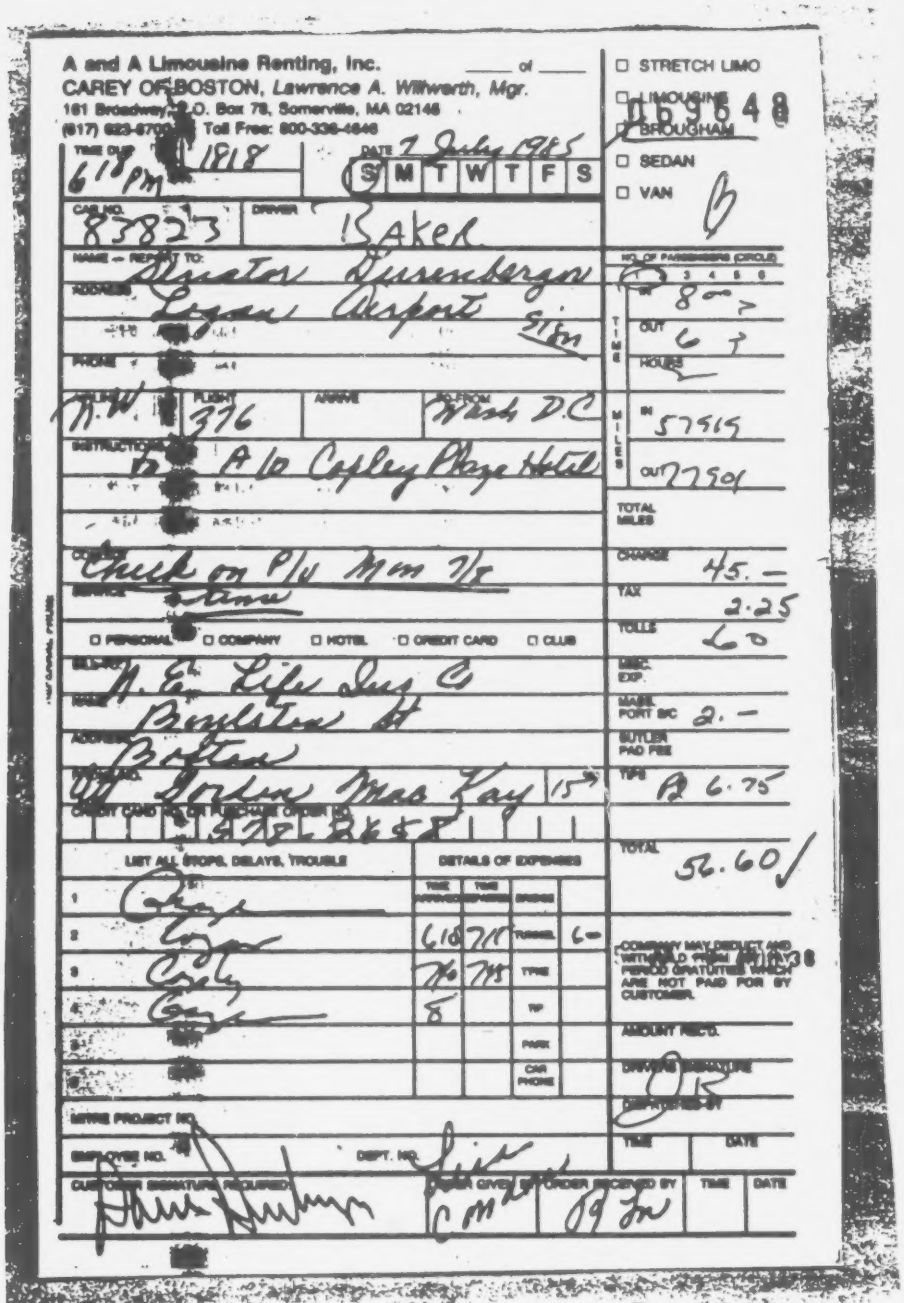
We are still tracking the invoice for $709.00 but please expect payment within the next week. Again, we apologize for the inconvenience.

Sincerely,

Jeanne Campbell

cc: Gordon MacKay

ATTACHMENT R



A and A Limousine Renting, Inc. ____ of ____
CAREY OF BOSTON, *Lawrence A. Willwerth, Mgr.*
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-[illegible] Toll Free: 800-336-4646

☐ STRETCH LIMO
☐ LIMOUSINE
☐ BROUGHAM
☐ SEDAN
☐ VAN

TIME DUE 6:18 PM | 1818 | DATE 7 July 1985 | S M T W T F S

CAR NO. 83823 | DRIVER Baker

NAME — REPORT TO: Senator Durenberger
ADDRESS Logan Airport Elec
PHONE

N.W. | FLIGHT 376 | ARRIVE | FROM Wash D.C

INSTRUCTIONS A to Copley Place Hotel

CHARGE Check on P/U Mon 7/8
SERVICE Limo

☐ PERSONAL ☐ COMPANY ☐ HOTEL ☐ CREDIT CARD ☐ CLUB

BILLING N. E. Life Ins Co
NAME Boylston St
ADDRESS Boston
AUTHORIZED Off Gordon Mac Kay 15%
CREDIT CARD NO. OR PURCHASE ORDER NO. [illegible]

LIST ALL STOPS, DELAYS, TROUBLE	DETAILS OF EXPENSES			
	TIME APPROVED	TIME EXPIRED		
1			BRIDGE	
2	618	718	TUNNEL	1.-
3	718	718	TYPE	
4	8		TIP	
5			PARK	
6			CAR PHONE	

WIRE PROJECT NO.
EMPLOYEE NO. DEPT. NO.
CUSTOMER SIGNATURE REQUIRED

PRICE GIVEN BY ORDER RECEIVED BY TIME DATE

NO. OF PASSENGERS (CIRCLE) 1 2 3 4 5 6

TIME: IN 8 | OUT 6 7 | HOURS

MILES: IN 57515 | OUT 57501 | TOTAL MILES

CHARGE 45.-
TAX 2.25
TOLLS 1.0
MISC. EXP.
MAIL PORT SVC 2.-
BUTLER PAID FEE
TIPS 6.75
TOTAL 56.60

COMPANY MAY DEDUCT AND WITHHOLD FROM [illegible] PERCENT GRATUITIES WHICH ARE NOT PAID FOR BY CUSTOMER.

AMOUNT RECD.
DRIVER'S SIGNATURE OK
DISPATCHED BY
TIME DATE

063648

ATTACHMENT S

A and A Limousine Renting, Inc. ____ of ____
CAREY OF BOSTON, *Lawrence A. Willwerth, Mgr.*
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700 Toll Free: 800-336-4646

☐ STRETCH LIMO
☐ LIMOUSINE
☒ SEDAN
☐ VAN

059651

TIME DUE 0700 DATE 8 July 1985 S M T W T F S
14m 7th

CAR NO. 83823 DRIVER Baker

NAME – REPORT TO Senator Durenberger
ADDRESS Copley Plaza Hotel
St James Ave Door
PHONE Boston

NO. OF PASSENGERS (CIRCLE) 1 2 3 4 5 6

TIME IN 600P OUT 645P HOURS 1¼

AIRLINE | FLIGHT | ARRIVE | TO-FROM by 12noon

MILES IN 58014 OUT 58922

INSTRUCTIONS To #12 Dr Armand Nicholi
209 Mansfield Rd
Concord wait

TOTAL MILES 92

CHARGE 37.50
TAX 16.87
TOLLS 2.10
MISC. EXP
MASS PORT S/C 2.—
BUTLER PARTIES
TIP 50.62

COLLECT ☐ Lunch
SERVICE ☐ Lewis Wharf Boston by 2pm
to Quantrey Medical Lit
2pm
☐ PERSONAL ☐ COMPANY ☐ HOTEL ☐ CREDIT CARD ☐ CASH
BILL TO
NAME
ADDRESS Gordon MacKay
PHONE NO. 528-2658

CREDIT CARD NO. OR PURCHASE ORDER NO.

TOTAL 409.09 ✓

LIST ALL STOPS, DELAYS, TROUBLE	DETAILS OF EXPENSES: TIME ARRIVED	TIME DEPARTED	BRIDGE / TUNNEL / TYPE / TIP / PARK / CAR PHONE	
1 Copley				
2 Copley Plaza	7	7:15	TUNNEL	.60
3 Concord 20 Mansfield Rd	815 1235	12 215	TYPE	1.50
4 and Lewis Wharf	220	345	TIP	
5 Quantrey Library	400		PARK	
6 Copley	515	545	CAR PHONE	

COMPANY MAY DEDUCT AND WITHHOLD FROM ANY PAY PERIOD GRATUITIES WHICH ARE NOT PAID FOR BY CUSTOMER.

AMOUNT RECD.
CUSTOMER SIGNATURE
DISPATCHED BY
TIME DATE

MITRE PROJECT NO. Copley 6
EMPLOYEE NO DEPT NO. Lunch

CUSTOMER SIGNATURE REQUIRED

ORDER GIVEN BY	ORDER RECEIVED BY	TIME	DATE
Concord	[illegible]		

CONFIRMED: Kelly Durenberger 202-224-[illegible]

A and A Limousine / Carey of Boston

REG NO K839 CHAUFFEUR Baker

069807

TIME 15 1 AM 0715 DATE 15 July 1985 of ___

S M T W T F S

☐ LIMOUSINE
☒ BROUGHAM
☐ SEDAN B
☐ VAN

NAME – REPORT TO Senator Durenberger
ADDRESS Ritz Carlton Hotel
Newbury St Door
PHONE Boston

AIRLINE | FLIGHT | ARRIVE | TO-FROM

INSTRUCTIONS to 209 Musterfield Rd Concord
to 100 Federal St
to Logan Airport

CHECK FOR FURTHER SERVICE

☐ CASH ☐ BILL ☐ CREDIT CARD

REFERRAL FROM: M. B Life Suite
NAME 1015 15th St NW 902
ADDRESS Washington DC 20005
PHONE NO Jean Campbell EXP. DATE
CREDIT CARD NO OR PURCHASE ORDER NO 202-898-1369

TIME IN 2 30 PM
TIME OUT 7 00 AM
TOTAL HOURS 9 1/2

MILES IN 45496
MILES OUT 45920
TOTAL MILES 73

CHARGE 225.-
TAX 11.25
TOLLS PARKING 2.10
WAIT 33.75
MAP/PORT S/C 2.-
BUTLER PAD FEE
CAR PHONE
MISC
TOTAL ~~240.35~~ 274.10

LIST ALL STOPS, DELAYS, TROUBLE	TIME ARRIVED	TIME DEPARTED	DETAILS OF EXPENSES	
Garage			TOLLS	1.50
128	7 15	7 10	TUNNEL	.60
Concord	8 40	12 45	TPKE	
Federal St.	1	1 55	TIP	
Logan	2 10	2 25	PARK	
Garage	3 20		CAR PHONE	
			PAID	

COMPANY MAY DEDUCT AN WITHHOLD FROM ANY PA PERIOD GRATUITIES WHIC ARE NOT PAID FOR B CUSTOMER.

AMOUNT RECEIVED PM 3 23

DRIVER'S SIGNATURE

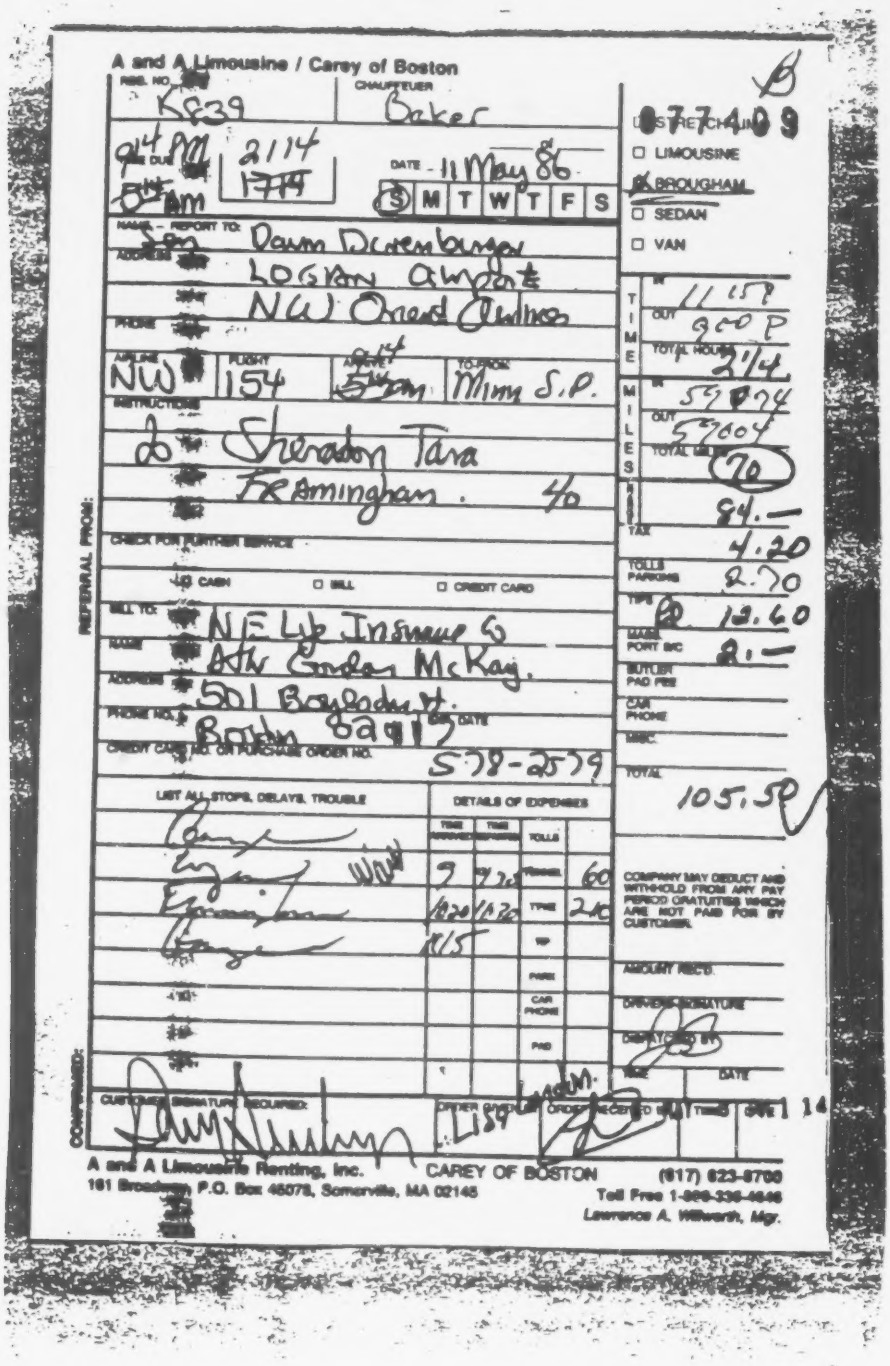
DISPATCHED BY

TIME DATE

CONFIRMED: CUSTOMER SIGNATURE REQUIRED ORDER GIVEN BY ORDER RECEIVED BY TIME DATE

A and A Limousine Renting, Inc.
181 Broadway, P.O. Box 45078, Somerville, MA 02145

CAREY OF BOSTON (617) 623-870
Toll Free 1-800-338-464
Lawrence A. Willworth, Mgr



A and A Limousine / Carey of Boston

RES. NO. K839 CHAUFFEUR Baker

9:45 PM DUE 2114 1774 5:45 AM DATE - 11 May 86 (S) M T W T F S

NAME - REPORT TO: Dawn Dreenburgh

ADDRESS Logan Airport NW Inward Clearance

PHONE

AIRLINE NW FLIGHT 154 ARRIVE 5:45 pm TO/FROM Minn S.P.

INSTRUCTIONS 2 Sheraton Tara Framingham. 4/0

CHECK FOR FURTHER SERVICE

REFERRAL FROM:

☐ CASH ☐ BILL ☐ CREDIT CARD

BILL TO: NE Lfe Insurance Co

NAME Attn Gordon McKay

ADDRESS 501 Boylston St.

PHONE NO. Boston Ma 02117 DATE

CREDIT CARD NO. OR PURCHASE ORDER NO. 578-2579

LIST ALL STOPS, DELAYS, TROUBLE

DETAILS OF EXPENSES

TIME REPORTED	TIME DISPATCHED		
		TOLLS	
9	9:20	PARKING	60
10:20	10:20	TIPS	2.40
11:15		MISC	
		PAID	
		CAR PHONE	
		PAID	

CONFIRMED:

CUSTOMER SIGNATURE REQUIRED:

ORDER SHOWN BY: Lisa ORDER RECEIVED BY: TIMES DATE 1 14

☐ LIMOUSINE
☒ BROUGHAM
☐ SEDAN
☐ VAN

TIME IN 11 15? OUT 9:00 P TOTAL HOURS 2 1/4

MILES IN 57974 OUT 57004 TOTAL MILES 70

RATE 84.—

TAX 4.20

TOLLS/PARKING 2.70

TIPS 12.60

MISC. PORT SIC 2.—

BUTLER PAID FEE

CAR PHONE

MISC.

TOTAL 105.50

COMPANY MAY DEDUCT AND WITHHOLD FROM ANY PAY PERIOD GRATUITIES WHICH ARE NOT PAID FOR BY CUSTOMER.

AMOUNT RECD.

DRIVER'S SIGNATURE

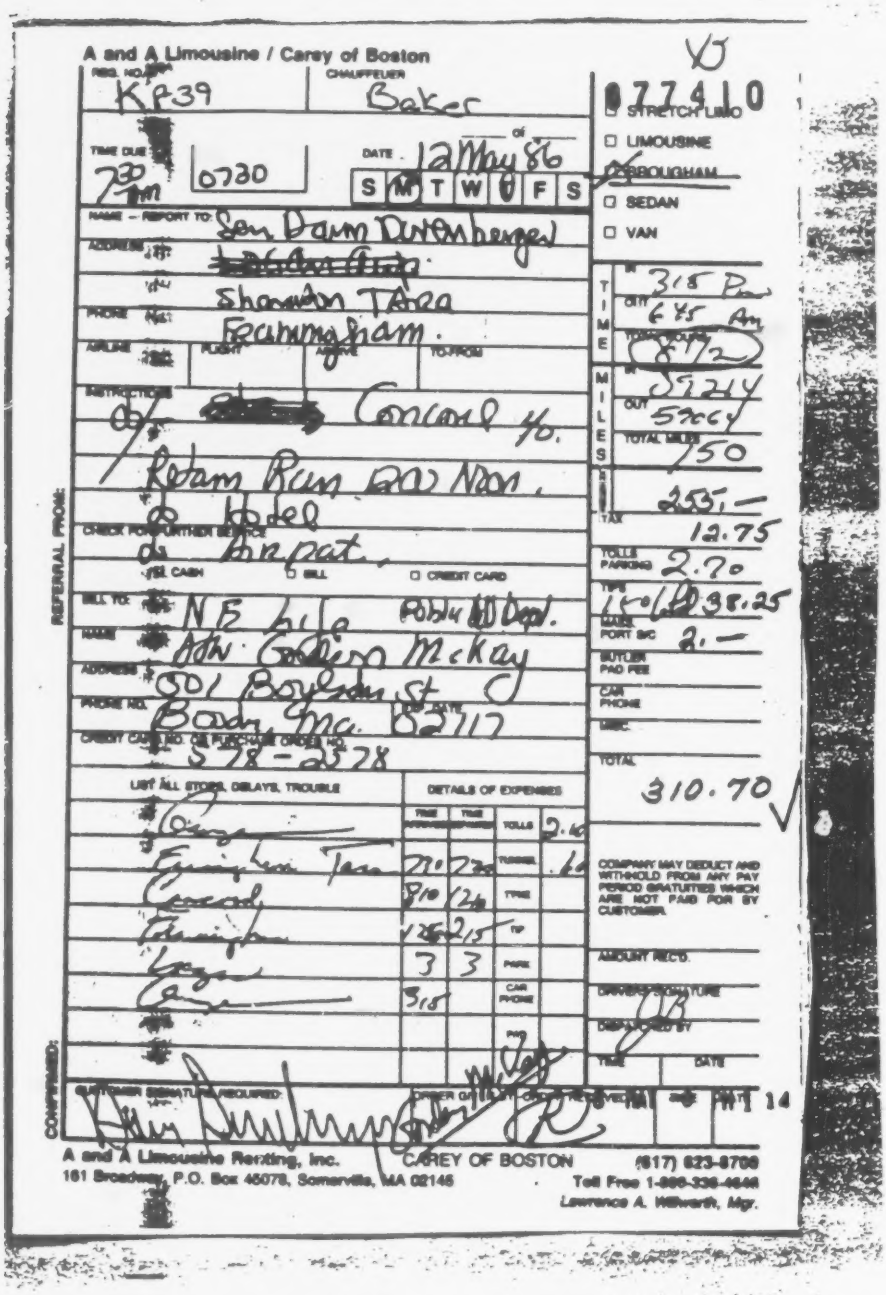
DISPATCHED BY

RATE DATE

A and A Limousine Renting, Inc.
161 Broadway, P.O. Box 45078, Somerville, MA 02145

CAREY OF BOSTON

(617) 623-8700
Toll Free 1-800-336-4646
Lawrence A. Wilworth, Mgr.



A and A Limousine / Carey of Boston

VJ

REG. NO. KP39 CHAUFFEUR Baker

077410

TIME DUE 7:30 pm 0730 DATE 12 May 86 S M T W T F S

☐ STRETCH LIMO ☐ LIMOUSINE ☒ BROUGHAM ☐ SEDAN ☐ VAN

NAME – REPORT TO: Sen Dawn Dunkenberger

ADDRESS: [redacted]

PHONE NO.: Shawmut Tara Framingham.

AIRLINE / FLIGHT / ARRIVE / TO/FROM

INSTRUCTIONS: [redacted] Concord Mo.

Return Run DO Noon.

& Hotel

& Airport.

CHECK FOR FURTHER SERVICE

☐ CASH ☐ BILL ☐ CREDIT CARD

BILL TO: [redacted] NE Life Pohlad Dept.

NAME: John Gordon McKay

ADDRESS: 501 Boylston St.

PHONE NO. / CUST. ACCT. NO.: Boston Ma. 02117

CREDIT CARD NO. OR PURCHASE ORDER NO.: 578-2578

REFERRAL FROM:

TIME: IN 3:15 Pm OUT 6:45 Am TOTAL HOURS 8.72

MILES: IN 59214 OUT 57464 TOTAL MILES 750

TAX 12.75

TOLLS/PARKING 2.70

TIPS 38.25

GATE/PORT SIC 2.—

BUTLER/PAD FEE

CAR PHONE

MISC.

TOTAL 310.70 ✓

LIST ALL STOPS, DELAYS, TROUBLE

	TIME OUT	TIME IN	DETAILS OF EXPENSES
			TOLLS 2.70
Framingham Tara	7:00	7:30	TUNNEL .60
Concord	8:10	12:40	TIPS
Framingham	1:25	2:15	TIP
Logan	3	3	PARK
Logan	3:15		CAR PHONE
			PHD

COMPANY MAY DEDUCT AND WITHHOLD FROM ANY PAY PERIOD GRATUITIES WHICH ARE NOT PAID FOR BY CUSTOMER.

AMOUNT REC'D.

DRIVER'S SIGNATURE

DISPATCHED BY

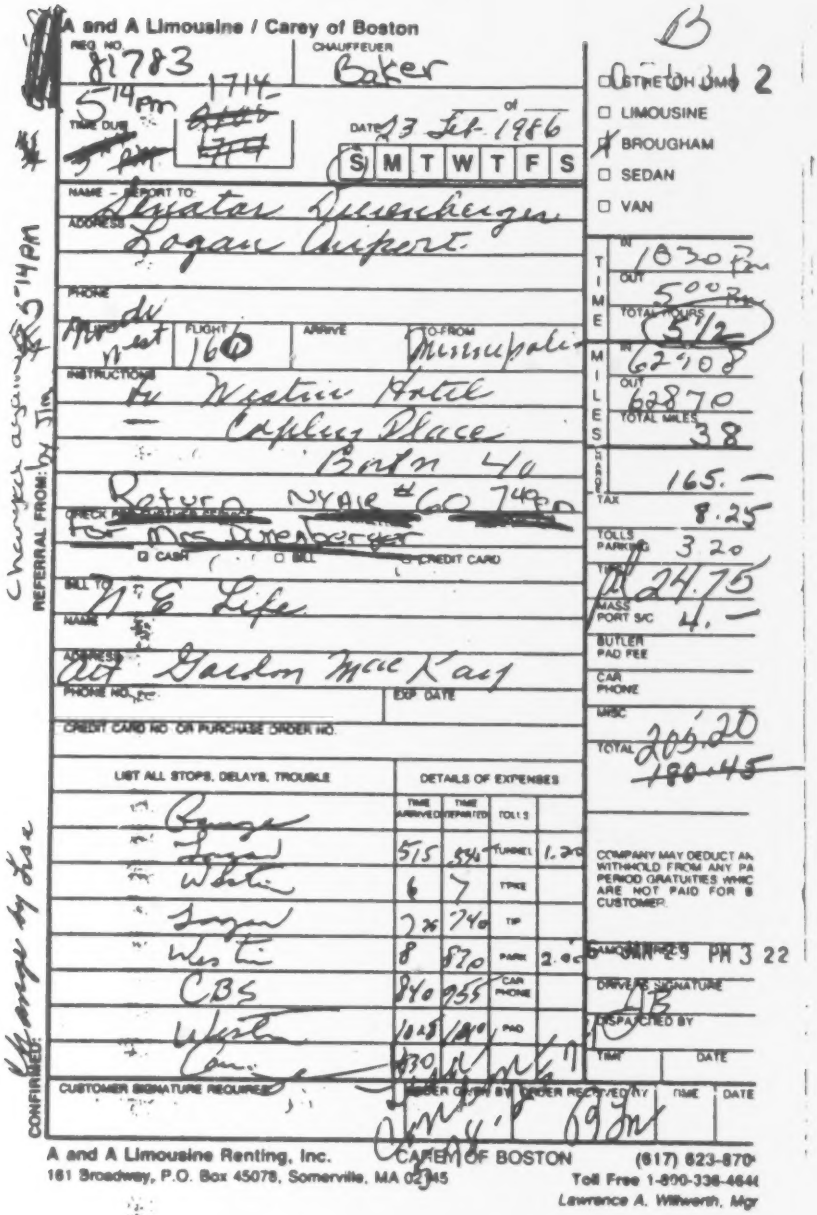
TIME DATE

CONFIRMED: CUSTOMER SIGNATURE REQUIRED: [redacted] DRIVER OR DISPATCHER RECEIVED

14

A and A Limousine Renting, Inc.
181 Broadway, P.O. Box 45078, Somerville, MA 02145

CAREY OF BOSTON (617) 623-8700
Toll Free 1-800-336-4646
Lawrence A. Hillwarth, Mgr.



A and A Limousine / Carey of Boston

REQ. NO. 81783 | CHAUFFEUER Baker

TIME DUE 5:14 PM | DATE 13 Feb 1986 | S M T W T F S

NAME — REPORT TO Algatar Duesenbergen

ADDRESS Logan Airport

PHONE

FLIGHT 160 | ARRIVE | TO-FROM Municipals

INSTRUCTIONS Ft Wyatin Hotel — Copley Place — Both 40 — Return NYAIR #60 7400 — for Mrs Duesenberger

☐ CASH ☐ BILL ☐ CREDIT CARD

BILL TO N E Life

NAME

ADDRESS Att Gordon MacKay

PHONE NO. | EXP. DATE

CREDIT CARD NO. OR PURCHASE ORDER NO.

REFERRAL FROM: by Jim

Changed again to 5:14 PM

CONFIRMED: Message by Lee

LIST ALL STOPS, DELAYS, TROUBLE	DETAILS OF EXPENSES: TIME ARRIVED	TIME DEPARTED	TOLLS	
Ranger				
Logan	515	536	TUNNEL	1.20
White	6	7	TPKE	
Logan	720	740	TIP	
West	8	820	PARK	2.00
CBS	840	955	CAR PHONE	
White	1028	1040	PAID	
Cam	430			

CUSTOMER SIGNATURE REQUIRED | ORDER GIVEN BY | ORDER RECEIVED BY | TIME | DATE

☐ STRETCH LIMO 2
☐ LIMOUSINE
☐ BROUGHAM
☐ SEDAN
☐ VAN

TIME: IN 1830 | OUT 500 | TOTAL HOURS 5 1/2

MILES: IN 62408 | OUT 62870 | TOTAL MILES 38

HRS 165.—

TAX 8.25

TOLLS PARKING 3.20

TIP 24.75

MASS PORT S/C 4.—

BUTLER PAID FEE

CAR PHONE

MISC

TOTAL 205.20 190.45

COMPANY MAY DEDUCT AN WITHHOLD FROM ANY PA PERIOD GRATUITIES WHIC ARE NOT PAID FOR B CUSTOMER.

JAN 29 PM 3 22

DRIVER'S SIGNATURE JB

DISPATCHED BY

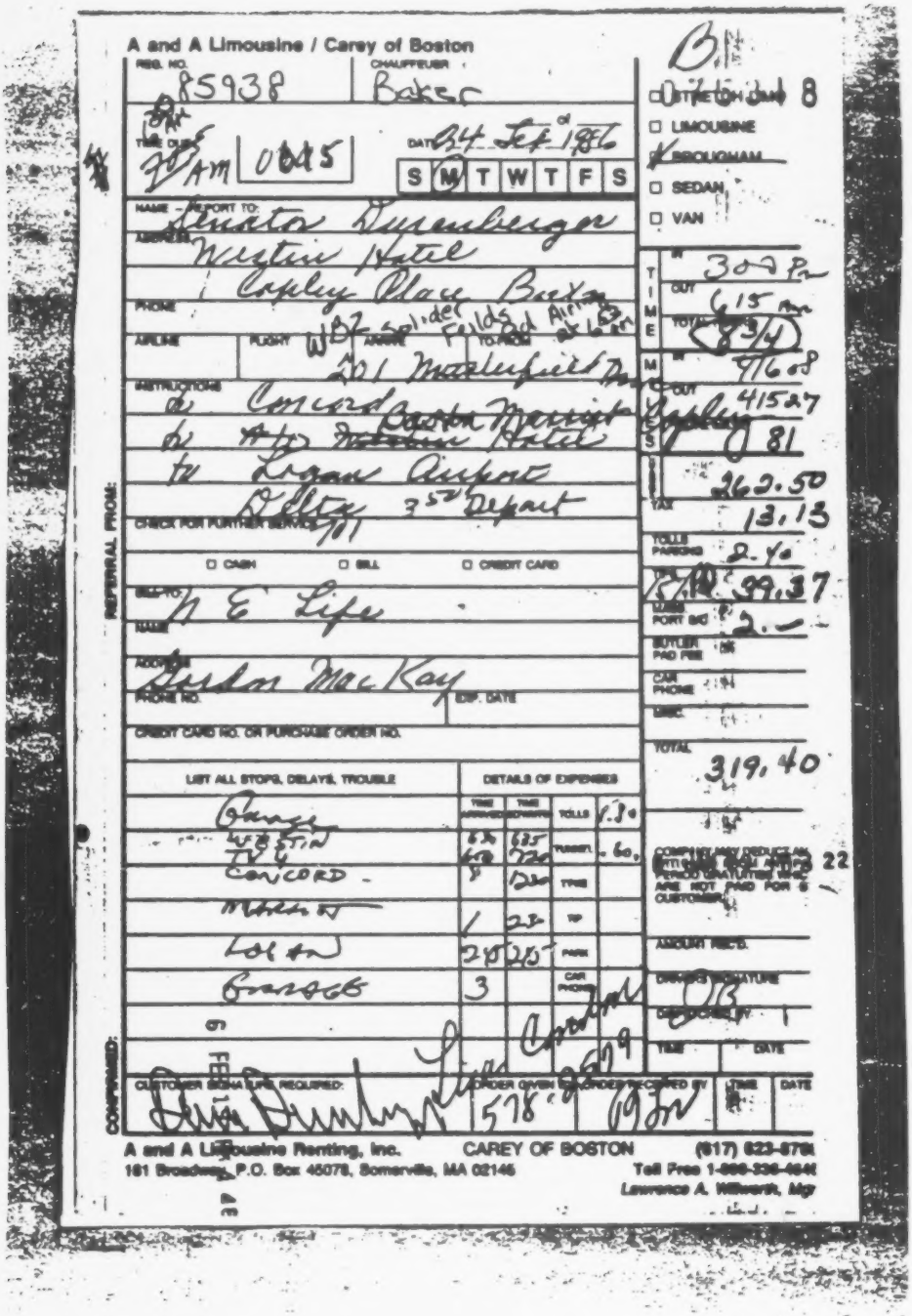
TIME | DATE

A and A Limousine Renting, Inc.
181 Broadway, P.O. Box 45078, Somerville, MA 02145

CAREY OF BOSTON

(617) 623-870
Toll Free 1-800-338-4644
Lawrence A. Willworth, Mgr

ATTACHMENT T



A and A Limousine / Carey of Boston

REG. NO. 85938 CHAUFFEUR Baker

DATE 24 Feb 1986

S M T W T F S

NAME - REPORT TO: Senator Durenberger

ADDRESS Westin Hotel Copley Place Boston

PHONE

AIRLINE FLIGHT WO AMOUNT TO/FROM Boston Logan Int'l Airport

INSTRUCTIONS a Concord Boston Marriott

b/ Hyatt Harbor Hotel

to Logan Airport

Delta 3rd Depart

CHECK FOR FURTHER SERVICE 701

☐ CASH ☐ BILL ☐ CREDIT CARD

BILL TO N E Life

NAME Susan MacKay

ADDRESS

PHONE NO. EXP. DATE

CREDIT CARD NO. OR PURCHASE ORDER NO.

REFERRAL PHONE:

CONFIRMED:

LIST ALL STOPS, DELAYS, TROUBLE	DETAILS OF EXPENSES			
	TIME ARRIVED	TIME DEPARTED		
Garage			TOLLS	1.50
W/B St in IV	6:35	6:35	TUNNEL	.60
CONCORD	8	2:30	TIPS	
Meeting	1	2:30	TIP	
Lobby	2:05	2:05	PARK	
Baggage	3		CAR PHONE	

CUSTOMER SIGNATURE REQUIRED: Susan MacKay

ORDER GIVEN BY 518-9 ORDER RECEIVED BY 89 SH

B

☐ STRETCH LIM 8

☐ LIMOUSINE

☐ BROUGHAM

☐ SEDAN

☐ VAN

TIME IN 3:04 Pm OUT 6:15 Pm TOTAL 8-3/4

MILES IN 91608 OUT 41527 TOTAL 81

RATE 262.50

TAX 13.13

TOLLS/PARKING 2.40

TOTAL 99.37

PORT SVC 2.-

BUTLER PAID FEE

CAR PHONE

MISC.

TOTAL 319.40

COMPLIMENTARY DISCOUNT AMOUNT 22

PERSONAL EXPENSES ARE NOT PAID FOR BY CUSTOMER

ACCOUNT RECD.

DRIVER'S SIGNATURE

DISPATCHED BY

TIME DATE

TIME DATE

A and A Limousine Renting, Inc. CAREY OF BOSTON (617) 623-6781

181 Broadway, P.O. Box 45078, Somerville, MA 02145 Toll Free 1-800-336-4646

Lawrence A. Wilkerson, Mgr

Diplomat Travel Service, Inc.

ITINERARY/INVOICE

ACCT. NO.	DATE	PAGE	INVOICE
3	19 FEB 86	1	130802

NET 10 DAYS

FEB 28

SOLD TO

CAMPBELL RAUPE INC.
PICK UP
1015 15TH ST NW
WASHINGTON DC 20005

DISTRIBUTE TO

CAMPBELL RAUPE INC.
1015 15TH ST NW
WASHINGTON DC 20005

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT/CL	SEAT	MEAL
23FEB	LV MINNEAPOLIS	0530P	NORTHWEST	0166F		
SUN	AR BOSTON, MA	0905P				
24FEB	LV BOSTON, MA	0350P	DELTA AIRLINES	0701F		
MON	AR WAS/NATIONAL	0512P				

THANK YOU FOR USING DIPLOMAT TRAVEL. HAVE A PLEASANT TRIP.

DURENBERGER/DAVID.MR TKT # 0127814296940 $ 600.50
AMERICAN EXPRES #372831390712006 EXP 09/87 $ 600.50
TOTAL $ 0.00

from the desk of
GORDON D. MACKAY

Extension 2658

2/25/86

OK 7189/2/7/86
Description
Budget/Expense Account
Code 600.50
Approved By Date Rec'd

Marie:

Attached is the bill for
Sen. Durenberger's air fare.

Please make check payable to:

Campbell-Raupe Associates, Inc.
c/o Jeanne Campbell
1015 15th Street, N.W.
Suite 907
Washington, DC 20005

I'll forward the other bills
as soon as I receive them.

Lisa

New

ATTACHMENT U

January 2, 1986

Senator David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

Our thanks again, on behalf of the State Governmental Affairs Council and the National Conference of State Legislatures, for taking the time to address the business and legislative leaders at our fifth annual Business Issues Seminar on November 24, 1985. Your insights, both on the tax bill and federal budget, and on health care matters for the future, were fascinating.

Enclosed is a check payable to your publisher in the amount of $ 2,000.00, for copies of your book which we would like to make available to all participants in the seminar. Unfortunately, Gordon MacKay's office was not able to get through to your publisher before the conference so that we could hand out the books on site. Thus, we will be mailing them out from my office. Please instruct your publisher to send them to my attention at:

Ms. Marcie M. McNelis, CAE
Executive Director
State Governmental Affairs Council
1001 Connecticut Ave., N.W.
Suite 800
Washington, D.C. 20036

If there are any questions, please direct your publisher to contact either Valerie Smith or Mary Hugh Anderson in my office.

Thank you again for your time and input. We are all looking forward to having the opportunity to read your book.

Sincerely,

Marcie M. McNelis, CAE
Executive Director

Enclosure: check
cc: Gordon MacKay
Jack Whipple
Freeman Smith

ATTACHMENT V

STATE GOVERNMENT EDUCATION
AND RESEARCH FOUNDATION
1001 CONNECTICUT AVENUE, N.W., SUITE 800
WASHINGTON, D.C. 20036

303

++ 12/31 19 85

15-155
540

PAY TO THE ORDER OF Perana Press $ 2,000.00

Two thousand and 00/100---------- DOLLARS

THE PALMER NATIONAL BANK

#000303# #054001550# 0200207#

#0000200000#

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PHARMACEUTICAL

New England Life

PAYMENT REQUEST
BU-114-83

VENDOR #

VENDOR NAME (PAYEE) Senator David Durenberger

ADDRESS United States Senate

Washington, DC 20510

INVOICE DATA

VENDOR #

INVOICE #

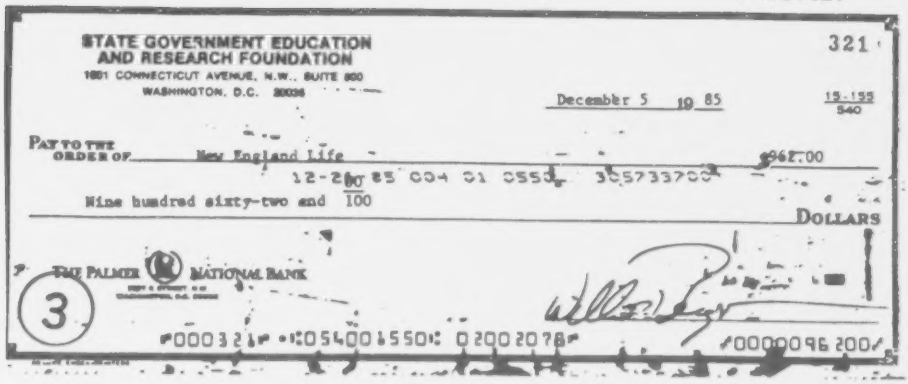
REQUEST DATE March 17, 1986

AMOUNT OF CHECK 195.03

PAYMENT DUE DATE March 21, 1986

REASON FOR PAYMENT Reimbursement for car expenses during Business Issues Seminar in Florida, Nov. 198

| ACCOUNT | | | | | | | | | | | | CENTER | | | | | | | | | | | |



STATE GOVERNMENT EDUCATION
AND RESEARCH FOUNDATION
1001 CONNECTICUT AVENUE, N.W., SUITE 900
WASHINGTON, D.C. 20036

321

December 5 19 85

15-155
540

PAY TO THE ORDER OF New England Life $962.00

12-2[illegible]85 004 01 0553 3[illegible]3733709

Nine hundred sixty-two and 100 DOLLARS

THE PALMER NATIONAL BANK

3

⑈000321⑈ ⑆054001550⑆ 0200207⑈ ⑈0000096 200⑈

ATTACHMENT X

AFFIDAVIT

I, WILLIAM C. MATTOX, being duly sworn, do depose and state as follows:

1. I am the Vice President and Director of Federal Relations for The Equitable Life Assurance Society ("The Equitable"). My office address is 1700 Pennsylvania Avenue, N.W., Suite 525, Washington, D.C. 20006. The Equitable is registered to lobby pursuant to the Federal Regulation of Lobbying Act.

2. In the spring of 1986, either I or Carol Kelly of my staff invited Senator David Durenberger to speak on July 29, 1986 before a Group Health Policy Forum Breakfast Meeting sponsored by The Equitable. The Breakfast was essentially a round table policy discussion on long term health care issues, including most notably issues relating to the financing of catastrophic care. It was attended by approximately ten high level officials from The Equitable and the Health Care Financing Administration ("HFCA"), including: Patricia Feinstein, former Associate Administrator for Policy with HCFA; Harry Garber, Vice Chairman of the Board of The Equitable; Bowman Strome, Senior Vice President and Deputy General Counsel of The Equitable; Art Lifson, Group Operations Vice President for The Equitable; Carol Kelly, Vice President and Senior Legislative Representative for Equitable; Representative Pete Stark; Dr. Brian Biles; and myself.

3. By letter dated May 7, 1986, I thanked the Senator for accepting our invitation to participate in the referenced Breakfast. A copy of that letter is appended hereto as Attachment A. In that letter, I referenced the possible date of June 3, 1986. That date apparently was not convenient for the Senator, as the Breakfast was rescheduled to July 29th of that year. By letter dated June 19, 1986, I wrote the Senator to confirm that latter date. A copy of the June 19th letter is appended hereto as Attachment B. In that letter, I stated that The Equitable would pay the Senator a honorarium of $2,000.

4. Sometime prior to the Senator's appearance on July 29th, I spoke with a member of his Senate staff, whose name I cannot recall. During that conversation, the staff member indicated that

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the Senator had an arrangement regarding speaking appearances with his publisher, and that arrangements for the Senator's appearance would have to be made through his publisher. I advised the staff member that I did not have any interest in any agreement between the Senator and his publisher, and that the Senator's appearance before The Equitable's Group Health Policy Forum Breakfast was to be treated as a traditional honorarium event. I further explained to the Senator's staff member that the Senator would be appearing before very high level officials of the company and HCFA who were interested in the Senator's and Representative Pete Stark's views on health care issues. In response, the staff member advised me that I would be hearing from Piranha Press and/or the Senator's lawyer regarding the Senator's arrangement with his publisher and his appearance before The Equitable. I then reiterated that this was to be an honorarium speech.

5. Shortly thereafter, I received a call from a representative of Piranha Press. I do not recall the name of this individual. He asked that I make the check for the Senator's July 29th appearance payable to Piranha Press. I refused to do so and reiterated that the Senator's appearance before The Equitable Group Health Policy Forum Breakfast was a traditional honorarium event. He, then, informed me that the Senator in fact might not appear at the Breakfast, apparently because of our unwillingness to pay Piranha Press for that appearance. I replied that in my view the Senator had accepted our invitation to appear and participate in our Breakfast.

6. The Senator, in fact, appeared and participated in our Group Health Policy Breakfast on July 29, 1986. The discussion at that Breakfast centered on long term health care issues. There was no mention by the Senator of his books and/or his publisher during this discussion. There was also no display or sale of the Senator's book(s) at the Breakfast meeting.

7. The Equitable simply would not be interested in sponsoring a book promotion by any political or otherwise notable figure. Moreover, in the context of the July 29, 1986 Group Health

Policy Forum Breakfast, promotional activities such as the display or sale of a speaker's book would have been particularly inappropriate. This was a gathering of high level officials to discuss health policy issues. I would have considered it inappropriate, at our event, for Senator Durenberger to discuss or display his books.

8. Congressman Pete Stark was also invited to attend the Group Health Policy Breakfast. He did so, and was paid an honorarium for his attendance and remarks at the meeting.

9. Per my agreement with the Senator's office, The Equitable issued a check made payable to Senator David Durenberger in the amount of $2,000 on August 4, 1986. A copy of this cancelled check is appended hereto as Attachment C. I viewed this payment as identical in all respects to the honorarium payment made to Congressman Stark which I referenced above.

WILLIAM C. MATTOX

SUBSCRIBED AND SWORN to before me this 14th day of February, 1990.

Notary Public

My Commission Expires:_____

[SEAL]

GLENDA GAIKWAD
Notary Public of District of Columbia
My Commission Expires July 14, 1993

ATTACHMENT A

WILLIAM C. MATTOX
Vice President and Director of Federal Relations

THE EQUITABLE

May 7, 1986

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Thank you for accepting our invitation to participate in our catastrophic care issue breakfast. We have also invited Rep. Pete Stark, and various members of the business community to join us.

If your schedule permits, we thought that Tuesday, June 3 would be a good date for the event. We would begin with a continental breakfast at 8:00 a.m., followed by our discussion on catestrophic care from 8:30 a.m. to 10:00 a.m.

Please have Ms. Mathison contact Theresa Doyle, in my office, if this date will accomodate you. I look forward to hearing from you.

Best personal regards,

Bill

William C. Mattox

please call
Carol Kelly
re: $2000
honorarium

ATTACHMENT B

WILLIAM C. MATTOX
Vice President and Director of Federal Relations

THE EQUITABLE

June 19, 1986

The Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

I am delighted that we have arrived at a mutually agreeable date, July 29, for Equitable's catastrophic care issue breakfast meeting. I know that your participation will greatly enhance our program.

We will begin with a continental breakfast at 8:00 a.m., followed by our discussion on catastrophic care from 8:30 a.m. to 10:00 a.m. The breakfast will be held in the Capitol Hill Club, 300 First Street, S.E.

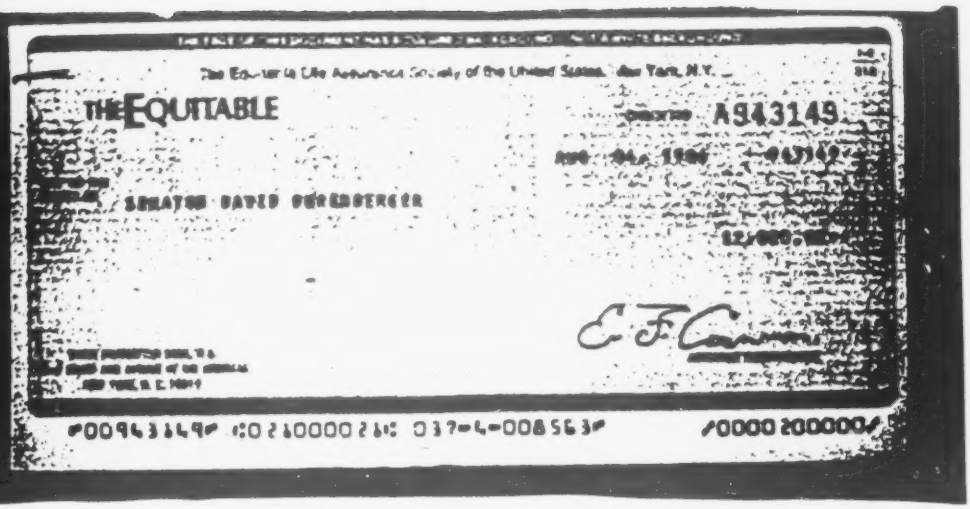
Also participating in the breakfast meeting are Rep. Pete Stark, former HHS Associate Administrator for Policy Patrice Feinstein, and Equitable Vice Chairman Harry Garber. For your participation, the Equitable will pay you the standard $2,000 honorarium.

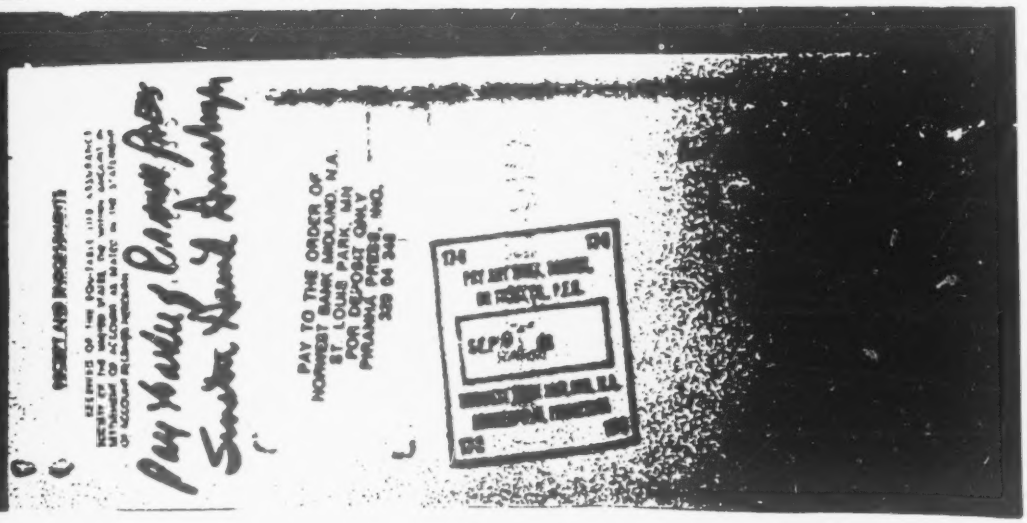
We will forward to you additional information about the breakfast meeting prior to July 29. In the meantime, please call my office if you have any questions.

Sincerely,

William C. Mattox

ATTACHMENT C


The Equitable Life Assurance Society of the United States, New York, N.Y.
THE EQUITABLE
A943149
SENATOR DAVID DURENBERGER
E. F. Cummings



AFFIDAVIT

I, KEVIN MCCARTY, being duly sworn, do depose and state as follows:

1. I am currently employed by Linton, Mields, Reisler and Cottone. My office address is 1225 I Street, N.W., Suite 300, Washington, D.C. 20005. Additionally, I serve as the Executive Director for the Council of Development Bond Issuers (CIDBI). As a result of my employment with Linton, et al, I have represented many associations in Washington, D.C., supplying legislative services.

2. During 1986, I was involved in the arrangements to have Senator Durenberger address CIDBI's legislative meeting held in March, 1986. Ken Kirk was the Executive Director of CIDBI during this time.

3. CIDBI extended the invitation to Senator Durenberger in order to articulate tax matters of concern to the association.

4. Although I do not have an independent recollection of such, after reviewing the invitation letter dated February 18, 1986, I believe I drafted this letter for the signature of Jim Hughes, President of CIDBI. This letter is appended hereto as Attachment A.

5. I specifically recall an honorarium of $2,000 offered to Senator Durenberger for speaking before CIDBI's legislative meeting.

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COUNSEL
HEARING
EX. 55

6. I recall being directed by a member of the Senator's staff to make the honorarium payment to Piranha Press. I was not informed as to why the payment was made in this manner nor did I inquire as to such. At no time was I informed that the check was intended as payment for a book promotion.

7. I have reviewed the letter dated March 12, 1986 from Piranha Press. This letter is appended hereto as Attachment B. At no time prior to the Senator's engagement and payment for such engagement, had I seen this letter. I feel certain that had I seen this letter before, I would recall.

8. I attended the speech delivered by Senator Durenberger and have no recollection of any mention, display, or sale of his book(s).

9. The payment offered by CIDBI was intended as honorarium and did not constitute payment for a book promotion. If I had been aware that the Senator merely intended to promote his book(s), the invitation would not have been extended.

Kevin McCarty

KEVIN MCCARTY

SUBSCRIBED AND SWORN TO before me this 6th day of March, 1990

Susan A Koch

Notary Public

My Commission Expires: 5-14-90

(SEAL)

TO: Maroney/Tamara

CIDBI

Council of Industrial Development Bond Issuers
1015 18th Street, N.W.
Suite 1002
Washington, D.C. 20036
202/955-6080

c: Ken Kirk

$2K expecting Mike's call

February 18, 1986

The Honorable Dave Durenberger
U.S. Senate
154 Senate Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Council of Industrial Development Bond Issuers (CIDBI), I am writing to invite you to be our keynote speaker at the Council's March 10-11, 1986 Legislative Conference in Washington, D.C. Specifically, I hope you could attend and deliver our opening keynote speech at a plenary session beginning at 9:00 on Tuesday, March 11 at the Vista International Hotel, Room [illegible].

The Council of Industrial Development Bond Issuers is a new organization of state and local government issuers of small issue IDBs representing more than 125 such agencies in more than 30 states. The State of Minnesota Department of Energy and Economic Development and the City of Minneapolis Community Development Agency are members of CIDBI.

Council members would be interested in your views on tax reform, particularly as it affects tax-exempt bonds. All of us in the bond community are well aware of your leadership in this area, particularly your efforts to develop a broad-based tax-exempt bond alternative to H.R. 3838 prior to its introduction and approval by the Senate Finance Committee.

The morning session is scheduled for 9:00 - 9:45 a.m., and I certainly hope you will join us and share your views at any time.

The Council would be pleased to offer you an honorarium of $2,000 or make a donation to a charity at your direction. If you need any additional information on the meeting, please contact me or Ken Kirk, CIDBI's Executive Director. I hope your schedule will permit you to join us for our meeting.

Sincerely,

James J. Hughes, Jr.

O.K. agenda requested

James J. Hughes, Jr.
President, CIDBI

cc: Margaret Haightson

PIRANHA

PRESS

Gary L. Diamond
Publisher

March 12, 1986

Mr. Ken Kirk
Council of Industrial Development
Bond Issuers
1015 18th Street NW
Suite 1002
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Kirk:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Council of Industrial Development Bond Issuers on March 11, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711 ATTACHMENT B

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
March 11, 1986	9:00 a.m.	Washington, DC	$2,000

AFFIDAVIT

I, Gloria Jean McGowan, being duly sworn do depose and state as follows:

1. I have been employed as a secretary by Project HOPE since November 1980. My office address is Project HOPE, Health Services Education Center, Millwood, Virginia 22646. In 1985, I was the secretary for Dr. Gail Wilensky, the Vice President of the Division of Health Affairs. In this capacity, I provided clerical and administrative support to Dr. Wilensky in connection with the conference entitled "What Is Right About American Medical Care" held at Project HOPE's Millwood, Virginia campus on September 30 and October 1, 1985. Senator David S. Durenberger was a speaker at this conference on the evening of September 30, 1985. Among my specific duties was arranging for the payment of honorarium to Senator Durenberger.

2. On October 18, 1985, I prepared an internal Project HOPE request form for a check in the amount of $2000.00 to be made payable to Senator Durenberger, as an honorarium for the Senator's speech at the conference. A copy of this form is appended hereto as "Attachment A." After preparing this request, I telephoned the Senator's office to obtain the Senator's social security number, which was needed for Project HOPE's tax reporting records. I believe that I spoke with Jodi Mathison of the Senator's staff. As is reflected in my handwritten notation on a small "post-it" note, I was told to hold-off on issuing a check until the Senator's office informed me to whom the check should be made payable. I affixed that post-it note to the original check request form. A copy of this handwritten note is appended hereto as "Attachment B."

3. Subsequently, I was instructed by the Senator's office to have the check made payable to "Piranha Press, 4504 Excelsior Boulevard, Minneapolis, Minnesota 50416." Again, I believe that this instruction was provided by Jodi Mathison. Pursuant to this instruction, on October 31, 1985 I prepared a second check request for a check in the amount of $2,000.00 made payable to Piranha

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COUNSEL
HEARING
EX. 56

Press at the address stated above. A copy of this form is appended hereto as "Attachment C." As the check request form indicates, this check was to serve as honorarium payment to Senator Durenberger. A check dated November 7, 1985 was issued in response to this request. On November 11, 1985, I mailed this check to Piranha Press at the indicated address, and so noted on my file copy of the check, appended hereto as "Attachment D."

Gloria Jean McGowan

GLORIA JEAN McGOWAN

STATE OF VIRGINIA, COUNTY OF CLARKE,
SUBSCRIBED AND SWORN TO before me this 19th day of September, 1989.

Sharon McCarty
Notary Public

My Commission Expires: 2-11-92

CHECK REQUEST FORM

TO: FINANCE DEPARTMENT

Please issue check as follows:

PAYABLE TO: The Honorable
David Durenberger
U.S. Senate
Senate Russell Office Building, Room 375
Washington, D.C. 20510

[X] Routine [ ] Hand Check: _____ date required

Amount: $2,000 **Date:** October 18, 1985

Department Head Approval: [signature]

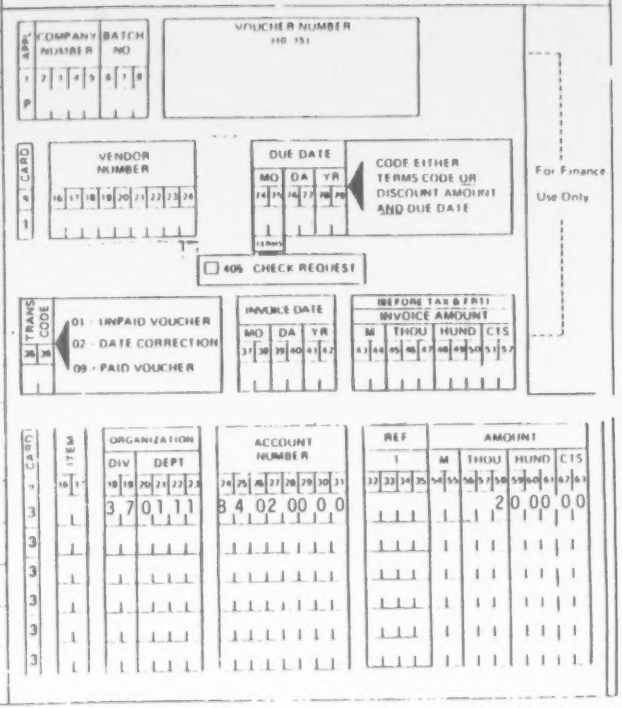
Requested by: Jean McGowan

Explanation: Honorarium for conference
"What Is Right About American Medical Care"
September 30 - October 1, 1985

ATTACHMENT A

RETURN CHECK TO:

Jean McGowan



Hold-up
check request
until we hear
from Wade
payable to:

[redacted]

ATTACHMENT B

ATTACHMENT C

CHECK REQUEST FORM

TO: FINANCE DEPARTMENT

Please issue check as follows:

PAYABLE TO: Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

RETURN CHECK TO:

Jean McGowan

[X] Routine [ ] Hand Check: _____
date required

mount: $2,000 Date: October 31, 1985

Department Head Approval: _____

Requested by: Jean McGowan
(Sen. Durenberger)

Explanation: Honorarium for conference

"What Is Right About American Medical Care"

Sept. 30 - Oct. 1, 1985

APPL: P | COMPANY NUMBER: 1 | BATCH NO: 7 | VOUCHER NUMBER (10-15)

CARD: 0 1 | VENDOR NUMBER | DUE DATE: MO DA YR | CODE EITHER TERMS CODE OR DISCOUNT AMOUNT AND DUE DATE

☐ 405 CHECK REQUEST

TRANS CODE: 01 - UNPAID VOUCHER; 02 - DATE CORRECTION; 08 - PAID VOUCHER | INVOICE DATE: MO DA YR | BEFORE TAX & FRT INVOICE AMOUNT: M THOU HUND CTS

For Finance Use Only

CARD	ITEM	ORGANIZATION DIV	ORGANIZATION DEPT	ACCOUNT NUMBER	REF 1	AMOUNT M	AMOUNT THOU	AMOUNT HUND	AMOUNT CTS
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3	1								
3	1								
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3	1								
3	1								

Millwood, Virginia 22646

DATE 11-07-55

INVOICE CONTRACT	INVOICE DATE	DESCRIPTION	VOUCHER NO	GROSS AMOUNT	DISCOUNT AMOUNT	NET AMOUNT

TOTALS

LEASE DETACH BEFORE DEPOSITING
TTACHED CHECK IS IN SETTLEMENT OF ACCOUNT AS STATED ABOVE

PROJECT HOPE

THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.
Millwood, Virginia 22646

FARMERS & MERCHANTS NATIONAL BANK
WINCHESTER, VIRGINIA

No. 013169

INVOICE OR CONTRACT NO.

DATE 11-07-55

68-139
514

PAY EXACTLY ****2,000 DOLLARS 00 CENTS

PAY EXACTLY $**2,000.00

PAY
TO THE
ORDER
OF

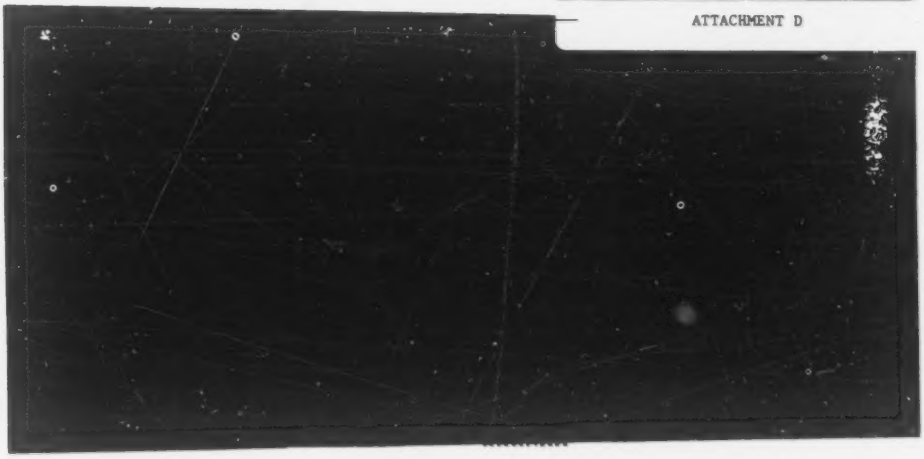
Dept
11-12-55

William J. Brockelhurst

Carol A. Sanders

⑈013169⑈ ⑆051401399⑆ 125212⑈

ATTACHMENT D



AFFIDAVIT

I, WILLIAM P. McHENRY, being duly sworn, do depose and state as follows:

1. I have been employed by Coopers & Lybrand, a certified public accounting and management consulting firm, since 1975. My office address is 1800 M Street, N.W., Suite 400, Washington, D.C. 20036. Currently I am a Manager for Government Relations and I held that position in 1985.

2. I invited Senator Durenberger to address Coopers & Lybrand's Annual Industry Health Care Conference, which originally was scheduled to be held on June 13-14, 1985. A copy of this invitation letter, dated March 4, 1985, is appended hereto as Attachment A. The conference was an educational meeting for Coopers & Lybrand partners and managers who provide accounting, consulting, and other services to the health care industry.

3. Senator Durenberger was selected as a speaker because of his position as Chairman of the Health Subcommittee of the Senate Finance Committee. Senator Durenberger was asked to address the topic of President Reagan's budget proposals regarding medicare and medicaid, and the Congressional response to these proposals. He was not invited to discuss his book(s).

4. Prior to sending the letter of invitation to the Senator, I spoke with his appointment secretary, whose name I do not recall, on one or more occasions to ascertain the Senator's availability on the dates of the conference. During my conversation with his appointment secretary, we discussed the amount of the Senator's honorarium. My March 4th invitation letter confirmed that the honorarium agreed upon was $2,000. I anticipated that this would be a traditional honorarium payment to a Member of Congress in exchange for a speech.

5. Sometime after I extended the invitation to Senator Durenberger, I spoke again with the appointment secretary to inform her that the date of the conference had changed and to learn if

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COUNSEL
HEARING
EX. 57

the Senator could give his address on June 6, 1985. During none of my conversations with the appointment secretary do I recall discussing the Senator's book(s) or publisher.

6. On April 8, 1985 I sent a letter to the Senator to confirm the new date for his speech of June 6, 1985. A copy of this letter is appended hereto as Attachment B.

7. Shortly thereafter, I received a letter dated April 4, 1985 from Gary Diamond of Piranha Press. A copy of this letter is appended hereto as Attachment C. This letter was the first that I had heard of the Senator's publisher, book(s) or Piranha Press. I was surprised by this letter, which stated that Coopers & Lybrand would be required both to provide display space for the Senator's book, Neither Madmen Nor Messiahs, and to provide advance payment for the Senator's appearance.

8. Because the conference at which the Senator was invited to speak was an educational meeting, not a trade show, it would have been inappropriate to have any display of books. In addition, the requirement in the Piranha Press letter of an advance payment bothered me for two reasons. First, in the past, Coopers & Lybrand had made honorarium payments to Members of Congress only after they had delivered their speeches. Second, the Piranha Press letter made a refund of the advance payment contingent upon a cancellation by the Senator due to "circumstances within his control."

9. After receiving the Piranha Press letter, I discussed the issues of the book display and advance payment with Greg Moses, then the Coopers & Lybrand Health Industry Chairman, and Allen Weltmann, the partner in charge of the Coopers & Lybrand Government Relations Department. We agreed that Coopers & Lybrand would not comply with these requirements. I sent a letter to this effect to Gary Diamond and I believe that I sent a copy of the letter to the Senator's office. I believe that in this letter I indicated that Coopers & Lybrand considered a book display inappropriate, and was not willing to make payment in advance of the Senator's speech. I have been unable to locate a copy of this letter in my files.

10. In response to my letter, I received a telephone call from Gary Diamond or some other representative of Piranha Press. The representative stated that there had been a misunderstanding and that Coopers & Lybrand would not need to provide display space for the Senator's book(s) or provide advance payment for the Senator's appearance. Accordingly, there was no display of the Senator's book(s) at the conference and an advance payment was not tendered.

11. On June 6, 1985, I met Senator Durenberger at the Capitol to escort him to the Coopers & Lybrand conference. I do not recall any discussion of the Senator's book(s) or publisher at that time. I have since listened to a cassette recording of the Senator's remarks, which I have been informed was made by one of the Senator's staff members as he spoke at the June 6th conference. I have no reason to doubt that is an accurate recordation of the Senator's remarks at the conference. In that recording there is a brief and general mention by the Senator of a book in progress. I have no recollection of any private conversations with the Senator about that book.

12. Although I requested a check for the Senator's appearance on May 31, 1985, I did not have the check sent to the publisher until after the Senator's speech. The check, in the amount of $2,000 and payable to Piranha Press, was sent to the publisher pursuant to the instructions in the referenced April 4th letter. Copies of the check request form and check are appended hereto as Attachment D. Because Mr. Diamond had represented in his April 4th letter that he was the Senator's agent, I was not troubled by the request to make payment to the publisher. In my view, this payment was an honorarium payment, no different from the honoraria provided to other Members of Congress in exchange for their appearances.

13. Senator Durenberger's appearance before Coopers & Lybrand's June 6th conference was not a book promotion. No books were displayed and there was no sale of the Senator's book(s) in connection with the conference. In addition, neither the publisher nor the Senator's staff ever

requested that Coopers & Lybrand purchase any of the Senator's book(s). Furthermore, the publisher did not provide promotional literature regarding the book(s). Had Coopers & Lybrand been asked from the outset to permit the Senator to speak about his book, Coopers & Lybrand would not have tendered him an invitation.

WILLIAM P. McHENRY

SUBSCRIBED AND SWORN TO before me this 11th day of January, 1990.

Notary Public

My Commission Expires: May 14, 1992

[SEAL]

Coopers
&Lybrand

certified public accountants

1800 M Street NW
Washington D.C. 20036

telephone (202) 822-4000
twx 710-822-0140
cables Colybrand

in principal areas of the world

March 4, 1985

The Honorable Dave Durenberger
United States Senate
375 Russell Building
Washington, DC 20510

Dear Senator Durenberger:

On behalf of Coopers & Lybrand, I would like to invite you to speak at our **Annual Industry Health Care Conference, June 13-14, 1985.** The meeting will be held at the Radisson Mark Plaza Hotel, 5000 Seminary Road, **Alexandria, VA.**

The purpose of the conference is to provide an update for our partners and managers who deliver accounting, auditing, consulting, reimbursement, actuarial and tax services to the health care industry. As part of this educational effort, the Firm presents a program of significant public policy issues through a distinguished speakers series.

Part of this year's agenda will involve consideration of the Administration's budget proposals to restrain the growth of Medicare and Medicaid. We would benefit from your thinking about how Congressional action will affect future directions for health care and entitlement programs.

We have allocated an hour for your remarks and questions - from 9:00 a.m. to 10:00 a.m. on Friday, June 14. However, our agenda is flexible enough so that it can be adjusted to accomodate your schedule.

Coopers & Lybrand will pay you an honorarium of $2,000 for the presentation at the conference.

I certainly hope you can join us on June 14. At your convenience I would like to meet with Chip Kahn to provide further details about the program. You can reach me at 822-4226.

Sincerely yours,

William P. McHenry, Manager
Government Relations

cc: Greg Moses

Coopers
&Lybrand

1800 M Street NW
Washington, D.C. 20036
Telephone (202) 822-4000
Fax 710 822 0140
Cables Cowbrand

ATTACHMENT 8

April 8, 1985

The Honorable Dave Durenberger
United States Senate
Suite 375 Russell Building
Washington, DC 20510

Dear Senator Durenberger:

Thanks so much for agreeing to participate at our Annual Industry Health Care Conference June 5-7, 1985. The meeting will be held at the J.W. Marriott Hotel, 1331 Pennsylvania Avenue, N.W., Washington, D.C.

You'll note that we have shifted the meeting site and changed the dates of the conference because of extensive construction delays at the original hotel.

Your presentation is now scheduled from 9:00 a.m. to 10:00 a.m. on Thursday, June 6.

Enclosed are some publications that may be useful to you and your staff:

- A brochure describing the Washington office and our services;
- Recent issues of Health Legislation Washington Newsletter that focus on the prospective payment system and federal legislation; and,
- A comparative analysis of the major tax reform proposals.

I'll contact Chip Kahn next month to provide further details about the program.

Sincerely yours,

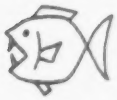
William P. McHenry

William P. McHenry

cc: Greg Moses
Deborah Martin

ATTACHMENT C

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 4, 1985

Mr. William P. McHenry
Manager
Coopers & Lybrand
1800 M Street NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. McHenry:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
June 14, 1985	9:00 a.m.	Alexandria, VA	$2,000

REQUEST FOR CHECK

REQUESTED BY: Bill McHenry DATE: May 31, 1985 AMOUNT: $2,000.00

PAYABLE TO: Piranha Press

ADDRESS: 4504 Excelsior Blvd.
Minneapolis, MN 55416

Attn: Gary Diamond

COMMENTS: Payment for Senator Dave Durenberger, Partner-Manager Health Conference,
Wash., D.C. June 6, 1985

31 MAY 85 4:35

Charge #010N8837101

RETURN CHECK TO: Bill McHenry

PLEASE MAIL CHECK:

CHECK NEEDED BY: 6/5/85 ~~AM/PM~~ noon

FOR OFFICE USE ONLY

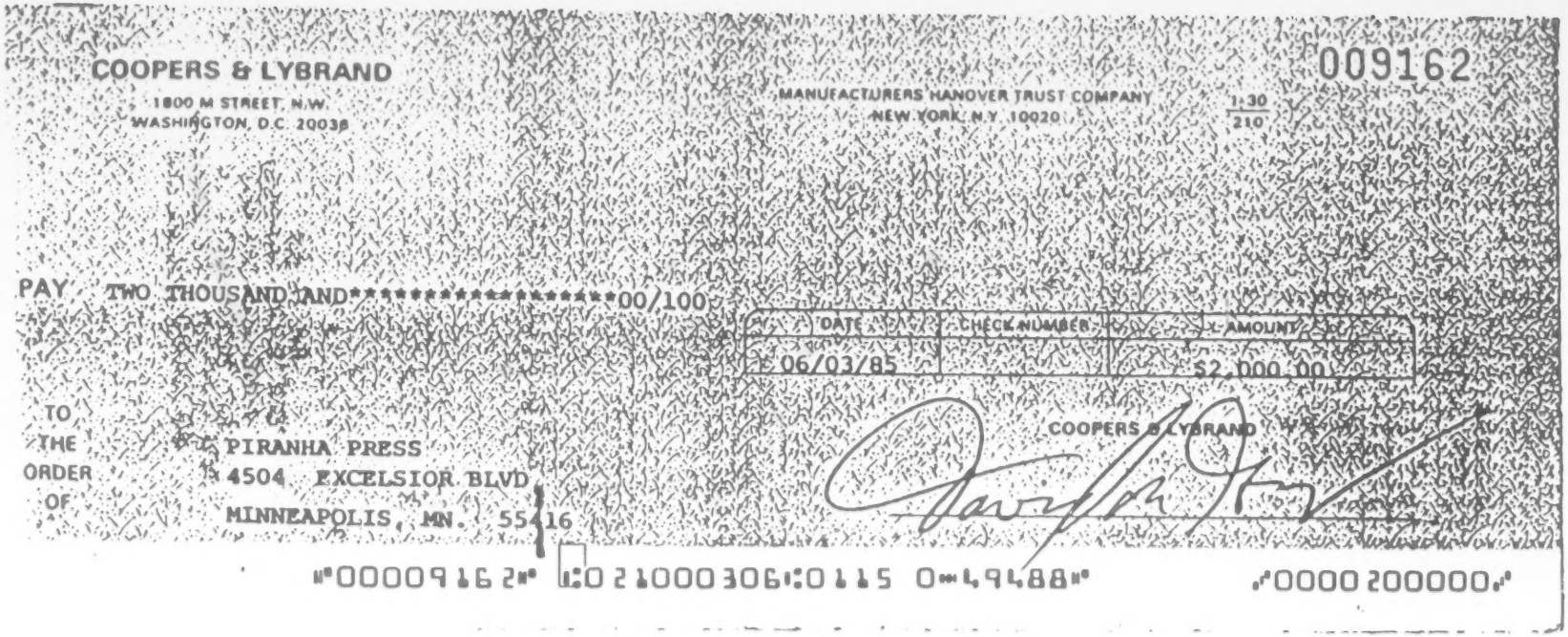
DISTRIBUTION	
ACCOUNT	AMOUNT

PAID

DATE PD: CK. NO.

APPROVAL:

555



COOPERS & LYBRAND

1800 M STREET, N.W.
WASHINGTON, D.C. 20036

MANUFACTURERS HANOVER TRUST COMPANY
NEW YORK, N.Y. 10020

1-30
210

009162

PAY TWO THOUSAND AND**********00/100

DATE	CHECK NUMBER	AMOUNT
06/03/85		$2,000.00

COOPERS & LYBRAND

TO THE ORDER OF

PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS, MN. 55416

⑈000091 62⑈ ⑆021000306⑆0115 0⑈4,9488⑈ ⑈0000200000⑈

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348
NORWEST
BANK
17-3
JUN 13
JE 86 14
PAID
1-30
1-30
JE 86 13

AFFIDAVIT

I, **MARTHA M. McNELIS**, being duly sworn, do depose and state as follows:

1. From 1973 to December 1989, I was employed by William S. Bergman Associates ("Bergman"), a trade association management company. I served as Vice-President of that company from 1977 through 1989. My office address was 1001 Connecticut Avenue, N.W., Suite 800, Washington, D.C. 20036. Since approximately 1977, the State Governmental Affairs Council ("SGAC") has contracted with Bergman for management services. By virtue of that contract, I served as the Chief of Staff or Executive Director of SGAC since September 1977. I estimate that over that period of time, I spent approximately two-thirds of my time on SGAC matters. I left SGAC and William S. Bergman Associates effective December 15, 1989, to join MultiState Associates effective January 2, 1990, a network of contract lobbyists working at the state level. MultiState Associates is located in Alexandria, Virginia.

2. SGAC is an organization of approximately 120 Fortune 100 and 200 Companies and trade associations, with the member representatives being the national managers of state government affairs for their organization. Each member pays $2,500 in annual dues. SGAC, through its State Government Education and Research Foundation -- a separate 501(c)(3) organization -- holds an annual four day Business Issues Seminar for its membership in cooperation with the National Conference of State Legislatures. In 1985, the Business Issues Seminar was held on November 23-26 at the Innisbrook Resort in Tarpon Springs, Florida. I was responsible for managing this Seminar, including promoting it among SGAC's membership, and working on funding, follow-up, logistics and related matters.

3. The November 1985 Business Issues Seminar was dedicated to topics relating to health care. A committee of the Foundation planned this Seminar and selected the Seminar topic. I attended a committee meeting at which Committee Member Gordon McKay, a Senior Vice President of New England Life, suggested that Senator Durenberger be invited as a dinner speaker.

SPECIAL
COUNSEL
HEARING
EX. 58

4. It is my understanding that Mr. McKay spoke either directly to Senator Durenberger or to his staff to extend an invitation for the Senator to participate in the Seminar. I believe that Mr. McKay handled all lodging and travel arrangements for the Senator, as well as arrangements regarding the offer of payment of an honorarium to him, although my staff most likely made reservations for the Senator's lodging. I was informed by Mr. McKay that the Senator had accepted our invitation to appear as a speaker. Mr. McKay also told me that the Senator was going to publish a book on health care topics, which he hoped would be available in time for distribution to seminar attendees. I do not recall the title of this book. Mr. McKay informed me that the Senator had declined to accept an honorarium for his speech at the Seminar, but that SGAC could purchase books from the Senator for distribution at the Seminar.

5. SGAC has in the past set up a table at the back of a seminar conference room, on which handouts and other written materials pertinent to seminar topics and speeches were available to participants. I recall that other Seminar speakers have had books or booklets displayed in this manner. I had hoped and intended to set up such a table at the November 1985 Seminar to display Senator Durenberger's books, and possibly to have the Senator autograph copies of the book for seminar attendees. It was not my intent, however, to charge the members for their copies of the book. Instead, I intended that the cost of the book would have been included in the registration fees paid by the members.

6. It is my understanding that Senator Durenberger was not originally invited in order to promote his book at the SGAC Business Issues Seminar. However, I viewed the availability of the Senator's book as "icing on the cake." I believed it would be useful to the state legislators in attendance at the SGAC Seminar to have copies of the Senator's book available to them.

7. Prior to the conference, Ms. Valerie Smith of my staff spoke with members of Senator Durenberger's staff in an effort to get copies of the book for distribution at the Seminar. Ms. Smith kept me generally informed about these calls. Her efforts to secure copies of the book prior to the conference were unsuccessful.

8. Senator Durenberger spoke at the Seminar dinner on Sunday, November 24, 1985. I recall that he spoke about federal aspects of health care issues including cost containment, catastrophic health insurance, medicare, aid programs, and indigent care programs. This speech was not taped by SGAC. I do not recall any mention by the Senator of his book or his publisher during this speech.

9. The State Government Education and Research Foundation issued check number 304, dated November 24, 1985, payable to Senator David Durenberger in the amount of $2,000. Although I do not specifically recall, I believe that I may have taken this check with me to the conference intending to hand it to Senator Durenberger following his speech. Either during or immediately after the conference, I was told that this check should be made payable to Piranha Press, not to Senator Durenberger. I cannot recall whether it was the Senator, Mr. McKay, or someone else who so instructed me. Accordingly, check no. 304 was voided. A copy of this check, marked "Void" is appended hereto as Attachment A.

10. I subsequently requested that the State Government Education and Research Foundation issue a replacement check in the amount of $2,000, made payable to Piranha Press. A copy of this check is appended hereto as Attachment B. By letter dated January 2, 1986, I sent this check to Senator Durenberger. A copy of this letter is appended hereto as Attachment C. As I indicated in this letter, this check was payment for copies of the Senator's books which I still hoped to make available to participants in the Seminar.

11. After the conference, I asked Ms. Susan Goewey of my staff to follow-up with the Senator's staff to obtain copies of his book. At that time, it was my intent to mail a copy of the book to each of the Seminar participants. Ms. Goewey kept me informed generally about her efforts to secure copies of the Senator's book. I recall that she made numerous phone calls to Senator Durenberger's office, but was never able to obtain copies of the book. I also recall that she spoke directly with the publisher in an effort to obtain these copies. I believe that she persisted in these efforts until approximately March 1986. She was unable, despite these repeated efforts, to obtain copies of the Senator's book. I recall being frustrated, disappointed and somewhat confused that our original plans to distribute the Senator's books were unsuccessful.

12. In connection with the Senator's speech on November 24, the State Government Education and Research Foundation paid for the Senator's hotel and related travel expenses. The SGAC's Seminar ended on Tuesday, November 26, 1985. A copy of the Senator's hotel bill is appended hereto as Attachment D. As this bill reflects, the Senator stayed at the Innisbrook Resort from November 23 through November 28, 1985. This bill was paid in full by the State Government Education and Research Foundation. In addition, the State Government Education and Research Foundation reimbursed Mr. McKay's company, New England Life Company, in the amount of $962

for expenses it incurred relating to Senator Durenberger's travel and ground transportation. A copy of this payment check is appended hereto as Attachment E.

Martha M. McNelis

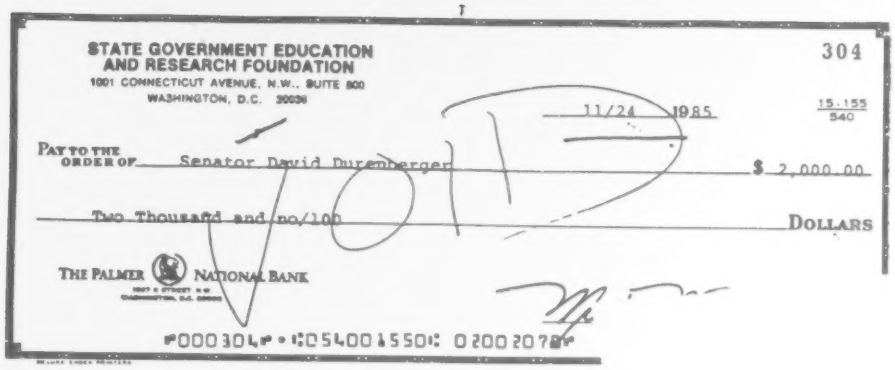
SUBSCRIBED AND SWORN to before me this 30 day of January, 1990.

Notary Public

My Commission Expires: 12-20-92

[SEAL]

ATTACHMENT A



STATE GOVERNMENT EDUCATION
AND RESEARCH FOUNDATION
1001 CONNECTICUT AVENUE, N.W., SUITE 800
WASHINGTON, D.C. 20036

304

11/24 1985

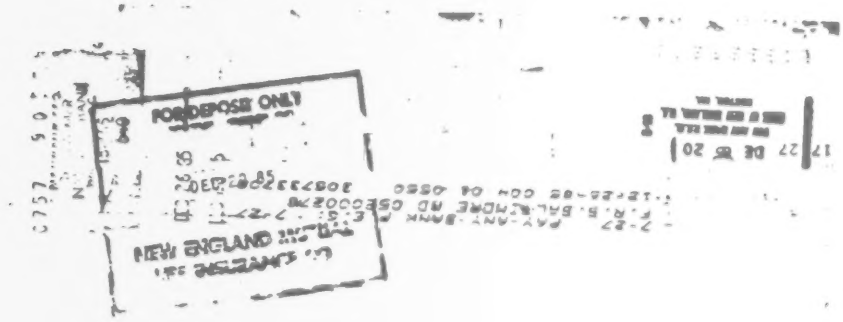
15-155
540

PAY TO THE ORDER OF Senator David Durenberger $ 2,000.00

Two Thousand and no/100 DOLLARS

THE PALMER NATIONAL BANK

⑈000304⑈ ⑆054001550⑆ 0200207⑈



FOR DEPOSIT ONLY

NEW ENGLAND

ATTACHMENT B

303

STATE GOVERNMENT EDUCATION
AND RESEARCH FOUNDATION
1001 CONNECTICUT AVENUE, N.W., SUITE 800
WASHINGTON, D.C. 20036

12/31 19 85

15-155
540

PAY TO THE ORDER OF Perana Press $ 2,000.00

Two thousand and 00/100---------- DOLLARS

THE PALMER NATIONAL BANK

⑈000303⑈ ⑆054001550⑆ 0200 2078⑈ ⑈0000200000⑈

ATTACHMENT C

January 2, 1986

Senator David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

Our thanks again, on behalf of the State Governmental Affairs Council and the National Conference of State Legislatures, for taking the time to address the business and legislative leaders at our fifth annual Business Issues Seminar on November 24, 1985. Your insights, both on the tax bill and federal budget, and on health care matters for the future, were fascinating.

Enclosed is a check payable to your publisher in the amount of $ 2,000.00, for copies of your book which we would like to make available to all participants in the seminar. Unfortunately, Gordon MacKay's office was not able to get through to your publisher before the conference so that we could hand out the books on site. Thus, we will be mailing them out from my office. Please instruct your publisher to send them to my attention at:

Ms. Marcie M. McNelis, CAE
Executive Director
State Governmental Affairs Council
1001 Connecticut Ave., N.W.
Suite 800
Washington, D.C. 20036

If there are any questions, please direct your publisher to contact either Valerie Smith or Mary Hugh Anderson in my office.

Thank you again for your time and input. We are all looking forward to having the opportunity to read your book.

Sincerely,

Marcie M. McNelis, CAE
Executive Director

Enclosure: check
cc: Gordon MacKay
Jack Whipple
Freeman Smith

ATTACHMENT D

Innisbrook
TARPON SPRINGS, FLORIDA 34286-1088
FOR RESERVATIONS CALL TOLL-FREE (800) 237-0157
IN FLORIDA (813) 942-2013

GUEST: DURANBERGER, BEN DAVE
US SENATE
WASHINGTON DC

ROOM 2664
RATE 65.00
NO. PERS. 1
FOLIO 109784
PAGE 02
ARRIV. 11/23/85
DEPART 11/29/85
DEPOSIT

GR-B AFFAF 73

DATE	REFERENCE NO.	DESCRIPTION	DEBIT/CREDIT
1985		BAL-FWD	354.69
NOV27	491 00395 98	LONG DIST	1.06
NOV27	811 02664 00	ROOM	65.00
NOV27	811 02664 00	DLY SV CHG	4.50
NOV27	811 02664 00	ROOM TAX	4.35
NOV28	131 06782 61	S-PIPER FD	21.78
NOV28	811 04178 09	DRV RANGE	12.30
		TOTAL-DUE	464.08

* INDICATES LATE CHARGES OR CREDITS

Your visit to Innisbrook is very much appreciated, and our staff strives to provide the utmost in personal attention and service. A candid opinion of your Innisbrook experience would be most welcome. Of interest to you, family and friends might be one of several attractive package plans offered throughout the year.
We look forward to your next visit to a Golf Hosts Resort.

TRAVEL AGENT

Tamarron
ANOTHER GOLF HOSTS RESORT
DURANGO, COLORADO
CALL TOLL FREE (800) 525-6420

CASHIER 73

DATE DEPART 11/29/85

ROOM 2664

GUESTS SIGNATURE

Ji
Gr
JG/.
Encl

Innisbrook

TARPON SPRINGS, FLORIDA 34688-1089
FOR RESERVATIONS CALL TOLL-FREE (800) 237-0187
IN FLORIDA (800) 282-6813

GUEST

DURANBERGER, BEN DAVE
US SENATE
WASHINGTON DC

ROOM 2664
RATE 65.00
NO. PERS. 1
FOLIO 109784
PAGE 01
ARRIV. 11/23/85
DEPART 11/28/85
DEPOSIT

GR-B AFFAF 73

DATE	REFERENCE NO.	DESCRIPTION	DEBIT/CREDIT
1985			
NOV23	811 02664 00	ROOM	65.00
NOV23	811 02664 00	DLY SV CHG	4.50
NOV23	811 02664 00	ROOM TAX	4.55
NOV23	241 16735 41	SP BEV	15.13
NOV24	491 00968 98	LONG DIST	1.06
NOV24	491 00970 98	LONG DIST	1.06
NOV24	491 00227 98	LONG DIST	65.00
NOV24	811 02664 00	ROOM	4.50
NOV24	811 02664 00	DLY SV CHG	4.55
NOV24	811 02664 00	ROOM TAX	1.06
NOV24	811 02664 00	LONG DIST	9.08
NOV25	491 00323 98	LONG DIST	65.00
NOV25	491 00754 98	LONG DIST	4.50
NOV25	811 02664 00	ROOM	4.55
NOV25	811 02664 00	DLY SV CHG	7.26
NOV25	811 02664 00	ROOM TAX	8.00
NOV25	811 02664 00	S-PIPER FD	.40
NOV26	131 06528 61	CLUB STOR	1.06
NOV26	411 04323 75	CLUB TAX	1.06
NOV26	411 04323 75	GOLF TAX	65.00
NOV26	491 00258 98	LONG DIST	4.50
NOV26	491 00261 98	LONG DIST	4.55
NOV26	811 02664 00	ROOM	1.06
NOV26	811 02664 00	DLY SV CHG	1.06
NOV26	811 02664 00	ROOM TAX	1.06
NOV26	491 00332 98	LONG DIST	9.08
NOV27	491 00334 98	LONG DIST	
NOV27	491 00335 98	LONG DIST	
NOV27	241 16862 57	SP BEV	
		BAL-FWD	354.68

Your visit to Innisbrook is very much appreciated, and our staff strives to provide the utmost in personal attention and service. A complete explanation of your Innisbrook experience would be most welcome. Of interest to your family and friends might be one of several attractive package plans offered throughout the year.

We look forward to your next visit to a Golf Hosts Resort.

CASHIER

TRAVEL AGENT

Tamarron

ANOTHER GOLF HOSTS RESORT
DURANGO, COLORADO
CALL TOLL FREE (800) 525-8420

ROOM 2664

DATE DEPART 11/29/85

GUESTS SIGNATURE

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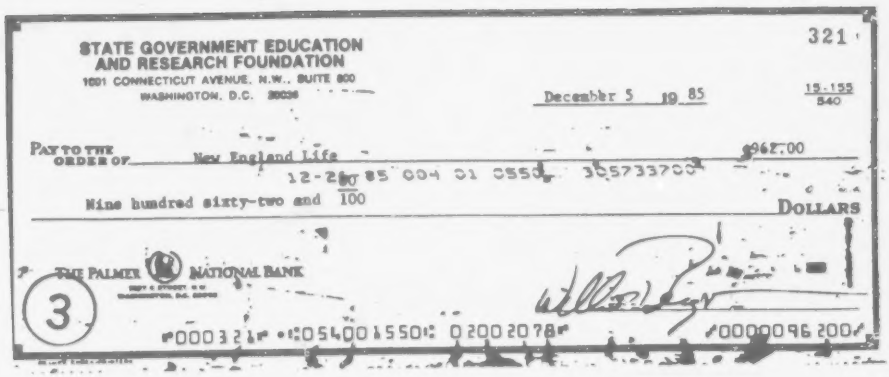
Jill
Grou

JG/ad

Enclos

ATTACHMENT E



STATE GOVERNMENT EDUCATION
AND RESEARCH FOUNDATION
1001 CONNECTICUT AVENUE, N.W., SUITE 800
WASHINGTON, D.C. 20036

321

December 5 19 85

15-155
540

PAY TO THE ORDER OF New England Life $962.00

12-2[illegible]85 004 01 0550 305733700

Nine hundred sixty-two and 100 DOLLARS

THE PALMER NATIONAL BANK

3

⑈000321⑈ ⑆054001550⑆ 0200 2078⑈ ⑈0000096 200⑈

AFFIDAVIT

I, JOHN MARTIN MEEK, being duly sworn, do depose and state as follows:

1. I am the President of Hartz/Meek International, Inc. ("Hartz/Meek"). My office address is 806 15th Street, N.W., Washington, D.C. 20005. Hartz/Meek has both a Telecommunications Division and a Public Affairs Division. I am responsible for the firm's public affairs work, which includes public relations.

2. On July 27, 1984, I met with John Merli, a member of Senator David Durenberger's staff, at the Monocle restaurant in Washington, D.C. This luncheon meeting was arranged at Mr. Merli's request. Mr. Merli informed me that Senator Durenberger had published a book, Neither Madmen Nor Messiahs, and gave me a copy of this book. He asked me to prepare a public relations proposal for promotion of the Senator's book. I believe that Mr. Merli informed me that the publisher of the book, Piranha Press, would not provide assistance regarding the book promotion.

3. Authors often employ public relations firms to promote their books. Publishers generally do not provide as much public relations as authors feel is needed in generating book sales. Publishers often limit their activities to distribution of press releases regarding publication of a book and distribution of the books to book reviewers.

4. On August 2, 1984, I sent to Senator Durenberger our firm's proposal for promotion of the Senator's book. A copy of this proposal is appended hereto as Attachment A. The proposal was based upon our experience organizing book promotions in the past.

5. The centerpiece of the proposal was to schedule appearances for Senator Durenberger on the morning network television shows and on local market television talk shows. In our experience, authors are never paid by the shows for such appearances. These appearances would have provided the greatest exposure for the Senator and are a standard part of any book promotion. Because of his

SPECIAL
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HEARING
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status as a United States Senator, I believe that we could have arranged for the Senator to appear on several of these shows.

6. The Hartz/Meek proposal also included plans for a media kit, interviews with national newspapers and magazines, and a book signing party. In addition, the proposal suggested that the Senator make a book speaking tour, including appearances on college campuses and before various organizations. These speaking engagements were intended to be secondary to his media appearances. Consistent with the customary practices, we anticipated that the Senator's speeches before various organizations would focus on the topic of his book, Neither Madness Nor Messiahs, and that he would autograph his book following the speeches. We also anticipated that the group before which the Senator spoke would sell his book during his appearance.

7. In proposing the book speaking tour, we anticipated that we would have to contact the various organizations and schedule appearances by the Senator. We also anticipated that any fees paid to the Senator by such groups for his appearance would be paid directly to him, and would not have been paid to our firm. In addition, we did not propose to or otherwise anticipate receiving a percentage of any speaking fees paid to the Senator for his appearances. In this respect, the promotional contract we proposed was quite different from a typical speakers' bureau arrangement.

8. It was our view that the Senator should have focused his speaking engagements on college campuses, where there was significant interest in defense issues, and on veterans groups and military schools, which logically would be interested in a book on defense policy. Our proposal suggested that business and trade groups should have been a lower priority because few of these organizations would have had an interest in the Senator's defense book.

9. Hartz/Meek offered to provide its services in promotion of the Senator's book for a monthly fee of $1,000, with estimated total expenses of $4,500 for the project. However, sometime after we submitted the attached proposal, Mr. Merli informed me that it had not been accepted.

JOHN MARTIN MEEK

District of Columbia. ss:

SUBSCRIBED AND SWORN TO before me this 7th day of ~~January~~ February, 1990.

Notary Public

My Commission Expires: May 14 1991

[SEAL]

HARTZ / MEEK INTERNATIONAL

806 15th Street, N.W.
Washington, D.C. 20005
202-223-5460
TELEX: 892485 INC WSH

ATTACHMENT A

TO: The Honorable David F. Durenberger
FROM: John Martin Meek, President
DATE: August 2, 1984

Hartz/Meek International is pleased to have the opportunity to submit to you a public relations/promotion program centered around the upcoming publication of "Neither Madmen Nor Messiahs --- A Policy of National Security for America," authored by yourself.

We believe that there will be interest in this book, coming as it does, at a time when a great deal of national attention is being centered on defense spending and force strategy. In addition, according to a recent Sunday New York Times story, there is renewed interest in America's role in the Vietnam war on college campuses.

We believe our involvement with clients such as the Vietnam Veterans Memorial Fund and the Air Force Association, and our experience with promoting other books and authors will be especially relevant to achieving the goals outlined at a recent meeting.

These goals are:

1. To get placements for Senator Durenberger on television and radio talk shows, newspaper and magazine stories, reviews and some speaking engagements.

2. To promote sales of the book.

As you and your associates know, timing is everything in promotion. Thus it may be that the publication of "Neither Madmen Nor Messiahs --- A Policy of National Security for America" in September will coincide with what seems to be a significant developing interest in defense matters and the Vietnam War.

Moreover, it is quite likely that defense matters, and defense spending, will soon emerge as a major campaign issue. The debate, already joined, is over federal budget deficits. And defense spending is an obvious target. A moderate Republican Senator from the midwest, not up for re-election, with a book on the subject just published, could be in a position of demand for comment from the networks and major publications.

Other possibilities include:

* Professional groups interested in defense matters.

* Veterans groups on the national, regional and state level.

* Business, trade and professional groups that recognize the need to confront the problems of establishing a sound defense policy.

We understand that Piranha Press has no public relations operation at this time and that publication of your book enters the company into a somewhat different market. However, we assume Piranha will make an effort to get copies of the book to some of the nation's leading opinion leaders who can either write about it or have influence through discussions with others. We will be glad to assist in this effort by suggesting names.

The program Bartz/Meek proposes follows:

I. Public Relations Activities

1. Talk Shows. We will make an effort to book Senator Durenberger on the network morning shows -- "Today," "CBS Morning News," and "Good Morning America." Other possibilities include the "The MacNeil-Lehrer News Hour" on PBS, "Phil Donahue Show," "Larry King Show" (on the Mutual network).

   It is our understanding that Senator Durenberger wishes to concentrate his attention in the Washington - New York markets. To this end we would make every effort to place him on radio and television stations here and in New York. These would include the newscasts on WRC, WDVM, WMAL and WTTG in Washington, and WCBS, WNBC, WABC and WOR in New York.

   Further possibilities would include "Panorama" on WTTG in Washington, "Morning Edition," and "All Things Considered" on National Public Radio. We feel confident we can book Senator Durenberger on "Kaleidoscope" and "The Fred Fiske" call-in show, inasmuch as Jim Hartz' wife is Business Manager at WAMU-FM.

   There would be almost certain interest from Cable News Network, C-Span, "The Lawmakers," and perhaps from "Sunday Morning" on CBS and "This Week with David Brinkley" on ABC.

2. Media Kit. We will prepare an inexpensive media kit on Senator Durenberger and the book for use in one-on-one interviews, mailings to the talk shows,

and other similar purposes. It would include a story on the book, a bio on the Senator and a photo.

3. National Print Media. We will try to arrange interviews for the Senator with reporters and editors from The Washington Post, The New York Times, USA Today, Time, Newsweek, U.S. News and World Report, Esquire, People, Us, and other national publications.

4. Campus Newspapers. We will send a release on the book to selected college and university newspapers to promote book sales and speaking invitations.

5. Veterans Publications. We will send a news release to the various veterans publications along with distribution of books by the publisher for review.

6. Autograph Party. This could be sponsored by Senate Majority Leader Howard Baker and Senator Tower of Texas, Chairman of the Armed Services Committee. We will handle all arrangements for the reception including inviting the media. Also, autograph parties are an excellent vehicle for direct book sales to the attendees.

7. Network Television and Specialty Shows. While it is most likely "60 Minutes" and "20/20" have explored this subject, your book provides a new perspective. We think both shows, and Hodding Carter's "Inside Story" (providing it gets funding for another season) would be strong possibilities to do future programs built around information and documentation in "Neither Madmen Nor Messiahs."

II. Booking Speaking Angagements

1. College Campuses. Colleges and universities will be a primary target for booking speaking engagements. To do this we will send a mailing to selected major universities that have "Celebrity Series" program or other forums for speakers, and followup with telephone calls where appropriate.

2. Professional Groups. Most of these are based in Washington and can be contacted not only for possible convention speaking engagements but also for special seminars and programs.

3. Veterans Groups. These, too, are mostly based in Washington and can be easily contacted about speaking engagements.

4. Business and Trade Groups. This is not a high priority group, but the fact that the author of "Neither Madmen Nor Messiahs" is a Senator will lend additional credence and interest in having a speaker on this topic.

5. Service Academies, War College and Military Command Schools. These forums would give Senator Durenberger a chance to talk directly to the officers and future officers who will be making recommendations and decisions on military budgets and policy

BUDGET

Professional Fee (Monthly).....$1,000

This covers all professional and secretarial time expended on carrying out the program.

Estimated Expenses

Media Kit	$,300
Long Distance Telephone	$,200
Postage	$,200
Autograph Party (150 guests)	$3,000
Media Entertainment	$,300
Contingency	$,500
Total Estimated Expenses:	$4,500

Jim Hartz Chairman & Director, Telecommunications Division

A former host of NBC-TV's "The Today Show," Jim Hartz has more than 25 years of experience in broadcasting, including 15 years with NBC. Currently he is the host for the PBS science and high technology series, "Innovation." Mr. Hartz also is co-host of "Over Easy," another popular PBS series shown nationally.

During his broadcasting career he has covered hundreds of stories. He has been honored with numerous awards, including three Emmys, the highest award given for television broadcasting by the National Academy of Television Arts and Sciences, and shared in others.

His Emmy awards were for his reporting on the 1973 Middle East War, for an expose' on the dangers of materials used in children's camping tents, and for "Best Anchorman" in New York City.

He was nominated for an Emmy as best host for a talk show (Today, NBC,1975), best host for a talk show (Over Easy, PBS, 1982), as best host (Innovation, PBS, WNET, 1983).

Innovation won the New York Film Festival Gold Medal Award as the Best Science Progam, 1983.

Mr. Hartz has traveled abroad extensively, including a trip to Japan and South Korea with President Gerald Ford in 1975.

He is a television producer as well as an on-camera correspondent. He was the producer, director, writer and narrator of "Winchester" (sponsored by Amoco), a sensitive account of the first visit to the United States by the Winchester Cathedral Boys Choir on the occasion of the cathedral's 900th anniversary.

He also produced, wrote, directed and narrated "A Funny Thing Happened on the Way to the Moon," that featured former astronaut Charles "Pete" Conrad. This program retraced the early days of the U.S. space program and exposed for the first time hilarious happenings as America endeavored to send men to the moon.

On a more serious side, Mr. Hartz also has written articles for National Geographic magazine, a profile of the state of New Jersey, titled "A State of Surprises."

At the same time he wrote an article for the Reader's Digest, in which he became the first reporter to fly in the SR-71 spy plane, at Mach-3, above 80,000 feet. It was entitled "Alone, Unarmed and Untouchable."

He became a partner and director in Hartz/Meek International when the company was formed in May, 1983.

REPRESENTATIVE ACTIVITIES (PARTIAL LIST)

* Served as Chairman of Hartz/Carter Associates, a company formed to work with several small businesses to secure government-backed financing for a major ethanol plant at Garden City, Kansas.

* Producer of many network documentaries, newscasts, commercials, audio-visual public service announcements, slide shows, films and other programming.

* Personally visited and hosted "The Today Show" in all 50 states during the 1976 Bicentennial.

* Frequent contributor to films produced by USIA.

* Commentator, TIME-LIFE cable television systems.

* Board Member, International Hospice Institute.

* Board Member, Circles Energies Corporation.

ASSOCIATIONS

* Member, National Academy of Television Arts and Sciences.
* Member, Sigma Delta Chi, journalistic fraternity.
* Member, Board of Directors, International Hospice Association.
* Listed in "Who's Who."

John Martin Meek, President and Director, Public Affairs Division

Mr. Meek is a veteran public relations counselor known worldwide for achievements in his profession. In 1982, he was one of only five public relations professionals in the nation's capital listed in the Michael Kilian-Arnold Sawislak book, "Who Runs Washington?"

In 1978, Mr. Meek was the only public relations executive included in Time Magazine's cover story on lobbying in Washington. He entered private sector public relations in 1969 as a vice president in the Chicago office of Daniel J. Edelman, Inc., the fifth ranked international public relations firm. Three months later, Mr. Meek was named executive vice president and general manager of Edelman's Washington office, subsequently building it into one of the two largest and most respected in the city. From 1974 until his resignation in 1982, he also served as president of Edelman International Corporation, a subsidiary. Prior to 1969, Mr. Meek served as a presidential speechwriter, as press secretary to two U.S. Senators, as manager of community development for the U.S. Jaycees, and as a newspaper reporter and editor.

REPRESENTATIVE ACTIVITIES (PARTIAL LIST)

* Directed the successful national public relations and legislative programs to obtain U.S. landing rights for the British-French Concorde SST.

* Worked with the Government of Turkey in planning and executing a national public relations and legislative program which persuaded Congress to lift the arms embargo against this key NATO ally.

* Served as consultant to the World Bank on re-organization of its External Relations Department.

* Initiated a graduate course in International Public Relations for the American University and served five years as an Adjunct Professor.

* Established a media communications enhancement program which trained dozens of private sector and government executives to better communicate their stories.

* Conceived and developed an international community development program for Junior Chamber International, funded by American Motors Corporation.

ASSOCIATIONS

* Member, Board of Directors, Community Foundation (Washington, D.C.)
* Chairman, District of Columbia Wolftrappers Committee, Wolf Trap Farm for the Performing Arts
* Member, President's Club, George Washington University
* Member, International Club
* Member, American Foreign Service Association
* Member, Aviation Writers Club
* Listed is "Who's Who in the East," "Who's Who in Washington," "Who Runs Washington?" and "Jane's Who's Who in Aviation."

EDUCATION

* University of Oklahoma (Bachelor of Arts in Journalism)
* Syracuse University (Master of Arts in Communications)

AFFIDAVIT

I, ROBERT C. ODLE, JR., being duly sworn do depose and state as follows:

1. I am an attorney in the Washington, D.C. office of Weil, Gotshal & Manges ("Weil, Gotshal") and have been since February 1985. Prior to joining Weil, Gotshal, I was Assistant Secretary for Congressional, Intergovernmental and Public Affairs at the Department of Energy ("DOE") from 1981 to 1985. In addition, I served as Acting Assistant Secretary for Policy, Safety, and the Environment. Prior to my work for DOE, I was Washington Representative for the International Paper Company.

2. In March 1985, I was working on a medical reimbursement matter for the National Association of Chain Drug Stores ("NACDS"), a client of Weil, Gotshal. James Whitman, Chief Counsel at NACDS, asked me to find a speaker for the NACDS 1985 Annual Meeting. This meeting was to be held on April 26-28, 1985 at the Breakers Hotel in Palm Beach, Florida. We selected Senator David Durenberger because of his expertise and previous legislative work on health care issues.

3. I called the Senator's scheduler, Anne Kelly, to invite the Senator and to discuss arrangements for his appearance. By letter to Senator Durenberger dated March 13,

SPECIAL
COUNSEL
HEARING
EX. 60

1985, I extended a formal invitation to the Senator, and stated the Association's offer to pay an honorarium of $2,000. A copy of this letter is appended hereto as Attachment A. The Senator was invited to speak because of his work on health care issues.

4. Over the next several weeks, I had many telephone calls with Ms. Kelly to discuss and finalize the details of the Senator's appearance. In addition, I also met with Ms. Kelly and another member of the Senator's staff at some point prior to the event. I do not recall the name of this second staff member.

5. Ms. Kelly and I had several conversations between March 13 and March 29, 1985 regarding the honorarium to be paid to the Senator. In response to Ms. Kelly's request, NACDS agreed to pay an honorarium of $5,000, $3,000 more than was originally offered. My impression is that the increased fee was tied to the fact that Senator Durenberger agreed to stay at the conference through the weekend, or in some other way agreed to spend more time on the conference. The $5,000 honorarium figure was ultimately agreed upon by Ms. Kelly and myself, after talking with NACDS.

6. Although I do not specifically recall the details, I believe that I spoke by telephone with someone in Minneapolis, Minnesota, who represented the Senator. I

believe that during this conversation I was advised that I would be receiving a letter from the Senator's publisher which would discuss how the Senator's honorarium would be paid. Based on my review of my daily time sheets for March 1985, I believe that this conversation transpired on March 22, 1985.

7. Sometime thereafter, I received a letter dated March 29, 1985 from Mr. Gary Diamond of Piranha Press. A copy of this letter is appended hereto as Attachment B. This letter references the $5,000 honorarium figure previously agreed to by Ms. Kelly and myself. The letter is inaccurate because it states that NACDS initiated the contact with Senator Durenberger by asking him to make a "promotional appearance," which it did not do. I do not recognize the name of the book, Neither Madmen Nor Messiahs, which is referenced in this letter. Moreover, I did not understand the Senator's appearance at the NACDS Annual Meeting to be a book promotion. I cannot recall that anyone from Piranha Press or the Senator's staff discussed with me the request in the letter that space be made available to display the Senator's book(s). I do not recall that I took any steps to arrange for display tables for books at that meeting. I do not recall that I received any promotional literature for the books.

8. By letter dated March 29, 1985, I informed James Whitman of the NACDS that a check in the amount of $5,000 for the Senator's appearance should be sent to Piranha Press at 4504 Excelsior Boulevard, in Minneapolis, Minnesota. A copy of this letter is appended hereto as Attachment C. As this letter also reflects, there were some complications regarding the Senator's travel because the Senator had to be in another location immediately after making his appearance at the NACDS meeting. There was difficulty finding commercial transportation for him, but Ms. Kelly was able to arrange for a private plane to take him to his destination.

Robert C. Odle, Jr.
ROBERT C. ODLE, JR.

SUBSCRIBED AND SWORN TO before me this 10th day of January, 1990

Notary Public

My Commission Expires: 1/31/92

[SEAL]

ATTACHMENT 1

WEIL, GOTSHAL & MANGES
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS
1101 FOURTEENTH STREET, N. W.
WASHINGTON, D. C. 20005

(202) 682-7000
N. Y. TIE-LINE (212) 431-8820
TELECOPIER (202) 857-0940
(202) 789-0094
TELEX ITT 440048

NEW YORK OFFICE
767 FIFTH AVENUE
NEW YORK, N. Y. 10153
(212) 310-8000
TELECOPIER (212) 752-3978
(212) 758-0173
CABLE WEGOMA
TELEX ITT 424281
ITT 423144

FLORIDA OFFICE
800 BRICKELL AVENUE
MIAMI, FLORIDA 33131
(305) 579-8500
TELECOPIER (305) 374-7159

ROBERT C. ODLE, JR.
COUNSEL
DIRECT LINE (202) 682-7100

March 13, 1985

Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Anne Kelly and I have been discussing the possibility of your being with a client of our firm over the weekend of April 26-28. Our client, the National Association of Chain Drug Stores, headquartered in Alexandria, is having its annual meeting that weekend at the Breakers Hotel in Palm Beach, Florida, at which 200 top officials of drug stores from throughout the country will join together to discuss issues of concern to them in the 99th Congress.

As I've mentioned to Anne, we'd like you to speak on Sunday morning, April 28 (on whatever topic you like), or if that time is not convenient, at some other point during the weekend or even on Monday morning. Naturally, round-trip first-class airfare would be provided for you, Mrs. Durenberger and/or a member of your staff, as well as rooms at the Breakers. The Association also would provide an honorarium of $2000.

It would be an easy trip. There is nonstop service between Washington and Palm Beach, and the Breakers is a grand old hotel only twenty minutes from the airport. You would, of course, be welcome to stay through the weekend if you wished. Although I am new to the firm and to the client, having left my position as Assistant Secretary of Energy

just a few weeks ago, I do know the Breakers and Palm Beach well, and would personally make certain that you had a pleasant and comfortable stay.

If you or Anne have any questions, please do not hesitate to call. We hope very much to have you with us.

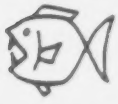
With best wishes,

Sincerely,

Rob Odle

Robert C. Odle, Jr.

PIRANHA



PRESS

Gary L. Diamond
Publisher

March 29, 1985

Robert C. Odle, Jr., Esq.
Weil, Gotshal & Manges
1101 14th Street N.W.
Washington, D.C. 20005

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Odle:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the National Association of Chain Drug Stores in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

PROMOTIONAL APPEARANCE FOR
NATIONAL ASSOCIATION OF CHAIN DRUG STORES

Date	Place	Amount
Sunday, April 28	Palm Beach, Florida	$5,000

WEIL, GOTSHAL & MANGES
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS
1101 FOURTEENTH STREET, N. W.
WASHINGTON, D. C. 20005

(202) 682-7000
N. Y. TIE-LINE (212) 431-6820
TELECOPIER (202) 857-7565
(202) 789-0064
TELEX ITT 440045

NEW YORK OFFICE
767 FIFTH AVENUE
NEW YORK, N. Y. 10153
(212) 310-8000
TELECOPIER (212) 755-3978
(212) 755-0173
CABLE WEBOMA
TELEX ITT 421436
ITT 423144

FLORIDA OFFICE
800 BRICKELL AVENUE
MIAMI, FLORIDA 33131
(305) 579-8500
TELECOPIER (305) 374-7159

ROBERT C. ODLE, JR.
COUNSEL
DIRECT LINE (202) 682-7100

March 29, 1985

James A. Whitman, Esquire
Chief Counsel
National Association of Chain Drug Stores
413 North Lee Street
Alexandria, Virginia 22314

Dear Jim:

Well, all's well that ends well and I think the appearance by Senator Durenberger is ending well.

First, after we talked, Anne Kelly called back and found a private plane to take him to Miami from West Palm after your Sunday breakfast. As we discussed, the Association will need to purchase for him a first class ticket on Eastern #889 leaving Washington at 7:55 p.m. and arriving West Palm at 9:56 p.m. on Thursday, April 25. There will be no other travel costs to the Association, and the Senator will be with you from Thursday evening through Sunday morning.

The check for $5000 should be sent to Piranha Press, Inc., 4504 Excelsior Boulevard, Minneapolis 55416. And Anne called again to thank you and me for the flowers, so things do seem to be in shape.

Sincerely,

Robert C. Odle, Jr.

VOLUME III

EXHIBITS 61–89

AFFIDAVIT

I, BERT PENA, being duly sworn, do depose and state as follows:

1. I served as the Senior Legislative Counsel for the Washington office of the Bristol-Myers Company from 1980-1988. Currently, I am a member of the law firm of Hopkins & Sutter. My office address is 888 16th Street, N.W., Washington, D.C. 20006.

2. Bristol-Myers sponsored a series of breakfast meetings during which Members of Congress met with Bristol-Myers executives in New York City to discuss general legislative matters and issues pending in Congress and of interest to Bristol-Myers. One such meeting was scheduled for May 13, 1985. William Grief, Bristol-Myers Vice President of Governmental Affairs, normally made arrangements for these breakfast meetings. However, because he was unavailable to do so for the May 13, 1985 meeting, I arranged for the speaker for that meeting.

3. Senator David Durenberger was chosen as a speaker for this meeting because at that time he was Chairman of the Health Subcommittee of the Senate Finance Committee. I spoke with John Merli of the Senator's staff to arrange the details of the Senator's appearance. Mr. Merli informed us of the normal procedure which included out of pocket expenses, such as travel, overnight lodging, and meals, and an honorarium. To the best of my recollection, I do not recall any discussion of the Senator's book or publisher in my conversations with Mr. Merli. I did not invite Senator Durenberger to promote his book at the breakfast meeting.

SPECIAL
COUNSEL
HEARING
EX. 61

4. I attended the breakfast meeting on May 13, 1985. Approximately fifteen to twenty Bristol-Myers executives attended the meeting. Senator Durenberger gave some prepared remarks, which were followed by a question and answer period. I do not recall any display or sale of the Senator's books or any mention of the books or publisher during the meeting. I would not characterize Senator Durenberger's appearance on May 13, 1985 as a book promotion. Either shortly before or after Senator Durenberger's appearance, I received a letter from Piranha Press, dated May 8, 1985. A copy of this letter is appended hereto as Attachment A. This letter was the only contact that I had with Piranha Press. My notation at the top of the letter "JRE-FYI-Bert" indicates that I forwarded the letter to Bristol-Myers General Counsel J. Richard Edmondson. I did this because the letter requested payment for Senator Durenberger's appearance, and I could not authorize the issuance of any payments on behalf of Bristol-Myers.

5. I recently learned that payment was made to Piranha Press for $2,000 for the Senator's meeting with Bristol-Myers executives on May 13, 1985. A copy of Bristol-Myers check number 214370, dated May 29, 1985, payable to Piranha Press in the amount of $2,000 is appended hereto as Attachment B.

BERT PENA

SUBSCRIBED AND SWORN TO before me this 25th day of May 1990.

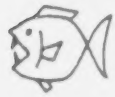
Notary Public

[SEAL]

My Commission Expires: Sept 14 1994

LAURA D. MOORE
NOTARY PUBLIC DISTRICT OF COLUMBIA
My commission expires: September 14, 1994

PIRANHA



PRESS

Gary L. Diamond
Publisher

JRE
MTT
Bert

ATTACHMENT A

May 8, 1985

Mr. Bert Pena
1155 15th Street NW
Suite 502
Washington, DC 20005

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Pena:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before Bristol Meyers on May 13, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

RECEIVED
MAY 17 1985
ACCTS PAYABLE

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

RECEIVED
MAY 17 1985
ACCTS PAYABLE

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
May 13, 1985	Breakfast	Washington, DC	$2,000

RECEIVED
MAY 17 1985
ACCTS PAYABLE

214370 BRISTOL-MYERS COMPANY 14-210 389

345 PARK AVENUE
NEW YORK, N.Y. 10154

214370

CHECK DATE	AMOUNT OF CHECK
05/29/85	$**2,000.00

PAY **2,000 DOLLARS AND 00 CENTS

TO THE ORDER OF PAID CITIBANK 2-1351-1

PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS MN 55416

CITIBANK
399 PARK AVENUE
NEW YORK, N.Y. 10043
World Corporation Group

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PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 N 348

ATTACHMENT B

DECLARATION

I. PHILLIPS S. PETER, declare:

1. I am currently employed by General Electric (GE) as Vice President of Corporate Government Relations. I have held this position since 1980. My office address is 1331 Pennsylvania Avenue, N.W., Washington, D.C. 20004.

2. I have been asked by a representative of the Senate Ethics Committee to set forth the circumstances surrounding a payment that GE made in connection with an appearance by Senator David Durenberger in 1986.

3. Senator Durenberger was invited to speak at GE's Constituent Relations Program held September 30, 1986, at the Hyatt Regency Hotel in Washington, D.C. It is customary to invite a guest speaker to discuss current legislative issues in Washington, and in this connection Senator Durenberger was invited to be the luncheon speaker.

4. After confirming the Senator's availability, a formal invitation letter, dated April 11, 1986, was sent to the Senator. This letter is appended hereto as Attachment A.

5. Sometime around May 8, 1986, I received a letter from Piranha Press, stating that Piranha Press represented the Senator in connection with "all public appearances affecting the promotion of his book(s)" and informing me

SPECIAL
COUNSEL
HEARING
EX. 62

that the fee that GE had proposed was to be paid to Piranha Press as his representative. This letter is appended hereto as Attachment B.

6. After receiving the letter from Piranha Press, I consulted corporate staff counsel and had one of my employees consult with GE's Finance Operation about the payment mechanism. I was told that there was nothing that prohibited payment of an honorarium to a Senator's representative acting on his behalf.

7. I considered the $2,000 payment that GE made in connection with Senator Durenberger's appearance to be an honorarium similar in purpose to the honoraria paid to the other Senators and Congressmen who spoke at the conference or similar meetings.

8. I delivered the introduction to Senator Durenberger's speech on September 30, 1986, and was present during his remarks. During the introduction, I did not mention the Senator's books, and there was no stand for the display or sale of any books. During his speech, however, the Senator referred to his books and held them up at the podium.

Phillips S. Peter

PHILLIPS S. PETER

Subscribed under penalty of perjury in Washington, D.C., on February 22, 1990.

Attachment A

GENERAL ELECTRIC
COMPANY
1331 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

P. S. PETER
VICE PRESIDENT

April 11, 1986

Honorable David F. Durenberger
U.S. Senate
154 Russell Senate Office Building
Washington, D.C. 20510

Attention: Jody Mathison

Dear Dave:

We would be delighted if you would be the luncheon speaker at the annual meeting of General Electric Company's Constitutent Relationship Program on Tuesday, September 30, 1986, at the Hyatt Regency Hotel in Washington, D.C. Some 300 GE managers from all 50 states including Minnesota, will attend. They comprise GE's grass roots political program which covers all of the Senate and two-thirds of the House, and they are leaders in their various communities. They have been actively involved in many of the key Washington issues over the last several years, e.g., spending cuts, tax cuts and increases, etc., and will be involved in the tax reform issue this year.

We would like you to be the highlight of the program, and to speak after lunch from 1:15 P.M. to 1:45 P.M. -- ten minutes of comments on what is important to the Senate Finance Committee or the Senate Republicans at that time, with the remaining twenty minutes being for questions and answers. You can be in and out of the Hyatt Regency quickly to conserve your time, and we would be pleased to provide transportation for you, as well as a $2,000 honorarium. Also, if speaking after lunch is difficult for you, then before lunch from 12:15 P.M. to 12:45 P.M. is fine, although if your schedule permits, we would like for you to join us for lunch, regardless of when you speak.

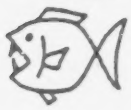
We hope you can be with us on September 30, since we know you would be the highlight of the meeting.

Sincerely,

Phil

PIRANHA

Attachment B



PRESS

Gary L. Diamond
Publisher

May 8, 1986

Mr. Phil Peters
1331 Pennsylvania Avenue NW
Suite 800
Washington, DC 20004

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Peters:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before General Electric on September 30, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Mr. Phil Peters
May 8, 1986
Page 2

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

ENCLOSURE(S)
Rec'd. _____

APPEARANCE SCHEDULE

Date	Place	Amount
September 30, 1986	Washington, DC	$2,000

A F F I D A V I T

I, Roy Pfautch, being duly sworn, do depose and state as follows:

1. I have been the President of Civic Service Incorporation ("CSI") since 1963. My Washington office address is Suite 870, Washington Square, 1050 Connecticut Avenue, N.W., Washington, D.C. 20036. CSI is a public affairs firm that performs market research, provides information regarding federal policy, and plans conferences for its clients, including the American Medical Association ("AMA").

2. CSI organized a conference for the AMA called "Participation '86." The purpose of this conference was to encourage AMA members to become politically active by registering to vote and becoming state delegates to national political conventions. On behalf of the AMA, I invited Senator David Durenberger to address the conference on February 21, 1986 in Chicago, Illinois. A copy of my invitation letter, dated January 14, 1989, is appended hereto as Attachment A. My invitation letter included an offer of a $1,000 honorarium and payment of travel expenses.

3. I invited Senator Durenberger to address the conference because I believed that he would be a good speaker on the topic of citizen participation in government. I did not invite the Senator to promote his book(s) at the AMA meeting.

4. On January 28, 1986, Paul Sheehan, one of CSI's coordinators of the conference, sent a letter to Senator Durenberger to confirm his acceptance of my invitation. A copy of this letter is appended hereto as Attachment B.

5. Shortly after this confirmation letter was sent, Michael Schick of my staff received a memorandum dated February 11, 1986

SPECIAL
COUNSEL
HEARING
EX. 63

from Piranha Press. A copy of this memorandum is appended hereto as Attachment C. The memorandum stated that Piranha Press had an agreement with the Senator and that CSI would be contacted by a member of the law firm representing the Senator regarding the fees to be paid for the Senator's appearance. Although I am not certain, I believe that Mr. Schick showed me this memorandum at the time.

6. Mr. Schick then received a letter from Piranha Press dated February 17, 1986. A copy of this letter is appended hereto as Attachment D. While I do not recall reviewing this letter at the time, I recall the issue of the publisher's request that CSI display the Senator's book(s) at the meeting. I decided that CSI would not display the Senator's book(s) because it would have been inappropriate to have such a display at the AMA meeting. Had Piranha Press pressed me on this issue, however, I likely would have agreed to their request. While I did not want Senator Durenberger's book(s) to be displayed during the meeting, I would have done so had it been an absolute condition of his appearance.

7. Although the February 17th letter from Piranha Press stated that CSI had inquired about a promotional appearance by Senator Durenberger, this is not correct. In addition, although the letter stated that promotional literature would be provided, I do not recall ever receiving this literature.

8. I attended Senator Durenberger's speech on February 21, 1986. I do not recall seeing any display of the Senator's book(s) at the AMA meeting. I have a vague recollection that the Senator may have mentioned his book during his speech.

9. On February 21, 1986, I signed a check for $2,000 made payable to Piranha Press. A copy of this check is appended hereto as Attachment E. I issued the check to Piranha Press because the

February 17th letter from the publisher requested payment in this matter. CSI provided $2,000, instead of $1,000 originally offered to the Senator, because this is the maximum legal limit for honorarium payments. Senator Dale Bumpers also addressed the AMA meeting. CSI paid Senator Bumpers an honorarium of $2,000 for his address. A copy of the ledger sheet reflecting the payment to Senator Bumpers and Piranha Press is appended hereto as Attachment F. I considered the payment to Piranha Press to be an honorarium payment, identical in all respects to the honorarium payment to Senator Bumpers.

10. CSI also paid Senator Durenberger's airfare in connection with the AMA meeting. The credit card receipt for this travel, totalling $563, is appended hereto as Attachment G.

Roy Pfautch

Subscribed and sworn to before this 21st day of February, 1990.

Barbara J. Kelley
Notary Public

My Commission Expires: 11/14/92

CIVIC SERVICE INCORPORATED
SUITE 870
WASHINGTON SQUARE
1050 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036
202/785-2070

ATTACHMENT A

ROY PFAUTCH
PRESIDENT

January 14, 1986

TELEX: 177 4883608 CIVICDC
FACSIMILE: 202/785-1102

Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

I really need your help on this one!

As you know, we represent the American Medical Association, and one of the services we provide is a program called PARTICIPATION '86. This is the AMA's effort to keep building delegates as they did in the 1984 presidential elections and to encourage physicians and their families to get more involved in all levels of the political process.

Would you consider speaking to the AMA Leadership Conference on Friday, February 21 at 5:00pm at the Chicago Marriott? Your remarks need not exceed 15 minutes, and if you could share with the 150 doctors and their spouses your perspective on the 1986 election year, the Republican's chances of keeping Senate majority, and the importance of getting involved and making your voice heard in the political process, I would be forever grateful.

We will take care of your air and ground transportation, naturally, and provide a $1,000 honorarium.

I know you'll do what you can to help ensure that we make this a big hit!

Wishing you a safe, happy, and blessed 1986!!!

Sincerely,

Roy Pfautch

ST. LOUIS OFFICE: SUITE 2818 ONE MERCANTILE CENTER
ST. LOUIS, MISSOURI 63101 314/436-4185

par ticipation 86

ATTACHMENT B

January 28, 1986

The Honorable David F. Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

We are pleased that you have agreed to join us in Chicago on February 21, at 5:30 P.M. CST for the AMERICAN MEDICAL ASSOCIATION leadership conference and to address our PARTICIPATION '86 Seminar.

PARTICIPATION '86 is specifically structured to build on the highly successful and innovative pilot program PARTICIPATION '84. That program was responsible for a nationwide involvement by doctors, their spouses and families in the campaign process of the various candidates and the eventual nominees of both parties. Over 60 delegates and alternates were at the two nominating conventions. This in only four years where less than a handful of doctors were involved in 1980. The program has the endorsement of both national party chairs and is conducted by our firm Civic Service, Inc. It was conceived by Dr. James H. Sammons, Executive Vice President, American Medical Association.

As I indicated in my letter of invitation we will provide your air and ground transportation, please have your appropriate staff person arrange for your flights and get the information to us as soon as possible. We will then arrange for a limousine to meet your flight and I will meet you at the front entrance of the Chicago Marriott.

Again the date is Friday, February 21, 1986, 5:30 - 6:30 p.m., at the Chicago Marriott Hotel.

Sincerely,

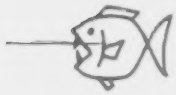
Paul

Paul F. Sheehan

REPLY TO: 1050 Connecticut Avenue, N.W.
Suite 870
Washington, D.C. 20036
(202) 785-2070

PWC -
For your files
MWS

PIRANHA



PRESS

Gary L. Diamond
Publisher

ATTACHMENT C

M E M O R A N D U M

TO: Mr. Michael Schick
Civic Service Incorporated
Suite 570, Washington Square
1050 Connecticut Avenue NW
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: FEBRUARY 11, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we must consent to his appearance and agree to the fees and expenses for any such appearance. Under our arrangement, you will be contacted by the law firm which represents Senator Durenberger for purposes of clarifying this arrangement and the fees to be paid.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

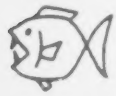
cc: Michael C. Mahoney, Esq.
Kitty Gamble
Jodi Mathison

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT D

Rave
For your Files
MMS

PIRANHA



PRESS

Gary L. Diamond
Publisher

February 17, 1986

Mr. Michael Schick
Civic Service Incorporated
Suite 870, Washington Square
1050 Connecticut Avenue NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Schick:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Medical Association on February 21, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-771

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

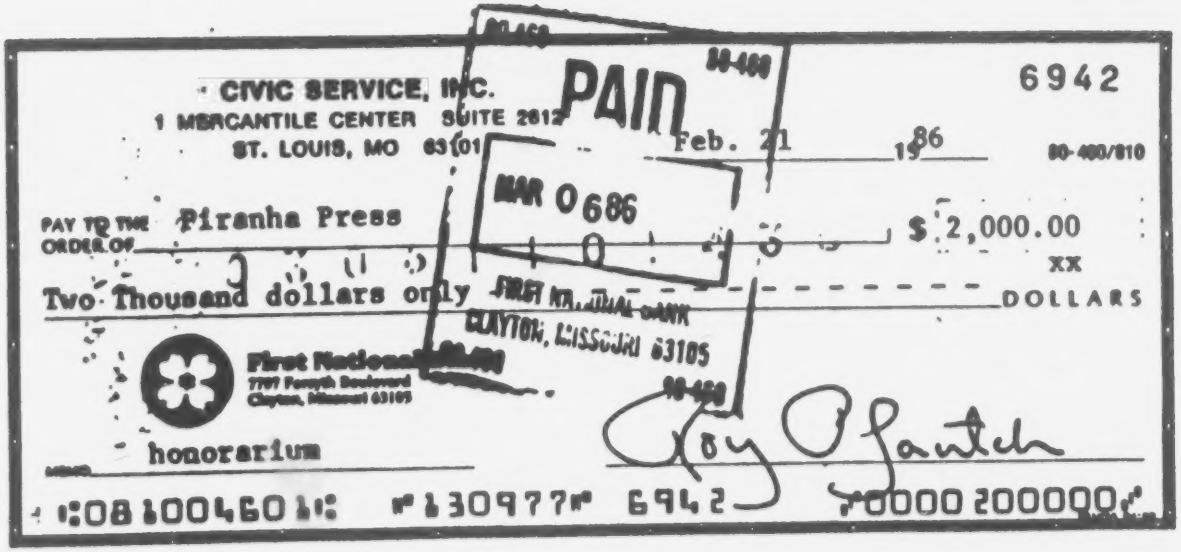
Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
February 21, 1986	Chicago, IL	$1,000



CIVIC SERVICE, INC.
1 MERCANTILE CENTER SUITE 2812
ST. LOUIS, MO 63101

PAID
MAR 0686

6942

Feb. 21 19 86

80-400/810

PAY TO THE ORDER OF Piranha Press $ 2,000.00 xx

Two Thousand dollars only DOLLARS

FIRST NATIONAL BANK
CLAYTON, MISSOURI 63105

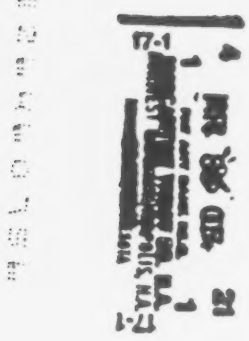
First National
7707 Forsyth Boulevard
Clayton, Missouri 63105

honorarium

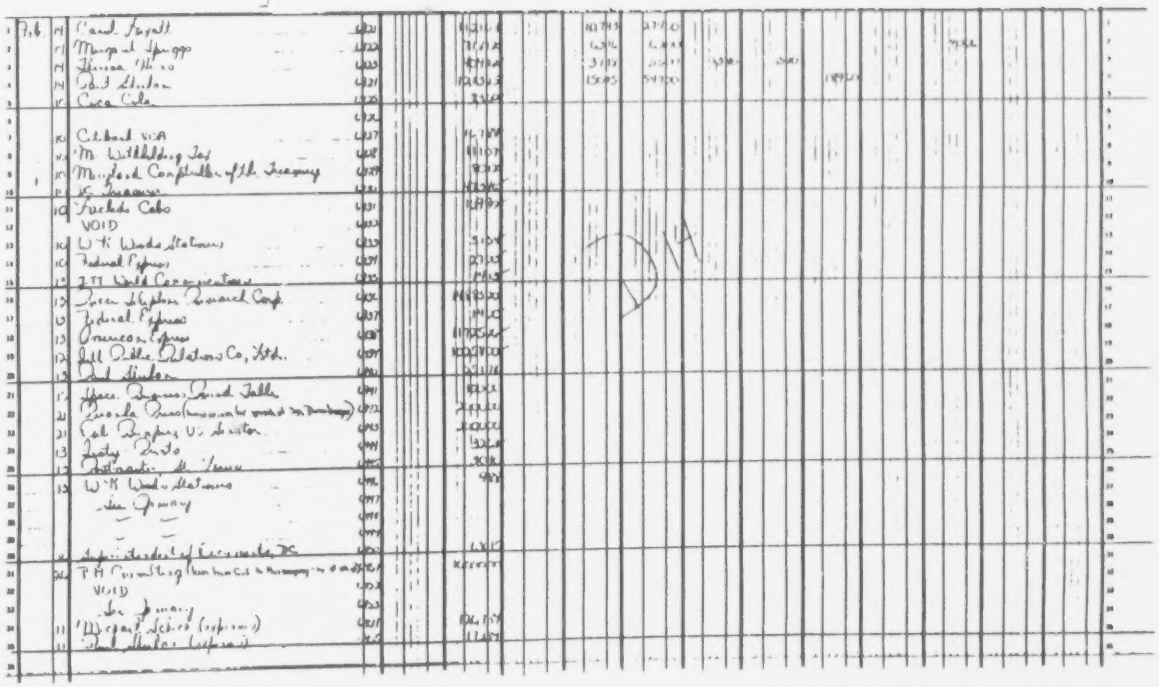
Roy O Ganter

:08100460: 130977 6942 0000200000

ATTACHMENT E



PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348



ATTACHMENT 6

Cardmember Acct No	Transaction Date	Ticket Number
3713-814621-61006	02/21/86	0165873285746

Passenger Name	Ticketing Airline
DURENBERGER/D	UNITED AIRLINES
Issuer Name	**Issuer Address**
UNITED- STATE DEPT	WASHINGTON DC

From / To	Carrier	Class	Transaction Amount
WASHINGTON DC			
To CHICAGO IL	UA	F	563.00
To MINNEAPOLIS MN	NW	F	
To			Amexco Use Only, 07400614 072002 LJ 076291
To			

AIRLINE TRANSACTION

PASSENGER TICKET

S/E # 7992701052

H13814621651000000000000008H

AFFIDAVIT

I, CHARLES D. PHILLIPS, being duly sworn, do depose and state as follows:

1. I was the President of the American Protestant Health Association ("APHA") from 1974 to 1988. My current address is Alexion Brothers Medical Center, Department of Religion, 800 West Biesterfield Road, Elk Grove Village, Illinois 60007. APHA is a trade association comprised of approximately 160 Protestant church hospitals and approximately 2,000 chaplains who work in these hospitals.

2. Each year since 1980, APHA has sponsored an Annual Forum in Washington, D.C. The purpose of these meetings is to educate APHA members about health care legislation and to provide them with an opportunity to meet with lawmakers. Attendance at these meetings is approximately twenty to thirty-five members. A copy of the 1985 Annual Form agenda is appended hereto as Attachment A.

3. I invited Senator David Durenberger to address the 1985 Annual Forum on April 24, 1985 because he was the Chairman of the Health Subcommittee of the Senate Finance Committee. I did not invite Senator Durenberger to promote his book(s) at the Forum. I believe that the invitation to Senator Durenberger to address the Forum was issued by Frederick Graefe, APHA's lobbyist in Washington, D.C. Mr. Graefe handled the details of Senate Durenberger's appearance.

4. Senator Durenberger, Senator Mark Andrews and Congressman Richard Gephardt each gave addresses during a noon luncheon on April 24th in Room S-211 of the Capitol Building. I attended each of these addresses. Each Member spoke about then current health care legislation. I

SPECIAL
COUNSEL
HEARING
EX. 64

do not recall Senator Durenberger mentioning his book(s) during his remarks. Similarly, I do not recall seeing any display of the Senator Durenberger's book(s) at any time during the 1985 Forum.

5. At some point I had a conversation with Mr. Graefe in which he informed me that the check for Senator Durenberger was to be made payable to Piranha Press. I do not recall when this conversation took place.

6. Shortly after the 1985 Forum, I sent a letter dated May 10, 1985 to Senator Durenberger to thank him for his appearance at the Forum. A copy of this letter is appended hereto as Attachment B. In the letter, I stated that the Senator's $1,000 honorarium was enclosed. I believe that I enclosed in that letter check number 020496, dated May 13, 1985, payable to Piranha Press. A copy of this check is appended hereto as Attachment C.

7. It was APHA policy to provide each Member of Congress who addressed an Annual Forum with an honorarium. Pursuant to the policy, Senator Andrews and Congressman Gephardt each received an honorarium in connection with their appearances at the 1985 APHA Annual Forum. I considered the payment to Piranha Press for Senator Durenberger's appearance to be the same as the honorarium payments to Senator Andrews and Congressman Gephardt.

8. Senator Durenberger also addressed APHA's 1986 Annual Forum on April 16, 1986. Once again, the Senator was invited to speak because of his position on the Health Subcommittee of the Senate Finance Committee, not because of his book(s). As with the 1985 event, Mr. Graefe extended the invitation to Senator Durenberger and arranged the details of his appearance.

9. I do not recall any mention or display of the Senator's book(s) during the 1986 Forum. Senator Durenberger and Congressmen William Gray and William Gradison each discussed then

pending legislation regarding health care. Congressmen Gray and Gradison each were paid an honorarium for their appearance.

10. I received a letter dated April 18, 1986 from Mr. Graefe, which outlined the honorarium to be provided to each speaker. Attached to a copy of this letter is a sheet of paper with my handwriting that indicates that the check for Senator Durenberger's appearance was to be sent to Mr. Graefe and made payable to Piranha Press. Copies of this letter and my notes are appended hereto as Attachment D. I signed the check dated May 19, 1986 for $2,000 to Piranha Press. A copy of this check is appended hereto as Attachment E. Once again, I considered this payment to Piranha Press as an honorarium payment, just like those made to Congressmen Gary and Gradison.

11. Senator Durenberger's appearances at the two APHA events were not book promotions. The Senator discussed the same issues as the other Members of Congress who gave addresses. I do not recall any mention or display of Senator Durenberger's book(s) at either the 1985 or the 1986 Forum and I never received promotional literature regarding the Senator's book(s). I do not recall having been asked to display the Senator's book(s) at either the 1985 or the 1986 Annual Forum. Had I been asked, I believe that I would have complied with the request. In my view, the only difference between Senator Durenberger's appearance and those of other Members of Congress in 1985 and 1986 was that Senator Durenberger's honorarium payment was sent to Piranha Press.

12. Senator Durenberger addressed the APHA Annual Forum in 1988. The Senator's appearance at the 1988 Forum was very similar to his appearances at the 1985 and 1986 Forums. For each Annual Forum, Senator Durenberger was invited to address the APHA because of his position

on the Health Subcommittee of the Senate Finance Committee. Senator Durenberger discussed pending health care legislation at each Forum. In 1988, APHA paid Senator Durenberger directly for his speech, instead of paying Piranha Press, as it had in 1985 and 1986.

Charles D. Phillips

CHARLES D. PHILLIPS

SUBSCRIBED AND SWORN TO before me this 5th day of ~~January~~ February, 1990.

Anne Kenney

Notary Public

My Commission Expires: April 12, 1992

[SEAL]

" OFFICIAL SEAL "
ANNE KENNEY
NOTARY PUBLIC, STATE OF ILLINOIS
MY COMMISSION EXPIRES 4/12/92

ATTACHMENT A

AMERICAN PROTESTANT HEALTH ASSOCIATION

ANNUAL

WASHINGTON FORUM

APRIL 24 - 25, 1985

PHOENIX PARK HOTEL

WASHINGTON, D.C.

WEDNESDAY, APRIL 24, 1985

8:30 a.m.

Breakfast
Phoenix Park Hotel

Speaker:

REP. WILLIS GRADISON, JR.
(R OH)
Ranking Minority Member
Subcommittee on Health
Committee on Ways and Means
House of Representatives

9:30 a.m.

Speaker:

ROBERT J. RUBIN, M.D.
Executive Vice President
ICF, Inc.

Topic:

THE ECONOMIC IMPACT OF THE ADMINISTRATION'S FY86 BUDGET PROPOSALS ON APHA HOSPITALS

10:15 a.m.

Speakers:

PAUL RETTIG
Staff Director
Subcommittee on Health
Committee on Ways and Means
House of Representatives

EDMUND MIHALSKI
Deputy Chief of Staff
for Health Policy
Subcommittee on Health
Committee on Finance
United States Senate

Topic:

CAPITOL HILL HEALTH AGENDA IN 1985

11:15 a.m.

Briefing for Capitol Hill Visits

FREDERICK H. GRAEFE
APHA Washington Counsel

12:00 Noon

Luncheon, U.S. Capitol Building, Room S-211

Speakers:

SENATOR MARK ANDREWS
(R ND)
Member, Senate Committee on Appropriations

REP. RICHARD GEPHARDT
(D MO)
Member, House Committee on Ways and Means

SENATOR DAVE DURENBERGER
(R MN)
Chairman, Subcommittee on Health
Senate Committee on Finance

CAROLYNE K. DAVIS, Ph.D.
Administrator
Health Care Financing Administration, HHS

2:00 - 5:00 p.m.

Visits on Capitol Hill

5:00 - 7:00 p.m.

ANNUAL APHA RECEPTION
Room S 207
U.S. Capitol

THURSDAY, APRIL 25, 1985

8:30 a.m.

Breakfast
Phoenix Park Hotel

Speaker:

C. MCCLAIN HADDOW
Chief of Staff
Department of Health
and Human Services

9:45 - 11:45 a.m.

SYMPOSIUM ON
UNCOMPENSATED CARE

Presenters:

SHEILA BURKE, R.N. M.P.A.
Deputy Chief of Staff
Office of the Senate
Majority Leader

JAMES BENTLEY, Ph.D.
Association of American
Medical Colleges

DANIEL P. BOURQUE
Executive Director
National Committee for
Quality Health Care

WILLIAM J. COX
Vice President
Catholic Health Association

MONTE DU VAL, M.D.
President
American Healthcare Institute

LARRY GAGE, ESQUIRE
President
National Association of
Public Hospitals

MARY GREALY, ESQUIRE
Legislative Counsel
Federation of American
Hospitals

JACK OWEN
Executive Vice President
American Hospital Association

WILLIAM L. ROPER, M.D.
Special Assistant to the
President for Health Policy

PAUL F. UMBECK, D.D.
Chairman of the Board
Evangelical Health Systems

DONALD A. YOUNG, M.D.
Executive Director
Prospective Payment
Assessment Commission

12:00 Noon

Luncheon, U.S. Capitol
Building, Room S-120

Speaker:

THE HONORABLE
MARGARET M. HECKLER
Secretary of Health and
Human Services

2:00 p.m.

1985 FORUM CLOSES

AMERICAN PROTESTANT HEALTH ASSOCIATION

SUITE 311 / ONE WOODFIELD PLACE / 1701 EAST WOODFIELD ROAD / SCHAUMBURG, ILLINOIS 60195
TELEPHONE (312) 843-2701

ATTACHMENT B

Charles D. Phillips, Ed.D.
President

May 10, 1985

The Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

Personally, and on behalf of the board and the membership of the American Protestant Health Associaion, I want to thank you for participating in and contributing so substantially to APHA' Washington Forum. In addition to your outstanding awareness of the crucial issues we are facing, you reflect the very finest image of a dedicated public servant who is in touch with the pulse beat of both the grass roots citizen and government. Thanks for working so diligently to achieve your vital leadership role in health policy on behalf of the U.S. publics-citizens, providers and government.

I would be remiss should I not thank you for your very sensitive appearance of Senator Long during the luncheon. Neither inqenuity nor unlimited financial resources could have produced for my members the unique informal interplay of three distinguished U.S. Senators which occurred. You were the key player in the event. You gained even greater respect from our members with your gracious suggestion that we recognize Senator Long's service and health care with a special award.

Dave, again in closing, I want to thank you for crowding APHA into your schedule. I appreciate your concession on the honorarium for your appearance. Our check for $1,000.00 is enclosed.

Please continue to call on Fred Graefe when APHA can assist you.

Sincerely,

Charles D. Phillips

CDP:mf

May 10, 1985

The Honorable David Durenberger

cc: Howard J. Semingson
APHA Board of Trustees
Earl Dresser
Karen Struve
Carl Platou
Donald Mills
Wallace A. D. Brudvig
L. Melvin Conley
Gary French
Laurence E. Johnson
Fred Graefe

AMERICAN PROTESTANT HEALTH ASSOCIATION
1701 EAST WOODFIELD ROAD
SCHAUMBURG, IL 60195

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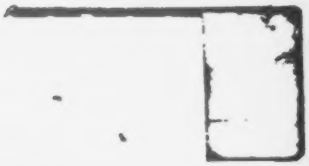
ATTACHMENT C



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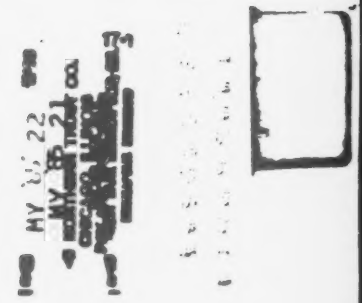

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(202) 857-4000

ATTACHMENT D

April 18, 1986

Charles D. Phillips, Ed.D.
President
American Protestant Health
Association
1701 East Woodfield Rd., #311
Schaumburg, Illinois 60195

Dear Charlie:

I would be remiss if I failed to thank you for your superb help during the APHA Annual Forum. We could not have had our success without your unstinting assistance.

We are committed to our speakers at the Forum for the following with regard to honoraria:

1. Congressman Bill Gradison - $1,500
2. Senator Dave Durenberger - $2,000
3. Congressman Bill Gray - $1,500
4. Mr. Chip Kahn - $500.

Since these are honoraria and not political contributions, the checks may be on the APHA account.

Under separate cover, I will be giving you a summary of our outstanding victory in the Senate Finance Committee with regard to tax-exempt bonds.

With every good wish, I remain

Yours very truly,

Fred

Frederick H. Graefe

FHG:hh

0

(6A)

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 16, 1986	Noon	Washington, DC	$2,000

Ok CBP
Washington Forum
Sen. Durenberger

Make check payable to
Piranha Press
4504 Excelsior Blvd
Minneapolis, MN 55416

Send Check to Fred Graefe

AMERICAN PROTESTANT HEALTH ASSOCIATION
1701 EAST WOODFIELD ROAD
SCHAUMBURG, IL 60195

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Charles S. Phillips

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631

ATTACHMENT E

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AFFIDAVIT

I, ANNE KELLY PLANNING, being duly sworn, do depose and state as follows:

1. I served as Senator David Durenberger's personal secretary and scheduler from approximately November 1983 through August 1985, which position included coordinating the Senator's schedule, except for the time he spent in Minnesota. I did not make any decisions about what events would be put on the Senator's schedule. I now am an attorney with Shaw, Pittman, Potts & Trowbridge. My office address is 2300 N Street, N.W., Washington, D.C. 20037.

2. I first became aware of the Senator's arrangement with his publisher, Piranha Press, sometime in 1984. I heard that this arrangement had been approved by the appropriate parties. I was aware of the fact that there were limitations on the amount of honoraria that a Senator could receive. However, it was my understanding that the speaking fees handled through Piranha Press were not honoraria. I further understood that the Senator's arrangement with Piranha Press enabled him to earn income that was not subject to the limits on honoraria income.

3. I recall attending one event that was held in the Hart Senate Office Building, I believe in early 1985, where Senator Durenberger autographed his books. I think that I may have reserved a room for this event. I do not recall any other book signing events in Washington, but vaguely remember some events in Minnesota. Aside from the referenced Washington event, I do not recall either Michael Mahoney or Gary Diamond ever asking me to schedule another book signing party for the Senator.

4. Senator Durenberger received numerous invitations each year to give speeches to various organizations. I placed all written invitations for speeches in a folder for Senator Durenberger's review. When telephone requests for appearances were received, I or another staff person wrote down the relevant information and included this request in the folder with the written invitations.

5. Senator Durenberger then returned the invitation folder to me with his notations on the invitation, reflecting whether he would accept the speech. Sometimes he would seek the guidance

SPECIAL
COUNSEL
HEARING
EX. 65

of a legislative aide as to whether or not he should speak to the group. If he ultimately accepted the speech and if the organization was paying a fee, he would also indicate whether the speech was to be treated as an honorarium speech or as a Piranha Press speech. For example, on a January 24, 1985 invitation from the American Medical Peer Review Association, Senator Durenberger wrote: "Ok-any honor? (go thru publisher)." A copy of this invitation reflecting the Senator's note is appended hereto as Attachment A. Attachment B is an invitation from the American Society of Internal Medicine, dated March 29, 1985, with the Senator's notation: "Yes Piranha." On occasion, Senator Durenberger would tell me, rather than noting on the invitation itself, that he would accept a speaking engagement. I would so note on the invitation letter.

6. I'm not sure why some speeches were selected to be Piranha Press speeches, while others were treated as honoraria events. I do not recall anyone ever calling or writing to me to specifically invite the Senator to promote his book(s). I came to understand that after Senator Durenberger had almost reached his limitation on honoraria income for 1985, most speeches for which he was to receive an honorarium were to be handled as Piranha Press speeches. For example, a March 4, 1985 invitation from Coopers & Lybrand has the notation "Ok," which I think is in Senator Durenberger's handwriting, and "Piranha Press" which appears to be in my handwriting. A copy of this invitation reflecting these notes is appended hereto as Attachment C. Similarly, Attachment D is a copy of an invitation from the Health Industry Manufacturers Association dated February 4, 1985, which includes the notation, "accept + tell Mahoney," which I think is my handwriting. I believe that I prepared a list entitled "Senator's 1985 Honoraria Speeches," a copy of which is appended hereto as Attachment E. At the end of the list is my handwritten note: "after this amount [$22,500] was collected, Mahoney took over w/speaking fees."

7. As a general practice after a speech was designated by the Senator as a book promotion speech, copies of the invitations would be sent to Mr. Mahoney in Minneapolis, Minnesota. It was my understanding that Mr. Mahoney would then contact the organization that issued the invitation

to arrange certain details of the appearance. Sometimes organizations that invited Senator Durenberger to speak called me, before Mr. Mahoney had contacted them, to find out if the Senator had accepted their invitation. In those instances, I typically told the caller that they would be contacted by Mr. Mahoney. On occasion, I would tell the caller that the Senator had accepted their invitation to speak, and that they would be contacted by Mr. Mahoney regarding certain arrangements.

8. On some occasions, organizations would telephone me after having received a telephone call or correspondence from Mr. Mahoney or Mr. Diamond to ascertain if Mr. Mahoney and Piranha Press had authority to arrange for Senator Durenberger's appearances. I informed the organizations that made these inquiries that Mr. Mahoney and the publisher represented the Senator.

9. These inquires sometimes were made by people who were surprised or confused by the contact from Diamond or Mahoney regarding the Senator's appearance. For example, some health groups that had invited Senator Durenberger to speak about health issues asked why they received a letter that referenced Senator Durenberger's book on defense policy.

10. Based on these phone calls and my conversations with Chip Kahn, I got the feeling that some organizations that spoke with Mr. Mahoney expressed unsettled feelings about this situation and that there was a perception that Mr. Mahoney was aggressive in negotiating certain details of the arrangement.

11. On January 12, 1990, I reviewed a list of the Senator's Piranha Press speaking engagements, which appears to have been compiled by Mr. Mahoney and which included a column entitled "Negotiated By." A copy of this list is appended hereto as Attachment F. My initials "AK" appear often throughout this column. However, I do not recall ever negotiating with an organization the fee to be paid for the Senator's appearance. I would simply handle the scheduling aspects of the appearance.

12. I was not involved in any of the Senator's financial matters. On occasion an organization called me to inquire where it should send the check for the Senator's speech. If the

speech had been designated a Piranha Press speech, I would inform the organization by telephone to make the check payable to Piranha Press and to send it to the publisher. At least once, I communicated this information to an organization in writing. For example, I wrote such a note to Dena Wilson of the American Waterways Operators, Inc. A copy of this note is appended hereto as Attachment G.

13. On January 12, 1990 I reviewed a telecopy dated March 22, 1985 from Mr. Mahoney. This telecopy appeared to be a draft of a letter which, when finalized, was to be sent to organizations before whom Senator Durenberger had agreed to speak on behalf of Piranha Press. The draft letter was transmitted with a cover page stating, "Please let us know your comments as soon as possible." Copies of the cover page and draft letter are appended hereto as Attachment H. I do not recall having previously received this document. I believe that the request for comments on the draft was intended for Senator Durenberger.

14. My name appears on what appears to be the form of the referenced letter from Piranha Press to organizations regarding Senator Durenberger's Piranha Press speeches. Copies of two such letters are appended hereto as Attachments I and J. Although I am a copy addressee on these letters, I do not recall receiving them or if I did, I did not pay attention to them because I knew they didn't contain information I needed. Although the letters state that the Senator's staff informed the organization that Piranha Press was the "publisher and promoter of Senator Durenberger's book(s)," I recall initially only informing organizations that they would be contacted by Michael Mahoney. I do not recall discussing the Senator's books during my conversations with organizations which invited the Senator to speak. I vaguely recall on a few occasions overhearing something in the office about getting books to one or more of the Senator's speeches. In addition, on February 1, 1990, I reviewed a letter dated April 9, 1985 addressed to me from Ms. Anne Patterson. A copy of this letter is appended hereto as Attachment K. This letter discusses an agreement to purchase the Senator's books in connection with one of his speeches. I do not recall this speech or the matters discussed in the letter.

15. I was not responsible for handling the reimbursement of the Senator's travel expenses. If I ever got any, receipts for these expenses, I would give the receipts to the Senator's bookkeeper, first Lori Krage, then Heidi Shaw. For example, I gave the Senator's receipts for a trip to Florida in March 1985 to Ms. Shaw with my handwritten note. Copies of these receipts and my note are appended hereto as Attachment K.

16. While I served as Senator Durenberger's personal secretary and scheduler, I arranged most of the Senator's trips to the Boston, Massachusetts area. I was aware that the Senator met with Dr. Armand Nicholi, in Concord, Massachusetts. On one occasion, I attached a note to a list that I had prepared of flights to Boston, which stated: "Should we arrange business - someone to pick-up flight." A copy of this note is appended hereto as Attachment L. This note reflects my understanding that the Senator wanted to arrange for business in the Boston area on the days he had appointments scheduled with Dr. Nicholi. I tried to coordinate his visits to Dr. Nicholi to coincide with speeches and business meetings in the Boston area.

17. The dates for the Senator's Boston business meetings and speeches were selected in various ways as they are for any speech. Some organizations requested that the Senator meet with them on a particular date. If he could not be in Boston on that date, I probably suggested that the Senator would be available on a different date when I knew he was scheduled to be in Boston to see Dr. Nicholi. If that date was not acceptable to the organization, the Senator might nonetheless accept the original invitation. Other times, the organization asked only to meet with the Senator on a date convenient to him, and I would generally try to offer a date when the Senator was scheduled to be in Boston to see Dr. Nicholi.

18. I believe Gordon MacKay, a lobbyist with New England Mutual Life Insurance Company, knew that Senator Durenberger wished to coordinate his visits with Dr. Nicholi with meetings in the Boston area. Mr. MacKay assisted in scheduling some business meetings for the

Senator in Boston. Jeanne Campbell, another lobbyist, who I think was somehow associated with Mr. MacKay, may also have arranged for some of the Senator's appearances in the Boston area.

19. I was never asked by Senator Durenberger or anyone else to make "cold calls" to the Boston area to arrange for an appearance for the Senator or otherwise to initiate or solicit an invitation from an organization in the Boston area. I do not recall ever telephoning any organization in the Boston area to inform them that Senator Durenberger would be available in Boston on a particular date and to ascertain whether the group would like to schedule a meeting with the Senator and pay his travel expenses.

20. It was customary that when an organization would ask the Senator to travel out of Washington, they would expect and offer to pay for his travel expenses. If the invitation did not specify, I may have on occasion asked a group whether they planned to pay for the Senator's travel.

Anne Kelly Planning
ANNE KELLY PLANNING

SUBSCRIBED AND SWORN TO before me this 1st day of February, 1990.

Dorothy C. Gettleman
Notary Public

My Commission Expires: Nov. 14, 1993

[SEAL]

AMPRA AMERICAN MEDICAL PEER REVIEW ASSOCIATION
440 FIRST STREET, N.W. • SUITE 510 • WASHINGTON, D.C. 20001 • (202) 628-1853

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Monday
Feb 25

January 24, 1985

ATTACHMENT A

The Honorable David Durenberger
SR 375 Senate Russell Office Building
Washington, DC 20510

Dear Senator Durenberger:

The American Medical Peer Review Association (AMPRA) has planned an invitational conference for major corporations for the business community to introduce the PRO program and its potential benefits for health care cost management in the private sector. As the architect of the PRO legislation, you recognize the importance of expanding PRO review beyond the Medicare program. Indeed, your legislation required PROs to make available their review services to the private sector.

On behalf of the American Medical Peer Review Association (AMPRA), I would like to cordially invite you to give a luncheon presentation on "PROs and the Private Sector". The meeting has been scheduled for Monday, February 25, at the Embassy Row Hotel, Washington, D.C.

I sincerely hope that your schedule will permit your participation in what promises to be an exiting meeting.

Sincerely,

Andy Webber

Andrew H. Webber
Executive Vice President

AHW/ml

OK
- any hmay?
(To discuss privately)

BERTEL NELSON, M.D.
MELVIN HERSHKOWITZ, M.D.
ALICE M. McKITTRICK, M.D.

INTERNAL MEDICINE
PHONE 202-223-4141

SUITE 300
916 NINETEENTH STREET, NORTHWEST
WASHINGTON, D.C. 20006-2198

6/— ?
Friends

March 29, 1985

ATTACHMENT B

The Honorable Dave Durenberger
United States Senate
375 Senate Russell Office Building
Washington, DC 20510

Dear Senator Durenberger:

The Washington, D.C. chapter of the American Society of Internal Medicine ~~is planning a meeting in June and is~~ hopeful that you could be our guest and share your thoughts with us regarding future direction of health care matters. I understand that you spoke at the national meeting of this association and were the highlight of the program.

Our Washington group is comprised of some 300 physicians, most interested in the changing medical agenda and aware of the joint role the government and our profession must play in the future.

I have purposely kept the scheduling of our meeting flexible to hopefully match your busy calendar. ~~Some~~ weekday evening during the first half of June would be fine. Our committee will be pleased to work out the scheduling details with your staff.

We do hope you can spend this time with us. Your presence would certainly add the right dimension to our meeting.

Sincerely,

Alice M. McKittrick M.D.

Alice M. McKittrick, M.D.
Chairman, Legislative Committee

AMM:ck

Fwd MCM

IBM) Fwd 833-6671

Coopers &Lybrand

certified public accountants

1800 M Street NW
Washington D.C. 20036

telephone (202) 822-4000
twx 710-822-0140
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in principal areas of the world

June 13 14
9:00 am

ATTACHMENT C

March 4, 1985

The Honorable Dave Durenberger
United States Senate
375 Russell Building
Washington, DC 20510

Dear Senator Durenberger:

On behalf of Coopers & Lybrand, I would like to invite you to speak at our Annual Industry Health Care Conference, June 13-14, 1985. The meeting will be held at the Radisson Mark Plaza Hotel, 5000 Seminary Road, Alexandria, VA.

The purpose of the conference is to provide an update for our partners and managers who deliver accounting, auditing, consulting, reimbursement, actuarial and tax services to the health care industry. As part of this educational effort, the Firm presents a program of significant public policy issues through a distinguished speakers series.

Part of this year's agenda will involve consideration of the Administration's budget proposals to restrain the growth of Medicare and Medicaid. We would benefit from your thinking about how Congressional action will affect future directions for health care and entitlement programs.

We have allocated an hour for your remarks and questions - from 9:00 a.m. to 10:00 a.m. on Friday, June 14. However, our agenda is flexible enough so that it can be adjusted to accomodate your schedule.

Coopers & Lybrand will pay you an honorarium of $2,000 for the presentation at the conference. Piranha Press

I certainly hope you can join us on June 14. At your convenience I would like to meet with Chip Kahn to provide further details about the program. You can reach me at 822-4226.

Sincerely yours,

William P. McHenry

William P. McHenry, Manager
Government Relations

cc: Greg Moses

ATTACHMENT D

President
Frank E. Samuel Jr

health industry manufacturers association **hima**

direct line (202) 452-8038

1030 fifteenth street nw • washington dc 20005-1598
(202) 452-8240

to Miami or West Palm (closer)

Clip

Mon 3/18

February 4, 1985

Anne: I am in the process of getting an answer. Clip

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

I would like to invite you to address the Health Industry Manufacturers Association's Tenth Anniversary Annual Meeting in Boca Raton, Florida on Monday, March 18.

As you know, HIMA represents more than 300 manufacturers of medical devices and diagnostic products. HIMA Chairman Dale R. Olseth (Medtronic, Inc.) and Board member Jerry Robertson (3M) hail from Minnesota. American Medical Systems' President, Robert E. Buuck, serves on HIMAPAC's Board of Trustees. Among others of the 14 HIMA companies with facilities in Minnesota are Frigitronics; Medical Inc.; Eli Lilly; St. Jude Medical; EMPI, and Angiomedics, Inc.

Accommodations would be provided for you and Mrs. Durenberger at the Boca Raton Hotel and we are prepared, as well, to offer an honorarium.

Our meeting lasts through Wednesday, March 20, and we invite you to stay with us as long as you can. A copy of the 1984 Program Book is enclosed to give you an idea of the type of program that is planned.

If you can be with us, Bette Anne Starkey, HIMA's Director of Congressional Relations, will coordinate details with your staff.

Sincerely,

Frank E. Samuel Jr.

Enclosure

accept + tell Mahoney

9:45 - 10:30 is best - later in am is possible
Meijer also invited you for weekend.

ATTACHMENT E

Senator's 1985 Honoraria Speeches

January 12, 1985

speech in Salt Lake City, Utah to the American Society of Internal Medicine contact: Rich Trachman 289-1700 $2K
RECEIVED $2K--1/24/85
DEPOSITED CHECKING 1/25/85

January 16, 1985

speech to the Pharmaceutical Manufacturers Association
contact: Dave Johnson 835-3483 $2K
RECEIVED 1/25/85
DEPOSITED CHECKING 1/25/85

January 17, 1985

lunch and speech with Johnson and Johnson, New Jersey
contact: Bert Levine
RECEIVED 2/6/85 $2K
DEPOSITED SAVINGS 2/7/85

January 24, 1985

small dinner/discussion with the National Venture Capital Association, Georgetown Club contact: Daniel Kingsley 528-4370
$1K
RECEIVED 1/28/85
DEPOSITED CHECKING 1/30/85

JAN TOTAL $7K

February 5, 1985

speech to the National Committee for Quality Health Care at the Madison Hotel contact: Daniel Bourque 861-0882 $2K
RECEIVED 2/26/85
DEPOSITED SAVINGS 2/26/85

February 6, 1985

remarks to the American Hospital Association's annual meeting (DD accepting honorary membership), Washington Hilton, contact: Karen Lockwood 638-1100 $2K
RECEIVED 2/19/85
DEPOSITED SAVINGS 2/20/85

February 7, 1985

speak to the Society of the Plastics Industry, Inc., Vista International Hotel speak 25 minutes and Q & A. re: TSCA contact: Lewis Freeman, Jr. 628-0270 hon. $1500.
RECEIVED 2/13/85
DEPOSITED SAVINGS 2/13/85

7:00pm speech to Piper Jaffray, re: potential tax legislationn and update, contact: Tad Piper 612/371-8260 exp + $1K
RECEIVED 2/26/85
DEPOSITED SAVINGS 2/26/85

February 12, 1985

speech to an undergraduate class at USC in Los Angeles contact: Dr. Larry Berg 213/743-8964 $2K

February 13, 1985

speech to the Northern California Chapter H.F.M.A. in Sacramento contact: Lawrence Nicholson 707/546-3210 x3415 $2K
RECEIVED $2K 2/19/85
DEPOSITED SAVINGS 2/20/85

February 15, 1985

speech to AMA's National Leadership Conference, Chicago
Contact: Dr. James Sammons 645-4300 hon. $2K
RECEIVED 2/28/85

February 27, 1985

speech to Singer PAC group, L'Enfant Plaza contact: David Metzner 553-6310 (I TOLD THEM THIS WILL GO THROUGH ACCOUNTANT-- $1K.)

February 28, 1985

speech to the Employers Council on Flexible Benefits, Mayflower Hotel contact: Bill Chip 393-7600 $2K MAHONEY

Feb total $12,500.
1985 total $19,500.
~~TOTAL ACCOUNTANT~~ $3K - to Mahoney
CUMULATIVE TOTAL ~~$22,500~~
22,500.

after this amount was collected, Mahoney took over w/ speaking fees.

ATTACHMENT F

January 6, 1985

DURENBERGER SPEAKING ENGAGEMENTS

Company/Group	Date	Negotiated By	Letter Sent	Amount Due	Amount Paid	Comments
Singer Company	2/27/85	AK	No	$1,000	$1,000	
Employers Council on Flexible Compensation	2/28/85	AK	No	$2,000	$2,000	
Health Care Facilities	3/01/85	AK	No	$1,000	$1,000	
Outpatient Ophthalmic Surgery Society	3/02/85	AK	No	$2,000		
National Multi Housing Council	3/04/85	AK	No	$1,000	-0-	Cancelled
Federation of American Hospitals	3/08/85	AK	No	$2,000	$2,000	
Foundation for American Communications	3/09/85	AK	No	$1,000	$1,000	
American Healthcare Systems	3/11/85	AK	No	$1,000	$1,000	
Brown University	3/13/85	AK	No	$1,000	$1,000	
Eastern Regional Conference of the Council of State Governments	3/14/85	--	No	-0-	-0-	
Health Industry Manufacturers Association	3/18/85	MCM	No	$4,000	$4,000	
American Psychiatric Association	3/18/85	MCM	No	$2,000		collection ltr 12/27

646

F15DSKAsak1211859

Company/Group	Date	Negotiated By	Letter Sent	Amount Due	Amount Paid	Comments
Council of State Housing Agencies	3/20/85	AK	No	$ 500	$ 500	
National Conference of Catholic Charities	3/20/85	AK	No	$ 250	$ 250	
Tobacco Institute	3/21/85	AK	No	$2,000	$2,000	
Washington Campus	3/25/85	AK	No	$1,000	$1,000	
American Hospital Supply Corporation	3/29/85	AK	No	$2,000	-0-	Cancelled
Council of Medical Specialty Societies	4/11/85	AK	4/04/85	$ 500	$ 500	
Palo Alto Medical Foundation	4/13/85	AK	4/04/85	$2,000	$2,110	
Pittsburgh Health Care	4/15/85	AK	No	$2,000	-0-	Cancelled
Valve Manufacturer's Association	4/16/85	--	No	$1,000	-0-	Cancelled
American Waterways Operators, Inc.	4/17/85	AK	4/04/85	$1,000	$1,000	
National Council on Alcoholism	4/19/85	MCM	4/12/85	-0-	-0-	
American Protestant Hospital Association	4/24/85	AK	4/04/85	$2,000	$1,000	
National Association of Chain Drug Stores	4/26 - 4/28/85	MCM	3/29/85	$5,000	$5,000	
Pfizer	4/28/85	AK	4/04/85	$2,000	$2,000	

	Company/Group	Date	Negotiated By	Letter Sent	Amount Due	Amount Paid	Comments
X	Rochester Area Hospital Corp.	4/30/85	MCM	4/12/85	$2,000		
	American Group Practice Association	5/02/85	AK	4/04/85	$2,000	$2,000	
X	Economic Club of Detroit	5/06/85					
X	Federation of American Hospitals -- National Lawyers Association	5/07/85	AK	4/04/85	$1,000		
	American Association for Respiratory Therapy	5/10/85	AK	4/04/85	$ 750	$ 750	Cancelled/ Refunded
	Salomon Brothers, Inc.	5/13/85	MCM	3/29/85	$5,000	$5,000	
	Bristol Meyers	5/13/85	MCM	5/06/85	$2,000	$2,000	a.m.
	CBEMA	5/15/85				$1,000	Noon
X	AMCPE and AAMD	5/16 - 5/17/85	MCM	5/06/85	$5,000		collection 12/27
	Massachusetts Mutual Life Insurance Co.	5/19/85	MCM	3/29/85	$4,000	$4,000	
	American Council for Capital Formation	5/23/85	MCM	4/29/85	$1,000	$1,000	
X	Federation of American Hospitals	5/23/85	MCM	4/29/85	$2,000		
	Health Care Financial Management Association	5/24/85	MCM	5/08/85	$3,000	-0-	Cancelled
	American Medical Association Auxiliary, Inc.	5/28/85	MCM		$3,000	$3,000	

	Company/Group	Date	Negotiated By	Letter Sent	Amount Due	Amount Paid	Comments
	Maryland Hospital Association	6/06/85	MCM	5/06/85	$2,000	$2,000	Cancelled/ Refunded
	Equitable	6/07/85	MCM		$2,500	-0-	Cancelled
	The Morgan Bank	6/07/85	MCM	4/29/85	$5,000	-0-	Cancelled
	University of Wisconsin World Affairs Seminar	6/09/85	MCM	5/13/85	$4,000	$4,000	
	D.C. Society of Internal Medicine	6/13/85	MCM	5/06/85	$ 500	$ 500	
	Coopers & Lybrand	6/14/85	AK	4/04/85	$2,000	$2,000	
	American Association of Equipment Lessors	6/14/85	MCM	6/14/85	$2,000	$2,000	
	California Blue Cross	6/27/85				-0-	Cancelled
	Russell Reynolds	6/28/85	MCM	5/31/85	$5,000	$5,000	Cancelled/ Refunded
	Hospital Association of Pennsylvania	8/12/85	MCM	6/15/85	$3,500	$3,500	No Show/ Refunded
*	SenTech Medical Inc.	8/22/85	MCM	8/22/85	$2,000		collection 12/87
	Council of Community Hospitals	8/27/85	MCM	7/17/85	$5,000	$5,000	
	John Hancock Life Ins. Co.	9/04/85	MCM	9/06/85	$1,000	$1,000	
	Jefferson County Medical Society	9/09/85	MCM			-0-	Cancelled

Company/Group	Date	Negotiated By	Letter Sent	Amount Due	Amount Paid	Comments
American College of Radiology	12/06/85	MCM	11/18/85	$2,000	-0-	Cancelled
American Society of Plastic & Reconstructive Surgeons					-0-	Cancelled
Miller & Schroder	To be set-up	MCM	6/15/85	$2,000	$2,000	
Chicago Council on Foreign Relations	On Hold					
Lockheed Corp	1/6/86	mcm	12/23/85	$2,000		will send c/c to D.D
TRW	1/8/86	mcm	12/23/85	$2,000		
Hughes Aircraft	1/8/86	mcm	12/23	$2,000		
AMA + Annberg Center for Health Services	1/6/86	mcm	12/27	$5000		
Northrup	1/7/86	mcm	12/23	$2,000		
Puerto Rico Hosp. Assoc.	12/30/85	mcm	12/23	$2500		

650

ATTACHMENT G

[redacted]

United States Senate

MEMORANDUM

Dena.

As per our conversation, please make the check out to Piranha Press & mail it directly to them

4504 Excelsior Blvd.
Mpls., MN 55416

Thank you.

Anne Kelly

ATTACHMENT H

CURTIN, MAHONEY & CAIRNS
A Professional Association
Attorneys at Law
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, Minnesota 55402
(612) 333-5411

TELECOPIER COVER LETTER

PLEASE DELIVER THE FOLLOWING PAGES

TO: NAME: Anne Kelly

ADDRESS:

TELEPHONE: 202-224-9486

FROM: NAME: Michael C. Mahoney

ADDRESS:

TELEPHONE: 612-333-5411

DATE: 3-22-85 TIME: 5:11

SPECIAL INSTRUCTIONS: Please let us know your comments as soon as possible.

Thank you

TOTAL NO. OF PAGES INCLUDING THIS COVER LETTER: 3

WE ARE TRANSMITTING ON THE FOLLOWING SPEED:

2 ___, 3 ___, 4 ___, 6___ (Min.)

IF YOU DO NOT RECEIVE ALL THE PAGES, PLEASE CALL OUR OFFICE AT (612) 333-5411 AS SOON AS POSSIBLE. THANK YOU.

Telecopier Phone: (612) 339-6962

C, M & C Operator: (T)

Our File Name:

Our File Number: ---

_____, 1985

PRELIMINARY DRAFT

_____
_____
_____

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear _____:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans. ~~so as to allow you to schedule another speaker.~~ However, in the event

F5BMCMsak0321852

Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

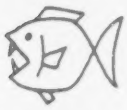
Very truly yours,

GARY DIAMOND, President

F5BMCMsak0321852

PIRANHA

ATTACHMENT I



PRESS

Gary L. Diamond
Publisher

April 4, 1985

Mr. Michael D. Bromberg
Executive Director
Federation of American Hospitals
1111 19th Street NW
Suite 402
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Bromberg:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the National Health Lawyers Association in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

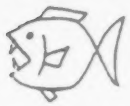
GARY DIAMOND, President

NATIONAL HEALTH LAWYERS ASSOCIATION
APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
May 7, 1985	10:45-11:15 a.m.	Washington, DC	$1,000

ATTACHMENT J

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 29, 1985

Mr. R. D. Wall
R. Duffy Wall & Associates, Inc.
Suite 400
1317 F Street, N.W.
Washington, DC 20004

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Wall:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before The Morgan Bank on June 7, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
bcc: Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
June 7, 1985	New York	$5,000

The Boca Raton Hotel and Club

The Boca Beach Club

501 EAST CAMINO REAL
BOCA RATON, FLORIDA 33432-6127

FOLIO-511015

PLEASE RETURN THIS PORTION

Boca Raton Hotel and Club
Boca Beach Club
501 EAST CAMINO REAL
BOCA RATON, FL 33432-6127

NAME (CHARGE TO)

STREET

CITY STATE ZIP

COMPANY CREDIT CARD NO

FOLIO-511015 BOCA RATON HOTEL

SEN D DURENBERGER
HIMA
1030 15TH STREET NW #1100
WASHINGTON DC 20005

ROOM NO	ARRIVAL DATE	ACCOUNT NO
965 IN	3/17/85	
I		
	OUT 3/18/85	
HIMA DM 1		

DEPARTURE	ACCOUNT NO	CURRENT BALANCE
031885		$267.24
965 D DURENBERGER		
CASS FOLEY		
HIMA		
1030 15TH STREET NW #1100		
WASHINGTON DC 20005		

MONTH	DAY	REFERENCE	DESCRIPTION	AMOUNT	BALANCE
ROOM		965	INT 3215.00	215.00	
SERV CHG				16.80	
TAX				14.55	
03	17	572	LONG DIST	1.00	
03	17	584	LONG DIST	1.00	
03	17	626	LOCAL CALLS	0.50	
03	17	735	LONG DIST	1.00	
03	17	3325	SURCHARGE	14.74	
03	17	340	LONG DIST	1.00	
03	17	5483	G-HALL REV	1.65	$267.24

GTS $267.24 SBCL1 $.00

$267.24

An Arvida Resort.
Owned by
VMS Realty Inc.

BALANCE DUE

TRANSFER TO CITY LEDGER

I AGREE THAT MY LIABILITY FOR THIS BILL IS NOT WAIVED AN AGREE TO BE HELD PERSONALLY LIABLE IN THE EVENT THAT TH INDICATED PERSON, COMPANY, OR ASSOCIATION FAILS TO PAY FO ANY PART OR THE FULL AMOUNT OF THESE CHARGES. PAST DU CHARGES WILL ACCRUE INTEREST AT THE MAXIMUM RATE PERMITTE BY LAW.

GUEST'S SIGNATURE _____

HIMA File

Heidi: They pd.
This is from DD's 3/17-18 Fla trip.
For i) financial disclosure
A

ATTACHMENT K

Diplomat Travel Service, Inc.

ITINERARY/INVOICE

ACCT. NO.	DATE	PAGE	INVOICE
		1	104082

NET 10 DAYS

SOLD TO

DISTRIBUTE TO

		FLIGHT/CL	SEAT	MEAL
		OT43F		BREAKFAS
		0192F		LUNCH

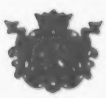
PLEASE RECHECK AT AIRPORT.

		$ 726.00
	TOTAL	$ 726.00

REQUESTED BY SEPERLY

5

Heidi - This is from the H. I. M. A. trip.
Under Dant
Anne



Boca Raton
Hotel and Club

Post Office Box 225
Boca Raton, Florida 33429-9982

TOLL FREE RESERVATION NUMBERS
OUT OF STATE: 1-800-327-0101
FLORIDA: 1-800-432-0150

RESERVATION TYPE	GUEST NAME	
CHANGE	SPW DAVID [illegible] FINKELSTEIN (01)	

FIRM NAME	ARRIVAL TIME	ARRIVAL DATE	DEPARTURE DATE
HIMA		FRI FAB 17,1989	WED FAB 22,1989

No. Rms	No. Adults	No. Children	No. Cribs	ROOM REQUEST	RATE	MEAL PLAN	
1	5		1	ONE CLOISTERS (Y)	$215.00	DM	HIMA

SPECIAL SERVICES	REMARKS
	SPEAKER

CONFIRMATION MESSAGE

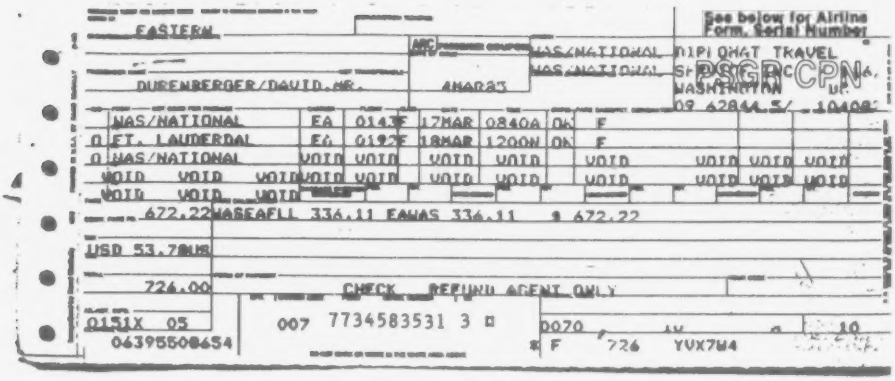
THANK YOU FOR TAKING THE TIME AND EFFORT TO ADVISE US OF THIS CHANGE IN YOUR REQUIREMENTS. PLEASE NOTE OUR TOLL FREE NUMBER FOR ANY FURTHER CHANGES OR INFORMATION.

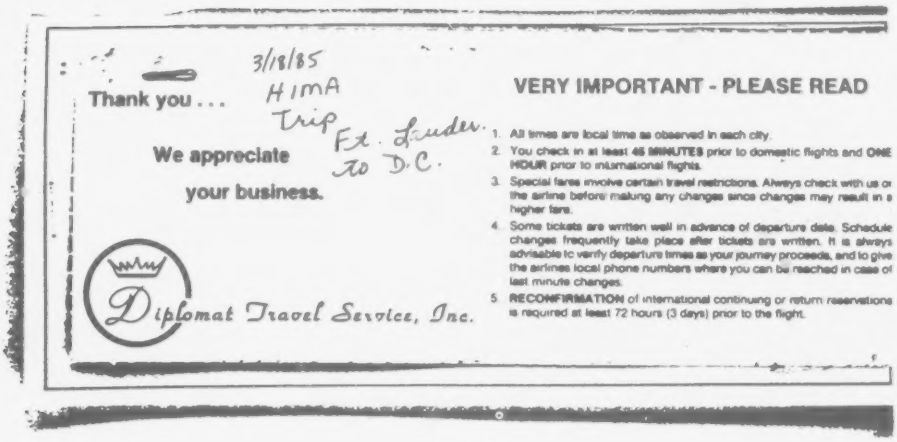
HIMA HIMA
ATTN CASS FOLEY
1030 15TH STREET NW #1100
WASHINGTON DC 20005

- BOCA RATON HOTEL AND CLUB NUMBER 1-305-395-3000.
- CHECK IN TIME AFTER 3:00 P.M.
- CHECK OUT TIME NOON.

PLEASE SEE REVERSE SIDE FOR IMPORTANT ADDITIONAL INFORMATION.

02-27-89


EASTERN
See below for Airline Form, Serial Number
DIPLOMAT TRAVEL
WASHINGTON
PASSENGER COPY
DURENBERGER/DAVID.MR.
4HAD3J
WAS/NATIONAL EA 0143F 17MAR 0840A OK F
FT. LAUDERDAL EA 0192F 18MAR 1200N OK F
WAS/NATIONAL
VOID
672.22
BASEAFLL 336.11 EAWAS 336.11 $ 672.22
USD 53.78MR
726.00
CHECK REFUND AGENT ONLY
0151X 05
06395508654
007 7734583531 3
0070
F 726 YVX7W4
10


3/18/85
HIMA
Trip
Ft. Lauder.
to D.C.
Thank you . . .
We appreciate
your business.
Diplomat Travel Service, Inc.
VERY IMPORTANT - PLEASE READ
1. All times are local time as observed in each city.
2. You check in at least 45 MINUTES prior to domestic flights and ONE HOUR prior to international flights.
3. Special fares involve certain travel restrictions. Always check with us or the airline before making any changes since changes may result in a higher fare.
4. Some tickets are written well in advance of departure date. Schedule changes frequently take place after tickets are written. It is always advisable to verify departure times as your journey proceeds, and to give the airlines local phone numbers where you can be reached in case of last minute changes.
5. RECONFIRMATION of international continuing or return reservations is required at least 72 hours (3 days) prior to the flight.

ATTACHMENT L

Arman Nicholi 617-369-1172 ©

United States Senate

MEMORANDUM

N 5:05 - 6:23 NW #376
N 5:15 - 6:28 DL 378

D 5:50 - 7:10 NY #80
N 6:00 - 7:15 NY # 60
N 7:20 - 8:35 NY #66

All nonstops to Boston

7:20 AM NYA 8:45 AM

N 2 - 3 20 NW # 309
D 3:05 - 4:30 ~~###~~ NY #79

Should we arrange business - someone to pick up flight.

ATTACHMENT K

ANNE M. PATTERSON

April 9, 1985

Miss Anne C. Kelly
Office of Senator Durenberger
154 Russell Building
Washington, D.C. 20510

Dear ACK:

I do hate to bother you by phone; I know you are ever so busy. So I will opt to bug you in a letter.

Massachusetts Mutual has cut a deal with Piranha Press to purchase 100 copies of NMNM instead of setting up a little stand for the Senator. Piranha-ha will be sending the books to your office for the Senator to "Dave" and date (5-20-85). In a few days I will have the address where the books should be sent in Florida. I should be the one to send them out so you won't have to worry about it at all. You can just let me know when they are all "Daved" and ready to go. (Actually, if the Senator wants, I am still pretty professional at the "Dave" and could take care of the whole thing!!!)

I am still holding on the flight arrangements for both Mike and the Senator until I hear from you. Of course, there is still plenty of time.

The dinner the evening of the 19th (Sunday) is going to be an intimate affair of about five of the big dogs from the insurance peeps, and Mike. When I get all of the names and vital statistics I will get them to you.

Otherwise, my life is going pretty well. Am hoping that your's is spiffy and you are remembering just how special you are to many people. I miss you.

Best,

Annie

AFFIDAVIT

I, **PHILLIP PORTE**, being duly sworn, do depose and state as follows:

1. I am the President of Porte, Stafford and Associates ("PSA"). My office address is 1050 17th Street, N.W., Suite 840, Washington, D.C. 20037. PSA is a lobbyist and consulting firm which represents a number of businesses in the health care industry. From 1978 until approximately June 1986, PSA represented the American Association for Respiratory Therapy ("AART") now known as the American Association for Respiratory Care.

2. The AART annually sponsors a legislative conference in Washington, D.C. The 1985 conference was held on May 9-11, and was attended by over two hundred individuals, the majority of whom were respiratory therapists. In connection with the 1985 conference, Sam Giordano, the Executive Director of AART, asked me to arrange for a keynote speaker. I selected Senator David Durenberger because of his position as Chairman of the Senate Subcommittee on Health of the Committee on Finance at that time.

3. By letter dated February 27, 1985, I invited Senator Durenberger to be the keynote speaker at the AART conference. In that letter, I also informed the Senator that the AART was able to offer a $750.00 honorarium. A copy of this letter is appended hereto as Attachment A.

4. Although I do not specifically recall, I believe that sometime thereafter I spoke with Ms. Anne Kelly of the Senator's staff, and that Ms. Kelly informed me that the Senator had accepted the AART invitation. By letter dated March 12, 1985, addressed to Ms. Kelly, I confirmed the Senator's acceptance of our invitation. A copy of this letter is appended hereto as Attachment B. I also confirmed the AART's previous offer of an honorarium of $750.00. As of that date, neither Ms. Kelly nor anyone else on the Senator's staff had informed me about the Senator's arrangement with Piranha Press, or of the existence of his book(s).

5. Sometime thereafter, I received a letter dated April 4, 1985 from Gary Diamond of Piranha Press. A copy of this letter is appended hereto as Attachment C. This letter erroneously states that I had inquired of Senator Durenberger's office regarding a "promotional appearance" by the

SPECIAL
COUNSEL
HEARING
EX. 66

Senator. The letter also requests that the AART make space available for the display and sale of the Senator's book. I discussed this letter on several occasions with Mr. Giordano. We agreed that I would telephone Piranha Press to discuss the letter, and specifically would try to get Diamond to withdraw his request for display space for the Senator's books.

6. Although I do not specifically recall, I believe that I thereafter spoke with someone at Piranha Press and was given the name and telephone of Michael Mahoney, in Minneapolis, Minnesota. Thereafter, I spoke with Mr. Mahoney and we agreed that, while it would be alright for the Senator to mention his book in the context of his speech, the AART would not make space available for the display or sale of that book. Thereafter, by letter dated May 3, 1985, I confirmed these arrangements with Ms. Lynn Blewett of Senator Durenberger's staff. A copy of this letter is appended hereto as Attachment D. The reference therein to Mike Maloney is in fact a reference to Mr. Mahoney. As the letter also reflects, Ms. Blewett previously had reassured me that, notwithstanding the reference in the Piranha Press letter to the Senator's book Neither Madman Nor Messiah, the Senator's speech would indeed focus on health care issues.

7. Approximately forty-eight hours before the scheduled event, I received a telephone call from a member of the Senator's staff. He/she informed me that the Senator would have to cancel his appearance. I do not recall the reasons given for this cancellation.

Phillip Porte

SUBSCRIBED AND SWORN to before me this 1 day of January, 1990.

Notary Public
My Commission Expires August 14, 1990
My Commission Expires:

[SEAL]

ATTACHMENT A

DAG MEET
Disc 4
P1

February 27, 1985

The Honorable David Durenberger
Chairman - Health Subcommittee
Committee on Finance
375 Russell Senate Office Bldg.
Washington, DC 20510

Dear Senator Durenberger:

On behalf of the American Association for Respiratory Therapy (AART), I would like to cordially invite you to be the keynote speaker at the AART annual Washington, DC legislative conference May 9-11. While there is some flexibility in the program, our first choice is for a luncheon speech on Friday, May 10th.

Approximately 300 respiratory therapy managers, hospital administrators, and physicians attend the program. Keynote speakers at recent AART meetings have included Senators Robert Dole, Max Baucus, Patrick Moynihan, Barry Goldwater, and Congressmen Henson Moore, Ron Wyden and Bill Gradison. We would be proud to add you to the list of influential health policymakers who have participated in our programs.

The subject matter is generally left to the speaker, but most choose to discuss issues directly related to health care. As the meeting gets closer, we will be glad to provide you with detailed information about the cross section of attendees as well as background on their legislative and regulatory concerns. For your participation, the AART is able to offer a $750 honorarium.

So that we might finalize our program as soon as possible, I would appreciate hearing from you in the near future.

And, of course, congratulations on retaining your chairmanship.

Sincerely,

Phillip Porte
President

PLP/cs

ATTACHMENT B

#4 p3

March 12, 1985

Ms. Ann Kelly
Office of Senator David Durenberger
375 Russell Senate Office Bldg.
Washington, DC 20510

Dear Ms. Kelly:

This letter is to confirm the Senator's participation in the American Association for Respiratory Therapy annual Washington Conference on Legislation and Regulation. Senator Durenberger is scheduled to be our keynote speaker at the Friday May 10th luncheon. The luncheon is scheduled for 12:15 pm. We would be glad to provide transportation to and from the Senate. We are pleased to offer the Senator a $750 for his services.

If there are any questions concerning the conference, please do not hesitate to contact me. I know the Association looks forward to hearing your remarks.

I will be in touch with you to work out any details as the conference date approaches.

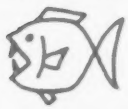
Sincerely,

Phillip Porto
President

PLP/pd

ATTACHMENT C

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 4, 1985

Mr. Phillip Porte
President
Phillip, Porte & Associates, Inc.
3845 North 26th Street
Arlington, VA 22207

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Porte:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Association for Respiratory Therapy in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

CALLED
4/25
4/25
4/26
4/30

Mike Nimmesley
[illegible] 4/11

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

AMERICAN ASSOCIATION FOR RESPIRATORY THERAPY
APPEARANCE SCHEDULE

Date	Place	Amount
May 10, 1985	Washington, DC	$750

ATTACHMENT D DRGMEET P.8 DISC 4

May 3, 1985

Ms. Lynn Blewett
Office of the Honorable David Durenberger
154 Russell Senate Office Bldg.
Washington, DC 20510

Dear Lynn:

Here is a copy of the letter from Piranha Press. Mike Maloney called back at long last Wednesday afternoon and he and I have reached an agreement: it is perfectly okay for the Senator to mention his new book in the context of his speech, but we both agreed it would be acceptable to skip on the booth.

In terms of the context of his speech, the attached letter (please ignore my notes scribbled on it) indicates, "Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen nor Messiahs..." we assumed that he would not be talking about health. I am glad you have reassured me that his speech will indeed focus on health care.

I feel much better having talked with Mike and look forward to a productive meeting. I'll be talking with Anne next week about specific logistics.

Thanks again.

Phillip Porte
President

PLP/cs

Affidavit

I, Jimmie R. Powell, being duly sworn, do depose and state as follows:

1. I have been with the staff of the Senate Committee on Environment and Public Works since August, 1985. My home address is 9404 Talisman Drive, Vienna, Virginia 22182. From 1983 to 1985, I served as Legislative Director to Senator Dave Durenberger. From 1981 to 1983, I was Staff Director of the Subcommittee on Intergovernmental Relations of the Senate Committee on Governmental Affairs.

2. In 1985, while I was a member of Senator Durenberger's staff, I was aware of his arrangement with a publisher, Piranha Press. I was concerned by Senator Durenberger's involvement with Mr. Mahoney and Piranha Press. I was aware that Mr. Mahoney asked groups to pay in excess of the $2,000 per appearance limitation on honoraria for the Senator's appearances. I was concerned because groups asked to pay a fee greater than $2000 were well aware of the honoraria limit and expressed dismay at the request for higher fees. I learned of the dismay through conversations with other staff. I was also concerned about an arrangement which would have the appearance of avoiding the overall limitation on honoraria income. I was aware that the F.E.C. had been asked for and had provided an opinion indicating that the arrangement did not violate F.E.C. rules.

3. I do not believe that anyone set out to publish a book in order to earn income for the Senator. After the 1982 election, the Senator put considerable effort into writing a book on "changing the role of government" which would reflect an approach to government which he believed was unique to his experience as a Minnesota politician. He hired a ghost writer and several chapters of that book were produced. I was not involved in the decisions which led up to publication of Neither Madmen nor Messiahs, but it was a legitimate book which had received good press when released previously as two white papers and which was reviewed as a book by the Minnesota press.

4. The Senator wanted to be a national spokesman on health care policy and sought every opportunity to speak or write on his health care policy ideas. His principal interest was in building his image as the central figure in health care policy in the Congress. That was the purpose of the book-writing effort and of an effort to establish a foundation that would fund health care research in which I was involved. I do not believe that the publishing contract was a deliberate effort to "beat the system".

SPECIAL
COUNSEL
HEARING
EX. 67

5. On the personal side, he did not have the resources to live the role which the Washington world defined for him. He is an attractive, bright, liberal Republican, from Minnesota who was willing to work hard on some very tough public policy issues. He had to compete to be heard in an institution with many members personally well off. He did not have any significant financial assets and borrowed money during his first few years in the Senate to meet living expenses. He does not deal well with the large or small problems of every day life. He would simply escape from them into work in the Senate and travel in Minnesota. The personal and financial problems mounted to the point that he was essentially unable to solve them with the resources at his disposal.

6. During the period between Tom Horner's departure and the decision to hire Doug Kelly, I became involved in some of these matters. I found that the financial affairs of the office were in disarray with bills unpaid for many months. There were also personal matters which had a profound impact on the Senator's life and the lives of some staff. In addition to taking over the chairmanship of the Intelligence Committee, hiring a new administrative assistant and restructuring the office, these were the principal matters of concern during this period. The publishing contract with Piranha Press was a troubling matter, but not the principal focus of concern at this time.

7. My understanding of the scheduling procedures with respect to the publishing contract is that when an organization invited Senator Durenberger to speak and offered an honorarium payment, the invitation was forwarded to Michael Mahoney and arranged as a Piranha Press appearance. If no honorarium payment was available, the Senator's personal secretary and scheduler, Anne Kelly, handled the appearance.

8. I recall on one occasion receiving a telephone call from Mr. Mahoney, who was scheduling a speech for the Senator. Mr. Mahoney asked me how much I thought the organization that had invited the Senator to speak would be willing to pay for the Senator's appearance. I did not provide Mr. Mahoney with any information and refused to make a suggestion, because I did not want to become involved with the arrangement with Piranha Press.

9. I believe that other members of Senator Durenberger's staff were also concerned by the Senator's dealings with Piranha Press. I had discussions with both Tom Horner and Chip Kahn in which we shared our concerns about the appearance created by the relationship with the publisher and the trouble that it could cause the Senator. Mr. Kahn informed me that he had received many complaints from organizations in the health field about Mr.

Mahoney and Piranha Press arrangements. I do not recall ever sharing these concerns with the Senator directly.

10. I recall during my tenure on Senator Durenberger's staff a suggestion by a consultant hired to recruit a new administrative assistant that an opinion by the Ethics Committee with respect to the publishing contract might be helpful. I agreed, but I did not take action to follow through on the suggestion. Appended hereto as Attachment A is a copy of a draft letter to the Ethics Committee, dated April 8, 1985, with a telecopier cover letter from Mr. Mahoney addressed to me. I do not recall receiving this letter. Other than my failure to follow through on the suggestion of the consultant, I do not recall whether a letter was sent to the Ethics Committee, and if not, why not.

11. I resigned from Senator Durenberger's personal staff effective in August of 1985. While one of the factors that contributed to my decision to leave was the Senator's arrangement with Piranha Press, there were several other factors of more significance that caused my resignation. As a staff person with the Committee on Environment and Public Works, I continue to be associated with Senator and prepare materials for him on some environmental issues. I continue to admire his ability as a legislator and his willingness to take the heat to do what is right in matters of public policy.

Jimmie R. Powell

Subscribed and Sworn before me this 2nd day of February, 1990.

Notary Public

NOTARY PUBLIC
DISTRICT OF COLUMBIA

My Commission Expires: _____

[SEAL]

MY COMMISSION EXPIRES APRIL 14, 1994

Sent ®

ATTACHMENT A

CURTIN & MAHONEY, P.A.
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, MN 55402
(612) 333-5411

TELECOPIER COVER LETTER

PLEASE DELIVER THE FOLLOWING PAGES

TO:

NAME: Jim Powell

ADDRESS: Senator Durenberger's office

TELEPHONE: 202-224-9486

FROM:

NAME: Michael Mahoney

ADDRESS:

TELEPHONE: 612-333-5411

DATE: 4-11-85

TIME: 9:46

SPECIAL INSTRUCTIONS:

TOTAL NO. OF PAGES INCLUDING THIS COVER LETTER: 2

WE ARE TRANSMITTING ON THE FOLLOWING SPEED:

2___, 3___, 4___, 6 min.___

IF YOU DO NOT RECEIVE ALL THE PAGES, PLEASE CALL OUR OFFICE NUMBER (612) 333-5411 AS SOON AS POSSIBLE. THANK YOU.

Telecopier Phone: (612) 339-6962

C & M Operator: (1)

Our File Name and No:

PRELIMINARY DRAFT

April 8, 1985

Senate Ethics Committee
_____
_____

DURENBERGER STIPEND CONTRACT

Dear _____:

Out of an abundance of caution I wish to advise you of the contract I have entered into with my publisher and secure from you any interpretation you may have differing from the opinions which I have previously received.

Briefly, I have entered into a contract with Pirahna Press (the "Publisher") whereunder the Publisher has the exclusive right to publish my books (and has done so with respect to one of my proposed books) and whereunder the Publisher has agreed to pay me a stipend per year for promotion of my books. Under this arrangement I make various appearances before various groups in promotion of my book(s) who in turn pay my Publisher various amounts and at the end of each quarter my Publisher pays me one-quarter of my annual stipend together with royalties from the sales of my book(s).

I have been advised that the only limitations on receipt of income from appearances are those found in the Federal Election Campaign Act ("FECA") and under the 30% honoraria limitation amendment ("Pub. L. 98-63"). I have received a favorable opinion from the Federal Election Commission and my legal counsel to the effect that the stipend my Publisher will pay me does not constitute honorarium income under the FECA or Pub. L. 98-63. Copies of these opinions are attached.

As I indicated above, out of an abundance of caution I wish to apprise you of this arrangement and if you believe that this arrangement is contrary to any law, rule or interpretation that you are aware of, that you will so advise me. Until and unless I hear to the contrary I will assume that the advice I have received from the Federal Election Commission and my counsel is correct and that I may carry out the terms of my contract with my Publisher.

Very truly yours,

DAVE DURENBERGER
USS

Enclosure

F5CMCMsak0408853

AFFIDAVIT

I, GALEN D. POWERS, being duly sworn, do depose and state as follows:

1. I am a principal in the law firm of Powers, Pyles & Sutter, P.C., formerly known as Powers, Pyles, Sutter & O'Hare. My office address is 1015 Eighteenth Street, N.W., Ninth Floor, Washington, D.C. 20036. I was a member of the National Health Lawyers Association Board of Directors in 1985. The NHLA, which has approximately 6,000 members, offers seminars and publishes information in the health law field and provides other educational opportunities for its members.

2. I invited Senator David Durenberger to speak at the NHLA's Seminar on Capital Finance for Health Care Facilities to be held on March 1, 1985 in Miami, Florida. My letter of invitation, dated November 8, 1984, asked the Senator to speak on then pending legislative proposals regarding Medicare. A copy of this invitation letter is appended hereto as Attachment A. I invited Senator Durenberger to address the NHLA program because at the time he was the Chairman of the Health Subcommittee of the Senate Finance Committee.

3. My invitation letter included an offer of a $1,000 honorarium and reimbursement of expenses. I have arranged other events at which Members of Congress have spoken and were paid honoraria. The honorarium which I offered to Senator Durenberger on behalf of the NHLA for his appearance and speech before the NHLA's Seminar was similar in purpose to the honoraria provided by NHLA to other Members of Congress.

SPECIAL
COUNSEL
HEARING
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4. Senator Durenberger's speech on March 1st focused on then pending legislation relating to tax exempt bonds and health care issues before the Senate Finance Committee. I took handwritten notes of portions of the Senator's speech. A copy of these notes is appended hereto as Attachment B.

5. On March 26, 1985, I wrote to Ms. Jeannie Johnson, the Director of Programs for NHLA and my contact for the Seminar, to instruct her to have Senator Durenberger's honorarium payment of $1,000 sent to Piranha Press. A copy of this letter is appended hereto as Attachment C. My practice in arranging for appearances by Members of Congress is to contact a staff member after the event to discuss details of the payment of the honorarium. Therefore, I assume I spoke with a representative of Senator Durenberger (whose name I cannot recall) after the March 1st Seminar and I assume I was told to send the check for the Senator's appearance to Piranha Press.

6. I used the word "honorarium" in my March 26th letter to Ms. Johnson because I considered the payment to be a traditional honorarium, despite the fact that it was paid to a third party. Members of Congress often ask for their honoraria to be paid to third parties, including for example foundations, and I viewed the payment to Piranha Press as consistent with this practice. A copy of the NHLA check made payable to Piranha Press and dated March 29, 1985 is appended hereto as Attachment D.

7. The law firm of Powers, Pyles, Sutter & O'Hare paid for Senator Durenberger's airfare in connection with his appearance at the NHLA Seminar on March 1st. By letter dated March 26, 1985

to Ms. Johnson, Ms. Lanii Benston, the administrator of Powers, Pyles, Sutter & O'Hare, asked the NHLA to reimburse the firm for this payment in the amount of $716. Copies of this letter and the invoice from the travel agency are appended hereto as Attachment E. I believe that the firm received reimbursement in this amount from the NHLA.

GALEN D. POWERS

SUBSCRIBED AND SWORN TO before me this 2nd day of May 1990.

E Lanii Benston
Notary Public

My Commission Expires: _____

[SEAL] E. LANII BENSTON
NOTARY PUBLIC DISTRICT OF COLUMBIA
My Commission Expires August 31, 1992

POWERS PYLES SUTTER & O'HARE
ATTORNEYS AT LAW
SUITE 730
1800 CONNECTICUT AVENUE, N. W.
WASHINGTON, D. C. 20009

GALEN D. POWERS
JAMES C. PYLES*
RONALD N. SUTTER
PATRICK M. O'HARE
GUY COLLIER
JOHN J. MILES
DIANE S. MILLMAN
ANN HASTINGS SWETT
MARK R. FITZGERALD

*MEMBER OF TENNESSEE AND MARYLAND BARS

TELEPHONE
(202) 466-6550
(202) 296-9243

November 8, 1984

The Honorable Dave Durenberger
Russell Senate Office Building
Constitution Avenue, between
Delaware Avenue and First Street, N.E.
Washington, D.C. 20510

Dear Senator Durenberger:

The purpose of this letter is to invite you to be the luncheon speaker at a program on Capital Finance for Health Care Facilities that will be sponsored by the National Health Lawyers Association and held in Miami on February 27 and 28, and March 1, 1985.

The National Health Lawyers Association has about 3000 members and throughout the year sponsors educational programs on topics of interest to lawyers in the health care field. We anticipate, based on our experience last year when Congressman Gradison was the luncheon speaker, that about 200 people will enroll for the seminar. The audience will be composed of investment bankers, personnel from bond issuing authorities, chief executives and chief financial officers of hospitals and other health care institutions, lawyers representing those institutions, bond counsel, and underwriters' counsel.

This audience would be keenly interested in hearing your views on Congressional considerations in changing to a new capital payment system under Medicare.

We would be pleased to have you speak at lunch on Friday, March 1, so that you would probably not miss a legislative day. You would be the only speaker from the Congress. In addition to reimbursing your expenses, we would be pleased to provide a $1,000.00 honorarium. We know you have a very busy schedule, but would hope that you could devote about 30 minutes to prepared remarks and another 10 to 15 minutes to questions from the audience.

ATTACHMENT
A

ALL STATE LEGAL SUPPLY CO

Please let me know if there is any other information that I can furnish you. We hope to receive an early and favorable response.

Sincerely,

Galen D. Powers

GDP/dj

1.25 mil in medicare admissions to be cut in next 2 years under PRO contract

Durenberger voted Monday mark of 19 + 17 on Feb 6

S + P investigating 3 hospitals in Cleveland not awarded Blue Cross PRO contracts — Lakewood (1 of noncontract hospitals) has reduced staff by 120 FTE's because of drop in patient volume

25 Blues RPO's

Durenberger says don't pick on one industry

Cash bonuses for those who use plan - Blues

Sheriff of Calcd - Thursday

# of hospital bond issues getting A- or better in 84 up S & P went down 81% in 84 to 76% in 84 - 44% of issues were covered bond insurance compared w/ 109 in 83 - 74% got rating based on bank letter of credit

Iowa Hospital Assn is legislation for 2.6 mil overcharge fund for 97 rural hospitals — rural hospitals to close 26 923 mil because of prospective payment

Dean Witter consolidating corporate + municipal hospital finance departments

Durenberger would be leading health conscious if he had been proposed athlete

64 bills introduced in Medicare for 1986

POC - $3 per share to Hanson but 19 per share when it went up

insurance for writers - North Star + Lloyds

ATTACHMENT B

~~Shati could do~~ — I have asked that the chairs be put on the ~~porch~~ + the ga - be put on the golf c ~~cart~~
PPO 4:00 O'Clock Fri —

announcement on Faddoley
Gaten // I could not be able to trace down ~~assu~~
that he has been hired by WSJ
to write "Wall Street" column

Announcements:

- Evaluations & their importance to program development

- Duenberger lunch on Friday

- Mike Tichon's workshop on Fraud & Abuse will be given only once → Thursday, 4:15 – 5:15. Not repeated on Friday

(Remember Robert Jacobs is substituting for Ziglar in your introductions)

- Neil Budnick's copies of slides will be available during coffee break at registration

(1) ~~It's~~ a commodity
unsubsidized product
(2) those who need insurance
could get it
those who
can get it
don't need

POWERS, PYLES, SUTTER & O'HARE
ATTORNEYS AT LAW
SUITE 730
1100 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036

TELEPHONE
(202) 466-6550
(202) 296-0243

GALEN D. POWERS
JAMES C. PYLES*
RONALD H. SUTTER
PATRICK K. O'HARE
GUY COLLIER
JOHN J. MILES
MARY SUSAN PHILP
ANN HASTINGS SWETT
MARK R. FITZGERALD
DAVID C. BECK**

*MEMBER MARYLAND AND TENNESSEE BARS ONLY
**MEMBER MASSACHUSETTS BAR ONLY

B1 3.29.85
H 3267
$ 1000.00

March 26, 1985

Ms. Jeanie Johnson
Director of Programs
National Health Lawyers Association
522 21st Street, N.W.
Suite 120
Washington, D.C. 20006

Re: Capital Finance and Joint Ventures Seminar

Dear Jeanie:

An honorarium of $1,000.00 should be paid for Senator Durenburger's speech to:

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

The check should be sent to the attention of Gary Diamond.

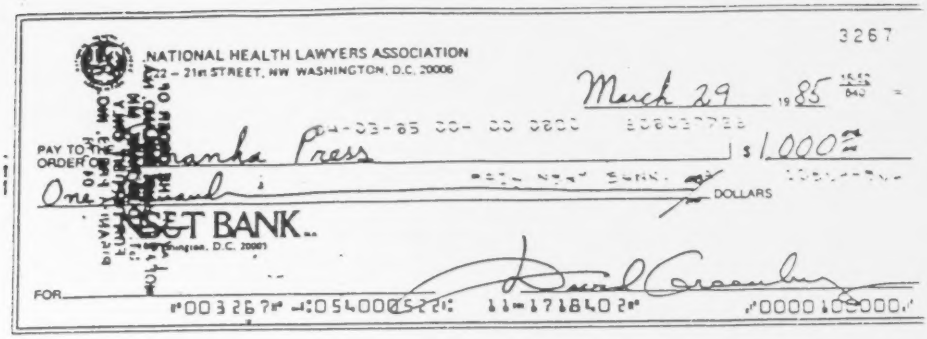
Thanks for your assistance.

Sincerely,

Galen D. Powers

GDP/dj

ATTACHMENT
C



ATTACHMENT D

Durenberger

POWERS PYLES SUTTER & O'HARE

ATTORNEYS AT LAW
SUITE 700
1100 CONNECTICUT AVENUE N.W.
WASHINGTON D.C. 20036

TELEPHONE
(202) 466-6550
(202) 296-8243

DALEN C. POWERS
JAMES C. PYLES*
RONALD N. SUTTER
PATRICK A. O'HARE
GUY COLLIER
JOHN J. MILES
MARY SUSAN PHILP
ANN HASTINGS SWETT
MARK A. FITZGERALD
DAVID C. BECKER**

*MEMBER MARYLAND AND TENNESSEE BARS ONLY
**MEMBER MASSACHUSETTS BAR ONLY

March 26, 1985

A 3.29.85
5271
$ 716.00

ATTACHMENT E

Ms. Jeanie Johnson
Director of Programs
National Health Lawyers Association
522 21st Street, N.W.
Suite 120
Washington, D.C. 20006

Dear Jeanie:

Please find attached the travel invoice in the amount of $716.00 (the cost of coach roundtrip airfare) for Senator Durenberger's trip to Miami on March 1, 1985, to attend the 1985 NHLA Capital Finance and Joint Venture Seminar. Please make your check payable to Powers, Pyles, Sutter & O'Hare.

Sincerely,

Lanii Benston
Administrator

LB/dj

Enclosure

ATTACHMENT
E
AG-STATE LEGAL SUPPLY CO.

Pegasus Travel

1906 Sunderland Place, N.W. • Washington, D.C. 20036 • Phone: (202) 234-7774 • Cable: PEGASUS

INVOICE/ITINERARY ASTA

REMITTANCE COPY

RECONFIRM RETURNING AND CONTINUING RESERVATIONS 72 HOURS IN ADVANCE FOR INTERNATIONAL FLIGHTS AND SUGGEST 48 HOURS IN ADVANCE FOR DOMESTIC FLIGHTS
CAUTION: TICKETS HAVE VALUE IF UNUSED, PLEASE RETURN FOR CREDIT OR REFUND

DURENBERGER/DAVE SEN

POWERS PYLES SUTTER AND OHARE
1100 CONN AVE NW
WASHINGTON DC 20036
SUITE 730

DATE: FEB 26 1985 2584

AIRLINE	FLIGHT	CL	DATE	FROM	TO	DEPARTS	ARRIVES	STAT
ASTERN	195	F	1MAR	WAS NATIONAL	MIAMI FLA.	830A	1049A	OK
SEAT 2B			FRI 72S NONSTOP		BREAKFAST			
ASTERN	546	F	1MAR	MIAMI FLA.	TAMPA/STPETERS	230P	321P	RQ
			FRI 72S NONSTOP					
URFACE			SURFACE		SURFACE			
ORTHWEST	70	F	3MAR	MPLS/ST PAUL	WAS NATIONAL	605P	915P	OK
			SUN 72S NONSTOP		DINNER			

AIR FARE 662.97 TAX 53.03 TOTAL 716.00
TOTAL INVOICE $716.00

NVOICE NUMBER 2584
AYMENT - AGENTCHECK

URENBERGER/DAVE SEN
HARGE ACCOUNT--NHLA

TICKET 0077733568674

TICKETED IN FIRST CLASS*

A546 for FIRST CLASS is highest priority waitlist, CONFIRMED SPACE on EA546 is in coach class--SEAT 12D

70-A non-smoking aisle seat has been requested

AFFIDAVIT

I, G. GREGORY RAAB, Ph.D., being duly sworn do depose and state as follows:

1. I am the Director of Public Affairs for Medtronic, Inc. My business address is 2000 L Street, N.W., Suite 200, Washington, D.C. 20036. I have been employed by Medtronic since 1984. Medtronic, a public corporation headquartered in Minneapolis, Minnesota, is the world's largest manufacturer of cardiac pacemakers. Both Dominique M. Colon, who has worked with me at Medtronic since 1985, and I are registered to lobby on behalf of Medtronic.

2. Prior to joining Medtronic, I was awarded a fellowship by the American Political Science Association and was assigned to work with Senator Max S. Baucus as his Legislative Analyst for Health. I held that position for two years. I previously was employed by the Health Care Financing Administration.

3. By letter dated June 6, 1986, I wrote to Senator David Durenberger to invite him to speak at a conference being organized by the Medtronic division that is responsible for the distribution and sale of pacemakers. A copy of that letter is appended hereto as Attachment A. The conference was intended to educate Medtronic's customers on physician peer review of cardiac pacemaker procedures by Peer Review Organizations (PROs). Senator Durenberger had authored a bill that authorized physician PROs to review hospital admissions of medicare beneficiaries. One type of admission reviewed by PROs under federal regulation related to implants of cardiac pacemakers. Because of his role as author of the bill, Senator Durenberger was selected to speak for the referenced Medtronic conference.

4. Medtronic is a large employer in the Senator's home district and leading manufacturer of medical equipment and shared interests in health care issues of importance to the Senator. In my June 6 letter of invitation, I stated Medtronic's willingness to pay the Senator an honorarium. It was my view that any honorarium should be in the range of between $500 and $2,000.

SPECIAL
COUNSEL
HEARING
EX. 69

5. At the time I extended the invitation to Senator Durenberger, I may have known that he had published a book. However, this fact did not play a role in the decision to invite him to appear at the conference.

6. I cannot recall if anyone from my office made a preliminary phone call to the Senator's staff prior to my sending the June 6 letter. It is possible that I called Jodi Mathison before sending this letter to find out if she handled the Senator's schedule for his out-of-town engagements. After sending the letter, I turned the matter over to Ms. Colon of my staff. Ms. Colon kept me informed of the status of the conference and the arrangements for Senator Durenberger's appearance. I recall that during my conversations with Ms. Colon, I was primarily concerned with whether the Senator was available to speak at the conference.

7. On June 27, 1986, Ms. Colon spoke to Michael Mahoney, an attorney involved in arranging the Senator's schedule. She reported her conversation with Mahoney to me, and documented the substance of the conversation in a memorandum dated June 30, 1986. A copy of the memorandum is appended hereto as Attachment B. It is my understanding that Mr. Mahoney told Ms. Colon that the Senator's fee would be $5,000 and that this amount was inflexible.

8. I called Kris Johnson, who at the time was the Vice President of Corporate Affairs at Medtronic. She is now the Vice President and General Manager of the Tacharhythmia Division of Medtronic. I was aware that Ms. Johnson knew Senator Durenberger, and I reported to her the substance of Ms. Colon's conversation with Mr. Mahoney. I recall that Ms. Johnson expressed dismay that Medtronic's invitation to the Senator was not handled by his personal staff. She agreed that in light of the inflexibility of the $5,000 fee, plans for including the Senator in the conference program should be abandoned.

9. I did not call anyone on the Senator's staff or at Piranha Press to inform them that Medtronic, Inc. had decided not to move forward with arrangements for the Senator's appearance. I do not know who, if anyone, ultimately spoke at the conference.

10. I am a member of the Health Executives Roundtable, a group of Washington, D.C. based lobbyists and executives in the health care field, which meets monthly. During one meeting, I heard that Senator Durenberger had published a book and that he was using honorarium events to promote and market the book. I cannot recall specifically who told me this.

11. I did not invite Senator Durenberger to speak at the Medtronic conference for the purpose of promoting his book. However, if he had agreed to speak about peer review for an acceptable fee, Medtronic's needs would have been accommodated and I would not have objected to his promoting his book as well. Because of information I had gleaned during Health Executive Roundtable discussions, I thought I might have to deal with the issue of the Senator promoting his book at the conference. However, because Mr. Mahoney refused to negotiate a lower fee than the $5,000 he sought on behalf of the Senator, Medtronic did not pursue its plans to include the Senator in the conference program and the issue of the book never came up.

12. In the spring of 1989, I invited Senator Durenberger to address members of the Health Executives Roundtable at one of that group's monthly meetings. The Senator spoke at one of those meetings and did not ask for an honorarium or any other fee to speak at this meeting.

G. GREGORY RAAB, Ph.D.

SUBSCRIBED AND SWORN TO before me this 26th day of January, 1990.

Notary Public

My Commission Expires September 14, 1994

My Commission Expires:_____

[SEAL]

Medtronic

Medtronic, Inc
3000 L Street NW
Suite 200
Washington DC 20036
Telephone (202) 393-7055

ATTACHMENT
A

June 6, 1986

The Honorable David Durenberger
United States Senate
154 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

We would like you to be the keynote speaker at a conference we are sponsoring on the impact of PRO reviews on pacemaker implantations. We are planning to hold this conference during the month of September in Chicago.

The purpose for the conference is to educate cardiologists and cardiothoracic surgeons on the role of the PROs in reviewing pacemaker procedures and to inform them of the developments in Washington that will affect health care in the next few years. We hope that this conference will provide representatives of the PRO community with the opportunity to interact with pacing physicians, and, thus, provide both groups with a forum to discuss their concerns.

As one of the prominent leaders in the health care policy community, we are hoping that you would be available to share your insights on the PRO progam, as well as the general trends in health care reimbursement.

We would like to set Saturday, September 20, 1986, as the date for the conference. However, we may be able to change this date to accomodate your schedule. We would be offering an honorarium, travel, and expenses associated with addressing this conference. After the conference, we will also facilitate your departure from Chicago to your destination.

We will follow up with your appointments secretary, Jodi Mathison, to discuss your availability for this event.

Sincerely yours,

G. Gregory Raab, Ph.D.
Director
Corporate Health Policy

SUBPOENA DOCUMENTS
Rec'd. _____

... OF MEDTRONIC PUBLIC AFFAIRS P.3/3

Medtronic

Medtronic, Inc.
2000 L Street NW
Suite 200
Washington, DC 20036
Telephone: (202) 293-7035

MEMORANDUM

ATTACHMENT
B

TO: File

FROM: Dominique M. Colon

DATE: June 30, 1986

SUBJECT: Conversation with Mike Mahoney, Esq. Regarding Durenberger as Speaker at Medtronic Conference

Background:

Spoke with Jodi Mathison, Senator Durenberger's appointments secretary, on June 23, 1986. The Senator's schedule would permit him to address our group on September 20, 1986. He would, however, like to make his presentation at 10 a.m. For information on the honorarium Jodi suggested I contact Michael Mahoney, the Senator's lawyer, at 612-333-5411. Since the Senator entered an agreement with his publisher, Mike handles the financial aspects of the speaking engagements.

Conversation with Mahoney:

On the afternoon of Friday, June 27, 1986, Mike Mahoney returned my telephone call. Mike informed me of the following:

- Senator Durenberger has an arrangement with his publisher, Piranha Press, in which the publisher establishes an honorarium amount and the Senator accepts a fixed percentage of that amount.

- The honorarium is $5,000 plus airfare and other related expenses.

- The fee is not negotiable. Recently, they did reduce the fee for a non profit group. Since Medtronic is a for-profit organization, however, it is unlikely that there would be a significant reduction. In fact, if we were not able or willing to pay that amount, then it is likely that the Senator would not be able to speak at our conference.

  Other groups have expressed surprise over the high honorarium and have complained, but they agree to pay the amount. The Senator is in demand.

SUBPOENA DOCUMENTS
Rec'd. ____

- Yes, there has been negative press over this arrangement, but the reports have failed to mention that it is the publishing firm which is profiting from this and not Senator Durenberger.

The overall tone was that "we take it or leave it." Mike identified himself as the person to speak with to work out final details. I told him that I would have to speak with appropriate persons in the company.

SUBPOENA DOCUMENTS
Rec'd. .....

AFFIDAVIT

I, **MICHAEL A. ROMANSKY**, being duly sworn do depose and state as follows:

1. I am a partner at the law firm of McDermott, Will & Emery. My business address is 1850 K Street, N.W., Suite 450, Washington, D.C. 20006. For the past seven years, McDermott, Will & Emery has served as Washington, D.C. counsel to the Outpatient Ophthalmic Surgery Society ("OOSS"). McDermott, Will & Emery is registered to lobby on behalf of OOSS.

2. OOSS is a 501(c)(6) entity, and functions as both a trade association and a professional membership organization. It counts among its members some 1,200 ophthalmic surgeons, anesthesiologists and nurse anesthetists, allied health professionals, and medical supply and consulting companies. OOSS produces a professional journal and a newsletter, and holds annual meetings for its membership.

3. On March 2, 1985 Senator David Durenberger appeared as the speaker at the OOSS Annual Meeting in Dallas, Texas. This was the first time that the Senator accepted a speaking engagement with OOSS. We chose Senator Durenberger because of his position as Chairman of the Senate Finance Committee's Subcommittee on Health, because he was known to be a good speaker, and because he was interested in issues related to the financing of health care.

4. Prior to the event, I met with Chip Kahn of the Senator's staff to review topics of interest to OOSS and to assist Mr. Kahn in preparing and briefing the Senator for the delivery of his remarks to OOSS members. Mr. Kahn did not mention the Senator's book(s) to me during this briefing session, or at any other time.

5. Approximately 500 OOSS members attended the 1985 Annual Meeting. I was present during the Senator's speech, and I recall that the Senator spoke in general about the economy and specifically about the high costs of health care. In addition, he spoke about managed care as an alternative form of health care delivery, the exciting alternative of ambulatory care centers, and the problem inherent in the government's overpaying for hospital care and underpaying for ambulatory

SPECIAL
COUNSEL
HEARING
EX. 70

care. I have no recollection that the Senator mentioned either his book(s) or his publisher during his speech, or that he displayed any copies of his book(s).

6. Following the speech, I joined Senator Durenberger and about one dozen members of the OOSS Board of Directors for lunch. I have no recollection that the Senator mentioned his book(s) or his publisher at any time during the luncheon.

7. As compensation for his speech at the OOSS Annual Meeting, the Senator was to be paid a $2,000 honorarium by CooperVision Systems, Inc., a corporate member of OOSS. At some time after the 1985 Annual Meeting, I was told that the Senator's honorarium check should be made payable to Piranha Press. Thereafter, by letter dated March 14, 1985, I wrote to Stephen F. Bullock of CooperVision, instructing him to make the Senator's honorarium check payable to Piranha Press. A copy of this letter is appended hereto as Attachment A.

8. I do not recall receiving or sending any correspondence to Piranha Press regarding this March 1985 appearance. I also do not recall any conversations with any members of the Senator's staff regarding payment of the honorarium. However, I believe that such a conversation must have occurred for me to have written to Mr. Bullock directing CooperVision to pay Piranha Press.

9. OOSS' purpose in inviting Senator Durenberger to speak was not to provide a forum for promoting his books. However, OOSS would not have objected to Senator Durenberger promoting a health-related book at the Annual Meeting. Had I been told, however, that the Senator wished to promote a book on defense policy or another non-health related subject in that forum, I would likely have objected. Nevertheless, the Senator was given the latitude to address issues of his choosing.

10. McDermott, Will & Emery advanced $429.00 for the Senator's airfare in connection with his appearance at the 1985 OOSS Annual Meeting. A copy of Senator Durenberger's passenger ticket, reflecting travel from Tampa/St. Petersburg to Dallas/Fort Worth to Minneapolis/St. Paul is

appended hereto as Attachment B. By statement dated April 25, 1987, OOSS was billed for the Senator's travel.

11. Senator Durenberger also appeared as a speaker at the July 19, 1986 OOSS Annual Meeting in San Diego, California. This was the only other time the Senator spoke to this group. He was invited because of his position as Chairman of the Senate Finance Subcommittee on Health, because he was a good speaker, and because he was enthusiastic about ambulatory surgery as an alternative health care delivery system. OOSS' purpose in inviting Senator Durenberger to speak at this event was not to provide a forum for promoting his books.

12. In the spring of 1986, I contacted Senator Durenberger's office to invite him to speak at the OOSS 1986 Annual Meeting. At that time, I was informed by Jodi Mathison, the Senator's scheduler, that the Senator had an arrangement with Piranha Press and that I would be contacted by either Gary Diamond, President of Piranha Press, or someone on Diamond's staff. During my conversation with Ms. Mathison, I did not discuss the amount of honorarium to be paid to Senator Durenberger.

13. By letter dated April 16, 1986, I formally invited the Senator to speak at the OOSS Annual Meeting in San Diego, California. A copy of this letter is appended hereto as Attachment C. In this letter I offered an honorarium of an unspecified amount. By letter dated May 1, 1986, the Senator declined my invitation. A copy of that letter is appended hereto as Attachment D. However, after I spoke to Mr. Kahn, the Senator agreed to speak at the San Diego event.

14. By letter dated May 28, 1986, I wrote to Mr. Kahn enclosing materials about OOSS. A copy of this letter is appended hereto as Attachment E. In this letter I again offered the payment of an honorarium of an unspecified amount. CooperVision had again agreed to pay the honorarium for the Senator's appearance at the OOSS meeting.

15. On January 4, 1990, I reviewed a copy of a memorandum from Piranha Press to me dated June 20, 1986. A copy of the June 20 memorandum is appended hereto as Attachment F. I do not recall receiving this document.

16. In a phone conversation with someone from the Senator's office at some point prior to the OOSS Annual Meeting, I was told to expect a call from Piranha Press. Thereafter, Gary Diamond, President of Piranha Press, or another representative of Piranha Press, called me. He identified himself as Senator Durenberger's publisher and explained his Company's arrangement with the Senator. The gist of the conversation was that OOSS should pay the Senator's speaker's fee to Piranha Press, and that Piranha Press would thereafter compensate the Senator for book promotion activities. I recall that in response to my questioning, the representative of Piranha Press told me that the business arrangement between the Senator and Piranha Press was legitimate, that the amount of the speaker's fee was permissible, and that both the arrangement and the speaker's fee had been approved by some governmental entity. (I cannot recall which agency he referred to, but it might have been the Federal Elections Commission). The representative of Piranha Press told me to expect a letter from him providing additional details about Piranha Press's arrangement with Senator Durenberger. I told the representative that he should coordinate the logistical planning for the event with Ms. Karen Delaney, Executive Director of OOSS.

17. I received a letter dated July 3, 1986 from Mr. Diamond, in which Diamond confirmed that the Senator planned to appear on July 19, 1986. A copy of this letter is appended hereto at Attachment G. The July 3 letter sets the speaker's fee amount at $5,000. I did not negotiate this figure. In addition, the letter states that promotional literature would be provided to us. I do not recall receiving any such literature; however, these materials may have been provided to Ms. Delaney. Finally, the letter also requests that OOSS make space available for the display and sale of the Senator's book(s). We accommodated this request.

18. At some point prior to the event, I also learned that Senator Durenberger would be bringing copies of his book to the event and that he would be selling and signing books after his speech.

19. After reading the July 3 letter from Piranha Press, I wrote to Ms. Mathison to provide additional details regarding the Senator's July 19 appearance. A copy of this letter, which is also dated July 3, is appended hereto at Attachment I. The letter suggests that details regarding an autograph session on the exhibit floor be worked out with Ms. Delaney directly.

20. By letter dated July 8, 1986, I wrote to Alan McMillen, President of CooperVision. I enclosed a copy of the July 3, 1986 letter I had received from Piranha Press, and asked Mr. McMillen to make the $5,000 honorarium payment directly to Piranha Press. A copy of my July 8 letter to Mr. McMillen is appended hereto at Attachment H.

21. At the time of the speech, Dr. David McIntyre, President of OOSS, introduced Senator Durenberger to the assembled audience and may have mentioned the Senator's book(s) in his introductory remarks. I do not recall whether the Senator mentioned his books during his speech. I do recall that for approximately 40 minutes following his speech Senator Durenberger chatted with OOSS members and signed books at a table immediately outside the room in which he delivered his speech. I believe that he may have sold as many as 100 copies of his book at that time. The books were purchased from the Senator by individual registrants at the meeting. They were not provided by OOSS as part of the meeting materials. It is my recollection that no one from the Senator's staff or from Piranha Press attended the speech. Instead, I believe that someone from OOSS assisted the Senator with the mechanics of collecting payments and handing out books.

22. By check numbered 699-09, dated July 22, 1986, CooperVision paid Piranha Press $5,000. A copy of this check is appended hereto at Attachment J. I do not believe that OOSS ever received

a bill from the Senator or from Piranha Press for expenses (including airfare) that he incurred as a result of his July 19, 1986 appearance at the OOSS Annual Meeting.

MICHAEL A. ROMANSKY

SUBSCRIBED AND SWORN TO before me this 26th day of March, 1990.

Notary Public

My Commission Expires: May 14, 1991

[SEAL]

ATTACHMENT A

McDERMOTT, WILL & EMERY
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

1850 K STREET, N. W.
WASHINGTON, D. C. 20006
202/887-8000
TELECOPIER 202/887-8087
TELEX 89-428 MWE WASH

FRANK C. BAGE, PC
CHARLES EMMET LUCEY
ROBERT F. EAGLE, PC
CHARLES B. MOSS
DOUGLAS F. JOHN
JOHN A. HODGES
ROBERT A. WARDEN
MICHAEL A. ROMANSKY
JEANNE A. CARPENTER
ROBERT N. JENSEN
TIMOTHY J. WATERS
NATHALIE F. P. GILFOYLE
WILLIAM D. APPLER
EDWARD W. HENDERSON
WENDY L. KRASNOW
DAWN PAGE KORNUTY
WALTER A. CAROZZA
PATRICIA J. BENEKE
CAROLYN RAY WEEDER
PETER E. ESPOSITO
DIANE S. WILLMAN

OF COUNSEL
DON E. GRAHAM*

*Not Admitted to Practice in California

111 WEST MONROE STREET
CHICAGO, ILLINOIS 60603
312 372 2000

ONE POST OFFICE SQUARE
BOSTON, MASSACHUSETTS 02109
617 357 0200

700 BRICKELL AVENUE
MIAMI, FLORIDA 33131
305 358 3500

FIRST NATIONAL BANK BUILDING
SPRINGFIELD, ILLINOIS 62701
217 522 7200

2640 EXECUTIVE CENTER CIRCLE, WEST
TALLAHASSEE, FLORIDA 32301
904/656-1701

ASSOCIATED OFFICE
QIAN MEN HOTEL - 917
BEIJING, P.R.C.
332077 TELEX 22023

DIRECT LINE
202/ 887-8069

March 14, 1985

Mr. Stephen F. Bullock, Business
Planning and Development Manager
CooperVision Systems, Inc.
17701 Cowan Avenue
Irvine, California 92713

Dear Steve:

For your information, Senator Durenberger's honorarium in the amount of $2,000, should be made out to Piranha Press and should be sent to Piranha Press, 4504 Excelsior Boulevard, Minneapolis, Minnesota 55416.

Senator Durenberger's airfare, his only expense was put on McDermott, Will & Emery's air travel account, and will be billed separately.

Should you have any questions, please let me know.

Sincerely,

Michael A. Romansky

MAR/kac

DURENBERGER/SENATOR

ATTACHMENT B

ACCT-127
MCDERMOTT WILL AND EMERY
SUITE 500
1850 K STREET N.W.
WASHINGTON DC 20006

FEB 25 1985 30646

TAMPA/STPTBG	DAL/FT WORTH	AMERICAN	143F	2MAR	834A	1002A	OK
SEAT - 4B AISLE NO-SMOKING			BREAKFAST				
DAL/FT WORTH	MPLS/ST PAUL	AMERICAN	266F	2MAR	253P	458P	OK
SEAT - 4E AISLE NO-SMOKING							

AIR TRANSPORTATION FARE 397.22 TX 31.78 TTL 429.00

TICKET NUMBER(S):
DURENBERGER/SENATOR 0011 7568248642 TP 429.00
TP1016462790023462

INVOICE TOTAL 429.00

FIRST CLASS FARE

$100,000 AIR TRAVEL ACCIDENT INSURANCE is automatically included with the purchase of any scheduled airline ticket from our AAA Travel Agency

[redacted]

McDERMOTT, WILL & EMERY
1850 K STREET N.W.
SUITE 500
WASHINGTON D.C. 20006
202/887-8000

TAX IDENTIFICATION
NO. 36-1453176

April 25, 19 87

David J. McIntyre, M.D.
Outpatient Ophthalmic Surgery Society
3960 Park Boulevard, Suite E
San Diego, California 92103

11572/10/11
CLIENT / MATTER NO.

STATEMENT

For professional services rendered on behalf of Outpatient Ophthalmic Surgery Society for January, 1987 through March, 1987 for corporate restructuring and political action committee.

Professional Fees:		$ 3,350.00
Disbursements:		
Long Distance Telephone	$ 381.97	
Messenger/Federal Express	488.50	
Travel (Duranberger 3/1, OOSS Meeting)	429.00	
Filing (Articles of Incorporation for OOSS)	30.00	
Total Disbursements:		$ 881.47
TOTAL AMOUNT DUE:		$ 4,231.47

Michael A. Romansky

ATTACHMENT C

McDERMOTT, WILL & EMERY
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

ROBERT F. SAGLE, P.C.
CHARLES R. WORK
ROBERT A. WARDEN
TIMOTHY J. WATERS
JAMES H. SHEED
JOHN A. HODGES
MICHAEL A. ROMANSKY
JEANNE A. CARPENTER
ROBERT N. JENSEN
NATHALIE P. P. GILFOYLE
WILLIAM D. APPLER
WENDY L. KRASNER
R. SARAH COMPTON
J. GARY McDAVID
WALTER A. CAROZZA
CAROLYN RAY WEEDER
DIANE S. WILLMAN
MARY CHERYL MATHEIS
KURT J. OLSON
SAMUEL C. BECKNARD
JACQUELINE E. INNS
CHERYL L. POLANSKY
ANNE F. STRASSFELD
LIZBETH R. LEVINSON

COUNSEL
DON E. GRAHAM*
RONALD A. BLOCH

*Not Admitted in District of Columbia

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TELEX 904281 MCDERM WASH

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617/357-0200

700 BRICKELL AVENUE
MIAMI, FLORIDA 33131
305/358-3500

FIRST NATIONAL BANK BUILDING
SPRINGFIELD, ILLINOIS 62701
217/522-7200

101 NORTH MONROE STREET
TALLAHASSEE, FLORIDA 32301
904/222-2312

ASSOCIATED OFFICE
QIAN MEN HOTEL - 517
BEIJING, PEOPLE'S REPUBLIC OF CHINA
332077 TELEX 22923

DIRECT LINE
202/
887-8069

April 16, 1986

Senator David Durenberger
147 Russell Senate Office Building
Washington, D.C. 20515

Dear Senator Durenberger:

As counsel to the Outpatient Ophthalmic Surgery Society, I would like to take this opportunity to invite you to speak at our annual meeting in San Diego, July 17-19.

I believe that your last visit to OOSS, during our Dallas meeting in March, 1985 represented a turning point in our organization's legislative direction, and indeed, perhaps a turning point in the way in which hospital outpatient care will be financed in the future. It was at this meeting that we brought to your attention the egregious inequities in ambulatory hospital outpatient surgery reimbursement and, thereafter, worked with your staff to develop the legislation ultimately approved by the Senate to equalize rates between ASCs and hospital outpatient departments.

We believe that this meeting would provide an excellent opportunity for you to meet with about 1,000 ophthalmic surgeons who have a great deal of respect for you personally

and for your legislative programs. While there would be some flexibility as to timing, we believe that attendance at your presentation would be maximized if you were to speak on either Friday, July 18 or Saturday, July 19 in the morning. We would also hope to borrow perhaps an hour or two of your time for a luncheon with our leadership, a press conference with media representatives who attend the meeting, and a brief tour of one or two ophthalmic surgical facilities.

We would, of course, be delighted to provide you with an honorarium and reimbursement for all of your expenses.

Life hasn't quite been the same for those of us in the ambulatory surgery community since your visit to our last meeting. I am hopeful that you will be able to join us on our exciting program this summer.

Sincerely,

Michael A. Romansky

MAR/cmm

cc: Dr. Douglas E. Williamson, President
Outpatient Ophthalmic Surgery Society
Dr. Jerald Tennant, Vice President
Outpatient Ophthalmic Surgery Society
Dr. David McIntyre, Secretary-Treasurer
Outpatient Ophthalmic Surgery Society
Mr. Chip Kahn

DAVE DURENBERGER
MINNESOTA

United States Senate
WASHINGTON, DC 20510

FG 007

ATTACHMENT D

May 1, 1986

Mr. Mike Romansky
McDermott, Will & Emery
Suite 500
1850 K Street, Northwest
Washington, D.C. 20006

Dear Mike,

Thank you very much for inviting me to address the Outpatient Opthalmic Surgery Society in San Diego this summer.

While I am sure the conference will be very successful, my schedule here in Washington will keep me from travelling to California during that week.

Thanks so much for thinking of me. I appreciate the invitation and look forward to hearing from you again in the future.

Sincerely,

Dave Durenberger
United States Senate

DD/kj

ATTACHMENT E

McDERMOTT, WILL & EMERY
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

1850 K STREET, N. W.
WASHINGTON, D. C. 20006
202/887-8000
TELECOPIER 202/887-8087
TELEX 904261 MILAW WASH

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312/372-2000

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305/358-3500

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101 NORTH MONROE STREET
TALLAHASSEE, FLORIDA 32301
904/222-2312

ASSOCIATED OFFICE
QIAN MEN HOTEL - 917
BEIJING, PEOPLE'S REPUBLIC OF CHINA
332077 TELEX 22523

ROBERT E. SAGLE, PC
CHARLES P. WORK
ROBERT A. WARDEN
TIMOTHY J. WATERS
JAMES H. SNEED
JOHN A. HODGES
MICHAEL A. ROMANSKY
JEANNE A. CARPENTER
ROBERT N. JENSEN
NATHALIE F. P. GILFOYLE
WILLIAM D. APPLER
WENDY L. KRASNER
R. SARAH COMPTON
J. GARY McDAVID
WALTER A. CAROZZA
CAROLYN RAY WEEDER
DIANE S. HILLMAN
MARY CHERYL MATHEIS
KURT J. OLSON
DANIEL C. BECKHARD
JACQUELINE E. ZINS
CHERYL L. POLANSKY
ANNE F. STRASSFELD
LIZBETH R. LEVINSON

COUNSEL
DON E. GRAHAM*
RONALD A. BLOCH

*Not Admitted in District of Columbia

DIRECT LINE
202/
887-8069

May 28, 1986

Mr. Chip Kahn
Legislative Assistant
Office of Senate David Durenberger
147 Russell Senate Office Building
Washington, D.C. 20510

Dear Chip:

I am herewith enclosing correspondence pertaining to the Outpatient Ophthalmic Surgery Society's annual meeting. I believe that this would provide an excellent forum for discussion of the new ambulatory surgery bill with an energetic and aggressive group of advocates. We would also hope that you might be able to accompany the Senator on the trip.

As I mentioned to Jody, we are more than willing to pay whatever honorarium is appropriate as well as all expenses. We would also be more than delighted to provide the Senator with exhibit space in which to market his new publication.

Any "interference" you can run on this issue would be greatly appreciated. If it appears that he definitely will not

be able to join us, I need to know so that I can make arrangements for another speaker. He is very definitely our first choice.

Sincerely,

Mike/cmm

Michael A. Romansky

MAR/cmm
Enclosure

ATTACHMENT F

PIRANHA

PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Mr. Mike Romansky
McDermott, Will & Emery
1850 K Street NW
Washington, DC 20006

FROM: PIRANHA PRESS

DATE: JUNE 20, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

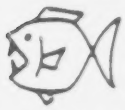
We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

PIRANHA



PRESS

Gary L. Diamond
Publisher

ATTACHMENT G

July 3, 1986

Mr. Mike Romansky
McDermott, Will & Emery
1850 K Street NW
Washington, DC 20006

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Romansky:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Outpatient Opthalmic Surgery Society Annual Meeting on July 19, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
July 19, 1986	11:30 a.m.	San Diego, CA	$5,000

SUBPOENA DOCUMENTS
Rec'd. _____

ATTACHMENT H

McDERMOTT, WILL & EMERY

1850 K STREET N W

WASHINGTON D C 20006

202 887 8000

TELECOPIER 202-887 8087

TELEX 89423 MCDM WASH

887-8069

July 8, 1986

FEDERAL EXPRESS

Mr. Alan R. McMillen
President
CooperVision, Inc.
75 Willow Road
Menlo Park, California 94025

Dear Alan:

As always, it was a pleasure speaking with you last evening. I am looking forward to seeing you at 12:30 p.m. on Thursday, July 17 for lunch in your suite.

I am pleased that Senator Durenberger will be joining us on Saturday, July 19. I am herewith enclosing a copy of the letter that I have received from Senator Durenberger's publisher regarding the payment of his "honorarium." Senator Durenberger has entered into a relationship with this publisher under which they pay him a salary and they pay the expenses of marketing his book, "Prescription for Health Care," an honoraria are paid directly to the publisher.

SUBPOENA DOCUMENTS
Rec'd. _____

The Outpatient Ophthalmic Surgery Society appreciates CooperVision's willingness to support the Senator's appearance at the meeting. As the publisher's letter indicates, they require payment of the $5,000 speaker fee prior to the Senator's appearance. Accordingly, I would appreciate it if you would remit payment to Piranha Press immediately for $5,000. If, due to unforeseen circumstances, Senator Durenberger is unable to join us, the fee will be refunded. My firm will pay Senator Durenberger's travel expenses directly and bill CooperVision next month.

Thanks once again for your attention to this matter.

Sincerely,

Michael A. Romansky

MAR/cnm
Enclosure

SUPPORTING DOCUMENTS
Rec'd. _____

ATTACHMENT I

McDERMOTT, WILL & EMERY
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS

ROBERT F. SAGLE, PC
CHARLES R. MOSS
ROBERT A. MARDEN
TIMOTHY L. WATERS
AMES - SNEED
JOHN A. HODGES
MICHAEL A. ROMANSKY
JEANNE A. CARPENTER
ROBERT N. JENSEN
NATHALIE F. P. GLADYSZ
WILLIAM D. APPLER
WENDY L. KRASNER
P. SARAH COMPTON
J. GARY McDAVID
WALTER A. CAROZZA
CAROLYN KAY WEEDER
DIANE S. WILLMAN
MARY CHERYL MATHES
KURT J. OLSON
DANIEL C. BECKHARD
JACQUELINE E. ZINS
CHERYL L. POLANSKY
ANNE P. STRASSFELD
LIZBETH R. LEVINSON

COUNSEL
DON E. GRAHAM*
RONALD A. BLOCH

*Not Admitted in D.C. District of Columbia

1850 K STREET, N.W.
WASHINGTON, D.C. 20006
202 887 8000
TELECOPIER 202 887 8087
TELEX 89428 WLAW WASH

WEST MONROE STREET
CHICAGO, ILLINOIS 60603
312 372 2000

ONE POST OFFICE SQUARE
BOSTON, MASSACHUSETTS 02109
617 357 2600

730 BRICKELL AVENUE
MIAMI, FLORIDA 33131
305 358 3500

POST NATIONAL BANK BUILDING
999 NORTH LAKE MENDOTA DRIVE
608 222 7200

101 NORTH MONROE STREET
TALLAHASSEE, FLORIDA 32301
904 222 2300

ASSOCIATED OFFICE
QIAN MEN HOTEL, SUITE
BEIJING, PEOPLE'S REPUBLIC OF CHINA
333877 TELEX 22923

DIRECT LINE
202
887-8069

July 3, 1986

Ms. Jodi Mathison
Personal Secretary
Office of Senator David Durenberger
154 Russell Senate Office Building
Washington, D.C. 20510-2302

Dear Jodi:

I am herewith enclosing a copy of a press release issued by the Outpatient Ophthalmic Surgery Society to San Diego area newspapers. At this point, we expect about 500 in the audience, and hopefully, considerable media attention.

As I indicated during our conversation yesterday, I have spoken with the Senator's attorney and expect to hear shortly from Piranha Press. To reiterate, we would like to fit the following into the Senator's visit:

a. A breakfast or luncheon with the leadership of the Outpatient Ophthalmic Surgery Society, CooperVision (an ophthalmics manufacturer which is sponsoring the event), and perhaps the presidents of the Federated Ambulatory Surgery Association and the American Society of Outpatient Surgeons. During this gathering of about 12 people, we would hope to discuss certain outpatient surgery and physician reimbursement issues.

b. Visits to two ambulatory surgical facilities, one ophthalmic and one non-ophthalmic office-based facility.

c. The Senator's speech, which is scheduled from 11:30 a.m. to 12:30 p.m.

d. If you wish, an autograph session in a prominent place on the exhibit floor. I would suggest that you or Piranha Press work this out directly with Karen Delaney, the Society's Executive Director, who can be reached at 619/692-4426.

If we were to start with a breakfast at 7:30 or 8:00, all activities would be concluded by 12:30, although that might be an excellent time for the Senator to be available near the spot where his book will be marketed. Alternatively, if the Senator wishes to start a little later, all activities should be concluded after the luncheon, around 2:00.

Please let me have your thoughts regarding these matters as quickly as possible so that we can make appropriate arrangements. Once again, thanks for all of your cooperation.

Sincerely,

Michael A. Romansky

MAR/cmm
Enclosure

OUTPATIENT OPHTHALMIC SURGERY SOCIETY
3960 Park Boulevard • Suite E • San Diego, California 92103 • (619) 692-4426

June 26, 1986

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Jerold L. Tennant, M.D., Vice-President
David J. McIntyre, M.D., Secretary-Treasurer

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William J. Cella, M.D.
Harold Sanderson, M.D.

ADMINISTRATIVE DIRECTOR
Karen M. Delaney

Sen. David Durenberger (R-M) is the keynote speaker at the 6th Annual Meeting of the Outpatient Ophthalmic Surgery Society, July 17-19, at the Town & Country Hotel, San Diego.

Sen. Durenberger is the Chairman of the Health Finance Subcommittee and will present legislative and reimbursement issues affecting medical practice at 11:30 AM on July 19. Sen. Durenberger has been an advocate of outpatient surgery; under his guidance Medicare is now considering an expanded list of procedures to be performed on an outpatient basis, and more equitable reimbursement of facility fees to physician-sponsored ambulatory surgery centers.

Prior to the advent of outpatient ophthalmic surgery, patients undergoing cataract removal and intraocular lens implantation were hospitalized up to 10 days. Now, patients are in and out of the ambulatory surgery center in less than half a day, and Medicare realizes annual savings in excess of $1 billion for this one procedure alone.

MEDICAL WRITERS

LOS ANGELES TIMES

Dave Smollar
701 "B" Street, Ste. 501
San Diego CA 92101

SAN DIEGO BUSINESS JOURNAL

Dick Gentry
3444 Camino del Rio North
San Diego CA 92108

SAN DIEGO UNION

Rex Dalton
350 Camino de la Reina North
San Diego CA 92108

EVENING TRIBUNE

Susan Duerksen
350 Camino de la Reina North
San Diego CA 92108

U. S. A. TODAY

Steve Findlay
P. O. Box 500
Washington DC 20044

SUBPOENA DOCUMENTS
Rec'd. _____

Editor
Daily Californian
P.O. Drawer 1565
El Cajon, CA 92020

Editor
Daily Transcript
P.O. Box 81669
San Diego, CA 92138

Editor
Los Angeles Times
San Diego Edition
Central Federal Tower
225 Broadway, Ste. 820
San Diego, CA 92101

Editor
Special Sections
Los Angeles Times
1375 Sunflower Ave.
Costa Mesa, CA 92626

Editor
San Diego Union
P.O. Box 191
San Diego, CA 92112

Editor
Times-Advocate
207 E. Pennsylvania Ave.
Escondido, CA 92025

Editor
The Tribune
P.O. Box 191
San Diego, CA 92112

Editor
Vista Press
P.O. Box 2198
Vista, CA 92083

WEEKLIES

Editor
Alpine Sun
P.O. Box 1089
Alpine, CA 92001

Editor
Baja Times
P.O. Box 755
San Ysidro, CA 92073

Editor
Bernardo News
12425 Rancho Bernardo Rd. #209
San Diego, CA 92128

Editor
The Beverage Record
Spreckels Bldg.
San Diego, CA 92101

Editor
Bonita Post
P.O. Box 335
Bonita, CA 92002

Editor
Borrego Sun
P.O. Box J
Borrego Springs, CA 92004

Editor
Bridge & Bay
Box 44
Coronado, CA 92118

Editor
Business News
7908 Convoy Court
San Diego, CA 92111

Editor
Carlsbad Journal
P.O. Box 248
Carlsbad, CA 92008

Editor
Chula Vista Star News
P.O. Box 1207
Chula Vista, CA 92012

Editor
Coast Dispatch
P.O. Box 878
Encinitas, CA 92024

Editor
Del Mar Surfcomber
P.O. Box 398
Del Mar, CA 92014

Editor
Downtown San Diego
348 W. Market Street
Suite 207
San Diego, CA 92101

Editor
East San Diego Press
2865 43rd St.
San Diego, CA 92105

Editor
Enterprise
P.O. Box 397
Fallbrook, CA 92028

Editor
Imperial Beach Guardian
1031 12th Street
Imperial Beach, CA 92032

Editor
Imperial Beach Star News
P.O. Box 1207
Chula Vista, CA 92012

Editor
Israel Today
5511 El Cajon Blvd. Ste.
San Diego, CA 92115

Editor
La Costan
7682 El Camino Real, Ste.
Carlsbad, CA 92008

Editor
La Jolla Light
P.O. Box 1927
La Jolla, CA 92038

Editor
La Mesa Courier
P.O. Box 216
La Mesa, CA 92041

VENDOR 06-536111 | CHECK DATE 07/22/86 | CHECK NO. 1E-004765

INVOICE DATE	INVOICE NO.	BATCH-VOUCHER NO.	GROSS AMOUNT	DISCOUNT	NET AMOUNT
07/11/86	63	35078 00013	5,000.00	.00	5,000.00
CooperVision Headquarters		TOTALS	5,000.00	.00	5,000.00

CooperVision, Inc.
Headquarters
3145 Porter Dr.
Palo Alto, California 94304

CooperVision
COOPERVISION, INC.

92-38
311

899-09

CHECK DOLLARS	CENTS
**********5,000	00**

1E 004765

CHECK DATE	CHECK NUMBER
07/22/86	1E-004765

PAY TO THE ORDER OF
PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS, MN 55416

NOT VALID AFTER 90 DAYS

CHECK AMOUNT
$5,000.00

CooperVision Headquarters

Manufacturers Hanover Bank (Delaware)
910 Market Street
Wilmington, Delaware 19801

NOT NEGOTIABLE

VOID SIGNATURES REQUIRED IN EXCESS OF $999

P.2
NOV 28 '89 18:29 CVIPROFINANCE

SUBPOENA DOCUMENTS
Rec'd. _____

AFFIDAVIT

I, MARY SAMOSZUK, being duly sworn, do depose and state as follows:

1. I served as the Vice President of Public Affairs for the Council of Community Hospitals ("CCH") in Minneapolis, Minnesota in 1985. My address is 2221 Youngman Avenue, Apartment 504, St. Paul, Minnesota 55116.

2. CCH sponsors an annual conference on health care issues. I made arrangements for the 1985 conference, which was held on August 26-27 in Denver, Colorado. I selected Senator David Durenberger as a speaker for the 1985 conference because he is well-known in the health care field.

3. Before issuing an invitation letter to Senator Durenberger, I spoke by telephone with his legislative aide for health care, whom I believe was Chip Kahn. Mr. Kahn stated that Senator Durenberger was available to address the CCH conference. I believe that it was in this conversation that Mr. Kahn informed me that Senator Durenberger could not accept an honorarium for his appearance at the CCH conference.

4. Shortly after this conversation, I sent a letter of invitation, dated April 23, 1985, to Senator Durenberger. A copy of this letter is appended hereto as Attachment A. The letter invited Senator Durenberger to speak at the CCH conference on the future of health care policy, particularly cost containment strategies. The letter did not include an offer of an honorarium because Mr. Kahn had stated that the Senator could not accept an honorarium.

5. Several weeks before the conference, I received a telephone call from an attorney, who I believe identified himself as an attorney for the Senator's publisher. I do not recall the name of this individual. The attorney informed me that the Senator had written a book on health care called Prescription for Change. He stated that the conditions of Senator Durenberger's appearance at the CCH conference included that CCH provide a table for the display of the books at the conference,

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COUNSEL
HEARING
EX. 71

and pay the publisher $5,000. The attorney also suggested that CCH could sell $5,000 worth of the Senator's books at the conference as a means of meeting this obligation. I was surprised by this telephone call and the demands made by the attorney. The conditions of the Senator's appearance varied considerably from the arrangements that I had made with Mr. Kahn. I expressed to the attorney my extreme disagreement with these conditions.

6. I am certain that the attorney did not specifically mention the Senator's book on defense policy during this conversation. A display at the CCH conference of the Senator's book on defense policy would have been entirely inappropriate.

7. Either shortly before or shortly after my conversation with the attorney, I received a letter from Piranha Press, dated July 19, 1985, which stated that CCH would be required to provide display space for the Senator's books and make payment to Piranha Press in the amount of $5,000. A copy of this letter is appended hereto as Attachment B.

8. I had a number of concerns about the conditions of Senator Durenberger's appearance. First, I thought that the proposed arrangement might not be ethical. Mr. Kahn had told me initially that the Senator could not accept an honorarium, yet later the attorney demanded payment of $5,000 to the publisher. This, it seemed to me, would ultimately inure to the benefit of Senator Durenberger. Based on these facts, I was concerned that this arrangement might be a way to avoid some limit on honoraria income.

9. Second, a display of the Senator's books seemed inappropriate because it was my understanding that the book to be displayed, Prescription for Change, was a general discussion of heath care. However, the conference was to be a focused discussion of health care cost containment. Third, the CCH conference was intended to be a profit-making venture. Payment of a $5,000 fee to Piranha Press would have consumed any profits from the conference.

10. Ultimately, I decided that it would not be feasible or proper to have the Senator speak at the conference, given the conditions imposed by the attorney for the publisher. Therefore, I withdrew the invitation to Senator Durenberger. I informed the Senator's attorney of this action and the reasons for it. I believe that I also may have informed a staff member of Senator Durenberger, either Mr. Kahn or the Senator's scheduler, of my decision to withdraw the invitation.

MARY SAMOSZUK

SUBSCRIBED AND SWORN TO before me this 27th day of March 1990.

Notary Public

My Commission Expires:

JONI STULER
NOTARY PUBLIC - MINNESOTA
HENNEPIN COUNTY
My Commission Expires Apr. 19, 1991

ATTACHMENT A

Council of Community Hospitals
Hospital Educational & Research Foundation, Inc.

April 23, 1985

The Honorable Senator David Durenberger
1020 Plymouth Building
12 South 6th Street
Minneapolis, MN 55408

Dear Senator Durenberger,

The Council of Community Hospitals is planning to co-sponsor a national conference on cost management with the Health Care Financial Management Association. Tentatively, the conference is being scheduled for the last week in August, 1985 (preferably August 26 & 27) and will be held in Denver.

Essentially, the conference will replicate a recent seminar which COCH sponsored on the local level. (I have enclosed a program from that recent seminar to serve as an example of the kind of program we will have for the upcoming national conference.) We are currently recruiting nationally renowned speakers, such as yourself, to add to the conference program and we would like you to be among them. Should you consent to act as a speaker, we would be happy to try to schedule your appearance to accommodate your busy schedule.

The primary audience for the conference will be hospital finance managers, hospital marketing staff and management information staff. These hospital managers would be very interested in hearing from you on the future of national health care policy. You may also want to tell them about current discussions on health care in Congress. In any case, we should like you to give our audience a very general, forty-five minute presentation on the future of health care policy particularly as it pertains to cost containment strategies.

I would be happy to discuss this request with you or your staff in greater detail. Please let me know if you are interested in participating in what promises to be an exciting conference.

Sincerely,

Mary Smoszuk
Vice President of Public Affairs

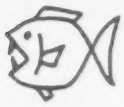
cc: Brian Nelson

MS/rt

Allan N. Johnson, President
2221 University Avenue S.E., Suite 140 Minneapolis, Minnesota 55414 (612) 379-2805

ATTACHMENT B

PIRANHA



PRESS

Gary L. Diamond
Publisher

July 19, 1985

Ms. Mary Samoszuk
Vice President of Public Affairs
Council of Community Hospitals
2221 University Avenue SE
Suite 140
Minneapolis, MN 55414

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Samoszuk:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Council of Community Hospitals on August 27, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
August 27, 1985	Denver, Colorado	$5,000

AFFIDAVIT

I, FRANK E. SAMUEL JR., being duly sworn, do depose and state as follows:

1. I was President of the Health Industry Manufacturers Association (HIMA) from February 1, 1984 through December 31, 1989. I am currently an independent consultant. My address is 1820 Randolph Street, N.W., Washington, D.C. 20011.
2. During my tenure as President, HIMA held an annual conference for its membership. In 1985, this event was held from March 17 through 20 in Boca Raton, Florida. On this occasion, Senator Durenberger was invited to address HIMA's membership.
3. The Senator was invited to speak because he was the Chairman of the Senate Finance Committee's Subcommittee on Health, a key subcommittee concerned with health policy. In addition, a number of HIMA's member companies are from Minnesota including the company headed by the Chairman of HIMA's Board of Directors at the time. This made Senator Durenberger a logical choice as a speaker. The Senator was offered an honorarium for his appearance, which was later set at $4,000.
4. I approved and signed the invitation letter to Senator Durenberger, dated February 4, 1985. This letter is appended hereto as Attachment A.
5. My involvement in the arrangements of such appearances was normally limited to approving the choice of speakers and signing the invitation letters. The logistics of Senator Durenberger's appearance would normally have been handled by

SPECIAL
COUNSEL
HEARING
EX. 72

Bette Anne Starkey, former Director of Congressional Relations for HIMA. I was not personally a party to the arrangements for the Senator's appearance or the payment of the $4,000 honorarium.

6. I have no recollection of the honorarium check being paid to Piranha Press. I do not recall any discussions with anyone concerning the payment of such honorarium and at no time did I discuss this matter with Senator Durenberger.

7. The check payable to Piranha Press was intended as an honorarium to Senator Durenberger, given as consideration for his speech to HIMA. The honorarium paid to Senator Durenberger was of the same nature as the honorarium paid to Congressman Waxman. Congressman Waxman also addressed HIMA at the meeting.

8. I attended the Senator's speech, at least in part, on March 18, 1985. I have no recollection as to whether Senator Durenberger promoted, displayed or sold any book(s) before, during or after his appearance.

FRANK E. SAMUEL JR.

SUBSCRIBED AND SWORN TO before me this 26 day of February 1990

Notary Public

My Commission Expires:

[SEAL]

A.G. QUEEN
NOTARY PUBLIC
DISTRICT OF COLUMBIA
MY COMMISSION EXPIRES
FEBRUARY 28, 1994

31-402 O—90——24

Attachment A

President
Frank E. Samuel, Jr.

health industry manufacturers association

direct line (202) 452-8038

1030 Fifteenth Street, nw • washington dc 20005
(202) 452-8

February 4, 1985

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

I would like to invite you to address the Health Industry Manufacturers Association's Tenth Anniversary Annual Meeting in Boca Raton, Florida on Monday, March 18.

As you know, HIMA represents more than 300 manufacturers of medical devices and diagnostic products. HIMA Chairman Dale H. Olseth (Medtronic, Inc.) and Board member Jerry Robertson (3M) hail from Minnesota. American Medical Systems' President, Robert E. Buuck, serves on HIMAPAC's Board of Trustees. Among others of the 14 HIMA companies with facilities in Minnesota are Frigitronics; Medical Inc.; Eli Lilly; St. Jude Medical; EMPI, and Angiomedics, Inc.

Accommodations would be provided for you and Mrs. Durenberger at the Boca Raton Hotel and we are prepared, as well, to offer an honorarium.

Our meeting lasts through Wednesday, March 20, and we invite you to stay with us as long as you can. A copy of the 1984 Program Book is enclosed to give you an idea of the type of program that is planned.

If you can be with us, Bette Anne Starkey, HIMA's Director of Congressional Relations, will coordinate details with your staff.

Sincerely,

Frank E. Samuel Jr.

Enclosure

AFFIDAVIT

I, DEBORAH LEE SHANNON, being duly sworn, do depose and state as follows:

1. I am currently a lobbyist for the American Banker's Association (ABA). Prior to my employment with the ABA, I was a full-time lobbyist for the National Multi-Housing Council (NMHC).

2. During 1985, NMHC held a Tax Seminar in March and a Board of Directors and Advisory Committee on Tax Reform meeting in September. Senator Durenberger was invited to speak at both meetings. Due to inclement weather, The Senator did not speak at the March meeting. Subsequently, he was asked to speak at a Board of Directors meeting held in September.

3. In regards to the September speaking engagement, I contacted Senator Durenberger's appointment secretary in order to determine if the Senator was interested and available to speak at NMHC's meeting scheduled for September 10, 1985. I was instructed that someone would contact me as to the Senator's availability.

4. Subsequently, a formal letter, dated August, 1985, bearing my signature, was sent to the Senator. The letter was an invitation to speak on September 10, 1985 for which an honorarium of $1,000 was offered. A copy of this letter is appended hereto as Attachment A.

5. Shortly after August 19, 1985, I received a telephone call from a gentleman, identifying himself as a representative of Senator Durenberger. At this time, I do not recall this

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HEARING
EX. 73

gentleman's name. I was instructed by the caller that Senator Durenberger's standard fee for speaking in Washington, D.C. and Minnesota was $2,000, and $3,000 for other locations throughout the country. I recall this fact because I needed additional authorization from Stephen Driesler in order to pay the additional honorarium.

6. During the conversation with Senator Durenberger's representative, there was no mention of a book promotion. NMHC extended the invitation to Senator Durenberger to speak on tax reform issues of interest to its membership, not to promote his book(s).

7. I attended the Senator's speech on September 10, 1985. I asked the Senator to address specific issues regarding tax reform. The Senator spoke on tax reform issues for approximately five minutes and the remaining time addressed the problems of our educational system. At no time during his speech did the Senator promote, display, or attempt to sell his book(s).

8. I recall receiving a letter from Piranha Press dated September 9, 1985 and signed by Gary Diamond. Although I do not recall the specific date of receipt, I believe it was subsequent to the Senator's speaking engagement. A copy of this letter is appended hereto as Attachment C.

9. Subsequent to Senator Durenberger's speech, I spoke with a gentleman from Piranha Press who instructed me to make Senator Durenberger's honorarium check payable to Piranha Press and mail it to their offices in Minnesota.

10. On September 23, 1985, check #6624, payable to Piranha Press in the amount of $2,000, was issued as payment for Senator Durenberger's appearance. A copy of the check is appended hereto as Attachment B. The check was marked "honoraria" because it was intended as such.

Deborah Lee Shannon
DEBORAH LEE SHANNON

SUBSCRIBED AND SWORN TO before me this 27th day of February, 1990

Rita M. Glaudini
Notary Public

My Commission Expires: Jan. 31, 1991.

[SEAL]

Attachment A

PN Advise 9/10
(T.) yes check with Mahony

NATIONAL MULTI HOUSING COUNCIL
Suite 620 • 1250 Connecticut Avenue, N.W. • Washington, D.C. 20036 • (202) 659-3381

August 19, 1985

The Honorable Dave Durenberger
United States Senate
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

The National Multi Housing Council will be holding its quarterly Board Meeting on Tuesday, September 10 at the Sheraton Grand Hotel on Capitol Hill. We would very much like you to be our keynote luncheon speaker on that day. You may recall, a snowstorm in Minnesota this past March delayed your flight precluding you from speaking to this same group.

Your audience will be approximately 30 individuals who are principals in the real estate industry, primarily in the areas of development and syndication. There will be a reception from 12:00 - 12:30 with lunch scheduled from 12:30 - 2:00. I anticipate your remarks to be 15 minutes followed by 15 minutes of questions and answers. The topic will be tax reform and your insight on the real estate issues and prognosis for passage. We would like to offer a $1,000 honorarium if it is your policy to accept honorariums.

I know our directors would benefit greatly from your opinions on tax reform and hope you are able to accept our invitation.

Sincerely,

Debbie Shannon
Director, Legislative Liaison

Attachment B

NATIONAL MULTI HOUSING COUNCIL
1250 CONNECTICUT AVENUE N W SUITE 620
WASHINGTON D C 20036

№ 6624

THE RIGGS NATIONAL BANK

$2,000

PAY Two thousand and 00/100 DOLLARS

DATE	TO THE ORDER OF	CHECK NO	NET AMOUNT OF CHECK
9/23/85	Fannie Mae	6624	2000 00

TWO SIGNATURES REQUIRED FOR CHECKS OVER $1,000.00

4524 Excelsior Blvd.
Minneapolis, MN 55416

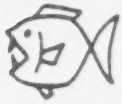
⑈0066 24⑈ ⑆054000030⑆ 26-08 27 098⑈ ⑈0000 200000⑈

PAY TO THE ORDER OF
NORWEST BANK OF MINNEAPOLIS, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
FANNIE MAE

PAY TO THE ORDER OF
NORWEST BANK OF MINNEAPOLIS, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
FANNIE MAE

Attachment C

PIRANHA



PRESS

Gary L. Diamond
Publisher

September 9, 1985

Ms. Debbie Shannon
Director, Legislative Liaison
National Multi Housing Council
Suite 620
1250 Connecticut Avenue NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Shannon:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the National Multi Housing Council on September 10, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

SUBPOENA DOCUMENT
Rec'd. _____

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
September 10, 1985	12:00-2:00 p.m.	Washington, DC	$2,000

SUBPOENA DOCUMENTS
Rec'd. .....

AFFIDAVIT

I, GINNY GRENHAM SHARP, being duly sworn, do depose and state as follows:

1. My home address is 68 Arnoldale Road, West Hartford, Connecticut 06119. I joined the Chemical Manufacturers Association ("CMA") in 1980 as an administrative assistant. In 1984, I became a lobbyist for CMA. I left CMA in 1987, and became a lobbyist for The Travellers Insurance Company.

2. I was responsible for CMA's speakers' program. CMA sponsored Chemical Forums, which were luncheons held in Washington, D.C. at which Members of Congress addressed approximately 180 Washington representatives of CMA member companies. I invited Senator David Durenberger to address a CMA Chemical Forum on September 17, 1985 because he was a member of the Committee on Environment and Public Works, which considered legislation of interest to CMA members, and because CMA members expressed an interest in hearing him speak. A copy of my invitation letter is appended hereto as Attachment A. I was unaware that Senator Durenberger had published a book when I invited him to speak.

3. In arranging for Senator Durenberger's appearance, I spoke with several members of the Senator's staff, including I believe Jimmie Powell, Anne Kelly, and Heather Wick. I believe that Ms. Kelly raised the issue of an honorarium for the Senator. I offered a $1,000 honorarium on behalf of CMA. In a subsequent conversation, I was informed by a member of the Senator's staff that a $2,000 honorarium would be required.

4. Ms. Kelly informed me that I would be contacted by a representative of Piranha Press regarding further arrangements for Senator Durenberger's appearance. I then was contacted by Michael Mahoney, who informed me that as a condition of Senator Durenberger's appearance, CMA

SPECIAL
COUNSEL
HEARING
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would be required to display the Senator's books during the Forum and to issue a check for the Senator's speech to Piranha Press.

5. I found these conditions to be extremely unusual. I had arranged approximately twenty CMA Chemical Forums at which Members of Congress gave speeches, and I had never encountered a request for a book display or for an honorarium check to be made payable to a party other than the Member or a charity. The conditions of the Senator's appearance seemed wrong to me and I could not understand what the publisher was trying to do.

6. After my conversation with Mr. Mahoney, I contacted either Mr. Powell or Ms. Wick to learn what Piranha Press' role was in the Senator's appearance before the CMA. I was told simply that Piranha Press handled scheduling for the Senator.

7. I then received a letter dated July 31, 1985 from Piranha Press, which reiterated the terms of Senator Durenberger's appearance. A copy of this letter is appended hereto as Attachment B. The letter included a post script which stated that because I had not agreed to the terms proposed to me by telephone by Mr. Mahoney, Piranha Press reserved the right to schedule another appearance on September 17, 1985. The word "cancelled" that appears on the first page of this letter is not in my handwriting.

8. Mr. Mahoney had made clear to me in our conversation that Senator Durenberger would not address the CMA Forum unless CMA agreed to display the Senator's books at the Forum and to make payment to Piranha Press. Because I could not agree to these extremely unusual

conditions, I withdrew CMA's invitation to Senator Durenberger. I informed both Mr. Mahoney and the Senator's staff of the reasons for the withdrawal of CMA's invitation.

Jimmy Gresham Sharp

JIMMY GRESHAM SHARP

SUBSCRIBED AND SWORN TO before me this 16th day of February, 1990.

Notary Public

My Commission Expires: March 31, 1993

[SEAL]

ATTACHMENT A

CHEMICAL MANUFACTURERS ASSOCIATION

July 11, 1985

The Honorable Dave Durenberger
United States Senate
147 Russell Senate Office Building
Washington, D.C. 20510

Attn: Lynn Dunphy

Dear Senator Durenberger:

It is a pleasure to invite you to be our speaker and guest of honor at the Tuesday, September 17, 1985, edition of the Chemical Manufacturers Association's (CMA) CHEMICAL FORUM Luncheon series, at the Mayflower Hotel in Washington.

The CHEMICAL FORUM is sponsored by CMA as a means of enhancing the dialogue between leaders of government, the private sector, and the public. The audience is regularly composed of approximately 180 senior executives of the chemical industry, Members of Congress, Federal agency officials and other members of the business community. Guest speakers at the CHEMICAL FORUM in the past have included Cabinet Secretaries, Congressional Committee Chairmen the Vice President of the United States, and Majority and Minority Leaders of the House and Senate.

We plan a noon reception in your honor, lasting approximately 30 minutes, followed immediately by the Luncheon and program which would conclude no later than 2 p.m. If you desire, a brief press conference may be arranged. Enclosed is a recent brochure of FORUM activities and the CMA Annual Report.

Our executives would be interested in your views on the outlook for the 99th Congress your thoughts on groundwater and other environmental issues that are facing our industry today. Of course, we would be happy to discuss with you or your staff the subject of your remarks as the date approaches, as well as transportation and honorarium.

If additional information would be helpful, please call me at 887-1141. We look forward to having you with us at the CHEMICAL FORUM.

Sincerely,

Ginny Grenham

Ginny Grenham
Legislative Representative

Enclosures

Formerly Manufacturing Chemists Association—Serving the Chemical Industry Since 1872
2501 M Street, NW • Washington, DC 20037 • Telephone 202/887-1100 • Telex 89617 (CMA WSH)

PIRANHA
PRESS
Gary L. Diamond
Publisher

Cancelled

July 31, 1985

Ms. Ginny Grenham
2501 M Street NW
Washingtcn, DC 20037

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Grenham:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Chemical Manufacturers Association on September 17, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

ATTACHMENT B

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

P.S. Because we understand that you have not accepted and agreed to the fee arrangement proposed to you by Mr. Mahoney by telephone, we reserve the right to accept any other appearance on behalf of Senator Durenberger on the date and at the time scheduled for the event on the attached schedule until such time as you have agreed with our fee proposal and confirmed such acceptance to Mr. Mahoney.

APPEARANCE SCHEDULE

Date	Place	Amount
September 17, 1985	Washington, DC	$2,000

AFFIDAVIT

I, PAUL F. SHEEHAN, being duly sworn, do depose and state as follows:

1. I was employed by Civic Service Incorporated ("CSI") from January 1986 to 1987. My current address is 261 Trotting Park Road, Rural Route #1, West Dennis, Massachusetts 02670. From 1975 to 1977, I worked for Senator Edward Kennedy in Boston, Massachusetts. My responsibilities for Senator Kennedy included doing advance work for his appearances in Boston. From 1977 to 1978, I worked for the Democratic National Committee. I was the Democratic Coordinator for events organized by CSI for the American Medical Association ("AMA"). These events were intended to encourage AMA members to become politically active by becoming delegates to presidential nominating conventions for both political parties.

2. When I began working for CSI in early 1986, Senator David Durenberger already had been invited to address the AMA's "Participation '86" meeting on February 21, 1986 in Chicago, Illinois. One of my first tasks for CSI was to invite Senator Dale Bumpers to address the "Participation '86" meeting and send letters of confirmation to Senators Durenberger and Bumpers. A copy of my letter to Senator Durenberger is appended hereto as Attachment A.

3. While I do not recall specific conversations with members of Senator Durenberger's staff, I believe that I did contact his staff to confirm that the Senator would attend the "Participation '86" meeting and to discuss his travel plans. No member of the Senator's staff ever discussed the Senator's book(s) or publisher with me.

4. Several days before the meeting, CSI staff member Michael Schick gave me a letter that he had received from Gary Diamond of Piranha Press regarding Senator Durenberger's appearance at "Participation '86." A copy of this letter is appended hereto as Attachment B. The letter stated that Piranha Press represented the Senator and that CSI would be required to make display space

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COUNSEL
HEARING
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available for the Senator's book(s) at the meeting. The letter also indicated that Piranha Press would provide "promotional literature" to CSI.

5. Based on my political experience, the letter struck me as out of line. I wondered why Senator Durenberger would allow such a letter to be sent. I thought that "Piranha Press" was a foolish name and I was troubled by the idea of a private company communicating on behalf of a United States Senator.

6. I also was bothered by the request for a display of the Senator's book(s). In my two years with Senator Kennedy, I had never heard of such a request. I decided not to act on the request, hoping that neither Piranha Press nor Senator Durenberger would pursue the issue. In fact, neither did pursue it. I never received the promotional literature discussed in the Piranha Press letter and there was no display of the Senator's book(s) at the February 21st meeting. Had either Piranha Press or the Senator followed up on the issue of a promotional book display, I would have contacted CSI President Roy Pfautch and CSI counsel to determine how to proceed.

7. I attended Senator Durenberger's speech at the AMA "Participation '86" meeting. Although I left the room briefly several times, Senator Durenberger did not mention his book(s) at any time while I was present. In my view, Senator Durenberger's appearance at "Participation '86" was not a book promotion.

Paul F. Sheehan

PAUL F. SHEEHAN

SUBSCRIBED AND SWORN TO before me this 1st day of ~~January~~ February, 1990.

Bruce B. Boyce

Notary Public

My Commission Expires: May 11, 1990

[SEAL]

ATTACHMENT A

par TICI PAT ION 86

January 28, 1986

The Honorable David F. Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

We are pleased that you have agreed to join us in Chicago on February 21, at 5:30 P.M. CST for the AMERICAN MEDICAL ASSOCIATION leadership conference and to address our PARTICIPATION '86 Seminar.

PARTICIPATION '86 is specifically structured to build on the highly successful and innovative pilot program PARTICIPATION '84. That program was responsible for a nationwide involvement by doctors, their spouses and families in the campaign process of the various candidates and the eventual nominees of both parties. Over 60 delegates and alternates were at the two nominating conventions. This in only four years where less than a handful of doctors were involved in 1980. The program has the endorsement of both national party chairs and is conducted by our firm Civic Service, Inc. It was conceived by Dr. James H. Sammons, Executive Vice President, American Medical Association.

As I indicated in my letter of invitation we will provide your air and ground transportation, please have your appropriate staff person arrange for your flights and get the information to us as soon as possible. We will then arrange for a limousine to meet your flight and I will meet you at the front entrance of the Chicago Marriott.

Again the date is Friday, February 21, 1986, 5:30 - 6:30 p.m., at the Chicago Marriott Hotel.

Sincerely,

Paul

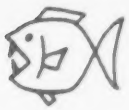
Paul F. Sheehan

REPLY TO: 1050 Connecticut Avenue, N.W
Suite 870
Washington, D.C. 20036
(202) 785-2070

PIRANHA

ATTACHMENT B

Pave
For Your Files
MMS



PRESS

Gary L. Diamond
Publisher

February 17, 1986

Mr. Michael Schick
Civic Service Incorporated
Suite 870, Washington Square
1050 Connecticut Avenue NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Schick:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Medical Association on February 21, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
February 21, 1986	Chicago, IL	$1,000

AFFIDAVIT

I, STEPHAN K. SMALL, being duly sworn, do depose and state as follows:

1. I am the Vice President and Director of Congressional Relations for the Securities Industry Association ("SIA"). My business address is 1850 M Street, N.W., Washington, D.C. 20036.

2. Senator David Durenberger spoke before the SIA Government Relations Conference on March 4, 1986. This is an annual conference sponsored by the SIA which is attended by approximately one hundred association members, including members of its Board of Directors and policy committees. Each year, the SIA invites legislators, many from the congressional committees and subcommittees which have primary jurisdiction over issues pertinent to the securities industry, to address the conference. In 1986, eighteen speakers addressed the meeting. Senator David Durenberger and two other members of the Committee on Finance comprised a panel discussion on tax issues.

3. I believe that in early 1986, I contacted Senator Durenberger's scheduling secretary to see whether the Senator would be interested in participating in the conference and to check on his availability. By letter dated January 22, 1986, I extended formal invitation to Senator Durenberger to participate. A copy of this letter is appended hereto as Attachment A. As I indicated in that letter, SIA offered an honorarium of $2,000 to the Senator.

4. Shortly after sending this letter, I was advised by the Senator's office that the Senator's appearance before the SIA would be handled through his publisher. I was further advised that a representative of the publisher would be contacting me on behalf of the Senator. The Senator's office also explained to me that this arrangement had been authorized. The Senator's scheduler did not mention that the Senator would sell and/or promote his book(s) at the SIA conference.

5. Sometime thereafter, I received a telephone call from either Gary Diamond or Michael Mahoney. During this conversation, we discussed logistical arrangements relating to the Senator's appearance at the SIA conference. I do not recall whether or not there was any mention by the gentleman with whom I spoke regarding the sale or promotion of the Senator's book(s).

6. Following this conversation, I received a memorandum from Piranha Press dated February 11, 1986. A copy of this memorandum is appended hereto as Attachment B. This memorandum advised that the Senator had an exclusive arrangement with Piranha Press regarding his appearances. Thereafter, I received a two page letter from Gary Diamond of Piranha Press, stating in somewhat greater detail the nature of the arrangement between the Senator and the publisher. A copy of this letter is appended hereto as Attachment C.

SPECIAL
COUNSEL
HEARING
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7. I attended the SIA Government Relations Conference on March 4, 1986. Senator Durenberger appeared and spoke at this conference. As I recall, each speaker participating on a panel made a speech lasting approximately fifteen minutes and responded to some questions at the end of his appearance. I believe that Senator Durenberger mentioned his book during the course of his remarks. The Senator's book(s) were not made available to SIA by the publisher for sale or display at the event.

8. Our records indicate that seventeen legislators who participated were each offered an honorarium, or charitable contribution in lieu of honorarium, in the amount of $2,000 for their appearances at the 1986 Government Relations Conference. All but two accepted. The agency for the one non-legislator who spoke was paid a fee of $5,500. Pursuant to the instructions received from the Senator's staff and Piranha Press, the Association issued a check in the amount of $2,000 dated March 10, 1986 to Piranha Press as payment for Senator Durenberger's appearance. A copy of this check is appended hereto as Attachment D. This check was issued pursuant to my request of March 5, 1986. A copy of this check request form is appended hereto as Attachment E. I forwarded the check to Mr. Diamond by letter dated March 27, 1986, a copy of which is appended hereto as Attachment F.

Stephan K. Small

STEPHAN K. SMALL

SUBSCRIBED AND SWORN to before me this 15th day of February 1990.

Kathleen M. Hughes

Notary Public

My Commission Expires: October 31, 1991

[SEAL]

TO: Mahoney/Tamara
FROM: Jodi/DD

1/3 '14

SECURITIES INDUSTRY ASSOCIATION
[illegible] Street, N.W. Washington, D.C. 20036 (202) 296-9410

ATTACHMENT A

Details:
*2K ok to Piranha
MM to call

January 22, 1986

Contact: Stephen Small
- he has questions on how they file the info. at the end of the year.

The Honorable Dave Durenberger
United States Senate
147 Senate Russell Office Building
Washington, DC 20510

Dear Senator Durenberger:

Over 100 senior executives of stock brokerage and investment banking firms who serve on SIA's Board of Directors and policy committees will meet in Washington March 3-5. I invite you to participate, with other members of the Finance Committee, in a panel discussing tax issues.

The securities industry is acutely sensitive to tax policy. We hope that the panel will inform the industry's leaders of the issues raised by pending tax legislation and the economic, fiscal, and political factors which will affect the Committee's consideration of the bill. - Broad topics

The panel will begin at 9:00 on Tuesday, March 4, at the L'Enfant Plaza Hotel. An honorarium of $2,000 is offered for this event. I will advise you of other panelists and the name of the meeting room when that information is available.

10:30 Sam

I hope your schedule will allow you to accept our invitation. Should you or your staff have any questions or need any information, please call me at 296-9410.

DD - Small thinks his group should know DD better
Moynihan has accepted (capital gains)
Bradley (reform farmer)
Roth BTT

Best regards,

Stephan K. Small
Vice President and Director
of Congressional Relations

SKS:sm

Taper Piper will attend
(he is a member of the Board & Ta. Committee)

ATTACHMENT B

PIRANHA

PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Mr. Stephan K. Small
Securities Industry Association
1111 19th Street NW
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: FEBRUARY 11, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we must consent to his appearance and agree to the fees and expenses for any such appearance. Under our arrangement, you will be contacted by the law firm which represents Senator Durenberger for purposes of clarifying this arrangement and the fees to be paid.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.
Kitty Gamble
Jodi Mathison

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

ATTACHMENT -

PIRANHA

PRESS

Gary L. Diamond
Publisher

February 14, 1986

Mr. Stephan K. Small
Vice President and Director
Securities Industry Association
1111 19th Street NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Small:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Securities Industry Association on March 4, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Mr. Stephan K. Small
Vice President and Director
Securities Industry Association
February 14, 1986
Page 2

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

ATTACHMENT D

Securities Industry Association 1424

March 10, 19 86 5 20 / 110

PAY TO THE ORDER OF Piranha Press $ 2,000.00

EXACTLY PAY 2000 00 DOLLARS

Shawmut Bank of Boston, N.A.
Boston, Massachusetts
Present at Mutual Funds Department - FDIT

5360-003

:011000206: 501149870 6" 700 "0000200000"

PAY TO THE ORDER OF
BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348

AP '86 '0

SHAWMUT BANK OF BOSTON, N.A.
FOR ANY BANK

PLEASE PROCESS UPON RECEIPT. ATTACHMENT E

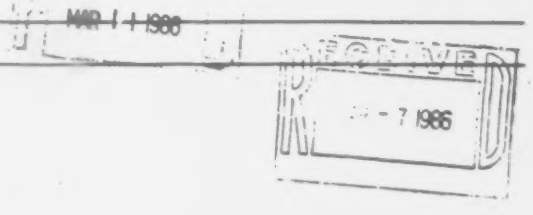
SECURITIES INDUSTRY ASSOCIATION

CHECK REQUEST FORM

PAYEE: Piranha Press AMOUNT: $ 2,000

ADDRESS: 4504 Excelsior Blvd.
Minneapolis, MN 55416
Attn: Gary Diamond, President

Payment in lieu of honorarium for Sen. Dave Durenberger for speaking at the Government Relations Meeting, March 4, 1986.



DATE: 3/5/86 REQUESTED BY:

DATE: 3/6/86 APPROVED BY:

ATTACHMENT F

SECURITIES INDUSTRY ASSOCIATION
1111 Nineteenth Street, N.W. Washington, D.C. 20036 · 202/296-9410

March 27, 1986

Mr. Gary L. Diamond
Publisher
Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Dear Mr. Diamond:

Senator Dave Durenberger's participation at our annual Government Relations Meeting on March 4 was superb. He added a great deal to our program, and our members thoroughly enjoyed his comments.

In accordance with our understanding, please find enclosed a check for $2,000 offered by SIA in lieu of a honorarium. That check has finally been signed and forwarded to us, and we apologize for the delay.

Thank you again for your assistance in helping to arrange for Senator Durenberger's appearance.

Sincerely,

Stephan K. Small
Vice President and Director
of Congressional Relations

SKS:sm

Enclosure

NEW YORK OFFICE: 120 Broadway New York N.Y. 10271 · (212) 608-1500

AFFIDAVIT

I, LARRY SNOWHITE, being duly sworn, do depose and state as follows:

1. I am an attorney in the Washington office of Mintz, Levin, Cohn, Ferris, Glovsky and Popeo ("MLCFGP"). In 1986, MLCFGP was registered to lobby pursuant to the Federal Regulation of Lobbying Act.

2. During 1985, a proposal was being discussed in the House of Representatives to significantly curtail the tax exempt nature of certain bond issues and to completely eliminate student loan bonds from tax exemptions. During such time, MLCFGP had several major clients in Massachusetts that issued tax exempt bonds.

3. Senator Durenberger was a proponent of maintaining the tax exempt status of these bonds and introduced legislation to protect the tax exemption.

4. As such, I had numerous meetings with Senator Durenberger's staff to show support and provide information on the impact of the proposed legislation on state and local governments.

SPECIAL
COUNSEL
HEARING
EX. 77

5. Sometime around December 1985 or January 1986, I received a telephone call from someone on Senator Durenberger's staff. I do not recall the staff member to whom I spoke. The staff member advised me that the Senator was concerned about the student loan program and he would be interested in meeting with MLCFGP's clients in Boston.

6. Subsequently, the Senator attended a MLCFGP luncheon meeting held in Boston, on January 20, 1986. During the meeting, Senator Durenberger discussed the status of current legislation affecting tax exemptions for certain bond issuances. To cover his expenses for participating in the meeting, which lasted more than two hours, MLCFGP paid for the Senator's airfare, hotel and ground transportation.

7. MLCFGP paid $435.60 to Fifth Avenue Limousine Service, Inc. for limousine transportation for Senator Durenberger from his hotel in Boston to Concord, and then from Concord to the MLCFGP offices in Boston. This amount also included transportation for Senator Durenberger from the MLCFGP offices to the airport. Also in the limousine to the airport was one of the attendees of the meeting and myself, all of us flying to Washington, D.C. MLCFGP arranged for the limousine to and from Concord so that there would be no delays in having available transportation and therefore there would be no delays in getting Senator Durenberger to the meeting in Boston from that outlying suburb. Copies of the Senator's schedule, the bill from the

limousine company and MLCFGP's check for $435.60 to the limousine company are appended hereto as Attachment A.

Larry Snowhite

SUBSCRIBED AND SWORN TO before me this 27th day of March 1990.

Notary Public
My Commission Expires: 1/92

[SEAL]

1281F

20--Monday

7:00	5th Ave. Limo Serv. (286-0555 - Glenn Anderson) to pick up Durenberger at Copley Plaza and be available until 4 p.m.
12:00	Senator Durenberger leaving Concord/heading for One Financial Ctr.
1:00	41A - Sen Durenberger lunch/caterer: Joe Burns catering (242-4411)/Attendees: FXM, Rosemarie Sansone, Larry Snowhite, Sen. David Durenberger, Larry O'Toole plus one guest, Gale Merseth plus one or two guests/

FXM Exp. Report

Copley
5th Ave Limo
Joe Burns Catering

done 1/20/86

B G-411
404
.09

19TH + 20TH

ATTACHMENT A

Fifth Avenue

Limousine Service Inc.

484 Prospect Ave.
Revere, Mass. 02151

24 HOURS A DAY

(617) 286-0555
(617) 286-1590
(800) 343-2071

Mintz Levin
1 Financial Center
Boston, MA 02111

February 3, 1986

TERMS NET 10 DAYS

DATE	TICKET	DESCRIPTION	AMOUNT
1/20/86		Senator Durenberger	$435.60
		TOTAL BALANCE DUE	$435.60

OK to pay
[illegible]
2/7/86

THANK YOU

135
7967
2/11/86

[redacted]

Mintz, Levin, Cohn,
Ferris, Glovsky and Popeo, P.C.
ATTORNEYS AT LAW
ONE FINANCIAL CENTER
BOSTON, MASS. 02111

DATE	INVOICE	AMOUNT	
1/20	Lan. Document Service		

5-39
110

79627

PAY [illegible] DOLL

DATE	TO THE ORDER OF			
2/11/86	Fifth Ave. Limousine Service	79627	435	60

484 Prospect Ave
Revere, Ma 02151

BANK OF BOSTON
THE FIRST NATIONAL BANK OF BOSTON
BOSTON, MASSACHUSETTS 02110

MINTZ, LEVIN, COHN, FERRIS, GLOVSKY AND POPEO, P.C.
FIRM ACCOUNT

BY [signature]

⑈079627⑈ ⑆011000390⑆515-41697⑈ ⑈0000043560⑈

AFFIDAVIT

I, HENRY J. SPRING, being duly sworn, do depose and state as follows:

1. I am Director of Public Affairs for Pitney Bowes Inc. ("Pitney Bowes"). My office address is One Elmcroft Road, Pitney Bowes World Headquarters, Stamford, Connecticut 06926.

2. I joined Pitney Bowes in 1983 as Manager of State and Local Government Relations. Beginning in 1984, I assumed responsibility for federal government relations as well. In my current position I am responsible for local, state, and federal government relations, charitable contributions, investor communications, and public relations.

3. In 1985, Pitney Bowes retained Campbell-Raupe Associates, Inc. ("Campbell-Raupe") to assist it with its federal government relations activities. Pursuant to our agreement, Campbell-Raupe was to keep Pitney Bowes advised of legislative issues that might be of interest to Pitney Bowes and to schedule appointments with Members of Congress and their staffs to allow Pitney Bowes the opportunity to express its views and concerns and to learn the views of the Members of Congress. One of the issues on which Campbell-Raupe represented Pitney Bowes was tax reform legislation. As part of our arrangement with Campbell-Raupe, Pitney Bowes agreed to pay Campbell-Raupe a monthly retainer fee and expenses incurred, for which Campbell-Raupe was to submit invoices to Pitney Bowes. During 1985 and 1986, Jeanne Campbell of Campbell-Raupe informed me that Campbell-Raupe would fulfill the lobbying registration and reporting requirements of the Federal Registration of Lobbyist Act on behalf of Pitney Bowes.

4. As part of Campbell-Raupe's representation of Pitney Bowes, Ms. Campbell arranged for me and selected other Pitney Bowes officials to meet in Boston, Massachusetts with Senator David Durenberger on three separate occasions. To the best of my recollection, Ms. Campbell called me and indicated that Senator Durenberger would be in Boston and asked if Pitney Bowes would be interested in meeting with him there and also asked if Pitney Bowes would be willing to pay for the Senator's travel expenses from Washington D. C. for such a meeting. I asked Ms. Campbell if it would be proper for Pitney Bowes to pay for such expenses and she stated to me that it would be customary and proper. Based on Ms. Campbell's statements, I recommended to my superiors, and they agreed, that Pitney Bowes meet with Senator Durenberger. I then informed Ms. Campbell that Pitney Bowes would like to meet with the Senator when he was in Boston and would pay for his travel expenses. Shortly thereafter, Ms. Campbell notified me of the time and place of the first meeting. Similar procedures were followed to set up the subsequent two meetings.

SPECIAL
COUNSEL
HEARING
EX. 78

5. The purpose of each of the three meetings with Senator Durenberger in Boston was to acquaint the Senator with Pitney Bowes, its operations and interests, and to inform him of the company's view on several issues, including postal service matters, an emerging issue concerning the collection of sales tax on interstate catalogue sales and issues related to proposed tax reform legislation. We were also interested in learning the Senator's views on the substance and status of these various matters and on other general policy issues.

6. The first meeting with Senator Durenberger took place on November 4, 1985, at the Westin Hotel in downtown Boston. This was a luncheon meeting wherein we began to familiarize the Senator with Pitney Bowes and its operations and wherein we sought the Senator's views, as a member of the Senate Governmental Affairs Committee, regarding postal automation efforts by the United States Postal Service and the interstate sales tax issue, as well as his views on the prognosis for passage of major tax reform legislation. To the best of my recollection, this luncheon meeting was attended by the Senator, Ms. Campbell, Lela Dawn Witty, who was at the time the Director of Public Affairs for Pitney Bowes, and me. Pitney Bowes was billed $531.76 by Campbell-Raupe for the cost of the Senator's airfare and hotel expenses in connection with the meeting on November 4, 1985. A copy of this bill, and supporting invoice from the Westin Hotel and Diplomat Travel Services are appended hereto as Attachment A. Shortly after I received this bill I received an additional bill from Campbell-Raupe in the amount of $349.30 for the cost of limousine service provided to the Senator with respect to this meeting. A copy of this bill and the supporting invoice from A&A Limousine Renting, Inc. are appended hereto as Attachment B.

7. The second meeting with Senator Durenberger took place on February 10, 1986. On that date, Ms. Campbell and I met with the Senator for lunch at the Westin Hotel in downtown Boston wherein we again discussed a number of policy issues including the tax reform and the interstate sales tax issues. Campbell-Raupe also billed Pitney Bowes for the Senator's travel expenses for this trip. A copy of the bills from Campbell-Raupe for expenses in the amount of $717.50 are attached hereto as Attachment C. Campbell-Raupe again also billed Pitney Bowes for limousine service provided to the Senator in connection with this meeting. A copy of this separate bill from Campbell-Raupe to Pitney Bowes in the amount of $374.55 and the supporting invoice from A&A Limousine Renting, Inc. are appended hereto as Attachment D.

8. My final meeting with Senator Durenberger in Boston, Massachusetts occurred on March 31, 1986. Again, the meeting took place over lunch at the Westin Hotel in downtown Boston and to the best of my recollection was attended by Ms. Campbell, Senator Durenberger and me. At this meeting, we again discussed a number of policy issues including issues relating to tax reform

and the interstate sales tax issue. In addition, the Senator and I had coffee at the Westin Hotel while waiting for Ms. Campbell to arrive. The Senator's travel expenses in connection with this meeting were again billed to Pitney Bowes by Campbell-Raupe. A copy of this bill showing expenses in the amount of $713.87 is appended hereto as Attachment E. Limousine service was again provided to the Senator, the cost of which was separately billed to Pitney Bowes by Campbell-Raupe. A copy of this bill, reflecting $392.00 in limousine costs, is appended hereto as Attachment F.

9. At all times I assumed that Campbell-Raupe would only bill Pitney Bowes for appropriate expenses in the proper amounts in connection with its services, including expenses relating to any meetings, including the meetings with Senator Durenburger in Boston. Because of this assumption, on each occasion, I made only a cursory review of the bills submitted by Campbell-Raupe in connection with each of the three meetings prior to approving the bills and forwarding them for processing and payment. The amounts billed were paid by Pitney Bowes to Campbell-Raupe; I assumed that Campbell-Raupe paid the vendors that had provided the services. It was only after careful examination of the bills submitted by Campbell-Raupe, prompted by the need to respond to the subpoena served on Pitney Bowes by the Senate Ethics Committee, that I learned that the limousine service provided to the Senator for which Campbell-Raupe had billed Pitney Bowes, included travel from Boston to and from Concord; Pitney Bowes had no business with the Senator in Concord in connection with any of the meetings in Boston. It was also in connection with responding to the Committee's subpoena that I became aware that the cost for limousine service provided to the Senator with respect to the meetings on November 4, 1985 and March 31, 1986 had been billed to Pitney Bowes twice, and paid by Pitney Bowes twice, as reflected in Attachments B, D and F hereto. The duplicate payment of such amounts was wholly inadvertent on the part of Pitney Bowes.

10. On at least one other occasion Ms. Campbell informed me that Senator Durenberger would be in the Boston area, and inquired whether Pitney Bowes officials would be available to meet with him. I declined these additional invitations, I believe because the timing was inconvenient. Ms. Campbell arranged for many other meetings between Pitney Bowes officials and other Members of Congress both inside and outside of the Washington, D.C. area, however, I do not recall any other meetings between Pitney Bowes officials and an individual Member of Congress outside of the Washington, D.C. area.

11. On September 9, 1986, I met with Senator Durenberger in Washington, D.C. to discuss with him a proposed amendment to the book income provisions of the proposed minimum tax. The amendment proposed to exempt from the book income provisions of the minimum tax, the proceeds of intra-company sales, which although recorded in full on a company's books pursuant to

Financial Accounting Standards, does not yield immediate, real income to a corporate group filing a consolidated tax return. I had previously discussed the proposed amendment with several other members of the Senate Finance Committee and House Ways and Means Committee, or their staff representatives. Several House Committee Members, or their staff representatives, had indicated a willingness to support such an amendment and also recommended that I seek simultaneous Senate support for the amendment since the book income provisions originated in the Senate. The amendment was proposed by a Member of the House Ways and Means Committee, but did not survive the negotiations between the House and Senate.

12. The meeting with Senator Durenberger on September 9, 1986 was attended by me, Ms. Campbell, two other officials from Pitney Bowes, Vito Fabiano and Kirk Hudson, and a member of Senator Durenberger's tax staff. After considering the arguments in support of the amendment, Senator Durenberger indicated a willingness to propose its consideration by the Senate Finance Committee. As I recall, I worked with the Senator's staff, primarily through Ms. Campbell, to draft two modified versions of the amendment which had been proposed by a House Member. The first version would exempt all similarly situated companies from this provision of the tax. The second version, which I was advised to develop because its limited financial impact might improve its chances of acceptance by the Committee, would in effect, specifically except Pitney Bowes from this provision of the tax. I was subsequently advised by Ms. Campbell and by the Senator's staff, that the Senator had made efforts to propose the amendment but that the amendment was not accepted by the Committee. I do not recall which version of the amendment I was told the Senator had proposed. I did not pursue the matter further with the Senator or his staff.

HENRY J. SPRING

SUBSCRIBED AND SWORN TO before me this 15th day of February, 1990.

Notary Public

My Commission Expires: _____

[SEAL]

ATTACHMENT A

CAMPBELL-RAUPE
ASSOCIATES, INC.

December 6, 1985

CONFIRMING SERVICES
RENDERED

PER:
IN SETTLEMENT OF
SEND ALL RETURNS TO:
ACCOUNTS PAYABLE

12/12
C. Simmons

Pitney Bowes
Walter Wheeler, Jr. Drive
Stamford, Connecticut 06926-0700

Attention: P.O. Box 61643 - Accounts Payable Dept.

To services - December, 1985 ——————————— $ 2,500.00

November Expenses:

11-22-85 - Entertainment - Bacchus Restaurant; J. Campbell, staff (Majority Leader).....	$ 41.65	
12-1-85 - Entertainment - Houstons, J. Campbell, John Weinfurter (Cong. Moakley)	44.81	
Cab fare (To and from Hill in D.C. and to and Sen. Durenberger luncheon)	37.50	
Duplication	6.50	
Postage	5.50	
Phone	26.99	
Messenger (To Connecticut)	107.00	
Special expenses - Durenberger trip		
The Westin Hotel - Boston	132.76	
Airfare - D.C./Boston & return	399.00	
	801.71	$ 801.71

$ 3,301.71

Sent to
AIP 12/13/85

DEC 10 1985

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

10-3678

THE WESTIN HOTEL
Copley Place Boston

Guest Folio

Huntington Avenue • P.O. Box 714 • Boston, MA 02117 • 617-262-9600

DUKENBERGER, DAVID SENATOR
NEW ENGLAND LIFE INS CO
1015 15TH STREET NW, STE.907
WASHINGTON, DC
20005
LIFE

11/03/85 Arrival Date
11/04/85 Departure Date
1 # in Party
89.00 Rate

Acct No 0337879 Room No 2604

	Date	Description	Amount
1	11/03/85	TURNERS/2604/27444300	$27.10
2	11/03/85	ROOM CHARGE/2604/14693	$89.00
3	11/03/85	STATE OCC. TAX/2604/14694	$5.07
4	11/03/85	CITY OCC. TAX/2604/14695	$3.56
5	11/04/85	BRASSERIE/2604/23335700	$8.03
		BALANCE DUE	$132.76

Company

Street

City State Zip Code

Signature

Diplomat Travel Service, Inc.

ITINERARY/INVOICE

ACCT NO	DATE	PAGE	INVOICE
4	31 OCT 85	1	122437

NET 10 DAYS

SOLD TO

CAMPBELL INC
ATT ZORA
1015 15TH ST NW SUITE 90
WASHINGTON DC 20005

DISTRIBUTE TO

CAMPBELL INC
1015 15TH ST NW SUITE 90
WASHINGTON DC 20005

DATE	CITY-AIRPORT	TIME	AIRLINE	FLIGHT/CL	SEAT	MEAL
03NOV SUN	LV WAS/NATIONAL	0435P	NORTHWEST	0376Y		
	AR BOSTON, MA	0557P				
04NOV MON	LV BOSTON, MA	0350P	NORTHWEST	0267B		
	AR MINNEAPOLIS	0547P				

THANK YOU FOR USING DIPLOMAT TRAVEL. HAVE A PLEASANT TRIP.

DURENBERGER/DAVE.SEN TKT # 0127787747498 $ 399.00
AMERICAN EXPRES #372831390712006 EXP 10/86 $ 399.00-

TOTAL $ 0.00

Bill to
Pitney –
Bowes

TED BY ZONA

CAMPBELL-RAUPE
ASSOCIATES, INC.

ATTACHMENT B

CONFIRMING SERVICES
RENDERED

PLEASE:
1) service rendered,
SIGN AND RETURN TO:
ACCOUNTS PAYABLE

12/30/85

December 16, 1985

12/20

~~C. Stevens~~ H.J. SPRING, JR.

Pitney Bowes
Walter Wheeler Jr. Drive
Stamford, CT 06926-0700

Attention: PO Box 61643 - Accounts Payable

To limosine service for Sen. David Durenberger
Trip to Boston to meet with Pitney Bowes
executives . . . . . $ 349.30

Please make check payable to Campbell-Raupe, Inc.

DEC 20 1985

1985

INVOICE № 2950

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1924

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS -
LIMOUSINES SEDANS VANS

Campbell Raupe
1015 Fifteenth St. NW
Washington, D. C. 20605

Attn: Zora Perge Carey

161 BROADWAY
P O BOX 78
SOMERVILLE, MASS 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT.

DATE — BALANCE FORWARD — $

1985		HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT SCHG	
11-3	Service for Sen. Dave Durenberger Airport/Boston	min		45.00	2.25	.60	6.75	2.00	56
11-4	Service for Sen Dave Durenberger Boston/Concord/Boston/ Airport	8		240.00	12.00	2.70	36.00	2.00	292
11-10	Service for Sen. Dave Durenberger Airport report 4:35 PM - flight change Min bill			45.00		.60			45.
	9:00 PM Airport report - unable to locate customer driver waited over 1 hour - Zora OK billing	PM min		60.00		.60			60.
									$ 455.

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balance over 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

ATTACHMENT C

U

CAMPBELL-RAUPE
ASSOCIATES, INC.

February 27, 1986

Pitney Bowes
Walter Wheeler Jr. Drive
Stamford, CT 06926-0700

Attention: P. O. Box 61643 - Accounts Payable

- -

SPECIAL

Feb. 9-10

Air fare for Senator David Durenberger to meet with Pitney Bowes officials in Boston	$571.50
Air fare-coach (one way) Jeanne Campbell	75.00
Cab to/from Logan - Jeanne Campbell	16.00
	$662.50

PAID
4-21-86

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

CAMPBELL-RAUPE
ASSOCIATES, INC.

March 3, 1986

4/31

Pitney Bowes
Walter Wheeler Jr. Drive
Stamford, CT 06296-0700
ATTN: P.O. Box 61643
Accounts Payable

Re: Purchase Order #50233

Expenses:

Meeting with Senator Durenberger and Pitney Bowes officials on February 10, 1986 in Boston.

TOTAL $ 146.00

* Please make checks payable to Campbell-Raupe, Inc.

PAID

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

CAMPBELL-RAUPE ASSOCIATES, INC.

ATTACHMENT D

March 3, 1986

4/21

Pitney-Bowes
Walter Wheeler Jr. Drive
P.O. Box 61643
Stamford, CT 06296
ATTN: Accts Payable Dept.

Re: Purchase Order No. 50233
February 10

Limosine service for meeting with Pitney-Bowes officials and Senator David Durenberger.

TOTAL $ 374.55

* Please make check payable to Campbell-Raupe, Inc.

PAID
4 1-8

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

LAWRENCE A. WILLWERTH, MGR.

INVOICE Nº 2950

A and A LIMOUSINE RENTING, INC.
ESTABLISHED 1984

CAREY OF BOSTON
CHAUFFEUR DRIVEN CARS –
LIMOUSINES SEDANS VANS

Campbell Raupe
1015 Fifteenth St. NW
Washington, D. C. 20605

Attn: Zora Perge Carey

161 BROADWAY
P.O. BOX 78
SOMERVILLE, MASS. 02145

TEL. (617) 623-8700

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

DATE 1985		HOURS	MILES	CHARGES	MASS SALES TAX	TOLLS PARK MISC	TIPS	MASS PORT SCHO	BALANCE FORWARD $
11-3	Service for Sen. Dave Durenberger Airport/Boston	min		45.00	2.25	.60	6.75	2.00	56
11-4	Service for Sen Dave Durenberger Boston/Concord/Boston/ Airport	8		240.00	12.00	2.70	36.00	2.00	292
11-10	Service for Sen. Dave Durenberger Airport report 4:35 PM - flight change Min bill			45.00		.60			45.
	9:00 PM Airport report - unable to locate customer driver waited over 1 hour - Zora OK billing	PM min		60.00		.60			60.
									$ 455.

Payable in U.S. Dollars. Terms: Due Upon Receipt.
A finance charge of 1½% each month which is 18% annual will be charged on unpaid balances over 30 days

A and A LIMOUSINE RENTING, INC.
CAREY OF BOSTON
161 Broadway, P.O. Box 78, Somerville, MA 02145
(617) 623-8700

JAN 88

U

CAMPBELL-RAUPE, INC.

ATTACHMENT E

April 21, 1986

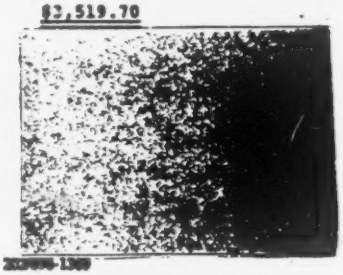
Pitney Bowes
Walter Wheeler Jr. Drive
Stamford, CT 06926-0700

Attention: P. O. Box 61643 - Accounts Payable

Re: Purchase Order #50233

To services - April, 1986		$2,500.00
Expenses:		
4/10/86 - Entertainment Whitehall Inn Craig Raupe - Post Office & Civil Service Staff	$ 21.27 - Craig	
4/16/86 - Entertainment Jeanne Campbell - Ann Canfield	11.72 - JC	
Transportation - cabs, subway re congressional liaison and Hill visits	42.50 -	
Office Expenses - phone, Federal Express, postage meter, etc., copy of Senate tax proposal	230.34	
✓ 3/31/86 - Expenses re meeting w/ Senator Durenberger & Pitney Bowes executives in Boston - Westin Hotel	113.37	
Air fare Wash. - Boston - Minneapolis	600.50	
		1,019.70
TOTAL		$3,519.70

PAID 5/27/86



1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1300

CAMPBELL-RAUPE, INC.

ATTACHMENT F

October 14, 1986

Pitney-Bowes
Walter Wheeler Drive
P.O. Box 61643
Accounts Payable
Re: Purchase Order No. 50233
Stamford, CT 06926-0700

Special Expenses for limousine service for
Executive meetings with Senator David Durenberger
and Pitney-Bowes Executives in Boston

Date	Amount
11/3-4/1985	$ 510.00
02/9-10/1986	402.00
03/30-31/1986	392.00
TOTAL	$1304.00

PAID

1015 15th Street, N.W., Suite 907, Washington, D.C. 20005 202/898-1369

AFFIDAVIT

I, **BETTE ANNE STARKEY**, being duly sworn, do depose and state as follows:

1. I was employed with the Health Industry Manufacturers Association (HIMA) from September 1978 through June 1989. When I resigned my position in June, 1989, I was Director of Congressional Relations. I am currently an independent consultant. My address is 6206 Massachusetts Avenue, Bethesda, Maryland 20816.
2. As a result of a joint decision by Frank Samuel, President of HIMA, and other executives of HIMA, Senator Durenberger was invited to speak at HIMA's annual meeting in Boca Raton, Florida on March 18, 1985.
3. On February 4, 1985, an invitation letter was sent to Senator Durenberger's office. A copy of this letter is appended hereto as Attachment A.
4. I vaguely recall being instructed by someone on the Senator's staff to contact either Mike Mahoney or Gary Diamond of Piranha Press for the details of the Senator's appearance because the Senator was not accepting any more honoraria, and the payment of $4,000 instead of the usual $2,000 would be for a book promotion. I was told that as such, the payment would go to Piranha Press, the publisher of Senator Durenberger's book.
5. As I recall, I was concerned about this arrangement and was assured by either Mike Mahoney or Gary Diamond that the Senator had approved this arrangement through the Federal

SPECIAL
COUNSEL
HEARING
EX. 79

Election Committee. Additionally, I was advised by Ted Mannen, HIMA's General Counsel, and/or Gordon Schatz, HIMA's Associate General Counsel, that this arrangement was legal.

6. HIMA did not ask Senator Durenberger to promote his book. HIMA wanted the Senator to address its members on health issues. However, because these issues were supposedly contained in the Senator's book, the Senator combined speaking to the members on issues of their concern with the promotion of his book.

7. The initial invitation to Senator Durenberger intended the payment of an honorarium.

8. I attended Senator Durenberger's speech on March 18, 1985. The Senator spoke on health issues, tax issues, medicare and health policy. I do recall the Senator holding his book, at the podium, and making reference to its contents. I do not recall any other separate display of the book or any attempts to sell the book.

9. In addition to the $4,000 book promotion fee, HIMA paid for Senator Durenberger's travel and lodging related to his appearance at its annual meeting.

Bette Anne Starkey
BETTE ANNE STARKEY

SUBSCRIBED AND SWORN TO before me this 27 day of Feb 1990

Notary Public

My Commission Expires:

[SEAL]

Attachment A

President
Frank E. Samuel, Jr.

health industry manufacturers association **hima**

direct line (202) 452-8038

to Miami or West Palm (Wash)

1030 fifteenth street, nw • washington dc 20005-1594
(202) 452-8240

Mon 3/18

February 4, 1985

Anne: I am in the process of getting an answer. dm

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

I would like to invite you to address the Health Industry Manufacturers Association's Tenth Anniversary Annual Meeting in Boca Raton, Florida on Monday, March 18.

As you know, HIMA represents more than 300 manufacturers of medical devices and diagnostic products. HIMA Chairman Dale R. Olseth (Medtronic, Inc.) and Board member Jerry Robertson (3M) hail from Minnesota. American Medical Systems' President, Robert E. Buuck, serves on HIMAPAC's Board of Trustees. Among others of the 14 HIMA companies with facilities in Minnesota are Frigitronics; Medical Inc.; Eli Lilly; St. Jude Medical; EMPI, and Angiomedics, Inc.

Accommodations would be provided for you and Mrs. Durenberger at the Boca Raton Hotel and we are prepared, as well, to offer an honorarium.

Our meeting lasts through Wednesday, March 20, and we invite you to stay with us as long as you can. A copy of the 1984 Program Book is enclosed to give you an idea of the type of program that is planned.

If you can be with us, Bette Anne Starkey, HIMA's Director of Congressional Relations, will coordinate details with your staff.

Sincerely,

Frank E. Samuel Jr.

Enclosure

accept + tell Mahoney

9:45 - 10:30 is best - later in am is possible
They've also invited you for weekend.

AFFIDAVIT

I, JON R. TUMLER, being duly sworn, do depose and state as follows:

1. During the years 1982 through 1987, I was the Director of Government Relations for the Public Securities Association (PSA). My current address is 503 15th Street, S.E., Washington, D.C. 20003.

2. As Director of Government Relations, I was responsible for arranging to have various Senators and Congressmen speak before the PSA. PSA traditionally held a spring and annual meeting wherein various dignitaries, including Senators and Congressmen were invited to address their membership.

3. I have no recollection as to the arrangements for Senator Durenberger's speech before the PSA in October, 1985. Additionally, I do not recall how the fee for such speech was determined.

4. I was informed, by an individual from Piranha Press, that Senator Durenberger intended to promote his book at PSA's annual meeting. As such, it was requested that a table be made available to display the book(s) in the back of the room.

5. The payment for Senator Durenberger's speech was not standard honorarium, but a payment to the Senator as an author. As such, the payment was to be made to Piranha Press, the publisher of Senator Durenberger's book(s).

6. I have no recollection of the $5,500 check, representing payment for Senator Durenberger's appearance, other than it was payable to Piranha Press.

SPECIAL
COUNSEL
HEARING
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7. I did not consider the arrangements for Senator Durenberger's speech to be unusual, unethical or illegal. PSA would not have involved itself in anything it considered illegal.

JON R. TUMLER

SUBSCRIBED AND SWORN TO before me this 13th day of February.

Notary Public

My Commission Expires: 3/27/93.

[SEAL]

AFFIDAVIT OF SAMUEL S. VAUGHAN

Before me, the undersigned officer, duly authorized to administer oaths, came Samuel S. Vaughan, who, upon being duly sworn, states under oath as follows:

I am providing this information and statement under oath, at the request of and for use by, the United States Senate Select Committee on Ethics, Washington, D.C.

I am Senior Vice President and Editor, Random House Trade Dept., Random House, Inc., New York, New York. I have 37 years experience in the book publishing business, and am familiar with the traditions, practices and customs in the trade.

Although there may be differing contractual agreements between and author and a publisher, the author typically agrees to deliver a manuscript, complete and satisfactory to the publisher by a certain date (the "delivery date"), and warrants that the material contained within that manuscript is not libelous and contains no copyright infringements.

Normally, the author may receive two types of income from publication of his/her book: a royalty on books sold, as well as a share of the proceeds earned by the publishing house in the sale or leasing of subsidiary rights (e.g., television or movie rights, translation or foreign rights sales, paperback reprint sales rights, and so on.) Royalties typically, in general or trade books, range from 5 to 15 per cent of the retail price of the book. Special or "bulk" or otherwise deeply discounted sales by the publisher normally result in a reduced royalty percentage (i.e., less than the normal trade sales royalty for the author). Royalty agreements based upon "net profit" resulting from sales of the book are not usual in general or trade publishing.

The author may obtain an "advance" against royalties and other earnings from the publisher, which advance is usually in proportion to the expected sales of the book, including such considerations as the author's "track record." While there is no typical or average advance for authors of adult trade books, the amount of the advance guarantee varies from less than $5,000 to more than a $1,000,000.

Such "advances" are usually split into segmented payments, with the final amount not due until a satisfactory manuscript is delivered and accepted, or, at times, the final payment is made on publication or even later.

Publishers do not customarily or traditionally pay an author to promote the author's books. Although an author may make some promotional appearances on behalf of his/her book, and the publisher usually pays all or some of the travel expenses

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associated with such appearances, no fees or other compensation are normally paid to the author. Not all authors are asked to travel or otherwise promote their books. Promotional appearances are usually concentrated in the month or two coinciding with the release date or official publication date of a book. Such appearances may be in radio or television or newspaper interviews, or at book signing appearances in book stores, but normally no fee is paid to an author for such appearances. Any agreement whereby a publisher agrees to pay an author for promotional appearances over a two year period of time would be extraordinary.

In my years in publishing, I have never paid an author to promote his/her book, nor do I know of any traditional publishing arrangement whereby an author/publisher relationship has an objective of promoting the publishing company itself.

Publishers do not traditionally or customarily pay authors to promote the publishing company.

Generally speaking, copies of a book are given away for publicity purposes, usually to book reviewers and critics and the media, and the publisher may send out a few or several hundred copies for these purposes.

An author may conduct seminars to further attempt to sell his/her book; however, the publisher would not normally have a direct involvement in producing these seminars. The publisher might attempt to sell books in connection with the seminar, but would not, in the usual case, be the producer of the seminar itself. In connection with such seminars or lectures, an author usually receives third-party assistance from a lecture bureau, unless he/she sets up such appearance him/herself. Publisher involvement is normally limited to cooperating with any third party to make books available for sale at the seminar.

I hereby affirm and attest that the above information is the truth to the best of my knowledge.

This 15 day of JUNE, 1989.

Samuel S. Vaughan, Affiant

Sworn to and subscribed before
me this 15 day of June, 1989.

Heather Kilpatrick

Notary Public
My Commission expires on
the ~~HEATHER KILPATRICK~~ day of ____, 19__.

Notary Public, State of New York
No. 31-4755327
Qualified in Queens County
Certificate Filed in New York County
Commission Expires March 30 1991
July 31

AFFIDAVIT

I, RICHARD E. VERVILLE, being duly sworn, do depose and state as follows:

1. I am a partner with the law firm of White, Fine & Verville. My office address is 1156 Fifteenth Street, N.W., Washington, D.C. 20005. Since 1979, I have represented the American Association of Nurse Anesthetists (AANA), a professional association of approximately 23,000 nurses who are qualified to administer anesthesia.

2. By letter dated January 28, 1986, Mr. Richard Ouelletle, President of AANA, invited Senator David Durenberger to address the AANA's National Convention on August 14, 1986 in Washington, D.C. The National Convention is an annual educational and scientific meeting attended by approximately two thousand to three thousand AANA members.

3. In approximately early March 1986, I spoke with Kelly Johnston of the Senator's staff to learn if the Senator was available to speak on August 14th. By letter dated March 19, 1986, I forwarded to Senator Durenberger a copy of Mr. Ouelletle's letter of invitation. I sent this letter in care of Ms. Johnston, as is noted on the letter itself. A copy of this letter and the enclosed invitation is appended hereto as Attachment A. As I indicated in that letter, AANA offered an honorarium of $2,000 to the Senator.

4. Senator Durenberger was selected to address the AANA's National Convention because he was the Chairman of the Health Subcommittee of the Senate Finance Committee, and is very knowledgeable about health care issues. I anticipated that the AANA's payment to the Senator would be a traditional honorarium payment in exchange for a speech. I did not invite the Senator to promote his book(s).

5. Shortly after I sent the invitation on March 19th, I spoke again with a member of the Senator's staff, whom I believe to have been Ms. Johnston. During this conversation, Ms. Johnston informed me that Senator Durenberger would speak before the AANA. She also stated that I should contact someone in Minnesota, whose name and phone number she provided, to discuss details of

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COUNSEL
HEARING
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the Senator's appearance. She did not further identify the person whom I was to contact. Ms. Johnston did not mention the Senator's book(s) or publisher during either of our two conversations.

6. I telephoned this person in Minnesota, whose name I do not recall, shortly after my second conversation with Ms. Johnston. He identified himself as a representative of Piranha Press. He stated that Piranha Press had an agreement with Senator Durenberger to publish his books and as part of the agreement would make arrangements for his speeches (which would be to promote the books) and to collect fees for those speeches. My conversation with the representative of Piranha Press was the first I had heard of the publisher.

7. The representative also informed me that the AANA would be required to provide space for the display of Senator Durenberger's book(s). It struck me that this requirement could prove difficult, in as much as the AANA's National Convention is a substantive scientific meeting. I was concerned that the AANA might think it inappropriate to have a display of the Senator's book(s) in such a setting. Because this was an issue for the AANA to decide, however, I told the representative of the publisher that he would need to discuss the display issue with the Convention organizer. I do not recall any mention of the title or topic of the Senator's book(s) during this conversation.

8. My next contact with the publisher was a letter dated May 8, 1986 that I received from Gary Diamond. A copy of this letter is appended hereto as Attachment B. I recall that I was somewhat angered by the demanding tone of the letter with respect to the payment. The letter incorrectly stated that I had inquired about a promotional appearance by the Senator before the AANA. The letter also indicated that Piranha Press would provide promotional literature. I never received any such promotional material.

9. I spoke with Joseph Nicosia, AANA's Governmental Affairs Director, about this letter. Nicosia simply indicated that he would have to look into the publisher's request for display space. On May 15th, I forwarded the Piranha Press letter to Mr. Nicosia, with a cover memorandum. A copy of this memorandum is appended hereto as Attachment C. The memorandum stated that I had prior knowledge about the fact that the agreement required payment to be made to a publishing company. I stated in the memorandum that "we should make the payment as soon as feasible" in reference to the demand in the letter that payment was to be made in 10 days from the date of the letter. I felt that to be far too short a time for the AANA to consider whether to enter into the arrangement regarding the display of books and to deliver payment. I was assuming, however, that some arrangement with regard to the display of the books would be worked out between AANA and Piranha Press.

10. I then received a copy of a letter dated May 21, 1986 from Mr. Nicosia to Gary Diamond, in which Mr. Nicosia enclosed payment of the $2,000 honorarium to Piranha Press. The letter also stated that the issue of a display of the Senator's book(s) had been referred to Mr. Glen Ramsborg. A copy of this letter with the accompanying check is appended hereto as Attachment D.

11. I attended Senator Durenberger's speech on August 14, 1986. The AANA taped the Senator's speech. I have reviewed that tape recording, and believe it to be an accurate recordation of the Senator's remarks. The Senator spoke about the financing of health care and social security. He mentioned his book(s) briefly and related them to these themes and he stated that he was unaware of where the books were available, except in his own office. There is no further mention by the Senator of his book(s) or his publisher on that tape.

12. There was no display of the Senator's book(s) at the Convention of which I was aware. However, the program received by the Convention attendees includes a biography of Senator

Durenberger, which mentions that he is the author of two books. A copy of the relevant page of the program is appended hereto as Attachment E.

13. Congressman Fortney H. Stark also addressed the AANA's National Conference on August 14, 1986. I believe that the AANA paid directly to Congressman Stark an honorarium of $2,000, the same amount that was sent to Piranha Press for Senator Durenberger's appearance.

Richard E. Verville

RICHARD E. VERVILLE

SUBSCRIBED AND SWORN TO before me this 5 day of February, 1990.

A. G. Queen

Notary Public

A.G. QUEEN
NOTARY PUBLIC
DISTRICT OF COLUMBIA
MY COMMISSION EXPIRES
FEBRUARY 28, 1994

My Commission Expires:

[SEAL]

SENT c/o KELLY JOHNSTON

ATTACHMENT A

WHITE, FINE & VERVILLE
ATTORNEYS AT LAW

LEE C. WHITE
RICHARD E. VERVILLE
ROBERT J. SANER II
PETER S. LEYTON*
REBECCA L. BURKE
PHIL DAVID FINE
RICHARD ALSINA FULTON
GRACE POWERS MONACO
STANLEY A. FREEMAN*
SANDRA CASBER WISE**

*ALSO ADMITTED IN VIRGINIA
*ALSO ADMITTED IN MARYLAND
** NOT ADMITTED IN D.C.

1156 Fifteenth Street, N.W.
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VIRGINIA OFFICE
1308 VINCENT PLACE
MCLEAN, VIRGINIA 22101
(703) 243-9188

FINE & AMBROGNE
EXCHANGE PLACE
BOSTON, MASSACHUSETTS 02109
(617) 361-0200

March 19, 1986

Honorable Dave Durenberger
U.S. Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Attached is a letter requesting that you speak at an American Association of Nurse Anesthetists National Convention in D.C. on Thursday, August 14 of this year. Unfortunately, this convention occurs during the August Congressional recess, but it is always in August and has been so planned for years. An honorarium of $2,000 is to be provided. The topic is not unknown to you -- "Health Care Financing Issues as Seen in the 99th Congress." We hope you can make this appointment.

Thank you for your past support of CRNAs.

Sincerely,

Richard E. Verville

REV/pwd

Attachment

Richard G. Ouellette, CRNA, MEd
President, 1985-86
61 Sonning Road
Beverly, MA 01915
(617) 927-1913

January 28, 1986

The Honorable David Durenberger
SR 154 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

The American Association of Nurse Anesthetists (AANA) is planning its 53rd Annual Meeting at the Washington Hilton in Washington, D.C. on August 9-14, 1986. As President of the AANA, I would like to invite you to speak at the closing session of the meeting on August 14, 1986.

The topic for the session is "Health Care Expectations: The 99th Congress". We would invite you to speak to this topic from the Senate viewpoint. The time for this presentation is 8:50 - 9:40 a.m.

The AANA is a professional association with a membership of approximately 23,000 Certified Registered Nurse Anesthetists (CRNAs). The CRNA is a registered professional nurse who has completed a 24-month educational program in an accredited school of nurse anesthesia, as designated by the U.S. Department of Education, and who has passed a national certification examination. Nurse anesthetists practice in all fifty states and Puerto Rico, and administer fifty percent of the anesthesia given in the United States annually.

I realize that we are still several months away from the meeting, but we would appreciate an indication of your availability and willingness to be a part of our meeting.

We look foward to hearing from you and if you have any questions, please contact me.

Sincerely,

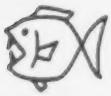
R. G. Ouellette

Richard Ouellette, CRNA, MEd
President

called me are expecting by 5/25

ATTACHMENT 8

PIRANHA



PRESS

Gary L. Diamond
Publisher

May 8, 1986

Mr. Dick Verville
1156 15th Street NW
Suite 1100
Washington, DC 20005

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Verville:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Association of Nurse Anesthetists National Convention on August 14, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
August 14, 1986	Washington, DC	$2,000

ATTACHMENT C

WHITE, FINE & VERVILLE
ATTORNEYS AT LAW

LEE C. WHITE
RICHARD E. VERVILLE
ROBERT J. SANER II
PETER S. LEYTON *
REBECCA L. BURKE

PHIL DAVID FINE
RICHARD ALBINA FULTON
GRACE POWERS MONACO
STANLEY A. FREEMAN * *

OF COUNSEL
JOHN A. MOAG, JR. * **

* ALSO ADMITTED IN VIRGINIA
* ALSO ADMITTED IN MARYLAND
* * NOT ADMITTED IN D.C.

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MCLEAN, VIRGINIA 22101
(703) 903-9760

FINE & AMBROGNE
EXCHANGE PLACE
BOSTON, MASSACHUSETTS 02109
(617) 307-0400

TO: Joe Nicosia

FROM: Richard E. Verville

DATE: May 15, 1986

I just received this letter on May 13. I had been told about the fact that the payment is made to a publishing company. We should make the payment as soon as feasible. They set some outside dates on receipt of payment.

REV/PWD:125D

Attachment

ATTACHMENT D

May 21, 1986

Gary Diamond
President
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

RE: Payment for Speaking engagement by Senator Durenberger on August 14, 1986

Dear Mr. Diamond:

In accordance with your letter to Mr. Dick Verville of May 8 and his contact with Senator Durenberger's staff, we are enclosing a check in the amount of $2,000.00 payable to Piranha Press covering the honorarium for the Senator's appearance at the Annual Meeting of the American Association of Nurse Anesthetists on August 14, 1986, at the Washington Hilton Hotel in Washington, D.C.

Your request for space for a display booth has been referred to Glen Ramsborg, Deputy Executive Director of the AANA who is responsible for the arrangements for that meeting. Future requests on this matter should be directed to Mr Ramsborg's attention.

We look forward to Senator Durenberger's appearance and are very pleased he has agreed to accept our invitation.

Sincerely,

Joseph G. Nicosia, JD
Government Affairs Director

JGN/clw

cc: Ms. Jodi Mathison
Richard E. Verville, JD
Glen C. Ramsborg, CRNA, MA

bc: Mark Krzmarzick ✓

Mark, these arrangements have been made and approved by Senator Durenberger's office through Dick Verville. This honorarium is for a speaker on the last day of the Annual Meeting which comes from the AANA account and should be sent directly to Piranha Press as soon as possible.

(0520G)

[illegible] ANESTHETISTS
PARK RIDGE, ILLINOIS

[illegible] ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW
IF NOT CORRECT PLEASE NOTIFY US PROMPTLY. NO RECEIPT DESIRED.

Vendor No.	Date	Check No.
99999	05/22/86	17589

Invoice Number	Invoice Date	Description	Gross Amount	Discounts/ Adjustments	Payment Amount
PIRANHA	05/20/86	Honor-Ann Hty 86	2000.00	0.00	2000.00

Session P

808

AMERICAN ASSOCIATION OF NURSE ANESTHETISTS
216 WEST HIGGINS ROAD
PARK RIDGE, ILL 60068

17589

017589

2-80
710

DATE
05/22/86

PAY 2000 DOLLARS and .00 CENTS

Northern Trust Bank/O'Hare N.A.
CHICAGO, ILLINOIS

AMERICAN ASSOCIATION OF NURSE ANESTHETISTS
OPERATING FUND

NON-NEGOTIABLE

TO THE ORDER OF
Piranha Press
4504 Excelsior Blvd.
Minneapolis MN 55416

⑆017589⑆ ⑆071000806⑆ 502123⑈

Health Care Expectations:
The 99th Congress
8:50 a.m. – 11:00 a.m.

Senator Dave Durenberger

Coogressman Fortney H. (Pete) Stark

Senator Durenberger was elected to the U.S. Senate in 1978 to represent the state of Minnesota. As chairman of the Health Subcommittee of the Senate Finance Committee, he has emphasized increased efficiency, competition and consumer choice in his drive to improve the nation's health care system. Senator Durenberger was instrumental in the adoption of the Medicare Prospective Payment System (PPS), and he has authored legislation that promotes preventive health care measures. He is the author of two books, *Neither Madmen nor Messiahs: A Policy of National Security*, and, most recently, a collection of his speeches on Medicare and health care reform entitled *Prescription for Change*. Senator Durenberger holds a BA from St. John's University in Minnesota and a JD from the University of Minnesota.

Congressman Stark has represented the 9th district of California in the U.S. House of Representatives since 1973. In the 99th Congress, he is chairman of the Health Subcommittee of the House Ways and Means Committee, a position to which he moved after presiding as chairman of the Select Revenue Measures Subcommittee during the 97th and 98th Congresses. A banker by profession, Congressman Stark founded his second bank by the age of 31. He has used his business acumen to create tax reform measures of a wide variety. He holds a BS from the Massachusetts Institute of Technology and an MBS from the University of California at Berkeley.

Senator Durenberger and Congressman Stark have the distinction of holding the two major positions in Congress dealing with Medicare and the financing of health care. Senator Durenberger is chairman of the Health Subcommittee of the Senate Finance Committee, while Congressman Stark is chairman of the Health Subcommittee of the House Ways and Means Committee. Both Congressman have been outspoken critics of Medicare policies which discriminate against beneficiaries and are not cost-effective, and both have proposed fairly radical revisions of the current Medicare program.

Both Senator Durenberger and Congressman Stark have been supporters of Medicare legislation that is favorable to CRNAs – in particular, both supported the 1984 Medicare legislation dealing with CRNA payments (the pass-through legislation). Notably, at the time of the Annual Meeting, both men will be involved, as Health Subcommittee chairmen, in the development of the 1986 Medicare amendments which may include provisions dealing with CRNA services.

Health Care Trends and Strategies through 1995
11:00 a.m. – 11:50 a.m.

Stuart A. Wesbury, Jr., PhD, FACHE

During his varied career, Dr. Wesbury has held the positions of pharmacist, hospital administrator, university professor, and his current position as president of the American College of Healthcare Executives. This active involvement in both hospital and academic affairs has given him a perspective that enables him to understand issues and problems facing both practitioners and educators. He holds a Master's degree in Hospital Administration from the University of Michigan in Ann Arbor, and a PhD in Economics and Business Administration from the University of Florida in Gainesville. Dr. Wesbury served as director and chief executive officer of the University of Florida Shands Teaching Hospital and Clinics in Gainesville. While at the University of Florida, he also held a faculty appointment in the Graduate Program in Hospital and Health Administration. He then moved to the University of Missouri-Columbia, holding the position of director and professor of Health Services Management, until his selection to head the American College of Healthcare Executives in 1979. Dr. Wesbury has been a Fellow in the College since 1968, and has held positions on the editorial board and Research Committee for the College. He is the author of articles appearing in more than 20 journals and magazines.

Other Sessions

Eunice R. Cole, RN, BSN

Ms. Cole is the immediate past president of the American Nurses' Association. While serving as ANA president she represented the interests and concerns of the nursing profession in a variety of forums. She participated in both the Democratic and Republican national conventions. She also presented Congressional testimony on behalf of ANA on the issues of pay equity for women, the equal rights amendment, community nursing centers, prospective reimbursement, and campaign finance reform. Ms. Cole represented nursing on the steering committee of the Health Policy Agenda for the American People. This project brought together a coalition of health care providers, insurers, private business and labor who are working cooperatively to develop a long term approach to the nation's health care issues. Eunice Cole has also shared nursing's views with the public during interviews with national print media and in appearances on NBC's *Today* and *The Freeman Report* on Cable News Network. Since 1982

AFFIDAVIT

I, R. DUFFY WALL, being duly sworn, do depose and state as follows:

1. I am the President of R. Duffy Wall & Associates, Inc., a government relations consulting firm. My office address is 1317 F Street, N.W., Suite 400, Washington, D.C. 20004. Both myself and R. Duffy Wall & Associates, Inc. are registered to lobby pursuant to the Federal Regulation of Lobbying Act.

2. Among the services I have performed for my clients is arranging, in response to their requests, for Members of Congress to speak at their meetings or other business gatherings. My firm formerly represented The Morgan Guaranty Bank (Morgan). I arranged for Senator David Durenberger to address a group from Morgan on June 7, 1985. I do not recall specifically why I selected Senator David Durenberger as a speaker. I, in fact, do not know whether or not Senator Durenberger was involved in a tax issue of concern to Morgan. He serves on the Senate Finance Committee, which handles tax issues, but I am not aware that he was personally involved in any issue in which Morgan had an interest. In selecting the Senator as a speaker, at no time in my conversations relating to this appearance did I ever discuss my objectives with the Senator or any of his representatives. I had no objective other than securing a good speaker for the client.

SPECIAL
COUNSEL
HEARING
EX. 83

3. Based on notes on my papers, it appears that I contacted John Merli of the Senator's staff to arrange for the Senator's appearance. I do not recall if there was specific discussion of an honorarium payment or of the Senator's publisher during that conversation. I believe that thereafter I spoke with a representative of Piranha Press. I received a letter from Piranha Press confirming the Senator's appearance at a fee of $5,000. A copy of that letter is appended hereto as Attachment A. Senator Durenberger ultimately cancelled his appearance shortly before the scheduled event because of Senate business. At no time do I remember speaking with the Senator directly about this event until after its cancellation when he called to explain why he had to cancel.

4. Approximately ten times a year, my firm sponsors a luncheon program during which a Member of Congress addresses approximately twelve representatives of our clients. Attendance at these luncheons, which are held in our offices, is limited to fourteen persons. Typically, we offer an honorarium of $2,000 to these speakers.

5. I believe that I spoke with Jodi Mathison of Senator Durenberger's staff to invite the Senator to attend such a luncheon gathering on March 26, 1986. Again, I did not discuss my objectives for inviting the Senator to speak to my clients. I believe that in my conversation with Ms. Mathison, she explained that Piranha Press was the Senator's publisher and that the publisher would arrange the details of the Senator's appearance. I confirmed my invitation and the arrangements for the Senator's appearance by letter to Ms. Mathison dated February 21, 1986. A copy of this letter is appended hereto as Attachment B. In this letter, I offered to pay the Senator an honorarium of $2,000.

6. Thereafter, I received a letter dated March 6, 1986 from Piranha Press, which indicated that space should be made available for the display of the Senator's book(s). A copy of this letter is appended hereto as Attachment C. I do not recall discussing this issue with either the Senator's publisher or Ms. Mathison. The Senator brought to the luncheon at least one book, which he autographed for me either at the conclusion of his formal remarks or during the luncheon. I do not recall the title of the book. I do not remember whether or not there were other copies of the book on display during the luncheon, nor whether or not there were copies available for sale. I do not recall having received any promotional literature from the publisher for this meeting.

7. Senator Durenberger did mention his book during his address, which focused on health care issues and other legislative issues of interest at that time. I do not recall Senator Durenberger specifically mentioning his publisher during this address, but I believe that he did, in fact, make reference to them during the luncheon.

8. On April 18, 1986, I sent a check for $2,000, payable to Piranha Press, to Gary Diamond, President of Piranha Press, as I had been instructed to do in the publisher's March 6th letter. A copy of the letter transmitting this payment is appended hereto as Attachment D.

9. Some members of Congress do not accept honorarium payments. Some members of Congress asked for their honorarium payment to be sent directly to a charity. In this instance, I was requested to make the honorarium payment to Senator Durenberger's publisher.

R. Duffy Wall

R. DUFFY WALL

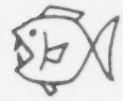
SUBSCRIBED AND SWORN TO before me this 8th day of January 1987.

Notary Public

My commission Expires: August 31, 1992

[SEAL]

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 29, 1985

Mr. R. D. Wall
R. Duffy Wall & Associates, Inc.
Suite 400
1317 F Street, N.W.
Washington, DC 20004

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Wall:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before The Morgan Bank on June 7, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly

ATTACHMENT 8

R. DUFFY WALL & ASSOCIATES, INC.
GOVERNMENT RELATIONS CONSULTANTS
SUITE 400
1317 F STREET, N. W.
WASHINGTON, D. C. 20004
(202) 737-0100

February 21, 1986

Ms. Jodi Mathison
Office of Senator David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Jodi:

Confirming our recent telephone conversation, I look forward to Senator Durenberger being the guest speaker for the luncheon at my office on Wednesday, March 26, 1986. The luncheon runs from noon until about 1:30 p.m. Attendance is limited to 12 people.

The format for the luncheon is very unstructured. Generally, the Member is asked to make a few brief comments during the luncheon and we then go around the table with each person asking a question. No written speech or other preparation is required of the Member. Many of the attendees are from out of town and the questions are generally generic.

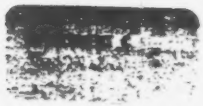
Client companies and/or organizations usually in attendance include:

Allied-Signal Inc. -- New Jersey
American Council on Education -- New York
The Balcor Company -- Chicago
Footwear Retailers of America -- Washington, D.C.
JMB Realty Corporation -- Chicago
Hong Kong Trade Development Council -- New York/Washington, D.C.
Life of Virginia Insurance Company -- Richmond, Virginia
Morgan Guaranty Trust Company -- Washington, D.C.
New York State Bankers Association -- New York
Peabody Holding Company -- Washington, D.C.
Pharmaceutical Manufacturers Association -- Washington, D.C.
Torchmark Corporation -- Birmingham, Alabama
Wine & Spirits Wholesalers of America -- Washington, D.C.

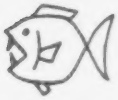
Francesca Kowalski, of my office, will send you a list of those attending the week of the function. Incidentally, we do pay a $2,000 honorarium to our speakers.

Sincerely,

R. Duffy Wall



PIRANHA



PRESS

Gary L. Diamond
Publisher

March 6, 1986

Mr. Duffy Wall
1317 F Street NW
Suite 400
Washington, DC 20004

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Wall:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger at a luncheon with clients on March 26, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

R. DUFFY WALL & ASSOCIATES, INC.
GOVERNMENT RELATIONS CONSULTANTS
SUITE 400
1317 F STREET, N. W.
WASHINGTON, D. C. 20004
(202) 737-0100

April 18, 1986

Mr. Gary L. Diamond
Publisher
Piranha Press
4504 Excelsior Blvd.
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Please find enclosed a check in the amount of $2,000. This is payment for the April 30th speaking engagement of Senator Dave Durenberger.

If you have any questions, please do not hesitate to call.

Sincerely,

Sharon Vaughan

Sharon Vaughan

Enclosure

cc: Ms. Jodi Mathison

R. DUFFY WALL & ASSOCIATES, INC.
PH. (202) 737-0100
1317 F STREET, N.W., SUITE 400
WASHINGTON, D.C. 20004

FIRST AMERICAN BANK, N.A.
WASHINGTON, D.C.

No 1144

154
540

April 18 :0 86

PAY Two thousand and xx/100 DOLLARS $ 2,000.00

TO THE ORDER OF Piranha Press

Senator Durenberger Lecture-4/30/86

Lynda B. Taylor

⑈0001144⑈ ⑆054000043⑆ 3 320 049⑈ ⑈0002000000⑈

AFFIDAVIT

I, RICHARD WILBUR, being duly sworn, do depose and state as follows:

1. I am the Executive Vice President of the Council of Medical Specialty Societies (CMSS). CMSS's main focus is to promote scientific study, clinical research and education in the medical specialties. The council also plays an important role in accrediting graduate medical education programs.

2. In 1985, proposals were being discussed whereby Medicare would limit the payment to hospitals for graduate medical education. These proposals led CMSS to develop the Conference on Financing Graduate Medical Education in an Era of Cost Containment. The conference was held on April 11-12, 1985, at the L'Enfant Hotel in Washington, D.C.

3. The planning committee for the conference selected Senator Durenberger to provide the government's view on funding medical graduate education. Senator Durenberger was an obvious choice due to his chairmanship of the Health Subcommittee and his experience with graduate medical education.

4. Jack Carow, former Deputy Executive Vice President of the CMSS, contacted the Senator's office and made all arrangments for the Senator's appearance.

5. On April 12, 1985, the last day of the conference, a letter dated April 4, 1985, was received from Piranha Press. The letter described their relationship with Senator Durenberger. A copy of this letter is appended hereto as Attachment A. At no time prior to the conference, was I informed about the Senator's book,

SPECIAL
COUNSEL
HEARING
EX. 84

a publishing contract, a book promotion or a book display.

6. CMSS paid an honorarium to hear Senator Durenberger address healthcare issues. CMSS did not intend to pay for a book promotion by Senator Durenberger.

7. I attended Senator Durenberger's speech on April 12, 1985. I do not recall the display of Senator Durenberger's book(s) during the conference. However, I do recall the Senator mentioning his book during his speech.

RICHARD WILBUR

SUBSCRIBED AND SWORN TO before me this 27 day of FEBRUARY, 1990

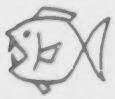
Notary Public

My Commission Expires: _____.

[SEAL]

OFFICIAL SEAL
DAVID R LEE
NOTARY PUBLIC STATE OF ILLINOIS
MY COMMISSION EXP. OCT. 8, 1991

PIRANHA



PRESS

Gary L. Diamond
Publisher

Attachment A

RECEIVED
APR 12 1985
C.M.S.S.

April 4, 1985

SUBPOENA DOCUMENTS
Rec'd.

Dr. Richard S. Wilbur
Council of Medical Specialty Societies
P.O. Box 70
Lake Forest, IL 60045

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Dr. Wilbur:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

SUBPOENA DOCUMENTS
Rec'd. _____

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 11-12, 1985	1:30-1:50 p.m.	Washington, DC	$500

SUBPOENA DOCUMENTS
Rec'd. _____

AFFIDAVIT

I, GAIL WILENSKY, Ph.D., being duly sworn, do depose and state as follows:

1. I am employed by Project HOPE as the Vice President, Division of Health Affairs, and Director of The Center for Health Affairs, and have been so employed since 1983. My office address is 2 Wisconsin Circle, Chevy Chase, Maryland. During my tenure at Project HOPE, I have been responsible for coordinating many major conferences and workshops on health care issues.

2. In September 1985, Project HOPE invited Senator David Durenberger to participate in a two-day conference entitled "What Is Right About American Medical Care," scheduled for September 30 and October 1, 1985 at Project HOPE's Millwood, Virginia campus. Funding for this conference, which featured a number of speakers with expertise in various aspects of health care in the United States, was provided by the Olin Foundation. No government funding was involved. Senator Durenberger was invited because of his position as a legislative leader in the health care field. Senator Durenberger accepted this invitation, and served as our "lead-off" speaker during the opening session held during the evening of September 30th. At that time, Senator Durenberger spoke generally about health care issues for approximately thirty minutes, followed by a brief question and answer period. As reflected in the Conference Program, the topic of the Senator's speech was "Perspective from the U.S. Senate." He did not attend the conference the following day, October 1, 1989.

3. In connection with this speech, Project HOPE offered an honorarium of $2,000.00 to the Senator. Other speakers at this conference similarly were offered and paid an honorarium by Project HOPE. I do not specifically recall discussing directly with the Senator or any members of his Senate staff the arrangements for payment of this amount. Consistent with our offer to the Senator, in mid-October 1985 my secretary prepared and I approved an internal request form for a check payable directly to Senator David Durenberger in the amount of $2,000.00. However, no such check was ever sent to Senator Durenberger. Instead, Project HOPE's financial records indicate

SPECIAL
COUNSEL
HEARING
EX. 85

that a check dated November 7, 1985 in the amount of $2,000.00, made payable to "Piranha Press," was issued as payment to Senator Durenberger in connection with his speech. I believe that the check was issued in this manner pursuant to the instructions of Senator Durenberger's office. At no time either before or after the conference did I discuss with anyone connected with Piranha Press any payment to be made for the Senator's speech.

4. Senator Durenberger was invited to speak about "What Is Right About American Medical Care?", the topic of the conference. He was not invited to speak about any book or books which he had authored or which he planned to author. I have no recollection of his mentioning any of his books or planned publications during the speech, nor do I recall his mentioning the publishing company, Piranha Press. I am certain that he did not discuss defense policy, foreign policy, or any publication on these issues.

5. Had we been told that Senator Durenberger would be willing to speak at the conference only if he could promote his publisher or publications, I would have declined to have him speak. It would have been contrary to Project HOPE's established practices and policies to have sponsored such a promotional effort. Moreover, the conference at which Senator Durenberger was invited to speak was attended by important representatives of the health care field. It would have been extremely awkward and unprofessional for Project HOPE to have sponsored such a promotion in this forum. Finally, because funding for the conference had been provided by an outside organization, it would have been particularly inappropriate for Project HOPE to have paid for a promotional appearance by an author. This would have been entirely inconsistent with the nature of the conference funding.

6. Similarly, had I been informed by the Senator or his staff that he could appear only if he would be permitted to speak on defense and foreign policy issues, I would most certainly have declined to have him appear. As I stated above, the conference topic related to the health care

issues, and neither foreign nor defense policy issues were in any way germane to the planned conference topic.

GAIL WILENSKY, Ph.D.

SUBSCRIBED AND SWORN TO before me this 18th day of September, 1989.

Notary Public

My Commission Expires: 7-1-1990

AFFIDAVIT

I, CINDY WILLIAMS, being duly sworn, do depose and state as follows:

1. I am the President of Cindy Williams Associates. My office address is 1155 Fifteenth Street, N.W., Suite 1100, Washington, D.C. 20005. Both myself and Cindy Williams Associates are registered to lobby pursuant to the Federal Regulation of Lobbying Act. Before founding my own firm in 1985, I was the Deputy Director and a registered lobbyist for ten years for the Federation of American Hospitals ("FAH") (now doing business as the Federation of American Health Systems.)

2. In late 1984, I contacted a member of Senator David Durenberger's staff, whose name I do not recall, to invite the Senator to deliver the keynote address at FAH's Annual Meeting on March 8, 1985 in New Orleans, Louisiana. During this conversation, there was no discussion of the Senator's book(s) or publisher. I invited the Senator to the FAH Annual Meeting because he was Chairman of the Subcommittee on Health of the Senate Finance Committee and because he is very knowledgeable about health issues.

3. Approximately one week after my conversation with the Senator's staff member, I received a telephone call from a representative of Piranha Press whose name I cannot recall. This representative stated that Piranha Press managed the Senator's business affairs. In addition, the representative stated that FAH would be required to display and sell the Senator's book(s) during the Senator's speech in New Orleans. This conversation was the first time that I heard the name "Piranha Press."

4. I had an immediate, adverse reaction to the name "Piranha Press." I was very surprised that a United States Senator would be involved with a publisher with such a name. More importantly, I was offended by the attempt by the representative of the publisher to require FAH to sell the Senator's book(s) when I already had an agreement with the Senator's staff that the Senator would speak at the Annual Meeting in exchange for an honorarium.

SPECIAL
COUNSEL
HEARING
EX. 86

5. During this conversation, or perhaps in a subsequent conversation with the representative, I stated that FAH would not display or sell the Senator's book(s). Although the representative informed me that the sale of the book(s) was a requirement for the Senator's appearance, I reiterated that FAH would not comply with this requirement.

6. Shortly after my conversation with the representative, I telephoned a member of the Senator's staff, whose name I do not recall. I informed the staff member that I was a friend of both the Senator and his wife, that I supported the Senator in his campaign, and that the FAH would not display or sell the Senator's book(s) at its Annual Meeting. The staff member agreed that it would not be necessary for FAH to provide display space or to sell the book(s).

7. I met Senator Durenberger at the airport in New Orleans and accompanied him to the Annual Meeting on March 8, 1985. I do not recall any mention of the Senator' publisher or book(s) during his speech. In addition, FAH made no display space available for the book(s). I do not recall seeing any display of the Senator's book(s) at the Annual Meeting.

8. I assisted in arranging another appearance by Senator Durenberger while I was associated with FAH. Sometime in early 1985, Loretta Silberman, a vice president with National Medical Enterprises, Inc. ("NME"), then a member of FAH, asked me to suggest a speaker for a May 23, 1985 dinner meeting of NME's Nursing Advisory Committee in Washington, D.C. I suggested Senator Durenberger, again because he was Chairman of the Health Subcommittee and because he is an articulate speaker on health care issues.

9. I informed either the Senator's staff or an employee of Piranha Press that arrangements for the Senator's appearance at the NME meeting should be made through Patti Archuletta, NME's Director of Government Relations. While Ms. Archuletta was responsible primarily for this event, I assisted in arranging some of the logistics for the meeting.

10. I later received a letter dated April 29, 1985 from Gary Diamond, President of Piranha Press. A copy of this letter is appended hereto as Attachment A. This letter incorrectly stated that I had inquired about a promotional appearance by the Senator. In addition, the letter stated that the payment for the Senator's appearance was to be made to Piranha Press. Because the representative of the publisher had told me in connection with the FAH event in New Orleans that the publisher managed the Senator's business affairs, I was not bothered about the request to make payment to Piranha Press.

11. Ms. Archuletta of NME wrote a letter dated May 7, 1985 to Senator Durenberger, in which she enclosed a check in the amount of $2,000 to Piranha Press. A copy of this letter is appended hereto as Attachment B. In my handwriting on the top of this letter is a notation followed by my signature: "Anne: Check mailed to Gary Diamond Piranha Press 5/10/85." The notation is addressed to Anne Kelly of Senator Durenberger's office. However, I do not specifically recall forwarding the check to Gary Diamond.

12. I attended the Senator's May 23, 1985 dinner address to approximately forty members of NME's Nursing Advisory Committee at the Monocle Restaurant in Washington, D.C. The Senator discussed the issue of prospective payments for medicare and medicaid. I do not recall any mention or display of the Senator's book(s). Although the April 29th letter from Mr. Diamond stated that the publisher would provide promotional literature regarding the Senator's book(s), I never received such literature.

13. Neither the Senator's appearance before the FAH on March 8, 1985, nor his meeting with the NME on May 23, 1985 was a book promotion. I did not, and would not, permit the Senator's book(s) to be sold during those events.

14. Prior to the Senator's NME speech, I told Doug Kelly of Senator Durenberger's staff that the Senator should not be associated with an organization that called itself Piranha Press and which acted in the way it did in my dealings with it. I further told Mr. Kelly that I would not sell the Senator's book(s) and that the Senator likely would find himself in an uncomfortable position if he continued his relationship with the publisher. Mr. Kelly was noncommittal in response to these statements by me.

Cindy Williams

CINDY WILLIAMS

SUBSCRIBED AND SWORN TO before me this 4th day of January, 1990.

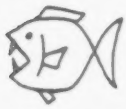
Notary Public

My Commission Expires: November 31st 1993

[SEAL]

ATTACHMENT A

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 29, 1985

Ms. Cindy Williams
Federation of American Hospitals
1111 - 19th Street N.W.
Suite 402
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Williams:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Federation of American Hospitals on May 23, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly

APPEARANCE SCHEDULE

Date	Place	Amount
May 23, 1985	Washington, D.C.	$2,000

Anne: Check mailed to Gary Diamond
Piranha Press 5/10/85
Cindy Williams

NATIONAL MEDICAL ENTERPRISES, INC. 11620 WILSHIRE BLVD. • P.O. BOX 25980 • LOS ANGELES, CA 90025 • (213) 479-5526

May 7, 1985

The Honorable David Durenberger
United States Senator
c/o Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Dear Senator Durenberger:

On behalf of National Medical Enterprises and our Senior Executive Vice President, John Bedrosian, I am pleased to enclose this $2,000.00 honorarium for addressing NME's Nursing Advisory Committee the evening of May 23rd in Washington, D.C.

As you know, NME is a member of the Federation of American Hospitals (FAH). Should you need additional information or have any questions pertaining to the details of the NME Nursing Advisory Committee's dinner on the 23rd, please feel free to contact Cindy Williams of FAH at (202) 833-3080, who is assisting us to coordinate this event.

Thank you again for your willingness to speak to our Nursing Administrators regarding issues of concern to them. We look forward to continuing to work with you in the future to improve the quality of and access to health care for all Americans.

Sincerely,

Patti S. Archuletta

Patti S. Archuletta
Director, Government Relations

PSA/cs
cc: John C. Bedrosian
Cindy Williams

NATIONAL MEDICAL ENTERPRISES, INC.
11620 WILSHIRE BLVD.
LOS ANGELES, CALIF. 90025
(213) 479-5526

CHASE MANHATTAN BANK
SYRACUSE, NEW YORK
30-937
213

Nº 31051

May 6, 19 85

PAY EXACTLY**2,000 AND 00 CTS DOLLARS $ 2,000.00
VOID AFTER 90 DAYS

TO THE ORDER OF Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

J. Shuler
George Racelle

⑈31051⑈ ⑆021309379⑆ 601-2-82007⑈

DETACH AND RETAIN THIS STATEMENT
THE ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW
IF NOT CORRECT PLEASE NOTIFY US PROMPTLY. NO RECEIPT DESIRED.

DATE	DESCRIPTION	ACCOUNT NUMBER	AMOUNT
5-6-85	Honorarium for Senator David Durenberger speaking engagement to NME Nursing Advisory Committee in Washington, D.C. - Fed. I.D. #41-069-4332	8302.6221	$2,000.00

601-633-065-84 (9-82)

NATIONAL MEDICAL ENTERPRISES, INC.
11620 WILSHIRE BLVD.
LOS ANGELES, CALIFORNIA 90025
479-5526

Nº 31051

AFFIDAVIT

I, DENA L. WILSON, being duly sworn, do depose and state as follows:

1. I am the Vice President of Legislative Affairs for the American Waterways Operators (AWO) and have held that position since approximately 1984. My office address is 1600 Wilson Boulevard, Suite 1000, Arlington, Virginia 22209. My duties include lobbying, arranging for Members of Congress to speak before AWO, and overseeing our political action committee. I am registered to lobby, as is AWO, pursuant to the Federal Regulation of Lobbying Act.

2. On February 26, 1985, AWO extended an invitation to Senator David Durenberger to address a meeting of our Board of Directors and membership on April 17, 1985. I drafted a written invitation letter to Senator Durenberger for the signature of Joseph Farrell, President of AWO. In this letter, AWO offered to pay an honorarium of $1,000 to Senator Durenberger. A copy of this letter is appended hereto as Attachment A. AWO invited the Senator because he was a member of the Committee on Environment and Public Works. In this capacity he was involved in then pending legislation of interest to our members, including the funding of certain water projects.

3. I was unaware that Senator Durenberger had published a book at the time that this invitation was extended. AWO had no interest in a book promotion and we never would have invited the Senator to speak about his book(s) or to promote the sale of his book(s).

4. Either shortly before or shortly after issuing this written invitation, I spoke with Anne Kelly of the Senator's staff to see if the Senator would be available on April 17, 1985. During this conversation, Ms. Kelly and I agreed that AWO would pay an honorarium of $1,000 to Senator Durenberger. Ms. Kelly did not mention the Senator's book(s) or his publisher during the conversation. She did indicate, however, that the Senator's attorney would contact me regarding the honorarium payment to the Senator.

SPECIAL
COUNSEL
HEARING
EX. 87

5. Shortly thereafter, I learned from Pat Ryan, a staff member with the American Psychological Association (APA), that the APA had invited Senator Durenberger to speak before its members. Ms. Ryan informed me that the APA had received a call from the Senator's attorney shortly before the Senator's appearance. The attorney told the APA that the Senator would be unable to appear unless a payment of approximately $4,000 was made, instead of the previously agreed upon honorarium.

6. I was not surprised, therefore, when I received a telephone call from the attorney, Michael Mahoney, on March 28, 1985. Mr. Mahoney stated that he was the Senator's attorney and that the Senator had an arrangement with Piranha Press, the publisher of his book(s), regarding speaking fees. This conversation was the first time that I had learned of the Senator's book(s). I do not recall any mention by Mr. Mahoney of the title of Senator Durenberger's book(s), nor do I recall my discussing a display of the book(s) by AWO at its conference. Mr. Mahoney did not indicate that any promotional efforts would be required of AWO. My understanding from Mr. Mahoney was that the book promotion was an arrangement for payment between the Senator and his publisher. In addition, AWO never was asked to purchase the Senator's book(s).

7. Although AWO had offered a $1,000 honorarium to the Senator when we first invited him to speak, Mr. Mahoney informed me that the honorarium would be higher. I was aware at the time that there was a $2,000 per event cap on honorarium received by Members of Congress. Although I do not specifically recall the increased amount of honorarium specified by Mr. Mahoney, I do remember that it exceeded that $2,000 limitation. I informed Mr. Mahoney that Anne Kelly and I had agreed to a $1,000 honorarium payment, that I had no authority to make any changes to the agreement, and that he would need to explain his position to AWO in writing. I had consulted AWO

President Joe Farrell as soon as Pat Ryan advised me of APA's experience, and we agreed this was the way we would handle any similar request.

8. Thereafter, I received a letter from Mr. Mahoney dated April 1, 1985 in which Mr. Mahoney reiterated generally the relationship between the Senator and Piranha Press. A copy of this letter is appended hereto as Attachment B. I showed this letter to AWO President Joseph Farrell, and I understand that thereafter he tried unsuccessfully to reach Mr. Mahoney to discuss this. I further understand that Mr. Farrell then contacted Anne Kelly of the Senator's staff to confirm that AWO would pay only a $1,000 honorarium for the Senator's appearance.

9. Mr. Mahoney's attempt to increase the payment for Senator Durenberger's appearance troubled me. Because this attempt was made approximately three weeks before the appearance date, I felt Mr. Mahoney was trying to pressure AWO to agree to the increased payment.

10. Mr. Farrell then received a letter from Piranha Press dated April 4, 1985, which confirmed the appearance date and stated that the honorarium was to be $1,000. A copy of this letter is appended hereto as Attachment C. The letter incorrectly stated that AWO had inquired about a promotional appearance by the Senator and that the Senator's appearance before AWO would be to promote his book, Neither Madmen Nor Messiahs. In fact, AWO had not inquired about the Senator's availability for a promotional appearance, nor had we invited him to make such an appearance.

11. Approximately one week before Senator Durenberger's appearance, I met with Dan MacNamara of the Senator's staff to discuss the substance of the Senator's speech. Mr. MacNamara never mentioned Piranha Press or the Senator's books. I did not raise the issue of the publisher or book(s) with Mr. MacNamara because I did not want to encourage the Senator or his staff to pursue this subject.

12. I was not present for Senator Durenberger's speech before the AWO on April 17, 1985, as I had an appointment on Capitol Hill which I left for just after greeting the Senator. I returned just as Senator Durenberger had concluded his remarks. Although Mr. MacNamara and I had discussed that waterways would be the topic of the Senator's speech, it is my understanding from those in attendance that the Senator spoke about the national debt.

13. I did not see any books on display at the AWO's April 17, 1985 meeting. Neither the Senator nor his staff asked that such display space be made available when they arrived at the meeting. The only mention of providing display space for the Senator's book(s) was in the April 4th letter from Piranha Press. In addition, although the Piranha Press letter stated that the publisher would supply promotional literature, this was not done.

14. On April 17, 1985, Joseph Farrell asked that I send the $1,000 honorarium check to Senator Durenberger. I did so, and then received a telephone call from Anne Kelly asking me to void that check and issue a replacement check payable to Piranha Press. Ms. Kelly subsequently sent me a handwritten note to this effect. A copy of this note is appended hereto as Attachment D.

15. During my tenure with AWO, I have arranged approximately forty honorarium appearances by Members of Congress. While some Members have requested that their honoraria be sent to a charity, no one ever has requested that we make payment to a publisher. For this reason, and given my understanding of the rules governing acceptance of honoraria by Members of Congress, I felt uncomfortable about the payment arrangement outlined by Ms. Kelly. Therefore, I contacted the Senate Select Committee on Ethics to ascertain if it would be legal for AWO to make payment to the publisher. I identified myself and AWO to the staff person with whom I spoke, but did not identify Senator Durenberger. The staff member, whose name I do not recall, informed me that he would consult with his colleagues and contact me. The staff member telephoned me again and said

that, while the arrangement seemed unusual and designed to circumvent the honorarium limits, AWO legally could pay the honorarium to the publisher. Therefore, AWO sent the payment to Piranha Press along with a letter from Joe Farrell expressing our concerns about this matter. A copy of this letter is appended hereto as Attachment D.

16. Had AWO been informed from the outset that the Senator's appearance was to be a book promotion, I feel certain that AWO would have withdrawn its invitation. Neither health policy nor defense policy are topics in any way relevant to AWO's work. AWO never has sponsored a book promotion.

Dena L. Wilson

DENA L. WILSON

SUBSCRIBED AND SWORN TO before me this 19 day of December, 1989.

Notary Public

My Commission Expires: Oct. 1993

[SEAL]

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel 703 841-9300

Joseph Farrell
President

February 26, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

The American Waterways Operators, Inc. (AWO) will hold its 41st Annual Meeting on Wednesday and Thursday, April 16-17, 1985, at the Sheraton Grand Hotel in Washington, D.C. We would like to cordially invite you to address our Board of Directors and membership on April 17 at breakfast, lunch or any time in between which would be convenient for you. The hotel is located at 525 New Jersey Avenue, N.W.

As you know, AWO represents the inland and coastal barge and towing industry and small-to-medium sized shipyards and ship repair facilities serving the industry. Enclosed is a copy of our Annual Report. I know our members would greatly appreciate the opportunity to hear your views on the economy, farm legislation, the political climate, and any other subject you feel would be appropriate.

I hope your schedule will allow you to be with us on April 17. We are pleased to offer an honorarium of $1,000.

If you or your staff need any additional information, please contact Dena Wilson, AWO Vice President-Legislative Affairs at 841-9300.

Sincerely,

Joe Farrell

Joseph Farrell

JF:me

Enclosure

CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW

RICHARD T. CURTIN
MICHAEL C. MAHONEY
JOHN A. CAIRNS
SUSAN L. NEUMEYER
DOUGLAS J. CARNEY
DONNA E. HAMBERY
DEANNE M. GRECO
EDWARD C. ANDERSON
MICHAEL W. SCHLEY
JEFFREY C. ROBBINS
KENNETH COREY-EDSTROM
DAVID J. STEINGART

4180 MULTIFOODS TOWER
MINNEAPOLIS CITY CENTER
MINNEAPOLIS, MINNESOTA 55402
TELEPHONE (612) 333-6441
TELECOPIER (612) 339-6966
TELEX 29-0460

1800 M STREET N. W.
SUITE 480
WASHINGTON, D. C. 20036
TELEPHONE (202) 887-0710
TELECOPIER (202) 833-8344
TELEX 64-386

OF COUNSEL
ALVIN H. GANDAL
ADMITTED IN D. C. AND OHIO

April 1, 1985

REPLY TO
Minneapolis

Ms. Dena Wilson
AWO Vice President
Legislative Affairs
American Waterways Operators, Inc.
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

SENATOR DAVID F. DURENBERGER--PIRANHA PRESS, INC.
OUR FILE NO. 01468-012

Dear Ms. Wilson:

This is to confirm our telephone conversation of March 28, 1985, wherein I advised you that Senator David F. Durenberger had entered into a contract with Piranha Press, Inc. ("Piranha") whereunder Piranha had the exclusive right as Senator Durenberger's publisher (for which he is paid an annual stipend) to control his appearances and the terms and conditions thereof, including the amount to be charged.

Accordingly, we have contacted you on behalf of Senator Durenberger so that we may work out the arrangements with you, including fees and travel arrangements, and confirm such arrangements with Piranha so as to comply with the terms of the contract between Senator Durenberger and Piranha.

Please contact me as soon as possible so that these matters may be finalized.

Very truly yours,

MICHAEL C. MAHONEY

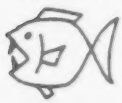
cc: Ms. Anne Kelly
Piranha Press, Inc.

F5BMCMsak0401851

APR 26 1985

ATTACHMENT C

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 4, 1985

Mr. Joseph Farrell
President
The American Waterways Operators, Inc.
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Farrell:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

APPEARANCE SCHEDULE

Date	Place	Amount
April 17, 1985	Washington, DC	$1,000

United States Senate

MEMORANDUM

Dena.

As per our conversation, please make the check out to Piranha Press & mail it directly to them

4504 Excelsior Blvd.
mpls., MN 55416

Thank you.

Anne Kelly

FAX

Lee (3)

The American Waterways Operators, Inc.

Executive Offices
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209
Tel 703 841-9300

Joseph Farrell
President

4/25/85

Lee,
Please make out another check payable to "Piranha Press"
The old one to Sen. Durenberger is attached.
Gene

April 25, 1985

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Sirs:

As you know, from a previous communication from me, we invited Senator David Durenberger to be the guest speaker at the closing luncheon of this national association on April 17th. We offered an honorarium of $1,000 for the Senator's appearance. Both the invitation and the honorarium were accepted on behalf of the Senator by Ms. Anne Kelly, who I understand is the personal appointments secretary.

Subsequently, this matter became somewhat confused in my mind as a result of communications from you and an attorney, Mr. Michael Mahoney. Despite numerous efforts on our behalf to clarify the honorarium payment scheme, that matter still remains confused and unusual, in my judgment. On April 22 we forwarded to Senator Durenberger a check for $1,000 constituting the honorarium. The check and my letter were returned with a hand-written note from Ms. Kelly requesting that we make out the check to Piranha Press and mail it to your firm. After consultation with federal officials as to the propriety of this arrangement, I am enclosing a check made out as requested by Ms. Kelly and considered the honorarium paid.

Sincerely,

Joseph Farrell

Enc.

Be: Lena Wilson
Lee Hill

AFFIDAVIT OF WILLIAM WOODRUFF

Before me, the undersigned officer, duly authorized to administer oaths, came William Woodruff, who, upon being duly sworn, states under oath as follows:

I am providing this information and statement under oath, at the request of and for use by, the Senate Select Committee on Ethics.

I am an employee of Hughes Aircraft Company and was so employed in 1985 and 1986, and have been involved in legislative affairs on behalf of the company.

In late 1985, I learned from my boss, JOHN WINKEL, that SENATOR DURENBERGER would be visiting several California defense contractors and that our company had agreed to have him visit our West Coast facility. I then discussed the SENATOR'S visit with JACK CARTER of TRW who was responsible for the overall site visits. Shortly thereafter, Hughes Aircraft received a letter from Piranha Press stating they were responsible for the SENATOR'S speaking engagements and that payment should be made to Piranha Press for the promotional appearance by the SENATOR and a space set aside for the "sale of his books."

I recall having a conversation with someone either in the SENATOR'S office or at Piranha Press in which I advised them that Hughes Aircraft was not interested in a book promotional speech and that we were not about to let them sell books at the Hughes Management luncheon on Wednesday, January 8, 1986, at which the SENATOR was to speak. After this telephone conversation, I was then called by, I believe, a lawyer for Piranha Press who said it would be handled as an honorarium as proposed in our (Hughes Aircraft) December 19, 1985, letter of invitation to the SENATOR.

It was made very clear that the Hughes Aircraft luncheon was an honoraria event and had no connection to Piranha Press or the SENATOR'S book.

Hughes Aircraft's check dated January 27, 1986, is payable to the SENATOR and the transmittal letter clearly calls it "honorarium".

SPECIAL
COUNSEL
HEARING
EX. 88

I hereby affirm and attest that the above information is the truth, to the best of my knowledge.

This 11 day of July, 1989.

William W. Woodruff, Affiant

Sworn to and subscribed before
me this 11 day of July, 1989.

Notary Public
My Commission expires on
the 8 day of Nov., 1992.

AFFIDAVIT

I, TERRY R. ZACK, being duly sworn, do depose and state as follows:

1. From 1979 until October 1987, I served as the Executive Director of The Washington Campus ("TWC"). Currently I am the Special Assistant to the Resolution Trust Corporation. My office address is 1777 F Street, N.W., Washington, D.C.

2. TWC, founded in 1978, is a non-profit organization that organizes educational programs for business executives and graduate business students on the public policy process and its relationship to corporate management. TWC has standard "teaching modules" on various aspects of the public policy process. These modules may be adapted to meet the needs of individual corporate clients, by including speakers who can address both the policy process and policy issues of interest to the corporate client.

3. TWC arranged such a seminar for the Hospital Corporation of America ("HCA"), which was held in Washington, D.C. on March 24 - 27, 1985. I invited Senator David Durenberger to address this Seminar on March 25th. A copy of my invitation letter, dated February 11, 1985, is appended hereto as Attachment A. I invited Senator Durenberger because he is knowledgeable about the policy process generally, and about health policy in particular as a result of being the Chairman of the Health Subcommittee of the Senate Finance Committee. I was unaware that Senator Durenberger had published a book at the time I issued the invitation to him. I did not invite the Senator to promote his book(s) to the HCA.

4. On my file copy of the invitation letter are my handwritten notes indicating my conversation with Anne Kelly of Senator Durenberger's staff on February 19, 1985. While I do not specifically recall this conversation, my notes indicate that Ms. Kelly confirmed the Senator's appearance before the HCA. In addition, my notes show that Ms. Kelly informed me that Mike Mahoney would contact me regarding the Senator's honorarium.

5. Shortly after my conversation with Ms. Kelly, I sent a letter to Senator Durenberger to confirm his appearance at the HCA seminar. Appended to this letter was a list of the twenty-three participants in the seminar. I believe that this list accurately reflects the number of seminar attendees, as of that time. This is a standard courtesy extended to all speakers. A copy of this letter, including the list of participants, is appended hereto as Attachment B.

SPECIAL
COUNSEL
HEARING
EX. 89

6. To the best of my recollection, no one ever asked me if TWC would sell or display the Senator's book(s) during the HCA seminar. TWC is an educational organization and the HCA seminar was to be an educational program, and, in general, the promotion or sale of books would not have been appropriate in the context of such a seminar. TWC had never, as far as memory serves me, displayed books during any of its educational seminars.

7. I believe I attended Senator Durenberger's speech at the March 25th HCA seminar, which was held in Room 385 of the Russell Senate Office Building. However, it should be pointed out that even when I was attending the TWC programs as program director, I frequently left the sessions to carry on other business related to TWC. I do not recall if the Senator mentioned his book(s) during his remarks, and I do not recall books being sold or displayed during the seminar.

8. Shortly after the seminar, I drafted a letter to Gary Diamond of Piranha Press. A copy of my notes used to draft this letter is appended hereto as Attachment C. Attached to these notes is a note from my secretary indicating that on April 3, 1985 she spoke with Anne Kelly, who instructed her to have the Senator's check made payable and sent to Piranha Press.

9. On April 3, 1985, I sent Senator Durenberger a letter thanking him for his participation in the seminar and informing him that, at Anne Kelly's request, I had sent the $1,000 honorarium to Piranha Press. A copy of this letter is appended hereto as Attachment D. The next day, I sent a letter to Mr. Diamond, enclosing the $1,000 payment for the Senator's appearance. A copy of this letter and the check is appended hereto as Attachment E.

10. According to a copy of the seminar agenda, Congressman Richard Cheney also addressed the HCA seminar on March 25th. A copy of the seminar agenda for March 25th reflecting Congressman Cheney's speech is appended hereto as Attachment F. I believe that Congressman Cheney was paid an honorarium for his appearance. As far as I am concerned, the payments to both Congressman Cheney and Senator Durenberger were honoraria in exchange for speeches by a Member of Congress.

11. I also invited Senator Durenberger to address a TWC seminar for executives of New England Mutual Life Insurance Company ("N.E. Life") in Washington, D.C. on April 9 - 12, 1985. A copy of my invitation letter, which included an offer of a $1,000 honorarium, is appended hereto as Attachment G. As with the HCA seminar in March 1985, I invited the Senator to discuss the legislative process, not to promote his book(s).

12. Shortly after I issued the invitation to the Senator, I wrote to him to confirm his acceptance and to provide him with a list of the twenty participants in the seminar as was standard practice. Copies of this letter and list are appended hereto as Attachment H.

13. Senator Durenberger addressed the N.E. Life seminar on April 11, 1985 in Room 188 of the Russell Senate Office Building. A copy of the seminar agenda for that date is appended hereto as Attachment I. While I do not recall the Senator's speech, I took notes of his remarks. A copy of my notes is appended hereto as Attachment J. These notes reflect that Senator Durenberger opened his remarks with a reference to his book, Neither Madmen nor Messiahs, to his publisher, and to the fact that his next book would discuss health policy. I do not recall any display of the Senator's books at the seminar and I do not recall being asked to provide any such display.

14. On April 17, 1985, I wrote to Senator Durenberger to inform him that I had sent his honorarium for $1,000 to Piranha Press pursuant to Anne Kelly's instructions. A copy of this letter is appended hereto as Attachment K. Appended hereto as Attachment L are copies of the letter to Mr. Diamond and the check made payable to Piranha Press. I had the Senator's honorarium handled in this manner because of the instructions that my secretary received from Anne Kelly on April 3, 1985, as reflected in Attachment C.

15. I invited Senator Durenberger to address a third TWC seminar in 1985. This seminar was offered for HCA executives on November 11-14, 1985 in Washington, D.C. and was very similar to the HCA seminar held in March 1985. I invited Senator Durenberger to give the same address on the legislative process that he had given at the two previous TWC seminars. A copy of my invitation letter, dated September 20, 1985, is appended hereto as Attachment M.

16. Following my standard procedure for arranging the seminars, I wrote to the Senator on November 1, 1985 to confirm his appearance and provide him with a list of the twenty-seven seminar participants. Copies of this letter and list are appended hereto as Attachment N.

17. Shortly before the seminar, I received a letter from Piranha Press dated November 4, 1985. A copy of this letter is appended hereto as Attachment O. I do not recall receiving such a letter regarding the Senator's previous two speeches at TWC seminars.

18. The content of this letter did not reflect my understanding of the arrangements I had made for Senator Durenberger's appearance. It is not my understanding that I had inquired about a promotional

appearance by the Senator. I do not recall TWC ever receiving the promotional literature mentioned in the letter. In addition, I do not recall any subsequent request or arrangements regarding the display of the Senator's books(s).

19. Senator Durenberger spoke at the HCA seminar on November 12, 1985, in Room 385 of the Russell Senate Office Building. I do not recall if the Senator mentioned his books or any display of the Senator's book(s) at that time. A copy of the seminar agenda for November 12th is appended hereto as Attachment P.

20. After the Senator's appearance on November 12th, I sent a letter to the Senator informing him that his $2,000 honorarium had been sent to Piranha Press, as instructed. A copy of this letter is appended hereto as Attachment Q. The instructions to send the $2,000 payment to Piranha Press were included in the November 4th Piranha Press letter. I do not recall the circumstances by which the honorarium was raised from the originally proposed amount of $1,000. A copy of my letter to Mr. Diamond enclosing the honorarium payment is appended hereto at Attachment R.

21. According to a copy of the seminar agenda, Congressman Cheney also spoke at the HCA seminar on November 12th and to my knowledge was provided with an honorarium. As far as I am concerned, the payments to both Congressman Cheney and Senator Durenberger were honoraria.

City of Washington
District of Columbia

TERRY R. ZACK

SUBSCRIBED AND SWORN TO before me this 15th day of February 1990.

Notary Public

My Commission Expires: 3/14/91

[SEAL]

CALL AND DISCUSS SPEECH

ATTACHMENT A

Send letter
He doesn't know his schedule yet.

Ann Kelly
2/19/85
Year - March 25
12:30 - 2:00 P.M.
Skips in at 12:30
✓ as all finish by speaker

1/2 hr Speak
1/2 hr Q+A

ary 11, 1985

(224-3244)

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
Attention: Ann Kelly

Dear Senator Durenberger:

The Washington Campus is a non-profit educational institution founded six years ago to provide training to graduate business students and executives on the public policy process and its relationship to corporate management. This March the Campus will be presenting a program for twenty high-level executives of Hospital Corporation of America.

We would very much appreciate your speaking with the group during their stay in Washington, March 24-27, 1985. They will be on the Hill on Monday, March 25, and could meet with you there, if this would be convenient to your schedule. The opportunity to meet with you would be an important part of this three-day program and we would be most grateful for your time. There would be a $1,000 honorarium for the presentation.

I will call your office to follow up on this request. Thank you very much for your consideration.

Sincerely,

Terry R. Sack
Executive Director

TRS/sas
Enclosures (TWC wrap up guidebook, '85 Update — plastics, M&A — [illegible])

cc: Mr. Chip Kahn (LA for Keith)

(Not a until Mkd)

0024

ATTACHMENT 8

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20036

202 [illegible]

Member Institutions
Arizona State University
University of California, Berkeley
University of California, Los Angeles
Cornell University
Dartmouth College
Georgetown University
Grand Valley State College
Harvard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

March 11, 1985

The Honorable David Durenberger ✓
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
Attention: Ann Kelly

Dear Senator Durenberger:

We very much appreciate your willingness to participate as a guest lecturer in "The Changing Federal Government: Business and the Public Policy Process", the seminar The Washington Campus is presenting for executives of Hospital Corporation of America. As you know, you will be speaking on "A Senator's Perspective" at a luncheon on Monday, March 25. The luncheon will be held in Room 385 of the Russell Senate Office Building and we would ask that you meet us there at 12:30 p.m.

A preliminary agenda and a list of participants are enclosed. Please let us know if you have any questions or would like additional information. Again, we are most grateful for your willingness to participate and look forward to seeing you soon.

With best wishes,

Sincerely,

Terry R. Zack

Terry R. Zack
Executive Director

TRZ/cad
Enclosures

USC000027

THE CHANGING FEDERAL GOVERNMENT:
BUSINESS AND THE PUBLIC POLICY PROCESS

A Program For
Hospital Corporation of America
March 24-27, 1985
Washington, D.C.

LIST OF PARTICIPANTS

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Suite 650
Atlanta, Georgia 30339

George Bone
District Vice President
HCA Psychiatric Company
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Arlington, Virginia 22209

Buck Clayton
Division Vice President
HCA - Richmond Division Office
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Richmond, Virginia 23226

John Colton
Division Vice President
HCA - Nashville Division Office
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Suite 201
Nashville, Tennessee 37209

Al Gale
District Vice President
HCA Psychiatric Company
Centerpoint II
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Arlington, Texas 76011

Charles Hall
Assistant Vice President
Reimbursement
One Park Plaza
Nashville, Tennessee 37203

Leon Hooper
Division Vice President
HCA - Los Angeles Division Office
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Westlake Village, California 91362

Dick Kraus
Division Vice President
HCA - Houston Division Office
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Suite 100
Kingwood, Texas 77339

Creighton Likes, Jr.
District Vice President
HCA Management Company
4530 Park Road
Suite 450
Charlotte, North Carolina 28209

Wil Loving, Jr.
Division Vice President
HCA - Austin Division Office
15151 Capitol of Texas
Highway, South
Suite 205 - Westlake Place
Austin, Texas 78746

HOSPITAL CORPORATION OF AMERICA
THE CHANGING FEDERAL GOVERNMENT
LIST OF PARTICIPANTS
PAGE TWO

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1839 Capitol Circle, N.E.
Tallahassee, Florida 32317

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Division Vice President
HCA - Salt Lake City Division Office
420 West, 1500 South
Suite 210
Bountiful, Utah 84010

Chuck Neumann
District Vice President
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10402 Little Patuxent Parkway
Columbia, Maryland 21044

George Pust
Regional Vice President
HCA Management Company
4525 Harding Road
P.O. Box 1575
Nashville, Tennessee 37202

Craig Satterlee
Regional Vice President
HCA Management Company
6151 Powers Ferry Road
Suite 650
Atlanta, Georgia 30339

Ed Schott
District Vice President
HCA Management Company
8400 West 110th Street
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Overland Park, Kansas 66210

Ed Stack
District Vice President
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4525 Harding Road
P.O. Box 1575
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Jim Stokes
District Vice President
HCA Management Company
14651 Dallas North Parkway
Suite 906
Dallas, Texas 75240

Don Strange
Regional Vice President
HCA Management Company
2150 Washington Street
Newton, Massachusetts 02162

THE CENTER FOR HEALTH STUDIES

Doug Smith
President

Ronald Galbraith
Vice President
Management Development

Terry Frisby
Director
Training and Development

ATTACHMENT C

Ann Kelly - 224-3244

Left message 4/4/85

[illegible] send to send
the ck (& make it
payable to) to
Piranha Press
4504 Excelsior Blvd
Minneapolis 55416
& do same w/ N.E.
Life 4/3/85

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Can't letter
This income?
other income

Mr. Gary Diamond

Dear Mr Diamond:

Per Senator Durenberger's instructions,
enclosed is the check for speaking
to our group on _____, 1985

Mike Monoheny this lawyer in
Minneapolis will call us per 1099
612-333-5411 - We can call him
around 1099 time.

The Washington Campus

2020 P Street N.W.
Washington, D.C. 20037

202 338-0011

ATTACHMENT 9

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Arizona State University
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University of California, Los Angeles
Cornell University
Dartmouth College
Georgetown University
Grand Valley State College
Harvard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

April 3, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of The Washington Campus, I would like to express our sincere appreciation for your participation in our program for the executives from Hospital Corporation of America last week. Your presentation was extremely well received by the participants, who greatly appreciated the opportunity to meet with you.

As instructed by Ann Kelly in your office, I have sent your honorarium in the amount of $1,000 to Piranha Press in Minneapolis. Again, we are most grateful for your interest in the Campus, and look forward to seeing you next week.

With best wishes,

Sincerely,

Terry R. Zack
Executive Director

TRZ/eas

The Washington Campus

ATTACHMENT E

2020 P Street, N.W.
Washington, D.C. 20036
202 [illegible]

Member Institutions
Arizona State University
University of California, Berkeley
University of California, Los Angeles
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Dartmouth College
Georgetown University
Grand Valley State Colleges
Harvard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

April 4, 1985

Mr. Gary Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

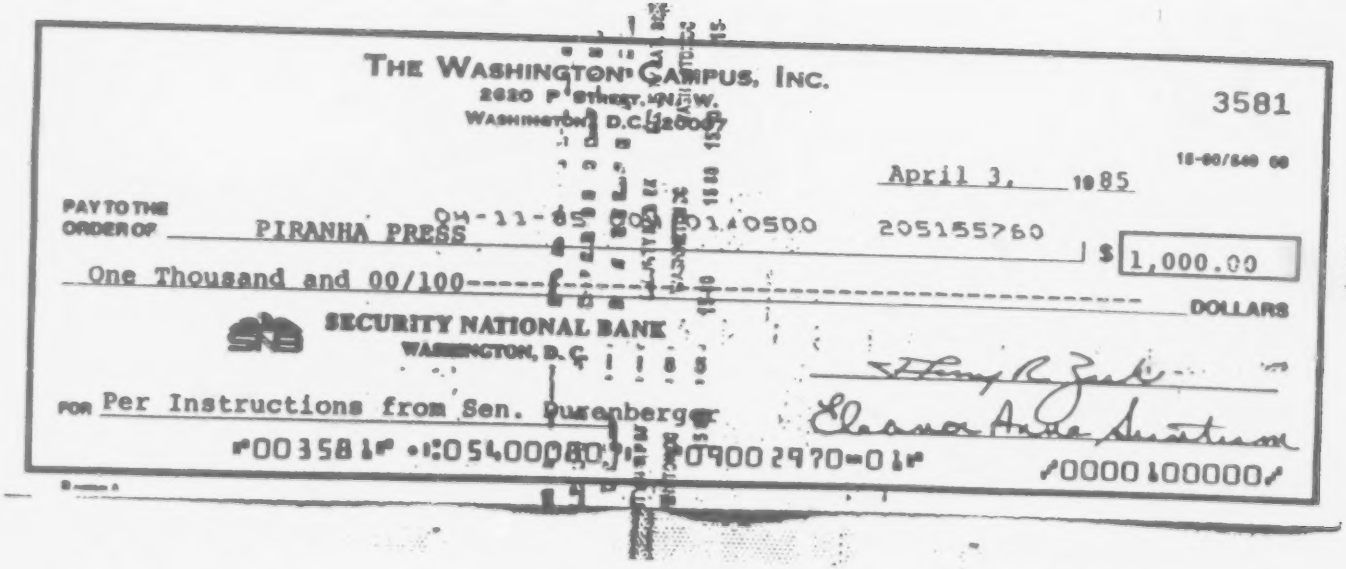
Per Senator Durenberger's instructions, enclosed is the check for speaking to our group on Monday, March 25, 1985.

Sincerely,

Terry R. Zack
Executive Director

TRZ/eas
Enclosure

A not-for-profit educational organization



THE WASHINGTON CAMPUS, INC.
2020 P Street, N.W.
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3581

April 3, 1985

PAY TO THE ORDER OF PIRANHA PRESS $ 1,000.00

One Thousand and 00/100 DOLLARS

SECURITY NATIONAL BANK
WASHINGTON, D.C.

FOR Per Instructions from Sen. Durenberger

Eleanor Anne Swinton

⑈003581⑈ ⑆054000807⑆ 0900 2970-01⑈ ⑈0000100000⑈

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ATTACHMENT F

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE THREE

MONDAY, MARCH 25, 1985

7:30-8:30 a.m. Lower Half Restaurant Marbury House	Breakfast Buffet
8:30 a.m. Sheffield/Stafford Rooms Marbury House	CORPORATE POLITICAL ACTIVITY: THE PRESENT ENVIRONMENT Dr. Gerald D. Keim Associate Professor of Management College of Business Administration Texas A&M University
9:30 a.m.	Break
9:45 a.m.	DEPART FOR CHARLS E. WALKER ASSOCIATES, INC. 1730 Pennsylvania Avenue, N.W. Washington, D.C. 20006 (202) 393-4760
10:00 a.m. Conference Room Suite 200	THE CHANGING NATURE OF THE U.S. CONGRESS AND ITS IMPLICATIONS FOR BUSINESS The Honorable Charls E. Walker Chairman Charls E. Walker Associates, Inc. Former Deputy Secretary of the Treasury
11:00 a.m.	DEPART FOR CAPITOL HILL
11:15 a.m. Room 321 Hart Senate Office Building	THE ORGANIZATION OF A MEMBER'S OFFICE AND THE ROLE OF THE STAFF Dr. Kevin C. Gottlieb Executive Assistant and Senior Policy Advisor Office of Senator Donald W. Riegle, Jr. Professor, Department of Social Science Michigan State University Former Senior Aide to Senators Ford, Nelson and Cranston

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE FOUR

MONDAY, MARCH 25, 1985 [CONTINUED]

12:30 p.m. Room 385 Russell Senate Office Building	Luncheon A SENATOR'S PERSPECTIVE The Honorable David Durenberger United States Senator Minnesota
2:00 p.m.	Break
2:15 p.m. Room 321 Hart Senate Office Building	THE ROLE OF COMMITTEES AND HEARINGS IN THE LEGISLATIVE PROCESS Ms. Sheila P. Burke Deputy Chief of Staff Office of the Senate Majority Leader
3:15 p.m.	DEPART FOR CONGRESSMAN CHENEY'S OFFICE Room 225 Cannon House Office Building (202) 225-2311
3:30 p.m. Room 225 Cannon House Office Building	THE ORGANIZATION OF THE WHITE HOUSE AND ITS RELATIONSHIP WITH THE CONGRESS The Honorable Richard B. Cheney United States Representative Wyoming Former White House Chief of Staff
4:30 p.m.	RETURN TO HART SENATE OFFICE BUILDING
4:45 p.m. Room 321 Hart Senate Office Building	CORPORATE POLITICAL ACTIVITY: THE STATE OF THE ART Dr. Gerald D. Keim
5:45 p.m.	DEPART FOR RECEPTION
6:00-8:00 p.m.	HOSPITAL CORPORATION OF AMERICA RECEPTION Rayburn Foyer Rayburn House Office Building

ATTACHMENT 6

March 21, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

This April The Washington Campus will be arranging a seminar in Washington for twenty executives in New England Life's Advanced Management Program. We would very much appreciate your speaking with the group during their stay in Washington April 9-12. We hope that a luncheon meeting on Wednesday, April 10 beginning at 12:00 Noon in the Russell Senate Office Building might be convenient to your schedule, but we would be pleased to schedule the meeting at another time during the program should that be better for you. There would be a $1,000 honorarium for the presentation.

I will call your office to follow up on this request in the near future. Thank you for your consideration.

Sincerely,

Terry R. Sack
Executive Director

TRS:bk
Enclosures

cc: Gordon P. MacKay

[redacted]000028

The Washington Campus

ATTACHMENT H

2020 P Street, N.W.
Washington, D.C. 20007

202 [illegible]

[illegible]
Arizona State University
University of California, Berkeley
University of California, Los Angeles
Cornell University
Dartmouth College
Georgetown University
Grand Valley State College
Harvard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

March 29, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

We very much appreciate your participation in our upcoming seminar for twenty executives in New England Life's Advanced Management Program. As you know, you are scheduled to speak on "A Senator's Perspective" on Thursday, April 11, 8:45 to 9:45 a.m. Thank you for inviting the group to your offices (or the conference room next to your office) and we will meet you there.

A preliminary agenda and list of participant are enclosed. Please let me know if you have any questions or would like additional information. We look forward to seeing you soon.

With best wishes,

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ/pm
Enclosures

DVE000046

A not-for-profit educational organization

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20007

202/338-8803

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Dartmouth College
Georgetown University
Grand Valley State College
Howard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

HOW WASHINGTON OPERATES: THE GOVERNMENTAL PROCESS

A Program For
New England Mutual Life Insurance Company

April 9 - 12, 1985
Washington, D.C.

LIST OF PARTICIPANTS

Kathleen O. Angel
Dir. of Nat'l Accts.
Large Case Marketing

James G. Beaton
Second Vice President
Corp. Adm. Services

Michele Bolden
Director
Contract Change Svcs. Adm.

Robin L. Cohen
Director
Underwriting Admin.

James S. Cruickshank
Second Vice President
Individual Pension Mkt. Svcs.

William F. Cummings
Assistant Vice President
Financial Planning Admin.

Roy C. Dickover
Second Vice President
Group Pension Mkt. Svcs.

Anne Marie Faria
Director
Personnel Services

Thom Faria
Second Vice President
Agency Operations Admin.

Karen B. Formal
Director
Group Pension Marketing Svcs.

Joel H. Goober
Assistant Vice President
Group Marketing Admin.

Peter N. Harrington
Assistant Vice President
Public Affairs

Robert T. Koontz
Associate Controller
Fin. Anal. & Report. Adm.

Chester T. Lewandowski
Associate Actuary
Actuarial

LIST OF PARTICIPANTS
Page Two

Stephen W. Mitchell
Assistant Vice President
Group Pension Defined
Contribution Adm.

John P. Riley
Assistant Vice President
Financial Information Sys.

Charles M. Ryder
Assistant Officer
Individual Product Mkt. Svcs.

Ellen D. Sullivan
Counsel & Assistant Secry.
Law Department

Thomas J. Tagliamonte
Vice President
NELESCO

Sherry A. Umberfield
Second Vice President
Financial Executive

ATTACHMENT 1

HOW WASHINGTON OPERATES: THE GOVERNMENTAL PROCESS
AGENDA
PAGE FIVE

THURSDAY, APRIL 11, 1985

7:30-8:15 a.m. Lower Half Restaurant Marbury House	Buffet Breakfast
8:15 a.m.	DEPART FOR CAPITOL HILL
8:45 a.m. Room 188 Russell Senate Office Building	A SENATOR'S PERSPECTIVE The Honorable David Durenberger United States Senator Minnesota
9:45 a.m.	DEPART FOR OLD EXECUTIVE OFFICE BUILDING 17th and Pennsylvania Avenue, N.W. [DRIVER'S LICENSE REQUIRED FOR ADMITTANCE]
10:15 a.m. Room 476 Old Executive Office Building	THE REAGAN WHITE HOUSE AND THE POLICY-MAKING PROCESS The Honorable Roger B. Porter Deputy Assistant to the President for Policy Development Director of the Office of Policy Development
11:15 a.m.	DEPART FOR DEPARTMENT OF COMMERCE Secretary's Entrance 15th Street and Constitution Avenue, N.W. Washington, D.C.
11:30 a.m. Room 4830 Department of Commerce	THE FORMATION OF ECONOMIC POLICY: AN OUTLOOK FOR BUSINESS The Honorable Sidney L. Jones Under Secretary of Commerce for Economic Affairs
12:30 p.m. Room 5843 Department of Commerce	Luncheon Secretary's Dining Room Department of Commerce

[redacted]000036

HOW WASHINGTON OPERATES: THE GOVERNMENTAL PROCESS
AGENDA
PAGE SIX

THURSDAY, APRIL 11, 1985 [CONTINUED]

1:30 p.m. — DEPART FOR NATIONAL ACADEMY OF PUBLIC ADMINISTRATION

1120 G Street, N.W.
Washington, D.C.
(202) 347-3190

1:45 p.m.
Conference Room
National Academy of Public Administration

BUREAUCRATS AND THE BUREAUCRACY

Mr. Don Wortman
Acting Executive Director
National Institute of Public Affairs

Former Deputy Director for Administration
Central Intelligence Agency
Former Acting Commissioner and
Deputy Commissioner
Social Security Administration
Former Deputy Assistant Secretary
Department of Health and Human Services

2:45 p.m. — DEPART FOR WEXLER-REYNOLDS

1317 F Street, N.W.
Washington, D.C.
(202) 638-2121

3:00 p.m.
Sixth Floor
Wexler-Reynolds

THE IMPORTANCE OF COALITION BUILDING

The Honorable Anne Wexler
Chairman
Wexler, Reynolds, Harrison and Schule, Inc.

Former Assistant to the President
for Public Liaison

3:30 p.m. — WORKING WITH THE EXECUTIVE BRANCH

Ms. Nancy Reynolds
President
Wexler, Reynolds, Harrison and Schule, Inc.

Former Vice President
Bendix Corporation

4:00 p.m. — Discussion

The Honorable Anne Wexler
Ms. Nancy Reynolds

WR2000037

HOW WASHINGTON OPERATES: THE GOVERNMENTAL PROCESS
AGENDA
PAGE SEVEN

THURSDAY, APRIL 11, 1985 [CONTINUED]

4:30 p.m.	Break
4:45 p.m. Sixth Floor Wexler-Reynolds	THE EXECUTIVE DECISION-MAKING PROCESS The Honorable Stuart E. Eizenstat Partner Powell, Goldstein, Frazer & Murphy Former Assistant to the President for Domestic Affairs Former Executive Director Domestic Policy Staff
5:45 p.m.	DEPART FOR CAPITOL HILL CLUB 300 First Street, S.E. Washington, D.C. (202) 484-4590
6.15 p.m. Private Dining Room #1 Capitol Hill Club	RECEPTION AND BANQUET WELCOME Mr. Edward E. Phillips Chairman and Chief Executive Officer New England Mutual Life Insurance Company Evening Speaker THE AGENDA AND OUTLOOK FOR THE NEW ADMINISTRATION The Honorable David R. Gergen Visiting Fellow in Communications American Enterprise Institute Former Assistant to the President for Communications
8:30 p.m.	RETURN TO HOTEL
9:00 p.m.	Recess - Hospitality Suite

[redacted]000038

ATTACHMENT 3

Lecture Notes (HCA)

Senator Dunnberger 4/11/85 - Thursday

Book: Neither Hubris Nor Yearning
Pirahana Press = his publisher
Next book on health policy

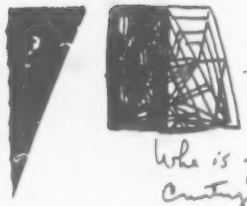
① Revised agenda - Told who would like or be straight
② One of the [illegible] few today who [illegible] + doctor - Tx at Austin - 1st Pkg a.m.
③ B.11 Gradison - Rep. Ohio - the U.S. Try him for Tx at Austin

D.C. "The only city in [illegible] where sound travels faster than light"
- A lot of talk in this city
- Post tells us what happening
- Short term policy - Crises activated
④ He is reality based because is in touch w/ constituency
General nature of his rural population - agriculture
⑤ ~~Rumsey is known as wonk~~
- farmers

Recovering for the free lunch + wrongful taking - more responsibility
Good news - reshape society through public policy - so better
Bad news - saddle w/ enormous debt

Wash Th Kaleidoscope - 1 part. at a time
① Budget
② Nuclear
Need do heal w/ deficit
Issues { ① institutional ② accounting

GGS000076

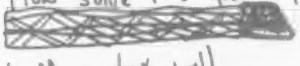


Who is going to provide the leadership to move the Country to solve this problem?

Veto to Pres - RR - Said amendment - 1st
2nd - budget proposals for 3 yrs
3rd - negotiating process
Senate Proposal $100 bil - 1988
Probs: ① not passed
② econ assumptions faulty
③ how go about doing it

$34 bil { 3% to enuge Defense
Total freeze roll other spending

- To get to $50 bil have to kill programs

Strong: " Senators have done their best to destroy the institution
Senators in election yr, run against the Congress
Senators make themselves much more impt. than the institution
They go to Congress to get reelected - need 51% vote
How solve this prob? think about spending in a much

lger context - we neither spend
well or tax well
$ 327 billion this yr in tax exp-expenditures

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20007

202 338-6603

ATTACHMENT K

Member Institutions
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The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

April 17, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

I would like to convey our sincere appreciation for your presentation to the executives of New England Life as a part of The Washington Campus Program last week. The participants expressed great enthusiasm for the opportunity to meet with you, and were most interested in your comments and observations on the policy process.

Following the initial instructions provided by Ann Kelly in your office, I have sent the honorarium in the amount of $1,000 to Piranha Press in Minneapolis. Again, thank you for your time and interest. I hope we may call on you for future programs.

With best wishes.

Sincerely,

Terry R. Zack
Executive Director

TRZ/cdj

ATTACHMENT L

April 17, 1985

Mr. Gary Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Per Senator Durenberger's instructions, enclosed is the check for [illegible] Group [illegible] April 11, 1985.

Sincerely,

Executive Director

TRS:mdj
Enclosure

GWSC000078

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3606

April 17, 1985

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WASHINGTON, D.C.

FOR For Senator Durkenberger Session

Apr. 11, 1985

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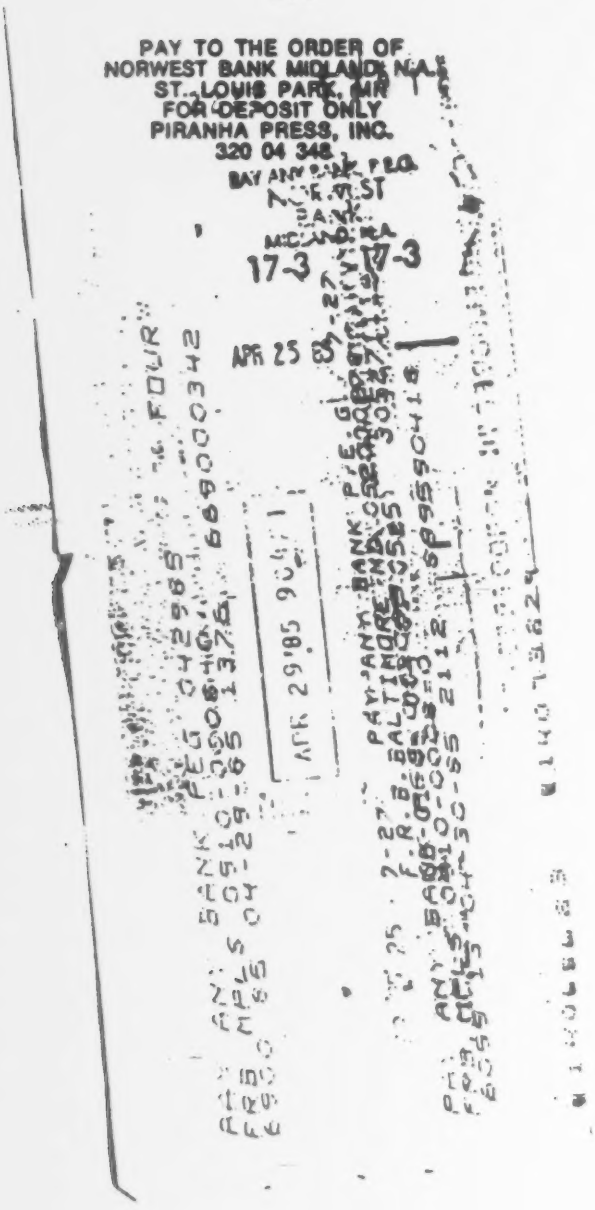
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ATTACHMENT B

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The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

September 20, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
Attention: Ann Kelly

Dear Senator Durenberger:

Last March you were kind enough to speak in a program for senior executives of Hospital Corporation of America. We will be presenting a second program for HCA this November 11-14, and would very much appreciate your again speaking with the group.

They will be on the Hill on Tuesday, November 12, and could meet with you there, if this would be convenient to your schedule. The opportunity to meet with you would again be an important part of this three-day program and we would be most grateful for your participation. There would be a $1000 honorarium for your presentation.

I will call your office to follow up on this request in the near future. Thank you very much for your consideration.

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ/hcw
Enclosures

All: Wrapper
update
MBA trends
1-Stand Info

bcc James Smith

[illegible] organization

000037

The Washington Campus

2820 P Street N.W.
Washington D.C. 20007

202/338-6803

ATTACHMENT B

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Georgetown University
Grand Valley State College
Howard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

November 1, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

We very much appreciate your participation in the program The Washington Campus is presenting for twenty-four executives of Hospital Corporation of America, November 11-14, 1985. This group of executives consists of a select number of operating vice presidents. Their objective is to gain a perspective on the Federal policy-making process so that they may participate more effectively and make more informed management decisions regarding health care issues that have a governmental dimension.

As you know, you will be speaking on "A Senator's Perspective", at a luncheon on Tuesday, November 12th. Lunch will be served 11:45 a.m. - 12:30 p.m. and your remarks will be from 12:30-1:30 p.m. This session of the program will be held in Room 385 of the Russell Senate Office Building, and we appreciate your meeting us there.

I am enclosing a preliminary agenda, list of participants, and a fact sheet on Hospital Corporation of America for your review. Please let me know if you have any questions or would like additional information. Again, we are most grateful for your participation and look forward to seeing you on the 12th.

With best wishes,

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ:hcw
Enclosures

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20007

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Howard University
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The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

THE CHANGING FEDERAL GOVERNMENT: BUSINESS AND THE PUBLIC POLICY PROCESS

A PROGRAM FOR HOSPITAL CORPORATION OF AMERICA

NOVEMBER 11-14, 1985
WASHINGTON, D.C.

LIST OF PARTICIPANTS

Dan J. Ahart
District Vice President
HCA-Charlotte District I
4530 Park Road, Suite 450
Charlotte, N. Carolina 28209

Ralph Aleman
District Vice President
HCA-Dallas District III
14651 Dallas Parkway
Suite 906
Dallas, Texas 75240

William C. Baker
District Vice President
HCA-Sacramento District I
1004 River Rock Drive
Suite 235
Folsom, California 95630

Thomas Barb
District Vice President
HCA-Nashville District I
4525 Harding Road
Post Office Box 1575
Nashville, Tennessee 37202

Jack O. Bovender
Division Vice President
HCA-Atlanta Division
6201 Powers Ferry Road
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Atlanta, Georgia 30339

William H. Bryant
District Vice President
HCA-Roanoke District
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Roanoke, Virginia 24018

John P. Conroy
Division Vice President
HCA-Nashville/Kentuckey Division
6213 Charlotte Avenue
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W. Taylor Cook
District Vice President
HCA-Nashville District III
4525 Harding Road
Post Office Box 1575
Nashville, Tennessee 37202

Thomas E. Cummings
District Vice President
HCA-Boston District
2150 Washington Street
Newton, Massachusetts 02162

Helen King Cummings
Vice President, Reimbursement
Hospital Corporation of America
One Park Plaza
Nashville, Tennessee 37203

Hospital Corporation of America
List of Participants
Page Two

James E. Dalton, Jr.
Division Vice President
HCA-Dallas/Fort Worth Division
1119 West Pioneer Parkway
Suite 100
Arlington, Texas 76013

James A. Epps
District Vice President
HCA-Dallas District I
14651 Dallas Parkway
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H. Philip Gibb
District Vice President
HCA-Richmond District
1700 Huguenot Road
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John D. Julius
District Vice President
HCA-Sacramento District II
1004 River Rock Drive
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District Vice President
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2150 Washington Street
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James E. Lowenhagen
District Vice President
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435 New Karner Road
Albany, New York 12205

William C. Parrish
District Vice President
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Division Vice President
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District Vice President
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Columbia, Maryland 21044

Roland P. Richardson
Division Vice President
HCA-Atlanta District I
6151 Powers Ferry Road
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Atlanta, Georgia 30339

Bernard C. Scott
District Vice President
HCA-Clearwater District
3277 U.S. 19 North
Suite 330
Clearwater, Florida 33515

James G. Stokes
District Vice President
HCA-Dallas District II
14651 Dallas Parkway
Suite 906
Dallas, Texas 75240

Hospital Corporation of America
List of Participants
Page Three

Ronald E. Struxness
District Vice President
HCA-Minneapolis District
4640 West 77 Street
Suite 262
Edina, Minnesota 55435

G. Thomas Usher
Division Vice President
HCA-Tampa Bay Division
1321 Highway 19 South
Suite 600
Clearwater, Florida 33546

The Center for Health Studies

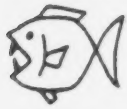
Terry L. Frisby
Director
Executive Development

Ronald Galbraith
Vice President
Management Development

Linda Meador
Assistant Vice President
Management Development

PIRANHA

ATTACHMENT 0



PRESS

Gary L. Diamond
Publisher

November 4, 1985

Mr. Terry Zack
The Washington Campus
2620 P Street NW
Washington, DC 20016

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Zack:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Hospital Corporation of America on November 12, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
November 12, 1985	12:30-1:30 p.m.	Washington, DC	$2,000

ATTACHMENT P

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE FOUR

TUESDAY, NOVEMBER 12, 1985

7:30-8:30 a.m. Lower Half Restaurant Marbury House	BREAKFAST BUFFET
8:30 a.m.	DEPART FOR CAPITOL HILL
9:00 a.m. Room 485 Russell Senate Office Building	THE ORGANIZATION OF THE CONGRESS AND THE ROLE OF THE MEMBERS Dr. Kevin C. Gottlieb Executive Assistant and Senior Policy Advisor Office of Senator Donald W. Riegle, Jr. Professor, Department of Social Science Michigan State University Former Senior Aide to Senators Ford, Nelson and Cranston
10:15 a.m.	Break
10:30 a.m.	THE BUDGET PROCESS The Honorable W. Bowman Cutter Partner Coopers and Lybrand Former Executive Associate Director of Budget Office of Management and Budget
11:45 a.m. Room 385 Russell Senate Office Building	LUNCHEON A SENATOR'S PERSPECTIVE The Honorable David Durenberger United States Senator Minnesota
1:30 p.m. Room 485 Russell Senate Office Building	THE LEGISLATIVE PROCESS AND THE ROLE OF THE STAFF Dr. Kevin C. Gottlieb
2:15 p.m.	Break

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE FIVE

TUESDAY, NOVEMBER 12, 1985 (Continued)

2:30 p.m. Room 485 Russell Senate Office Building	THE ROLE OF COMMITTEES AND HEARINGS IN THE LEGISLATIVE PROCESS Ms. Sheila P. Burke Deputy Chief of Staff Office of the Senate Majority Leader
3:45 p.m.	DEPART FOR CONGRESSMAN CHENEY'S OFFICE Room 225 Cannon House Office Building (202) 225-2311
4:00 p.m. Room 225 Cannon House Office Building	THE ORGANIZATION OF THE WHITE HOUSE The Honorable Richard B. Cheney United States Representative Wyoming Former White House Chief of Staff
5:00 p.m.	RETURN TO HOTEL
5:45 p.m.	DEPART FOR RECEPTION
6:00-7:30 p.m.	HOSPITAL CORPORATION OF AMERICA RECEPTION The City Tavern Club 3206 M Street, N.W. (202) 337-8770

[redacted]000122

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20007

202/338-8803

ATTACHMENT Q

Member Institutions
Arizona State University
University of California, Berkeley
University of California, Los Angeles
Cornell University
Dartmouth College
Georgetown University
Grand Valley State Colleges
Howard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

November 21, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of The Washington Campus, I would like to thank you very much for your participation in our program for the executives from Hospital Corporation of America last week. Your presentation was certainly well received by the participants, who greatly appreciated the opportunity to meet with you.

As instructed, I have sent your honorarium in the amount of $2,000 to Piranha Press. Again, we appreciate your interest in the Campus.

With best wishes,

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ:inf
Enclosure

FEC000133

The Washington Campus

2020 P Street N.W.
Washington D.C. 20007

202/338-4811

ATTACHMENT B

Member Institutions
Arizona State University
University of California, Berkeley
University of California, Los Angeles
Carnegie Mellon University
Dartmouth College
Georgetown University
Grand Valley State College
Harvard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

November 21, 1985

Mr. Gary Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Per your instructions, enclosed is the check for Senator Durenberger's speech to our group on Tuesday, November 12, 1985.

Sincerely,

Terry R Zack

Terry R. Zack
Executive Director

TRZ:inf
Enclosure

DNS000132

THE WASHINGTON CAMPUS, INC.
2020 P STREET, N.W.
WASHINGTON, D.C. 20007

4476

12-3/640

12/3/85 19

12-12-85 004 01 0735 4080343448

PAY TO THE ORDER OF Piranha Press $ 2000.00

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SECURITY NATIONAL BANK
WASHINGTON, D.C.

HCA

FOR

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Eleanor McBean

EM000135

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ST. LOUIS PARK, MN
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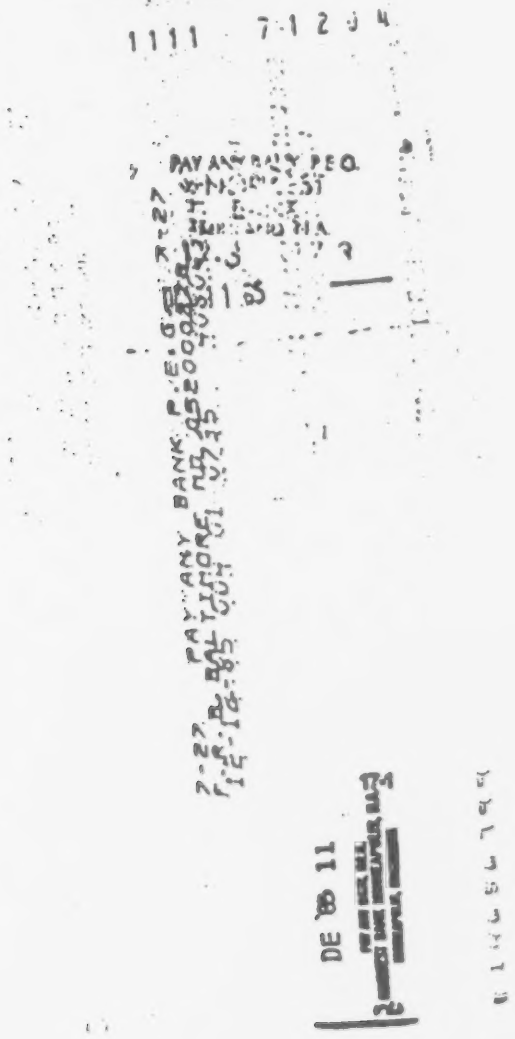
320 04 348



VOLUME IV

EXHIBITS 90–111

A. B. Laffer Associates

1825 Lomita Boulevard, Suite 100, Lomita, California 90717
(213) 534-4260

July 23, 1986

Senator David Durenberger
SR-154 Russell Senate Office Bldg.
Washington, DC 20510

Dear Senator Durenberger:

On September 15 and 16, 1986, A. B. Laffer Associates will sponsor their Nineteenth Washington Conference.

Attending will be approximately thirty-five to forty of our clients, among whom are numbered, chief financial officers, pension fund directors, and investment managers.

We are inviting Administration and Congressional leaders to discuss domestic and international issues, including the evaluation of supply-side economics, restoring America's productivity, financial markets, the role of the Federal Budget, and Controlling inflation.

Some of our distinguished speakers have been Congressman Jack Kemp, General Alexander Haig, Paul Volcker, John McLaughlin, George Shultz, Zbigniew Brzezinski, Senator Bob Dole and Lt. Gen. James Abrahamson. The eminence of our speakers and the caliber of our audience reflects the significant role that economic issues have assumed in American social and political life during the past decade. Our conference series has made a significant contribution toward broadening understanding of the complex issues facing the American economy.

We would be honored if you would meet with us for about an hour during this conference. In view of the crucial issues facing the 99th Congress, your observations would be most valuable to our attendees. The precise topic of our discussions will be agreed upon in the coming weeks. We wish to provide you the opportunity to express your thoughts and ideas on those issues you believe to be topical and important.

All of our meetings are scheduled currently at the Madison Hotel.

If appropriate, we would be happy to provide an honorarium or suitable donation in your name to the organization you may designate.

This is clearly a unique opportunity for members of the financial community to hear you in person - a privilege rarely afforded to them. We look forward with anticipation to your favorable consideration of our request.

With every good wish -

Cordially,

Arthur B. Laffer
Chairman

SPECIAL
COUNSEL
HEARING
EX. 90

Enc: Agenda, March 1986 Conference

O.K. per DD 8/1/86

SCHEDULING INFORMATION

1½ day conference 16th Breakfast

SPEECH — TYPE OF EVENT

9/15 or 16 Anytime but 16th @ noon — EVENT DATE/TIME

8:00 am

8/5/86 agreed to 8/6/86 telecopied

A.B. Laffer Associates — GROUP NAME

SPEECHES

Group Size 35-40

~~$2K~~ O.K'd by M/31/86 Wendy (amount)

Contact Arthur Laffer → Wendy Constantino A.B. Laffer Assoc. 1825 Lomita Blvd Suite 100 Lomita, CA 90717

Phone 213-534-4260

Key People

Annual conference for clients

→ people who manage a large amount of money (billion people who represent Morgan-Stanley, DuPont, Citicorp.

Topic Am economy/role of federal budget speech not tailored → current topic

Room Set-Up

Introduction by Michael Christians Vice President of A.B. Laffer

Taped ____ (y/n)

FOLLOW-UP

Thanks Sent ____ (date)

Photo ____ (y/n) Sent ____ (date)

Photo to Media ____ (date)

LOCATION OF EVENT Washington DC

Place → Madison Hotel 15th & M

Room Executive Chambers 8:15 arrive 1/2

Phone Number

Directions → Continental Breakfast

Membership Lists

Received ____ (y/n)

Computerized ____ (y/n)

Filed ____ (y/n)

Regret Sent ____

Greeting Sent ____ (y/n)

STAFFING

Briefing Memo ____

Photo ____

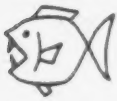
Speech ____

MISCELLANEOUS

→ Seating topic for [illegible] letter (1) list

7/23/86 — REQUEST DATE

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Mr. Arthur Laffer
A. B. Laffer Associates
1825 Lomita Blvd.
Suite 100
Lomita, CA 90717

FROM: PIRANHA PRESS

DATE: AUGUST 6, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

C

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

A. B. Laffer Associates

1825 Lomita Boulevard, Suite 100, Lomita, California 90717
(213) 534-4260

August 26, 1986

Senator David Durenberger
SR-154 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

We are all so very pleased you have agreed to meet with us at the Madison Hotel on Tuesday, September 16 at 8:00 a.m. - 9:00 a.m. For your information, enclosed is a copy of our agenda.

Our session will run for one hour in length which includes a 15 to 20 minute talk followed by a question and answer period. I'm sure those in attendance will most enthusiastically receive your views and observations on the crucial issues facing the 99th Congress, or any other issue of particular interest to you. We will be happy to provide an honorarium of $2,000.00.

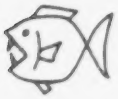
I look forward to seeing you then. Should you have any questions or require further clarification, please contact me at any time. Meanwhile, please send me your biography.

Sincerely,

Arthur B. Laffer

enc:

PIRANHA



PRESS

Gary L. Diamond
Publisher

September 4, 1986

Ms. Wendy Constantino
A. B. Laffer Associates
1825 Lomita Blvd.
Suite 100
Lomita, CA 90717

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Constantino:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before A. B. Laffer Associates on September 16, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

E

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
September 16, 1986	8:00 a.m.	Washington, DC	$2,000

A. B. LAFFER ASSOCIATES
1825 LOMITA BLVD., STE. 100 213-534-4260
LOMITA, CA 90717

5738

Sept. 12, 1986

19-77/250
1220

PAY TO THE ORDER OF Piranha Press $ 2,000.00***

Two Thousand and no/100ths DOLLARS

South Bay Regional Office
UNION BANK
21515 Hawthorne Blvd., Torrance, CA 90503

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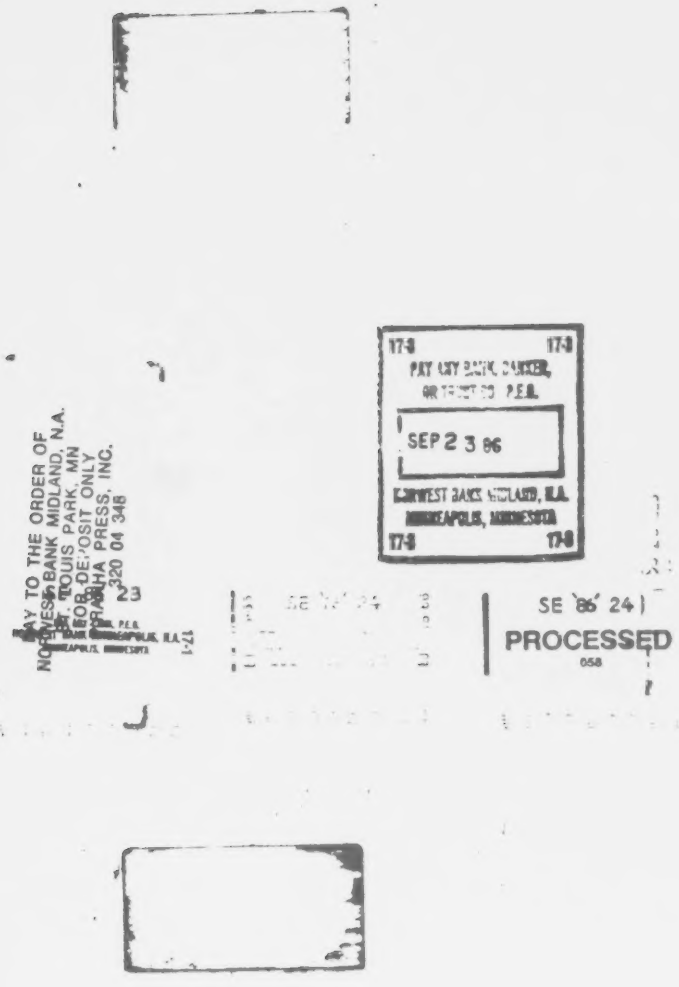
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A. B. LAFFER ASSOCIATES
1825 LOMITA BLVD., STE. 100 213-534-4260
LOMITA, CA 90717

Sept. 12, 1986

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South Bay Regional Office
UNION BANK
21515 Hawthorne Blvd., Torrance, CA 90503

⑈005738⑈ ⑆122000771⑆ 25073⑈5477⑈

A. B. LAFFER ASSOCIATES

DETACH AND RETAIN THIS STATEMENT
THE ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW.
IF NOT CORRECT PLEASE NOTIFY US PROMPTLY. NO RECEIPT DESIRED.

DELUXE FORM DVC-3 V-3

DATE	INVOICE NUMBER	DESCRIPTION	AMOUNT	DEDUCTIONS PARTICULARS	DEDUCTIONS AMOUNT	NET AMOUNT
9/12		Honorarium: Sen. David Durenberger		5407		2,000.00

paid 9/12/86

A.B. LAFFER ASSOCIATES

NINETEENTH WASHINGTON CONFERENCE
September 15 & 16, 1986

MONDAY, SEPTEMBER 15

7:15 a.m. - 8:00 a.m. Executive Chambers I & II THE MADISON HOTEL 15th & M Streets NW	CONTINENTAL BREAKFAST
8:00 a.m. - 9:00 a.m.	**MR. JOHN SEARS** *Campaign Consultant* - Republican Strategist Law Offices of John P. Sears *Moderator:* Thomas Gillespie, President A.B. Laffer Associates
9:00 a.m. - 9:45 a.m.	**DR. DON FULLERTON** Deputy Assistant Secretary for Tax Analysis Department of the Treasury *Moderator:* Michael Christiansen, Vice President A.B. Laffer Associates
9:45 a.m. - 10:00 a.m.	BREAK
10:00 a.m. - 11:00 a.m.	**THE HONORABLE ROBERT OAKLEY** Ambassador-at-Large for Counter-Terrorism Department of State *Moderator:* Michael Christiansen
11:00 a.m. - Noon	**SENATOR GARY HART** (D-Colorado) *Member:* Budget Committee Ranking Minority Member: Strategic and Theatre Nuclear Forces Subcommittee of the Armed Services Committee *Moderator:* Arthur Laffer
12:15 p.m. - 1:45 p.m. Executive Chamber III	LUNCHEON **ARTHUR LAFFER** A.B. Laffer Associates *Moderator:* Thomas Gillespie
2:00 p.m. - 3:00 p.m.	**SENATOR RUDY BOSCHWITZ** (R-Minnesota) *Member:* Budget Committee *Chairman:* Export Promotion and Market Development Subcommittee of the Small Business Committee *Moderator:* Thomas Gillespie

3:00 p.m. - 4:00 p.m.	**THE HONORABLE HERBERT BEUKES** Ambassador to the U.S. Republic of South Africa *Moderator:* Michael Christiansen
6:30 p.m. FOUR WAYS RESTAURANT 1701 20th Street NW	COCKTAILS AND DINNER **MR. ROBERT NOVAK** Syndicated Columnist *Moderator:* Thomas Gillespie

TUESDAY, SEPTEMBER 16

7:00 a.m. - 7:30 a.m. Executive Chambers I & II	CONTINENTAL BREAKFAST
7:30 a.m. - 8:15 a.m.	**THE HONORABLE JOHN LEHMAN** Secretary of the Navy Department of Defense *Moderator:* Arthur Laffer
8:15 a.m. - 9:00 a.m.	**SENATOR DAVID DURENBERGER** (R-Minnesota) *Chairman:* Intelligence (Select) Committee *Chairman:* Health Subcommittee of the Finance Committee *Moderator:* Michael Christiansen
9:05 a.m. - 10:05 a.m.	**THE HONORABLE JAMES MILLER III** *Director:* Office of Management and Budget *Moderator:* Victor Canto, Senior Vice President A.B. Laffer Associates
10:10 a.m. - 11:10 a.m.	**MR. BILL DIEFENDERFER** *Chief of Staff:* Senate Finance Committee *Moderator:* Thomas Gillespie
11:10 a.m. - 11:45 a.m.	Check out and prepare to depart for the Capitol
12:15 p.m. - 1:45 p.m. #210 Cannon Building	LUNCHEON **CONGRESSMAN WILLIAM GRAY** (D-Pennsylvania) *Chairman:* Budget Committee *Member:* Foreign Operations Subcommittee of the Appropriations Committee *Moderator:* Victor Canto
1:45 p.m. - 2:10 p.m.	Walk to the Dirksen Building - Senate
2:15 p.m. - 3:00 p.m. #342 Dirksen Building	**SENATOR WILLIAM ROTH** (D-Delaware) *Chairman:* Government Affairs Committee *Chairman:* Trade/Productivity/Economic Growth Subcommittee of the Joint Economic Committee *Moderator:* Thomas Gillespie

Arthur B. Laffer

September 22, 1986

Senator David Durenberger
SR-154 Russell Senate Office Bldg.
Washington, DC 20510

Dear David,

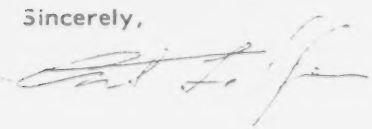
You are an exceptional person--thank you for the superbly stimulating hour last Tuesday. Everyone was impressed, they came away with admiration for your evident expertise.

We at A. B. Laffer Associates are truly appreciative of the personal time and effort you expended for the benefit of our clients.

Thanks also for giving me copies of your books. They are dynamite.

Hope to see you again soon.

Sincerely,



ADAPSO
THE COMPUTER SOFTWARE AND SERVICES INDUSTRY ASSOCIATION

JEROME L. DREYER
PRESIDENT

August 29, 1985

Honorable Dave Durenberger
United States Senate
SR-154, Russell Senate Office Building
Washington, D. C. 20510

Dear Senator Durenberger:

ADAPSO, the trade association for this nation's computer software and services industry, is conducting its Fall Annual Meeting and Conference in Washington, D. C. ADAPSO would be honored if you accepted this invitation to address the Association membership during the conference session on Tax Reform, on October 9, 1985, from 8:00-9:30 a.m. The Fall conference will be held at the J. W. Marriott Hotel on 14th Street and Pennsylvania Avenue, N. W. A limousine will be available to take you to and from your office.

The Tax Reform session will be a special one for ADAPSO. It will be the first conference session anywhere aimed solely at assessing the very particular effects of proposed tax reform on the computer software and services industry. In addition, this session will educate chief executive officers and their families about the personal and economic impact of proposed tax reform vehicles. Robert Weissman, former ADAPSO Chairman of the Board and President and Chief Operating Officer of Dun & Bradstreet Computing Services, will serve as moderator of this critically necessary presentation. Congressman Richard Gephardt will be presenting the views of the Ways and Means Committee.

ADAPSO's 800 corporate members provide the public with an ever increasing variety of computer software, information processing services, computer consulting and computer/communications system integration services. The Fall conference in Washington, D. C. will furnish the membership a great number of educational sessions designed to emphasize significant developments in the areas of sales and marketing, technology, management, personnel practices, government and the economy.

We expect a very large turnout of chief executive officers, trade press, and financial consultants for the Tax Reform session including many from your home state of Minnesota. We hope you will honor and benefit us by accepting this invitation. Enclosed is a copy of ADAPSO's 1984 Annual Report showing the scope and depth of the computer software and services industry.

Sincerely,

Jerome L. Dreyer

JLD/epb
Enclosure

1300 NORTH SEVENTEENTH STREET SUITE 300 ARLINGTON, VIRGINIA 22209-3099
(703) 522-5055 TELEX: 4993994

SPECIAL
COUNSEL
HEARING
EX. 91

$1,000 Honoraria — return by 9/17 am

SCHEDULE PROPOSAL

TO: PN

FROM: DK

ADVISE: Should consider, but if he doesn't want to give the speech he can go to the reception.

REASON/BACKGROUND: This is the computer software trade association. They are having an annual meeting with sessions on sales, technology, management, govt + the economy.

WHO/HOW MANY MNS.: Control Data (David White), Honeywell, CompServe, Onco Data, Over 800 members. Job Track Systems (William Gilster), T Systems (Ronald Oronco), Decision Systems (Richard Borekers) →

DD REMARKS REQUIRED: 30 minutes total time can be divided up however he wishes w/remarks then Q+A. They want him to speak on tax reform & how it affects the computer software industry. (Gephardt will speak from ways + Means) 8:00-8:30 Rep. Gephardt 8:30-9:00 Sen. Boren

DATE & TIME: Wednesday, Oct. 9th 9:00-9:30am

LOCATION: J.W. Marriott, 14th + Pennsylvania (limo available)

STAFF: Pat

CONTACT: Jerome Dreyer, President, ADAPSO PHONE # 522-5055

Roy Smith (Cytrol), Ken Holick (Lawson Assoc)

Hold for G 720

PRE-APPOINTMENT INFORMATION

EVENT DATE: 10/9

TODAY'S DATE 9/18

CONTACT: Mike Quaranta

TELEPHONE: 659-3700

APPOINTMENT WITH: (DD) STAFF:

FOR: Association of Data Processing...

TITLE: tax reform discussion panel

COMPANY: 900 am gw Marriott

ISSUE:

NUMBER OF PEOPLE: 700 at conference

ADDITIONAL NAMES:

* They have also agreed to host a reception c. 10/9. At the recep would be heads of big high-tech & computer firms: Control Data, Honeywell, etc. (MR says $$$.)

NOTES: - $1000 honorarium for panel
- other panel members not decided

They have sent a letter which we should already have.

Reception

Law Maint
Let PA

they will [illegible]
up $ bring [illegible]

Probably whole group —
several hundred

only speaker on tax reform

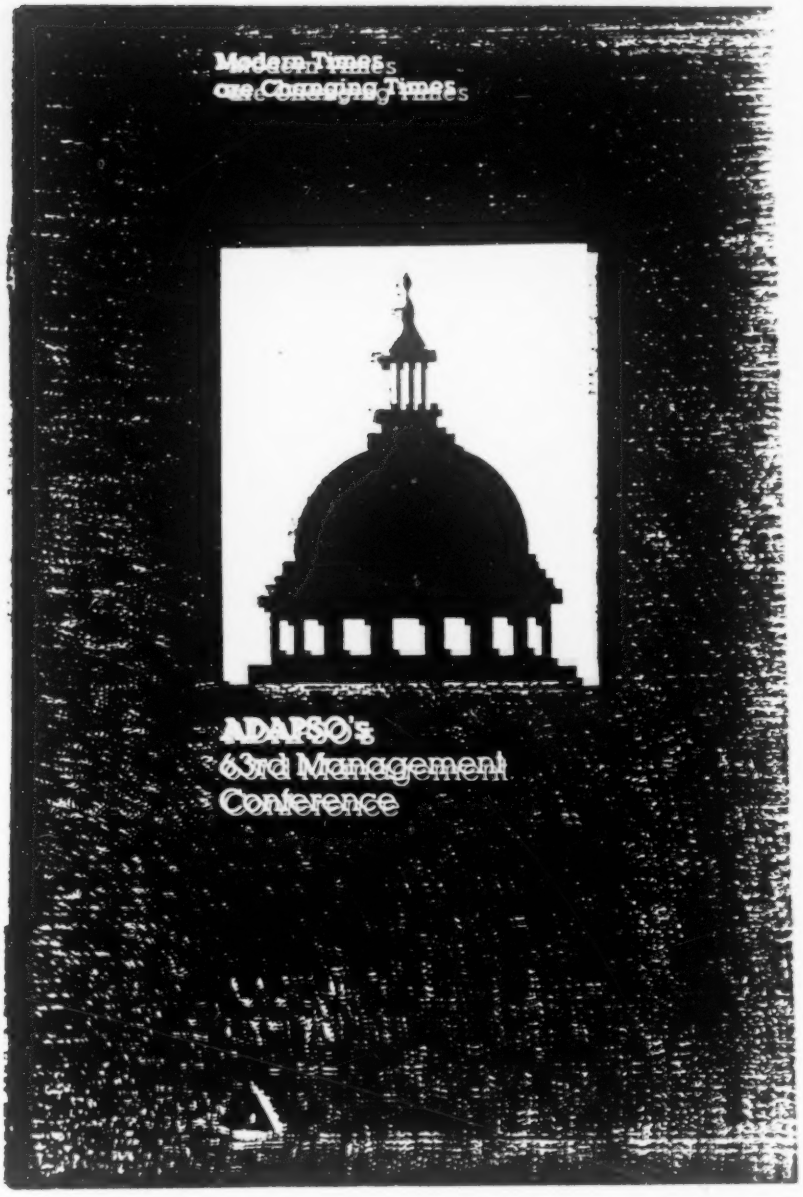
others who've spoken:

Boren
Gephart

speak for 15-20
Q & A 15-20 min

finance
W&M

political [illegible] or
what is going on or
where it's going


Modern Times
are Changing Times
ADAPSO's
63rd Management
Conference

"Modern Times Are Changing Times"

The Program Committee

Arthur M. Kramer
Chairman
Mobix Partners

Arthur Rollins
General Manager
Software Products & Education Group
Boeing Computer Services Co.

Jack Courtney
President
Computer Task Group, Inc.

Frank Girard
Director, VAR Marketing
Wang Laboratories, Inc.

Jerome Dreyer
President
ADAPSO

Jay Goldberg
President
Software Design Associates, Inc.

Thomas Farewell
Vice President
ADAPSO

P. Michael Nugent
Counsel/Office of Government Affairs
Electronic Data Systems Corp.

Sunday, October 6

3:00-7:00 p.m. **Registration** — Ballroom Foyer

5:30-6:30 p.m. **ADAPSO Orientation**

Salon G If this is your first conference, or you would like to increase your involvement and find out how ADAPSO really works, then attend this session! Meet the association's officers, staff and other new members. ADAPSO's leadership will explain how the association is organized, what to expect over the next three days and how you can make a difference.

6:30-8:00 p.m. **Welcoming Cocktails** — Capitol Ballroom

Monday, October 7

7:00 a.m. **Registration** — Ballroom Foyer

7:00-9:00 a.m. **Section Board Meetings**

State **Microcomputer Software**
President: Mitchell Kapor, Chairman, Lotus Development Corporation
7:00-9:00 a.m. Board of Directors' Breakfast Meeting

Salon E **Professional Services**
President: Jack Courtney, President, Computer Task Group, Inc.
7:00-8:00 a.m. Board of Directors' Breakfast
8:00-9:00 a.m. Open Business Meeting

Salon G **Processing Services**
President: John R. Rapasky, Chairman, American Information Services, Inc.
7:00-9:00 a.m. Board of Directors' Open Meeting
7:00-8:00 a.m. Continental breakfast available

Salon I **Remote Processing Services**
President: P. Michael Nugent, Counsel, Office of Government Affairs, Electronic Data Systems Corporation
7:00-9:00 a.m. Board of Directors' Open Meeting
7:00-8:00 a.m. Continental breakfast available

Commerce **Software Products**
President: David J. Eskra, Vice Chairman & CEO, Pansophic Systems, Inc.
7:00-9:00 a.m. Board of Directors' Breakfast Meeting

Salon F **VARs**
President: James McCammond, President, Bankmatic Systems, Inc.
7:00-8:00 a.m. Board of Directors' Breakfast Meeting
8:00-9:00 a.m. Open Business Meeting

9:00-9:15 a.m. **Coffee Break**

Monday, October 7

9:15-10:30 a.m. **Annual Meeting & Keynote Presentation**

Grand Ballroom

- Election - ADAPSO Board of Directors
- 1985 review of ADAPSO activities - Chairman **Arthur Kramer**

McDONNELL

John F. McDonnell, President and Director, McDonnell Douglas Corporation

The theme for this conference, "Modern Times Are Changing Times," will be addressed by Mr McDonnell at this opening general session. Initially, having joined McDonnell Aircraft Company as a Strength Engineer in 1962, Mr. McDonnell has served in areas of Finance and Planning, Corporate Development and was elected President of the company in 1980.

10:45 a.m.-12:15 p.m. **Concurrent Sessions**

Salon I **"End-Users vs. The Glass House"**
CHAIRMAN — Jeff D. Emerson, Group Vice President of Legal Information Systems Services, Informatics General Corporation

Panel Presentation

There are substantial differences in selling and supporting end-users and MIS directors, the inhabitants of the glass house. End-users tend to be naive technically and more oriented to packaged solutions. MIS directors tend to be sophisticated technically and oriented to specific applications for special needs. This panel explores the sales techniques, customer requirements and support needs for each group.

Salon II **"New Software In New Mediums of Distribution"**
SPEAKER—Camilo Wilson, Chairman, Lifetree Software, Inc.

This session is directed toward CEOs, analysts and planners. An investigation of new opportunities for software and services in mass storage and electronic transmission. Special attention will be given to opportunities in CD ROM's, home financial services and electronic publishing.

Salon D **"The EDS Method: Selling to the Federal Government"**
CHAIRMAN — Ted Ryan, Vice President of Business Development, Government Services Group, Electronic Data Systems Corp.

PANEL: Dick Shlakman, Vice President of Contracts/Legal Affairs, Government Services Group, Electronic Data Systems Corp.; John King, President of Federal Systems Division, Government Services Group, Electronic Data Systems Corp.; Gary Wright, Manager of Navy/Marine Division, Government Services Group, Electronic Data Systems Corp.

The session will begin with an overall view of selling to the Federal Government by presenting a method of defining the scope of work involving large scale systems integration projects.

The panelists will cover contractual terms and conditions which are beneficial to both the Government and the contractor, discuss the operation of systems and how operations will impact the sales process, and address the benefits derived from difficult benchmark tests. Attendees will depart with a coherent understanding of some potentially contentious issues associated with selling to the Federal Government.

Salon E **"Interviewing For New Sales Reps"**
CHAIRMAN — Walter Brown, President, The Brown Group, Inc.

PANEL: George H. Corey, Vice President of Product Sales, Infodata Systems, Inc.; Richard Miller, Vice President of Sales, Lawson Associates, Inc.

How do you know whether the sales rep candidate you are interviewing is a superstar, a journeyman, or a loser? Making such judgments is rarely easy, but there are interviewing techniques that can help improve your chances of hiring right.

Panel discussion with war stories and role plays. Come to an interactive session designed to share what the panelists have learned about successfully interviewing for new sales reps.

Salon F **"Software Protection - Rights, Education & Enforcement"**
CHAIRMAN — Stephen H. Beach, Counsel, Rogers, Hoge & Hills

PANEL: W. Hubert Plummer, Senior Partner, Rogers, Hoge & Hills; Lee Keet, President, Vanguard Atlantic, Ltd.; Joseph E. Taphorn, Consulting Patent Attorney, IBM Corporation

The session will focus on practical steps to protect software programs. Panelists will address fair use, derivative works, international developments and the enforcement of rights.

Salon G **"From Software to Firmware: Fitness for Practically Anyone"**
SPEAKER — Patricia A. Nugent, BSN, RN, MHSA, Health Promotion Consultant

An informative and motivating session on developing effective personal and corporate fitness programs. Each participant will complete a Fitness Profile to determine an individualized fitness score as the beginning step in developing a personal fitness plan. The session will also focus on fitness physiology, exercise pulse monitoring, and fitness program options that are enjoyable and easy to implement.

Monday, October 7

12:30-2:15 p.m. **Lunch & General Session Presentation**

Grand Ballroom **John McLaughlin,** producer and host of THE McLAUGHLIN GROUP, is Washington Executive Editor of the *National Review*. THE McLAUGHLIN GROUP is a television panel of five of the nation's most respected columnists who discuss the major issues of the day. Dr. McLaughlin is also host and producer of *John McLaughlin's One On One*, a Washington weekly television program that is carried by NBC, Washington. Each week Dr. McLaughlin interviews a prominent public figure, probing the issues in the forefront of the national consciousness.

McLAUGHLIN

2:30-4:00 p.m. **Concurrent Sessions**

Salon D **"Sales Force - Professional Services"**
CHAIRMAN — Lynn Drayton, President, Compuware Corporation

Panel Presentation

This meeting will address the attributes, problems, and opportunities of selling Professional Services. It will review the speakers' experiences in structuring and managing their sales organization and their methods of recruiting, retaining and motivating their sales people. The panelists will provide insights on the joys and pitfalls of managing a force whose ultimate product is as variable as the daily performance of human beings.

Salon E **"How to Market Micro Software"**
CHAIRMAN — Peter Pirner, Vice President of Sales, Lifetree Software, Inc.

PANEL: John Meyer, Director of Marketing, Digital Research, Inc.

Profitable marketing of software requires a combination of management skills and sound strategies, but that's not easy when the market won't stand still. Simplistic solutions no longer work, innovative marketeers are shaking up the industry, companies with large financial resources are having trouble in the market, developers struggle for strategies and suddenly, big markets or small, IBM could get them all.

How to respond to these diverse challenges is the subject of this session. Topics include: How to price for profit, Is advertising image or substance, Why you should resist the lure of Madison Avenue's rush to prime time air waves, How to avoid

or encourage channel clutter, Should you sell to OEMs, and Why you should have a site license program.

Three industry experts will discuss these and other subjects. They'll tell you what to do and why, what not to do and when to watch out. The session is practically oriented and affords the opportunity to ask probing questions of the speakers.

Salon G **"Electronic Data Interchange"**
CHAIRMAN – David M. Lonsdale, General Manager and Director, McDonnell Douglas EDI Systems Company

PANEL: Paul L.H. Olson, Manager of Strategic Marketing, McDonnell Douglas EDI Systems Company; Joseph G. Carley, President, EDI, Inc.; Hank A. Lavery, Vice President, Transettlements, Inc.

How well do you know EDI? Electronic Data Interchange (EDI) is the term used throughout industries to describe the technology by which business documents are transmitted from one company's computer to another company's computer.

Standard document formats, or message standards, are the ground rules by which companies communicate electronically, e.g., Uniform Communications Standards for the grocery industry; ANSI X.12 for the electronics industry.

During this session the status of EDI today and how it can be implemented, and the benefits of EDI will be discussed extensively.

Salon I **"Strategic Plan Implementation"**
CHAIRMAN — Haig M. Bazoian, President, H.M. Bazoian Co.

PANEL: Stuart J. Miller, President & CEO, Software AG of North America, Inc.; William M. Gibson, President & CEO, STSC, Inc.

Once a strategic plan is developed, how can the manager insure it is effectively implemented? If a plan fails to meet objectives is it the plan or execution of the plan?

This session will review the key elements of strategic plan development and focus especially on the implementation and execution of a plan. Attendees will receive practical "how to" methods, techniques and management approaches for making strategic plans of action actually happen. Case histories will apply to both smaller and larger organizations.

Salon F **"Stress Management"**
SPEAKER — Art Mortell, Dynamics of Human Potential, Inc.

Session will include:

- How to benefit from experiences that were less than what you had expected;
- How to react in a way which improves relationships while gaining results;
- How to capitalize on addictions — the 4 positive addictions for handling stress rather than any of the 10 self-destructive addictions.

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Monday, October 7

4:15-5:15 p.m. **Committee Meetings**

The following committee meetings are open to all conference attendees. Non-committee members, and particularly first time conference attendees, are encouraged to take this excellent opportunity to learn of committee activities which focus on industry issues and interests.

Dirksen **Contracts**
CHAIRMAN — Lawrence A. Welke, President, International Computer Programs, Inc.

New additions to the ADAPSO Contracts Reference Directory will be discussed along with progress on contracts being drafted by the Committee.

Salon D **International Business Opportunities**
CHAIRMAN — Theodor H. Braun, President, International Informatique

The Committee will present a comprehensive status report on U.S. Export Regulations. Hardware, software, services and Distribution Licenses will be covered. Department of Commerce representatives along with ADAPSO staff will present material and be available to answer questions. In view of significant changes which have recently taken place, this will be an excellent opportunity to obtain the current position of U.S. Export Regulations.

Treasury **Public Relations**
CHAIRMAN — John Norris Maguire, Chairman of the Board, Software AG of North America, Inc.

The Committee will discuss the 1985 program results, and establish preliminary plans for the 1986 program.

Justice **Research & Statistics**
CHAIRMAN — Al Nilsen, Senior Consultant, Control Data Corporation

The Committee will review ADAPSO's research & statistics program and discuss current and future research needs.

State **State Taxation**
CHAIRMAN — Hank Post, President, Comp-U-Staff, Inc.

The Committee will look at current legislative and regulatory happenings with regard to the state taxation of computer software and services. It will also adopt an action plan for 1986.

Salon D **VAR/Vendor Relations Subcommittee**
CHAIRMAN — Jim Sharkey, President, Key Financial Systems

This two-hour meeting will focus on the final preparations for the VAR notebook to be published by ADAPSO. The purpose of the notebook is: 1) to provide VARs with better information for selection of vendors; 2) to provide vendors with a vehicle for promoting their programs with ADAPSO; and 3) to provide a basis for identifying ways of improving relations between vendors and VARs. New projects for 1986 will also be discussed.

4:15-6:15 p.m. **Birds-Of-A-Feather Meetings**

Attendees interested in informal discussions with similar type companies have an opportunity to do so via "Birds-of-a-Feather" meetings. Listed below are three of the several "Birds-of-a-Feather" sessions. Check the bulletin board near the ADAPSO Registration Desk for the complete schedule.

4:15-5:15 p.m. **Rayburn** **Update on Microcomputer Software Section Projects**
FACILITATOR: Mitchell Kapor, Chairman, Lotus Development Corporation

5:15-6:15 p.m. **Salon D** **International Marketing of Microcomputer Software**
FACILITATOR: Ron Posner, Executive Vice President of Sales & Marketing, Ashton-Tate

Rayburn **Software Quality Assurance**
FACILITATOR: Stephen Wilkinson, Manager of Software Quality Assurance, Ashton-Tate

5:15-6:15 p.m. **Committee Meetings**

Salon D **VAR/Vendor Relations Subcommittee (Cont'd)**

Dirksen **Federal Tax**
CHAIRMAN — I. Sigmund Mosley, Vice President, Secretary & Treasurer, Management Science America, Inc.

This meeting will focus on the R&D tax credit, the Personal Holding Company issue, and the potential for tax reform during the 99th Congress.

State **CPA Relations**
CHAIRMAN — David Campbell, Chairman and CEO, Computer Task Group, Inc.

This meeting will review the findings of the Congressional investigation of the public accounting profession and will chart the Association's 1986 program with regard to the marketing of computer software and services by CPA firms.

Treasury **Lawyers**
CHAIRMAN — Ronald M. Harwith, Vice President, General Counsel and Secretary, The Reynolds & Reynolds Company

Panel discussion on structuring and negotiating site and multiple site licenses for software. Also, an update on export regulations with respect to computer hardware and software.

Commerce **Information Age Commission**
CHAIRMAN — Fred Lafer, Senior Vice President and General Counsel, Automatic Data Processing, Inc.

Monday, October 7

The Committee will discuss ADAPSO's proposal for the establishment of an Information Age Commission. A progress report will be presented on legislation introduced in the U.S. Senate by Senator Sam Nunn (D-GA) and Senator Frank Lautenberg (D-NJ) during March of this year.

7:00 p.m. **Cocktail Reception** — honoring outgoing and incoming ADAPSO Chairmen will be sponsored by CIGNA Corporation
Grand Ballroom

CIGNA

8:00 p.m. **Chairman's Dinner & Entertainment**
Grand Ballroom

Tuesday, October 8

7:00 a.m. **Registration** — Ballroom Foyer

7:00-8:00 a.m. **Committee Meetings**

The following committee meetings are open to all conference attendees. Continental breakfast will be available at these committee meetings.

Commerce — **Non-Profit Competition**
CHAIRMAN — John W. Rollins, President, Aztech Corporation

The Committee will meet to discuss various solutions to the problem of commercial competition from colleges and universities, trade associations and other non-profits affecting the computer software and services industry.

Salon E — **Software Protection**
CHAIRMAN — Marv Goldschmitt, Vice President of Business Development, Lotus Development Corporation

The Committee will review work done to date with regard to proposing standards for hardware-based software authorization systems. It will also review the status of the Association's legislative initiatives, public education and visible enforcement programs.

Treasury — **Training and Support**
CHAIRMAN — John Jacobsen, Manager of Training and Education, DunsPlus

The Committee will organize a forum for managers to exchange ideas and experiences on providing training and support services. All interested attendees are encouraged to participate.

7:00-8:00 a.m. **Birds-Of-A-Feather Meetings**
Check ADAPSO Registration Desk for Details.

8:15-9:45 a.m. **Concurrent Sessions**

Salon I — **"Image Making"**
CHAIRMAN — Lawrence A. Welke, President, International Computer Programs, Inc.

PANEL: John Ruzuli, Senior Vice President & General Manager, Ogilvy & Mather

Images are like shadows - you have one whether you like it or not. But unlike shadows, images do make a difference. That being the case, you must manage your image to make it what you want it to be rather than just let it happen.

Salon II — **"A.I. — Business Applications in Expert Systems & Natural Language"**
CHAIRMAN — Ed Adams, Senior Vice President, Artificial Intelligence Corporation

PANEL: Dr. Larry R. Harris, President, Artificial Intelligence Corporation; Dr. Patrick Winston, Director of Artificial Intelligence Lab, Massachusetts Institute of Technology; Paul LoRusso, Vice President of Information Systems, Albert Einstein Medical Center

Industry leaders present a practical look at artificial intelligence. In addition, a user's answer to: How was the purchase of A.I. technology justified? What was the total cost? What are the actual benefits that cannot be obtained more cost effectively in other ways?

Salon D — **"Market Selection & Development"**
CHAIRMAN — Wally Papciak, Vice President, Computer Intelligence Corporation

PANEL: David Jung, Vice President of Development, McDonnell Douglas - Financial Transaction Systems Company; Ed Bride, Editor, *Software News*

This session will compare the benefits of three approaches to market definition, selection and development. The large, one-time study, the annual survey and the continuous survey method will be used to present case studies of the opportunities that exist in Finance Industry Services, the PC Software Market and the DEC VAX Software Market.

Salon E — **"Professional Certification Program for ADAPSO Member Companies"**
CHAIRMAN — Jack Courtney, President, Computer Task Group, Inc.

PANEL: G. David Bear, Executive Vice President, Computer Task Group, Inc.; Robert Atwell, Manager of Professional Services Group, Keane, Inc.; Donald Ebright, Technical Consultant, Compuware Corporation

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Tuesday, October 8

In April of '85 the Professional Services Board commissioned a review of the question of certification for professional services members. The recommendation and suggested action plans will be presented by this panel.

Salon F **"Software Portability - Options & Trade-Offs"**
SPEAKER — Bruce Bensetler, President, Data Plus, Inc.

As the computer industry gravitates more and more to large mainframes for shared user environments and micro-level systems for single users, the relevant issues of software portability continue to change. The speaker will address the subject through a discussion of the issues as they were in 1980, what they are in 1985, and what they will be in 1990. Through the use of several scenarios, the speaker will describe realistic situations and the best methods for evaluating the various software portability options.

9:45-10:00 a.m. **Coffee Break**

10:00-11:30 a.m. **Concurrent Sessions**

Salon F **"Surviving Success in the Family-Owned Business"**
SPEAKER — Léon A. Danco, Ph.D., President, The Center for Family Business

DANCO

This two part program will provide special insight into the structure of the family-owned business. It offers an opportunity for owners, successors, and their spouses to explore the key areas of business planning and to understand better many of the basic management concepts of organization, personnel, finance and accounting needed for successful growth and continuity in a family-owned business.

The program will be an action-oriented, down-to-earth session, responsive to the special concerns of business owners and successors. The program recognizes their need to understand the unique pressures on the business owner and the process by which both management and ownership transition can take place smoothly between one generation and another.

Salon D **"The Insurmountable Opportunity"**
CHAIRMAN — Richard T. Brock, President, Brock Control Systems, Inc.

PANEL: Robert E. Cook, Chairman & CEO, VMI Software, Inc.

"The Insurmountable Opportunity?" ... dealing with margin pressures in the marketing and sales of systems and software in the 80's.

The panelists will share practical and real life experiences in overcoming the problems associated with profitable selling in the computer industry. Innovative techniques for telemarketing

and sales organizations management that resulted in p able sales of mainframes, minis and micro systems ... wit direct customer contact ... will be covered. A fast-pa question and answer session will be included.

Salon E **"Managing Sales Compensation"**
CHAIRMAN — Warren L. Culpepper, President, Culpepp Associates, Inc.

PANEL: Tom Lawton, Editor, *Computer Services Re* Patrick L. Shannon, President, Shannon Associates

Sales compensation continues to skyrocket in the comp software and services industry. Highlights on current te and practices will be presented from two recent surveys — by Culpepper & Associates, the other by the *Computer Se ces Report*. The panel will focus on the effective managem of sales compensation costs and the use of compensa plans as a strategic tool.

Salon I **"Venture Capital — The Current Climate for Softwa Service Firms"**
CHAIRMAN — Rigdon Currie, General Partner, Pacific V ture Partners.

PANEL: Ann Huntress Lamont, Associate, Oak Investm Partners; Edward C. McCarthy, Senior Vice President, Atla Venture Partners; Charles G. Moore, General Partn Welsh, Carson, Anderson & Stowe.

Venture capitalists have invested large sums in the comp software/service industry. There have been a few hits, many losers and a lot of walking wounded. Considering current climate in venture capital, what is the best strategy large and small companies?

Salon H **"Micro, Mini and Mainframe Systems Integration of Software"**
CHAIRMAN — David B. Bearisto, Manager of VAR Techn Support, Wang Laboratories, Inc.

PANEL: Martin Ritchie, Manager of Network Applicati Boeing Computer Services Co.

Presentations will deal with issues to consider in softw integration. Viewpoints will focus on the integration of com ter facilities in a large corporation, database design and micro.

Salon G **"The Increasing Focus on Computer Privacy & Security"**
CHAIRMAN — P. Michael Nugent, Counsel, Office of Government Affairs, Electronic Data Systems Corporation.

LEAHY

PANEL: The Honorable Patrick J. Leahy, U.S. Senate (D-VT), The Honorable Stephen Sachs, Attorney General of the State of Maryland, Fred B. Wood, Project Director, Office of Technology Assessment, U.S. Congress.

Tuesday, October 8

SACHS

Attendees of the session will learn of the increasing concerns possessed by federal and state governments about the privacy and security of computer and communications systems. Senator Leahy will discuss his landmark bill, the "Electronic Communications Privacy Act of 1985." Attorney General Sachs will discuss state concerns and responses regarding privacy and security.

Mr. Wood will discuss the OTA study on Federal Government Information Technology: Congressional Oversight and Federal Liberties, including computer matching, access to public information, computer crime and information security.

11:45-1:30 p.m. **Lunch & General Session Presentation**

Grand Ballroom **The Honorable Ed Zschau,** U.S. House of Representatives

ZSCHAU

Congressman Zschau (R-CA) represents Silicon Valley in Congress. Before being elected to the House of Representatives in 1982, Congressman Zschau had founded a successful electronics firm, served as Chairman of a major trade association, and taught at Stanford Business School and Harvard Business School. In Congress he is the Chairman of the Republican Task Force on High Technology Initiatives.

1:45-3:15 p.m. **Concurrent Sessions**

Salon D **"National Account Marketing"**
CHAIRMAN — J. David Ehlke, Vice President of Marketing, Computer Task Group, Inc.

PANEL: James P. Joyce, Manager of National Account Marketing, Computer Task Group, Inc.

National Account Marketing is a proven approach for selling to large multi-location companies with complex organization structure. Normally these accounts have a strong centralized buying organization. Capital goods companies, chemical companies and other product companies selling to Fortune 500 companies have successfully employed National Account Marketing approaches for years. This panel will explore how their computer services companies have implemented a National Accounting Marketing program. Topics will include organization structure problems and reception by clients.

Salon H **"Future Trends In The VAR Marketplace"**
CHAIRMAN — Thomas Klinkow, Data Services Marketing Manager, Digital Equipment Corporation

PANEL: Francis F. Girard, Director of VAR Marketing, Wang Laboratories; Jim Willis, Business Computer Group Manager, Digital Equipment Corporation.

In this session major hardware manufacturers will share their perspectives on the following themes: How technological advancements will affect the VAR marketplace; Marketing strategies that these vendors believe are important to consider in development of a VAR's long range plan; How VARs will continue to have to deal with shrinking margins associated with the decreasing cost of hardware.

Salon I **"Valuation Criteria"**
CHAIRMAN — William F. Rulle, Principal, Accel Software Management.

PANEL: Bruns Grayson, Partner, Alex. Brown and Sons; Arthur C. Patterson, Managing General Partner, Accel Partners; Dennis Vohs, Executive Vice President, Management Science America, Inc.

Presentation of the ideas and methodology used by three industry-knowledgeable executives to determine the valuation of a software product/service company. Focus will be on defining the specific operating elements, key industry and company factors, and financial formulas which each use, as well as the relative emphasis placed on each factor. The speakers represent viewpoints from the perspective of the venture capital, investment banking, and application software companies.

Salon E **"Developing Managers from Technicians"**
CHAIRMAN — Seth A. Hanover, Senior Vice President, Software Design Associates, Inc.

PANEL: Tania Amochaev, President & CEO, Comserv Corporation; Larry Robinson, President, Robinson & Associates.

Where are our future managers coming from and how will we develop the necessary skills for success? That is the problem facing many of us in the computer software and services industry. This session will address the successful and unsuccessful approaches companies have taken to create the evolution of technicians to managers.

Salon G **"New Ways To Cut Costs . . . And Improve Quality"**
CHAIRMAN — Bernard M. Goldsmith, Chairman of the Board, CGA Computer, Inc.

PANEL: Ambrose Carr, Director of Industry Relations, IBM Corporation; Milton R. Wessel, General Counsel, ADAPSO; Thomas V. Farewell, Vice President, ADAPSO.

ADAPSO's new Alternative Dispute Resolution program furnishes an opportunity for members to learn how to avoid staggering costs of litigation as well as the terrible consequences which frequently accompany court battles. This session will combine all facets of ADAPSO's ADR effort and will include a presentation on IBM's unique Industry Relations program which is designed to cut down inter-company disputes.

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Tuesday, October 8

A presentation of how arbitration can best be handled in our industry and how ADAPSO's ADR program can assist your company will be explained.

Salon F **"Planning for the Future as a Successful Family-Owned Business"**
SPEAKER — Leon A. Danco, Ph.D., President, The Center for Family Business

This session is a continuation of "Surviving Success in the Family-Owned Business."

The program will include:
- Understanding the priorities and pressures on the business owner;
- Separating personal and corporate goals;
- Family vs. non-family personnel;
- The role of wives in the family business;
- Succession and continuity;
- Understanding the owner as a manager of people;
- Gaining commitment from outside advisors.

3:15-3:30 p.m. **Coffee Break**

3:30-5:00 p.m. **Concurrent Sessions**

Salon I **"How to Create a Successful Software Company"**
CHAIRMAN — John Norris Maguire, Chairman of the Board, Software AG of North America, Inc.

Panel Presentation

This session will focus on the steps involved in successfully creating a software company and bringing the products to market, both domestically and internationally. Panelists will present case studies.

Salon H **"Mergers & Acquisitions 1985 — A Sectorial Analysis"**
CHAIRMAN — Gilbert Mintz, Partner, Broadview Associates

PANEL: Bernard M. Goldsmith, Chairman of the Board, CGA Computer, Inc.; Robert B. Wallach, Senior Vice President, Strategic Information; William G. Nelson, President, Pansophic Systems, Inc.

Although similar in many ways, major sectors of our industry (Professional Services, Processing Services and Software Products) have certain fundamental differences which, from a mergers & acquisitions point of view, affect the types of acquirers, reasons for acquisition and the values at play. The panel will discuss each sector, focusing on: Who are the buyers? What are they looking for? How much are they willing to pay? What makes a company in a particular sector more attractive and valuable? Prior to the panel discussion, the results of the ADAPSO/BROADVIEW INDEX for the first half of 1985 will be presented.

Salon D **"Technology and Work Opportunities for the Handicapped"**
CHAIRMAN — Dr. Martin Y. Silberberg, Manager of Technical Support Service, IBM World Trade Americas/Far East Corporation

PANEL: Milton Cohen, Executive Director, Federation of the Handicapped; Dr. Michael A. DuBick, Project Director, Federation of the Handicapped.

The Federation of the Handicapped is currently engaged in a national research project demonstrating that use of advanced word processing and telecommunications technology can expand employment opportunities for homebased severely disabled individuals. Presenters will describe how the equipment provides for remote workflow management and the delivery of the finished work product. Project plans include the study of equipment adaptations to facilitate employment of the handicapped.

Salon E **"Bringing Software to the UNIX Environment: The Independent Software Vendors' Perspective"**
CHAIRMAN — Clem Ferraro, AT&T

PANEL: Dick Murphy, Vice President of Marketing, RDS, Inc.; Lee Barton, President, Software of Ireland Representatives, Inc.; Bill Basso, Vice President of Marketing, The Small Computer Company; Bud Nugent, Eastern Regional Sales Manager, Synactics Corporation; Richard Schwindt, President, Clinical Trial Systems, Inc.

What are the pros and cons (marketing, sales, etc.) of porting existing software to UNIX? What are the implications of using UNIX software to originate future software products? What is the future direction of the UNIX system?

A panel of independent software vendors will discuss the benefits and problems, from both a technical and marketing perspective, of porting their software products to the UNIX systems.

Salon F **"Opportunities in the Changing Financial Services Marketplace"**
CHAIRMAN — Ronald Whitehill, Vice President of Sales & Marketing, Brokerage Services Division, Automatic Data Processing, Inc.

Panel Presentation

This session will explore sales opportunities for new and existing products and services in both current and future market segments.

5:30-7:30 p.m. **Congressional Reception** — on Capitol Hill

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Wednesday, October 9

7:00-7:45 a.m. **Breakfast — Grand Ballroom**

7:45-10:30 a.m. **"Tax Reform - What It Means for You, Your Company, Your Family, Your Employees and Your Industry"**

Grand Ballroom

MODERATOR — Robert E. Weissman, President and COO, Dun & Bradstreet

WEISSMAN

The Honorable Richard A. Gephardt, U.S. House of Representatives (D-MO) will serve as the opening speaker

It is anticipated that **The Honorable Robert W. Kasten, Jr.,** U.S. Senate, (R-WI) and **The Honorable Barbara Kennelly,** U.S. House of Representatives, (D-CT) will join Congressman Gephardt during this forum.

GEPHARDT

PANEL: William B. Modahl, Manager of Tax Affairs, Digital Equipment Corporation; Mary Jane Saunders, Assistant General Counsel, ADAPSO

Tax Reform consideration will be at a critical stage during this session and audience questions will be addressed. Plan to attend!

1986 ADAPSO Meetings

ADAPSO's 64th Management Conference
April 6-9, 1986
Houston, TX

World Congress V
June 8-11, 1986
Toronto, Canada

ADAPSO's 65th Management Conference
November 2-5, 1986
Phoenix, AZ

In Recognition for Valuable Service...

ADAPSO Directors

Chairman of the Board
Arthur Kramer
Mobix Partners

Douglas Altenbern
Endata, Inc.

Dennis Christy
Advanced Data Systems, Inc.

Jack Courtney
Computer Task Group, Inc.

Richard Crandall
Comshare, Inc.

Donald Devine
Digitax, Inc.

David Eskra
Pansophic Systems, Inc.

Daniel Fylstra
Custom Solutions, Inc.

Jay Goldberg
Software Design Associates, Inc.

John Imlay
Management Science America, Inc.

Mitchell Kapor
Lotus Development Corporation

Fred Lafer
Automatic Data Processing, Inc.

James McCammond
Bankmatic Systems, Inc.

P. Michael Nugent
Electronic Data Systems Corporation

John R. Rapasky
American Information Services, Inc.

George Raymond
Automatic Business Centers, Inc.

Greg Reznick
Mouse Systems Corporation

Oscar Schachter
Advanced Computer Techniques

George Shea
Digital Equipment Corporation

David Sherman
General Electric Information Services Co.

Microcomputer Software Directors

Mitchell Kapor
Lotus Development Corporation

David Caplan
Executec Corporation

Donald Devine
Digitax, Inc.

Ed Esber
Ashton-Tate

Daniel Fylstra
Custom Solutions, Inc.

Francis Gaskins
American Training International, Inc.

C. McKenzie Lewis
The Systems Center, Inc.

Merritt Lutz
Informatics General Corporation

Greg Reznick
Mouse Systems Corporation

Jon Shirley
Microsoft Corp.

Dennis Vohs
Management Science America, Inc.

Camilo Wilson
Lifetree Software, Inc.

Processing Services Directors

John R. Rapasky
American Information Services, Inc.

Douglas Altenbern
Endata, Inc.

Joseph Barrett
Comvestrix Corporation

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Computer Payroll Company

Dennis Christy
Advanced Data Systems, Inc.

John W. Dodson
Custom Computer Services, Inc.

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Payday

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Information Science, Inc

Vincent Mongno
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Automatic Business Centers, Inc

John Reardon
USERS, Inc

Marvin Weinstein
Safeguard Business Systems, Inc

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Jeck Courtney
Computer Task Group, Inc

Francis Behr
Cap Gemini DASD

Lynn Drayton
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CGA Computer, Inc

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Computer Dynamics, Inc

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Keane, Inc

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Alternative Dispute Resolution
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CGA Computer, Inc

Computer Systems & Communications Privacy Subcommittee
P. Michael Nugent
Electronic Data Systems Corp

Conference Planning
Arthur Rollins
Boeing Computer Services Company

Contracts
Lawrence Weiks
International Computer Programs, Inc

CPA Relations
David Campbell
Computer Task Group, Inc

Domestic Communications
Warner Sinback
General Electric Information Services Co

Export Administration Subcommittee
Sol Glasner
Sperry Corporation

Federal Taxation
I. Sigmund Mosley
Management Science America, Inc

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Lawrence J. Schoenberg
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Financial Relations
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National Data Corp.

IBM Interface Subcommittee
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Advanced Computer Techniques

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Electronic Data Systems Corp.

International Business Opportunities
Theodor Braun
International Informatique

International Relations
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Control Data Corporation

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Long Range Planning Committee
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Gail Lapard
Computer Sciences Corporation

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Motivational Marketing

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C. McKenzie Lewis
The Systems Center, Inc.

Micro Research & Statistics
Greg Reznick
Mouse Systems Corporation

Non-Profit Competition
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Aztech Corporation

Policy & Regulation Subcommittee
Lance Swann
Computer Sciences Corporation

Political Action
Arthur Kramer
Mobix Partners

Procurement
Warren Burton
Burton Associates

Public Relations
John N. Maguire
Software AG of North America, Inc.

Research & Statistics
Al Nilsen
Control Data Corporation

Seminar Planning
Marvin Weinstein
Safeguard Business Systems

Shared Industry Resources
Walter Brown
The Brown Group, Inc.

Software Protection
Marv Goldschmitt
Lotus Development Corporation

Software Subcommittee
Ken Santucci
Cincom Systems, Inc.

State Taxation
Hank Post
Comp-U-Staff, Inc.

Technical Information
Jim Emerson
Pansophic Systems, Inc.

Training & Support
John Jacobsen
DunsPlus

TSP Subcommittee
Lois Chadbourne
Electronic Data Systems/OSD

VAR/Vendor Relations Subcommittee
James Sharkey
Key Financial Systems, Inc.

VDT Legislation
Thomas Davis
AT&T

Vendor and Industry Relations
Oscar Schachter
Advanced Computer Techniques

CONFERENCE-AT-A-GLANCE

Sunday, October 6

3:00-7:00 p.m.	**Registration**	Ballroom Foyer
5:30-6:30 p.m.	**Orientation to ADAPSO**	Salon G
6:30-8:00 p.m.	**Welcoming Cocktail Reception**	Capitol Ballroom

Monday, October 7

7:00 a.m.	**Registration**	Ballroom Foyer
	Section Meetings	See Page 1 for Schedule
	Microcomputer Software	
	Professional Services	
	Processing Services	
	Remote Processing Services	
	Software Products	
	VARs	
9:15 a.m.	**Annual Meeting & Keynote Presentation - John McDonnell**	Grand Ballroom
10:45 a.m.	**Concurrent Sessions**	
	End Users vs. The Glass House	Salon I
	Optimization of Alternate Product Distribution Channels	Salon H
	Selling to the Federal Government	Salon D
	Interviewing For New Sales Reps	Salon E
	Software Protection	Salon F
	From Software to Firmware	Salon G
	Fitness for Practically Anyone	
12:30 p.m.	**Lunch & Presentation - John McLaughlin**	Grand Ballroom
2:30-4:00 p.m.	**Concurrent Sessions**	
	Sales Force - Professional Services	Salon D
	How to Market Micro Software	Salon E
	Electronic Data Interchange	Salon G
	Strategic Plan Implementation	Salon I
	Stress Management	Salon F
4:15 p.m.	**Committee Meetings**	
	Contracts	Dirksen
	International Business Opportunities	Salon D
	Public Relations	Treasury
	Research & Statistics	Justice
	State Taxation	State
	VAR/Vendor Relations Subcommittee	Salon D
4:15 p.m.	**Birds-Of-A-Feather Meetings**	
	Micro Update	Rayburn
5:15 p.m.	**Committee Meetings**	
	VAR/Vendor Relations Subcommittee (cont'l)	Salon D
	Federal Tax	Dirksen
	CPA Relations	State
	Lawyers	Treasury
	Information Age Commission	Commerce
5:15 p.m.	**Birds-Of-A-Feather Meetings**	
	International Marketing of Micro Software	Salon D
	Software Quality Assurance	Rayburn
7:00 p.m.	**Cocktail Reception**	Grand Ballroom
8:00 p.m.	**Chairman's Dinner & Entertainment**	Grand Ballroom

CONFERENCE-AT-A-GLANCE

Tuesday, October 8

7:00 a.m.	**Registration**	Ballroom Foyer
7:00 a.m.	**Committee Meetings**	
	Non-Profit Competition	Commerce
	Software Protection	Salon E
	Training and Support	Treasury
7:00 a.m.	**Birds-Of-A-Feather Meetings**	
8:15 a.m.	**Concurrent Sessions**	
	Image Making	Salon I
	A.I. - Business Applications in... Expert Systems & Natural Language	Salon II
	Market Selection & Development	Salon D
	Professional Certification Program	Salon E
	Software Portability - Options & Trade-Offs	Salon F
10:00 a.m.	**Concurrent Sessions**	
	Surviving Success in the Family-Owned Business	Salon F
	The Insurmountable Opportunity	Salon D
	Managing Sales Compensation	Salon E
	Venture Capital	Salon I
	Micro, Mini and Mainframe Systems Integration of Software	Salon II
	The Increasing Focus on Computer Privacy & Security	Salon G
11:45 a.m.	**Lunch & Presentation - Congressman Ed Zschau**	Grand Ballroom
1:45 p.m.	**Concurrent Sessions**	
	National Account Marketing	Salon D
	Future Trends In The VAR Marketplace	Salon II
	Valuation Criteria	Salon I
	Developing Managers from Technicians	Salon E
	New Ways to Cut Costs and Improve Quality	Salon G
	Planning for the Future as a Successful Family-Owned Business	Salon F
3:30 p.m.	**Concurrent Sessions**	
	How to Create a Successful Software Company	Salon I
	Mergers & Acquisitions	Salon II
	Technology and Work Opportunities for the Handicapped	Salon D
	Bringing Software to the UNIX Environment	Salon E
	Opportunities in the Changing Financial Services Marketplace	Salon F
5:30-7:30 p.m.	**Congressional Reception on Capitol Hill**	

Wednesday, October 9

7:00 a.m.	**Breakfast**	Grand Ballroom
7:45-10:30 a.m.	Tax Reform - What It Means For You, Your Company, Your Family, Your Employees and Your Industry	Grand Ballroom

THE COMPUTER SOFTWARE AND SERVICES INDUSTRY ASSOCIATION

JEROME L. DREYER
PRESIDENT

November 11, 1985

Honorable David Durenburger
U.S. Senate
SR-154 Russell Building
Washington, DC 20510

Dear Senator Durenburger:

On behalf of ADAPSO, I would like to thank you for participating in the Tax Reform Forum on October 9 as part of our recent Washington Conference.

As you could tell from the applause, your remarks on tax reform were very popular with our members. ADAPSO looks forward to continuing to work with you on tax and other issues of concern to the computer software and services industry.

I am enclosing a check with your honorarium. Again, thank you for your participation. It was one of the highlights of our very successful conference.

Sincerely,

JLD/ct
Enclosure

1300 NORTH SEVENTEENTH STREET SUITE 300 ARLINGTON, VIRGINIA 22209-3899
(703) 522-5055 TELEX: 4993994

THE ASSOCIATION OF DATA PROCESSING SERVICE ORGANIZATIONS
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1			Honorarium for Senator David Durenburger			1,000	00
2			for speaking at Tax Forum				
3							
4							
5							
6							
7							
8							

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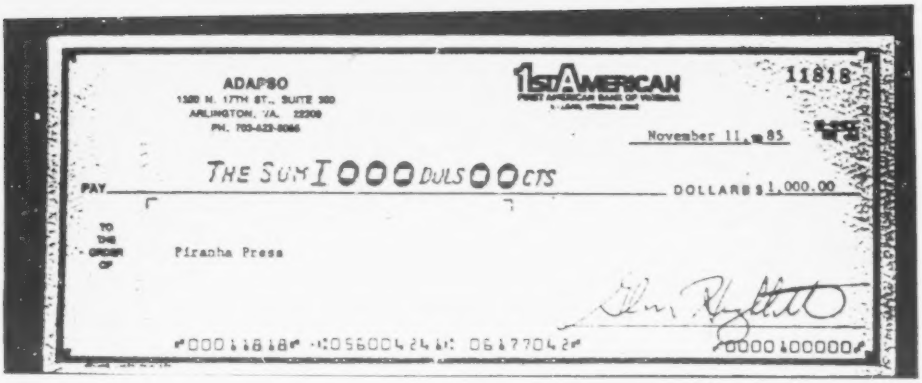

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ARLINGTON, VA. 22209
PH. 703-522-5055

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November 11, 1985

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WRITER'S DIRECT DIAL
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February 3, 1986

The Honorable Dave Durenberger
United States Senate
147 Senate Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

For several years this firm has represented a coalition of Western Utilities which operates under the name of "Ad Hoc Committee for Western Utilities." The list of the Companies constituting this coalition is attached.

Since the headquarters of these Companies are mainly located in the mid-west and west, their executives do not come to Washington often. When they do, the group usually asks our firm to arrange for them to meet with Congressional leaders as well as leaders in the Administration. Consequently, I have been authorized to invite you to be their luncheon speaker at a convenient location on February 25 or 26th. They would like to hear your views on the main issues of the day and then have a chance to express to you their views.

I will be checking with you appointments secretary within the next few weeks to see whether or not this is possible.

Best wishes.

Sincerely yours,

Clyde W. Wheeler

CAW/ps

SPECIAL
COUNSEL
HEARING
EX. 92

A

Best
26th

N OFFICES OF
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(202) 429-8423

TO MM
Piranha
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Sincerely yours,

Clyde

Clyde W. Wheeler

CAW/ps

Best

26th

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212) 704-0100
TELEX 222767

WRITER'S DIRECT DIAL
202) 429-8423

Details all O.K

1. 2K to Piranha
2. MM to call
3. 2/26 @ 7:00pm @ Maison Blanche
4. Transportation provided

February 3, 1986

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Clyde A. Wheeler

CAW/ps

TO: Mahoney/Tamara

FROM: Jodi/DD

Details: all OK.

1. $2K to Piranha
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3. 2/26 @ 7:00 pm @ Maison Blanche
4. Transportation provided

2/6/86 DD O.K.

2/7/86 telecopied

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Clyde A. Wheeler

CAW/ps

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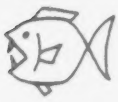


PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Bishop, Liberman, Cook, Purcell & Reynolds
1200 17th Street NW
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: FEBRUARY 11, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

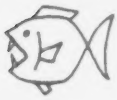
We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we must consent to his appearance and agree to the fees and expenses for any such appearance. Under our arrangement, you will be contacted by the law firm which represents Senator Durenberger for purposes of clarifying this arrangement and the fees to be paid.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.
Kitty Gamble
Jodi Mathison

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

PIRANHA



PRESS

Gary L. Diamond
Publisher

February 17, 1986

Mr. Clyde Wheeler
Bishop, Liberman, Cook, Purcell
& Reynolds
1200 17th Street NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Wheeler:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Ad Hoc Committee for Western Utilities on February 26, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 · PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
February 26, 1986	Washington, DC	$2,000

To: Jodi

Date: Feb 21 Time: 10:55

WHILE YOU WERE OUT

M: Patty Shepherdson

of: Clyde Wheeler

Phone: 429-8441

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TODAY'S DATE: February 24, 1986

AMOUNT: $2,000

REQUESTED BY: Clyde A. Wheeler, Jr.

DATE REQUIRED: February 25, 1986

CHARGE TO: (01116.001) Ad Hoc Committee for Western Utilities

MAKE CHECK PAYABLE TO: Piranha Press

PURPOSE OF PAYMENT: Honorarium for Senator Durenberger - speaker at a dinner on 2/26/86 for the Ad Hoc Committee.

DELIVER TO: Patti Shepherdson

MAIL TO:

AUTHORIZED BY: J. Sachse

DATE: 2/24/86

INSTRUCTIONS: Requests need approval by a partner or Mr. Bache. Attach supporting information that explains and substantiates the payment to be made. If the information is to be mailed with the check attach a copy for the files. Submit requests in advance when possible. Thank you.

ELS 8/85

J

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WASHINGTON, D.C. 20036

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February 25 1986

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Oliver D. Bacha

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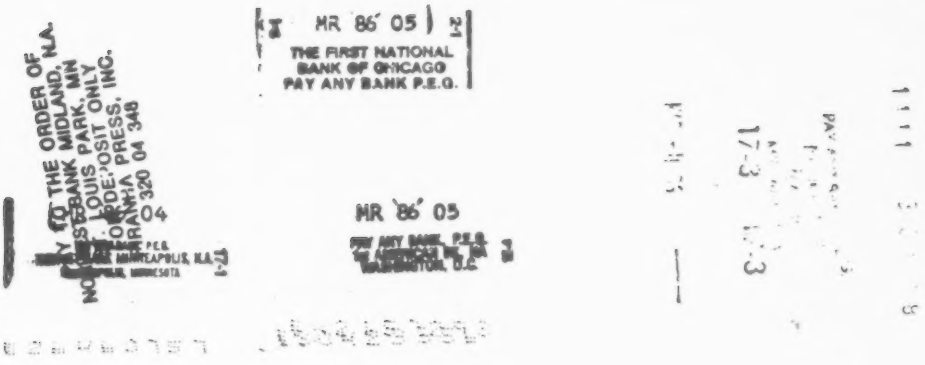
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DATE	DESCRIPTION	AMOUNT
02/25/86	Piranha Press #111 Honorarium for Senator Durenberger - speaker at AD HOC Committee dinner on 2/26/86.	$2,000.00*

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WASHINGTON, D.C. 20036

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February 25 19 86

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TO THE ORDER OF PIRANHA PRESS

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⑈013478⑈ ⑆054000043⑆ 3 701 2786⑈

Ad Hoc Committee for Western Utilities
February 25 & 26, 1986 Meetings

AGENDA

For both days, 6th Fl. Conference Room and Bobby reserved all day Podiums will be provided for all meals; we are to pick up all Senators. 20 individuals estimated to attend each of the following:

Tuesday, 2/25/86

9:30 a.m. - 6th Floor Conference Room/Meeting

Lunch

12 p.m. - 2 p.m. **The Sheraton Grand on Capitol Hill**
525 New Jersey Avenue, N.W.
Mount Vernon Room

Speaker: **Senator Mark Andrews**

Menu:

Tossed American Greens, Tomato Vinaigrette
Grilled Breast of Chicken, Mustard Seed Sauce
Rice Pilaf, Stir Fried Vegetables
Strawberry Parfait
Rolls, butter & beverage

Wines:

Fume Blanc, Robert Mondavi, Napa
Cabernet Sauvignon, Robert Mondavi, Napa

3:45 p.m. **Senator Alan Simpson,** Assistant Majority Leader, Senate, Room S-229, Capitol, 224-2708

Dinner:

Maison Blanche Restaurant
1725 F Street, N.W.
7 p.m. open bar; 7:30 p.m. dinner

Speaker: **Senator Boren 224-0141**

Menu:

Jumbo shrimp sauteed w/spices, onion, garlic, parsley and flambeed w/cognac
Roasted beef tenderloin w/red burgundy & madeira sauce served w/bone marrow custard
asparagus, round potatoes
House Salad

Chocolate mousse cake w/lady fingers, served
w/mocha sauce
Wines
Coffee or Espresso
Assorted Cookies

Wednesday, 2/26/86

Lunch

12 p.m. - 2:30 **Hyatt Regency on Capitol Hill**
400 New Jersey Avenue, N.W.
Columbia Foyer - room

Speaker: **Senator Symms 224-6142**

Menu:

Spinach & fresh mushroom salad
(w/alfalfa sprouts & cherry tomatoes -
vinaigrette dressing)
Escalope of Veal w/Calvados Sauce
fresh vegetable, potato
Mocha Mousse
Coffee

Wines: Macon Prisse "Les Clochettes" France (White)
Beaujolais Villages, Georges Duboeuf, France (Red)
Bordeaux, Chateau Timberlay, France (Red)

Dinner:

Maison Blanche
7 p.m. - open bar; 7:30 p.m. - dinner

Speaker: **Senator Durenberger 224-3244**

Menu:

Jumbo crabmeat in a lobster & cream sauce
Lobster Bisque
Hearts of Palm Salad
Beef tournedos marinated w/red wine served
w/venison poivade sauce and three purees
Fresh green beens, round potatoes
Cream puff w/vanilla ice cream & hot chocolate sauce
Wines
Coffee or Expresso
Assorted Cookies

MEMO

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS

TO: MARY SLABY DATE: 6/12/84

FROM: MIKE FLEMING

RE: CHECK REQUEST

$2,000 Payable: "Senator David Durenberger"

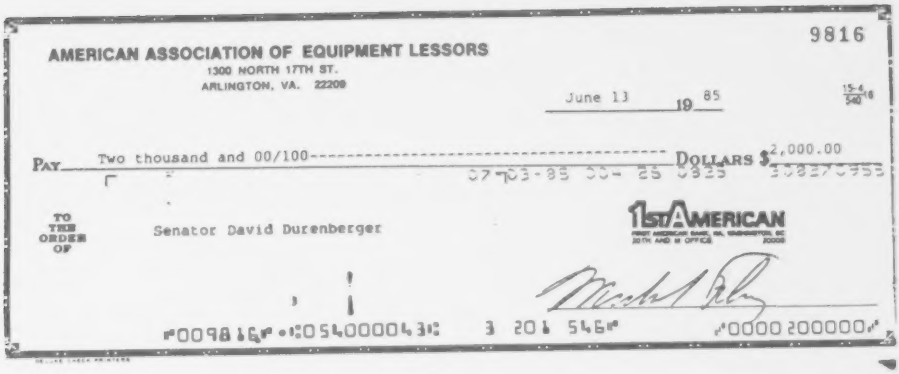
Purpose: Honorarium for speaking at local meeting in Minneapolis on June 14, 1985

Charge: Civic Education - 8000

Suite 1010 • 1300 North 17th Street • Arlington, Virginia 22209 • 703/527-8655

SPECIAL
COUNSEL
HEARING
EX. 93

A



9816

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS
1300 NORTH 17TH ST.
ARLINGTON, VA. 22209

June 13 19 85

15-4/540

PAY Two thousand and 00/100---------- DOLLARS $2,000.00

07703-85 00-25 0825

TO THE ORDER OF Senator David Durenberger

1ST AMERICAN
FIRST AMERICAN BANK, NA, WASHINGTON, DC
20TH AND M OFFICE 20036

⑈009816⑈ ⑆054000043⑆ 3 201 546⑈ ⑈0000200000⑈

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MIDLAND, N.A.
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JY 01

PIRANHA

PRESS

Gary L. Diamond
Publisher

June 14, 1985

Mr. Mike Flemming
President
American Association of Equipment Lessors
1300 North 17th Street
Suite 1010
Arlington, VA 22209

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Flemming:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Association of Equipment Lessors on June 14, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
June 14, 1985	Minneapolis, Minnesota	$2,000 Plus Expenses

2/12

American Association of Equipment Lessors

Michael J. Fleming, CAE
President

November 15, 1985

The Honorable David Durenberger
United States Senate
375 Russell Senate Ofc. Bldg.
Washington, D.C. 20510

Dear Senator Durenberger:

Each year the American Association of Equipment Lessors holds several executive roundtables for executive officers of member corporations. One of the highlights of these three-day executive roundtables is an opportunity for the forty executives to hear and visit with a leading member of Congress. We would be very honored if you would agree to participate in our Executive Roundtable which will be held February 16-19, 1986, in Palm Springs, California. Specifically, your presentation and discussion would come on Monday morning, February 17. The Roundtable opens Sunday evening, February 16, with a reception. Usually the invited Member of Congress attends the reception and has dinner with several of our industry leaders. The morning session involves remarks of approximately 20-25 minutes followed by questions, answers and discussion of approximately one hour. Your official participation would be over by 10:00 a.m. on Monday morning, February 17. Certainly you would be welcome for as much or as little of the program and social events as you would wish. I believe you would find your meeting with these lease financing executives to be very stimulating and worthwhile. I know they would find their meeting with you to be very beneficial to their understanding of current fiscal policy trends in Washington and long-term outlook for tax policy changes.

The Association would be happy to host you for as much of a visit to Palm Springs as you can make. You may wish to arrive on February 15 in Palm Springs and enjoy the warm weather prior to the Executive Roundtable. In any event, we will handle all travel costs and pay the maximum allowable honorarium. If you would be able to accept our invitation I would appreciate hearing from your office at the earliest convenient opportunity.

Thank you again for your consideration.

Sincerely,

Michael J. Fleming

MJF:mm
Enclosures

1300 NORTH 17TH STREET, SUITE 1010 • ARLINGTON, VIRGINIA 22209 • 703/527-8655

SPECIAL
COUNSEL
HEARING
EX. 94

A

PIRANHA

PRESS

Gary L. Diamond
Publisher

RECD
FEB 14 1986
AAEL

February 5, 1986

Mr. Michael Fleming
American Association of Equipment Lessors
Suite 1010
1300 North 17th
Washington, DC 22209

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Fleming:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Association of Equipment Lessors on February 17, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

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If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
February 17, 1986	7:30 a.m.	Palm Springs, CA	$5,000

OK - mf

2,000 - Civic Ed

3,000 - G.R Development

Pay to Piranha Press

Caravan Tours

SERVICES AGREEMENT

CLIENT: American Association of Equipment Lessors

DATE: Sunday - February 16, 1986

EVENT: Limousine Airport Arrival

TIME: To Be Determined

NO. OF PERSONS: 1 48 HOUR GUARANTEE _____

PRICE: $55.00 Per Hour, Per Limo (Two Hour Minimum)
Plus 15% Driver Gratuity

BILLING: Master Account

ITINERARY

Limousine to transfer guest from Palm Springs Airport to Rancho Las Palmas Resort.

Senator.

GUARANTEE: A guarantee of the exact number of participants is required 48 hours in advance of a program OR 72 hours for activities scheduled on Mondays, Tuesdays or the day following a holiday.

DISCLAIMER: Participating guests agree that Caravan Tours, its owners, directors and employees shall not be responsible in any way for loss, damage, or injury arising with or aggravated by such transportation, tours, or recreation provided.

SIGNED: _____ DATE: 2-12-86

42600 BOB HOPE DRIVE • RANCHO MIRAGE CA 92270 • 619-568-0608

E

Caravan Tours

SERVICES AGREEMENT

CLIENT: American Association of Equipment Lessors

DATE: ~~Wednesday - February 19, 1986~~ Mon 2-17

EVENT: Limousine Airport Departure

TIME: To be Determined

NO. OF PERSONS: 1 48 HOUR GUARANTEE ____

PRICE: $55.00 Per Hour, Per Limo (Two Hour Minimum) .
Plus 15% Driver Gratuity

BILLING: Master Account

ITINERARY

Limousine to transfer guest from Rancho Las Palmas Resort to the Palm Springs Airport.

Senator.

GUARANTEE: A guarantee of the exact number of participants is required 48 hours in advance of a program OR 72 hours for activities scheduled on Mondays, Tuesdays or the day following a holiday.

DISCLAIMER: Participating guests agree that Caravan Tours, its owners, directors and employees shall not be responsible in any way for loss, damage, or injury arising with or aggravated by such transportation, tours, or recreation provided.

SIGNED: _____ DATE: _____

42600 BOB HOPE DRIVE • RANCHO MIRAGE, CA 92270 • 619 568 0608

F

TO KITTY
FOR SENATOR

1/3

2-14-86

To: Senator

Fr: Alexander

Re: Monday, February 17, Remarks to The American Assn. of Equipment Lessors

If ERTA was Manna for the equipment leasing industry, H.R. 3838 is somewhere between the Plague of Frogs and Plague of Hail. The House bill hits equipment lessors with a triple whammy by (1) Eliminating the investment tax credit; (2) stretching out depreciable lives, and (3) making accelerated depreciation on personal property an item of tax preference for the minimum tax. And as Murray Hendel and Harold Lefty indicated on Wednesday, any suggestion of limiting business interest deductions sends tremors through the heavily leveraged leasing industry.

Underlying the decision to end the investment tax credit and to slow depreciation schedules is the recognition that the low or negative effective tax rates on ACRS property, especially in the early years of acquisition, make possible the sheltering of a large amount of the investor's unrelated income and encourages excessive leveraging.

By some estimates, repealing ACRS and the investment tax credit, and replacing these investment incentives with the new Incentive Depreciation System (IDS), will increase the cost of capital for equipment by 55%. As you know, the Finance Committee is looking at a variety of ways to speed up the depreciation schedules in the House bill. One alternative that is often discussed, is to allow full inflation indexing for depreciable assets.

The following discusses the major concerns that equipment lessors have focused on in the House bill.

THE ALTERNATIVE MINIMUM TAX. As you've heard many times before, most industries are concerned that the compressed spread between the proposed top corporate rate (36%) and the proposed alternative minimum tax rate (25%), will result in many companies having to calculate both their regular tax liability and their minimum tax liability. With such a narrow spread, industries that take advantage of a variety of tax preferences, will find themselves permanently on the alternative minimum tax.

Under current law, the excess of accelerated depreciation over straightline depreciation on leased property is a tax preference only for calculating the Individual minimum tax. However, under the House bill, accelerated depreciation on all property is an item of tax preference for both the individual and corporate minimum tax. Since accelerated depreciation is a key component in the economic attractiveness of the equipment leasing business, the new corporate tax preference is viewed with less-than-favor by the industry.

Investment Credit Offset. Since equipment lessors are major purchasers of new property, the industry has a large dollar volume of investment credit carryovers. The industry would prefer that investment credit carrryovers be allowed to offset alternative minimum tax liability. One idea we discussed two weeks ago, would allow companies with investment tax credit carryovers to amortize their carryovers and use a percentage (e.g. 20%) of their carryovers during a fixed number of years to offset 75% of minimum tax liability.

2/3

DEPRECIATION ISSUES. The new Incentive Depreciation System (IDS) contains 10 depreciation categories based on depreciation schedules developed prior to ERTA. The President proposed 6 depreciation categories and allowed assets to be depreciated more quickly. Although equipment lessors seem satisfied with the rapid writeoffs permitted in the first two years under the House bill, they would prefer to retain the largest amount of writeoffs upfront, and therefore propose faster acceleration schedules in the third year of an asset's life.

The President proposed allowing depreciable assets to be fully indexed for inflation. The House bill only allows indexing if inflation increases more than 5%, and only in an amount equal to one-half of the excess above 5%. Although there's sentiment in the Finance Committee to permit full inflation indexing, the benefits of indexing really don't come into play for several years. Equipment lessors, who prefer depreciation deductions up-front, would probably not be ameliorated with inflation indexing.

The Mid-Month Convention Issue. In the first year an asset is placed in service, the so-called Half-Year convention rule applies. Under this rule, no matter when you place an asset in service, it is assumed that you placed the asset in service in the exact middle of the year. This allows taxpayers to claim depreciation on new property for one-half of the year.

Under the House bill, if a taxpayer places more than 40% of its property in service in the last quarter of the year, a Mid-Month convention rule applies to all property placed in service that year. Under this rule, a taxpayer can only claim depreciation based on the actual amount of time the property has been in service. Thus, if you place property in service on November 8, it is assumed the company placed it in service at mid-month--November 15,--and the company is only entitled to claim one and a half months of depreciation on the property.

The Mid-Month convention aims at preventing companies from running out to purchase assets late in the year in an effort to buy 6-month depreciation deductions that can be used to offset other taxable income. Equipment lessors believe the Mid-Month convention rule acts as a penalty and would prefer that the Half-Year convention rule be retained.

INVESTMENT TAX CREDIT. The industry suggests a 5% investment tax credit as an alternative to ending the credit. Although the chances of the credit surviving are slim, in the context of the equipment leasing industry, an argument can be made that since the benefits of the investment credit are passed through to lessees in the form of lower lease payments, the credit encourages new start-up companies to lease the most modern equipment and compete with established firms. 3/3

Since the credit is not refundable, start-up, fast-growing, and loss corporations typically derive less benefit from the credit than existing, profitable corporations in the same industries. The leasing option puts new companies on a more equal footing with established competitors who have the cash to buy equipment and claim the benefits of the credit directly.

Transition Rules. Under special transition rules, the investment credit will be temporarily available. However, a company can only claim 20% of the full investment credit in each year.

ONE FINAL AND SOMEWHAT RELATED NOTE. A chart in The Economist magazine indicates that the five major industrial economies in the world--the U.S., Japan, West Germany, France and Britain--have been increasing their service sector jobs much faster than jobs in industry. The chart shows that between 1973 and 1985, industrial employment fell 19% in West Germany, 21% in France and 26% in Britain, while service sector jobs grew in all three countries. By contrast, while the U.S. and Japan increased service sector jobs by the greatest percentages (35% and 27%) respectively, industrial employment in both countries stayed relatively constant.

I

[redacted]

Contact: Mike Flemming 2/17
703-527-8655

for details of event - Marilyn @ above # (personally Mike) in Palm Spr. CA —

Date 2/14 @ 10:00 1 hr.

w/representatives of American Association of Equipment Lessors at their convention

[redacted]

$5K plus all expenses for DD/PD is O.K.;

agreement made between Jodi & John Windmuller (448-3581)

re: bank & general tax reform issues

40-50 people

Jodi has asked for agenda & list of attendees 2/3/86 OK per Mahoney

[redacted]

AEL

AGENDA

EXECUTIVE ROUNDTABLE

PALM SPRINGS, CA - FEBRUARY 16-19, 1986

		LOCATION
SUNDAY, FEBRUARY 16, 1986		
5:30 - 7:30 p.m.	Registration	Salon C Foyer
6:30 - 7:30 p.m.	Hosted Reception (Dinner is unstructured to facilitate small group discussion)	Courtyard
MONDAY, FEBRUARY 17, 1986		
7:30 - 9:15 a.m.	Breakfast Meeting	Salon F & G
	"Tax Reform Legislation"	
INTRODUCTION:	WILLIAM J. MONTGOMERY Xerox Credit Corporation Greenwich, CT	
SPEAKER:	THE HONORABLE DAVID DURENBERGER (R-Minnesota) Member, Senate Finance Committee	
9:15 - 9:45 a.m.	Coffee Break	
9:45 a.m. - 12:00 noon	"Stimulating Peak Performance"	Salon F & G
SPEAKER:	CHARLES GARFIELD, Ph.D. President Performance Sciences Institute Berkeley, CA	
12:00 noon - 6:30 p.m.	Recreation	
6:30 - 7:30 p.m.	Hosted Reception (Dinner is unstructured to facilitate small group discussion)	Sunrise Terrac
TUESDAY, FEBRUARY 18, 1986		
8:30 a.m. - 12:00 noon	"Dealing with People Problems"	Salon F & G
SPEAKERS:	HARDELL S. GROTHE, Ph.D.	
	PETER B. WYLIE, Ed.D. Performance Improvement Associates Washington, D.C.	K

AGENDA
Executive Roundtable
Page 2

TUESDAY, FEBRUARY 18 (cont)		LOCATION
12:00 noon - 1:30 p.m.	Hosted Luncheon	Courtyard
1:30 - 5:00 p.m.	"Tax-Oriented Leasing in a New Environment"	Salon F & G
MODERATOR:	NORMAN L. CHAPMAN Security Pacific Leasing Corp. San Francisco, CA	
SPEAKERS:	ALEX ARCADY Ernst & Whinney Newport Beach, CA	
	HOWARD CHICKERING Clarendon Group Services Inc. New York, NY	
	DAN L. HALE General Electric Credit Corp. Stamford, CT	
6:30 - 7:30 p.m.	Hosted Reception (Dinner is unstructured to facilitate small group discussion)	Courtyard
WEDNESDAY, FEBRUARY 19, 1986		
8:00 - 9:45 a.m.	"Indicators of Productivity"	Salon F & G
SPEAKER:	STEVEN D. WILLIAMSON Connell Finance Co., Inc. Westfield, NJ	
9:45 - 10:00 a.m.	Coffee Break	
10:00 a.m. - 12:00 noon	"Lessee Needs in Acquiring Equipment"	Salon F & G
SPEAKERS:	SAM RAY Electronic Data Systems, Inc. Dallas, TX	
	JOHN A. WARNER Michigan Bell Telephone Detroit, MI	

L

REQUEST FOR TRAVEL ARRANGEMENTS

NAME SENATOR DAVID DURENBERGER

ACCOUNT NUMBER TO CHARGE 8000

PURPOSE OF TRIP EXECUTIVE ROUNDTABLE SPEAKER

DESTINATION(S) PALM SPRINGS

DATE 2/15/86 FROM (AIRPORT) MINNEAPOLIS

DEPART TIME 9:35 a.m.

TO LOS ANGELES (JOHN WAYNE AIRPORT)

ARRIVAL TIME 11:30 a.m.

DATE 2/17/86 FROM (AIRPORT) PALM SPRINGS

DEPART TIME 10:21 a.m.

TO NATIONAL

ARRIVAL TIME 7:04 p.m.

DATE _____ FROM (AIRPORT) _____

DEPART TIME _____

TO _____

ARRIVAL TIME _____

HOTEL SALLY
(If no preference, please state location in city, i.e., airport, downtown, etc.)

DATES OF NIGHTS ROOM IS NEEDED 2/15, 2/16

TYPE OF ROOM: SINGLE _____ DOUBLE _____

TYPE OF BED: TWIN _____ DOUBLE _____

RENTAL CAR: AGENCY _____

DATES CAR IS NEEDED _____

PICK UP CAR AT _____ RETURN CAR TO _____

SIGNATURE _____

M

ACTUAL RESERVATIONS

DATE 2/15/86 FLIGHT REPUBLIC #111 (1st class)

DEPART PLACE/TIME MINNEAPOLIS 9:35 a.m.

ARRIVE PLACE/TIME LA (JOHN WAYNE AIRPORT) 11:30 a.m.

DATE 2/17/86 FLIGHT UNITED #366 (1st class)

DEPART PLACE/TIME PALM SPRINGS 10:21 a.m.

ARRIVE PLACE/TIME CHICAGO 3:56 p.m.

DATE 2/17/86 FLIGHT UNITED #620 (1st class)

DEPART PLACE/TIME CHICAGO 4:30 p.m.

ARRIVE PLACE/TIME NATIONAL 7:04 p.m.

DATE _____ FLIGHT _____

DEPART PLACE/TIME _____

ARRIVE PLACE/TIME _____

APPROVED: _____

TICKETS REQUESTED FROM AGENDY (DATE) 2/12/86

TICKETS RECEIVED FROM AGENCY (DATE) _____

TICKETS GIVEN TO TRAVELER (DATE) _____

ACCOUNT NUMBER TO CHARGE 8000 - Civic Education

N

003144

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FIRST AMERICAN BANK, NA WASHINGTON, DC

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS
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Minneapolis MN 55416
ATTN: Gary Diamond

AMERICAN ASSOCIATION OF EQUIPMENT LESSORS

[signature]

[signature]

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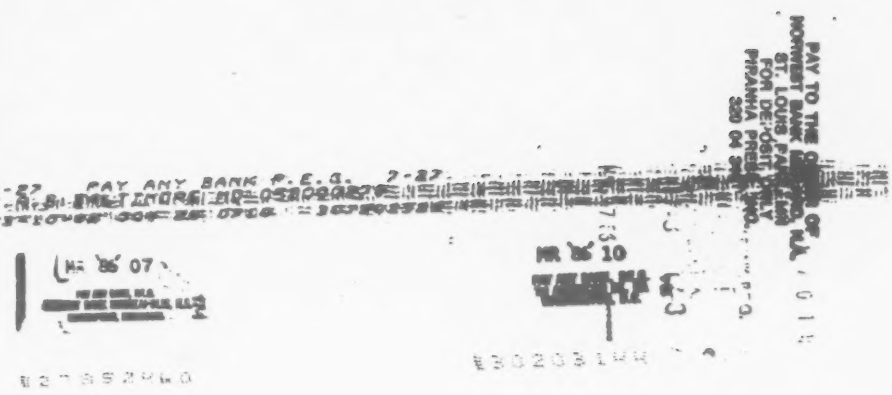
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FOR DEPOSIT ONLY
PIRANHA PRESS INC.
2-27 PAY ANY BANK P.E.O. 2-27

P

EXECUTIVE ROUNDTABLE Rancho Las Palmas PAGE:
Palm Springs, CA

LIST OF ATTENDEES

Alex Arcady
ERNST & WHINNEY
Newport Beach, CA

Joseph A. Barr
HEWLETT PACKARD COMPANY
Palo Alto, CA

Bob Bishop
TXL CORPORATION
San Francisco, CA

Norman L. Chapman
SECURITY PACIFIC LEASING CORP
San Francisco, CA

John R. Cornwall
METLIFE CAPITAL CORPORATION
Bellevue, WA

George O. Deehan
METLIFE CAPITAL CREDIT
CORPORATION
Stamford, CT

Leonard E. Friedlander
CHEMICAL BUSINESS CREDIT CORP
New York, NY

Paul I. Gaumnitz
DART & KRAFT FINANCIAL
CORPORATION
Northbrook, IL

Daniel L. Hale
GENERAL ELECTRIC CREDIT CORP.
Stamford, CT

David Munks
PACTEL FINANCE
Walnut Creek, CA

Carl H. Auer
GREAT WESTERN LEASING
Reno, NV

Robert W. Bertrand
GREYHOUND LEASING & FINANCIAL
Phoenix, AZ

Robert L. Burke
METLIFE CAPITAL CREDIT
CORPORATION
Stamford, CT

Howard Chickering
CLARENDON GROUP SERVICES INC.
New York, NY

C. S. Cummings
FIRST SECURITY LEASING COMPANY
Salt Lake City, UT

Gert Engman
FINANSSKANDIC CORPORATION
New York, NY

Charles Garfield
PERFORMANCE SCIENCES INSTITUTE
Berkeley, CA

Mardell Grothe
PERFORMANCE IMPROVEMENT ASSOC.
Lincoln, MA

J. Frank Keohane
CSA FINANCIAL CORPORATION
Boston, MA

Dennis Larney
LYONS CAPITAL RESOURCES INC.
Itasca, IL

EXECUTIVE ROUNDTABLE Rancho Las Palmas
Palm Springs, CA

LIST OF ATTENDEES

Harry R. Leggett
MELLON FINANCIAL SERVICES
LEASING GROUP
Pittsburgh, PA

Tom C. Martin
COMPUTER FINANCIAL INC
Hackensack, NJ

William J. Montgomery
XEROX CREDIT CORPORATION
Greenwich, CT

David Munks
PACTEL FINANCE
Walnut Creek, CA

Joe M. Nachbin
HELLER FINANCIAL, INC.
Chicago, IL

Robert L Reynolds
CHRYSLER CAPITAL CORPORATION
Greenwich, CT

Ingrid Sarapuu
BEATRICE FINANCIAL
SERVICES INC.
Chicago, IL

Rudolph D. Trebels
INTERNATIONAL FUNDING CORP.
Northfield, IL

John A. Warner
MICHIGAN BELL TELEPHONE
Detroit, MI

Steven D. Williamson
CONNELL FINANCE CO., INC.
Westfield, NJ

Robert M. Marks
INGERSOLL RAND FINANCIAL CORP
Woodcliff Lake, NJ

Eugene F. McCulloch Jr.
NEW ENGLAND MERCHANTS LEASING
CORPORATION
Boston, MA

Larry K. Morris
BENEFICIAL COMMERCIAL
CORPORATION
Peapack, NJ

Joseph D Murray
SECURITY PACIFIC LEASING CORP
San Francisco, CA

Samuel M. Ray
EDS FINANCIAL CORPORATION
Dallas, TX

Sid Rose
SPECIAL ASSIGNMENT GROUP INC.
Mequon, WI

Olie E. Swanky
GREYHOUND CAPITAL CORPORATION
Phoenix, AZ

Thomas C. Wajnert
AT&T CREDIT CORPORATION
Whippany, NJ

Clarence M. Wilcox
SUBURBAN FUNDING CORPORATION
Bethesda, MD

David A. Woolsey
GATX LEASING CORPORATION
San Francisco, CA

R

LIST OF ATTENDEES

Peter Wylie
PERFORMANCE IMPROVEMENT ASSOC.
Washington, DC

S

Richard G. Ouellette, CRNA, MEd
President, 1985-86
61 Sonning Road
Beverly, MA 01915
(617) 927-1913

January 28, 1986

The Honorable David Durenberger
SR 154 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

The American Association of Nurse Anesthetists (AANA) is planning its 53rd Annual Meeting at the Washington Hilton in Washington, D.C. on August 9-14, 1986. As President of the AANA, I would like to invite you to speak at the closing session of the meeting on August 14, 1986.

The topic for the session is "Health Care Expectations: The 99th Congress". We would invite you to speak to this topic from the Senate viewpoint. The time for this presentation is 8:50 - 9:40 a.m.

The AANA is a professional association with a membership of approximately 23,000 Certified Registered Nurse Anesthetists (CRNAs). The CRNA is a registered professional nurse who has completed a 24-month educational program in an accredited school of nurse anesthesia, as designated by the U.S. Department of Education, and who has passed a national certification examination. Nurse anesthetists practice in all fifty states and Puerto Rico, and administer fifty percent of the anesthesia given in the United States annually.

I realize that we are still several months away from the meeting, but we would appreciate an indication of your availability and willingness to be a part of our meeting.

We look foward to hearing from you and if you have any questions, please contact me.

Sincerely,

Richard G Ouellette

Richard Ouellette, CRNA, MEd
President

SPECIAL
COUNSEL
HEARING
EX. 95

A

SCHEDULING INFORMATION

3/14/86
EVENT DATE

3/19/86
Date of Request

Group Name Am Assoc. of Univ. Undergraduate National Conv.

Address

Contact Dick Verville

Phone #'s 202-659-2100

~~Key People~~ wants DD from 3:50-9:40 am

LOCATION: Washington Hilton

Place

Room International Ballroom Center

Phone #

Directions Hinckley entrance use side entrance Dick Verville or

Group Size ~500 full conference mtg.

Topic: Health care financing issues as seen in the 99th Congress -

~~Honorarium~~ Fiduciary (amount) $2K

Expenses none

ATTENDEES → Tom Healey - from Abott - Northwestern to meet Richard Ouellette (Joliet) President to introduce DD from 10-1

LISTS

Membership List requested

Received?

Computer?

Thank yous sent 3/18/86

REMARKS:

Cong Starke also speaking agenda request

4/21/86 confirmed - materials to follow

B

SENT c/o KELLY JOHNSTON

WHITE, FINE & VERVILLE
ATTORNEYS AT LAW

LEE C. WHITE
RICHARD E. VERVILLE
ROBERT J. SANER II
PETER S. LEYTON *
REBECCA L. BURKE
PHIL DAVID FINE
RICHARD ALSINA FULTON
GRACE POWERS MONACO
STANLEY A. FREEMAN * *
SANDRA CASBER WISE * *

* ALSO ADMITTED IN VIRGINIA
* ALSO ADMITTED IN MARYLAND
* * NOT ADMITTED IN D.C.

1156 Fifteenth Street, N.W.
Washington, D.C. 20005
(202) 659-2900
CABLE ADDRESS "WHITEACRE" WASHINGTON, D.C.

VIRGINIA OFFICE
1300 VINCENT PLACE
MCLEAN, VIRGINIA 22101
(703) 243-9768

FINE & AMBROGNE
EXCHANGE PLACE
BOSTON, MASSACHUSETTS 02109
(617) 367-0100

March 19, 1986

Honorable Dave Durenberger
U.S. Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Attached is a letter requesting that you speak at an American Association of Nurse Anesthetists National Convention in D.C. on Thursday, August 14 of this year. Unfortunately, this convention occurs during the August Congressional recess, but it is always in August and has been so planned for years. An honorarium of $2,000 is to be provided. The topic is not unknown to you -- "Health Care Financing Issues as Seen in the 99th Congress." We hope you can make this appointment.

Thank you for your past support of CRNAs.

Sincerely,

Richard E. Verville

REV/pwd

Attachment

C

4/13/86 - Jodi called JODI

3/14

WHITE, FINE & VERVILLE
ATTORNEYS AT LAW

LEE C. WHITE
RICHARD E. VERVILLE
ROBERT J. SANER II
PETER S. LEYTON*
REBECCA L. BURKE
PHIL DAVID FINE
RICHARD ALSINA FULTON
GRACE POWERS MONACO
STANLEY A. FREEMAN*
SANDRA CASSER WISE**

*ALSO ADMITTED IN VIRGINIA
*ALSO ADMITTED IN MARYLAND
**NOT ADMITTED IN D.C.

1156 Fifteenth Street, N.W.
Washington, D.C. 20005
(202) 659-2900
CABLE ADDRESS "WHITEACRE" WASHINGTON, D.C.

VIRGINIA OFFICE
3008 VINCENT PLACE
MCLEAN, VIRGINIA 22101
(703) 242-5788

FINE & AMBROGNE
EXCHANGE PLACE
BOSTON, MASSACHUSETTS 02109
(617) 367-0100

March 19, 1986

Honorable Dave Durenberger
U.S. Senate
Washington, D.C. 20510

OK ~~D~~

Dear Senator Durenberger:

Attached is a letter requesting that you speak at an American Association of Nurse Anesthetists National Convention in D.C. on Thursday, August 14 of this year. Unfortunately, this convention occurs during the August Congressional recess, but it is always in August and has been so planned for years. An honorarium of $2,000 is to be provided. The topic is not unknown to you -- "Health Care Financing Issues as Seen in the 99th Congress." We hope you can make this appointment.

Thank you for your past support of CRNAs.

Sincerely,

Richard E. Verville

REV/pwd

Attachment

Starke also speaking
medicare payment system

$2k O.K.
expecting M.M. call

D

WAS RECEIVED EXPRESS 5/15/86

WHITE, FINE & VERVILLE
ATTORNEYS AT LAW

1048.1

1156 Fifteenth Street, N.W.
Washington, D.C. 20005
(202) 659-2900
CABLE ADDRESS "WHITEACRE" WASHINGTON, D.C.

LEE C. WHITE
RICHARD E. VERVILLE
ROBERT J. SAKER II
PETER S. LEYTON +
REBECCA L. BURKE

PHIL DAVID FINE
RICHARD ALBINA FULTON
GRACE POWERS MONACO
STANLEY A. FREEMAN + +

OF COUNSEL
JOHN A. MOAG, JR. + ++

+ ALSO ADMITTED IN VIRGINIA
+ ALSO ADMITTED IN MARYLAND
++ NOT ADMITTED IN D.C.

VIRGINIA OFFICE
308 VINCENT PLACE
MCLEAN, VIRGINIA 22101
(703) 893-5788

FINE & AMBROGNE
EXCHANGE PLACE
BOSTON, MASSACHUSETTS 02109
(617) 367-0100

TO: Joe Nicosia

FROM: Richard E. Verville

DATE: May 15, 1986

I just received this letter on May 13. I had been told about the fact that the payment is made to a publishing company. We should make the payment as soon as feasible. They set some outside dates on receipt of payment.

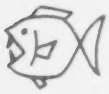
REV/PWD:125D

Attachment

E

Dave are expecting by 5/25

PIRANHA



PRESS

Gary L. Diamond
Publisher

May 8, 1986

Mr. Dick Verville
1156 15th Street NW
Suite 1100
Washington, DC 20005

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Verville:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Association of Nurse Anesthetists National Convention on August 14, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

F

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

G

APPEARANCE SCHEDULE

Date	Place	Amount
August 14, 1986	Washington, DC	$2,000

H

May 21, 1986

Gary Diamond
President
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

RE: Payment for Speaking engagement by Senator Durenberger on August 14, 1986

Dear Mr. Diamond:

In accordance with your letter to Mr. Dick Verville of May 8 and his contact with Senator Durenberger's staff, we are enclosing a check in the amount of $2,000.00 payable to Piranha Press covering the honorarium for the Senator's appearance at the Annual Meeting of the American Association of Nurse Anesthetists on August 14, 1986, at the Washington Hilton Hotel in Washington, D.C.

Your request for space for a display booth has been referred to Glen Ramsborg, Deputy Executive Director of the AANA who is responsible for the arrangements for that meeting. Future requests on this matter should be directed to Mr Ramsborg's attention.

We look forward to Senator Durenberger's appearance and are very pleased he has agreed to accept our invitation.

Sincerely,

Joseph G. Nicosia, JD
Government Affairs Director

JGN/clw

cc: Ms. Jodi Mathison
Richard E. Verville, JD
Glen C. Ramsborg, CRNA, MA

bc: Mark Krzmarzick ✓

Mark, these arrangements have been made and approved by Senator Durenberger's office through Dick Verville. This honorarium is for a speaker on the last day of the Annual Meeting which comes from the AANA account and should be sent directly to Piranha Press as soon as possible.

(0520G)

I

AUTHORIZATION FOR PAYMENT

Invoice Number: _____ Invoice Date: _____

Vendor: Piranha Press Date Payment Due: _____

Vendor No.: 99999 Invoice Amount: 2,000.00

Prepayment or Travel Advance? Y N

Purpose of disbursement: Honorarium - Speaking at Ann Mtg.
Sen. Durenberger
General Session I

If the check should be made payable to someone other than the vendor listed above please note that individual and their address below:

_____

_____

If the check is not to be mailed directly after printing please note specific instructions below:

_____

_____

Account(s) To Be Charged:

Account Number	Amount	Account Number	Amount
166820-160	2,000.00		

Control No.: 117

Transaction No.: 28

Completed by: MAG

Approved: Joseph D. Nicosia

2/28/86

PAID MAY 22 1986

J

OF NURSE ANESTHETISTS
PARK RIDGE, ILLINOIS

THE ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW
IF NOT CORRECT PLEASE NOTIFY US PROMPTLY. NO RECEIPT DESIRED.

Vendor No.	Date	Check No.
22999	05/22/86	17589

Invoice Number	Invoice Date	Description	Gross Amount	Discounts/ Adjustments	Payment Amount
PIRANHA	05/20/86	Honor-Ann Hty 86	2000.00	0.00	2000.00

Session P

AMERICAN ASSOCIATION OF NURSE ANESTHETISTS
216 WEST HIGGINS ROAD
PARK RIDGE, ILL 60068

17589

017589 2-80/710

DATE 05/22/86

PAY 2000 DOLLARS and .00 CENTS

Northern Trust Bank/O'Hare N.A.
CHICAGO, ILLINOIS

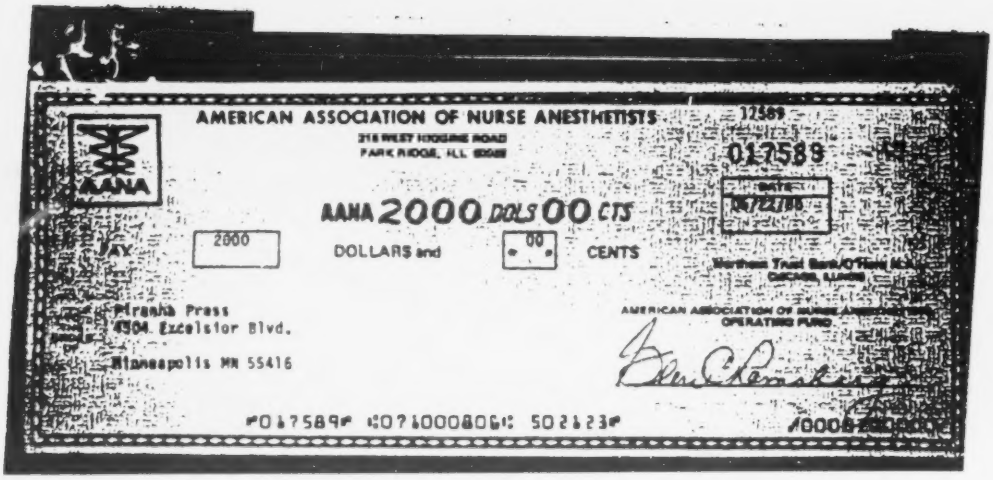
TO THE ORDER OF
Piranha Press
1504 Excelsior Blvd.
Minneapolis MN 55416

AMERICAN ASSOCIATION OF NURSE ANESTHETISTS
OPERATING FUND

NON-NEGOTIABLE

⑈017589⑈ ⑆071000806⑆ 502123⑈

976



AMERICAN ASSOCIATION OF NURSE ANESTHETISTS
222 WEST GOLF ROAD
PARK RIDGE, ILL. 60068

12589
017589

AANA 2000 DOLS 00 CTS

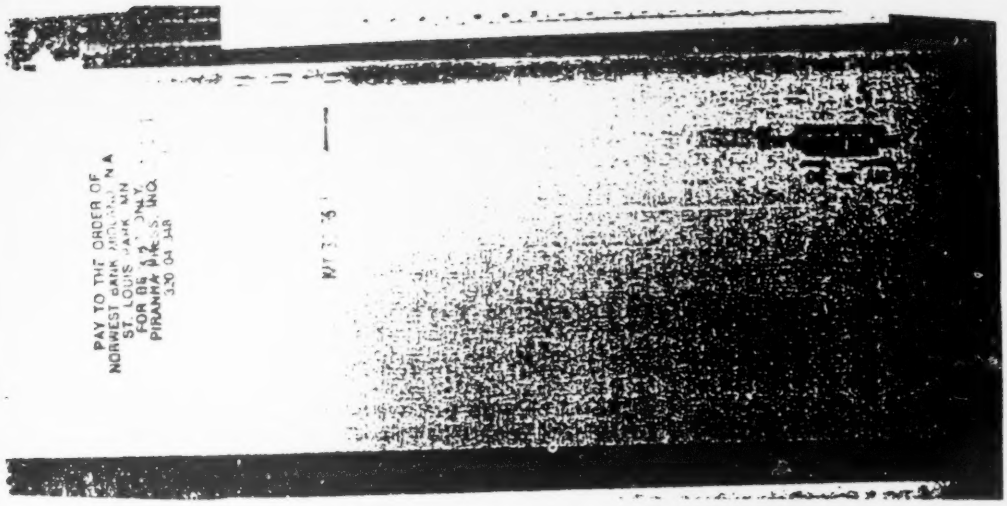
PAY 2000 DOLLARS and 00 CENTS

Northern Trust Bank/O'Hare N.A.
CHICAGO, ILLINOIS

Piranha Press
4904 Excelsior Blvd.
Minneapolis MN 55416

AMERICAN ASSOCIATION OF NURSE ANESTHETISTS
OPERATING FUND

⑈017589⑈ ⑆071000806⑆ 502123⑈


PAY TO THE ORDER OF
NORWEST BANK
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
FOR BE
PIRANHA
320 04 148

M

12/11/86 → Margie Penrod going to check. Nina is no longer w/ ABA

SCHEDULING INFORMATION

SPEECH — TYPE OF EVENT
9/26/86 1:30pm — EVENT DATE/TIME

American Bankers Assn. — GROUP NAME

Contact Nina Grass
Phone 663-5319
Key People
Sr. VPs & CEO's from all over the world

Topic 3rd world debt/trade/taxes

LOCATION OF EVENT Washington, DC
Place Mayflower Hotel
Room Grand Ballroom
Phone Number
Directions

MAPPING
Briefing Memo
Photo
Speech

9/26/86 — REQUEST DATE

SPEECHES
Group Size 150
Honorarium $2K (amount)
Room Set-Up
Introduction by Mark
Taped (y/n) Transcribed (y/n)

FOLLOW-UP
Thanks Sent 9/26/86 (date)
Photo (y/n) Sent (date)
Photo to Media (date)
Membership Lists
Received (y/n)
Computerized (y/n)
Filed (y/n)
Regret Sent
Greeting Sent (y/n)

MISCELLANEOUS

* Bradley cancelled at last minute DD did as a favor to Bradley

SPECIAL COUNSEL HEARING EX. 96

A

Jodi'

REMARKS TO THE AMERICAN BANKERS ASSOCIATION:

NINA GROSS WILL ARRIVE AT THE OFFICE AT 1:00PM (THEY ARE PROVIDING TRANSPORTATION). SHE IS AWARE THAT IF THERE ARE VOTES SHE WILL HAVE TO WAIT.

ATTENDEES WILL BE 150 SENIOR LENDING OFFICERS FROM AROUND THE WORLD. NO ONE **BELOW** SENIOR VICE PRESIDENT WILL BE IN ATTENDANCE. ALL WILL BE SR. VP'S AND CEO'S - GOOD PEOPLE FOR D2$. THEY WOULD LIKE TO HEAR ABOUT 3RD WORLD DEBT AND THE BRADLEY PLAN. **ALEXANDER IS DOING BRIEFING.**

LUNCH IS BEING SERVED AT 12:15PM. A BRADLEY STAFFER IS SPEAKING FROM 12:30-1:00PM. I'VE ASKED NINA TO MAKE SURE LUNCH IS AVALABLE FOR YOU EVEN THOUGH THEY WILL BE FINISHED EATING BY THEN. YOU CAN EAT THERE OR I CAN HAVE LUNCH READY FOR YOU IN THE OFFICE WHEN YOU RETURN. I'VE LEFT BOTH OPTIONS OPEN. DO WHAT YOU WANT.

THE EVENT IS IN THE GRAND BALLROOM AT THE MAYFLOWER HOTEL. $2K IS INVOLVED. LAIRD WILL ACCOMPANY YOU TO THE SPEECH.

Pianka

B

AMERICAN
BANKERS
ASSOCIATION

1120 Connecticut Avenue, N.W.
Washington, D.C.
20036

ASSOCIATE TAX COUNSEL
Nina G. Gross
202/663-5319

September 26, 1986

Honorable Dave Durenberger
154 Senate Russell Office Building
Washingoton, D.C. 20510

Dear Senator Durenberger:

Thanks so very much for filling in for Senator Bradley at today's International Lending Conference sponsored by the ABA. Your remarks were very well received, and as always, you left your audience wanting more.

We would be pleased to provide you with a honorarium for today's speech. However, I still owe you a lunch. Thank you again for your help - I owe you one.

Sincerely,

Nina Gross

C

BATCH 86 346 5
AMERICAN BANKERS ASSOCIATION
SEQ 00048

ADIO 12 79

AMERICAN BANKERS ASSOCIATION
REQUEST FOR CHECK

PLEASE ISSUE CHECK TO:

Honorable David Durenberger

United States Senate
Washington, D.C. 20510

DATE 12/12/86

IN THE AMOUNT OF $ 2,000.00

FOR:

Honorarium for September 29 meeting at the Mayflower

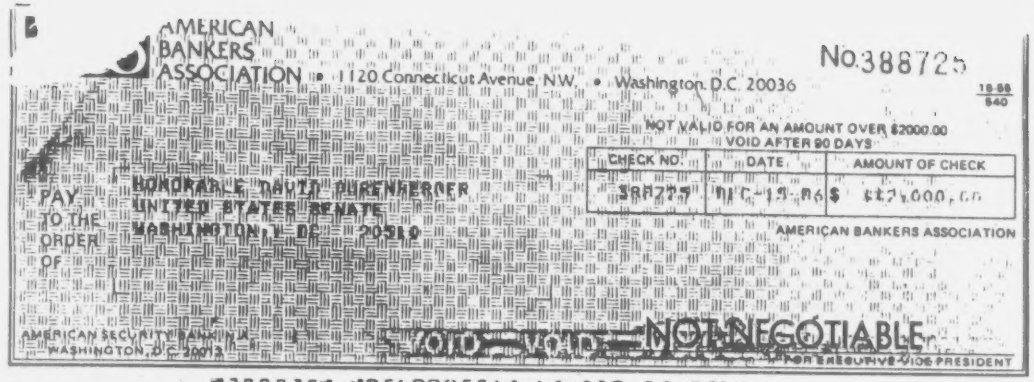
MAIL CHECK ____
OR
GIVE TO Gail Feddeman

EXT X5344

CHARGE TO 92-010-5230 NEED BY December 17, 1986

REQUESTED BY Denis O'Toole APPROVED BY Gail Feddeman

PLEASE SUBMIT THIS REQUEST FOR CHECK TO THE ACCOUNTING DEPARTMENT AT LEAST TWO DAYS PRIOR TO THE TIME CHECK IS REQUIRED. SUFFICIENT DETAILS TO EXPLAIN THE REASON FOR ISSUANCE OF THE CHECK SHOULD BE ENTERED UNDER THE CAPTION FOR YOUR SIGNATURE. AND OF THE DEPARTMENT HEAD, SHOULD BE AFFIXED.



AMERICAN BANKERS ASSOCIATION • 1120 Connecticut Avenue, N.W. • Washington, D.C. 20036

No. 388725

19-68
840

NOT VALID FOR AN AMOUNT OVER $2000.00
VOID AFTER 90 DAYS

CHECK NO.	DATE	AMOUNT OF CHECK
388725	DEC 15 86	$ ****2,000.00

PAY TO THE ORDER OF HONORABLE DAVID DURENBERGER
UNITED STATES SENATE
WASHINGTON, D.C. 20510

AMERICAN BANKERS ASSOCIATION

AMERICAN SECURITY BANK N.A.
WASHINGTON, D.C. 20013

VOID VOID NOT NEGOTIABLE

FOR EXECUTIVE VICE PRESIDENT

⑈388725⑈ ⑆054000551⑆ 43-860 82 724⑈

AMERICAN BANKERS ASSOCIATION • 1120 Connecticut Avenue, N.W. • Washington, D.C. 20036

OUR ATTACHED CHECK IS TENDERED IN FULL PAYMENT OF YOUR ACCOUNT AS STATED BELOW.

No. 388725

DETACH THIS PORTION BEFORE DEPOSITING

DESCRIPTION	GROSS AMOUNT	DISCOUNT	NET AMOUNT
HONORARIUM FOR SEPTEMBER 29, MEETING AT THE MAYFLOWER	2000.00		2000.00

have D to XO

2-1-87 not this number XO'd it is on the co. check of the distribution report

TO SUBMIT THIS REQUEST FOR CHECK TO THE ACCOUNTING DEPARTMENT AT LEAST TWO DAYS PRIOR TO THE TIME CHECK IS REQUIRED. SUFFICIENT DETAIL STOCK EXPLAINING THE REASON FOR ISSUANCE OF THE CHECK SHOULD BE ENTERED UNDER THE CAPTION FOR YOUR SIGNATURE AND OF THE DEPARTMENT HEAD, SHOULD BE AFFIXED.

983

AMERICAN BANKERS ASSOCIATION • 1120 Connecticut Avenue, N.W. • Washington, D.C. 20036

No. 388725

15-55
540

NOT VALID FOR AN AMOUNT OVER $2000.00
VOID AFTER 90 DAYS

CHECK NO.	DATE	AMOUNT OF CHECK
388725	DEC-15-86	$ 82,000.00

PAY TO THE ORDER OF

HONORABLE DAVID DURENBERGER
UNITED STATES SENATE
WASHINGTON,, DC 20510

21-27-87 004 05 0830 H0821209+

AMERICAN BANKERS ASSOCIATION

FOR EXECUTIVE VICE PRESIDENT

AMERICAN SECURITY BANK, N.A.
WASHINGTON, D.C. 20013

⑈388725⑈ ⑆054000551⑆ 43⑈860 82 724⑈ ⑈0000200000⑈

Pay to the order of
Piranha Press
Ann Dan Rumsey

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 n4 148

FOR DEPOSIT ONLY

JA 27
PAID

G

SCHEDULING INFORMATION

Breakfast/discussion
TYPE OF EVENT

9/17 7:30
EVENT DATE/TIME

Sl attached letter to Nancy Landon
OK D 7/24/86

Am College of Cardiology
GROUP NAME Gov't Relations Committee

Contact Beth Prichard Susan
Phone 897-5400 Address:
Key People American College of Cardiology
9111 Old Georgetown Rd
Bethesda, MD
20814

Topic broad spectrum of health issues

LOCATION OF EVENT Wash, D.C.
Place Hyatt Regency
Room
Phone Number
Directions

STAFFING
Briefing Memo
Photo
Speech

9/18/86
REQUEST DATE

SPEECHES
Group Size ~23
Honorarium $2K
(amount)
Room Set-Up
Introduction by
Taped (y/n) Transcribed (y/n)

FOLLOW-UP
Thanks Sent 9/18/86 (date) Kathi P. mailed out but no copies were made. Ghire
Photo (y/n) Sent (date)
Photo to Media (date)

Membership Lists
Received (y/n)
Computerized (y/n)
Filed (y/n)
Regret Sent
Greeting Sent (y/n)

MISCELLANEOUS

SPECIAL COUNSEL HEARING EX. 97
A

FROM: JODI/DD

SCHEDULING INFORMATION

Breakfast/discussion — TYPE OF EVENT
9/14 7:30 — EVENT DATE/TIME
agreed to: 7/25/86
telecopied: 7/28/86
OK D 7/24/86

Am College of Cardiology — GROUP NAME
Gov't Relations Committee

Contact Beth Prichard
Phone 897-5400 Address:
Key People American College of Cardiology
9111 Old Georgetown Rd
Bethesda, MD
20814

Topic broad spectrum of health issues

LOCATION OF EVENT Wash, D.C.
Place Hyatt Regency
Room
Phone Number
Directions

SPEECHES
Group Size ~23
~~Honorarium~~ $2K (amount)
Room Set-Up
Introduction by
Taped (y/n) Transcribed (y/n)

FOLLOW-UP
Thanks Sent (date)
Photo (y/n) Sent (date)
Photo to Media (date)

Membership Lists
Received (y/n)
Computerized (y/n)
Filed (y/n)
Regret Sent
Greeting Sent (y/n)

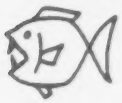
STAFFING
Briefing Memo
Photo
Speech

MISCELLANEOUS

7/18/86
REQUEST DATE

B

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Ms. Beth Prichard
American College of Cardiology
9111 Old Georgetown Road
Bethesda, MD 20814

FROM: PIRANHA PRESS

DATE: JULY 28, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

American College of Cardiology

HEART HOUSE 9111 OLD GEORGETOWN ROAD BETHESDA, MARYLAND 20814 (301) 897-5400

July 29, 1986

President
JOHN ROSS JR M D

President-Elect
FRANCIS J KLOCKE M D

Immediate Past President
WILLIAM W PARMLEY M D

Vice President
ANTHONY N DeMARIA M D

Secretary
J WARD KENNEDY M D

Assistant Secretary
HERBERT J LEVINE M D

Treasurer
JAMES J LEONARD M D

Assistant Treasurer
JAMES A RONAN JR M D

Chairman, Board of Governors
CARL J PEPINE M D

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PAUL A EBERT M D
GOTTLIEB C FRIESINGER II M D
ROBERT L FRYE M D
PAUL C GILLETTE M D
K LANCE GOULD M D
ROLF M GUNNAR M D
RICHARD D JUDGE M D
J WARD KENNEDY M D
FRANCIS J KLOCKE M D
JAMES J LEONARD M D
HERBERT J LEVINE M D
R JOE NOBLE M D
ROBERT A O'ROURKE M D
DONALD C OVERY M D
WILLIAM W PARMLEY M D
CARL J PEPINE M D
JOSEPH K PERLOFF M D
SHAHBUDIN H RAHIMTOOLA M D
JAMES A RONAN JR M D
JOHN ROSS JR M D
ROBERT C SCHLANT M D
JOHN H K VOGEL M D
JOHN A WALDHAUSEN M D
AUGUST M WATANABE M D
JOHN F WILLIAMS JR M D
WILLIAM L WINTERS JR M D

Executive Vice President
WILLIAM D NELLIGAN CAE

The Honorable David Durenberger
United States Senate
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Government Relations Committee of the American College of Cardiology, I would like to thank you for accepting our invitation to be the breakfast speaker for our September 17 committee meeting in Washington, D.C. The breakfast is scheduled for 7:30 a.m. at the Hyatt Regency on Capitol Hill, and will involve approximately 25 people.

The Committee has been quite active in recent years, providing liaison between government and some 14,500 physicians specializing in the diagnosis and treatment of cardiovascular disease, our nation's leading killer. Medicare reform, medical research, and technology assessment are but a few of the subjects of major concern to the committee and to the College as a whole.

We look forward to a stimulating meeting and appreciate your participation in the effort. Our staff will contact your office soon to firm up any details.

Sincerely,

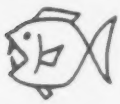
Anthony N. DeMaria

Anthony N. DeMaria, M.D., F.A.C.C.
Chairman, Government Relations Committee

AND:bp

D

PIRANHA



PRESS

Gary L. Diamond
Publisher

August 6, 1986

Ms. Susan Futran
American College of Cardiology
9111 Old Georgetown Road
Bethesda, MD 20814

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Futran:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American College of Cardiology, Government Relations Committee on September 17, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

E

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

F

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
September 17, 1986	7:30 a.m.	Washington, DC	$2,000

G

NEED 4320 -
Preferably today! ✓

Please return to
Susan

DISBURSEMENT VOUCHER

TO Piranha Press

4504 Excelsior Blvd.

Minneapolis, MN 55416

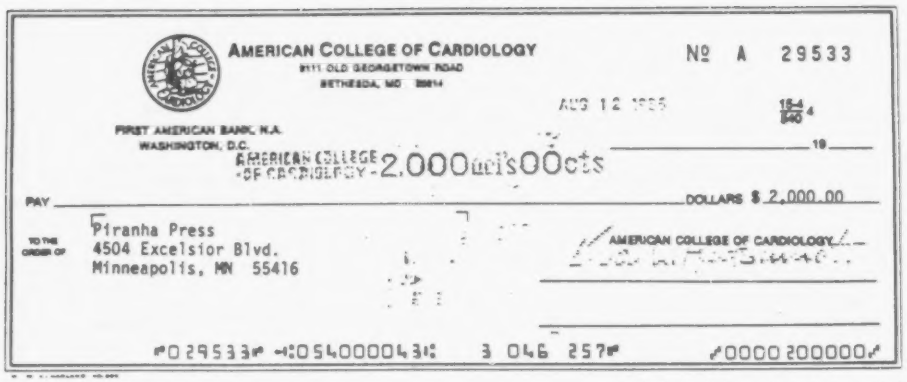
DATE 8/12/86

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	Honorarium for Sen. Durenberger's appearance at 9/17/86 Government Relations Cmte. meeting SS# 471-36-4210		$2,000.

Dept. Head Approval Bill Cong ACCOUNT NUMBER 1102-57220 AMOUNT $2,000.00

Acctg. Approval

H



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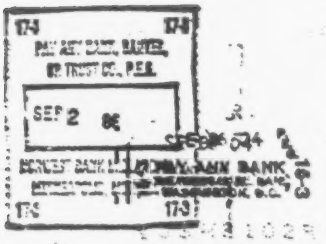

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ACCOUNT	SUB-ACCOUNT	PROJECT	AMOUNT	ACCOUNT	SUB-ACCOUNT	PROJECT	AMOUNT
Honorarium for Sen. Durenberger's appearance at 9/7/86 Government Relations Meeting							

K

American College of Cardiology

HEART HOUSE 9111 OLD GEORGETOWN ROAD BETHESDA, MARYLAND 20814 (301) 897-5400

Office of the ACC Governor for Minnesota
Please Reply to
EMILIO R. GIULIANI M.D. F.A.C.C.
Mayo Clinic
Division of Cardiovascular Diseases
200 First Street S.W.
Rochester, Minnesota 55905
Tele. no. (507) 284-2129

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Executive Vice President
WILLIAM D. NELLIGAN CAE

August 20, 1986

Senator David Durenberger
353 Russell Senate Building
Washington, DC 20510

Dear Senator Durenberger:

I am very pleased to hear that you have agreed to speak to the Government Relations Committee of the American College of Cardiology on September 17, 1986. I recognize the very heavy demands on your time, and on behalf of my colleagues I wish to thank you in advance.

If it is at all possible, I would like the opportunity to visit with you for 5 to 10 minutes to discuss health care delivery in the state of Minnesota. I am confident that this time will be well spent and to the advantage of all those in the state interested in the health care delivery system.

Sincerely yours,

Emilio R. Giuliani, M.D., F.A.C.C.
Governor for Minnesota

ERG:dj

UNIVERSITY OF MINNESOTA
TWIN CITIES

Department of Medicine
Cardiovascular Division
Box 508 Mayo Memorial Building
420 Delaware Street S.E.
Minneapolis, Minnesota 55455
612:625-5646

August 20, 1986

Senator David Durenberger
SR-375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

I am delighted that you have accepted the invitation of the American College of Cardiology's Government Relations Committee to speak to us at a breakfast meeting on September 17th at the Hyatt Regency-Capitol Hill. As you know the meeting will be held concomitantly with the X World Congress of Cardiology meeting in Washington.

I feel certain you will find the group to be thoughtful, insightful, concerned about optimizing health care, and very interested in your views of the government role in this area. We are grateful for your willingness to meet with us. I with my colleagues look forward to seeing you.

Sincerely,

Jay N. Cohn, M.D.
Professor of Medicine
Head, Cardiovascular Division

JNC:lc

cc: John A. Friel, J.D.
Susan J. Futran

August 29, 1986

MEMO TO: Government Relations Committee Meeting Attendees

FROM: Anthony N. DeMaria, M.D., F.A.C.C. AND
Chairman

SUBJECT: Agenda for the September 17, 1986 meeting

Attached is the agenda for the September 17 meeting of the Government Relations Committee. In a sense, the agenda represents something of a departure from the traditional. Unlike previous meetings, the legislative updates and current events portion of the agenda will be kept to a minimum so that the Committee and its guests from the Key Contact network will have an opportunity for a free-ranging discussion of the role of the Committee and the College in the legislative arena in the coming months. Of particular importance is the role of the newly organized Key Contact System. I suggest that the September meeting is a good opportunity for reflection and planning and should regularly be used in this manner.

Please review the agenda and give some thought to the issues raised and the questions posed. Be prepared for a lively and interesting discussion of our purpose in the year ahead.

As you are well aware, our meeting will commence on the evening of September 16 with dinner at one of Washington's newest restaurants, the Potomac in Georgetown. Cocktails are at 7:00 p.m. and dinner will be served at 8:00 p.m. On the morning of the 17th, we will meet for breakfast at 7:30 a.m. and will hear a presentation by Senator David Durenberger (R-MN), Chairman of the Senate Finance Committee's Health Subcommittee, on the future of Medicare. Beginning a 9:00 a.m., we will begin our agenda discussions. Lunch will begin at 12:00 noon and our luncheon speaker will be Henry Desmarais, M.D., Associate Executive Administrator of the Health Care Financing Administration, who will tell us about HCFA's latest plans. Following

N

Dr. Desmarais' presentation, we will adjourn to Capitol Hill for individual meetings with our state representatives. The scheduled appointments, along with a map of Capitol Hill and a "talk paper" outlining some of the College's legislative concerns and positions are all included in your agenda. Following the visits, we will return to the Hyatt Regency Hotel by 4:30 p.m. for a wrap-up session. This wrap-up is very important in assuring appropriate and timely follow-up with members of Congress, so I encourage you to make your travel plans so as to allow you to attend this late afternoon session.

I look forward to seeing each of you in Washington.

AND/sjf

GOVERNMENT RELATIONS COMMITTEE
AGENDA

September 17, 1986
7:30 a.m. - 5:00 p.m.
Room: Yosemite (meals)
Room: Yellowstone (meeting)
Hyatt Regency-Capitol Hill
Washington, D.C.

		TAB
A.	Guest speaker - The Honorable David Durenberger Breakfast	
B.	Introduction of members, invited guests, and staff	B
C.	Approval of Committee Minutes of March 11, 1986 Committee Board Report	C
D.	Role of the College in Washington	D
E.	Role of the Government Relations Committee -	E
	Interaction with Governors	E(1)
	Interaction with Key Contacts	E(2)
F.	State Legislation: What is the role of the Government Relations Committee on issues at the state level	F
G.	Specific Issues:	
	* Reform of the Medicare System: Capitation and Gatekeepers	G(1)
	* Inherent Reasonableness	G(2)
	* Quality of Care - PROs	G(3)
	* Relative Value Scale	G(4)
	* ACP Clinical Efficacy and Assessment Activities	G(5)
H.	Guest Speaker - Henry R. Desmarais, M.D., Executive Associate Administrator, HCFA	H
	Lunch	
I.	Congressional Visits	I
J.	Wrap-up discussion	
K.	Adjournment	

P

SENT BY:ACC - Heart House ;12-15-89 3:21PM ; 2018975400287- OCITT G2:m 4

American College of Cardiology

HEART HOUSE 9111 OLD GEORGETOWN ROAD BETHESDA, MARYLAND 20814 (301) 897-3400

September 29, 1986

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Executive Vice President
WILLIAM D. ...GAN, CAE

The Honorable David Durenberger
The United States Senate
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

As Chairman of the Government Relations Committee of the American College of Cardiology, I would like to extend to you our thanks for speaking to the Committee at our annual meeting on September 17. We appreciated the opportunity to hear you discuss many of the issues of concern to the College. Your attendance helped to make our members better informed about health policy development.

On a personal note, I would like to thank you for the complimentary copy of your new book. I look forward to reading it in the near future.

On behalf of the College, we look forward to a continued working relationship with your office.

Sincerely,

Anthony N. DeMaria

Anthony N. DeMaria, M.D., F.A.C.C.
Chairman, Government Relations Committee

AND/ejf

From the desk of

Edna Simon
Executive Assistant

10/23 ✓

Oct 20

TO → WDN

FROM Marie:

Spoke to Bill Coughlan regarding honorarium for Senator Durenberger in September of 1986. He said as far as he could remember, the honorarium was sent to Piranha Press at the request of Senator Durenberger's office. Bill told me to call John Friel for further information.

I spoke to John who said he remembered Don Jablonski questioning why the money was going to PiranhaPress and told John to check into it. He called the Senator's office who told him that is the way it was always done. John relayed the message to Don and he said to go ahead with it.

10/23 - noted/MSM
Route back to WDN

The American College of Physician Executives
and
The American Academy of Medical Directors

RECEIVED FEB 25 1985

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SwedishAmerican Hospital
Rockford, Illinois
Bruce W. Hannahauer, MD, FACPE
Henry Ford Hospital
Detroit, Michigan
[illegible]
Lyman W. Mathews, MD
Yuba General Hospital
Kenmore, Washington
Michael B. Cottine, MD, MBA
Penrose Hospitals
Colorado Springs, Colorado
[illegible]

19 February 1985

The Honorable David Durenberger
Chairman, Subcommittee on Health
Attn: Anne Kelly
Russell Senate Office Building
Room 375
Washington, DC 20510

eve of 16th
am of 17th

Dear Senator Durenberger:

It is indeed my pleasure to invite you to address the Tenth National Conference on Health Care Leadership and Management at Hilton Head Island, South Carolina. The Conference will convene May 14 and adjourn at noon on May 17, 1985.

A highlight of our Conference will be the Annual Convocation of Physician Executives at 4:00 pm, Thursday, May 16. I hope that you can accept our invitation to Keynote this special event. However, if that is not possible and because your views on the issues facing the health care industry are important to us, we can still, within the next four to five weeks, make changes in our program to accommodate your schedule.

Our organizations, representing all sectors of the health care system, are working for a more efficient industry through the training and education of physicians in leadership and management positions. Our Membership comprises nearly 2,000 physician executives from hospitals, group practices, HMOs, universities, government and private industry. As a fellow Minnesotan, it would be my particular pleasure to have you address our National Conference during my term as President. I know that my colleagues at the University of Minnesota, St. Paul-Ramsey Medical Center, Park-Nicolet Medical Center, Mayo Clinic, Hennepin County Medical Center, Group Health, Honeywell, Inc. join me and other members in Minnesota in hoping that you will accept this invitation.

As in previous years, we expect the major health care publications to cover our conference. We will also invite the national and regional media.

We would be pleased to offer you your customary honorarium, travel for you and your wife and accommodations during your stay which we hope will extend through the weekend.

2901 W. Busch Blvd., Suite 600
Tampa, Florida 33618 (813) 935-3111

SPECIAL
COUNSEL
HEARING
EX. 98

A

At certain times of the day there are direct flights from National Airport to both Savannah, Georgia and Jacksonville, Florida. As the Spring and Summer approach, I would expect direct flights to Charleston, South Carolina. We will arrange ground transportation for you from any of these cities to Hilton Head Island and return.

On behalf of our Board of Directors, Board of Regents and Membership, I sincerely hope that you will accept our invitation to join us at Hilton Head.

Cordially,

James E. Hartfield MD

James E. Hartfield, MD, FACPE
President, Board of Directors

JEH/kle

cc: Charles N. Kahn, III

MEMO

To: Senator

From: Chip
Date: March 6, 1985
Re: Speech invitation

16th + 17th.

I understand that you were thinking about regretting the speech before the Tenth National Conference on Health Care Leadership and Management of the AMCPE and AAMD (see attached letter).

The groups really want you. I have been told they would be willing to go as high as $4,000 to get you to speak on ~~May 17~~, 1985, and for an additional appearance on Thursday evening the 16th they would be willing to go $5,000 total. If you accepted both, tthe 16th would be an opportunity to open the conference with a light introduction and then on the 17th you would talk about policy.

Confirmed

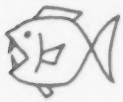
"Sandy"

contact: V

Sharon Cumpstone
Dir. of communications

C

PIRANHA



PRESS

Gary L. Diamond
Publisher

May 8, 1985

Mr. Roger Schenke
2901 West Busch Boulevard
Suite 600
Tampa, FL 33614

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Schenke:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Tenth National Conference on Health Care Leadership and Management on May 16 & 17, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

D

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Place	Amount
May 16 & 17, 1985	South Carolina	$5,000

F

PASSENGER MANIFEST

Johnson & Johnson

AVIATION DEPARTMENT

MAY 14 1985

Date: [illegible]
Revision [ ]

Flight Requested By: B. J. Levine Approved By: J. J. Heldrich

[x] Aircraft
[ ] Helicopter

[ ] Personal [ ] Business Reason: 10th National Conference on Health Care

	FLIGHT I	FLIGHT II	FLIGHT III	FLIGHT IV
Date	May 16, 1985	May 17, 1985	May 17, 1985	
Place of Departure	Washington National	Savannah	Washington National	
Time of Departure	7:00 p.m.	4:30 p.m.		
Destination	Savannah	Washington National	Mercer Airport	
Passengers (List all Names)				
1	Bertram J. Levine	Bertram J. Levine	Bertram J. Levine	
2	Sen. D. Durenberger	Sen. D. Durenberger		
3	John Marli	John Marli		
4				
5				
6				
7				
8				
9				
10				
11				
12				
SERVICES REQUIRED	FOOD [ ] RENTAL CAR [ ] TAXI [ ] PICK-UP [ ] LIMO [ ]	FOOD [ ] RENTAL CAR [ ] TAXI [ ] PICK-UP [ ] LIMO [ ]	FOOD [ ] RENTAL CAR [ ] TAXI [ ] PICK-UP [ ] LIMO [ ]	FOOD [ ] RENTAL CAR [ ] TAXI [ ] PICK-UP [ ] LIMO [ ]

Contact Numbers: B. J. Levine (202) 293-2620 or (703) 979-1577
Marriott 803-842-2400

JOHNSON & JOHNSON
Aviation Department
Mercer County Airport
West Trenton, NJ 08628

201/524-8241
201/524-8242
609/883-7725
609/883-7724

1010

TO: Senator
FR: JM
RE: Hilton Head [redacted]
DT: 5/15/85
ACTION: FYI & Give Speech

There is a scheduled break in the conference between 9:45-9:55AM, at which time you will be escorted to the ballroom for your speech, which is set to be the first major item of business at 10AM.

Speech time alloted is 45-50 min.

This conference, unlike most others, is about executive management and leadership abilities of doctors. Some awards for such achievements were presented at a Thursday night event in which you were originally intended to have appeared.

Some of the criticism in recent years, as you may recall, has centered on physicians who had good medical skills, but little in the way of management and leadership abilities within staffs of hospitals and medical groups.

(CK is providing some possibly appropriate "add-on" material in this vein, and coupled with a talk similar to the one you gave in New York this week, should be quite sufficient. "Leadership" in Congress and in the White House and in the medical community itself --and the need of or the lack thereof-- would hit a responsive cord, according to conference planners.)

Major health care media normally attend this conference.

H

TO: Senator
FR: JM
RE: Hilton Head Trip
DT 5/15/85
ACTION: FYI

We should leave for Butler Aviation no later than 6:20PM Thursday for the 7PM Johnson & Johnson flight to Savannah. (There is no leeway in departures and arrivals for corporate jets, since they are only given a brief 10-min. "window" to depart and arrive at airports.)

You will be travelling with Johnson & Johnson V.P. Bertram Levine, based in Washington. He will be your guest at the Hilton Head Conference. J & J re-arranged some of their other jets and executives' travel plans in order to accommodate us. (Commercial flights would have been nearly impossible.)

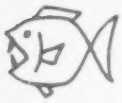
We should arrive in Savannah, Ga., at approx. 8:30PM, and at the Marriott at Hilton Head at approx. 9:30PM.

We now have you returning to Washington Friday by 2 P.M., which will be a safe time in case of any votes on the floor.

I

1013

PIRANHA



PRESS

Gary L. Diamond
Publisher

January 15, 1986

Mr. Roger Schenke
2901 West Busch Boulevard
Suite 600
Tampa, FL 33614

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Schenke:

Pursuant to our letter dated May 6, 1985, in connection with Senator Durenberger's appearance before your group on or about May 16, 1985, you were to make payment in the amount $5,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

AC# 100

85 Ann. Mtg
600

[illegible] EXCELSIOR BLVD. MINNEAPOLIS [illegible] N. 55416 PHONE (612) 920-7711

J

AMERICAN ACADEMY
OF MEDICAL DIRECTORS
4830 W. KENNEDY BLVD., SUITE 648
TAMPA, FL 33609

1453

SUN BANK OF TAMPA BAY
WESTSHORE OFFICE
TAMPA, FL 33609
63-656/631

PAY Five Thousand Dollars and no/100

TO THE ORDER OF
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

DATE 02/13/86

AMOUNT *$5000.00*

NON-NEGOTIABLE

AMERICAN ACADEMY
OF MEDICAL DIRECTORS

DETACH AND RETAIN THIS STATEMENT
THE ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW
IF NOT CORRECT PLEASE NOTIFY US PROMPTLY NO RECEIPT DESIRED

AC#100

LCC(8520)

ALSO
hotel bill - Loew's $165.55 - Dec 11 thru 18 '85
Steakfast with Pat on 12/15 $14.16

K

101 WILLMAR AVENUE, WILLMAR, MINNESOTA 56201 · TELEPHONE 612/231-5000

Willmar Medical Center

September 14, 1984

H. Bryan Neel, III, M.D., Ph.D., F.A.C.S.
Secretary
Minnesota Chapter of American
College of Surgeons
Department of Otorhinolaryngology
Mayo Clinic
Rochester, MN 55905

Dear Bryan:

I am enclosing a copy of a letter which I dictated to Don McQuarrie. He had asked that I contact him early with regard to reserving the Minneapolis Club for our meeting next year.

As we briefly discussed that evening, I would like first to ask **Senator Durenberger** to be our speaker. I plan to write him a letter after receiving confirmation of the date at the Minneapolis Club. What are your thoughts regarding an honorarium for a speaker such as the United States Senator?

I would appreciate your thoughts in this regard, Bryan.

Sincerely yours,

ROGER W. STRAND, M.D.,F.A.C.S.

RWS/cka

Enclosure

SPECIAL
COUNSEL
HEARING
EX. 99

A

September 19, 1984

Roger W. Strand, M.D.
Willmar Medical Center
101 Willmar Avenue
Willmar, Minnesota 56201

Dear Roger:

Thank you for your letter. Friday, September 13, 1985, should be a good day. I cannot think of any major conflicts; we have checked on the Jewish holidays: Rosh Hashanah is on Monday, September 16, 1985, and Yom Kippur is on Wednesday, September 25, 1985. One year we held it on the Jewish holiday, and some were not able to attend for that reason. I wonder if the festivities for Rosh Hashanah do not begin with the Sabbath on Friday evening? It might be a good idea to check on this.

As far as an honorarium for [redacted] is concerned, the senators are accustomed to honoraria of $1,000-$3,000. We are not able to do this. We could offer him $500 as an honorarium, air travel, and ground transportation, and hotel, if this would be necessary. It would be just great to have him as a speaker.

Let me know if I can help. All the best wishes.

Sincerely,

H. Bryan Neel III, M.D., Ph.D., F.A.C.S.
Secretary-Treasurer

HBN:bs

B

DAVE DURENBERGER
MINNESOTA

COMMITTEE ON FINANCE
COMMITTEE ON GOVERNMENTAL AFFAIRS
SELECT COMMITTEE ON INTELLIGENCE
COMMITTEE ON ENVIRONMENT AND PUBLIC WORKS
SELECT COMMITTEE ON ETHICS

United States Senate

WASHINGTON, D.C. 20510

January 9, 1985

Roger W. Strand, M.D.Willmar Medical Center
101 Willmar Ave.
Willmar, MN

Dear Dr. Strand,

As of this moment we have Senator Durenberger scheduled to speak at your Annual Meeting at the Minneapolis Club on September 13, 1985. He is delighted and pleased to be able to do it. However, I must warn you--since the request is so early, we really do not know what could be coming up for a vote in Congress on that date. There is a possibility we may have to cancel.

As your Meeting comes closer please contact us again, or I will give you a call, with a firm commitment.

Thank you for thinking of the Senator (and for your generous contribution as well).

Sincerely,

Judy Swanholm
MN/Scheduler

js

378 RUSSELL SENATE OFFICE BUILDING, WASHINGTON, D.C. 20510, 202-224-3244
1020 PLYMOUTH BUILDING, 12 SOUTH SIXTH STREET, MINNEAPOLIS, MINNESOTA 55402, 612-349-5111

C

101 WILLMAR AVENUE, WILLMAR, MINNESOTA 56201 · TELEPHONE 612/231-5000

Willmar Medical Center

ANESTHESIOLOGY
LEONARD K. LACROIX, M.D.
DOUGLAS I. LOBERG, M.D.

DERMATOLOGY
M. F. SADO, M.D.

FAMILY PRACTICE
R. J. BRACE, M.D.
THOMAS A. BREEN, M.D.
W. P. MINNEMAKER, M.D.
ROBERT E. MODAPP, M.D.
RONALD L. MOLMGREN, M.D.
PHILIP C. IVERSLIE, M.D.
ROBERT W. KAISER, M.D.
BURNELL J. WELLEMA, M.D.
JOHN P. MERICKEL, M.D.

Ambulatory Care
NORRIS W. ANDERSON, M.D.
STEPHEN C. OLSEN, M.D.

Cardiology
ROGER I. BAUER, M.D.
RICHARD F. GRIFFIN, M.D.
STEVEN A. HONEBRINK, M.D.
RICHARD R. HORECKA, M.D.

Crisis Care Office
MILTON B. GAEDE, M.D.
RAYMOND J. WELLEMA, M.D.

INTERNAL MEDICINE
MICHAEL T. ANDERSON, M.D.
PATRICIA A. D'AQUILA, M.D.
VICTORIA L. HINEMAN, M.D.
Gastroenterology/Oncology
D. S. MATTSON, M.D.
JOHN E. MEINERT, M.D.
MARVIN R. NANGEZER, M.D.
PHILIP E. OLSON, M.D.
RICHARD W. RASMUSSEN, M.D.
W. W. SALTER, M.D.
J. L. TICHE, M.D.

NEUROLOGY
STEVEN H. SUGA, M.D.

NUTRITIONIST
MARY JO FOLBORD, R.D.
SUSAN A. KAUS, R.D.

OBSTETRICS & GYNECOLOGY
GLENN C. BUCHANAN, M.D.
Reproductive Endocrinology
RICHARD L. SCHROEDER, M.D.
LACHLAN C. SMITH, M.D.

OPHTHALMOLOGY
D. R. JORGENSEN, M.D.
GREGORY G. NELSON, M.D.
THOMAS C. MUELLER, O.D.

ORTHOPEDIC SURGERY
DARRO FLORSCHUTZ, M.D.
A. W. McCARTHY, M.D.
DEAN W. RAU, M.D.
RAYMOND L. STRUCK, M.D.

OTOLARYNGOLOGY
RICHARD E. CARLSON, M.D.

PEDIATRICS
A. J. ELLINGER, M.D.
ROBERT V. MODAPP, M.D.
DAVID C. SCHROEDENSTEIN, M.D.
MARIE C. SCHROEDER, M.D.

PSYCHIATRY
RICHARD G. KASPER, M.D.

LICENSED CONSULTING PSYCHOLOGY
LAWRENCE P. MONNENS, M.A.

SURGERY
GORDON J. BOS, M.D.
I. W. DOCKSEY, M.D.
JOHN A. LAMBROS, M.D.
ROGER W. STRAND, M.D.
Hand Surgery

UROLOGY
DAVID F. HARDER, M.D.
JOE A. YOUNG, M.D.

ADMINISTRATION
JOSEPH J. DILLENBURG

January 18, 1985

Ms. Judy Swanholm
MN Scheduler for Senator David Durenberger
U.S. Senate
Washington, D.C. 20510

Dear Ms. Swanholm:

I was very pleased to receive word that Senator Durenberger has accepted the invitation to be our speaker at the Annual Meeting of the Minnesota Chapter of the American College of Surgeons on September 13, 1985.

We will be having an executive board meeting in Rochester next week and I will convey the good news to our secretary, Dr. H. Bryan Neel. As you suggested, we will remain in contact with your office regarding final plans as the date approaches.

Many thanks for your help.

Sincerely,

R. W. Strand, M.D.
President, MN Chapter, ACS

RWS/slm

D

January 28,1985

Senator David Durenberger
U.S. Senate
Washington, DC 20510

Dear Dave,

I was delighted to learn that you will give an address at the Annual Meeting of the Minnesota Chapter of the American College of Surgeons at the Minneapolis Club on Friday, September 13, 1985. The Minnesota Chapter of the American College of Surgeons is an active group of about 300 distinguished Minnesota surgeons. I know that there will be a superb turnout for your visit and that it will be a memorable occasion. Dr. Roger Strand, President of the Minnesota Chapter, will contact Ms. Judy Swanholm about the final details. All the very best wishes.

Sincerely,

H. Bryan Neel III, M.D., Ph.D.
Secretary-Treasurer
Minnesota Chapter of the
American College of Surgeons

cc: Roger Strand, M.D.
Willmar Medical Center
101 Willmar Avenue
Willmar, MN 56201

Oliver H. Beahrs, M.D.
Chairman, Board of Regents
American College of Surgeons
Mayo Clinic
200 First Street Southwest
Rochester, MN 55905

E

ANESTHESIOLOGY
NANCY L. GROVES, M.D.
LEONARD R. LACADRE, M.D.
DOUGLAS J. LOBREE, M.D.

DERMATOLOGY
M. F. SAAD, M.D.

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ROBERT M. KAISER, M.D.
RUSSELL I. WELLEMA, M.D.
JOHN P. WERICKEL, M.D.

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RICHARD W. RASMUSSEN, M.D.
W. W. SALTER, M.D.
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SUSAN A. KAUS, R.D.

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JOE A. YOUNG, M.D.

ADMINISTRATION
JOSEPH J. DILLENBURG
LYNN F. FREEMAN

101 WILLMAR AVENUE, WILLMAR, MINNESOTA 56201 • TELEPHONE 612/231-5000

Willmar Medical Center

June 11, 1985

Senator David Durenberger
375 Russell Senate Building
Washington, D.C. 20510

Dear Senator Durenberger:

This letter is in follow up regarding the Annual Meeting of the Minnesota Chapter of the American College of Surgeons on September 13, 1985. Your acceptance of our invitation to be our keynote speaker that evening has been met with enthusiasm by our members.

Our Chapter includes surgical specialists from across the state with a broad range of private surgical practices and also those associated with University--affiliated hospitals with teaching and research interests.

We have asked our membership for ideas for discussion at our annual meeting. In response, some recurring themes were heard, as follows: We recognize that major changes are ongoing and necessary in funding health care in our country, especially in light of the budget deficit (we are told that total costs for health care now exceed the defense budget). At the same time, our membership has a historical interest in the quality of surgical care and long term questions have arisen regarding how we are going to allot money for surgical research and also for education as the crunch continues. I believe that Dr. George Sheldon addressed your sub-committee on June 3rd regarding the ACS position on educational funding. We are also interested in hearing of progress and plans with regards to bills relating to the professional liability issue. Our members, of course, feel that the liability matter must be effectively addressed while we are attempting to lower overall health care costs. This past week our Willmar paper carried the enclosed story which I think presents to the public a needed message. It seems that there is an excessive financial burden borne

by everyone in this matter, and perhaps public awareness will help lead to effective legislative reform.

We are anxious to meet with you next September 13th at the Minneapolis Club. The food and fellowship have always been excellent at these meetings. We are planning a short seminar on legislative and liability issues for our members who can attend in the late afternoon, followed by a social hour and then dinner at 6:00 p.m. Your keynote speech would follow the dinner.

We are pleased to be able to provide for air travel, any necessary lodging expenses, and the honorarium mentioned earlier. Please let me know what we can do to help with any travel arrangements.

Sincerely,

Roger W. Strand, M.D.
President, Minnesota Chapter
American College of Surgeons

RWS/cam

G

June 14, 1985

Roger Strand, M.D.
Willmar Medical Center
101 Willmar Avenue
Willmar, MN 56201

Dear Roger:

Thank you for your letter. In my view, it would be entirely appropriate for the Minnesota Chapter to pay the $30 meeting and meal charge for two members (participants) from the Chapter to attend the Minnesota Medical Associations's program, Marketing Medicine's Message, on June 21, 1985. I am delighted that you and I hope Dave Hickok will attend.

Your letter to Senator Durenberger was just great. We have spoken about offering him $500 as an honorarium. We will also pay his airfare, ground transportation, and hotel (lodging) if necessary.

We need concrete information on the pre-meeting seminar. Also, send me any agenda items for the council and business meetings.

We shall have a great meeting!

All good wishes.

Sincerely,

H. Bryan Neel III, M.D., Ph.D., F.A.C.S.
Secretary-Treasurer

HBN:bs

H

rec'd 8/30

101 WILLMAR AVENUE WILLMAR, MINNESOTA 56201 · TELEPHONE 612/231-5000

Willmar Medical Center

August 27, 1985

Mr. Brian Nelson
Senator David Durenberger's Office
1020 Plymouth Building
12 South 6th Street
Minneapolis, MN 55402

Dear Mr. Nelson:

It was a pleasure to talk to you last week regarding the Senator's speech at our American College of Surgeons, annual Minnesota Chapter Meeting on September 13th at the Minneapolis Club. As we discussed, I am enclosing a copy of our final program and also a copy of a letter of mine to the Senator on June 11th. In addition, I am sending a letter from Dr. Oliver Beahrs, written last January to Senator Durenberger. Dr. Beahrs is chairman of the Board of Regents at the College and will also be addressing our members that evening. Hopefully, this correspondence will be of some help to you in planning the content of the keynote address.

take to meeting

Please contact our treasurer, Dr. H. Bryan Neel for any help regarding financial coverage for air and ground expenses for the Senator's trip and regarding the $500.00 honorarium. Dr. Neel's address is listed below.

Again, many thanks for your help, and please call if there are any questions. I will look forward to meeting you and greeting Senator Durenberger at the Minneapolis Club on September 13th. I hope you can stay, Brian and join us for the dinner and program. Please let Dr. Neel know if we can reserve a place for you.

Sincerely,

Bryan: I thought we should invite Brian Nelson (s/he will be meeting the Senator at the airport, etc) for dinner. He's our contact man in Mpls and has been a great help so far. Also, I believe we (over)

Roger W. Strand, M.D., F.A.C.S.
President, Minnesota Chapter, ACS

cc: H. Bryan Neel, III, M.D., F.A.C.S.
Department of Otorhinolaryngology
Mayo Clinic
Rochester, Minnesota 55905

RWS/dkm

Barb should spring for Kathy Meyerle's dinner, and I did write to her and invite her.

I think everything is in order — Thanks for the agenda. I'm enclosing a copy of Bobo Christensen's letter & expanded seminar outline, from Aug. 9. I wouldn't think that we would have to do anything more with this — just for your information.

Thanks again —

Roger

Minnesota Chapter of the
American College of Surgeons
ANNUAL MEETING

Secretary-Treasurer
H. Bryan Neel III, M.D., Ph.D., F.A.C.S.
Department of Otorhinolaryngology
Mayo Clinic
Rochester, MN 55905

MINNESOTA CHAPTER OF THE AMERICAN COLLEGE OF SURGEONS

Minneapolis Club
Minneapolis, Minnesota
Friday, September 13, 1985

A G E N D A

I. "Changing Socio-Economics and Professional Liability--Trends and Controversies for Minnesota Surgeons" - Optional seminar sponsored by the Minnesota Medical Association and the Minnesota Chapter of the American College of Surgeons - Ms. Kathy Myerly, Director of Policy and Legislation for the MMA
4:00-5:30 p.m. Minneapolis Club Conference Room, Second Floor

II. Informal discussion, refreshments, and dinner
*5:30-7:00 p.m. Continue discussions and begin social hour
Second Floor Lounge - cash bar
7:00-8:00 p.m. Dinner
Third Floor Dining Room

III. Keynote speaker - Senator David Durenberger
8-8:30 p.m.
Discussion

IV. Comments from Dr. Oliver Beahrs, Chairman of the Board of Regents

V. Report from College Headquarters - Mr. Jack Lynch, Director, Organization Department
8:30-8:45 p.m.

VI. Annual Meeting
8:45-9:15 p.m.

1. Minutes
- Executive Council Meeting, January 25, 1985
- Annual Meeting, September 7, 1984

2. Secretary-Treasurer's Report - Doctor Neel

3. Committee Reports
- Audit Committee - Doctor Hickok
- Nominating Committee - Doctor McQuarrie
- Governor-at-Large Nominations - Doctor Strand
- MMA Interspecialty Council - Doctors Thompson and Bert
- Commission on Cancer - Doctor Gamble
- Committee on Trauma - Doctor Mucha
- MMA Delegate - Doctor Fuller

*Members of the COUNCIL to meet from 5:30-6:00 p.m.

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AGENDA - 1985 ANNUAL MEETING OF THE MINNESOTA CHAPTER OF THE AMERICAN COLLEGE OF SURGEONS (continued)

4. Brief Meeting Reports
   - Young Surgeons Representative Meeting - Doctors Bos and Sterioff
   - Chapter Officers' Seminar and Legislative Conference - Doctor Geier

5. New Business

6. Recognition

7. Adjournment

Details on pre-meeting seminar:

1. What's on the horizon for legislative help in preventing a malpractice crisis in Minnesota?

2. Progress report from the MMA's Medical Liability Commission

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MINNESOTA CHAPTER
of the
AMERICAN COLLEGE OF SURGEONS

Annual Meeting

cosponsored by the
American College of Surgeons

This program is designed to provide an update of current medical/socioeconomi issues for the practicing surgeon.

September 13, 1985
Minneapolis Club
Minneapolis, Minnesota

The American College of Surgeons is accredited by the Accreditation Counci for Continuing Medical Education (ACCM to sponsor continuing medical educatio for physicians. The American College Surgeons designates that this continu medical education offering also meets the criteria for one (1) credit hour i the Annual Meeting/Lecture and one (1) credit hour for the pre-meeting seminar in Category 1 as outlined by the Americ Medical Association for the Physician's

Minnesota Chapter of the
American College of Surgeons

Secretary-Treasurer
M. Bryan Neel III, M.D., Ph.D., F.A.C.S.
Department of Otorhinolaryngology
Mayo Clinic
Rochester, MN 55905

MINUTES

Annual Business Meeting
Minnesota Chapter - American College of Surgeons

Friday, September 13, 1985
Minneapolis Club
Minneapolis, MN

I. The Annual Business Meeting was preceded by a symposium on, "Changing Socio-Economics and Professional Liability--Trends and Controversies for Minnesota Surgeons." This seminar was sponsored jointly by the Minnesota Medical Association and the Minnesota Chapter of the American College of Surgeons. Ms. Kathy Meyerle, Director of Policy and Legislation for the MMA, Robert Christensen, Chairman of the Interspecialty Council of the MMA, and Burton Onofrio, as a representative of the Commission on Professional Liability, served as moderators. About 50 members attended the symposium. There was excellent discussion among the moderators and the audience. It is clear that there is a great deal of concern about professional liability. The symposium was followed by a continuation of informal discussions, refreshments, and dinner.

II. Following dinner, the Annual Meeting began with a speech by Senator David Durenberger on legislative issues in medical care. In short, he discussed the background of the escalating costs and legislative activities in general terms and followed this by a brief discussion of the national debt, defense spending, and tax reform. Following his speech, there was an active question and answer period. The questions would indicate that there is great concern among Minnesota surgeons about maintaining quality of medical care. During dinner, the Senator was appraised of our concerns about the very unfavorable medical-legal climate and its extraordinary cost, the payment mechanism for resident education, and a variety of other issues. Oliver Beahrs, Chairman of the Board of Regents of the American College of Surgeons, briefly discussed the activities of the College and emphasized the importance of having an active chapter. (Mr. Jack Lynch, Director of the Organization Department at College Headquarters, was unable to attend the Meeting.)

III. The minutes of the Executive Council Meeting of January 25, 1985, and the Annual Business Meeting of September 7, 1984, had been circulated in an abridged form through the Newsletter. The minutes were approved. The Secretary-Treasurer, Bryan Neel, gave the Treasurer's Report. The financial condition of the Chapter is excellent. The financial statement has been reviewed by David Hickok who served as the Chapter's Auditor. He has reviewed the financial statement and found everything in good order. A formal

M

auditing procedure is carried out by the firm of McGladrey Hendrickson and Pullen on an annual basis. Two hundred eighty-seven (287) members have paid dues this year. There are 83 completed and retired members. The Secretary-Treasurer thanked Vernon Smith for his gift of $65 to the Chapter.

III. Committee Reports:

President Strand presented the recommendations of the Nominating Committee and the Governor-at-Large nominations which had been presented at the Council Meeting earlier in the day. Donald McQuarrie, Chairman of the Nominating Committee, could not attend the meeting. The following nomination were made: President--Joseph Segura; President-Elect--Richard Geier, Jr.; Vice-President--David Hickok; and Secretary-Treasurer (for three years)--Robert Beart; Councillors for a three-year term (1985-1988)--Bruce Cunningham, Bryan Neel, and Gordon Bos. James Lee was nominated to replace Carolyn Coulam and to complete her term (1984-1987) on the Council. There were no nominations from the floor. The nominations were approved.

There were no reports from the Interspecialty Council, Commission on Cancer, Committee on Trauma, or the MMA Delegate.

IV. Gordon Bos and Sylvester Sterioff commented briefly on the Young Surgeons Representatives Meeting. They represented the Minnesota Chapter and enjoyed the Meeting thoroughly. Both commented that this was a very important forum for young surgeons. Richard Geier, Jr., attended the Chapter Officers Seminar and Legislative Conference. He reported that this is an excellent conference and our Chapter is highly regarded. All have submitted written evaluations.

V. The retiring councillors were acknowledged and thanked for their service to the Chapter. The retiring councillors are: Richard Adams, David Hickok, and Peter Mucha, Jr. Carolyn Coulam resigned because she has moved to Pittsburgh. Bryan Neel thanked his secretary, Mrs. Barbara Stussy, for her superb assistance in helping with the affairs of the Chapter during the past three years. He thanked the officers, councillors, and members for their assistance and support during the past three years. He presented President Roger Strand with the President's Certificate in recognition for a year of superb service to the Minnesota Chapter.

VI. There was no other business. The members were urged to complete the meeting evaluation questionnaire. The meeting was adjourned at 9:20 p.m.

Respectfully submitted,

H. Bryan Neel III, M.D., Ph.D., F.A.C.S.
Secretary-Treasurer

N

September 18, 1985

Senator David Durenberger
U.S. Senate
Washington, DC 20510

Dear Dave,

Thank you so very much for joining us for dinner and for the excellent presentation at the Annual Meeting of the Minnesota Chapter of the American College of Surgeons. From the dinner conversation and questions after your speech, it is very obvious that there is a great deal of concern about the future of American medicine. We are convinced that you will continue to provide wise leadership in this area.

Again, many thanks on behalf of the Minnesota Chapter. All good wishes.

Sincerely yours,

H. Bryan Neel III, M.D., Ph.D., F.A.C.S.
Secretary-Treasurer

HBN:bs

Minnesota Chapter of the
American College of Surgeons

Secretary-Treasurer
H. Brian Neel III, M.D., Ph.D., F.A.C.S.
Department of Otorhinolaryngology
Mayo Clinic
Rochester, MN 55905

NEWSLETTER - Volume 3, Number 2
October 15, 1985

The Minnesota Chapter of the American College of Surgeons is dedicated to the encouragement of communication and companionship among surgeons in Minnesota. This Newsletter is intended to supplement the flow of information from the Chicago office to the members through the Minnesota Chapter.

****

This is the last Newsletter from my office, and I have completed a three-year term as your Secretary-Treasurer. It has been a great honor for me to serve the Chapter. I especially appreciated your phone calls, letters, and suggestions. I know that your Secretary-Treasurer-Elect, Robert Beart, will do a great job. Please get behind him and give him your support. Surgeons and all doctors alike must get control of their destinies. Active participation in the Chapter and College activities is a good way to do this. Again, many, many thanks to you for your help and support.

I am happy to report to you that the Minnesota Chapter is healthier and more active than ever before. The Chapter officers and Council have carefully studied many issues during the past three years. The major areas of concern include: malpractice/professional liability, alternate health care delivery systems, diagnosis related groups (DRGs), new legislation as it relates to health care, the very important issue of quality of health care in the rapidly changing environment, and changing hospital management practices, among others.

The Annual Meeting, held at the Minneapols Club on September 13, 1985, was a great success. Eighty-five members attended the Annual Meeting. This is a record number, and I hope that the trend of larger and larger attendances will continue. A tabulation of the critiques indicated that there was not a single individual who did not enjoy the meeting. In large part, we can thank our Past President, Roger Strand, for a great meeting and an evening of warm companionship.

The Annual Business Meeting was preceded by a symposium on, "Changing Socio-Economics and Professional Liability--Trends and Controversies for Minnesota Surgeons." This seminar was sponsored jointly by the Minnesota Medical Association and the Minnesota Chapter of the American College of Surgeons. Ms. Kathy Meyerle, Director of Policy and Legislation for the MMA, Robert Christensen, Chairman of the Interspecialty Council of the MMA, and Burton Onofrio, as a representative of the Commission on Professional Liability, served as moderators. There was an excellent dialogue among the moderators and the audience. The symposium was followed by a continuation of informal discussions, refreshments, and dinner.

P

[redacted] David Durenberger spoke on legislative issues in [redacted]. In short, he discussed the background of escalating costs (in many sectors) and legislative activities. There was a brief discussion of the national debt, defense spending, and tax reform. Following his speech, there was an active question-and-answer period. The questions would indicate that there is great concern among Minnesota surgeons about maintaining quality of medical care. During dinner, the Senator was appraised of our concerns about the very unfavorable medical-legal climate and its extraordinary cost, the payment mechanism for resident education, and a variety of other issues. Dr. Oliver Beahrs, Chairman of the Board of Regents of the American College of Surgeons, discussed the activities of the College and emphasized the importance of having an active chapter.

As the outgoing Secretary-Treasurer, I am happy to report that the financial condition of the Chapter is excellent. The financial statement has been reviewed by Dave Hickok who served as the Chapter's Auditor. Formal auditing is carried out by the firm of McGladrey Hendrickson and Pullen on an annual basis. There are 287 member who have paid dues this year. There are 83 completed and retired members. The dues are $20 per year and have not changed in the last three years. We thank Dr. Vernon Smith for a special gift of $65 to the Chapter.

President Strand presented the recommendations of the Nominating Committee and the Governor-at-Large nominations which had been presented at the Council Meeting earlier in the day. The following nominations were made and approved: President--Joseph Segura; President-Elect--Richard Geier, Jr.; Vice-President--David Hickok; and Secretary-Treasurer (for three years)--Robert Beart; Councillors for a three-year term (1985-1988): Bruce Cunningham, Bryan Neel, and Gordon Bos. James Lee was nominated to replace Carolyn Coulam and to complete her term (1984-1987) on the Council. There were no nominations from the floor.

President Roger Strand reviewed the new nominating procedure for Governor-at-Large. Nominations were solicited from the general membership through the Newsletter and from the Council. The following names were submitted in order of number of votes received: 1) H. Bryan Neel, 2) Donald McQuarrie, and 3) John Welch. These names have been submitted to the College Headquarters Office for the Nominating Committee of Fellows which is responsible for the final selection of Governor nominations during the Clinical Congress in October. All final Governor nominations are voted on by the Fellows attending the Annual Meeting of Fellows at the Clinical Congress.

Richard Geier, Jr., reported on the favorable outcome of our hernia resolution of last year. The Foundation for Health Care Evaluation responded to our position so that the decision to perform the surgery as an inpatient or as an outpatient is left to the surgeon's discretion.

Gordon Bos and Sylvester Sterioff commented on the Young Surgeons Representatives Meeting in Chicago. They enjoyed the meeting thoroughly and described the importance of this forum for young surgeons. Richard Geier, Jr., attended

the Chapter Officers Seminar and Legislative Conference. He reported that this is an excellent conference. He also noted that our Chapter is highly regarded.

The retiring councillors were acknowledged and thanked for their service to the Chapter. The retiring councillors are: Richard Adams, David Hickok, and Peter Mucha, Jr. Carolyn Coulam resigned because she has moved to Pittsburgh. Bryan Neel thanked his secretary, Mrs. Barbara Stussy, for her superb assistance in helping with the affairs of the Chapter during the past three years. He thanked the officers, councillors, and members for their assistance and support and presented President Roger Strand with the President's Certificate in recognition for a year of superb service to the Minnesota Chapter.

Respectfully submitted,

H. Bryan Neel III, M.D., Ph.D., F.A.C.S.
Secretary-Treasurer

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D.

United States Senate

WASHINGTON, DC 20510

October 18, 1985

H. Bryan Neel III, M.D.
Secretary-Treasurer
Minnesota Chapter
American College of Surgeons
Department of Surgery
Mayo Clinic
Rochester, Minnesota 55901

Dear Mr. Neel,

Thank you for your check in the amount of $500 for Senator Durenberger's appearance at your 1985 annual meeting.

All arrangements for the Senator's speaking engagements, however, are handled through Piranha Press, the publisher of his book(s).

Please make the check payable to Piranha Press and mail to:

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

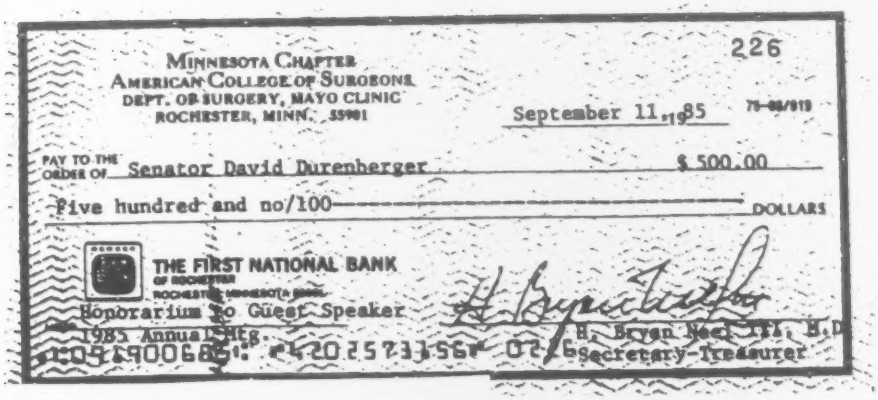
Thank you for your cooperation in this matter.

Sincerely,

Douglas A. Kelley

Douglas A. Kelley
Administrative Assistant

enclosure



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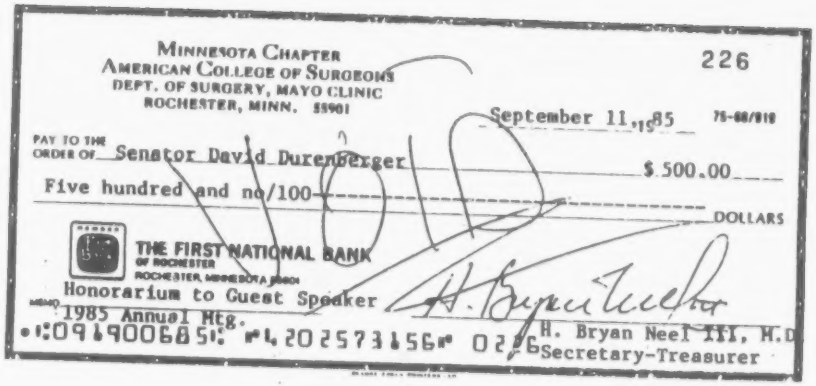

MINNESOTA CHAPTER
AMERICAN COLLEGE OF SURGEONS
DEPT. OF SURGERY, MAYO CLINIC
ROCHESTER, MINN. 55901

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September 11, 1985 75-68/910

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1985 Annual Mtg.

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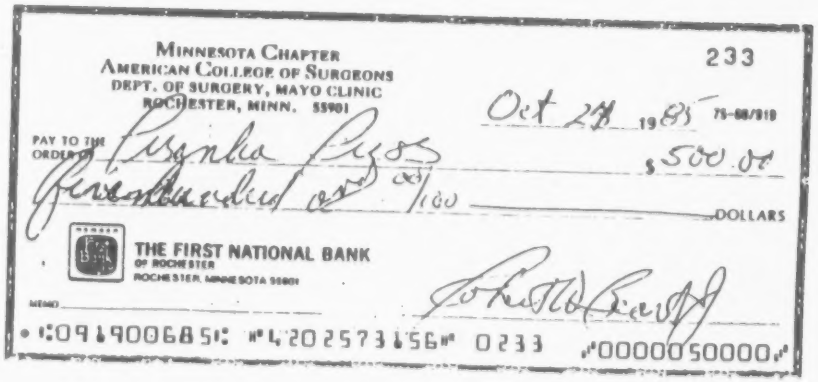
Secretary-Treasurer



MINNESOTA CHAPTER
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233

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MEMO

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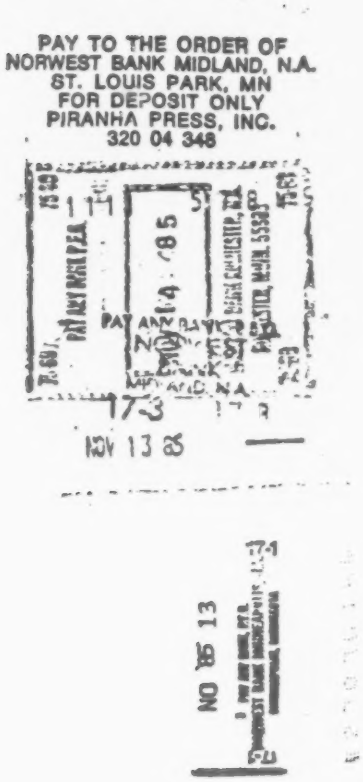
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former Member of Congress
Hon. Murray L. Weidenbaum
former Chairman
Council of Economic Advisers
George H. Weyerhaeuser
President and Chief Executive Officer
Weyerhaeuser Company

for Anne

April 9, 1985

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Chairman, Charls E. Walker Associates, Inc.

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former Secretary of the Cabinet
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Executive Director
Mark A. Bloomfield, Esq.

Associate Executive Director
Mary Lee Dunn

The Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the American Council for Capital Formation (ACCF), Charly Walker, the ACCF's voluntary chairman, and I invite you to meet with members of the ACCF's Policy Committee to discuss "The Senate Perspective: Tax Reform in 1985."

The ACCF's Policy Committee will meet on Thursday, May 23, from 10:00 a.m. until 2:00 p.m. in Room 1200 (the twelfth floor conference room) of the American Petroleum Institute, 1220 L Street, NW, Washington, D.C. Treasury Assistant Secretary Ronald A. Pearlman will address the Committee from 10:00 until 11:00 a.m. We would like to schedule your visit with us for 45 minutes, with about half an hour for your remarks and 15 minutes questions from the Committee, at a time convenient for you during the remainder of the meeting. If you are able to join us for the meeting, please have your office let me know what time would be most convenient for you.

Anne?

The ACCF's Policy Committee is made up of tax directors, financial officers, and economists from major American corporations; prominent former government economic policymakers; attorneys and accountants; well-known academic economists. The committee is chaired by John R. Mendenhall, Vice President, Taxes, Union Pacific Corporation. A list of committee members is enclosed along with our latest annual report.

We would be pleased to offer you an honorarium in the amount of $1,000 in appreciation of your visit with us. If you have any questions please do not hesitate to call me. Charly and I hope you will join us on May 23.

Sincerely,

Mark Bloomfield

Mary Lee Dunn

Enclosures

cc: Dave Williams
Charls E. Walker
John R. Mendenhall

SPECIAL
COUNSEL
HEARING
EX. 100

A

1850 K Street, NW Suite 520 Washington, D.C. 20006 (202) 293-5811

Mike: call me @ this. MK

AMERICAN COUNCIL FOR CAPITAL FORMATION

April 9, 1985

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Dr. Charls E. Walker
Former Deputy Secretary of the Treasury
Chairman, Charls E. Walker Associates, Inc.

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Sincerely,

Mark Bloomfield

Enclosures

cc: Dave Williams
Charls E. Walker
John R. Mendenhall

B

1850 K Street, NW Suite 520 Washington, D.C. 20006 (202) 293-5811

MEMO

APRIL 10, 1985 Anne Kelly

TO : ~~SENATOR~~
THROUGH: JIMMIE
FROM : BOB EBEL
RE : MAY 23 PRESENTATION ON TAX REFORM IN 1985

1. An invitation from the American Council for Capital Formation (ACCF) to discuss the topic "Senate Perspective: Tax Reform 1985" is attached. This is the group Charls Walker is associated with.

2. There is a $1000 honorarium.

3. Once we go ahead with a consumption tax proposal, ACCF will be important to us. Thus, we should accept if possible.

4. Decision.

✓ yes, will attend. Please follow up with details and talking points.

_____ no. Call regrets.

Please return to Bob

cc: DOW

cc: Kathy

4/15

Anne —
Do you have the attachment to go with this?

accepted for
11 am
with follow-up

C

Telecopy to Mike
Mahoney directly.

Return ~~orig~~s to me
AK

Sent
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D

Board ...
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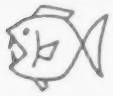

PRESS

Gary L. Diamond
Publisher

April 29, 1985

Mr. Mark Bloomfield
American Council for Capital Formation
1850 K Street, N.W.
Suite 520
Washington, DC 20006

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Bloomfield:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Council for Capital Formation on May 23, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule. $1,000

(1) Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. (2) These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. (3) All such arrangements must be satisfactory to Senator Durenberger and his staff.

(4) Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

F

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature. (5)

(6) Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event (7) Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly

G

APPEARANCE SCHEDULE

Date	Place	Amount
May 23, 1985	Washington, D.C.	$1,000

H

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Mark A. Bloomfield, Esq.

Assistant Executive Director
Mari Lee Dunn

May 10, 1985

Mr. Gary L. Diamond
Publisher
Pirhana Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Thank you for your letter of April 29 regarding Senator David Durenburger's scheduled talk before the Policy Committee of the American Council for Capital Formation (ACCF). As you know, Senator Durenburger will visit with us on Thursday, May 23, from 11:00 - 11:45 a.m., in Room 1200 (twelfth floor conference room) of the American Petroleum Institute, 1220 L Street, N.W., Washington, D.C.

Enclosed is a check in the amount of $1,000 in appreciation of this visit. As suggested, we would be pleased to provide transportation for the Senator to and from our meeting and have contacted Anne Kelly in this regard.

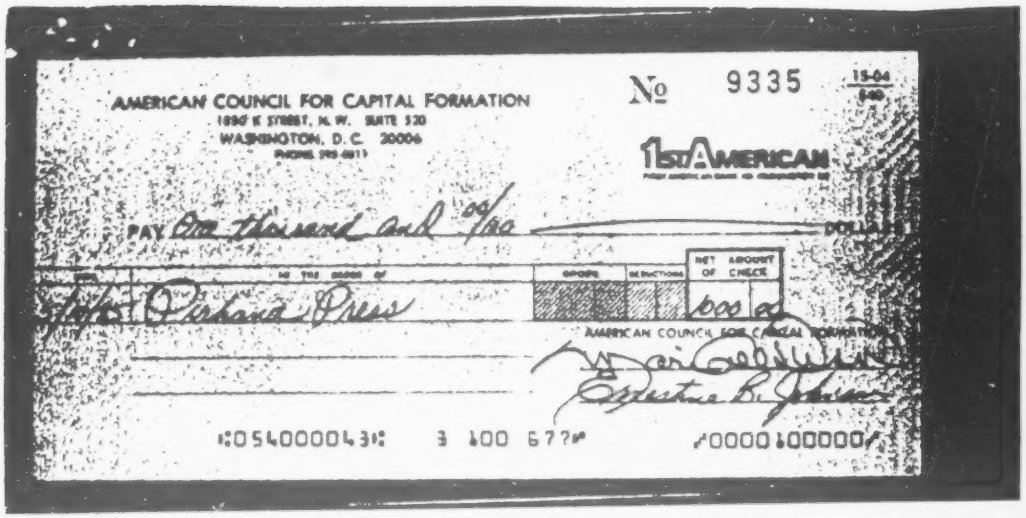
If you have any questions, please contact me or my associate, Mari Lee Dunn, at (202) 293-5811.

Sincerely,

Mark Bloomfield

MB/ljt
Enclosure
cc: Charls E. Walker
Anne Kelly

1850 K Street, NW Suite 520 Washington, D.C. 20006 (202) 293-5811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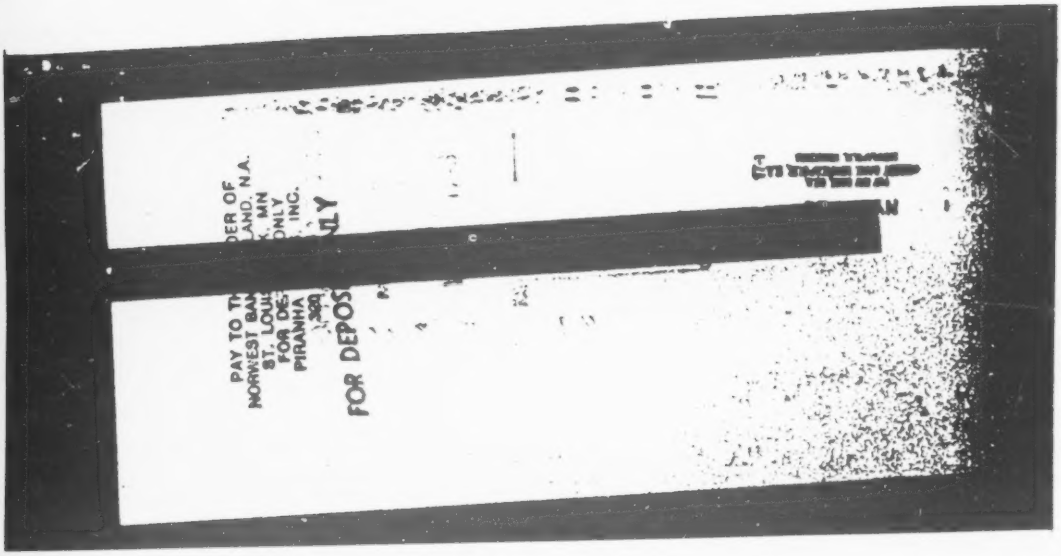

K

AGENDA

Meeting of the Policy Committee
of the
American Council for Capital Formation

Thursday, May 23, 1985

TAX REFORM IN 1985

I. The Administration Perspective

Honorable Ronald A. Pearlman
Assistant Secretary for Tax Policy
Department of the Treasury

II. The Senate Perspective

Honorable David Durenberger (R-MN)
United States Senate
Member, Senate Finance Committee

III. The Ways and Means Perspective

Robert J. Leonard*
Chief Tax Counsel
House Ways and Means Committee

IV. Tax Reform and Saving

William G. Halby
Vice President and General Counsel
The Equitable Life Assurance Society
of the United States

V. Tax Reform and Investment

Overview: Dr. Charls E. Walker
Chairman
American Council for Capital Formation

Basic Industries: Ernest S. Christian, Jr.
Partner
Patton, Boggs & Blow

High Growth Companies: Dr. John M. Albertine
President
American Business Conference

* Invited

AMERICAN COUNCIL FOR CAPITAL FORMATION

AGENDA

Meeting of the Policy Committee
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American Council for Capital Formation

Thursday, May 23, 1985

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M

1850 K Street, NW Suite 520 Washington, D.C. 20006 (202) 293-581

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Mark A. Bloomfield, Esq.

Assistant Executive Director
Mary Lee Thies

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George M. Wrenkemeyer
President and Chief Executive Officer
Wrenkemeyer Company

May 24, 1985

The Honorable David Durenburger
United States Senate
Washington, D.C. 20510

Dear Senator Durenburger:

Thank you for joining us for the American Council for Capital Formation's Policy Committee meeting on Thursday. We greatly appreciated hearing your views on tax reform objectives. Your visit was also an excellent opportunity for our members to talk candidly with you about some of their concerns as the tax reform process moves to center stage on Capitol Hill.

Again, thank you for taking the time to be with us. Please do not hesitate to call upon us if we can be of assistance to you in the months ahead.

With best wishes,

Sincerely,

Mark Bloomfield

MB/mtb

cc: Charls E. Walker
John Mendenhall
Robert D. Ebel
Dave Williams

850 K Street, NW Suite 520 Washington, D.C. 20006 (202) 293-581

May 2 noon Washington

Donald W. Fisher, Ph.D., CAE
Executive Vice President &
Chief Executive Officer

accepted 2/1/85

American Group Practice Association

1422 Duke Street
Alexandria, Virginia 22314
(703) 838-0033

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William W. Hoffman, M.D.
The Dallas Medical and
Surgical Clinic Association

Philip E. Dew, M.D.
Thomas-Dewe Clinic, P.C.

38th Annual Meeting

October 1-5, 1985
Las Vegas, Nevada

January 23, 1985

OK (what's this Comp. pkg.)

The Honorable David Durenberger
United States Senate
Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

The recent publication of the final regulations providing reimbursement to HMOs and competitive medical plans who enroll Medicare beneficiaries is just a harbinger of an anticipated busy legislative year in terms of health care reform. Traditionally promised that each year will be "the year of the physician," we believe that 1985 will indeed be it.

Thus, we have titled our Fifth Annual Congressional Forum (May 2-3, 1985) "Rendezvous with Destiny or Revolution by Design?" Day One, Thursday, May 2, will be devoted to the future of physician reimbursement. As Chairman of the Subcommittee on Health of the Senate Finance Commitee, you will be evaluating legislative proposals on this issue cautiously and, being one of the few true health experts in the Congress, intelligently. We would be honored to have you present the luncheon keynote address on options for physician reimbursement, "The Political Purview," on Thursday, May 2, from 12:30-2:00 p.m.

The Congressional Forum will be held at the Hyatt Regency on Capitol Hill, 400 New Jersey Avenue, N.W. We are pleased to offer an appropriate honorarium and will certainly reimburse you for any travel expenses you may incur.

SPECIAL
COUNSEL
HEARING
EX. 101

A

As you may remember from when you addressed our Congressional Forum in 1983, the audience will consist of physician executives and administrators from some of the country's most prestigious medical groups. In most cases, physicians attending are the CEO's and board members -- who are highly esteemed practitioners in the eyes of their medical colleagues, and are also well-respected business managers and community leaders.

A program from last year's Congressional Forum, and recent issues of AGPA's Executive News Service are enclosed. A preliminary program for the 1985 Forum should be sent by early February, but I will be in touch with your office before then. Should you have any questions, please don't hesitate to contact me at 838-0033.

I look forward to talking with you about our invitation, and appreciate your consideration. Best of luck in your new Chairmanship.

Sincerely,

Donald W. Fisher, Ph.D.
Executive Vice President

DWF:jsk

Enclosures

B

Donald W. Fisher, Ph.D., CAE
Executive Vice President &
Chief Executive Officer

American Group Practice Association

1422 Duke Street
Alexandria, Virginia 22314
(703) 838-0033

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Philip E. Dew, M.D.
Thomas-Davis Clinic, P.C.

38th Annual Meeting
October 1-5, 1985

February 4, 1985

The Honorable David Durenberger
United States Senate
SR-375 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

What great news to learn that you will be the luncheon speaker on Thursday, May 2 at our Fifth Annual Congressional Forum in Washington, D.C. We will be pleased to offer an honorarium of $2,000, and will certainly reimburse you for any travel expenses you may incur.

We have already added Chip Kahn of your staff to our mailing list for AGPA's health policy newsletter, Executive News Service, and will be in touch with him as to the specifics of your presentation as we get closer to May 2. Meanwhile, should Mr. Kahn have any questions, please have him call me or Nancy Rucker, M.S.P.H., our Health Policy Analyst.

Thanks again. I look forward to seeing you.

Sincerely,

Donald W. Fisher, Ph.D.
Executive Vice President

DWF:jsk

cc: Chip Kahn
Nancy Rucker

PIRANHA

PRESS

Gary L. Diamond
Publisher

APR 15 1985

April 4, 1985

Dr. Donald W. Fisher
Executive Vice Pres.
American Group Practice Assn.
1422 Duke Street
Alexandria, VA 22314

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Dr. Fisher:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD · MINNEAPOLIS, MINN 55416 PHONE (612) 920-7711

D

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

E

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
May 2, 1985	Luncheon	Washington, DC	$2,000

Donald W. Fisher Ph.D. CAE
Executive Vice President

American Group Practice Association

[redacted]

April 24, 1985

Al:

Sorry to bother you with this check request, but this should have gone out last week. Please make the check payable to: Piranha Press in the amount of $2000.00. This is payment for David Durenberger's appearance at our Congressional Forum.

Please include attached letter with check.

Thanks, Mary

APPROVED: Thomas E. Baker

DATE: 4/24/85

24 apr 85
Paid all

[redacted]

20 South Quaker Lane
Alexandria, Virginia 22314
(703) 751-1000

G

Donald W. Fisher, Ph.D., CAE
Executive Vice President &
Chief Executive Officer

American Group Practice Association

1422 Duke Street
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Thomas-Davis Clinic, P.C.

36th Annual Meeting

October 1-5, 1985
EXX

April 24, 1985

Gary Diamond
President
Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Dear Mr. Diamond:

In accordance with your letter of April 4, 1985, please find enclosed payment in the amount of $2000.00 as the fee for Senator David Durenberger's appearance at our Congressional Forum. He is scheduled as the luncheon speaker on Friday, May 2, 1985 at the Hyatt Regency Washington in the Ticonderoga Room.

Thank you for your assistance, and please don't hesitate to contact me if you have any questions.

Sincerely,

Russell E. Barker
Deputy Executive Vice President

REB/mbr

Enclosure

cc: Anne Kelly

H

AMERICAN GROL PRACTICE ASSOCIATION
1422 Duke Street
Alexandria, Virginia 22314

No 5935

24 April 19 85

PAY TO THE ORDER OF Pirnahe Press

REGISTERED [illegible] 2000 00 CTS $ 2,000.00

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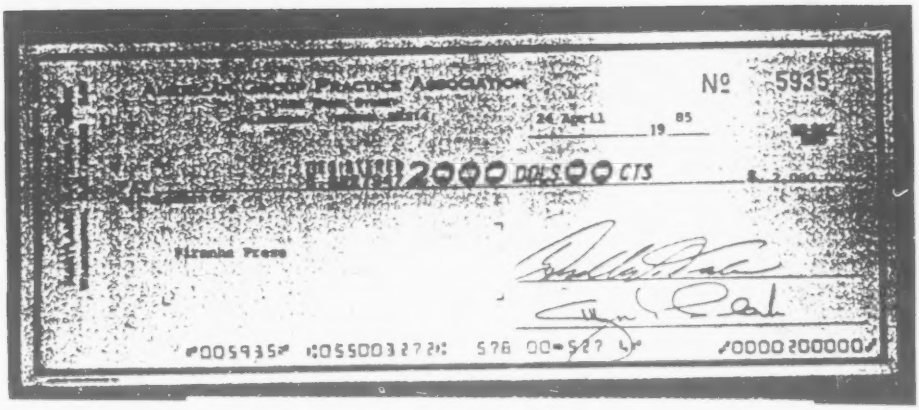
DATE	DESCRIPTION	AMOUNT
24 Apr 85	Fee for Senator Durenberger's appearance at Cong. Forum	$2,000.00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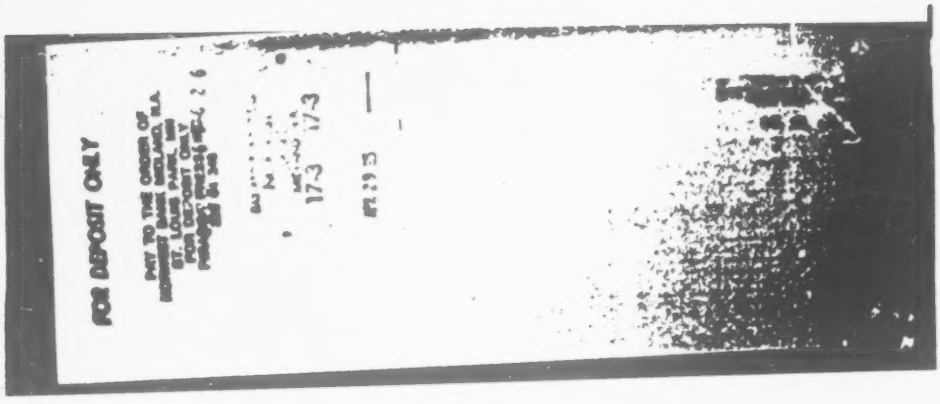
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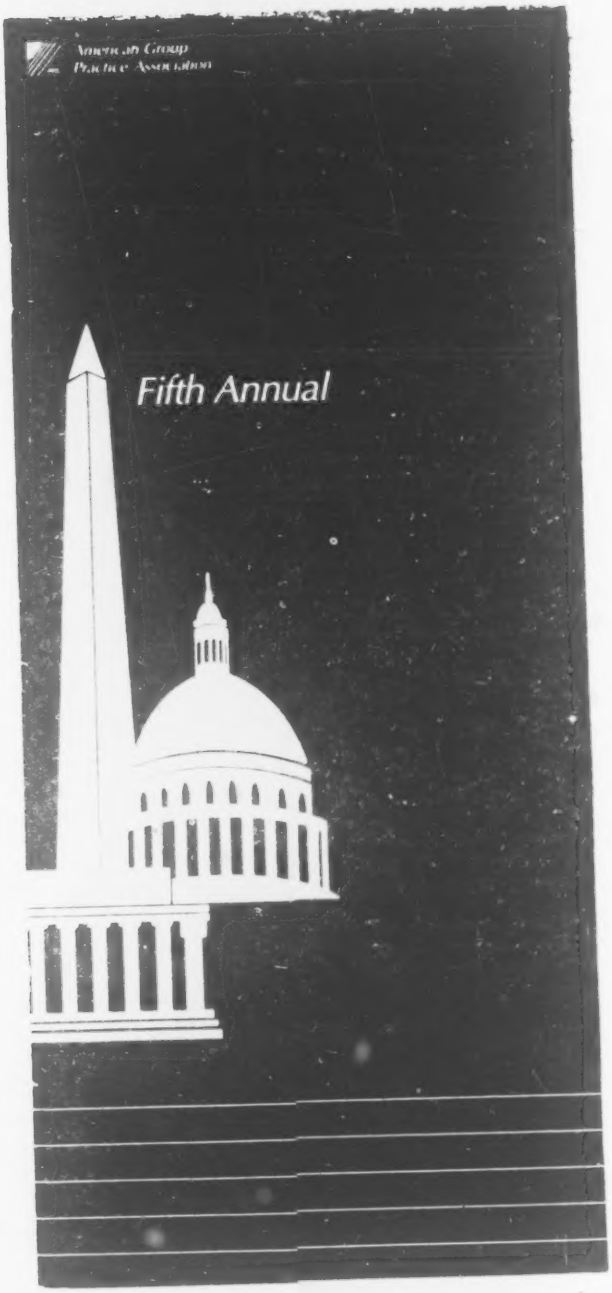
American Group
Practice Association
Fifth Annual

Donald W. Fisher, Ph.D.
AGPA Executive Vice President
and Chief Executive Officer

CONFERENCE AGENDA

Welcome to Washington, D.C. and our Fifth Annual Group Practice Congressional Forum.

Since 1983, most hospitals have operated under a prospective payment system (DRGs) and a variety of studies are being conducted to determine the feasibility of including physician fees under a similar system. A report regarding the foregoing is due to Congress just two months from now. Physician fees under Medicare were frozen in October 1984 and, in January 1985, final regulations for Medicare risk contracts for HMOs and CMPs were published.

The cost and availability of professional liability insurance continues to contribute to higher overall medical care costs, and how to pay for graduate medical education is up for grabs in the Congress. A major tax reform bill may pass this year or next, with the elements of such reform requiring major adjustments in group practice and personal tax planning.

As a leader in both your community and medical group, you will be called on to interpret for your "constituents" the development of these trends, and to forecast their effect on the future of your medical practice. Accordingly, this conference has been designed to help you think critically about each of these issues, as well as to provide you with an opportunity to discuss them with the experts. The Forum will also help you deal effectively with the significance of these changes back home, as you strive to meet the needs of your community and medical group practice.

AGPA is most pleased with your attendance at the Congressional Forum, as it symbolizes essential leadership to move AGPA and group practice ahead in the nation.

CONFERENCE INFORMATION

Upon checking in at the conference registration desk, you received a conference packet containing your name badge, program, meal tickets, and evaluation form. Copies of AGPA's Congressional Forum Briefing Book are available at the registration desk. If you need additional materials, please contact the registration staff.

The conference registration desk is located on the Convention Level in the Escalator Lobby. It will be staffed during conference hours:

Wednesday, May 1	5:00 p.m.–8:00 p.m.
Thursday, May 2	7:00 a.m.–5:00 p.m.
Friday, May 3	7:30 a.m.–2:00 p.m.

MEAL TICKETS

You have received a set of meal tickets for the following functions as part of your registration fee. Please present these tickets to the hotel staff upon request. If you wish to purchase *extra* tickets for a spouse guest, please do so at the registration desk Thursday morning.

Thursday, May 2

Luncheon	$25.00
Capitol Hill Reception	$30.00

Friday, May 3

Luncheon	$25.00

BRIEFING BOOK

The AGPA Congressional Forum Briefing Book will guide you through the speakers and their issues, including: the FY 86 budget, immediate and long-term options for reforming physician reimbursement; the professional liability crisis, Medicare HMOs, federal funding of graduate medical education, joint ventures among health care organizations, and reforming the federal tax system.

The Briefing Book will be distributed with your registration materials. Additional copies are available at the AGPA Registration Desk.

SPECIAL WHITE HOUSE BRIEFING

On Friday afternoon, registrants may attend a special White House Briefing. Because of increased security precautions, we must have the Social Security numbers and birthdates for *all* individuals planning to attend this briefing. If we do not already have this information, please give it to the registration staff immediately. In addition, all registrants must have their name badges on before boarding the bus and *a photo I.D. is required* for identification before entering the White House.

CONFERENCE CASSETTES

Projection, Inc. has been selected to provide audio tape recordings of the Fifth Annual Congressional Forum. Tapes will be available for purchase on Friday afternoon at the Projection, Inc. booth located next to the AGPA registration desk. Order forms will be available throughout the conference and will be included in the next issues of Executive News Service and Group Practice Journal.

PUBLICATION DISPLAY TABLE

A variety of AGPA publications are displayed on tables in the registration area. Please feel free to pick up samples any time during conference hours. Publication order forms are also available.

SOCIAL ACTIVITIES

We hope you will enjoy the Capitol Hill Reception on Thursday evening in the Buffet Dining Room (Room LM #619) on the sixth floor of the James Madison Memorial Building of the Library of Congress. Bus transportation will be available from the front of the hotel, departing at 5:15 p.m. and 5:40 p.m. and returning to the hotel at 7:00 p.m. You will be free to arrange your own dinner plans for Thursday and Friday nights.

GTE/AMA MINET (AGPA/NET) DEMONSTRATION AND TRAINING

A new membership service, GTE/AMA MINET (AGPA/NET), will be demonstrated on Thursday afternoon from 3:00 p.m.-4:00 p.m. in the Yorktown Room. Computers terminals will be available throughout the day on Thursday and Friday at the registration desk for individual "hands-on" use by those who wish to become familiar with the system. Minet users are welcome to check their messages and send mail.

NO SMOKING POLICY

Signs are posted designating non-smoking areas. Please be courteous and do not smoke where prohibited.

MESSAGE CENTER

Messages received for registrants will be posted near the conference registration desk. Please check this board daily.

HOTEL ARRANGEMENTS/ CHECK-OUT TIME

When departing from the hotel, you are expected to check out by 12:00 noon. If special arrangements are required, please notify the hotel front desk at least 24 hours before your scheduled departure. A break on Friday is scheduled for 11:45 a.m.-12:00 noon to facilitate your check-out.

CONFERENCE EVALUATION

A conference evaluation form is included with your registration materials. Please return your form to the registration desk at the end of the Forum. Thank you for taking the time to complete the evaluation form to assist us in planning future conferences.

CME CREDIT

As an organization accredited for continuing medical education, the American Group Practice Association designates this continuing medical activity as meeting the criteria for 15 hours in Category I of the Physician's Recognition Award of the American Medical Association. *AGPA must receive a completed and signed evaluation form before issuing continuing education certificates.*

POST CONFERENCE SEMINAR

Capital: Acquisition & Financing

AGPA will be offering this seminar on Saturday, May 4 for an additional registration fee of $100.00 for members and $130.00 for nonmembers for Congressional Forum registrants. This seminar will offer 6 hours of Category I CME credit. If you are interested in attending and are not pre-registered, please contact the registration staff.

36TH ANNUAL MEETING

The Challenge of Change

AGPA's 36th Annual Meeting will be held September 30-October 5, 1985, at Caesars Palace in Las Vegas, Nevada. A preliminary program including highlights and a registration form will be distributed at this meeting.

PROGRAM OF EVENTS

Wednesday, May 1, 1985

5:00 p.m.-8:00 p.m. **Registration**
Escalator Lobby, Convention Level

Thursday, May 2, 1985

7:00 a.m.-3:00 p.m. **Registration**
Escalator Lobby, Convention Level

8:15 a.m.-12:15 p.m. **General Session**
Yorktown Room, Convention Level

8:15 a.m.-8:30 a.m. **Welcome and Overview**

Speaker: **Kermit L. Newcomer, M.D.**

AGPA President
Executive Vice President
Gundersen Clinic, Ltd.
La Crosse, Wisconsin

8:30 a.m.-9:15 a.m. **Legislative Agenda for Physician Reimbursement and Tax Reform**

Speaker: **The Honorable Daniel Rostenkowski (D-Illinois)**

Chairman
Committee on Ways and Means
United States House of Representatives
Washington, D.C.

9:15 a.m.-10:15 a.m. **HCFA Overview: Two Months Till D-Day**

Speakers: **Carolyne K. Davis, Ph.D.**

Administrator
Health Care Financing Administration
Washington, D.C.

Allen Dobson, Ph.D.
Director
Office of Research
Health Care Financing Administration
Baltimore, Maryland

10:15 a.m.-10:30 a.m. **Coffee and Conversation**
Yorktown Foyer, Convention Level

Thursday, May 2, 1985

10:30 a.m.-12:15 p.m. **Physician Reimbursement Options: The Feasibility Factor**

Presider: Nicholas D. Wing, M.D.
AGPA Secretary-Treasurer
Department of Internal Medicine
Akron Clinic
Akron, Ohio

Speakers: **Janet B. Mitchell, Ph.D.**
President
Center for Health Economics Research
Chestnut Hill, Massachusetts

Jean L. Freeman, Ph.D.
Research Scientist
Health Systems Management Group
School of Organization and Management
Yale University
New Haven, Connecticut

Lynn Etheredge
Senior Research Associate
The Urban Institute
Washington, D.C.

Stanley S. Wallack, Ph.D.
Director
Health Policy Center
Florence Heller Graduate School
Brandeis University
Waltham, Massachusetts

12:30 p.m.-2:00 p.m. **Luncheon Keynote**
Ticonderoga Room, Convention Level

Presider: John F. Rose, Jr., M.D.

AGPA President Elect
Associate, Department of Urology
Geisinger Medical Center
Danville, Pennsylvania

Physician Reimbursement Options: The Political Purview

Speaker: **The Honorable David Durenberger (R-Minnesota)**

Chairman
Subcommittee on Health
Committee on Finance
United States Senate
Washington, D.C.

Thursday, May 2, 1985

2:00 p.m.-3:00 p.m. **General Session**
Yorktown Room, Convention Level

2:00 p.m.-2:45 p.m. **The Political Purview (Continued)**

Presider: John F. Rose, Jr., M.D.
AGPA President Elect
Associate, Department of Urology
Geisinger Medical Center
Danville, Pennsylvania

Speakers: **Glenn R. Markus**
Principal
Health Policy Alternatives, Inc.
Washington, D.C.

Allen Schick, Ph.D.
Visiting Scholar
American Enterprise Institute
Washington, D.C.

2:45 p.m.-3:00 p.m. **AGPA's Washington Agenda**

Speaker: **Donald W. Fisher, Ph.D.**
Executive Vice President
American Group Practice Association
Secretary-Treasurer, GroupPAC
Alexandria, Virginia

3:00 p.m. **Depart for Capitol Hill Visits**
In the event of inclement weather, a shuttle bus will depart from the front of the hotel.

3:00 p.m.-4:00 p.m. **Optional Session**
Yorktown Room, Convention Level

Minet, Communications and Data Bases
Speaker: **Marilyn J. Bardsley**
Director
GTE Medical Information Network
Reston, Virginia

Demonstration: Allyn L. Clark
Controller and Senior Consultant
American Group Practice Association
Alexandria, Virginia

3:30 p.m.-5:30 p.m. **Individual Congressional Appointments**

5:30 p.m.-7:00 p.m. **Congressional Reception on Capitol Hill**
Buffet Dining Room, Sixth Floor (Room LM #619)
James Madison Memorial Building, Library of Congress
101 Independence Avenue, S.E.
A shuttle bus will depart from the front of the hotel at 5:15 p.m. and 5:30 p.m. and return to the hotel at 7:00 p.m. only.

Friday, May 3, 1985

7:30 a.m.-2:00 p.m. **Registration**
Escalator Lobby, Convention Level

8:00 a.m.-11:45 a.m. **General Session**
Yorktown Room, Convention Level

8:00 a.m.-9:00 a.m. **The Malpractice Crisis: Maladies and Mutations**

Presider: James M. Orr, M.D.
Chairman, AGPA Insurance Committee
Chairman, Department of Pediatrics
Holzer Clinic, Ltd.
Gallipolis, Ohio

Speakers: **The Honorable Ron Wyden (D-Oregon)**

Member
Subcommittee on Health and the Environment
Commmittee on Energy and Commerce
United States House of Representatives
Washington, D.C.

Lawrence H. Brenner, J.D.
President
American Legal Forum, Inc.
Chapel Hill, North Carolina

9:00 a.m.-10:00 a.m. **HMOs and Medicare: Health and Wealth?**

Presider: Irving N. Klitsner, M.D.
Chairman, AGPA GroupPAC and Governmental Relations Committee
Regional Coordinator of External Affairs
Southern California Permanente Medical Group
Panorama City, California

Speakers: **Frank H. Seubold, Ph.D.**

Associate Director for Health Maintenance Organizations
Bureau of Health Maintenance Organizations and Resources Development
Department of Health and Human Services
Rockville, Maryland

Wayne Fowler
Director
Group Health Plan Operations
Health Care Financing Administration
Baltimore, Maryland

10:00 a.m.-10:15 a.m. **Coffee and Conversation**
Yorktown Foyer, Convention Level

Friday, May 3, 1985

10:45 a.m.-11:00 a.m. **Medical Education: B-Grade Budgets?**

Presider: Kermit B. Knudsen, M.D.
AGPA Trustee
Chief Executive Officer
Scott & White Clinic
Temple, Texas

Speakers: **August G. Swanson, M.D.**
Director
Department of Academic Affairs
Association of American Medical Colleges
Washington, D.C.

Edmund J. Mihalski, C.P.A.
Professional Staff Member
Committee on Finance
United States Senate
Washington, D.C.

11:00 a.m.-11:45 a.m. **Revolution by Design: Joint Venture Solutions**

Presider: David J. Ottensmeyer, M.D.
AGPA Immediate Past President
Member, GroupPAC
Chief Executive Officer
Lovelace Medical Foundation
Albuquerque, New Mexico

Speakers: **Philip M. Hawley, Jr., M.D.**
Vice President
American Medical International, Inc.
Beverly Hills, California

Glen D. Nelson, M.D.
Chairman and Chief Executive Officer
Park Nicollet Medical Center and
American MedCenters, Inc.
Minneapolis, Minnesota

Donald L. Holmquest, M.D., J.D.
Partner
Wood, Lucksinger & Epstein
Houston, Texas

Friday, May 3, 1985

12:00 noon-2:00 p.m. **Luncheon Keynote**
Ticonderoga Room, Convention Level

Presider: Robert T. Melgaard, M.D.
AGPA Vice President
Chief Executive Officer
The Medical Associates Clinic, P.C.
Dubuque, Iowa

Revolution by Design: Tax Reform

Speaker: **The Honorable Ernest F. Hollings (D-South Carolina)**

Member
Committee on the Budget
Committee on Appropriations
United States Senate
Washington, D.C.

2:00 p.m.-2:30 p.m. **Depart for the White House**
Please refer to the special instructions regarding White House security arrangements on page 24.

2:30 p.m.-4:30 p.m. **Special White House Briefing**
Old Executive Office Building, The White House

4:30 p.m. **Adjournment**

R

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ACKNOWLEDGEMENT

A special thanks for the continued enthusiasm and support shown to AGPA by the following Associate members through their sponsorship of the Fifth Annual Congressional Forum.

CNA Insurance Companies
Chicago, Illinois
James Young
Product Listing: Professional liability insurance for medical group practices.

CyCare Systems, Inc.
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Product Listing: Health care data management systems.

Medical Group Insurance Services, Inc.
San Jose, California
Edward B. Stevens
Product Listing: Professional liability and group insurance plans endorsed by AGPA for medical group practices.

SMS (Shared Medical Systems)
Malvern, Pennsylania
Charles G. Hunsaker
Product Listing: Provider of health care information systems, provides a broad range of information processing systems for group practices.

FUTURE MEETINGS

36th Annual Meeting
September 30-October 5, 1985
Caesars Palace
Las Vegas, Nevada

37th Annual Meeting
November 19-22, 1986
Boston Marriott Copley Place
Boston, Massacusetts

38th Annual Meeting
September 16-20, 1987
New Orleans Hilton
New Orleans, Louisiana

Sixth Annual Group Practice Congressional Forum
May 1-2, 1986
Hyatt Regency Washington on Capitol Hill
Washington, D.C.

Seventh Annual Group Practice Congressional Forum
May 14-15, 1987
Hyatt Regency Washington on Capitol Hill
Washington, D.C.

Eighth Annual Group Practice Congressional Forum
April 14-15, 1988
Hyatt Regency Washington on Capitol Hill
Washington, D.C.

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Allen Dobson, Ph.D., Director, Office of Research, Health Care Financing Administration.

The Honorable David Durenberger (R-Minnesota), Chairman, Subcommittee on Health, Committee on Finance, U.S. Senate.

Lynn Etheredge, Senior Research Associate, The Urban Institute.

Donald W. Fisher, Ph.D., Executive Vice President and Chief Executive Officer, American Group Practice Association.

Jean L. Freeman, Ph.D., Research Scientist, Health Systems Management Group, Yale University.

Wayne Fowler, Director, Group Health Plan Operations, Health Care Financing Administration.

Philip M. Hawley, Jr., M.D., Vice President, American Medical International, Inc.

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The Honorable Daniel Rostenkowski (D-Illinois), Chairman, Committee on Ways and Means, U.S. House of Representatives.

Allen Schick, Ph.D., Visiting Scholar, American Enterprise Institute.

Frank H. Seubold, Ph.D., Associate Director for Health Maintenance Organizations, Bureau of HMOs and Resources Development, Department of Health and Human Services.

August G. Swanson, M.D., Director, Department of Academic Affairs, Association of American Medical Colleges.

Stanley S. Wallack, Ph.D., Director, Health Policy Center, Florence Heller Graduate School, Brandeis University.

The Honorable Ron Wyden (D-Oregon), Member, Subcommittee on Health and the Environment, Committee on Energy and Commerce, U.S. House of Representatives.

SCHEDULING INFORMATION

~~from request~~ 9/29/86

SPECIAL COUNSEL HEARING EX. 102

SPEECH — TYPE OF EVENT

11/20/86 8:00-9:45 — EVENT DATE/TIME

Am Group Practice Assoc. — GROUP NAME

Annual Mtg

Contact Don Fisher [redacted]

Phone 838-0033

Key People → many people have been at DD Fundraisers (y/n)

→ physicians → CEO's & medical directors of medical group practices

→ natl mtg DD has spoken before but to smaller group

Topic physician reimbursement quality

LOCATION OF EVENT Boston

Place Boston Marriott/Copley Place

Room 617-236-5800

Phone Number

Directions Russ Barker

STAFFING

Briefing Memo

Photo

Speech

→ Bd of Dir Jim Simmons will be having dinner the evening

6/18/86 — REQUEST DATE

SPEECHES

Group Size ~500

Honorarium $ yes - ~2K Piranna

(amount)

Room Set-Up

Introduction by

Taped _____ Transcribed _____ (y/n)

FOLLOW-UP

Thanks Sent (date)

Photo _____ (y/n) Sent _____ (date)

Note to Media (date)

Membership Lists

Received (y/n)

Computerized (y/n)

Filed (y/n)

Regret Sent

Greeting Sent (y/n)

Dinner is at 8:00 → leaving @

Marilyn Bd of Tr

MISCELLANEOUS

Panel of 3 people

Jim Simmons

Dot Killeen - Assis. Dir United Autoworkers SS Dep

Donald W. Fisher, Ph.D.
Executive Vice President &
Chief Executive Officer

American Group Practice Association

1422 Duke Street
Alexandria, Virginia 22314
(703) 838-0033

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37th ANNUAL MEETING

November 19-22, 1986

June 18, 1986

The Honorable David Durenberger
United States Senate
SR-154 Russell Senate Office Bldg.
Washington, D.C. 20510

Dear Dave:

I'd like to invite you to address our 37th Annual Meeting on Thursday, November 20 at the Boston Marriott Hotel/Copley Place. The time slot we're holding open for you is a general session from 8:00-9:45 a.m.; two other speakers will probably share this time with you, including Richard Van Bell, health care director at Deere & Company.

We are particularly interested in learning more about S.2368, the "Medicare Physician Payment Reform Act of 1986," and the "Medicare Information Act of 1986," S.2554, introduced last week. In addition, we would welcome more general comments on pending physician reimbursement forms, health care for the unemployed/uninsured, quality assurance for Medicare risk contract organizations, and other critical health policy issues.

Our annual conference theme is "Positioning Yourself for the Future." We appreciate your helping AGPA members to do that via your previous meetings with us, and certainly hope you can enlighten us again on November 20 in Boston.

I look forward to talking with you soon. Best wishes.

Sincerely,

Donald W. Fisher, Ph.D.
Executive Vice President

taw

B

PIRANHA
PRESS
Gary L. Diamond
Publisher

RECEIVED
OCT 14 1986

M E M O R A N D U M

TO: Mr. Don Fisher
American Group Practice Association
1422 Duke Street
Alexandria, VA 22314

FROM: PIRANHA PRESS

DATE: OCTOBER 7, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for the sale and promotion of his books as well as his appearances. If you have not already been contacted, you will be contacted by the law firm which represents Senator Durenberger to review the terms of our arrangement with the Senator, the legal restraints, if any, and the fees and travel arrangements for his appearance.

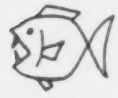
If you have any questions, please contact Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

PIRANHA



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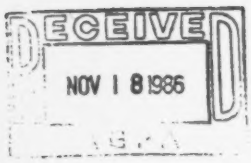

November 12, 1986

Mr. Don Fisher
American Group Practice Association
1422 Duke Street
Alexandria, VA 22314

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Fisher:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Group Practice Association Annual Meeting on November 20, 1986.

It is our understanding that you have already been informed of the terms of our arrangement with the Senator.

As you were informed, we are the publisher and promoter of Senator Durenberger's books. In consideration thereof, the Senator has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion and sale of his books.

Senator Durenberger will be appearing before your organization at the time and place specified in the attached schedule in consideration of the purchase by your organization of the number of books specified and payment by you to us of the sum set forth in such schedule.

Your organization is responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his Washington, DC office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

D

Payment of the sums due us must be made to us within ten days from the date of this letter.

Because Senator Durenberger's appearance before your organization will be in promotion of his books, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his books. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

E

BOOK SALE AND APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
November 20, 1986	8:00 a.m.	Boston	$2,500

Book	Number of Copies	Price per Book	Place of Delivery	Date of Delivery
	143	$7.00		

*All books will be delivered by UPS on a COD basis.

F

PIRANHA

PRESS

Gary L. Diamond
Publisher

RECEIVED
NOV 18 1986
AGPA

November 12, 1986

Mr. Russ Barker
American Group Practice Association
1422 Duke Street
Alexandria, VA 22314

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Barker:

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4504 EXCELSIOR BLVD. · MINNEAPOLIS. MINN. 55416 PHONE (612) 920-7711

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If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

~~BOOK SALE AND~~ APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
November 20, 1986	8:00 a.m.	Boston	$2,500

Senator David Durenberger

Honoria 1986 Annual
O.K. ZEB 12/5/86

Book	Number of Copies	Price per Book	Place of Delivery	Date of Delivery
	143	$7.00		

*All books will be delivered by UPS on a COD basis.

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CUSTOMER NBR: 024444 OFFICE

PAGE: 1

TO: AMERICAN GROUP PRACTICE ASSN
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ALEXANDRIA VA 22314
ATTN DON FISHER

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PLEASE REMIT FROM THIS INVOICE.

FOR: DURENBERGER/DAVID F MR

19 NOV 86 - WEDNESDAY					
AIR	LV CHICAGO OHARE	405P	DELTA	1171598	FIRST CLASS
	AR BOSTON	705P	NON-STOP	DINNER	
	RESERVED SEATS	1B			
20 NOV 86 - THURSDAY					
AIR	LV BOSTON	1040A	EASTERN	8178421	FIRST CLASS
	AR WASHINGTON NATL	1204P	NON-STOP		
	RESERVED SEATS	4C			

AIR TICKET/S 016 7800471239 FOR DURENBERGER/DAVID F 431.00

SUB TOTAL 431.00

TOTAL AMOUNT 431.00

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	1986					
1	Dec 1	Marquette National Bank	7699	634278		
2	Dec 4	U. S. Postal Service	98	3500		
3		RBS Enterprises Inc.	99	326000	326000	
4		Global Printing Inc	7700	72904	72904	
5		Ike Alexandria Brodskop	01	12754	12754	
6		Professional Programmers Clearing Service	02	4750	47500	
7		Westgate Travel	03	6300	63000	
8		Kaiser Permanente	04	14562		F 125
9		Bentonius	05	3426	3426	
10		Ernst + Whinney	06	630500	630500	
11		East Coast Temps	07	1300	1300	
12		U. S. Postal Service	08	15000		
13		James Barton (Comm.)	09	16445		
14	Dec 5	Karla Fein	10	300000	300000	
15		Washington Speakers Bureau	11	500000		
16		Peranka Press " ✓	12	2500000	2500000	
17		Anne F. Cavanaugh "	13	30000	30000	
18		Jacqueline Kunkey "	14	30000	30000	
19		Florence Keller "	15	75000	75000	
20		George Arnes "	16	75000	75000	
21		Ray Herzinger "	17	2500000	2500000	
22		Center for Policy Study	18	2188858	2188858	
23		Eric N. Beckowitz	19	180000	180000	
24	Dec 11	Allyn L. Clark	20	10638		
25		Victor Corp	21	60246		
26		Indianapolis	22	99254		
27		The Victorian Life Insurance	23	5750		

31-402 O—90—35

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1422 DUKE STREET
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December 5 19 86

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DATE	DESCRIPTION	AMOUNT
	A/P 100 (H) (RE: 90.310--Promotional appearance by Steve Durenberger at AGPA's Boston Annual Meeting November 20, 1986)	$ 2,500.00

AMERICAN GROUP PRACTICE ASSOCIATION

[redacted]

except Monday-March 11 Marco Island, FIA (You're in New Orleans 3/8-10)

Lewin and Associates incorporated

January 22, 1985

told them Wish/Beam

Text you (have to go from NEW to Key/Naples also to Marco Island.

Senator David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20515

Dear Senator:

Monte Duval of the American Healthcare Institute (AHI) has asked me to assist him in planning the Annual Trustees Education Meeting for American Healthcare Systems (AHS), and I am writing in the hope of persuading you to join us as the luncheon speaker for what proves to be a most interesting day. The meeting will be held at Marco Island, Florida, on March 11, 1985, and will focus on competition between investor-owned and non-profit multi-hospital chains. As you know, AHS is made up of 28 of the nation's major non-profit multi-hospital systems, so this issue is of vital and immediate interest.

Monte and I believe that it is most important for this selected group of trustees (most of whom are prominent leaders in their communities) to understand how this competition is viewed from a national policy prospective. In this regard, it seemed to me that the issues we discussed in your office several months ago were highly relevant to this question and that there was no one better able to speak to it than you.

The meeting will begin at approximately 9:00 a.m. on March 11 and will include, during the afternoon session, three case studies of encounters between investor-owned and non-profit chains each involving different issues and with different outcomes. I suspect you will find these discussions quite interesting and you will, of course, be more than welcome to stay and to participate in the entire day's proceedings.

Our hope is that you would include in your remarks what you feel are the prevailing views in the federal legislature regarding competition in general, and among multi-hospital systems in particular, and, in the process would comment on whether access to tax exempt financing by non-profit hospitals is likely to be an issue in the 99th Congress. This matter is, of course, of intense concern to AHS members and helping them understand what is at stake here will be most helpful to them.

1090 Vermont Avenue, N.W., Suite 700
Washington, D.C. 20005
202 842 2800

5028 Geary Boulevard
San Francisco, California 94118
415 668 2902

SPECIAL
COUNSEL
HEARING
EX. 103

A

The Annual Trustee Education Meeting is an occasion where spouses customarily attend and AHI would be delighted if Mrs. Durenberger could join you for the weekend as well as for Monday, March 11. AHI will, of course, cover all of your expenses plus a modest honorarium of $1,000.

Personally, I would welcome an opportunity to continue the lively discussion we had in your office recently and hope that you will continue to stimulate discussion of these important issues as you have done so well in the past.

We are all hopeful that you will be able to join us on March 11, and look forward to hearing from you.

With best personal regards.

Sincerely,

Lawrence S. Lewin
President

LSL:mh

cc: Merlin K. Duval, M.D.

Dee: Ivy Val

THE HEALTH CENTRAL CORPORATION

2810 Fifty-Seventh Avenue North • Minneapolis MN 55430-2496
612/574-7800

February 1, 1985

Senator David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20515

Dear Dave:

I believe you've probably just been contacted with an invitation to be the keynote luncheon speaker for the annual governance education meeting of the American Healthcare Systems organization. The Health Central Corporation is a charter member of AHS, an organization of 28 of the largest not-for-profit multihospital systems in the country.

American Healthcare Systems is the result of a recent merger of Associated Health Systems, of which Health Central was a charter member in 1977, and United Healthcare Systems, a group of smaller but emerging not-for-profit systems across the country.

I'm enclosing some descriptive material on American Healthcare Systems but it is becoming recognized as the strongest not-for-profit system organization in the country and with Voluntary Hospitals of America, represents a combine which is equal to the Federation of American Hospitals, the investor-owned association.

AHS represents 28 organizations which own or control over 250 hospitals across the United States and are affiliated with an additional 600 hospitals. All of these hospitals and all of the parent organizations are not-for-profit and represent the strength of leadership in the not-for-profit voluntary hospital arena.

Health Central will have in attendance at the AHS annual meeting our three key board officers; Reuben Kravik, Chairman of the Board and Executive Vice President of Hoffman Engineering in Anoka; O.J. (Lon) Heinitz, Vice Chairman of the Board, real estate executive and former Minnesota State Legislator for 16 years; Lee Canning, Secretary of the Board and retired Senior Vice President of the Minneapolis Star & Tribune; we hope that Jim Hetland, one of our Directors, and Senior Vice President of First Bank Minneapolis, will also join us. This is the caliber of corporate director who will be in attendance from all of the 28 systems.

C

page two

I would very much like to encourage you to free up a day in your busy schedule to be with us on March 11th at Marco Island, Florida. Your insight and perspective on the national health scene would be appreciated and welcomed, particularly by the three Minnesota-based systems who are members of AHS: the Health Central Corporation, Health One, and Fairview Community Hospitals.

I'd be most happy to give any additional background information or additional insights into American Healthcare Systems. I'm confident you would find the group both receptive and responsive and that it would represent a good audience for your national health care views.

If there's anything further I can do to encourage you to attend, please call or have Chip give me a call as I'd be most happy to help.

Sincerely,

Don

Donald C. Wegmiller
President
THE HEALTH CENTRAL CORPORATION

DCW/lym

D

AMERICAN HEALTHCARE INSTITUTE

1919 PENNSYLVANIA AVENUE, N.W.
SUITE 703
WASHINGTON, D.C. 20006
(202) 293-2840

February 8, 1985

Senator David Durenberger
Room 375
Senate Russell Office Bldg.
Washington, DC 20510

Dear Dave:

As president of American Healthcare Institute, I am genuinely pleased to have learned from Larry Lewin that you have accepted our invitation to make a presentation to the trustees and corporate officers of the member systems of our organization on Monday, March 11 in Marco Island, Florida. I anticipate that this will be a well attended, and genuinely important, meeting.

American Healthcare Institute is an unincorporated Association whose members constitute 28 of the nation's largest, voluntary, not-for-profit multi-hospital systems. The Institute arranges educational programs for its member hospital trustees and corporate officers; conducts or contracts research into the improved operation of multi-hospital systems; monitors, analyzes and develops policy positions that are congenial to the continued flourishing of not-for-profit multi-hospital systems; and advocates appropriate policy positions at both federal and state levels.

This year's Governance Educational Conference is being held at the Marriott Marco Beach Resort on Marco Island, Florida. A brochure that describes the Resort is enclosed. There are two ways to get to Marco Island. First, one flies either to Miami, Ft. Myers, or Naples. Second, one then connects to a commuter flight from either of these locations direct to Marco Island (where you will be met by a Resort bus) or, in the alternate, you may rent a car and drive to Marco Island. From Miami it is approximately 100 miles; from Ft. Myers, 55; and from Naples, 25.

My office has made, for you specifically, the following reservation:

1 single room, March 10
Confirmation No. 821LJXLQ

If there is to be any change in this reservation please get in touch with me immediately. We look forward to your participation.

Sincerely yours,

Merlin K. DuVal, M. D.

enclosure(s)
cc: Larry Lewi

E

Lewin and Associates incorporated

February 28, 1985

Senator David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20515

Dear Senator:

We are delighted that you will be participating in what promises to be a most interesting Trustees Education Day for the American Health Care System in Marco Island on March 11.

I have enclosed a copy of the agenda. Please note that because he has an extremely tight schedule, Senator Durenberger will lead off. We are hoping that the morning and luncheon speakers can limit their remarks to approximately 30 minutes to allow some time for plenty of questions. Preliminary conversations with each of you suggest your presentations undoubtedly will be provocative, and will stimulate spirited discussion.

It is our hope that the case studies can be limited to approximately 20 minutes so we can quickly get all of the cases on the table. Thus, the discussion can cover all three cases. Since David Reed has an early flight and will not be able to stay for the entire discussion, we will invite questions on his portion first.

If you have any need for audio visual equipment for either 35 mm or transparencies, please contact David Fowler, Convention Services, Marriott Marco Beach Resort, (813) 394-2511, at least by March 4 so that we can make the necessary arrangements. If you do plan to use graphics, it would be helpful to have hard copies to distribute. We expect approximately 150 participants.

If you have any questions about the program, please feel free to call me at (202) 842-2800. Questions about logistical arrangements should be directed to David Fowler.

1090 Vermont Avenue N.W. Suite 700
Washington D.C. 20005
202 842 2800

5028 Geary Boulevard
San Francisco California 94118
415 668 2902

F

I will plan to catch up with you on Sunday to cover any last minute details, and very much look forward to seeing you in Marco Island. Many thanks again for agreeing to serve on the program.

With best regards.

Sincerely,

Larry

Lawrence S. Lewin
President

LSL:mh

cc: Merlin K. Duval, M.D.

F12
3/18/84

MEMORANDUM

TO: FILE

FROM: SHARON HUGHES

SUBJECT: SENATOR DURENBERGER's HONORARIUM

DATE: MARCH 1, 1985

Mr. Durenberger's secretary, Anne Kelly, telephoned today to request that Mr. Durenberger's Honorarium for his engagement to our Governance Conference be sent directly to his Publisher at the following address and made payable to: ($1000)

Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

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CODE

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AHI TRUSTEES EDUCATION DAY

Marco Island, Florida

March 11, 1985

8:30 - 9:00 a.m.	Welcome and Introduction Sam Tibbitts and Charlie Ewell
9:00 - 9:30 a.m.	Background and Major Issues: Is There a Level Playing Field? Larry Lewin, Lewin and Associates
9:30 - 10:30 a.m.	Competition Among Hospital Systems: The Federal Perspective Senator David Durenberger
10:30 - 11:00 a.m.	Break
11:00 - 12:00 p.m.	Access to Capital: Who Has the Advantage? Nelson Luria, Merrill Lynch
12:00 - 2:00 p.m.	Lunch
	Meeting the Challenges of a More Competitive Health Care System Stan Jones, Health Policy Alternatives
2:00 - 3:30 p.m.	Three Case Studies of Investor-Owned Bids for Non-Profit Hospitals
2:00 - 2:30 p.m.	Phoenix, Arizona David Reed, SamCor/Samaritan Health Care System
2:30 - 3:00 p.m.	Idaho Falls, Idaho David Jeppson, Intermountain Health Care
3:00 - 3:30 p.m.	Omaha, Nebraska Diane Moeller, Catholic Hospital Association
3:30 - 5:00 p.m.	Panel Discussion
5:00 - 5:30 p.m.	Summary and Closing Remarks Larry Lewin, Moderator

1095

AMERICAN HEALTHCARE INSTITUTE

1919 PENNSYLVANIA AVENUE, N.W
SUITE 703
WASHINGTON, D.C. 20006
(202) 293-2840

March 14, 1985

Senator David Durenberger
Room 375
Senate Russell Office Building
Washington, DC 20510

Dear Dave:

Please accept my personal thanks for your support in helping to welcome me and the American Healthcare Institute to Washington, as well as for your willingness to appear before our Trustees on the occasion of its recent Annual Educational Conference on Marco Island. Your contribution was, as usual, superb and to the point.

In view of certain of the comments you made while you were at Marco, I thought you might find the enclosed analysis of issues related to capital in the hospital industry of interest. The paper was generated by financial officers from several of our largest systems together with direct assistance from Health Policy Alternatives, Inc. That organization, as you know, is located here in Washington.

I'm continuing to follow up with Chip Kahn and Jim Powell some of the ins and outs of solving another problem that is important to you. I hope that we will be in a position to give you some information about this before long.

Thanks again for your wonderfully generous help.

Sinerely yours,

Merlin K. DuVal, M. D.

esh

enclosure(s)

K

UNITED STATES SENATE
WASHINGTON, D.C. 20510

DAVE DURENBERGER
MINNESOTA

April 17, 1985

Sharon Hughes
American Healthcare Institute
1919 Pennsylvania Avenue, N.W.
Suite 703
Washington, D.C. 20006

Dear Sharon:

Enclosed please find a receipt from March 10 - 12, 1985, incurred by Senator Durenberger for the Marco Beach Hotel in the amount of $173.40. There was a meal expense on March 12, 1985 in the amount of $7.45 plus other expenses totaling $10.00. Please make the check payable to Senator David Durenberger in the amount of $190.85.

Further correspondence can be addressed to:

Heidi Shaw
Office of Senator Durenberger
SR 154
Washington, D.C. 20510

Thank you.

Sincerely,

Heidi Shaw

Heidi Shaw
Bookkeeper

Enclosure

DATE PAID 4.22.85
AMOUNT 190.85
CHECK # 1150
CODE

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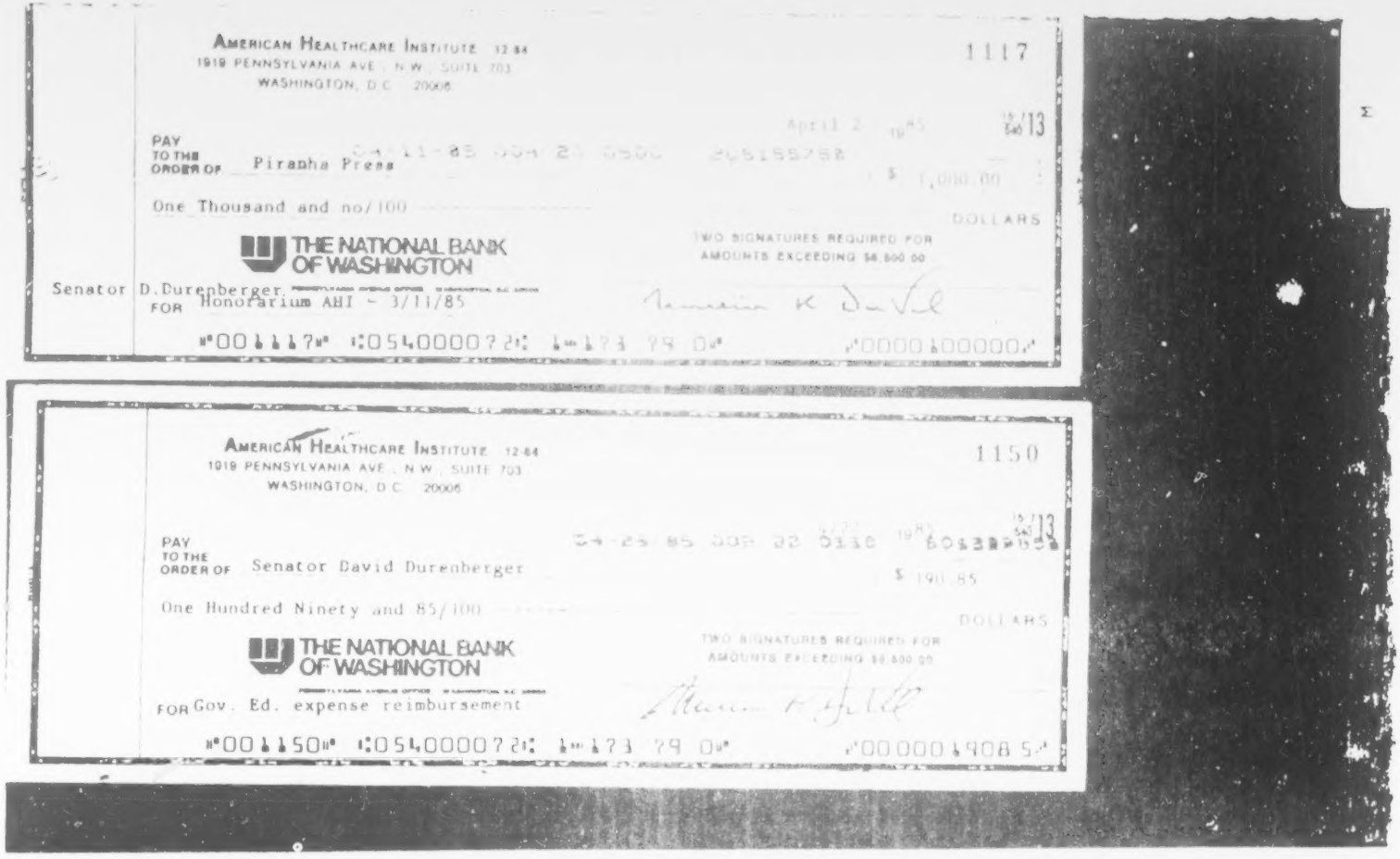

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Senator D.Durenberger
FOR Honorarium ABI - 3/11/85

Senator David K Durenberger

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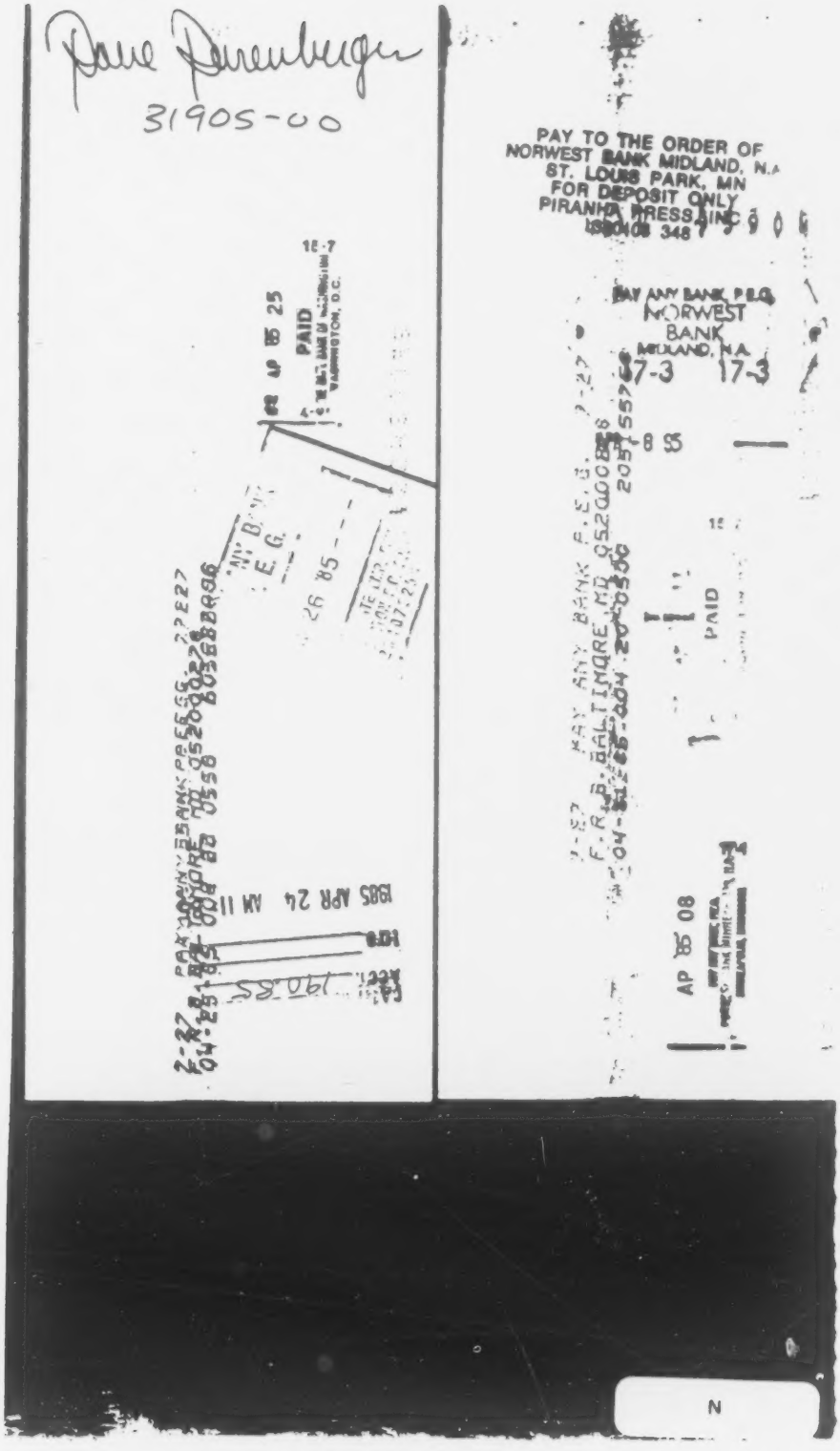
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Thank you for choosing Marriott's Marco Beach Resort on your trip to Florida. We trust your stay was enjoyable, and hope to see you again soon. At your convenience we would certainly appreciate your comments on our "Will You Let Me Know" form. We appreciate your business and continued patronage.

610 DURENBERGER/DAVID/S 150.00 03/12/88 [illegible]

ROOM: DDB | NAME: SENATOR DAVID DURENB | RATE: [illegible] | DEPART: [illegible] | TIME: [illegible]

TYPE: 1B KUUM 3/5 | FIRM OR GROUP: | PLAN: | ARRIVE: [illegible] | TIME: GROUP

WASHINGTON DC | SC ALL TO ACCT [illegible]

ROOM CLERK: 20510 | ADDRESS: | PAYMENT:

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03/10	RM.TX	610, 1	7.50		
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03/11	RM.TX	610, 1	7.50		
03/11	SERVICE		4.20		
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Signature X _____

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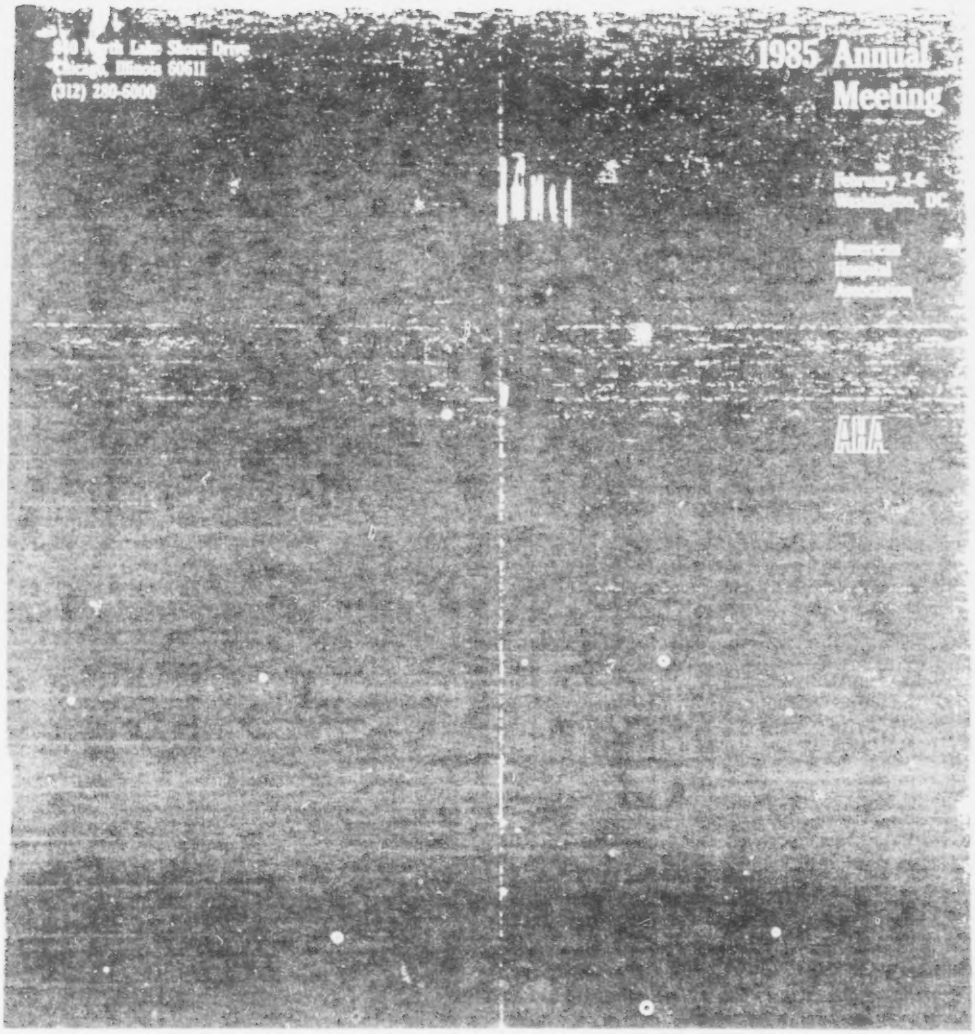
400 South Collier Blvd.
Marco Island, Florida 33937-5503


1985 Annual
Meeting
AIAA

Officers of the Association

Jack A. Skarupa
Chairman
Board of Trustees

Scott S. Parker
Chairman-Elect
Board of Trustees

Thomas R. Matherlee
Speaker
House of Delegates

J. Alexander McMahon
President

Sunday, February 3

8 00 a m -5 00 p m — Concourse Level
Registration

8 00 a m -5 00 p m — Mayflower Hotel Promenade Area
Registration

1 30 p m -3 00 p m — Jefferson Room
Executives of Allied Hospital Associations Meeting

3 00 p m -3 45 p m — Lincoln West Room
Political Action Committee Allied Associations Staff Liaison Meeting

3 00 p m -4 00 p m — Monroe West Room
Elected Officers of Allied Hospital Associations Meeting

4 30 p m -6 00 p m — International Ballroom Center
Opening Session House of Delegates

Investiture of Jack A. Skarupa
as Chairman of Board of Trustees
American Hospital Association

Inaugural Address

6 00 p m -7 30 p m — Terrace Level Reception Area
Reception Honoring Jack A. Skarupa

Monday, February 4

7 30 a m -4 00 p m — Concourse Level Lobby
Registration

7 15 a m -8 30 a m — Thoroughbred Room
Auxilians' Breakfast

7 00 a m -8 30 a m — Lincoln Monroe West Room
Section for Small or Rural Hospitals Breakfast Meeting

Address
Ensuring Equity in a Changing Health Care System

Hon. Thomas J. Tauke (R-IA)
Member
Committee on Energy and Commerce
U S House of Representatives

8 30 a m -3 00 p m — International Ballroom
Annual Symposium of Federal Relations

9 30 a m -2 30 p m — Terrace Level Lobby
Spouses' Tour: Americana

12 00 Noon-1 45 p m — International Ballroom Center
Membership Luncheon

2 00 p m -4 00 p m — State Room
Committee on Nominations

3 00 p m - open — (Rooms Posted)
State Hospital Association Caucuses

6 00 p m -7 30 p m — International Ballroom Center
Membership Reception

Monday, February 4

Annual Symposium on Federal Relations

7 30 a m -4 00 p m — Concourse Level Lobby

Registration

8 30 a m -8 45 a m — International Ballroom East

Welcome

Presiding
Jack W. Owen
Executive Vice-President
American Hospital Association

Greetings

J. Alexander McMahon
President
American Hospital Association

8 45 a m -9 30 a m

Discussion of Congressional Visits and Key Health Issues

Medicare Prospective Pricing
Proposed Federal Health Budget
Peer Review Organizations
Medical Malpractice Legislation

9 30 a m -10 15 a m

Address
Competition and Professionalism: A Key to Cost Control

Hon. Dan Quayle (R-IN)
Member
Committee on Labor and Human Resources
U S Senate

10 15 a m -11 00* a m

Address
Committee Outlook on Health Legislation

Hon. James R. Jones (D-OK)
Member
Committee on Ways and Means
U S House of Representatives

11 00 a m -12 00 noon

Keynote Address
Federal Health Policy: Where Do We Go From Here?

Hon. Henry A. Waxman (D-CA)
Chairman
Subcommittee on Health and the Environment
Committee on Energy and Commerce
U S House of Representatives

12 00 noon-1 45 p m

Luncheon

Address
Reagan and Beyond—The Race to The End of the Century

John Chancellor
NBC Correspondent

2 00 p m -2 30 p m

Address
ProPAC's Recommendations to Congress

Stuart Altman, Ph.D.
Chairman
Prospective Payment Assessment Commission (ProPAC)

2 30 p m -3 15 p m

Address
99th Congress: Medical Malpractice and Other Priorities

Hon. Ron Wyden (D-OR)
Member
Committee on Energy and Commerce
U S House of Representatives

*PAC of AHA Report by O Ray Hurst President Texas Hospital Association

Tuesday, February 5

7:30 a.m.-9:00 a.m. Jefferson Room

Section for Metropolitan Hospitals
Breakfast Forum

Address
Issues in the Financing of Health Care

Sheila Burke
Deputy Chief of Staff
Office of the Majority Leader
U.S. Senate

9:00 a.m.-10:30 a.m. International Ballroom East

Hearing Committee Meeting

9:00 a.m.-5:00 p.m.

State Delegation Visits to Capitol Hill

10:00 a.m.-2:00 p.m. Terrace Level Lobby

Spouses' Tour: Washington by Design

12:00 noon-2:00 p.m. Monroe Room

Board of Trustees Luncheon

Address
Options in Tax Reform

Hon. Russell B. Long (D-LA)
Ranking Minority Member
Committee on Finance
U.S. Senate

Wednesday, February 6

7:30 a.m.-8:45 a.m. Jefferson East Room

Orientation for New Members House of Delegates

9:00 a.m.-Adjournment International Ballroom Center

House of Delegates Meeting

Greetings

Joseph F. Boyle, M.D.
President
American Medical Association

Recipients, AHA Honorary Membership

Hon. Robert Dole (R-KS)
Majority Leader
U.S. Senate

Hon. Dave Durenberger (I/R-MN)
Chairman, Health Subcommittee
Committee on Finance
U.S. Senate

E

Honorarium for speakers at 1986 Annual Meeting to be forwarded to Mike LeSparre for distribution:

Sen. John Heinz $2,000
United States Senate
277 Senate Russell Office Bldg.
Washington, DC 20510
~~11189~~ 25213 A11189

213484 Rep. William H. Gray III $2,000
US House of Representatives
204 Cannon House Office Bldg.
Washington, DC 20515

Rep. Thomas P. O'Neill, Jr. $5,000 ($3,000 donated to a charity)
Speaker of the House of Representatives
US Congress
H-204, The Capitol
Washington, DC 20510

Rep. Fortney H. Stark $2,000
US House of Representatives
213487 1125 Longworth House Office Bldg.
Washington, DC 20515

Rep. Henry A. Waxman $2,000
US House of Representatives
213489 2418 Rayburn House Office Bldg.
Washington, DC 20515

Sen. David F. Durenberger $2,000
375 Senate Russell Office Bldg.
Washington, DC 20510

Sen. Ernest F. Hollings $2,000
119 Senate Russell Office Bldg.
Washington, DC 20510

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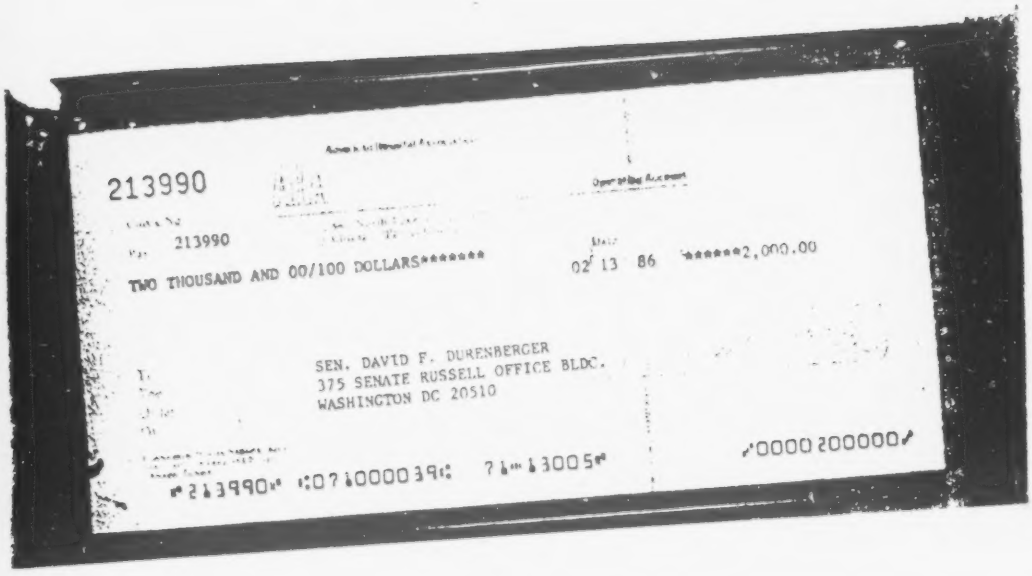

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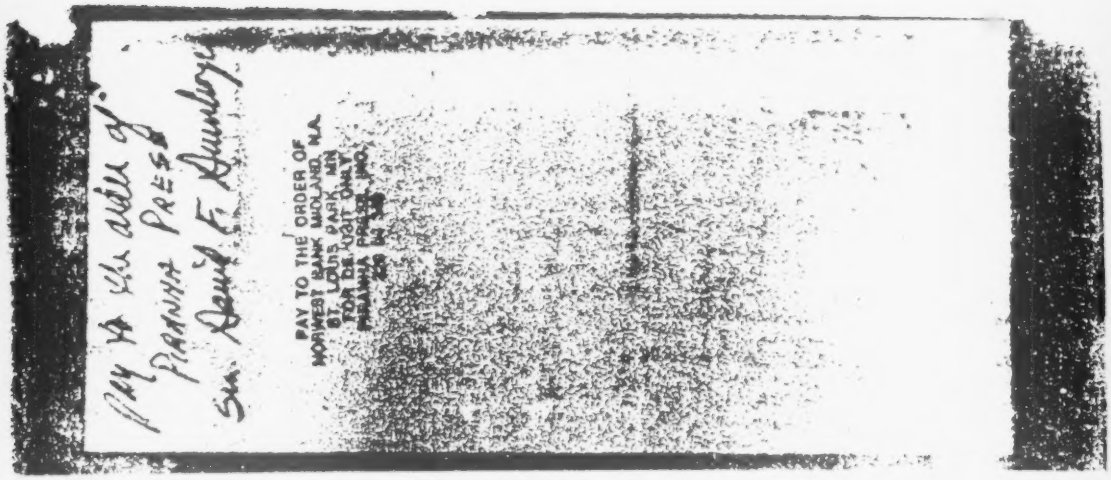
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PRE-APPOINTMENT INFORMATION

EVENT DATE: 1/24

TODAY'S DATE 1/21

CONTACT: Pat O'Donnell

TELEPHONE: 337-1400

APPOINTMENT WITH: DD STAFF:

FOR: Mike Farrell

TITLE:

COMPANY:

ISSUE: 8:00 - 9:15 pm
Capitol Hill Club -

NUMBER OF PEOPLE: 60-75 minutes

ADDITIONAL NAMES: 15 people
Harford, Aetna, Travelers; a few others
B-fast discussion
NS speeches

NOTES: (1) Superfund Conf ← what DD wears
(2) Taxes
(3) Tort reform issues

$1500

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COUNSEL
HEARING
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WASHINGTON, D. C. 20003

WILLIAM T. KENDALL
CHAIRMAN

BARBARA C. ANDRUKITIS
PRESIDENT

(202) 546-2600

March 19, 1986

Ms. Jodi Mathison
Office of Senator Durenberger
United States Senate
Washington, D.C. 20510

Dear Jodi:

This will confirm the invitation from the American International Automobile Dealers Association which I spoke to Kay Weinstock about. The Association's Chairman is Donald Graves of California. The meetings of the group will take place on May 18, 19, and 20, 1986 at the J. W. Marriott Hotel in Washington and kick off with a dinner speech by Henry Kissinger on Sunday evening.

↑ 15 May 20th - Am ~~cutting~~ out date on 3/24/86 phone call

Mr. Graves is inviting ~~Senator~~ Durenberger to the meeting on Tuesday morning, April 20th. He is planning to put together a small panel of ~~distinguish~~ legislators to discuss issues before the Finance Committee.

Sincerely,

Bill Kendall
William T. Kendall

— time uncertain

4/18/86 no calls again - still time uncertain

SPECIAL
COUNSEL
HEARING
EX. 106

A

SCHEDULING INFORMATION

5/20/86
EVENT DATE

3/19/86
Date of Request

Group Name Am Int'l Automobile Dealers Assoc.

Address

Contact Bill Kendall

Phone #'s 202-546-2600

Key People

Moderator

TOM NEMET
(Chair of PAC)

LOCATION:

Place J.W. Marriott

Room Grand Ballroom

Phone # 393-2000

Directions Elevator B-Level Lobby Sq.

Group Size 50-100

Topic: import. of auto dealers in the process - 1986 elections; its meaning to Auto dealers ? importance of PACs

Honorarium N/A (amount)

Expenses N/A

ATTENDEES

5/14 copy of scheduling sheet sent to AP -

LISTS

Membership List

Received?

Computer? 4 marpareL

REMARKS:

time 9:00 will have DD back for A G E Bd Mtg—

Bill Frenzel or Mitchell for a talk

~~Kemp Hart, Eds. Asst.~~

[illegible] for discussion.

DD can be [illegible]

Breakfast - [illegible] lunch spea[illegible]

REMARKS

Control of the Senate

Rep State vs Dem House trade legislation

AMERICAN INTERNATIONAL AUTOMOTIVE CONGRESS
May 18–20, 1986

J.W. Marriott Hotel—Washington, D.C.

Sponsored by American International
Automobile Dealers Association

PROGRAM

Events take place in the Grand Ballroom unless otherwise noted.

SUNDAY, MAY 18

2:00 PM Congress registration opens (Grand Ballroom Foyer)

6:00 PM Reception honoring Sports Illustrated Dealers of Distinction
AIADA Imported Automobile Industry Display opens

7:00 PM Awards Banquet and Presentation of 1986 Dealers of Distinction Awards

Keynote Speaker: The Honorable Henry A. Kissinger, former Secretary of State

MONDAY, May 19

7:30 AM Continental Breakfast (Capitol Ballroom Foyer)

8:30 AM Congress Convenes
Welcoming Remarks, Donald H. Graves, Chairman of the Board, "The Issue is Survival"

8:50 AM Briefing by
Thomas Hale Boggs, Jr., Patton Boggs and Blow, Government Affairs Counsel to AIADA
Donald H. Graves, Chairman of the Board
Robert McElwaine, President
Kathleen Varley, Vice President, Public Affairs

9:15 AM Seminar: "The Coming Decade: Overcapacity or Overprice?" Top industry executives discuss the coming crunch.
Andrew R. McGill, Editor, Automotive News.
Marvin T. Runyon, President & CEO, Nissan Motor Manufacturing Corp. USA.
Robert W. Crandall, Senior Fellow in Economics at The Brookings Institution.
J. David Power III, President, J.D. Power & Associates.

10:00 AM Speaker: Peter Schutz, President, Porsche AG

10:30 AM Seminar: "There's No Such Thing as Free Trade" A look at trade policy from another viewpoint.
Sen. John C. Danforth (R., Mo.) Chairman of the Subcommittee on International Trade and Chairman of the Senate Commerce Committee
Rep. Richard A. Gephardt (D., Mo.) Member of the Ways and Means Committee and the Trade Subcommittee.
Moderator: Thomas Hale Boggs, Jr.

11:30 AM Reception (Capital Ballroom & Foyers)

12:30 PM Luncheon. Keynote Speaker: Senate Majority Leader Robert Dole

9 to 5:30 Buses to Capitol Hill visits with Senators and Congressmen

6:30 PM Congressional Reception (Capitol Ballroom & Foyers)

7:30 PM Congressional Dinner with speaker Art Buchwald

TUESDAY, MAY 20

7:45 AM Continental Breakfast (Capitol Ballroom Foyer)

8:45 AM Congress resumes
Seminar: The 1986 Elections: Its Meaning to the Imported Automobile Dealer
Rep. Bill Frenzel (R., Minn.) Member of the Ways and Means Committee.
Rep. Tony Coelho (D., Calif.) Chairman of the Democratic Congressional Campaign Committee
Sen. David Durenberger (R., Minn.) member of National Republican Senatorial Committee
Sen. George Mitchell (D., Maine) Chairman of the Democratic Senatorial Campaign Committee.
Moderators: Thomas Nemet and Edward G. Connelly, AIADA Past Chairmen

10:00 AM Seminar: "Open Markets and Closed Minds" A discussion of the problems and solutions to international trade imbalances.
Rep. Philip M. Crane (R., Ill.) Ranking Minority Member of the Ways and Means Committee.
Bruce Smart, Undersecretary for International Trade in the Department of Commerce
Moderator: Dr. Bart Fisher, Patton Boggs & Blow, Trade Counsel to AIADA

11:00 AM Jack F. Kemp (R., NY) known for the Kemp-Roth tax cut bill and international monetary reform proposal he is ranking Minority Member of the Appropriations Committee for Foreign Operations and a member of the Budget Task Force.

11:30 AM Manufacturers reception (Capitol Ballroom & Foyer)

12:15 PM Luncheon.
Remarks by Senator Bill Bradley (D., N.J.)
Keynote Speaker: United States Trade Representative Clayton Yeutter

2:00 PM Adjournment

AIADA wishes to thank the following companies sponsoring functions during the ninth American-International Automotive Congress:

SPORTS ILLUSTRATED sponsoring Sunday evening's Reception and Dinner for Dealers of Distinction

TOYOTA MOTOR CREDIT CORPORATION sponsoring Monday morning's Continental Breakfast

SECURITY PACIFIC CREDIT CORP. and TRW CREDENTIALS SERVICE cosponsoring Monday's Luncheon

TOYOTA MOTOR SALES USA, SUBARU DISTRIBUTOR CORP. and RYAN INSURANCE GROUP cosponsoring Monday evening's Congressional Dinner Wine

THE GENERAL GROUP OF COMPANIES sponsoring Monday evening's Congressional Reception and Tuesday morning's Continental Breakfast

IMPORT MANUFACTURERS sponsoring Tuesday's Manufacturers' Reception

NISSAN MOTOR ACCEPTANCE CORP. sponsoring Tuesday's Luncheon

E

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50 E STREET, SOUTHEAST
WASHINGTON, D.C. 20003

WILLIAM T. KENDALL,
CHAIRMAN

BARBARA C. ANDRUKITIS
PRESIDENT

(202) 546-2800

June 2, 1986

Mr. Donald H. Graves, President
Harbor Nissan
1030 West Pacific Coast Highway
Harbor City, California 90710

Dear Don:

Regarding payment to the two speakers at the AIADA Congress, Senator Durenberger and Congressman Frenzel, I have the following information:

1) A $2,000 check for the Durenberger speech should be made payable to his publisher (with a reference to the date of the Durenberger speech) as follows:

Pirahna Press
Attn: Gary Diamond
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

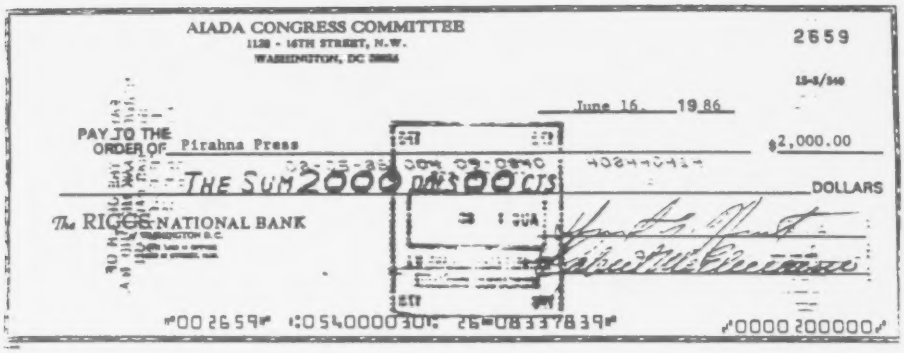
2) The Frenzel check can be made out directly to the Congressman and sent to his Capitol office.

I trust your trip to Europe was exciting.

Sincerely,

William T. Kendall

F



AIADA CONGRESS COMMITTEE
1120 - 16TH STREET, N.W.
WASHINGTON, DC 20036

2659

June 16, 1986

PAY TO THE ORDER OF Pirahna Press $2,000.00

THE SUM 2000 DOLLARS 00 CTS DOLLARS

The RIGGS NATIONAL BANK
WASHINGTON D.C.

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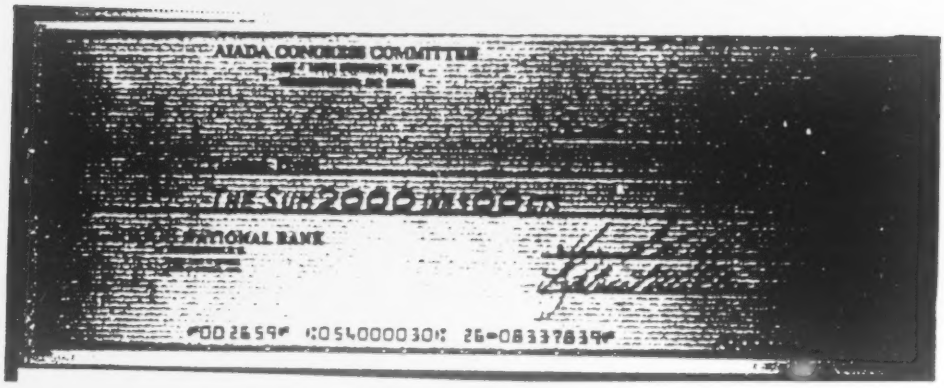
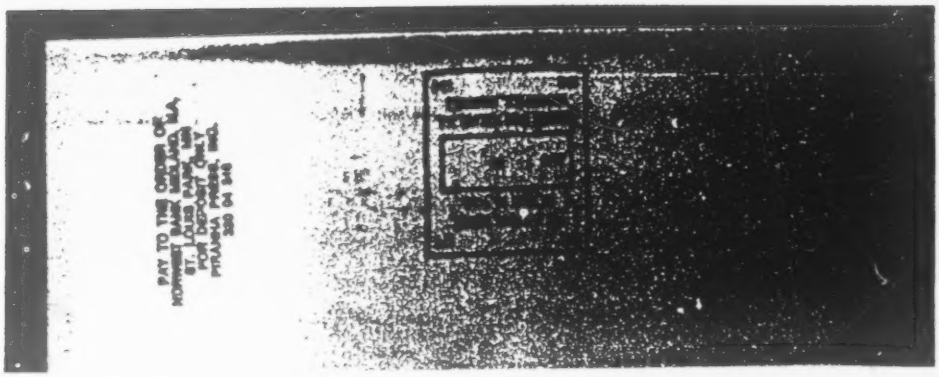

AIADA CONGRESS COMMITTEE
NATIONAL BANK


PAY TO THE ORDER OF
MONTEREY BAY AQUARIUM
886 CAN
PTA/MPA PYREX
SIG

DATE; June 1, 1989

MEMO TO; Dave Gillam

FROM; Kathleen Varley

SUBJECT; Honorarium checks

Would you arrange to have the following checks prepared for Automotive Congress speakers. The checks should be mailed with thank you letters. Therefore, please return checks to me and I will mail them with appropriate letters.

Make check payable to Dave Durenberger in the amount of $2,000. His social security # is 471-36-4210. Check will be delivered by messenger (with letter) to Jodi Mathison.

Make a second check payable to Bill Frenzel in the amount of $2,000. His Social Security # is 474-28-4118. Check will be delivered by messenger (with letter) to Pat Eveland.

There will be an additional request for a check for Max Baucus, but Bob Mas to get information from Tom Nemet on the amount. I will do a follow-up on this one.

Thanks.

cc: Bob McElwaine ✓

Kathleen

J

American
International
Automobile
Dealers
Association

1128 16th Street N W
Washington, D C 20036
Telephone (202) 659-2561

June 5, 1989

The Honorable Dave Durenberger
United States Senate
154 Russell Senate Office Building
Washington, DC 20510-2301

Dear Senator Durenberger:

It was great having you as a speaker on May 23 at the J. W. Marriott hotel during our Automotive Congress meeting. Your candid remarks were indeed enlightening for our import dealers.

On behalf of the members and officers of the American International Automobile Dealers Association, our sincere appreciation for your contribution to the success of our meeting.

It was a pleasure to have you with us and I hope that you will be able to join us again at one of our future meetings.

With kindest regards.

Sincerely,

Robert M. McElwaine
President

K

American
International
Automobile
Dealers
Association

1128 16th Street, N.W.
Washington, D.C. 20036
Telephone (202) 659-2561

June 9, 1989

Ms. Jodi Mathison
Office of Senator
David Durenberger
154 Russell Senate Office Building
Washington, DC 20510-2301

Dear Jodi:

Enclosed is an honorarium check for Senator Durenberger for his talk before the American International Automotive Congress on May 23.

Thank you for your assistance in making the arrangements for Senator Durenberger to speak before our group.

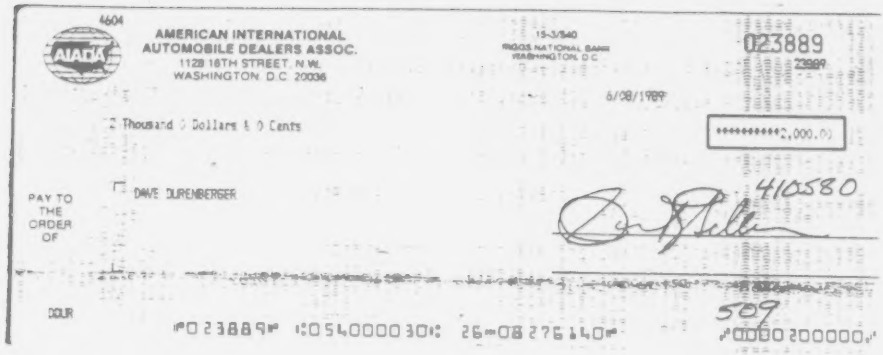
With best wishes.

Sincerely,

Kathleen Varley

Kathleen Varley
Vice President, Public Affairs

enc.



4604

AMERICAN INTERNATIONAL
AUTOMOBILE DEALERS ASSOC.
1128 16TH STREET, N.W.
WASHINGTON, D.C. 20036

15-3/540
RIGGS NATIONAL BANK
WASHINGTON, D.C.

023889
23889

6/08/1989

Two Thousand & 0 Dollars & 0 Cents

**********2,000.00

PAY TO THE ORDER OF

DAVE DURENBERGER

410580

509

DOLLARS

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CIVIC SERVICE INCORPORATED
SUITE 870
WASHINGTON SQUARE
1050 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036
202/785-2070

ROY PFAUTCH
PRESIDENT

TELEX: ITT 4993605 CIVICDC
FACSIMILE: 202/785-1102

January 14, 1986

Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

I really need your help on this one!

As you know, we represent the American Medical Association, and one of the services we provide is a program called PARTICIPATION '86. This is the AMA's effort to keep building delegates as they did in the 1984 presidential elections and to encourage physicians and their families to get more involved in all levels of the political process.

Would you consider speaking to the AMA Leadership Conference on Friday, February 21 at 5:00pm at the Chicago Marriott? Your remarks need not exceed 15 minutes, and if you could share with the 150 doctors and their spouses your perspective on the 1986 election year, the Republican's chances of keeping Senate majority, and the importance of getting involved and making your voice heard in the political process, I would be forever grateful.

We will take care of your air and ground transportation, naturally, and provide a $1,000 honorarium.

I know you'll do what you can to help ensure that we make this a big hit!

Wishing you a safe, happy, and blessed 1986!!!

Sincerely,

Roy Pfautch

SPECIAL
COUNSEL
HEARING
EX. 107

A

ST. LOUIS OFFICE: SUITE 2618 ONE MERCANTILE CENTER
ST. LOUIS, MISSOURI 63101 314/436-6185

1125

participation 86

January 28, 1986

The Honorable David F. Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

We are pleased that you have agreed to join us in Chicago on February 21, at 5:30 P.M. CST for the AMERICAN MEDICAL ASSOCIATION leadership conference and to address our PARTICIPATION '86 Seminar.

PARTICIPATION '86 is specifically structured to build on the highly successful and innovative pilot program PARTICIPATION '84. That program was responsible for a nationwide involvement by doctors, their spouses and families in the campaign process of the various candidates and the eventual nominees of both parties. Over 60 delegates and alternates were at the two nominating conventions. This in only four years where less than a handful of doctors were involved in 1980. The program has the endorsement of both national party chairs and is conducted by our firm Civic Service, Inc. It was conceived by Dr. James H. Sammons, Executive Vice President, American Medical Association.

As I indicated in my letter of invitation we will provide your air and ground transportation, please have your appropriate staff person arrange for your flights and get the information to us as soon as possible. We will then arrange for a limousine to meet your flight and I will meet you at the front entrance of the Chicago Marriott.

Again the date is Friday, February 21, 1986, 5:30 - 6:30 p.m., at the Chicago Marriott Hotel.

Sincerely,

Paul

Paul F. Sheehan

REPLY TO: 1050 Connecticut Avenue, N.W.
Suite 870
Washington, D.C. 20036
(202) 785-2070

2/86

SENT IN TOTAL 1500 - LABEL LIST SUBMITTED BY AMA. MEDICAL LEADER LIS

participation 86

Dear Medical Leader:

PARTICIPATION '86 is moving along, building on the strong momentum it gained during the 1984 presidential election. The great success of this program can be attributed directly to those of you who have become more involved in the political party of your choice, thereby increasing the voice of medicine in government.

As you may know, the AMA established PARTICIPATION '86 to encourage members, their spouses, and family to be spokespersons for the medical community by being active in the political process at the state, local and national levels.

In building for 1986 and the 1988 presidential election, PARTICIPATION '86 invites you to a symposium on the current political climate and the benefits of political involvement.

Senator Dale Bumpers (D-Arkansas) and Senator Dave Durenberger (R-Minnesota), two outstanding and well-known government leaders, will be our featured speakers on Friday, February 21, 1986, from 5:30 P.M. to 6:30 P.M. in the Indiana and Iowa Room of the Chicago Marriott. A question and answer period will follow the remarks made by these knowledgeable and dynamic elected officials. Dr. James H. Sammons will preside.

Together we can build a stronger voice for medicine and increase our influence in the political arena. We look forward to seeing you on February 21 so that we may unite in our quest to ensure that the views of the medical community are well represented at every level of American Government.

Sincerely,

Carol Laxalt
Republican Coordinator

Paul F. Sheehan
Democratic Coordinator

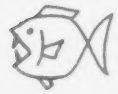
P.S. -- We hope you will stop by the AMPAC booth to meet the PARTICIPATION '86 Staff and let us answer your questions.

C

5 AMA • 1101 Vermont Avenue, Northwest • Washington, D.C. 20005

Paul -
For your files
MWS

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Mr. Michael Schick
Civic Service Incorporated
Suite 570, Washington Square
1050 Connecticut Avenue NW
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: FEBRUARY 11, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we must consent to his appearance and agree to the fees and expenses for any such appearance. Under our arrangement, you will be contacted by the law firm which represents Senator Durenberger for purposes of clarifying this arrangement and the fees to be paid.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.
Kitty Gamble
Jodi Mathison

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

D

PIRANHA

PRESS

Gary L. Diamond
Publisher

Paul
For Your Files
MWS

February 17, 1986

Mr. Michael Schick
Civic Service Incorporated
Suite 870, Washington Square
1050 Connecticut Avenue NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Schick:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Medical Association on February 21, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

E

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

F

APPEARANCE SCHEDULE

Date	Place	Amount
February 21, 1986	Chicago, IL	$1,000

6941 $ 100.00

2/15 1986

Space Planners Round Table

	DOLLARS	CENTS
BAL FOR'D		
DEPOSIT/ CREDIT	✓	
TOTAL		
THIS PAYMENT	100	—
OTHER DEDUCTIONS		
BAL FOR'D		

6942 $ 2,000.00

2/21 1986

Piranha Press

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OTHER DEDUCTIONS		
BAL FOR'D		

6943 $ 2,000

2/21 1986

Dale Bumpers

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TOTAL		
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BAL FOR'D		

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Clayton, Missouri 63105

80-468

MEMO honorarium

by [signature]

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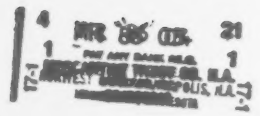

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UNITED- STATE DEPT	WASHINGTON DC

From / To	Carrier	Class	Transaction Amount
WASHINGTON DC			
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To			Amexco Use Only
To			07400614 072002 LJ 076291

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CIVIC SERVICE INCORPORATED
SUITE 870
WASHINGTON SQUARE
1050 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036
202/785-2070

ROY BEALTCH
PRESIDENT

February 24, 1986

TELEX: ITT 4993608 CIVICDC
FACSIMILE: 202/785-1102

The Honorable David F. Durenberger
375 Russell Senate Office Building
Washington, D. C. 20510

Dear David:

As you know, I have been in the practice of writing, via longhand, my notes of appreciation to friends like yourself. However, I have received so many questions of late as to just what I was trying to convey in my cribbed style, that I am now resorting to the machine albeit with my own ten hard at work so pardon the typos and erasures.

Thank you, thank you, thank you for coming to us in Chicago last week. I know this was a chore; but, you were absolute dynamite and as an elected official, knowing how to judge crowd response, you know you wowed them!!

It has been some time since I have heard you on the platform ...I do not mean to imply any lack of talent heretofore... the contary...but boy have you become a real power on the podium. Moreover, your remarks were so on target and exactly what we needed. I know the interest among physicians and their spouses will be greatly increased due to your encouragement and inspiration.

I tried to reach Ed Schnuck today who is Treasurer of the St. Louis Roundtable; but, he is on vacation until mid-April. I am going to write Bill Danforth who is the group's Chairman concerning the speaking schedule. Once I know their timetable I can then turn to some health groups and will be in touch with your office hopefully within the next two weeks.

Again, many, many thanks!

Sincerely,

L

LOUIS OFFICE: SUITE 2812 ONE MERCANTILE CENTER
ST. LOUIS, MISSOURI 63101 314/436-4185

participation 86

February 26, 1986

The Honorable David F. Durenberger
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

Thank you very much for taking time out of your busy schedule to go to Chicago last week to speak to the AMA Leadership Conference.

Your speech was excellent and our audience was very impressed with you. We are, as a result, looking forward to many of the physicians and their spouses becoming more active in our political party system.

It was a pleasure to work with your staff and to have the opportunity to meet you. I hope we will be able to work together again sometime in the future.

Again, many thanks for all of your assistance.

Sincerely,

Paul F. Sheehan

Paul F. Sheehan

REPLY TO: 1050 Connecticut Avenue, N.W.
Suite 870
Washington, D.C. 20036
(202) 785-2070

PART '86

Part '86 Del.	8.25	
Part '86 Staff Luncheon	61.60	
Part '86 Staff Dinner	76.99	
Part '86 Leader-ship Conference	99.75) 153.85)	
Part '86 Sheehan Expenses	251.78	
Part '86 Parking Feb. & March	540.00) 540.00)	
Part '86 Michael Schick	130.05	
Part '86 Exp	184.04	
Part '86 Sheehan Expenses	172.49	
Part '86 Expense Cameron Woods	286.15	
Part '86 Misc.	20.00	
Part '86 Misc.	20.00	
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Part '86 Del.	13.00	
Part '86 Sup.	15.00	
Part '86 See Laxalt	141.25	
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Part '86 Staff	56.15	
Part '86 Telephone	56.46	
Part '86 Off. Sup.	9.50	
Part '86 Lead. Conf. Sheehan/ R. Pfautch	922.00) 330.57)	
Part '86 Miller Exp.	50.00	
Part '86 Exp. Michael Schick	24.35	
Part '86 Supp.	40.60	
Total	9,248.91	

4,750.00

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10,643.89

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11,193.89

4,498.91

+ 427.35

9,248.91

427.35

9,676.26

967.63

10,643.89

PRE-APPOINTMENT INFORMATION

EVENT DATE: June 16

TODAY'S DATE 2/21/85

CONTACT: [redacted]

TELEPHONE: [redacted]

APPOINTMENT WITH: DD STAFF:

FOR: AMA annual meeting

TITLE: AMA *Auxilary Meeting - KEYNOTE

COMPANY: SPEAKER (inviting DD)

ISSUE: June 16 5:00 pm

Drake Hotel Chicago, Ill.

NUMBER OF PEOPLE: 500-700 people

ADDITIONAL NAMES:

please call

Maggie Kilgarriff

NOTES: * AMA auxilary — basically, or originally, a spouses' group

A

SPECIAL COUNSEL HEARING EX. 108

Accepted for June 16
To: Mike Mahoney

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4470

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

March 15, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of Billie Brady, President of the American Medical Association Auxiliary, I would like you to know how please we are that you have accepted the verbal invitation extended by Doctor John Zapp (Director, AMA Washington office) to keynote our Annual Convention. The convention will be held June 16-19, 1985 at the Drake Hotel in Chicago.

The opening meeting of the House of Delegates will be called to order at 5:00 p.m. (and will adjourn at 7:00 p.m.) on Sunday, June 16 in the Grand Ballroom. The audience will be composed of delegates, alternates, members and guests from every state. Expected attendance will be 700 members.

We would like you to take 30 minutes to cover the topic "Health Care in America". In the audience will be both physicians and spouses (predominantly wives) who are involved in many varied health legislation and community related activities at the local, state and national levels. The AMA Auxiliary has a membership of 80,000 members.

[redacted] A hotel reservation will be arranged for the night of June 16.

Your presentation will be taped; however, this and other details will be discussed with your staff at a later date.

For your information I am enclosing a brochure about the auxiliary and a copy of the Convention program. Your presentation will clearly be one of the highlights of the convention.

Very sincerely,

Hazel J. Lewis

Hazel J. Lewis

HJL/mk
Enclosure

cc: Billie Brady (Mrs. Wayne C.), President
Mary Kay McPhee (Mrs. William R.), President-elect
John S. Zapp, D.D.S., Director, AMA Office

B

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4478

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

March 15, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of Billie Brady, President of the American Medical Association Auxiliary, I would like you to know how please we are that you have accepted the verbal invitation extended by Doctor John Zapp (Director, AMA Washington office) to keynote our Annual Convention. The convention will be held June 16-19, 1985 at the Drake Hotel in Chicago.

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We will be please to cover First Class travel expenses for you as well as offer a honorarium of $2,000.00. A hotel reservation will be arranged for the night of June 16.

Your presentation will be taped; however, this and other details will be discussed with your staff at a later date.

For your information I am enclosing a brochure about the auxiliary and a copy of the Convention program. Your presentation will clearly be one of the highlights of the convention.

Very sincerely,

Hazel J. Lewis

Hazel J. Lewis

HJL/mk
Enclosure

cc: Billie Brady (Mrs. Wayne C.), President
Mary Kay McPhee (Mrs. William R.), President-elect
John S. Zapp, D.D.S., Director, AMA Office

To: John S. Zapp, D.D.S.
From: Hazel J. Lewis
Date: 5-29-85
cc: 4 pgs

C

United States Senate

MEMORANDUM

21 March, 1985

Final assignments for 99th Congress:

Chairman, Select Com. on Intelligence

Member, Com. on Finance
Chmn., Subcom. on Health
Ranking, Subcom. on Energy and Ag. Tax
Member, Subcom. on Social Sec. & Income Maintenance

Member, Com. on Governmental Affairs
Chairman, Subcom. on Intergovern Relat.
Ranking, Subcom. on Oversight of Govt. Management
Member, Subcom. on Post off. & Civil Se

Member, Com. on Environment & Public Works
Chairman, Subcom. on Toxic Substances and Environ. Oversight
Member, Subcom. on Environ. Pollution
Member, Subcom. on Water Resources

D

PIRANHA

PRESS
Gary L. Diamond
Publisher

RECEIVED
MAY 17 1985
A.M.A. AUXILIARY

May 15, 1985

Ms. Hazel J. Lewis
Executive Director
American Medical Assn. Auxiliary, Inc.
535 North Dearborn Street
Chicago, IL 60610

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Lewis:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Annual Convention of American Medical Association Auxiliary on June 16, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

E

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

SENATOR DAVID DURENBERGER

APPEARANCE SCHEDULE

Date	Place	Amount
June 16, 1985	Chicago, IL	$3,000

CHECK PAYABLE TO:

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Invoice given to Ann for payment
5/28/85

5/29/85

G

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4470

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

May 28, 1985

Mr. Gary Diamond, President
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

As requested in your letter of May 15, 1985, enclosed is our check in the amount of $3,000 which represents payment for Senator Durenberger's appearance before the Annual Convention of the American Medical Association Auxiliary on June 16, 1985.

Very sincerely,

Hazel J. Lewis

HJL/mk
Enclosure

cc: Michael Mahoney

H

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.
535 N. DEARBORN ST.
CHICAGO, IL 60610

CONTINENTAL BANK

14639
2-3
710

May 28 19 85

PAY The sum of 3000 dol's 00 cts DOLLARS $ 3,000.00

TO THE ORDER OF
Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Executive Director

⑈014639⑈ ⑆071000039⑆ 78-58655⑈

AMERICAN MEDICAL ASSOC.
AUXILIARY, INC.
CHICAGO, IL

DETACH AND RETAIN THIS STATEMENT
THE ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW
IF NOT CORRECT PLEASE NOTIFY US PROMPTLY. NO RECEIPT DESIRED

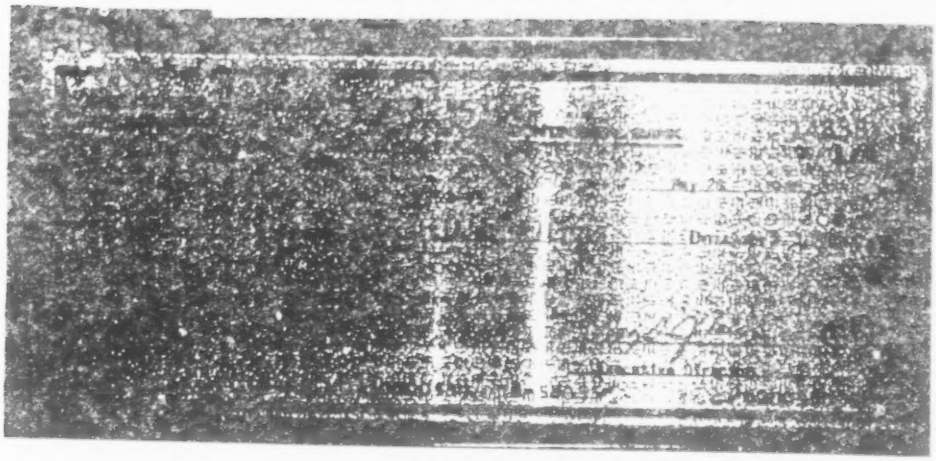
Check No. 14639

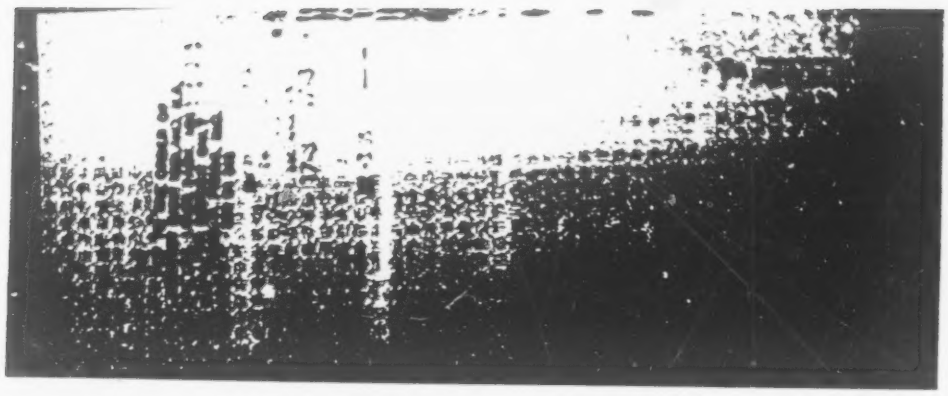
DATE	DESCRIPTION	AMOUNT	DISTRIBUTIONS	
			ACCT. NO.	AMOUNT
5/28/85	Annual Convention 1985 Convention-Speaker's Fee Senator David Durenberger	3,000.00	23	3,000.00

EMPLOYEE

PERIOD ENDING	TOTAL EARNINGS	DEDUCTIONS								TOTAL DEDUCTIONS	NET PAY
		SOCIAL SECURITY TAX	WITHHOLDING U.S. INC. TAX	STATE INC. TAX	INSURANCE	PENSION					

V-5





AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4170

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

May 28, 1985

Michael Mahoney
4150 Multifood Tower
Minneapolis, Minnesota 55402

Dear Mike:

It was nice talking to you again over the phone pertaining to the letter received from Piranha Press dated May 15, 1985 regarding Senator Durenberger's appearance before the AMA Auxiliary on June 16.

This letter will confirm the following agreement:

The AMA Auxiliary will,

1. make all travel arrangements and accommodations for Senator Durenberger (arrangements will be confirmed through his office and tickets will be delivered no later than three days before the scheduled departure);

2. pay $3,000 on June 1, 1985;

3. promote his book in the registration area (Piranha Press will supply two books, one promotional sign and order forms);

4. receive 100% of all sums advanced in the event the Senator is unable to fulfill the commitment.

We expect to firm up Senator Durenberger's arrangements this week with Anne Kelly. My secretary, Marianne Kulawiak will be in touch.

If there are any questions on the above, please do not hesitate to contact me.

Very sincerely,

Hazel J. Lewis

HJL/mk

cc: Gary Diamond, President, Piranha Press
Anne Kelly
bcc Dolores Ruiz

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4470

[redacted]

MEMORANDUM

TO: Whalen M. Strobhar
Deputy Executive Vice President

Kirk B. Johnson
General Counsel

FROM: Hazel J. Lewis

DATE: May 29, 1985

SUBJECT: Senator David Durenberger

Wayne Bradley will be in touch with you pertaining to our concerns on this matter.

HJL/mk
Attachment

cc Lee Miller

M

5/31 Duncaberger — early evening — stay the night — leave early next morning

Book at Natal [illegible]

Ina Kelly get the tickets

John Merli Puerto Rico 202-224-9481
Chip

written a health book
(defense book)

Press - beforehand

Dinner

Okla Med Assn.

O

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 751-6000

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

June 8, 1984

The Honorable Newt Gingrich
1005 Longworth Building
Washington, D.C. 20515

Dear Representative Gingrich:

Enclosed you will find the official program of the 61st Annual Convention of the American Medical Association Auxiliary to be held June 17-20, at the Drake Hotel.

Ann Satcher, from Atlanta, Georgia, a member of the Health Projects Committee will be serving as your hostess. She will meet you in the lobby of the Drake Hotel on Saturday and escort you to your room. Then, she will call on you on Sunday to escort you to the meeting which begins at 5:00PM.

Arrangements have also been made for a limousine to pick you and your wife up at the airport at 6:25PM, Delta Flight #306 and to take you back to the airport on Monday, June 18 at 5:45AM. The limousine will depart from the Walton Street entrance of the Drake Hotel.

For your information, I am also enclosing a copy of the seating plans, see page 2.

Your presentation will be taped and made available for purchase to the participants.

Please do not hesitate to contact me, if there is any information I can provide.

Kind regards.

Very sincerely yours,

Hazel J. Lewis

Hazel J. Lewis

HJL:dar
cc: Mrs. Milton B. Satcher

Enclosures - program
seating plans

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4470

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

June 10, 1985

Honorable David Durenberger
154 Russell Senate Office Building
U.S. Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Enclosed you will find the official program of the American Medical Association Auxiliary 62nd Annual Session of the House of Delegates to be held June 16-19, 1985, as well as a copy of the seating plans.

Anne Pitchford (Mrs. W. Arnold) of El Paso, Texas, the legislation chairman, will be serving as your hostess. She is planning to meet you at the airport on Sunday, June 16 at 3:04 p.m., American flight #142, where she can be identified wearing a red carnation.

Arrangements have also been made for a limousine to take you back to the airport on the same day at 7:00 p.m. The limousine will depart from the Walton Street entrance of The Drake Hotel. When checking out of the hotel, please pay any personal expenses and sign the bill to the "AMA Auxiliary Master Account." Immediately following the meeting forward a list of your expenses to me at the above address.

Your presentation will be taped and made available for purchase to the participants.

If there is any information I can provide, please do not hesitate to contact me.

Kind regards.

Very sincerely,

Hazel J. Lewis

HJL/mk
Enclosures: Agenda
Program
Seating Plans (see the first page)

cc: Mrs. W. Arnold Pitchford

Q

AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4470

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

PCA - 537-5353

June 11, 1985

Glen Marzillo
Executive Limousine Service
184 Grove
Des Plaines, Illinois 60016

Dear Glen:

Listed below are the final arrangements for limousine service during the AMA Auxiliary's 1985 Annual Convention.

Thursday, June 13	Mrs. Wayne C. Brady Arriving on Eastern Airlines flight #212 at 8:45 a.m.
Sunday, June 16	Mesdames Brady, McPhee, Durham, Lewis Leave The Drake Hotel at 12:45 p.m. (take to Marriott Hotel) (Please remain in vicinity of the Marriott Hotel in case you are needed earlier than 3:00 p.m.) Return to The Drake Hotel at 3:00 p.m. (from the Marriott Hotel.)
Sunday, June 16	Senator David Durenberger Pick up Mrs. Pitchford at 2:00 p.m. at The Drake Hotel and pick up Senator Durenberger at O'Hare Airport - arriving on American Airlines flight #142 at 3:04 p.m. from Minneapolis.
Sunday, June 16	Pick up Senator Durenberger at The Drake Hotel at 7:00 p.m. for his departure from O'Hare Airport on American Airlines flight #826 at 7:59 p.m to Washington, D.C.

R

Sunday, June 16	Mark Russell
	Pick up Mrs. Strauss at 4:45 p.m. at The Drake Hotel and pick up Mark Russell at O'Hare Airport - arriving on American Airlines flight #525 at 5:47 p.m. from Washington, D.C.
Monday, June 17	Mark Russell
	Pick up Mark Russell at The Drake Hotel at 2:30 p.m. for his departure from O'Hare Airport on American Airlines at 4:05 p.m.
Monday, June 17	Florence Littauer
	Pick up Mrs. Strebel at 5:15 p.m. at The Drake Hotel and pick up Florence Littauer at O'Hare Airport - arriving on Continental Airlines flight #10 at 6:44 p.m.
Wednesday, June 19	Florence Littauer
	Pick up Florence Littauer at The Drake Hotel at 9:00 a.m. for her departure from O'Hare Airport on Continental Airlines flight #25 at 10:15 a.m.
Wednesday, June 19	The Drake to the Marriott Hotel
	4:15 p.m. departure - 2 runs
Friday, June 21	Dr. & Mrs. Wayne C. Brady
	Pick up Dr. & Mrs. Brady at The Drake Hotel at 3:00 p.m. for their departure from O'Hare Airport on Eastern Airlines flight #215 at 4:35 p.m.

ALL PASSENGERS ARE TO BE PICKED UP AND DROPPED OFF AT THE WALTON STREET ENTRANCE OF THE DRAKE HOTEL.

I would like to mention that Doctor Uwe Reinhardt will be speaking on Tuesday, June 18, however, at this time we do not know his arrival time or if he will need a limousine to pick him up at the airport.

I look forward to working with you. Should you require any further information, please do not hesitate to call my secretary Marianne Kulawiak at 787-2200, Parlor B of The Drake Hotel.

Very sincerely,

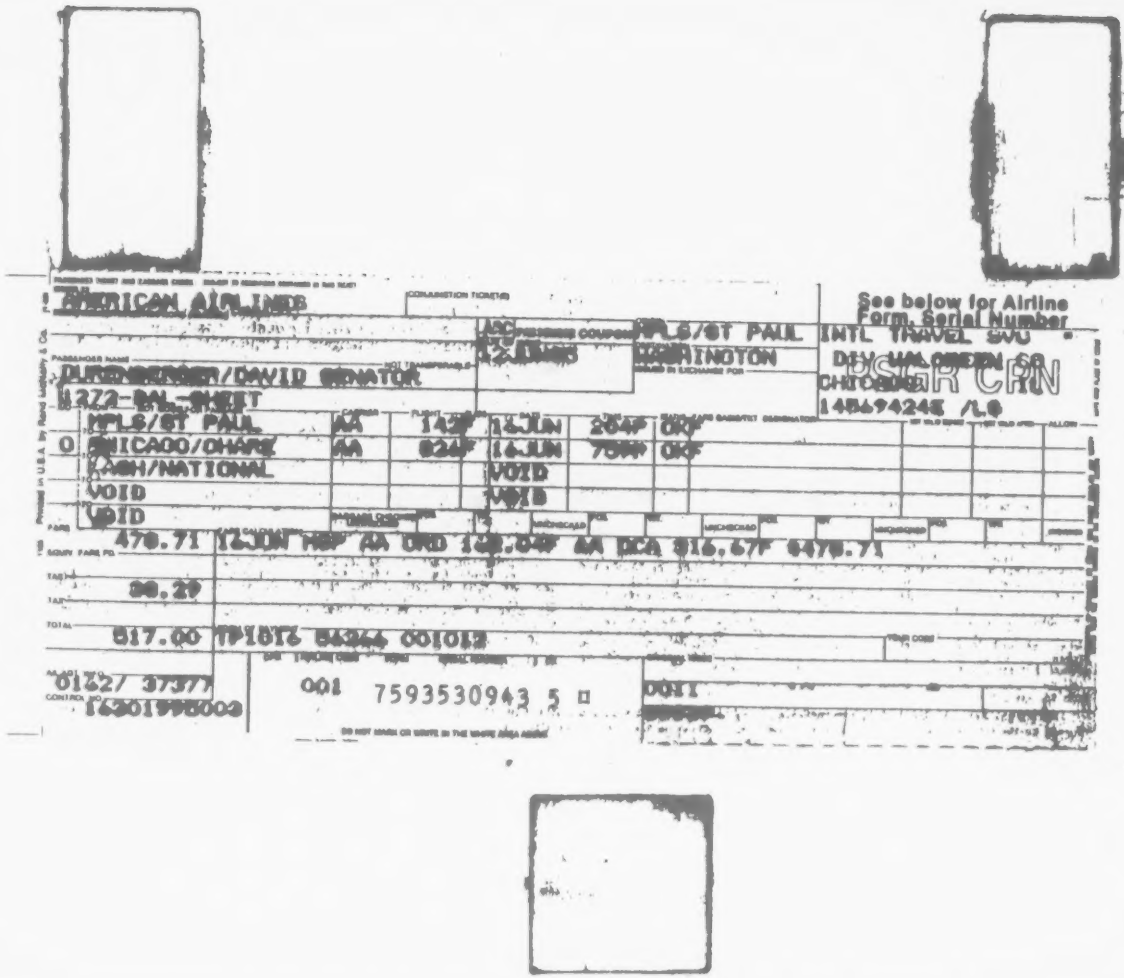
Hazel J. Lewis

Hazel J. Lewis

HJL/mk
cc: Mrs. Wayne C. Brady
Mrs. William R. McPhee
Mrs. Mylie E. Durham, Jr.

0726C

S



AMERICAN AIRLINES

See below for Airline Form Serial Number

DURENBERGER/DAVID SENATOR

1272-BAL-SHEET

	MPLS/ST PAUL	AA	142F	16JUN	254P	ORF
O	CHICAGO/OHARE	AA	824F	16JUN	758P	OKC
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	VOID			VOID		
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MPLS/ST PAUL INTL TRAVEL SVC

WASHINGTON

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AMERICAN MEDICAL ASSOCIATION AUXILIARY, INC.

535 NORTH DEARBORN STREET
CHICAGO, ILLINOIS 60610
(312) 645-4470

HAZEL J. LEWIS
EXECUTIVE DIRECTOR

July 1, 1985

Senator David Durenberger
U. S. Senator
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Board of Directors of the American Medical Association Auxiliary, I want to thank you for your participation in our annual convention held in Chicago last month.

Your keynote address was well received, and we received many fine comments on your presentation.

If you incurred any expenses in connection with your participation at our convention, please forward them to Hazel J. Lewis at the above address.

Enclosed for your use is an audiocassette of your keynote address.

It was a pleasure having you with us, and we are deeply appreciative of the significant contribution you made to the meeting.

Very sincerely,

Billie Brady

Billie Brady (Mrs. Wayne C.)
1984-85 President

BB:eo

Enclosure (1)

The Hon. David Durenberger
United States Senate
(R - Minnesota)

Topic "Health Care in America"

AMA Pd $2,000.00
Travel 1st class +
aide?

Pic on shelf

V

TO: Mahaney/Tamara contact: Jerry Christianson
612-884-7665
FROM: DD/JODI

American Podiatric Medical Association

@2K - Senator: Doug both agreed to this because we are planning a two day visit to Chicago

February 21, 1986

agreed to 3/5/86
telecopied 3/5/86

Air travel service
293-1113
(Ask for Petra)

will provide trans. from Senator to Marriott & to airport

The Honorable David Durenberger
U. S. Senate
SR 154
Washington, D.C. 20510

Downtown Marriott
(in the loop)
address 540 N. Michigan Ave
phone 312-836-0100

Dear Senator Durenberger:

Region 5 of the American Podiatric Medical Association will hold its annual meeting in Chicago, April 3-6, 1986. Representing our membership from several Midwestern states (IA, IL, IN, MI, MN, MO, and WI), the meeting will be held at the Downtown Marriott Hotel, where 1,500 podiatrists will gather for both scientific and business purposes.

The theme of this year's conclave, "Meeting the Competitive Challenge", promises to be both timely and provocative. It is the purpose of this letter to cordially invite you to keynote the conference at a general session on either Friday or Saturday, April 4 or 5, at or about 11:00 AM.

Should your schedule permit you to accept our invitation, I want you to know that any expenses you incur will be borne by the Region 5 planning committee. Also, an honorarium ($2,000) would be awarded for your participation.

I am hopeful you will be able to join us in Chicago later this spring. Meanwhile, please do not hesitate to inquire with any questions you might have.

SPECIAL COUNSEL HEARING EX. 109
A

20/25 Remarks
20/25 Q's A
they will provide an agenda of conference

Yours truly,

John R. Carson

— Carson will arrive @ O'Hare @ 9:00 -

10/10 15 → Will [illegible] meet w/ Headstrom & Midwest Region

JRC/vt

20 Chevy Chase Circle, NW • Washington, DC 20015-2979 • 202-537-4900

Senate 4-1-40

EXHIBIT E

MAR 1 8 1986

PIRANHA

PRESS

Gary L. Diamond
Publisher

March 14, 1986

Mr. Jerry Christianson
American Podiatric Medical Association
9643 Lyndale Avenue South
Bloomington, MN 55420

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Christianson:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Podiatric Medical Association on April 5, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

CK07321
3-18-86
-$2,000-

B-

4504 EXCELSIOR BLVD · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

5400-0001-0210

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

C

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 5, 1986	11:00 a.m.	Chicago, IL	$2,000

D

March 18, 1986

Gary Diamond
Publisher
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

Dear Mr. Diamond:

With reference to your letter of March 14 to Dr. Jerry Christianson, Bloomington, MN, I am enclosing the $2,000 as requested. We include look forward to Senator Durenberger's presentation to the Midwest Podiatry Conference on April 5 at the Downtown Marriott Hotel, Chicago.

Best regards!

Yours truly,

John R. Carson

cc: Dr. Jerry Christianson
Jodi Mathison

AMERICAN PODIATRIC MEDICAL ASSOCIATION
20 CHEVY CHASE CIRCLE, N.W.
WASHINGTON, D.C. 20015-2979

FIRST AMERICAN BANK, N.A.
WASHINGTON, D.C.

CHECK NO.	DATE	AMOUNT
07321	3/18/86	$2,000.00

PAY TWO THOUSAND AND 00/100 DOLLARS**********

TO THE ORDER OF
PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS, MN 55416

AUTHORIZED SIGNATURE

:054000043: 3 073 963# #0000200000#

F

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348

THE FIRST NATIONAL
BANK OF CHICAGO
PAY ANY BANK P.E.G.

MR 86 20

MR '86' 21

PAY ANY BANK, P.E.G.
to AMERICAN BK. NOTE
WASHINGTON, D.C.

G

American Express Travel Related Services Company, Inc

FOR HELP WITH ANY PROBLEM OR QUESTION ABOUT YOUR ACCOUNT, CALL TOLL-FREE 800-528-2122

09094

Account No. 3782-944691-03025 Cardmember Name JOHN R CARSON Page 07 of 37

663097REPUBLIC AIRLINES D 098
TKT# 0327630853603
663097UNITED AIRLINES TKT#0167630853724 098
663097UNITED AIRLINES TKT#0167630853726 098
700086AIRLINE REFUND CK #8994762529 - TWA
TKT#0157630850008
DATE OF ABOVE 03/27
700086AIRLINE REFUND CK #8994762424 - US AIR
TKT#0377630848301
DATE OF ABOVE 03/27
TOTAL FOR CARD 302 JOHN R CARSON 500271 38399

PAGE TOTAL 90100 38399

Orville 5/86 58500-Durenberger
15800-Ornstein
15800-Wolansky
4/86 → 23549-Smith
14850 Boggs.

159 17 04 09 09094

Closing Date 04/07/86

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Please see reverse side for information regarding certain types of charges

Cardmember Acct No	Transaction Date	Ticket Number
3782-944691-03025	03/26/86	0327630853603 2

Passenger Name	Ticketing Airline
DURENBERGER/D	REPUBLIC AIRLINES INC

Issuer Name	Issuer Address
AIR TRAVEL SERVICE	WASHINGTON DC

From / To	Carrier	Class	Transaction Amount
MINNEAPOLIS MN			
To O HARE FIELD IL	RC	F	585.00
To WASHINGTON DC	AA	F	
To			
To			

Amexco Use Only
309430293l2
003700
097158

AIRLINE TRANSACTION

PASSENGER TICKET

S/E # 7992700252

[redacted]

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H

Cardmember Acct. No.	Transaction Date	Ticket Number
3782-944691-03025	03/26/86	0327630853603 2

Passenger Name	Ticketing Airline
DURENBERGER/D	REPUBLIC AIRLINES INC
Issuer Name	**Issuer Address**
AIR TRAVEL SERVICE	WASHINGTON DC

From / To	Carrier	Class	Transaction Amount
From MINNEAPOLIS MN			
To O HARE FIELD IL	RC	F	585.00
To WASHINGTON DC	AA	F	
To			Amexco Use Only
To			309430293 12
			003700
			097158

AIRLINE TRANSACTION
CO 23002-3800 (REV 6-80)
PTD IN USA 10/85

PASSENGER TICKET

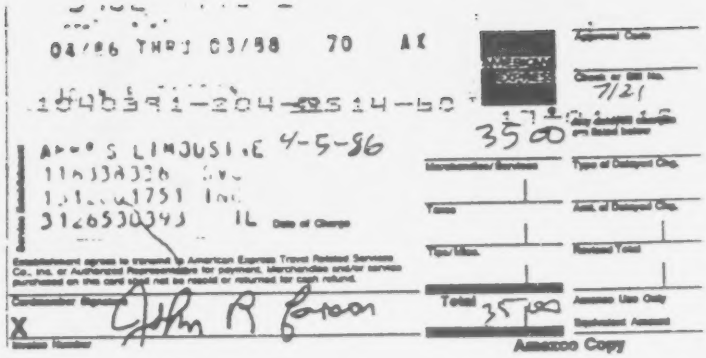
S/E # 7992700252

A82944691043020000058500 0A

Dear Cardmember:

This new Airline Charge record replaces the hand-written form used in the past.

The information on this form was transmitted to us electronically by the ticketing airline. It contains more detailed information, is more legible, and will result in greater accuracy. We hope you will find it more useful for your record keeping.


04/86 THRU 03/88 70 AE

1045391-204-52514-50

AMERICAN LIMOUSINE 4-5-86

Date of Charge

Establishment agrees to transmit to American Express Travel Related Services Co., Inc. or Authorized Representative for payment, Merchandise and/or services purchased on this card shall not be resold or returned for cash refund.

Cardmember Signature

X

Total 35 00

7/21

35 00

Amexco Copy

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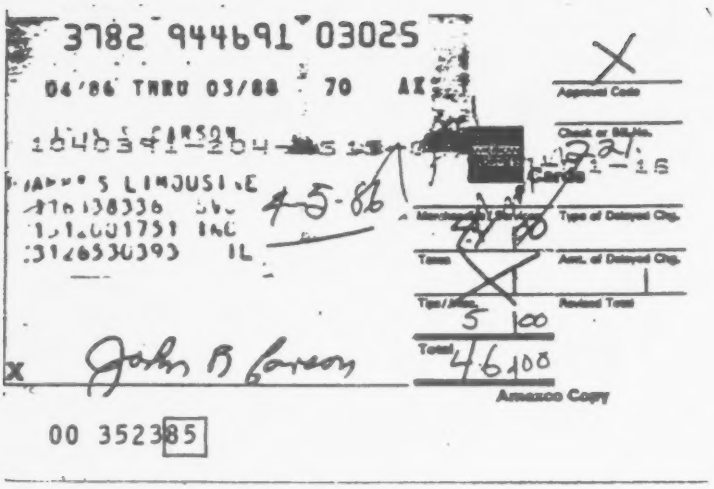
3782 944691 03025

04/86 THRU 03/88 70 AX

Approval Code

Check or Bill No.

Clerk

Type of Delayed Chg.

Amt. of Delayed Chg.

Rental Total

Total

Amazon Copy

00 352385

EXHIBIT I

See p. 4

EXPAND YOUR PRACTICE HORIZONS

MIDWEST PODIATRY CONFERENCE

April 3-6, 1986 Chicago, Illinois Marriott Hotel

FINAL PROGRAM

M

1986 Midwest Podiatry Conference
Executive Council – Officers and Delegates

Steven Frydman, DPM
Milwaukee, WI
President

Gary L. Adsit, DPM
Marion, IN
Vice President

Terry K. Lichty, DPM
Waterloo, IA
Secretary

J.K. Winckelbach, DPM
Indianapolis, IN
Treasurer

Delegates from the Midwest States

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Milwaukee, WI

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Illinois Podiatric
Medical Association

Shirley Williams
Administrative Assistant

Conference Office

Midwest Podiatry Conference
505 North Lake Shore Drive Suite 5506
Chicago, IL 60611
(312) 923 - 1168

Hours: 9 am to 5 pm (central time) Monday through Friday

N

Welcome to the 1986 Midwest Podiatry Conference

April 4, 1986

Dear Colleague:

Welcome to one of America's most prominent podiatric scientific programs. This is the 36th year of the grand tradition which has become known as the Midwest Podiatry Conference.

This program is sure to "Expand Your Practice Horizons" by keeping you up to date with advances in the techniques and procedures used in our profession for the benefit of our patients.

Our physicians' and assistants' programs are both very strong thanks to the work of our Program Co-Chairmen. On behalf of the leadership of the Midwest Podiatry Conference, I compliment Dr. John D. McCrea and Dr. Arlen Hinz for their fine work in attracting so many distinguished presenters to our sessions.

The Executive Council of the Midwest Podiatry Conference's Board of Directors also devotes many hours during the year to assure the success of our annual Conference. They have endeavored to make this educational experience a complete one which will meet our needs in the daily practice of podiatry.

My thanks also go to our fine partners in the commercial exhibits who bring another important dimension to the whole meeting and its purposes. Plan on devoting enough time to visit all of the exhibitors to acquaint yourself with their services and products.

Please take a few minutes to complete the participants' observation form which is included with your packet. These critiques are very useful in developing our course content for future years.

Immerse yourself in the learning which will go on around you during the next several days. Above all, make your plans now to attend our Conference next year here at the Chicago Marriott Hotel between April 2 and 5, 1987.

Sincerely yours,

Steven Frydman

Steven Frydman, DPM
President

APMA Keynote Address
U.S. Senator Dave Durenberger
Minnesota

The American Podiatric Medical Association and the Midwest Podiatry Conference are honored to have United States Senator Dave Durenberger as the keynote speaker at the Saturday, April 5, 11 a.m. general session.

Senator Durenberger is a member of the powerful Senate Finance Committee which writes tax laws and is responsible for most government health programs, including social security.

The Senator is Chairman of the Health Subcommittee of the Finance Committee. The 51 year old Senator is a member of the Republican majority in the U.S. Senate.

The Senator is the sponsor of S. 1960, a bill entitled the Medical Offer and Recovery Act which is being proposed as a federal alternative liability system for malpractice.

U.S. Senator Dave Durenberger

What others have said about Senator Durenberger...

Washington Post writer Stephen Rosenfeld said that Senator Durenberger is "among the best-informed and most independent-minded players in the Washington policy game."

The American Hospital Association says that the Senator "has focused the attention of Congress on the critical challenges facing health care delivery, with dedication to formulating fair and equitable health care policy."

A full career background...

Senator Durenberger is an attorney whose career includes the private practice of law, the chief of staff position to Minnesota's governor, and post of counsel and corporate secretary for a specialty chemicals company.

In addition, he had served on more than 15 major national, state or regional commissions or organizations prior to his election to the Senate in 1978. He was re-elected in 1982.

Leadership in the Senate...

His committee assignments include service on the Subcommittee on Social Security and Income Maintenance Programs which focuses on efforts to strengthen social security, and on the Subcommittee on Energy and Agricultural Taxation. Senator Durenberger chairs the Subcommittee on Intergovernmental Relations, the key federalism panel in the Senate.

P

1986 Midwest Doctors' Faculty & Topics

ARENSON, Donald DPM
Addison, IL
Topic: Total Contact Casts for the Insensitive Foot
April 5, 2:30 pm (Track 2)

ARMINIO, Gary DPM
Burke, VA
Associate, American College of Foot Surgeons
Associate Editor, Journal of Foot Surgery
Topic: Diagnostic Imaging in Podiatric Medicine
April 4, 2:45 pm

BARON, Robert DPM
Chicago, IL
Assistant professor, Scholl College of Podiatric Medicine
Chairman, Department of Radiology, SCPM
Topic: The Radiographic Evaluation of the Arthritides
April 5, 4:30 pm (Track 1)

BRANDES, Barry DPM
Chicago, IL
Topic: Lower Extremity Skin Grafting
April 6, 9 am

CARTON, Charles DPM
Milwaukee, WI
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: Update on the Treatment of Surgical Wound Infections
April 5, 8 am (Track 1)

COMPARETTO, John DPM
Audubon, IA
Assistant Professor, College of Podiatric Medicine & Surgery, University of Osteopathic Medicine & Health Sciences
Associate Member, American College of Foot Surgeons
Topic: The Arcuate Wedge Osteotomy, the Composite Nature of Bone and the Use of Impulse in Healing
April 4, 8 am

DICKERY, Gary DPM
Seattle, WA
Diplomate, American Board of Podiatric Surgery and American Board of Podiatric Orthopedics
Fellow, American College of Foot Surgeons
Topic: Medial Column Fusion and Subtalar Joint Arthroeresis Combination for Flexible Flatfoot
April 5, 4:30 pm (Track 2)

1986 Midwest Doctors' Faculty & Topics

FRANKEL, Jared DPM
Elmhurst, IL
Topic: Hohmann Osteotomy Bunionectomy for Correction of Juvenile HAV; Assessment and Evaluation by Use of Electrodynagram
April 5, 9 am (Track 1)

FURNESS, Ian DPM
Fond du Lac, WI
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: Management of Open Fractures of the Foot and Ankle
April 4, 4 pm

GALINSKI, Adolph DPM
Chicago, IL
Professor, Scholl College of Podiatric Medicine
Chairman, Department of Surgical Sciences, SCPM
Diplomate, American Board of Podiatric Surgery
Topic: Emergency Treatment of Fractures
April 5, 8 am (Track 2)

GOLDSTEIN, Kenneth DPM
Niagara Falls, NY
Adjunct instructor, New York, Pennsylvania and Scholl Colleges of Podiatric Medicine
Diplomate, American Board of Podiatric Surgery and American Board of Podiatric Orthopedics
Topic: Medial Calcaneal Nerve Entrapment with Nerve Conduction Evaluation
April 4, 2 pm

HALINSKI, Tony DPM
St. Louis, MO
Topic: Update on Laser Surgery
April 5, 5 pm (Track 1)

HETHERINGTON, Vincent DPM
Des Moines, IA
Associate Professor, College of Podiatric Medicine & Surgery, University of Osteopathic Medicine & Health Sciences
Topic: Biomaterials
April 4, 10:15 am

HUGAR, Donald DPM
Elmwood Park, IL
Adjunct Faculty, Scholl College of Podiatric Medicine
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: Integration of an Ambulatory Surgicenter with a Hospital Residency
April 5, 3 pm (Track 1)

R

1986 Midwest Doctors' Faculty & Topics

JONES, Charles DPM
Chicago, IL
Professor, Scholl College of Podiatric Medicine
Diplomate, American Board of Podiatric Surgery
Topic: Surgical Management of Malperforans in the Dystrophic Foot
April 5, 4 pm (Track 1)

KISSEL, Charles DPM
Warren, MI
Diplomate, American Board of Podiatric Surgery
Topic: Allogenic Bone Grafts for Heel and Metatarsal Osteotomies
April 5, 3 pm (Track 2)

KOMP, Thomas DPM
Beloit, WI
Associate Member, American College of Foot Surgeons
Topic: Update on Sport Shoes
April 4, 4:45 pm

LANDRY, Mark DPM
Kansas City, KS
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: The Evolution of the Human Foot
April 5, 9 am (Track 2)

LANTZ, Greg DPM
Waterloo, IA
Diplomate, American Board of Podiatric Surgery
Topic: The Modified Mitchell Bunionectomy
April 5, 2 pm (Track 1)

MERCADO, O A DPM
Oak Park, IL
Diplomate, American Board of Podiatric Surgery
Topic: Triple Arthrodesis in Children with Dystonia Musculorum Deformans
April 5, 8:30 am (Track 1)

MILLER, Tony DPM
Carmel, IN
Topic: Arthroeresis with Angled Peg Modification of Procedure -- an Extensive Seven Year Review
April 4, 9:30 am

NUZZO, James DPM
Des Plaines, IL
Adjunct faculty, Scholl College of Podiatric Medicine
Diplomate, American Board of Podiatric Surgeons
Fellow, American College of Foot Surgeons
Topic: Power Intramedullary Broaching for Joint Replacement Surgery
April 5, 2 pm (Track 2)

S

1986 Midwest Doctors' Faculty & Topics

PANACOS, Nikos DPM
Zion, IL
Fellow, American College of Foot Surgeons
Topic: Metatarsus Primus Varus Correction without Osteotomy in Association with Radical Bunionectomy
April 5, 2:30 pm (Track 1)

QUIGLEY, Mike
Chicago, IL
Orthotist/Prosthetist
Topic: Seattle Foot and Other Recent Developments in Prosthetics
April 6, 10 am

REINHERZ, Richard DPM
Diplomate, American Board of Podiatric Surgery
Kenosha, WI
Topic: Soft Tissue Pathology in the Rearfoot
April 5, 10:15 am (Track 2)

SAGE, Ronald DPM
Maywood, IL
Associate Professor, Scholl College of Podiatric Medicine
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: Tendon Transfer for the Correction of Postamputation Foot Deformity
April 5, 8:30 am (Track 2)

SCHMIDT, C. L. DPM
Evansville, IN
Topic: Orthotics and the Podiatric Resident
April 5, 5 pm (Track 2)

SHINGLEDECKER, Leon DPM
Des Moines, IA
Assistant Professor, College of Podiatric Medicine & Surgery, University of Osteopathic Medicine & Health Sciences
Topic: Current Concepts in the Treatment of Ulcers in the Diabetic and Vascularly Impaired Patient
April 4, 8:45 am

VANORE, John DPM
Chicago, IL
Visiting Lecturer, Scholl College of Podiatric Medicine
Diplomate, American Board of Podiatric Surgery
Topic: First Metatarsal Head Osteotomies and Internal Fixation
April 5, 9:30 am (Track 2)

T

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1986 Midwest Doctors' Faculty & Topics

WEIL, Lowell DPM
Chicago, IL
Adjunct Faculty, Scholl College of Podiatric Medicine
Diplomate, American Board of Podiatric Surgery
Diplomate, American Board of Podiatric Orthopedics
Fellow, American College of Foot Surgeons
Topic: Update on Collagen Injection Therapy
April 6, 11 am

WERTHEIMER, Stuart DPM
Farmington, MI
Adjunct Faculty, New York, Pennsylvania, Ohio and Scholl Colleges of Podiatric Medicine
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: Surgical Repair of the Unstable Ankle
April 5, 9:30 am (Track 1)

WITT, Charles DPM
Bourbonnais, IL
Topic: Uses and Abuses of Implants
April 5, 4 pm (Track 2)

ZYGMUNT, Ken DPM
Joliet, IL
Topic: A Review of the Z-Bunionectomy with AO Fixation
April 5, 10:15 am (Track 1)

Moderators

These podiatric physicians serve as moderators for the sessions indicated. Their assignment is to not only introduce the faculty presenters, but also to assure reasonable participation by the registrants through question and answer periods, as time allows.

FRIDAY, April 4, 1986 Morning: Dr. James Ringstrom
LaCrosse, WI

Afternoon: Dr. Robert Harmon
Madison, WI

SATURDAY, April 5, 1986

	TRACK 1	TRACK 2
Morning:	Dr. Ian Furness Fond du Lac, WI	Dr. Steven Schuck Cuba City, WI
Afternoon:	Dr. Robert Swanson Beaver Dam, WI	Dr. James Smith Oshkosh, WI

SUNDAY, April 6, 1986 Dr. James Kirk Racine, WI

1986 Midwest Assistants' Faculty & Topics

MORDEN, Theodore DPM
Milwaukee, WI
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: Diabetes and Arthritis Update
April 4, 10 am

PIETROCARLO, Tom DPM
Waukesha, WI
Diplomate, American Board of Podiatric Surgery
Fellow, American College of Foot Surgeons
Topic: Common Dance and Sports Injuries and Treatment
April 4, 3 pm

PRICE, Melvin DPM
Milwaukee, WI
Topic: X-Ray Techniques and Fundamentals – Common Injuries, Fractures, and Dislocations
April 4, 10:30 am

Topic: Physical Therapy Update
April 5, 2 pm

RANTA, Terry DPM
Hartford, WI
Topic: The New Patient – Points of Contact with the Podiatric Assistant
April 4, 8:30 am

STLUKA, Jean
Beloit, WI
Topic: The Assistant's Role in Podopediatrics
April 4, 4 pm

Topic: Update on Podiatric Reimbursement and Office Automation Survey
April 5, 2:30 pm

Assistants' Program Syllabus Available

Through the efforts of Dr. Arlen Hinz and the Assistants' Program faculty, a syllabus has been prepared containing an outline of each presentation made to the podiatric assistants at this 1986 Midwest Podiatry Conference.

Each registered podiatric assistant has been provided with a copy of this syllabus at the time of registration. Additional copies may be available.

V

1986 Midwest Assistants' Faculty & Topics

BALKANSKY, Alan DPM
Milwaukee, WI
Topic: Dressings, Padding and Strapping
April 5, 1:30 pm

BLESDALE, Tom
Pfizer Corporation
Topic: Laser Workshop for Assistants
April 5, 3 pm

BRANTZEG, ANN
Waukesha, WI
Topic: Ordering Supplies, Pre-Op Preparation of Patient & Office Operating Room
April 5, 8:30 am

BRETT, George DPM
Sheboygan, WI
Topic: Practical Biomechanics -- Orthotic Casting Techniques and Survey of Types of Orthotics
April 4, 2 pm

GIORDANO, James
IMEX Corporation
Topic: Vascular Analysis Workshop
April 4, 5 pm

HAENDEL, Charles DPM
Wauwatosa, WI
Topic: Vascular and Neuromuscular Problems -- Gait Patterns
April 4, 4:30 pm

HINZ, Darryl DPM
Menomonee Falls, WI
How to Make Your Office More Productive and Successful -- Efficient Time Management and Effective Intra-Office Relationships
April 5, 4 pm

HUTTER, Jack DPM
Milwaukee, WI
Topic: The Assistant's Role in Surgery and In-Office Emergencies -- Sterile Techniques and Injections and Drug Interactions
April 5, 10 am

KRZYZEWSKI, Patrick DPM
Milwaukee, WI
Topic: The History and Physical Examination: The Assistant's Role
April 4, 9 am

LUDWIG, Ted DPM
New Berlin, WI
Topic: Podiatric Anatomy as it Relates to Surgery and Biomechanics
April 4, 1:30 pm

W

1986 Midwest Podiatry Conference Commercial Exhibitors

Alphabetically ordered by Company name with Booth Number(s):

A-1 X-Ray Inc.
Geneva, IL 706

Acor Custom Footwear
Cleveland, OH 719

Advanced Diagnostics, Inc.
Wartburg, TN 710

AFP Imaging Corporation
Elmsford, NY 308

Air Techniques Inc.
Hicksville, NY 516

Allmed, Inc
Dedham, MA 416

Allied Orthotics Inc
Indianapolis, IN 602

American White Cross Labs., Inc.
New Rochelle, NY 615

APMA Insurance Division
Chicago, IL 102

Astra Pharmaceutical Products, Inc
Westboro, MA 716

Austin Medical Equipment
Chicago, IL 732

Beiersdorf, Inc.
Oak Park, MI 609

Bergmann Orthotic Laboratory 101, 103 &
Northfield, IL 105

Better Health Products
Bolingbrook, IL 730

Boyd Industries, Inc
Largo, FL 100

Brooks Shoe, Inc.
Rockford, MI 731

Bulex-Supco
Bohemia, NY 300

Burns Podiatric Laboratory Inc.
McCook, NE 608

C & M Pharmacal, Inc.
Hazel Park, MI 509

Chattanooga Corporation
Chattanooga, TN 724

Chicago Medical Equipment Company 400, 402, 404
Northbrook, IL 406 & 408

Classic Mold Shoe
New York, NY 712

Collagen Corporation
Palo Alto, CA 604 & 606

Colonial Hospital Supply Company
Chicago, IL 611

Colonnade Health Corp.
Northbrook, IL 517 & 518

Design Biomechanics Corp.
Downers Grove, IL 111

Dexta Corporation
Napa, CA 313 & 412

Doctors Only
Chicago, IL 605

Donaldson Medical Equipment
Dover, OH 613

Dow Corning Wright
Arlington, TN 704

DR Software, Inc.
Marietta, GA 310

Ellman Intl Mfg Inc
Hewlett Long Island, NY 301

Elmed Incorporated
Addison, IL 207

Formedic Communications Ltd
Somerset, NJ 200

Franklin X-Ray Corp
Barrington, IL 205

Fund for Podiatry Education & Research
Washington, DC 718

Gebauer Chemical Company
Cleveland, OH 110

Gill Podiatry Supply Co 202
Middleburg Heights, OH 204

Glenwood, Inc
Tenafly, NJ 302

Gordon Laboratories
Upper Darby, PA 104

H & W Orthopedic Arch Supports, Inc
Hudson, NY 107

H L Moore Medical Corp
New Britain, CT 501 & 503

Harish Pandya Medical X-ray Film/Supplies
Chicago, IL 309

HealthMate, Inc.
Northbrook, IL 714

Helmer Medical Software
Pontiac, IL 106

Herbert Laboratories
Irvine, CA 212

Hi-Tech Medical Lasers
Burbank, CA 726

Hoechst-Roussel Pharmaceuticals Inc.
Somerville, NJ 713

Imex Medical Systems, Inc
Golden, CO 209

Jan L Inc
Mt Holly, NJ 217

Jeds Medical Technology
Smithtown, NY 316

Jerry Miller ID Shoes
Whitman, MA 113

JLS Podiatric Laboratory, Inc
Fort Lauderdale, FL 417

Julius Nager Co.
Brooklyn, NY 502

X

Exhibitors continued

Langer Biomechanics Group, Inc 504, 506
Deer Park, NY 508 & 510

Levy & Rappel, Inc
New York, NY 401 & 403

LifeTec, Inc.
Des Plaines, IL 700

Management Planning, Inc.
Palatine, IL 722

Mayflower Podiatry Supply Co Inc
Jericho, NY 210

Mead Johnson Pharmaceutical Division
Evansville, IN 603

Med-Pro Corp
Port Washington, NY 109

Med-Tech Surgical Supply Corporation
Chicago, IL 505

Medical I D Systems, Inc
Grand Rapids, MI 203

Metro Imaging Inc.
Elmwood Park, IL 701

Micro-Aire Surgical Instruments Inc
San Fernando, CA 312

Midmark Corporation 610
Versailles, OH 612 & 617

Millers' Mutual Insurance Assn of Illinois
Alton, IL 112

MinXray, Inc
Evanston, IL 410

Moy Labs Inc
Stow, OH 307

National Medical
Elmhurst, IL 605

National Medical Supply, Inc
Oak Park, MI 729

North Star Podiatric Lab., Inc.
White Bear Lake, MN 607

Northwest Podiatric Laboratory, Inc
Blaine, WA 601

Orthofeet Inc
River Vale, NJ 317 & 318

OSI Labs, Inc.
Indianapolis, IN 619

P & K Orthotics Lab, Inc
Cedar Falls, IA 513

PDM 411 &
Salt Lake City, UT 413

Pedinol Pharmacal Inc
Farmingdale, NY 405

Pfizer Laser Systems
Doraville, GA 720

Podiatric Pathology Laboratories, Inc.
Baltimore, MD 511

Podiatry Arts Lab, Inc
Pekin, IL 114, 116 & 118

Podiatry Products Corp.
Valhalla, NY 721 & 723

Propath Inc.
Elk Grove Village, IL 311

Ray-Tech Co.
Chicago, IL 507

Retrieval Business Systems
Milan, IL 216

Schering Laboratories
Kenilworth, NJ 512

Schraut Orthotics, Inc
Spring Valley, NY 206

Shar Company, Inc
Philadelphia, PA 304

Smith Kline & French Laboratories
Chicago, IL 409

Smithers Bio-Medical System
Kent, OH 211

Stein's Foot Specialties
Union, NJ 303 & 305

Storz/Ergo Instruments
St Louis, MO 500

Stuart J Ruch, DPM Orthotic Lab
Pekin, IL 621

Surgical Supply Service
Philadelphia, PA 108

Sutter Biomedical Inc.
San Diego, CA 703

Systemic Support Systems/ InfraMed Surgical Lasers
Brookfield, WI 727

The Tetra Company
Niles, IL 306

Total Medical Concepts, Inc
Lincolnwood, IL 201

Troy Biologicals, Inc
Troy, MI 728

Tru-Mold Shoes, Inc
Buffalo, NY 213

United Industries, Inc
Winter Springs, FL 208

Whitehall Electro MedAcal Company, Inc
Hackensack, NJ 407

X-Cel X-Ray Corporation
Crystal Lake, IL 600

Xanar 709 &
Colorado Springs, CO 707

All refreshment breaks will be served in the 7th floor exhibit hall

Please allow ample time to visit all of the fine Commercial Exhibitors

Continuing Education That Counts...

Your attendance at this Midwest Podiatry Conference not only is an education, but it is an enriching experience as well.

The following states have approved the Midwest Podiatry Conference program for the number of continuing education credit hours as shown. Each state approves the program according to its own guidelines, therefore, the number of hours granted will vary among the states.

California	17.75 hours
Colorado	14.5
Florida	17.5
Illinois	14.5
Indiana	21
Iowa	15
Michigan	12
Minnesota	6
Missouri	14.5
Ohio	22
Wisconsin	16

Podiatric physicians at this meeting may pick up their own certificates of attendance no sooner than Saturday, April 5th at 3 p.m. at the Registration Desk on the 7th Floor. You will be required to sign and you may not send anyone to pick up your certificate.

Certificates can also be claimed on Sunday, April 6 during the hours between 8 am and 12:30 pm.

Authenticated lists of attendees will be sent by the Midwest Podiatry Conference to each state licensing agency which has approved this scientific program.

EXHIBIT F

REPORT

PURSUANT TO FEDERAL REGULATION OF LOBBYING ACT

IDENTIFICATION NUMBER _____

Is this an Amendment? ☐ YES ☐ NO

A. ORGANIZATION OR INDIVIDUAL FILING

1. Name, address, and nature of business.
American Podiatric Medical Assoc.
20 Chevy Chase Circle, NW
Washington, DC 20015

2. If this Report is for an Employee, list names of regular employees who will file Reports for this Quarter.
Dr. Norman Klonbars

B. EMPLOYER—State name, address, and nature of business. If there is no employer, write "None."

NONE

C. LEGISLATIVE INTERESTS AND PUBLICATIONS in connection therewith:

1. State approximately how long legislative interests are to continue. If receipts and expenditures in connection with legislative interests have terminated, please put "X" in the box at the left, so that this Office will no longer expect to receive Reports. ☐

2. State the general legislative interests of the person filing and set forth the specific legislative interests by reciting: (a) Short title of statutes and bills; (b) House and Senate numbers of bills, where known; (c) Committees of Congress, where known; (d) whether for or against such statutes and bills.

3. In the case of those publications which the person filing has caused to be issued or distributed, in connection with legislative interests set forth in answer to Item 2, state: (a) Name of publication; (b) frequency of publication; (c) name of publisher; (d) publication's usual place of business; (e) name of printer or publisher; (f) publication's usual price; (g) average circulation; (h) whether publication is solicited or paid for by persons filing) or names of those (if publications were received as gifts).

(Answer Items 1, 2, and 3 in the space below. Attach additional pages if more space is needed.)

1. -Indefinitely
2. -Medicare Quality Assurance Act (HR 4638)
-Medicaid Reform Act (HR 3128)
-Labor; HHS, Education Appropriations Measure
-Defense Authorization Act, 1987
-ERISA Reform (HR 1375)
3. -NONE

4. If this is a "Preliminary" Report (Registration) rather than a "Quarterly" Report, state below what the subject matter and amount of anticipated expenses will be; and if for an agent or employee, state also what the daily, monthly, or other rate of compensation is to be. If this is a "Quarterly" Report, disregard this Item "C 4" and fill out Items "C 1" to "C 3" on the back of this page. Do not attempt to combine a "Preliminary" Report (Registration) with a "Quarterly Report."

STATEMENT OF VERIFICATION

I declare under penalty of perjury that the information contained herein is true and correct.

Check ONE of the following boxes:

☐ I am reporting AS AN INDIVIDUAL.
☒ I am C.E.O. _____ of the above-named organization and I am authorized to make this verification on behalf of such organization.

Executed on July 9, 1986. (Signature) _____
(date) (Typed) _____
Executive Director

PAGE 1

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[illegible]

[illegible]

[illegible]

II. RECEIPTS (EXCLUDING CONTRIBUTIONS AND LOANS)

Fill in every block. If the answer to any numbered item is "None," write "NONE" in the space following the number.

Receipts (other than loans)		Loans Received—The term "receipts" includes a . . . loan . . . [illegible]
1. $ NONE	Dues and assessments	9. $ NONE — TOTAL now owed to others on account of loans
2. $ NONE	Gifts of money or anything of value	10. $ NONE — Repaid from others during this Quarter
3. $ NONE	Printed or duplicated matter received as a gift	11. $ NONE — Repaid to others during this Quarter
4. $ NONE	Receipts from sale of printed or duplicated matter	12. $ NONE — "Expense Money" and Reimbursements received this quarter.
5. $ NONE	Received for services (e. g., salary, fee, etc.)	*Contributors of $500 or More* (from Jan. 1 through this Quarter)
6. $ NONE	TOTAL for this Quarter (Add items "1" through "5")	13. Have there been such contributions? Please answer "yes" or "no": _____.
7. $ NONE	Received during previous Quarters of calendar year	14. In the case of each contributor whose contributions (including loans) during the "period" (from January 1 through the last day of this Quarter) total $500 or more
8. $ NONE	TOTAL from Jan. 1 through this Quarter (Add "6" and "7")	Attach hereto plain sheets of paper, approximately the size of this page, [illegible] under the headings "Amount" and "Name and Address of Contributor", and [illegible] number the lines [illegible] of the sheets in March 31, June 30, [illegible] 31, or December 31. Prepare such information in accordance with the following example:

Amount — Name and Address of Contributor — ("Period" from Jan. 1 through _____, 19__)

$1,000.00 — Adam Zinn, Lake Dr., 3 Bank, New York, N. Y. [illegible] Mr. Zinn is Vice-President, Bell Iron Works, Chicago, Ill.

$1,000.00 TOTAL

NOTE on ITEM "5."—(a) IN GENERAL. "The term 'expenditure' includes a payment, distribution, loan, advance, deposit, or gift of money or anything of value and includes a contract, promise, or agreement, whether or not legally enforceable, to make an expenditure".—[302 (b) of the Lobbying Act.

(b) IF THIS REPORT IS FOR AN AGENT OR EMPLOYEE. In the case of every employee, all expenditures will come under telephone and telegraph (Item "3 (f)") and travel, food, lodging, and entertainment (Item "3 (g)").

III. EXPENDITURES (INCLUDING LOANS) in connection with legislative lawsuits:

Fill in every block. If the answer to any numbered item is "None," write "NONE" in the space following the number.

Expenditures (other than loans)		Loans Made or Others—The term "expenditure" includes a . . . loan . . . [illegible]
1. $ NONE	Public relations and advertising services	10. $ NONE — TOTAL now owed to persons filing
2. $ 16,00.00	Wages, salaries, fees, commissions (other than Item "3")	13. $ NONE — Lent to others during this Quarter
3. $ NONE	Gifts or contributions made during Quarter	14. $ NONE — Repayments received during this Quarter
4. $ NONE	Printed or duplicated matter, including distribution cost	15. Recipients of Expenditures of $10 or More
5. $ NONE	Office overhead (rent, supplies, utilities, etc.)	
6. $ NONE	Telephone and telegraph	If there were no single expenditures of $10 or more, please so indicate by using the word "NONE".
7. $ 44,825.64	Travel, food, lodging, and entertainment	In the case of expenditures made during this Quarter by, or on behalf of, the person filing, furnish plain sheets of paper approximately the size of this page and identify data as to expenditures under the following headings: "Amount," "Date or Dates," "Name and Address of Recipient," "Purpose." Prepare such information in accordance with the following example:
8. $ 2,150.00	All other expenditures	
9. $ 62,975.64	TOTAL for this Quarter (add "1" through "8")	Amount — Date or Dates—Name and Address of Recipient—Purpose
10. $ 29,888.45	Expended during previous Quarters of calendar year	$1,000.00 — 5-6th — [illegible]
11. $ 92,864.09	TOTAL from January 1 through this Quarter (add "9" and "10")	$1,000.00 — 5-20, 6-5th, 6-20th — [illegible]
		$1,000.00 — [illegible]

PAGE 2

GPO : 1956 O - 60-219

8 6 0 2 0 1 4 1 4 6 2

AMOUNT	DATE	NAME AND ADDRESS OF RECIPIENT	PURPOSE
[illegible] ($16,000)	April-June, 1986	John R. Carson 20 Chevy Chase Circle Washington, DC 20015	Pro Rata Salary
[illegible] ($44,825.64)			
919.80	April-June, 1986	John R. Carson 20 Chevy Chase Circle Washington, DC	Transportation costs associated with lobbying.
200.00	May, 1986	The Honorable Louis Stokes	Airline fare to and from Cleveland from Washington, DC.
585.00	May, 1986	Senator David Durenberger.	Travel costs to and from Chicago via Minneapolis.
81.00	April, 1986	Senator David Durenberger	Limosine service to downtown Chicago from O'Hare and return.
1,536.88	April,1986	American Association of Colleges of Podiatric Medicine	Podiatric Medical Student lobbying expenses (health manpower funding effort).
41,502.96	April,1986		Political Action-Legislative Conference, Washington, DC, March 18-20, 1986.
$17,054.38 (lodging)		Sheraton Grand	" " "
23,153.82 (attendees' expenses)			" " "
647.53 (breakfast session)		U.S. Senate Restaurant	" " "
647.23 (Photography)		Anker's Photography	" " "
[illegible] ($2,150.00)			
1,000.00		Congressman Louis Stokes	Honorarium for speech, Cleveland, Ohio
1,000.00		Congresswoman Mary Rose Oakar	Honorarium for speech, Columbus, Ohio
90.00		Capitol Hill Club	Quarterly Dues
60.00		National Democratic Club	Quarterly Dues

[redacted]

CC

EXHIBIT D

REPORT

PURSUANT TO FEDERAL REGULATION OF LOBBYING ACT

Year: 19 86

IDENTIFICATION NUMBER _____

A. ORGANIZATION OR INDIVIDUAL FILING

1. State name, address, and nature of business.

American Podiatric Medical Assoc.
20 Chevy Chase Circle, NW
Washington, D.C. 20015

2. If this Report is for an Employer, list names of agents or employees who will file Reports for this Quarter.

Dr. Norman Klonbars

B. EMPLOYER—State name, address, and nature of business. If there is no employer, write "None."

NONE

C. LEGISLATIVE INTERESTS, AND PUBLICATIONS in connection therewith:

1. State approximately how long legislative interests are to continue. If receipts and expenditures in connection with legislative interests have terminated, place an "X" in the box at the left, so that this Office will no longer expect to receive Reports. ☐

2. State the general legislative interests of the person filing and set forth the *specific* legislative interests by reciting: (a) Short titles of statutes and bills; (b) House and Senate numbers of bills, where known; (c) citations of statutes, where known; (d) whether for or against such statutes and bills.

3. In the case of those publications which the person filing has caused to be issued or distributed, in connection with legislative interests, set forth: (a) description, (b) quantity distributed, (c) date of distribution, (d) name of printer or publisher (if publications were paid for by person filing) or source of donor (if publications were received as a gift).

(Answer items 1, 2, and 3 in the space below. Attach additional pages if more space is needed.)

1- Indefinitely

2. -Budget Reconciliation Act (HR 3128)
-FY Defense Authorization Measure
-Medicaid Reform Act : R 3437)

3. -NONE

4. If this is a "Preliminary" Report (Registration) rather than a "Quarterly" Report, state below what the nature and amount of anticipated expenses will be; and if for an agent or employee, state also what the duty, compensation or other basis of compensation is to be. If this is a "Quarterly" Report, disregard this Item "C" and fill out Items "A" and "B" on the back of this page. Do not attempt to combine a "Preliminary" Report (Registration) with a "Quarterly Report."

Washington, D.C.

AFFIDAVIT

Executive Director

DD

[illegible]

(2) *Receipts of Multi-purpose Organizations.*—Some organizations do not receive any funds which are to be expended solely for the purpose of influencing legislation. Such organizations receive such expenditures out of a general fund raised by dues, assessments, or other contributions. The proper basis of the required detail which is to be filed with respect thereto is that proportion of dues, assessments, or other contributions which may be considered to have been paid for that purpose. The proportion may be determined by any reasonable method which is fair and uniform in character, and ordinarily when that proportion is not stated in the aggregate, it may be computed on the basis of the ratio between the total number of persons who contributed or paid dues or assessments to the organization and the number of persons who pay dues or assessments or make contributions on the basis that any part of which is to be used for the purpose of influencing legislation. Moreover, each contributor of $500 or more to such fund, regardless of whether the contribution was made solely for legislative purposes.

(a) IF THIS REPORT IS FOR AN AGENT OR EMPLOYEE.—(1) *In General.* In the case of money employees, all receipts will come under items "2" to "5" (inclusive) for salaries and "6" for expenses money and reimbursements). In the absence of a clear statement to the contrary, it will be presumed that your employer is to reimburse you for all expenditures which you make in connection with legislative interests.

(2) *Employer or Contributor of $500 or More.*—Where your contribution from your employer (in the form of salary, fee, etc.) amounts to $500 or more, it is not necessary to report such contributions under "3 (a)" and "3 (b)," since the amount has already been reported under "3 (a)" and the name of the "employer" has been given under item "2" on page 1 of this report.

D. RECEIPTS (INCLUDING CONTRIBUTIONS AND LOANS)

Fill in every blank. If the answer to any numbered item is "None," write "NONE" in the space following the number.

Receipts (other than loans)

1. $ NONE — Dues and assessments
2. $ NONE — Gifts of money or anything of value
3. $ NONE — Printed or duplicated matter received as a gift
4. $ NONE — Receipts from sale of printed or duplicated matter
5. $ NONE — Received for services (e. g., salary, fee, etc.)
6. $ NONE — TOTAL for this Quarter (Add Items "1" through "5")
7. $ NONE — Received during previous Quarters of calendar year
8. $ NONE — TOTAL from Jan. 1 through this Quarter (Add "6" and "7")

Loans Received.—"The term 'contribution' includes a . . . loan . . ." (§ 302 (a)).

9. $ NONE — TOTAL now owed to others on account of loans
10. $ NONE — Borrowed from others during this Quarter
11. $ NONE — Repaid to others during this Quarter
12. $ NONE — "Expense Money" and Reimbursements received this quarter.

Contributors of $500 or More (from Jan. 1 through this Quarter)

13. Have there been such contributions?
Please answer "yes" or "no": _____.
14. In the case of each contributor whose contributions (including loans) during the "period" from January 1 through the last day of this Quarter, total $500 or more:

Attach hereto plain sheets of paper, approximately the size of this sheet, and number them consecutively beginning with "Schedule No. 1." Make an itemized account of such contributions during the period mentioned, showing the date and amount received and the name and address of each contributor. Total the amounts so itemized and show such total on the last sheet used. Number each item in such account consecutively, beginning with the figure "1." Set forth the information required in such account in separate columns headed as follows:

Amount	Name and Address of Contributor ("Person" from Jan. 1 through _____, 19__)
$1,500.00	John Doe, 1851 Broad Way, New York, N. Y.
1,705.00	The Doe Corporation, 2221 Doe Bldg., Chicago, Ill.
$3,205.00	TOTAL

NOTE on ITEM "E."—(a) IN GENERAL. "The term 'expenditure' includes a payment, distribution, loan, advance, deposit, or gift of money or anything of value and includes a contract, promise, or agreement, whether or not legally enforceable, to make an expenditure."—§ 302 (b) of the Legislative Act.

(c) IF THIS REPORT IS FOR AN AGENT OR EMPLOYEE. In the case of money employees, all expenditures will come under telephone and telegraph (Item "6 (f)") and travel, food, lodging, and entertainment (Item "6 (g)").

E. EXPENDITURES (INCLUDING LOANS) in connection with legislative interests:

Fill in every blank. If the answer to any numbered item is "None," write "NONE" in the space following the number.

Expenditures (other than loans)

1. $ _____ — Public relations and advertising services
2. $ 16,000.00 — Wages, salaries, fees, commissions (other than Item "1")
3. $ NONE — Gifts or contributions made during Quarter
4. $ NONE — Printed or duplicated matter, including distribution cost
5. $ NONE — Office overhead (rent, supplies, utilities, etc.)
6. $ NONE — Telephone and telegraph
7. $ 619.55 — Travel, food, lodging, and entertainment
8. $ 13,268.90 — All other expenditures
9. $ 19,532.95 — TOTAL for this Quarter (add "1" through "8")
10. $ _____ — Expended during previous Quarters of calendar year
11. $ 107,101.88 — TOTAL from January 1 through this Quarter (add "9" and "10")

Loans Made to Others.—"The term 'expenditure' includes a . . . loan . . ." (§ 302 (b)).

12. $ NONE — TOTAL now owed to person filing
13. $ NONE — Lent to others during this Quarter
14. $ NONE — Repayments received during this Quarter

15. Recipients of Expenditures of $10 or More

In the case of expenditures made during this Quarter by or on behalf of the person filing, attach plain sheets of paper approximately the size of this page and include data as to expenditures under the following headings: "Amount," "Date or Dates," "Name and Address of Recipient," "Purpose." Prepare such tabulation in accordance with the following example:

Amount	Date or Dates	Name and Address of Recipient	Purpose
$1,705.00	5-21-	The Printing Co., 1211 Main Ave., N. City	Printing
$3,205.00	5-15, 5-21, 5-29-	Doe & Co., 1851 Broad Way, New York, N. Y.	Advertising
$_____	TOTAL		

EE

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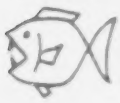
AMOUNT	DATE	NAME AND ADDRESS OF RECIPIENT	PURPOSE
RI			
$16,000	January-March 1986	John R. Carson 20 Chevy Chase Circle, NW Washington, D.C.	Gen [illegible] Salary
RT			
$419.85	January-March 1986	John R. Carson 20 Chevy Chase Circle, NW Washington, D.C.	Transportation Expenses Associated with Lobbying
MR			
($13,268.50)			
2,000	January 3	Senator Daniel Inouye (D-HI)	Honorarium for speech (Maui, HI)
2,000	March 19	Senator Ted Stevens (R-AK)	Honorarium for speech (Washington, DC)
2,000	March 19	Congressman Martin Frost(D-TX)	Honorarium for speech (Washington, DC)
2,000	March 19	Congressman Tony Coehlo (D-CA)	Honorarium for speech(Washington D.C.)
2,000	March 20	Senator Pete Wilson (R-CA)	Honorarium for speech(Washington D.C.)
2,000	March 18	Piranha Press, Minneapolis, MN	In lieu of [illegible] David Durenberger R., MN)
450.50	January-March 1986	Congressional Monitor	Renewal Subscription
200.00	January-March 1986	American League of Lobbyists	Membership Dues (Annual)
218.00	January-March	Congressional Record	Renewal Subscription
250.00	January-March 1986	ROLL CALL	Advertisement
60.00	January-March 1986	National Democratic Club	[illegible]
90.00	January-March 1986	Capitol Hill Club	

FF

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 4, 1985

Mr. Frederick H. Graefe
Perito, Duerk & Pinco
1140 Connecticut Avenue NW
Fourth Floor
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Graefe:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Protestant Health Association in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

SPECIAL
COUNSEL
HEARING
EX. 110

A

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-771

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

AMERICAN PROTESTANT HEALTH ASSOCIATION
APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 24, 1985	Luncheon	Washington, DC	$2,000

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FINLEY, KUMBLE, WAGNER, HEINE, UNDERBERG, MANLEY & CASEY

MEMORANDUM

TO: APHA Washington Forum Participants

FROM: Frederick H. Graefe FHG

DATE: April 24, 1985

Attached you will find a revised schedule for the Forum. There are three significant revisions. The morning breakfast speaker on Wednesday, April 24, will be the Honorable Bill Gradison (R OH), the Ranking Minority Member on the Subcommittee on Health, the House Committee on Ways and Means. Bill is from Cincinnati and is a most highly regarded and innovative thinker on healthcare policy issues. He relies very heavily on the greater Cincinnati Hospital Council for directions in healthcare policy. He also opposes the Administration's proposed FY86 Medicare budget and believes the Administration should adopt the ProPAC recommendations of a 1% to 3% increase in Medicare rates for hospitals in FY86. He also believes that Medicare should receive second opinions on surgery and the taxing of Medicare benefits for those beneficiaries with higher income, and moving away from retrospective reimbursement to hospitals for capital.

Dr. Carolyne Davis, the HCFA Administrator, will join us for lunch on Wednesday, as will Senator David Durenberger (R MN), the Chairman for the Subcommittee on Health of the Senate Committee on Finance.

Our Thursday breakfast speaker will be Mr. Mac Haddow, the Chief of Staff for the Department of Health and Human Services. Mac is the Secretary's most trusted advisor, and will speak to us on healthcare policy directions in the 80's.

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Additional participants in the Thursday morning Symposium on Indigent Care will be Mr. Randy Teach, the Deputy Assistant Secretary for Health Policy, Department of Health and Human Services, and Mr. Mark Van Guysling, representing Dr. David Axelrod, the New York State Commissioner for Health.

APHA Issues -- Medicare/Medicaid

1. APHA strongly opposes the Administration's proposed FY86 Medicare/Medicaid budget. Attached is the APHA's statement on this issue delivered by Paul Umbeck last week in testimony before the Subcommittee on Health of the House Committee on Ways and Means.

APHA believes a freeze in the Medicare Prospective Payment System rates to hospitals in FY86 at FY85 levels would be a breach of faith with the hospital community which participated with the Congress and the Administration in developing and implementing the PPS in 1983. We are also strongly in favor of a one or two year delay in the transition to a DRG national rate. Several adjustments need to be made to the PPS including the allowance for those hospitals which serve a disproportionate share of low income, or Medicare beneficiaries; the case mix index study; the development of a severity of illness index within each DRG; and the Medicare Capital Payment Plan. Attached is the economic analysis by Dr. Bob Rubin of ICF which supports our delay of the DRG transition.

Tax Exempt Bonds

2. All three of the major tax simplification proposals, the Department of the Treasury, Kemp-Kasten and Bradley-Gephardt, would eliminate tax exempt bond financing for not-for-profit hospitals, among other things. The Congressional member from your district and your Senators,

need to know that this would virtually sound the death knell for not-for-profit hospitals since such financing is virtually the only access to capital not-for-profit hospitals have and would likely result in the demise of such hospitals leaving only proprietary and public hospitals.

Charitable Contributions

3. The Department of the Treasury proposal would cap charitable contributions at 2% of adjusted gross income. We need to tell the Congress that this cap would greatly harm not-for-profit hospitals that rely on such giving to support capital funds, chaplaincy programs and the like.

Charity Care

4. Attached is a working draft of the APHA tentative position on care for the medically indigent.

WEDNESDAY, APRIL 24, 1985

8:00am Prayer Breakfast

10:45am Mary Sue Perpich, Pepsi, re: soft drink labeling
staff: PN

11:00am Call Lois Cook, re: 50th anniversary in Levander law firm

12:00pm sign organ donor card in S126

12:30pm address American Protestant Health Assn., S211
(lunch starts at 12:00N)

5-7pm APHA reception, S207

5:30pm depart for Dupont Circle
6:00pm speak to Council of Foreign Relations, 11 Dupont Circle, dinner follows speech

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AMERICAN PROTESTANT HEALTH ASSOCIATION

ANNUAL

WASHINGTON FORUM

APRIL 24 - 25, 1985

PHOENIX PARK HOTEL

WASHINGTON, D.C.

WEDNESDAY, APRIL 24, 1985

8:30 a.m.

Breakfast
Phoenix Park Hotel

Speaker:

REP. WILLIS GRADISON, JR.
(R OH)
Ranking Minority Member
Subcommittee on Health
Committee on Ways and Means
House of Representatives

9:30 a.m.

Speaker:

ROBERT J. RUBIN, M.D.
Executive Vice President
ICF, Inc.

Topic:

THE ECONOMIC IMPACT OF THE ADMINISTRATION'S FY86 BUDGET PROPOSALS ON APHA HOSPITALS

10:15 a.m.

Speakers:

PAUL RETTIG
Staff Director
Subcommittee on Health
Committee on Ways and Means
House of Repreasntatives

EDMUND MIHALSKI
Deputy Chief of Staff
for Health Policy
Subcommittee on Health
Committee on Finance
United States Senate

Topic:

CAPITOL HILL HEALTH AGENDA IN 1985

11:15 a.m.

Briefing for Capitol Hill Visits

FREDERICK H. GRAEFE
APHA Washington Counsel

12:00 Noon

Luncheon, U.S. Capitol Building, Room S-211

Speakers:

SENATOR MARK ANDREWS
(R ND)
Member, Senate Committee on Appropriations

REP. RICHARD GEPHARDT
(D MO)
Member, House Committee on Ways and Means

SENATOR DAVE DURENBERGER
(R MN)
Chairman, Subcommittee on Health
Senate Committee on Finance

CAROLYNE K. DAVIS, Ph.D.
Administrator
Health Care Financing Administration, HHS

2:00 - 5:00 p.m.

Visits on Capitol Hill

5:00 - 7:00 p.m.

ANNUAL APHA RECEPTION
Room S 207
U.S. Capitol

I

THURSDAY, APRIL 25, 1985

8:30 a.m.

Breakfast
Phoenix Park Hotel

Speaker:

C. MCCLAIN HADDOW
Chief of Staff
Department of Health
and Human Services

9:45 - 11:45 a.m.

SYMPOSIUM ON
UNCOMPENSATED CARE

Presenters:

SHEILA BURKE, R.N. M.P.A.
Deputy Chief of Staff
Office of the Senate
Majority Leader

JAMES BENTLEY, Ph.D.
Association of American
Medical Colleges

DANIEL P. BOURQUE
Executive Director
National Committee for
Quality Health Care

WILLIAM J. COX
Vice President
Catholic Health Association

MONTE DU VAL, M.D.
President
American Healthcare Institute

LARRY GAGE, ESQUIRE
President
National Association of
Public Hospitals

MARY GREALY, ESQUIRE
Legislative Counsel
Federation of American
Hospitals

JACK OWEN
Executive Vice President
American Hospital Association

WILLIAM L. ROPER, M.D.
Special Assistant to the
President for Health Policy

PAUL F. UMBECK, D.D.
Chairman of the Board
Evangelical Health Systems

DONALD A. YOUNG, M.D.
Executive Director
Prospective Payment
Assessment Commission

12:00 Noon

Luncheon, U.S. Capitol
Building, Room S-120

Speaker:

THE HONORABLE
MARGARET M. HECKLER
Secretary of Health and
Human Services

2:00 p.m.

1985 FORUM CLOSES

AMERICAN PROTESTANT HEALTH ASSOCIATION

SUITE 311 / ONE WOODFIELD PLACE / 1701 EAST WOODFIELD ROAD / SCHAUMBURG, ILLINOIS 60195
TELEPHONE (312) 843-2701

Charles D. Phillips, Ed.D.
President

May 10, 1985

The Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

Personally, and on behalf of the board and the membership of the American Protestant Health Associaion, I want to thank you for participating in and contributing so substantially to APHA' Washington Forum. In addition to your outstanding awareness of the crucial issues we are facing, you reflect the very finest image of a dedicated public servant who is in touch with the pulse beat of both the grass roots citizen and government. Thanks for working so diligently to achieve your vital leadership role in health policy on behalf of the U.S. publics-citizens, providers and government.

I would be remiss should I not thank you for your very sensitive appearance of Senator Long during the luncheon. Neither inqenuity nor unlimited financial resources could have produced for my members the unique informal interplay of three distinguished U.S. Senators which occurred. You were the key player in the event. You gained even greater respect from our members with your gracious suggestion that we recognize Senator Long's service and health care with a special award.

Dave, again in closing, I want to thank you for crowding APHA into your schedule. I appreciate your concession on the honorarium for your appearance. Our check for $1,000.00 is enclosed.

Please continue to call on Fred Graefe when APHA can assist you.

Sincerely,

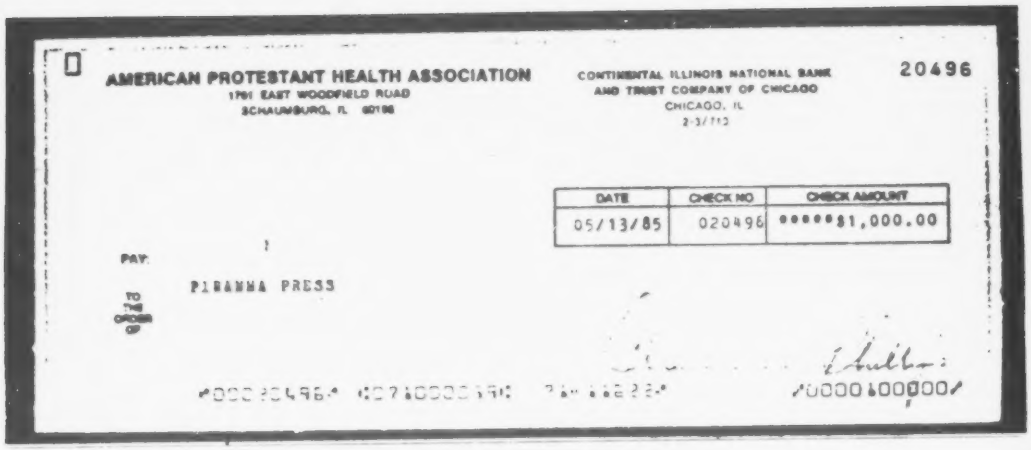
Charles D. Phillips

CDP:mf

May 10, 1985

The Honorable David Durenberger

cc: Howard J. Semingson
APHA Board of Trustees
Earl Dresser
Karen Struve
Carl Platou
Donald Mills
Wallace A. D. Brudvig
L. Helvin Conley
Gary French
Laurence E. Johnson
Fred Graefe



AMERICAN PROTESTANT HEALTH ASSOCIATION
1701 EAST WOODFIELD ROAD
SCHAUMBURG, IL 60196

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AND TRUST COMPANY OF CHICAGO
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MEMO FROM THE DESK OF

MARGE FALASZ

Linda,

@ I came across — or Ken Rosenberg
we to be made out, to

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4504 Excelsior Blvd
Minneapolis, MN 55416

Gradison/Rosenberg - check
to go to Fred Graefe

2 requests 659-8300

c: Fred Graefe

lunch 16th 12:30 O.K. → arrange context to my F.D.W.

4/16 or 17 Remarks to the American Protestant Health Assoc. Phoenix Park Hotel

~ 50 people in for their annual Washington forum

there is $$ involved but Fred doesn't know how much at this time

---

Fred would like you to speak to his partners anytime in April $2K

4/25 8:00 am

1120 19th Ave NW

10th Floor

OK

SPECIAL COUNSEL HEARING EX. 111

A

1/3

FREDERICK H. GRAEFE

FINLEY, KUMBLE, WAGNER, HEINE, UNDERBERG, MANLEY & CASEY
A PARTNERSHIP INCLUDING PROFESSIONAL CORPORATIONS
1140 CONNECTICUT AVENUE, N.W., WASHINGTON, D.C. 20036
(202) 659-6300

GNER, HEINE, UNDERBERG, MANLEY & CASEY

DTESTANT HEALTH ASSOCIATION
UAL FORUM/RECEPTION
HOENIX PARK HOTEL
WASHINGTON, D.C.
APRIL 15-17, 1986 TO Mike/Tamara

FROM: JUDI/DD

P2K

A G E N D A

- just send letter to him

Tuesday, April 15

6:00 p.m. - Dinner (Council on Government Relations)

Wednesday, April 16

8:00 a.m. - Breakfast
Speaker: The Honorable Bill Gradison (R.-OH) ranking Minority Member, House Ways & Means Committee, Subcommittee on Health.

9:00 a.m. - Speaker: Bruce Steinwald, Ph.D., Deputy Director Prospective Payment Assessment Commission.

10:00 a.m.- Speaker: Kenneth Bowler, Deputy Chief of Staff, House Ways & Means Committee.

11:00 a.m.- Speaker: William L. Roper, M.D., Administrator-designate, Health Care Financing Administration.

NOON - Lunch
Speaker: The Honorable David Durenberger (R.-MN), United States Senate.

2:00 - 5:00 p.m. - Congressional Visits.

5:30 - 7:30 p.m. - Reception.

8:00 p.m. - Dinner APEC Board of Directors.

Thursday, April 17

8:00 a.m. - Breakfast
Speaker: The Honorable Bill Gray (D.-PA) Chairman, House Budget Committee.

9:00 a.m. - Speaker: Gail Wilensky, Ph.D., Vice President, Division of Health Affairs, Project HOPE.
- Care for the Medically Indigent -

10:15 a.m.- MEDICARE CAPITAL PAYMENT POLICY
Presenters:
Randy Teach, Ph.D., Department of Health and Human Services.
- Administration's Capital Proposal -

B

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FINLEY, KUMBLE, WAGNER, HEINE, UNDERBERG, MANLEY & CASEY

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SAN DIEGO, CALIFORNIA 92101
(619) 231-8700

4400 MACARTHUR BOULEVARD
SUITE 350
NEWPORT BEACH, CALIFORNIA 92660
(714) 851-2366

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MIAMI, FLORIDA 33131
(305) 371-2600

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401 EAST PRATT STREET
BALTIMORE, MARYLAND 21202
(301) 244-0700

425 PARK AVENUE
NEW YORK, N.Y. 10022
(212) 371-6000

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BEVERLY HILLS, CALIFORNIA 90212
(213) 550-6100

1120 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036
(202) 857-4000

April 18, 1986

Charles D. Phillips, Ed.D.
President
American Protestant Health
Association
1701 East Woodfield Rd., #311
Schaumburg, Illinois 60195

Dear Charlie:

I would be remiss if I failed to thank you for your superb help during the APHA Annual Forum. We could not have had our success without your unstinting assistance.

We are committed to our speakers at the Forum for the following with regard to honoraria:

1. Congressman Bill Gradison - $1,500
2. Senator Dave Durenberger - $2,000
3. Congressman Bill Gray - $1,500
4. Mr. Chip Kahn - $500.

Since these are honoraria and not political contributions, the checks may be on the APHA account.

Under separate cover, I will be giving you a summary of our outstanding victory in the Senate Finance Committee with regard to tax-exempt bonds.

With every good wish, I remain

Yours very truly,

Fred

Frederick H. Graefe

FHG:hh

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APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 16, 1986	Noon	Washington, DC	$2,000

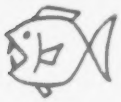
Ah Carp
Washington Forum
Sen. Durenberger

Make check payable to
Piranha Press
4504 Excelsior Blvd
Minneapolis, MN 55416

Send Check to Fred
Crafts

D

PIRANHA



PRESS

Gary L. Diamond
Publisher

May 5, 1986

Mr. Frederick H.Graefe
Finley, Kumble, Wagner, Heine,
Underberg, Manley & Casey
1140 Connecticut Ave. NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Graefe:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Protestant Health Association on April 16, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

F

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 16, 1986	Noon	Washington, DC	$2,000

G

AMERICAN PROTESTANT HEALTH ASSOCIATION
1701 EAST WOODFIELD ROAD
SCHAUMBURG, IL 60195

CONTINENTAL ILLINOIS NATIONAL BANK
AND TRUST COMPANY OF CHICAGO
CHICAGO, IL
2-3/710

21554

DATE	CHECK NO.	CHECK AMOUNT
05/19/86	021554	*****$2,000.00

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Charles S. Phillips

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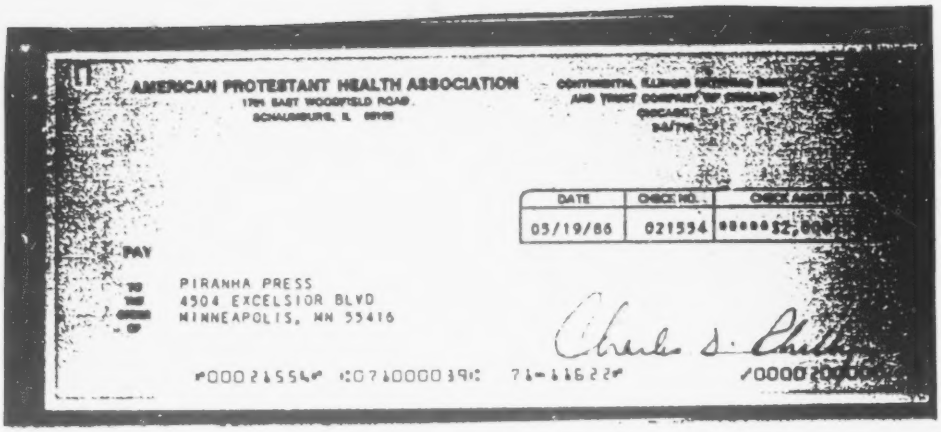

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SCHAUMBURG, IL 60195

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03/19/86	021534	*******2,000.00

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Charles S. Chute

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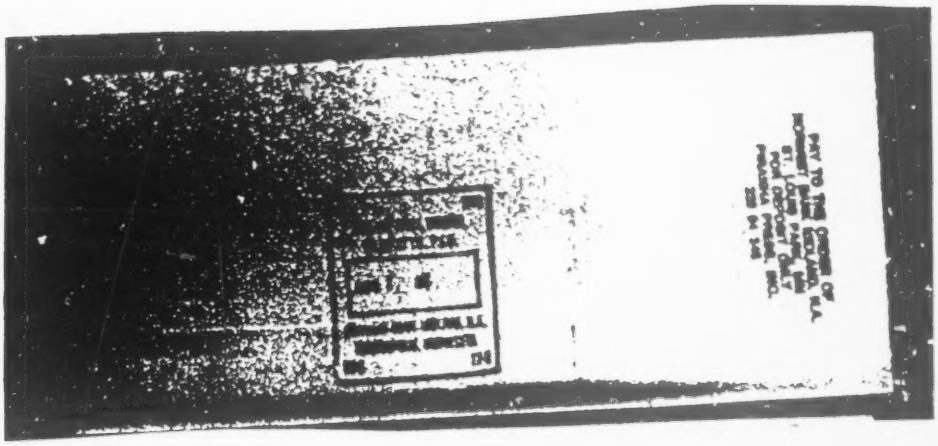

VOLUME V

EXHIBITS 112–131

American
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1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

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Keynote speaker 3/18
6:00pm

accepted 1/31

January 23, 1985

The Honorable Dave Durenberger
The United States Senate
SR-375
Washington, D.C. 20510

Dear Senator Durenberger:

The American Psychiatric Association, a medical specialty society representing over 30,000 physicians nationwide, would be honored if you could be our Keynote Speaker at our 1985 Federal Legislative Institute dinner at 6 p.m. on Monday, March 18, 1985, at the Sheraton Grand on Capitol Hill in Washington, D.C.

The Institute, held biennially, provides a two-day intensive workshop in both policy and process affecting Federal health care decision-making for APA Federal Legislative Representatives from each of the fifty states and the APA elected leadership. Our members would be most interested in your views of the impending changes in health care policy being contemplated by Congress.

Your presentation would provide an important cornerstone, not only for our educational and political awareness program, but also for our member's participation in various issues workshops. These workshops will feature leaders in the business and insurance community as well as Congressional staff commenting upon psychiatric involvement in the changing public and private health care systems.

We look forward to a favorable response.

Sincerely,

Jay B. Cutler
Special Counsel and Director,
Division of Government Relations

SPECIAL
COUNSEL
HEARING
EX. 112

A

1220

DAVE DURENBERGER
MINNESOTA

United States Senate

WASHINGTON, D.C. 20510

February 8, 1985

Jay B. Cutler, Director
Government Relations
American Psychiatric Assn.
1400 K Street, N.W.
Washington, D.C. 20005

Dear Jay:

This letter is to confirm my participation as your keynote speaker for the APA 1985 Federal Legislative Institute dinner on Monday, March 18, 1985.

Thank you for the invitation, I look forward to addressing the group.

Sincerely yours,

Dave Durenberger
United States Senator

DD/ak

[redacted]

B

American
Psychiatric
Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

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Deputy Medical Director

Steven S. Sharfstein, M.D.
Deputy Medical Director

Jeanne Spurlock, M.D.
Deputy Medical Director

Jack W. White, D.B.A.
Deputy Director, Business Administration

February 12, 1985

The Honorable Dave Durenberger
The United States Senate
SR-375
Washington, D.C. 20510

Dear Senator Durenberger:

We are so pleased that you will be able to accept our invitation to be our Keynote Speaker at our dinner, 6:00 - 8:00 p.m. on March 18 at our Federal Legislative Institute which will be held at the Sheraton Grand on Capitol Hill.

Your participation will play an important role in providing our legislative representatives -- psychiatrists from across the nation -- and other APA leadership, with a better understanding of the issues confronting psychiatry today.

I look forward to seeing you on March 18.

Sincerely,

Jay B. Cutler
Special Counsel and Director,
Division of Government Relations

P.S. We would be delighted if Penny could join us at dinner.

C

American Psychiatric Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

Memorandum

February 12, 1985

TO: Ed Farrell

FR: Linda Hughes

RE: Federal Legislative Institute, March 18-20, 1985

JOHN - MIRALLEGRO 628-2100

Attached is a program outline for the Institute. I will follow this outline in providing hotel requirements.

Responses are coming in slowly so I am not going to be able to give you exact numbers at this time. I'll keep you posted as the numbers increase. However, we are planning for about 100 attendees.

Monday, March 18

Registration 9:30 a.m. ROOM NAME WOULD BE HELPFUL BUT NOT NECESSARY	Table w/2 chairs and trash can. It would be helpful if this could be located near staff office but that is not as important as being located in visible location.
White House Briefing: 10:30 - 12noon	This will be held in the Executive Office Building. We will need buses to transport attendees. As soon as I have a definite number, I'll let you know. I will need a sign posted near our registration area with bus departure information, etc. Please let me know if I should have this made or if the hotel will do.
Welcome & Introductory Remarks: 1-2 p.m. NEED ROOM ASSIGNMENT 100 ATTENDEES CLASSROOM LECTERN W/MICROPHONE IN FRONT OF ROOM.	All attendees will participate in this session. The same room will then be used for the "How to Lobby" session (next on the program). We are awaiting a call back from SK&F on how this room should be set up.
How to Lobby: 2-5 p.m. ADD TO HANDLE UPON RETURN	Set up as above -- then break out into small demonstration workshops (to be set up as in 1983 Institute)
How to Testify: NEED ROOM ASSIGNMENT -- APPROX 50 ATTENDEES	Again, I cannot give definite number at this time. Attendees pick this or How to Lobby -- I'm assuming it will be about 50.

[redacted]rell
2

How to Testify:
(cont'd)

Set up is classroom style. Speaker's table with 3 chairs and a witness table with 2 chairs (in front of speaker's table). Each table must have microphone(s We will need a floor mike toward the back of the room.

Sodas (regular & diet), coffee & tea should be set up in back of room.

Dinner:

APPROX. 100 ATTENDEES
NEED ROOM ASSIGNMENT

Speaker lectern with microphone

Tables set in rounds of 8 with 3 tables near lectern reserved.

Menu: Roast Prime Rib of Beef (also red & white wine

AV: Senator Durenberger would like his speech taped.

Area Meetings:
8-10:30 a.m.
EDD TO HANDLE LOAN RETURN

I am assuming each area will meet. The JCGR will be meeting here on Thursday, February 14 and I will confirm at that time which areas will be meeting.

Tuesday, March 19

Registration:-
7:30 a.m.

As on Monday am

Breakfast:
8-9:30 a.m.

APPROX 100 ATTENDEES
NEED ROOM ASSIGNMENT

Speaker lectern with microphone.

Tables set in rounds of 8 with 3 tables near lectern reserved.

Menu: "Washington Breakfast"

Health Financing Policies:
9:30 - 11:30 a.m.

APPROX 100 ATTENDEES
NEED ROOM ASSIGNMENT

audience set classroom style.

Speaker table for 5 with microphones

floor microphone near back of room.

Coffee & tea set up in back of room.

AV: 35mm slide-projector, overhead projector, screen

Lunch:
12-2 p.m.

APPROX. 100 ATTENDEES
NEED ROOM ASSIGNMENT

Speaker lectern with microphone

tables set in rounds of 8 with 3 tables near lectern reserved.

Menu: Stuffed Breast of Chicken

E

[redacted]rrell
[redacted] 3

Politics & Policies:
2-4:30 p.m.

APPROX. 100 ATTENDEES

NEED Room ASSIGNMENT

Audience set up classroom style
Speaker table for 6 with microphones

floor microphone set near back of room.

coffee, tea and sodas (regular & diet) in back of room

Wednesday, March 20

Buffet Luncheon:
1:15 - 2:15 p.m.

APPROX. 100 ATTENDEES

NEED Room ASSIGNMENT

Lectern with microphones

Tables set in rounds of 8 with 3 reserved tables near lectern

3 floor mikes scattered around room.

Menu: "The Grand Express"

Plenary Session:
2:30 p.m. - 3:30 p.m.

This session will be conducted in the same room as the buffet luncheon. No additional requirements are necessary.

If I've left anything out please call me. Also, if you think we've made some error in judgment on menu, set up, etc., please let me know.

I'll have the master hotel list to you by the end of the week.

I think that 3 phones, a copy machine and two typewriters will be sufficient for the staff office.

Thanks so much for all of your help and advice.

F

...LEGISLATIVE INSTITUTE ---- SPEAKERS

	PANEL	HOTEL	SPOUSE	AV	HONORARIUM & SSN
...ble Dave Durenberger (1) ...States Senate SR325 Washington, D.C. 20510 (202) 224-9477	Keynote dinner 3/18 6-8 pm	N/A	Mrs. Durenberger invited to attend dinner	Would like specs tipped NO	$2K 471-34-[illegible]
Carolyn Davis invited The Honorable Margaret M. Heckler Secretary, DHHS HCFA Hubert H. Humphrey Building 200 Independence Ave., S.W. Washington, D.C. 20201 2 w/honorarium	Keynote - breakfast 5/19 8-9:30	N/A			N/A
2 Victor Kamber The Kamber Group 1899 L St., N.W., #800 Washington, D.C. 20036 (Andrea) 223-8700	Keynote - lunch 3/19 12-2 pm	N/A	/	NO	$500 338-34-[illegible]
728-4744 2 Jack E. Christy Legislative Representative American Association of Retired Persons 1909 K St., N.W., 6th Floor Washington, D.C. 20049	Private lecture 3/19 9:30-11:30	N/A	/	possible 35 mm slides	$300 571-6[illegible]
Greg Scandlen 2 Linda I. Lanam<br~~Executive Washington Representative~~ Blue Cross & Blue Shield Assn. 1709 New York Ave., N.W. Washington, D.C. 20006 783-7222	Private lecture 3/19 9:30-11:30	N/A	/	NO	$300 564-66-[illegible]

AMERICAN PSYCHIATRIC ASSOCIATION

Mail Check Out ~~____~~
Return Check to Office X L. Hughes Date 3/26/85

Please furnish a check as follows:

Payable to PIRANHA PRESS (ATTN: GARY DIAMOND)

Address 4504 EXCELSIOR BLVD

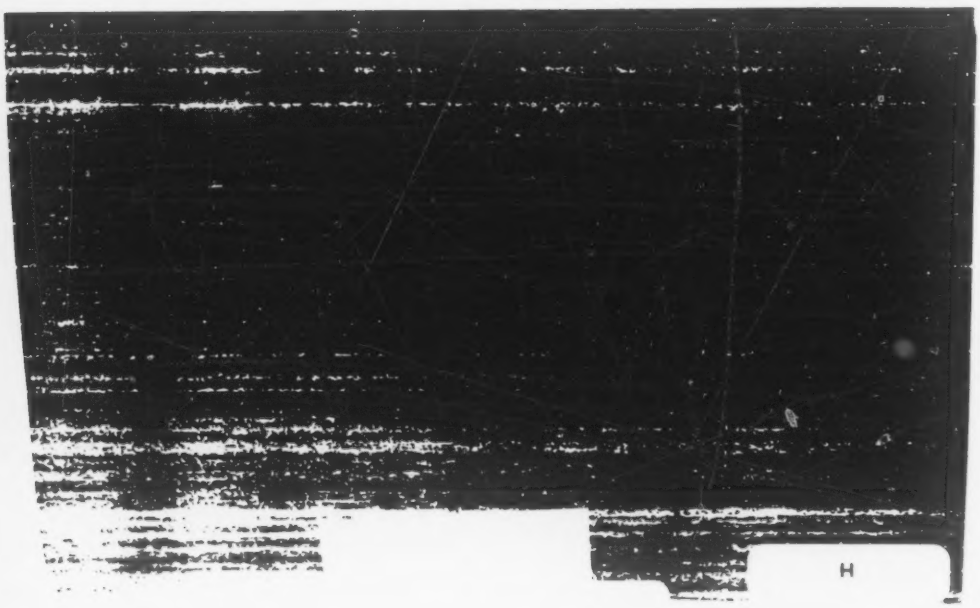
MINNEAPOLIS, MI 55416

For Sen. Durenberger - Hughes address - Fed. Exp. Satisfied

Amount $2,000 Charge to Account No. 156

APPROVED Linda Hughes
(Authorized Signature)

REQUEST FOR CHECK



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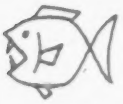


PRESS

Gary L. Diamond
Publisher

January 15, 1986

Mr. J. B. Cutler
American Psychiatric Association
1400 K Street NW
Washington, DC 20005

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Cutler:

In connection with Senator Durenberger's appearance before your group on March 18, 1985, you were to make payment in the amount $2,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

I

Piranha Press
4504 Excelsior Blvd
Minneapolis, MN
55416

Attn: Gary Diamond

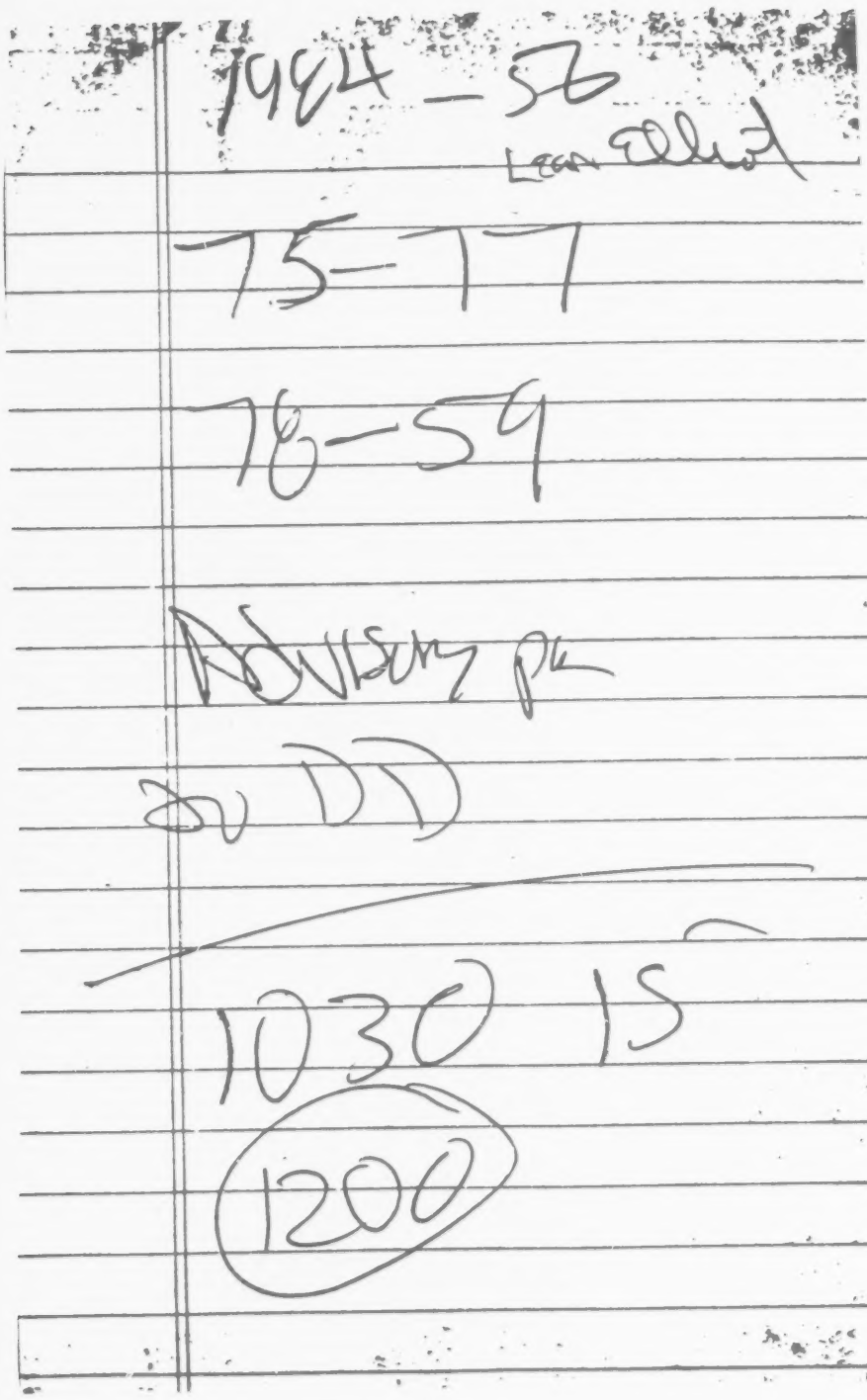
612-333-5411
Mike Mahoney

Linda

Sen. Wellstone

Anne Kelley
224-9477

Sue Anderson
Sue - para-legal



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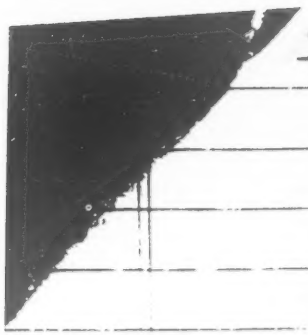

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Draft

of Diamond Published

USC 5441 i

DRAFT

The Honorable Dave Durenberger
etc.

Dear Senator Durenberger:

I am writing to you in regard to your honorarium for your appearance before our Federal Legislative Institute last March in the hope that your intervention and advice can enable us to finally be able to make the proper payment to you.

Last March, my staff was directed by Anne Kelly of your office to contact Mr. Mike Mahoney regarding your honorarium. Mr. Mahoney advised us to make your honorarium payable to Gary Diamond c/o the Piranha Press in Minneapolis. Our attorney has advised us that this honorarium check may only be made payable to you. Your staff has insisted that the check may only be made payable to Gary Diamond.

We must follow the advice of our attorney in this regard. Today a letter was received from Mr. Diamond, again requesting payment. ~~Difficult~~ I would appreciate your assistance, Senator, in helping us clear this matter up so that proper payment for your appearance, which was so well received by our attendees, can be made.

I await your response.

SY,

JBC

Attachment

cc: Mr. Diamond

M

American
Psychiatric
Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

January 22, 1986

Joel:

As we discussed, I know you will be in touch with Mr. Diamond regarding the attached.

Jay

Jay Cutler

N

APA

ONEK, KLEIN & FARR
2550 M STREET, N. W.
SUITE 350
WASHINGTON, D. C. 20037

TELEPHONE
(202) 775-0184

H. BARTOW FARR III
JOEL I. KLEIN
JOSEPH N. ONEK
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RICHARD G. TARANTO
PAUL J. VAN DE GRAAF*
JEAN SCOTT
*NOT ADMITTED D.C.

January 23, 1986

Mr. Gary L. Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

This law firm serves as General Counsel to the American Psychiatric Association. In that capacity we have been asked to look into the question of a $2,000 honorarium owed to Senator Durenberger for his presentation at an APA function. While the Association is and has been prepared to remit the fee to Senator Durenberger, we are concerned as to why it has been requested to pay the money to the Piranha Press since we know nothing about Piranha Press. The APA, as you may be aware, is a tax exempt corporation, and thus is restricted in its ability to make certain contributions. I would appreciate it, therefore, if you could advise me of the nature and functions of Piranha Press and the purposes to which the $2,000 payment requested from the APA will be put. It would also help if you could provide me with a legal opinion from the attorneys for Piranha Press indicating that payment by the APA to the Press for a presentation by Senator Durenberger is appropriate.

I appreciate your cooperation and hope that we can bring this matter to a speedy resolution.

Sincerely,

Joel I. Klein

JIK:jac

CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW

RICHARD T CURTIN
MICHAEL C MAHONEY
JOHN A CAIRNS
SUSAN L NEUMEYER
DOUGLAS J CARNEY
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TELEPHONE (202) 887 0718

OF COUNSEL
ALVIN H GANDAL
ADMITTED IN D C AND OHIO

REPLY TO

February 3, 1986 Minneapolis

Joel I. Klein, Esq.
Onek, Klein & Farr
2550 M Street NW
Suite 350
Washington, DC 20037

DAVID DURENBERGER
OUR FILE NO. 01468-007

Dear Mr. Klein:

In response to your letter dated January 23, 1986, enclosed please find a sample copy of a letter which Piranha Press generally sends to groups regarding promotional appearances by Senator David Durenberger. This letter explains the relationship between Senator Durenberger and Piranha Press.

Also enclosed please a copy of the Advisory Opinion we received from the Federal Election Commission on December 6, 1984.

I hope that the enclosed documents answer your questions and that you will be able to promptly forward the $2,000 check to Piranha Press.

If you have any questions regarding this matter, please contact the undersigned.

Very truly yours,

SUSAN K. ANDERSON
Legal Assistant

Enclosures

F15LSKAsak0203861

P

ADVISORY OPINION 1984-56

Michael C. Mahoney
Donna E. Hanbery
Curtin, Mahoney & Cairns
Attorneys at Law
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, Minnesota 55402

Dear Mr. Mahoney and Ms. Hanbery:

This responds to your letter of October 19, 1984, requesting an advisory opinion on behalf of Senator David Durenberger concerning application of the Federal Election Campaign Act of 1971, as amended ("the Act"), to an author-publisher agreement involving Senator Durenberger.

You state that Senator Durenberger has written a book entitled Neither Madmen nor Messiahs. You add that the book is published by Piranah Press, a division of Diamond Publications ("Publisher"), and will be distributed by the Publisher through traditional and customary channels of distribution.

According to your request, under the author-publisher agreement Senator Durenberger has conveyed to the Publisher certain rights in the book and has also agreed to make a specified number of promotional appearances over a two-year period to promote both the book and the Publisher. As compensation for the rights in the book transferred by Senator Durenberger and for the personal services to be rendered by him to promote the book and the Publisher, the Senator will be paid an agreed-to sum in quarterly installments over a two-year period as well as a royalty based on the net proceeds from sales of the book. In light of these facts, you ask whether any of the income

to be received by Senator Durenberger from the Publisher would constitute honoraria under the Act or Commission regulations.

Under 2 U.S.C. §441i, no person who is an elected or appointed officer or employee of any branch of the Federal Government shall accept any honorarium of more than $2,000. The Commission's regulations define the term "honorarium" to mean the payment of money or anything of value received by such person as consideration for an appearance, speech, or article. 11 CFR 110.12(b). The Commission has previously determined that income realized from the publication of books is not considered honoraria, and therefore is not subject to the limitations of 2 U.S.C. §441i. See Advisory Opinions 1975-77 and 1978-59. Accordingly, any royalty paid to Senator Durenberger on the basis of the net proceeds from sales of the book would not be considered an honorarium under the Act and regulations and would not be limited.

The Commission also notes that the regulations exclude from the definition of honorarium the term "stipend." A stipend is defined as a payment for services on a continuing basis. 11 CFR 110.12(c)(3). The Commission concludes that the arrangement you have described, whereby the Publisher will pay Senator Durenberger in quarterly installments over a two-year period for promotional appearances, creates a stipendiary relationship. Accordingly, payments made to Senator Durenberger under this agreement would not be viewed as honoraria and therefore would not be subject to limitation under 2 U.S.C. §441i.

R

The Commission expresses no opinion as to possible application of Senate rules to the described transaction, nor as to any tax ramifications, since those issues are outside its jurisdiction.

This response constitutes an advisory opinion concerning application of the Act, or regulations prescribed by the Commission, to the specific transaction or activity set forth in your request. 2 U.S.C. §437f.

Sincerely yours,

Lee Ann Elliott
Chairman for the
Federal Election Commission

Enclosures (AOs 1975-77 and 1978-59)

08714

THE NATIONAL BANK of WASHINGTON
WASHINGTON D.C.

American Psychiatric Association
1400 K Street, N.W.
Washington, D.C. 20005

GENERAL FUND
American Psychiatric Association

PAY

DATE	CHECK NO.	AMOUNT

TO THE ORDER OF

NON-NEGOTIABLE
AUTHORIZED SIGNATURE

AMERICAN PSYCHIATRIC ASSOCIATION

Mail Check Out ____
Return Check to Office ____

Date 2/20/86

Please furnish a check as follows:

Payable to SEN. DAVID DURENBERGER

Address MINNEAPOLIS, MN

For HONSTAHIVH - LEHMANE INSTITUTE (Reimbs CK#89014)

Amount $2,000.00

Charge to Account No. 18749509489

APPROVED Orel Klein
(Authorized Signature)

REQUEST FOR CHECK

11519
2/20
10054

T

American
Psychiatric
Association

1400 K Street, N.W.
Washington, D.C. 20005
Telephone: (202) 682-6000

Board of Trustees, 1985-1986

Carol C. Nadelson, M.D.
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Speaker

Roger Peele, M.D.
Speaker-Elect

Irvin M. Cohen, M.D.
Recorder

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American Journal of Psychiatry

John A. Talbott, M.D., *Editor*
Hospital & Community Psychiatry

Robert J. Campbell III, M.D., *Editor*
Psychiatric News

Melvin Sabshin, M.D.
Medical Director

[illegible] Blazyn
Director, Public Affairs

Jay B. Cutler, J.D.
Special Counsel and Director, Government Relations

Donald W. Hammersley, M.D.
Deputy Medical Director

Kenneth E. Sieh-Allen
Director, Publications and Marketing

Carolyn S. Robinowitz, M.D.
Deputy Medical Director

Steven S. Sharfstein, M.D.
Deputy Medical Director

Jerome Seurlock, M.D.
Deputy Medical Director

Jack W. Weiss, D.B.A.
Deputy Director, Business Administration

February 20, 1986

The Honorable David F. Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

My apologies for the oversight in sending you the enclosed honorarium for your participation, which as you know was deeply appreciated, at our Legislative Institute.

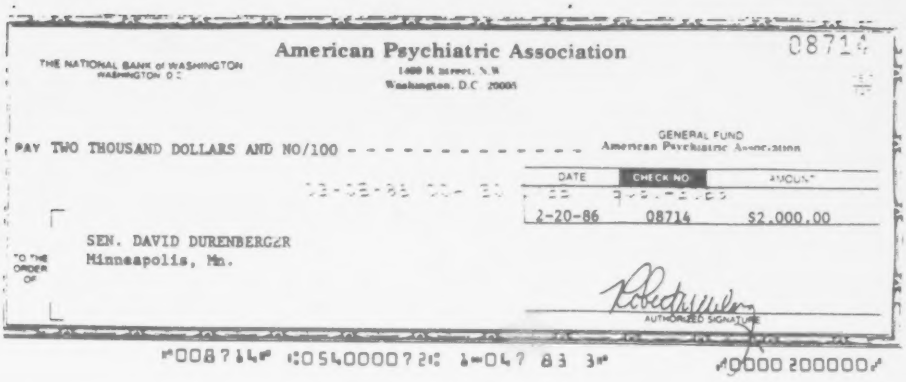
With best wishes.

Sincerely,

Jay B. Cutler
Director, Division of
Government Relations

Linda
FYI

U



American Psychiatric Association

08714

THE NATIONAL BANK of WASHINGTON
WASHINGTON, D.C.

1400 K Street, N.W.
Washington, D.C. 20005

PAY TWO THOUSAND DOLLARS AND NO/100 - - - - - - - - - - - - - -

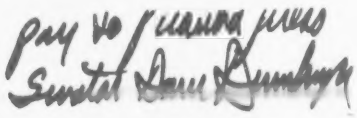
GENERAL FUND
American Psychiatric Association

DATE	CHECK NO.	AMOUNT
2-20-86	08714	$2,000.00

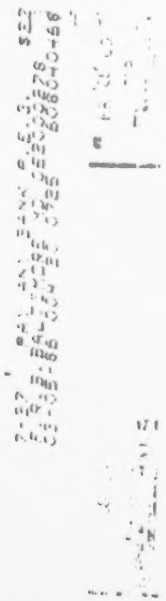
TO THE ORDER OF
SEN. DAVID DURENBERGER
Minneapolis, Mn.

AUTHORIZED SIGNATURE

"008714" :054000072: 4-047 83 3" "0000200000"



PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 01 348



1241

asae
AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES
The ASAE Building
1575 Eye Street, NW
Washington, DC 20005
202-626-ASAE

Jodi
Call him -
I'll do it!
(Pienka?)
D.

June 4, 1986

The Honorable David A. Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

The American Society of Association Executives is a national professional society representing over 13,000 association managers and suppliers who, in turn, represent 7,500 trade and professional associations. ASAE will be holding its 66th Annual Meeting from August 9-1 in Washington, D.C. We expect over 5,000 of our members from across the country to attend.

On Wednesday morning, August 13th, ASAE will hold a series of forums between association executives and key government officials on public policy issues of importance to our nation. These include: taxes, the environment, regulatory reform, tort reform, energy policy, trade, and public financing of elections.

We would be greatly honored if you could address our session on "Taxes: A Promise of Reform." The program will be held on Wednesday, August 13th, from 11:00 a.m. - 12 noon. You would be on a panel with two other public policy leaders, Representative Richard Gephardt (D-MO) and Deputy Treasury Secretary Richard Darman.

We offer an honorarium, if appropriate, as well as transportation to and from the J.W. Marriott Hotel.

For your information, I am enclosing a background kit describing ASAE and its activities.

We sincerely hope that you can accept our invitation to speak at this annual gathering of the nation's association executive community. Thank you very much for your consideration.

Sincerely,

SPECIAL
COUNSEL
HEARING
EX. 113

A

James J. Albertine
Director of Government Affairs

JJA:rj
Enclosure

SCHEDULING INFORMATION

Doug is to call John Johnson 926-6547 get mtg # & info

Panel Discussion — TYPE OF EVENT

8/13 11-12 noon — EVENT DATE/TIME

RSVP'd 7/28/86

Am Society of Assoc Executives — GROUP NAME

Contact Jack Ale — 1719 Massachusetts Ave NW Washington DC 20036

Phone 797-4890

Key People

→ John W Johnson — Am Collectors Assn - Elected for Am Soc of Assoc Exec

associates executives

Topic "Taxes: A Promise of Reform"

SPEECHES

Group Size ~300

Honorarium $1K → Jodi asked for $2K (amount)

Room Set-Up O.C.

Introduction by Tim Hearn

Taped ____ (y/n) Transcribed ____ (y/n)

FOLLOW-UP

Thanks Sent 8/14/86 (date) Mtg at 1:45 PM 2nd fl. 21[illegible] I St. - C St. Mtg at Del - C St.

Photo ____ (y/n) Sent ____ (date)

Photo to Media ____ (date)

Membership Lists

Received ____ (y/n)

Computerized ____ (y/n)

Filed ____ (y/n)

Regret Sent ____

Greeting Sent ____ (y/n)

LOCATION OF EVENT Washington, D.C.

Place J.W. Marriott

Room ____

Phone Number ____

Directions ____

STAFFING

Briefing Memo ____

Photo ____

Speech AP

MISCELLANEOUS

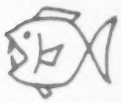
** Panel w/ Rep Richard Gephardt OK. Dep. Treasury Secr. Richard Darman [illegible] DD Tim Hearn Attny O'Connor; Hanno moderator

* will provide transportation

4/9/86 — REQUEST DATE

B

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Mr. Jack Ale
1717 Massachusetts Ave. NW
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: JULY 28, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

asae

AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES
The ASAE Building
1575 Eye Street, NW
Washington, DC 20005
202-626-ASAE
TLX 262115

August 1, 1986

The Honorable David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

We are pleased to confirm your participation in the session on "Taxes: A Promise of Reform" at ASAE's Annual Meeting in Washington, D.C.

The program will be held Wednesday, August 13th, from 11:00 a.m. - 12 noon at the JW Marriott Hotel, 14th Street and Pennsylvania Avenue NW. Your session will take place in Capitol Ballroom H. An ASAE host/hostess will meet you at the Pennsylvania Avenue entrance.

If I can be of any assistance as the time nears, please do not hesitate to call (626-2713).

We look forward to seeing you on the 13th.

Sincerely,

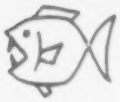
James J. Albertine

James J. Albertine
Director of Government Affairs

JJA:rj

D

PIRANHA



PRESS

Gary L. Diamond
Publisher

August 13, 1986

Mr. Jim Albertine
American Society of Associate Executives
1575 Eye Street NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Albertine:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Society of Association Executives on August 13, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

E

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
August 13, 1986	11-12 noon	Washington, DC	$2,000

G

asae

AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES
1575 EYE STREET, N.W. • WASHINGTON, D.C. 20005

VOUCHER CHECK REQUEST No.: 37174

VENDOR NUMBER: _____

NAME (PAYEE): David Duncanson

ADDRESS: 154 Russell Senate Office Bldg.

ADDRESS: _____

CITY: Washington STATE: DC ZIP: 20510

SOCIAL SECURITY NUMBER: 471-26-4310

INVOICE NO: _____ PURCHASE ORDER NO: _____

INVOICE DATE: ASAP ORDERED BY: [illegible]

DESCRIPTION: [illegible]

DUE DATE: _____ GROSS AMOUNT: [illegible] USE TAX

DISCOUNT DATE: _____ DISCOUNT AMOUNT: _____ YES ☐ NO ☐

GENERAL LEDGER DISTRIBUTION

	G/L #	AMOUNT	DEPARTMENT APPROVAL / DATE		G/L #	AMOUNT	DEPARTMENT APPROVAL / DATE
1.	8-31-30-52M 086000	[illegible]	[illegible] 8-15-86	5.			
2.				6.			
3.				7.			
4.				8.			

ASSIGNED TO DEPT.: 08 12/31/86 DATE Entered By: _____

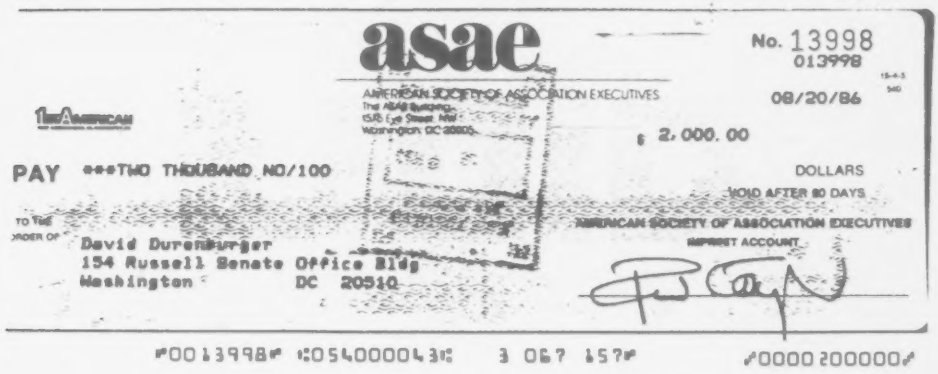
FINANCE APPROVAL: 1 DATE G/L Entry Date: _____

Check No.: _____ Date: _____

RETURN CHECK TO DEPT. ☐ YES ☐ NO

RETURN CHECK TO: _____

DEPARTMENT COPY



asae

No. 13998
013998

AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES
The ASAE Building
1575 Eye Street, NW
Washington, DC 20005

08/20/86

1st American

$ 2,000.00

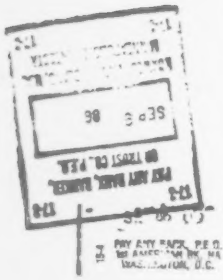
PAY ***TWO THOUSAND NO/100 DOLLARS

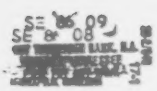
VOID AFTER 90 DAYS

TO THE ORDER OF David Durenberger
154 Russell Senate Office Bldg
Washington DC 20510

AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES
IMPREST ACCOUNT

⑈013998⑈ ⑆054000043⑆ 3 067 157⑈ ⑈0000200000⑈





PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348

0015 05737

☐ VOID ☐ CORRECTED

PAYER'S name, street address, city, state, and ZIP code	1 Rents	OMB No 1545-0115	Miscellaneous Income
AMER SOCIETY OF ASSN EXEC 1575 Eye Street, NW Washington D.C., 20005	2 Royalties	1986 Statement for Recipients of	

PAYER'S Federal identification number	RECIPIENT'S identification number	3 Prizes and awards	4 Federal income tax withheld	Copy C For Payer
53-0026940	471-36-4210			
RECIPIENT'S name (first, middle, last) city, state, and ZIP Code David Durenburger 154 Russell Senate Office Bldg Washington, DC 20510		5 Fishing boat proceeds	6 Medical and health care payments	For Paperwork Reduction Act Notice and instructions for completing this form, see Instructions for Forms 1099, 1098, 5498, 1096 and W-2G.
		7 Nonemployee compensation 2,000.00	8 Substitute payments in lieu of dividends or interest	
		9 Payer made direct sales of $5,000 or more of consumer products to a buyer (recipient) for resale . . . ▶ ☐		
Account number (optional)				

Form 1099-MISC 13-2581750 Department of the Treasury - Internal Revenue Service

1252

UNITED STATES SENATE
WASHINGTON D C 20510

DAVE DURENBERGER
MINNESOTA

Dear Jim,

Thanks for the chance to share some tax views. I enjoyed it!

Dave

NOT PRINTED AT GOVERNMENT EXPENSE

L

HENRY D. ECKER, M.D.
BERTEL NELSON, M.D.
MELVIN HERSHKOWITZ, M.D.
ALICE M. McKITTRICK, M.D.

INTERNAL MEDICINE
PHONE: 202-223-4141

SUITE 300
918 NINETEENTH STREET, NORTHWEST
WASHINGTON, D.C. 20006-2158

March 29, 1985

The Honorable Dave Durenberger
United States Senate
375 Senate Russell Office Building
Washington, DC 20510

Dear Senator Durenberger:

The Washington, D.C. chapter of the American Society of Internal Medicine ~~is planning a meeting in June and is~~ hopeful that you could be our guest and share your thoughts with us regarding future direction of health care matters. I understand that you spoke at the national meeting of this association and were the highlight of the program.

Our Washington group is comprised of some 300 physicians, most interested in the changing medical agenda and aware of the joint role the government and our profession must play in the future.

I have purposely kept the scheduling of our meeting flexible to hopefully match your busy calendar. ~~Any~~ weekday evening during the first half of June would be fine. Our committee will be pleased to work out the scheduling details with your staff.

We do hope you can spend this time with us. Your presence would certainly add the right dimension to our meeting.

Sincerely,

Alice M. McKittrick M.D.

Alice M. McKittrick, M.D.
Chairman, Legislative Committee

AMM:ck

SPECIAL COUNSEL HEARING EX. 114

A

PIRANHA

PRESS

Gary L. Diamond
Publisher

May 8, 1985

Mr. Dennis Farrell
1801 K Street NW
Suite 1200
Washington, DC 20006

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Farrell:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the American Society of Internal Medicine on June 13, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

B

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble
Alice M. McKittrick, M.D.

C

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
June 13, 1985	7:30 p.m.	Washington, DC	$500

D

MEDICAL SOCIETY OF THE DISTRICT OF COLUMBIA
2007 EYE STREET, N.W. • WASHINGTON, D.C. 20006 • PHONE 223-2230

TO: Rose

SUBJECT: DCSIM Semi-Annual Meeting June 13, 1985

DATE: May 9, 1985

MESSAGE:
Please issue an honorarium check in the amount of $500.00 for Sen. David Durenberger who will be speaking at the District of Columbia Society of Internal Medicine Semi-Annual Meeting on June 13, 1985. Please return the check to me for presentation at the meeting. Dr. Ramey has signed the bottom of this request. Thank you very much.

SIGNED: Becky Lynn Frey
Becky Lynn Frey
Administrative Secretary

REPLY:
cc: Martha E. Garmann, Director of Specialty Societies

SIGNED: DATE:

04168

SENDER: KEEP THIS COPY

E

Generarium/DCSIH	5/09/35	P-04168	500.00	.00	500.00

The Medical Society of the District of Columbia 2007 Eye Street, N. W. Washington, D. C. 20006 DETACH BEFORE DEPOSITI

15-125
540

The Medical Society of the District of Columbia
2007 Eye Street, N. W. • Washington, D. C. 20006
(202) 466-1800

MADISON NATIONAL BANK
WASHINGTON, D.C.

No. 001136

DATE	CHECK NO.	AMOUNT
5/14/35	1136	$500.00

THE SUM OF 500 00¢

PAY TO THE ORDER OF Senator David Durenberger

VOID AFTER 90 DAYS

P. Douglas Torrence
AUTHORIZED SIGNATURE
RESTRICTED FUND

⑈001136⑈ ⑆054001259⑆ ⑈218-635-7⑈

F

honorarium/DCSIM	5/09/85	M-04168	$500.00	.00	$500.0

$-896
Rose

The Medical Society of the District of Columbia 2007 Eye Street, N. W. Washington, D. C. 20006 DETACH BEFORE DEPOSITING

15-125
540

The Medical Society of the District of Columbia
2007 Eye Street, N. W. o Washington, D. C. 20006
(202) 466-1800

MADISON NATIONAL BANK
WASHINGTON, D.C.

No. 001136

DATE	CHECK NO.	AMOUNT
5/[illegible]/85	1136	$500.00

THE SUM OF $500 00¢

VOID

PAY TO THE ORDER OF Senator David Durenberger

VOID

VOID-AFTER 90 DAYS

Douglas Torrence
AUTHORIZED SIGNATURE

RESTRICTED FUND

⑈0001136⑈ ⑆054001259⑆ ⑈218-635-7⑈

G

DISTRICT OF COLUMBIA SOCIETY OF INTERNAL MEDICINE

SEMI-ANNUAL MEETING

Thursday, June 13, 1985

Blackie's House of Beef
22nd & M Streets, N.W.
Washington, D.C.

SPEAKER:	U.S. Senator David Durenberger (R-MN) - Chairman, Subcommittee on Health, U.S. Senate Finance Committee
TOPIC:	"The Federal Government and The Internist: Fee Freeze, D.R.G.s for Physicians' Services, Mandatory Assignment"
TIME:	6:00 p.m. - Wine & Cheese 7:00 p.m. - Speaker's Presentation

Parking is available. If you have any questions, please call our Secretary at the Medical Society, Ms. Becky Lynn Frey, at 466-1826.

If you plan to attend the meeting, please complete and return this form to the attention of Ms. Becky Lynn Frey at the Medical Society of D.C., 2007 Eye Street, N.W., Washington, D.C., 20006.

_____ I plan to attend the meeting Thursday, June 13, 1985.

Name _____

Address _____

_____

NOTE: As dinner will not be served, there is no charge for the meeting.

CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW

RICHARD T. CURTIN
MICHAEL C. MAHONEY
JOHN A. CAIRNS
SUSAN L. NEUMEYER
DOUGLAS J. CARNEY
DONNA E. HANBERY
DEANNE M. GRECO
EDWARD C. ANDERSON
MICHAEL W. SCHLEY
JEFFREY C. ROBBINS
KENNETH COREY-BOSTIAN
DAVID J. STEINGART

4150 MULTIFOODS TOWER
MINNEAPOLIS CITY CENTER
MINNEAPOLIS, MINNESOTA 55402
TELECOPIER (612) 338-8882
TELEX 29183
TELEPHONE (612) 333-5411

1250 H STREET N.W.
SUITE 425
WASHINGTON, D.C. 20036
TELECOPIER (202) 883-0344
TELEX 64 598
TELEPHONE (202) 887-0710

OF COUNSEL
ALVIN M. GANDAL
ADMITTED IN D.C. AND OHIO

REPLY TO
Minneapolis

July 31, 1985

The Medical Society of the District of Columbia
2007 Eye Street, N.W.
Washington, D.C. 20006

Attn: Accounting Department

DAVE DURENBERGER--SPEAKING ENGAGEMENT
OUR FILE NO. 01468-007

Ladies and Gentlemen:

Enclosed please find the check payable to Senator Durenberger in the amount of $500 which we received as payment for a speaking engagement.

This is to advise you that the check should be made payable to Piranha Press and sent to Piranha Press at the following address:

4504 Excelsior Boulevard
Minneapolis, MN 55416

Thank you for your cooperation in this matter. If you have any questions, please call.

Very truly yours,

MICHAEL C. MAHONEY

Enclosure

SKA0731851

I

12/21/89 11:58 ☎202 452 1542 MED. SOCIETY•DC 003

Brenberger/speech	7/31/89	Letter	500.00	.00	500.00

The Medical Society of the District of Columbia 5907 Eye Street, N.W. Washington, D.C. 20006 DETACH BEFORE DEPOSITING

The Medical Society of the District of Columbia
2007 Eye Street, N.W. • Washington, D.C. 20006
(202) 466-1800

MADISON NATIONAL BANK WASHINGTON, D.C.

16-129/540

No. 001207

DATE	CHECK NO	AMOUNT
9/05/89	1207	$500.00

PAY TO THE ORDER OF

Piranha Press
4904 Excelsior Boulevard
Minneapolis MN 55416

VOID AFTER 90 DAYS

NON-NEGOTIABLE

AUTHORIZED SIGNATURE
RESTRICTED FUND

⑈001207⑈ ⑆054001259⑆ 218-635-7⑈

J

12/21/89 11:51 ☎202 462 1662 MED. SOCIETY DC 001

The Medical Society of the District of Columbia
2007 Eye Street, N.W. • Washington, D.C. 20006
(202) 466-1800

MADISON NATIONAL BANK WASHINGTON, D.C. 10-186 540

No. 001207

DATE	CHECK NO.	AMOUNT
8/02/89	1207	$500.00

THE SUM OF FIVE HUNDRED AND 00/100 DOLLARS

08-23-89 004-02-0700 - 308000797

PAY TO THE ORDER OF

Piranha Press
4304 Excelsior Boulevard
Minneapolis MN 55416

VOID AFTER 90 DAYS

AUTHORIZED SIGNATURE

RESTRICTED FUNC

⑈001207⑈ ⑆054001259⑆ ⑈218-635-7⑈ ⑈00000050000⑈

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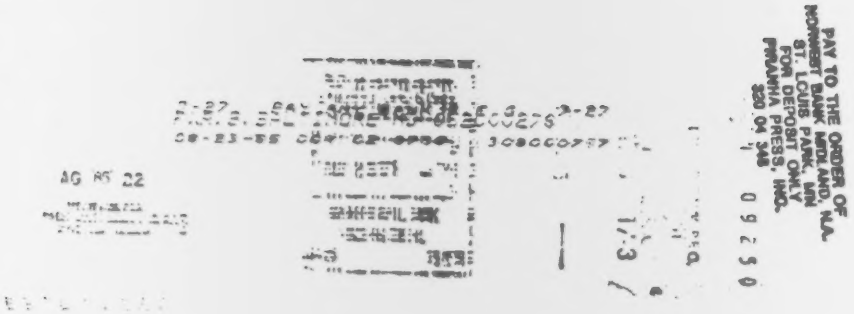
PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PRAVHA PRESS, INC.
230 04 348
09250
AG 85 22

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel 703 841-9300

Joseph Farrell
President

February 26, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

The American Waterways Operators, Inc. (AWO) will hold its 41st Annual Meeting on Wednesday and Thursday, April 16-17, 1985, at the Sheraton Grand Hotel in Washington, D.C. We would like to cordially invite you to address our Board of Directors and membership on April 17 at breakfast, lunch or any time in between which would be convenient for you. The hotel is located at 525 New Jersey Avenue, N.W.

As you know, AWO represents the inland and coastal barge and towing industry and small-to-medium sized shipyards and ship repair facilities serving the industry. Enclosed is a copy of our Annual Report. I know our members would greatly appreciate the opportunity to hear your views on the economy, farm legislation, the political climate, and any other subject you feel would be appropriate.

I hope your schedule will allow you to be with us on April 17. We are pleased to offer an honorarium of $1,000.

If you or your staff need any additional information, please contact Dena Wilson, AWO Vice President-Legislative Affairs at 841-9300.

Sincerely,

Joe Farrell

Joseph Farrell

JF:me

Enclosure

SPECIAL
COUNSEL
HEARING
EX. 115

A

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel. 703 841-9300

Dena L. Wilson
Vice President-Legislative Affairs

March 13, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Thanks so much for accepting our invitation to address our Board of Directors, general membership and guests at AWO's closing luncheon on Wednesday, April 17 at the Sheraton Grand Hotel in Washington, D.C.

Per my conversation with Ann Kelly, we will plan on your arrival at approximately 12:30 p.m., with your speech following lunch. Ralph Van der Naillen, President of Cargo Carriers, Minneapolis, will be introducing you. If your schedule permits, we'd like to plan a brief question and answer period.

The Sheraton Grand is located at 525 New Jersey Avenue, N.W. The luncheon will be held in Ballroom West.

Again, Senator, we are delighted you can be with us on April 17. Members of our Board of Directors and AWO's Executive Staff are listed on pages 27-28 of the enclosed Annual Report.

Sincerely,

Dena Wilson

Dena L. Wilson
Vice President-Legislative Affairs

DLW:me

Enclosure

cc: Mr. Joseph Farrell

CURTIN, MAHONEY & CAIRNS
A PROFESSIONAL ASSOCIATION
ATTORNEYS AT LAW

RICHARD T. CURTIN
MICHAEL C. MAHONEY
JOHN A. CAIRNS
SUSAN L. NEUMEYER
DOUGLAS J. CARNEY
DONNA E. HANBERY
DEANNE M. GRECO
EDWARD C. ANDERSON
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4100 MULTIFOODS TOWER
MINNEAPOLIS CITY CENTER
MINNEAPOLIS, MINNESOTA 55402
TELEPHONE (612) 333-5441
TELECOPIER (612) 339-6686
TELEX 290163

1980 M STREET N. W.
SUITE 480
WASHINGTON, D. C. 20036
TELEPHONE (202) 857-0716
TELECOPIER (202) 530-5044
TELEX 64 506

OF COUNSEL
ALVIN H. GANDAL
ADMITTED IN D.C. AND OHIO

REPLY TO
Minneapolis

April 1, 1985

Ms. Dena Wilson
AWO Vice President
Legislative Affairs
American Waterways Operators, Inc.
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

SENATOR DAVID F. DURENBERGER--PIRANHA PRESS, INC.
OUR FILE NO. 01468-012

Dear Ms. Wilson:

This is to confirm our telephone conversation of March 28, 1985, wherein I advised you that Senator David F. Durenberger had entered into a contract with Piranha Press, Inc. ("Piranha") whereunder Piranha had the exclusive right as Senator Durenberger's publisher (for which he is paid an annual stipend) to control his appearances and the terms and conditions thereof, including the amount to be charged.

Accordingly, we have contacted you on behalf of Senator Durenberger so that we may work out the arrangements with you, including fees and travel arrangements, and confirm such arrangements with Piranha so as to comply with the terms of the contract between Senator Durenberger and Piranha.

Please contact me as soon as possible so that these matters may be finalized.

Very truly yours,

MICHAEL C. MAHONEY

cc: Ms. Anne Kelly
Piranha Press, Inc.

F5BMCMsak0401851

C

APR 26 1985

PIRANHA

PRESS

Gary L. Diamond
Publisher

April 4, 1985

Mr. Joseph Farrell
President
The American Waterways Operators, Inc.
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Farrell:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

D

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

E

APPEARANCE SCHEDULE

Date	Place	Amount
April 17, 1985	Washington, DC	$1,000

F

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel 703 841-9300

Joseph Farrell
President

April 4, 1985

Michael C. Mahoney, Esq.
Curtin, Mahoney & Cairns
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, Minnesota 55402

Dear Mr. Mahoney:

I have tried unsuccessfully several times to reach you by telephone after The American Waterways Operators, Inc. (AWO) received your letter of April 1 to AWO's Vice President for Legislative Affairs, Ms. Dena Wilson.

In late February of this year, AWO formally invited Senator Durenberger to address our association's Annual Membership Meeting over lunch on Wednesday, April 17. An honorarium of $1,000.00 was offered. Ms. Anne Kelly accepted for the Senator. Earlier this week, I spoke with Ms. Kelly and she reconfirmed the acceptance and the $1,000.00 honorarium.

If you have any questions please do not hesitate to call me.

Sincerely,

Joseph Farrell

cc: Ms. Dena Wilson
Ms. Anne Kelly

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel 703 841-9300

Joseph Farrell
President

April 12, 1985

Mr. Gary Diamond
President
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

I received your letter of April 4 and, clearly, that letter begs a response to make clarifications.

As President, I invited Senator Durenberger to address the American Waterways Operators, Inc. (AWO) Annual Meeting closing luncheon on April 17. An honorarium of $1,000 was offered. Ms. Anne Kelly, the Senator's personal secretary, responded to the invitation on behalf of Senator Durenberger by accepting the invitation and the stipulated honorarium. Thereafter, a Mr. Mahoney contacted AWO's Vice President-Legislative Affairs, Ms. Dena Wilson, and verbally discussed some arrangements the Senator has with your firm and a higher honorarium. We asked that he spell out his request in writing, and to be specific. We received a generally worded letter from him, asking me to call to make final arrangements.

I tried to reach Mr. Mahoney by telephone several times, leaving messages asking him to call me. He did not return my calls. I then wrote Mr. Mahoney a letter, copy to Ms. Kelly, making clear the original invitation and its acceptance.

I wish to do the same with you.

We will be honored to have Senator Durenberger as our guest next Wednesday, April 17 and to receive his remarks after lunch. Meanwhile, his business arrangement with your firm is, of course, a matter which rests with the concerned parties, one of which is not the American Waterways Operators. With respect to travel expenses, the United States Senate will be in session on that day; we have offered to cover his travel expenses to and from his office as it relates to his being the guest of the members of this national trade association.

We look forward to Senator Durenberger's appearance next Wednesday.

Sincerely,

Joseph Farrell

cc: Ms. Anne Kelly

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel. 703 841-9300

Joseph Farrell
President

April 17, 1985

MEMORANDUM

TO: Dena Wilson
Lee Hill

FROM: Joseph Farrell

By Friday, I'd like to mail $1,000.00 honorarium check to Senator Durenberger, made out to him, with short cover note from me: "Enjoyed your talk, heard many favorable comments from our members, etc., etc."

I

The American Waterways Operators, Inc.

Executive Offices
1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209
Tel 703 841-9300

Joseph Farrell
President

April 22, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator:

I wish to thank you for speaking at our closing luncheon on April 17. Your talk was most interesting, and I heard many favorable comments from AWO members.

Attached please find an honorarium check in the amount of $1,000.

Thanks again, Senator.

Sincerely,

Joe Farrell

Joseph Farrell

Attachment

bcc: Mr. Ralph Vanderkaillen

THE AMERICAN WATERWAYS OPERATORS, INC.
1600 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209
(703) 841-9300

1st AMERICAN
FIRST AMERICAN BANK OF VIRGINIA
McLEAN, VIRGINIA 22102

56-434/360 CHECK NO. 01511

PAY TO THE ORDER OF: ONE THOUSAND AND NO/100 DOLLARS

DATE 04/19/85 CONTROL NO. 001511 AMOUNT 1,000.00

SEN. DAVID DURENBERGER
US SENATE
WASHINGTON DC 20005

Laura L Swalford
Dena L. Wilson
AUTHORIZED SIGNATURE

"001511" :056004264: 0 MCLEA 20"

United States Senate

MEMORANDUM

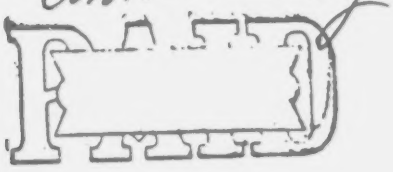
Dena.

As per our conversation please make the check out to Piranha Press & mail it directly to them

4504 Excelsior Blvd.
mpls., MN 55416

Thank you.

Anne Kelly



K

Lee C.

The American Waterways Operators, Inc.

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel 703 841-9300

Joseph Farrell
President

Lee, 4/25/85
Please make out another check payable to "Piranha Press"
The old one to Sen. Durenberger is attached.
Gene

April 25, 1985

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

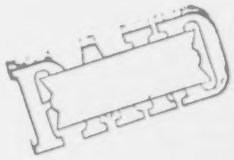
Sirs:

As you know, from a previous communication from me, we invited Senator David Durenberger to be the guest speaker at the closing luncheon of this national association on April 17th. We offered an honorarium of $1,000 for the Senator's appearance. Both the invitation and the honorarium were accepted on behalf of the Senator by Ms. Anne Kelly, who I understand is the personal appointments secretary.

Subsequently, this matter became somewhat confused in my mind as a result of communications from you and an attorney, Mr. Michael Mahoney. Despite numerous efforts on our behalf to clarify the honorarium payment scheme, that matter still remains confused and unusual, in my judgment. On April 22 we forwarded to Senator Durenberger a check for $1,000 constituting the honorarium. The check and my letter were returned with a hand-written note from Ms. Kelly requesting that we make out the check to Piranha Press and mail it to your firm. After consultation with federal officials as to the propriety of this arrangement, I am enclosing a check made out as requested by Ms. Kelly and considered the honorarium paid.

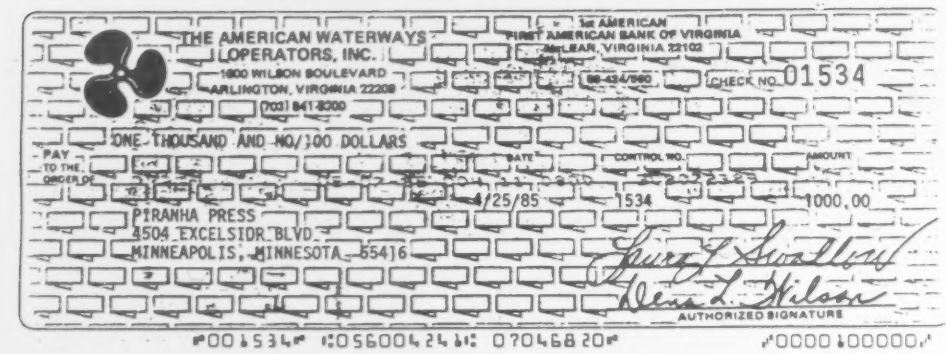
Sincerely,

Joseph Farrell



Enc.

Bc: Lena Wilson
Lee Hill



THE AMERICAN WATERWAYS OPERATORS, INC.
1600 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209
(703) 841-9300

1st AMERICAN
FIRST AMERICAN BANK OF VIRGINIA
McLEAN, VIRGINIA 22102

CHECK NO. 01534

PAY TO THE ORDER OF

ONE THOUSAND AND NO/100 DOLLARS

DATE	CONTROL NO.	AMOUNT
4/25/85	1534	1000.00

PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS, MINNESOTA 55416

Laura J. Swallow
Dena L. Wilson
AUTHORIZED SIGNATURE

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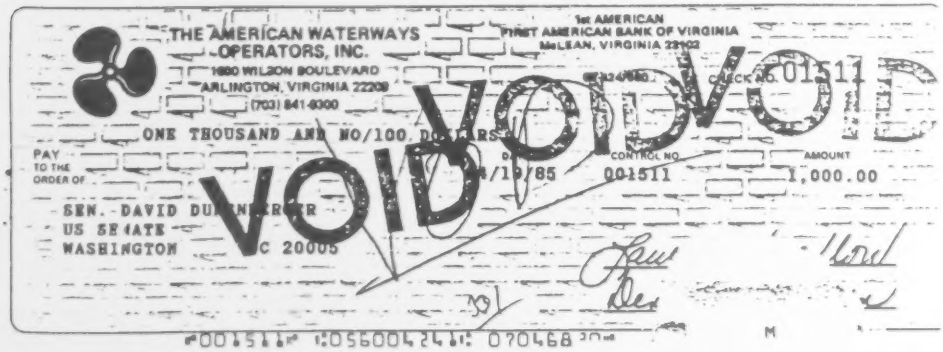

THE AMERICAN WATERWAYS OPERATORS, INC.
1600 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209
(703) 841-9300

1st AMERICAN
FIRST AMERICAN BANK OF VIRGINIA
McLEAN, VIRGINIA 22102

CHECK NO. 01511

VOID VOID VOID

PAY TO THE ORDER OF

ONE THOUSAND AND NO/100 DOLLARS

DATE	CONTROL NO.	AMOUNT
4/19/85	001511	1,000.00

SEN. DAVID DURENBERGER
US SENATE
WASHINGTON DC 20005

Laura J. Swallow
Dena L. Wilson

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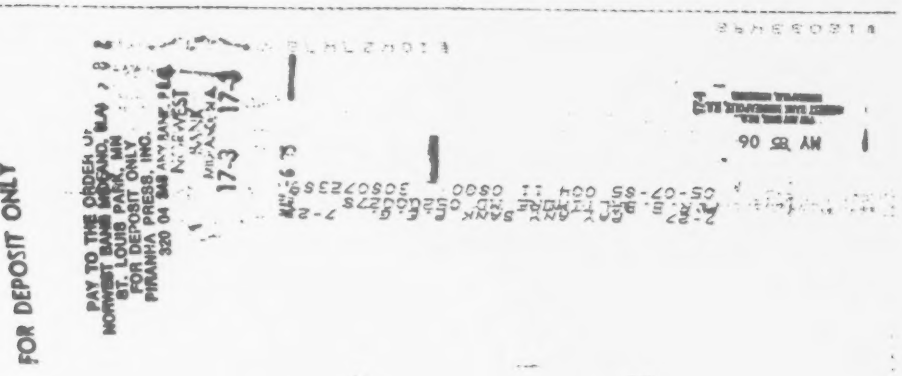
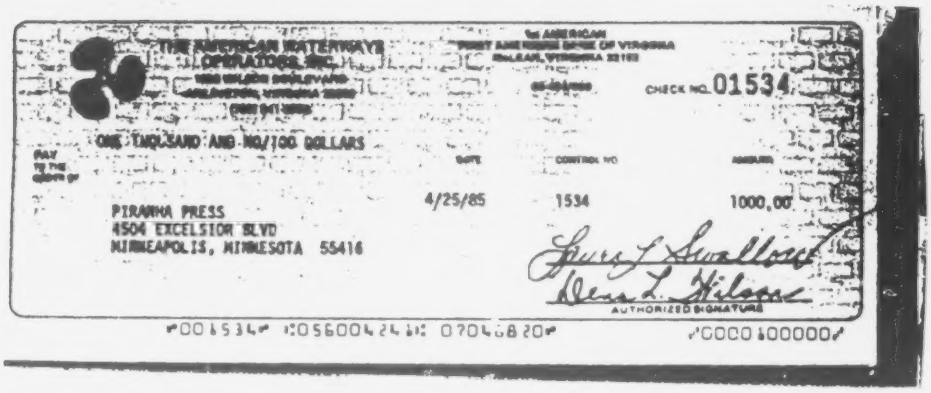

FOR DEPOSIT ONLY
PAY TO THE ORDER OF
NORWEST BANK MINNESOTA, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 548
NORWEST
BANK
MINNESOTA
17-3
17-3



THE AMERICAN WATERWAYS OPERATORS, INC.
1600 WILSON BOULEVARD
ARLINGTON, VIRGINIA 22209
(703) 841-9300

THE AMERICAN
FIRST AMERICAN BANK OF VIRGINIA
McLEAN, VIRGINIA 22102

CHECK NO. 01534

PAY TO THE ORDER OF

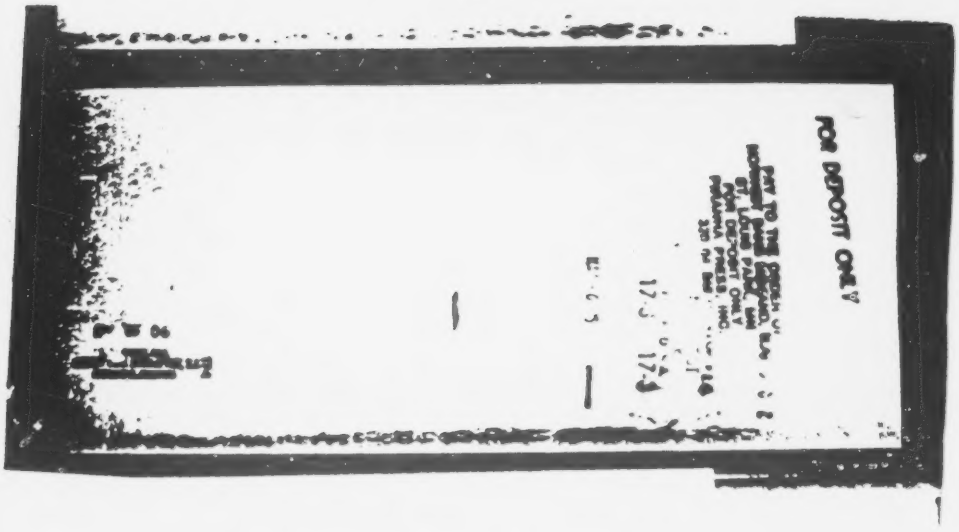
ONE THOUSAND AND NO/100 DOLLARS

DATE	CONTROL NO.	AMOUNT
4/25/85	1534	1000.00

PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS, MINNESOTA 55416

Laura L. Swallow
Dean L. Wilson
AUTHORIZED SIGNATURE

⑈001534⑈ ⑆056004241⑆ 070668 20⑈ ⑈0000 1000000⑈


FOR DEPOSIT ONLY

The American Waterways Operators

Executive Offices

1600 Wilson Boulevard
Suite 1000
Arlington, VA 22209

Tel: 703 841-9300

Dena L. Wilson
Vice President Legislative Affairs

October 11, 1989

CONFIDENTIAL

Memorandum

TO: The File

FROM: Dena L. Wilson DLW

SUBJ: Honorarium Payment to Sen. David Durenberger
for April 17, 1985 Speech

I am writing this memo to the file to memorialize my recollection of events associated with Sen. David Durenberger speaking to the AWO Board in April 1985, and am doing so at the request of AWO President, Joe Farrell.

For some years it has been AWO's practice to invite members of Congress to address the AWO Board of Directors when the Board meets in Washington, D.C. and occasionally when these meetings are held out of town. It is further AWO's practice to offer an honorarium. In February 1985 we invited Sen. Durenberger to address our Board and membership at the April 17, 1985 AWO Annual Meeting at the Sheraton Grand Hotel in Washington, D.C. After issuing a written invitation, I followed up by telephone with the Senator's appointment secretary Anne Kelly; she indicated the Senator had accepted our invitation and she and I agreed that AWO would pay Sen. Durenberger an honorarium of $1000.

Prior to the Annual Meeting, I learned that another trade association had invited Sen. Durenberger to speak to their members and that shortly before he was to appear, the Senator's attorney informed them that the Senator would be unable to appear unless they agreed to pay a book appearance fee of something like $4000. I advised Joe Farrell of the possibility that we would receive a similar phone call.

Accordingly, I was not surprised when, on March 28, 1985, I received a call from Sen. Durenberger's attorney informing me that AWO would be required to pay more money — I believe the amount was $4000 — as part of the Senator's contract with his publisher, Piranha Press to promote his book. I said that I did not have the authority to approve any change from the agreed upon honorarium of $1000, as arranged by Anne Kelly, and asked him to put his request in writing. As you will see from the attached letter, Michael Mahoney, the attorney in question, did send me a

letter which was very general. Shortly thereafter I received a letter from Piranha Press, also attached. My memory is hazy on this point but I believe either Joe Farrell or I spoke again to Anne Kelly about this, reiterating our agreement to pay Sen. Durenberger a $1000 honorarium and that we expected that this agreement would be honored. This conversation apparently preceded the April 4, 1985 letter from Piranha Press which indicates a fee of $1000.

My memory is also hazy on whether Joe Farrell or I subsequently spoke to Michael Mahoney or Gary Franklin of Piranha Press. I recall that Mr. Farrell tried unsuccessfully to reach Mr. Mahoney, and that he sent a letter to Piranha Press outlining AWO's concerns. I also recall that we had doubts as to whether or not Sen. Durenberger would actually appear and were somewhat relieved when he did arrive and spoke at some length on the national debt. At no time did he or his staff mention his book, Piranha Press, or anything related to book promotional efforts.

At Joe Farrell's request, I sent to Anne Kelly's attention a check made out to Sen. Durenberger. Almost immediately upon receipt I received a call from Ms. Kelly telling me that she was returning the check because it was made out to Sen. Durenberger. She instructed me to reissue the check to Piranha Press. Before asking that the check be reissued, I telephoned the Senate Ethics Committee because I did not want to place AWO in jeopardy. I cannot find in the file the name of the staff member I spoke to, but I explained the situation to him without mentioning the Senator's name or the name of the publishing company. The staffer said that although this was obviously an attempt to circumvent the outside income limitation, he wanted to consult with his colleagues before giving me an answer as to whether AWO could legally issue the check to Piranha Press. The Ethics Committee staff member called back to say that AWO would not be violating any law by issuing our check to the book publisher.

Also attached is the correspondence to Sen. Durenberger's office and a copy of the check for $1000 as well as our letter to Piranha Press expressing our concerns.

R

1/5-8/1986
California

A Forum presented by the Annenberg Center for Health Sciences and the American Medical Association.
January 5th through 8th, 1986

August 2, 1985

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator:

Several weeks ago you received a letter inviting you to be a part of a very special group being assembled at the Annenberg Center for Health Sciences, January 5 to 8, 1986.

The American Medical Association and the Annenberg Center for Health Sciences are collaborating in a very special Forum entitled "Medicine for the Twenty-First Century." It is by invitation, bringing together individuals whose careers define them as leaders, to share in a discussion of the future of medical practice.

The structure of the Forum provides a retreat for thinking and an occasion to facilitate communication between and among individuals representing varied backgrounds in the American enterprise.

The Forum will begin by centering on the relationship between today's science and tomorrow's medicine. Discussions will then proceed to explore systematically the anticipated impact in relationship to economics, finance, business, labor, ethics, public attitudes and demographics, communications and health care systems upon the path of medical progress. The Forum is intended to build toward its conclusions concerning lessons for the future.

The budget for the Forum allows us to provide underwriting for hotel, food and coach class equivalent transportation support. Further information will be forwarded to you if you are able to accept the invitation.

We appreciate your consideration of this invitation and look forward to hearing from you as soon as possible.

Cordially,

T. F. Zimmerman, Ph.D.
Director of Education
Annenberg Center for Health Sciences

M. Roy Schwarz

M. Roy Schwarz, M.D.
Vice President
Medical Education and Science Policy
American Medical Association

SPECIAL
COUNSEL
HEARING
EX. 116

Annenberg Center for Health Sciences • 39000 Bob Hope Drive • Rancho Mirage, California 92270 • 619-340-3911 ext 1661

1285

1/6-1/6

A Forum presented by the Annenberg Center for Health Sciences and the American Medical Association
January 5th through 8th, 1986

Contact:
Charles Maienski
AMA - Chicago
312-645-4663
out until 12/12-13/85

October 17, 1985

The Honorable David Durenberger
United States Senate
154 Russell Senate Office Bldg.
Washington, DC 20510

80 people
DD remarks - 20/25 min
4-5 people reactor panel → panel will get 10 min
presentation on economics
remarks in writing before meeting

Dear Senator Durenberger:

The American Medical Association and the Annenberg Center of the Eisenhower Medical Center are sponsoring a conference on "Medicine in the 21st Century." As you know, it is scheduled for January 5 to January 8, 1986 at the Annenberg Center in Palm Springs, California. The purpose of the Conference will be to define, in so far as is possible, what medicine will be like early in the 21st Century. The format provides for a series of commissioned plenary addresses, each to be responded to by a panel of "reactors." Discussion open to all participants will follow the "reactions." The purpose of this letter is to ask you, as a recognized leader in our society, to accept a commission to make one of the plenary addresses. It is hoped that you already have made plans to attend the Conference in response to our earlier invitation. If so, we hope this proposed added responsibility for a presentation to share your perspectives will meet with your favor.

Leaders in science, economics, business, ethics, communications, public opinion, and health care systems are being asked to share their views of the future. While gaining insight into the future of medical care specifically is AMA's interest, the information that we expect to be developed during the Conference would be useful to all segments of American society. If you agree to participate, I am confident that I can promise you an interesting and intellectually profitable experience.

The program of the conference will be built on a thesis that what is happening in the laboratories of medical science today will, in large part, determine what the practice of medicine will be like in the future. However, it is unavoidable that developments in other sectors of society will modify the clinical expression of the scientific developments. Hence, we are commissioning the presentations on the future of business, ethics, economics, public attitudes and communications.

1st class O.K.

Call Mr. Foster travel agency
will picked up by conference

In order to maximize the impact of the futuristic thinking expected during the Conference, we are limiting invitations to fewer than 100 people. Included in this number are experienced professionals with many years of involvement in their chosen fields and younger people who we have identified as potential leaders in the 21st Century.

Given this background we would like to invite you to present a plenary paper on the future of the economy in the USA. Your presentation would be scheduled to occur on Monday, January 6, 1986 at 10:30 a.m. and should be 20-30 minutes in length. We would like the presentation to include a review of the present status, a discussion of trends, and what you see developing in the 21st Century for the Nation and for health care specifically, from your own unique perspective. If you conclude that there is a difference between what will probably transpire and what should or could develop, we would encourage you to incorporate these observations into your remarks. Obviously, reference to the impact of these developments on health care, education and science will be most helpful. Since we intend to publish the papers presented at the Meeting, we would ask that your remarks be in written form by the time of the Conference.

As a plenary presentor, you would be provided reimbursement for all usual expenses associated with travel, lodging and meals; in addition we would hope that you would accept an honorarium, reflecting your usual and customary practice, to express appreciation for your participation.

Please feel free to call me if additional information would be helpful to your decision. I look forward to your participation, as your presence would add immensely to the success of the Conference. With warmest regards, I am

Sincerely,

M. Roy Schwarz, M.D.

MRS:er

C

A Forum presented by the Annenberg Center for Health Sciences and the American Medical Association. January 5th through 8th, 1986

December 4, 1985

The Honorable Dave Durenberger
United States Senate
154 Russell
Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

This letter is to confirm your participation in the Medicine for the 21st Century Forum scheduled for January 5-8, 1986. We were pleased to learn from Dr. Roy Schwarz that you are willing to give the trigger presentation dealing with the impact of Economics on the future of medical practice. The specific date will be Monday, January 6.

Enclosed is a packet of information pertaining to the Forum which includes the travel agent to contact for your travel arrangements, where you will be lodged and the general format of the conference. We have also enclosed a memo and guidelines for speakers.

You will be receiving a specific schedule of topics and social activities. If you have any questions or need additional information, please do not hesitate to call our program coordinator, Jacqueline Lycett. The toll free numbers are 800-321-3690 (National) or 800-621-7322 (California).

Again, we are pleased that you are participating and look forward to a successful Forum.

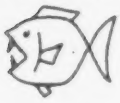
Cordially,

Thomas F. Zimmerman, Ph.D.
Vice-President for Medical Education

/js
Enclosures

D

PIRANHA



PRESS

Gary L. Diamond
Publisher

December 27, 1985

Ms. Jackie Lysa
Annenberg Center for Health Sciences
Eisenhower Medical Center
39000 Bob Hope Drive
Rancho Mirage, CA 92270

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Lysa:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Annenberg Center for Health Sciences and the AMA on January 6, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Sneator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we herely consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be rade to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

E

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

F

APPEARANCE SCHEDULE

Date	Amount
January 6, 1986	$5,000

Annenberg Center for Health Sciences

EXPENSE VOUCHER

Name: David F. Durenberger Occasion: MEDICINE FOR THE 21ST CENTURY

Address: 154 Russell Bldg. Place: ANNENBERG CENTER FOR HEALTH SCIENCES

Washington DC 20002 Dates: JANUARY 5-8, 1986

City State Zip

ATTN: Jodi L. Mathison

Date	1/3/86					Total
Airport Transportation (Ground)	$690.00	(see attached note)				$ 690.00
Food						
				Cost Center # 8415		$ 690.00

NOTE: Please attach receipts for reimbursement to cover incidental expenses incurred i.e., airport transportation, or any food not provided for during the Forum session, January 5-8, 1986.

Signature

1/3/86 478-36-4210

Date Social Security #

PLEASE COMPLETE AND RETURN TO:

Conference Services Coordinator
Annenberg Center for Health Sciences
39000 Bob Hope Drive
Rancho Mirage, California 92270

H

MEDICINE FOR THE 21ST CENTURY

PROGRAM

SUNDAY, JANUARY 5, 1986

7:00 PM - 10:00 PM	Registration/Wine and Cheese Reception Marriott's Rancho Las Palmas Resort

MONDAY, JANUARY 6, 1986

7:00 AM	Shuttle to Annenberg Center
7:30 AM	Continental Breakfast - Annenberg Center Dining Room
8:00 AM	**Welcoming Remarks** Mrs. Bob (Dolores) Hope James H. Sammons **Introduction to the Annenberg Forum** M. Roy Schwarz
8:30 AM	**Science Presentation** Speaker: Donald West King Moderator: Carmine D. Clemente Panelists: Victoria Chan-Palay Bruce Dan Vincent A. Fulginiti James B. Wyngaarden
10:00 AM	Coffee Break
10:30 AM	**Economics Presentation** Speaker: The Honorable Dave Durenberger Moderator: Joseph F. Boyle Panelists: Arnold L. Brown Theodore Cooper Merrill N. Werblun
12:00 Noon	Luncheon - Annenberg Center Dining Room
12:30 PM	Shuttle to Marriott
1:00 PM	Golf/Tennis Activities or Relaxation
5:00 PM	Shuttle to Annenberg Center
5:30 PM	**Public Attitudes Presentation** Speaker: Barbara Caplan Moderator: John J. Coury, Jr. Panelists: James M. Furman Ronald J. Pion Harrison L. Rogers
7:00 PM	Adjourn - Shuttle to Marriott
7:30 PM	Informal Reception/Steak Fry - Marriott

TUESDAY, JANUARY 7, 1986

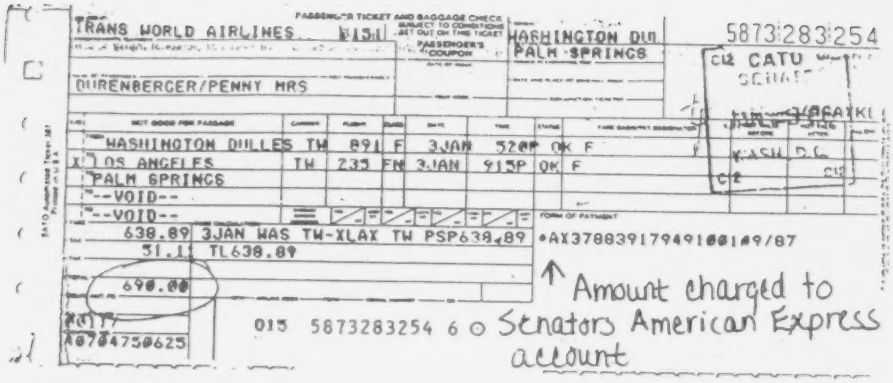
7:00 AM	Shuttle to Annenberg Center
7:30 AM	Continental Breakfast - Annenberg Center Dining Room
8:00 AM	**Ethics Presentation**
	Speaker: Thomas A. Raffin Moderator: John L. Sinn Panelists: Daniel Callahan Roger B. Dworkin Gilbert S. Omenn William O. Rieke
10:00 AM	Coffee Break - Annenberg Center Dining Room
10:30 AM	**Business Presentation**
	Speaker: Rex D. Adams Moderator: Robert W. Stewart Panelists: David M. Eddy Carl Eisdorfer John H. Moxley, III
11:30 AM	Luncheon - Annenberg Center Dining Room
1:00 PM	**Labor Presentation**
	Speaker: John Sweeney Moderator: James S. Todd Panelists: Alan R. Nelson Uwe E. Reinhardt Frederick C. Robbins
2:30 PM	Refreshment Break - Annenberg Center Dining Room
3:00 PM	**Communications Presentation**
	Speaker: Richard Byrne Moderator: Tom Rockwell Panelists: Benjamin W. Heineman, Jr. Donald A.B. Lindberg George D. Lundberg
4:30 PM	Adjourn - Shuttle to Marriott
7:00 PM	Cocktail Reception - Marriott
8:00 PM	Semi - Formal Dinner - Marriott

J

WEDNESDAY, JANUARY 8, 1986

7:30 AM	Shuttle to Annenberg Center	
8:00 AM	Continental Breakfast	
8:30 AM	**Health Care Systems Presentation**	
	Speaker:	Jeff C. Goldsmith
	Moderator:	William S. Hotchkiss
	Panelists:	Harold J. Simon
		Edward J. Stemmler
		Frank E. Young
10:00 AM	Break	
10.30 AM	**Lessons**	
	Speaker:	James H. Sammons
	Moderator:	Thomas F. Zimmerman
	Panelists:	John A. D. Cooper
		J. Alexander McMahon
12:30 PM	Conclusion of Forum - Shuttle to Marriott	

K



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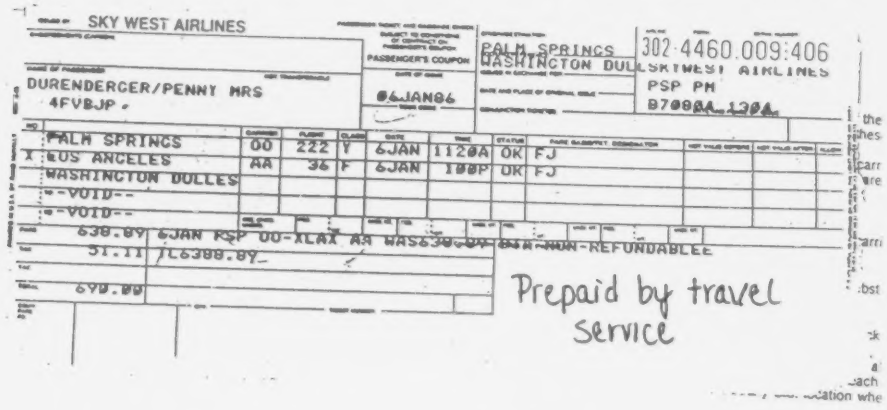
↑ Amount charged to Senators American Express account



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Prepaid by travel service

1296

(USE ONE SIDE ONLY)
CHECK REQUEST - EXPENSE REPORT

Date January 16, 1986

☐ EISENHOWER MEMORIAL HOSPITAL
☐ EMREC
☐ BETTY FORD CENTER

Issue check to The Honorable Dave Durenberger

Amount $ 5,000.00

Address

Department to be charged 8415

Explanation Honorarium - Speaker for "Medicine for the 21st Century"

Special Instructions CALL JACKIE EXT. 1677 FOR CHECK PICK UP

EXPENSE REPORT

Date	Description (indicate travel, lodging, meals, mileage, conference, with whom, etc.)	Amount
	Honorarium Speaker January 6, 1986	$5,000.00
	(Attach separate sheet if more space required)	
	ATTACH RECEIPTS TO SUPPORT Total:	$5,000.00
	Advanced by EMC:	
	Amount due employee/EMC:	

APPROVED BY:

Director T.F. Zimmerman, Ph.D.

Signature of person requesting

Administrative approval

Date

EISENHOWER MEDICAL CENTER
CHECK REQUEST — EXPENSE REPORT
EMC 1

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EISENHOWER MED RESEARCH & EDUCATION CTR.
RANCHO MIRAGE CA
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4. OUR CREDIT MEMO							

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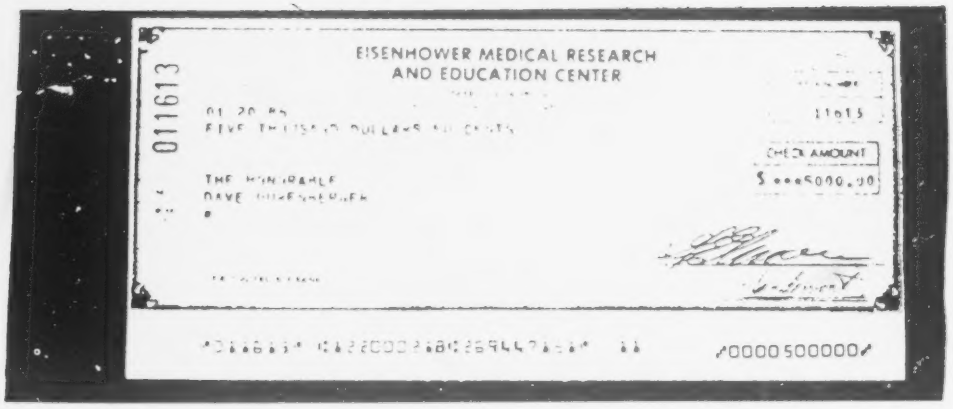
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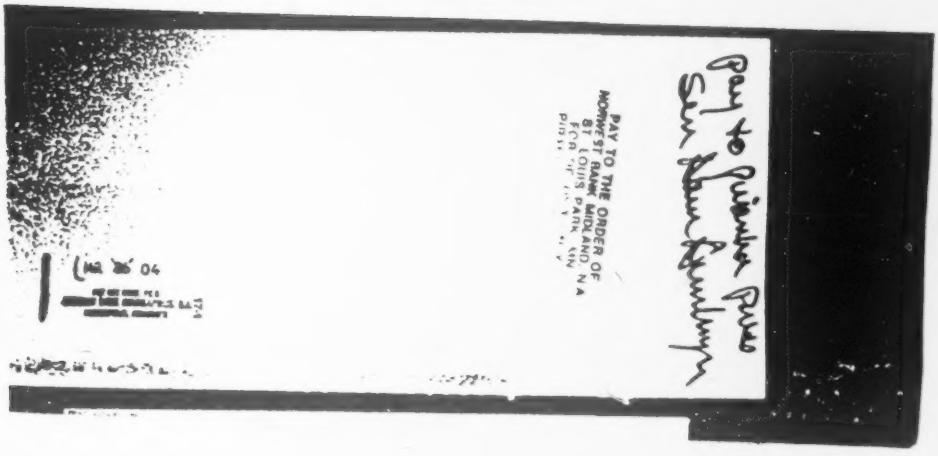
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619/340-3911

Mr. Bob Hope
FOUNDER TRUSTEE
Walter H. Annenberg
TRUSTEE EMERITUS
Mrs. Bob Hope
CHAIRMAN
John L. Sinn
PRESIDENT
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Mrs. Gene Autry
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Charles Borwick
James L. Buckley
Michael B. Burns, Jr.
Marujen Seevick Chinigo
John Curci
Mrs. Marvin Davis
Thomas D. Dee
Corwin D. Denney
Joseph K. Dennis
Alex Dreier
Mrs. Irving Mitchell Felt
Leonard Firestone
Mrs. Gerald R. Ford
James E. Frank
Joseph Friend
Wilford Gonyea
Ed Haggar
Ernest W. Hahn
Mrs. Robert A. Hamilton
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Barron Hilton
Adrian C. Israel
Paul Jenkins
Edwin C. Johnsen
Ove W. Jorgensen
William Juvonen
Raymond J. Kaiser
Saul Kamin
James Kemper, Jr.
Peter Kiewit, Jr.
Eugene Klein
Judd Leighton
Marla Lewis
Richard J. Mahler, M.D.
Howard P. Margulens
Walter N. Marks
Michael W. McCarthy
Colin McDermont
John A. Mulcahy
George M. Pardee, Jr.
George T. Pfleger
Walter F. Probst
Don F. Seyferth
Mitchell J. Simon
Mrs. Frank (Barbara) Sinatra
Alex G. Spanos
Mrs. George B. Storer
William P. Tennery
James E. Thomson
Joseph Van Der Meulen, M.D.
J. A. Vickers
Mrs. Hal (Martha) Wallis

PAST PRESIDENTS
Mrs. Bob Hope
Peter Kiewit

January 24, 1986

The Honorable Dave Durenberger
United States Senate
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

Enclosed is an honorarium check in the amount of $ 5,000.

Thank you for your participation in the Medicine for the Twenty-First Century Forum. We were very sorry it was not possible for you to participate in more of what to us was a very special event.

Sincerely,

Thomas F. Zimmerman, Ph.D.
Vice President for Medical Education

TFZ:mmf

Enclosure

DAVE DURENBERGER
MINNESOTA

United States Senate

WASHINGTON, D.C. 20510

COMMITTEE ON FINANCE
COMMITTEE ON GOVERNMENTAL AFFAIRS
SELECT COMMITTEE ON INTELLIGENCE
COMMITTEE ON ENVIRONMENT AND PUBLIC WORKS
SELECT COMMITTEE ON ETHICS

March 3, 1986

Dr. Thomas F. Zimmerman
Conference Services Coordinator
Annenberg Center for Health Sciences
39000 Bob Hope Drive
Rancho Mirage, California 92270

Dear Dr. Zimmerman:

This letter is in regard to Senator Durenberger's expenses for his trip to Palm Springs on January 6, 1986. Please excuse the delay in this response. The expense sheet was misplaced which resulted in the delay.

While planning the Senator's trip we found that his expenses could be handled by another group. We asked if Mrs. Durenberger's airfare could be paid by the AMA and were given a positive response to this request. Due to Mrs. Durenberger's last minute departure, the expense of the airline ticket from Washington to Palm Springs, in the amount of $690.00, was charged to the Senator's American Express card. I have enclosed the expense sheet and airline ticket for reimbursement.

Also, Senator Durenberger has asked me to inquire if there is a transcript of his remarks and if he could get a copy.

Again please excuse the delay in response and thank you for your attention to this matter. If you have any questions please contact me at 202-224-3244.

Sincerely,

Jodi L. Mathison

Jodi Mathison
Office of Senator Dave Durenberger

Enclosures

/jlm

R

TO: TAMARA
FAX KELLI 3/3

3.

UNIVERSITY OF MINNESOTA

confirmed.

October 3-5 Colorado Springs

Office of the Vice President for the Health Sciences
A-306 Mayo Memorial Building, Box 501
420 Delaware Street S.E.
Minneapolis, Minnesota 55455

will pay expenses + honorarium offered (around $1 or $2K) — he wasn't sure

February 4, 1985

The Honorable David Durenberger
United States Senate
SR-375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

400

On behalf of the Association of Academic Health Centers I am writing to invite you to participate in our 1985 Annual Meeting which will be held in Colorado Springs on October 3-5. I am serving as program chairman for that meeting.

The fundamental and rapidly occurring changes which are taking place in health care will have a profound impact upon the 91 academic health centers which are members of our organization. We hope to explore this impact at the Annual Meeting, discussing topics such as the effects of competition on the education and training of health professionals and relationships between academic health centers and health maintenance organizations.

In view of your major involvement in the development of federal health policy, we believe it would be highly desirable to have you participate in this program. More specifically, we would like to have you speak on Saturday, October 5th and would suggest a topic such as "Federal Health Policy and the Academic Health Center." The title could be modified if you wish but your presentation would provide you with the opportunity to discuss the major issues facing academic health centers from your perspective. We would allow ~~one hour~~ for your presentation, probably beginning at 10:15 a.m. This would be followed by questions and discussion and by lunch with the membership. The latter would give you the opportunity to meet some of the chief academic officers of our nation's academic health centers in a more informal setting. The Association will pay your travel expenses and provide you with your usual honorarium.

Send BIO

Nancy Singer
Assn. of Acad. H
1 Dupont Circle Suite 310
Wash, DC 20036

SPECIAL COUNSEL HEARING EX. 117

HEALTH SCIENCES

UNIVERSITY OF MINNESOTA
TWIN CITIES

Office of the Vice President for Health Sciences Affairs
432 Morrill Hall
100 Church Street S.E.
Minneapolis, Minnesota 55455
(612) 373-7610

RECEIVED
JUN 2 (1985
Association of
Academic Health Centers

Dino Agro
Association of Academic Health Centers
11 Dupont Circle N.W.
Washington, D.C. 20036

June 11, 1985

Dear Dino:

I am enclosing the material for the Annual Meeting with some suggested revisions and additions.

I like your draft of the program introduction - particularly the quote from Al Farmer. I have penned in some suggestions for change but, as you will note, they are more stylistic than substantive.

Please note that I have added titles for the presentations by Ellwood, Kaufman, Schwartz, and Graham. There are also a few other minor changes in the program schedule itself which I have indicated with a check mark.

Following our last conversation I contacted Senator Durenburger's office again. His staff was just making up his schedule for August and September and was unable to give me a definitive answer regarding his participation on October 5th. They assured me they would get back to me "just as soon as possible." If we don't have a final answer by the time the program goes to press, we will need to do some hedging or consider another speaker. Perhaps you should give me a call if you have not heard from me about a week before the deadline for the preliminary program.

Thanks again for all the help you have provided. You've made my job a lot easier than it would have been otherwise.

Sincerely,

Neal

Neal A. Vanselow, M.D.
Vice President

NAV/clt 6.11.85-2

Enclosures

UNIVERSITY OF MINNESOTA
TWIN CITIES

Office of the Vice President for Health Sciences Affairs
432 Morrill Hall
100 Church Street S.E.
Minneapolis Minnesota 55455
(612) 373-7610

JUL - 1 1985
Association of
Academic Health Centers

Dino Agro
Association of Academic Health Centers
11 Dupont Circle, N.W.
Washington, D.C. 20036

June 28, 1985

Dear Dino:

This letter is written to provide you with information you can use in writing letters to the speakers for the 1985 Annual Meeting in Colorado Springs. It is my understanding that these letters will come from the AAHC office. In detailing the understanding I have with each speaker I will follow the program outline which you already have.

The first speaker on Thursday morning October 3rd (after introductory remarks by Scott McCallum and me) is Paul Ellwood. Paul will give the keynote address that morning and will be given one hour to do so. He should be informed that there will be 30 minutes for questions following his talk. He has chosen the title, "HMO, PPO, DRG, CMP - Should Academic Health Centers Succumb to a Three Letter Word?" I expect Paul to provide historical information on the formation and growth of HMOs, PPOs, etc. and project their future growth. He should also analyze the problems and opportunities which academic health centers are having and will have in relating to these organizations. Paul has agreed to accept an honorarium of $500 plus his travel expenses. I have already given you a copy of his curriculum vitae. I have asked him to submit either a copy or an outline of the paper he will present one month in advance of the meeting so that it can be given to the moderator of that morning's session.

Ron Kaufman is the second speaker on Thursday morning. He has selected the title, "HMOs and the Academic Health Center: The Second Wave." We have assigned 35 minutes for his presentation. I have asked Ron to outline George Washington University's experience in forming its own HMO. As you know, Ron has also worked with you to survey other academic health centers regarding their current and future relationships with HMOs. He will include that data in his presentation. Ron will not receive an honorarium and will cover his own travel expenses. I've also requested that his paper or an outline of it be submitted one month ahead of time. I don't have a copy of his curriculum vitae as yet but you probably can obtain biographical information on him.

Leo Henikoff will follow Ron Kaufman and has also been given 35 minutes for his presentation. He has chosen the title, "The Rush Anchor HMO: A Growing Adolescent." He will describe the experience which Rush-Presbyterian-St. Luke's Medical Center has had with its own HMO. Ron Kaufman has suggested to me that we ask Leo to be quite specific

regarding the actual relationship of the HMO to his academic health center. Ron also suggests that Leo spend some time describing how extensively the HMO is used for the education of students and house officers. I am enclosing a copy of Leo's curriculum vitae. He should also be asked to submit a paper or outline one month prior to the meeting. He will not receive either an honorarium or travel expenses.

The final speaker on Thursday morning will be Ed Schwartz, Director of the University of Minnesota Hospitals and Clinics. Ed will be given 35 minutes for his presentation and has chosen the title, "Corporate and Academic Medicine in Minnesota: Some Movement, Some Motion." I have asked Ed to discuss the steps which the University of Minnesota Hosptial has taken to develop relationships with HMOs and PPOs in a metropolitan area with one of the highest HMO penetrations in the United States. The AAHC should pay his travel expenses and a $500 honorarium. Ed has promised to send us a copy of his paper or an outline of it one month prior to the meeting. You should request a copy of his curriculum vitae so that we can prepare a biographical sketch for the moderator.

After Ed Schwartz's talk we will ask the three speakers (Kaufman, Henikoff, and Schwartz) to respond to questions from the audience.

The program on Friday, October 4th will begin with Steve Freedman who has chosen the title, "Megacorporate Health Care and the Academic Health Center." I have asked him to outline his views on the trend toward corporatization of health care in the United States, placing particular emphasis on the implications of this development for the education and training of health professionals. I suspect that he will follow the themes which he has developed in his article in the February 28, 1985 issue of the New England Journal of Medicine. In lieu of an honorarium we have agreed to pay travel expenses both for Steve and his wife. I am enclosing a copy of his curriculum vitae. It is essential that we obtain either a copy of his paper or an outline of it one month prior to the meeting so that we can circulate it to the three individuals who will serve on the reactor panel later that morning. Freedman has been allotted 45 minutes for his presentation.

Bob Graham is the second speaker on Friday morning and has also been given 45 minutes for his presentation which is entitled, "The Numbers Game: Madness or Method?" Bob should present the latest data on manpower in the Health Professions. More specifically, I have asked him to project whether we will have surpluses or shortages in the various professions in the years ahead. He should be asked to cover dentistry, nursing, pharmacy, and the allied health fields as well as medicine. We have promised Bob a $500 honorarium in addition to his travel expenses. We should also request a copy of his curriculum vitae and ask him to submit his paper or an outline of it one month prior to the meeting so that it can be sent to the members of the reactor panel.

D

Following the Friday morning coffee break Leonard Schaeffer will present an employer's view of our graduates from the perspective of an HMO executive. Leonard will have 30 minutes for his presentation. I expect him to discuss the extent to which the physicians, nurses, allied health professionals, pharmacists, etc. his HMO hires are appropriately prepared for the roles they are asked to assume. Leonard has been promised travel expenses plus a $500 honorarium. We will need his paper or an outline of it to provide to the reactor panel. I have enclosed a copy of his curriculum vitae.

Jack Moxley will follow Leonard Schaeffer and will also speak for 30 minutes. I have asked him to cover the same material that Schaeffer covered, but, of course, he will be speaking from the perspective of an executive of a for-profit health care corporation rather than from that of an HMO executive. He should receive a $500 honorarium plus his travel expenses. We also need to request a copy of his curriculum vitae and an outline of his paper to submit to the reactor panel.

Following Jack Moxley's presentation, a reactor panel will be asked to respond to all of Friday morning's presentations. Each member of the panel should be given 15 minutes to summarize his views and reactions to the various presentations. Following these 15 minute presentations, the speakers will be asked to join the panel for general discussion and questions. Hopefully, Charlie Sprague who will moderate the panel will be able to get a good discussion going - perhaps even a controversial one. As an AAHC member Ed Brandt will not receive either an honorarium or travel expenses. I have told both Dick Wilbur and Gary Filerman that we will pay only their travel expenses. As noted above, it is important that we get outlines of the morning presentations to each member of the reactor panel as far ahead of the meeting as possible. We should probably request a curriculum vitae from each of the reactor panel members but I don't think it is necessary that we ask for an outline of the comments each will make.

As you know, we are trying to get Senator David Durenberger to be the main speaker on Saturday morning. We would ask him to speak for one hour, talking about changes in the federal health policy and their impact on the academic health center. He certainly will want to cover the funding of graduate medical education. In addition it would be important for him to touch on the future of prospective payment under Medicare, changes in Medicaid, etc. I suspect it will be necessary to give him a great deal of latitude in the subject matter he covers. My understanding with John Hogness is that we be prepared to pay Durenberger his travel expenses plus "his usual honorarium." As of now, I don't know what that is. It would be nice to ask Durenberger for an outline of his paper but I am not sure we will be able to get one. You probably already have appropriate biographical material on him. I'll keep in touch with Durenberger's office and will let you know as soon as a definite decision regarding his participation is made. If he can't come, we will have to move rather quickly to find a substitute.

E

Following Durenberger's presentation, Roger Bulger, Jim Hunt, and Frank Sweeney have agreed to serve as a reactor panel. We have allowed 45 minutes for this part of the program. I suspect it will have to be much more informal than the Friday morning reactor panel with each participant taking 5 or 10 minutes to comment on the points Durenberger has made. Scott McCallum would moderate this and, following the panelist's comments, would open it up for audience questions and discussion.

We have not promised Hunt, Bulger, or Sweeney either an honorarium or payment of their travel expenses. I'll leave it up to you as to whether you want to request a copy of their curriculum vitaes.

I hope this will provide you with the information you need to get the letters out to the various speakers and to request appropriate materials from them. If I have forgotten something, please give me a call.

Sincerely,

Neal

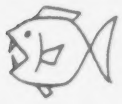
Neal A. Vanselow, M.D.
Vice President

NAV/clt

Enclosures

F

PIRANHA



PRESS

Gary L. Diamond
Publisher

OFFICE OF THE V P
FOR HEALTH SCIENCES
SEP 12 1985
RECEIVED

September 10, 1985

Dr. Neal A. Vanselow
Vice President
University of Minnesota
A-306 Mayo Memorial Bldg.
Box 501
420 Delaware Street SE
Minneapolis, MN 55455

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Dr. Vanselow:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Association of Academic Health Centers on October 5, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

G

Payment of the sums due us must be made to us within ten days from the date of this letter.

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

Mike Malcolm

H

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
October 5, 1985	10:15 a.m.	Colorado Springs	$5,000

I

UNIVERSITY OF MINNESOTA
TWIN CITIES

Office of the Vice President for Health Sciences Affairs
432 Morrill Hall
100 Church Street S.E.
Minneapolis, Minnesota 55455
(612) 373-7610

RECEIVED
SEP 17 1985
Association of
Academic Health Centers

John R. Hogness, M.D.
President,
Association of Academic Health Centers
11 Dupont Circle N.W.
Washington, D.C. 20036

September 12, 1985

Dear John:

The attached letter came today from Piranha Press, the organization which represents Senator Durenberger. It contains written confirmation of most of the details which I discussed on the phone with Durenberger's attorney. The only thing that is new is the requirement that we provide "promotional space" to Piranha Press so they can display and sell Durenberger's books.

It seems to me that these arrangements are best handled by the AAHC office and would appreciate it very much if you would assign responsibility to the appropriate person. I'll be glad to help in any way that I can.

Please feel free to give me a call if you have concern over any of the conditions or if you have any questions.

Sincerely,

Neal

Neal A. Vanselow, M.D.
Vice President

Talk to Chip Kahn

Talk

ASSOCIATION OF ACADEMIC
HEALTH CENTERS, INC.
11 DUPONT CIRCLE, N.W. PH. 202-265-9600
WASHINGTON, D.C. 20036

THE NATIONAL BANK
OF WASHINGTON

2972

September 19, 1985

PAY Five Thousand Dollars and 00/100---------- DOLLARS $5,000.00

TO THE ORDER OF

Piranha Press
c/o Gary L. Diamond, Publisher
4504 Excelsior Blvd.
Minneapolis, MN 55416

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K

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PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 340

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PAID

WASHINGTON, D.C

[redacted]

ASSOCIATION OF ACADEMIC HEALTH CENTERS, INC.
11 DUPONT CIRCLE, N.W. PH. [redacted]
WASHINGTON, D.C. [redacted]

THE NATIONAL BANK OF WASHINGTON

2972

September 19, 1985

[redacted]

Pay Five Thousand Dollars and 00/100 ——— DOLLARS $5,000.00

TO THE ORDER OF

Piranha Press
c/o Gary L. Diamond, Publisher
4504 Excelsior Blvd.
Minneapolis, MN 55416

NOT NEGOTIABLE

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ASSOCIATION OF ACADEMIC HEALTH CENTERS, INC.

[redacted] - FORM [redacted]

9-03-01: Speaker's fee October 5, 1985 presentation by Senator Durenberger at AAHC Annual Meeting in Colorado Springs, CO (The Antlers HOtel).

Federal ID 041-[redacted]

[redacted]

M

ASSOCIATION OF ACADEMIC HEALTH CENTERS

September 20, 1985

Mr. Gary L. Diamond
President
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Subject: Senator Durenberger

Dear Mr. Diamond:

Enclosed is a check in the amount of $5,000.00 as honorarium for Senator Durenberger's participation in the program of the AAHC Annual Meeting on October 5, 1985 in Colorado Springs.

Please be advised that we do not provide exhibit space at our meetings, and that advertising of any product in conjunction with our meetings is contrary to our Association's policy. We must, therefore, decline your request of September 10, 1985, for a display of the Senator's books. We have discussed this matter with Mr. Mike Mahoney, and have his concurrence with our position.

Sincerely,

Dino Agro
Vice President

DA/jd
Enclosure

N

ASSOCIATION OF ACADEMIC HEALTH CENTERS

THE HEALTH CARE REVOLUTION:

IMPLICATIONS FOR ACADEMIC HEALTH CENTERS

Neal A. Vanselow, M.D.
Program Chairman

The Antlers Hotel
Colorado Springs, Colorado

October 2-5, 1985

C.A. McCallum, D.M.D., M.D.
AAHC Chairman

John R. Hogness, M.D.
AAHC President

INTRODUCTION

"Academic health centers must change in our image, our behavior, and our effectiveness in order to assure quality for any future health care system. We must stop fighting the inevitable and adapt in whatever ways are necessary in order to thrive. I believe it was Alex McMahon who said that there are three good principles to live by:

a. Pray to the Lord.
b. Never stand between a dog and a lamp post.
c. Exploit the inevitable.

I believe that we are at an appropriate point in time that we need to apply these principles."

T. Albert Farmer

Al Farmer, the Chancellor of the University of Maryland at Baltimore and AAHC Chairman at the time of his death in 1984, wrote these words in the Introduction to the Proceedings of the 1981 Annual Meeting of which he was program chairman. The theme of that meeting was "Regulation to Competition Transition: Challenges and Opportunities for the Academic Health Center." We were faced at that time with the emergence of a new approach to the delivery of health care, based on the concept that deregulation of the system would lead to competition for patients, and would force a more efficient use of resources, resulting in a deceleration of the rise in health care costs.

In the four years since that meeting, many changes have taken place. If anything, the rate of change has accelerated, inducing academic health centers to make decisions which might have been unthinkable back then.

It is time to reassess the effect these events are having on our institutions and their ability to survive as centers of excellence in education, research, and patient care.

The challenges come from all sides: competition from other health care providers whose responsibilities are more limited than those of academic health centers; increasing reluctance by third party payers to share in the cost of training future health professionals; and, the public's perception of a physician supply gone out of control, with too many unneeded specialists being trained.

What are the implications for academic health centers? How will this health care revolution affect them? What innovative solutions can they devise? The AAHC Annual Meeting Program will address these questions.

The program will begin with a keynote address on Thursday by Paul M. Ellwood, who will speak about the impact of the rapid evolution of HMOs on the academic health center. Dr. Ellwood has been active for many years in the development of HMOs. He will be followed by three speakers, Ronald P. Kaufman, Leo M. Henikoff and C. Edward Schwartz who will discuss their own experience in either establishing an HMO or operating in an area of high HMO penetration.

On Friday the focus will shift to the impact which changes in the health care delivery system could have on the education and training of health professionals. Steve A. Freedman will describe the system he believes will evolve, judging from current trends in the organization and delivery of health care. Robert Graham will then address the question of manpower supply -- how many and what kind of graduates may be needed? Leonard D. Schaeffer and John H. Moxley, III will follow, presenting the employer's viewpoint; one from the perspective of an HMO executive, the other representing the for-profit sector. The day will conclude with a panel discussion which will react to the speakers' presentations.

Day three, Saturday, will concentrate on the role of the federal government in stimulating change. Senator Dave Durenberger, a long time advocate of the competition model, has been invited to speak on federal policy and congressional initiatives that are likely to affect academic health centers. He will be followed by a panel of AAHC members who will frame the dialogue between the Senator and the audience on the questions of federal policy.

Preceding the opening of the AAHC Annual Meeting program, there will be on Wednesday afternoon a presentation by the Federation of Associations of Schools of the Health Professions. As in previous years, the Annual Meeting participants are invited to this function.

Neal A. Vanselow, M.D.
Program Chairman

Wednesday, October 2, 1985

12:00 Noon-7:00 p.m.	Registration
2:00 p.m.-5:00 p.m.	**Meeting of the Federation of Associations of Schools of the Health Professions**
6:30 p.m.-7:30 p.m.	Reception

Thursday, October 3, 1985

8:00 a.m. Registration

8:30 a.m. **INTRODUCTION**

Welcome and Remarks

Charles A. McCallum, D.M.D., M.D.
Senior Vice President for Health Affairs
University of Alabama at Birmingham
Chairman, AAHC Board of Directors

Program Outline

Neal A. Vanselow, M.D.
Vice President for Health Sciences
University of Minnesota
Program Chairman

HMOS, PPOS AND THE ACADEMIC HEALTH CENTER: ALLIES OR ADVERSARIES?

Moderator: Neal A. Vanselow, M.D.

8:45 a.m. **Keynote Address:**

HMO, PPO, DRG, CMP: Should Academic Health Centers Succumb to a Three-Letter Word?

Paul M. Ellwood, Jr., M.D.
President
InterStudy
Excelsior, MN

Audience Discussion

10:15 a.m. Coffee Break

10:45 a.m. **University-HMO Relationships: Three Case Studies**

HMOs and the Academic Health Center: The Second Wave

Ronald P. Kaufman, M.D.
Vice President for Medical Affairs and Executive Dean
George Washington University Medical Center

1319

The Rush--Anchor HMO; A Growing Adolescent

Leo M. Henikoff, M.D.
President
Rush-Presbyterian-St. Luke's Medical Center

Corporate and Academic Medicine in Minnesota: Some Movement, Some Motion

C. Edward Schwartz
Director, University of Minnesota
Hospitals & Clinics
University of Minnesota

Audience Discussion

1:00 p.m. Adjournment

1:00 p.m. New Members Luncheon

6:30 p.m. Reception and Dinner

Friday, October 4, 1985

THE INDUSTRIALIZATION OF HEALTH CARE: IMPLICATIONS FOR THE EDUCATION AND TRAINING OF HEALTH PROFESSIONALS

Moderator: Clayton Rich, M.D.
Provost and Vice President
for Health Sciences
Oklahoma City Campus
University of Oklahoma

8:30 a.m. **Megacorporate Health Care and the Academic Health Center**

Steve A. Freedman, Ph.D.
Associate Chairman for Management
Department of Pediatrics
University of Florida College of Medicine

The Numbers Game, Madness or Method?

Robert Graham, M.D.
Executive Vice President Designate
American Academy of Family Physicians

10:00 a.m. Coffee Break

10:30 a.m. **The Employer's View of Our Graduates**

Leonard D. Schaeffer
President
Group Health, Inc.
Minneapolis, MN

1320

John H. Moxley, III, M.D.
Senior Vice President
American Medical International

11:30 a.m. **Reactor Panel:**

Charles C. Sprague, M.D., Moderator
President
The University of Texas Health Science Center at Dallas

Edward N. Brandt, Jr., M.D.
Chancellor
University of Maryland at Baltimore

Gary L. Filerman, Ph.D.
President
Association of University Programs in Health Administration

Richard S. Wilbur, M.D.
Executive Vice President
Council of Medical Specialty Societies

Audience Discussion with Panelists and Speakers

1:00 p.m. Adjournment

6:30 p.m. Reception

Saturday, October 5, 1985

8:45 a.m. **AAHC Business Session**

9:45 a.m. Coffee Break

FEDERAL HEALTH POLICY AND THE ACADEMIC HEALTH CENTER

Moderator: Charles A. McCallum, D.M.D., M.D.

10:15 a.m. To be Confirmed:

The Honorable Dave Durenberger
United States Senate

11:15 a.m. **Reactor Panel and Audience Discussion**

Roger J. Bulger, M.D.
President
The University of Texas Health Science Center at Houston

James C. Hunt, M.D.
Chancellor and Vice President for Health Affairs
The University of Tennessee Center for the Health Sciences

Francis J. Sweeney, Jr., M.D.
Vice President for the Health Sciences Center
Temple University

12:00 Noon Luncheon with Senator Durenberger

1:00 p.m. Adjournment

Annual Meeting Calendar

Wednesday, October 2, 1985

12:00 Noon - 7:00 p.m.	Registration
2:00 p.m. - 5:00 p.m.	FASHP Meeting
6:30 p.m. - 7:30 p.m.	Reception

Thursday, October 3, 1985

8:00 a.m. - 8:30 a.m.	Registration
8:30 a.m. - 1:00 p.m.	General Session
9:30 a.m. - 11:00 a.m.	Spouses' Hospitality
1:00 p.m.	New Members' Luncheon
6:30 p.m.	Reception and Dinner

Friday, October 4, 1985

8:30 a.m. - 1:00 p.m.	General Session
6:30 p.m. - 7:30 p.m.	Reception

Saturday, October 5, 1985

8:45 a.m.	AAHC Business Session
10:15 a.m.	General Session
12:00 Noon	Luncheon with Senator Durenberger
1:00 p.m.	Meeting Adjournment

FOR YOUR INFORMATION

The Annual Meeting will be held at The Antlers Hotel located in Colorado Springs, Colorado.

Room Rates and Billing

The Antlers has 275 rooms and suites. The rates, based on European Plan (no meals included), are $75/hotel room and $175/small suite. The rates apply to either single or double occupancy and are subject to 7.6% state and local taxes.

The Antlers accepts American Express, Mastercard, Visa, and the Broadmoor Gold Card, as well as travelers and personal checks for payment upon check-out. Guests may cash personal checks up to $50/day during their stay.

Guests who wish to utilize The Antlers' sister property, The Broadmoor, for dining and recreational activities should note that The Broadmoor only accepts American Express, Broadmoor Gold Card and cash for payment.

Checking In and Out

The check-in and check-out time at The Antlers is 2:00 p.m. Guests arriving prior to 2:00 p.m. may find their rooms ready, but this cannot be guaranteed. All efforts will be made to accommodate those arriving early and departing late.

Climate and Dress

The temperature in Colorado Springs during the meeting should be in the 70s during the day and in the 50s at night.

Informal dress during the day is acceptable. The evening dress should include suits and ties for men and dresses for women. It will be advisable to bring a light topcoat for the evenings.

Transportation

By special agreement with the Association of Academic Health Centers, United Airlines will be the official airline for its 1985 Annual Meeting. United will offer meeting participants air travel fares to Denver at rates more favorable than those available to the general public. Please read the enclosed brochure for further details.

For meeting participants who wish to rent cars either in Denver or Colorado Springs, the Association has also made arrangements with Avis Rent-A-Car System for reduced rates (please see the enclosed brochure for details). Colorado Springs is approximately 70 miles from Denver.

The distance from the Colorado Springs airport to the hotel is approximately six miles. Ground transporation is available from Airport Transportation Services (located in the baggage pick-up area) for $2.95 person (convention rate); or by cab for approximately $9.00.

Free Time Activities

The Antlers is not a resort hotel, but offers its guests the privilege to use the recreational facilities at The Broadmoor. Arrangements to use these facilities can be made through the hotel. Regularly scheduled shuttle service to The Broadmoor leaves every hour on the half hour, beginning at 8:30 a.m., with return service on the hour, ending at 11:00 p.m.

Guests' privileges include the use of the Nautilus Center, located across the street from The Antlers.

Colorado Springs has much to offer for those who wish to sightsee, as it is the home of the United States Air Force Academy, the Garden of the Gods, the United States Olympic Training Center, and, of course, Pikes Peak. Regularly scheduled tours leave from the hotel and arrangements can be made through The Antlers gift shop.

Dining

The Antlers has two dining facilities, the Cafe Plaza, its casual restaurant, and the London Grill, its gourmet restaurant. Colorado Springs has several other fine restaurants, including those at The Broadmoor. A list of the restaurants will be provided at registration.

On Thursday, October 3, there will be a reception and dinner for meeting participants and their guests.

HOTEL RESERVATIONS AND MEETING REGISTRATION

Hotel Reservations

To reserve your room please mail directly to The Antlers the enclosed reservation evelope along with the first night's deposit (which may be check or credit card). Your reservation must be received by **August 20, 1985**; reservations received after that date will be filled on a space available basis.

AAHC Meeting Registration

The meeting registration fee is $200/person and it includes the registrant's Thursday dinner fee. Spouses will not have to pay a meeting registration fee, but will be charged $30/person for Thursday's dinner.

To register for the meeting, please complete the enclosed registration form and forward it in the pre-addressed envelope to the Association of Academic Health Centers **no later than September 3, 1985.** A check in the amount of $200 (payable in US dollars) should be included with the form. If you have difficulty in processing the payment by this date, please forward the form to the Association without the check, indicating that payment will follow under separate cover.

1323

A packet with the final meeting agenda, name badge, and other materials will be ready for you at the Registration Desk on Wednesday, October 2 from 12:00 Noon to 7:00 p.m. in the hotel lobby, and on Thursday, October 3 from 8:00 to 8:30 a.m. outside of the meeting rooms.

Cancellation

To cancel or change your hotel reservations, please contact the hotel directly and ask for a cancellation number. The hotel will refund deposits on rooms if notified 48 hours prior to your anticipated travel.

Requests for meeting registration refunds will be honored by the AAHC only if made by September 18, 1985.

AAHC Central Office

If you have questions regarding the meeting, please call Nancy Siegal at the AAHC Central Office (202) 265-9600.

---------- (cut along this line) ----------

ASSOCIATION OF ACADEMIC HEALTH CENTERS
Meeting Registration Form -- The Antlers Hotel -- October 2-5, 1985

Please complete this registration form and return it to the AAHC Central Office no later than September 3, 1985, with a registration fee of $200 (plus spouse's dinner payment if applicable.) Your registration packet will be ready for you at the Meeting Registration Desk.

Registration Fee ($200): **Enclosed** _____ **Will be sent separately** _____
Spouse's Dinner Payment ($30): **Enclosed** _____ **Will be sent separately** _____

Name _____
(As you wish it to appear on badge)

_____ Degree _____
(As you wish it to appear on attendance list)

Institution _____

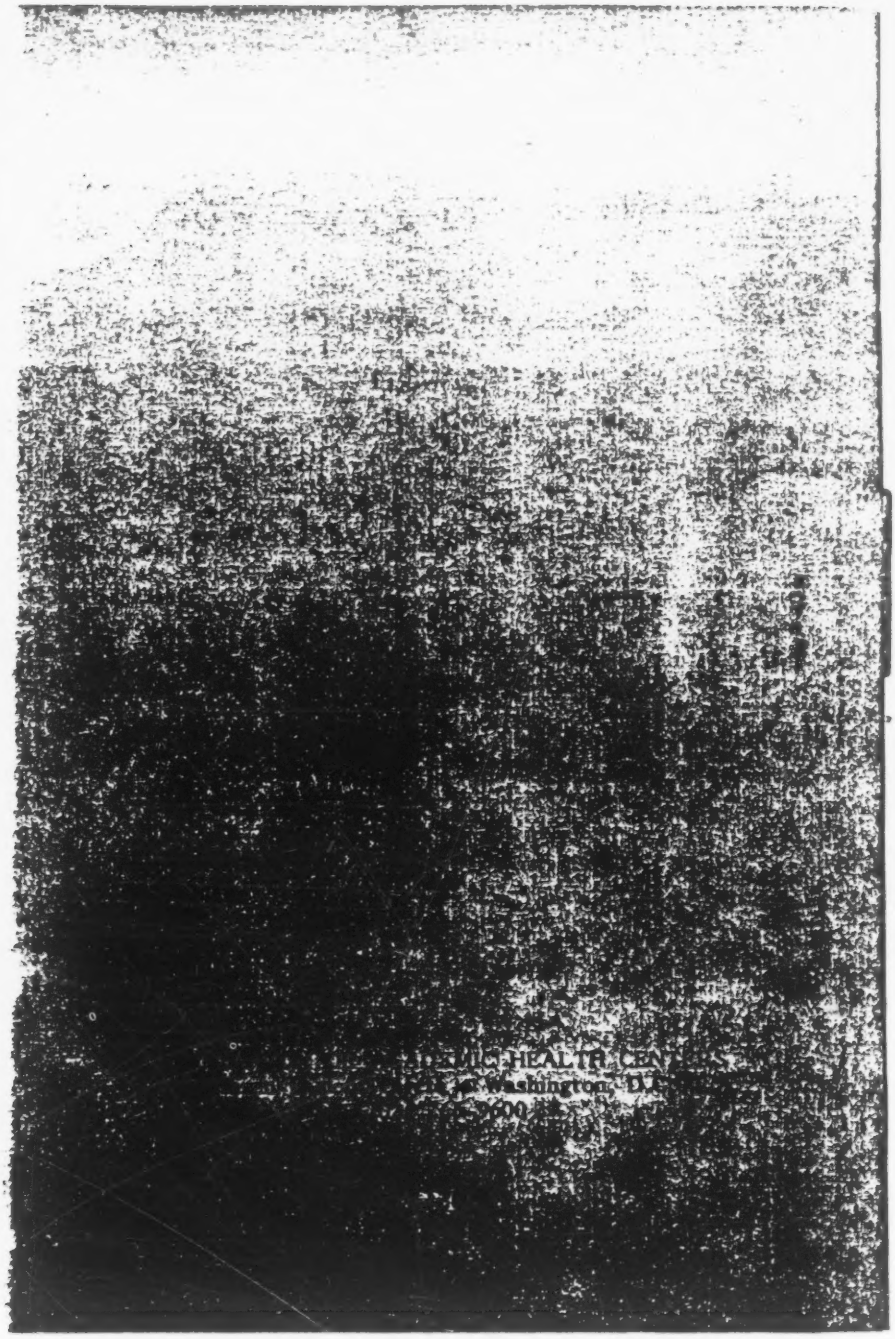
Address _____

_____ Telephone (____) _____

Date of Arrival _____ My spouse is _____ is not _____ attending

Date of Departure _____ Name of Spouse (if attending) _____

I plan to play tennis ____ golf ____ My spouse plans to play tennis ____ golf ____



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Passenger Name	Ticketing Airline
DURENBERGER/D	CONTINENTAL AIRLINES

Issuer Name	Issuer Address
GLOBAL TYL AGCY WASH	WASHINGTON DC

From / To	Carrier	Class	Transaction Amount
COLORADO SPRINGS CO			
DENVER CO	CO	F	155.00
MINNEAPOLIS MN	RC	B	
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AIR MC TRANSACTION
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PTD IN USA 1/85

PASSENGER TICKET

S/E # 7992400085

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1653 ACADEMIC HEALTH CENTERS 1 6 MASTER
ROOM NO. NAME IN OUT RATE

STREET ADDRESS

CLERK CITY STATE

C 200177 FROM C-195203 TO

theAntlers
Antlers Plaza Hotel
Chase Stone Center
Colorado Springs, Colorado 80903
(303) 473-5600

DATE	REFERENCE	CHARGES	CREDITS	BALANCE DUE	PICK UP
CT-1 RESTR		B* 47.35 •	Refrig.		
CT-1 RESTR		B* 25.00 •	Bar		
CT-1 RESTR		B* 11.78 •	Garnish	* 84.13	* 84.13
CT-2 RESTR		A* 25.00 •	Bar	* 109.13	* 109.13
CT-2	BEVGE	C* 41.00 •	FASHP		
CT-2	BEVGE	C* 17.24 •	FASHP		
CT-2	BEVGE	C* 70.69 •	Board Lunch		
CT-2	BEVGE	C* 956.36 •	Wed. Recep.		
CT-2	BEVGE	C* 577.23 •	" "	* 1,780.35	*1,780.35
CT-2	BEVGE	C* 8.68 •	Bd. Cof.	* 1,789.03	*1,789.03
CT-3 RESTR		B* 25.00 •	Bar		
CT-3 RESTR		B* 25.00 •	Bar	* 1,839.03	*1,839.03
CT-3 MISC		B* 15.00	Xero	* 1,854.03	*1,854.03
CT-3	BEVGE	C* 847.09 •	Recep Thurs		
CT-3	BEVGE	C* 926.20 •	Recep. Thurs		
CT-3	BEVGE	C* 3,695.97 •	Recep Thur Dinner		
CT-3	BEVGE	C* 210.13 •	New Memb.		
CT-3	BEVGE	C* 150.75 •	Coff		
CT-3	BEVGE	C* 214.00 •	Coffee	* 8,099.87	*8,099.87
[illegible]		A* 150.00	[illegible]		*8,249.87
CT-4	BEVGE	C* 150.75 •	Cof		
CT-4	BEVGE	C* 445.01 •	Fri recept		
CT-4	BEVGE	C* 556.80 •	Fri. recept	* 9,401.83	*9,401.83
CT-5 RESTR		A* 9.64	JEH Cof	* 9,411.47	*9,411.47

A* SEE BACK AND RETURN THIS PORTION WITH REMITTANCE
PLEASE REMIT FROM THIS INVOICE
Regardless of charge instructions the undersigned guest acknowledges the above as a personal indebtedness.

CHARGE TO _____

ADDRESS _____

SIGNATURE _____

STATLER

C 200177

A-20-23

Z

DATE	ACCT NO	DESCRIPTION	CHARGES	CREDITS	
					BALANCE FORWARD
OCT5-	800107	FDL DINO AGRO	42.73	- 3.50 =	39.23
OCT5-	795163	FDL SEN DAVID DURENBERGER	93.29		
OCT5-	800108	FDL DR. JOHN HOGNESS	393.38		
OCT5-	800115	FDL CHARLES MC CALLUM	108.72		638.12
OCT7-	795203	FDL MASTER ACCT.	11,298.69		11,936.81
			- 7.50		
			11,291.19		11,925.81

RECEIVED
OCT 18 1985
Association of
Academic Health Centers

10/28- Spoke to Maryann re $11 in incorrect telephone charges. Only disputed amount in bill.

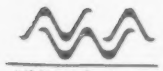
A-20-08

PAY LAST AMOUNT IN THIS COLUMN

theAntlers

CHASE STONE CENTER COLORADO SPRINGS, COLORADO 80903

AA



JP/Jimmie 3/22 Speech

50 E Street S E
Washington D C 20003
202 646 0917

February 6, 1985

MEMO TO: Jimmie Powell
Senator Durenberger's Office

FROM: J. J. Wuerthner Jr.
Development Director

Dear Jimmie:

The NWA has been asked by two member associations to supply keynote speakers for Washington legislative briefing meetings. As in the past, both are offering a $1,000 honorariam payable to NWA.

Senator DeConcini has accepted the first invitation of the Water & Wastewater Equ8pment Manufacturers Association on March 6th.

The second invitation is from the ASSOCIATION OF METROPOLITAN WATER AGENCIES at 9:45 a.m. on Friday, March 22nd at the Hyatt Regency Hotel.

If the Senator can do it, we can have the formal invitation extended to him immediately.

Many thanks,

CC: James J. Magner

SPECIAL
COUNSEL
HEARING
EX. 118

A

JP - JJ Wuerthner will call you re: honorarium.

Executive Committee
Sen. James Jeffords
Chairman (R Vt.)
Sen. Dave Durenberger
Co Chairman (R Minn.)
Rep. Robert Roe
Co Chairman (D N.J.)
Rep. Dick Chenney
(R Wyo.)
Sen. Robert Dole
(R Kan.)
Rep. Thomas Foley
(D Wash.)
Rep. John Paul Hammerschmidt (R Ark.)
Sen. James Florio (D N.J.)

Board of Directors
Mr. Barbara T. Blum
Attorney National Bank
Mr. Ken M. Alexander
Senior Vice President
Mr. Robert A. Georgine
AFL-CIO Building & Construction Trades Dept.
Mr. John W. Hanger
Rockwell International Corporation
Mr. Earl T. Leonard
The Coca Cola Company
Dr. Joseph T. Ling
3 M Company
Mr. Ron M. Linton
Association of Metropolitan Sewerage Agencies
Mr. William A. McMinn
FMC Corporation
Mr. Paul M. Montrone
The Signal Companies, Inc.
Mr. C. Robert Morris
National Association of Water Companies
Hon. Gaylord Nelson
The Wilderness Society
Dr. Joseph H. Passonneau
Freshwater Foundation
Dr. Laura E. Sage
Academy of Natural Sciences
Mr. H. Virgil Sherrill
Prudential Bache Securities
Dr. Emil J. Slosky, Jr.
National Audubon Society
Mr. Donald M. Steen
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Hon. Robert Taft, Jr.
Taft Stettinius and Hollister
Dr. Gerald Tietjen
Zimpro Incorporated
Mr. Eric J. Vieser
New Jersey Amateur Water Ski Assn.

Executive Advisory Committee
Sen. James Abdnor
(R S. Dak.)
Rep. Silvio O. Conte
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(R N. Mex.)
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(R Pa.)
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(D N.C.)
Rep. Anton Sikorski
(R Minn.)
Rep. Morris K. Udall
(D Ariz.)
Rep. James A. Whitten
(D Miss.)
Rep. James C. Wright, Jr.
(D Tex.)

James J. Magner
Executive Director
Joan M. Kelly
Secretary to the Board

ASSOCIATION OF METROPOLITAN WATER AGENCIES
SUITE 1002, 1015 EIGHTEENTH STREET, NW, WASHINGTON, DC 20036 (202) 835-2218

MEMBER AGENCIES
The Water Works Board of the City of Birmingham, AL
Anchorage Water & Wastewater Utility, AK
Phoenix Water and Wastewater Department, AZ
Tucson Water, AZ
Los Angeles Department of Water & Power, CA
San Bernardino Municipal Water Department, CA
The Metropolitan District (Hartford Co.), CT
South Central Connecticut Regional Water Authority, CT
Tampa Water Department, FL
Atlanta Water Bureau, GA
Honolulu Board of Water Supply, HI
Chicago Department of Water, IL
Council Bluffs Water Works, IA
Aqua Arundel County Department of Utilities, MD
Washington Suburban Sanitary Commission, MD
Boston Water and Sewer Commission, MA
Metropolitan District Commission, Boston, MA
Detroit Water and Sewerage Department, MI
Kansas City Water and Pollution Control Department, MO
St. Louis Water Division, MO
Passaic Valley Water Commission, NJ
Albuquerque Water Resources Department, NM
Erie County Water Authority, NY
New York City Department of Environmental Protection, NY
Onondaga County Water Authority, NY
Raleigh Public Utilities Department, NC
Akron Public Utilities Bureau, OH
Toledo Department of Public Utilities, OH
Tulsa Water and Sewer Department, OK
Portland Bureau of Water Works, OR
Philadelphia Water Department, PA
Pawtucket Water Supply Board, RI
Providence Water Supply Board, RI
Knoxville Utilities Board, TN
Memphis Light, Gas & Water Division, TN
Nashville Department of Water & Sewerage Services, TN
Fort Worth Water Department, TX
Houston Department of Public Works, TX
Salt Lake City Public Utilities Department, UT
Norfolk Department of Utilities, VA
Seattle Water Department, WA

February 12, 1986

OK / P.P.

The Honorable Dave Durenberger
U.S. Senate
375 Senate Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Association of Metropolitan Water Agencies, I would like to extend an invitation to you to give the keynote address at the Association's 1986 Legislative Meeting. The meeting will be held on March 20-21, 1986 in Washington, D.C. at the Sheraton Grand Hotel. Your presentation would be made at 9:15 a.m. on Friday, March 21.

The members of the Association of Metropolitan Water Agencies include 44 publicly-owned water supply agencies serving many of the nation's largest cities. Over 50 million people depend on these agencies for a reliable supply of high-quality drinking water.

As Chairman of the Senate Subcommittee on Toxic Substances and Environmental Oversight, your views on the soon to be completed Safe Drinking Water Act reauthorization would be of great interest to our members. Of particular interest to our membership are the standard-setting, granular activated carbon (GAC) and groundwater protection provisions of the pending legislation. We would be pleased to offer an honorarium of $1,500 for your presentation.

If you have any questions regarding the nature of this meeting or the Association, please do not hesitate to call. I look forward to hearing from you soon.

Sincerely,

KIK

Ken Kirk
Executive Director

B

PIRANHA

PRESS

Gary L. Diamond
Publisher

March 12, 1986

Mr. Ken Kirk
Assn. of Metropolitan Water Agencies
1015 Eighteenth Street NW
Suite 1002
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Kirk:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Association of Metropolitan Water Agencies on March 21, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
March 21, 1986	9:15 a.m.	Washington, DC	$2,000

1334

AMWA 1985 LEGISLATIVE MEETING

THE HYATT REGENCY HOTEL
WASHINGTON, D.C.
MARCH 21-22, 1985

Sponsored By: Association of Metropolitan Water Agencies

AMWA'S 1985 LEGISLATIVE MEETING
THE HYATT REGENCY HOTEL
WASHINGTON, D.C.
MARCH 21-22, 1985

PROGRAM

Thursday, March 21

4:00 — 6:00 PM **Board of Directors Meeting** *Yellowstone Room*

6:00 — 7:30 PM **Congressional Reception** *Bunker Hill/*
Registration *Lexington Room*

Friday, March 22

8:00 — 9:00 AM **Registration** *Conference Theatre*

9:00 — 9:15 AM **Welcome**
Sam B. Dixon, President, Association of Metropolitan Water Agencies

9:15 — 9:45 AM **Keynote Address**
Senator David Durenberger (R-MN), Chairman of the Senate Subcommittee on Toxic Substances & Environmental Oversight, Senate Environme. and Public Works Committee

9:45 — 11:00 AM **The Impact of Environmental Laws on Drinking Water Supplies: Safe Drinking Water Act, Groundwater and Superfund Legislation**

Moderator:
Lester Williams, Assistant Director, Nashville Department of Water and Sewerage Services

Panelists:
Joseph T. McGough, Jr., Commissioner, New York City Department of Environmental Protection

G

9:45 — 11:00 AM **The Impact of Environmental Laws on Drinking Water Supplies: Safe Drinking Water Act, Groundwater and Superfund Legislation** — *Continued*

Panelists: — *Continued*

Arnold Kuzmack, Acting Deputy Director, Office of Drinking Water, U.S. Environmental Protection Agency

Velma Smith, Director of Groundwater Protection Project, Environmental Policy Institute

Heather Wicke, Professional Staff Member, Senate Environment and Public Works Committee

Gerald Dodson, Counsel, Subcommittee on Health and the Environment, House Committee on Energy and Commerce

Chris Warnke, Government Relations Associate, American Textile Manufacturing Institute

11:00 — 11:15 AM **Mid-Morning Coffee**

11:15 — 12:00 PM **Concluding Address**

Congressman Dennis Eckart (D-OH), Member House Subcommittee on Commerce, Transportation and Tourism, House Energy and Commerce Committee

12:00 — 2:00 PM **Luncheon** *Capitol Room*

Address:

Jack Ravan, Assistant Administrator, Office of Water, U.S. Environmental Protection Agency.

2:00 — 5:00 PM **Congressional Visits**

ASSOCIATION OF METROPOLITAN WATER AGENCIES
Suite 1002 • 1015 18th Street, N.W. • Washington, D.C. 20036
(202) 835-2218

PRESIDENT
Sam B. Dixon, Assistant Director, Department of Public Works
City of Houston, Texas

VICE PRESIDENT
Duane L. Georgeson, Chief Engineer of Water Works & Assistant Manager
Los Angeles Department of Water & Power, Los Angeles, California

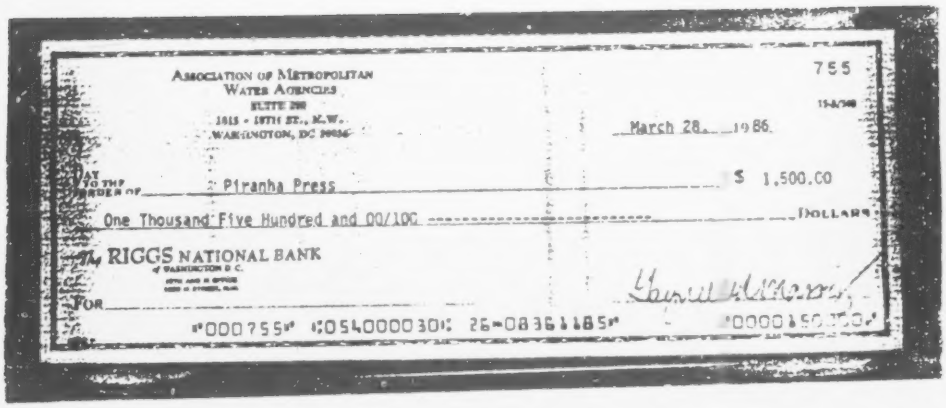
SECRETARY
C.J. Smith, Superintendent, Bureau of Water
Knoxville Utilities Board, Knoxville, Tennessee

TREASURER
Francis W. Gens, Executive Director
Boston Water and Sewer Commission, Boston, Massachusetts

EXECUTIVE DIRECTOR
Ken Kirk

MEMBERS

The Water Works Board of the City of Birmingham
Huntsville Utilities
Anchorage Water & Wastewater Utility
City of Phoenix
Tucson Water
Los Angeles Department of Water & Power
City of San Bernardino Municipal Water Department
The Metropolitan District (Hartford County)
South Central Connecticut Regional Water Authority
Tampa Water Department
Atlanta Water Bureau
City & County of Honolulu
City of Chicago
Council Bluffs Water Works
Anne Arundel County
Washington Suburban Sanitary Commission
Boston Water & Sewer Commission
Metropolitan District Commission, Boston
Detroit Water & Sewerage Department
City of Kansas City
St. Louis Water Division
Passaic Valley Water Commission
Erie County Water Authority
New York City Department of Environmental Protection
Onondaga County Water Authority
City of Raleigh
City of Akron
City of Toledo
City of Tulsa
Portland Bureau of Water Works
Philadelphia Water Department
Pawtucket Water Supply Board
Providence Water Supply Board
Knoxville Utilities Board
Memphis Light, Gas & Water Division
Nashville Department of Water & Sewerage Services
Fort Worth Water Department
City of Houston
Salt Lake City Public Utilities Department
City of Newport News
City of Norfolk
Tacoma Department of Public Utilities
City of Seattle Water Department
City of Spokane



ASSOCIATION OF METROPOLITAN
WATER AGENCIES
SUITE 200
1815 - 18TH ST., N.W.
WASHINGTON, DC 20036

755

March 28, 1986

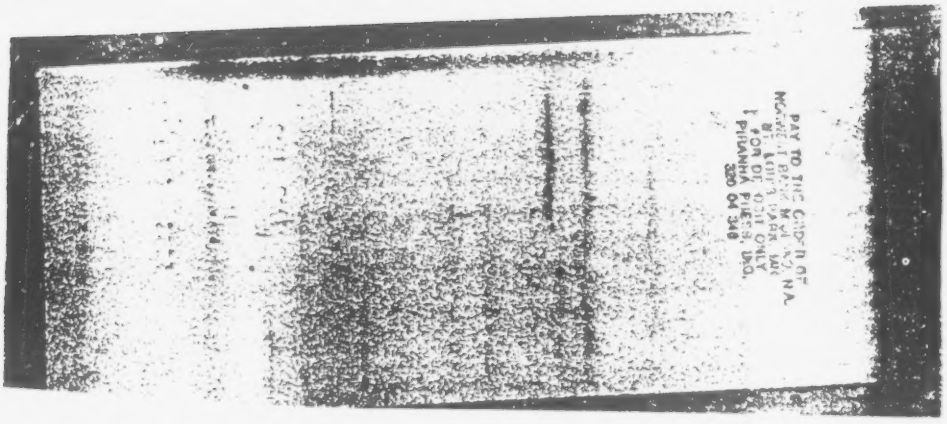
PAY TO THE ORDER OF Piranha Press $ 1,500.00

One Thousand Five Hundred and 00/100 ---------- DOLLARS

The RIGGS NATIONAL BANK
of WASHINGTON D.C.

FOR

⑈000755⑈ ⑆054000030⑆ 26-083611851 ⑈0000150000⑈



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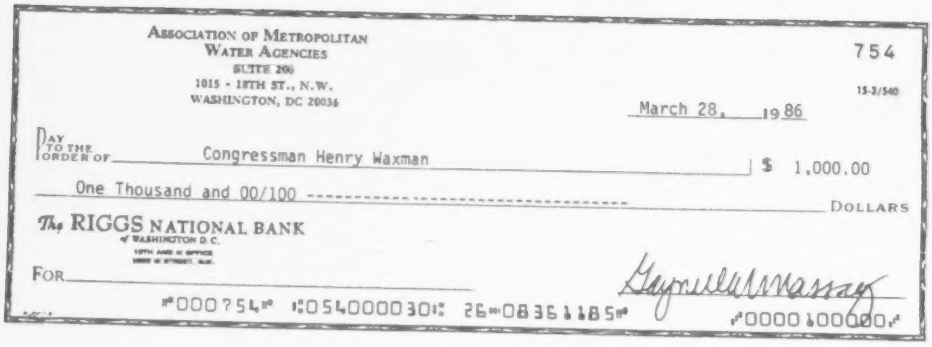


ASSOCIATION OF METROPOLITAN
WATER AGENCIES
SUITE 200
1015 - 18TH ST., N.W.
WASHINGTON, DC 20036

754

15-3/540

March 28, 1986

PAY TO THE ORDER OF Congressman Henry Waxman $ 1,000.00

One Thousand and 00/100 ---------- DOLLARS

The RIGGS NATIONAL BANK
of WASHINGTON D.C.

FOR

Gaynell Massey

⑈000754⑈ ⑆054000030⑆ 26⑈0836 1185⑈ ⑈0000100000⑈

for deposit only
Henry A Wise

ASSOCIATION OF METROPOLITAN WATER AGENCIES
SUITE 200, 1015 EIGHTEENTH STREET, NW, WASHINGTON, DC 20036 (202) 835-2218

MEMBER AGENCIES
The Water Works Board of the City of Birmingham, AL
Anchorage Water & Wastewater Utility, AK
Phoenix Water and Wastewater Department, AZ
Tucson Water, AZ
Los Angeles Department of Water & Power, CA
San Bernardino Municipal Water Department, CA
The Metropolitan District (Hartford Co.), CT
South Central Connecticut Regional Water Authority, CT
Tampa Water Department, FL
Atlanta Water Bureau, GA
Honolulu Board of Water Supply, HI
Chicago Department of Water, IL
Council Bluffs Water Works, IA
Anne Arundel County Department of Utilities, MD
Washington Suburban Sanitary Commission, MD
Boston Water and Sewer Commission, MA
Metropolitan District Commission, Boston, MA
Detroit Water and Sewerage Department, MI
Kansas City Water and Pollution Control Department, MO
St. Louis Water Division, MO
Passaic Valley Water Commission, NJ
Albuquerque Water Resources Department, NM
Erie County Water Authority, NY
New York City Department of Environmental Protection, NY
Onondaga County Water Authority, NY
Raleigh Public Utilities Department, NC
Akron Public Utilities Bureau, OH
Toledo Department of Public Utilities, OH
Tulsa Water and Sewer Department, OK
Portland Bureau of Water Work., OR
Philadelphia Water Department, PA
Pawtucket Water Supply Board, RI
Providence Water Supply Board, RI
Knoxville Utilities Board, TN
Memphis Light, Gas & Water Division, TN
Nashville Department of Water & Sewerage Services, TN
Fort Worth Water Department, TX
Houston Department of Public Works, TX
Salt Lake City Public Utilities Department, UT
Norfolk Department of Utilities, VA
Seattle Water Department, WA

April 1, 1986

Mr. Gary Diamond
President
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

Dear Mr. Diamond:

Enclosed, please find a check in the amoung of $1,500 to cover Senator Durenberger's honorarium for speaking at AMWA's recent Legislative Meeting. As we discussed, enclosed is a copy of the letter of invitation.

Sincerely,

Dianne B. Ruddy
Conference Coordinator

cc: Jodi Mathison

N

JRE
BHT

May 8, 1985

Mr. Bert Pena
1155 15th Street NW
Suite 502
Washington, DC 20005

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Pena:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before Bristol Meyers on May 13, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

RECEIVED
MAY 17 1985
ACCTS PAID

SPECIAL
COUNSEL
HEARING
EX. 119

A

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

RECEIVED
MAY 17 1985
ACCT'S PAYABLE

B

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
May 13, 1985	Breakfast	Washington, DC	$2,000

RECEIVED
MAY 17 1985
ACCTS PAYABLE

C

CHECK REQUEST

BRISTOL-MYERS COMPANY STAFF

CHECK TO BE MADE PAYABLE TO	Piranha Press
STREET ADDRESS	4504 Excelsior Blvd.
CITY	Minneapolis
STATE ZIP CODE	Minnesota 55416

16-17

ACCOUNT(S) TO BE CHARGED	AMOUNT
950-42-00990	$2,000
NET AMOUNT OF CHECK	$ 2,000

COMPANY 900 | BATCH P28 | VOUCHER I403 15

AUDITED BY DL JB

CARD V1 ACCT 1 | VENDOR NUMBER 138263 NAME PIRAN PRESS | SEPCHK | TYPE 3 | STATUS N

CARD V2 ACCT 1 | INVOICE NUMBER CRI403 15 | DATE MO. 05 DAY 15 YR. 85

DUE DATE MO. DAY YR. | PAY

MANUAL CHECK NUMBER | DATE MO. DAY YR.

CARD V3 ACCT 1 | LINE | PURCHASE ORDER | REPEAT ON EVERY ## CARD

AMOUNT OF CHECK (WRITE OUT)	Two thousand dollars and 00/100
REASON FOR DISBURSEMENT	Compensation for a promotional appearance by Senator David Durenberger before the Policy Committee

Under normal conditions a check will be mailed directly to the payee five days after this document is received by Accounts Payable. If you require an earlier payment date, or if you have attached the Special Instructions Card, please indicate. →

EXCEPTION HANDLING

DATE PAYMENT REQUIRED

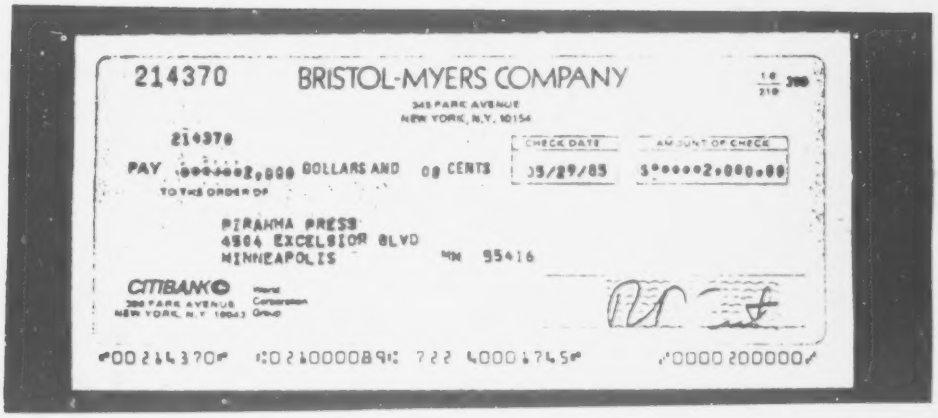
SPECIAL INSTRUCTION CARD ATTACHED

APPROVED BY	DATE	APPROVAL SIGNATURE
J. Richard Edmondson	5/15/85	J. Richard Edmondson

PLEASE RUSH

RECEIVED
MAY 17 1985
ACCT'S PAYABLE

D



214370 BRISTOL-MYERS COMPANY

345 PARK AVENUE
NEW YORK, N.Y. 10154

214370

CHECK DATE	AMOUNT OF CHECK
05/29/85	$*****2,000.00

PAY ******2,000 DOLLARS AND 00 CENTS

TO THE ORDER OF

PIRANHA PRESS
4904 EXCELSIOR BLVD
MINNEAPOLIS MN 55416

CITIBANK
399 PARK AVENUE
NEW YORK, N.Y. 10043

⑈00214370⑈ ⑆021000089⑆ 722 4000 6745⑈ ⑈0000200000⑈

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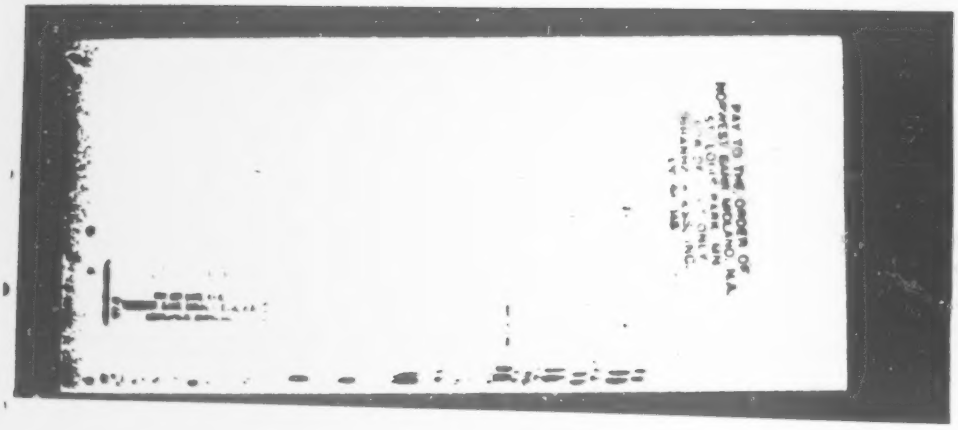


March 13 - DD would like to do this.

JOHN H. CHAFEE
RHODE ISLAND

United States Senate
WASHINGTON, D.C. 20510

$1K

January 28, 1985

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

I write to endorse a request I have received for you to speak at this year's Providence Journal-Brown University Public Affairs Conference on American Health Care which will take place in Providence on March 10-13, 1985. They would like you to speak on Wednesday, March 13 at noon and participate in a discussion of "The Proper Role of Government" in health care.

This annual symposium is cosponsored by two of Rhode Island's major education/information institutions, the statewide newspaper, the Providence Journal-Bulletin, and Brown University. Among the speakers at this year's conference will be Dr. Jonas Salk, economist Burton Weisbrod, Canadian health policy expert Robert Evans, and health policy analyst Theodore Marmor. Invitations to Joseph Califano, Lee Iacocca, Dr. David Hamburg and Dr. William Schwartz are pending.

The conference draws on the entire New England region for its audience and gets broad media coverage throughout New England and nationally. Audiences usually number between 400 and 600 and include business and government leaders, professionals in the field, members of the Brown Community, and the interested public. It is open to the public free

Ancelin Lynch 401/863-2552

SPECIAL
COUNSEL
HEARING
EX. 120

A

of charge and a published transcript is broadly distributed after the conference, also free of charge.

Your presence would be a delight for everyone involved. I sincerely hope that you will be able to accept this invitation.

Sincerely,

John H. Chafee

P.S. There is an honorarium assured.

B

BROWN UNIVERSITY Providence, Rhode Island 02912

Vice President
University Relations

stay for lunch.

Please forward copy of letter to Senator Durenberger

February 4, 1985

Senator David Durenberger
SR-375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of Howard Swearer, President of Brown University, and Michael Metcalf, President and Publisher of the Providence Journal-Bulletin, I want to thank you for agreeing to take part in this year's Providence Journal/Brown University Public Affairs Conference. The subject, as you know, is "Cost vs. Care: America's Health Care Dilemma." The subject we hope you will tackle is "The Proper Role of Government" in health care.

This session is scheduled for noon on Wednesday, March 13, 1985. Ann Kelley in your office explained your need to be in Washington as much as possible that day. We will make every effort to find or to hire a plane to bring you directly from National to T.F.Green, the Providence airport on that date. My colleague and the coordinator of the conference Ancelin Lynch will keep your office apprised of the details as we work this through.

The issue of government's role in health care is important to the American people not only from an individual standpoint, in terms of personal well-being and security, but also from a national standpoint, in terms of the level of health care enjoyed by and accessible to all Americans and in light of current attempts to deal effectively with the growing federal deficit.

We hope that a Congressperson from the Democratic side will also be with us to present that perspective on the issue. If our invitation there is accepted -- and we will know that very soon -- each participant would have about 30 minutes to speak, after which we hope there would be time for about 20 minutes of questions from the audience. We ask that speakers prepare a written text in advance of the actual conference appearance in the interest of ensuring accurate and broad media coverage and a top-notch transcript following the conference.

C

Let me give you some brief background on the conference. Begun in 1980, it is an annual symposium co-sponsored by two of Rhode Island's major educational/informational institutions, the statewide newspaper, the Providence Journal-Bulletin, and Brown University. The aim of the conference is to contribute to informed discussion and understanding of key issues of national importance at the state and regional level.

As part of this effort we bring to the Brown campus experts of national reputation and varying perspectives. Among the speakers at this year's conference will be Dr. Jonas Salk, Joseph Califano, Carl Eisdorfer of the Montefiore Medical Center, Daniel Callahan from the Hastings Center, Dr. Joanne Lynn, Sara Rosenbaum from the Children's Defense Fund, Dr. John L. S. Holloman former President of the New York City Health and Hospitals Corporation, Vice President of Project Hope Gail Wilensky, economist Burton Weisbrod, Winfield C. Dunn from Hospital Corporation of America, Canadian health economist Robert Evans, and domestic policy analyst Theodore Marmor.

The conference draws on the entire New England region for its audience and gets broad media coverage, locally and nationally. Audiences usually number between 400 and 600 and include business and government leaders, professionals in the field, members of the Brown community, and the interested public. The conference is open to the public free of charge and a published transcript is broadly distributed after the conference, also free of charge.

The conference planning committe is comprised of executive members of the University and Journal organizations, and we consult with a wide range of experts locally and nationally in developing the topic and selecting speakers each year. Previous conferences have dealt with such topics as "Who Will Save the American City?" and "The American High School: Educating for Tomorrow." I enclose copies of the transcripts of these conferences to give you a sense of the scope of the undertaking and the caliber of the participants.

The decision to focus on American health care this year is not surprising given the critical nature of the decisions facing our country in the very near future. Your particular interest and expertise would make your thoughts on the role of government in health especially useful for our audiences and the media to hear.

The conference is an ambitious and, we believe, worthwhile endeavor. We could not be more pleased that you have accepted our invitation for March 13th.

D

Ancelin Lynch will be in touch with your office very soon to follow up on details and logistics. In the meantime, may I ask that you send along a biographical statement and a black and white photograph for use in the conference publicity and program?

done

Thank you very much.

Sincerely yours,

Robert A. Reichley
Vice President
University Relations

c.c. Senator John Chafee

Enclosures

E

Nan Max TRAVEL
186 Governor Street, Providence, Rhode Island 02906
Telephone (401) 272-2990

INVOICE/ITINERARY

CHECK-IN TIME AT AIRPORT before scheduled flight
departure: Domestic: At least 45 minutes.
International: One Hour.

24321

THIS INVOICE REPRESENTS AN IMMEDIATE TRANSFER OF FUNDS FROM OUR AGENCY TO THE PARTICIPATING CARRIERS UPON ISSUANCE OF TICKETS. TERMS: PAYABLE WITHIN 15 DAYS OF BILLING DATE.

DURENBERGER/DAVID SENATOR

7559:938:152

BROWN RELATIONS OFC
BOX 1920
PROV RI
02912

MAR 07 1985 21815 Agent: Roger Belisle

FROM	TO	CARRIER	FLIGHT	DATE	DEPARTS	ARRIVES	STAT
WASH/NATIONAL	PROVIDENCE	US AIR	202M SNACK	13MAR	825A	929A	OK
PROVIDENCE	BOSTON	SURFACE					
BOSTON	MPLS/ST PAUL	REPUBLIC	65K	13MAR	550P	740P	OK

AIR TRANSPORTATION FARE 206.48 TX 16.52 TTL 223.00

INVOICE TOTAL 223.00

F

BROWN UNIVERSITY
Providence, R.I. 02912

INVOICE (REQUEST FOR CHECK) 170345

PAY TO
ADDRESS TO WHICH CHECK IS TO BE SENT

Piranha Press
NAME
4504 Excelsior Blvd.
NO. & STREET
Minneapolis, MN 55416
CITY - STATE - ZIPCODE

RECEIVED IN CONTROLLER'S
MAR 08 1985

TODAY'S DATE 3/8/85
DATE PAYMENT REQUIRED 3/~~XXXX~~ 14/85
ORIGINATING DEPARTMENT Univ. Rel.
SHIP TO

QUANTITY	ITEMS OR DESCRIPTION	AMOUNT
	Tax # 41-0694332 Please issue a check to the above which represents an honorarium for participating (David Durenberger) in the Public Affairs Conference, March 11-13, 1985.	$1,000.00

CONTROLLER APPROVAL -

AUTHORIZED DEPARTMENT SIGNATURE Laurie Wynn

CONTROLLER USE ONLY — TO BE FILLED IN BY ORIGINATING DEPARTMENT — CONTROLLER USE ONLY

5 NOOR NO.	6 GEO.	7 PAY DATE	22 30 ACCOUNTING CODE	ACCOUNT DESCRIPTION	56 66 AMOUNT	66 C.C.	67 1099	68 69 ORR	TO S.C.	60 CR
317307			6-39630 | 332	Public Affairs Conf.	$1000.00		3			
			-							
			-							

SEND INVOICES IN DUPLICATE TO CONTROLLER BOX J FOR PAYMENT

SR 602 03

G

BROWN UNIVERSITY
Providence, R.I. 02912

INVOICE (REQUEST FOR CHECK)

171029

PAY TO
ADDRESS O WHICH HECK IS O BE SENT

Nan Max Travel Inc.
NAME
189 Governor Street
NO. & STREET
Providence, RI 02906
CITY - STATE - ZIP CODE

TODAY'S DATE 3/11/85
DATE PAYMENT REQUIRED 3/15/85
ORIGINATING DEPARTMENT Univ. Rel.
SHIP TO

MAR 14 1985

QUANTITY	ITEMS OR DESCRIPTION	AMOUNT
	Please issue a check to the above which represents payment for an airfare ticket for David Durenberger, guest speaker of the Public Affairs Conference, March 11-13, 1985.	$223.00

CONTROLLER APPROVAL -

3/14/85

AUTHORIZED DEPARTMENT SIGNATURE

CONTROLLER USE ONLY			TO BE FILLED IN BY ORIGINATING DEPARTMENT			CONTROLLER USE ONLY				
5 6 DOC NO.	6 SEQ.	7 12 PAY DATE	22 30 ACCOUNTING CODE	ACCOUNT DESCRIPTION	34 35 AMOUNT	66 C.C.	67 1099	68 69 SRR	70 B.C.	90 CR.
			6 39630 324	Public Affairs Conf.	$223.00					
			-							
			-							

SEND INVOICES IN DUPLICATE TO CONTROLLER BOX J FOR PAYMENT

SR 60220

Public Affairs Conference

March 11-13, 1985

Program Planning	$ 812.00
Publicity Expenses	11,511.00
Physical Set-up	4,350.00
Honoraria	19,000.00
Travel Expenses	8,808.00
Entertainment	5,978.00
Miscellaneous Expenses	1,020.00
	$ 51,479.00

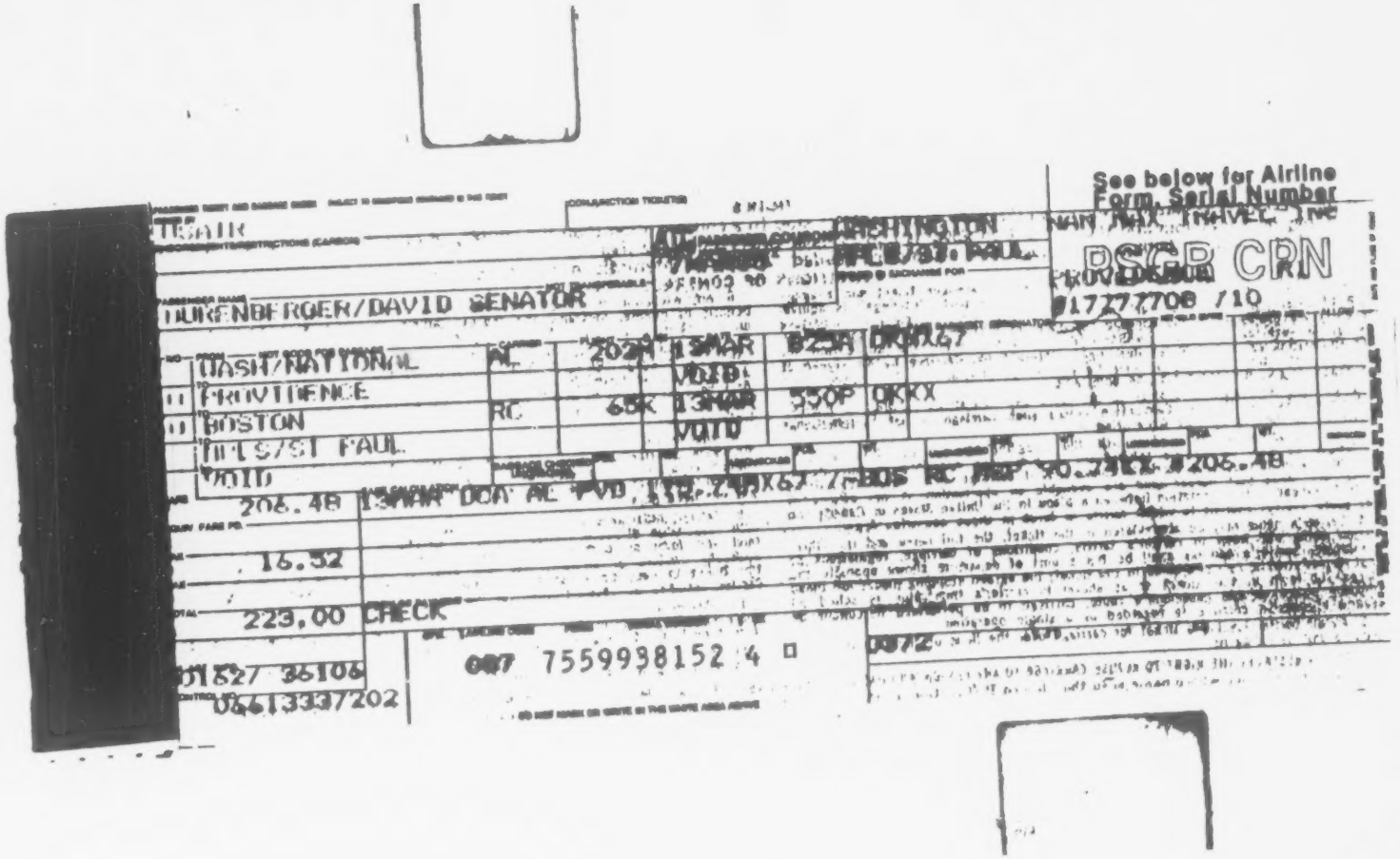
Public Affairs Conference
March 11-13, 1985

Program Planning	$	812.00
book/American Medicine/AVL		12.00
AVL/Boston/conference		125.00
AVL/Washington/meeting		435.00
Reim./Bohen/luncheon/Wash.		53.00
Program mtg./Biltmore		108.00
Reim./AVL/mileage		16.00
Reim./AVL/dinner meeting		59.00
Reim./SKR/postage		4.00
Publicity Expenses	$	11511.00
C. Bing/illustrator		475.00
prints/speaker photos		318.00
prints		184.00
name plaques		121.00
mounted posters		158.00
labels/Prov.Chamber of Commerce		70.00
labels/Medical School		19.00
blank labels		48.00
typesetting/mailing		419.00
typesetting/program		597.00
typesetting/indicia		16.00
imprint		96.00
printing/flyers		1730.00
printing/envelopes		725.00
printing/letterhead		515.00
printing/large posters		116.00
printing/mini posters		837.00
printing/program		2071.00
reprint/mini posters		191.00
ProJo mailing/A&F		470.00
postage/A&F		2090.00
Fac.& Admin. mailing		105.00
ad/R.I. Medical Society		140.00

Physical Set-up	**$ 4350.00**		
	Wages/structural	178.00	
	Wages/electrical	133.00	
	Wages/housekeeping	264.00	
	Wages/paint shop	68.00	
	OVT/structural	210.00	
	OVT/electrical	96.00	
	OVT/housekeeping	462.00	
	Benefits	615.00	
	Lighting/PMA Engineeing	925.00	
	Sound/Sunfire Sound	1253.00	
	plant rentals/stage	120.00	
	supplies/Plant Operations	26.00	
Honoraria	**$ 19000.00**		
	Joseph Califano	3000.00	
	Burton Weisbrod	1000.00	
	Daniel Callahan	1000.00	
	Carl Eisdorfer	1500.00	
	Jonas Salk	1500.00	
	Gail Wilensky	1500.00	
	Joanne Lynn	1000.00	
	Theodore Marmor	2500.00	
	David Durenberger	**1000.00**	
	Daniel Burnes	250.00	
	Richard Knox	500.00	
	Jacob Getson	250.00	
	John Holloman	1000.00	
	Sara Rosenbaum	500.00	
	Robert Evans	2500.00	
Travel Expenses	**$ 8808.00**		
	Reim./Marmor	40.00	
	Reim./Wilensky	259.00	
	Reim./Dunn	543.00	
	Reim./Durenberger	**223.00**	
	Reim./Callahan	185.00	
	Reim./Lynn	301.00	
	Reim./Rosenbaum	217.00	
	Reim./Eisdorfer	201.00	
	Reim./Evans	781.00	
	Reim./Weisbrod	614.00	
	Reim./Califano	4677.00	
	Accommodations/Biltmore	682.00	
	Arrow Limousine/Durenberger	**85.00**	

K

Entertainment	**$ 5978.00**	
Reim./Bohen/dinner/Califano		92.00
typesetting/dinner invitations		31.00
typesetting/luncheon invitations		64.00
printing/invitations		225.00
postage/invitations		433.00
luncheon/3/11/Faculty Club		342.00
luncheon/3/12/Faculty Club		552.00
luncheon/3/13/Faculty Club		600.00
cocktails/3/11/Leung Gallery		201.00
dinner/3/11/Leung Gallery		1279.00
cocktails/3/12/Leung Gallery		186.00
dinner/3/12/Leung Gallery		1061.00
cocktails/3/13/Leung Gallery		176.00
dinner/3/13/Leung Gallery		669.00
rental of tables/Leung Gallery		30.00
calligraphy/name tags		25.00
Wages/electrical/Leung Gallery		8.00
Benefits/electrical/Leung Gallery		4.00
Miscellaneous Expenses	**$ 1020.00**	
Secretary/typing labels		206.00
benefits/secretary		16.00
Students stuffers/hanging posters		107.00
benefits/students		7.00
wireless remote		22.00
internal xeroxing		73.00
car rental		214.00
Security Services		375.00



See below for Airline Form Serial Number

RSGR CRN

917777708 /10

BERGER/DAVID SENATOR

WASH/NATIONAL AL 202M 13MAR B25A DR0167
PROVIDENCE VOID
BOSTON RC 65R 13MAR 350P OKXX
MPLS/ST PAUL VOID

208.48 13MAR DOA AL PVD 13.79X67 7-805 RC REF 90.79XX 208.48

16.32

223.00 CHECK

01827 36106 0672
0613337202

007 7559938152 4

1361

P.O. BOX 6837
arrow limousine
WARWICK, RI
02887

TO: University Relations
Brown University
Box 1920

March 13 1995

Mar 13 - Limousine service to Logan (Senator Durenberg)	95.00	
Total	85.00	

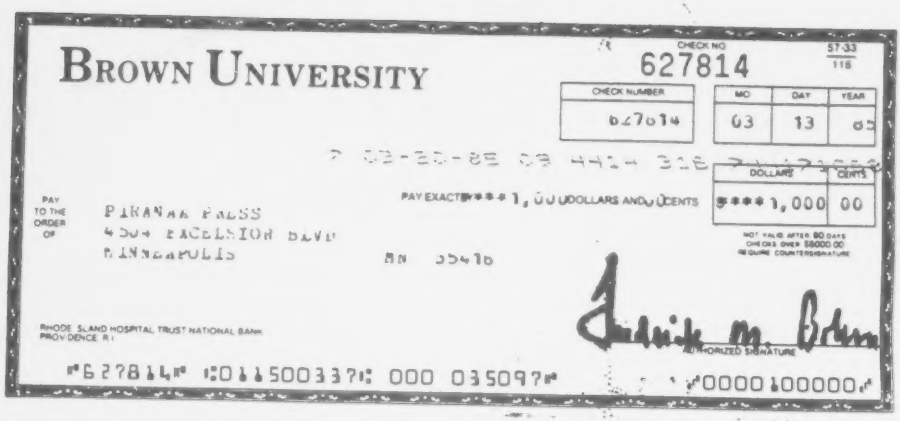
2% service charge on unpaid balance over thirty days.

401-737-7811

Thank you for your call

[redacted]

N



BROWN UNIVERSITY

CHECK NO. 627814

57-33
118

CHECK NUMBER	MO	DAY	YEAR
627814	03	13	85

? 03-30-85 03 4414 318

DOLLARS	CENTS
****1,000	00

PAY TO THE ORDER OF
PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS MN 55416

PAY EXACTLY ****1,000 DOLLARS AND 00 CENTS

NOT VALID AFTER 90 DAYS
CHECKS OVER $5000.00 REQUIRE COUNTERSIGNATURE

RHODE ISLAND HOSPITAL TRUST NATIONAL BANK
PROVIDENCE RI

AUTHORIZED SIGNATURE

⑈627814⑈ ⑆011500337⑆ 000 035097⑈ ⑈0000100000⑈

0

Yours truly,
Miranda Frost

BROWN UNIVERSITY
Providence, R.I. 02912

INVOICE (REQUEST FOR CHECK)

172032

PAY TO: Arrow Limousine (NAME)

ADDRESS TO WHICH CHECK IS TO BE SENT: P.O. Box 6937 (NO. & STREET); Warwick, RI 02887 (CITY-STATE-ZIPCODE)

RECEIVED IN CONTROLLER'S
MAR 20 1985

TODAY'S DATE: 3/18/85
DATE PAYMENT REQUIRED: 3/22/85
ORIGINATING DEPARTMENT: Univ. Rel.
SHIP TO:

QUANTITY	ITEMS OR DESCRIPTION	AMOUNT
	Please issue a check to the above which represents payment for services rendered during the Public Affairs Conference, March 11-13, 1985. (rental of a limousine to transport Senator Durenberg to the airport)	$85.00

3/20/85

CONTROLLER APPROVAL –

AUTHORIZED DEPARTMENT SIGNATURE

CONTROLLER USE ONLY			TO BE FILLED IN BY ORIGINATING DEPARTMENT				CONTROLLER USE ONLY				
1 8 VENDOR NO.	6 SEQ.	7 12 PAY DATE	22 30 ACCOUNTING CODE		ACCOUNT DESCRIPTION	38 48 AMOUNT	66 G.C.	67 69 1099	68 69 SRR	70 S.C.	80 CR
			6-39630	~~316~~ 324	Public Affairs Conf.	$ 85.00					
			-								
			-								

SEND INVOICES IN DUPLICATE TO CONTROLLER BOX J FOR PAYMENT

SR 6020

COMPUTER DATE 04/07/85
TIME 18:48:26
PGM=FASAM091 ** 2ND COPY **

BROWN UNIVERSITY ACCOUNTING SYSTEM REPORT

REPORT ...E-1490
VERSION 15.1

RIGGS PUBLIC AFF CONF ACCOUNT 8-39630 DEPT. NO. 36790 BOX NO. 1520

REPORT OF TRANSACTIONS FOR 03/85

SUB CODE	DESCRIPTION	DATE	WORK REQ.NO.	REF. NO.	TRANS IDENTIFICATION	BUDGET ENTRIES	CURRENT EXPENDED	COMMITMENTS
302	POSTAGE CHARGES	03/85			67-		29.50	
	POSTAGE CHARGES	03/85			67-		3.87	
	FREIGHT-FEDERAL EXP	02/06		JS0902	69-		20.00	
	FREIGHT-FEDERAL EXP	02/06		JS0902	69-		9.75	
	FREIGHT-FEDERAL EXP	03/01		JS0902	69-		18.50	
	FREIGHT-FEDERAL EXPR	02/25		JS0902	69-		18.50	
	ANCELIN V LYNCH	03/08		169985	69-		10.03	
	SALLIE K RIGGS	03/26		171833	69-		44.15	
302	CM TOTAL POSTAGE						154.30	
313	OMNI/DUNFEY HOTELS	03/08		169921	69-		108.32	
	ANCELIN V LYNCH	03/22		171654	69-		58.65	
	FREDERICK M BOHEN	03/27		172065	69-		92.15	
313	CM TOTAL CONF EXPENSE						259.12	
314	RHODE ISLAND MEDICAL	03/19		171155	69-		140.00	
314	CM TOTAL PUBLICITY						140.00	
316	PAGE FLIGHT INC	02/27			50-0035639			2,918.80
	HERTZ CORPORATION	03/29		172412	69-		193.93	
316	CM TOTAL EQUIP RENTAL						193.93	2,918.80
317	CM TOTAL TELEPHONE TOLLS							
321	ANCELIN V LYNCH	03/22		171654	69-		11.35	
	SALLIE K RIGGS	03/26		171833	69-		3.80	
	BURTON A WEISBROD	03/26		171844	69-		613.50	
321	CM TOTAL DOMESTIC TRAVEL						628.85	
324	[redacted]			[redacted]			228.00	
	DANIEL CALLAHAN	03/22		171635	69-		185.00	
	JOANNE LYNN	03/26		171820	69-		301.00	
	SARA ROSENBAUM	03/26		171835	69-		216.50	
	[redacted]	[redacted]		[redacted]	[redacted]		95.00	
	MONTEFIORE MEDICAL C	04/01		172521	69-		201.00	
324	CM TOTAL NON-UNIV TRAVEL						1,211.50	
331	A&F MAILING SERVICES	02/06			50-0032785			508.73
	GLOBE PRINTING	02/28			50-0034941			3,066.00
	GLOBE PRINTING	03/08			50-0034960			1,144.00
	SUNFIRE SOUND SYSTEM	03/04			50-0035690			1,212.50
	PMA ENGINEERING	03/04			50-0035691			925.00
	PROVIDENCE BLUEPRINT	03/06			50-0036547			120.00
	CANDIS DIXON	03/19		171175	69-		25.00	

1366

COMPUTER DATE 04/07/85
TIME 18:40:26
PGM=FASAB091 ** 2ND COPY **

BROWN UNIVERSITY ACCOUNTING SYSTEM REPORT

REPORT PAGE-1491
VERSION 19.1

RIGGS

PUBLIC AFF CONF ACCOUNT 6-39630 DEPT. NO. 26790 BOX NO. 1920

REPORT OF TRANSACTIONS FOR 03/85

SUB CODE	DESCRIPTION	DATE	WORK REQ.NO.	REF. NO.	TRANS IDENTIFICATION	BUDGET ENTRIES	CURRENT EXPENDED	COMMITMENTS
331	A & F MAILING SERVIC	03/29		545287	89-0033785		470.70	508.73-
331	CM TOTAL PROF SERVICES						495.70	6,467.50
332	JOSEPH A CALIFANO JR	03/04		169398	89-		3,000.00	
	BURTON WEISBROD	03/11		170048	89-		1,000.00	
	DANIEL CALLAHAN	03/11		170049	89-		1,000.00	
	CARL EISDORFER	03/11		170050	89-		1,000.00	
	JONAS SALK M D	03/11		170051	89-		1,500.00	
	GAIL WILENSKY	03/11		170052	89-		1,500.00	
	JOANNE LYNN M D	03/11		170053	89-		1,500.00	
	THEODORE MARMOR	03/13		170343	89-		1,000.00	
	PIRANHA PRESS	03/13		170345	89-		2,500.00	
	DANIEL C BURNES	03/27		172037	89-		1,000.00	
	RICHARD KNOX	03/27		172040	89-		250.00	
	JACOB GETSON	03/27		172042	89-		500.00	
332	CM TOTAL HONORARIA						250.00	
							15,000.00	
334	TYPESETTING COST	03/05		W09134	89-		62.50	
	TYPESETTING COST	03/05		W09135	89-		206.50	
	TYPESETTING MEAL	03/05		W09136	89-		68.50	
	TYPESETTING COST	03/05		W09137	89-		38.50	
	1 PHOTO PRINT	03/05		W09146	89-		15.60	
	REIMBURSEMENT	03/05		W09437	89-		19.20	
334	CM TOTAL PUBLISHING						410.80	
383	CM TOTAL COPY MACH USAGE							
818	10 TABLES	03/05		JS0914	89-0095415		30.00	
818	CM TOTAL EQUIP RENTAL						30.00	
841	PHOTOLAB CHG	03/08		W09008	89-0011801		9.80	
	PHOTOLAB CHG	03/08		W09006	89-0011501		22.50	
	PHOTOLAB CHG	03/01		W09008	89-0011547		4.50	
	PHOTOLAB CHG	03/01		W09006	89-0011547		13.75	
	PHOTOLAB CHG	03/01		W09008	89-0011580		26.80	
	PHOTOLAB CHG	03/01		W09006	89-0011803		55.00	
	PHOTOLAB CHG	03/01		W09006	89-0011803		18.00	
	PRINTING	03/18		W09004	89-0040647		225.00	
	DESIGN&SETUP	03/22		W09011	89-0043887		130.50	
	PRINTING	03/05		W09004	89-0044538		2,089.50	
841	CM TOTAL GRAPHIC SERVICES						3,584.25	
872	CM TOTAL FACULTY CLUB							
0	*** TOTAL CURRENT MONTH ACTIVITY					0.00	33,803.72	9,388.30

1367

(Logistics)

Monday people

Burton A. Weisbrod	$1,000.	336-24-2703
Daniel Callahan	$1,000.	217-28-8258
Joanne Lynn	$1,000.	232-76-0465
Jonas Salk	$1,500.	578-58-3944

Tuesday people

Gail Wilensky	$1,500	368-42-3484
Sara Rosenbaum	$ 500.	048-42-4664
John L. S. Holloman	$1,000.	
Carl Eisdorfer	$1,500.	076-26-6396
(Joseph A. Califano	$3,000.	already taken care of)

Wednesday people

David Dranberger	$1,000.	make check payable to: Piranha Press 4304 Excelsior Blvd. Minneapolis, MN 55416

T

C: Janet

3/17

Different time

Explained $2K is normal price for DC events - she will check

CAPITOL ASSOCIATES
INCORPORATED
1156 15th STREET, NORTHWEST
SUITE 1102
WASHINGTON, D.C. 20005
(202) 887-1770

said DD preference is morning of 3/18 but evening of 3/17 is a possibility

December 30, 1985

The Honorable Dave Durenberger
SR-154
Washington, D.C. 20510

2/18 @ 9.00 am
$2K

Dear Senator:

We would like to invite you to be the key note luncheon speaker at the conference "Policy and Politics: Medical Rehabilitation in the next Decade", to be held in Washington, D.C. The conference luncheon will be held at the Madison Hotel from 12:00 to 1:30 P.M. on Monday, March 17, 1986.
- 15th & M -

We are expecting approximately 200 people to attend who represent the leaders in medical rehabilitation - - i.e. rehab hospital administrators, rehab financial officers, presidents, physicians and nurses. This will be a 1 1/2 day conference.

We would like to hear your views on the prospective payment system and the action Congress will take in 1986 on the medicare reimbursement system for rehabilitation.

In addition, we would like to offer a $1,000 honorarium.

We hope you will be able to join us. Should you need more information please don't hesitate to call upon either me or my associate, Joan Miller. We look forward to hearing from you soon.

Huge medical rehab conference
- medicare & direct reimb for those facilities -
- 200 medical directors
Financial planners from hospital
from all over the U.S.

Sincerely,

Debra M. Hardy
Vice President

SPECIAL
COUNSEL
HEARING
EX. 121

A

[redacted] U

TO: MAHONEY [redacted]
FROM: JOOI/DD
Date: 3/18
Time: 9:00
4/4

CAPITOL ASSOCIATES
INCORPORATED
1156 15th STREET, NORTHWEST
SUITE 1102
WASHINGTON, D.C. 20005
(202) 887-1770

#2K

OKD PP

c: Janet Braccio

February 18, 1986

202-877-1771

O.K'd - 2/21/86

telecopied - 2/25/86

The Honorable Dave Durenberger
SR 154
Washington, D.C. 20510

Dear Senator:

We would like to thank you for accepting our invitation to speak at the conference "Policy and Politics: Medical Rehabilitation in the next Decade", to be held in Washington, D.C., March 17 and 18.

We are expecting approximately 200 people to attend who represent the leaders in medical rehabilitation - - i.e. rehab hospital administrators, rehab financial officers, presidents, physicians and nurses. This will be a 1 1/2 day conference.

We would like you to speak on March 18, from 9:00 a.m. to about 10:15 a.m., allowing adequate time for questions and answers. We would like to hear your views on the prospective payment system and the action Congress will take in 1986 on the medicare reimbursement system for rehabilitation.

The conference is being held at the Madison Hotel located at the corner of 15th and M Streets, N.W.

In addition, we would like to offer a $2,000 honorarium.

We look forward to seeing you on March 18th. Should you need more information, please do not hesitate to call either me or my associate, Joan Miller.

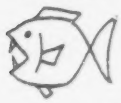
Sincerely,

DD

Debra M. Hardy
Vice President

B

PIRANHA



PRESS

Gary L. Diamond
Publisher

March 12, 1986

Ms. Janet Braccio
Capitol Associates Incorporated
1156 15th Street NW
Suite 1102
Washington, DC 20005

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Braccio:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger at the "Policy and Politics: Medical Rehabilitation in the next Decade" conference on March 18, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
March 18, 1986	9:00 a.m.	Washington, DC	$2,000

E

file
Oct 2014

REMARKS FOR DR. HENRY BETTS FOR INTRODUCING SENATOR DAVID DURENBERGER

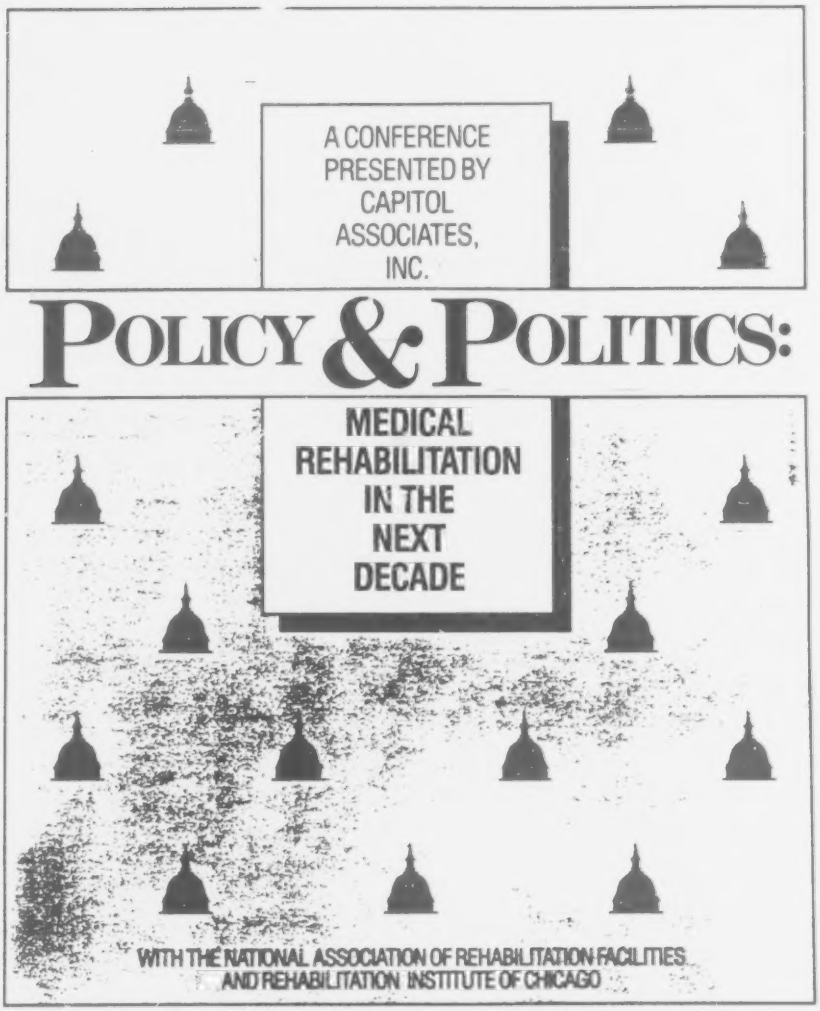
It is a great pleasure for me to introduce the Senator who will probably exert the greatest influence over legislation affecting the organizations of those of you gathered in this room. Senator Dave Durenberger is a person who is known to enjoy the complex details of legislation. Through traits such as this, he has become one of the best-informed, most impressive senators on a wide variety of issues.

This depth of knowledge and willingness to learn about the details of legislation is critical in federal health financing programs. He has shown a dogged determination to influence the shape of Medicare legislation and to make major improvements in the program.

As Chairman of the Finance Subcommittee on Health, Durenberger was a leading sponsor of the provisions of the 1983 Social Security bill that established a prospective payment system. We've talked a great deal about that in the past day. The Senator has developed along-range proposal for Medicare which would set up a voucher system. Under that plan, the elderly would be given the cost of the Medicare coverage to buy private health insurance. He is familiar with the success of these programs through the experiements undertaken in the Minneapolis--St. Paul area. These cities are known for their innovation in health financing programs.

Senator Durenberger has agreed to talk to us this morning about his prediction on the health legislation that is likely to be enacted this year affecting rehabilitation medicine.

F



MARCH 17 & 18, 1986, WASHINGTON, D.C.

G

MEDICAL REHABILITATION IN THE NEXT DECADE

CONFERENCE TOPICS *You will be exposed to a series of intense discussions of the most important issues facing the medical rehabilitation field. The federal staff responsible for developing new policies will interact with those who must implement the new procedures. The following issues will be covered in the one and a half day session.*

Moving Toward a Prospective Payment System

The current posture of the Department of Health and Human Services toward a prospective payment system for rehabilitation facilities will be presented, along with the options under consideration. You will learn whether the current per discharge amount is likely to be continued or whether a new capitation system will be introduced. The potential effects of the new deficit reduction legislation on federal reimbursement policies will be discussed by those responsible for making the decisions on the affected programs.

Integrated Medical Rehabilitation Services

Greater numbers of hospitals are establishing separate rehabilitation units. Still others are developing comprehensive packages of inpatient and outpatient rehabilitation services. Representatives of the major segments of the medical rehabilitation marketplace will discuss the implications of these new restructuring trends for existing rehabilitation facilities.

Assuring Continuity of Services Through Case Management

Greater control over the use of health resources can be achieved through more directed management of patient care. This approach becomes important in rehabilitation cases which may involve multiple facilities and a wide range of inpatient and outpatient services. You will learn how a risk management approach has proven effective in improving the quality and efficiency of care in private insurance plans as well as in hospital-based settings.

Factors Affecting Reimbursement

A large number of items are included in the calculation of reimbursement amounts. Some of them are manageable while others are not. In this session, you will learn the technical and legal issues which should be considered in developing cost and organizational plans based on federal regulations and policies.

Preparing for a Prospective Payment System

A prospective payment system is based on averages, which means it could help some facilities financially and hurt others. Some hospitals are beating the averages by expanding their range of services to obtain other sources of income. Learn about successful approaches by hearing experienced administrators and legal experts discuss the options available and the potential hazards which may exist in some of the new arrangements.

CAPITOL ASSOCIATES
INCORPORATED

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SUITE 1102
WASHINGTON, D.C. 20005
(202) 887-1770

Debra M. Hardy
Vice President

CAPITOL ASSOCIATES
INCORPORATED

1156 15th STREET, NORTHWEST
SUITE 1102
WASHINGTON, D.C. 20005
(202) 887-1770

Janet L. Braccio

I

What the Future Holds for Reimbursement Policies
Few policies are as certain as continued fiscal constraint. The Gramm-Rudman legislation introduces new complexities. This will be a "crystal ball" session for hospital leaders responsible for the financial viability of their institutions. It will be a frank discussion of what lies ahead in the field of rehabilitation medicine and the steps which should be taken by those attending to prepare for the coming period of increasing competitive pressures.

You will hear presentations from the individuals who are most likely to influence medical rehabilitation reimbursement strategies during the coming year. There will be frank discussions between hospital presidents, medical directors, and policy makers on the problems faced on a day-to-day basis in meeting the cost targets imposed on rehab facilities. National experts in risk management, integration of medical rehabilitation services, and the legal technicalities of reimbursement and organizational restructuring will present feasible options, as well as potential dangers, in this rapidly changing field.
All of the discussions will be directed at top level management and key decision makers in the medical rehabilitation field.

Speakers Invited to Participate

SENATOR DAVID DURENBERGER, Chairman of the Senate Finance Subcommittee on Health, will discuss the health proposals affecting rehabilitation facilities likely to be enacted in 1986. The conference timing was planned to coincide with the conclusion of the first round of hearings on the budget and the beginning of hearings on the President's budget.

Dr. Henry Betts, Medical Director, Rehabilitation Institute of Chicago

Thomas Burke, Chief of Staff to the Secretary, Department of Health and Human Services, formerly Assistant to the HCFA Administrator

John Doyle, new Executive Director, National Association of Rehabilitation Facilities, formerly Staff Director of Senate Appropriations Subcommittee for Labor, Health & Human Services

Jeffrey Kreider, President, J.R. Krieder Co., Phoenixville, Pennsylvania

James Liljestrand, Vice President for Medical Affairs, Braintree, Massachusetts, Hospital

Donald Longpre, Director of Financial Management, Holy Cross Health System, South Bend, Indiana

Alan Reider, Arent, Fox, Kintner, Plotkin & Kahn

Edward Stein, President, Rehabilitation Institute of Chicago

Jack Svahn, Assistant to the President for Policy Development

Richard Verville, White, Fine & Verville

Carolyn Zoller, General Counsel, National Association of Rehabilitation Facilities

J

DATE

March 17 & 18, 1986
Monday and Tuesday

PLACE

The Madison Hotel
15th and M Streets, N.W.
Washington, D.C. 20005

REGISTRATION

Fill out and mail the attached form to:
CAPITOL ASSOCIATES, Inc.
1156 15th Street, N.W., Suite 1102
Washington, D.C. 20005
202-887-1779

ATTENDANCE WILL BE LIMITED TO THE FIRST 200 PAID REGISTRANTS

FEE

Registration fee of $ [illegible] must be sent with [illegible]. Registration fee [illegible] lunch and all conference [illegible] should be made payable to [illegible]

REFUNDS

Full refunds will be granted upon written requests received by March 10, 1986.

HOTEL REGISTRATION

Hotel accommodations are not included in the registration fee. Hotel reservations should be made by telephoning directly. Special conference rates have been arranged at:

THE MADISON HOTEL 800-424-8577
15th & M Streets, N.W. 202-862-1740
$125/single
$150/double

THE PHOENIX PARK HOTEL 800-824-5419
520 N. Capitol Street, N.W. 202-638-6900
$95/single
$105/double

Reservations should be made by February 24, 1986. After that date, rooms are subject to availability. To ensure the group rate, please identify yourselves as members of the Rehabilitation Conference with Capitol Associates, Inc.

CONFERENCE AGENDA

[illegible] 1986

[illegible] 5:15 p.m. Factors Affecting Reimbursement

[illegible] 5 p.m. Congressional Reception

[illegible] March [illegible]

[illegible]

[illegible] 1:30 p.m. [illegible] Case Management

[illegible]

K

MEDICAL REHABILITATION IN THE NEXT DECADE

WHO SHOULD ATTEND

The medical rehabilitation field is changing rapidly. New facilities are entering the marketplace and federal rules continue to place pressures on providers to reduce costs. Hospital administrators, presidents, and chief financial officers need to understand the full impact of this changing environment. The conference agenda is designed for those who must know what the new policies will be, how to restructure their operating procedures in order to survive financially, and factors which should be included in their strategic plans.

WHAT YOU WILL LEARN

You will learn the current federal thinking on reimbursement of medical rehabilitation services, the cost and patient data which will be used in setting target rates, the approaches used by integrated hospital systems to manage total patient costs, and how to prepare for a new wave of fiscal pressures. You will hear a discussion of the proposals likely to be enacted next year and how those will affect your facility. You will leave the session with the information you need to develop your organization's strategies for the coming two years.

CONFERENCE MATERIALS

Each conference participant will receive a specially prepared *Background Book* containing the most current information on each of the areas of discussion. This "reader" will be a valuable reference because it will include the new policies issued as part of the President's budget and the options under consideration by Congress as part of their budget development process. It will also include excerpts from the federal NARF reports on rehab facilities which have been used as the basis for the Department's Report to Congress.

Following the conference, each participant will receive the *Synthesis Report* summarizing the discussions.

POLICY & POLITICS: MEDICAL REHABILITATION IN THE NEXT DECADE

PRESENTED BY CAPITOL ASSOCIATES, INC. WITH THE NATIONAL ASSOCIATION OF REHABILITATION FACILITIES AND REHABILITATION INSTITUTE OF CHICAGO

March 17 & 18, 1986, Madison Hotel, Washington, D.C.

Please register me for the conference:

Return To:
CAPITOL ASSOCIATES, INC.
1156 Fifteenth Street, N.W.
Suite 1102
Washington, D.C. 20005
(202) 887-1770

Name _____

Title _____

Organization _____

Street Address _____

City _____ State _____ Zip _____

Enclosed is my check for $350 to cover registration. The fee includes lunch, the Congressional reception, coffee breaks, and conference materials. A background book will be provided each participant at registration and a synthesis of conference proceedings mailed following the conference.
Attendance is limited to the first 200 paid registrants.

1381

1382

For More Information Contact:

CAPITOL ASSOCIATES, INC.
1156 Fifteenth Street, N.W.
Suite 1102
Washington, D.C. 20005
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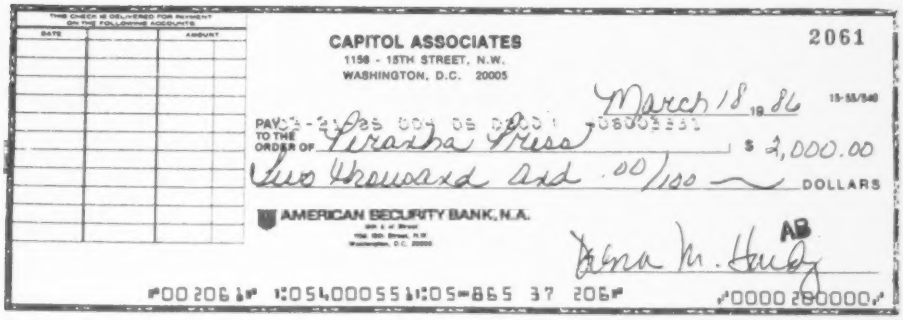

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Washington, D.C. 20005

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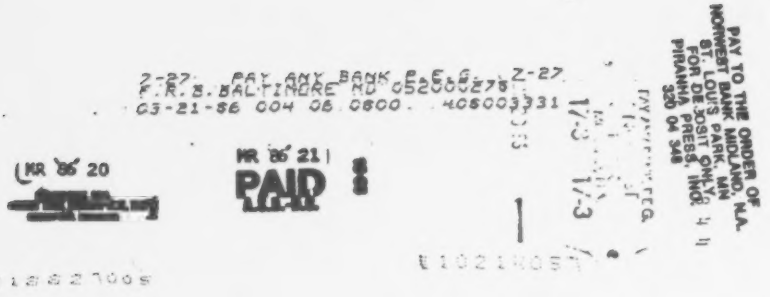
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PAGE: 2

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12-Mar-87	WASH. MAG.	SUBSCRIP.	2044	1*	19.90	19.90	835	
12-Mar-87	FEDERAL EXP.	COURIER	2045	1*	100.00	100.00	720	
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12-Mar-87	U.S. COURIER	COURIER	2050	1*	323.10	323.10	720	
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12-Mar-87	VOID		2052	1*	0.00	0.00	100	
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17-Mar-86	HUNT ROOM	LUNCHEON	2059	1*	397.66	397.66	760	
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17-Mar-86	PER. PRESS	HONORARIUM	2061	1*	2,000.00	2,000.00	860	
18-Mar-86	POSTMASTER	POSTAGE	2062	1*	213.89	213.89	779	
19-Mar-86	SUP. DOC.	BOOKS	2063	1*	18.00	18.00	760	
19-Mar-86	COMM CARE HLT	REIMB CONF	2064	1*	350.00	350.00	760	
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	TERRY LIERMAN	PAYROLL	2068	1*		(1,019.20)	300	
	TERRY LIERMAN	PAYROLL	2068	1*		(373.30)	310	
21-Mar-86	DEBRA HARDY	PAYROLL	2069	1*	2,107.55	3,461.54	872	
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21-Mar-86	DAWNE LAWSON	PAYROLL	2073	1*	503.67	576.92	870	Q
	DAWNE LAWSON	PAYROLL	2073	1*		(41.25)	305	
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April 22, 1986

SUMMARY OF PROCEEDINGS FROM THE CONFERENCE

POLICY AND POLITICS: MEDICAL REHABILITATION IN THE NEXT DECADE

The following sections summarize the points made at the conference held in Washington on March 17 and 18, 1986. Rather than give detailed proceedings, we believe that it is more important to give you the current status of some of the items discussed and to provide you with the most recent materials affecting your organization.

o Dr. William Roper, the Administrator-designate for the Health Care Financing Administration whose nomination had been announced by the White House on March 17, was the final speaker of the conference. His confirmation hearing will be this week before the Senate Finance Committee. Quick action is expected. Once he is in place, many of the issues and reports which have been on hold should begin to move.

o The Prospective Payment Assessment Commission has released its April 1, 1986 Report and Recommendations to the Secretary, U.S. Department of Health and Human Services, along with Technical Appendixes providing background data. We have excerpted portions of both documents which refer to exempt facilities and included them as Attachments 1 and 2.

o The Rand Report will not be released in the near future. Therefore, we have not included excerpts or the full report with this memo. Dr. Patricia Willis, Senior Research Analyst, Office of Research, HCFA, will be responsible for coordinating final release of the report. Her address is Room 2-B-14 Oak Meadows Building, 6235 Security Boulevard, Baltimore, MD 21207.

o Senator Durenberger, in his address, spoke of the advantages of voucher and capitation plans such as HMOs and other group practice arrangements. We have included as Attachment 3 the background information and description of the Administration's voucher bill, as introduced by Senator Durenberger, listing the major provisions. The concepts proposed in the legislation are important because they represent the direction in which the Administration is heading. It includes consumer choice of health services with the cost determined by competition and market forces.

R

The remainder of this memo highlights some of the points made during the session which reflect the new directions that will affect medical rehabilitation facilities and services.

Dr. Allen Dobson, Director, Office of Research, Health Care Financing Administration provided an overview of the Medicare prospective payment system, the objectives, the structure, and the variations which were made to accommodate the differences in hospitals by region and the mix of services provided. He cited the results after implementation of the system as measured in the decrease in the average length of stay, the reduced admission rates, and the reduced bed supply.

He discussed the impact of the prospective payment system on health services and the increasing emphasis being placed on peer and quality reviews. There is a growing pattern of providing services on an outpatient basis. Dr. Dobson said that hospitals, in general, have increased their margins or profits, particularly proprietary facilities. At the same time, Medicare hospital and health care expenditures have been reduced, resulting in a slower increase in beneficiary contributions and longer term solvency for the Medicare trust fund.

He then discussed the rationale for exempting certain types of facilities from the prospective payment system. The number of excluded rehabilitation units and facilities has expanded substantially over the past two years. There were 423 units and 72 hospitals exempted from the system as of December 31, 1985. Rehab units comprise approximately one-quarter of all excluded facilities; the ratio of rehab distinct-part units, as defined by HCFA, to freestanding hospitals now approaches six to one. In calendar year 1984, Medicare expenditures were estimated at $395 million for exempt rehab facilities, slightly less than 1% of all Medicare charges for hospital care. It is estimated that Medicare pays 45% of the revenues in the nation's rehab facilities.

Dr. Dobson addressed the required Report to Congress which was due December 31, 1985 by discussing the contents of the draft report applying to rehab facilities. The Rand Report provides the background data for the report. The implications for rehab facilities include the following:

- o A very long lead time would be required for the development of a data base with measures of functional status, the classification of rehab patient groupings which is analogous to the DRGs for acute care.

- o It is important that there be a close relationship between medical rehabilitation services and the other parts of the health delivery system, both acute and post-acute. Further study is needed in this area.

o The relevance of these issues should be considered within the context of movement toward a Medicare capitation or voucher system in the near future.

Dr. Dobson then raised a number of issues under consideration by HCFA as it plans its future directions. Those issues included the following:

o How much of the federal budget should be spent on Medicare;

o How uniform the health care delivery system should be;

o Whether the entire health care system should be capitated;

o How medical rehab services would fit in such a system, particularly in pricing for variable cost procedures; and

o The time frame in which such a program would be put in place--during fiscal year 1988 perhaps.

He then presented some of the concepts under consideration by HCFA in their development of a capitation plan and the actions taken to move toward such a system. In concluding, Dr. Dobson gave some observations regarding the response of rehab facilities to the new health care environment.

o Cost consciousness in both the private and government sectors will affect the system for some time.

o Currently, medical rehab facilities are exempt from the PPS. In the short term, it may be beneficial to be included under that system so that, in the longer term, the facilities are an integral part of the total health care system.

o It is likely that capitation systems will become a more dominant force in the private and public sectors; medical rehab facilities should plan for the competition which will be prevelant in such an environment.

Mr. Fred Powell, Vice President, Rehab Hospital Services Corporation, and Donald Longpre, Director of Financial Management Holy Cross Health System in South Bend, Indiana discussed the rapid growth of investor owned hospitals and the changing organizational patterns of health care deliverers, termed a rearrangement of existing systems. Flexibility in using a variety of types of facilities, including CORFs, and finding niches in the market may be the most positive strategic approach. Another trend is the development of "campuses" of facilities which together meet the health care needs of all ages. Finally, the speakers concluded that a free standing rehab facility with no relationships in the community may not be able to survive over the long term.

T

Mr. Alan Reider of Arent, Fox, Kintner, Plotkin & Kahn of Washington, D.C. and Jeffrey Kreider, President, J.R. Kreider Company, Phoenixville, Pennsylvania, described the need to view health services as a product which must be managed. The DRGs have forced a pricing structure supporting this concept. There has been a change in the gatekeeper, in many cases, from the physician to the enrollment clerk. The need to find a niche in the market for a particular product was emphasized. This means that the facility has to understand the marketplace and the types of services required, along with the competition which may be offering the same services. In order to meet this new competitive marketplace, the speakers also stressed the need to know state laws and federal laws regarding competition and the anti-trust implications.

Ms. Carolyn Zollar, General Counsel, National Association of Rehabilitation Facilities, and Richard Verville, Partner, White, Fine and Verville, discussed the technical aspects of reimbursement policies and the effects of the target rate limitations on rehab facilities. They spoke of some of the proposed regulations which have been or will be issued by HCFA affecting return on equity and other components of the reimbursement structure.

Senator David Durenberger, one of the designers of the prospective payment system, discussed the new health care environment which has resulted from paying for services using a fixed rate rather than on a retrospective basis. A capitation or voucher system would reinforce this concept and introduce more competition. The use of incentives and the designation of a single risk taker or case manager are components which will be part of future delivery systems. Some of these concepts are included in the proposed voucher legislation described in Attachement 3.

WORLD CONGRESS ON THE CORNEA III

Sponsored by: The Castroviejo Society

Mayflower Hotel—Washington, D.C.

April 26 - May 1, 1987

James V. Aquavella, M.D. - Co-Chairman - Michael A. Lemp, M.D.

September 18, 1985

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Gabriel Vanffij
George O. Waring III
Wendell E. Wiltz
Louis A. Wilson
Peter Wright

Senator David Durenberger
Senate Russell Office Building
Washington, DC 20510

Dear Senator Durenberger:

A number of manufacturers are involved in producing technology utilized for the prevention and treatment of corneal blindness. We have asked these companies to provide support for the World Congress on the Cornea in 1987. These meetings are held once every ten years and attract educators, researchers, physicians, and representatives of public health agencies from all over the world.

We plan a Washington, D.C. reception for the Chief Executive Officers of leading companies as a means of informing them of our plans for the Corneal Congress and enlisting their support.

We would like to invite you to address the group during the reception (6:00-7:30 PM), and to be our guest at the scheduled dinner. Two companies from Minnesota, 3M and Precision Cosset, will be among the invited guests. We will be very interested in your comments concerning the rapid changes in health care delivery and the potential impact on developing technology. The Corneal Congress will provide a $2,000 honorarium.

We recognize the many demands on your schedule and will be able to schedule the reception and dinner on any of the following days this year:

Tuesday, November ~~5~~	Tuesday, November 12
Wednesday, November ~~6~~	Wednesday, November 13
Thursday, November ~~7~~	Thursday, November 14

Your attendance at the reception will greatly aid our cause. We will be happy to discuss any aspect of the reception with members of your staff. You may contact Dr. Aquavella directly in Rochester at (716) 271-6154.

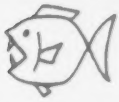
Sincerely,

James V. Aquavella, M.D. Michael A. Lemp, M.D.

JVA:ht

James V. Aquavella, M.D. Rochester Eye Institute 910 Westhill Road Rochester, N.Y. 14618 Telephone: (716) 271-1530
Michael A. Lemp, M.D. Center for Sight Georgetown University Medical Center 3800 Reservoir Road, N.W. Washington, D.C. 20007 Telephone: (202) 382-7505

PIRANHA



PRESS

Gary L. Diamond
Publisher

November 18, 1985

Dr. James V. Aquavella
Rochester Eye Institute
919 Westfall Road
Rochester, NY 14618

Attn: Helen

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Dr. Aquavella:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the World Congress on the Cornea on November 19, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

C

APPEARANCE SCHEDULE

Date	Place	Amount
November 19, 1985	Washington, DC	$2,000

D

WORLD CONGRESS ON THE CORNEA III
Sponsored by The Castroviejo Society
Mayflower Hotel—Washington, D.C.
April 26 - May 1, 1987
James V. Aquavella, M.D. - Co-Chairmen - Michael A. Lemp, M.D.

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H. Jonathan Kersey
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Carl Kupfer
Deborah Pavan Langston
Arthur S.M. Lee
Enrique S. Maloran
A. Edward Maumenee
David Maurice
James P. McCarey
Roger Meyer
Seiichi Mishima
Madan Mohar
Akira Nakajima
Anthony B. Nesburn
Morgan S. Nom
John H. O'Dell
B.C. Peterson
Frank M. Polack
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Harold E. Smith
Robert Smolin
Wang Shouwing
Barbara W. Sheeden
Dame M. Taylor
Norman A. Thorn
Bernard C. Thoutman
Diane Vanmeter
Van R. Vaughan
George O. Waring III
George E. Wiens
Lloyd A. Wilder
Mare Wright

November 25, 1985

Mr. Gary Diamond, President
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

RE: Promotional Appearance by Senator David Durenberger on Behalf of the World Congress on the Cornea on November 19, 1985.

Dear Mr. Diamond:

We have filed a check requisition for the honorarium for Senator Durenberger's appearance in the amount of $2,000. The check will be forwarded directly to you as per your letter of November 18, which was received by me today.

Very truly yours,

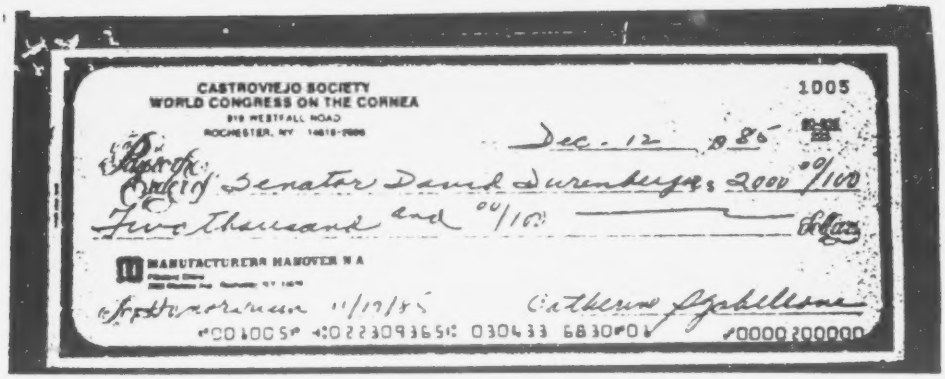
James V. Aquavella, M.D.

JVA:ht

cc: Michael A. Lemp, M.D.

E

James V. Aquavella, M.D. Rochester Eye Institute 919 Westfall Road Rochester, NY 14618 Telephone (716) 271-1530
Michael A. Lemp, M.D. Center for Sight Georgetown University Medical Center 3800 Reservoir Road, N.W. Washington, D.C. 20007 Telephone (202) 382-7529



CASTROVIEJO SOCIETY
WORLD CONGRESS ON THE CORNEA
919 WESTFALL ROAD
ROCHESTER, NY 14618-2686

1005

Dec. 12 1985

Pay to the Order of Senator David Durenberger $ 2000 00/100

Two thousand and 00/100 Dollars

MANUFACTURERS HANOVER N.A.

For honorarium 11/19/85 Catherine Castroviejo

⑈001005⑈ ⑆022309365⑆ 030433 6830⑈01 ⑈0000200000⑈

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PHALNHA PRESS, INC.
320 04 348

G

WORLD CONGRESS ON THE CORNEA III

Sponsored by The Castroviejo Society

Mayflower Hotel—Washington, D.C.
April 26 - May 1, 1987

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Robert D. Sanderson
Peter M. Tevenan
Richard C. Troutman
Dan Vastine
Jack B. Wagoner
Warren L. Wallace
George O. Waring
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Irene Wright

December 13, 1985

Mr. Gary Diamond, President
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

RE: Promotional Appearance - Senator David Durenberger
November 19, 1985 - Washington, DC

Dear Mr. Diamond:

Per your letter dated November 18, enclosed please find an honorarium in the amount of $2,000 for Senator Durenberger's appearance.

Very truly yours,

JVA:ht
Encl.

cc: Michael A. Lemp, M.D.

H

James V. Aquavella, M.D. Rochester Eye Institute 210 Alexander Street Rochester, NY 14607 Telephone (716) 271-1530
Michael A. Lemp, M.D. [illegible]

PIRANHA

PRESS

Gary L. Diamond
Publisher

January 15, 1986

Dr. James V. Aquavella
Rochester Eye Institute
919 Westfall Road
Rochester, NY 14618

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Dr. Aquavella:

Pursuant to our letter dated November 18, 1985, in connection with Senator Durenberger's appearance before your group on November 19, 1985, you were to make payment in the amount $2,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

I

Mayflower Hotel — Washington, D.C.
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Barbara W. Smallwood
Richard M. Snyder
Richard A. Thoft
Richard C. Troutman
Kay Tornquist
Alfred Vanella
George O. Waring III
Jonathan E. Weiss
Jack A. Wheeler
Roger Wright

January 22, 1986

Mr. Gary L. Diamond
Piranha Press
4504 Excelsior Blvd.
Minneapolis, Minn. 55416

Dear Mr. Diamond:

Per your letter of January 15, regarding Senator Durenberger's appearance on November 19, 1985, payment was made on December 13, 1985. The original correspondence and copy of the cancelled check are enclosed.

If you have any questions, please do not hesitate to contact us.

Very truly yours,

Helen Theodor
Secretary to James V. Aquavella, M.D.

/ht
Encl.

J

James V. Aquavella M.D. [illegible] Michael A. Lemp M.D. [illegible]

National Conference of Catholic Charities
1346 CONNECTICUT AVE., N.W. WASHINGTON, D.C. 20036 / (202) 785-2757

MEMO

January 21, 1985

TO: Diocesan Directors

FROM: Rev. Thomas J. Harvey, Executive Director

RE: NCCC Washington Legislative Seminar, March 18-21
"Advocacy is Sometimes an Agency's Best Service"

This is to give you advance notice and registration information on our Washington Legislative Seminar, scheduled to run from March 18-21, 1985, at the Washington Retreat House and various locations on Capitol Hill. The formal brochure will be in the mail in a few days, but I urge your early consideration to reserving space.

The statement that "Advocacy is sometimes an agency's best service" has its roots in the plea at NCCC's founding meeting in 1910 that we serve as attorneys for the poor. This essential part of our mission was reiterated a bit over a decade ago in the Cadre Report adopted at our Miami annual meeting.

The Seminar is designed for top agency administrative and program staff and for agency personnel who have advocacy or legislative assignments. We would like to encourage teams of two or three from member agencies to capitalize on this in-service experience so as to maximize the results in your agency. So, where possible, we will give preference to team applications submitted by the Diocesan Director. If you choose, a State Catholic Conference staff could be selected as a member of your team. At the same time, I do not want to discourage single applications.

NCCC's Legislative Seminar is designed to enhance the collective role of Catholic Charities in public policy. The strength of our role rests with you and your agencies and key staff and volunteers. Our Seminar faculty includes well-known members of Congress of both major parties as well as lobbyists from human service and other nonprofit national organizations, and well-known students of the Congressional scene.

Let me urge your early attention to this opportunity to enhance your agency's Capitol Hill connections and our overall policy impact.

Enclosed is a registration form. Total cost for the four days — tuition and room and board — is $295.

For further information, please contact Mathew Ahmann, Associate Director for Governmental Relations, or Dorothy Howe, Legislative Assistant, at this office.

SPECIAL
COUNSEL
HEARING
EX. 123

NCCC WASHINGTON LEGISLATIVE SEMINAR, MARCH 18-21

"ADVOCACY IS SOMETIMES AN AGENCY'S BEST SERVICE"

Four major segments of the Seminar will:

1. provide top level briefing on selected key action issues of importance to Catholic Charities' service.

2. use simulation techniques offered candidates for the Senior Executive Service to enhance insight into the legislative process.

3. provide issue briefings and exchanges with selected key members of Congress and Congressional staff.

4. provide an opportunity for skill improvement in lobbying techniques and a day on Capitol Hill lobbying Catholic Charities' issues.

5. increase understanding of selected top level federal procurement policy issues as they may have an effect on changing ways in which federal funds flow through the states to our agencies.

Enclosed you will find preliminary material on the Seminar program. Also enclosed are some WASHINGTON POST clippings which describe an effort by the ring-wing Heritage Foundation to increase the legislative sophistication of top political apointees in the current administration. There are striking parallels between some of the content of our Seminar and that of the Heritage Foundation. Indeed, one of our key faculty members is Mark Talisman, who designed and still teaches at the Harvard-Kennedy Institute of Politics course the Heritage Foundation story alludes to.

- -

Please register me for the NCCC Washington Legislative Seminar March 18-21. Attach additional sheets for other registrants as part of a team.

NAME_____ TITLE_____

AGENCY_____

ADDRESS_____

_____ TELEPHONE_____

Please enclose check in the amount of $295 made out to NCCC to cover tuition and room and board. Send to Mathew Ahmann, NCCC, 1346 Connecticut Avenue, N.W., Washington, D.C. 20036.

Optional Sunday evening, March 17, accommodations (no meal) and breakfast on Monday morning, March 18, can be arranged directly with the Washington Retreat House at a cost of $21.50. Please make the reservation by writing to Sister Frances Rooney, WRH, 4000 Harewood Road, N.E., Washington, D.C. 20017.

B

D R A F T

MONDAY, MARCH 18

10:00 a.m. - Orientation

A review of the major elements of the Seminar. A briefing on the major NCCC staff and program roles. NCCC's legislative activities, and their relationship to local agencies and institutions.

A resource kit on governmental relations will be provided with materials reviewed for use during the week.

12:00 noon - Lunch
Keynote: "Fair Tax Policy and the Poor"

The 1981 tax changes placed a disproportionate tax burden on low income Americans while moderate and upper income persons had their relative tax rates reduced. The mood in Congress and the Administation is tax reform, and with many proposals introduced in the last Congress, Rep. Rangel will discuss how he sees the poor being treated in a fair tax policy.

Speaker - Rep. Charles B. Rangel (D-16th Dist. NY)

Representative Rangel is serving his 8th term in the House, first elected in 1970. He is Chairman, Ways and Means Sub-Committee on Oversight; Chairman, Select Committee on Narcotics Abuse and Control; Deputy Whip for Democratic Party in the House; and Member of the Congressional Black Caucus.

2:00 p.m. - Issue Briefing - Panel

Key lobbyists will give a Washington briefing on topics to be lobbied on the Hill Thursday. Issues will be selected that are germane to Catholic Charities' interest at the local level and which will permit you to bring your agency's local experience to your members of Congress. Panelists will also provide pointers on how best to lobby on Capitol Hill.

4:00 p.m. - Issue Briefing - "The Politics of Funding"

A former top OMB official and Washington lobbyist will discuss with you how federal procurement policy changes may affect the flow of money through the states to nonprofits.

5:30 p.m. - Liturgy

6:00 p.m. - Dinner

7:00 p.m. - "The Role of Religious Groups in the Political Process"

Rev. J. Bryan Hehir, Secretary, Department of Social Development and World Peace of the United States Catholic Conference.

Late evening - Social Hour

TUESDAY, MARCH 19

7:30 a.m. - Liturgy

8:00 a.m. - Breakfast

8:30 a.m. - "The Legislative Process"

The remainder of the day and evening will be devoted to exploring how to intervene in the legislative process through a simulation designed by Mark Talisman. The process for this day has been offered to candidates for the Senior Executive Service and to top officials of the Social Security Administration. Elements of this course are part of the Harvard University and the Kennedy Institute of Politics' Program founded by Mr. Talisman in 1972, and for which he continues to be an instructor. The seminar instructs newly elected members of the House of Representatives in the operations of the House, office structure, and issues.

Faculty: Mark E. Talisman, Director, Washington Office, Council of Jewish Federations.

The Washington Action Office represents over 200 Jewish Federations in the United States comprising over 800 Jewish social service agencies. Mr. Talisman served as an Administrative Assistant in the House of Representatives for nearly 14 years in the office of Congressman Charles A. Vanik.

12:30 p.m. - Lunch

5:30 p.m. - Dinner

Late evening - social hour

WEDNESDAY, MARCH 20

8:00 a.m. - Breakfast on the Hill - "The Federal Budget"

An up-to-the-moment presentation on the budget debate going on between the Republican and Democrat parties in the Senate and House of Representatives and the White House.

9:00 a.m. - "Income Maintenance and Health Care: What Should Federal Policy Be?"

D

The results of the 1981 program and tax changes have been especially harsh on the poor. The Finance Committee has jurisdiction over Social Security, Medicare, Medicaid, and the welfare programs. We have invited Senators David Durenberger and Daniel P. Moynihan to address what the role of federal policy should be.

Speaker: Senator David Durenberger (R MN)

Senator Durenberger has been a member of the Senate since the election in 1978. He is Chairman, Finance Sub-Committee on Health; Chairman, Inter-Governmental Relations Subcommittee of Governmental Affairs; and Chairman, Select Committee on Intelligence.

10:30 a.m. - Lobbying

12:00 noon - Lunch on Capitol Hill - "Income Maintenance and Health Care: What Should Federal Policy Be?"

Speaker: Senator Daniel Patrick Moynihan (D NY)

Senator Moynihan is a member of the Budget Committee; member of the Social Security and Income Maintenance Programs; and member of the Select Committee on Intelligence.

2:00 p.m. - Lobbying

4:00 p.m. - Debriefing

4:30 p.m. - "Strengthening Families: Federal Policy in Human Services"

Many legislative proposals have an impact on families, but not all proposals are carefully thought out as to how they will affect families. The Chairman of the Select Committee on Children, Youth and Families in the 98th Congress will give his thoughts on how federal policies in human services can enhance family life.

Speaker: Rep. George Miller (D-7th Dist. CA)

Representative Miller has been a member of the House of Representatives for six terms. In 1983, he became the first Chairman of the House Select Committee on Children, Youth and Families. He is a member of the Committee on the Budget and Education and Labor Committee.

5:30 p.m. - Night on the Town

THURSDAY, MARCH 21

7:30 a.m. - Liturgy

8:00 a.m. - Breakfast

8:30 a.m. - "Strengthening Catholic Charities' Legislative Impact"

E

A four-hour seminar on the work behind success in lobbying. Participants and a panel of local, state and Washington organizer/lobbyists will map out various strategies for:

- building an active constituency around an agency or institution.
- maintaining a flow of background and action information in the Catholic Charities' system.
- how to recognize points of legislative impact in an agency's program or membership or clientele.
- techniques to focus on achieving a legislative objective on the local, state or national level.
- the building, feeding, and chairing for coalitions.
- roles for State Catholic Conferences in the overall Catholic Charities' process.
- the governmental relations role at the National Conference of Catholic Charities level.

We hope this session will furnish the base for a possible NCCC publication on constituency building and legislative impact.

1:00 p.m. - Lunch

2:00 p.m. - "Political Landscape"

We live in a country with a growing elderly population and a declining wage earner to retiree ratio. Younger voters demonstrate a shift to more conservative values, raising a question about whether or not a major political realignment is underway in our society. Unions may be more active than ever before, but is the political strength of the union movement declining? At the same time, citizens insist on a tough foreign policy stance and a larger defense budget filled with a variety of trends and countertrends, a variety of social movements crowding for the national agenda. This larger social proces both shapes and sets the national agenda and frees up or places constraints upon the ability of Congress to meet the needs of that agenda. Professor Ornstein will present an analysis of the "political landscape" surrounding the legislative process. As a leading analyst of the interaction between public interests and the legislative process, he will describe the major realities which impinge upon the ability of Congress to resolve festering national problems.

Speaker: Norman J. Ornstein, Ph.D., Resident Scholar at the American Enterprise Institute for Public Policy Research and Professor of Politics at the Catholic University of America. He is also Series Editor for Congress: We the People, a 26-part television documentary series and political contributor to the MacNeil/Lehrer Newshour. Dr. Ornstein also analyzes politics on National Public Radio's All Things Considered and Morning Edition. He lectures regularly for the Brookings Institution and has conducted seminars for Congressional Quarterly.

F

The Washington Post

Saturday, January 12, 1985

Foundation Urges Trainees For U.S. Jobs to Bill Agencies

Officials Taught to Avoid Bureaucratic Snare

By Howard Kurtz
Washington Post Staff Writer

The Heritage Foundation has invited top Reagan administration officials to learn how to avoid being "captured" by the federal bureaucracy—a lesson that may be taught at government expense.

Each of four training sessions next month carries an $800 entrance fee, and the conservative research group has suggested that its guests send the bills to the government agencies they will be learning to manage.

The foundation, which enjoys an unusual degree of influence with the administration and has provided a home for many of its former officials, has mailed invitations to about 400 senior political appointees.

"The administration has expressed a continuing concern about the need for training for political appointees," the letter said.

"In keeping with this, the Heritage Foundation is sponsoring a training program for new and current political appointees within the administration . . . to enhance effectiveness in promoting the president's agenda over the next four years."

The letter also offered advice on how to pay the bill. "Please contact your training office as soon as possible to ensure your prompt registration," it said. " . . . Please make agency vouchers payable to the Washington International Studies Center," a nonprofit group that is cosponsoring the conference.

The February meetings will examine such topics as how to "formulate a political agenda," "political control over financial questions," "the need to form networks," "the role of the political executive in the regulatory process" and "the interaction of political appointees with the career bureaucracy."

One session will focus on "the process of 'capture,' whereby political appointees are converted into proponents of the interests of their own bureaucracies and begin to work against the philosophy of the president."

One regulatory official who received an invitation found some irony in the financing arrangement. "Here the course is designed to avoid capture by the bureaucracy, and the whole thing is based on a presumption that the bureaucracy will pay for it," the official said.

But Heritage Vice President Phil Truluck said the conference is similar to previous training programs financed by the federal government. "Each agency has a certain amount of money for management training programs," he said.

Truluck said the $3,200 fee for the four sessions is a legitimate expense because such training "makes the whole system work better."

The courses grew out of a series of briefings that Heritage held for top administration officials on its new policy blueprint, "Mandate for Leadership II," Truluck said.

"We had a lot of interest from numerous people that maybe we should turn it into some kind of training program," he said. "It's not something Heritage normally does, but we're going to give it a stab. The market will determine whether there's enough interest to continue it."

Conference speakers will include Office of Personnel Management Director Donald J. Devine, former presidential aide Morton C. Blackwell, former assistant treasury secretary Paul Craig Roberts, White House assistant Robert W. Sweet and former Office of Management and Budget official Christopher C. DeMuth.

Devine said yesterday that the administration, the Brookings Institution and Harvard University's Kennedy School of Government have sponsored similar conferences at government expense, some of them exclusively for political appointees.

"They go on all the time in the government," he said. "We have to train political executives so they know how to deal with this environment."

Devine said he planned to balance "the rough edges" of the Heritage presentation by stressing "the real interactive nature of the relationship" between political and career officials.

The Washington Post

Sunday, January 20, 1985

The House Administration Committee now has special orientation and training courses ranging from the workings of the legislative process to computer technology. The committee also cosponsors a five-day seminar at Harvard, shuttling new members in a government plane from Andrews Air Force Base to Boston.

The Harvard program was the brainchild of Mark Talisman, a former congressional staffer, and began in 1972 as an experiment with four congressmen who received intensive training on legislative issues as well as the nuts and bolts of Congress. Now, about 60 percent of the incoming class attends.

4

United States Senate

MEMORANDUM 1985 JAN 25 AM 10 30

January 24, 1985

Dear Carol,

This is to confirm our conversation of January 24, 1985 that reserved room 385 in the Senate Russell Building for Wed. March 20. We would like the room from 7:45 a.m. until 2:00p.m.

Also, I believe that we discussed the continental breakfast and lunch arrangements for that day. If you have any questions please contact me at this number: 224-3244.

I sincerely appreciate all your help in this matter.

Sincerely,

Mary

Mary Friske
Office of Senator Dave Durenberger

APPROVED: Chairman, Committee on Rules and Administration.

DATE: Y29

VOTE ... [illegible] ... no food and nonalcoholic beverages served on premises by the Senate Restaurants

Y29

H

National Conference of Catholic Charities
1346 CONNECTICUT AVE., N.W. WASHINGTON, D.C. 20036 / (202) 785-2757

MEMO

February 1, 1985

TO: Diocesan and Branch Directors, Board of Directors, State Catholic Conferences, Legislative Committee, Legislative Staff

FROM: Matt Ahmann

RE: NCCC Washington Legislative Seminar, March 18-21
"Advocacy is Sometimes an Agency's Best Service"

Ten days ago Father Tom Harvey mailed Diocesan Directors preliminary information on our Washington Legislative Seminar, scheduled to run March 18-21, 1985, at the Washington Retreat House and various locations on Capitol Hill. Enclosed is the complete descriptive brochure and registration information for your consideration.

Because of the size of the Retreat House, we have limited registration to 50 persons. Therefore, I urge your early attention to this opportunity to enhance your agency's Capitol Hill connections as well as its overall policy impact.

Since the information was sent to Diocesan Directors, the NCCC Board hosted a breakfast on the Hill for Members of Congress from their districts. It was an encouraging event giving an opportunity to explore selected issues with about 50 members or staff from the House and the Senate.

The coming Seminar is designed for top agency administrative and program staff and for agency personnel who have advocacy or legislative assignments. We would like to encourage teams of two or three from member agencies to capitalize on this in-service experience so as to maximize the results in your agency. So, where possible, we will give preference to team applications submitted by the Diocesan Director. If you choose, a State Catholic Conference staff could be selected as a member of your team. At the same time, we do not want to discourage single applications.

NCCC's Legislative Seminar is designed to enhance the collective role of Catholic Charities in public policy. The strength of our role rests with you and your agencies and key staff and volunteers. Our Seminar faculty includes well-known Members of Congress of both major parties as well as lobbyists from human service and other nonprofit national organizations, and well-known students of the Congressional scene.

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Four major segments of the Seminar will:

1. provide top level briefing on selected key action issues of importance to Catholic Charities' service.

2. use simulation techniques offered candidates for the Senior Executive Service to enhance insight into the legislative process.

3. provide issue briefings and exchanges with selected key Members of Congress and Congressional staff.

4. provide an opportunity for skill improvement in lobbying techniques and a day on Capitol Hill lobbying Catholic Charities' issues.

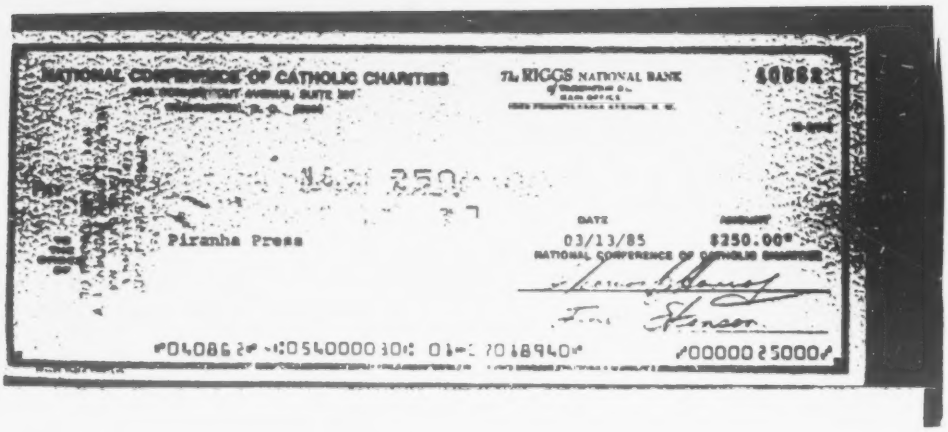
5. increase understanding of selected top level federal procurement policy issues as they may have an effect on changing ways in which federal funds flow through the states to our agencies.

Let me urge your early attention to this opportunity to enhance your agency's Capitol Hill connections and our overall policy impact.

Enclosed is a registration form. Total cost for the four days -- tuition and room and board -- is $295.

Enclosure

J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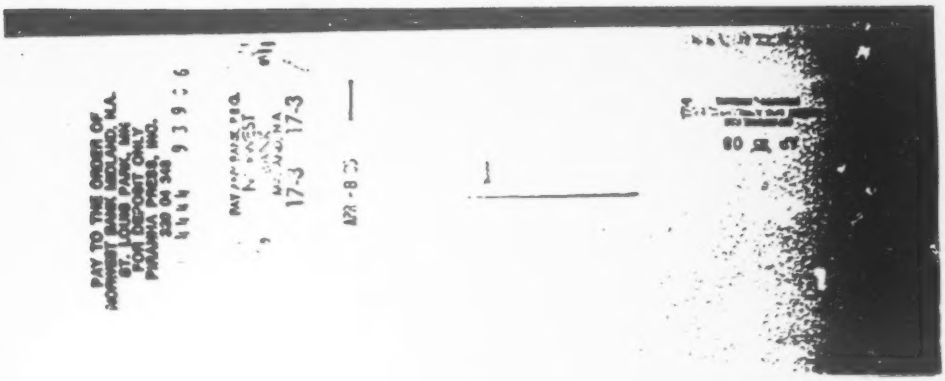
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Wednesday, March 20, 1985

8:00am	Prayer Breakfast led by Marlow Cook
9:30am	speak to National Conference on Catholic Charities legislative seminar SR385
10:00am	Intelligence hearing, SH219
12:00N	Meet w/Adrian, Architect's office, re: new office
12:00N	Scheduling meeting, TH, JP, KG, AK, JM, KD
1:30pm	Meet w/MN Wheat Growers staff: DMc
1:50pm	PHOTO w/James Barrett, Mutual of Omaha, new AGE corporate sponsor
1:55pm	PHOTO w/Mrs. Fran Brandli, winner of 4-H award of excellence staff: DMc
2:00pm	Intelligence hearing continues, SH219
4:00pm	Meet w/MN Farm Bureau reps. RB to follow DD Hart 321
4:15pm	CSHA car to meet DD at C Street entrance to Hart for ride to speak to Council of State Housing Agencies, Columbia B room, Hyatt
5:15pm	Meet w/MN Cattlemen's Association staff: DMc
5:30pm	Briefing by Pete Aldridge, Deputy Assistant Secty, Air Force also Senator Leahy, SH219
6-8:00pm	reception at German Ambassador's residence. They will present "Heritage Fulfilled". Professor Bjerkness of Concordia College

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National
Conference of
Catholic Charities
presents

**WASHINGTON
LEGISLATIVE
SEMINAR**

**WASHINGTON
LEGISLATIVE
SEMINAR**

March 18-21, 1985

**NATIONAL CONFERENCE OF
CATHOLIC CHARITIES**
1346 Connecticut Avenue, NW
Washington, DC 20036
202 785-2757

Advocacy is sometimes
an agency's best
service.

Please register me for the **NCCC . .shington Legislative Seminar** March 18-21. Attach additior heets for other registrants as part of a team.

NAME _____ TITLE _____

AGENCY _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

TELEPHONE _____

Please enclose check in the amount of $295 made out to NCCC to cover tuition and room and board. Send to Mathew Ahmann, NCCC, 1346 Connecticut Avenue, N.W., Washington, D.C. 20036.

Optional Sunday evening, March 17, accommodations (no meal) and breakfast on Monday morning, March 18, can be arranged directly with the Washington Retreat House at a cost of $21.50. Please make the reservation by writing to Sister Frances Rooney, WRH, 4000 Harewood Road, N.E., Washington, D.C. 20017

NCCC WASHINGTON LEGISLATIVE SEMINAR

MARCH 18-21, 1985

Washington Retreat House
4000 Harewood Rd., NE, Washington, DC 20017
202 529-1111

PROGRAM

MONDAY, MARCH 18

10:00 a.m. - Orientation

Review of key elements of the Seminar. Briefing on major NCCC staff, program roles, and legislative activities, and their relationship to member agencies and institutions.

A resource kit on governmental relations will be provided for use during the week.

12:00 noon - Lunch
Keynote: "Fair Tax Policy and the Poor"

Speaker - Rep. Charles B. Rangel (D-16th Dist., NY) Representative Rangel, first elected in 1970, is serving his 8th term in the House. He is Chairman, Ways and Means Sub-Committee on Oversight; Chairman, Select Committee on Narcotics Abuse and Control; Deputy Whip for Democratic Party in the House, and Member of the Congressional Black Caucus.

1981 tax and program changes placed a disproportionate burden on low-income Americans, while moderate and upper-income persons had their taxes reduced substantially. The country, Congress, and the Administration are moving toward tax reform. Rep. Rangel will discuss how he sees the poor being treated in a fair tax policy.

2:00 p.m. - Issue Briefing for Thursday Meetings on Capitol Hill

Lobbyists from the nonprofit sector will give a Washington briefing on topics to be lobbied on the Hill Thursday. Issues germane to Catholic Charities' interest at the local level will permit you to bring your agency's experience to your members of Congress. Panelists will also provide pointers on how best to lobby on Capitol Hill.

4:00 p.m. - Issue Briefing - "The Politics of Funding"

A former top OMB official, Congressional staff, and Washington lobbyists will discuss how federal procurement policy changes may affect the flow of money through the states to nonprofits.

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5:30 p.m. - Liturgy

6:00 p.m. - Dinner

7:00 p.m. - "The Role of Religious Groups in the Political Process"

Speaker: Rev. J. Bryan Hehir, Head of the Department of Social Development and World Peace of the United States Catholic Conference and Senior Research Scholar, Kennedy Institute of Ethics at Georgetown University

Religious groups played a strikingly prominent role in the 1984 political campaigns. Some say a new "political theology" is emerging in political parties. Many denominations maintain Washington staffs to bring their moral perspective to national policy debates. Major denominational pronouncements such as the Catholic Bishops' peace pastoral or draft statement on economics play a role in public education and debate on policy matters. NCCC also lobbies Congress on behalf of people in need.

Father Hehir will address the question of what are appropriate roles for religion to play in public life and in our democratic process, with theological observations on the legitimacy of self-interest and the larger issue of an organized witness in the political order. How does a religious role balance with the separation clause of the First Amendment? What does a "preferential option for the poor" mean?

An ecumenical panel will react, as discussion is turned over to seminar participants.

Late evening - Social Hour

TUESDAY, MARCH 19

7:30 a.m. - Liturgy

8:00 a.m. - Breakfast

8:30 a.m. - "The Legislative Process"

Seminar Leader: Mark E. Talisman, Director, Washington Action Office, Council of Jewish Federations, representing over 200 U.S. Jewish Federations comprising over 800 Jewish social service agencies.

Mr. Talisman served as an Administrative Assistant in the House of Representatives for nearly 14 years in the office of former Congressman Charles A. Vanik.

Exploring how to intervene in the legislative process through a simulation designed by Mark Talisman. Elements of this course derive from the Harvard University Kennedy Institute of Politics' Program which he founded and for which he continues to be an instructor. The seminar instructs newly-elected members of the House of Representatives in the operations of the House office structure, and issues, and has been offered to over 100 classes of candidates for the Senior Executive Service and to top officials of the Social Security Administration.

12:30 p.m. - Lunch

5:30 p.m. - Dinner

Late evening - Social Hour

WEDNESDAY, MARCH 20

8:00 a.m. - Breakfast on the Hill - "The Federal Budget"

Up-to-the-moment presentation by a leading human services advocate on the current budget debate going on between the Senate and House and the White House.

9:30 a.m. - "Income Maintenance and Health Care: What Should Federal Policy Be?"

Speaker: Senator Dave Durenberger (R-MN) Member of the Senate since 1978; Chairman, Finance Sub-Committee on Health; Chairman, Inter-Governmental Relations Subcommittee of Governmental Affairs; Chairman, Select Committee on Intelligence.

Results of the 1981 program and tax changes have been especially harsh on the poor. The Finance Committee has jurisdiction over taxes, Social Security, Medicare, Medicaid, and the welfare programs. Senator Dave Durenberger and an invited Democratic Senator will give their views of what the role of Federal policy should be.

10:30 a.m. - Lobbying

12:00 noon - Lunch on Capitol Hill - "Income Maintenance and Health Care: What Should Federal Policy Be?"

A leading Democratic Senator has been invited to address this topic.

4:00 p.m. - Debriefing

4:30 p.m. - "Strengthening Families: Federal Policy in Human Services"

Speaker: Rep. George Miller (D-7th Dist. CA) Six-term member, House of Representatives. First Chairman of the House Select Committee on Children, Youth and Families (1983). Member of the Committee on the Budget and Education and Labor Committee.

Many legislative proposals have an impact on families, but their full impact is not carefully thought out. The current Chairman of the Select Committee on Children, Youth, and Families will give his views on how Federal policies in human services can enhance family life.

5:30 p.m. - Night on the Town

THURSDAY, MARCH 21

7:30 a.m. - Liturgy

8:00 a.m. - Breakfast

8:30 a.m. - "Strengthening Catholic Charities' Legislative Impact"

A four-hour mini-seminar on the work behind success in lobbying. Participants and a panel of local, state, and Washington organizer/lobbyists will map out various strategies for:

- building an active constituency around an agency or institution.
- maintaining a flow of background and action information in the Catholic Charities system.
- recognizing points of legislative impact in an agency's program and membership and clientele.
- building, feeding, and caring for coalitions.
- techniques for focus on achieving a legislative objective on the local, state or national level.
- roles for State Catholic Conferences in the overall Catholic Charities' process.
- governmental relations role at the NCCC level.

1:00 p.m. - Lunch

2:00 p.m. - "Political Landscape"

Speaker: Norman J. Ornstein, Ph.D. Resident Scholar, American Enterprise Institute for Public Policy Research and Professor of Politics at the Catholic University of America. Dr. Ornstein is also Series Editor for *Congress: We the People*, a 26-part TV documentary series; political contributor to the *MacNeil/Lehrer Newshour* and political analyst on National Public Radio's *All Things Considered* and *Morning Edition*. He lectures regularly for the Brookings Institution and has conducted seminars for *Congressional Quarterly*.

- We live in a country with a growing elderly population and a declining wage earner to retiree ratio, younger voters demonstrate a shift to more conservative values, raising the question of whether a major political realignment is under way.
- Unions may be more active than ever but is the political strength of the union movement declining?
- While many citizens insist on a tough foreign policy stance and a larger defense budget, others are organizing nuclear disarmament political movements.

Our society is filled with a variety of trends and countertrends; competing social movements are crowding the national agenda. This larger social process both shapes and sets the national agenda and frees up or constrains Congress in meeting that agenda.

Professor Ornstein will present an analysis of this "political landscape." As a leading analyst of the interaction between public interests and the legislative process, he will describe the major realities which impinge upon the ability of Congress to resolve festering national problems.

3:30 p.m. - Adjourn

R

National Conference of Catholic Charities
1346 CONNECTICUT AVE., N.W. WASHINGTON, D.C. 20036 / (202) 785-2757

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March 29, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

I want to send my own thanks, along with those our seminar participants asked me to send you, for meeting with them last week. They not only benefited from your remarks, but enjoyed them too! And I am indebted, once again, for your willingness to discuss some of the issues in health care and income maintenance. We agree with your considered judgment that these programs are not really state responsibilities, but those of the national as a whole.

Many thanks. As your staff requested, we are sending your honorarium to your publisher.

Sincerely,

Matt

Mathew Ahmann
Associate Director for
Governmental Relations

S

CEDARS-SINAI MEDICAL CENTER | **MEETING NOTICE**

December 17, 1985

TO: Executive Committee of the Board of Directors
Medical Executive Committee Advisory Committee
Advisory Council for Professional Services
Executive Management Group

FROM: Stuart J. Marylander
President

You are invited to attend a lunch meeting with Senator David Durenberger Tuesday, January 7, 1986 at 12:00 noon in the Board Room at Cedars-Sinai Medical Center.

Senator Durenberger is serving his second term as the senior Republican U.S. Senator from Minnesota. He is a member of the powerful Senate Finance Committee, and is chairman of the Senate Finance Health Subcommittee, which has jurisdiction over Medicare and Medicaid (Medi-Cal). He also sits on the Finance Subcommittee on Social Security and Income Maintenance, which oversees Medicare's Hospital Insurance Trust Fund, and chairs the Government Affairs Subcommittee on Intergovernmental Relations.

We have requested Senator Durenberger to include two general areas in his discussion:

1. What will happen to physician payments under Medicare?

2. What will be the impact to hospitals under Medicare in regard to patient reimbursement, financing of graduate medical education, the capital issue and tax-exempt bonds?

There will be a question-and-answer session following the Senator's talk.

We urge you to make every effort to attend this very important and worthwhile lunch meeting. Please call 855-5701 to confirm your attendance. Because of the popularity of the Senator and the limited seating capacity, we would appreciate positive confirmation, with a cancellation call if you later find you are unable to attend.

SJM:bys

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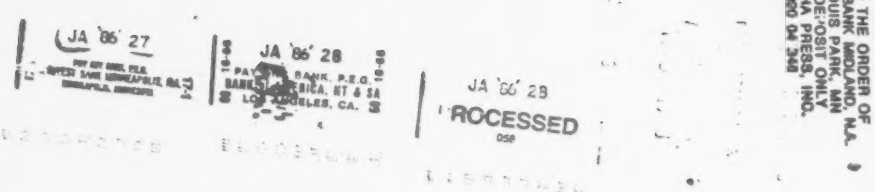
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Mr. Spencer's intro:

Dave Durenberger is serving his second term as the senior Republican U.S. Senator from Minnesota. He is serving his fourth term on the powerful Senate Finance Committee, of which more than half of all legislation considered by the Senate passes through.

Senator Durenberger has become the acknowledged congressional leader in the health care financing reforms sweeping the nation. He is now in his fifth year as Chairman of the Senate Finance Health Subcommittee, which has jurisdiction over the $80 billion Medicare and Medicaid (Medi-Cal) programs; he also sits on the Finance Subcommittee on Social Security and Income Maintenance Programs, which oversees Medicare's Hospital Insurance Trust Fund, and on the Subcommittee on Energy and Agricultural Taxation; and he chairs the Subcommittee on Intergovernmental Relations of the Committee on Governmental Affairs. These committee assignments provide the Senator with remarkable opportunities for influencing health policy related to Medicare, Medicaid, private health insurance, and federal employee health benefits.

Senator Durenberger received a B.A. from St. John's University and a law degree from the University of Minnesota Law School.

Senator Durenberger will discuss with us the issues of what will happen to physician payments under Medicare and what will be the impact to hospitals under Medicare with regard to patient reimbursement, financing of graduate medical education, the capital issue and tax-exempt bonds. There will be a question-and-answer session following the Senator's talk.

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TSN ME

Barbara J. McNeil, M.D., Ph.D., Director
Anthony L. Komaroff, M.D., Deputy Director
Emme L. Deland, M.B.A., Senior Associate
Miriam A. Mankowitz, M.Sc., Associate
Michael G. Trisolini, M.B.A., Associate
Leslie J. Wertzman, M.S.M., Associate

May 1, 1985

out Thursday
oct 3RD, 1985

Senator David F. Durenberger
Attn: Anne Kelly
Senate Russell 154
Washington, D.C. 20510

Dear Senator Durenberger:

The Center for Cost-Effective Care, which is affiliated with Harvard Medical School and the Brigham and Women's Hospital, is sponsoring a conference on "Hospital Efficiency and Management: Surviving the '80s." In this regard, I am writing to ask you to be the "wrap-up" speaker of the day.

The Center for Cost-Effective Care was established in 1980 with the general goal of sponsoring management and research activities geared toward reducing the increase in hospital costs. Principle areas of study have been the development of a physician management reporting system, the development of ancillary productivity reports and the development of optimum physician practice patterns with other teaching hospitals in Boston (Massachusetts General Hospital and New England Medical Center). Additionally, we have sponsored monthly educational activities for Boston-area physicians and managers and one annual day-long conference on topical health care management issues. For this latter purpose we will be holding this year's conference on Friday, October 4, 1985, in Boston. On the basis of experience with the previous course a year ago (brochure enclosed), we expect about 250 people to attend. They will be primarily CEOs, CFOs, COOs, and hospital trustees from throughout the country. Last year a number of practicing physicians, department chairmen and hospital middle managers came as well; many of the individuals were principal players with the Boston area teaching hospitals.

This year we will be emphasizing new management strategies, but we will also discuss comparative issues between for-profit and non-profit hospitals. With this theme in mind we would be interested in having you as the "wrap-up" speaker of the day, discussing either new initiatives likely

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to take place in the financing of medical education or capital expenditures or, alternatively, the impact of competition on hospitals under PPS. Obviously, we would consider other topics as well.

I am enclosing a draft of the program as it now stands. The speakers are firm; the times are reasonably firm but open to some negotiation should your calendar permit you to attend. We would pay your expenses and an honorarium of $1500. (D.D. said this will suffice for Harvard.)

I appreciate the hectic nature of your calendar and your willingness to consider this invitation. I must say that since I have sat on ProPAC and chaired its Committee on Diagnostic and Therapeutic Practices, I have become increasingly sensitive to the incredible demands on the schedules of those having a particular interest in health. Nonetheless, I hope you will attend our conference. I think it would be an extraordinary opportunity for the attendees and the teaching hospital faculty to hear your views; simultaneously, perhaps, it would provide you with an opportunity to hear from them.

While October 4 may seem to be a long way off, we wish to have a mailing to prospective attendees by the first week of June (before graduations, summer break, etc.). Thus, we will need to hear from you by May 15. Please call me at work at 617-732-6289 or at home at 617-523-4192 if you have any questions.

Thanks and best wishes.

Sincerely yours,

Barbara J. McNeil

Barbara J. McNeil, M.D.

BJM:kjs

Enclosures

B

BRIGHAM and WOMEN'S HOSPITAL

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CENTER FOR COST-EFFECTIVE CARE

Barbara J. McNeil, M.D., Ph.D., Director
Anthony L. Komaroff, M.D., Deputy Director
Emme L. Deland, M.B.A., Senior Associate
Miriam A. Markowitz, M.Sc., Associate
Michael G. Trisolini, M.B.A., Associate
Leslie J. Weitzman, M.S.M., Associate

May 1, 1985

Senator David F. Durenberger
Attn: Anne Kelly
Senate Russell 154
Washington, D.C. 20510

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The Center for Cost-Effective Care, which is affiliated with Harvard Medical School and the Brigham and Women's Hospital, is sponsoring a conference on "Hospital Efficiency and Management: Surviving the '80s." In this regard, I am writing to ask you to be the "wrap-up" speaker of the day.

The Center for Cost-Effective Care was established in 1980 with the general goal of sponsoring management and research activities geared toward reducing the increase in hospital costs. Principle areas of study have been the development of a physician management reporting system, the development of ancillary productivity reports and the development of optimum physician practice patterns with other teaching hospitals in Boston (Massachusetts General Hospital and New England Medical Center). Additionally, we have sponsored monthly educational activities for Boston-area physicians and managers and one annual day-long conference on topical health care management issues. For this latter purpose we will be holding this year's conference on Friday, October 4, 1985, in Boston. On the basis of experience with the previous course a year ago (brochure enclosed), we expect about 250 people to attend. They will be primarily CEOs, CFOs, COOs, and hospital trustees from throughout the country. Last year a number of practicing physicians, department chairmen and hospital middle managers came as well; many of the individuals were principal players with the Boston area teaching hospitals.

This year we will be emphasizing new management strategies, but we will also discuss comparative issues between for-profit and non-profit hospitals. With this theme in mind we would be interested in having you as the "wrap-up" speaker of the day, discussing either new initiatives likely

75 Francis Street, Boston MA 02115
(617) 732-6289

C

to take place in the financing of medical education or capital expenditures or, alternatively, the impact of competition on hospitals under PPS. Obviously, we would consider other topics as well.

I am enclosing a draft of the program as it now stands. The speakers are firm; the times are reasonably firm but open to some negotiation should your calendar permit you to attend. We would pay your expenses and an honorarium of $1500.

I appreciate the hectic nature of your calendar and your willingness to consider this invitation. I must say that since I have sat on ProPAC and chaired its Committee on Diagnostic and Therapeutic Practices, I have become increasingly sensitive to the incredible demands on the schedules of those having a particular interest in health. Nonetheless, I hope you will attend our conference. I think it would be an extraordinary opportunity for the attendees and the teaching hospital faculty to hear your views; simultaneously, perhaps, it would provide you with an opportunity to hear from them.

While October 4 may seem to be a long way off, we wish to have a mailing to prospective attendees by the first week of June (before graduations, summer break, etc.). Thus, we will need to hear from you by May 15. Please call me at work at 617-732-6289 or at home at 617-523-4192 if you have any questions.

Thanks and best wishes.

Sincerely yours,

Barbara J. McNeil

Barbara J. McNeil, M.D.

BJM:kjs

Enclosures

D

TO: BJM

FROM: Kathy

DATE: May 23, 1985

RE: Senator Durenberger

CC: Emme Deland and Jo-Anne Latino

Michael Mahoney returned my telephone calls (made to Anne Kelly) to confirm that Senator Durenberger will speak at the CCC conference on October 4. Mr. Mahoney is Senator Durenberger's lawyer. Evidently Durenberger has a contract for speaking engagements and publishing with Piranha Press and they usually ask $5000 honorarium for speaking engagements. Mahoney was called in to negotiate the $1500. Anyway, Piranha requires payment 10 days in advance...and all of this entitles the Senator to promote his book(s) at the meeting! (Mahoney assures me that this is done tastefully during the course of the lecture.)

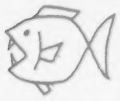
Airline tickets, etc. must be purchased by us as opposed to the reimbursement plan. Arrangements should be made with Anne Kelly at 202-224-9477 whenever appropriate.

kjs

Congratulations!

E

PIRANHA



PRESS

Gary L. Diamond
Publisher

May 30, 1985

Ms. Cathy Short
Harvard Medical School
75 Francis Street
Boston, MA 02115

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Short:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before The Center for Cost-Effective Care on October 4, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

F

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

G

APPEARANCE SCHEDULE

Date	Place	Amount
October 4, 1985	Boston, MA	$1,500

H

MEMORANDUM

To: Emme Deland
~~Barbara McNeil~~
Tony Komaroff

From: Jo-Anne Latino

Date: May 31, 1985

Re: Senatory Durenberger's participation in "EHIC"

I spoke to the Senator's office today. The contact there is John Merli - (he handles all health care related activities).

1) The Senator likes to be listed as Senator Dave Durenberger

2) We should list him as:

Chairman of Health Sub Committee
of Senate's Finance Committee

(this was Kennedy's old job)

In introducing him mention of the chairmanship of the Intelligence Committee would be appropriate

3) Merli will send a vita and other background information. I said no pictures because I didn't think you wanted to have pictures. However it is a consideration. We could just feature him with a picture in the program book if you want.

4) Conditions of participation:

A) 1st Class air reservations. There might be an aide traveling with him (because of Intelligence Committee). If so, we will also have to pay for the aide's travel.

B) The Senator might also stay overnight which we would also have to pick up.

C) He should be picked up and returned to the airport.

D) His current book is Neither Madmen, Nor Messiahs (about intelligence policies) and is currently working on a health care book which might be ready in October.

5) I figure his expenses at the maximum will be:

$1500	honorarium
200	room
50	transportation
466	1st class airfare for him
160-360	" " " for aide
$ 2376-2576	

I

WORKING BUDGET — EFFICIENCY IN MANAGEMENT — Revised 5/31/85

October 1985

FACULTY COSTS		
3 Honoraria (Durenberger, VanEtten, Beck)	2200	
Hotel & Airfare Expenses	2450	
Faculty Gifts	2000	
Parking	100	
Dinner	2000	
Audiovisual (includes equipment, projectionist)	700	
Phone	100	
		$ 9550
REGISTRANT COSTS		
Variable Expenses:		
300 Lunch @$15	4500	
300 Coffee @$12 (3 breaks)	3600	
250 Reception	2500	
300 Syllabus @$8	2400	
300 Program Book & Admission Cards	225	
Fixed Expenses:		
Hotel Rental	700	
		$ 13,925
FIXED EXPENSES		
Contingency Fund	200	
Promotion Costs:		
Printing Flyer 20m	1700	
Envelope 20m	1120	
Design- mechanical type layout, proofing, etc.	1800	
Mailing House	1080	
Postal Permit	50	
Advertising	200	
Mailing Lists (approx 19,000 names)	1073.39	
		$ 7223.39

Signs	150	
Consultant's Fee: J. Latino	2500	
Suite (VIP Lounge) & Expenses	150	
Typewriters	65	
		$ 2865

TOTAL EXPENSES: $33,563.39

INCOME

225 Full Fee @$200	45,000	
50 Late Fee @$235	11,750	

TOTAL INCOME: $56,750.00

PROFIT: $23,186.61 (40.8%)

Breakeven 127 people @$200 each

K

HARVARD MEDICAL SCHOOL

BRIGHAM and WOMEN'S HOSPITAL

CENTER FOR COST-EFFECTIVE CARE

Barbara J. McNeil, M.D., Ph.D., Director
Anthony L. Komaroff, M.D., Deputy Director
Theodore M. Pass, Ph.D., Senior Associate
JoAnne Van Gerpen, M.B.A., Senior Associate
Emme L. Deland, M.B.A., Associate
Miriam A. Markowitz, M.S., Associate
Michael G. Trisolini, M.B.A., Associate

June 10, 1985

Dean David Bray
Dean Mitchell W. Spellman
Harvard Medical School

Dear David and Mike:

Please excuse the unusual format of this letter, but I sensed that both of you might be equally involved in payment schemes for graduate medical education. The Center for Cost-Effective Care will be holding another conference this fall, and as you can see from the program, Senator David Durenberger has agreed to provide closing remarks. His arrival and departure times have not yet been specified.

I am writing to you in the event that you may wish to organize a meeting with him on some of his proposals for the payment of direct and indirect graduate medical education expenses. He seemed reasonably interested in coming to the CCC conference, evidenced by the fact that he made a commitment to do so months earlier than usual; he also accepted a considerably smaller honorarium than usual. Thus, I believe he may be receptive to other invitations while here. Should Bob Buchanan be alerted as well?

726-2100

Best wishes.

Sincerely yours,

Barbara

Barbara J. McNeil, M.D.

BJM:kjs

75 Francis Street, Boston, Massachusetts 02115
(617) 732-6289

BRIGHAM and WOMEN'S HOSPITAL

HARVARD MEDICAL SCHOOL

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Miriam A. Markowitz, M.Sc., Associate
Michael G. Trisolini, M.B.A., Associate
Leslie J. Wertzman, M.S.M., Associate

July 3, 1985

The Honorable Senator David F. Durenberger
United States Senate
Russell Building - Room 154
Washington, D.C. 20150

Dear Senator Durenberger:

I am delighted you will be working with us on the Center for Cost-Effective Care fall conference, "The Efficient Hospital in Competition: Surviving the 80's." I would like to introduce myself. As the conference manager I will be responsible for all the particulars of your participation - audiovisual, travel, slides, handout information, etc. If you have any questions I can be reached at (617) 732-6265. If I am not immediately available my assistant, Rosa, will take a message or you can leave a message on our answering machine. I look forward to working with you.

Your participation in the conference is as follows:

4:15-5:00 p.m. Changing Attitudes Towards Financing Health Care

The conference will be held at the Sheraton-Boston Hotel and we will be hosting a dinner for the faculty on Thursday, October 3. Although the conference seems a long way off, there is some preliminary information we require:

1. Current resume or curriculum vitae
2. Your slides or copies of them (they will be returned prior to the conference) if applicable
3. references related to the subject matter of your talk. (In the past, participants have been interested in following up on some of the details of the lectures and colloquiums).

We will need the above items no later than August 1.

Also, please let me know if the above address is not the most direct one for contacting you.

75 Francis Street, Boston MA 02115
(617) 732-6868

M

At a later date I will contact you regarding your audiovisual needs, accomodations and other details. You may wish to begin thinking about your travel plans to Boston.

Please send your handout information in the enclosed envelope. If you are using slides send them along, too. Remember the due date is August 1.

Sincerely,

Jo-Anne Latino
Conference Manager

JAL/mle
enclosure

Brigham and Women's Hospital
A Teaching Affiliate of Harvard Medical School
75 Francis Street, Boston, Massachusetts 02115
(617) 732-

July 15, 1985

MEMO TO: Bachi
FROM: Jo-Anne Latino
RE: Honoraria for EHIC

Please request the following honoraria check for the meeting:

$350	Peter Van Etten
$250	Mary Beck 1845 Hafor Drive Iowa City, IA 52240
	Susan Horn
	Roberta Clarke
	Christine Shapleigh
$1500	Piranha Press 4504 Excelsior Blvd Minneapolis, Minn 55416 Representing Senator David Durenberger Fed Tax ID # 41-0888-115 WQ

You will need to get the home addresses and SS# for all above. Try to get the Piranha Press check in two weeks. You'll probably have to indicate that they represent Durenberger.

cc Emme Deland

Brigham and Women's Hospital
A Teaching Affiliate of Harvard Medical School
75 Francis Street, Boston, Massachusetts 02115
(617) 732-

July 15, 1985

Memo to: Barbara J. McNeil, M.D.
Esme Deland
From: Jo-Anne Latino
RE: Senator Durenberger's participation
Account for course income

I've settled everything with Senator Durenberger and his entourage. I requested that Bachi process the $1500 request for payment to Piranha Press. I also spoke with Piranha about his promoting his books and their need for display. Gary Diamond, the king piranha, said that since this was a healthcare meeting it would not be necessary. To be magnamious I offered space if the healthcare books DD is working on are in prepress state. (This is highly unlikely since I don't think they are even half written.)

One note to keep in mind, Mike Mahonney, the Senator's attorney reminded me that it is likely something in Committee could prevent him from coming. We of course will get our money back, but perhaps we want to think of a back up plan. Do you want to seek out another law maker? Maybe Heckler or some local person.

I was going over the registration procedures with Bachi today. He was under the impression that all registration fees should go into the grant account. I asked him to check with you on this. Barbara, as I recall from our conversation with Al Gillis many months ago, you had considered setting up a separate account so that any profits would be accessible to you? Whatever we are going to do, let's decide in a week or two so that Bachi and Louise can set up their procedures.

Thanks.

P

BRIGHAM and WOMEN'S HOSPITAL

HARVARD MEDICAL SCHOOL

CENTER FOR COST-EFFECTIVE CARE

Barbara J. McNeil, M.D., Ph.D., Director
Anthony L. Komaroff, M.D., Deputy Director
Emma L. Deland, M.B.A., Senior Associate
Miriam A. Markowitz, M.Sc., Associate
Michael G. Trisolini, M.B.A., Associate
Leslie J. Weitzman, M.S.M., Associate

July 25, 1985

The Honorable David F. Durenburger
United States Senate
Russell Building, Room 154
Washington, D.C. 20150

Dear Senator Durenburger:

I trust that by now you have heard from our conference manager about the final details of the October 4 conference sponsored by the Center for Cost-Effective Care of tne Brigham and Women's Hospital and the Harvard Medical School.

Since we planned the program, Dean Daniel Tosteson asked whether you might be interested in attending a small, informal group discussion on graduate medical education. We would propose inviting the deans of the medical school, two CEOs, and two service chiefs from among the Harvard hospitals, and perhaps one or two others. If your schedule would allow it, a meeting before your talk (for example at 2:15 p.m.) or dinner afterward would seem the best bet. If you would prefer dinner, we could arrange something quick and casual to let you catch a late flight back to Washington; alternatively, if you wanted to spend the night, something more leisurely could be arranged.

I realize that your schedule is undoubtedly getting crowded for the fall, but we would very much appreciate having the opportunity to chat with you about a number of issues concerning graduate medical education.

I look forward to hearing from you. Meanwhile, best wishes.

Sincerely yours,

Barbara J. McNeil, M.D.

BJM:kjs

cc: Mr. Gary L. Diamond
Piranha Press

Mr Jim Roane

75 Francis Street, Boston MA 02115
(617) 732-6289

Q

BRIGHAM AND WOMEN'S HOSPITAL

CHECK REQUEST VOUCHER

Aug 85

PRINT OR TYPE NAME OF COMPANY OR INDIVIDUAL TO WHOM CHECK IS TO BE MADE

ACCTG DEPT ONLY

BATCH NO

VOUCH

0 01

NAME OF PAYEE: PIRANHA PRESS

IF THIS CHECK IS IN COMPENSATION FOR PERSONAL SERVICES ALL INFORMATION BETWEEN DOTTED LINES MUST BE SUPPLIED OTHERWISE OMIT

0 02

PAYEE'S HOME ADDRESS: 4504 EXCELSIOR BLVD

CITY/TOWN AND STATE: MINNEAPOLIS MN

ZIP CODE: 55416

0 03

SOCIAL SECURITY NO

1 TYPE DIV $$

INVOICE NO: PP#1

DATE OF REQUEST: 08 05 85

AMOUNT OF CHECK: 1500.00

DUE DATE

AT LEAST ONE ACCOUNT NUMBER MUST BE ENTERED BELOW WITH THE AMOUNT TO BE CHARGED TO EACH

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3	2-7-9975-329	1,500.00
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3		

INSTRUCTIONS ON REVERSE SIDE

2 CHECK DATE

CHECK NUMBER

THIS CHECK IS IN PAYMENT FOR: services of Senator David Durenberger @ ccc conference in October

ATTACH INVOICE OR OTHER DOCUMENTATION

DEPARTMENT: CCC TEL. EXT. 6868

APPROVALS

DEPT HEAD: Emme Deland

ADMINISTRATOR

CONTROLLER

INSTRUCTIONS TO ACCOUNTS PAYABLE DEPARTMENT

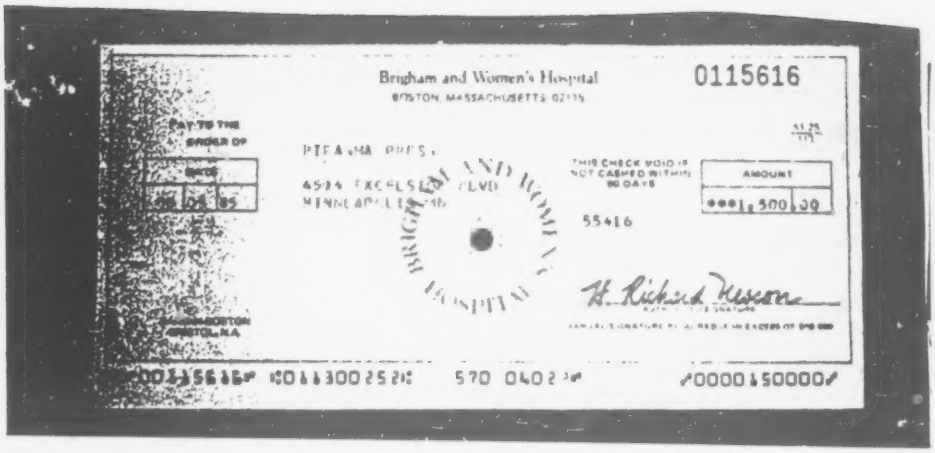
SEND THIS CHECK TO:

BACHI ESQUIVEL
CCC-PBBH-ADM-3

NOTE: IF OTHER PAPERS ARE TO BE MAILED WITH THIS CHECK, HAVE IT SENT TO YOUR DEPARTMENT. -- DO NOT ATTACH TO THIS FORM --

0515175

R


Brigham and Women's Hospital
BOSTON, MASSACHUSETTS 02115
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PAY TO THE ORDER OF
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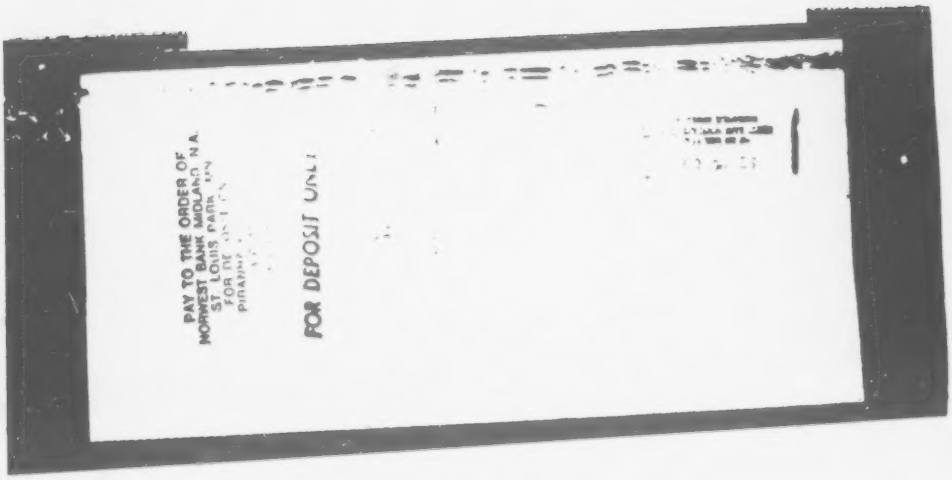
55416
H. Richard Nixon


PAY TO THE ORDER OF
NORWEST BANK MIDLAND N.A.
ST LOUIS PARK, MN
FOR DEPOSIT ONLY

BRIGHAM and WOMEN'S HOSPITAL

HARVARD MEDICAL SCHOOL

CENTER FOR COST-EFFECTIVE CARE

Barbara J. McNeil, M.D., Ph.D., Director
Anthony L. Komaroff, M.D., Deputy Director
Emme L. Deland, M.B.A., Senior Associate
Miriam A. Markowitz, M.Sc., Associate
Michael G. Trisolini, M.B.A., Associate
Leslie J. Weitzman, M.S.M., Associate

August 19, 1985

Gary Diamond
Publisher
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

Dear Mr. Diamond:

Enclosed is a check for $1500 for Senator Durenburger's participation in our conference, "The Efficient Hospital in Competition: Surviving the Eighties," to be held on Friday, October 4, 1985.

We understand that the Senator's appearance cannot be guaranteed. If, however, it should be necessary to cancel, we would appreciate the greatest amount of notice possible and a full refund of $1500 to be made payable to "Center for Cost-Effective Care."

I will be contacting the Senator's office regarding his travel arrangements.

Sincerely,

Jo-Anne Latino

Jo-Anne Latino
Conference Manager

JAL/mle
enclosure
cc: Lynn Dunfey

75 Francis Street, Boston MA 02115
(617) 732-6868

U

EASTERN AIRLINES

See below Form Serial Number

ARC PASSENGER COUPON

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WE ARE PLEASED TO FORWARD OUR DRAFT REPRESENTING REFUND DUE AS INDICATED BELOW

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BROOKLINE TRAVEL AGENCY, INC
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BRIGHAM & WOMENS HOSPITAL
CENTER FOR COST EFFECTIVE CARE.
75 FRANCIS STREET
BOSTON, MASS. 02115

ATTN: JOANNE LATINO

Nº 139

30 SEPTEMBER, 1985

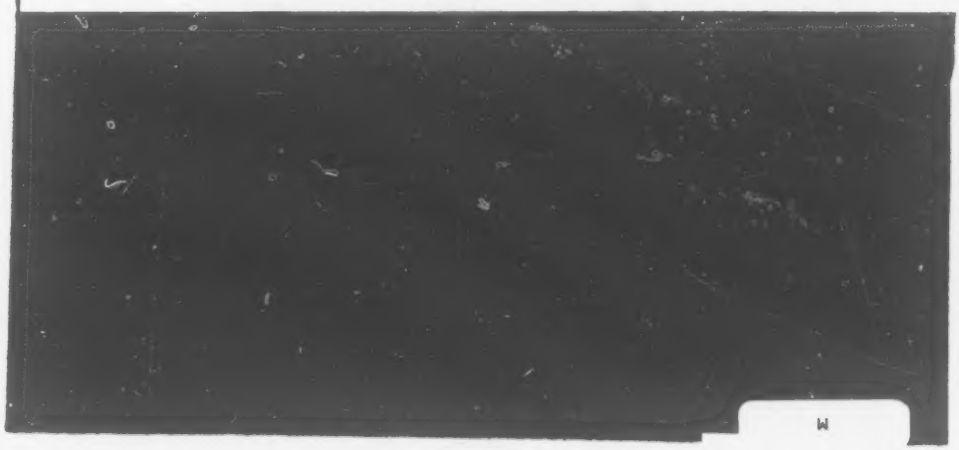
TICKET NUMBER	EASTERN-007 7749 315 971	ACCOUNT#2-7-9975329 RE: SEN. D. DURENBERGER
DATE OF ISSUE	30 SEPTEMBER, 1985	
INCLUSIVE DATES OF ITINERARY	04 OCTOBER, 1985	
ITINERARY	WASHINGTON/BOSTON	FARE: $215.74
		TAX: 17.26
		TOTAL:$233.00
SERVICES		
		TOTAL DUE: $233.00

THANK YOU.

10/7/85
OK
J Latino

ok to pay $215.74 on PO#0286
MA Tax Exempt # E04-231-2909

PLEASE RETURN DUPLICATE BILL WITH REMITTANCE



HARVARD MEDICAL SCHOOL

Memorandum

To: Barbara Mac Neill

From: Stephanie G. Fidel

Date: October 3, 1985

Subject: Dave Durenberger

I drafted a paragraph that you can modify to fit your speaking style, time constraints (etc.). If you want more or different information, please let me know.

Dave Durenberger, a former attorney from Minneapolis, is currently serving his second term as U. S. Senator. As chairman of the Senate Finance Health Subcommittee, he has introduced legislation this session altering the way Medicare pays for the direct and indirect costs of graduate medical education, capital costs, and ambulatory surgery, and was a powerful force in the successful movement to change from a retrospective to a prospective payment system.

Philosophically, Senator Durenberger strongly favors making the buyers of health care, public and private, more sensitive to price which he feels has a tremendous potential to contain costs. He is aware, however, that as the market place becomes more price sensitive, hospitals are finding that they are less able to pass on in patient service dollars, the costs of such items as GME, unsponsored research and technology development and care for the uninsured poor. And although he believes that at the Federal level, there needs to be a cohesive program to assure access by the indigent to health care, he believes that the States should assume a greater role in the finance of GME since the states reap enormous benefits from both the existance of the teaching hospitals and from the professionals trained in them. As for facilities regulations, as embodied through health planning legislation, that he feels is a bankrupt concept.

x

BRIGHAM and WOMEN'S HOSPITAL

HARVARD MEDICAL SCHOOL

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Leslie J. Weitzman, M.S.M., Associate

October 8, 1985

The Honorable David F. Durenberger
United States Senate
Russell Building, Room 154
Washington, D.C. 20150

Dear Dave:

I very much appreciated your valiant efforts to get here for our conference last Friday. I am even more grateful for your willingness to "give it another try" and will look forward to hearing about possible dates from you.

I carefully read the Boston papers on Saturday and Sunday to try to find some explanation for the awful traffic jam; none to be found. Moreover, the traffic didn't let up until much later. After I dropped you off, it took another hour to get me home, just to the waterfront on the other side of the tunnel, certainly no more than 2 miles. Eastern Airlines and Boston traffic really conspired against us!

Incidentally, please thank your staff for all their help with our conference. They were a pleasure to work with.

Best wishes.

Sincerely yours,

Barbara J. McNeil, M.D.

BJM:kjs

75 Francis Street, Boston MA 02115
(617) 732-6289

Y

BRIGHAM and WOMEN'S HOSPITAL

HARVARD MEDICAL SCHOOL

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Miriam A. Markowitz, M.Sc., Associate
Michael G. Trisolini, M.B.A., Associate
Leslie J. Weitzman, M.S.M., Associate

November 3, 1985

Dear Colleague:

As you know, a series of unfortunate events prevented Senator Dave Durenberger from arriving at our conference on "Surviving the Eighties: the Efficient Hospital in Competition" in time for his late afternoon talk. The weather that Friday was rainy and foggy, and all planes on the East Coast were delayed. That, coupled with a terrible traffic jam in Boston, caused him to arrive at the hotel long after most of you had left.

Senator Durenberger has graciously agreed to reschedule his visit to us, and I am enclosing a notice for that occasion. We hope that you will be able to attend.

Best wishes.

Sincerely yours,

Barbara J. McNeil

Barbara J. McNeil, M.D.

BJM:kjs

75 Francis Street, Boston MA 02115
(617) 732-6289

Z

BRIGHAM and WOMEN'S HOSPITAL
HARVARD MEDICAL SCHOOL

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Miriam A. Markowitz, M.Sc., Associate
Michael G. Trisolini, M.B.A., Associate
Leslie J. Weitzman, M.S.M., Associate

November 5, 1985

Jill Norton
Calendar Editor
Harvard Gazette
Holyoke Center 1060
1350 Mass Ave
Cambridge, MA 02138

Dear Jill:

Enclosed is a notice advertising our next seminar with Senator Dave Durenberger. Please include the details in the appropriate issue of the Gazette.

Should you have any questions, please call me at 732-6868. Thanks for your support.

Sincerely,

Bachi

Bachi Esquivel

/mle
enclosure

75 Francis Street, Boston MA 02115
(617) 732-6868

AA

HARVARD MEDICAL SCHOOL

BARBARA J. McNEIL, M.D., Ph.D.
Professor of Radiology
and Clinical Epidemiology

BRIGHAM AND WOMEN'S HOSPITAL

DEPARTMENT OF RADIOLOGY
DIVISION OF NUCLEAR MEDICINE
75 Francis Street
Boston, Massachusetts 02115
(617) 732-6289

November 8, 1985

Senator David Durenberger
U.S. Senate
Russell Building Room 154
Washington, D.C. 20150

Dear Dave:

I am delighted that you will be able to speak to us on your upcoming visit to Boston on December 3. As I discussed with your secretary, your talk will be from 2:00 - 3:00 with a few minutes for questions thereafter; a mailing has gone out to all attendees of our original conference as well as to the Center for Cost Effective Care's regular mailing list [see enclosure]. Prior to the talk, we will have a small lunch with about ten people (a few hospital presidents, chiefs of service, the Dean for Medical Services, etc). The lunch will be at 12:30 in the Countway Library of Harvard Medical School. Your talk will be in the Faculty Room of the Administration Building at Harvard.

I understand you will be driving in from Concord that morning. Some streets in this area are undergoing lots of repairs, and there is frequent ambiguity about what goes where. Thus, I suggest that your driver take you to the lobby of the Brigham and Women's Hospital on 75 Francis Street (a street currently immune to repairs and change); I will meet you there between 12:15 and 12:30 and we can then walk over to the medical school, five minutes away.

Incidentally, I thought you might be interested in the first page of a recent article in the Globe. It summarizes beautifully, I think, the traffic mess you discovered on your last visit.

We look forward to seeing you soon. Best wishes.

Sincerely yours,

Barbara

Barbara J. McNeil, M.D.

BJM:kjs

B

BROOKLINE TRAVEL AGENCY, INC.
340 Longwood Avenue
Boston, Mass. 02115
(617)232-8676
(617)738-4000

Center for Cost Effective Care
Brigham & Women's Hospital
75 Francis Street
Boston, Mass., 02115

11451

ATTN: MS. JOANNE LATINO

Nov. 21st, 1985

TICKET NUMBER	EASTERN - - - 007/7749/315/971 - - RE: SENATOR D. DURENBERGER	
DATE OF ISSUE	Sept. 30th, 1985	
INCLUSIVE DATES OF ITINERARY	Oct. 4th, 1985	
ITINERARY	Washington, D.C./Boston	FARE: $215.74
		TAX: 17.26
		TOTAL: $233.00
SERVICES	CREDIT: Re Brigham & Women's Hospital Check No. 0126323 - 11/14/85	LESS: -215.74
		TOTAL DUE $17.26

PLEASE NOTE:
You neglected to pay the tax. We had to pay tax to the airline. The tax exempt status for municipalites, hospitals, etc., was discontinued at least TEN YEARS AGO. Senator DURENBERGER TRAVELED UNDER THE AUSPICES OF THE HOSPITAL. THUS WE MUST ASK YOU TO REMIT THE OUTSTANDING AMOUNT OF $17.26 - SOON AS POSSIBLE, PLEASE.

Please pay on PO#H0286

PLEASE RETURN DUPLICATE BILL WITH REMITTANCE

PLEASE RETURN DUPLICATE BILL WITH REMITTANCE

P.O. #H0286

Harvard Medical Area

FOCUS

PLEASE USE THIS FORM TO SEND NOTICES OF HARVARD MEDICAL AREA MEETINGS TO FOCUS

Sent to: Calendar Editor, Medical Area News Office, 25 Shattuck St. Building A, Boston, Mass. 02115. Telephone: 732-1590

Date of Event Tuesday (day of week) December 3, 1985 (month and date)

Sponsor Center for Cost-Effective Care @ BWH

Nature of Event Seminar (lecture, colloquium, seminar)

Speaker Senator Dave Durenberger (include first name; do not give initials only)

Current Official Title U.S. Senator from Minnesota
Chairman, Health Subcommittee of Senate Finance Committe

Title of Speech "Changing Attitudes Towards Financing Health Care"

Time 2:00 p.m. to 3:15 p.m.

Place Faculty Room -- Building A -- Harvard Medical School (room and building) (address)

Check one: ( ) Open to University members only (XX) Open to the public

Other details:

Person sending notice Bachi Esquivel Date November 6, 1985

Address Center for Cost-Effective Care @ BWH Telephone 732-6868

DD

BWH WEEKLY CALENDAR LISTING

The BWH Weekly Calendar appears every Thursday and lists events of general interest to hospital employees and staff, as well as nursing seminars and education and training courses. Medical conferences are listed separately (use Professional Staff Calendar forms).

All listings must be typewritten and submitted to the Public Relations Office (Lying-In Building, 221 Longwood Ave.) well in advance of an event, ie, at least two weeks prior to the event.

Listing provided by:

Bachi Esquivel PHONE 732-6868
NAME

Center for Cost-Effective Care
DEPARTMENT

NAME OF EVENT: Center for Cost-Effective Care Seminar

TITLE OF PROGRAM: "Changing Attitudes Towards Financing Health Care"

SPEAKER: Senator Dave Durenberger — Senator from Minnesota and Chairman of the Health Subcommittee of the Senate Finance Committee

DATE: December 3, 1985 TIME: (start) 2:00 p.m. (end) 3:15 p.m.

LOCATION: Faculty Room — Building A — Harvard Medical School

Is this event approved for nursing contact hours? no

EE

BRIGHAM and WOMEN'S HOSPITAL

HARVARD MEDICAL SCHOOL

CENTER FOR COST-EFFECTIVE CARE

SEMINAR SERIES

SENATOR DAVE DURENBERGER

SENATOR FROM MINNESOTA
CHAIRMAN OF THE HEALTH SUBCOMMITTEE
OF THE SENATE FINANCE COMMITTEE

WILL BE DISCUSSING

"CHANGING ATTITUDES TOWARDS FINANCING HEALTH CARE"

TUESDAY, DECEMBER 3, FROM 2:00 P.M. TO 3:15 P.M.

FACULTY ROOM - BUILDING A - HARVARD MEDICAL SCHOOL

* * * * * * *

For Further Information call 732-6868

FF

December 3, 1985
Harvard Medical School
Building A, Faculty Room

THE CENTER FOR COST-EFFECTIVE CARE
SEMINAR SERIES

DURENBERGER

1 R. HEATHER FARNED
2 GERALDINE L. LACHENY
3 JAN SCHIFF
4 M.E. CASSIN
5 H. CONNORS
6 EMILY L. LUBLIN
7 MARCELLA BEAUDETTE
8 JOHN D. NASH
9 KENNETH CAMENIA
10 JOHN CUFFLES
11 ANNAMARIE MONKS
12 JOANNE GARVEY
13 HARRY CASTELENA
14 MIRIAM POLLACK
15 LOUISA GRIFFES
16 MARK LUBOW
17 CLAIRE VON SCHACK
18 JAYNE DEANE
19 JANET ALBRECHT
20 REBECCA RUGGLES
21 JOHN RITCHIE
22 DAVE DEPIERO
23 KARIN A. DUMBAUGH
24 JEFFREY A. BINKLEY
25 SHARON D. PACE
26 BARBARA LAPIDES-BROWN
27 JAMES WISSLER
28 EILEEN MISKELL
29 NANCY SULLIVAN
30 KATHERINE HARVARD
31 JOHN LUTZ
32 EUGENE BRAUDA
33 RUTH LAMBERT
34 MAY CHIN
35 GINO MARIANI
36 PHILIP E. DIMATTIA
37 ROSEMARY HARRINGTO
38 KIM K. HIGGINS
39 LYNDON BRAUN
40 LIZA MOLODOVSKY
41 SUSAN ADAM
42 GAIL BOUTON
43 JOAN THOMPSON
44 RON HOLLANDER
45 ALAN KAUL
46 ISRAEL ALPERT
47 W.B. PATTERSON
48 M.P. LEEDS
49 L. IEZZANI
50 J.R. GRISDALE
51 LAURIE COVENS
52 FRANCIS X. CAMPION

GG

HARVARD MEDICAL SCHOOL

BARBARA J. McNEIL, M.D., Ph.D
Professor of Radiology
and Clinical Epidemiology

BRIGHAM AND WOMEN'S HOSPITAL

DEPARTMENT OF RADIOLOGY
DIVISION OF NUCLEAR MEDICINE
75 Francis Street
Boston, Massachusetts 02115
(617) 732-6289

December 10, 1985

Senator David Durenberger
U.S. Senate
Russell Building Room 154
Washington, D.C. 20150

Dear Dave:

Many thanks for joining us last week. As I hope you could tell from the question and answer period, your talk was a great success. You did exactly what I had hoped.

Let's try to keep in contact. Meanwhile, if you think that there is anyway that Harvard or the Brigham can help you in your upcoming health deliberations, please let us know.

Thanks again and best wishes for a happy holiday season.

Sincerely yours,

Barbara J. McNeil, M.D.

BJM:kjs

HH

PRE-APPOINTMENT INFORMATION

EVENT DATE: March or April on Monday

TODAY'S DATE: Jan 21

Talked with Arthur Cyr on Tuesday

CONTACT: Arthur Cyr

TELEPHONE: 312-726-3866

APPOINTMENT WITH: (DD) STAFF:

FOR: Clarke Anderson

TITLE: Program Officer

COMPANY: Chicago Council on Foreign Relations

ISSUE: Pharmaceutical Companies

NUMBER OF PEOPLE: 20-25

ADDITIONAL NAMES:

failed to Chris Barton about content

NOTES: Business community in Chicago - pharmaceutical people

$1000 hon. contribution to expenses.

SPECIAL COUNSEL HEARING EX. 126

A

La Crosse WI
3rd

good forum for leaks speech. 4th La Crosse Luncheon Chicago HCFA - Aft Pharm. Merchantile Ex

TOPIC: PROPOSED TRIP TO CHICAGO
FROM: CB
TO: SENATOR, DK, SM, BMc
DATE: 2/12/86
ACTION: INFO

Several months ago, representatives of the Chicago Council on Foreign Relations requested that you give a speech on some foreign policy or intelligence topic of your choice. The Chicago Council is a prestigious and well-connected opinion leader group in the Midwest. Your speech would be to approximately 20-25 business and political leaders. The Council would provide a $1000 honorarium and would cover incidental expenses. The Council also indicated that it would set up other speeches for you at pharmaceutical/health care companies as well as meetings at the Chicago Board of Trade and the Mercantile Exchange.

As you may recall, you indicated to Council representatives that you would prefer a Monday date in March. The Council suggested that March 10, 17 or 24 would be fine with them. Nevertheless, they noted a commitment from you as these dates are coming upon us. The contact person at the Chicago Council is : Clark Anderson. He can be reached at 312-726-3860.

2/25 - rsvp'd
3/10 is not good - to short of notice

12-1:45 Lunch Council of Foreign Relations - Chicago Club (on the loop)
#K

2:00 Pharmacists (smaller group) (larger in council office)
No ## reps from manu + pharm co.

3:00 Remarks to end

may

(could do later afternoon) 45 min hour could pay expenses or small honorarium

- Bob Asher -
to set up
Small dinner -

B

Chicago Council (speech)
Honorarium

Pharmaceutical / Health Care companies
Lunch

? * Board of Trade / Mercantile Exchange

Clark Anderson
Chicago Council on For. Rel.
312-726-3860

March date
[~~Call~~ Friday]

C

The Chicago Committee
Sponsored by The Chicago Council on Foreign Relations

116 S. Michigan Ave.
Chicago
Illinois 60603-9987
(312) 726-3860

March 12, 1986

Senator David Durenberger
United States Senate
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

It is my pleasure to confirm your appearance with the Chicago Committee for a luncheon meeting on April 4, 1986, from 12:00 noon to 1:45 p.m. We are also pleased that you will be able to lead a discussion on health-care issues with representatives of Chicago health-care and pharmaceutical companies from 2:00 to 3:00 p.m. on April 4. Your appearance here will be an important and interesting addition to our program.

For Chicago Committee luncheons, we ask our speakers to address the group and then respond to questions from the members. All sessions are strictly off-the-record allowing guests to speak with absolute candor. The breakfast schedule will be as follows: 12:00 - 12:15, cocktails and informal introductions; 12:15 -12:45, luncheon; 12:45 - 1:45, remarks and discussion. For your information, I will send you a copy of our invitation to the members when I have them available.

The health-care discussion will be informal and involve a select number of health-care firm representatives. We would ask you to give preliminary remarks and then participate in a discussion. This meeting will also be off-the-record.

We would very much appreciate your sending a brief written confirmation of your visit. We will be pleased to offer you a $1,000 honorarium. We do ask that you not arrange any competing programs while you are in Chicago, but we would be pleased to help arrange private meetings with corporate or community leaders if you would like. Please contact me directly if you would be interested in such meetings.

We look forward to having you in Chicago. It will be an honor and a pleasure to include you in our program.

Sincerely yours,

Clark E. Anderson
Program Officer
The Chicago Committee

PAID APR 22 1986

D

EXECUTIVE COMMITTEE

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Founded 1922

You are cordially invited to a luncheon meeting with

The Honorable
David F. Durenberger
United States Senator
Chairman
Senate Select Committee on Intelligence

speaking on

THE PHILIPPINES:
STARTING OVER

Friday, April 4, 1986
12:00 Noon - 1:45 p.m.
The Chicago Club
81 East Van Buren Street

Meeting Chairman:
Karl D. Bays
Chairman
Baxter Travenol Laboratories, Inc.

No change of foreign government has received the publicity or captured U.S. public interest as the fall of the Marcos regime in the Philippines. The outcome has been hailed as a notable victory for the Reagan administration and American interests in Asia. Yet the Aquino Government faces major problems: economic corruption and stagnation, a strong communist guerrilla force, an entrenched and inefficient government bureaucracy, and—perhaps most important—the untested abilities and mettle of President Aquino herself. Also, the new government has given no clear signal regarding U.S. bases in the Philippines. Just how important are these bases? What are the next steps in U.S. policy toward the Aquino Government? What is the long-range outlook for American policy in East Asia and how does the Philippines factor into this view? We invite you to join our guest for a discussion of these issues.

David Durenberger was elected to the U.S. Senate in 1978 and re-elected in 1982. He serves as Chairman of the Senate Select Committee on Intelligence and has pushed for significant and sometimes controversial changes in U.S. intelligence oversight procedures. The Senator also serves as Chairman of the Subcommittee on Health of the Senate Finance Committee and of the Subcommittee on Toxic Substances and Enviromental Oversight of the Senate Environment and Public Works Committee. A graduate of St. John's University, Senator Durenberger received a law degree from the University of Minnesota.

Please return the enclose reservation card with a check to ensure your reservation.

E

The Chicago Committee
is pleased to host

The Honorable
David F. Durenberger
United States Senator
Chairman
Senate Select Committee on Intelligence

speaking on

THE PHILIPPINES:
STARTING OVER

Friday, April 4, 1986
12:00 Noon - 1:45 p.m.
The Chicago Club
81 East Van Buren Street

Meeting Chairman:
Karl D. Bays
Chairman
Baxter Travenol Laboratories, Inc.

Guests

Clark E. Anderson
Program Officer
The Chicago Council on Foreign Relations

Bennett Archmbault
Chairman & President
Stewart-Warner Corporation

Jack D. Beem
Partner
Baker & McKenzie

Frank L. Bixby
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Chicago & North Western Transportation
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Lester Crown
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Director, Institutional Advancement
The Chicago Council on Foreign Relations

H

Date Approved _____ Date of Event 4/4/86

Program Department Chicago Committee/Corporate Service

Event Luncheon for CC / Consultation for CSP

Speaker Senator David Durenberger

Location Chicago Club / CCFR

Special Arrangements _____

Attendance: Total Paid 41 Guests 8 Total 49

Revenue:
Cost Center 60 _____ 61 _____ 63 _____

	Budget	Actual
Prepaid Admissions	$ _____	$ 1312.50
Collected at Event	_____	30.00
To be paid (specify)	_____	Ø
Other	_____	Ø
Total Revenue 50 @ 29	$ 1450	$ 1342.50

Expenses: (Excludes Allocated and G & A)

Speaker Fees:			
Honorarium	$ 1,000.00	$ 1,000.00	
Travel	Ø	Ø	
Lodging/Meals	Ø	Ø	
Food 55 @ 30.50	1,677.50	1,525.00	
Food Service			
Beverages			
Room Rental			
Printing/Mailing	225.00	118.75	
Postage		126.94	
Staff Travel/Expenses			
Miscellaneous			
Total Direct Expenses	$ 2,902.50	$ 2,770.69	56.54
Program Net	$ (1,452.50)	$ (1,428.19)	

Approval:

Program Director: _____ Date _____
Arthur Cyr

Director of Finance & Administration MAS Date _____
MaryAnn San Martin

I

FYI & file Clark

The Chicago Council on Foreign Relations

116 S. Michigan Ave.
Chicago
Illinois 60603
(312) 726-3860

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April 7, 1986

Senator David Durenberger
Chairman
Subcommittee on Health, Senate Finance Committee
United States Senate
375 Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

Thank you so very much indeed for coming to Chicago to be with the Chicago Committee over lunch and then that small corporate consultation following. I was not exaggerating in stating that corporate memberships are an increasingly important part of the budget of the organization and we have been trying hard in a competitive environment to be of direct practical service to sponsoring institutions. The ability to bring you together with a small group of line executives was very helpful indeed. Beyond that, and much more obviously, there was a very fine turnout from senior executives in the Chicago area to listen to your remarks and talk to you. This was not at all surprising and again added a lot to our program. I know John was particularly glad to have the chance to talk with you on the way in from the airport. This brings best wishes,

Sincerely,

Arthur Cyr

AC:lh

J

CHICAGO COUNCIL ON FOREIGN RELATIONS

4/11/86

PAYABLE TO: David Durenberger

INVOICE NUMBER: —— AMOUNT: $1,000.00

REASON(S) FOR EXPENDITURE: honorarium for programs
CC + CSP consultation

CHARGE ACCOUNT(S): PROGRAM DATE 4/4/86

73790 $1,000.00 SUBJECT Philippines

$ SPEAKER Durenberger

$

$

$

INSTRUCTIONS to Clark. REQUESTED BY C&F

PRESIDENT

DEPT. HEAD

DIR. OF ADM. Emson

DATE MAILED PAID APR 22 1986 CHECK NUMBER 29298 DATE 4/22/86

K

The Chicago Council on Foreign Relations

116 S. Michigan Ave.
Chicago
Illinois 60603
(312) 726-3860

President
John E. Rielly

April 15, 1986

The Honorable Dave Durenberger
United States Senate
375 Russell Building
Washington, D.C. 20510

Dear Dave,

It was good to see you in Chicago. The speech got a good deal of attention in the local press, as well as in the New York Times.

Let me know if you come out this way again. I would be delighted to see you. And I hope you can join us for the Atlantic Conference meeting in France in November.

Best wishes.

Sincerely yours,

John E. Rielly

JER/re

L

Founded 1922

THE FIRST NATIONAL BANK OF CHICAGO

THE CHICAGO COUNCIL ON FOREIGN RELATIONS
118 SOUTH MICHIGAN AVENUE
CHICAGO, ILLINOIS 60603

CHECK NO 29298

2 1
710

PAY

TO THE ORDER OF ☆ David Durenberger

DATE 4/22/86

AMOUNT $1000.00

THE CHICAGO COUNCIL ON FOREIGN RELATIONS

NON-NEGOTIABLE

THE CHICAGO COUNCIL ON
FOREIGN RELATIONS
118 SOUTH MICHIGAN AVE
CHICAGO ILL 60603

DETACH BEFORE DEPOSITING

DATE	DESCRIPTION	NET AMOUNT
	Honorarium 4/4/86 Program	$1000.00

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CHECK NO. 29298

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THE CHICAGO COUNCIL ON FOREIGN RELATIONS
116 SOUTH MICHIGAN AVENUE
CHICAGO, ILLINOIS 60603

CHECK NO. 29298

8-1
710

PAY CCFRI000 DOLS00 CTS

TO THE ORDER OF David Durenberger

DATE 4/22/86

AMOUNT $1000.00

THE CHICAGO COUNCIL ON FOREIGN RELATIONS

Mary Ann Lea Martin

Brenda Schiller

⑈029298⑈ ⑆071000013⑆ 59 52980⑈ ⑈0000100000⑈

N

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0

Ted A. Heydinger
Vice President

May 7, 1985

The Honorable David Durenberger
United States Senate
SR-154
Washington, D.C. 20510

Dear Senator Durenberger:

I was pleased to hear from Barbara Washburn that you have accepted our invitation to address our Association's Legislative Council, which is composed of the Washington representatives of our member companies. The meeting is Wednesday, May 15, at our office located on 311 First Street, N.W., Suite 500. We would like you to be our luncheon speaker from noon until 1:00 p.m. Normally we eat first, then introduce our guest who speaks for 10-15 minutes and answers questions for the rest of the hour. Our meetings are normally closed, no press is invited unless you want to do so. Attendance is usually between 15 and 20 people.

You may speak on any topic you wish. Because of your involvement in the tax and trade areas, we would especially appreciate your comments on those issues.

I look forward to seeing you on the 15th.

Sincerely,

Ted A. Heydinger

SPECIAL
COUNSEL
HEARING
EX. 127

A

Computer and Business Equipment Manufacturers Association 311 First Street, N.W., Suite 500, Washington, D.C. 20001 (202) 737-8888

1475

CBEMA Form No. 2

CHECK ISSUE REQUEST

Date of Request: _____ Amount of Check: $_____

Name of Payee or Vendor: _____

Signature of Approving or Authorizing Official:

_____

Return check to Ted.

Purpose & Documentation of Expenditure: (Attach invoices, receipts, travel authorization or voucher, etc. or Refer to contract number or other identifying document)

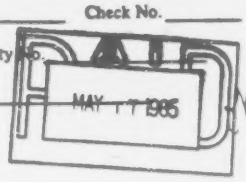
Account to be charged: _____

FINANCE DEPARTMENT ONLY

Date Received: _____ Date Check Issued: _____ Check No. _____

Charge to Account No. _____ Budget Activity No. _____

Posted by: _____ Date: _____



PC to pay Qte $1,693.03

B

01080

5/14/85	DON		1,000.00		1,000.00
100943	SENATOR DAVID DURENBERGER		CONTROL # & TOTAL	4314	1,000.00

LEASE DETACH BEFORE DEPOSITING AND RETAIN FOR YOUR RECORD. REMITTANCE ADVICE

CBEMA COMPUTER & BUSINESS EQUIPMENT MANUFACTURERS ASSOCIATION
311 FIRST STREET N.W.
WASHINGTON, D.C. 20001

01080

FUND FOR GOVERNMENT INVESTORS, INC.
PAYABLE THROUGH
AMERICAN SECURITY BANK, N.A.
WASHINGTON, D. C.

PAY $$$$$1-THOUSAND&00/DOLLARS$$$$

COMPUTER AND BUSINESS EQUIPMENT MANUFACTURERS ASSOCIATION 01080

DATE	INVOICE NO.	DESCRIPTION	GROSS AMOUNT	DISCOUNT	NET AMOUNT
14/85	DOM		1,000.00		1,000.00
		PIRANHA PRESS 504 EXCELSIOR BLVD. MINNEAPOLIS, MINN. 55416			
0943	SENATOR DAVID DURENBERGER		CONTROL # & TOTAL	4314	1,000.00

POSTED

1-6920-30

VOID

ASE DETACH BEFORE DEPOSITING AND RETAIN FOR YOUR RECORD. REMITTANCE ADVICE

CBEMA COMPUTER & BUSINESS EQUIPMENT MANUFACTURERS ASSOCIATION
311 FIRST STREET N.W.
WASHINGTON, D.C. 20001

01080

FUND FOR GOVERNMENT INVESTORS, INC.
PAYABLE THROUGH
AMERICAN SECURITY BANK, N. A.
WASHINGTON, D. C.

VOID

PAY ******1-THOUSAND**1.00*DOLLARS**********

DATE		AMOUNT
5-17-85	4314	******1,000.00

TO THE ORDER OF SENATOR DAVID DURENBERGER

"001080" :054000551: 90001736"

D

LC-85-024

CBEMA

DRAFT MINUTES

LEGISLATIVE COUNCIL
May 15, 1985
10:00 AM

1. **Call to Order** - Chairman Holbein called the meeting to order at 10:12 AM. Attendees are listed in Attachment 1.

2. **Approval of Agenda** - The agenda was approved with Item 5 amended to include 5.2 Fall Meeting; 5.3 Government Relations Issues List; and 5.4 CBEMA Domestic Issues Manager.

3. **Approval of April 17, 1985, Minutes** - The minutes were approved as distributed.

4. **Next Meeting** - The next meeting date has been changed from June 19 to 10:00 AM on Tuesday, June 25. This is the day following the CBEMA Congressional Roundtable. Council members were requested to make note of this change. Congressman Norm Lent (D-NY) has been invited to address the Council on June 25.

5. **Government Relations Activities**

   5.1 Off-site Meeting, June 24: Notice of the June 24 CBEMA Congressional Roundtable was mailed to CBEMA members on April 29. Work continues to recruit Congressional staff to participate on the panels for the Roundtable.

   5.2 Fall Meeting: The Fall Meeting is scheduled for September 11-12. Council members volunteering to begin work on the meeting are Bruce Holbein, Jim O'Connell and Eben Tisdale. They will hold their first planning meeting on May 22.

   5.3 Government Relations Issues List: In preparation for the June 5 Plans & Policies meeting, several proposed changes were made to the list for approval by Plans & Policies. The changes are as follows:

   Under Priority A: Minimum Tax and South African Sanctions were added as new issues. Protection of Intellectual Property Rights and Protectionist Legislation were dropped.

   Under Priority B: International Copyright Protection for Computer Software was moved from Priority A and Bankrupt Licensor was added as a new issue.

   Under Priority C: Allocation of R&D Expenses, R&D Software Regulations, and Small Business Set-Asides were moved from Priority B. Process Patents was added as a new issue. Trade Reorganization and Unitary Tax were dropped.

   The proposed revised list is Attachment 2.

E

5.4 CBEMA Domestic Issues Manager: Approximately 30 applicants have been interviewed to fill the CBEMA vacancy. Candidates have now been narrowed down to five. A panel of CBEMA members and staff will review these applications and make recommendations.

6. **Government Relations Issues Reports**

6.1 Domestic and Technology - Heydinger

- R&D Tax Credit: A list of cosponsors, prepared by CAIT, on the Senate and House R&D tax credit legislation was distributed (Attachment 3). The list includes those members of Congress needing to be targeted as additional cosponsors. A joint CBEMA/SAMA "fly-in" to lobby the target members is being planned for mid-June.

- Minimum Tax: A list of cosponsors to HR.2424 was distributed (Attachment 4). A letter from CBEMA, AEA, SAMA and SIA was sent to the House Ways & Means Committee relating to R&D expenditures in the minimum tax proposals. This letter is also being sent to the Senate Finance Committee (Attachment 5).

- Connecticut Truth in Leasing Legislation: Mr. Howell reported that a bill was recently passed by the Connecticut Senate. A brief analysis of the bill was distributed (Attachment 6). The Council agreed that provisions in the legislation were not in the best interest of CBEMA members. Mr. Howell was authorized to relate to lobbyist Chuck McCriskey in Connecticut that CBEMA opposes current provisions of S.209.

6.2 International - Maxwell

- Export Administration Act: The Senate has appointed conferees on HR.1786. The House has received a conference agenda from the Senate but has not named conferees.

- Import Surcharge: CBEMA staff has been attending meetings with a number of other associations opposed to an import surcharge. Currently, bills are not moving in the House or Senate.

- Telecommunications Trade Legislation: On May 3, CBEMA presented a statement before the Senate Finance Subcommittee on International Trade. Markup on the Danforth bill, S.942, may be held in mid-June. CBEMA remains active in a working group being headed by the Chamber of Commerce to develop strategy in dealing with legislation.

7. **Luncheon Speaker:** Senator David Durenberger (R-MN) addressed the Council and answered questions on tax issues and the proposed import surcharge.

8. **Other Business** - There was no other business to report.

9. **Adjournment** - The meeting adjourned at 1:05 PM.

F

Attachment 1

ATTENDANCE

LEGISLATIVE COUNCIL MEETING
MAY 15, 1985

Lee Bramlette	Honeywell	703/827-3172
Bruce Holbein	Digital Equipment	617/493-8918
Bill Howell	IBM	202/833-6197
Dewey Hutchins	Eastman Kodak	703/558-9218
Ken Klein	Xerox	202/554-1771
Al McGann	AT&T	202/457-3852
Jim O'Connell	Control Data	202/789-6525
Bob Scheerschmidt	Xerox	202/554-1771
Jim Skidmore	NCR	202/872-0717
Lynn Smith	CBEMA	202/737-8888
Eben Tisdale	Hewlett-Packard	703/284-2620

G

[redacted]

COMPUTER AND BUSINESS EQUIPMENT MANUFACTURERS ASSOCIATION 005455

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5[redacted]/85	CHREQ		1,000.00		1,000.00
		AT REQUEST OF SENATOR DURENBERGER			
100946 PIRANNA PRESS			CONTROL # & TOTAL	4325	1,000.00

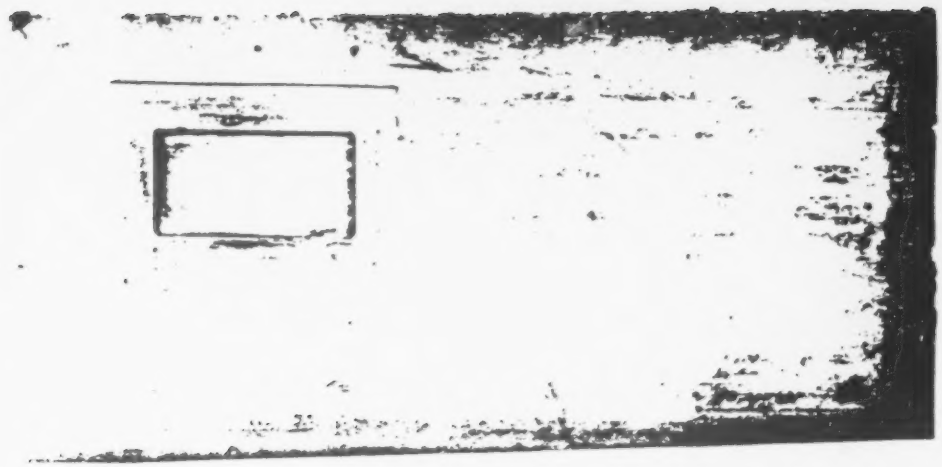
PLEASE DETACH BEFORE DEPOSITING AND RETAIN FOR YOUR RECORD. REMITTANCE ADVIC

CBEMA COMPUTER & BUSINESS EQUIPMENT MANUFACTURERS ASSOCIATION
311 FIRST STREET N.W.
WASHINGTON, D.C. 20001

005455

The National BANK OF WASHINGTON Washington, D.C. 15-7/540 18

PAY $$$$$1-THOUSAND1.00DOLLARS$$$$



CBEMA Form No. 2

CHECK ISSUE REQUEST

Date of Request: 5/20/85 Amount of Check: $ 1000.00

Name of Payee or Vendor: FIRAMNA PRESS (Sen. Durenberger)

Signature of Approving or Authorizing Official:

Ted Hopkins

PAID 946

Purpose & Documentation of Expenditure: (Attach invoices, receipts, travel authorization or voucher, etc. or Refer to contract number or other identifying document)

Account to be charged: donations - program. services

FINANCE DEPARTMENT ONLY

Date Received: _____ Date Check Issued: _____ Check No. _____

Charge to Account No. _____ Budget Activity No. _____

Posted by: _____ Date: _____

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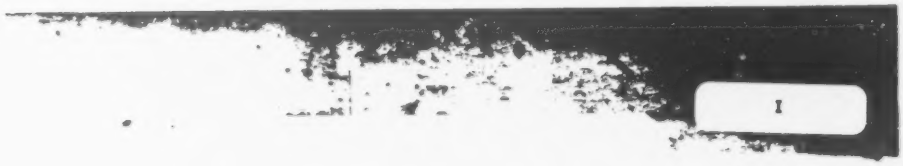
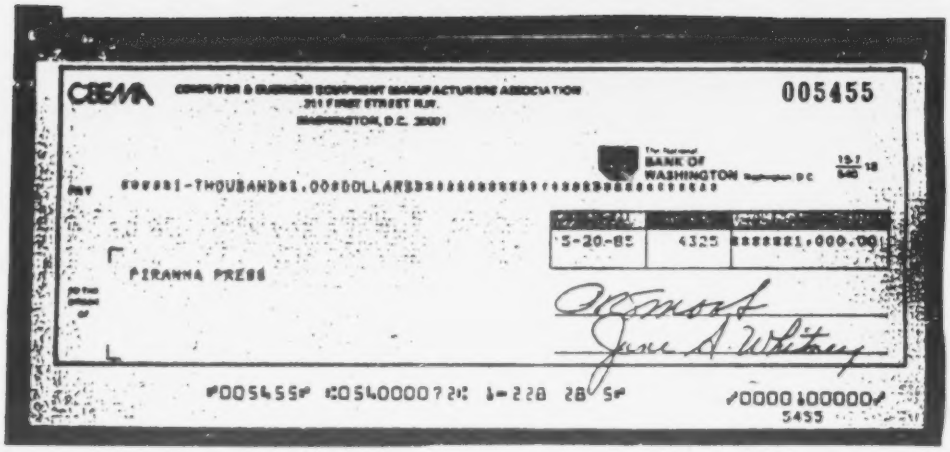
#1-6920-30



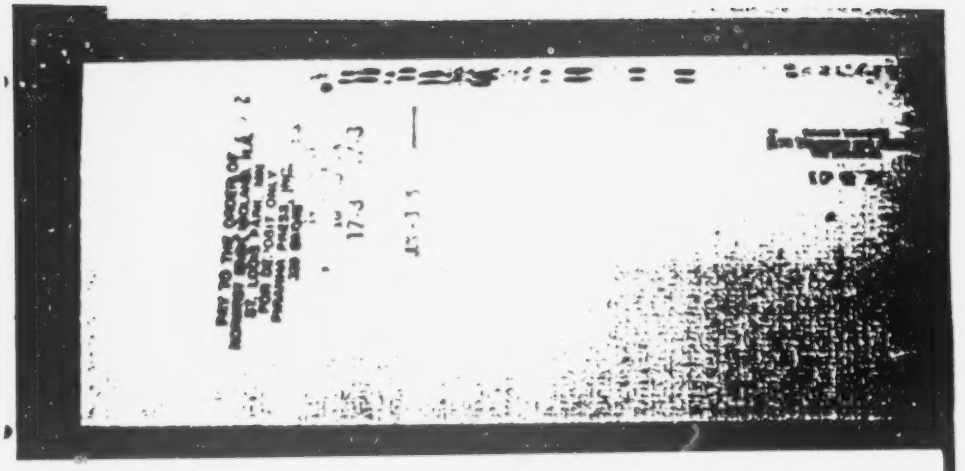


CBEMA
COMPUTER & BUSINESS EQUIPMENT MANUFACTURERS ASSOCIATION
311 FIRST STREET N.W.
WASHINGTON, D.C. 20001

005455

BANK OF WASHINGTON Washington D.C.

PAY $$$$$1-THOUSAND$$1.00$$DOLLARS$$$$



Ted A. Heydinger
Vice Pre

May 21, 1985

The Honorable David Durenberger
SR-375
Washington, D.C. 20510

Dear Senator Durenberger:

Thanks again for addressing our Legislative Council on the tax and trade issues currently before the Senate. Your candid remarks were both entertaining and enlightening.

As per the instructions of your staff, your honorarium has been sent to Piranha Press.

I look forward to working with you throughout the year as the tax reform proposal is developed.

Sincerely,

Ted A. Heydinger

Computer and Business Equipment Manufacturers Association 311 First Street N.W. Suite [illegible] Washington D.C. 20001 (202) 737-8888

L

Coopers &Lybrand

certified public accountants

1800 M Street NW
Washington D.C. 20036

telephone (202) 822-4000
twx 710-822-0140
cables Colybrand

in principal areas of the world

June [redacted] 14
9:00 am

March 4, 1985

The Honorable Dave Durenberger
United States Senate
375 Russell Building
Washington, DC 20510

Dear Senator Durenberger:

On behalf of Coopers & Lybrand, I would like to invite you to speak at our ~~Annual Industry~~ **Health Care Conference, June 13-14, 1985.** The meeting will be held at the Radisson Mark Plaza Hotel, 5000 Seminary Road, [redacted]

The purpose of the conference is to provide an update for our partners and managers who deliver accounting, auditing, consulting, reimbursement, actuarial and tax services to the health care industry. As part of this educational effort, the Firm presents a program of significant public policy issues through a distinguished speakers series.

Part of this year's agenda will involve consideration of the Administration's budget proposals to restrain the growth of Medicare and Medicaid. We would benefit from your thinking about how Congressional action will affect future directions for health care and entitlement programs.

We have allocated an hour for your remarks and questions - from 9:00 a.m. to 10:00 a.m. on Friday, June 14. However, our agenda is flexible enough so that it can be adjusted to accomodate your schedule.

Coopers & Lybrand will pay you an ~~honorarium of $2,000~~ Piranha Press for the presentation at the conference.

I certainly hope you can join us on June 14. At your convenience I would like to meet with Chip Kahn to provide further details about the program. You can reach me at 822-4226.

Sincerely yours,

William P. McHenry

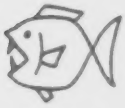
William P. McHenry, Manager
Government Relations

SPECIAL
COUNSEL
HEARING
EX. 128

A

cc: Greg Moses

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 4, 1985

Mr. William P. McHenry
Manager
Coopers & Lybrand
1800 M Street NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. McHenry:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

B

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

C

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
June 14, 1985	9:00 a.m.	Alexandria, VA	$2,000

D

Coopers
&Lybrand

1800 M Street, NW
Washington, D.C. 20036
Telephone (202) 822-4000
Telex 710 822 0140
Cables Coybrand

April 8, 1985

The Honorable Dave Durenberger
United States Senate
Suite 375 Russell Building
Washington, DC 20510

Dear Senator Durenberger:

Thanks so much for agreeing to participate at our Annual Industry Health Care Conference June 5-7, 1985. The meeting will be held at the J.W. Marriott Hotel, 1331 Pennsylvania Avenue, N.W., Washington, D.C.

You'll note that we have shifted the meeting site and changed the dates of the conference because of extensive construction delays at the original hotel.

Your presentation is now scheduled from 9:00 a.m. to 10:00 a.m. on Thursday, June 6.

Enclosed are some publications that may be useful to you and your staff:

- A brochure describing the Washington office and our services;
- Recent issues of Health Legislation Washington Newsletter that focus on the prospective payment system and federal legislation; and,
- A comparative analysis of the major tax reform proposals.

I'll contact Chip Kahn next month to provide further details about the program.

Sincerely yours,

William P. McHenry

William P. McHenry

cc: Greg Moses
Deborah Martin

E

Coopers &Lybrand

ied public accountants

1800 M Street NW
Washington D.C. 20036

in principal areas of the world

telephone (202) 822-4000
twx 710-822-0140
cables Colybrand

April 22, 1985

Mr. Gary Diamond
President
Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

Dear Mr. Diamond:

We are gratified and delighted that Senator Durenberger will be able to participate in our Annual Health Industry Conference in Washington, D.C. A formal agenda has already been printed and mailed announcing to our health care partners, managers and clients that he will be addressing our group on Thursday, June 6.

We are in need of some clarification, however, in regard to your April 4 communication (which I received April 15) concerning the arrangements for the Senator's speaking engagement. Your letter infers that he is going to talk about his book Neither Madmen nor Messiahs. In our invitation letter dated March 4, 1985, (attached) however, we requested the Senator discuss how congressional action on Medicare and Medicaid will affect future directions for health care and entitlement programs. It would be helpful to have a clear understanding of the topic.

Second, there appears to be a misunderstanding about the purpose of our conference. It is an educational endeavor intended to provide an update for our partners and managers who deliver accounting, auditing, consulting, reimbursement, actuarial and tax services to the health care industry. In addition, that portion of our program where the Senator will speak will be open to our health care clients. We do not as a matter of course conduct a trade show or have exhibit space as is the practice at the annual conventions of the American Hospital Association, the Federation of American Hospitals or other trade groups. Nevertheless, we would be happy to try to accomodate your needs in this matter.

The third issue that needs clarification concerns the $2,000 advance payment and the Senator's appearance. Coopers & Lybrand does not normally make advance payment for services. However, we will agree to this stipulation providing that a 100% refund will be made if the Senator is unable to appear irrespective of the circumstances.

Finally, as is our practice, Coopers & Lybrand will provide limousine service to and from the J.W. Marriott Hotel on Thursday, June 6. An early reply would be greatly appreciated.

Sincerely yours,

William P. McHenry, Jr., Manager
Government Relations

cc: Senator Durenberger
Greg Moses, Chairman, Health Care Industry Program
Allen Weltmann, Partner, Government Relations

F

REQUEST FOR CHECK

REQUESTED BY: Bill McHenry DATE: May 31, 1985 AMOUNT: $2,000.00

PAYABLE TO: Piranha Press

ADDRESS: 4504 Excelsior Blvd.
Minneapolis, MN 55416

Attn: Gary Diamond

COMMENTS: Payment for Senator Dave Durenberger, Partner-Manager Health Conference,
June 6, 1985

31 MAY 85 4:35
Wash., D.C.

Charge #010N8837101

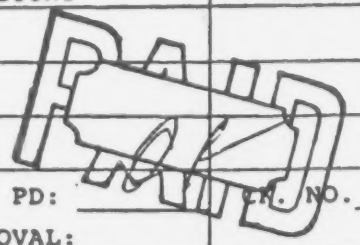
RETURN CHECK TO: Bill McHenry

PLEASE MAIL CHECK:

CHECK NEEDED BY: 6/5/85 ~~AM/PM~~ noon

FOR OFFICE USE ONLY

DISTRIBUTION	
ACCOUNT	AMOUNT



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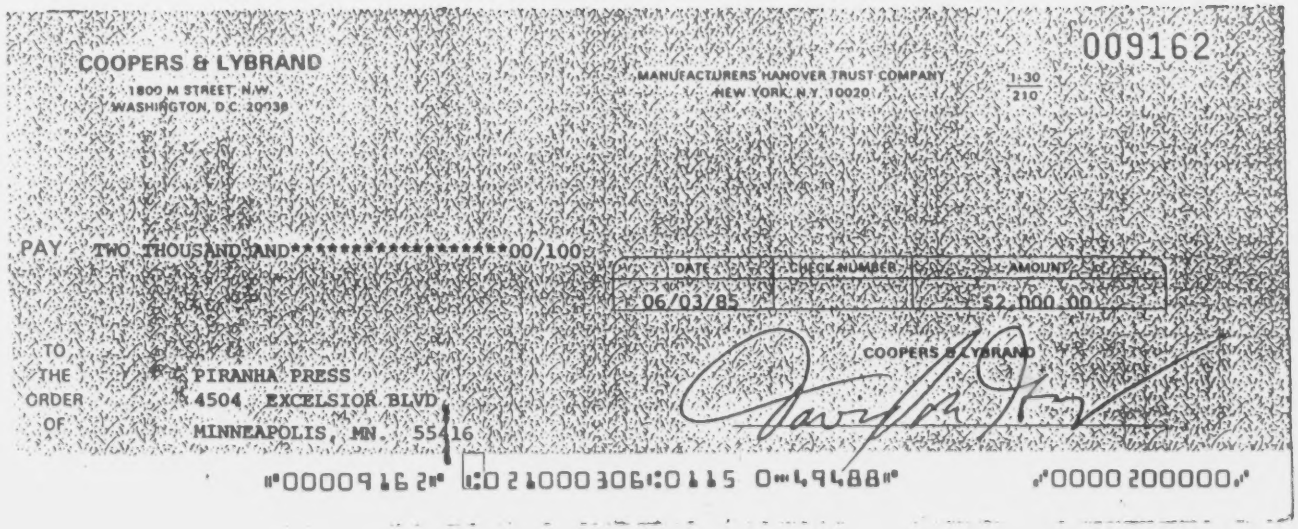

COOPERS & LYBRAND
1800 M STREET, N.W.
WASHINGTON, D.C. 20036

MANUFACTURERS HANOVER TRUST COMPANY
NEW YORK, N.Y. 10020

1-30
210

009162

PAY TWO THOUSAND AND**********00/100

DATE	CHECK NUMBER	AMOUNT
06/03/85		$2,000.00

TO THE ORDER OF
PIRANHA PRESS
4504 EXCELSIOR BLVD
MINNEAPOLIS, MN. 55416

COOPERS & LYBRAND

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NORWEST BANK MIDLAND, N.A.
ST. LOUIS BANK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348
PAY ANY BANK, B.E.A.
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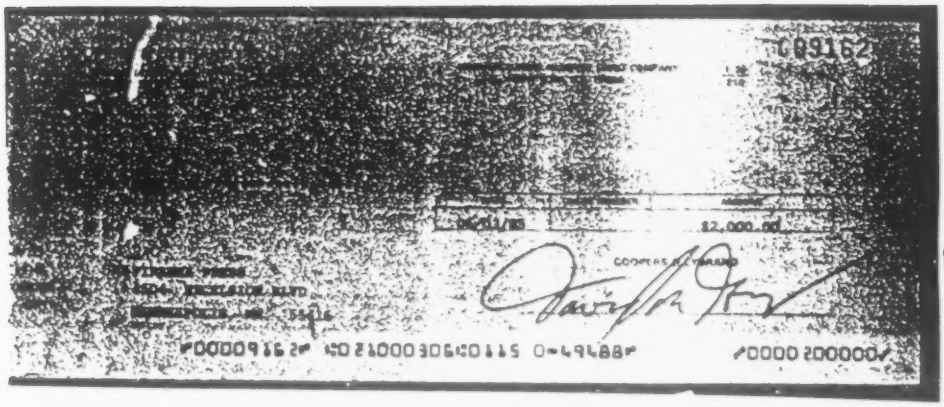

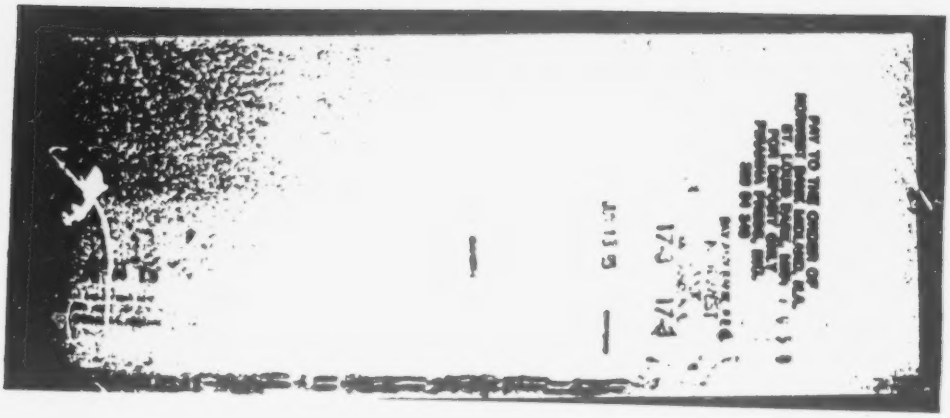

Yes per DD 3/28/86

SCHEDULING INFORMATION

SPEECH — 9/10/86 12-1pm - sometime in there they're very flexible
TYPE OF EVENT — EVENT DATE/TIME

Counsel for Responsible Nutrition
GROUP NAME

Jay B. Cordaro
2100 M St NW
Suite 602
20037
842-1488

Contact Mark Cowen
Phone 333-7400

Key People
All CEO : Presidents Co.
companies make vitamins
nutritional supplements

Topic open health → don't speak on nutrition
for taxes, anything - they just want DD

SPEECHES
Group Size ~100-150
[redacted] $2K
stipend (amount)
Room Set-Up
Introduction by
Taped (y/n) Transcribed (y/n)

FOLLOW-UP
Thanks Sent 9/11/86 (date)
Photo (y/n) Sent (date)
Photo to Media (date)

LOCATION OF EVENT Washington DC
Place J.W. Marriott
Room
Phone Number
Directions Neils Holch 333-9400
Gray & Co.
The Powerhouse
Washington DC
20007

Membership Lists
Received (y/n)
Computerized (y/n)
Filed (y/n)
Regret Sent
Greeting Sent (y/n)

STAFFING
Briefing Memo
Photo 1
Speech

MISCELLANEOUS
→ speak 10 mins
10-15 mins Q:A

SPECIAL COUNSEL HEARING EX. 129

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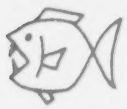
3/28/86
REQUEST DATE

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

2000

TO: Mr. Jay B. Cordaro
2100 M Street NW
Suite 602
Washington, DC 20037

FROM: PIRANHA PRESS

DATE: SEPTEMBER 4, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

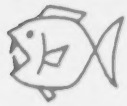
If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

B

PIRANHA



PRESS

Gary L. Diamond
Publisher

RECEIVED
SEP 16 1986

OK
GP Cordaro
9/16/86

September 8, 1986

Mr. Jay B. Cordaro
2100 M Street NW
Suite 602
Washington, DC 20037

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Cordaro:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Council for Responsible Nutrition on September 10, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble
Mr. Neil Holch

D

APPEARANCE SCHEDULE

Date	Place	Amount
September 10, 1986	Washington, DC	$2,000

E

ADDITIONAL SPEAKERS

CRN IS PLEASED TO ANNOUNCE THE FOLLOWING ADDITIONS TO ITS 1986 ANNUAL MEETING PROGRAM

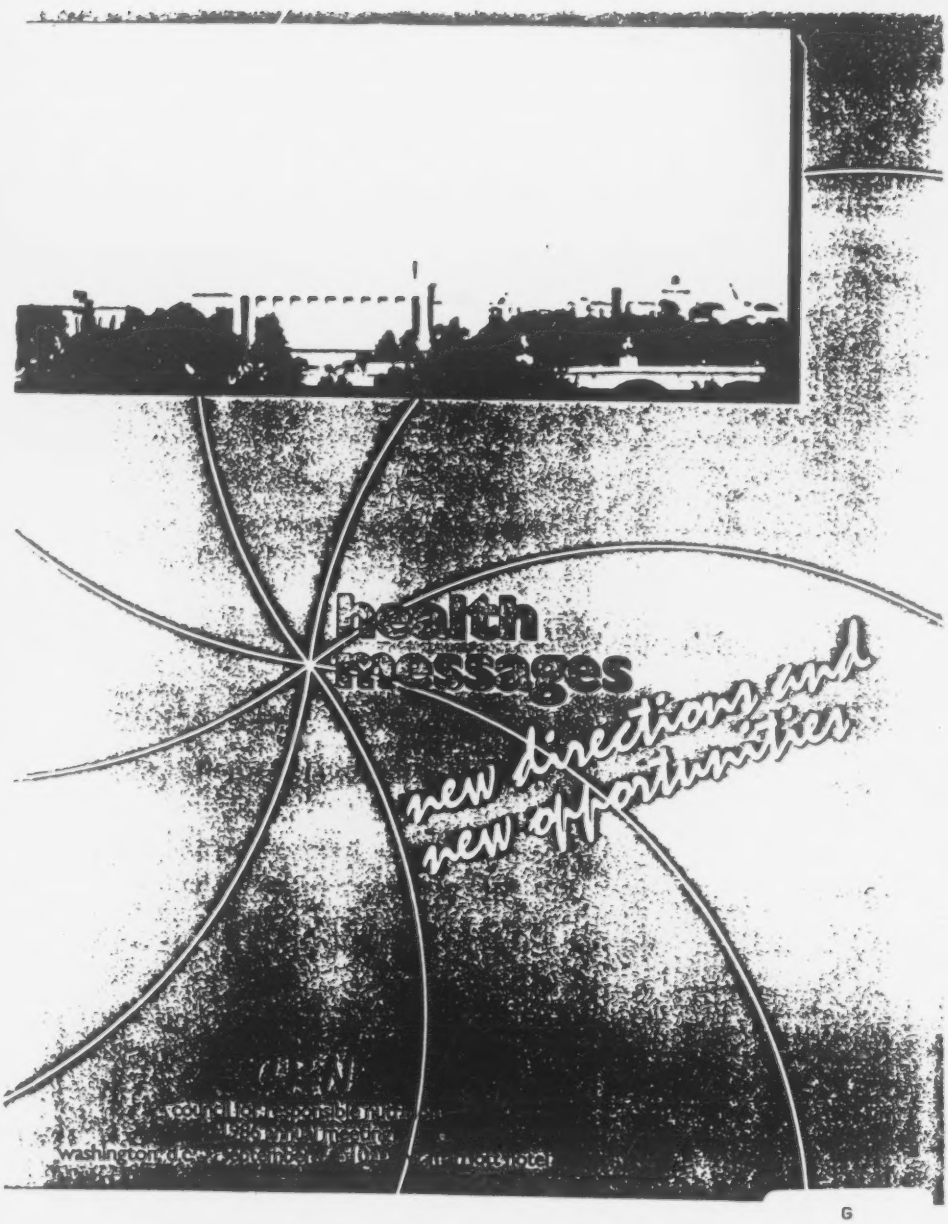
TUESDAY, SEPTEMBER 9

WAYNE PINES
Burson-Marsteller
(Panel -- Responding to the Critics:
An Industry Under Fire)

DANIEL L. MICHELS
Food and Drug Administration
(Panel -- Capsules and Tamper-Resistant Packaging:
Latest Developments)

WEDNESDAY, SEPTEMBER 10

SENATOR DAVID DURENBERGER
Luncheon Speaker



G

program

Sunday, September 7

12:00 noon – 8:00 p.m.
Registration

10:00 a.m. – 5:00 p.m.
CRN Board Meeting
Longworth Room

1:00 p.m. – 2:00 p.m.
CRN Board Lunch
State Room

6:00 p.m. – 7:30 p.m.
Sponsored Reception
Grand Ballroom, Salon II

Monday, September 8

7:30 a.m. – 6:00 p.m.
Registration

8:30 a.m. – 9:30 a.m.
(Beverages available at 8:00 a.m.)
General Session
Grand Ballroom, Salon III
Doug Gillespie, President
Doug Gillespie and Associates
Annual Meeting Chairman, opens meeting
J. B. Cordaro, CRN President
Welcoming remarks
Sanford A. Miller, Ph.D., Director, Center for
Food Safety and Applied Nutrition
Food and Drug Administration,
"If I Were President of CRN"

9:30 a.m.
Break

9:45 a.m. – 12:30 p.m.
Model Congressional Hearing on Health Messages
Grand Ballroom, Salon III
J. B. Cordaro, CRN President
Background
W. Benjamin Fisherow
Counsel, Subcommittee on Oversight and Investigations,
Committee on Energy and Commerce
U.S. House of Representatives
W. Douglas Campbell
Majority Health Counsel
Committee on Labor and Human Resources
U.S. Senate
Robert S. Adler
Counsel, Subcommittee on Health and the Environment
Committee on Energy and Commerce
U.S. House of Representatives

Edwin H. Allen
Associate Counsel
Committee on Energy and Commerce
U.S. House of Representatives
Allan L. Forbes, M.D.
Director, Office of Nutrition and Food Sciences
Center for Food Safety and Applied Nutrition
Food and Drug Administration
Fred H. Degnan
Associate Chief Counsel for Foods
Office of General Counsel
Food and Drug Administration
Lawrence T. Graham
Executive Vice President
National Food Processors Association
Kenneth M. Rosenberg
Chief Operating Officer
Pharmavite Corporation
William J. Kolasky
CRN Counsel
Wilmer, Cutler & Pickering
Ellen Haas
Executive Director
Public Voice for Food and Health Policy
Bruce Silverglade
Director of Legal Affairs
Center for Science in the Public Interest
A. Harold Lubin, M.D.
Director, Department of Personal Health
American Medical Association
C. Wayne Callaway, M.D.
Director, Center for Clinical Nutrition
George Washington University Medical Center

11:00 a.m.
Break

12:45 p.m. – 2:15 p.m.
Luncheon
Grand Ballroom, Salon IV
Address by Congressman John Dingell

2:30 p.m. – 3:30 p.m.
Workshop:
Consumer Guidelines on Supplement Use
Grand Ballroom, Salon III
Annette Dickinson
CRN Technical Counselor
Presiding
Panel members to be named

3:40 p.m. – 5:20 p.m.
Committee Meetings
CRN Members Only
Scientific and Technical Committee
Rayburn Room
Public Information Committee
Longworth Room

5:30 p.m. – 6:30 p.m.
Open Session: Questions for CRN Staff
State Room

6:30 p.m. – 7:30 p.m.
Sponsored Reception
Grand Ballroom, Salon III

7:30 p.m. – 10:30 p.m.
Dinner
Grand Ballroom, Salon IV
A Tribute to Bill Thompson
Wm. T. Thompson Co., CRN Board member
Dinner followed by entertainment.
"The Capitol Steps"

Tuesday, September 9

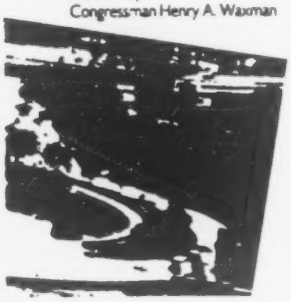
8:00 a.m. – 6:00 p.m.
Registration

8:30 a.m. – 10:15 a.m.
(Beverages available at 8:00 a.m.)
Responding to the Critics: An Industry Under Fire
Capitol Ballroom, Salon E
Anthony J. Iannarone,
Assistant Vice President and Associate General Counsel
Hoffmann-La Roche Inc.
Moderator
James Turner, *Swankin and Turner*
Bruce M. Brown, *CRN Vice President for Communications*
(A Public Relations Representative to be named)

10:15 a.m.
Break

10:30 a.m. – 12:00 noon
Building the Case for Supplementation: Industry Research Frontiers
Capitol Ballroom, Salon E
David Heber, M.D., Ph.D.
Chief, Division of Clinical Nutrition
Department of Medicine
University of California, Los Angeles
Moderator
Oliver Alabaster, M.D.
Director, Cancer Research Center
George Washington University
Author of "What You Can Do To Prevent Cancer"
William A. Peck, M.D.
Washington University School of Medicine
Former Chairman, NIH Consensus Conference on Osteoporosis

12:15 p.m. – 2:00 p.m.
Luncheon
Grand Ballroom, Salon I
Address by Joseph Califano
Former Secretary of HEW
Author of "America's Health Care Revolution: Who Lives? Who Dies? Who Pays?"
Introduced by
Congressman Henry A. Waxman



2:30 p.m. – 4:00 p.m.
Capsules and Tamper-Resistant Packaging: Latest Developments
Capitol Ballroom, Salon E
Gordon Freshman, *President*
Banner Gelatin Products Corp
Moderator
Robert Jamerson
Vice President, Quality Assurance and Technical Affairs
R. P. Scherer, North America
Gale Bensussen
Vice President, Marketing
P. Leiner Nutritional Products
R. William Soller, Ph.D.
Vice President, Scientific Affairs
The Proprietary Association
(A Representative of FDA, Office of Compliance, to be named)

4:15 p.m. – 5:30 p.m.
CRN Government Relations Committee Meeting
Capitol Ballroom, Salon F
CRN members only

FREE EVENING

Wednesday, September 10

8:00 a.m. – 2:00 p.m.
Registration

9:00 a.m. – 11:30 a.m.
(Beverages Available at 8:30 a.m.)
CRN Members Meeting
Capitol Ballroom, Salon F
CRN members only

general information

CRN staff members will be present at all events to answer your questions. Look for the green ribbons on their badges.

The CRN office will be set up every day behind the registration desk.

Audio cassettes of the general sessions and individual speakers will be available for sale by Audio Transcripts, Ltd. You may purchase the recordings at a table set up near the registration desk.

Evaluation forms are included in each registration packet. Please complete the form at the end of the meeting and return to a CRN staff member or mail to the CRN office. Your suggestions are welcome and help us in planning future events.

10:15 a.m.
Break

12:00 p.m. – 2:00 p.m.
Luncheon
Grand Ballroom, Salon IV
Reports of CRN Committee Chairmen

2:00 p.m.
Annual Meeting Adjourns

2:30 p.m. – 3:30 p.m.
New CRN Board Meets
Dirksen Room

sponsors

Following is a list of Member Companies and the events they sponsor. The Council for Responsible Nutrition greatly appreciates their generosity.

September 7 **Reception**
Pharmavite Corporation
September 8 **Reception**
Hoffmann-La Roche Inc.
September 8 **Refreshment Breaks**
Iroquois Brands, Ltd.
September 8 and 9 **Meals for Invited Guests**
Shaklee Corporation
September 9 **Refreshment Breaks**
Banner Gelatin Products Corp.

membership

voting members

American Health
Orangeburg, New York
Banner Gelatin Products Corp
Chatsworth, California
BASF Corporation
Chemical Division
Parsippany, New Jersey
Central Soya
Ft. Wayne, Indiana
Cerestin America, Inc.
Yellow Springs, Ohio
Cosmo Pharmaceutical, Inc.
N. Hollywood, California
Doug Gillespie & Associates
Hayward, California
Eastman Chemical Products, Inc.
Kingsport, Tennessee
Eisai U.S.A., Inc.
Torrance, California
EM Industries, Inc.
Fine Chemicals Division
Hawthorne, New York
Ford Laboratories
Moonachie, New Jersey
Gallard-Schlesinger Industries, Inc.
Carle Place, New York
Garden State Nutritionals
Fairfield, New Jersey
Hall Laboratories
Portland, Oregon
Henkel Corporation
Minneapolis, Minnesota
Hoffmann-La Roche Inc.
Nutley, New Jersey
Iroquois Brands, Ltd.
Greenwich, Connecticut
L. Perrigo Company
Allegan, Michigan
Makers of Kal, Inc.
Canoga Park, California
Natural Alternatives
San Marcos, California
Natural Organics
Farmingdale, New York
Nature's Bounty, Inc.
Bohemia, New York
Neo-Life Company of America, Inc.
Hayward, California
Nepera, Inc.
Harriman, New York
Nutrilite Products, Inc.
Buena Park, California
Pharmavite Corporation
Arleta, California
Phoenix Laboratories, Inc.
Hicksville, New York
P. Leiner Nutritional Products
Torrance, California
Pola International Inc
Carson, California
Rhône-Poulenc, Inc.
Monmouth Junction, New Jersey
R. P. Scherer North America
St. Petersburg, Florida
Seltzer Chemicals, Inc.
Rancho Santa Fe, California
Shaklee Corporation
San Francisco, California
Stauffer Chemical Company
Westport, Connecticut
Takeda-Fallek Sales, Inc.
New York, New York
Tanabe U.S.A., Inc.
San Diego, California
Tishcon Corporation
Westbury, New York
Vita-Fresh Vitamin Company, Inc.
Garden Grove, California
Vitaline Formulas
Incline Village, Nevada
VitaTech International, Inc.
Tustin, California
Wm. T. Thompson Co.
Carson, California

associate members

Creative Business Strategies, Inc.
Parsippany, New Jersey
Franzmeck & Cusatis Advertising, Inc.
New York, New York
Gail Becker Associates, Inc.
Great Neck, New York
Milprint, Inc.
Milwaukee, Wisconsin
New Hope Communications
New Hope, Pennsylvania
Prevention Magazine
Emmaus, Pennsylvania
Richard J. Burton & Associates, P.A.
N. Miami Beach, Florida
Self Magazine
New York, New York
Semper/Moser Associates, Inc.
Venice, California
SETCO, Inc.
Anaheim, California
William Douglas McAdams
New York, New York

international associate member

Efamol Ltd.
London, England

board of directors

Larry Farren
Shaklee Corporation
Gordon Freshman
Banner Gelatin Products Corp
Doug Gillespie
Doug Gillespie & Associates
Karl Klein
BASF Corporation
Chemical Division
James Martin
Vita-Fresh Vitamin Company, Inc.
Frank D. Rawsing
Hoffmann-La Roche Inc.
Richard Remaly
Iroquois Brands, Ltd.
Kenneth Rosenberg
Pharmavite Corporation
Manfred Schmidt-Dunker
Henkel Corporation
William T. Thompson
Wm. T. Thompson Co.
Barrie Webb
R.P. Scherer North America

mark your calendar

to attend
The Council for
Responsible Nutrition's
1987 Annual Meeting
September 13 – 16, 1987

September **1987**

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

at the Camelback Inn
Scottsdale, Arizona

The Council for Responsible Nutrition is a trade association of companies or persons engaged in the manufacture, or in the packaging and labeling for distribution, of nutrient supplements or the principal ingredients in nutritional products. In addition, associate memberships are available for corporations or persons who supply services or other support for voting members.

CRN

For more information contact the
Council for Responsible Nutrition at
2100 M Street, N.W.
Suite 602
Washington, D.C. 20037
202-872-1488

J

United States Senate

MEMORANDUM

1/10/85 Mark Dolan

Gray & Co. 333-7400

Journal for Responsible Nutrition

"not crazies"
weight loss

Luncheon in DC

Luncheon speaker ~12-1 pm
@ 2K but very flexible

10 mins speech
10-15 mins Q:A

Re: topic open → don't speak on nutrition

~200 in attendance

JM

K

DOUG

LD 9/10

1) add CORDARD to Farm NHH for DD

2) get membership list from Cowan

3) "where can they buy my book -?

[redacted]

1986 ANNUAL MEETING

COUNCIL FOR RESPONSIBLE NUTRITION

SEPTEMBER 7 - 10, 1986

J. W. MARRIOTT HOTEL, WASHINGTON, D.C.

ROBERT S. ADLER, Counsel, Subcommittee on Health and the Environment, House Committee on Energy and Commerce. J.D., University of Michigan Law School, 1969.

OLIVER ALABASTER, M.D. Director of Cancer Research, George Washington University Medical Center. Educated at Oxford University and the University of London. Author of What You Can Do To Prevent Cancer, Simon and Schuster, 1985.

EDWIN H. ALLEN, Associate Minority Counsel, Subcommittee on Health and the Environment, House Committee on Energy and Commerce. J.D., Stanford Law School, 1978. M.S., Stanford Medical School, 1978.

GALE BENSUSSEN, Vice President of Marketing, F. Leiner Nutritional Products. J.D., Southwestern University, 1976. B.S., Marketing, University of Southern California, 1968.

BRUCE M. BROWN, Vice President for Communications, Council for Responsible Nutrition. Was with the Food and Drug Administration from 1973 to 1986. Served as Acting Deputy Director of FDA's Press Relations Staff, 1982 to 1986. M.A., Political Science, University of Kentucky.

JOSEPH A. CALIFANO, JR. Secretary of Health, Education and Welfare, 1977 to 1979. President Lyndon B. Johnson's top assistant for domestic affairs, 1965 to 1969. Author of America's Health Care Revolution: Who Lives? Who Dies? Who Pays?, Random House, 1986. Senior partner in the law firm of Dewey, Ballantine, Bushby, Palmer & Wood.

C. WAYNE CALLAWAY, M.D. Director, Center for Clinical Nutrition, Department of Medicine, George Washington University Medical Center. Chairman, Public Information Committee, American Society for Clinical Nutrition. Formerly with Mayo Clinic and the National Institutes of Health. M.D., Northwestern University Medical School, 1967.

W. DOUGLAS CAMPBELL, Majority Health Counsel, Senate Committee on Labor and Human Resources. J.D., cum laude, Brigham Young University, 1976.

J. B. CORDARO. President of the Council for Responsible Nutrition since 1982. Formerly Executive Director, Food Safety Council; Food Program Manager of the Congressional Office of Technology Assessment; Board Staff for Hubert H. Humphrey; and senior staff member at the Agency for International Development. M.S., food and nutrition economics, Cornell University.

He'll meet you at the door along with a Douglas Gillespie

M

FRED H. DEGNAN. Associate Chief Counsel for Foods, Office of the General Counsel, Food and Drug Administration. FDA Award of Merit, 1986. J.D., Georgetown University, 1973.

V. ANNETTE DICKINSON. Technical Counselor, Council for Responsible Nutrition, and publisher, R. P. Scherer Survey of Health and Nutrition Literature. 1973 to 1979, Director of Government Affairs, CRN. M.S., food science, University of Maryland, 1975.

JOHN D. DINGELL (D-MI). Member of the U.S. House of Representatives since 1955. Chairman, House Committee on Energy and Commerce.

DAVID DURENBERGER (IR-MN). U.S. Senator from Minnesota since 1978 (Independent-Republican Party). Chairman, Subcommittee on Health of the Senate Committee on Finance. J.D., University of Minnesota Law School.

W. BENJAMIN FISHEROW, Counsel, Subcommittee on Oversight and Investigations, House Committee on Energy and Commerce. Formerly with the Food and Drug Advertising Division, Federal Trade Commission. J.D., Hastings College of the Law, University of California, 1974.

ALLAN L. FORBES, M.D. Director, Office of Nutrition and Food Sciences, Center for Food Safety and Applied Nutrition, Food and Drug Administration. M.D., Medical College of Virginia.

GORDON FRESHMAN, President, Banner Gelatin Products Corporation. Member, CRN Board of Directors. In his own words, "Nice guy. Tries hard to be a better person. Could lose a few pounds."

DOUGLAS G. GILLESPIE. President of Doug Gillespie & Associates. Member, CRN Board of Directors. Chairman of the CRN Annual Meeting, 1986. Formerly co-founder, President, and C.E.O. of Natural Formulas, Inc.

LAWRENCE T. GRAHAM. Executive Vice President, National Food Processors Association. L.L.B., Boston University School of Law, 1970.

ELLEN HAAS. Executive Director, Public Voice for Food and Health Policy. Has served five terms as President of the Consumer Federation of America. Formerly Director of the Consumer Division, Community Nutrition Institute.

DAVID HEBER, M.D., PH.D. Associate Professor of Medicine and Chief, Division of Clinical Nutrition, Department of Medicine, University of California, Los Angeles. Host of local and national Talkradio programs on the ABC Radio Network. M.D., Harvard Medical School, 1973. Ph.D., physiology, UCLA, 1978.

ANTHONY J. IANNARONE. Assistant Vice President and Associate General Counsel, Hoffmann-La Roche Inc. New York University School of Law, J.D., 1955, and Master of Laws in Trade Regulations, 1966.

ROBERT F. JIMERSON, Vice President of Quality Assurance and Technical Affairs, R. P. Scherer North America. Formerly with Parke Davis, Abbott Labs, and Miles Labs. Member, CRN Scientific and Technical Committee.

N

WILLIAM J. KOLASKY. CRN Counsel. Partner in the Washington law firm of Wilmer, Cutler and Pickering. Graduate of Dartmouth University and Harvard Law School (both magna cum laude).

A. HAROLD LUBIN, M.D. Director, Department of Personal Health, American Medical Association.

DANIEL L. MICHELS. Director, Office of Compliance, Center for Drugs and Biologics, Food and Drug Administration.

SANFORD A. MILLER, Ph.D. Director, Center for Food Safety and Applied Nutrition, Food and Drug Administration. Formerly Professor of Nutritional Biochemistry, Massachusetts Institute of Technology. Ph.D., Rutgers University.

WILLIAM A. PECK, M.D. Washington University School of Medicine. Former Chairman of the NIH Consensus Conference on Osteoporosis.

WAYNE L. PINES. Senior Vice President and Director of Medical Issues, Burson-Marsteller. Formerly Associate Commissioner for Public Affairs, Food and Drug Administration.

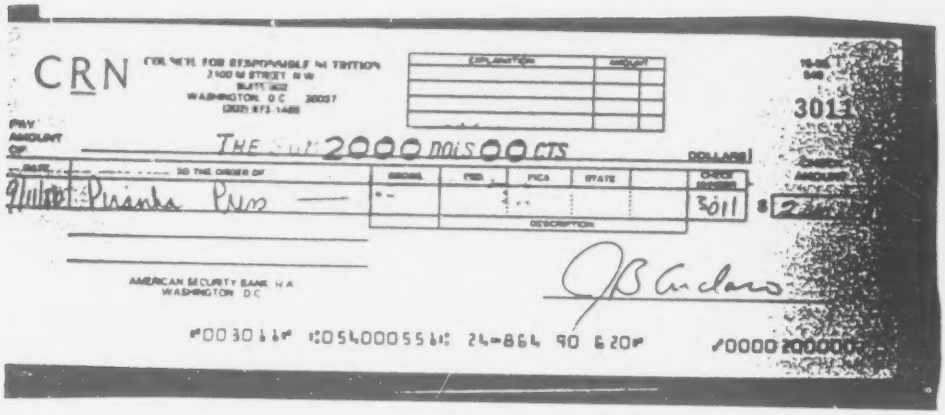
KENNETH M. ROSENBERG. Chief Operating Officer, Pharmavite Corporation. Vice Chairman, CRN Board of Directors. Formerly C.P.A. with the International firm of Deloitte, Haskins & Sells. MBA, University of California at Los Angeles. Law degree from University of Southern California Law School.

BRUCE A. SILVERGLADE. Legal Affairs Director of the Center for Science in the Public Interest. Formerly with the Federal Trade Commission's Bureau of Consumer Protection and Office of Policy and Planning. Received his law degree from Boston College.

R. WILLIAM SOLLER, Ph.D. Vice President, Scientific Affairs, The Proprietary Association.

JAMES S. TURNER. Consumer attorney and consumer activist. Author of The Chemical Feast. Member of the law firm of Swankin & Turner.

HENRY A. WAXMAN (D-CA). Member of the U.S. House of Representatives since 1975. Chairman, Subcommittee on Health and the Environment, Committee on Energy and Commerce.



CRN

COUNCIL FOR RESPONSIBLE NUTRITION
2100 M STREET N W
SUITE 302
WASHINGTON D C 20037
(202) 872-1488

3011

PAY AMOUNT OF THE SUM 2000 DOLS 00 CTS DOLLARS

DATE

TO THE ORDER OF Pirania Prim

ORIGINAL | FED | FICA | STATE | | CHECK NUMBER 3011 | AMOUNT $2

DESCRIPTION

AMERICAN SECURITY BANK N A
WASHINGTON D C

J B Cudahy

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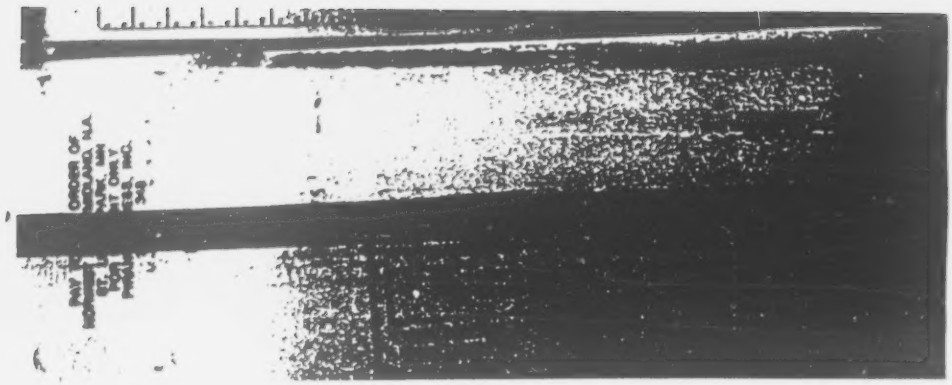


COUNCIL FOR RESPONSIBLE NUTRITION
2100 M Street, N.W., Suite 602
Washington, D.C. 20037
(202) 872-1488

September 12, 1986

Mr. Gary L. Diamond, Publisher
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

In accordance with the agreement for Senator David Durenberger to speak before the Council for Responsible Nutrition, I am enclosing a check in the amount of $2,000.

Senator Durenberger was a smashing success and his remarks were right to the point. Would that all of our outside speakers could relate their particular areas of expertise and interest to our mutual concerns.

I would appreciate it if you would send me information on the per copy price and a bulk rate for Senator Durenberger's book.

Sincerely,

JB

J. B. Cordaro
President

JBC:sss

Enclosure

R

COUNCIL FOR RESPONSIBLE NUTRITION
2100 M Street, N.W., Suite 602
Washington, D.C. 20037
(202) 872-1488

September 15, 1986

Senator David Durenberger
SR-154 Russell Senate Office Building
Washington, D. C. 20510

Dear Senator Durenberger:

I believe that you could tell that the participants at CRN's 1986 Annual Meeting were most impressed by your presentation. You were able to very nicely tie your interests and concerns in the health care area to those of our industry.

You have opened up new avenues of thought that I hope will lead to further and more expanded dialogue with you. We are all looking forward to this opportunity.

Sincerely,

JB

J. B. Cordaro
President

JBC:sss

Senator

Thank you for participating in the 1986 Annual Meeting of the Council for Responsible Nutrition.

Your presentation made a valuable contribution to our program and helped to increase our members' appreciation of the various policy issues that affect the health, nutrition, and well-being of the American public.

We are pleased to count you as a CRN alumnus and look forward to a continued dialogue as we attempt to address issues of mutual interest and concern.

Sincerely,

J. B. Cordaro

T

CIDBI
Council of Industrial Development Bond Issuers
1015 18th Street, N.W.
Suite 1002
Washington, D.C. 20036
202/955-6080

c: Ken Kirk
$2K expecting Mike's call

February 18, 1986

The Honorable Dave Durenberger
U.S. Senate
154 Senate Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Council of Industrial Development Bond Issuers (CIDBI) I am writing to invite you to be our keynote speaker at the Conference [illegible] 1986 Legislative Conference in Washington, D.C. Specifically, I hope you can attend and give us the opening keynote speech [illegible] beginning at 8:00 on Tuesday [illegible] at the Hotel [illegible]

The Council of Industrial Development Bond Issuers is a new organization of state and local government issuers of small issue IDBs representing more than 325 such agencies in more than 30 states. The State of Minnesota Department of Energy and Economic Development and the City of Minneapolis Community Development Agency are members of CIDBI.

[illegible] is interested in your views on [illegible] Community [illegible] your leadership in this area [illegible] the Senate Finance Committee [illegible] 9:00-9:45 a.m. and [illegible] certainly appreciate [illegible]

The Council would be pleased to offer you an honorarium of $2,000 or [illegible] make a contribution in your name [illegible] your direction. If you need any additional information on the meeting, please contact me or Ken Kirk, CIDBI's Executive Director. I hope your schedule will permit you to join us for our meeting.

Sincerely,

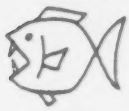
James J. Hughes, Jr.
President, CIDBI

P.S.

O.K.
agenda requested

SPECIAL
COUNSEL
HEARING
EX. 130
A

PIRANHA



PRESS

Gary L. Diamond
Publisher

March 12, 1986

Mr. Ken Kirk
Council of Industrial Development
Bond Issuers
1015 18th Street NW
Suite 1002
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Kirk:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Council of Industrial Development Bond Issuers on March 11, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

B

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

C

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
March 11, 1986	9:00 a.m.	Washington, DC	$2,000

D

COUNCIL OF INDUSTRIAL DEVELOPMENT
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EXECUTIVE VICE PRESIDENT
Roslyn G. Nitzberg

November 29, 1984

Senator David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of the Council of Medical Specialty Societies (CMSS), I am pleased to invite you to address the CMSS [redacted] Your message will be delivered to 150 invited representatives of the 260,000 physician members of the 24 specialty societies which comprise the CMSS, the American Medical Association, the medical schools and hospitals, and the business, government and insurance communities.

The conference will examine challenges to the financing of graduate medical education posed by new health care cost containment strategies and will explore possible alternatives for financing graduate medical education. A distinguished slate of renowned speakers will address various aspects of the issue. Congressman Henry A. Waxman is among those to be invited to present his perspectives. A draft program is enclosed outlining the purposes, objectives and format of the conference.

CMSS would be honored to have you address the conference to provide your viewpoint on how the public and private sectors can finance graduate medical education with equity and fairness. We anticipate the most effective time for your presentation to be [redacted]

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HEARING
EX. 131

A

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COLLEGE OF AMERICAN PATHOLOGISTS
SOCIETY OF NUCLEAR MEDICINE
SOCIETY OF THORACIC SURGEONS

We look forward to hearing from you as soon as possible so that we can announce the program nationally. [redacted] honorarium will be available. Full press coverage is [redacted]

Cordially,

Richard S. Wilbur, M.D.
Executive Vice President

RSW/rgn
Enclosures

B

COUNCIL OF MEDICAL SPECIALTY SOCIETIES

CONFERENCE ON

FINANCING GRADUATE MEDICAL EDUCATION

IN AN ERA OF COST CONTAINMENT

WHEN: April 11-12, 1985

WHERE: L'Enfant Plaza Hotel
Washington, D.C.

WHO: GME Planners, Providers, Participants and Payers

WHY: To review challenges to the financing of graduate medical education as a result of cost containment efforts

To examine the role of the teaching hospital and the costs of graduate medical education

To explore ways of preserving the essential elements of GME in the changing economic environment

Supported in part by a grant from the Kaiser Family Foundation

C

FINANCING GRADUATE MEDICAL EDUCATION IN AN ERA OF COST CONTAINMENT

APRIL 11, 1985

WELCOME
Olga Jonasson, M.D.
President, CMSS

I. BACKGROUND

A. THE ERA OF COST CONTAINMENT
Robert A. Derzon
Vice President, Lewin and Associates, Inc.

B. EFFECTS OF COST CONTAINMENT ON GRADUATE MEDICAL EDUCATION
Richard J. Reitemeier, M.D.
Professor of Medicine, Mayo Clinic

II. ANALYSIS

A. ROLE OF THE TEACHING HOSPITAL
Ervin Wilmot
Executive Vice President, Montefiore Medical Center

B. RESEARCH INTO IDENTIFICATION OF COSTS OF GME
Gerard Anderson, Ph.D.
Associate Director,
Center for Hospital Finance and Management,
Johns Hopkins Medical Institution

III. CHALLENGES TO TRADITIONAL FINANCING OF GRADUATE MEDICAL EDUCATION

A. PERSPECTIVES OF THE U.S. CONGRESS
1. Senate: Senator David Durenberger (R, Minn.)*
2. House: Representative Henry A. Waxman (D, Calif.)*

B. PERSPECTIVE OF A STATE GOVERNMENT

C. A PERSPECTIVE OF THE BUSINESS COMMUNITY
Karl Bays*
Chairman and Chief Executive Officer
American Hospital Supply Corporation

D. A PERSPECTIVE OF THE INSURANCE INDUSTRY

Panel and Plenary Discussion

* Invited

D

April 12, 1985

I. IDENTIFICATION OF ESSENTIAL ELEMENTS OF GME
Robert M. Heyssel, M.D.
President, The Johns Hopkins Hospital

II. ESSENTIAL ELEMENTS OF GME: THEIR PROVISION AND FINANCING

WORKSHOPS (Tentative Categories)

Workshop I	Medical Training
Workshop II	Patient Care
Workshop III	Research and Innovation
Workshop IV	Unreimbursed and Underreimbursed Care

Each workshop will address questions such as:
- How is this area affected by prospective vs. retrospective reimbursement?
- How is this area affected by inpatient vs. outpatient centers of learning?
- How is this area affected by increasing corporatization?
- How much need is there to maintain present methods and how much room is there for flexibility in providing/financing this area?
- What are some alternate methods for providing/financing this area?

III. SYNTHESIS: POSITIVE APPROACHES TOWARD PRESERVING ESSENTIAL FUNCTIONS OF GRADUATE MEDICAL EDUCATION

A. WORKSHOP REPORTS
Workshop I
Workshop II
Workshop III
Workshop IV

B. PLENARY DISCUSSION
Moderator: Richard S. Wilbur, M.D.
Executive Vice President, CMSS

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January 10, 1985

Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger,

I am delighted that you will be a speaker at the CMSS invitational conference on "Financing Graduate Medical Education in an Era of Cost Containment" on April 11-12, 1985 at the L'Enfant Plaza Hotel in Washington D.C.

You will be the lead-off speaker of a panel of distinguished individuals who represent entities which have an impact on the financing of graduate medical education. The panel presentations and discussion are scheduled for the afternoon of Thursday, April 11. We anticipate your speaking portion of the program will be immediately following lunch, from about 1:30 to 1:50 p.m. We are aware of the proposals you have made recently and are particularly interested in hearing your views on Federal support of graduate medical education. Following the presentation, there will be an opportunity for questions and plenary discussion.

We hope that you will be able to attend the entire meeting of the conference, beginning at 8:30 Thursday morning, April 11 and concluding at noon on Friday the 12th. You are most cordially invited to join us for lunch on the 11th, the reception on Thursday evening, and breakfast on Friday morning as well.

Please let us know if you would like anything in the way of audio-visual equipment, etc. for your talk. Is there background information which you would like made available to meeting participants, either in advance of the meeting or at the time of the conference?

F

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SOCIETY OF THORACIC SURGEONS

We plan to issue Proceedings of the conference and your talk will be part of the monograph. We will send you a copy of a transcription of your comments for review and editing as soon as it is available and ask that you return it to us, again as soon as possible. We anticipate a lot of momentum will be generated by this conference and wish to have the summary available for distribution in as timely a manner as we can.

The conference is supported in part by a grant from the Kaiser Family Foundation. We are pleased to be able to pay any travel or hotel expenses you incur in conjunction with attending the conference and to offer you an honorarium of $500 for your participation in the conference.

Again, my thanks for your willingness to participate in this important conference. Please let me know if you have any questions or if there is anything we can do for you in the meantime.

Yours most cordially,

Richard S. Wilbur, M.D.

RSW/rgn

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April 4, 1985

Dr. Richard S. Wilbur
Council of Medical Specialty Societies
P.O. Box 70
Lake Forest, IL 60045

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Dr. Wilbur:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before your organization in the near future.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book, Neither Madmen Nor Messiahs, and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book. It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

J

Because Senator Durenberger's appearance before your organization will be in promotion of Neither Madmen Nor Messiahs, we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book. We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

K

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 11-12, 1985	1:30-1:50 p.m.	Washington, DC	$500

WHO IS INVITED TO ATTEND THE CONFERENCE

Those who plan, provide, participate in, or pay for graduate medical education

CONFERENCE OBJECTIVES

To review challenges to the financing of graduate medical education as a result of cost containment efforts

To examine the role of the teaching hospital and the costs of graduate medical education

To explore ways of preserving the essential elements of graduate medical education in the changing economic environment

Supported in part by a grant from the Henry J. Kaiser Family Foundation Menlo Park, California

CONFERENCE REGISTRATION

Please complete conference registration form and detach.

Enclose registration fee. Fee includes attendance at all conference sessions, meeting materials, food functions and Proceedings. Please make checks payable to CMSS

Return by March 15 to:
CMSS
P.O. Box 70
Lake Forest, IL 60045

HOTEL REGISTRATION

A block of rooms at special rates has been reserved at the L'Enfant Plaza Hotel. CMSS will be happy to make a hotel reservation for you. Please complete reverse side of conference registration form

FOR FURTHER INFORMATION

Call (312) 295-3456

Council of Medical Specialty Societies
Invitational Conference on

FINANCING GRADUATE MEDICAL EDUCATION IN AN ERA OF COST CONTAINMENT

April 11-12, 1985

L'Enfant Plaza Hotel
Washington, DC

Co-sponsors

American Board of Medical Specialties
•
American Hospital Association
•
American Medical Association Council on Medical Education
•
Association of American Medical Colleges

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M

PROGRAM

FINANCING GRADUATE MEDICAL EDUCATION IN AN ERA OF COST CONTAINMENT

THURSDAY, APRIL 11, 1985
8:00 am-6:30 pm

REGISTRATION

WELCOME
OLGA JONASSON, M.D.
President, CMSS

I. BACKGROUND

A. THE ERA OF COST CONTAINMENT
ROBERT A. DERZON
Vice President, Lewin and Associates, Inc.

B. EFFECTS OF COST CONTAINMENT ON GRADUATE MEDICAL EDUCATION
RICHARD J. REITEMEIER, M.D.
Professor of Medicine, Mayo Clinic

Coffee

II. ANALYSIS

A. ROLE OF THE TEACHING HOSPITAL
IRVIN G. WILMOT
Executive Vice President, Montefiore Medical Center

B. RESEARCH INTO IDENTIFICATION OF COSTS OF GRADUATE MEDICAL EDUCATION
GERARD F. ANDERSON, PH.D.
Associate Director, Center for Hospital Finance and Management, Johns Hopkins Medical Institutions

Luncheon

III. PANEL: CHALLENGES TO TRADITIONAL WAYS OF FINANCING GRADUATE MEDICAL EDUCATION

A. PERSPECTIVES OF THE U.S. CONGRESS
Awaiting Confirmation from Invited Speakers

B. PERSPECTIVE OF A STATE GOVERNMENT
DELEGATE MARILYN GOLDWATER, R.N.
Deputy Majority Whip, Maryland General Assembly

C. A PERSPECTIVE OF THE BUSINESS COMMUNITY
KARL D. BAYS
Chairman and Chief Executive Officer, American Hospital Supply Corporation

Coffee

D. A PERSPECTIVE OF THE INSURANCE INDUSTRY
LOUIS A. ORSINI
Vice President, Consumer and Professional Relations Division, Health Insurance Association of America

E. STATEMENT: PERSPECTIVE OF A TEACHING INSTITUTION
ROBERT G. PETERSDORF, M.D.
Vice Chancellor for Health Sciences and Dean, School of Medicine, University of California at San Diego

PANEL AND PLENARY DISCUSSION

Reception

FRIDAY, APRIL 12, 1985
8:30 am-12:00 noon

Breakfast

I. IDENTIFICATION OF ESSENTIAL ELEMENTS OF GRADUATE MEDICAL EDUCATION
ROBERT M. HEYSSEL, M.D.
President, The Johns Hopkins Hospital

II. WORKSHOPS: PROVIDING AND FINANCING ESSENTIAL ELEMENTS OF GRADUATE MEDICAL EDUCATION

Preliminary Categories:

Workshop I	Medical Training
Workshop II	Patient Care
Workshop III	Research and Innovation
Workshop IV	Unreimbursed and Underreimbursed Care

Each workshop will address questions such as:

- What elements of this area are essential to graduate medical education?
- What parts of the present system, wherein the provision and financing of medical education, patient care, research activities and societal functions are intricately interwoven, must be preserved? How can we change the system without sacrificing the essentials?
- What are some alternate methods for providing/financing the essential elements in this area?

Coffee

III. SYNTHESIS: POSITIVE APPROACHES TOWARD PRESERVING ESSENTIAL FUNCTIONS OF GRADUATE MEDICAL EDUCATION

A. WORKSHOP REPORTS
Workshop I
Workshop II
Workshop III
Workshop IV

B. PLENARY DISCUSSION
MODERATOR: RICHARD S. WILBUR, M.D.
Executive Vice President, CMSS

CONFERENCE REGISTRATION FORM
Financing Graduate Medical Education in an Era of Cost Containment
April 11-12, 1985
L'Enfant Plaza Hotel, Washington, DC

Mail to:
CMSS
P.O. Box 70
Lake Forest, IL 60045

REGISTRATION FEES:
Members of CMSS or Co-Sponsoring Organizations: $50
All Others: $75

Checks to be made payable to CMSS

Note: Deadline for receipt is March 15, 1985.

NAME: _____ (Please print)
TITLE: _____
AFFILIATION: _____
ADDRESS: _____
CITY: _____ STATE: _____ ZIP: _____
TELEPHONE NUMBER: (___) _____

REGISTRATION FEE ENCLOSED: $50 ☐ $75 ☐

HOTEL RESERVATION REQUIRED: YES ☐ (See reverse side) NO ☐

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April 19, 1985

Gary L. Diamond, President
Piranha Press
4504 Excelsior Blvd.
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Dear Mr. Diamond:

In follow up to your letter of April 4 regarding Senator Durenberger's appearance at our Conference on Financing Graduate Medical Education held last week in Washington, I am enclosing a check in the amount of $500.

Our obligation for Senator Durenberger's travel from Minnesota to Washington has already been taken care of, as his tickets were purchased through CMSS. Please let us know if there are associated expenses.

Cordially,

L. Jack Carow III
Deputy Executive Vice President

LJC:ej

cc: Roslyn G. Nitzberg

AMERICAN ACADEMY OF ALLERGY AND IMMUNOLOGY
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ASSISTANT TO THE
EXECUTIVE VICE PRESIDENT
Roslyn G. Nitzberg

April 30, 1985

The Honorable David Durenberger
United States Senate
Washington, DC 20510

Dear Senator Durenberger,

I would like to add my thanks to the thanks of many others for your presentation to the conference on "Financing Graduate Medical Education in an Era of Cost Containment" held in Washington earlier this month. It was a clear, eloquent and stimulating talk and it provoked much thought and discussion. Evaluation sheets returned to CMSS following the meeting consistently mentioned the caliber of the speakers as one of the outstanding aspects of the session. In addition, it was a personal pleasure for me to have met you.

A second comment consistently made on the evaluation sheets was the desire to receive Proceedings of the conference, and to receive them as quickly as possible. Enclosed is a transcript of your comments. Please edit it for inclusion in the Proceedings and return to CMSS by May 15. You may also wish to select a quotation or two to be highlighted in the publication.

Also enclosed is a release form for the publication of your remarks, which we ask you to sign. You will note that this consent in no way restricts your use of the material.

Please call me if you have any questions. In the meantime, my thanks again for your outstanding contribution to the success of the conference.

Sincerely,

Ros Nitzberg

Roslyn G. Nitzberg
Assistant to the Executive Vice President

RGN/hs
Enclosures

AMERICAN ACADEMY OF ALLERGY AND IMMUNOLOGY
AMERICAN ACADEMY OF DERMATOLOGY
AMERICAN ACADEMY OF FAMILY PHYSICIANS
AMERICAN ACADEMY OF NEUROLOGY
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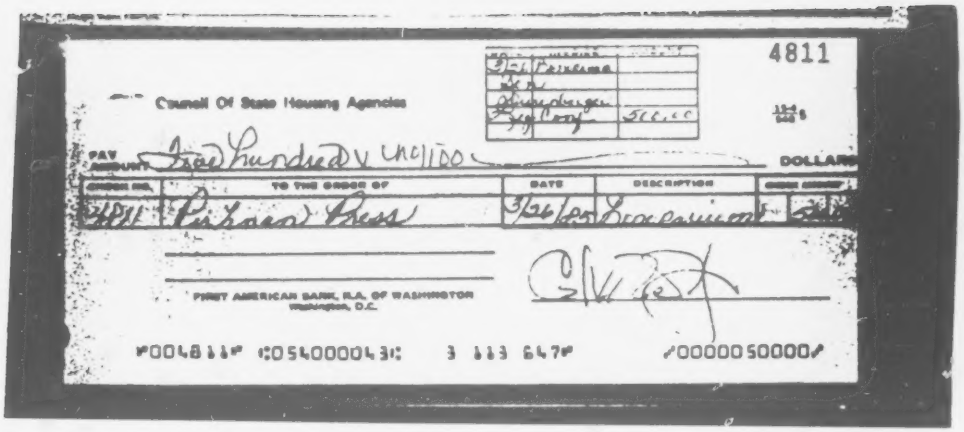
VOLUME VI

EXHIBITS 132–156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Washington, D.C.

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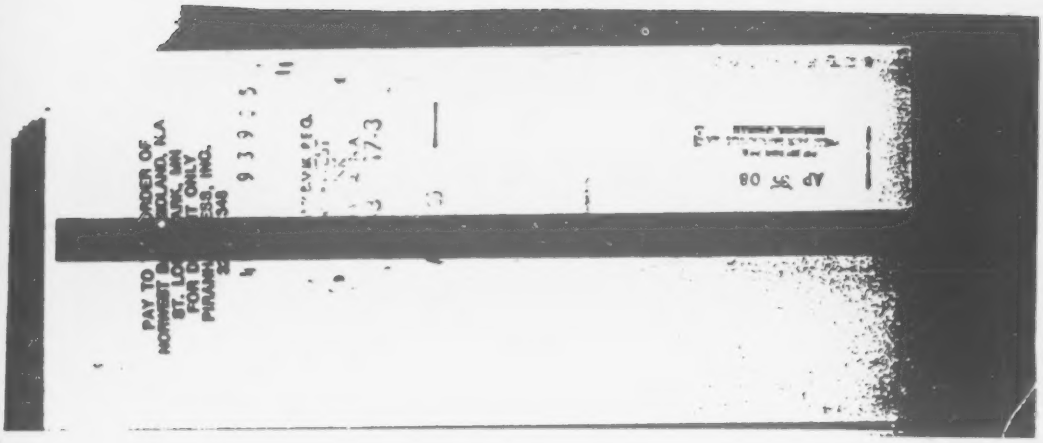
SPECIAL
COUNSEL
HEARING
EX. 132

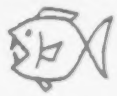
A



B

FROM RJR FED P.R.-DC 03/18/94 16:42 P. 2

PIRANHA



PRESS

Gary L. Diamond
Publisher

July 18, 1985

Mr. Norman S. Gaines
Director
RJR Industries, Inc.
Suite 770
2550 M Street, N.W.
Washington, DC 20037

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Gaines:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Council on Employee Benefits on October 17, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

SPECIAL
COUNSEL
HEARING
EX. 133

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711 A

FROM RJR ESD P.A.-DC 03/18/84 16:43 P. 3

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

B

APPEARANCE SCHEDULE

Date	Place	Amount
October 17, 1985	Washington	$2,000

C

RJR Interoffice Memorandum

Re: Senator Durenberger

JUL 2 3 1985

Date: July 22, 1985

To: Mr. David E. Scherb

From: Norman S. Gaines

Please see the attached letter from Piranha Press, who are acting as the Senator's agents. Please note that a check to Piranha for the Senator's appearance must be sent to them from the Council on Employee Benefits by July 28. Obviously, the only travel arrangements that need be made are for limousine pickups of the Senator, which I will coordinate here.

Please arrange to forward check to Piranha.

NSG:cwm

Attachment

Dear Mr. Diamond,

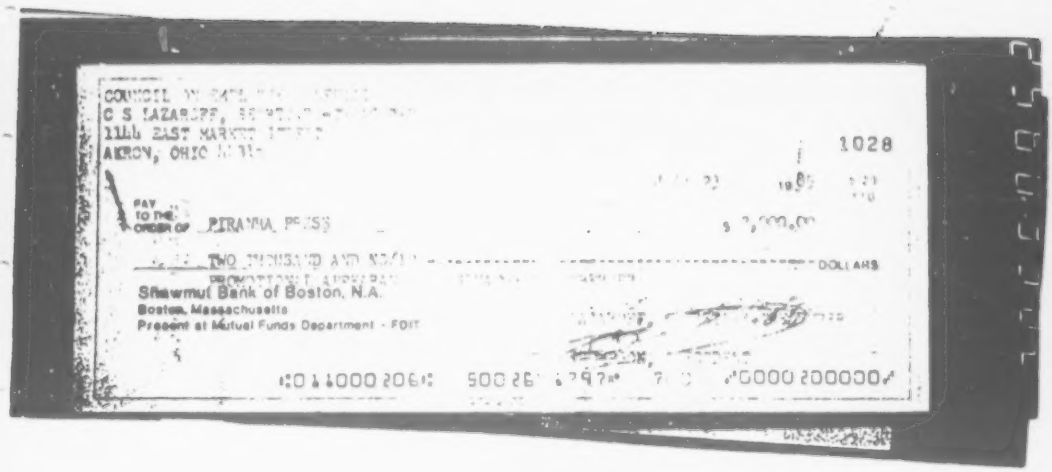
In accordance with your July 18, 1985 letter to Mr. Norman S. Gaines of RJR Industries, Inc., and in connection with Senator Durenburger's appearance at the Council on Employee Benefits Fall Conference, I hereby enclose a check for $2,000.

The Appearance Schedule attached to your July 18, 1985 letter did not include the time and location of his appearance. As previously discussed with his office, the time will be 2:30 p.m. on October 17, 1985 at the Washington Hilton Hotel in Washington, D.C. Unless advised by you to the contrary, CEB will assume this clarification of the arrangement is acceptable to Piranha Press and CEB will comply with the conditions set forth in your July 18 letter.

Please call me if you have any questions about conference arrangements.

cc: Mr. Norman Gaines
Mr. David Scherb
Ms. Anne Kelly

E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17-3

G

OCT. 17TH (2:30 P.M.) SENATOR DAVID F. DURENBERGER

SENATOR DURENBERGER'S NATIONAL PROMINENCE IS WELL KNOWN TO ALL OF US. WITHIN THE SENATE, HIS MEMBERSHIP ON IMPORTANT COMMITTEES INCLUDE:

- ENVIRONMENT AND PUBLIC WORKS
- GOVERNMENT AFFAIRS
- FINANCE, AND
- SELECT INTELLIGENCE---OF WHICH HE IS CHAIRMAN.

BUT IT IS HIS CHAIRMANSHIP OF THE FINANCE HEALTH SUBCOMMITTEE, AND MEMBERSHIP ON THE SUBCOMMITTEE WITH JURISDICTION OVER SOCIAL SECURITY, THAT INVOLVES HIM MOST DIRECTLY IN NATIONAL HEALTH POLICY ISSUES.

WHEN WE COMPILED A LIST OF ELECTED OFFICIALS TO APPROACH AS POTENTIAL SPEAKERS ON HEALTH TOPICS, IT WAS NOT DIFFICULT TO GET AGREEMENT ON WHO WE WOULD APPROACH FIRST.

NOT JUST BECAUSE OF THE COMMITTEE POSITIONS SENATOR DURENBERGER HOLDS, BUT BECAUSE HE IS WIDELY REGARDED AS PERHAPS THE MOST KNOWLEDGEABLE MEMBER OF THE SENATE ON HEALTH-CARE ISSUES.

WE ARE GRATEFUL HE ACCEPTED OUR INVITATION, AND I AM MOST PLEASED TO INTRODUCE, THE REPUBLICAN SENATOR FROM MINNESOTA, DAVID F. DURENBERGER.

H

Thursday October 17th

Time	To Podium	Action
8:45 a.m.	Thompson	Welcome to D.C.-Intro. Conf. Officials
		Intro. J. Ruckert
	Ruckert	Anncmts. - turn over to Scherb
8:55 a.m.	Scherb	Explain Conf. Format - Q & A's
		Intro. Congressman Chandler
8:55 a.m.	Chandler	"The Need for National Retirement Policy"
9:30 a.m.	Scherb	Thank Congressman Chandler
	Deacon	Intro. J. Erlenborn, Esq.
9:30 a.m.	Erlenborn	"How Industry Can Help Establish Retirement Policy"
10:00 a.m.	Deacon	Thank J. Erlenborn
		Announces Coffee Break
10:15 a.m.	Deacon	Intro. D. Grubbs and R. Patrick
10:15 a.m.	Grubbs/Patrick	"Outlook...Defined Benefit vs. Capital Accumulation"
11:00 a.m.	Deacon	Thank Grubbs/Patrick
	Scherb	Intro. J. Hickey - Moderator
11:00 a.m.	J. Hickey	Intro. Lucas and Rappaport
	T. Lucas/	"Post-Retirement Welfare Liability
	A. Rappaport	...the Sleeping Giant"
12:00 noon	Scherb	Thank panel - Intro. Hugh Van Deventer
	Van Deventer	Intro. Secretary Brock
12:00 noon	Brock	"A View From The DOL"
12:45 p.m.	Van Deventer	Thank Secretary Brock
	Scherb	Remind about bar/luncheon

I

Thursday October 17th - Continued

1:00 p.m.	Luncheon/Cash Bar	
1:45 p.m.	Thompson	Intro. CEB officials Asks prompt convening at 2:30
2:30 p.m.	Scherb	Intro. Senator Durenberger
2:30 p.m.	Durenberger	"National Health - Problems, Priorities and Policies"
3:15 p.m.	Scherb Deacon	Thank Senator Durenberger Intro. Dr. Burns - Moderator
3:15 p.m.	Burns G. Kadar/ A. Lifson	Intro. Kadar and Lifson "Costly Miracle Cures - Tough Decisions Ahead"
4:15 p.m.	Deacon	Thank Panel Announces Break
4:30 p.m.	Scherb	Intro. W. J. McNerney
4:30 p.m.	McNerney	"New Partnerships for Health Care Delivery"
5:00 p.m.	Scherb	Thank McNerney Remind - VIP Reception

Friday October 18th

Time	To Podium	Action
8:30 a.m.	Thompson Ruckert	Opening Remarks Anncmts. - turn over to Scherb
8:40 a.m.	Scherb	Intro. Congressman Rangel
8:45 a.m.	Rangel	"Tax Reform - A View From the Hill"
9:30 a.m.	Scherb Deacon	Thank Rangel Intro. Phillip Briggs
9:30 a.m.	Briggs	"Tax Reform - An Industry View"
10:15 a.m.	Deacon	Thank Briggs Announces Coffee Break
10:30 a.m.	Scherb	Intro. Dennis Ross
10:30 a.m.	Ross	"Treasury II Benefit Proposals Explained"
11:15 a.m.	Scherb Deacon	Thank Ross Intro. D. Sallisbury - Moderator
11:15 a.m.	Sallisbury Church/Gates	Intro. W. Church and J. Gates "Tax Reform Fever - What Does it Mean for Benefits"
12:15 a.m.	J. Deacon D. Scherb D. Thompson	Thank Panel Thank Deacon, Lazaroff, Ruckert Closing Remarks
12:30 p.m.	D. Thompson	Adjournment

K

CEB

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SECRETARY-TREASURER
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1144 E. Market Street
Akron, Ohio 44316

November 18, 1985

The Honorable David F. Durenberger
United States Senate
Washington, D. C. 20510

Dear Senator Durenberger:

Many thanks for spending valuable time to discuss national health issues at the CEB Fall Conference. Enthusiastic audience response during your remarks was self-evident. I continue to receive extremely positive feedback since that time, as well.

While most benefit professionals find it difficult to keep a clear perspective on where elected officials stand on national benefit issues, you have always made your positions on U. S. health care very clear. Yet there is no media substitute for the direct candid responses you gave to questions at our conference. We expected a frank, meaningful discussion of the issues, and were not disappointed.

Again, we are grateful and invite you to consider the CEB as a resource and sounding board on benefit issues in the future.

Sincerely,

David E. Scherb
CEB Fall Conference Chairman
R.J. Reynolds Industries, Inc.

DES/mh

cc: R. L. Thompson - President of CEB
N. Gaines - RJRI - DC Office

Drexel Burnham Lambert

Drexel Burnham Lambert Incorporated
60 Broad Street
New York, NY 10004-2367
(212) 480-6000

July 26, 1985

Dear Client:

You are invited to an important one-day investor conference to be held on Tuesday, September 17, at the Harley Hotel in New York. It will be sponsored by Drexel Burnham's research and corporate finance departments, and will feature a series of presentations by the following medical service companies:

- Humana
- Beverly Enterprises
- Bergen Brunswig
- Manor Care
- Westworld
- Charter Medical
- Medco Containment Services
- Forum Group
- Summit Health
- American Medical Services
- Mediplex Group
- HealthCare USA
- Care Enterprises
- Salick Health Care

This should be one of the first conferences of the fall season. We promise no "canned" speeches and it is assumed that attendees will have a working knowledge of at least the major companies (see HealthCare Database report of July 1985 for individual company reviews.) The conference will precede the Channing Weinberg meetings on September 18-19 which should complement our program and which some of you may already be planning to attend. Please circle Tuesday, September 17th.

If you are planning to attend, please call Dorothy Dolan (212-480-4076).

Cordially,

David H. Talbot, Joel D. Liffmann, Peter T. Sidoti

DHT:dc

SPECIAL
COUNSEL
HEARING
EX. 134

A

James Balog
Senior Executive Vice President

July 29, 1985

Lynn Dunphy
Russell Senate Office Building
Room 154
Washington, D.C. 20510

Dear Ms. Dunfy:

Pursuant to your conversation with David Talbot on Friday, I am forwarding a copy of the invitation that has been mailed to 250 of our clients, representing major financial institutions and healthcare industry investors. We expect a large turnout, including the senior managements of 15-20 for-profit health services companies.

I would like to formally extend my invitation to Senator Durenberger to be the featured speaker at our forthcoming conference, which, as indicated takes place on Tuesday September 17, 1985 in New York at the Harley Hotel.

I hope that the Senator's schedule will permit his participation in our program.

Very truly yours,

James Balog
Senior Executive Vice President

Dread Burnham Lambert Incorporated 60 Broad Street New York, N.Y. 10004 (212) 480-6000

B

PIRANHA

PRESS

Gary L. Diamond
Publisher

Rnch

Bob Kelly
Acctg
2 Bdwy
6th FLR

Lorraine D'Ambrosio
7th Flr x605

July 31, 1985

Mr. David Talbot
60 Broad Street
8th Floor
New York, NY 10004

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Talbot:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before Drexel Burnham on September 17, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

D

APPEARANCE SCHEDULE

Date	Place	Amount
September 17, 1905	New York	$5,000

E

David H. Talbot

60 Broad Street
New York, NY 10004
(212) 480-6605

August 5, 1985

To: Stan Trotman
Lorraine D'Ambrosio

Re: Senator Durenberger for
9/17 Conference -- Check authorization

Attached is letter from Durenberger's agent. Payment of $5,000 honorarium is due by 8/9 if we are to firm up his commitment to appear at our conference. Attached is a copy of the conference schedule and the letter from Durenberger's agent requesting the due honorarium. Payment should be made to Senator Durenberger and mailed to the below address.

154 Russell Senate Building
Washington, DC 20510

Member of principal stock and commodity exchanges

F

CHECK REQ. 00126994 706850 DATE 8/6/85

AMOUNT $ 5000.00

PAY TO THE ORDER OF: SENATOR DAVE DURENBERGER 2Y

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SUBMIT CHECK TO:

NAME HELEN WEBER x7445 DEPARTMENT CORP FINANCE

EXPLANATION: SENATOR DURENBERGER IS SPEAKING AT D/I CONFERENCE

SEE ATTACHED

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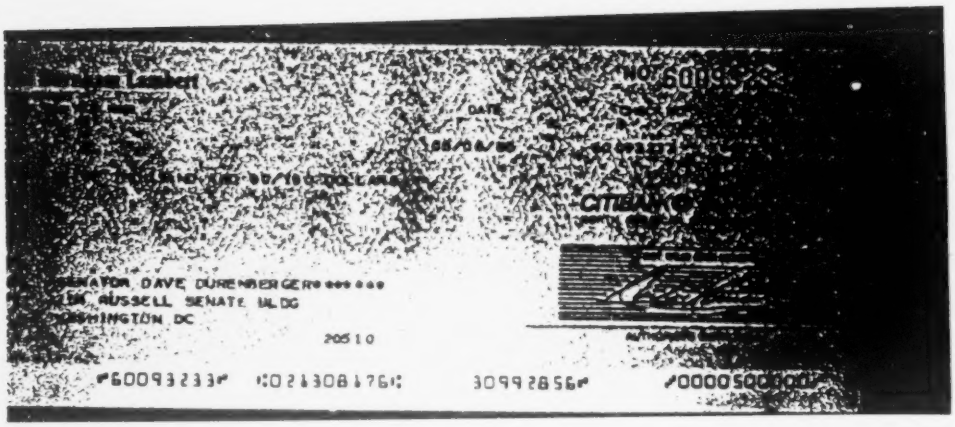
1565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RUSSELL SENATE BLDG
WASHINGTON DC
20510

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Drexel Burnham Lambert

9/17

Drexel Burnham Lambert Incorporated
60 Broad Street
New York, NY 10004
212 480-6000

August 6, 1985

Ms. Lynn Dunphy
c/o Office of Senator David F. Durenberger
154 Russell Senate Building
Washington, D. C. 20510

Dear Ms. Dunphy:

We are very pleased that Senator Durenberger has agreed to serve as the featured speaker at our investor conference on Tuesday, September 17, 1985 in New York. We anticipate a large audience of institutional investors from the United States and overseas, as well as representatives from a number of for-profit health service companies.

A rough-draft copy of the conference program has been enclosed, including a suggested title for the luncheon speech. Senator Durenberger is scheduled to begin his remarks at 12:55 and we would like to allow 5-10 minutes of Q & A time before the luncheon ends at 1:35-1:45 p.m.

As you can see, the conference is entitled "16 Answers to Hospital Industry Doldrums", which refers to the fact that the participating companies are either not directly affected by hospital industry trends (e.g. Beverly Enterprises) or have unique business strategies (e.g. Humana).

Most of the 150-plus institutional investors in the audience own hospital management stocks and are concerned about regulatory/legislative issues facing the health service industry -- especially the acute care hospital sector.

Issues of interest include:

- Broad comments about the Medicare/Medicaid budget situation.
- DRG phase-in and the Senate/House status of this and related matters such as return on equity and the inflation factor.
- Capital cost reimbursement.
- Legalization of the for-profit health services industry in "snow-belt" states like New York where legislation is pending.

We will work out the travel arrangements for the Senator in the weeks ahead. We would like to invite the Senator to join the other conference speakers the evening of September 16th (Monday) for cocktails and a catered dinner around Manhattan on a chartered yacht, starting at 6 p.m. In this regard, we have reserved a hotel room for the night of September 16th.

Enclosed is a copy of a letter from Gary L. Diamond. As he requested in his letter, a check for $5,000 has been forwarded in payment for Senator Durenberger's apppearance at our conference.

Very truly yours,,

David H. Talbot
First Vice President

K

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* PLEASE CALL AGAIN *

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Drexel Burnham Lambert Inc.
Corporate Finance Dept.
Attn. Helen Webber
55 Broad Street 6th fl, NNY 10004

DATE: 09/30/85

ACCOUNT NUMBER: 24607
PAGE: 1

PLEASE CHECK ITEMS PAID

THIS STATEMENT SHOWS PAYMENTS UP TO 09/30/85

DATE	INVOICE #	DESCRIPTION	CHARGES	CREDITS	BALANCE	INVOICE #	CHARGES
09/16/85	00876	JANE RAPP HARLEY HOTEL TO PIER 62 SERVICE CHARGE: GRATUITIES: BALANCE DUE:	45.00 6.75		51.75	00876	51.75
09/16/85	00877	JANE RAPP PIER 62 TO HARLEY HOTEL SERVICE CHARGE: GRATUITIES: BALANCE DUE:	67.50 10.13		77.63	00877	77.63
09/16/85	43251	MARLA THOMETZ PIER 62 SERVICE A/D SERVICE CHARGE: GRATUITIES: BALANCE DUE:	48.00 7.20		55.20	43251	55.20
09/16/85	43275	SEN DURAN BERGER LAG TO HARLEY ORDERED BY: PETER SIDOTI 480/7157 HOURS: 2.5 SERVICE CHARGE: GRATUITIES: CONTINUED ON NEXT PAGE	87.50 13.13				

CURRENT	30 DAYS	60 DAYS	90 DAYS AND OVER	BALANCE DUE:	PAY THIS AMOUNT →

PAST DUE

PAST DUE INVOICES WILL BE SUBJECT TO 1½% INTEREST PER MONTH

PLEASE REMIT PAYMENT TO:
SMITH LIMOUSINES
636 WEST 47TH ST.
N.Y. NY 10036

1570

Smith Limousines

636 WEST 47th STREET, NEW YORK, N.Y. 10036
24 HOUR SERVICE
(212) 247-0711

For Billing Information Call: (212) 247-0844

HAS YOUR ADDRESS CHANGED?
PLEASE MARK BOX AND INDICATE NEW ADDRESS BELOW:

STATEMENT

DETACH THIS PORTION AND SEND WITH PAYMENT

24607
Drexel Burnham Lambert I
* THANK YOU *
* PLEASE CALL AGAIN *

TO
Drexel Burnham Lambert Inc.
Corporate Finance Dept.
Attn. Helen Webber
55 Broad Street 6th fl, NNY 10004

DATE: 09/30/85

ACCOUNT NUMBER: 24607
PAGE: 2

PLEASE CHECK ITEMS PAID

THIS STATEMENT SHOWS PAYMENTS UP TO 09/30/85

DATE	INVOICE #	DESCRIPTION	CHARGES	CREDITS	BALANCE	INVOICE #	CHARGES
		TOLLS, PARKING, OTHER EXPENSES:	1.50				
	43275	BALANCE DUE:			102.13	43275	102.13
09/16/85	43280	JANE RAPP					
		PIER 62					
		TO HARLEY HOTEL					
		HOURS: 1.5					
		SERVICE CHARGE:	48.00				
		GRATUITIES:	7.20				
	43280	BALANCE DUE:			55.20	43280	55.20
09/16/85	43281	BERNARD SALICK					
		PIER 68					
		TO CARLYLE HOTEL					
		HOURS: 3					
		SERVICE CHARGE:	105.00				
		GRATUITIES:	15.75				
	43281	BALANCE DUE:			120.75	43281	120.75
09/16/85	43282	MR. JOSEPH CHAREMAN					
		PIER 62					
		TO PALACE					
		HOURS: 2					
		SERVICE CHARGE:	70.00				
		GRATUITIES:	10.50				
		CONTINUED ON NEXT PAGE					

CURRENT	30 DAYS	60 DAYS	90 DAYS AND OVER	BALANCE DUE:	PAY THIS AMOUNT →

PAST DUE

PAST DUE INVOICES WILL BE SUBJECT TO 1½% INTEREST PER MONTH

PLEASE REMIT PAYMENT TO:
SMITH LIMOUSINES
636 WEST 47th ST
N.Y., N.Y. 10036

1571

Smith Limousines

636 WEST 47th STREET, NEW YORK, N.Y. 10036
24 HOUR SERVICE
(212) 247-0711

For Billing Information Call: (212) 247-6044

☐ HAS YOUR ADDRESS CHANGED?
PLEASE MARK BOX AND INDICATE NEW ADDRESS BELOW:

STATEMENT

DETACH THIS PORTION AND SEND WITH PAYMENT

24607
Drexel Burnham Lambert I
* THANK YOU *
* PLEASE CALL AGAIN *

TO
Drexel Burnham Lambert Inc.
Corporate Finance Dept.
Attn. Helen Webber
55 Broad Street 6th fl, NNY 10004

DATE: 09/30/85

ACCOUNT NUMBER: 24607
PAGE: 3

PLEASE CHECK ITEMS PAID

THIS STATEMENT SHOWS PAYMENTS UP TO 09/30/85

DATE	INVOICE #	DESCRIPTION	CHARGES	CREDITS	BALANCE	INVOICE #	CHARGES
	43282	BALANCE DUE:			80.50	43282	80.50
09/16/85	43283	DENNIS GARGANO					
		PIER 62					
		TO 101E 86 ST					
		HOURS: 1.5					
		SERVICE CHARGE:	48.00				
		GRATUITIES:	7.20				
	43283	BALANCE DUE:			55.20	43283	55.20
09/17/85	43353	S. DURENBURGER					
		HARLEY HOTEL					
		TO LAG					
		ORDERED BY: JANE RAPP 480/8554					
		SERVICE CHARGE:	45.00				
		GRATUITIES:	6.75				
		TOLLS, PARKING, OTHER EXPENSES:	1.50				
	43353	BALANCE DUE:			53.25	43353	53.25
09/17/85	43377	MR. JOHN KENNEDY					
		HARLEY HOTEL TO PENN STA					
		ORDERED BY: JANE REPP 480/8554					
		HOURS: 1					
		SERVICE CHARGE:	32.00				
		GRATUITIES:	4.80				
		CONTINUED ON NEXT PAGE					

CURRENT	30 DAYS	60 DAYS	90 DAYS AND OVER	BALANCE DUE:	PAY THIS AMOUNT →
GAMMA					

PAST DUE — PAST DUE INVOICES WILL BE SUBJECT TO 1½% INTEREST PER MONTH

PLEASE REMIT PAYMENT TO:
SMITH LIMOUSINES
636 WEST 47th ST.
N.Y. N.Y. 10036

N

ORIGINAL

1572

HARLEY Hotel

3 Tonic
3 CD Gal
4 Sm Whis
1 Sm. Vodk
1 Bud Lt
1 Ice
1 Wht Label mini

6/85

XCATE
CLOSED

9

TO INSURE PROPER CREDIT
PLEASE DETACH AND RETURN WITH YOUR REMITTANCE

DREXAL

DATE 1985	CODE NO	TICKET NUMBER	EXPLANATION	CHARGES	CREDITS
SEP17	001	6134400	DURENBERGER	190.07	
SEP18	001	6136400	REPP, MR.	367.22	
SEP18	001	6136300	REPP, MR.	611.80	
SEP18	001	6164500	SIDOTI, MR	372.77	
SEP18	001	6164100	TROTMAN, S	395.53	

OK - Jan
Heather Cortese

PLEASE INDICATE THE ACCOUNT NUMBER ON YOUR REMITTANCE.
THANK YOU.

Please note that we
have changed our name to:
THE NEW YORK Helmsley HOTEL
Effective September 19, 1985
Telephone number remains the same.

9	.00	1937.39	.00	1937.39

PAYMENT UPON RECEIPT

09/26/85

DREXAL

HARLEY HOTEL *22* 09/24/85

161366

212 EAST 42nd STREET
NEW YORK, NEW YORK 10017
(212) 490-8900

If payment has been submitted prior to

Smith Limousines

636 WEST 47th STREET, NEW YORK, N.Y. 10036
24 HOUR SERVICE
(212) 247-0711

For Billing Information Call: (212) 247-0844

☐ HAS YOUR ADDRESS CHANGED?
PLEASE MARK BOX AND INDICATE NEW ADDRESS BELOW:

STATEMENT

DETACH THIS PORTION AND SEND WITH PAYMENT

24607
Drexel Burnham Lambert
* THANK YOU *
* PLEASE CALL AGAIN *

TO
Drexel Burnham Lambert Inc.
Corporate Finance Dept.
Attn. Helen Webber
55 Broad Street 6th fl, NNY 10004

DATE: 09/30/85

ACCOUNT NUMBER: 24607
PAGE: 4

PLEASE CHECK ITEMS PAID

THIS STATEMENT SHOWS PAYMENTS UP TO 09/30/85

DATE	INVOICE #	DESCRIPTION	CHARGES	CREDITS	BALANCE	INVOICE #	CHARGES
	43377	BALANCE DUE:			36.80	43377	36.80

CURRENT	30 DAYS	60 DAYS	90 DAYS AND OVER			
688.41	0.00	0.00		BALANCE DUE	688.41	PAY THIS AMOUNT → 688.41

PAST DUE

PLEASE REMIT PAYMENT TO
SMITH LIMOUSINES
636 WEST 47TH ST
N Y NY

P

1574

HOTEL

FOLIO

212 East 42nd Street
New York, New York 10017
(212) 490-8900

GUEST

DURENBERGER, MR DAVID
DREXEL BURNHAM & LAMBERT
154 RUSSELL 50-B
WASHINGTON, DC

PG-B DREXAL 17

ROOM	
RATE	3207
NO PERS	155.00
FOLIO	1
PAGE	161544
ARRIV	01
DEPART	09/16/85
DEPOSIT	09/17/85

DATE	REFERENCE NO	DESCRIPTION	DEBIT	CREDIT
1985				
SEP16	011 03207 00	ROOM	155.00	
SEP16	011 03207 00	SALES TAX	12.79	
SEP16	011 03207 00	CITY TAX	2.00	
SEP17	651 07654 34	RM SERVICE	20.28	
SEP17	001 61366 00	DREXEL, BU		190.07CR
		TOTAL-DUE		.00

TRAVEL AGENT

I agree to remain personally liable for the payment of this account if the corporation, or other third party billed, fails to pay part or all of these charges.

SIGNATURE

ROOM DATE DEPART CASHIER

3207 09/18/85 17

DREXEL BURNHAM LAMBERT

CONFERENCE FOR HEALTHCARE SERVICES

"18 ANSWERS TO
HOSPITAL INDUSTRY DOLDRUMS"

Tuesday, September 17, 1985

At

The Harley of New York
212 East 42nd Street
New York

DBL Research
Represented by:

David H. Talbot
Peter T. Sidoti
Joel D. Liffmann

DBL Corporate Finance
Represent by:

Stanley S. Trotman, Jr.
Dennis M. Galgano
Stephen M. Winningham

R

"18 ANSWERS TO HOSPITAL
INDUSTRY DOLDRUMS"

8:00 am	Coffee/Registration	
8:40 am	Introduction	DBL

SESSION I	3 UNIQUE MAJOR COMPANIES	
8:50 am	Humana Care Plus -- Progress Report	Henry J. Werronen Senior Vice President HUMANA
9:20 am	Wholesale Distribution -- Drugs and Suppliers	Emil P. Martini, Jr. Chairman BERGEN BRUNSWIG
9:45 am	Mail-Order Pharmacies	Martin J. Wygod Chairman MEDCO CONTAINMENT SERVICES
10:15 am	Coffee Break	
SESSION II	3 LEADING ALTERNATIVE CARE PROVIDERS	
10:35 am	Medicine's Increased Roll in Long Term Care	Robert Van Tuyle Chairman BEVERLY ENTERPRISES
11:10 am	Outlook for Psychiatric Hospital Industry and Charter Medical	William A. Fickling, Jr. Chairman CHARTER MEDICAL
11:35 am	Manor Care's Strategy for Late 1980s	Stuart Bainum, Sr. Chairman MANOR CARE

S

12:00	LUNCHEON	
12:45 pm	Introduction	Frederick H. Joseph Chief Executive Officer DBL
12:55 pm	Healthcare Legislative Calendar for 1986 and Beyond	Senator David F. Durenberger Chairman Senate Finance Health Subcommittee

SESSION III — 12 MORE ANSWERS -- THE EMERGING GROWTH COMPANIES

	Room A	Room C
2:00 pm	• Summit Health, Ltd.	• Care Enterprises
2:30 pm	• HealthCare USA	• The Mediplex Group, Inc.
3:00 pm	• Forum Group, Inc	• Salick Health Care
3:30 pm	• Westworld Community Healthcare	• American Medical Services
4:00	• National Healthcare, Inc.	• Alco Health Services, Corp.
4:30	• AlternaCare Corp.	• To Be Announced
4:35 - 6:00 pm	COCKTAIL RECEPTION	

T

Doug: 11/6-8
Looks good
to me.

The Washington Forum

August 20, 1985

$8

TO
M.F.
MF-CIEL

Sen. Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

The Washington Forum will sponsor its Sixteenth Annual Symposium on November 6-8 at Washington's Hyatt Regency Hotel. This international meeting will have 300 participants from many of the largest financial institutions in the U.S., Canada, Europe and the Far East. Our agenda will include an assessment of current U.S. policies in the areas of the budget, taxes, defense, foreign relations and the economy.

I most cordially invite you to address the conference on November 7th on issues before the Finance Committee including health care and tax reform.

In prior years presentations at our conference have been made by Edwin Meese III, George Will, Jack Germond, Lyn Nofzinger, Stuart Eizenstat, Rudolph Penner, David Gergen, several governors of the Federal Reserve System and nearly two dozen leading members of Congress including Sens. Robert Dole, Ernest Hollings, Jake Garn and Bob Packwood.

By way of description, I have enclosed material on The Washington Forum, which is a political/economic research and reporting organization. In addition, I have included a list of attendees of previous Forum conferences.

I do hope your schedule will permit your participation, and I would be willing to try and modify the conference schedule if another time slot is preferable. I would, of course, be pleased to offer you an honorarium and cover any travel expenses which you might incur.

SPECIAL
COUNSEL
HEARING
EX. 135

Sincerely yours,

Edward V. Garlich

Edward V. Garlich, Jr.
President

A

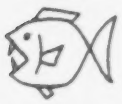
EVG:lbc
Enclosure
CC: Chip Kahn

BREAKFAST 8:00 - Trade Talk.
speak 8:15/8:20
25/30 min Q+A
9 CC

1054 Thirty first Street, N.W.
Washington, D.C. 20007
(202) 337-0110

A Division of Lester Burnham Lambert Incorporated
60 Broad Street
New York, New York 10004
(212) 480-6000

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Ms. Mary Aronson
Washington Forum, Inc.
31st Street NW
Washington, DC 20007

FROM: PIRANHA PRESS

DATE: OCTOBER 9, 1985

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we must consent to his appearance and agree to the fees and expenses for any such appearance. Under our arrangement, you will be contacted by the law firm which represents Senator Durenberger for purposes of clarifying this arrangement and the fees to be paid.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.
Kitty Gamble
Anne Kelly

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

B

TO: Ed
FROM: Mary

MA 10/14/85

RE: Durenberger participation in annual meeting
DATE: Oct. 14, 1985

I received a call today from Mike Mahoney, Dave Durenberger's attorney. He was calling regarding the arrangements for Durenberger's appearance at our meeting, and in particular about the honorarium.

The money must be paid to the publisher, Piranha Press. Two-thousand dollars is the amount that they require for DC and Minn. speeches (elsewhere it's $5,000.00).

Any travel arrangements that must be made must be made with the Washington office.

The publisher requires that the Senator has the right to promote his book at the meeting and to display it. However, on the last two points, it is usually done in a pretty soft-sell manner and we don't have to worry about any book hawkers being present at the meeting.

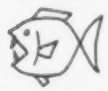
Mike told me that they would be sending a letter to us with the details. Let me know if you see it before I do.

In case we need to contact Mahoney, his number is (612) 333-5411.

Let me know if you have any questions.

cc: Marita

C



PIRANHA

PRESS

Gary L. Diamond
Publisher

October 16, 1985

Ms. Mary Aronson
Washington Forum, Inc.
31st Street NW
Washington, DC 20007

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Aronson:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Sixteenth Annual Symposium on November 7, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

D

Because Senator Durenberger's appearance before your organizatio will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

E

APPEARANCE SCHEDULE

Date	Place	Amount
November 7, 1985	Washington, DC	$2,000

F

133761

THE WASHINGTON FORUM

Oct. 17, 1985

Vendor # 0012987S3

97-77110 1000.00

97-77627 1000.00

(2Y)

MEMORANDUM

TO: Joseph Stineman, Institutional Service

FR: Edward V. Garlich

Please issue a check in the amount of $2000.00 made payable to Piranha Press, 4504 Excelsior Blvd., Minneapolis, MN 55416.

This check will cover Sen. David Durenberger's honorarium for his presentation at our Annual Symposium to be held Nov. 6-8 (see attached).

Please return the check in the amount of $2000.00 made payable to Piranha Press to the attention of Marita R. O'Connor at The Washington Forum.

Thank you.

OK
EVA

Processed ON-LINE
Date 11/26
Sign DK

NOT PREVIOUSLY PAID
11/26

G

The Washington Forum

October 28, 1985

Dear Senator Durenberger:

We are delighted that you will be able to participate in our Sixteenth Annual Symposium. Your address is confirmed for 8:00 a.m. on November 7, 1985.

The session will be held in the Regency A room at the Hyatt Regency, 400 New Jersey Ave., N.W.

I have enclosed a copy of our final agenda. Should your schedule permit, please feel free to attend any of the sessions you may find of interest.

We look forward to seeing you in November and appreciate your taking time to make this a successful meeting.

Sincerely,

Marita R. O'Connor

Marita R. O'Connor

MOC:lbc
Enclosure

H

Drexel Burnham Lambert Incorporated

MEMORANDUM

TO: Lisa Lanzet

FROM: Joseph N. Stineman

DATE: November 25, 1985

RE: Further Speaker's fees for 16th annual Washington Forum Seminar

---

As per the attached, please have the following checks drawn:

Richard Wirthlin	$ 500.00
William Isaac	500.00
Piranha Press	2,000.00

These checks are needed as soon as possible. After issuing please return to me (55 Broad 17th floor).

The $3,000.00 should be charged:

$1,500.00 Profit Center 110 (Washington Forum).
$1,500.00 Profit Center 627 (International)

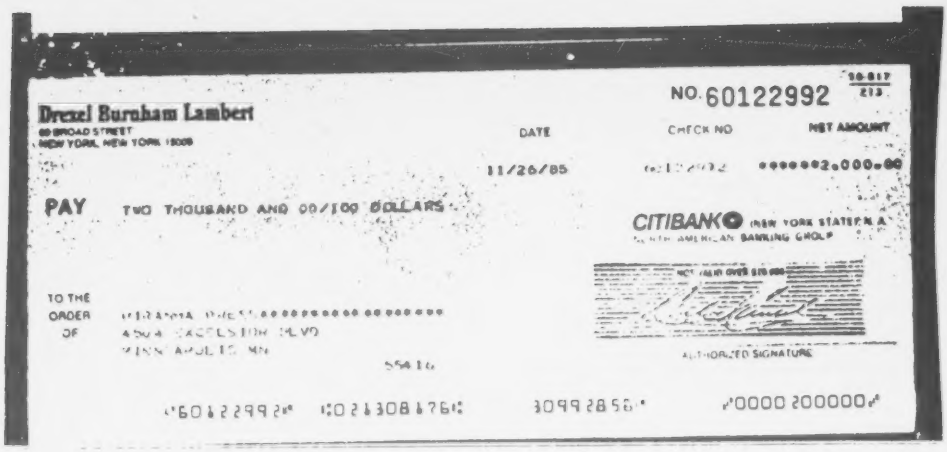
Joe

Joe

JNS: cl

RECEIVED
NOV . 5 1985
LIZA LANZET

I



NO. 60122992

Drexel Burnham Lambert
60 BROAD STREET
NEW YORK, NEW YORK 10005

DATE	CHECK NO	NET AMOUNT
11/26/85	[illegible]	******2,000.00

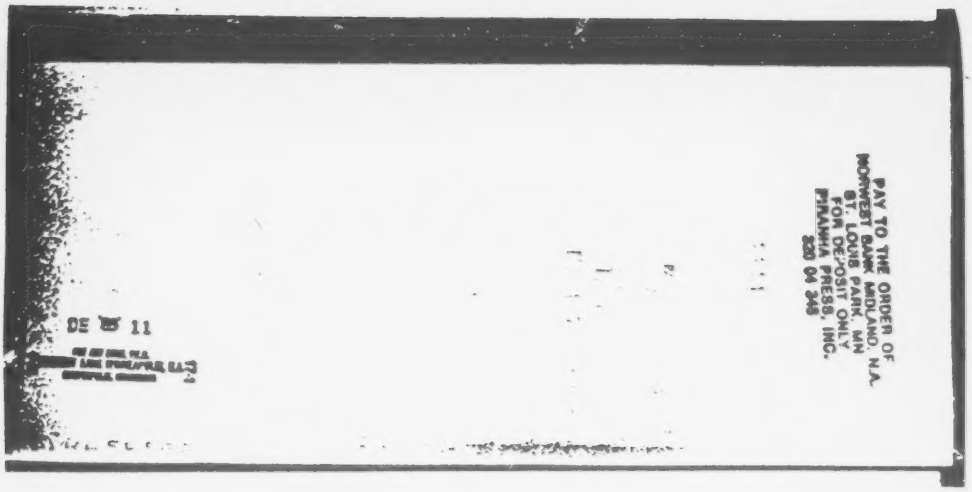
PAY TWO THOUSAND AND 00/100 DOLLARS

CITIBANK (NEW YORK STATE) N.A.
NORTH AMERICAN BANKING GROUP

TO THE ORDER OF [illegible]
4504 EDEN PRAIRIE BLVD
EDEN PRAIRIE MN
55416

AUTHORIZED SIGNATURE

⑈60122992⑈ ⑆021308176⑆ 30992856⑈ ⑈0000200000⑈


PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348
DE 11

K

202-224-3244

The Economic Club of Detroit

920 Free Press Building, 321 W. Lafayette, Detroit, Michigan 48226-2755 Telephone 313 963-8547

Wesley R. Johnson
President

January 14, 1985

The Honorable David Durenberger
United States Senator from Minnesota
375 Russell Senate Office Building
Washington, D.C. 20510

David Owen
202-535-1100
EVP Comer Hosp

Dear Senator Durenberger:

The Economic Club of Detroit, a 50-year-old free speech forum with a membership of 4,000, cordially invites you to participate in a panel discussion on health care on Monday, May 6, 1985, with Dr. Joseph F. Boyle, President of the American Medical Association, and Jack W. Owen, Executive Vice President of the American Hospital Association. Dr. Boyle and Mr. Owen have already accepted our invitation to be panel members.

Your appearance together in a panel format will dramatize the importance of health care and will be of special interest to people in Detroit. You can count on a large and attentive audience from among our members who represent the leadership segments of the business, labor, professional, government and academic communities of Greater Detroit.

I have invited one of our Directors, John McCabe, President of Blue Cross/Blue Shield of Michigan, to serve as the presiding officer at the meeting. His affiliation with The Economic Club and his role with Blue Cross/Blue Shield make him an ideal candidate.

SPECIAL
COUNSEL
HEARING
EX. 136

A

The normal schedule for our meetings is to hold a news conference before the luncheon, usually at 11:00 a.m. This is followed by a reception at 11:30 a.m. at which the speakers meet the distinguished guests who will be seated on the dais. We go into the ballroom for lunch at 12 noon. The program usually begins at about 12:40 p.m. and is concluded promptly at 1:35 p.m.

We have found that the most successful format for panels is to allow for opening statements by each participant not to exceed 10 minutes. Discussion among the panelists follows for a few minutes, one perhaps commenting on a point made by another or offering some additional thoughts. A question and answer period then follows. We follow the practice of asking the audience to submit questions on cards which are sorted by the presiding officer and asked of the panelists, with each having a chance to add some comment to an answer made by another.

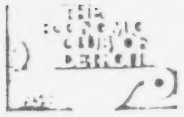
We presented a similar program on health care on November 29, 1982, which was very successful. A copy of our announcement of that meeting is enclosed, as well as other informational materials about the Club.

We feel that this is an ideal time for another panel discussion on the health care issue and that you would be an ideal panelist because of your interest in the subject. We are looking forward to an early and favorable reply.

Sincerely,

WRJ:vc
Encls.
bcc: Jack Owen

B



January 14, 1985

Dear Mr. Owen:

Anything you can do to help us persuade Senator Durenberger to be a panelist will be deeply appreciated.

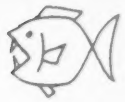
Sincerely,

Mr. Jack W. Owen
Executive Vice President
American Hospital Association
444 N. Capitol
Suite 500
Washington, D.C. 20001

Wesley R. Johnson

C

PIRANHA



PRESS

Gary L. Diamond
Publisher

January 15, 1986

Mr. Wesley R. Johnson
Economic Club of Detroit
920 Free Press Building
321 West Lafayette
Detroit, MI 48226-2755

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Johnson:

In connection with Senator Durenberger's appearance before your group on May 6, 1985, you were to make payment in the amount $5,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

D

COPY

ARONSSON IS MY PRINTER

TO MKJ.

DATE 1/22/86 TIME 3:10 pm

M Gary Diamond

OF

PHONE 612 - 920 - 7711

Telephoned	Please call him/her
Returned your call	Urgent
Called to see you	Will call again

MESSAGE Returning your call of last Friday - Re the talent $5,000 for Duneburg

vc

ARONSSON PRINTING COMPANY

2001 WEST LAFAYETTE • DETROIT, MICHIGAN 48216

E

The Economic Club of Detroit

920 Free Press Building 321 W Lafayette Detroit Michigan 48226-2755 Telephone 313/963-8547

Wesley R. Johnson
President

January 22, 1985

The Honorable David Durenberger
United States Senator from Minnesota
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

We are very pleased that you are able to accept our invitation to be a member of a panel discussion concerning the key issues in the field of health care at a meeting of The Economic Club of Detroit on Monday, May 6, 1985. The other panelists will be - Dr. Joseph F. Boyle, President, American Medical Association, and Jack W. Owen, Executive Vice President, American Hospital Association.

Jack McCabe, President, Blue Cross/Blue Shield of Michigan, and one of our directors, has agreed to serve as the presiding officer and moderator of the panel.

Would you please send us your biographical sketch and three glossy photographs for our publicity in connection with this program.

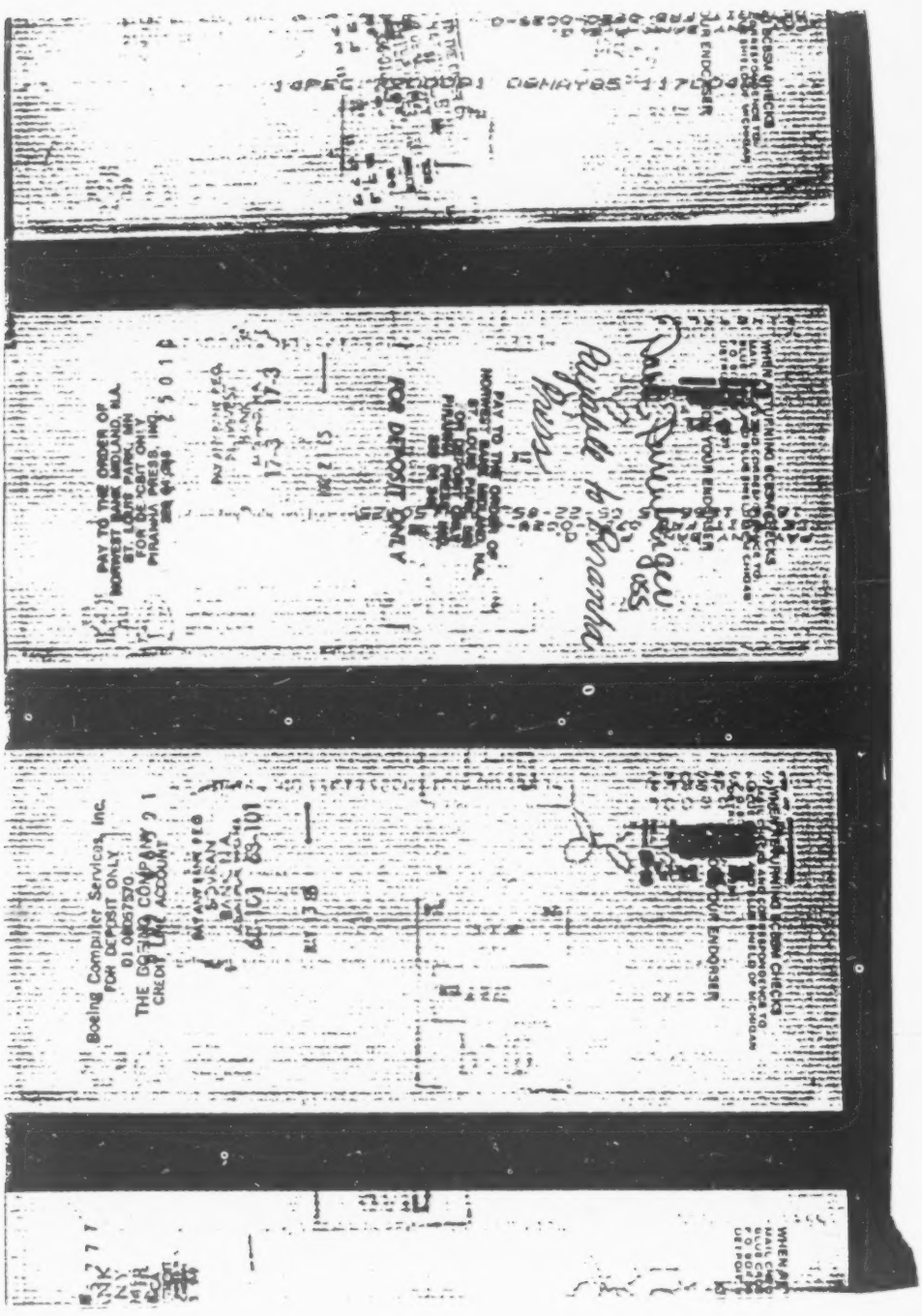
As we get closer to the date of the meeting, we will want to know your travel plans so that we can make arrangements to meet you and escort you back to the airport. If you decide to come in the night before, we will be pleased to provide suitable hotel accommodations.

We are looking forward to having you with us at our meeting on Monday, May 6, 1985.

Sincerely,

WRJ:vc

F



The Economic Club of Detroit

920 Free Press Building, 321 W. Lafayette, Detroit, Michigan 48226-2755 Telephone: 313/963-8547

Wesley R. Johnson
President

February 7, 1985

Mr. John C. McCabe
President
Micigan Blue Cross/Blue Shield
600 Lafayette East
Detroit, MI 48226

FEB 11 1985

Dear Jack:

We are very pleased that you are able to accept our invitation to serve as the presiding officer at our meeting on [redacted] when we will have a panel discussion on health issues by Messrs. David Durenberger, U.S. Senator from Minnesota, Dr. Joseph F. Boyle, President, American Medical Association, and Jack W. Owen, Executive Vice President, American Hospital Association.

To assist you with your introduction, enclosed are biographical sketches of each of them.

We have found that the most successful format for panels is to allow for opening statements by each participant not to exceed 10 minutes. Discussion among the panelists follows for a few minutes, one perhaps commenting on a point made by another or offering some additional thoughts. A question and answer period follows. As you know, the audience will submit written questions, which you will sort and ask the panelists, with each having a chance to add some comment to an answer made by another.

G

Any changes or modifications that you suggest will be perfectly acceptable, but I think the success of the program depends on having a lively discussion among the panelists and a good question and answer session, as opposed to having the reading of lengthy prepared statements.

We are looking forward to having you with us at our meeting on May 6, 1985.

Sincerely,

WRJ:vc
Encl.

P.S. Enclosed are copies of letters to the panelists.

H

The Economic Club of Detroit

920 Free Press Building 321 W. Lafayette Detroit, Michigan 48226-2758 Telephone 313 963 8547

Wesley R. Johnson
President

April 24, 1985

Ms. Ann Kelly
Office of Senator Durenburger
154 Russell Senate Office Building
U.S. Senate
Washington, D.C. 20510

Dear Ms. Kelly:

Enclosed is Senator Durenburger's airline ticket for his flight from Minneapolis to Detroit on Sunday, May 5, and his return flight to Washington on Monday, May 6, 1985.

We have reserved a deluxe room for Senator Durenburger at the Pontchartrain Hotel in dowtown Detroit. The hotel is directly across from Cobo Hall, where our Economic Club luncheon will be held.

We are planning to pick up Senator Durenburger at the airport upon his arrival and we will make arrangements to take him back to the airport on Monday for his return flight. We will be in touch with you to advise you of the final arrangements.

We are looking forward to Senator Durenburger's appearance before The Economic Club of Detroit on Monday, May 6. Enclosed is an announcement of the program.

Sincerely,

W. Wesley Johnson

WRJ:vc
Encl.

I

TENTATIVE SCHEDULE FOR MAY 6 SPEAKERS

MAY 5

Senator Durenberger to be met Sunday night at the airport at 8:50 p.m. by Scott Bergeson, Blue Cross/Blue Shield, and escorted to the Pontchartrain Hotel. John Merli, the Senator's Press Secretary is coming in on an earlier flight and he will accompany them downtown.

Dr. Boyle will also arrive Sunday night and is being met by officer of the Wayne County Medical Socieity who will see him to the Ponch.

MAY 6

Mr. Johnson will pick up Senator Durenberger at 7:45 a.m. in his own car at the Ponch and take him to the Detroit Club for meetings there.

Scott will leave at 9 a.m. to pick up Jack Owen who will arrive on NY Air flight #289 arriving at 10:12 a.m. Mr. Owen will go directly to the news conference in Room 3044 at 11 a.m.

At 10:45 a.m., Vivian Castanier will drive Senator Durenberger and Mr. Johnson from the Detroit Club to Cobo Hall.

Don Luther will go to the Hotel Pontchartrain at 10:50 a.m. to escort Dr. Boyle to the News Conference.

++++++++++++++++++++++

Following the meeting, Senator Durenberger will return to the Hotel Pontchartrain for a short while. Jack Owen will be dropped off at the Detroit Club. Scott will take both Senator Durenberger, John Merli and Jack Owen back to the airport for their return flights. Senator Durenberger will depart on NW362 leaving at 3:30 p.m., arriving Washington 4:42 p.m. Mr. Owens is leaving at 4:50 p.m.

Dr. Boyle is staying over a second night at the hotel, and we are not involved.

J

THE ECONOMIC CLUB OF DETROIT | *Our 51st Year*

1934

Monday Noon, May 6, 1985 — Cobo Hall, Detroit

A Panel Discussion on Health Care

Senator Durenberger

Dr. Boyle

Mr. Owen

Three separate viewpoints on the economics and future of health care delivery in this country will be presented at the meeting of The Economic Club on Monday, May 6, in Cobo Hall. Few topics are of as much personal concern to the American family.

Presiding Officer —
John C. McCabe
President
Blue Cross and Blue Shield of Michigan

Panelists —
Senator David Durenberger, Minnesota;
Chairman, Senate Finance Health Subcommittee
Dr. Joseph F. Boyle, President, American Medical Association
Jack W. Owen, Executive Vice President, American Hospital Association

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Luncheon Tickets —
Members and Spouses $10.50 Guests $12.50 *Reserved seats will be held until 12:20 P.M.*

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General Manager, WDIV-TV
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Metropolitan Detroit AFL-CIO Council
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Coopers & Lybrand
HON. O. MEDUWEN WILLIAMS, Chief Justice,
Michigan Supreme Court
ROY L. WILLIAMS, Detroit
JAMES H. WINEMAN, President,
Wineman Investment Co.
STANLEY J. WINKELMAN, Chairman,
Winkelmans Stores, Inc.
BARBARA K. WRIGLEY, Executive Vice-President
and Treasurer, Detroit Marine Engineering
HON. COLEMAN A. YOUNG, Mayor, City of Detroit

920 Detroit Free Press Building, Detroit, Michigan 48226-2755/Telephone: 313/ 963-8547

Hotel Pontchartrain

TWO WASHINGTON BLVD • DETROIT, MICHIGAN 48226
965-0200 • 800-537-6624

STATEMENT

ECONOMIC CLUB OF DETROIT
ATTN: VIVIAN CASTANIER
920 FREE PRESS BLDG.
DETROIT, MICHIGAN 48226

REF: DURENBERGER, DAVID (VIP)

Account No. 2100 DU Page 01

Arrival Date 05/05/85

Departure Date 05/06/85

Billing Date 05/07/85

MAKE YOUR REMITTANCE PAYABLE TO
HOTEL PONTCHARTRAIN

TO INSURE PROPER CREDIT PLEASE DETACH AND RETURN THIS SIDE OF THE STATEMENT. THANK YOU.

1985			
MAY05	0110210000	ROOM CHG.	84.84
MAY05	0110210000	ROOM TAX	3.39
		TOTAL-DUE	88.23

If payment has been submitted prior to receiving this statement, please disregard.

▲ YOUR RECORD COPY ▲

Hotel Pontchartrain

TWO WASHINGTON BLVD • DETROIT, MICHIGAN 48226
965-0200 • 800-537-6624

STATEMENT

ECONOMIC CLUB OF DETROIT
ATTN: VIVIAN CASTANIER
920 FREE PRESS BLDG.
DETROIT, MICHIGAN 48226

REF: DURENBERGER, DAVID (VIP)

Account No. 2100 DU Page 01

Arrival Date 05/05/85

Departure Date 05/06/85

Billing Date 05/07/85

TO INSURE PROPER CREDIT PLEASE DETACH AND RETURN THIS SIDE OF THE STATEMENT. THANK YOU.

1985
MAY05 0110210000 ROOM CHG. 84.84
MAY05 0110210000 ROOM TAX 3.39
TOTAL-DUE 88.23

If payment has been submitted prior to receiving this statement, please disregard.

STATEMENT

MERLI, JOHN (VIP)

154 RUSSELL BLDG
WASHINGTON, DC 20510

Account No. 1710 ME Page 01

Arrival Date 05/05/85

Departure Date 05/06/85

Billing Date 05/07/85

MAKE YOUR REMITTANCE PAYABLE TO
HOTEL PONTCHARTRAIN

1985		
MAY05	3010096999 PHONE CHG	.50
MAY05	0110171000 ROOM CHG.	84.84
MAY05	0110171000 ROOM TAX	3.39
	TOTAL-DUE	88.73

If payment has been submitted prior to receiving this statement, please disregard.

STATEMENT

MERLI, JOHN (VIP)

154 RUSSELL BLDG
WASHINGTON, DC 20510

Account No. 1710 ME Page 01

Arrival Date 05/05/85

Departure Date 05/06/85

Billing Date 05/07/85

TO INSURE PROPER CREDIT PLEASE DETACH AND RETURN THIS SIDE OF THE STATEMENT. THANK YOU.

1985
MAY05 3010096999 PHONE CHG .50
MAY05 0110171000 ROOM CHG. 84.84
MAY05 0110171000 ROOM TAX 3.39
TOTAL-DUE 88.73

Wes.
Can Someone check on this.
When I left I was told
the Room had been paid for.
We didn't want to pay Twice!
Thanks.
pendpayment 5/20/85
John Merli

N

If payment has been submitted prior to receiving this statement, please disregard.

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(313) 873-3400

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26APR85	14799	05MAY MSP DTW WAS 7731306946 DURENBURGER/DAVID SENATOR	413.00		413.00
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		CHARGED TO YOUR ACCOUNT:	413.00		
		CHARGED TO CREDIT CARDS:	0.00		0
		NET CASH PAYMENTS:	0.00		

The Economic Club of Detroit

920 Free Press Building, 321 W. Lafayette, Detroit, Michigan 48226-2755 Telephone 313-963-8547

Wesley R. Johnson
President

May 7, 1985

The Honorable David Durenberger
U.S. Senator from Minnesota
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

Thank you so much for taking the time to come to Detroit and appear before The Economic Club yesterday.

I appreciated your participation in the breakfast meeting and the coffee session that followed. You were very precise in answering the questions on the complex subject of health care.

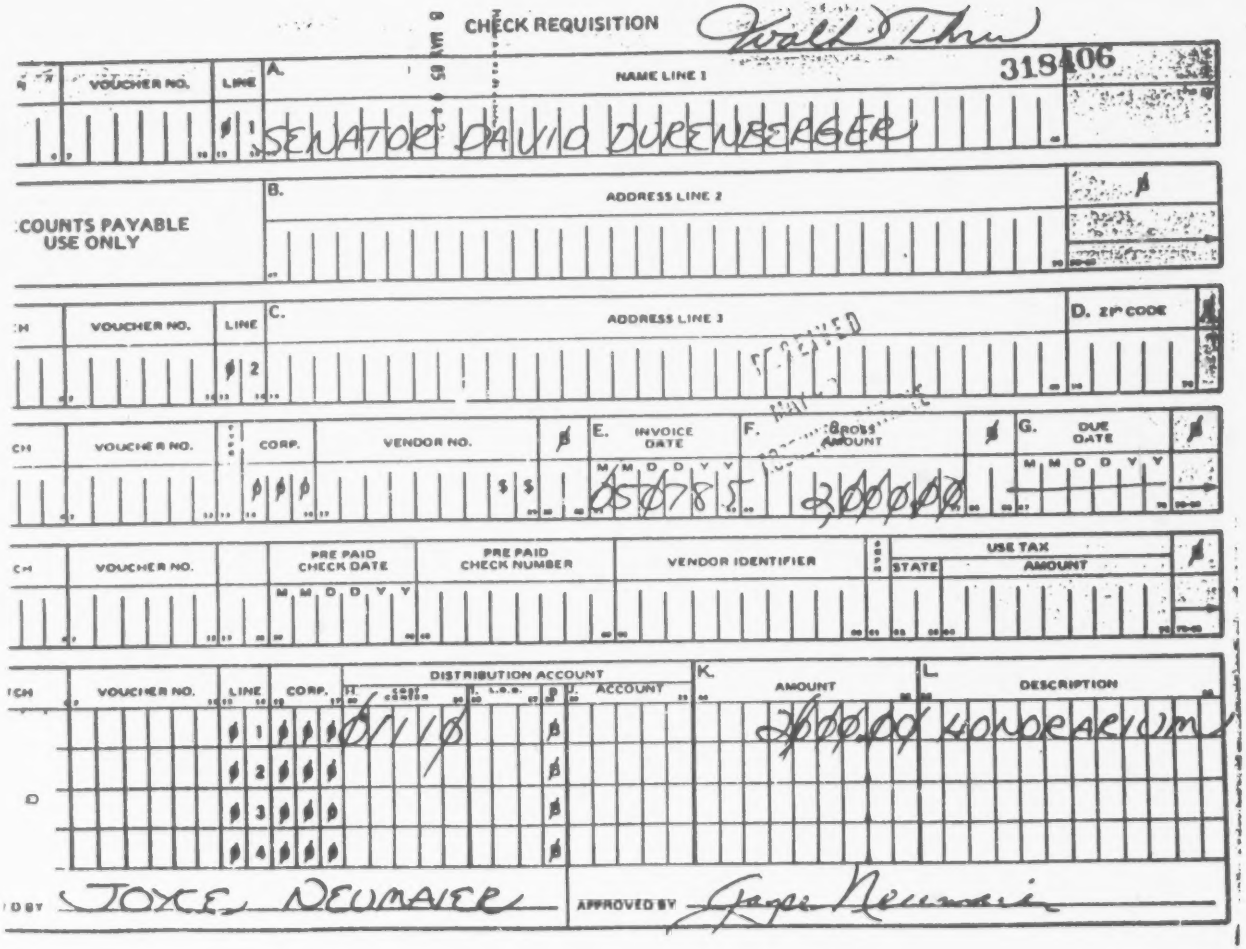
At the luncheon, you made a real contribution to our members' understanding of some of the complexities of health care problems. Many thanks for a clear, sharp expression of an important viewpoint on an issue that affects all of us in so many ways.

Enclosed are some clippings from our local papers with articles about your appearance here. We also had excellent radio and television coverage.

Sincerely,

WRJ:vc
Encl.

P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ADDRESS LINE 2
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C.
ADDRESS LINE 3
D. ZIP CODE
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CORP.
VENDOR NO.
E. INVOICE DATE
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JOYCE NEUMAIER
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Joyce Neumaier

1606

Blue Cross
Blue Shield
of Michigan

600 Lafayette East
Detroit, Michigan 48226

P.O. Box 366, Detroit, Mich. 48231

No. 520698

DATE 05 08 85

Two Thousand and 00/100

$*2,000.00

Senator David Durenberger

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Marion - X30480 pk			

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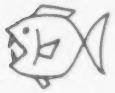
P.O. Box 366, Detroit, Mich. 4823

3437 DEC. 83

PAID
No. 520699
DATE 05 08 85
DOLLARS $185.00
Blue Cross and Blue Shield of Michigan
TO THE ORDER OF
Boeing Computer Services
7980 90 Gallows Court
Vienna, VA 22180
PAID
No. 520698
DATE 05 08 85
DOLLARS $2,000.00
Blue Cross and Blue Shield of Michigan
TO THE ORDER OF
Senator David Durenberger
No. 520697
DATE 05 08 85
TO THE ORDER OF
B.P.A. Enterprises, Inc.
Penc National Bldg, Suite 1200
440 Woodward Ave.
Detroit, MI 48226

PIRANHA



PRESS

Gary L. Diamond
Publisher

January 15, 1986

Mr. Wesley R. Johnson
Economic Club of Detroit
920 Free Press Building
321 West Lafayette
Detroit, MI 48226-2755

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Johnson:

In connection with Senator Durenberger's appearance before your group on May 6, 1985, you were to make payment in the amount $5,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

Says they paid expenses... nothing else required?

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

U

PRE - POINTMENT INFORMATION

EVENT DATE: 3/28/85

TODAY'S DATE 12/22

CONTACT: Bill Chip

TELEPHONE: 393-7600

APPOINTMENT WITH: DD STAFF: SPEECH

FOR:

TITLE: The Employers Council on

COMPANY: Flexible Compensation

ISSUE: Re: legislative developments on health care spec. → cafeteria plans

NUMBER OF PEOPLE:

ADDITIONAL NAMES:

main lunch speaker at 2 day program on cafeteria plans

350 personnel execs from hospitals, universities, cities, states etc.

NOTES: Mayflower Hotel, DC.

Present the guy who gave him the "P.R. Flex" trophy

SPECIAL COUNSEL HEARING EX. 137

ecfc Employers Council on Flexible Compensation
Suite 600 • 1700 Pennsylvania Avenue, N.W. • Washington, D.C. 20006 • Telephone (202) 393-1728

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Washington, D.C.

ECFC

February 7, 1985

Honorable David Durenberger
United States Senate
Washington, DC 20510

Dear Senator Durenberger:

Thank you for agreeing to be the luncheon speaker for our February 28 conference on "Flexible Compensation for Hospitals, Universities, and Public Sector Employers." A seminar brochure is enclosed. The audience for this program will consist of approximately 300 human resource executives from hospitals, colleges and universities, school districts, cities, states, and counties. The principal topic of the conference is cafeteria plans. Some of those attending already have cafeteria plans, while others are attending to learn more about them. Most of those attending this particular program are not ECFC members.

The luncheon will be held from 12:30 to 2:00 p.m. in the State Room of the Mayflower Hotel. Normally, our luncheon speakers commence their presentations after coffee has been served, which on this occasion should occur at approximately 1:15 p.m. This will leave approximately 45 minutes, which you may divide between your prepared remarks and a question and answer period.

In the light of the Treasury Department tax reform proposals, our audience will be keenly interested in your views concerning the prospects for tax legislation affecting employee benefits during 1985 and 1986.

We will be happy to provide transportation from any place in the metropolitan area to the Mayflower Hotel or to have someone meet you at the Connecticut Avenue entrance to the hotel. Please call Bernadine Hetler or myself at 393-1720 if there are any questions. A speaker's honorarium of $2,000 will be paid.

B

Our member companies will be meeting on May 23-24, 1985. This is our annual meeting, which is normally attended by approximately 500 benefit executives and consultants from across the country. I am enclosing a copy of our latest membership list as an indication of the type of companies which normally attend the annual conference. (As you can see, Minnesotta is well represented!) Attendees at that conference will be primarily from the private sector, so there is little overlap in the attendance between the February and March programs. There will be a luncheon on May 23 for all those attending and a reception and dinner that evening for our members. If you care to be a speaker at the luncheon or dinner or during the program itself, please let me know.

Respectfully yours,

Bill Chip

William W. Chip

Enclosures

C

ecfc Employers Council on Flexible Compensation
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Chartered
Washington, D.C.

ECFC is a non-profit membership organization concerned with flexible compensation programs for corporate employers.

March 8, 1985

Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

Gentlemen:

Please find enclosed our check in the amount of $2,000.00, which is an honorarium to Senator Dave Durenberger in consideration of his addressing the participants in our February 28, 1985 conference on "Flexible Compensation for Hospitals, Universities, and Public Sector Employers".

Very truly yours,

William W. Chip

Enclosure

Ck #694

D

EMPLOYERS COUNCIL ON
FLEXIBLE COMPENSATION
1700 PENNSYLVANIA AVE., N.W.
WASHINGTON, D.C. 20006

694

154
540 11

March 12 1925

PAY TO THE ORDER OF Victoria Peters $ 2,000 00

Two Thousand and no/100 DOLLARS

1st AMERICAN

FOR Victoria Peters Investments

⑈000694⑈ ⑆054000041⑆ 3 246 582⑈ ⑈0000200000⑈

NR D 19

ROBERT F. FROEHLKE
Chairman of the Board

THE EQUITABLE

April 21, 1986

Dear Dave:

Thanks for taking time out from the busy Senate Finance Committee mark-up session to visit with me on Friday. We appreciate your interest in trying to clarify the new non-discrimination rules as they apply to group health plans.

As promised, I will be in touch with Dick Schweiker of the ACLI and Jim Moorefield of the HIAA in hopes that I can finally convince them of your reaction to the targeting of members of Congress with newspaper advertising.

Carol Kelly will be in touch with your staff to see if we can find a convenient June date to have an educational breakfast on the subject of catastrophic long term insurance.

Best of luck in your continued leadership on the Select Committee on Intelligence.

Sincerely,

Robert F. Froehlke

The Honorable David Durenberger
United States Senate
154 Russell Building
Washington, D.C. 20510

SPECIAL
COUNSEL
HEARING
EX. 138

A

THE EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES • 787 Seventh Avenue, New York, NY 10019
(212) 554-2800

WILLIAM C. MATTOX
Vice President and Director of Federal Relations

THE EQUITABLE

June 19, 1986

The Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

I am delighted that we have arrived at a mutually agreeable date, July 29, for Equitable's catastrophic care issue breakfast meeting. I know that your participation will greatly enhance our program.

We will begin with a continental breakfast at 8:00 a.m., followed by our discussion on catastrophic care from 8:30 a.m. to 10:00 a.m. The breakfast will be held in the Capitol Hill Club, 300 First Street, S.E.

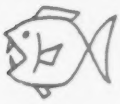
Also participating in the breakfast meeting are Rep. Pete Stark, former HHS Associate Administrator for Policy Patrice Feinstein, and Equitable Vice Chairman Harry Garber. For your participation, the Equitable will pay you the standard $2,000 honorarium.

We will forward to you additional information about the breakfast meeting prior to July 29. In the meantime, please call my office if you have any questions.

Sincerely,

William C. Mattox

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Ms. Teresa Doyle
Equitable Life Assurance Society
1700 Pennsylvania
Suite 525
Washington, DC 20006

FROM: PIRANHA PRESS

DATE: JUNE 20, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

K. Mahoney/Tamara 1/2
Yes!
FROM: JODI/DD

SCHEDULING INFORMATION

7/29 8:00-10:00

Breakfast/discussion
TYPE OF EVENT EVENT DATE/TIME

agreed to: 8/12/86
telecopied 8/12/86

#2K is O.K. expecting Mikes call

Equitable Life
GROUP NAME

Contact Teresa Doyle
Phone 202-393-3210

Key People

Topic catastrophic care

SPEECHES
Group Size 10-12
Honorarium #2K
send to Mahoney (amount)
Room Set-Up
Introduction by
Taped (y/n) Transcribed (y/n)

POLLOW-UP
Thanks Sent (date)
Photo (y/n) Sent (date)
Photo to Media (date)
Membership Lists
Received (y/n)
Computerized (y/n)
Filed (y/n)
Regret Sent
Greeting Sent (y/n)

confirmed 6/18/86 29th- July

LOCATION OF EVENT
Place Powers Court
Room
Phone Number
Directions

STAFFING
Briefing Memo
Photo
Speech

5/7/86
REQUEST DATE

MISCELLANEOUS
Bob Froelke → Amur, CEO
spoke w/ DD when they met
in April

Pat Clarke Alt:

D

WILLIAM C. MATTOX
Vice President and Director of Federal Relations

THE EQUITABLE

May 7, 1986

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

Thank you for accepting our invitation to participate in our catastrophic care issue breakfast. We have also invited Rep. Pete Stark, and various members of the business community to join us.

If your schedule permits, we thought that Tuesday, June 3 would be a good date for the event. We would begin with a continental breakfast at 8:00 a.m., followed by our discussion on catestrophic care from 8:30 a.m. to 10:00 a.m.

Please have Ms. Mathison contact Theresa Doyle, in my office, if this date will accomodate you. I look forward to hearing from you.

Best personal regards,

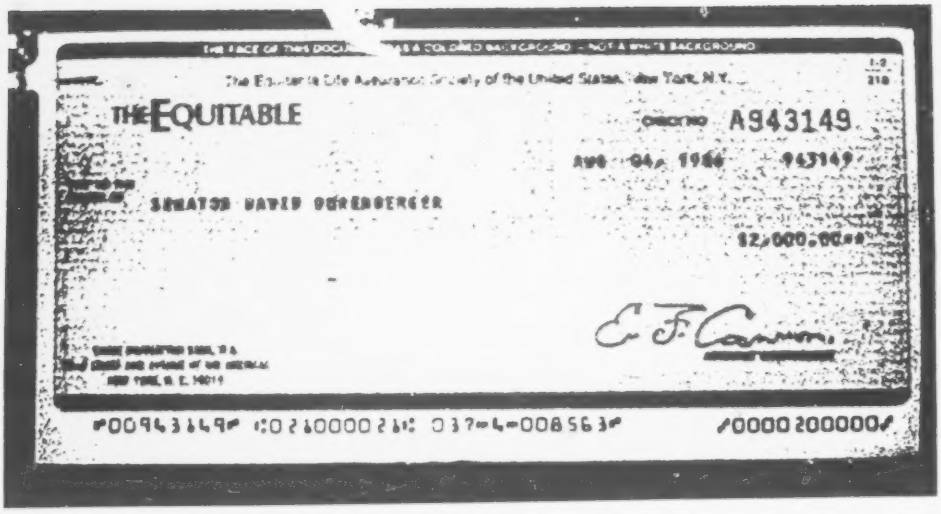
Bill

William C. Mattox

please call Carol Kelly
note $2000
honorarium

E

THE EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES 1700 Pa. Ave., Ste. 525, Wash., DC 20006 (202) 393-3210


THE FACE OF THIS DOCU... IS A COLORED BACKGROUND - NOT A WHITE BACKGROUND

The Equitable Life Assurance Society of the United States, New York, N.Y.

THE EQUITABLE

CHECK NO A943149

AUG 04, 1986 943149

SENATOR DAVID DURENBERGER

$2,000.00**

E. F. Cannon

#0094314 9# :021000021: 037-4-008563#

#0000200000#

F

RECEIPT AND ENDORSEMENTS

PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
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PIRANHA PRESS, INC.
320 04 348

call Mahoney - this an People From MN.

TO TAMARA 9/11 H

From: Kelli

PRE-APPOINTMENT INFORMATION

EVENT DATE: 9/11/85 (Wed) TODAY'S DATE: 8/27

CONTACT: JERRY WATERS

TELEPHONE: (202) 393-1793

APPOINTMENT WITH: MM STAFF:

FOR: SPEECH

TITLE: DINNER-SPEECH

COMPANY: FARMLAND INDUSTRIES

ISSUE: CAPITAL RECOVERY ITEM

* BROAD BASE ISSUES — TAXATION DEF. AG. ETC

NUMBER OF PEOPLE: 40 — NOT STRICTLY FARM

ADDITIONAL NAMES:

+ FARMLAND BD OF DIRECTORS

+ NCF FARM COOP AM FEED MANU AM MEAT INST.

NATL AG CHEM ETC

DINNER 7:45 SPEAK 8:15 8:20

* MN FOLKS - 6 or 7 7:00 pm. - maybe in Cap.

NOTES: $500 honorarium

— VAUGHN SINCLAIR (BD MEMBER FROM MN)

→ St James, Minnesota

1 page ltr good

- VON SINCLair (St James) 9/11/85
- Mike veal borg (morgan)
- Jim Eve League? (Soars)
- John Beck
- Herman Anderson

also

Top officials From

Nat Council Farmers Coop

Fertilizer Institute

*Nat ag chem assoc

American Meat Inst.

amer Feed Manufacturers

- If they want to [illegible] as it

KG -

Farmland has given money politically, its good to cha for farmers.

JR saw Reps on DC TV Point of w/ David Schumacher.

MM DD says O.K. but Thinks they might be able to afford more. If Not he will still DO because he Like them.

SPECIAL COUNSEL HEARING EX. 139

People From MN.

VON SINCLAIR (St James)
Mike weelborg (morgan)
Jim Eve League? (Sokis)
John Beck
Herman Anderson

also

Top officials From
Nat council Farmers Coop
Fertilizer Institute
Nat ag chem assoc
american meat Inst.
american Feed manufacturers

PRE-APPOINTMENT INFORMATION — VM Advise — 9/11

EVENT DATE: 9/11/85 (1pd / Today) — TODAY'S DATE 8/27

CONTACT: JERRY WATERS
TELEPHONE: (202) 393-1793
APPOINTMENT WITH: DD STAFF:
FOR: SPEECH
TITLE: DINNER-SPEECH
COMPANY: FARMLAND INDUSTRIES
ISSUE: CAPITOL HOLIDAY INN
* BROAD BASED ISSUES — TAXATION DEF. AG. ETC
NUMBER OF PEOPLE: 90 — NOT STRICTLY FARM
ADDITIONAL NAMES:
+ FARMLAND BD OF DIRECTORS
+ NCF FARM COOP, AM FEED MANU, AM MEAT INST, NATL AG CHEM ETC
DINNER 7:45 Speak KCFBA 15-20 min
* MN FOLKS - 6 or 7 7:00pm - maybe in Cage
NOTES: $500 honorarium
- VAUGHN SINCLAIR (BD MEMBER FROM MN)
→ St James, Minnesota

DH says he'd like to put up for good. Let's do it to MN

KG -
Farmland has given money consistently.
Politically, its good to show concern for farmers.

JR saw reps on DC TV Point to Point w/ David Schumacher.

If they can't pay, tell asap.

Tentative yes

B

WEDNESDAY, SEPTEMBER 11, 1985

8:00am	Prayer Breakfast S-138
9:00am	Morning Meeting
9:30am	Finance Committee hearing SD-215 Re: reconciliation s: SG
10:00am	Intelligence Compartmented Briefing
12:30pm	Wednesday Group Lunch Stafford host SH-133
2:00pm	Mr. Ludinczak Polish Charge (in conference room)
2:30pm	Cloture Vote
3:00pm	Meeting with Robert Johnson Re: security of the embassies. Johnson is a member of the Itasca Club s: Ed Levine conference room
3:30pm	Meeting with Mike McCloskey (Pres, Sierra Club) and Jane Elder (rep from MN) Re:Superfund s:JP conf rm
4:15pm	Meeting with members of Japanese Diet s:DMc PHOTO
4:40pm	Stop by LB's meeting w/ Mn Assoc of Retarded Citizens (meeting: 430-500 in coference room)
4:45pm	PHOTO with Myron Weelborg of Farmland Industries. s:DMc. Reception Room
5:00pm	Bible Study SH-331
6-8PM	CBEMA reception SR-325
7:00pm	Farmland Industries Speech S207 Capitol 700pm dinner, 745pm speech s:DMc

C

SPECIAL RECOGNITION DINNER

WEDNESDAY, SEPTEMBER 11, 1985

THE MANSFIELD ROOM, ROOM S207

7:00-9:00 P.M.

Focus:	The structure of U.S. Agriculture--Year 2000?
Objective:	To better understand the impact of policy decisions on the future structure of agriculture.
Chairman:	Ken Nielsen
Introducing Senator Durenberger:	Vaughn Sinclair
Guest Speaker:	Senator Durenberger (R-MN)
Special Comments:	Trade Association Representatives
Room Setup:	Tables in rounds of ten. One reserved table:

1)	Ken Nielsen	Mike Weelborg
	Senator Durenberger	John Brekke
	Vaughn Sinclair	Herman Anderson
	Al Shivley	Jim Eveslage
	Bud Clements	Bob Merkle

Hosting Assignment: _____

*Board buses at 9:05 a.m. between First and Capitol Streets to depart for Capitol Holiday Inn.

D1ESA-7

D

31-402 O—90——52

9/6
4:30

Farmland Washington Fly-In
Agenda
September 10-12, 1985

Tuesday, September 10

2:00 p.m.	Orientation Briefing--Capitol Holiday Inn, 550 C. Street, S.W., Clark Room
3:00 p.m.	Adjourn Briefing; board buses in front of Capitol Holiday Inn
3:45 p.m.	"The Administration's View of the '85 Farm Bill and the Trade Prospect" U.S. Department of Agriculture, The Williamsburg Room
5:00 p.m.-6:30 p.m.	Reception--Center Court in the Department of Agriculture
6:45 p.m.	Depart for Capitol Holiday Inn; board buses, north of building
7:30 p.m.	Dinner--Lewis Room, Capitol Holiday Inn "Congressional Farm Policy Option" Two members of Congress representing differing approaches to the farm bill

Wednesday, September 11

7:00 a.m.	Congressional Appointments Briefing--Lewis Room, Capitol Holiday Inn
7:30 a.m.	Breakfast--Lewis Room Panel Discussion: "The Farm Credit Challenge"
10:00 a.m.	Depart for Hill on buses for personal visitations with Representatives and/or staff
12:30 p.m.	Lunch--Senate Russell #188 "The Future of American Agriculture--Domestic and International"
2:00 p.m.-4:30 p.m.	Personal visitations with your Senator and/or staff
5:45 p.m.	Reception--Room S.115, Capitol--"Salute to Special Washington Friends of Farmland"
7:00 p.m.	Dinner--The Mansfield Room, S.207, Capitol Structure of U.S. Agriculture--Year 2000? Guests: Representatives from major trade associations to which Farmland belongs

Thursday, September 12

7:00 a.m.	Breakfast--Lewis Room, Capitol Holiday Inn Panel Discussion: "Tax Reform and Agriculture"
10:00 a.m.	Debriefing
11:30 a.m.	Adjourn

E

FARMLAND INDUSTRIES, INC.

post office box 7305/kansas city, missouri 64116

September 19, 1985

Honorable Dave Durenberger
United States Senate
154 Senate Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

You will be hearing from Ken Nielsen, President of Farmland, to express appreciation for the entire Farmland system for your taking time out of your busy schedule to join us for dinner last week and to address the Farmland group. But I also wanted to express my own personal thanks and relay to you that your remarks were extremely well received by the group. I heard more favorable comments about your presentation than any other of the several speakers we had during the Farmland Fly-In.

Now that I am heading up an office for Farmland in Washington, I look forward to working more closely with you and your staff in the future.

Sincerely,

Jerry B. Waters

Jerry B. Waters
Washington Representative
777 Fourteenth St., N.W.
Suite 680
Washington, D.C. 20005
phone: 783-5330

F

AUTHORIZATION FOR ISSUE OF CHECK NOT SUPPORTED BY AN INVOICE

VENDOR 333631
BATCH 819
VOUCHER UP 769

To Fuel Dept. — Accounting Department
FARMLAND INDUSTRIES, INC.

Issue Check To Piranha Press

Address 4504 Excelsior Blvd.

City Minneapolis State MN Zip 55416

In Amount of One Thousand dollars and no/100 ——

For honorarium - Washington Hy-in

Prepared By Kim Brown — Approved By [signature] Date 10-7-83
(Signature)

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CODED BY			NET	

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Washington Hy-in
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per phone with Jerry Weiss

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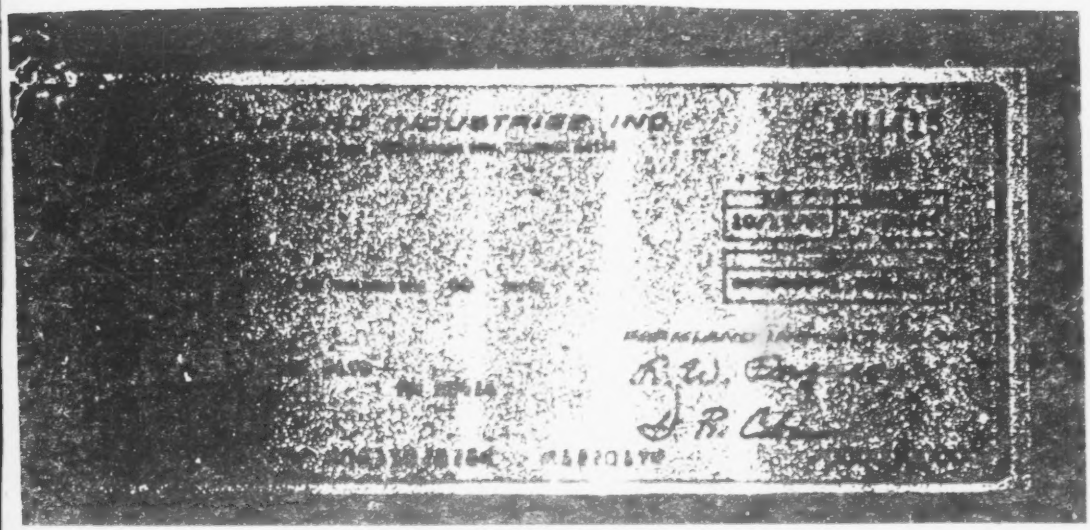

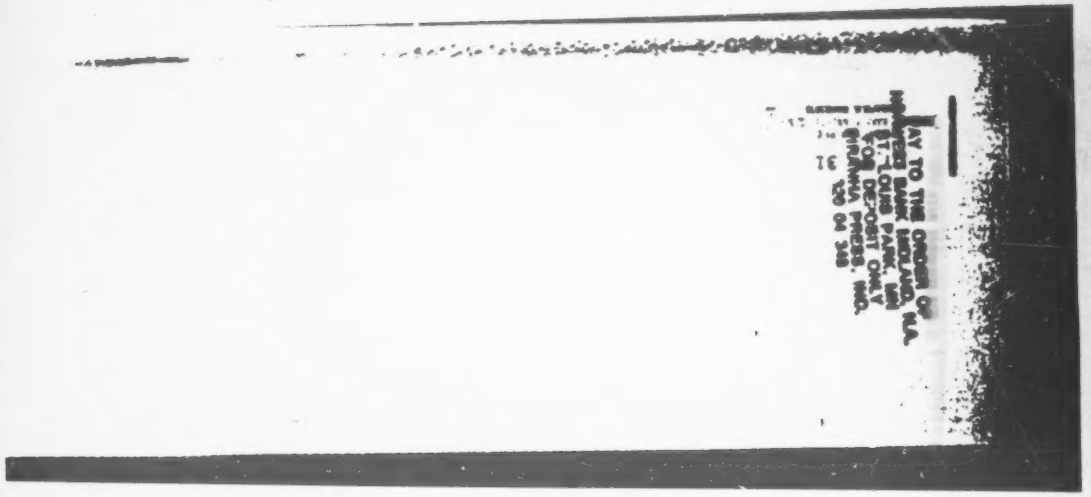
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FARMLAND INDUSTRIES, INC.

SUITE 680, 777 14TH STREET, N.W.
WASHINGTON, DC 20005

October 25, 1985

Mr. Gary Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Enclosed is check from Farmland Industries in the amount of $1,000 relating to the appearance of Senator Durenberger before the Farmland Industries group on September 11, 1985.

Sincerely,

Jerry Waters

Jerry B. Waters

Enclosure

cc: Jodi Nathison ✓
Secretary to Senator Durenberger

J

Accepted per DD

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director
National Offices 1127 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

Can I get him by 10 leaving in AM Friday? 6:00 am sure
Only if you left from Bwi. But flight schedule is flexible. Set up for A.M. Set A.M.
3/8/85 Speech New Orleans

October 3, 1984

OK

The Honorable David Durenberger
375 Russell Senate Office Building
Washington, D. C. 20510

Dear Dave:

On behalf of the Board of Directors of the Federation of American Hospitals, which encompasses more than 1,000 investor-owned hospitals and 30 hospital management companies, I would like to invite you to address our 1985 Annual Meeting. Our convention will take place at the New Orleans Hilton Hotel, March 8th and 9th, and we would be honored if you could address our group at 2:30 p.m. on Friday, March 8th, following the opening address by Alan Greenspan on "The General Economic Outlook." We have also scheduled a Saturday luncheon speech by James J. Kilpatrick on "The State of the Union," which you may find of interest.

As you will recall, we invited you to address our membership at last year's meeting but you were unable to accept due to committee business. It was a successful meeting, however, your views on legislation affecting hospitals and health care would have been a valuable addition to our program. The program from last year's meeting is enclosed for your information.

Our Annual Meeting attracts not only hospital administrators, but physicians, officers of hospital management companies, hospital suppliers, health industry financial analysts and other health association executives.

It is our sincere hope that you will be able to join us in 1985. We would pay for all travel expenses for you and Penny and an honorarium of $2,000.

Sincerely,

Michael D. Bromberg
Executive Director

MDB:rt
Enclosure

Letter Fri best - cross & letter
Sat - OK

SPECIAL
COUNSEL
HEARING
EX. 140
A

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

M E M O R A N D U M

TO: John Walker

FROM: W. Campbell Thomson WCT

DATE: February 28, 1985

RE: Honorariums

Please be advised that I will need the following checks cut for honorariums to be delivered in New Orleans.

(1) Senator David Durenberger $2000

(2) Congressman Henson Moore $1000

(3) Jim W. Summers, Ph.D. $ 500

(4) Patrice Feinstein $1000

We also need to complete contractual payments to Mr. Kilpatrick and Dr. Greenspan. Please have with you in New Orleans the following:

(1) Check made payable to OP ED, Inc. in the amount of $5000. This is per our contract with Mr. Kilpatrick.

(2) Check made payable to Alan Greenspan in the amount of $6500. This is per our contract with Dr. Greenspan.

Thank you.

WCT:nca

PRESIDENT
Winfield C. Dunn, D.D.S.
Senior Vice President
Hospital Corporation of America
Post Office Box 550
Nashville, TN 37202
615/327-9551

ADMINISTRATIVE & MEMBERSHIP SERVICES OFFICE
John R. Walker
Director
1405 North Pierce, Suite 311
Little Rock, Arkansas 72207
501/661-9565

B

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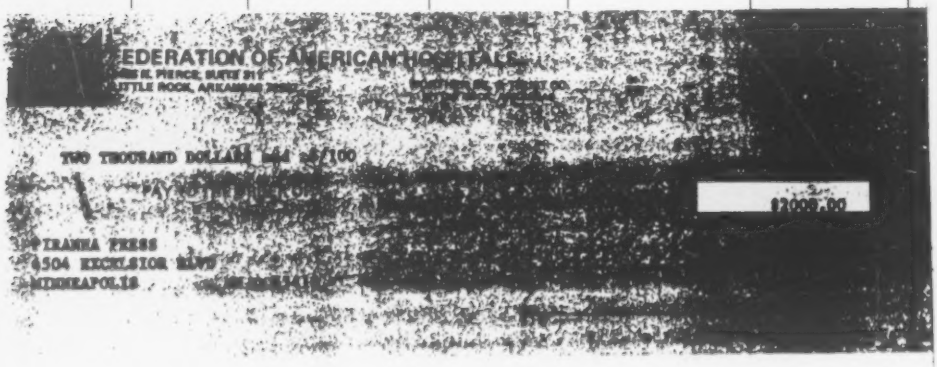
quip/wet	02/28/85	$2000.00		$2000.00	$2000.00
Senator Durenberger-Convention Speaker					
		G/L A/C - 050112-100			



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AUDITED [signature] APPROVED [signature]

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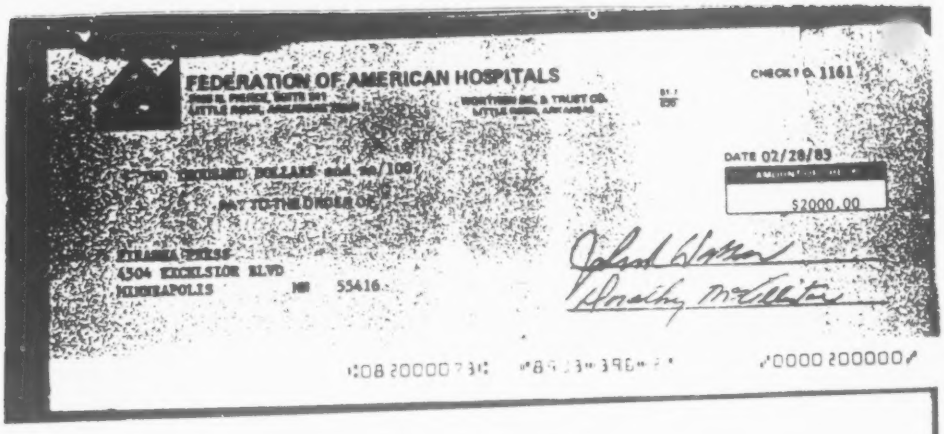

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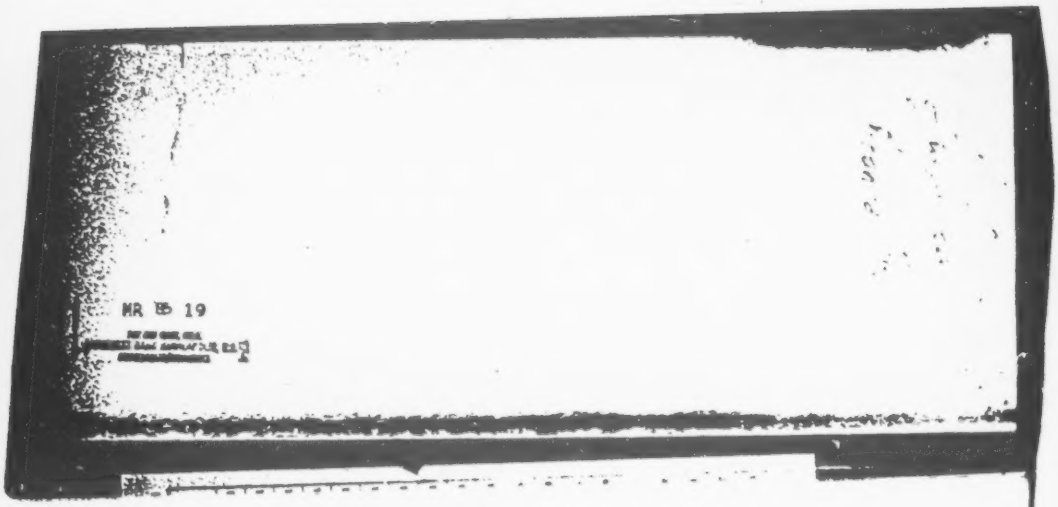

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Passenger Name	Ticketing Airline
DURENBERGER/D	EASTERN AIRLINES INC

Issuer Name	Issuer Address
TRAVELOGUE TOURS INC	WASHINGTON DC

	Carrier	Class	Transaction Amount
From WASHINGTON DC			
To NEW ORLEANS LA	EA	F	359.00
To			
To			Amexco Use Only
To			306620169 38 003700 21 070158

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AGENCY PASSENGER TICKET

S/E # 7992701094

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American Express Travel Related Services Company, Inc.

FOR HELP WITH ANY PROBLEM OR QUESTION ABOUT YOUR ACCOUNT, CALL TOLL-FREE 800-528-2122

Account No 3782-618592-31005 **Listing of Charges and Credits** 05808 Page 03 of 04

Card No	Reference No	Listing of Charges and Credits	Charges	Credits
10001606	8	RALPH & KACOOS NEW ORLEANS LA INV#504719	5088	
10063007	0	EASTERN AIRLINES INC BNK MIAMI FL 070 TKT# 0077734432033	61300	
10063007	0	EASTERN AIRLINES INC BNK MIAMI FL 070 TKT# 0077734432135	50800	
10063007	0	EASTERN AIRLINES INC BNK MIAMI FL 070 TKT# 0077734432176	50800	
10063007	0	EASTERN AIRLINES INC BNK MIAMI FL 070 TKT# 0077734432228	35900	
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DRAFT 1985 FAH ANNUAL MEETING SCHEDULE (*confirmed speakers)

THURSDAY, MARCH 7, 1985

8:00 a.m. - 4:00 p.m.

Three Concurrent Seminars on:

"Managing Future Markets"
"Prospective Payment & DRGs: Where Do We Go From Here?"
"The New Economics of Hospital Purchasing"

FRIDAY, MARCH 8, 1985 (all sessions at Rivergate Center)

Theme -- Medicare and the Health Care Revolution

9:30 am - 10:30 am	Alan Greenspan*
10:30 am - 11:30 am	Honorable Margaret Heckler
11:30 am - 2:30 pm	Trade Show (snacks & beverages)
2:30 pm - 3:30 pm	Senator David Durenberger*
3:30 pm - 5:30 pm	Trade Show

Evening Open

SATURDAY, MARCH 9, 1985 (all sessions in Hotel)

8:00 am - 9:30 am	General Membership Meeting
9:30 am - 11:00 am	Dr. William DeVries* William Roper, M.D.*
11:00 am - 12:00 noon	Congressman Henson Moore*
12:00 noon - 2:00 pm	Luncheon James J. Kilpatrick*
2:30 pm - 4:00 pm	FAH Board of Governors Orientation
6:00 pm - 8:00 pm	President's Reception on Board the Nanchez

G

CONVENTION

FAH Trade-Show CONVENTION

12:00 N - 1:30 p.m. SEMINAR LUNCHEON

GRAND SALON
NEW ORLEANS HILTON AND TOWERS

DONALD MORAN
Executive Associate Director
for Budget and Legislation
Office of Management and Budget

1:45 p.m. GRAND BALLROOM C
MANAGEMENT WORKSHOP

Douglas Brockbank
Vice President
R. L. Lorber & Associates

Putting the One Minute Manager to Work

20

1985 Annual Meeting

MARCH 8-9
NEW ORLEANS HILTON
RIVERSIDE AND TOWERS
NEW ORLEANS, LOUISIANA

21

FAH Trade Show

1985 ANNUAL CONVENTION

MEDICARE AND THE HEALTH CARE REVOLUTION

March 8 - 9

Thursday, March 7
Rivergate Convention Center

TRADE SHOW

4:00 p.m. - 8:00 p.m. SOUTH HALL

4:00 p.m. - 6:00 p.m. OPENING
6:00 p.m. - 8:00 p.m. GALA PARTY

Friday, March 8
Rivergate Convention Center

9:30 a.m. WEDGE ROOM

WELCOME

Winfield C. Dunn, D.D.S.
President
Federation of American Hospitals
Senior Vice President
Hospital Corporation of America

9:40 a.m.
THE GENERAL ECONOMIC OUTLOOK

Alan Greenspan
Chairman and President
Townsend-Greenspan & Co., Inc.

10:35 a.m.

Charles D. Baker
Under Secretary
Department of Health and Human Services

11:30 a.m. - 2:30 p.m. SOUTH HALL

TRADE SHOW — Visit the booths while enjoying a delicious New Orleans PO BOY sandwich, dessert, and beverage lunch

2:30 p.m. WEDGE ROOM

HEALTH CARE LEGISLATION

Senator David Durenberger (R-MN)
Chairman, U.S. Senate
Finance Health Subcommittee

3:30 p.m. SOUTH HALL

TRADE SHOW

FAH Trade Show

Saturday, March 9
New Orleans Hilton and Towers

BUSINESS SESSIONS

8:00 a.m. GRAND BALLROOM A
GENERAL MEMBERSHIP MEETING
1985 BOARD OF GOVERNORS MEETING

CONVENTION SESSIONS

9:30 a.m. GRAND BALLROOM C-D
TECHNOLOGY, ETHICS, AND RATIONING OF HEALTH CARE

William DeVries, M.D.
Artificial Heart Pioneer
Humana Heart Institute

William L. Roper, M.D.
Special Assistant to the President for Health Policy

James L. Scott
Acting Deputy Administrator
Health Care Financing Administration

Rep. W. Henson Moore (R-LA)
Member, House Ways and Means Committee

LUNCHEON

12:30 p.m. - 2:00 p.m. GRAND SALON

THE STATE OF THE UNION

SPEAKER: **James J. Kilpatrick**
Syndicated Political Columnist

KILPATRICK

PRESIDENTS' RECEPTION

5:30 p.m. Riverboat PRESIDENT

Board: Canal Street Dock
Return at 8:00 p.m.

Federation of American Hospitals

Announces

Our Biggest, Most Comprehensive TRADE SHOW EVER!

March 7-8
Rivergate Convention Center
New Orleans, Louisiana

- Double The Exhibit Space
- More Than 100 New Exhibits
- Extended Exhibit Hours
- Added Attractions:
  Free Po-Boy Lunch
  Gala Trade Show Party

Exhibit Hours

THURSDAY, MARCH 7
4:00 - 6:00 p.m. Exhibit Grand Opening
6:00 - 8:00 p.m. Gala Trade Show Party

FRIDAY, MARCH 8
11:30 a.m. - 2:30 p.m. Exhibits & Free Po-Boy Lunch
3:30 - 5:30 p.m. Exhibit Finale

FAH Trade Show

EXHIBITORS

EXHIBITOR	BOOTH NUMBER
ABBOTT LABORATORIES	506
ADAC LABORATORIES	706
ADD INTERIOR SYSTEMS, INC	209
ADVANCED TECHNOLOGY LABORATORIES	705
AETNA	829
AFFILIATED HOSPITAL PRODUCTS, INC	507
AFP IMAGING CORPORATION	1009
AGFA GEVAERT	1001
ALLIED HEALTHCARE PRODUCTS, INC. Chemetron Medical Div	338
AMEDCO HEALTH CARE, INC	326
AMERICAN APPRAISAL ASSOCIATES, INC	937
AMERICAN DESK	821
AMERICAN HEALTH MANAGEMENT ASSOCIATION	140
AMERICAN HOSPITAL ASSOCIATION	432
AMERICAN HOSPITAL SUPPLY CORPORATION	314
AMERICAN MEDICAL ASSOCIATION Physician's Placement Svc	407
AMERICAN MEDICAL FLIGHT SUPPORT	1028
AMERICAN MONITOR CORPORATION	1002
AMHERST ASSOCIATES, INC	720
AMSCO/AMERICAN STERILIZER COMPANY	501
ANGELICA HEALTHCARE SERVICE GROUP	606
APCO	917
ARA MEDICAL REHABILITATION SERVICES, INC	807
ARGYLE — SHERWOOD MEDICAL	137
ARJO HOSPITAL EQUIPMENT, INC	220
ASSOCIATED BUREAUS, INC	914
AT & T COMMUNICATIONS	406
AT & T INFORMATION SYSTEMS	514
ATWORK CORPORATION	1030
BANCORP MEDICAL LEASING	1003
C. R. BARD, INC	710
BARRIER FREE ARCHITECTURAL PRODUCTS	138
BECTON-DICKINSON PRODUCTS	1034
BELL HELICOPTER TEXTRON, INC	928
B. G. INDUSTRIES/MAXIFLEX 9000	508
BLICKMAN HEALTH INDUSTRIES, INC	706
THE BURDICK CORPORATION	814
BURROUGHS CORPORATION	538
CABA MEDICAL	1035
CARDIODATA CORP	938
CARONDELET REHABILITATION CENTERS OF AMERICA	228
THE CARROM HEALTHCARE, INC	626
CARSTENS HEALTH INDUSTRIES, INC	828
CASTLE, DIVISION OF SYBRON CORPORATION	410
CILCO	1038
CINCINNATI SUB-ZERO PRODUCTS, INC	537
CLINICAL PERFUSIONISTS, INC	918
CIRCULATING NURSES, INC	805
CLICKEZE CORPORATION	1040
COLSON EQUIPMENT, INC	824
COMMONWEALTH CLINICAL SYSTEMS	1024
CONCORD LABS	935
CONTINENTAL METAL PRODUCTS	632
CONTINENTAL TEXTILE	1025
CONTINENTAL X-RAY CORPORATION	926
COROMETRICS MEDICAL SYSTEMS, INC	741
COULTER ELECTRONICS, INC	637
CPT	1033
CREST ULTRASONICS CORPORATION	726
CRITICAL CARE, INC	204
DAMON CLINICAL LABORATORIES	1042
DATASCOPE CORPORATION	124
DIASONICS, INC	110
DIGITAL EQUIPMENT CORPORATION	205
DUKANE CORPORATION	642
DUPONT COMPANY	405
DURHAM MEDICAL SEARCH, INC	129
DURR-FILLAUER MEDICAL, INC	702
EASTMAN KODAK COMPANY	805
EDCO MICROFILMING, INC	808
ELECTRO-NUCLEONICS, INC	738
ELSCINT, INC	526
EMCARE, INC	234
FERNO FORGE	709
FINANCIAL SERVICES — MFP, INC	915
THE FISCHER MANGOLD GROUP	923

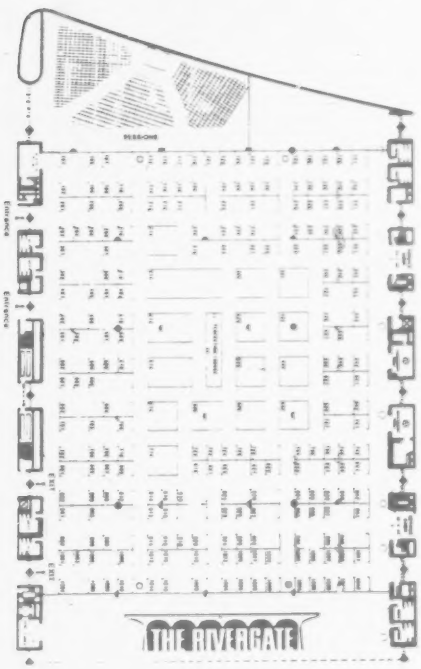
K

EXHIBITOR	BOOTH NUMBER
FLYNN JAMES	1015
FORSYTHE-FRENCH-INC.	141
THE FORTHMAN TAPES	1027
C. A. GARDNER AND COMPANY	1023
GAYMAR INDUSTRIES, INC.	827
GENERAL ELECTRIC CREDIT CORPORATION	126
GENERAL ELECTRIC MEDICAL SYSTEMS	402
THE GERMFREE LABORATORIES, INC.	242
GOULD INC., CARDIOVASCULAR PRODUCTS DIVISION	837
HAUSTED/SIMMONS, DIVISION G+W HEALTHCARE	310
HBO & COMPANY	714
HEALTH CARE MANAGEMENT, INC.	1039
HEALTH CARE SYSTEMS/GRALLA PUBLICATIONS	108
HEALTH CARE SYSTEMS GROUP	838
HEALTHCARE SERVICES, A DIVISION OF GREENE & KELLOGG	913
HEALTHDYNE	105
HEALTH IMPROVEMENT SYSTEMS, INC.	806
HEALTH SCENE, INC.	118
HEILAND INTERNATIONAL	1029
HERCULITE PRODUCTS, INC.	339
HERMAN MILLER, INC., HEALTH/SCIENCE DIVISION	327
HEWLETT-PACKARD COMPANY	401
HILL-ROM COMPANY	414
HOMISCO, INC.	136
HONEYWELL MEDICAL ELECTRONICS	208
HOSPITAL SATELLITE NETWORK	542
HOSPITAL STAFFING SERVICES	224
HUNTINGTON LABORATORIES, INC.	120
IBM	934
INFORMATION STRATEGIES, INC.	620
INFORMATION SYSTEMS OF FLORIDA	437
INTEMPO WOOD FURNITURE	101
INTERFACE FLOORING SYSTEMS, INC.	920
INTERMETRO INDUSTRIES CORPORATION	818
INTEROUAL/MEDIOUAL	901
INTERROYAL CORPORATION	438
IVEY'S INC.	916
JACKSON & COKER, INC.	924
JOERNS HEALTHCARE, INC.	601
JOHNSON & JOHNSON HOSPITAL SERVICES	602
KEAN'S HOSPITAL LINEN SERVICE	1008
THE KENDALL COMPANY	333
KIMBERLY CLARK	1005
KINETIC CONCEPTS, INC.	227
KONICA MEDICAL CORPORATION	214
KRONOS	240
LAVENTHOL & HORWATH	226
LEXICOMP	1038
LITTON DATAMEDIX	638
LOTUS HEALTH CARE PRODUCTS	241
MADA MEDICAL PRODUCTS, INC.	237
MBB HELICOPTER CORPORATION	133
MARQUETTE ELECTRONICS, INC.	217
MARSH & MCCLENNAN, INC.	238
MCCLURE PLASTICS COMPANY, INC.	833
MCDONNELL DOUGLAS CORPORATION	532
MED DATA SYSTEMS CORPORATION	121
MCKESSON CORPORATION/AMBI/SUNMARK	801
MEDICAL MARKETING/A DIV. OF PR AD AGENCY	119
MEDICAL PERSONNEL POOL	201
MEDICAL SOFTWARE SYSTEMS COMPANY	1041
MEDICUS SYSTEMS CORPORATION	736
MEDIFLEX SYSTEMS	722
MEDITECH (MEDICAL INFORMATION TECHNOLOGY, INC.)	839
MEDLINE INDUSTRIES, INC.	810
METTLER ELECTRONICS CORPORATION	233
MIDMARK	614
MILLIKEN AND COMPANY	737
MODERN METALS INDUSTRIES	1010
MOORE BUSINESS FORMS	1016
MORRISON'S MANAGEMENT SERVICES	215
C. V. MOSBY COMPANY	235
MOTOROLA COMMUNICATIONS AND ELECTRONICS, INC.	223
NATIONAL HEALTHCARE LINEN SERVICE	210
NATIONAL PSYCHOPHARMACOLOGY LABORATORY, INC.	940
NCR CORPORATION	332
NIHON KOHDEN (AMERICA), INC.	139
OHMEDA	503
OLSTEN HEALTH CARE SERVICE	116
OXFORD MEDILOG, INC.	1020

FAH

EXHIBITOR	BOOTH NUMBER
THE OWEN COMPANY HOSPITAL PHARMACIES	539
PACIFIC PHYSICIAN SERVICES	840
PEDICRAFT, INC.	1026
K. E. PETERSON & ASSOCIATES	208
PHARMACY PRACTICE GROUP, INC.	107
PHILIPS COMMUNICATIONS & TV SYSTEMS	307
PHILIPS MEDICAL SYSTEMS, INC.	301
PHYSICAL THERAPY ASSOCIATES, INC.	113
PHYSIO-CONTROL	819
J. T. POSEY COMPANY	510
PRECISION-COSMET CO., INC.	123
J. A. PRESTON CORPORATION	925
PRODUCT DESIGNS INTERNATIONAL, INC.	1014
PURITAN-BENNETT CORPORATION	803
PYNE CORPORATION	134
RAULAND-BORG CORPORATION	816
RAYTEL MEDICAL IMAGING, INC.	740
RCA SERVICES COMPANY	408
REES ASSOCIATES, INC.	340
RICHARDS MEDICAL COMPANY	441
RING GROUP OF NORTH AMERICA	115
ROK-A-CHAIR MANUFACTURING COMPANY	238
SAFECARE COMPANY, INC.	823
SANDOZ NUTRITION — OPTIFAST PROGRAM	841
S & S ARTS & CRAFTS	941
SCHICK SHADEL HOSPITALS	341
SCIENTIFIC LEASING, INC.	125
SEAMLESS HOSPITAL PRODUCTS	1037
SERVICEMASTER MANAGEMENT SERVICES CORP.	927
SIEMENS MEDICAL SYSTEMS, INC.	323
THE SILCRAFT CORPORATION	742
SKYTRON	728
SMAI FINANCIAL CORPORATION	142
SMITH ENTERPRISES, INC.	239
SMITHKLINE BIO-SCIENCE LABORATORIES	130
SMITHKLINE DIAGNOSTICS, INC.	128
SMS	319
SPACELABS	701
SPECTRASCAN, INC.	1019
SPECTRUM EMERGENCY CARE/ SUBSIDIARY OF ARA SERVICES	809
STAFF BUILDERS	135
THE STANDARD REGISTER COMPANY	426
STANDARD TEXTILE COMPANY, INC.	337
SUPPORT SYSTEMS INTERNATIONAL, INC.	102
SYSTEMATICS/MCGRAW-HILL	906
TECHNICON INSTRUMENTS CORPORATION	905
TECNI-QUIP, INC.	342
TELECI, INC.	908
THOMPSON-CGR CORPORATION	117
3/M OFFICE SYSTEMS DIVISION	308
3/M SURGICAL AND MEDICAL PRODUCTS	302
TPT, INC.	502
TRAVCORPS, INC.	213
TRAVENOL LABORATORIES, INC.	802
TRITEC/A DIVISION OF CRYO 2 CORPORATION	902
UNITED COTTON GOODS CO., INC.	442
UNIVERSAL/ALLIED IMAGING, INC.	933
VALETAMERICA MANAGEMENT CO.	1013
VALLEYLAB, INC.	114
VERNITRON MEDICAL PRODUCTS	734
VESTAL LABORATORIES, INC.	127
WANG LABORATORIES, INC.	834
WEATHERBY HEALTH CARE	842
WESTERN UNION	1006
WHITTAKER GENERAL MEDICAL	724
WORLDWIDE ANESTHESIA ASSOCIATES	841
WYETH LABORATORIES	202
YOUR HEALTH & FITNESS MAGAZINE	106

FEDERATION OF AMERICAN HOSPITALS
MARCH 7-9, 1985
RIVERGATE
NEW ORLEANS LA.



BUSINESS SESSIONS

Wednesday, March 6

Audit Committee 1:00 p.m. - 2:00 p.m.
Prince of Wales Room

Nominating Committee 2:00 p.m. - 3:00 p.m.
Warwick Room

FAH Review, Inc. Board 3:00 p.m. - 4:00 p.m.
Chequers Room

Board of Directors 4:00 p.m. - 6:00 p.m.
Cambridge Room

Friday, March 8

Exhibitors Committee 7:30 a.m. - 9:00 a.m.
Durham Room

Saturday, March 9

General Membership Meeting 8:00 a.m. - 9:30 a.m.
1985 Board of Governors Meeting

FUTURE MEETINGS

1985 Board of Governors Meetings

June 2-3-4 The Cloister
Sea Island, Georgia

November 20-21-22 Hotel del Coronado
San Diego, California

1986 Convention and Trade Show

April 10-11-12 Las Vegas Hilton
Las Vegas, Nevada

M

1984-85 Board of Directors

PRESIDENT
Winfield C. Dunn, D.D.S.
Senior Vice President — Public Affairs
Hospital Corporation of America

PRESIDENT-ELECT
Henry J. Werronen
Senior Vice President & Chief Operating Officer, Group Health Division
Humana Inc

VICE PRESIDENTS
Robert L. Bohiman
Senior Vice President — Eastern Division
American Medical International

Robert M. Bryant
Administrator
Memorial City General Hospital

James E. Buncher
Chairman and Chief Executive Officer
Republic Health Corporation

Patricia A. Davis
Executive Director
Humana Hospital Audubon

Sylvia Urlich
President
Westchester General Hospital

SECRETARY
Sidney F. Tyler, Jr.
Senior Vice President — Corporate Planning
National Medical Enterprises

TREASURER
Samuel H. Howard
Vice President and Treasurer
Hospital Corporation of America

ASSISTANT TREASURER
C. Michael Ford
Vice President — Finance, Secretary and Treasurer
Charter Medical Corporation

PAST PRESIDENTS/TRUSTEES
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Executive Vice President and Chief Operating Officer
Manor HealthCare Corp

John C. Bedrosian
Senior Executive Vice President
National Medical Enterprises

Ben G. Porter
Vice President, Corporate, Government and Industry Relations
Charter Medical Corporation

Dwight E. Hood
Vice President — Operations
ADSA, Inc

OTHER PAST PRESIDENTS

Edward R. Stolman
Andrew W. Miller
Robert J. Samsel
John A. Bradley, Ph.D.
David G. Williamson, Jr.
Robert C. Crosby
Samuel L. Berson, M.D.
Joseph C. Dodds, M.D.
Norman L. West, M.D.
Samuel "Sollie" Sadell
Gene W. Rogers, M.D.
Cleo Miller, M.D. (Deceased)
Benjamin M. Stein, M.D.

1984-85 Board of Governors

John C. Bedrosian — Los Angeles, California
Chairman of the Board
M. Keith Weikel, Ph.D. — Silver Spring, Maryland
Vice Chairman of the Board

Paul T. Agee — Nashville, Tennessee
Charles W. Anderson — Janesville, Wisconsin
George Atkins — Louisville, Kentucky
Samuel L. Berson, M.D. — Brooklyn, New York
Wesley Bilson — Marina del Rey, California
Richard P. Blackburn — Phoenix, Arizona
James D. Bohanon — Newport Beach, California
Robert L. Bohiman — Atlanta, Georgia
Jack Bovender — Atlanta, Georgia
Jerry L. Boxing — Louisville, Kentucky
Bernadine E. Braithwaite — Clearwater, Florida
David R. Brandsness — Sparks, Nevada
Donald G. Brown — Eldorado, Illinois
Robert D. Brown — Deer Park, Washington
Donald H. Caldwell — Waterboro, South Carolina
Thomas G. Cigarran — Nashville, Tennessee
Richard L. Conte — Santa Ana, California
Nadine L. Cook — Pasadena, Texas
Charles M. Cooper, Jr. — Allen, Texas
Michael J. Costello, Jr. — Los Angeles, California
Dale Craig — Warren, Michigan
Helen K. Cummings — Nashville, Tennessee
James E. Dalton, Jr. — Arlington, Texas
Alease H. Daniel — Andalusia, Alabama
William M. Donohoo — Florence, Alabama
Herbert F. Dorsett — Fort Myers, Florida
Robert Dubbs — King of Prussia, Pennsylvania
James E. English — Orlando, Florida
H. Rex Etheredge — Plantation, Florida
James L. Farrss — Austin, Texas
Harrison T. Ferris — Raleigh, North Carolina
Joe T. Fisher — Athens, Tennessee
Paul R. Flowers, Jr. — Dothan, Alabama
Michael H. Focht, Sr. — Los Angeles, California
M. Marc Goldberg — Sherman Oaks, California
Paul A. Gross — Louisville, Kentucky
Michael J. Haley, Ph.D. — Dallas, Texas
Ashton J. Hecker, Jr. — Kenner, Louisiana
Arthur M. Heimbold — Washington, D.C.
David R. Hill — Santa Ana, California
Earl P. Holland — Fort Myers, Florida
William C. Hoppe — Long Beach, California
David A. Huff — Dallas, Texas
Edward A. Johnson — Newport Beach, California
Jess Judy — Albany, Georgia
Donald Kennady — Winnfield, Louisiana
Charles H. Keaton — Columbus, Georgia
Gary A. Kenner — Detroit Lakes, Minnesota
Jeffrey S. Kirschner — Brea, California
David C. Leffoon — Little Rock, Arkansas
James T. Lesnick — Houston, Texas
W. M. Loving, Jr. — Austin, Texas
Wick S. Lyne — Richmond, Virginia
James S. Main — Nashville, Tennessee
Don Mahoney — Orange Park, Florida
Morris Maple, IV — Rock Hill, South Carolina
Richard L. Martin — Nashville, Tennessee
Bill A. Mason — Mobile, Alabama
Ronald J. Messenger — Pleasanton, California
John F. Meyers — Cedar Vale, Kansas
Lee Mootz — Fort Worth, Texas
William F. Moreland — Houston, Texas
Robert Notarianni — Metairie, Louisiana
Veronica Oddenia — Seattle, Washington
Samuel W. Owen — Nashville, Tennessee
Lorene T. Peeples — Houston, Mississippi
William K. Piche — Santa Monica, California
William L. Pierpoint — Studio City, California
Chester I. Price — Fallston, Maryland
Thomas R. Rice — Houston, Texas
Joan Riehm — Louisville, Kentucky
Thomas L. Ring — Lawton, Oklahoma
Winegar Rushing — Largo, Florida
Elliot A. Samer, Ph.D. — Paramount, California
Barry S. Schneider — Hoffman Estates, Illinois
Barry P. Schochet — Tampa, Florida
William C. Scott — Santa Ana, California
Philip Shaw — Sanford, North Carolina
Bruce A. Shear — Worcester, Massachusetts
Gerard A. Smith — Los Angeles, California
W. Randolph "Randy" Smith — Birmingham, Alabama
Wayne T. Smith — Louisville, Kentucky
Arthur M. Stein, Ph.D. — Beverly Hills, California
Benjamin M. Stein, M.D. — Amityville, New York
J. M. Stribling — Savannah, Georgia
John Sullivan — Mayfield, Kentucky
John L. Sundberg — Sequinada, California
Jerry Sutphin — Virginia Beach, Virginia
Ben Tobias — Houston, Texas
L. Stanton Tuttle — Nashville, Tennessee
G. Thomas Usher — Largo, Florida
W. Bradley Webber — Macon, Georgia
William F. Youree — New Orleans, Louisiana
Norman A. Zober — Washington, D.C.

GENERAL INFORMATION

REGISTRATION

Everyone attending the Convention & Trade Show or one of the Seminars must register, as an official badge is required for admission. BOTH badge and ticket are required for admission to Special Events.

TICKETS FOR SPECIAL EVENTS

Tickets must be picked up at the FAH Registration Desk on the First Floor, whether included in the Registration Fee or purchased separately.

MESSAGES

A Message Board has been placed on the First Floor near the FAH Registration Desk for the convenience of our registrants. Please check it daily for incoming calls and messages. Messages and incoming calls will not be taken into the meeting rooms.

GENERAL INFORMATION

FAH Staff (wearing red badge ribbons) will be happy to assist you in any way possible.

REGISTRATION HOURS

Wednesday, March 6	1:00 p.m. - 10:00 p.m.
Thursday, March 7	7:00 a.m. - 5:00 p.m.
Friday, March 8	8:00 a.m. - 5:00 p.m.
Saturday, March 9	8:00 a.m. - 12:00 noon

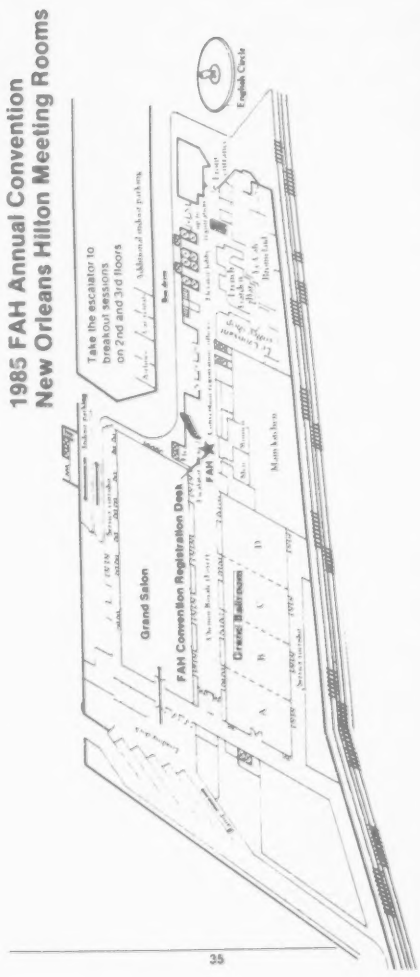
PRESS ROOM

Grand Salon D is open daily from 8:00 a.m. to 5:00 p.m. for the convenience of the working press. All press **must register with the Press Room** and obtain appropriate badge.

AUDIO CASSETTES

Seminars and Convention Sessions will be taped by Audio-Stats Educational Services, Inc. During the Convention, tapes may be purchased on the First Floor near the FAH Registration Desk; after the Convention, you may order from the FAH/Little Rock Office. Order forms available at meeting.

1985 FAH Annual Convention
New Orleans Hilton Meeting Rooms



FOR FURTHER INFORMATION

Federation of American Hospitals

The Association of Investor-Owned Hospitals

National Office
1111 19th Street, N.W., Suite 402
Washington, D.C. 20036
(202) 833-3090

Administrative & Membership Services Office
1405 North Pierce, Suite 311
Little Rock, Arkansas 72207
(501) 661-9555

General Counsel
Weissburg and Aronson
2049 Century Park East — 32nd Floor
Los Angeles, California 90067
(213) 277-2223

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Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

March 12, 1985

Honorable David Durenberger
375 Russell Senate Office Building
Washington, D. C. 20510

Dear Dave:

Thank you for addressing the Federation of American Hospitals' Annual Meeting last week in New Orleans. Our members enjoyed your speech and appreciated your comments on current health legislation.

It was a pleasure having you join my wife and me and the FAH officers for dessert on Friday night.

Enclosed for your use is a travel expense form. Please complete and return it to me so that we may reimburse you for your expenses as soon as possible.

Again, thank you for including our convention in your heavy schedule.

Sincerely,

Mike

Michael D. Bromberg

MDB:rt
Enclosure

You get better and better
Hope to see you in Florida
next week.
Regards
Mike

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street N.W. Suite 402
Washington, D.C. 20036 Telephone 202 833-3090

M E M O R A N D U M

TO: Dottie McAllister

FROM: Roseanna Thoman

DATE: March 13, 1985

RE: Limo Use During Convention

Attached is a list of the limousines we used during the convention. London Livery Ltd. will bill us for their use at a rate of $60 each for the regular limo and $80 for the strech limo. This is the standard rate for Hilton-Airport-Hilton or Airport-Hilton or Hilton-Airport service. The limo used by Senator Durenberger for the night of March 8th will be a $30 per hour charge, plus tax and tip. There will also be an extra charge for Durenberger's trip back to the airport because he wanted to sightsee for an hour or so before taking off.

If the bill is not paid within thirty days, they will charge it to the FAH American Express (Mike's name).

If you have any questions, please call me.

RT
Attachment

Rather - this page was just shown to me and they did not provide with list minute meals and changes

R

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

March 14, 1985

Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Sir/Madam:

Enclosed please find a check in the amount of $2000.00. This is sent to you at the request of Senator David Durenberger and is the honorarium he received from the Federation of American Hospitals relative to his recent appearance before our annual convention in New Orleans.

Should you have any questions, please do not hesitate to call me.

Sincerely,

Michael D. Bromberg
Executive Director

MDB:nca
Enclosure

Durenberger $2000.-

Piranha Press
Mail to 4504 Excelsior Blvd
Minn. MN 55416

S

Federation of American Hospitals news

NATIONAL OFFICES / Suite 402 / 1111 19th Street, NW / Washington, D.C. 20036 / 202-833-3090

FOR FURTHER INFORMATION CONTACT
W. Campbell Thomson
Thomas G. Goodwin

DURENBERGER EXPRESSES CONCERN ABOUT DEFICIT REDUCTION
IN REMARKS TO INVESTOR-OWNED HOSPITAL INDUSTRY MEETING

New Orleans, March 8 . . . The budget deficit reduction process in the U. S. Senate is in danger of unraveling because President Reagan "has decided not to take the lead in this issue," Senator David Durenberger (R-MN) told an audience of nearly 2,000 hospital executives here today.

Speaking at the annual meeting of the Federation of American Hospitals, Durenberger, who chairs the Senate Finance Subcommittee on Health, suggested that Congress probably will have to enact some form of comsumption tax to raise revenues.

"All the President has given us is a constitutional amendment proposal to balance the budget," said Durenberger. "But constitutional amendments don't balance the budget. It will require a series of individually-taken actions," he said.

Durenberger also called for several major adjustments to national health policy. These include:

* Expanding the prospective payment system to "all physicians;"
* Developing an "explicit" program for graduate medical education; and

T

-more-

* The establishment of patient co-payment requirements and catastrophic health insurance.

Also addressing the FAH convention was Alan Greenspan, Ph.D. the former chairman of the President's Council of Economic Advisers. Greenspan discussed the state of the national economy.

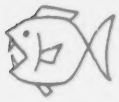
In his remarks, Greenspan suggested that in the long term, the prospective payment system (such as that under which the Medicare program is operated) may prove to be impractical because it will, eventually, become too complex to administer.

The annual meeting of the Federation of American Hospitals attracted other such illustrious speakers as Allan Lansing, M.D., chairman of the Humana Heart Institute (March 9); U. S. Rep. W. Henson Moore (R-LA); OMB Executive Associate Director Donald Moran, HHS Under Secretary Charles Baker; and Health Care Financing Administration Deputy Administrator James Scott.

The Federation of American Hospitals is the national representative of 1,200 investor-owned hospitals and health systems.

U

PIRANHA



PRESS

Gary L. Diamond
Publisher

April 29, 1985

Ms. Cindy Williams
Federation of American Hospitals
1111 - 19th Street N.W.
Suite 402
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Williams:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Federation of American Hospitals on May 23, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

SPECIAL
COUNSEL
HEARING
EX. 141

A

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly

B

APPEARANCE SCHEDULE

Date	Place	Amount
May 23, 1985	Washington, D.C.	$2,000

C

Please prepare a check request for an honorarium to.

Piranha Press *
4504 Excelsior Blvd.
Minneapolis, MN 55416
FED I.D # 41-069-4332

$2,000

for Senator David Durenberger speaking engagement ~~to~~ NMC Nursing Advisory Committee in Washington, D.C.

* Durenberger's personal business mgrs. who coordinate his appearances primarily with regard to pushing sales of his new book: Newton Gingrich and Mesmerika.

D

REQUEST FOR CHECK

PAYABLE TO Piranha Press DATE April 29 19 85

4504 Excelsior Blvd.

Minneapolis, MN 55416

DESCRIPTION	ACCOUNT AFFECTED	AMOUNT	
Honorarium for Senator David Durenberger speaking engagement	8302-6221	2,000	00
to NME Nursing Advisory Committee in Washington, D.C.			
Fed. I.D. #41-069-4332			
[redacted] MAY 7, 1985			

MAIL ☐ WAITING ☒ | EXT TO BE CALLED: 5391 | PREPARED BY: Clarice Stokes | APPROVED BY: D. Archuletta | DEPT NO. 8302 | DEPT NAME: Gov't Relations

NM 7124/5858

[redacted]

E

NATIONAL MEDICAL ENTERPRISES, INC.
11620 WILSHIRE BLVD.
LOS ANGELES, CALIF. 90025
(213) 479-5526

CHASE MANHATTAN BANK
SYRACUSE, NEW YORK
50-937
213

Nº 310510

May 6, 19 8

PAY EXACTLY**2,000 AND 00 CTS DOLLARS $ 2,000.00
VOID AFTER 90 DAY

TO THE ORDER OF Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

J. Shuster
Joseph Raccelli

⑈310510⑈ ⑆021309379⑆ 601⑈2⑈82007⑈

DETACH AND RETAIN THIS STATEMENT
THE ATTACHED CHECK IS IN PAYMENT OF ITEMS DESCRIBED BELOW
IF NOT CORRECT PLEASE NOTIFY US PROMPTLY. NO RECEIPT DESIRED.

DATE	DESCRIPTION	ACCOUNT NUMBER	AMOUNT
5-6-85	Honorarium for Senator David Durenberger speaking engagement to NME Nursing Advisory Committee in Washington, D.C. - Fed. I.D. #41-069-4332	8302.6221	$2,000.00

001-833-965-54 (9-82)

NATIONAL MEDICAL ENTERPRISES, INC.
11620 WILSHIRE BLVD
LOS ANGELES, CALIFORNIA 90025
479-5526

Nº 3105

F

Anne. Check mailed to Gary Diamond
Piranha Press 5/10/85
Cindy Williams

NATIONAL MEDICAL ENTERPRISES, INC. 11620 WILSHIRE BLVD. • P.O. BOX 25900 • LOS ANGELES, CA 90025 • (213) 479-5526

May 7, 1985

The Honorable David Durenberger
United States Senator
c/o Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Dear Senator Durenberger:

On behalf of National Medical Enterprises and our Senior Executive Vice President, John Bedrosian, I am pleased to enclose this $2,000.00 honorarium for addressing NME's Nursing Advisory Committee the evening of May 23rd in Washington, D.C.

As you know, NME is a member of the Federation of American Hospitals (FAH). Should you need additional information or have any questions pertaining to the details of the NME Nursing Advisory Committee's dinner on the 23rd, please feel free to co[redacted], who is assisting us to coordinate this event.

Thank you again for your willingness to speak to our Nursing Administrators regarding issues of concern to them. We look forward to continuing to work with you in the future to improve the quality of and access to health care for all Americans.

Sincerely,

Patti S. Archuletta

Patti S. Archuletta
Director, Government Relations

PSA/cs
cc: John C. Bedrosian
Cindy Williams

G

Sent via Federal Express on 5/17/85

MEMORANDUM

DATE: May 17, 1985

ADDITIONAL DISTRIBUTION: Len Krygowski

TO: Neil Sorrentino
Regional Sr. Vice President
Central Region

FROM: Loretta A. Silberman

SUBJECT: WASHINGTON, D.C. TRIP--SEE ATTACHED PACKET

Neil:

I just found out that Barry Schochet will only be able to attend the first day of events connected with the Nursing Advisory Committee visit to Washington, D.C.

On May 23, 1985, Senator Dave Durenberger (R/Minnesota) will be our featured speaker at an NME-hosted reception and dinner. Len Krygowski has recommended that you represent senior management at this function.

In order to familiarize you with all related events, I am enclosing the Attendee Information Packet that includes our final agenda.

I do hope that you will be able to squeeze this last-minute trip into your already busy calendar.

I will attempt to call you first thing Monday, May 20, 1985 before I board my plane for Washington.

LAS:cgk
Enclosure: Attendee Info. Packet

P.S. If you are able to go, please contact Diane de Lumeau (sales manager) at the Hay Adams Hotel to notify her of your arrival. She is handling all NME room arrangements for us. Her number is 202/638-6600.

H

NME NURSING ADVISORY COMMITTEE
May 22-23, 1985
AGENDA (cont.)

THURSDAY, MAY 23, 1985

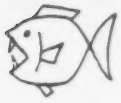
9:30 a.m.	Convene in Hotel Lobby
10:00 - 12:00	Special Tour--Capitol Hill Guide: Carol Butler, Legislative Assistant for Health Office of Congressman Martin Frost (D/Texas)
12:30 - 1:30	Luncheon--Hay Adams Hotel (Suite #706) Note: Nursing Advisory Committee Meeting follows (same room)
1:30 - 2:00	Dr. Janet Heinrich, Assistant Director Congressional & Agency Relations American Nurses' Association "Vital Issues being addressed by AHA"
2:00 - 2:30	Howard Finkel, Director of Contract Management Psychiatric Institutes of America "Overview of P.I.A."
2:30 - 3:00	Jim Summers (Western Mgr) & Ken Smith (Eastern Mgr) Carstens Health Industries "Patient Charting Systems"
3:00 - 3:15	Mary Carpenter, Manager, Contract Sales National Medical Homecare "Hospital Unification Program"
3:15 - 3:30	Georgena Evans, R.N., Director, Patient Mgmt. Systems National Medical Management
3:30 - 4:30	o Review N.A.C. minutes (Jan. 16-17, 1985 meeting) o Patient Admission Kit (contract renewal) o Operating Room Standardization (progress) o Annual Meeting of NME Nursing Administrators o Announcements
6:30 (Reception) 7:30 (Dinner)	Monocle Restaurant 107 "D" Street (N.E.), Washington, DC

Featured Speaker: Senator Dave Durenberger (R/Minnesota)
Chairman, Finance Health Subcommittee
United States Senate

Guests: Sheila Burke, R.N., Deputy Chief of Staff, Office of Senator Dole
Carol Butler, Office of Congressman Martin Frost (D/Texas)
Mike Bromberg, Executive Director, Federation of American Hospitals
Carolyne Davis, Ph.D., R.N., Health Care Financing Administration
Senator Mack Mattingly (R/Georgia)
Cindy Williams, Federation of American Hospitals
Judi Buckalew, R.N., Office of the President, The White House

I

PIRANHA



PRESS

Gary L. Diamond
Publisher

January 15, 1986

Mr. Michael D. Bromberg
Executive Director
Federation of American Hospitals
1111 19th Street NW
Suite 402
Washington, DC 20036

RE: SPEAKING ENGAGEMENT BY SENATOR DAVE DURENBERGER

Dear Mr. Bromberg:

Pursuant to our letter dated April 4, 1985, in connection with Senator Durenberger's appearance before your group on May 7, 1985, you were to make payment in the amount $1,000 to the undersigned. Our records indicate that this amount has not been paid. We would appreciate payment as soon as possible.

If payment has been made, please disregard this letter.

Very truly yours,

GARY L. DIAMOND

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

J

Federation of American Hospitals
Michael D. Bromberg, Esquire, Executive Director

National Offices 1111 19th Street, N.W., Suite 402
Washington, D.C. 20036 Telephone 202/833-3090

January 17, 1986

Mr. Gary L. Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, MN 55416

Dear Mr. Diamond:

In response to your letter of January 15th, it is my understanding that Senator Durenberger's fee was paid to you by the National Health Lawyers Association shortly after his appearance on May 7, 1985.

Since I invited the Senator in my capacity as an officer of NHLA, not the Federation of American Hospitals, your records may be unclear. I hope this clarifies the issue.

Sincerely,

Michael D. Bromberg

MDB:rt

My records show it was paid.

K

FROM: JODI/BD

SCHEDULING INFORMATION

OK per DD 4/4/86 telecopied 4/16/86

8/5/86

SPEECH — TYPE OF EVENT

Atty Jane 8:00 — EVENT DATE/TIME

Date: 8/5/86
Time: 8:00 am
$2K

The A Fertilizer Institute — GROUP NAME
1015 18th St NW
Wash DC 20036

Contact Diane Bateman

Phone 202-861-4900

Key People Washington reps from member companies

Topic Views on tax, trade, superfund, grandfather

LOCATION OF EVENT Washington, D.C.

Place Headquarters

Room Conference Room

Phone Number

Directions 1015 18th St NW (btwn K & L Sts)

SPEECHES

Group Size ~40

Honorarium $2K (amount)
stipend

Room Set-Up

Introduction by

Taped _____ (y/n) Transcribed _____ (y/n)

FOLLOW-UP

Thanks Sent _____ (date)

Photo _____ (y/n) Sent _____ (date)

Photo to Media _____ (date)

Membership Lists
Received _____ (y/n)
Computerized _____ (y/n)
Filed _____ (y/n)

Regret Sent _____

Greeting Sent _____ (y/n)

STAFFING

Briefing Memo _____

Photo _____

Speech _____

MISCELLANEOUS

- Diane to pkt up Senator @ arrive at 7:45
- 3 pgs remarks

SPECIAL COUNSEL HEARING EX. 142

A

7/2/86
REQUEST DATE

THE FERTILIZER INSTITUTE
1015 Eighteenth Street, N.W., Washington, D.C. 20036 (202) 861-4900

GARY D. MYERS
President

July 2, 1986

The Honorable David Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

This will confirm The Fertilizer Institute's invitation to you to address our member company Washington representatives at 8:00 a.m., on a day of your choice in July in the Institute's conference room at 1015 18th Street, N.W. (between K and L streets). An honorarium of $2,000 is provided.

The Fertilizer Institute is a voluntary, non-profit association, whose members represent approximately 95 percent of the domestic fertilizer production in the United States. TFI's membership includes: producers, manufacturers, traders, retail dealers and distributors of fertilizer materials. Its members are major shippers, receivers, and exporters of fertilizer and fertilizer materials and are a vital link in the nation's agriculture system.

A listing of TFI's member company Washington representatives is attached for your information. We would be interested in your views on tax and trade reform legislation, reauthorization of superfund, groundwater legislation, and any other issues facing the 99th Congress. A copy of the Institute's Annual Report is also enclosed.

Sincerely,

Gary D. Myers

GDM:pab
Enclosure

PIRANHA

PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Ms. Diane Bateman
The Fertilizer Institute
1015 18th Street NW
Washington, DC 20036

FROM: PIRANHA PRESS

DATE: JULY 17, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

We wish to advise you that Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for his appearances. You will be contacted by the law firm which represents Senator Durenberger for purposes of discussing fees and final arrangements for his appearance.

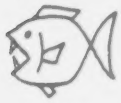
If you have any questions, please contact Senator Durenberger's office or Michael C. Mahoney, Esq., at (612) 333-5411.

cc: Michael C. Mahoney, Esq.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

C

PIRANHA



PRESS

Gary L. Diamond
Publisher

July 31, 1986

Ms. Diane Bateman
The Fertilizer Institute
1015 18th Street NW
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Bateman:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before The Fertilizer Institute on August 5, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

D

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

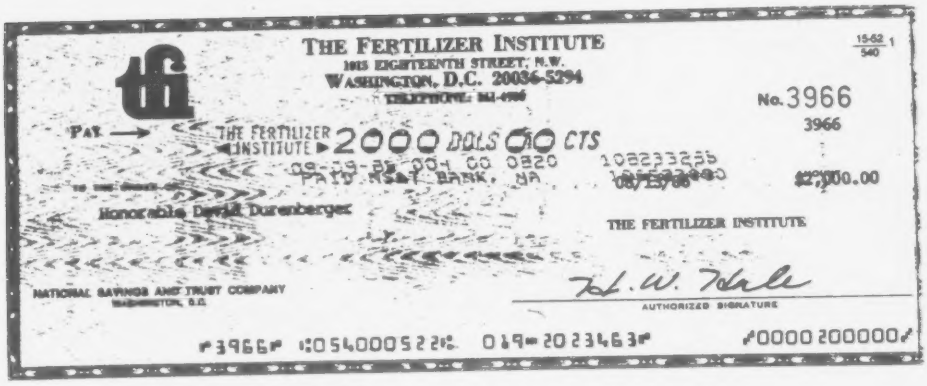
cc: Ms. Jodi Mathison
Ms. Kitty Gamble

E

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
August 5, 1986	8:00 a.m.	Washington, DC	$2,000

F



THE FERTILIZER INSTITUTE
1015 EIGHTEENTH STREET, N.W.
WASHINGTON, D.C. 20036-5294
TELEPHONE: 861-4986

1562
540

No. 3966
3966

Pay → THE FERTILIZER INSTITUTE ▶ 2000 DOLS 00 CTS

09-19-88 054 00 0820 108233255

Paid Nat'l Bank, NA

$2,000.00

Honorable David Durenberger

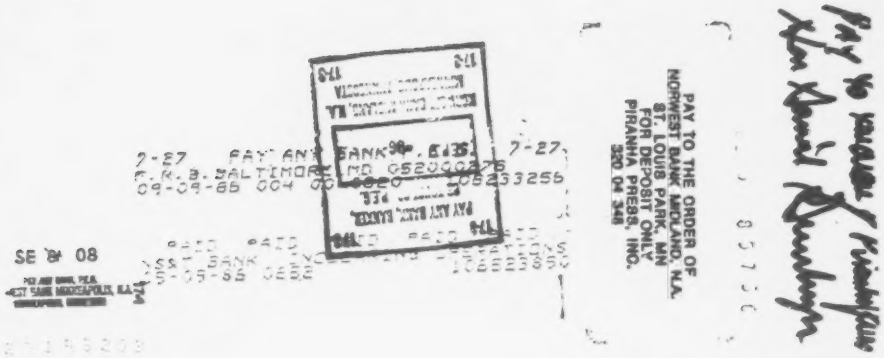
THE FERTILIZER INSTITUTE

NATIONAL SAVINGS AND TRUST COMPANY
WASHINGTON, D.C.

AUTHORIZED SIGNATURE

⑈3966⑈ ⑆054000522⑆ 019⑈2023463⑈ ⑈0000200000⑈

G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1015 EIGHTEENTH STREET, N.W.
WASHINGTON, D.C. 20036-5294
TELEPHONE: 861-4900

5-52
540

No. 3966
3966

PAY → THE SUM OF 2000 DOLS 00 CTS

DATE OF CHECK 08/13/86

AMOUNT $2,000.00

TO THE ORDER OF
Honorable David Durenberger

THE FERTILIZER INSTITUTE

NATIONAL SAVINGS AND TRUST COMPANY
WASHINGTON, D.C.

NON-NEGOTIABLE
AUTHORIZED SIGNATURE

PLEASE DETACH BEFORE PRESENTING

DATE	INVOICE NO.	DESCRIPTIVE PARTICULARS	DETAIL	TOTAL
	2000	Honorarium Breakfast	2000.00	2000.00

GT CODE

ENDORSEMENT OF ATTACHED CHECK ACKNOWLEDGES RECEIPT OF PAYMENT IN FULL OF ACCOUNT AS STATED ABOVE. IF INCORRECT, PLEASE RETURN WITH FULL EXPLANATION. NO OTHER RECEIPT NECESSARY

No. 3966

THE FERTILIZER INSTITUTE
WASHINGTON, D.C. 20036-5294

I

The Fertilizer Institute
1015 18th Street, N.W.
Washington, D.C. 20036
(202) 466-2700

GENERAL EXPENSE VOUCHER

DATE	DESCRIPTION	PROJECT
	Hon. David Durenberger	2,000.00
	Honorarium for ~~September~~ August Washington rep breakfast	
	SSN 471-36-4210 154 Russell SOB	
		#999

☐ VOID ☐ CORRECTED

PAYER'S name, street address, city, state, and ZIP code		1 Rents	OMB No 1545-0115	Miscellaneous Income
The Fertilizer Institute 1015 18th Street, N.W. Washington, DC 20036		2 Royalties	1986 Statement for Recipients of	
PAYER'S Federal identification number 53-0225257	RECIPIENT'S identification number 471-36-4210	3 Prizes and awards	4 Federal income tax withheld	Copy C For Payer
RECIPIENT'S name (first, middle, last) David Durenberger		5 Fishing boat proceeds	6 Medical and health care payments	For Paperwork Reduction Act Notice and instructions for completing this form, see Instructions for Forms 1099, 1098, 5498, 1096 and W-2G.
Street address 154 Russell SOB		7 Nonemployee compensation 2,000.00	8 Substitute payments in lieu of dividends or interest	
City, state, and ZIP code Washington, DC 20510		9 Payer made direct sales of $5,000 or more of consumer products to a buyer (recipient) for resale ▶ ☐		
Account number (optional)				

Form 1099-MISC

Department of the Treasury - Internal Revenue Service

1676

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Janurary 30-31, 1986

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National Place
1331 Pennsylvania Avenue, NW
Washington, D.C. 20004

Robert T. Bonafide
Union Pacific Corporation

James P. Bryant
J.C. Penney Company

Daniel F. Coughlin
Exxon Corporation

Kim Copperthite
Financial Executives Institute

Harold R. Donohue
Mobil Oil Company

Tom DuBos
Mobile.

Albert Germain
ALCOA

Jeanne Goulet
IBM Corporation

Cy Halpern
AT&T Company

Walter Lamp
Chase Manhattan Bank

Joesph R. Levee
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Randall Williams
Vulcan Materials Company

SPECIAL
COUNSEL
HEARING
EX. 143

A

FINANCIAL EXECUTIVES INSTITUTE

DATE 1-31-86 VENDOR# PIRANPRS 6747 INSTITUTE XXX

AMOUNT $ 2000.00 FOUNDATION

AMOUNT WRITTEN IN FULL: Two thousand dollars and zero cents

PAYABLE TO: Piranha Press

ADDRESS: Piranha Press
4504 Excelsior Blvd.
Minneapolis, MN 55416

RECEIVED
FEB 05 1986

TO COVER: The Honorable David F. Durenberger - - speaking engagement on January 31, 1986

(REQUESTED BY) (APPROVED BY)

G/L ACCOUNT#	AMOUNT

G/L ACCOUNT#	AMOUNT
01-1690-169	2,000.00

Bill,
This speaker spoke at the Tax meeting on Jan 31st. I will compute the breakdown of this bill when I receive the hotel Bill for this meeting.

That way, each member will Receive only one bill.

CAS
2-3-86

INVOICE DATE	VOUCHER NUMBER	GROSS AMOUNT	OTHER	NET AMOUNT
1/31/06	[illegible]	[illegible]		
To Cover, The Honorable David F. Durenberger--speaking engagement on 1/31/06				
	TOTAL	[illegible]	[illegible]	[illegible]

NOT VALID WITHOUT TWO SIGNATURES IF AMOUNT IS $5,000 OR MORE TO:
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MORRISTOWN, N.J. 07960

FINANCIAL EXECUTIVES INSTITUTE
10 MADISON AVENUE, P.O. BOX 1938
MORRISTOWN, NEW JERSEY 07960

55-231
212

No. 009764

DATE [illegible] VENDOR [illegible]

AMOUNT OF CHECK

PAY → [illegible]

PAY TO THE ORDER OF [illegible]

Authorized Signature

NON-NEGOTIABLE

Authorized Signature

⑈009764⑈ ⑆021202311⑆ 2⑈028015 ⑈4⑈

C

NOT VALID WITHOUT TWO SIGNATURES IF AMOUNT IS $5,000 OR MORE TO:
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MORRISTOWN, N.J. 07960

FINANCIAL EXECUTIVES INSTITUTE
10 MADISON AVENUE, P.O. BOX 1938
MORRISTOWN, NEW JERSEY 07960

55-231
212

No. 009764

DATE	VENDOR
2/13/86	PIRANPRS

AMOUNT OF CHECK
******2,000.00

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PAY TO THE ORDER OF

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4504 EXCELSIOR BLVD.
MINNEAPOLIS, MN 55416

Authorized Signature

Authorized Signature

⑈009764⑈ ⑆021202316⑆ 2⑈0280157⑈4⑈ ⑈0000200000⑈

D

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FB 86 20

17-3 17-3

FB 86 19

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MINNEAPOLIS, MINNESOTA

FINANCIAL EXECUTIVES INSTITUTE
1050 SEVENTEENTH STREET, N.W., SUITE 520
WASHINGTON D.C. 20036 • 202 659-3700

TO: Committee on Taxation

FROM: Kim Copperthite KC

RE: January 31, 1986 Meeting Notes
J.W. Marriott, Washington, D.C.

DATE: February 20, 1986

Future Meeting Dates

April 30-May 2, 1986 — Boca Raton Hotel & Club, Boca Raton, FL
September 25-26, 1986 — J.W. Marriott Hotel, D.C.

Guest Speakers

U.S. Senator Dave Durenberger(R-MN)

Senator Durenberger indicated that he is more concerned about the deficit than tax reform but noted that the size of the deficit will most likely force Congress into revising the tax system. The Senator began his remarks with a brief discussion of Gramm-Rudman-Hollings and of historical growth in the federal deficit. He forcasted that the deficit will account for 17% of the GNP by 1991, if no action is taken. He asserted that Gramm-Rudman-Hollings is not enough and suggested well-planned tax reform as a possible adjunct to any action taken on deficit reduction.

The Senator indicated that he does not share the same tax philosophy as the President but stated that he will continue to support the President's base-broadening proposals. (The Senator supports the concept of a consumption-type tax.) Senator Durenberger stressed that tax reform should be formulated in conjunction with a re-thinking of the health care and educational systems. He doesn't know how the Senate Finance Committee is going to achieve a 35% rate but predicted that some kind of tax bill would pass this session.

FINANCIAL EXECUTIVES INSTITUTE — MM2 11:53 6/02/89 — PAGE 7

ACCOUNTS PAYABLE - CHECK REGISTER

ALL CHECKS

FROM: 1/31/86 THRU: 6/30/86 GL ACCOUNT: 01 1120 110 CHECK BOOK NO: 01

CHECK NUMBER	CHECK DATE	VENDOR ID	VENDOR NAME	CHECK AMOUNT	STATUS
006704	2/13/86	PIRAMPRS	PIRAMID PRESS	2,000.00	RECONCILED 3/31/86

TO: MARCY/TAMARA
FROM: JODI/DD 3/3

Breakfast discussion w/
Finley, Kumble, Wagner, Heine, Underberg,
Manley: Casey law firm
c. Fred Graefe 202-659-3300

1. $2K
* 2. Tell Mike to send the letter —

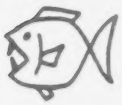
Date: 4/25/96
Time: 3:00 am
1120 Conn. Ave, NW 10th Floor

agreed to: 3/12/96
telecopied: 3/14/96

SPECIAL
COUNSEL
HEARING
EX. 144

A

PIRANHA



PRESS

Gary L. Diamond
Publisher

March 25, 1986

Mr. Frederick Graefe
1140 Connecticut Avenue NW
10th Floor
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Graefe:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before Finley, Kumble, Wagner, Heine, Underberg, Manley & Casey on April 25, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

B

4504 EXCELSIOR BLVD. - MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

C

APPEARANCE SCHEDULE

Date	Time of Appearance	Place
April 25, 1986	8:00 a.m.	Washington, DC

D

FINLEY, KUMBLE, WAGNER, HEINE,
UNDERBERG, MANLEY, MYERSON & CASEY

MEMORANDUM

TO: Steve Schram

FROM: Robert B. Washington, Jr. RBW

DATE: May 20, 1986

RE: Breakfast Speakers Program

As you may know, the Washington Office of the Firm has initiated a Breakfast Speakers Program. On April 17th Senator Dave Durenberger (R-MN), Chairman of the Select Committee on Intelligence, and a key member of the Committee on Finance, joined us as our first guest speaker for this Program. Congressmen Jake Pickle (D-TEX), a key member of the Committee on Ways and Means and Chairman of its Subcommittee on Oversight, will be our guest speaker at breakfast on May 22. We are scheduling breakfast meetings with other key members of the Congress over the next several months. The Program has already yielded very substantial benefits to the Firm in terms of visibility and presence in the Washington Community.

Senators and Representatives participating in the Firm's Breakfast Speakers Program will receive honoraria ranging up to $2,000. The budget for the Program must also cover catering costs. Please join me in supporting the Breakfast Speakers Program by indicating below your approval to charge your ERL account in the amount of $500.

Thank you for your assistance.

-- Please charge my ERL ~~$500~~ 250.

S. M. Schram
(signature)

* * * * *

-- Please do not charge my ERL. Check enclosed.

(signature)

3418I

E

DATA PROCESSING

MONTH	DAY	YEAR	CLIENT	MATTER	AMOUNT	DISB. CODE
0 5	2 0	8 6	[redacted]	[redacted]	2 0 0 0 0 0	

CHECK REQUISITION

CLIENT EKL (To be Allocated)

MATTER [redacted]

PURPOSE FOR DRAWING CHECK
Honoraria to Senator Durenberger for presentation at Breakfast Speakers Program on April 25, 1986

DATE

CHECK NO.

PAYEE
Pirahna Press

BANK ACCOUNT DESTINATION

CERTIFIED ☐ YES ☐ NO

TIME NEEDED
TODAY

DELIVER TO
Doris H. Brady

REQUESTED BY
[redacted]

APPROVED BY
Robert B. Washington, JR.

FINLEY, KUMBLE, WAGNER, HEINE, UNDERBERG, MANLEY & CASEY

F

26383

FINLEY, KUMBLE, WAGNER, HEINE,
UNDERBERG, MANLEY, MYERSON & CASEY
WASHINGTON DISBURSEMENT ACCT.

22 May 19 86

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PAY TO THE ORDER OF Piraino Press $ 2000.00

TWO THOUSAND AND 00 CTS DOLLARS

THE NATIONAL BANK OF WASHINGTON

NOT NEGOTIABLE

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FINLEY, KUMBLE, WAGNER,
HEINE, UNDERBERG, MANLEY,
MYERSON & CASEY
WASHINGTON DISBURSEMENT ACCT.

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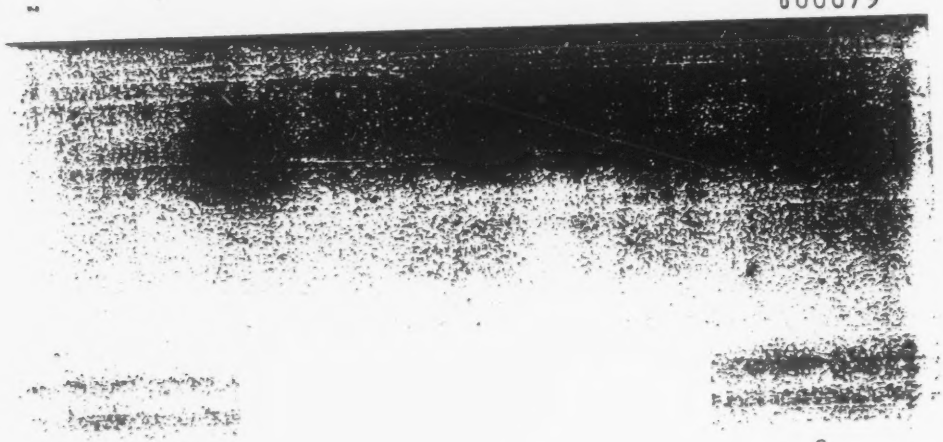

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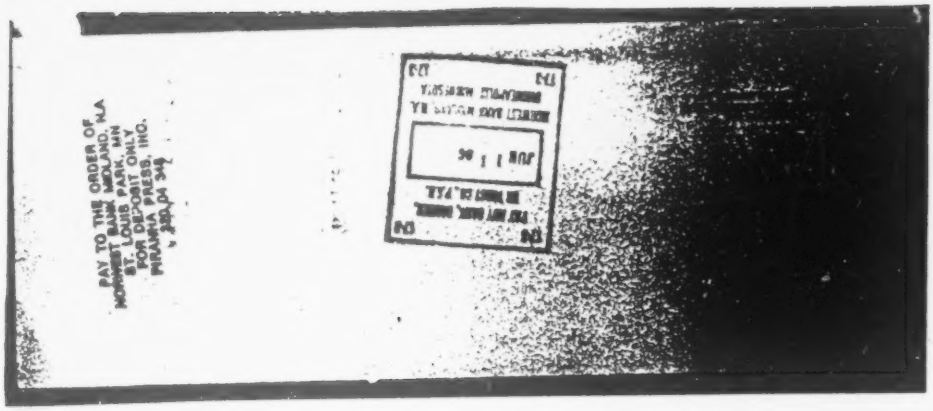
THE NATIONAL BANK
OF WASHINGTON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HOWARD, NJA
NORWEST BANK PARK, MN
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PIRANHA PRESS, INC.
JSDLH 344

* Denver 5:35/5:20 one hour United #1717

$1K

accepted 2/1/85

Doug Ramsey

OD-
FYI - Will
be in New Orleans
March 8-10

OK How do you get to "Keystone"?

to Denver - one hour drive to Keysto

24 January 1985

Senator David Durenberger
375 Russell Senate Office Building
Washington D.C. 20510

Dear Senator Durenberger,

I would like to invite you to speak to a select group of national and Colorado journalists on the matter of health care costs. The Colorado legislature has before it this year several bills addressing the problem (e.g. the state spent $3-billion on health in 1983 and $3.45 billion last year.)

The purpose of the conference is to educate Colorado reporters from the print and broadcast media on how the nation and the states are coping with this problem. We have invited a distinguished faculty to teach the journalists about the history, trends, and economic approaches to medical care.

Speakers who have accepted are Walt McClure (I have been told you know him well), Carl Schramm of Johns Hopkins and John Iglehart of Health Issues. The fourth faculty member will be Phil Caper of Harvard or Phil Lee of UCSF. (Dr. Paul Gertman was first choice but can't make it because of family obligations.)

These four will speak all day Saturday March 9th, giving the 40 invited reporters (from national and Rocky Mountain region newspapers and television stations) a thorough backround on the issues. I would like to ask you to speak to the group Saturday evening on what is occuring at the Federal level.

3/9

As an extra draw, I'm told the spring skiing at Keystone, where the conference will be held, is excellent.

8:00 pm

Governor Lamm has been invited to open up the conference on Friday night, March 8th. We will wrap up on Sunday morning with speakers from Colorado who will give state perspectives.

The conference is being funded by the Gates Foundation and run by the Foundation for American Communications in Los Angeles. I am a science writer who consults for "FACS" and am setting up the conference on very short notice. The reason is that the legislature will be considering some very important questions this spring and the Gates people felt it was equally important to have the news media "up to speed" on the issues.

Please let me know if you would like to take this

SPECIAL COUNSEL HEARING EX. 145 A

opportunity to "teach the press." Walt McClure spoke very highly of you and suggested you would be the best national spokesman for the task. If you or your staff have any further questions, please call me at 213 455 1532 or 213 851 7372. office. Doug

Sincerely,

Sandra Blakeslee
FACS Science Adviser

cc Anne Kelly
Chip Kahn

B

Los Angeles \ Washington, D.C.

FACS FOUNDATION FOR AMERICAN COMMUNICATIONS

CC: JK
Bria to me
2/26 ad

18 February 1985

Senator David Durenberger
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger,

Thank you for agreeing to address the upcoming FACS conference for news media on health care costs. It should be a very good group (and includes, as of this date, CBS economics correspondent Jane Bryant Quinn.)

I understand you'll be arriving Saturday afternoon at Stapleton airport. We'll arrange to meet you and take you up to the conference at Keystone resort.

You will address the group of 40 journalists after dinner Saturday night. I hope you'll fill them in on what the federal government is doing and is thinking of doing to contain health care costs.

FACS, with funding from the Gates Foundation of Colorado, would like to pay you an honorarium of $1,000. Hotel and meals are taken care of and we will work out the travel arrangements with your assistant Anne Kelly.

Again, thank you for coming to the conference. It is an important subject, and it is equally important that reporters have a thorough understanding of the issues.

Sincerely,

Sandy Blakeslee

Sandra Blakeslee
FACS science adviser

Executive offices: 3383 Barham Boulevard, Los Angeles, California 90068 (213) 851-7372
Washington D.C.: 1627 K Street, N.W., Suite 403, Washington D.C. 20006 (202) 659-0668

C

Doug Ramsey, Vice President

FACS FOUNDATION FOR AMERICAN COMMUNICATIONS

February 25, 1985

David Durenberger
Republican - Minnesota
375 Russell
Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

I am delighted that you will be attending the FACS/Gates Foundation Economics of Health Care conference March 8-10 at the Keystone Conference Center in Keystone, Colorado. I'm sure you will find the weekend enjoyable as well as professionally valuable.

Enclosed is a map with driving instructions and information on shuttle rental services. Registration for the conference opens at 5:30 p.m. The first conference event will be the reception at 6:30 p.m., followed by dinner.

A room will be reserved in your name for Friday and Saturday nights. If you plan on bringing your spouse or if you will need a room for only one night, please call us as soon as possible.

Normal check-in time at Keystone is 4:00 p.m. Please let us know as soon as possible if you will be arriving earlier so we can notify the hotel. Every effort will be made to accommodate you; however, if your room is not ready upon arrival, the front desk will be happy to hold your luggage.

A printed program describing the weekend's activities will be mailed to you later this week.

If you have questions, please call me or my assistant, Dale Shaps, at 213/851-7372.

Sincerely,

Doug Ramsey

DOUGLAS A. RAMSEY
Vice President

DAR/clh

Enclosure

3383 Barham Boulevard, Los Angeles, California 90068 (213) 851-7372

D

Washington Area
Travel Service 1025 Vermont Ave., N.W. • Washington, DC 20005 • 202/638-7000

DURENBURGER/SEN DAVI A-81870

FOUNDATION FOR AMER COMMUNICATIONS
1627 I ST NW
ROOM 400
WASHINGTON DC 20006

MAR 06 1985 1869

FROM	TO	AIRLINE	FLIGHT/CLASS	DATE	LV	AR	STATUS
NEW ORLEANS	DAL/FT WORTH	DELTA	226F SNACK	9MAR	110P	229P	OK
DAL/FT WORTH	DENVER	DELTA	309F SNACK	9MAR	309P	355P	OK
DENVER	ATLANTA	DELTA	972F BREAKFAST	10MAR	800A	1220P	OK
ATLANTA	FORT MYERS/RS	DELTA	457Y *	10MAR	141P	300P	OK

Bulkhead Isle confirmed

AIR TRANSPORTATION FARE 802.73 TX 64.22 TTL 867.00

TICKET NUMBER(S):
DURENBURGER/SEN DAVID 0066 7570705769 -D 867.00
-DC38164009380007

INVOICE TOTAL 867.00

Pete West
296-6464

*Delta 457 confirmed in coach, priority listed for first class.

can't do it - they have seat passes

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CLARION HOTEL™
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An Aircom Property

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710	61.00	3/ 9/85	3/10/85	282601	2 AXX	6-PPPP 0	11	JGS	

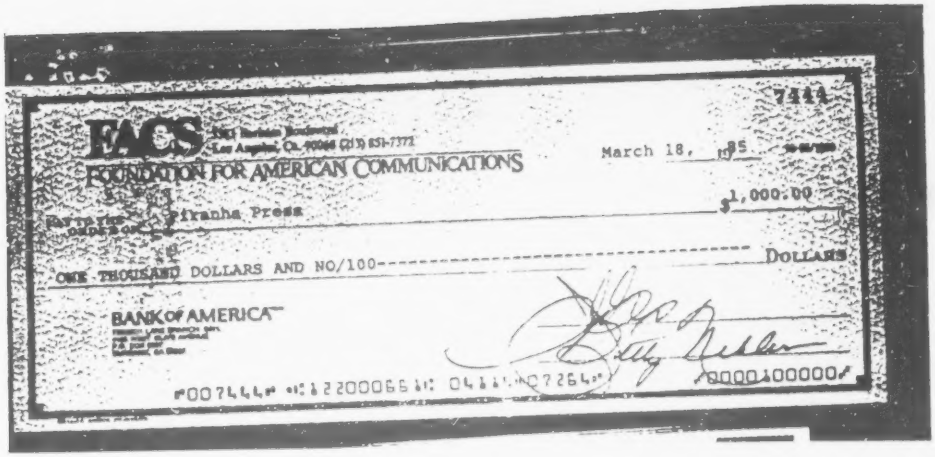
07:04 1/0

DURENBURGER DAVID

RES NO 290333-1

DATE	CODE	REFERENCE	ID	DESCRIPTION	CHARGES	PAYMENTS	BALANCE
~~3 9~~	~~116~~		~~JHB~~	~~PACKAGE ROOM~~	~~61.00~~		~~61.00~~
3 9	811		JHB	ROOM TAX	5.31		66.31
0310	411	019A	XXX	773-8160 L	.50		66.81
				TOTAL	66.81	.00	66.81

Thank You. We hope you have enjoyed your stay.



7444

FACS 1901 Avenue of the Stars, Suite Los Angeles, Ca. 90067 (213) 551-7777

FOUNDATION FOR AMERICAN COMMUNICATIONS

March 18, 19 85

Pay to the Order of: Iranha Press $1,000.00

ONE THOUSAND DOLLARS AND NO/100---------- DOLLARS

BANK OF AMERICA

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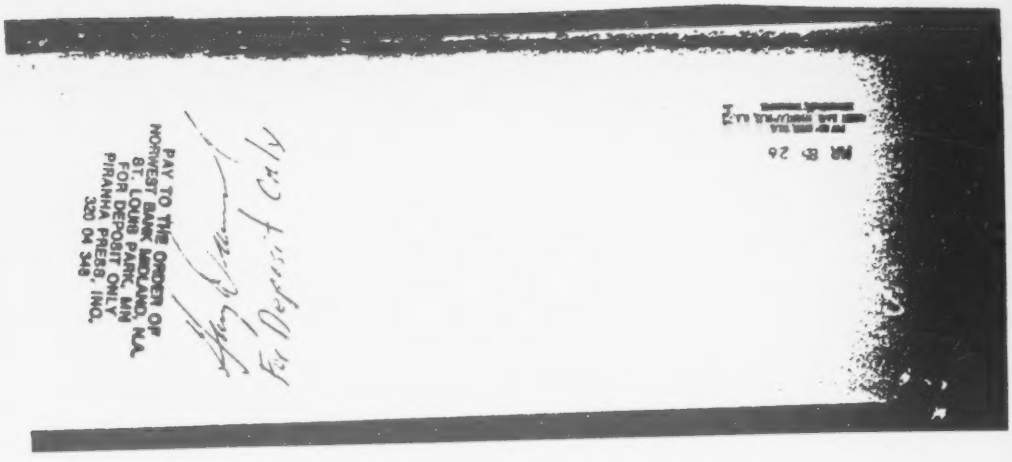

PAY TO THE ORDER OF
NORWEST BANK MARYLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348

OK/DR

UNITED STATES SENATE
WASHINGTON, D.C. 20510

RECEIVED
MAR 26 1985

DAVE DURENBERGER
MINNESOTA

March 22, 1985

Mr. Douglas Ramsey
PACS
3383 Barham Blvd.
Los Angeles, California 90068

Dear Mr. Ramsey:

Enclosed please find a receipt for a hotel room incurred by the Senator on March 9, 1985. Please make the check payable to Senator David Durenberger in the amount of $66.81.

Further correspondence can be addressed to:

Heidi Shaw
Office of Senator Durenberger
SR 375
Washington, D.C. 20510

Thank you.

Sincerely,

Heidi Shaw

Heidi Shaw
Bookkeeper

Enclosure

I

743.

FACS 3383 Barham Boulevard
Los Angeles, Ca. 90068 (213) 851-7372
FOUNDATION FOR AMERICAN COMMUNICATIONS

March 28 1985 10-60/1220

PAY TO THE ORDER OF David Durenberger $66.81

04-03-85 002 12 0116 301280840

Sixty six dollars and 81/100---------- DOLLARS

BANK OF AMERICA
TOLUCA LAKE BRANCH 0011
4123 WEST OLIVE AVENUE
P.O. BOX 6997
BURBANK, CA 91505

⑈007433⑈ ⑆122000661⑆ 04111-09264⑈ 000000066881

1702

David Durenberger
31905-99

9/35

GENERAL ELECTRIC
COMPANY
1331 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

4/13/86 → file [illegible]
[illegible]
2K O.K — [illegible] --

P. S. PETER
VICE PRESIDENT

April 11, 1986

Honorable David F. Durenberger
U.S. Senate
154 Russell Senate Office Building
Washington, D.C. 20510

Attention: Jody Mathison

Dear Dave:

We would be delighted if you would be the luncheon speaker at the annual meeting of General Electric Company's Constitutent Relationship Program on **Tuesday, September 30, 1986.** at **the Hyatt Regency Hotel** in Washington, D.C. Some 300 GE managers from all 50 states including Minnesota, will attend. They comprise GE's grass roots political program which covers all of the Senate and two-thirds of the House, and they are leaders in their various communities. They have been actively involved in many of the key Washington issues over the last several years, e.g., spending cuts, tax cuts and increases, etc., and will be involved in the tax reform issue this year. [illegible]

We would like you to be the highlight of the program, and to speak after lunch from 1:15 P.M. to 1:45 P.M. -- ten minutes of comments on what is important to the Senate Finance Committee or the Senate Republicans at that time, with the remaining twenty minutes being for questions and answers. You can be in and out of the Hyatt Regency quickly to conserve your time, and we would be pleased to provide transportation for you, as well as a **$2,000 honorarium.** Also, if speaking after lunch is difficult for you, then before lunch from 12:15 P.M. to 12:45 P.M. is fine, although if your schedule permits, we would like for you to join us for lunch, regardless of when you speak.

We hope you can be with us on September 30, since we know you would be the highlight of the meeting.

Sincerely,

10 minutes
Plus 20-25 min Q&A

SPECIAL
COUNSEL
HEARING
EX. 146

A

SCHEDULING INFORMATION

9/30/36
EVENT DATE

4/11/36
Date of Request

12:15 - 12:45

Neil Messick to meet Senator in the office @ noon

Group Name General Electric

Address

Contact Phil Ritter

Phone #'s 202-637-4455

Key People

LOCATION: Hyatt Regency

Place

Room Regency Ballroom

Phone #

Directions

Group Size 300 GE managers

Topic: what steps is firm is or going in wkplace issues at Stroh

mx sent 10/2/36

Honorarium
Fin Chr 2 $2K (amount)

ATTENDEES

Expenses

LISTS

Membership List requested w/agenda - annual mtg of GE's

Received? of corporate company's constant

Computer? relationship program

- Key mgrs from all 50 states

- 4-13-36 confirmed

REMARKS:

B

FROM: CORPORATE GOVERNMENT RELATIONS
1331 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

RAPICOM NUMBER: 8*272-4006

TO: Bill Duncan

PHONE: 8* 229-2168

NUMBER OF PAGES: 4
(including this page)

NOTE: Please Notify Ms Duncan As Soon As Possible

FROM: B. A. Barron

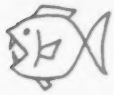
PHONE: 8-272-4355

DATE: 9/10/86 4:30

(4)

C

PIRANHA



PRESS

Gary L. Diamond
Publisher

May 8, 1986

Mr. Phil Peters
1331 Pennsylvania Avenue NW
Suite 800
Washington, DC 20004

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Peters:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before General Electric on September 30, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

(51)

D

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

E

APPEARANCE SCHEDULE

Date	Place	Amount
September 30, 1986	Washington, DC	$2,000

(57)

F

DURENBERGER CHECK

GENERAL ELECTRIC

CORPORATE GOVERNMENT RELATIONS OPERATION
1331 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

DIAL COMM 8-272-4

COPIES:

August 26, 1986

SUBJECT HONORARIUM CHECK

Mr. Tom Wells
Accounts Payable
BLDG. 40-5H
SCHENECTADY

Please issue a check and forward to me as follows:

PAYABLE TO: PIRAHNA PRESS

ADDRESS: 4504 Excelsior Boulevard

CITY: Minneapolis

STATE, ZIP: Minnesota 55415

DESCRIPTION: Honorarium

AMOUNT: TWO THOUSAND DOLLARS ($2,000)

ACCOUNT CHARGED:

TAX I.D.#

APPROVED BY:

Wallace E. Bailey

Check needed by: ASAP

55

G

DURENBERGER CHECK

GENERAL ELECTRIC
CORPORATE GOVERNMENT RELATIONS OPERATION
1331 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

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RECEIVED DISBURSEMENT COPIES
VC 54737

1986 SEP 11 PM 8 28

August 26, 1986

SUBJECT HONORARIUN CHECK

No

Mr. Tom Wells
Accounts Payable
BLDG. 40-5H
SCHENECTADY

Permo 000

Please issue a check and forward to me as follows:

PAYABLE TO: Piranna ~~PIRAHNA~~ PRESS
ADDRESS: 4504 Excelsior Boulevard
CITY: Minneapolis
STATE, ZIP: Minnesota 55415
DESCRIPTION: IDX Honorarium
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AMOUNT: TWO THOUSAND DOLLARS ($2,000)
ACCOUNT CHARGED: N466-758-000
TAX I.D.#

DISBURSEMENTS ACCTG.
INVOICE CODE

60.09/86

phone call instruction of payable date.

APPROVED BY:

P° Peter

~~Wallace~~ E. ~~Bailey~~

Check needed by: ASAP

70

H

9/11/86

SCHENECTADY FINANCIAL SERVICES OPERATION
BLDG. 40 - 3M
SCHENECTADY, N.Y. 12345

← WRITE TO AND REFER TO →

VOUCHER NO. ASS- 00041/480

Vendor Number 54737

Schedule 60-09-86

TYPED INDEX	DATE OF INVOICE	PURCHASE ORDER NUMBER	INVOICE NUMBER	GROSS INVOICE AMOUNT	INVOICE AMOUNT SUBJECT TO DISC.	DISCOUNT	NET
2 L	8/26/86	Peter	Honorarium	2000.00			2000.00

DETACH BEFORE DEPOSITING CHECK

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER

GENERAL ELECTRIC

SCHENECTADY, N.Y.

THIS CHECK IS IN FULL PAYMENT OF THE ACCOUNT STATED ON VOUCHER WHICH ACCOMPANIED IT, AND THE PAYEE ACCEPTS IT AS SUCH BY ENDORSEMENT

September 12, 1986

ASS- 0417480

30-2
21

DOLLARS	CENTS
*****2000.	00**

PAY EXACTLY ******2000*******DOLLARS AND**00**CENTS

GENERAL ELECTRIC COMPANY
CORPORATE POOLED SERVICES
SCHENECTADY FINANCIAL SERVICES OPERATION
DISBURSEMENT ACCOUNT

TO THE ORDER OF

Piranha Press
4504 Excelsior Boulevard
Minneapolis MN 55415

54737

THE BANK OF NEW YORK
County Trust Region

THE BACK OF THIS DOCUMENT CONTAINS AN ARTIFICIAL WATERMARK - HOLD AT AN ANGLE TO VIEW

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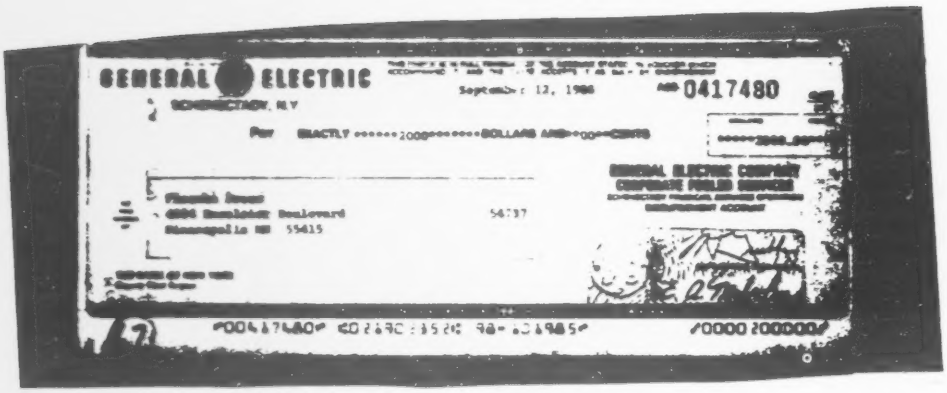
GENERAL ELECTRIC

September 12, 1986

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GENERAL ELECTRIC COMPANY
CORPORATE FIELD SERVICES

Phoenix Power
4006 Rambler Boulevard
Minneapolis MN 55415

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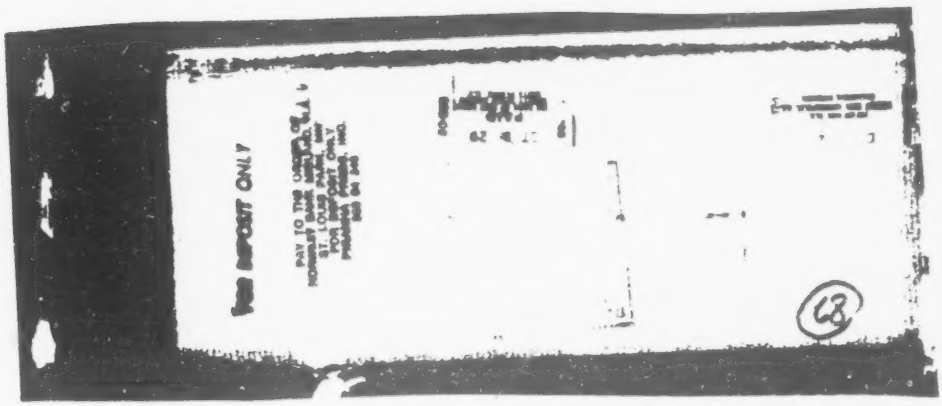
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FOR DEPOSIT ONLY
PAYABLE THROUGH
43

PHILLIPS S. PETER
VICE PRESIDENT

Neil

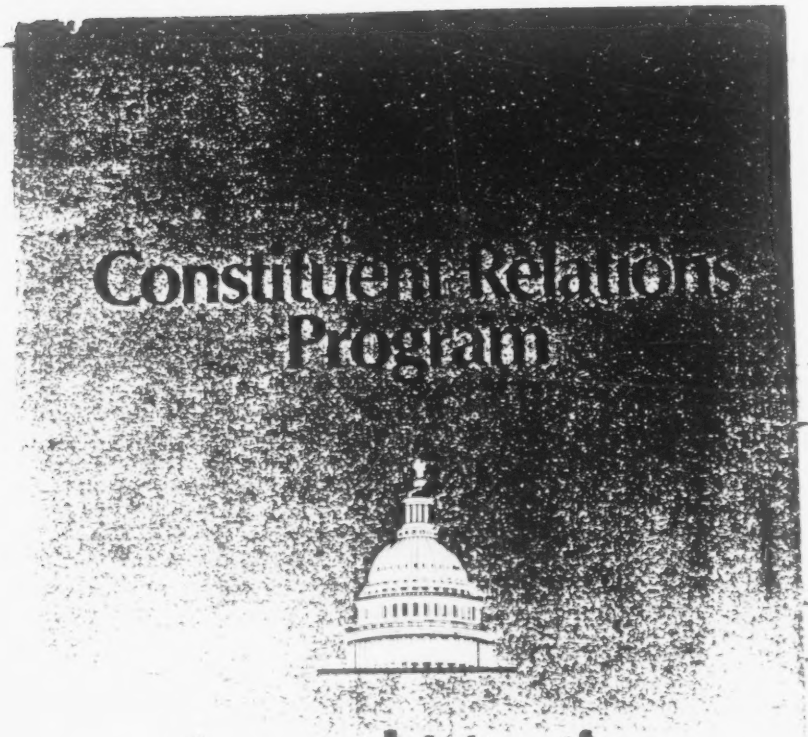
Let's discuss limo and honoraria arrangements for Roth, Gradison, Durenburger and McLaughlin at the Constituent Relations Program on September 29-30.

Thanks,

Phil
9/15/86

GENERAL ELECTRIC COMPANY
1331 PENNSYLVANIA AVE., N.W.
WASHINGTON, D.C. 20004
(202) 637-4455

SG



Annual Meeting

September 29–30, 1986
Washington, D.C.

Corporate Government Relations

GENERAL ELECTRIC

10

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GE CONSTITUENT RELATIONS MANAGERS MEETING

SEPTEMBER 29-30, 1986

- Agenda
- Guest Speakers
- Maps of Hotel

1716

Hyatt Regency Hotel
400 New Jersey Avenue, NW
Washington, DC
Telephone (202) 737-1234

GE Offices: J.W. Marriott Hotel
1331 Pennsylvania Avenue, NW
Washington, DC
Telephone: (202) 637-4000

AGENDA

GE CONSTITUENT RELATIONS MANAGERS MEETING

SEPTEMBER 29-30, 1986

HYATT REGENCY HOTEL
400 NEW JERSEY AVENUE, NW - WASHINGTON, DC
TELEPHONE (202) 737-1234

THEME: KEY WASHINGTON ISSUES FOR GENERAL ELECTRIC IN 1986 AND 1987

Monday - September 29

11:45 a.m. REGENCY FOYER/BALLROOM
Reception
Lunch

- Guest Speaker

  - SENATOR BOB PACKWOOD (R-OR)
    Chairman - Senate Finance Committee
    Member - Senate Commerce Committee

2:00 p.m. TICONDEROGA/YORKTOWN ROOMS

- Opening Remarks

  - PHILLIPS S. PETER
    Vice President - Corporate Government Relations

2:15 p.m. - Washington Trends as Seen by the Media

  - JOHN MCLAUGHLIN
    Moderator of "The McLaughlin Group" TV Show

3:15 p.m. - Washington Trends as Seen by a Democratic Senator

  - SENATOR BILL BRADLEY (D-NJ)
    Member - Senate Finance, Energy and Aging Committees

3:45 p.m. Coffee Break

4:00 p.m. - Washington Trends as Seen by a Republican Senator

  - SENATOR BILL ROTH (R-DE)
    Chairman - Governmental Affairs Committee
    Member - Senate Finance, Intelligence and Joint Economic Committees

4:30 p.m. - Washington Trends as Seen by a Republican Congressman

  - CONGRESSMAN BILL GRADISON (R-2-OH)
    Member - Ways & Means and Budget Committees

5:00 p.m. - Trade Issues Workshop

  - PHILLIPS S. PETER

6:15 p.m. REGENCY FUYER
Reception

- Guest Speaker

  - SENATOR MAX BAUCUS (D-MT)
    Member - Senate Finance, Environment and Small Business Committees

7:15 p.m. REGENCY BALLROOM
Dinner

- Guest Speaker

  - JOHN F. WELCH, JR.
    Chairman of the Board & Chief Executive Officer
    General Electric Company

9:00 p.m. TICONDEROGA ROOM
Hospitality

Tuesday - September 30

7:30 a.m. REGENCY BALLROOM
Breakfast

- Guest Speaker

  - CONGRESSMAN DAN RUSTENKOWSKI (D-8-IL)
    Chairman - House Ways & Means Committee

9:00 a.m. Depart for Capitol Hill

9:30 a.m. thru 11:15 a.m. Visits with Senators and Congressmen

11:15 a.m. REGENCY FUYER
Reception

- Guest Speaker

  - CONGRESSMAN TIM WIRTH (D-2-CO)
    Member - Energy & Commerce and Science & Technology Committees

12:15 p.m. REGENCY BALLROOM
Lunch

- Guest Speaker

  - SENATOR DAVE DURENBERGER (R-MN)
    Chairman - Intelligence Committee
    Member - Senate Finance, Environment and Governmental Affairs Committees

- Wrap-up

  - PHILLIPS S. PETER

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GUEST SPEAKERS

SENATOR BOB PACKWOOD (R-OR)

Senator Bob Packwood, Republican from Oregon, graduated in 1954 from Willamette University and received his LL.B. in 1957 from the New York University School of Law.

He was a law clerk to former Chief Justice Harold J. Warner of the Oregon Supreme Court from 1957-1958 and practiced law in Portland for the next ten years.

In 1962, he was elected to the Oregon legislature and served three terms before election to the United States Senate in 1968. He is currently in his third Senate term.

Senator Packwood chairs the Senate Finance Committee, which is responsible for national tax policy. He is also a member of the Commerce, Science and Transportation Committee.

JOHN MCLAUGHLIN ("THE MCLAUGHLIN GROUP")

John McLaughlin is the creator, producer and host of "The McLaughlin Group," a weekly public affairs program offering inside opinions and forecasts on issues of the day. "The McLaughlin Group" is aired on over 200 PBS stations and NBC-owned and operated stations coast-to-coast and also broadcast on Worldnet, the international network of the United States Information Agency (USIA).

Dr. McLaughlin is also the host of "John McLaughlin's One on One," a weekly interview program with people making news headlines, airing in Washington, DC, and other selected cities nationwide.

In addition, he is the Washington Executive Editor of National Review, in which his column, "From Washington Straight," gives the inside story on politics and world affairs from the nation's capitol. He is also a commentator on National Public Radio's All Things Considered.

Dr. McLaughlin served as a special assistant to Presidents Nixon and Ford. In 1970, he was the endorsed Republican Party candidate for the United States Senate from Rhode Island.

He holds a Ph.D. degree from Columbia University, two advanced degrees from Boston College and has done further graduate study at Stanford University.

SENATOR BILL BRADLEY (D-NJ)

Senator Bill Bradley, Democrat from New Jersey, graduated with honors from Princeton University in 1965 and was a Rhodes Scholar at Oxford University in England where he received his MA in 1986.

He was an Olympic Gold Medalist in 1964 for the U.S. basketball team which he captained. For ten years, he played professional basketball for the New York Knickerbockers. Before his retirement from the sports world, Senator Bradley wrote Life on the Run, a book about his experiences as an athlete on the road in America. In 1984, he released his second book, The Fair Tax, an explanation of his proposal to revise the income tax system.

He was elected to the United States Senate after earning distinction as a scholar, athlete and author.

Senator Bradley was instrumental in the effort to create the Superfund, a program to clean up toxic waste dump sites. Also, he pioneered the effort for reform of our tax laws when he introduced the "Fair Tax Act" in 1982.

Bradley serves on the Finance, Energy and Aging Committees.

SENATOR BILL ROTH (R-DE)

Senator Bill Roth, Republican from Delaware, graduated from the University of Oregon and received his MBA from Harvard Business School and his LL.B. degree from Harvard Law School.

He was first elected to the Senate in 1970 and is a leading advocate of a stronger U.S. trade policy.

As a senior member of the Finance Committee, he has played a key role in the development of tax policy. He is also a member of the Intelligence and Joint Economic Committees and serves as Chairman of the Governmental Affairs Committee. Being one of the most knowledgeable members in the area of foreign affairs, he has been designated as the Senate's senior delegate to all international economic conferences and negotiations.

CONGRESSMAN BILL GRADISON (R-2-OH)

Congressman Bill Gradison, Republican from Ohio, was educated in the public schools of Cincinnati and received his BA from Yale and his MBA and Doctorate from Harvard.

In 1974, he was elected to the 94th Congress after having served 13 years on the Cincinnati City Council.

He is a member of the House Ways & Means and Budget Committees. On Ways & Means, he is the ranking Republican member of the Health Subcommittee and also serves on the Public Assistance and Unemployment Compensation Subcommittee.

In 1985, he was named as one of the 12 "most underrated" members of the Congress by Congressional Quarterly.

SENATOR MAX BAUCUS (D-MT)

Senator Max Baucus, Democrat from Montana, received both his BA and law degree at Stanford University. Senator Baucus serves on three committees: Finance, Environment & Public Works and Small Business. Prior to his election to the Senate, he served two terms in the U.S. House of Representatives. His legislative interests are international trade, economic development, fair taxes, reducing health care costs, protecting Medicare and speeding up hazardous waste cleanup.

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CONGRESSMAN DAN ROSTENKOWSKI (D-8-IL)

Congressman Dan Rostenkowski, Democrat from the Eighth District of Illinois, was educated at St. John's Military Academy and Loyola University.

He served for two years in the Infantry in Korea. Prior to his election to the 86th Congress in 1958, he served as a State Representative and State Senator.

Congressman Rostenkowski is Chairman of the Ways & Means Committee and also Chairman of the Joint Committee on Taxation. He was Deputy Majority Whip of the 95th and 96th Congress.

CONGRESSMAN TIM WIRTH (D-2-CO)

Congressman Tim Wirth, Democrat, represents the Second District of Colorado. He attended Harvard College as a scholarship student receiving his Bachelor's degree (1961) and his Master's degree (1964). He earned his Ph.D. at Stanford University on a Ford Foundation Fellowship.

Awarded a White House Fellowship in 1967, Wirth served as special assistant to Health, Education and Welfare Secretary John Gardner. Later, he was elected President of the White House Fellows Association.

Wirth was elected to Congress in 1974 and has been reelected to five consecutive terms. He serves on the Energy & Commerce and Science & Technology Committees. Also, he is Chairman of the Subcommittee on Telecommunications, Consumer Protection & Finance.

SENATOR DAVE DURENBERGER (R-MN)

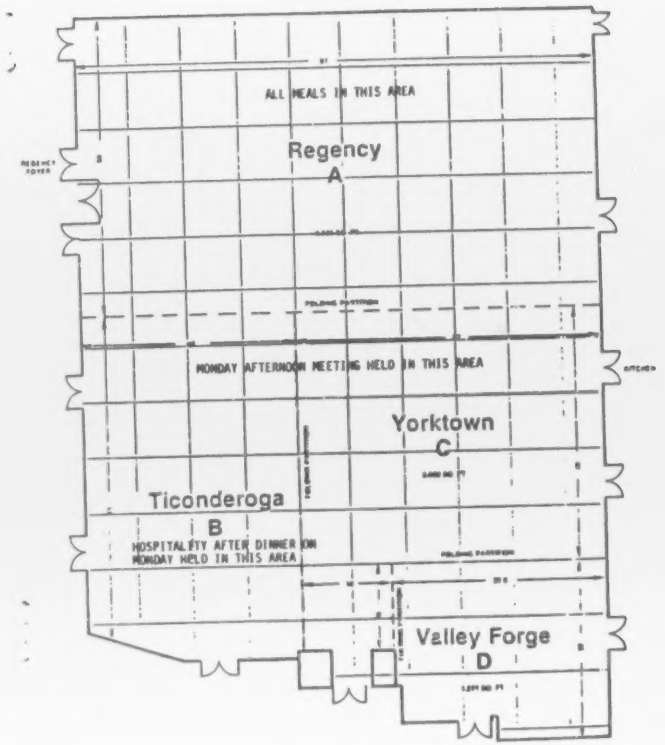
Senator Dave Durenberger, Republican from Minnesota, graduated from St. John's Preparatory School and earned his Bachelor's degree from St. John's University (1955). After service as a U.S. Army intelligence officer, he received his law degree from the University of Minnesota Law School in 1959.

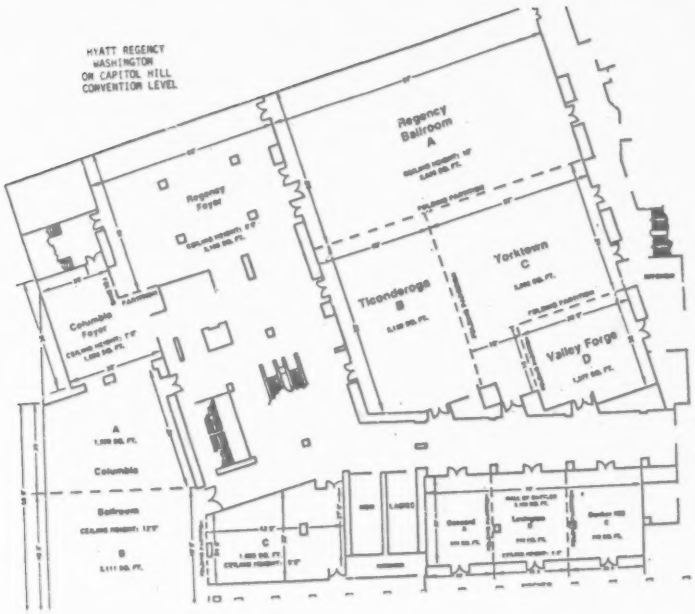
Durenberger has earned a reputation as an innovator in redefining the role of government and a leader in the effort to make public services more efficient and more responsive to people's needs. In 1984, he published his first book: Neither Madmen Nor Messiahs; a Policy of National Security for America. He is currently working on a second book, concerning health policy reform.

Senator Durenberger is a member of the Finance, Environment & Public Works and Governmental Affairs Committees and chairs the Select Committee on Intelligence.

HYATT REGENCY
WASHINGTON
ON CAPITOL HILL

REGENCY BALLROOM

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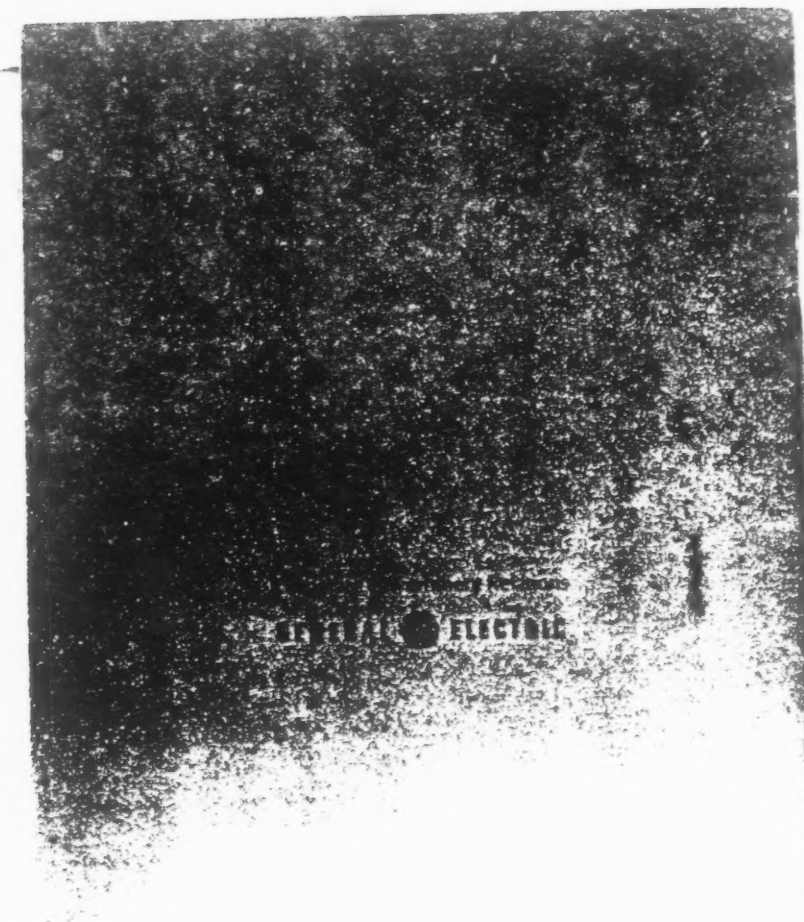

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LUNCH - SEPTEMBER 30

INTRODUCTION OF DAVE DURENBERGER

Well, we've got a real treat for you this afternoon. Senator Dave Durenberger from Minnesota is our speaker. He was born in Minnesota, graduated from St. John's University and after service as an Army Intelligence Officer, got his law degree at the University of Minnesota. Then, he was in private practice in St. Paul for seven years, became chief of staff for the Governor of Minnesota for a year, and then chief counsel for four years for H.B. Fuller, a specialty chemicals company. In 1978 he was elected to the U.S. Senate to finish the unexpired term of Hubert Humphrey, and in 1982 he was re-elected as the first Republican from Minnesota to be re-elected to the U.S. Senate in 30 years. He is a key member of the Senate Finance, Environment and Governmental Affairs Committees, and is the Chairman of the Senate Intelligence Committee. In the Senate he has taken a leadership role on tax, trade, health, environmental and intelligence issues, and he played an important role on the Tax Reform issue. He is recognized as one of the brightest and most thoughtful members of the Senate.

It gives me a great deal of pleasure to introduce one of the real leaders in Congress, Senator Dave Durenberger.

(65)

Date of Request	Individual/Organization	Amount	Event
1988 Activity			
11388	Danforth John C. Honorable The	2000	Constituent Relations - 1988
11388	Dingell John D. Honorable The	2000	Constituent Relations - 1988
11388	Foley Thomas S. Honorable The	2000	Constituent Relations - 1988
11388	Gray William H. III Honorable The	2000	Constituent Relations - 1988
11388	Lott Trent Honorable The	2000	Constituent Relations - 1988
11388	Mitchell George J. Honorable The	2000	Constituent Relations - 1988
11388	Rudman Warren B. Honorable The	2000	Constituent Relations - 1988
21088	Foley Thomas S. Honorable The	2000	PAC Broadcast - 1988
21088	Simpson Alan K. Honorable The	2000	PAC Broadcast - 1988
	Total to date 1988 Honoraria	~~18 000~~ 20000	
1987 Activity			
13087	Dan Rostenkowski, Honorable The	2000	Constituent Relations - 1986
13087	William E. Frenzel, Honorable The	1000	PAC Tape - 1987
	Total 1987 Honoraria	3000	
	Contributions Made On Behalf of Members - 1987		
13087	Dan and Laverne Rostenkowski Charity Account (CRP Meeting - 1986)	3000	Earmarked for (1- Norwid Socie and (2- St. Andrew's Church
31987	Italian American Cultural Society	1000	I. D. # 38-608-9634 D. Reigel - PAC Tape
31987	Polish American Congress	1000	I. D. # 38-228-4167 D. Reigel - PAC Tape
986 Activity			
90986	Bob Packwood	2000	Constituent Relations - 1986
90986	Max S. Baucus	540	Constituent Relations - 1986
90986	William Roth	2000	Constituent Relations - 1986
90986	Willis D. Gradison, Jr.	2000	Constituent Relations - 1986
100686	Bill Bradley	2000	Constituent Relations - 1986
	Total 1986 Honoraria	8540	
	Professional Fee per Durenberger		
90986	Pirahna Press	2000	CRP Meeting 1986, Durenberger
	Contributions Made on Behalf of Members - 1986		
90986	Environmental Defense Fund	2000	CRP Meeting 1986 Tim Wirth

U

L. Barron 7/6/88

GENERAL ELECTRIC
COMPANY
1331 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20004

P. S. PETER
VICE PRESIDENT

October 1, 1986

The Honorable David F. Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

Many thanks for your perceptive and effective comments at General Electric's Constituent Relations Program. You were truly the hit of the show, and we are very grateful you could be with us.

Thanks again.

Sincerely,

Phil

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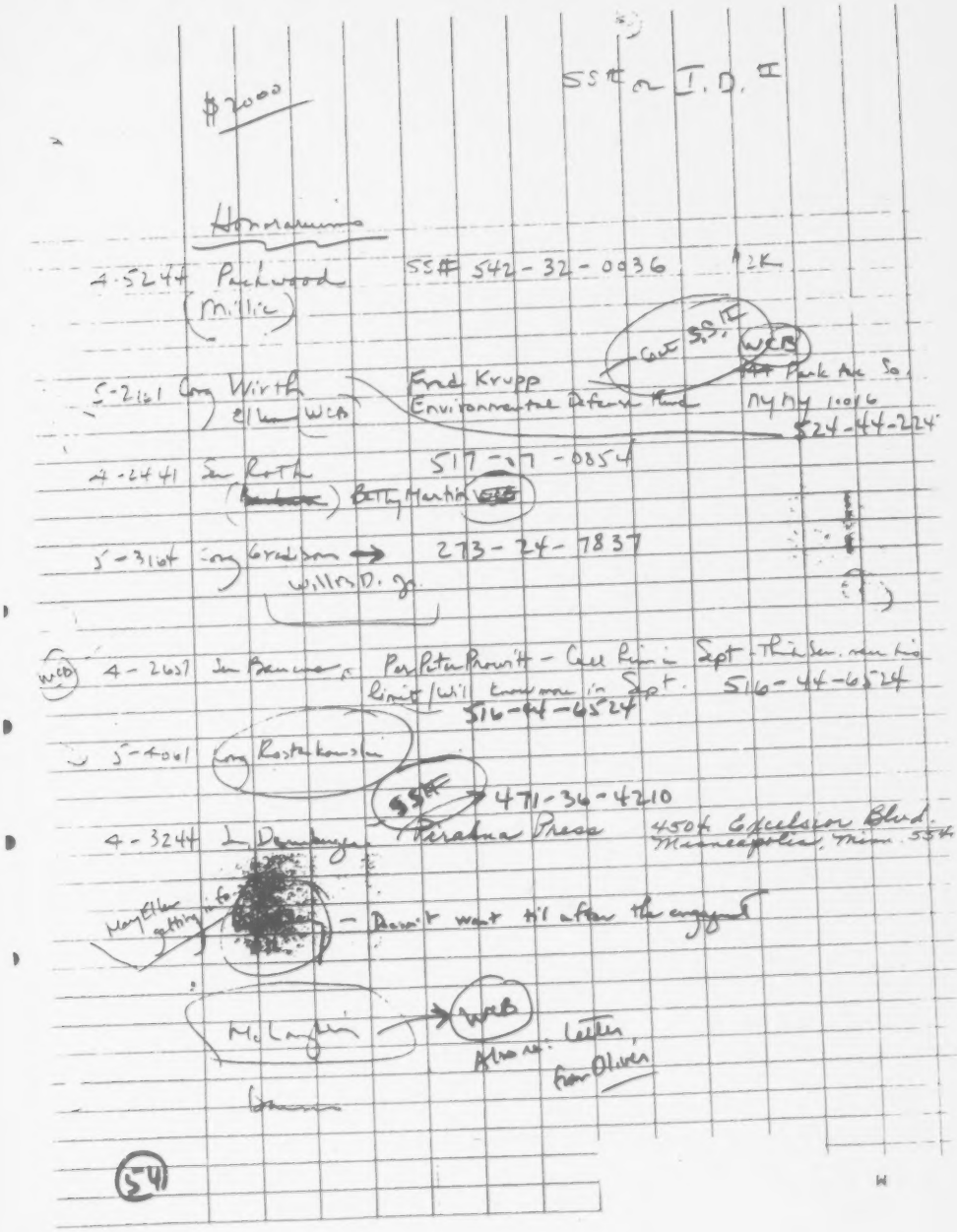
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5-2161 Greg Wirth Elkhart WCB
Fred Krupp Environmental Defense Fund
WCB
Park Ave So.
NYNY 10016
524-44-224
4-2441 Jan Roth (Rochester) Betty Martin WCB
517-27-0854
5-3164 Greg Gradison → 273-24-7837
Willm. D. Jr.
WCB 4-2637 Jan Brancheau Perpetua Printing - Cass Rim Limit/will transmit in Sept. 516-44-6524
Sept. This Sen. mem list
516-44-6524
5-4041 Greg Rostkowski
55# → 471-34-4210
4-3244 L. Dunlap Piranha Press
450 N. Excelsior Blvd. Minneapolis, Minn. 55401
Hermaphrodite getting to [redacted] - Doesn't want this after the engagement
McLaughlin → WCB
Also see: Letter from Oliver
54

TO: MAHONEY / TAMARRA
FROM: JODI / DD
Agreed to: 5/1/88
Received: 5/5/88
O.K. per/DD on 5/1

SCHEDULING INFORMATION

SPEECH/BKFST — WED 5/14 8 AM
TYPE OF EVENT — EVENT DATE/TIME

WASH REPRESENTATIVES BKFST
GROUP NAME

Contact PAULA TRANFAGLIA
Phone 202- 337-9400
Key People JOHN BRYAN, SARA LEE
TED KOCH, GROCERY MANU. ASSN.
_____
_____
_____
Topic SUPERFUND AND TAX REFORM

SPEECHES
Group Size 15-20
Honorarium $2K (amount)
Room Set-Up _____
Introduction by _____
Taped _____ (y/n) Transcribed _____ (y/n)

FOLLOW-UP
Thanks Sent _____ (date)
Photo _____ (y/n) Sent _____ (date)
Photo to Media _____ (date)
Membership Lists
Received _____ (y/n)
Computerized _____ (y/n)
Filed _____ (y/n)
Regret Sent _____
Greeting Sent _____ (y/n)

SPECIAL COUNSEL HEARING

LOCATION OF EVENT
Place GRAND HOTEL 2530 M ST.
Room MANFAIR COURT ROOM
Phone Number 429-0100
Directions _____

STAFFING
Briefing Memo _____
Photo _____
Speech _____
15 MINS (OFF RECORD) REMARKS FOLLOWED BY Q&A
4/23

MISCELLANEOUS
SENIOR PUB. AFFAIRS EXECS OF GMA MEMBER COMPANIES (GROCERY MANUFACTURERS OF AMERICA)
- they will provide lists if DD requested

George W. Koch
President/Chief Executive Officer

April 23, 1986

OFFICERS AND BOARD OF DIRECTORS
John H. Bryan, Jr., Chairman, GMA
Chairman, Sara Lee Corporation
Robert E. LaMalfa, Vice Chairman, GMA
Chairman, Kellogg Company
George W. Koch, President
Chief Executive Officer, GMA
Kenneth McGovern, Treasurer, GMA
Chairman, Campbell Soup Company
Eugene J. Sullivan, Secretary, GMA
Chairman, Borden, Inc.

H. G. Atwater, Jr., Chairman
General Mills, Inc.
James M. Biggar, President
Nestle Enterprises, Inc.
August A. Busch III, Chairman/President
Anheuser-Busch Companies, Inc.
Sir Adrian Cadbury, Chairman
Cadbury Schweppes PLC
John W. Culligan, Chairman
American Home Products Corporation
James R. Elsner, President
CPC International Inc.
James L. Ferguson, Chairman
General Foods Corporation
Gene F. Graham, President
Parker House Sausage Company
Charles M. Harper, Chairman
Conagra, Inc.
Calvin S. Hatch, Chairman
The Clorox Company
Malon Holstad, President
Land O Lakes, Inc.
Donald M. Kendall, Chairman
PepsiCo, Inc.
Sir Hector Laing, Chairman
United Biscuits Holdings plc
Philip E. Lippincott, Chairman
Scott Paper Company
Reuben Mark, President
Colgate-Palmolive Company
Herman Kluever, Chairman
Philip Morris Companies Inc.
Dwight C. Minton, Chairman/President
Church & Dwight Co. Inc.
Anthony J. F. O'Reilly, President
H. J. Heinz Company
Robert E. Rich, Jr., President
Rich Products Corporation
John M. Richman, Chairman
Dart & Kraft, Inc.
Robert M. Schaeberle, Chairman
Nabisco Brands, Inc.
Boyd F. Schenk, Chairman
Pet Incorporated
A. F. Sloan, Chairman
Lance, Inc.
John G. Smale, President
The Procter & Gamble Company
Carl G. Smith, Chairman
Gerber Products Company
William O. Smithburg, Chairman
The Quaker Oats Company
Paul H. Smucker, Chairman
The J. M. Smucker Company
Dr. W. Scragus, Jr., President
Savannah Foods & Industries, Inc.
John M. Stafford, Chairman/President
The Pillsbury Company
Gordon R. G. Stevens, Chairman
Universal United States, Inc.
William P. Stiritz, Chairman/President
Ralston Purina Company
John W. Teets, Chairman
The Greyhound Corporation
Ralph E. Ward, Chairman/President
Chesebrough-Pond's Inc.
Harry K. Weeks, Chairman
McCormick & Company, Inc.
Peter N. T. Widdrington, President
John Labatt Limited
J. Tylee Wilson, Chairman
R. J. Reynolds Industries, Inc.
William Wrigley, President
Wm. Wrigley Jr. Company
Richard A. Zimmerman, Chairman
Hershey Foods Corporation

The Honorable
David Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

We would like to invite you to be our guest of honor and speaker at a Washington Representatives Breakfast to be held on:

Wednesday, May 14, 1986
8:00 a.m.
The Grand Hotel 2350 M St, NW
Mayfair Court Room

Mr. John H. Bryan, Jr., Chairman of GMA, and Chairman and Chief Executive Officer of Sara Lee Corporation, will be in the Washington area during the second week of May. We would like for you to address our Washington Representatives and Mr. Bryan on this day if possible.

The breakfast is informal. Approximately twenty senior public affairs executives of our member companies will join you for breakfast. Our GMA Directory is enclosed for your reference.

After breakfast, we hope you will speak off-the-record for approximately fifteen minutes on Superfund and tax reform.

Your talk will be followed by a question and answer session. We will conclude the session no later than 9:15 a.m.

We will be pleased to provide your transportation if you so require. If you have any questions please call me or your staff may call Paula Tranfaglia in our Public Affairs Department.

Sincerely,

George W. Koch

Enclosure
GWK:pt
2172U

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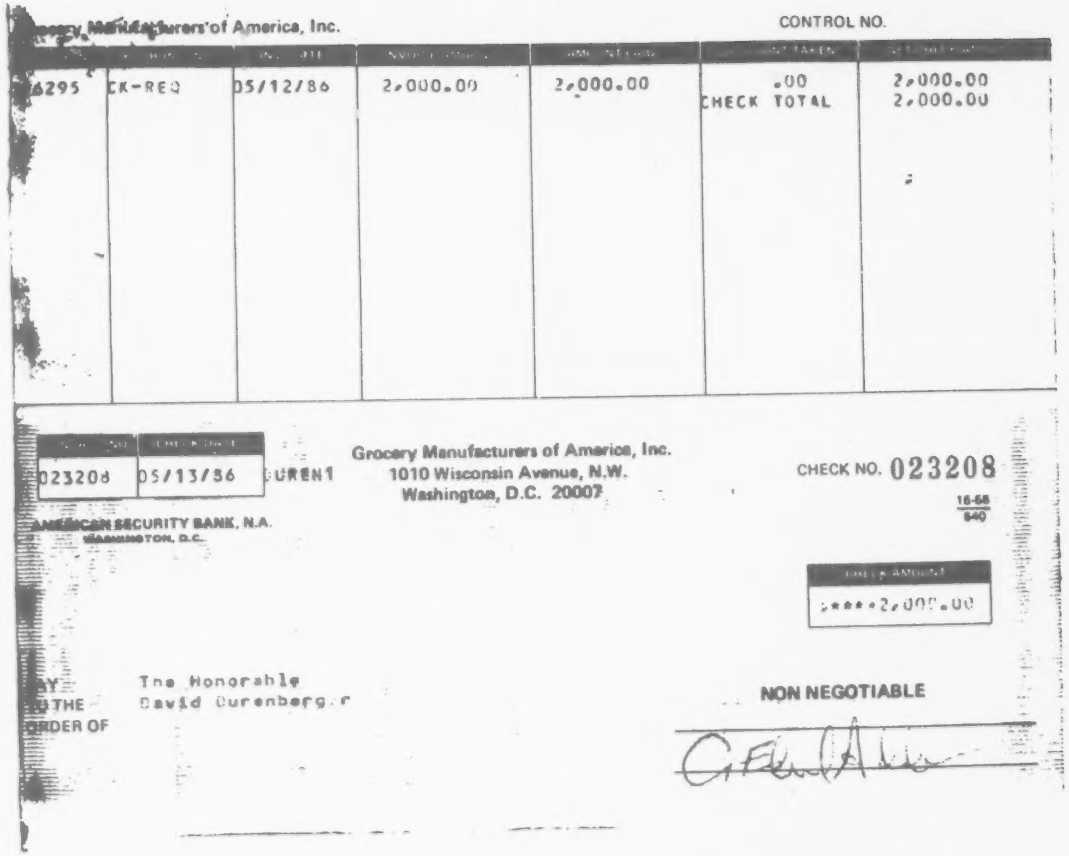
Grocery Manufacturers of America, Inc., 1010 Wisconsin Avenue, N.W., Washington, D.C. 20007 • (202) 337-9400 • TWX: 710-8229364



Grocery Manufacturers of America, Inc.

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Grocery Manufacturers of America, Inc.
1010 Wisconsin Avenue, N.W.
Washington, D.C. 20007

CHECK NO. 023208

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AMERICAN SECURITY BANK, N.A.
WASHINGTON, D.C.

**2,000.00

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1728

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023208	05/13/86

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1010 Wisconsin Avenue, N.W.
Washington, D.C. 20007

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WASHINGTON, D.C.

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David Durenberger

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Yvonne Lewis

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APPENDIX C

MEMORANDUM

TO : ACCOUNTING

FROM: PAULA TRANFAGLIA

DATE: 14 May 1986

CC : PATRICIA HILL

RE : WASHINGTON REPRESENTATIVES GROUP BREAKFAST BILLING

Please bill the following in the amount of $25.00 for the Washington Reps Breakfast held May 14, 1986 at The Grand Hotel, Mayfair Court Room with Senator David Durenberger.

1. LeAnn R. Hensche
Federal Public Affairs
RJ Reynolds Industries, Inc.
2550 M Street, N.W.
Suite 770
Washington, D.C. 20037

2. George A. Franklin
Director, Government Relations
Kellogg Company
2000 L Street, N.W.
Suite 200
Washington, D.C.20036

3. Jack Estes
Vice President
Federal Public Affairs
R.J. Reynolds
2550 'M' Street, N.W.
Suite 770
Washington, D.C. 20037

4. Alan C. Caldwell
Manager, Public Affairs
Del Monte Corporation
2550 M Street
Washington, D.C. 20037

F

5. Stephen M. MacArthur
Washington Representative
Carnation Company
1511 K Street, N.W.
Suite 1100
Washington, D.C. 20005

6. Robert Bird
Director, Washington Office
General Mills, Inc.
1200 New Hampshire Avenue, N.W.
Suite 370
Washington, D.C. 20036

7. Sally Donner
Associate Manager,
Federal Government Relations
General Foods Corporation
1710 Rhode Island Avenue, N.W.
Fourth Floor
Washington, D.C. 20036

8. Rick Connors
Director Federal Affairs
1201 Pennsylvania Ave., N.W.
Suite 220
Washington, D.C. 20004

9. Al Bloomquist
Vice President - Public Affairs
American Crystal Sugar Company
101 North Third Street
Moorhead, MN 56560

10. Claude Alexander
Ralston Purina Company
2000 L Street, NW
Suite 801
Washington, DC 20036

11. Walter Smith
Director, Federal Taxes
Dart & Kraft, Inc.
2211 Sanders Road
Northbrook, Illinois 60062

The following responded but did not attend:

1. Claire Hallrohan
Government Relations Assistant
Warner Lambert Company
1667 K Street, N.W.
Suite 1270
Washington, D.C. 20006

2. W. Bradford Gary
Corporate Director
Warner Lambert Company
1667 'K' Street, N.W.
Suite 1270
Washington, D.C. 20006

George W. Koch
President/Chief Executive Officer

OFFICERS AND BOARD OF DIRECTORS
John H. Bryan Jr. Chairman, GMA
Chairman, Sara Lee Corporation
Robert E. LaMaster, Vice Chairman, GMA
Chairman, Kellogg Company
George W. Koch, President
Chief Executive Officer, GMA
R. Gordon McGovern, Treasurer, GMA
President, Campbell Soup Company
Gabriel J. Sullivan, Secretary, GMA
Chairman, Borden, Inc.

H. B. Atwater Jr. Chairman
General Mills, Inc.
James M. Biggar, President
Nestle Enterprises, Inc.
August A. Busch III, Chairman/President
Anheuser-Busch Companies, Inc.
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Cadbury Schweppes PLC
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Charles M. Harper, Chairman
ConAgra, Inc.
Calvin S. Hatch, Chairman
The Clorox Company
Ralph Hofstad, President
Land O Lakes, Inc.
Donald M. Kendall, Chairman
PepsiCo, Inc.
Sir Hector Laing, Chairman
United Biscuits (Holdings) plc
Philip E. Lippincott, Chairman
Scott Paper Company
Reuben Mark, President
Colgate-Palmolive Company
Hamish Maxwell, Chairman
Philip Morris Companies Inc.
Dwight C. Minton, Chairman/President
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Boyd F. Schenk, Chairman
Pet Incorporated
A. F. Staub, Chairman
Lance, Inc.
John G. Smale, President
The Procter & Gamble Company
Carl G. Smith, Chairman
Gerber Products Company
William D. Smithburg, Chairman
The Quaker Oats Company
Paul H. Smucker, Chairman
The J. M. Smucker Company
W. W. Sprague, Jr., President
Sea-Land Foods & Industries, Inc.
John M. Stafford, Chairman/President
The Pillsbury Company
Gordon H. O. Stevens, Chairman
Unilever United States, Inc.
William P. Stiritz, Chairman/President
Ralston Purina Company
John W. Teets, Chairman
The Greyhound Corporation
Ralph E. Ward, Chairman/President
Cheesebrough-Pond's Inc.
Harry K. Wells, Chairman
McCormick & Company, Inc.
Peter N. T. Widdrington, President
John Labatt Limited
J. Tylee Wilson, Chairman
R. J. Reynolds Industries, Inc.
William Wrigley, President
Wm. Wrigley Jr. Company
Richard A. Zimmerman, Chairman
Hershey Foods Corporation

May 15, 1986

The Honorable
David Durenberger
United States Senate
Washington, D.C. 20510

Dear Dave:

Once again let me thank you for doing a wonderful job at our Washington Representatives Breakfast yesterday morning.

As usual, your presentation was most candid and interesting. We appreciate your help with the tax reform issue and welcome the "last round" on the Hill.

Thank you again for sharing your time with us.

Sincerely,

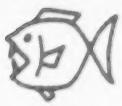
George W. Koch

GWK/pt

H

Grocery Manufacturers of America, Inc., 1010 Wisconsin Avenue, N.W., Washington, D.C. 20007 • (202) 337-9400 • Easylink: 62913284

PIRANHA



PRESS

Gary L. Diamond
Publisher

May 19, 1986

Ms. Paula Tranfaglia
1010 Wisconsin Street
Suite 800
Washington, DC 20007

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Tranfaglia:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Washington Representatives Breakfast on May 14, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
May 14, 1986	8:00 a.m.	Washington, DC	$2,000

K

☐ VOID ☐ CORRECTED

PAYER'S name, street address, city, state, and ZIP code	1 Rents	OMB No 1545-0115	Miscellaneous Income
:ocery Manufactures of Americ)10 Wisconsin Ave NW Suite 300 ashington DC 20007	2 Royalties	1986 Statement for Recipients of	

PAYER'S Federal identification number / RECIPIENT'S identification number	3 Prizes and awards	4 Federal income tax withheld	Copy C For Payer
5-7079300 471-36-4210			
RECIPIENT'S name (first, middle, last) ne Honorable David Grinberger Street address 50 Senate Russell Bld.	5 Fishing boat proceeds	6 Medical and health care payments	For Paperwork Reduction Act Notice and instructions for completing this form, see instructions for Forms 1099, 1098, 5498, 1096, and W-2G.
	7 Nonemployee compensation	8 Substitute payments in lieu of dividends or interest	
City, state, and ZIP code ashington DC 20510	9 Payer made direct sales of $5,000 or more of consumer products to a buyer (recipient) for resale ▶ ☐		

Form 1099-MISC — Department of the Treasury - Internal Revenue Service

MANNING, SELVAGE & LEE/ATLANTA
Public Relations

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PEACHTREE CENTER-CAIN TOWER
229 PEACHTREE ST., N.E., SUITE 1600, ATLANTA, GEORGIA 30303
(404) 659-1444

September 11, 1986

Ms. Jodie Mathison
Senator Durenberger
The Russell Building
Room 154
Washington, D.C. 20510

Dear Jodie:

As we discussed this morning, HealthAmerica Corporation in Atlanta and Augusta, Georgia would like to feature Senator Durenberger as the keynote speaker at their Health and Business Conference/Luncheon to be held at The Ritz Carlton in Atlanta.

HealthAmerica's objective is to have the luncheon either November 7 or 14. However, while these would be ideal dates for us, they are not mandatory; in other words, we are flexible. The luncheon is being held for Atlanta and Augusta chief executive officers (about 150). Our plan is to fly the Augusta businessmen and women to Atlanta the morning of the conference. I understand that Senator Durenberger's speaking fee is $5,000 plus flight and other related expenses.

HealthAmerica is the largest independent investor-owned operator of health maintenance organizations.

As I mentioned this morning, we are operating on an extremely tight deadline and need to confirm the conference date and speaker immediately. Please check with the Senator this week and call me about his availability. Thank you.

Sincerely,

Sandy Mayson

P.S. If for some reason you cannot reach me, ask for Jan Lewin or Lynn Sokler.

SPECIAL
COUNSEL
HEARING
EX. 148

A

9/17/86 → find out more info on HealthAmerica Corp

SCHEDULING INFORMATION

SPEECH — TYPE OF EVENT

11/7 or 14/86 (they want 30 flexible in 1st two weeks) — EVENT DATE/TIME

11/14 @ 12:00 noon

SPEECHES

HealthAmerica Corp — GROUP NAME — first invitation — ~150 — ~$5K (amount)

→ Jan Lewin

Contact Sandy Mayson

Phone 404-659-1444

Key People 447-0649

health insurance ind.

insurers)

CEO's/reps of independent

investor-owned operators

Topic of hmos

Room Set-Up

Introduction by

Taped (y/n) Transcribed (y/n)

→ over by 2:30

LOCATION OF EVENT Atlanta, GA

Place

Room

Phone Number

Directions

FOLLOW-UP

Thanks Sent (date)

Photo (y/n) Sent (date)

Photo to Media (date)

Membership Lists

Received (y/n)

Computerized (y/n)

Filed (y/n)

Regret Sent — send phot

Greeting Sent (y/n)

STAFFING

Briefing Memo

Photo

Speech

MISCELLANEOUS

B

Billing: [redacted] Dave Record Ex Dir.

Suite 500 Atlanta, GA ← Health America 1ONE Lakeside C 990 Hammond Dr

9/11/86

REQUEST DATE

Needs to confirm w same w/ 9/7/86

9/17/86 → find out more info on HealthAmerica Corp

SCHEDULING INFORMATION

SPEECH — TYPE OF EVENT

11/7 or 14/86 — EVENT DATE/TIME — they want 20 / flexible in last two weeks

Hyatt - Nashville

GROUP NAME: HealthAmerica Corp → Youngest HMO Co's. 5 years old → primarily in Eastern U.S. (Maricare) based in L.A. merging with/buying out

Contact: Sandy Mayson → # of members 1.8 mill

Phone: 404-659-1444 → # of HMO's owned 53 plans → 1.6 Bill

Key People: top 35 markets in U.S.

Topic: CEO's/reps/independent investor-owned operation of hmo.s

LOCATION OF EVENT: Atlanta, GA

Place

Room

Phone Number

Directions

O.K. 11/14

STAFFING

Briefing Memo

Photo

Speech

9/11/86
REQUEST DATE

FOLLOW-UP

Thanks Sent (date)

Photo (y/n) Sent (date)

Photo to Media (date)

Membership Lists
Received (y/n)
Computerized (y/n)
Filed (y/n)

Regret Sent

Greeting Sent (y/n)

MISCELLANEOUS

C

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MEMORANDUM

TO: Ms. Jodi Mathison

FROM: Sandy Mayson Sandy Mayson

DATE: September 18, 1986

RE: HealthAmerica's Health and Business Luncheon

You were away from your desk when I called this afternoon, so I am writing to offer some alternate dates for the HealthAmerica luncheon. Two of HealthAmerica's vice presidents will not be able to attend the luncheon on November 7, so here are other dates for Senator Durenberger to consider.

Thursday, November 13

Friday, November 14

Thursday, November 19

Friday, November 20

Friday, December 5

Also, there is a slight chance that HealthAmerica will be able to give its luncheon guests copies of the Senator's book, "Prescription for Change." If so, would it be possible to buy the books for $5 or less, and would Senator Durenberger be willing to autograph them at the conference?

Please call me Friday, September 19, to confirm Senator Durenberger for the luncheon and the best date for his visit. Thank you.

MANNING, SELVAGE & LEE/ATLANTA
Public Relations

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(404) 659-1444

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MEMORANDUM

TO: Jodi Mathison

FROM: Sandy Mayson Sandy

DATE: September 22, 1986

SUBJECT: HealthAmerica's November 14 Luncheon

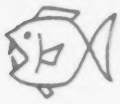
Everyone at HealthAmerica is extremely pleased that Senator Durenberger has agreed to speak at HealthAmerica's Health and Business Luncheon on Friday, November 14, 1986. As we discussed, the luncheon will begin around 12 Noon and probably will conclude around 2:30 p.m.

I plan to write a synopsis of Senator Durenberger's background, Senate affiliations, etc. for an enclosure in the luncheon invitation. It should be simple and factual, but I will be happy to send you a copy for approval.

As you requested, I will contact Helen Darling about Senator Durenberger's speech, and speak to Mike Mahoney about buying a supply of the book, "Prescription for Change," to be given to the luncheon guests.

I will talk with you soon about the luncheon specifics. Call me if you have any questions. Thanks for everything!

PIRANHA



PRESS

Gary L. Diamond
Publisher

M E M O R A N D U M

TO: Ms. Sandy Mayson
Manning, Selvage & Lee
Peachtree Center-Cain Tower
229 Peachtree St. NE
Suite 1600
Atlanta, GA 30303

FROM: PIRANHA PRESS

DATE: SEPTEMBER 25, 1986

RE: SPEAKING ENGAGEMENT OF SENATOR DURENBERGER

We have received information from Senator Dave Durenberger's office that you have requested an appearance by him before your organization.

Senator Durenberger has entered into an exclusive arrangement with us under which we handle the arrangements for the sale and promotion of his books as well as his appearances. If you have not already been contacted, you will be contacted by the law firm which represents Senator Durenberger to review the terms of our arrangement with the Senator, the legal restraints, if any, and the fees and travel arrangements for his appearance.

If you have any questions, please contact Michael C. Mahoney, at (612) 338-3411.

cc: Michael C. Mahoney, Esq.

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PEACHTREE CENTER-CAIN TOWER
229 PEACHTREE ST., N.E., SUITE 1600, ATLANTA, GEORGIA 30303
(404) 659-1444

RECEIVED
NOV 4 1986
DAVID F RECORD, JR.

MEMORANDUM

TO: Dave Record
HealthAmerica

FROM: Jan Lewin
Sandy Mayson

DATE: October 30, 1986

RE: Honorarium for Senator Durenberger

As we discussed previously, HealthAmerica should make arrangements to compensate Senator Durenberger for his luncheon presentation with a check for $5,000. The check should be sent to the following address:

Piranah Publishing Company
4504 Excelsior Blvd.
Minneapolis, Minnesota 55416

All of Senator Durenberger's travel expenses related to the HealthAmerica engagement will be billed through his office after the luncheon.

If you have any questions, call us.

cc: Tom Usilton

O.K. To Pay
11-7-86

5110-715

To: Kelly

HealthAmerica

MSL001

H

Dave Durenberger
U.S. Senator for Minnesota

Recognized as one of the "best-informed and most independent-minded players in the Washington policy game," Senator Durenberger has been the driving force behind many of the ideas that are changing the nation's health care delivery system.

Senator Durenberger is in his fourth term as a member of the powerful Finance Committee, through which more than half of all legislation considered by the Senate passes. For the last five years, he has served as chairman of the Health Subcommittee, which is responsible for the nation's $80 billion Medicare and Medicaid programs.

Senator Durenberger recently published his second book entitled "Prescription for Change," which outlines the opportunities and dilemmas facing today's health care industry.

HealthAmerica of Georgia

requests the pleasure of your company

at our

Annual Health and Economic Luncheon

Friday, the fourteenth of November

at twelve o'clock noon

The Ritz-Carlton Room

The Ritz-Carlton-Downtown Atlanta

181 Peachtree Street

Complimentary Parking

MSL002

I

Thomas O. Usilton

Thomas O. Usilton is executive vice president of the Southeast region of HealthAmerica Corporation. He is responsible for operation of the firm's health maintenance organizations (HMO's) in the Southeast. Previously, Usilton served as executive director of HealthAmerica's Georgia operations. He joined HealthAmerica in Atlanta in 1982.

Usilton currently is vice president of the HMO Association for the State of Georgia, a member of the Atlanta Business Coalition on Health Care and the secretary of the Cystic Fibrosis Foundation of Georgia. He is also a member of Leadership Georgia.

Dave Durenberger
U.S. Senator for Minnesota

Recognized as one of the "best-informed and most independent-minded players in the Washington policy game," Senator Durenberger has been the driving force behind many of the ideas that are changing the nation's health care delivery system.

Senator Durenberger is in his fourth term as a member of the powerful Finance Committee, through which more than half of all legislation considered by the Senate passes. For the last five years, he has served as chairman of the Health Subcommittee, which is responsible for the nation's $80 billion Medicare and Medicaid programs.

Senator Durenberger recently published his second book entitled "Prescription for Change," which outlines the opportunities and dilemmas facing today's health care industry.

MS1004

HealthAmerica of Georgia
Annual Health and Economic Luncheon

Friday, November 14, 1986

Agenda

Noon	Luncheon
12:45 pm	Welcome and Introduction of Senator Dave Durenberger by Thomas O. Usilton
1 pm	Senator Dave Durenberger
1:45 pm	Thomas O. Usilton
2 pm	Program Conclusion

1747

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229 PEACHTREE ST., N.E., SUITE 1600, ATLANTA, GEORGIA 30303
(404) 659-1444

CONTACT: Jan Lewin/Sandy Mayson
Manning, Selvage & Lee
(404) 659-1444 or

Thomas O. Usilton
HealthAmerica
(404) 396-9222

MEDIA ALERT

WHAT: Annual Health and Economic Luncheon sponsored by HealthAmerica Corporation.

WHO: Keynote speaker will be Senator Dave Durenberger (D)-Minn., chairman of the Senate Health Subcommittee, which is responsible for the nation's $80 billion Medicare and Medicaid programs. He will be speaking on the topic of "Alternative Health Care Delivery Systems -- A Look at Tomorrow."

Also speaking will be Thomas O. Usilton, executive vice president of the southeast region of HealthAmerica Corporation. Usilton will discuss results of the first independent marketing survey completed of 100 metropolitan-Atlanta companies on a variety of health care topics.

Usilton also will discuss the recent acquisition of HealthAmerica by Maxicare Health Plans, Inc., the largest for-profit operator of health maintenance organizations (HMOs) in the world.

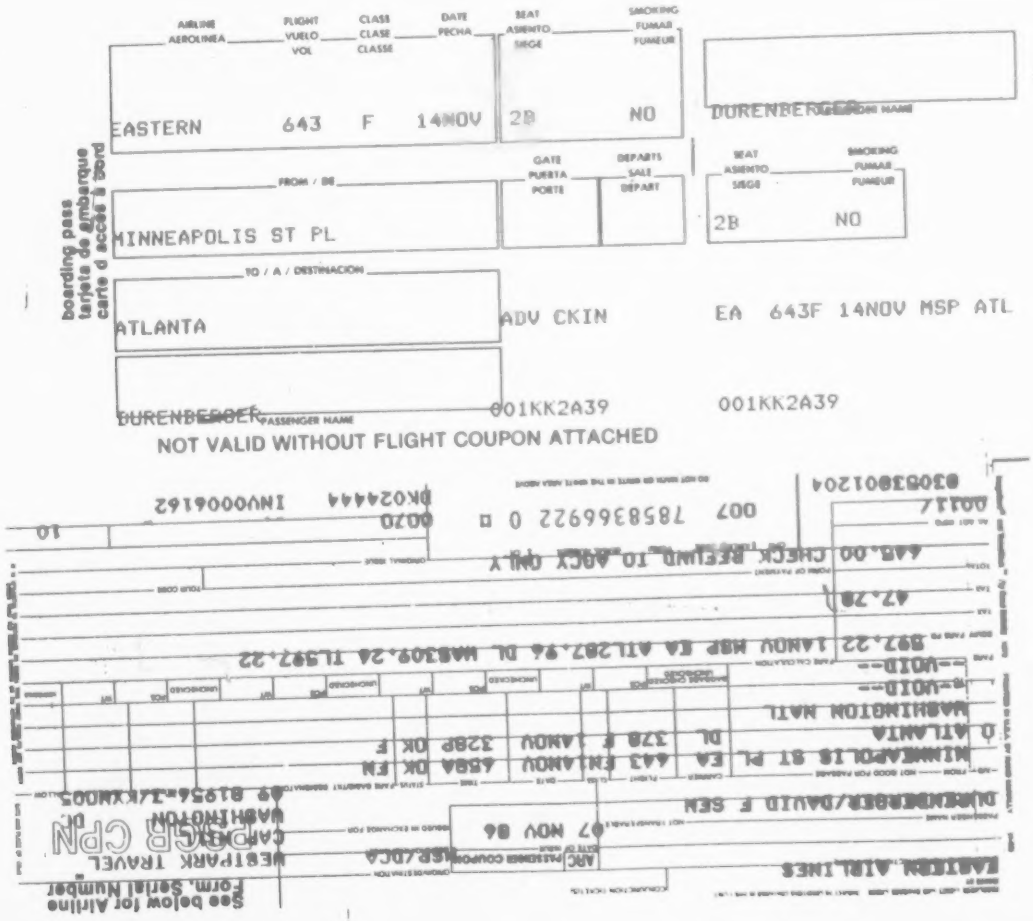
WHEN: Friday, November 14
12:00-2:30 p.m.
(luncheon 12-12:45 p.m.)

WHERE: The Ritz-Carlton/Downtown
181 Peachtree St., N.E.
Ritz-Carlton Room

# # #

11/11/86

MSL007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MAXICARE HEALTH PLANS, INC.
ACCOUNTS PAYABLE VOUCHER/CHECK REQUEST

11
170100

VENDOR NAME PIRANAH PUBLISHING COMPANY

VENDOR NUMBER ~~AP156~~ ER 323

INVOICE NUMBER

INVOICE DATE 11/19/86

~~DATE NEEDED 11/26/86~~

DISCOUNT PERCENTAGE

DEPARTMENT SUPERVISOR APPROVAL

ACCOUNT DISTRIBUTION APPROVED BY

VP APPROVAL

~~M D~~

MAXICARES HEALTHAMERICA OF GEORGIA, ATLANTA

#	DATE	EXPENSE ACCOUNT	DESCRIPTION	AMOUNT
	11/19/86	8410000000089171	Conferences BEN. DURENBERGER-LUNCH	
			#VOUCHER TOTAL	70,000.00

DESCRIPTION BEN. DURENBERGER-LUNCH

PRESECONFERENCES

SPECIAL HANDLING

THIS DATA IS REQUIRED BEFORE THE REQUEST CAN BE PROCESSED

DATE ENTERED
DEC 04 1986

ACCOUNTING

VENDOR NUMBER	DIV	DEPT	VOUCHER NUMBER	INVOICE DATE	INVOICE NUMBER	GROSS AMOUNT	DISCOUNT	NET AMOUNT
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0004403944			12/10/86		TOTAL	.00		5,000.00

INCLUDES PAYMENT FOR ALL MAXICARE SUBSIDIARIES

maxicare

CHEALTHAMERICA ATLANTA

maxicare

5200 WEST CENTURY BLVD.
LOS ANGELES, CA 90045

CONTROL NUMBER

403544

0004403944

AMOUNT

ER PAY 000000323

12/10/86

**********5,000.00

55,000.00

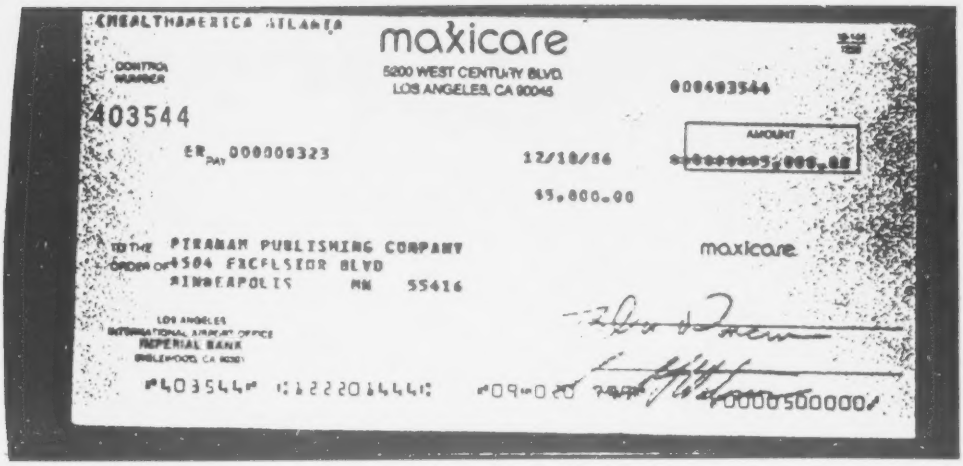
TO THE ORDER OF PIRANAM PUBLISHING COMPANY
4504 EXCELSIOR BLVD
MINNEAPOLIS MN 55416

maxicare

LOS ANGELES
INTERNATIONAL AIRPORT OFFICE
IMPERIAL BANK
INGLEWOOD, CA 90301

NON - NEGOTIABLE

1751


HEALTHAMERICA ATLANTA

maxicare

5200 WEST CENTURY BLVD.
LOS ANGELES, CA 90045

CONTROL NUMBER
403544

008493544

ER PAY 000000323

12/18/86

AMOUNT
$5,000.00

TO THE ORDER OF PIRAMAN PUBLISHING COMPANY
6504 EXCELSIOR BLVD
MINNEAPOLIS MN 55416

maxicare

LOS ANGELES
INTERNATIONAL AIRPORT OFFICE
IMPERIAL BANK
INGLEWOOD, CA 90301

⑈403544⑈ ⑆122201444⑆ ⑈09⑈020 ⑈0000500000⑈

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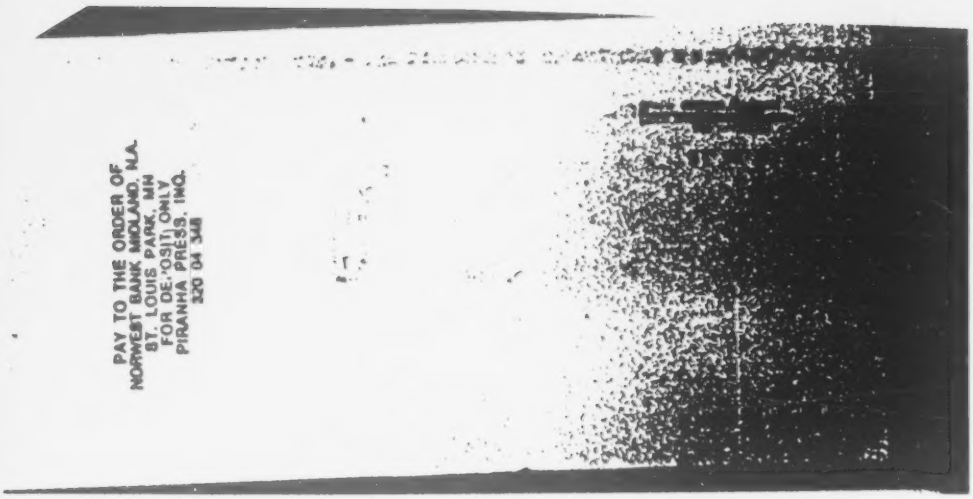
PAY TO THE ORDER OF
NORWEST BANK MIDLAND, N.A.
ST. LOUIS PARK, MN
FOR DEPOSIT ONLY
PIRANHA PRESS, INC.
320 04 348

P

TO: Mahoney/Tamara $2500 4/7
FROM: JODI/DD

HIDA HEALTH INDUSTRY DISTRIBUTORS ASSOCIATION

1101 CONNECTICUT AVENUE, N.W., SUITE 700 WASHINGTON, D.C. 20036 202-857-1166

ROBERT H. WILBUR
VICE PRESIDENT/GOVERNMENT RELATIONS

contact: Bob Wilbur 202-857-1166
$2500 O.K.

January 30, 1986

agreed to 3/5/86
telecopied 3/6/86

Senator David Durenberger
Russell Senate Office Building
SR-154
Washington, D.C. 20510

Dear Senator Durenberger:

You will probably recall that you spoke to the last Washington Legislative Conference of the Health Industry Distributors Association in March 1983. Members present for that conference still remember your discussion of the health care issues pending at that time, just before passage of the Prospective Payment System. We also appreciate the interest you and your staff have shown in our concerns more recently.

HIDA President Paul Simmons and our Executive Committee have asked me to invite you to speak again at this year's HIDA Washington Conference, the morning of April 7, at the new Washington Mariott Hotel. We would schedule you to open the conference at 9:00 a.m. that morning, but have some flexibility in timing if that would be needed to accommodate your schedule.

- 14th & PA
- Room rent

Beyond issues of health care, particularly health care financing, our members would be most interested in your views on tax reform legislation, as it will probably be developing in the Finance Committee at that time.

HIDA, as you know, represents distributors of medical supplies and equipment to all health care providers -- hospitals, physicians' offices, and for use in the home. This leadership conference of our officers, committee members, and others most active in the organization, will bring to Washington an expected audience of 150-200.

We have budgeted an honorarium of $2500 for this part of our meeting.

We hope you will be able to join us April 7 and look forward to hearing from you.

Sincerely,

Robert H. Wilbur

- conference is terminated 4/7.2
- agenda: description of audience

cc: Jodi Mathison
Chip Kahn
Paul Simmons

SPECIAL
COUNSEL
HEARING
EX. 149

A

Emmon Hoyes
Arrangements for payment for Senator Durenberger's speech as specified by his office

PIRANHA
PRESS
Gary L. Diamond
Publisher

March 14, 1986

Mr. Robert H. Wilbur
Health Industry Distributors Association
1101 Connecticut Avenue NW
Suite 700
Washington, DC 20036

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Wilbur:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Health Industry Distributors Association on April 7, 1986.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

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B

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

C

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
April 7, 1986	9:00 a.m.	Washington, DC	$2,500

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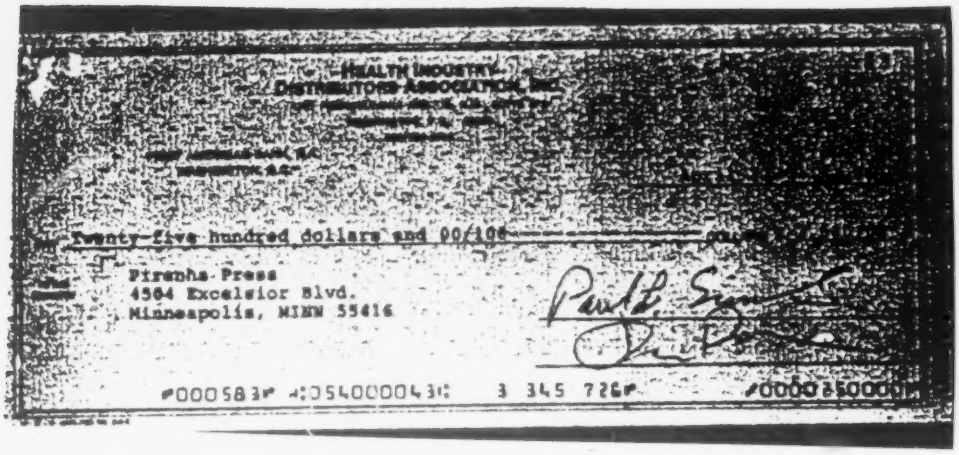
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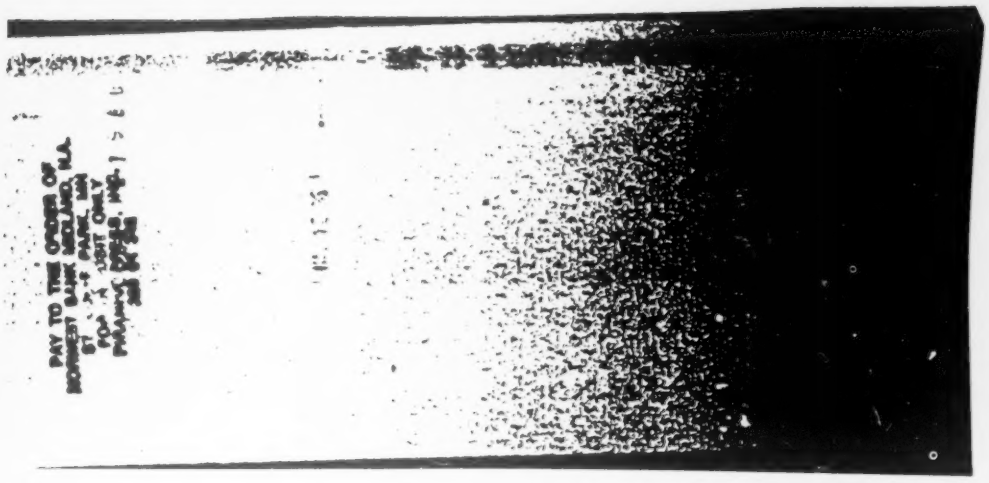
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ROBERT H. WILBUR
VICE PRESIDENT/GOVERNMENT RELATIONS

May 12, 1986

The Honorable David Durenberger
SR-154 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger:

The members of the Health Industry Distributors Association appreciated your visit to our legislative conference. For Paul Simmons and myself, thank you again for joining us.

At this meeting, you asked us for additional information on the delays in payment being experienced by our members who provide durable medical equipment (DME) and oxygen directly to patients under Medicare Part B. Subsequent to the conference, HCFA also called us to ask for information, and we hope this means that they will be taking action.

We have taken two steps to gather information: a telephone survey of three major national firms, to pinpoint the Medicare localities where these companies experience the greatest delays; and a questionnaire of our full membership. Enclosed are summaries of both.

The average time for payment of members responding exceeds 2.4 months. Obviously, this is a clear violation of the spirit of the Prompt Payment Act, which calls on the government to pay its bills within 30 days. As you know, HCFA has recently announced its intention to stretch out payment times from 20 to 30 days. At least for the DME industry, HCFA's concept that average payment time at present is only 20 days is a fiction. The failure by carriers to process Part B DME and oxygen claims expeditiously is an unacceptable burden. Where small businesses fail, cash flow is the commonest cause of death.

We would appreciate your support of action by HCFA to insist that carriers clean up the pending back-logs and remain current with DME and oxygen claims. We would also appreciate your consideration of two other suggestions:

I

-- Where carriers are unable to process claims and make payment within the 30 days called for in the Prompt Payment Act, interim payments should be made to suppliers sufficient to alleviate cash flow problems. If final review and decision indicates that suppliers were overpaid, suppliers could be required to return any overpayments with interest.

-- Conversely, if interim payments are not made or where they are less than final payment after review, the government should pay interest, as under the Prompt Payment Act. We understand that the Prompt Payment Act does not at present cover payments made by carriers on behalf of the Medicare program. Could legislative action on this omission be considered?

Finally, while review and potential denial of some claims is of course appropriate, claims rejections or repeated requests for duplicate information cannot be allowed to become a subterfuge for delays in claims payment. Where a carrier denies a claim which is subsequently paid, interest should be due as on a claim which was not processed in accordance with the Prompt Payment Act.

Again, thank you for speaking at our conference. We appreciate your assistance, your interest in the problems of our members, and consideration of the above ideas for reform in payment procedures.

Sincerely,

Robert H. Wilbur
Vice President/Government Relations

RHW/st
Enclosures
cc: Chip Kahn

J

President
Frank E. Samuel, Jr.

health industry manufacturers association **hima**

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Carol to this D.

Mon 3/18

February 4, 1985

Anne: I am in the process of getting an answer. dr

The Honorable Dave Durenberger
United States Senate
Washington, D.C. 20510

Dear Senator Durenberger:

I would like to invite you to address the Health Industry Manufacturers Association's Tenth Anniversary Annual Meeting in Boca Raton, Florida on Monday, March 18.

As you know, HIMA represents more than 300 manufacturers of medical devices and diagnostic products. HIMA Chairman Dale R. Olseth (Medtronic, Inc.) and Board member Jerry Robertson (3M) hail from Minnesota. American Medical Systems' President, Robert E. Buuck, serves on HIMAPAC's Board of Trustees. Among others of the 14 HIMA companies with facilities in Minnesota are Frigitronics; Medical Inc.; Eli Lilly; St. Jude Medical; EMPI, and Angiomedics, Inc.

Accommodations would be provided for you and Mrs. Durenberger at the Boca Raton Hotel and we are prepared, as well, to offer an honorarium.

Our meeting lasts through Wednesday, March 20, and we invite you to stay with us as long as you can. A copy of the 1984 Program Book is enclosed to give you an idea of the type of program that is planned.

If you can be with us, Bette Anne Starkey, HIMA's Director of Congressional Relations, will coordinate details with your staff.

Sincerely,

Frank E. Samuel Jr.

Enclosure

accept + tell Mahoney

9:45 - 10:30 is best - later in am is possibl
They've also invited you for weekend.

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A

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March 6, 1985

The Honorable David Durenberger
United States Senate
Washington, D. C. 20510

Dear Senator Durenberger:

This will confirm arrangements for your being with us at our Annual Meeting in Boca Raton, Florida.

Your remarks to our opening General Session are scheduled to begin at approximately 10:00 a.m. on Monday, March 18. One-half hour has been allotted for your talk. Dale Olseth will be your host during your stay and will introduce you to our General Session audience. Our members will be particularly interested in having your views on the health care agenda facing the Congress and your subcommittee, as well as your approach to the reimbursement environment which will affect medical technology over the next few years.

A room confirmation form and program book are enclosed for you. Please call Bette Anne Starkey of our staff should you have any questions about your arrangements. With respect to Sunday evening, March 17, Mrs. Samuel and I would look forward to having you join our table at the Chairman's dinner dance. Bette Anne will check with your office on your plans.

Singerely,

Frank E. Samuel Jr.
President

Enclosures

cc: Dale R. Olseth

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OF COUNSEL
ALVIN H. GANDAL
ADMITTED IN D.C. AND OHIO

REPLY TO

April 19, 1985

Minneapolis

Gordon Schatz, Esq.
Health Industry Manufacturers Assoc.
1030 Fifteenth Street N.W.
Washington, D.C. 20005

SENATOR DAVID F. DURENBERGER--SPEAKING ENGAGEMENTS
OUR FILE NO. 01468-007

Dear Mr. Schatz:

Pursuant to your request, enclosed please a copy of the Advisory Opinion we received from the Federal Election Commission on December 6, 1984. This is delivered to you with the understanding that the nature of the opinion will be kept confidential and no copies will be given to anyone.

If you have any questions regarding this matter, please contact the undersigned.

Very truly yours,

MICHAEL C. MAHONEY

Enclosure

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ADVISORY OPINION 1984-56

Michael C. Mahoney
Donna E. Hanbery
Curtin, Mahoney & Cairns
Attorneys at Law
4150 Multifoods Tower
Minneapolis City Center
Minneapolis, Minnesota 55402

Dear Mr. Mahoney and Ms. Hanbery:

This responds to your letter of October 19, 1984, requesting an advisory opinion on behalf of Senator David Durenberger concerning application of the Federal Election Campaign Act of 1971, as amended ("the Act"), to an author-publisher agreement involving Senator Durenberger.

You state that Senator Durenberger has written a book entitled Neither Madmen nor Messiahs. You add that the book is published by Piranah Press, a division of Diamond Publications ("Publisher"), and will be distributed by the Publisher through traditional and customary channels of distribution.

According to your request, under the author-publisher agreement Senator Durenberger has conveyed to the Publisher certain rights in the book and has also agreed to make a specified number of promotional appearances over a two-year period to promote both the book and the Publisher. As compensation for the rights in the book transferred by Senator Durenberger and for the personal services to be rendered by him to promote the book and the Publisher, the Senator will be paid an agreed-to sum in quarterly installments over a two-year period as well as a royalty based on the net proceeds from sales of the book. In light of these facts, you ask whether any of the income

G

to be received by Senator Durenberger from the Publisher would constitute honoraria under the Act or Commission regulations.

Under 2 U.S.C. §441i, no person who is an elected or appointed officer or employee of any branch of the Federal Government shall accept any honorarium of more than $2,000. The Commission's regulations define the term "honorarium" to mean the payment of money or anything of value received by such person as consideration for an appearance, speech, or article. 11 CFR 110.12(b). The Commission has previously determined that income realized from the publication of books is not considered honoraria, and therefore is not subject to the limitations of 2 U.S.C. §441i. See Advisory Opinions 1975-77 and 1978-59. Accordingly, any royalty paid to Senator Durenberger on the basis of the net proceeds from sales of the book would not be considered an honorarium under the Act and regulations and would not be limited.

The Commission also notes that the regulations exclude from the definition of honorarium the term "stipend." A stipend is defined as a payment for services on a continuing basis. 11 CFR 110.12(c)(3). The Commission concludes that the arrangement you have described, whereby the Publisher will pay Senator Durenberger in quarterly installments over a two-year period for promotional appearances, creates a stipendiary relationship. Accordingly, payments made to Senator Durenberger under this agreement would not be viewed as honoraria and therefore would not be subject to limitation under 2 U.S.C. §441i.

The Commission expresses no opinion as to possible application of Senate rules to the described transaction, nor as to any tax ramifications, since those issues are outside its jurisdiction.

This response constitutes an advisory opinion concerning application of the Act, or regulations prescribed by the Commission, to the specific transaction or activity set forth in your request. 2 U.S.C. §437f.

Sincerely yours,

Lee Ann Elliott

Lee Ann Elliott
Chairman for the
Federal Election Commission

Enclosures (AOs 1975-77 and 1978-59)

H

ADVISORY OPINION 1975-77

Whether Royalties Are Subject
to Limitations on Acceptance
of Excessive Honorariums

This advisory opinion is rendered under 2 U.S.C. §437f in response to a request for an advisory opinion which was submitted by J. Brian Smith, Press Secretary, for Congressman John J. Rhodes, which was published as AOR 1975-77 in the October 1, 1975, Federal Register (40 FR 45295). Interested parties were given an opportunity to submit written comments relating to the request. No comments were received.

The request asks whether royalties from the publication of a book by a Congressman would be limited by the provisions of section 616 of Title 18, United States Code. It is provided in 18 U.S.C. §616 that:

> "Whoever, while an elected or appointed officer or employee of any branch of the Federal Government--
>
> (1) accepts any honorarium of more than $1,000 * * * for any appearance, speech, or article; or
>
> (2) accepts honorariums * * * aggregating more than $15,000 in any calendar year; shall be fined not less than $1,000 nor more than $5,000."

This provision clearly limits honoraria accepted for any appearance, speech, or article. The question then arises as to whether, for purposes of this section, a royalty received

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for the publication of a book should be treated as identical to an honorarium accepted for an article. As 18 U.S.C. §616 is a criminal statute, the canons of statutory construction require that its language should be strictly construed so that each word will be given only its plain meaning in the absence of strong evidence to the contrary. Thus in this case the Commission concludes that the word "article" should be read narrowly and not interpreted as meaning "any publication."

This view conforms with the explicit intent of Congress with regard to this section:

> "Mr. HUGH SCOTT. * * * I have been asked by one Senator to raise a question as regards publication of books as distinguished from magazine articles. There is a limitation here on honoraria of $1,000. I believe there is an exception that does permit Members of Congress to publish books and to receive compensation for that purpose. Is that correct?
>
> "Mr. CANNON. The intent is that the publishing of a book does not constitute an honorarium under the language used in the bill. * * *"
>
> 120 Cong. Rec. S18526(daily ed., Oct. 8, 1974)
>
> "Mr. FRENZEL. [Presenting comments for the House of Representatives on the Conference Report.] * * * The conference substitute limits honorariums to $1,000 per appearance and a total of $15,000 per calendar year. I concur with the discussion by Senators Scott and Cannon * * *."
>
> 120 Cong. Rec. E10334 (daily ed., Oct. 10, 1974)

7604107115

Accordingly, it is the opinion of the Commission that royalties from the publication of a book by a Congressman would not be affected by the provisions of 18 U.S.C. §616.

This advisory opinion is issued only on an interim basis pending the promulgation by the Commission of rules and regulations of general applicability.

Date: Oct. 30, 1975

Thomas B. Curtis
Chairman for the
Federal Election Commission

7604100070716

K

September 20, 1978

AO 1978-59

Honorable Daniel Patrick Moynihan
United States Senate
Washington, D.C. 20510

Dear Senator Moynihan:

This is in response to your letter of July 31, 1978, requesting an advisory opinion on the application of the Federal Election Campaign Act of 1971, as amended ("the Act"), to your receipt of income in connection with the republication of material you wrote some time ago which has now been, or will be, reprinted.

Your letter states that on several occasions you have received requests and have consented to the reprinting of your previously published writings. You add that these requests come from other authors or publishers and are usually "accompanied by a modest fee." Three examples are set forth in your letter:

> A fee from Readers Digest for reprinting an article originally published in 1977 in Commentary;
>
> A fee from Harper and Row for reprinting an article published in 1969 in American Heritage Magazine;
>
> Fees from college text publishers for excerpts from various books published over the past 15 years.

You ask for a Commission opinion clarifying whether these payments would be considered "honoraria" under the Act and Commission regulations. Your letter explains

that "no additional work" is required of you in connection with the reprinting and that these payments "most often accrue to me for my copyrights. As such, they are, in effect, royalties. (Or, if you like, rents.)"

As you know, the Act limits the amount of any honorarium that elected or appointed officers of the Federal Government may accept for any "article" (as well as for any "appearance [or] speech") and for any calendar year. 2 U.S.C. §441i (as amended by Public Law 95-216, December 20, 1977). While §441i does not include definitions for "honorarium" or "article," Commission regulations do define those terms as well as others used in §441i.1/ The term "honorarium" means a payment of money or anything of value received by an officer or employee of the Federal Government, if it is accepted as consideration for an appearance, speech, or article. 11 CFR 110.12(b). An "article" means a writing other than a book which "has been or is intended to be published." Income realized from the publication of books is not considered "honoraria;" hence, it is not subject to the limitations of 2 U.S.C. §441i. See Advisory Opinion 1975-77, copy enclosed.

The Commission concludes that payments received as consideration for the reprinting of an article are not excluded from the definition of "honorarium". It is clear that the article is generating income by reason of its reprinting or republication regardless of how that income may be characterized for purposes other than §441i. Whether or not additional effort is required from the author to produce the income from the reprint is irrelevant. The Act and regulations place limits on payments accepted for the publication of any article which "has been or is intended to be published." 11 CFR 110.12(b)(4). Thus, every occasion of publication or republication of an article, other than in a book, by an officeholder which results in payments to the officeholder is an honorarium.

Accordingly, in your specific situations, to the extent payments are accepted and received by you while you are a United States Senator (or other elected or appointed officer or employee of the Federal Government) as consideration for the current reprinting or republication as an article of works you previously wrote (whether the work was originally

1/The 1977 amendments to 2 U.S.C. §441i have effectively superseded the regulatory definition of "accepted" at 11 CFR 110.12 (b)(5), but that definition is immaterial to this opinion.

health industry manufacturers association **hima**

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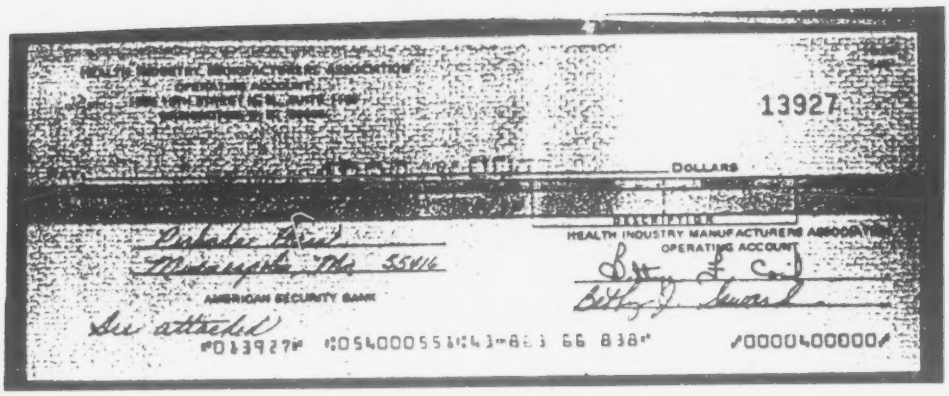
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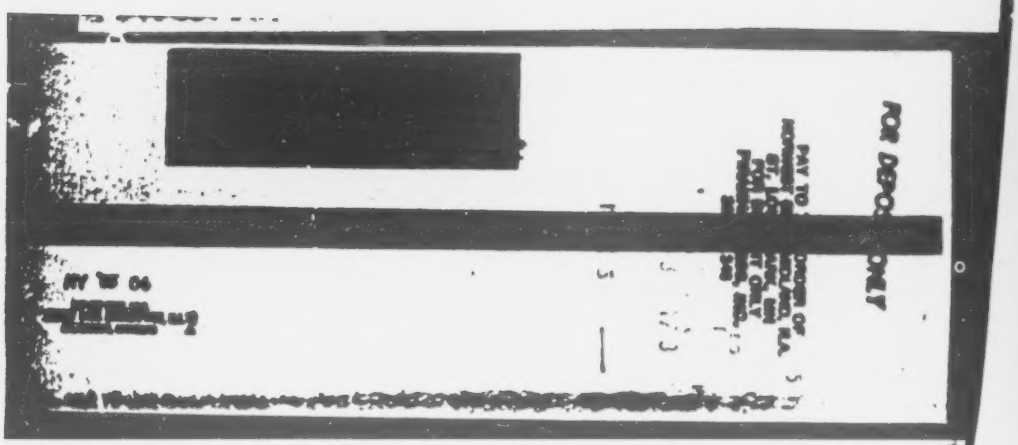

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COMMERCE, SCIENCE, AND TRANSPORTATION
LABOR AND HUMAN RESOURCES
BUDGET

United States Senate

WASHINGTON, D.C. 20510

'85 JAN 31 AM 11:44

January 30, 1985

Honorable Charles Mathias
Room SR-305
Senate Rules Committee
Washington, D. C. 20510

Dear Mac:

This letter will confirm my use of the rooms listed below along with their dates:

MONDAY, MARCH 25, 1985

9:00 a.m. until 6:00 p.m.....Meeting Room - SH-321
12:00 noon until 2:00 p.m.....Luncheon.... - SR-385

WEDNESDAY, APRIL 10, 1985

9:00 a.m. until 6:00 p.m.....Meeting Room - SH-321
12:00 noon until 2:00 p.m.....Luncheon.... - SR-385

WEDNESDAY, APRIL 17, 1985

9:00 a.m. until 6:00 p.m.....Meeting Room - SH-321
12:00 noon until 2:00 p.m.....Luncheon.... - SR-385

MONDAY, APRIL 22, 1985

9:00 a.m. until 6:00 p.m.....Meeting Room - SH-321
12:00 noon until 2:00 p.m.....Luncheon ... - SR-385

TUESDAY, APRIL 23, 1985

2:00 p.m. until 5:00 p.m.....Meeting Room - SH-321

If there are any further questions regarding the use of these rooms please contact Phyllis on Ext 4-4822.

Sincerely,

Donald W. Riegle, Jr.
United States Senator

APPROVED
DATE 1/31/85

1/31
SPECIAL
COUNSEL
HEARING
EX. 151

DWR/ph

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20007

202/338-6603

JP 3/25

Member Institutions:
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Indiana University
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The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

February 11, 1985

Chip recommends yes.

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
Attention: Ann Kelly

Dear Senator Durenberger:

The Washington Campus is a non-profit educational institution founded six years ago to provide training to graduate business students and executives on the public policy process and its relationship to corporate management. This March the Campus will be presenting a program for twenty high-level executives of Hospital Corporation of America.

[redacted] They will be on the Hill on Monday, March 25, and could meet with you there, if this would be convenient to your schedule. The opportunity to meet with you would be an important part of this three-day program and we would be most grateful for your time. There would be a [redacted] for the presentation.

OK. D.

I will call your office to follow up on this request. Thank you very much for your consideration.

Sincerely,

Terry R. Zack
Executive Director

pay to Diamond cup

speak 30 min + Q&A

TRZ/eas
Enclosures

cc: Mr. Chip Kahn

re: Senators perspective
1. role of Senator
2. [illegible]
3. wealth

/ CALL AND
DISCUSS SPEECH

Send letter
He doesn't know his schedule yet.

2/19/85 Ann Kelly

Year - March 25
12:30 - 2:00 P.M.
Skips in at 12:30
✓ as all finish ea
Speaker

½h speak
½ hr q+a

noted re Obermaier
in Senate
✓ Health Policy
Forum

January 11, 1985

(224-32.44)

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
Attention: Ann Kelly

I am writing to ask you to participate as a guest speaker

Dear Senator Durenberger:

The Washington Campus is a non-profit educational institution founded six years ago to provide training to graduate business students and executives on the public policy process and its relationship to corporate management. This March the Campus will be presenting a program for twenty high-level executives of Hospital Corporation of America.

We would very much appreciate your speaking with the group during their stay in Washington, March 24-27, 1985. They will be on the Hill on Monday, March 25, and could meet with you there, if this would be convenient to your schedule. The opportunity to meet with you would be an important part of this three-day program and we would be most grateful for your time. There would be a $1,000 honorarium for the presentation.

Mike Mahoney will contact us re honorarium. Do not send

I will call your office to follow up on this request. Thank you very much for your consideration.

Sincerely,

Terry R. Eack
Executive Director

TRE/eas
Enclosures (TWC wrap up - 1 sided, '85 Update in planning, MBA - Jan Arselmer

cc: Mr. Chip Kahn - LA for Keith

not in until Wed

C

[redacted]000024

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20007

202 [illegible]

Member Institutions
Arizona State University
University of California, Berkeley
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Grand Valley State Colleges
Howard University
Indiana University
The University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

March 11, 1985

The Honorable David Durenberger ✓
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
Attention: Ann Kelly

Dear Senator Durenberger:

We very much appreciate your willingness to participate as a guest lecturer in "The Changing Federal Government: Business and the Public Policy Process", the seminar The Washington Campus is presenting for executives of Hospital Corporation of America. As you know, you will be speaking on "A Senator's Perspective" at a luncheon on Monday, March 25. The luncheon will be held in Room 385 of the Russell Senate Office Building and we would ask that you meet us there at 12:30 p.m.

A preliminary agenda and a list of participants are enclosed. Please let us know if you have any questions or would like additional information. Again, we are most grateful for your willingness to participate and look forward to seeing you soon.

With best wishes,

Sincerely,

Terry R. Zack

Terry R. Zack
Executive Director

TRZ/cad
Enclosures

D

[illegible]000027

THE CHANGING FEDERAL GOVERNMENT:
BUSINESS AND THE PUBLIC POLICY PROCESS

A Program For
Hospital Corporation of America
March 24-27, 1985
Washington, D.C.

LIST OF PARTICIPANTS

James Braley
District Vice President
HMC Atlanta District 2
6151 Powers Ferry Road
Suite 650
Atlanta, Georgia 30339

George Bone
District Vice President
HCA Psychiatric Company
1655 N. Fort Myer Drive
Suite 879
Arlington, Virginia 22209

Buck Clayton
Division Vice President
HCA - Richmond Division Office
2006 Bremo Road
Suite 101
Richmond, Virginia 23226

John Colton
Division Vice President
HCA - Nashville Division Office
6213 Charlotte Avenue
Suite 201
Nashville, Tennessee 37209

Al Gale
District Vice President
HCA Psychiatric Company
Centerpoint II
616 Six Flags Drive, Suite 300
Arlington, Texas 76011

Charles Hall
Assistant Vice President
Reimbursement
One Park Plaza
Nashville, Tennessee 37203

Leon Hooper
Division Vice President
HCA - Los Angeles Division Office
101 N. Westlake Boulevard
Suite B
Westlake Village, California 91362

Dick Kraus
Division Vice President
HCA - Houston Division Office
1849 Kingwood Drive
Suite 100
Kingwood, Texas 77339

Creighton Likes, Jr.
District Vice President
HCA Management Company
4530 Park Road
Suite 450
Charlotte, North Carolina 28209

Wil Loving, Jr.
Division Vice President
HCA - Austin Division Office
15151 Capitol of Texas
Highway, South
Suite 205 - Westlake Place
Austin, Texas 78746

HOSPITAL CORPORATION OF AMERICA
THE CHANGING FEDERAL GOVERNMENT
LIST OF PARTICIPANTS
PAGE TWO

Paul McKnight, Jr.
Division Vice President
HCA - Tallahassee Division Office
P.O. Box 13597
1839 Capitol Circle, N.E.
Tallahassee, Florida 32317

Bill Moore
Division Vice President
HCA - Salt Lake City Division Office
420 West, 1500 South
Suite 210
Bountiful, Utah 84010

Chuck Neumann
District Vice President
HCA Management Company
20 Columbia Corp. Center
Suite 406
10402 Little Patuxent Parkway
Columbia, Maryland 21044

George Pust
Regional Vice President
HCA Management Company
4525 Harding Road
P.O. Box 1575
Nashville, Tennessee 37202

Craig Satterlee
Regional Vice President
HCA Management Company
6151 Powers Ferry Road
Suite 650
Atlanta, Georgia 30339

Ed Schott
District Vice President
HCA Management Company
8400 West 110th Street
Suite 460
Overland Park, Kansas 66210

Ed Stack
District Vice President
HCA Psychiatric Company
4525 Harding Road
P.O. Box 1575
Nashville, Tennessee 38202

John Stinson
Regional Vice President
HCA Management Company
14651 Dallas North Parkway
Suite 906
Dallas, Texas 75240

Jim Stokes
District Vice President
HCA Management Company
14651 Dallas North Parkway
Suite 906
Dallas, Texas 75240

Don Strange
Regional Vice President
HCA Management Company
2150 Washington Street
Newton, Massachusetts 02162

THE CENTER FOR HEALTH STUDIES

Doug Smith
President

Ronald Galbraith
Vice President
Management Development

Terry Frisby
Director
Training and Development

F

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20036

202 [illegible]

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The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

March 11, 1985

The Honorable Richard B. Cheney ✓
United States Representative
225 Cannon House Office Building
Washington, D.C. 20515

Dear Congressman Cheney:

We very much appreciate your willingness to participate as a guest lecturer in "The Changing Federal Government: Business and the Public Policy Process", the seminar The Washington Campus is presenting for executives of Hospital Corporation of America. As you know, you will be speaking on "The Organization of the White House and Its Relationship with The Congress", on Monday, March 25, from 3:30-4:30 p.m. We appreciate your inviting the group to your offices and we will meet you there at 3:30 p.m.

A preliminary agenda and a list of participants are enclosed. Please let us know if you have any questions or would like additional information. Again, we are most grateful for your willingness to participate and look forward to seeing you soon.

With best wishes,

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ/cad
Enclosures

G

THE CHANGING FEDERAL GOVERNMENT: BUSINESS AND THE PUBLIC POLICY PROCESS

A PROGRAM FOR
HOSPITAL CORPORATION OF AMERICA

MARCH 24-27, 1985
WASHINGTON, D.C.

AGENDA

SUNDAY, MARCH 24, 1985

Afternoon	ARRIVAL AND CHECK-IN
	The Georgetown Marbury House 3000 M Street, N.W. Washington, D.C. 20007 (202) 726-5000
6:30 p.m.	COCKTAIL RECEPTION AND OPENING DINNER
	The Georgetown Marbury House Exeter/Berwick Rooms Second Floor
	WELCOME
	Dr. Ronald E. Galbraith Vice President, Management Development The Center for Health Studies
	INTRODUCTORY REMARKS
	Ms. Terry R. Zack Executive Director The Washington Campus

H

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SUNDAY, MARCH 24, 1985 [CONTINUED]

EVENING SPEAKER

NATIONAL ECONOMIC POLICY, THE BUDGET, AND IMPLICATIONS FOR HEALTH CARE

The Honorable Sidney L. Jones
Under Secretary of Commerce for
Economic Affairs

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE THREE

MONDAY, MARCH 25, 1985

7:30-8:30 a.m. Lower Half Restaurant Marbury House	Breakfast Buffet
8:30 a.m. Sheffield/Stafford Rooms Marbury House	CORPORATE POLITICAL ACTIVITY: THE PRESENT ENVIRONMENT Dr. Gerald D. Keim Associate Professor of Management College of Business Administration Texas A&M University
9:30 a.m.	Break
9:45 a.m.	DEPART FOR CHARLS E. WALKER ASSOCIATES, INC. 1730 Pennsylvania Avenue, N.W. Washington, D.C. 20006 (202) 393-4760
10:00 a.m. Conference Room Suite 200	THE CHANGING NATURE OF THE U.S. CONGRESS AND ITS IMPLICATIONS FOR BUSINESS The Honorable Charls E. Walker Chairman Charls E. Walker Associates, Inc. Former Deputy Secretary of the Treasury
11:00 a.m.	DEPART FOR CAPITOL HILL
11:15 a.m. Room 321 Hart Senate Office Building	THE ORGANIZATION OF A MEMBER'S OFFICE AND THE ROLE OF THE STAFF Dr. Kevin C. Gottlieb Executive Assistant and Senior Policy Advisor Office of Senator Donald W. Riegle, Jr. Professor, Department of Social Science Michigan State University Former Senior Aide to Senators Ford, Nelson and Cranston

J

[redacted]000034

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE FOUR

MONDAY, MARCH 25, 1985 [CONTINUED]

12:30 p.m. Room 385 Russell Senate Office Building	Luncheon A SENATOR'S PERSPECTIVE The Honorable David Durenberger United States Senator Minnesota
2:00 p.m.	Break
2:15 p.m. Room 321 Hart Senate Office Building	THE ROLE OF COMMITTEES AND HEARINGS IN THE LEGISLATIVE PROCESS Ms. Sheila P. Burke Deputy Chief of Staff Office of the Senate Majority Leader
3:15 p.m.	DEPART FOR CONGRESSMAN CHENEY'S OFFICE Room 225 Cannon House Office Building (202) 225-2311
3:30 p.m. Room 225 Cannon House Office Building	THE ORGANIZATION OF THE WHITE HOUSE AND ITS RELATIONSHIP WITH THE CONGRESS The Honorable Richard B. Cheney United States Representative Wyoming Former White House Chief of Staff
4:30 p.m.	RETURN TO HART SENATE OFFICE BUILDING
4:45 p.m. Room 321 Hart Senate Office Building	CORPORATE POLITICAL ACTIVITY: THE STATE OF THE ART Dr. Gerald D. Keim
5:45 p.m.	DEPART FOR RECEPTION
6:00-8:00 p.m.	HOSPITAL CORPORATION OF AMERICA RECEPTION Rayburn Foyer Rayburn House Office Building

K

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE FIVE

TUESDAY, MARCH 26, 1985

7:30-8:30 a.m. Lower Half Restaurant Marbury House	Breakfast Buffet
8:30 a.m. Sheffield/Stafford Rooms Marbury House	THE ROLE OF LOBBYISTS AND INTEREST GROUPS The Honorable Tom C. Korologos Vice President and Director of Legislative Affairs Timmons & Company, Inc. Former Deputy Assistant to the President for Senate Relations
9:30 a.m.	Break
9:45 a.m.	"H.R. 6161: AN ACT OF CONGRESS" [Film]
10:45 a.m.	Break
11:00 a.m.	CONGRESS AND THE LEGISLATIVE PROCESS Dr. Kevin C. Gottlieb
12:15 p.m. Lower Half Restaurant Marbury House	Luncheon
1:15 p.m.	DEPART FOR DEPARTMENT OF HEALTH AND HUMAN SERVICES Humphrey Building 200 Independence Avenue, S.W. Under Secretary's Conference Room Washington, D.C.
1:45 p.m. Room 627G Under Secretary's Conference Room	THE STRUCTURE AND OPERATION OF A CABINET AGENCY: THE DEPARTMENT OF HEALTH AND HUMAN SERVICES Mr. Don Wortman Acting Director National Institute of Public Affairs Former Acting Commissioner and Deputy Commissioner Social Security Administration Former Deputy Assistant Secretary Department of Health and Human Services

EW 000031

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE SIX

TUESDAY, MARCH 26, 1985 [CONTINUED]

3:00 p.m.	Break
3:15 p.m. Room 627G Under Secretary's Conference Room	THE HEALTH CARE FINANCING ADMINISTRATION Mr. James L. Scott Acting Deputy Administrator Health Care Financing Administration
4:15 p.m.	DEPART FOR WEXLER-REYNOLDS 1317 F Street, N.W. Washington, D.C. 20004 (202) 638-2121
4:45 p.m. 6th Floor	THE IMPORTANCE OF COALITION BUILDING The Honorable Anne Wexler Chairman Wexler, Reynolds, Harrison and Schule, Inc. Former Assistant to the President for Public Liaison WORKING WITH THE EXECUTIVE BRANCH Ms. Nancy Reynolds President Wexler, Reynolds, Harrison and Schule, Inc. Former Vice President Bendix Corporation
5:30 p.m.	Discussion The Honorable Anne Wexler Ms. Nancy Reynolds
6:00 p.m.	RETURN TO HOTEL
6:30 p.m.	Recess - Hospitality Suite

M

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE SEVEN

TUESDAY, MARCH 26, 1985 [CONTINUED]

7:30 p.m. DEPART FOR CAPITOL HILL CLUB

Private Dining Room #1
300 First Street, S.E.
Washington, D.C. 20003
(202) 484-4590

8:00 p.m. RECEPTION AND DINNER

EVENING PROGRAM

ISSUES AND POLITICS 1984-1988

The Honorable David R. Gergen
Visiting Scholar in Communications
American Enterprise Institute

Former Assistant to the President
for Communications

Dr. William Schneider
Resident Fellow
American Enterprise Institute

RETURN TO HOTEL

Recess - Hospitality Suite

[redacted]000038

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE EIGHT

WEDNESDAY, MARCH 27, 1985

7:30-8:30 a.m. Lower Half Restaurant Marbury House	Breakfast Buffet
8:30 a.m. Sheffield/Stafford Rooms Marbury House	THE EXECUTIVE DECISION-MAKING PROCESS The Honorable Stuart E. Eizenstat Partner Powell, Goldstein, Frazer and Murphy Former Assistant to the President for Domestic Affairs Former Executive Director Domestic Policy Staff
9:30 a.m.	DEPART FOR THE WHITE HOUSE 1600 Pennsylvania Avenue, N.W. Washington, D.C. 20500 (202) 456-1401 [DRIVER'S LICENSE REQUIRED FOR ADMITTANCE]
10:00 a.m. The Roosevelt Room	THE FORMATION OF HEALTH POLICY: THE ADMINISTRATION'S PERSPECTIVE The Honorable John A. Svahn Assistant to the President for Policy Development
11:00 a.m.	RETURN TO HOTEL
11:30 a.m.	Break
12:00 Noon Lower Half Restaurant Marbury House	Luncheon
1:00 p.m. Sheffield/Stafford Rooms Marbury House	CURRENT AND FUTURE ISSUES IN HEALTH CARE: A DISCUSSION Michael Bromberg, Esquire Executive Director Federation of American Hospitals
2:00 p.m.	Break

000039

THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE NINE

WEDNESDAY, MARCH 27, 1985 [CONTINUED]

2:15 p.m. Sheffield/Stafford Rooms Marbury House	OMB AND THE BUDGET PROCESS The Honorable W. Bowman Cutter Partner Coopers and Lybrand Former Executive Associate Director of Budget Office of Management and Budget
3:30 p.m.	Break
3:45 p.m.	BAD NEWS, GOOD NEWS, AND FUTURE NEWS Mr. Ben J. Wattenberg Senior Fellow American Enterprise Institute Co-Editor Public Opinion CLOSING REMARKS Ms. Terry R. Zack Executive Director The Washington Campus
4:30 p.m.	Adjournment

P

[redacted]000040

MONDAY, MARCH 25, 1985

8:00am Breakfast w/Bernie in SDR

9:30am Finance hearing re: Third Party Liability Medicaid Packwood to chair. SD215

After hearing--DD courtesy w/Len Levine.

12:30 lunch begins, DD luncheon speaker for Washington Campus, re: Senator's perspective, SR 385, group is Hospital Corporation of America, Dean Fenner to be DD's guest at lunch/speech

2:00pm stop by MN Council or Churches, SD632, staff: DMc

2:30pm Courtesy w/Dr. Weaver, VP Professional Relations, Pharmaceutical Manufacturers Assn. staff: CK

2:45pm Meet w/Economics Team

4:30pm Courtesy w/Jim Stahley, Sperry staff: DMc

5:45pm Troy Andersen to stop by

6-8:00pm League of Cities reception, SDG18-19, see Jack Flynn there

7:00pm dinner w/Bob A. at Cedars

Q

OLD BALANCE	DATE 3/28/85	REFERENCE	CHARGES	CREDITS	BALANCE
				BALANCE FWD	
		Luncheon 3/25/85 Room SR-385			
		Food	308.00		
		25% Surcharge	77.00		
		Grat.	46.20		
					$431.20

Ck# 3709
Con 2004

HCA

ck sent 4/30/85 JP

SENATE RESTAURANT
U. S. CAPITOL
WASHINGTON, D. C.

PAY LAST AMOUNT IN THIS COLUMN

United States Senate Restaurant

CHECK NO.	GUEST	PERSONS	TABLE	DATE
17615		28		3/25/85

28	Cover @ 11.00	7	308.00
25% Surcharge		1	77.00
15% TIPS		6	46.20
		R	431.20

Lunch SR 385
385 22 46.20

BANQUET

SENATOR: SPECIAL BILLING: 3/25/85 AMOUNT: 431.20

ADDRESS: Beth K
The Washington Campus
2600 P St, NW
Washington, DC 20007

SENATOR: Reigle

SIGNED BY: Diane Krueskuttus

OFFICE: EXT

R

The Washington Campus

2620 P Street, N.W.
Washington, D.C. 20007

202 338 6601

Member Institutions
Arizona State University
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The Ohio State University
Purdue University
The University of Texas at Austin

April 1, 1985

The Honorable Richard B. Cheney
United States Congressman
225 Cannon House Office Building
Washington, D.C. 20515

Dear Congressman Cheney:

Thank you very much for taking the time to speak to the executives from United Technologies two weeks ago, and to the executives from Hospital Corporation of America and Northeastern University last week. Your presentations, as always, were given the highest ratings by the participants, who greatly appreciated the sessions in your office and in the Capitol Building.

I am enclosing the honoraria for all presentations -- $500 for each session. Again, we are grateful for your continued interest and contribution to Campus programs, and look forward to seeing you soon.

With best wishes,

Sincerely,

Terry R. Zack
Executive Director

TRZ/eas
Enclosure

S

1800

THE WASHINGTON CAMPUS, INC.
2620 P STREET, N. W.
WASHINGTON, D.C. 20007

3566

15-80/540 09

April 1, 1985

PAY TO THE ORDER OF RICHARD B. CHENEY $ 1,500.00

One Thousand Five Hundred and 00/100---------- DOLLARS

SECURITY NATIONAL BANK
WASHINGTON, D. C.

FOR _____

Thomas R Zuk

Eleanor Anne Sunstrum

⑈003566⑈ ⑆054000807⑆ ⑈0900297⑆0⑈ ⑈0001500⑈

Ann Kelly - 224-3244

Left message 4/4/85

Donated
Can letter
This income?
other income

Mr. Gary Diamond

Dear Mr Diamond:

Per Senator Durenberger's instructions, enclosed is the check for speaking to our group on _____, 1985

Mike Monoheny this lawyer in Minneapolis will call us per 1099 612-333-5411 - We can call him around 1099 time.

Per ... said to send the ck (& make it payable to) to Piranha Press 4504 Excelsior Blvd Minneapolis 55416 & do same w/ N.E. Life 4/3/85

The Washington Campus

2020 P Street, N.W.
Washington, D.C. 20007

202/338-6003

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Arizona State University
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Grand Valley State Colleges
Howard University
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The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

April 3, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of The Washington Campus, I would like to express our sincere appreciation for your participation in our program for the executives from Hospital Corporation of America last week. Your presentation was extremely well received by the participants, who greatly appreciated the opportunity to meet with you.

As instructed by Ann Kelly in your office, I have sent your honorarium in the amount of $1,000 to Piranha Press in Minneapolis. Again, we are most grateful for your interest in the Campus, and look forward to seeing you next week.

With best wishes,

Sincerely,

Terry R. Zack
Executive Director

TRZ/eas

A not-for-profit educational organization

CW2000060

The Washington Campus

2600 P Street, N.W.
Washington, D.C. 20007

202 338 6603

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The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

April 4, 1985

Mr. Gary Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Per Senator Durenberger's instructions, enclosed is the check for speaking to our group on Monday, March 25, 1985.

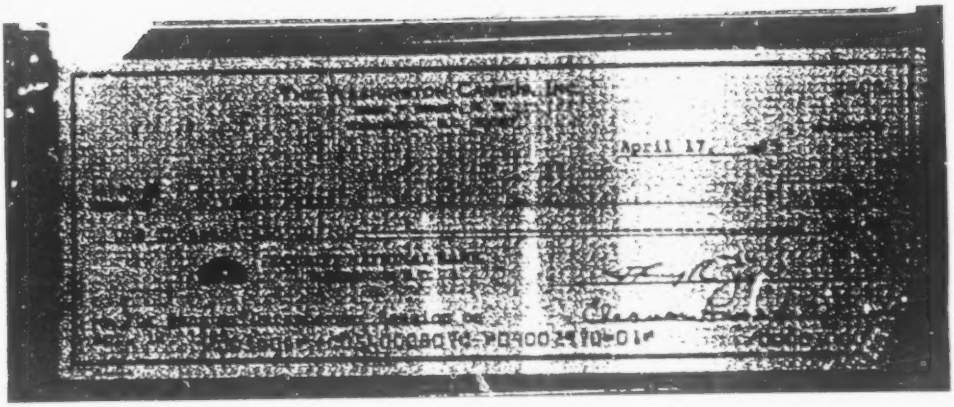
Sincerely,

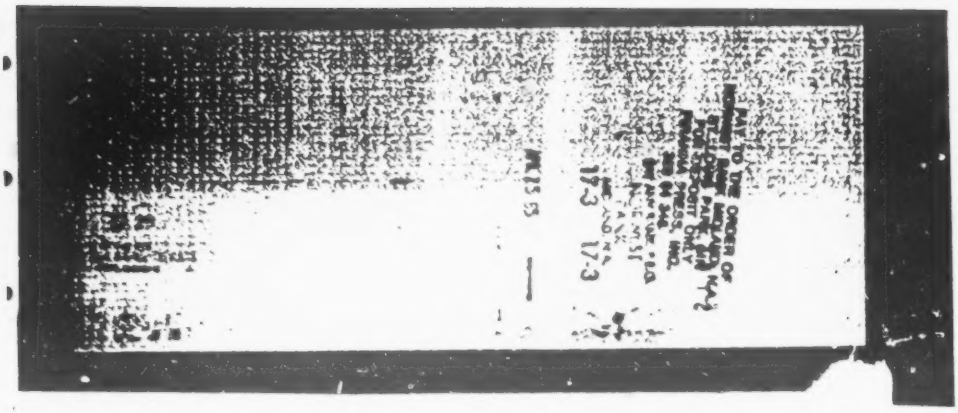
Terry R. Zack
Executive Director

TRZ/eas
Enclosure

X

000061





The Washington Campus

2020 P Street, N.W.
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202-[illegible]

SM: Looks O.K.

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Georgetown University
Grand Valley State College
Howard University
Indiana University
University of Michigan
The University of New Mexico
The University of North Carolina at Chapel Hill
The Ohio State University
Purdue University
The University of Texas at Austin

11/12

DC

September 20, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510
Attention: Ann Kelly

Dear Senator Durenberger:

25th

Last March you were kind enough to speak in a program for senior executives of Hospital Corporation of America. We will be presenting a second program for HCA this November 11-14, and would very much appreciate your again speaking with the group.

They will be on the Hill on Tuesday, November 12, and could meet with you there, if this would be convenient to your schedule. The opportunity to meet with you would again be an important part of this three-day program and we would be most grateful for your participation. There would be a $1000 honorarium for your presentation.

I will call your office to follow up on this request in the near future. Thank you very much for your consideration.

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ/hcw
Enclosures

Lunch room
SE-385
11.45 → 1:30
25 people

12:30 - 1:30

10/25
Speech Q+A
12:30 Speaking
12:55

Call
Senator's perspect...
legi... & about health car...
Gov. in general about the

SE-385

SPECIAL COUNSEL HEARING EX. 152 A

A not-for-profit educational organization

The Washington Campus

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The Ohio State University
Purdue University
The University of Texas at Austin

THE CHANGING FEDERAL GOVERNMENT:
BUSINESS AND THE PUBLIC POLICY PROCESS

A Program For
Hospital Corporation of America

November 11-14, 1985
Washington, D.C.

LIST OF PARTICIPANTS

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Hospital Corporation of America
List of Participants
Page Two

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Hospital Corporation of America
List of Participants
Page Three

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Director
Executive Development

Ronald Galbraith
Vice President
Management Development

Linda Meador
Assistant Vice President
Management Development

AIC
Washington
Campus

October 30, 1985

TO: Pam Koo

FROM: Terry Zack

Enclosed are copies of the updated preliminary agenda and participant list which were sent yesterday to the guest speakers. Please give Jim Smith a set for his info.

If you have any questions or need further information, please feel free to contact me.

Sincerely,

Terry

Pam- Thanks for the help with Senator Durenberger. Look fwrd to hearing from you.

T.

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The Ohio State University
Purdue University
The University of Texas at Austin

November 1, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

We very much appreciate your participation in the program The Washington Campus is presenting for twenty-four executives of Hospital Corporation of America, November 11-14, 1985. This group of executives consists of a select number of operating vice presidents. Their objective is to gain a perspective on the Federal policy-making process so that they may participate more effectively and make more informed management decisions regarding health care issues that have a governmental dimension.

As you know, you will be speaking on "A Senator's Perspective", at a luncheon on Tuesday, November 12th. Lunch will be served 11:45 a.m. - 12:30 p.m. and your remarks will be from 12:30-1:30 p.m. This session of the program will be held in Room 385 of the Russell Senate Office Building, and we appreciate your meeting us there.

I am enclosing a preliminary agenda, list of participants, and a fact sheet on Hospital Corporation of America for your review. Please let me know if you have any questions or would like additional information. Again, we are most grateful for your participation and look forward to seeing you on the 12th.

With best wishes,

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ:hcw
Enclosures

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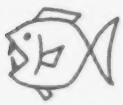

PRESS

Gary L. Diamond
Publisher

November 4, 1985

Mr. Terry Zack
The Washington Campus
2620 P Street NW
Washington, DC 20016

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Zack:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Hospital Corporation of America on November 12, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

G

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

H

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
November 12, 1985	12:30-1:30 p.m.	Washington, DC	$2,000

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THE CHANGING FEDERAL GOVERNMENT: BUSINESS AND THE PUBLIC POLICY PROCESS

A PROGRAM FOR
HOSPITAL CORPORATION OF AMERICA

NOVEMBER 11-14, 1985
WASHINGTON, D.C.

AGENDA

MONDAY, NOVEMBER 11, 1985

Morning/Afternoon	ARRIVAL
2:00 p.m.	CHECK-IN The Georgetown Marbury House 3000 M Street, N.W. Washington, D.C. 20007 (202) 726-5000
2:30 p.m. Sheffield/Stafford Rooms Second Floor Marbury House	WELCOME Dr. Terry L. Frisby Director of Executive Development The Center for Health Studies INTRODUCTORY REMARKS Ms. Terry R. Zack Executive Director The Washington Campus

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE TWO

MONDAY, NOVEMBER 11, 1985 (Continued)

2:45 p.m. Sheffield/Stafford Rooms Marbury House	CORPORATE POLITICAL ACTIVITY: THE PRESENT ENVIRONMENT Dr. Gerald D. Keim Associate Professor of Management College of Business Administration Texas A&M University
3:45 p.m.	Break
4:00 p.m.	CORPORATE POLITICAL ACTIVITY: THE STATE OF THE ART Dr. Gerald D. Keim
4:30 p.m.	Break
4:45 p.m.	WASHINGTON FROM AN HCA PERSPECTIVE Mr. James P. Smith Vice President Federal Government Relations Hospital Corporation of America
5:30 p.m. Room 626 Marbury House	Recess - Hospitality Suite

Monday, November 11, 1985 (Continued)

6:30 p.m. — COCKTAIL RECEPTION AND OPENING DINNER

The Georgetown Marbury House
Sheffield/Stafford Rooms
Second Floor

EVENING SPEAKER

THE FORMATION OF ECONOMIC POLICY:
AN OUTLOOK FOR BUSINESS

The Honorable Sidney L. Jones
Former Assistant Secretary of the Treasury
Former Senior Staff Economist and Special Assistant to the Chairman of the Council of Economic Advisers
Former Deputy Assistant to the President for Economic Policy
Former Assistant to the Chairman of the Federal Reserve System Board of Governors
Former Under Secretary of Commerce

9:30 p.m. — Recess - Hospitality Suite
Room 626
Marbury House

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE FOUR

TUESDAY, NOVEMBER 12, 1985

7:30-8:30 a.m. Lower Half Restaurant Marbury House	BREAKFAST BUFFET
8:30 a.m.	DEPART FOR CAPITOL HILL
9:00 a.m. Room 485 Russell Senate Office Building	THE ORGANIZATION OF THE CONGRESS AND THE ROLE OF THE MEMBERS Dr. Kevin C. Gottlieb Executive Assistant and Senior Policy Advisor Office of Senator Donald W. Riegle, Jr. Professor, Department of Social Science Michigan State University Former Senior Aide to Senators Ford, Nelson and Cranston
10:15 a.m.	Break
10:30 a.m.	THE BUDGET PROCESS The Honorable W. Bowman Cutter Partner Coopers and Lybrand Former Executive Associate Director of Budget Office of Management and Budget
11:45 a.m. Room 385 Russell Senate Office Building	LUNCHEON A SENATOR'S PERSPECTIVE The Honorable David Durenberger United States Senator Minnesota
1:30 p.m. Room 485 Russell Senate Office Building	THE LEGISLATIVE PROCESS AND THE ROLE OF THE STAFF Dr. Kevin C. Gottlieb
2:15 p.m.	Break

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE FIVE

TUESDAY, NOVEMBER 12, 1985 (Continued)

2:30 p.m. Room 485 Russell Senate Office Building	THE ROLE OF COMMITTEES AND HEARINGS IN THE LEGISLATIVE PROCESS Ms. Sheila P. Burke Deputy Chief of Staff Office of the Senate Majority Leader
3:45 p.m.	DEPART FOR CONGRESSMAN CHENEY'S OFFICE Room 225 Cannon House Office Building (202) 225-2311
4:00 p.m. Room 225 Cannon House Office Building	THE ORGANIZATION OF THE WHITE HOUSE The Honorable Richard B. Cheney United States Representative Wyoming Former White House Chief of Staff
5:00 p.m.	RETURN TO HOTEL
5:45 p.m.	DEPART FOR RECEPTION
6:00-7:30 p.m.	HOSPITAL CORPORATION OF AMERICA RECEPTION The City Tavern Club 3206 M Street, N.W. (202) 337-8770

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE SEVEN

WEDNESDAY, NOVEMBER 13, 1985 (Continued)

12:15 p.m.
Conference Room
Eighth Floor
U.S. News & World Report

THE POLITICAL ROLE OF THE PRESIDENT

The Honorable David R. Gergen
Managing Editor, National and International News
U.S. News & World Report

Former Assistant to the President for Communications

1:15 p.m. Break

1:30 p.m. THE STRUCTURE AND OPERATION OF A CABINET AGENCY: THE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Ms. Pamela Bailey
Associate
Michael K. Deaver & Associates

Former Special Assistant to the President
Former Assistant Secretary
Department of Health and Human Services

2:30 p.m. DEPART FOR OLD EXECUTIVE OFFICE BUILDING

17th and Pennsylvania Avenue, N.W.
Washington, D.C.
(202) 456-6722

[DRIVER'S LICENSE REQUIRED FOR ADMITTANCE]

3:00 p.m.
Room 176
Old Executive Office Building

THE FORMATION OF HEALTH POLICY: THE ADMINISTRATION'S PERSPECTIVE

Dr. William L. Roper
Special Assistant to the President for Health Policy

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE SIX

WEDNESDAY, NOVEMBER 13, 1985

7:30-8:30 a.m. Lower Half Restaurant Marbury House	BREAKFAST BUFFET
8:30 a.m. Sheffield/Stafford Rooms Marbury House	THE ROLE OF LOBBYISTS AND INTEREST GROUPS The Honorable Tom C. Korologos Vice President and Director of Legislative Affairs Timmons & Company, Inc. Former Deputy Assistant to the President for Senate Relations
9:30 a.m.	Break
9:45 a.m.	"H.R. 6161: AN ACT OF CONGRESS" Film and Summary Discussion of the Legislative Process Dr. Joseph R. Crapa Vice President Dutko & Associates Former Staff Director Subcommittee on Domestic Marketing, Consumer Relations and Nutrition House Agriculture Committee
11:15 a.m.	DEPART FOR U.S. NEWS & WORLD REPORT 2400 N Street, N.W. Washington, D.C. (202) 955-2000
11:30 a.m. Cafeteria First Floor	LUNCHEON

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE EIGHT

WEDNESDAY NOVEMBER 13, 1985 (Continued)

4:00 p.m.	DEPART FOR WEXLER-REYNOLDS 1317 F Street, N.W. Washington, D.C. 20004 (202) 638-2121
4:30 p.m. Wexler-Reynolds 6th Floor	THE IMPORTANCE OF COALITION BUILDING The Honorable Anne Wexler Chairman Wexler, Reynolds, Harrison and Schule, Inc. Former Assistant to the President for Public Liaison WORKING WITH THE EXECUTIVE BRANCH Ms. Nancy Reynolds President Wexler, Reynolds, Harrison and Schule, Inc. Former Vice President Bendix Corporation
5:15 p.m.	Discussion The Honorable Anne Wexler Ms. Nancy Reynolds
5:45 p.m.	RETURN TO HOTEL
6:30 p.m. Room 626 Marbury House	Recess - Hospitality Suite
7:45 p.m.	CLOSING DINNER Dominique's Restaurant 1900 Pennsylvania Avenue, N.W. Washington, D.C. (202) 452-1126

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE NINE

THURSDAY, NOVEMBER 14, 1985

7:30-8:45 a.m. Lower Half Restaurant Marbury House	BREAKFAST BUFFET
8:45 a.m. Sheffield/Stafford Rooms Marbury House	THE EXECUTIVE DECISION-MAKING PROCESS The Honorable Stuart E. Eizenstat Partner Powell, Goldstein, Frazer and Murphy Former Assistant to the President for Domestic Affairs Former Executive Director Domestic Policy Staff
10:00 a.m.	DEPART FOR DEPARTMENT OF HEALTH AND HUMAN SERVICES Humphrey Building 200 Independence Avenue, S.W. Washington, D.C. (202) 426-8390
10:30 a.m. Room 337-339A Department of Health and Human Services	THE HEALTH CARE FINANCING ADMINISTRATION Mr. Richard Teske Associate Administrator for External Affairs Health Care Financing Administration Department of Health and Human Services
11:45 a.m.	RETURN TO HOTEL
12:15 p.m. Lower Half Restaurant Marbury House	LUNCHEON

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THE CHANGING FEDERAL GOVERNMENT
AGENDA
PAGE TEN

THURSDAY, NOVEMBER 14, 1985 (Continued)

1:15 p.m. Sheffield/Stafford Rooms Marbury House	CURRENT AND FUTURE ISSUES IN HEALTH CARE: A DISCUSSION Michael Bromberg, Esquire Executive Director Federation of American Hospitals
2:15 p.m.	Break
2:30 p.m.	BUSINESS, GOVERNMENT AND THE MEDIA The Honorable Ron Nessen Vice President for News Mutual Broadcasting System Former Press Secretary to President Gerald R. Ford
	CLOSING REMARKS Ms. Terry R. Zack
3:30 p.m.	Adjournment

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Purdue University
The University of Texas at Austin

November 21, 1985

The Honorable David Durenberger
United States Senator
375 Russell Senate Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

On behalf of The Washington Campus, I would like to thank you very much for your participation in our program for the executives from Hospital Corporation of America last week. Your presentation was certainly well received by the participants, who greatly appreciated the opportunity to meet with you.

As instructed, I have sent your honorarium in the amount of $2,000 to Piranha Press. Again, we appreciate your interest in the Campus.

With best wishes,

Sincerely,

Terry

Terry R. Zack
Executive Director

TRZ:inf
Enclosure

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The Ohio State University
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The University of Texas at Austin

November 21, 1985

Mr. Gary Diamond
Piranha Press
4504 Excelsior Boulevard
Minneapolis, Minnesota 55416

Dear Mr. Diamond:

Per your instructions, enclosed is the check for Senator Durenberger's speech to our group on Tuesday, November 12, 1985.

Sincerely,

Terry R Zack

Terry R. Zack
Executive Director

TRZ:inf
Enclosure

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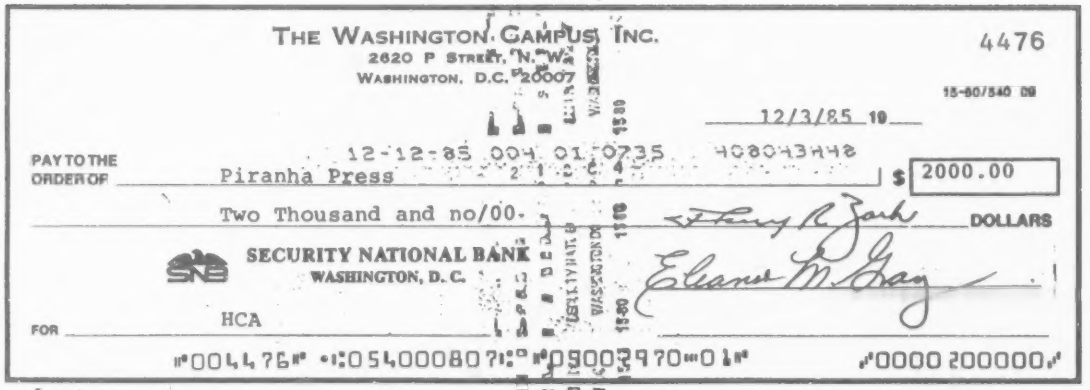

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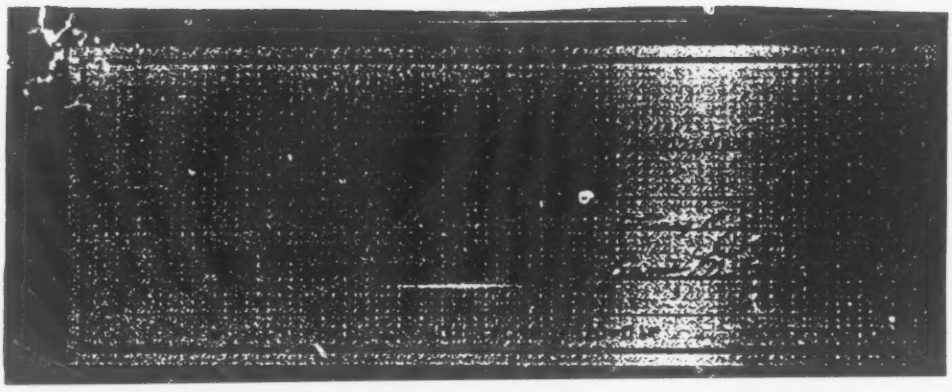

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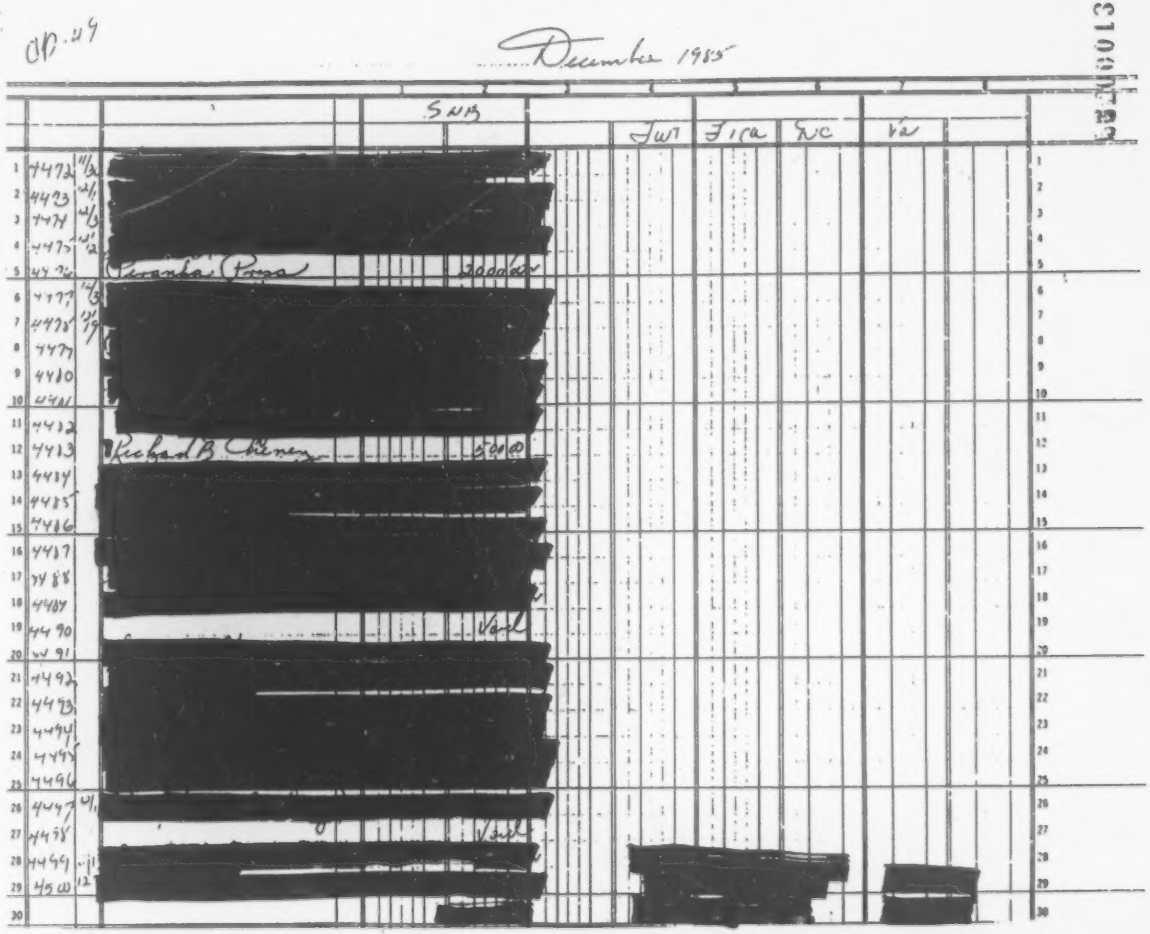
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1-7-86 .....Thanksgiving Trip to California....

PRE-APPOINTMENT INFORMATION

Wk of 25 or 1/2

EVENT DATE: before or after Thanksgiving TODAY'S DATE

11/25 (flexible to DD schedule) 9/12

CONTACT: Yoshi Honkawa Open Schedule

TELEPHONE: W- 213-855-5701 H- 213-467-4836

APPOINTMENT WITH: (DD) STAFF:

FOR: Hospital Council of Southern California

TITLE: Key note speech 1½ drive

COMPANY: 7:30 Breakfast → Calif. Club 1 or 2 of Sq. Health

ISSUE: follow up on uncompensated care

Speech → 9:00 Panel to 10:15 do Q+A

NUMBER OF PEOPLE: 250 12:00pm - 2:00pm → 20 min.

ADDITIONAL NAMES: Pick up & drop off @ Cedars, Mtg w/ Sinai Bd. of Directors

@Sheraton @Century Blvd.

Yoshi car drive to Meeting

Info later Find Address

Jack @ Sheraton By 2:00pm for 2:30pm for Bruce Benefield

NOTES: $2K + Expenses

Golf Clubs fundraising

Check w/BMC about prior tours

SPECIAL COUNSEL HEARING EX. 153

A

HCSC Hospital Council of Southern California

6255 Sunset Blvd., Eighth Floor, Los Angeles, CA 90028
Post Office Box 136, Los Angeles, CA 90078-0136
(213) 469-7311

December 17, 1985

The Honorable David Durenberger
United States Senate
Room 353, Russell Senate Office Building
Washington, D.C. 20510

Dear Dave:

We are delighted that you will be participating in the Hospital Council of Southern California's conference "Uncompensated Care: New Challenges, Future Directions", scheduled on January 7, 1986. This is a critical issue that is of primary concern to the hospital industry. The Hospital Council membership will be quite interested in hearing your thoughts on this issue from a federal perspective.

In addition to yourself, we have invited Assemblyman Bruce Bronzan to participate in the program to represent the state's position on this issue. We are also planning to have a panel of hospital association executives respond to the comments made by yourself and Assemblyman Bronzan.

The conference will be held at:

California Hospital Medical Center
SVEC Hall
1414 South Hope Street
Los Angeles, CA 90015
(213) 748-2411

The program will be a half day session from 9:00 a.m. to 12:00 Noon. Your keynote presentation will lead off the program from 9:00 a.m. to 10:00 a.m. From approximately 10:00 a.m. to 10:30 a.m. we will have a question and answer period involving the panel and the audience, and you will be free to leave any time thereafter.

B

We'll be contacting you with more specific information regarding the conference. We have discussed with Jodi that the Hospital Council will be offering you an honorarium of $2,000 plus any incidental expenses. We will be working with Jodi on your arrangements for that day.

We are looking forward to working with you on this program.

Sincerely,

Yoshi Honkawa
Chairman
HCSC Planning Committee

sf

cc: Stephen Gamble
President
Hospital Council of Southern California

Jill Zapp
Conference Coordinator
Hospital Council of Southern California

bcc: Anthony Abbate

C

CHECK REQUEST

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DATE 1/6/86

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Kim Mangos
Staff

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1-6-86	Honorarium for David Durenberger for seminar on Uncompensated Care		76-328-251	$2000.00

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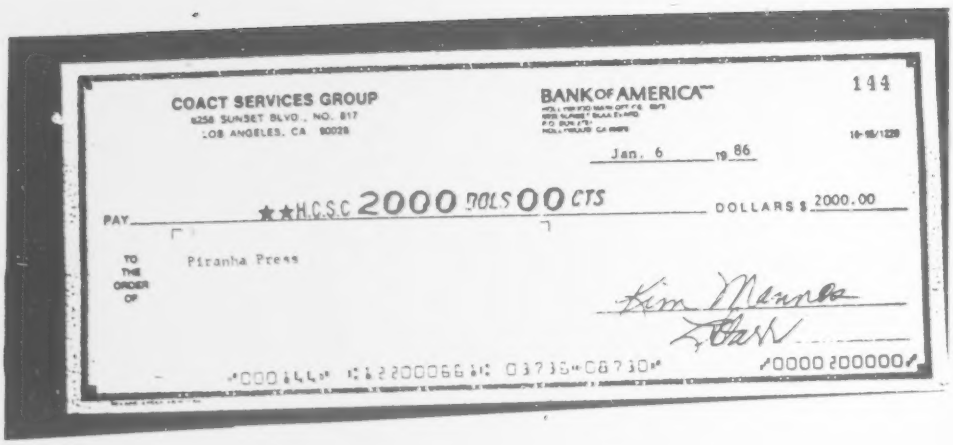

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HOSPITAL COUNCIL OF SOUTHERN CALIFORNIA

"Uncompensated Care"

January 7, 1986
California Medical Center

List of Attendees

JAN 10

1. ASSAI, ALICE
Reimbursement Specialist
City of Hope National Med. Ctr.

2. ALLEN, YVONNE
Manager, Department of Medicine
Cedars-Sinai Hospital Medical Ctr.

3. BACHAR, BARBARA
Senior Secretary
HCSC - Inland

4. BAILEY, DEENA
Manager, Department of Surgery
Cedars-Sinai Medical Center

5. BANKS, STEVE
Director, Patient Accounts
Henry Mayo Newhall Memorial Hospital

6. BAUER, BOYD
Regional Director
HCSC - Inland

7. BEHNER, INGRID
Assistant to the V.P. Finance
White Memorial Hospital

8. BLANK, JIM
Business Office Manager
Serra Memorial Health Center

9. BRAMBILLA, NORMA
Assistant Vice President
St. Luke Hospital of Pasadena

10. BRAUN, GEORGE
V.P. Financial Affairs
Orthopaedic Hospital

11. CANNING, JOHN
Associate Administrator
Kern Medical Center

12. COHEN, IRVING
Assistant Director of Administration & Finance
L.A. County Department of Health Services

13. DOTY, DONALD
Chief of Staff
Glendale Adventist Med. C*

14. ELLIOTT, CLAUDIA
Manager, Utilization Revie
Little Company of Mary Hos

15. ESCARA, DAVE
Controller
Long Beach Hospital

16. FENTON, DIANNE
Director, Marketing/Plann
South Coast Medical Center

17. HARADA, NANCY
Resident Hospital Administration
L.A. County Olive View Medical Center

18. HAUG, WILLIAM
Executive Vice President
California Medical Center

19. HIGHTOWER, GEORGE
Planning Associate
St. Joseph Medical Center Burbank

20. HUFFMAN, BILL
Director of Financial Ser
Foothill Presbyterian Hos

21. IRWIN, SISTER MILDRED
Administration
St. John's Hospital & Hea Center

22. JOHNSON, DENNIS
Executive Vice President - Professional Services
San Pedro Peninsula Hospi

23. JOHNSON, RUSS
Controller
Huntington Memorial Hospi

H

24. KRAUSE, BEVERLY
Prospective Payment Manager
Martin Luther Hospital Med. Ctr.

25. MICHOSEFF, TECLA
Associate Administrator
Harbor UCLA Medical Center

26. MILLER, JOE
Development
Robert F. Kennedy Medical Center

27. MITTMAN, DR. CHARLES
Executive Medical Director
City of Hope National Medical Ctr.

28. MORRIS, MARY SUE
Staff Analyst
Riverside County Health Department

29. NORLING, RICHARD
President
California Medical Center

30. NORTHWAY, J.D.
President and CEO
Valley Children's Hospital

31. O'CONNOR, MAUREEN
Associate Executive Director
Martin Luther Hospital Medical Ctr.

32. PRUSINOWSKI, RICHARD
Assistant Administrator, Finance
Estelle Doheny Eye Hospital

33. RUDMAN, JAY
Administrative Director, Patient/
Family Continuing Care
Cedars-Sinai Memorial Hospital

34. SALERA, MARY-JO
V.P. Patient Management Services
Queen of the Valley Hospital

35. SEAVER, ROGER
Executive Vice President
Glendale Memorial Hospital and
Health Center

36. SIMONI, ARNOLD
Executive Vice President &
Chief Operating Officer
St. Francis Medical Center

37. SOKOLOW, BRAD
Administrative Assistant
Brea Community Hospital

38. STALEY, MARILYN
HMO/OTO Coordinator
Santa Monica Hospital

39. STEINBROOK, DR. ROBERT
Los Angeles Times

40. STRANGE, KIM
Controller
Santa Paula Memorial Hospi

41. WALSH, KATHY
Director of Finance
California Medical Center

42. ZEHNTNER, MAUREEN
Associate Administrator fo
Nursing Services
Martin Luther Hospital
Medical Center

43. DR. HARRY KNASTER
Associate Director, Family
Practice Center
Northridge Hospital

44. GARY ERICKSON
California Medical Center

45. MARIE LAFARGUE
California Medical Center

46. MICHELLE BARKER
California Medical Center

47. RUTH POLLACK
United Hospital Associatio

48. JOHN EDELSTON
V.P. Operations & Manageme
Hospital Council of So. Ca

49. JILL ZAPP
Program Director, Planning
Hospital Council of So. Ca

I

Uncompensated Care Seminar - 1/7/86 at California Medical Center

WALK-IN REGISTRANTS:

Monty Clark
HCSC

Jon Gilwee
HCSC

Kathleen Belkham
HCSC

John Cochrane
Verdugo Hills Hospital

Robert Taylor

Virgil Gaul
Queen of Angels Hospital

Paul Hensler
Estelle Doheny Eye Hospital

J

HCSC Hospital Council of Southern California

6255 Sunset Blvd., Eighth Floor, Los Angeles, CA 90028
Post Office Box 836, Los Angeles, CA 90078-0836
(213) 469-7811

January 23, 1986

The Honorable David Durenberger
United States Senate
Room 353, Russell Senate Office Building
Washington, D.C. 20510

Dear Dave:

On behalf of the Hospital Council of Southern California, we want to thank you for participating in our recent conference on uncompensated care. Our program was a success based upon the feedback we have received.

We also appreciated the opportunity to meet with you over breakfast. Both meetings created an important forum by which we could share our thoughts with each other on this critical issue. Duane Dauner relayed to us your request of obtaining a list of the individuals who attended the breakfast and the conference. Enclosed you will find this information.

We are committed to working with you in the development of solutions that will be feasible and equitable to both the private and public sectors. We plan to establish an ongoing communications channel with you in order to accomplish this goal.

Once again, thank you for making our conference a success. We look forward to working with you in the future.

Sincerely,

Anthony J. Abbate
Senior Vice President

Yoshi Honkawa, Chairman
Planning Committee

AJA/YH/sf

K

leaders in your health affairs

HCSC Hospital Council of Southern California

[illegible]

January 23, 1986

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Sincerely,

Tom

Anthony J. Abbate
Senior Vice President

Yoshi

Yoshi Honkawa, Chairman
Planning Committee

AJA/YH/sf

[illegible]

CHECK REQUEST

NAME Assemblyman Bruce Bronzan

DATE 1/6/86

ADDRESS

DATE REQUIRED 1/6/86 URGENT!

DESCRIPTION: Honorarium for Bruce Bronzan for the seminar on uncompensated care

MADE BY: J. Svabian

OK'D BY:

☐ SEND DIRECTLY

☒ RETURN TO J. Svabian

REASON FOR CHECK REQUEST, ie. for absence of invoice:

ACCOUNT NUMBER 2-38-251(474) AMOUNT 900.00

ACCOUNT NUMBER _____ AMOUNT _____

ACCOUNT NUMBER _____ AMOUNT _____

ACCOUNT NUMBER _____ AMOUNT _____

TOTAL AMOUNT 900.00

Rev. 12/82

COACT SERVICES GROUP
6255 SUNSET BLVD., NO. 817
LOS ANGELES, CA 90028

BANK OF AMERICA
HOLLYWOOD MAIN OFFICE
7120 SUNSET BOULEVARD
LOS ANGELES, CA 90028

145

12-68/1220

Jan. 6 19 86

PAY ★★THREE HUNDRED AND 00/100 DOLLARS $ 300.00

TO THE ORDER OF Assemblyman Bruce Bronzan

Kim Mannos

NOT NEGOTIABLE

⑈000145⑈ ⑆122000661⑆ 03736-08730⑈

COACT SERVICES GROUP
6255 SUNSET BLVD., NO. 817
LOS ANGELES, CA 90028

DELUXE FORM WVC-S SPL R-7000

DATE	DESCRIPTION	AMOUNT	DISTRIBUTIONS ACCT. NO.	DISTRIBUTIONS AMOUNT
1-6-86	Honorarium for Bruce Bronzan for the Seminar on Uncompensated Care		76-328-251	$300.00

EMPLOYEE _____

PERIOD ENDING	EARNINGS Hours	Rate	Amt. Earned @ Reg. Rate	Overtime And Other	TOTAL EARNINGS	DEDUCTIONS FED. W.H. Inc. Tax	Soc. Sec. Tax	State Inc. Tax	S.D.I.		TOTAL DEDUCTIONS	NET PAY

N

2/21 8:00 Sessions w/other Senators 1/1

$2K Breakfast to talk about tax bill, tax credit capital Group Invest to Compete Alliance (its purpose)

such as:
Westinghouse
Nat'l Printing Equip
NMTB

Capitol Hill Club or Sheraton Grande X Exec Bd Room

Jeanine Campbell represents them —

or JoAnn —

202-898-1369

could Doug & Alexander attend -

TO: Mahoney / Murray
FROM: JODI/DD

Date: 2/21/86

8:00 am breakfast at Sheraton Grand Executive Board Room in Washington DC
contact - Jeanne Campbell
202-898-1369
Jeanne sets up many of the Boston events & is a good friend
confirmed 2/12/86
telecopied 2/12/86

Agreement made
1. $2K
2. Is expecting Mike's call —
3. They will provide transportation if necessary —

SPECIAL COUNSEL HEARING EX. 154

A

Invest To Compete

ALLIANCE

February 12, 1986

Senator David Durenberger
SR-154 Russell Senate Office Building
Washington, DC 20510

Dear Senator Durenberger: Dave

We hope you will be able to meet with the ITCA steering Committee for a breakfast session to discuss the current tax bill, particularly provisions related to the investment tax credit, depreciation and other capital formation issues.

The group looks forward to seeing you on Tuesday, February 21, 8 AM at The Sheraton Grande Hotel located at 525 New Jersey Ave, NW and would like to offer an honorarium of $2,000.

Please call if you have any questions. We look forward to seeing you.

With kind regards,

Jeanne M. Campbell

1015 15TH STREET, N.W., SUITE 907, WASHINGTON, D.C. 20005, 202 [illegible]

Invest To Compete

A L L I A N C E

The Invest to Compete Alliance (ITCA) was formed in an effort to retain the investment tax credit, which has been a very effective capital formation incentive. The ITCA continues to urge the retention of the investment tax credit as a linchpin to America's ability to compete in the domestic and worldwide markets. However, we are extremely concerned that the recent proposal prepared by the Joint Committee on Taxation is far worse than the simple repeal of the investment tax credit and will seriously stunt production in the nation's industries.

We respectfully urge the Committee to consider the following proposal:

MINIMUM TAX

- The rate should be no higher than 15 percent. The "spread" between the proposed corporate tax rate for regular tax purposes and the 25 percent minimum tax rate contained in the staff proposal is too small.

- The list of preference items contained in the staff draft is too broad. If one is truly concerned about the international competitiveness of American manufacturing industry, it is impossible to justify defining expenditures for R&D or productivity-enhancing equipment as tax "preferences" for purposes of a corporate minimum tax.

- Under no circumstances should carryforwards against either the minimum tax or the regular tax be discounted.

- The foreign tax credit should receive the same treatment when offsetting the corporate minimum tax as the committee staff provided in the case of the individual minimum tax.

- It is imperative that special consideration be given to companies who, because of past business cycles, have been unable to use their ITC's. These ITC's have been earned through past purchases of equipment to make America more productive and competitive. Unless these companies are able to apply unused ITC's against their minimum tax liability, these credits will be lost forever. Not only is this unfair, it would seriously jeopardize the future financial viability of these companies and the contribution they make to American jobs and to the American industrial base.

C

1015 15TH STREET, N.W., SUITE 907, WASHINGTON, D.C. 20005, 202/898-1369

CAPITAL FORMATION COMPROMISES

- Permanent retention of the ITC at a reduced rate,

  or

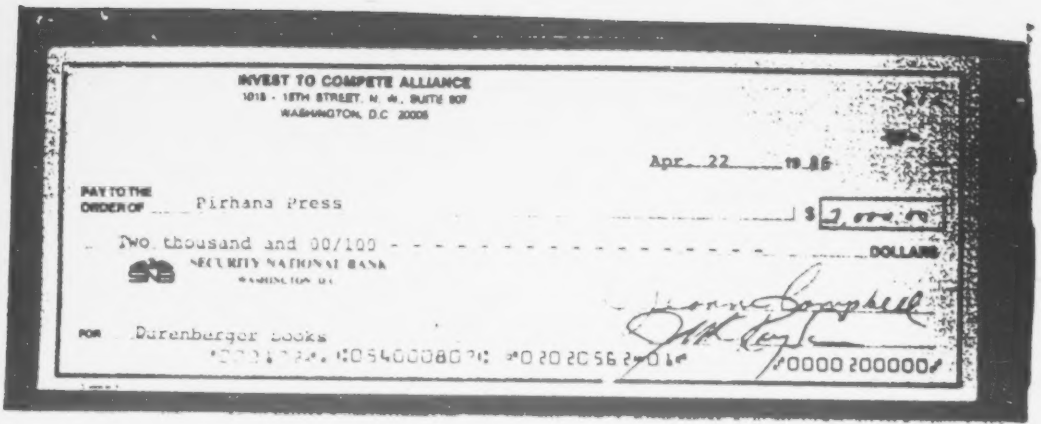
  Alternatively, apply the 200 percent declining balance method to equipment (classes I to V) - switching to sum-of-the-years digits -- switching to straight line (as opposed to the 150 percent declining balance method used for equipment in the Committee staff draft).

- Shorten depreciation period for Classes IV and V.

- Move machine tools (SIC Codes 3541 and 3542) from Class III to Class II.

- Delete the bias against leased equipment contained in the staff draft.

- Transition property should be eligible to use full 10 percent ITC in year in which asset is placed in service.

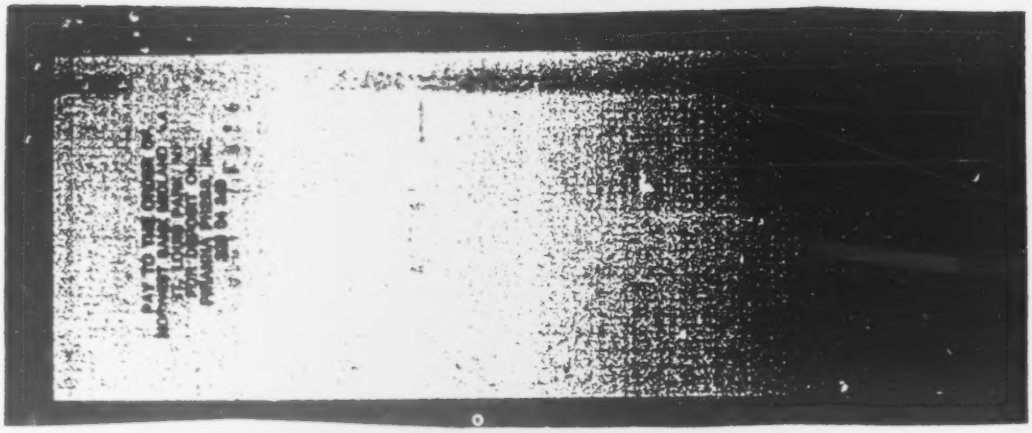


INVEST TO COMPETE ALLIANCE
1015 - 15TH STREET, N. W., SUITE 907
WASHINGTON, D.C. 20005

Apr. 22 19 86

PAY TO THE ORDER OF Pirhana Press $ 2,000.00

Two thousand and 00/100 - - -



Government Relations

John Hancock Mutual
Life Insurance Company

Barbara A. Burgess
Legislative Counsel

John Hancock Place
Post Office Box 111
Boston, MA 02117

(617) 421-6095

August 23, 1985

Ms. Kelli Johnson
154 Russell Senate Office Building
Washington, D.C. 20510

Dear Kelli:

We would very much like Senator Durenberger to visit the John Hancock on September 4.

Our normal procedure is to have the guest speaker talk to our employees on a subject he might be interested in. We open these luncheon discussions to all employees of the Company. We normally have several hundred in attendance. The program starts at 11:45 and runs to 12:45. The Senator can give his remarks for a half hour and the second half hour is open for questions from our employees. After that, we get the President and Chairman and some members of our Management Committee together for a smaller private luncheon. That is when the Senator gets to eat and talk and to know some of our top management people. He would be out of here by 2 p.m. at the latest. We can have a car pick up and return him to the airport and if he wants overnight reservations we'd be happy to do that for him also. We normally pay an honorarium of $1,000 plus whatever travel expenses are involved.

The subject we would like to hear the Senator talk on would be the health care area about which we know he is very knowledgeable. He could use the general title of "Some proposed federal solutions to rising health care costs".

Would you let me know early next week what the Senator's plans are.

Sincerely yours,

Barbara Burgess

Barbara A. Burgess

SPECIAL
COUNSEL
HEARING
EX. 155

BAB/jem

NOTE: Kelli -- Can you get a picture to me fairly quickly. Thanks.

A

John Hancock Companies
John Hancock Mutual Life Insurance Co. • John Hancock Financial Services, Inc.
John Hancock Advisers/Distributors • Professo Corporation • Hanseco Insurance Co.
Hancock/Dikewood Services, Inc. • John Hancock Variable Life Insurance Co.
John Hancock Realty Services Corp. • John Hancock International Services S.A.

Government Relations

John Hancock Mutual
Life Insurance Company

Barbara A. Burgess
Legislative Counsel

John Hancock Place
Post Office Box 111
Boston, MA 02117

(617) 421-6095

August 30, 1985

MEMORANDUM TO: Messrs. E. James Morton
Steven L. Brown
Bertran M. Pike
Raeburn B. Hathaway, Jr.
Barry Shemin

RE: Senator David Durenberger Luncheon

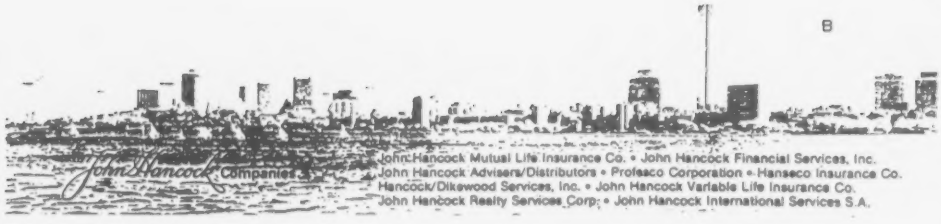
Attached is a biographical sketch of David Durenberger for your information.

Barbara Burgess

Barbara Burgess

BAB/jem
Attachment

NOTE: Luncheon is at 1:45 in the Stuart Room on September 4.



John Hancock Mutual Life Insurance Co. • John Hancock Financial Services, Inc.
John Hancock Advisers/Distributors • Profesco Corporation • Hanseco Insurance Co.
Hancock/Dikewood Services, Inc. • John Hancock Variable Life Insurance Co.
John Hancock Realty Services Corp. • John Hancock International Services S.A.

Minnesota - Senior Senator

Dave Durenberger (R)

Of Minneapolis — Elected 1978

Born: Aug. 19, 1934, St. Cloud, Minn.
Education: St. John's U., B.A. 1955; U. of Minn., J.D. 1959.
Military Career: Army Reserve, 1956-63.
Occupation: Lawyer; adhesive manufacturing executive.
Family: Wife, Gilda Beth "Penny" Baran; four children.
Religion: Roman Catholic.
Political Career: No previous office.
Capitol Office: 375 Russell Bldg. 20510; 224-3244.

In Washington: When Durenberger won this seat in 1978, ending 20 years of Democratic control, he brought a change not only in party but in personality. Watching him puff on his pipe at a committee meeting, quietly questioning the logic behind a tax subsidy, it is hard to imagine anyone less like the seat's former occupant, Hubert H. Humphrey. Durenberger after Humphrey is like chamber music after Tchaikovsky.

Ideologically, the difference is not so dramatic. Durenberger pays his respects to the progressive traditions of his state on issues of social services and war and peace. But Humphrey was an effusive, charismatic liberal of the heart. Durenberger, good-humored but analytical, hews to the middle and rarely lets his emotions show.

As a member of Finance and Governmental Affairs, he has specialized in two topics that do not much lend themselves to stemwinding rhetoric. One is his dogged promotion of a plan to rebuild the American health care system through tax incentives. The other is the soporific subject of federal-state relations.

Durenberger's health bill, a Republican answer to Democratic proposals for national health insurance and hospital cost controls, would use tax incentives to induce employers to offer their workers a choice of health insurance plans. The increased competition, Durenberger contends, would force doctors and hospitals to offer better care at a more reasonable price.

The proposal grew out of the success of prepaid health plans in the Minneapolis-St. Paul area. It drew a good deal of attention in the 97th Congress, after the new Republican Senate majority made him chairman of the Finance subcommittee governing health, but it made no progress amid the furor over budget and taxes. In the 98th Congress, Durenberger's subcommittee has been immersed in the financial problems of the Medicare program.

Like his views on health care, Durenberger's views on state-federal relations were born in Minnesota. He had his first taste of politics working in state government, and the experience seemed to give him faith in the competence of officials at that level to handle problems.

Durenburger has enhanced his reputation as a theorist of federal-state relations with his chairmanship of the Intergovernmental Relations Subcommittee of Governmental Affairs. From that post, and as a member of various advisory groups on intergovernmental relations, Durenberger has pressed the theory of "devolution" — returning power to the most appropriate level of government.

Where Durenberger has differed sharply with the administration is on the financing of relocated programs. While he agrees with President Reagan that the states can be trusted to run income security programs, he believes the federal government is the fairest source of revenue.

Durenberger felt the Reagan New Federalism proposal of 1982 asked state and local governments to take on financial responsibilities they were in no shape to meet. "Some conclude that an appropriate federal partnership can be restored by simply abolishing much of the federal government," he said. "That argument fails to understand the recent history of this country."

In a speech to a convention of county officials, he reviewed the Reagan assertion that the federal government had somehow usurped power from the states, and dismissed it as "baloney."

During his first two years in the Senate, as the ranking Republican on the Finance subcommittee handling revenue sharing, Durenberger emerged as a leading defender of no-strings-attached grants to state governments.

In 1980 Durenberger got the Senate to vote down a House proposal requiring states that accept revenue-sharing to give up other federalaid, dollar-for-dollar. At House insistence, this tradeoff was later restored.

In general, Durenberger has proved more amenable than most Republicans toward preservation of the federal regulatory system. In the 96th Congress, he supported a measure to subsidize consumers who want to participate in regulatory agency hearings. He also sided with supporters of a strong bill to regulate lobbyists. When that bill was foundering on the question of whether lobby groups should be forced to disclose their corporate financial backers, Durenberger crafted a compromise requiring them to reveal the names of supporting organizations, but not the amount of the backing; his amendment narrowly failed, and the bill died with it.

During the 97th Congress, Durenberger generally supported President Reagan's budget and tax initiatives, while leaving plenty of distance between himself and the White House on other issues.

Durenberger was a principal author of the amendment to the 1981 tax bill that allowed unprofitable corporations to lease their unused tax breaks to other companies sitting on highly taxable profits. Tax leasing was intended as a way of assuring that needy Frost Belt industries such as steel and railroads would reap some benefits from the tax cuts aimed at spurring new industrial investment.

A side effect, however, was that many profitable companies ended up wiping out their tax liability. Tax leasing became an embarrassment that Congress repealed the following year, over Durenberger's resistance.

Durenberger fought Reagan administration efforts to abolish the Legal Services program for the poor. He also issued a white paper on national defense in 1982, taking the administration to task for its nuclear weapons buildup and proposing that the United States work toward withdrawing nuclear weapons from Europe.

When Reagan showed up for a fund-raising event in Minnesota, a crowd of protestors gathered outside. Durenberger said if he were not a senator, "I'd be out there demonstrating myself."

At Home: Durenberger's image as a quiet problem-solver has won him two impressive Senate victories in a period of four years.

His first campaign, in 1978, was the easier of the two. He rode a Minnesota Republican tide to a comfortable victory. Four years later he had to buck the economic failures of national and state GOP administrations and the unlimited financial resources of his Democratic rival. Although he won by a narrower margin, his second victory represented a more striking personal triumph.

Durenberger's presence in the Senate is the result of an unusual set of events. When the 1978 political year began, he was preparing a gubernatorial challenge that seemed to be going nowhere. When it ended, he was the state's senior senator.

Durenberger had hovered on the periphery of public office for years, as chief aide to GOP Gov. Harold Levander during the late 1960s and as a well-connected Minneapolis lawyer after that. But he was politically untested, and, in spite of a year-long campaign, he was given little chance to take the nomination for governor away from popular U.S. Rep. Albert H. Quie.

When interim Sen. Muriel Humphrey announced that she would not run for the remaining four years of her late husband's term, Republican leaders asked Durenberger to switch contests. He was easy to persuade.

Democratic disunity aided Durenberger immensely. The party's endorsed candidate, U.S. Rep. Donald M. Fraser, was defeated in a primary by the late Bob Short, a blustery conservative whose campaign against environmentalists alienated much of the Democratic left. Some Democrats chose not to vote in the general election, but even more deserted to Durenberger, who had the endorsement of Americans for Democratic Action. As a result, the Republican won a solid victory.

Durenberger's moderate views antagonized some in the Republicans' conservative wing. At the 1980 state GOP convention, a group of conservative activists, mainly from southern Minnesota, warned him to move right if he wanted their backing for re-election in 1982. Durenberger publicly dismissed their warning, calling it "minority party mentality."

He cleared a major hurdle in early 1981 when former Vice President Walter F. Mondale, a Minnesota senator from 1964 to 1976, announced that he would not seek the office again. That made Durenberger a heavy favorite for re-election, while opening the Democratic side for Mark Dayton, liberal young heir to a department store empire. Although politically inexperienced, Dayton sunk about $7 million of his personal fortune into an intense two-year Senate campaign.

Dayton made no apologies for his spending, which threatened Jesse Helms' all-time Senate record of $7.5 million, set in 1978. He contended that unlike Durenberger, he was not

dependent on special interest contributions, and that lavish spending was the only way he could offset the incumbent's perquisites and hefty campaign treasury.

For months Dayton saturated the media with advertising that sought to tie Durenberger to Reaganomics. This expensive blitz pulled Dayton up in the polls, but Durenberger was well positioned for re-election. He contended that while he was an independent voice in Washington, he had Reagan's respect and could help moderate the administration's course.

Dayton swept the economically depressed Iron Range and the Democratic Twin Cities, but carried little else. Durenberger built a large lead in the suburbs of Minneapolis-St. Paul and most of rural Minnesota that carried him to a 109,000-vote victory statewide.

Committees

Environment and Public Works (8th of 9 Republicans)
Toxic Substances and Environmental Oversight (chairman); Environmental Pollution; Water Resources.

Finance (8th of 11 Republicans)
Health (chairman); Energy and Agricultural Taxation; Social Security and Income Maintenance Programs.

Governmental Affairs (6th of 10 Republicans)
Intergovernmental Relations (chairman); Energy, Nuclear Proliferation and Government Processes; Information Management and Regulatory Affairs.

Select Ethics (3rd of 3 Republicans)

Select Intelligence (6th of 8 Republicans)
Legislation and the Rights of Americans (chairman); Budget.

Elections

1982 General		
Dave Durenberger (R)	949,207	(53%)
Mark Dayton (D)	840,401	(47%)
1982 Primary		
Dave Durenberger (R)	287,651	(93%)
Mary Jane Rachner (R)	20,401	(7%)

Previous Winning Percentage: 1978* (61%)

* *Special election*

Campaign Finance

	Receipts	Receipts from PACs		Expenditures
1982				
Durenberger (R)	$3,974,883	$945,491	(25%)	$3,901,072
Dayton (D)	$7,175,356	$200	(.002%)	$7,167,263

Voting Studies

	Presidential Support		Party Unity		Conservative Coalition	
Year	S	O	S	O	S	O
1982	60	28	45	41	39	48
1981	73	24	58	25	59	33
1980	54	42	54	38	42	49
1979	68	30	50	43	33	59

S = Support O = Opposition

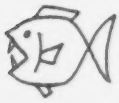
Key Votes

Allow vote on anti-busing bill (1981)	N
Disapprove sale of AWACS planes to Saudi Arabia (1981)	Y
Index income taxes (1981)	Y
Cut off B-1 bomber funds (1981)	N
Subsidize home mortgage rates (1982)	+
Retain tobacco price supports (1982)	N
Amend Constitution to require balanced budget (1982)	Y
Delete $1.2 billion for public works jobs (1982)	Y
Increase gas tax by 5 cents per gallon (1982)	Y

Interest Group Ratings

Year	ADA	ACA	AFL-CIO	CCUS-1	CCUS-2
1982	70	32	59	28	
1981	40	52	26	72	
1980	44	72	33	77	
1979	53	36	67	45	50

PIRANHA



PRESS

Gary L. Diamond
Publisher

September 6, 1985

Ms. Barbara A. Burgess
Legislative Counsel
John Hancock Mutual Life Insurance Co.
John Hancock Place
P.O. Box 111
Boston, MA 02117

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Ms. Burgess:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before John Hancock Mutual Life Insurance Company on September 4, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

F

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Anne Kelly at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Anne Kelly
Ms. Kitty Gamble

G

APPEARANCE SCHEDULE

Date	Time of Appearance	Place	Amount
September 4, 1985	1:00-2:00 p.m.	Boston, Massachusetts	$1,000

H

ACCOUNTS PAYABLE
TO: BUDGET & COST ANALYSIS, 7-11

CHECK REQUEST

FOR BUDGET & COST ANALYSIS USE ONLY
CHECK DATE

$ 1,000.00
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AMOUNT OF CHECK

DEPT. Corporate Secretary DATE 9/9/85

COST CENTER CODE(S): 383

	PAYEE NAME	PAYEE ADDRESS
NL	Piranha	
FL	Press	
IL		

Jan Marcoux 6096
PREPARED BY

Gov. Relations
DEPARTMENT AUTHORIZED SIGNATURE

APPROVED FOR MANAGEMENT COMMITTEE

INFORMATION TO APPEAR ON CHECK STATEMENT
Honorarium for political awareness luncheon speaker, Senator Durenberger at John Hancock on September 4, 1985

H. O. USE ONLY
Honorarium fee

FOR BUDGET & COST ANALYSIS USE

INVOICE NUMBER	INVOICE DATE	AMOUNT	ITEM	ACCOUNT	BUDGET	F.O.
	TOTAL					

FORM 7040 ED. 1/85 PRINTED IN U.S.A.

ORDERING UNIT FILE COPY

J. H. M. L. I. CO.

John Hancock Mutual Life Insurance Company

0019718 NO. 416-019718

DATE SEPTEMBER 13, 1985

HONORARIUM FOR POLITICAL AWARENESS LUNCHEON SPEAKER, SENATOR DURENBERGER AT JOHN HANCOCK ON SEPTEMBER 4, 1985

INVOICE NUMBER	INV. DATE	INVOICE AMOUNT	INVOICE NUMBER	INV. DATE	INVOICE AMOUNT
11111111111	09/09/85	$1,000.00			

* - INVOICE AMOUNT CHANGED C - CREDIT TAKEN D - CASH DISCOUNT TAKEN

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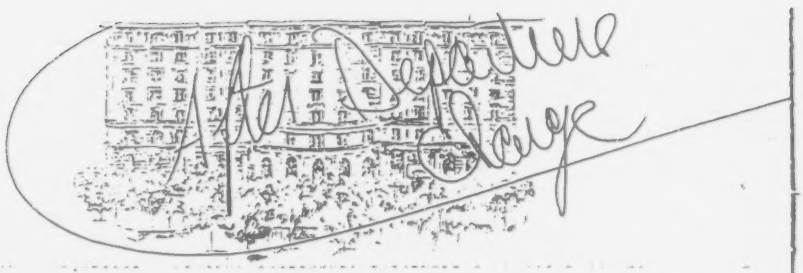

THE COPLEY PLAZA

The Grande Dame of Boston

138 ST. JAMES AVENUE / BOSTON, MA 02116 / 617-267-5300 / 800-225-7654

ROOM	RATE	ARRIVE	DEPART	FOLIO NO.	ACCOUNT	AFFILIATION	PF	ID	PAGE
610	100.00	9/ 3/85	9/ 4/85	137870	3 00003	2-GOLD	11	JRH	1

DURENBERGER D
J HANCOCK P MCTIGHE
PO 111
BOSTON MA 02117

BILL ALL TO B BURGESS 08:16 1/0
DEP

DATE	CODE	REFERENCE	ID	DESCRIPTION	CHARGES	PAYMENTS	BALANCE
9 3	411	137	XXX	LOCAL PHONE	.60		.60
9 3	411	161	XXX	LOCAL PHONE	.60		1.20
9 3	411	162	XXX	LOCAL PHONE	.60		1.80
9 3	411	167	XXX	LOCAL PHONE	1.20		3.00
9 3	411	174	XXX	LOCAL PHONE	.60		3.60
9 3	411	184	XXX	LOCAL PHONE	.60		4.20
9 3	116		FRL	ROOM GOLD KEY	100.00		104.20
9 3	811		FRL	ROOM TAX	9.70		113.90
0904	213	0	JRH	COPLEY COURT	7.87		121.77
				TOTAL	121.77	.00	121.77

THANK YOU - HAVE YOU LEFT YOUR KEY?

K

THE COPLEY PLAZA

138 ST. JAMES AVENUE
BOSTON, MASSACHUSETTS 02116

LAST INVOICE DATE	THIS INVOICE DATE
	9/10/85

PAGE 1

ACCOUNT: JOHN HANCOCK
ATTN: B. BURGESS
P.O. BOX 111
21304 BOSTON MA 02117

AMOUNT ENCLOSED _____
PLEASE RETURN THIS PORTION WITH YOUR PAYMENT.

DATE	INVOICE NUMBER	FOLIO NUMBER ROOM NUMBER	DESCRIPTION	CHARGES	PAYMENT	BALANCE
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			BALANCE FORWARD			
09/05/85	14891		DURENBERGER	121.77		
9/10/85	14891		91085-BILLING			121.77
			*****HAVE A NICE SUMMER*****			
			BALANCE DUE			121.77

October Barbara Burgess

AGING CURRENT	OVER 30	OVER 60	OVER 90	OVER 120	BALANCE DUE

ACCOUNTS PAYABLE
TO: BUDGET & COST ANALYSIS, T-11

CHECK REQUEST

FOR BUDGET & COST ANALYSIS USE ONLY
CHECK DATE

COST CENTER CODE(S)

$ 121 77
AMOUNT OF CHECK

DEPT. Corporate Secretary DATE 9/13/85

383

	PAYEE NAME	PAYEE ADDRESS
NL	The Copley Plaza	138 St. James St.
FL		Boston, MA 02116
IL		

Jan Marcoux 6096
PREPARED BY PHONE NO.
Gov. Rel. + William Sawyer
DEPARTMENT AUTHORIZED SIGNATURE

APPROVED FOR MANAGEMENT COMMITTEE

INFORMATION TO APPEAR ON CHECK STATEMENT
One night stay for Senator Durenberger

H. O. USE ONLY
One night stay at Copley Plaza Hotel for Senator Durenberger

FOR BUDGET & COST ANALYSIS USE

INVOICE NUMBER	INVOICE DATE	AMOUNT	ITEM	ACCOUNT	BUDGET	P.O.
	TOTAL					

FORM 7040 ED. 3/82 PRINTED IN U.S.A.

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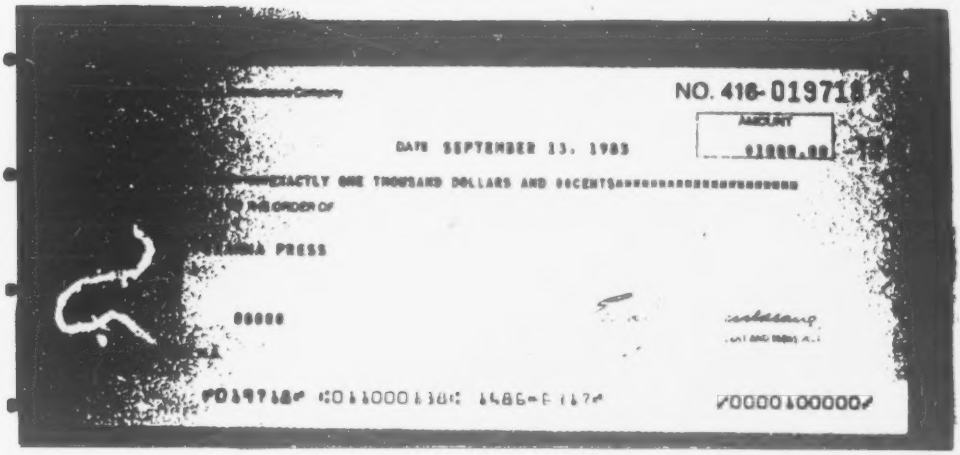

NO. 416-019718

DATE SEPTEMBER 13, 1983

AMOUNT $1000.00

EXACTLY ONE THOUSAND DOLLARS AND 00CENTS

PAY TO THE ORDER OF

PRESS

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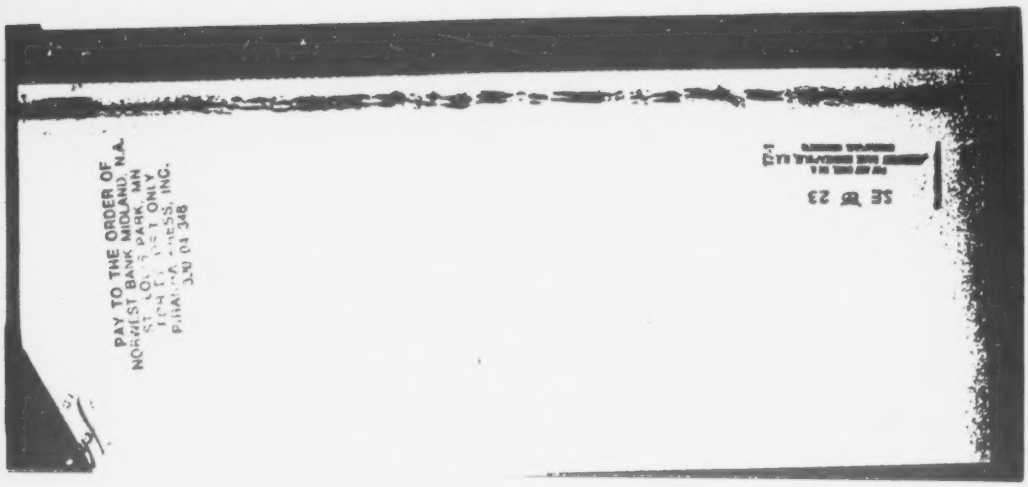
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ST. LOUIS PARK, MN
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Government Relations

John Hancock Mutual
Life Insurance Company

Barbara A. Burgess
Legislative Counsel

John Hancock Place
Post Office Box 111
Boston, MA 02117

(617) 421-6085

September 16, 1985

Mr. Gary L. Diamond
Publisher
Piranha Press
4504 Excelsior Blvd.
Minneapolis, Minn. 55416

RE: Appearance by David Durenberger

Dear Mr. Diamond:

I am enclosing a check for $1,000 as an honorarium for Senator Durenberger's visit here at John Hancock on September 4, 1985.

Very truly yours,

Barbara A. Burgess

BAB/jem
Enc.

John Hancock Mutual Life Insurance Company

ED. 10-84

NO. 416-019718

AMOUNT $1000.00

DATE SEPTEMBER 13, 1985

S-13
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xxxxxxxxxxxxxxxxxxxxxEXACTLY ONE THOUSAND DOLLARS AND 00CENTSxxxxxxxxxxxxxxxxxxx

PAY TO THE ORDER OF

PIRANHA PRESS

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Edward J. Cumbelang
VICE PRESIDENT AND TREASURER

BANK OF NEW ENGLAND, N.A.
BOSTON, MA

⑈019718⑈ ⑆011000138⑆ 1486-6917⑈

P

Volume 1 Number 2 September 26, 1985

John Hancock

BusinessLine

Photo by Laurence Dutkowski

U.S. Senator David Durenberger (R-MN) makes an emphatic point during a speech at John Hancock in Boston

The Senator speaks out

Durenberger defends taxing benefits

Few members of the U.S. Congress know as much about health care issues as Senator David Durenberger (R-MN), chairman of the Senate Finance Committee's Subcommittee on Health.

For most of his seven years in office, Sen. Durenberger has advocated restructuring the American health care system through tax incentives. Today, he is embroiled in the debate over President Reagan's tax reform bill — dubbed Treasury II — which, among other things, seeks to tax employer-sponsored health benefit plans as well as features of life insurance policies. The Senator supports some of the proposed measures — and disagrees with others. In a recent interview with *BusinessLine* editor Joseph Clements, he discusses his thoughts about the current tax proposal and related topics.

Q: You favor a plan where employer-provided health benefits over $250 a month would be taxed. Why do you favor such a cap?

A: If you're going to exempt certain kinds of income from taxation, you ought to have a good public purpose for doing that. In 1954, Congress said: Exempt employer-paid health insurance premiums from taxation and give the employer a deduction because we want people to buy health insurance so they'll be protected. Otherwise, the government would have to provide health care coverage.

But, when you reach a certain level of "buy," it's no longer good for people's health. It's not good for people's health which they buy

Continued on page six

The future is now

Morton urges insurers to take action

The times are changing for insurers — and for the better, according to John Hancock President and Chief Operations Officer E. James Morton.

But, warned Mr. Morton during a speech delivered Sept. 17 to the Life Office Management Assn.'s (LOMA) annual conference in New Orleans, companies must work with rather than against those changes if they are to reap the benefits. Too many insurance companies are still living in the past, he said.

To me, it's surprising to many companies are reluctant to accept the inevitability of some of the basic changes taking place in the financial services marketplace, because that's the future we can no longer afford," Mr. Morton said. "If we are to compete on equal terms with banks, securities firms, and other financial services providers, we must understand and embrace change.

Among his observations and predictions were:

* Federal financial services deregulation is good for the insurance industry.

* The insurance industry will move from a product-driven to a market-driven business, and,

* Insurance companies will try new distribution systems for products, but agents will be as vital and important to company operations as ever.

In supporting deregulation, Mr. Morton said the industry is wrong in perceiving that if it stays out of banking, banks will stay out of insurance. He also disputed the idea that smaller insurance companies will be forced out of the business or forced into merging with larger financial services corporations. And consumer desires for convenience will spur the changes anyway, Mr. Morton added.

Surely the life insurance industry is not being realistic when it attempts to defend this obvious and natural extension of the marketplace," he said. "If we fear the competition of banks in our business, the best defense is to be able to offer

Continued

The first John Hancock Direct Line teleconference was broadcast from WGBH studios in Boston this month to six southwestern cities. Another is planned for December.
See story on page 5

Contents

Cash deals
Hancock is moving fast to meet new cash reporting regulations. . . . Page 2

On the down side
An insurance industry study details hard times for property and casualty insurers. . . . Page 3

A prudent move?
One year later, a look at Prudential's centralization. . . . Page 7

Growing Pains
Even after 20 years, Medicare is still in a constant state of change. . . . Page

Q

Senator Durenberger speaks out on health care issues

Minnesota Republican denounces tax floor plan, praises insurance companies as investment tool

Continued from page one

$250-a-month worth of health care instead of taking care of their own health. They're not buying health insurance; they're just buying free health care, which means they smoke cigars and all that sort of thing, figuring someone else will pay for it. My Number One reason for favoring a tax cap on health benefits is that people should be required to pay for some portion of their own health care."

Q: Do you also want the tax cap as a revenue-raiser for the government, now facing a large deficit?

A: "I've never seen it as a revenue-raising issue. It's an issue of fairness. Eventually, without a cap, we're going to eat up a lot of tax dollars. We could slow that down with the cap, but I don't promote the cap that way. That's why the cap is way up at $250, because I don't think the issue here is a revenue-raising one."

Q: But the insurance industry fears that once a cap is in place, it will be easy for Congress to increase taxes by lowering the cap or by some other means. How do you feel about that?

A: "There are 185 or 190 million Americans out there who are covered by an employer-based health plan, and if we were going to try that, they would just scream their bloody heads off. We would never be able to do it."

Q: Speaking of which, some four million pieces of mail reportedly were sent to Congress by Americans opposing the idea of taxing health benefits. Has that had an impact?

A: "Sure, but that's because the insurance companies or whoever sponsored those campaigns have deliberately misled the people into believing we are going to tax all their benefits, even if it's only $100 a month. We are not. We won't touch anything below [illegible]."

Q: Has the mail affected your position at all?

A: "I used to support a $175 cap—now I support one at $250. But I haven't changed in not supporting the cap. The only other thing I've thought about is doing a separate cap on dental care and mental health."

Q: The most recent plan for taxing benefits is the "floor" idea, where benefits up to a certain amount would be liable, but not

beyond that point. What do you think of this idea?

A: "It's totally regressive. In companies with unions, the unions will just force the companies to add $25 on the top, so they won't be hurt at all. It's all the little people who only have $100-a-month plans that are going to get 25 percent of that taxed."

Q: What if it came down to having the tax floor proposal or nothing at all?

A: "I will fight a floor under any circumstances."

Q: What do you think your chances are of pushing a cap through Congress this year?

A: "Right now, the chances are about 10 to 1. They've gone from 100 to 1 down to 10 to 1, but it's still a longshot."

Q: The Treasury II proposal seeks to end the deduction on cash reserves kept by companies for certain types of insurance. Do you think that's right?

A: "The way I tend to feel about that is, I thought we resolved all those issues last year in the insurance tax bill and we promised the insurance industry that we weren't going to come back and beat them anymore."

"We promised the insurance industry that we weren't going to come back and beat them anymore"
—David Durenberger

Q: How do you feel the insurance industry generally perceives you on issues related to them?

A: "Clearly we disagree on the cap, and I disagree with the way a lot of insurance companies differentiate between genders, meaning I do support unisex insurance rates.

"But on the issue of using insurance (for investment purposes), and as a way of providing more long-term lending, I'm very pro-insurance company." ■

Medical Case Management

Continued from page four

And according to Mr. Fitzgerald, the alternatives are usually much less expensive than in-patient hospital care, hence large savings in claim dollars.

"We're talking about quality care and improving the quality of these people's lives with a cost-effective result," says Mr. Fitzgerald. "It's a situation where everybody wins."

John Hancock has been putting its MCM program together for some time. After a successful piloting stage, Mr. Fitzgerald's unit was given the go-ahead last December and has expanded from six to 10 members, including registered nurses, claims consultants, and technicians. Companies participating at the outset include LTV Corp., Commonwealth Edison of Illinois, Digital Equipment Corp., and Design Professionals of California. The program will be officially underway Oct. 1 when Digital and Design Professionals come on board; LTV Corp. has been covered since June and Commonwealth Edison since Sept. 1.

Under the system, 107,000 employees plus their dependents — some 250,000 people total — will be covered.

When the claims process identifies a catastrophic situation, it is referred to the unit's MCM consultants, who are registered nurses trained in catastrophic case management. A case coordinator in whatever region the patient is located is then asked to step in and assess the situation. After talking with the patient's family, employer, and attending physician about possible alternatives, the case coordinator then files a report back with the unit. If a decision is made to transfer the patient, the case coordinator facilitates the move.

"In any catastrophic situation, it's obviously a very emotional time for everyone. The last thing you want to talk about is cost-effectiveness," Mr. Fitzgerald says. "That's why everyone — the patient, the family, the attending physician — has to agree to a move, and that's why we've gone to great lengths to set up a network that uses only top-notch professionals."

"Nobody else in the business will be able to do it as well as John Hancock."

Mr. Fitzgerald is confident John Hancock's MCM program will be the best one available to clients.

"Nobody else in the business will be able to do it as well as John Hancock," Mr. Fitzgerald says. "We've taken the time to develop it right, and we will accept nothing but the best. Quality, quality, quality: you can say it a hundred times, and that's still what it comes down to."

Mr. Fitzgerald estimates that MCM will be used for one claim per 1,000, although that might increase if plans to add chronic diseases and psychiatric cases to the program are realized.

Other home office members of John Hancock's MCM team are Marilyn Pizzolon, R.N., administrator; Lorri McGarvey, R.N., senior case management consultant; Corinne Maioli, R.N., case management consultant; Jean O'Leary, R.N., case management consultant; Amy Friend Roberts, R.N., case management consultant; Karen Rolak, claim consultant; Kenneth Wasnock, claim consultant; Paula Karavetsos, secretary; and Donna Picard, secretary. ■

— J. Clements

LOCKHEED CORPORATION
INTERDEPARTMENTAL COMMUNICATION
85353COR0200

		DEPT./ ORGN.	BLDG./ ZONE	PLANT/ FAC.	DATE
TO:	Steve Chaudet	06-10	61	A-1	12/19/85
FROM:	Jean V. Horwatt	06-10	9	A-1	Ext.76460
SUBJECT:	CONGRESSIONAL VISITS				

Following is the information I have as of 3:30 p.m. December 19 on congressional visits.

Ray Visit - Monday, January 6

Contact: In DC - Bill Talmadge, but George Kidd has this one totally wired.

Schedule: Dinner with Ormsby Sunday night
Monday 1/6 - 7:30 a.m. to 11:30 a.m. CALAC
9:00 a.m. Conference in CALAC 2nd floor conf. room
I have notified deBedts and Burns.

Durenburger Visit - Monday, January 6

Contact: ~~Steve Ockender 202-224-6244~~
Secretary: Jodie Matheson (202) 224-9477

Status: Alan Chase is working out honorarium questions with staff.
Collin was trying to contact Ockender to get some info. about tentative plans and get the clearance process started so we can move if this goes.
All we know right now is that we would have him in afternoon for classified briefing; someone should take him to dinner in evening.

Young Visit - Tuesday, January 7

Contact: Doug Gregory 202-225-5961 Cindy Brown basically has this wired. She will be here with Young.

Schedule: Young staying at Sheraton LAX Monday and Tuesday nights.
1 p.m. - pick up from Honeywell, West Covina (George Kidd)
2 p.m. - Conference in Bldg. 63 (George arrange place and

SPECIAL COUNSEL HEARING EX. 156

A

Calac participants)
(STEVE: I HAVEN'T DONE ANYTHING ON CORLAC PARTICIPANTS - CHECK CONFERENCE LOCATION WITH GEORGE)

2:45p.m.-Sherm Mullin take Young to Bldg. 311 for ADP brief.
5:30p.m.-Young back to hotel. (Mullin)
7:00p.m.-Dinner with Heppe, Fuhrman and Mullin.
Northrop following day.

Mavroules Visit - Wednesday, January 8

Contact: Rudy DeLeone 202-225-6702, former Mavroules AA, now House ASC staff
Army escort - Col. Dave Matthews 202-697-5258
Air Force escort - Bob Rogio 202-697-6711

Schedule: Mullin is already working this; it is basically classified. Honorarium portion will be lunch Noon to 1:30 at Calac or Corlac - your call - you need to get in touch with Mullin.

8:30 a.m.Arrives transported by Army escort.
ADP briefings.
Luncheon speech
1:30 p.m. Depart to Northrop.

I have asked Collin to let Cook know schedule.

Here are holiday phone numbers for everyone.

George Kidd - 213-306-1554 (home)
Collin - 603-286-3227 or 603-279-6557
Jean - 703-538-6543

Jean V. Horwatt
Corporate Public Affairs Manager

B

LOCKHEED-CALIFORNIA COMPANY
A Division of Lockheed Corporation

AGENDA
Visit of

Senator David Durenberger
(R, Minnesota)
Chairman, Senate Select Committee
on Intelligence

==========

Program Chairman: George Kidd, Ext. 72750

Customer Relations Coordinator: _____, Ext. 74604

Date of Visit: 6 January 1986

Purpose of Visit: Lockheed Orientation

Clearance Required: UNCLASSIFIED

Monday, 6 January

1239	Visitor arrives Western Air Lines terminal at LAX via WAL Flight #325. Met by George Kidd and escorted, via Garrett AiResearch auto, to Garrett AiResearch terminal at Sepulveda and West Imperial Highway.	George Kidd
1345	Visitor and escort depart via King Air for Hangar 5 ar Burbank Airport. Travel via Company Sedan to Building 63 and escorted to _____ Conference Room.	George Kidd Ken Hunter (?)
1430	Welcome and Calac overview.	Dick Heppe/ Lloyd Graham
1445	Remarks and question and answer session.	Senator Durenberger
1515	Visitor escorted to Main Lobby, Building 63, to depart by private transportation.	George Kidd

C

LOCKHEED-CALIFORNIA COMPANY
INTERDEPARTMENTAL COMMUNICATION
85354USC0034

		Dept./ Orgn.	Bldg./ Zone	Plant/ Fac.	Date
TO:	Jo Garcia	96-62	63	A-1	12/20/85
FROM:	George Kidd	96-09	63	A-1	Ext. 7-2750

SUBJECT: CONGRESSIONAL VISITS

As things now stand, we are scheduled to fly Congressman Ray from Burbank to LAX where we will hand him over to Diane O'Toole of Northrop. We are scheduled to have him at Garrett AiResearch's facility at 11:45.

Although I haven't yet formulated the agenda, I am informed that Senator David Durenberger, Chairman of the Select Committee on Intelligence, will be arriving the same day (Monday, 6 January) at 12:39 on Western Flight #325. We will need to get him to Burbank as quickly as possible, so it seems to me that the best thing to do is to get a car from Garrett, pick him up at Western, and fly him back to Burbank. I would shoot for about a 2:30 presentation in the B/63 Second Floor Conference Room, followed by a handover to ADP which will take it from there. Can we do this? I will coordinate with Wally Weber.

Thanks for your assistance and advice.

George Kidd
Government Liaison

GK:gk

cc: Cindy Brown
Jean Horwatt
Chron

D

From: V223771 --CALAC5 Date and time 12/20/85 09:
To: V248894 --CALAC5 Brown, Cindy

FROM: GEORGE KIDD (CALAC GOV'T LIAISON) D/96-09 7-2750
SUBJECT: THE RAT RACE OF 6 JANUARY AT AL

Let's take a look at the ol' schedule.

RAY:

This seems pretty well wired, though I'll recheck everything on the 2nd and 3rd. For dinner on Sunday the 5th, he'll be picked up at his hotel at 6:15 by a Calac car and driver and taken to Jimmy's for a 7:00 dinner with the Ormsbys. (FYI, no check will be presented; we'll be billed directly.) Jimmy's is at 201 South Moreno, Beverly Hills, and the phone is 213/879-2394. I will call Ray's staffer to tie this down as soon as I finish sending this to tie down that end of it. I will also fax you the agenda later today.

DURENBERGER:

Apparently this is still under negotiation. We'll do whatever's necessary and I'll be drafting an agenda, reflecting his time on our side only, today or over the holiday.

YOUNG:

Am back in the picture on this after three lengthy conversations with Wally Weber. The agenda will cover from the pickup at Honeywell in West Covina to the point where he walks out of B/63. Incidentally, since you're coming out to work that visit, are you willing to go out to Honeywell for the pickup? That would leave me free to tie down details on Mavroules and Murtha.

MAVROULES:

The Jean Horwatt IDC I sent you earlier is the first concrete stuff I've had on this. I will work with Wally Weber on the details; now that we've established the basic modus operandi on the Young visit this should be smoother.

MURTHA:

I need something concrete on this, and fairly soon. So far all I have is a name and a date.

HEFNER:

Per our previous notes, Sullivan will handle this as I will be working the Alan Chase visit on 14, 15 and 16 January. If Rockwell doesn't hand him off to us until 11:30, there's no way we can show him Palmdale, fly him to Burbank, and then feed him and let him make his speech --- we probably wouldn't even get him to the dining room until 1:00 PM. Should we set things up for him to make his speech to the people in the (admittedly smaller) executive dining room at Plant 10? Let me know what you and Gene think about this.

McCONNELL:

I understand he's coming on Friday the 17th; Jean thinks this is a

E

Corlac-sponsored visit but is not sure. I will be a part of this agenda in any case, at my request, because McConnell and I have a good mutual friend in the D.C. area.

BUSTAMANTE:

Don't have anything more than a name and a date on this one either, but it's so far ahead I'm not really going to worry about it.

FYI, I've had several discussions with Blackwell on budget considerations for honorariums. As you're aware, we requested $20,000 based on last year's visits. If we were getting the same numbers this year, that amount would work out just about right.

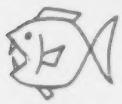
Based on what appears to be in the pipeline, we'll have gone through $10,000 plus any travel expenses we commit to before the end of January, with eleven months to go! (And we have no assurance we're even going to get the $20,000 we requested.) In the near future, we're going to have to make some policy determinations as to whether we should ask for more budget or shut off the faucet, as Larry Kitchen did in September last year.

Well, that's the status of everything as of 9:30 Friday morning. Larry Donaldson and I hope the three of us might work in dinner some evening when you're out here; we can work out the arrangements later on. If the weather stays the way it is right now, we might even barbeque outside. (Eat your heart out, while you're putting on your overcoat, gloves, muffler and galoshes!)

Best wishes for Christmas and the New Year. Cheers!

F

PIRANHA



PRESS

Gary L. Diamond
Publisher

December 23, 1985

Mr. Alan Chase
Lockheed Corporation
1825 Eye Street N.W.
Suite 1100
Washington, DC 20006

RE: PROMOTIONAL APPEARANCE BY DAVE DURENBERGER

Dear Mr. Chase:

We have been advised by Senator Dave Durenberger's office that you have inquired regarding a promotional appearance by Senator Durenberger before the Lockheed Corporation on January 6, 1985.

As you were no doubt informed by Senator Durenberger's staff, we are the publisher and promoter of Senator Durenberger's book(s), and he has granted us the exclusive right to represent him in connection with all public appearances affecting the promotion of his book(s). It is in this capacity that we are contacting you and propose to enter into an arrangement for his appearance before your organization.

On behalf of Senator Durenberger we hereby consent to his appearance before your organization at the time and place specified in the attached schedule in consideration of the payment by you to us of the sum set forth in such schedule.

Your organization shall be responsible for making all travel arrangements and accommodations for Senator Durenberger. These arrangements must be confirmed through his office in advance. All payments must be made in advance and tickets delivered to his office no later than three days before the scheduled departure. All such arrangements must be satisfactory to Senator Durenberger and his staff.

Payment of the sums due us must be made to us within ten days from the date of this letter.

4504 EXCELSIOR BLVD. · MINNEAPOLIS, MINN. 55416 PHONE (612) 920-7711

G

Because Senator Durenberger's appearance before your organization will be in promotion of his book(s), we expect that you will make available to us adequate space at or near the entrance to the function at which Senator Durenberger will be speaking for the prominent display and sale of his book(s). We will provide all necessary promotional literature.

Due to Senator Durenberger's commitments before the United States Senate, we cannot guarantee his appearance and we may not be able to give you any advance notice of his changes in plans so as to allow you to schedule another speaker. However, in the event Senator Durenberger is unable to appear due to circumstances within his control, we shall upon your request, refund 100% of all sums advance by you to us.

If you have any questions, please contact myself or Jodi Mathison at Senator Durenberger's office (202/224-9477).

Very truly yours,

GARY DIAMOND, President

cc: Ms. Jodi Mathison
Ms. Kitty Gamble

H

APPEARANCE SCHEDULE

Date	Place	Amount
January 6, 1985	California	$2,000

I

LOCKHEED-CALIFORNIA COMPANY
INTERDEPARTMENTAL COMMUNICATION
86005USC0002

		Dept./ Orgn.	Bldg./ Zone	Plant/ Fac.	Date
TO:	Jo Garcia	96-62	63	A-1	01/5/86
FROM:	George Kidd	96-09	63	A-1	Ext. 7-2750

SUBJECT: CONGRESSIONAL VISITS

Okay --- here we go! It's going to be Monday all day!

Dan was out sick on Friday but did a real fine job of coordinating the agendas for Durenberger and Young on Thursday. (I'd come in and roughed them out the previous week, but there wasn't anybody here to coordinate with.)

Here's where we stand:

By the time you read this, I will probably be on my way up the freeway with Congressman Ray. Since Dan wasn't in Friday, we didn't get him badged, so I'll need to have one waiting in the lobby of Building 61. If we're going to have anything but an 0830 arrival, I'll advise both you and Nora.

We seem to be set up on the plane (N94LC) but nothing has been done about a car from Garrett AiResearch to Western Airlines and back. I've made arrangements with the head of PR at Western to get Durenberger expedited off the plane, but he's coming from Puerto Rico via Palm Springs and will have golf clubs, etcetera, so I know we're going to have to wait for baggage. I think the schedule we have set up is probably pretty realistic. At some point, we will also need a badge for Durenberger. It would be helpful if I have it in my pocket when I leave for Building 360 with Congressman Ray.

You will note that both Durenberger and Young have a little item on their agendas about leaving via private transportation; what this really means is that we hand them over to Sherm Mullin and company. However, we have a problem with Durenberger.

You know, and I know, and Dick Heppe knows that the Chairman of the Select Committee on Intelligence is cleared for things the rest of us haven't even thought of --- but unless we have something in writing from the customer, nothing can be discussed. As late as Friday morning, Heppe had talked to the customer and was informed that there was no paperwork in process. Chaudet and I had already spent the better part of an hour on Thursday afternoon trying to explain to Durenberger's staff and the Committee staff that they'd better get something rolling; we got word Fri-

J

day that they had and it was in process. We'll see. The people supposedly working on the clearances are Colonel Mike Emerson, with OSD Legislative Liaison, and Mr. Lot Cook, who I think is with the Select Committee on Intelligence and can be reached at 202/224-1771.

If the clearances come through, Ken Hunter and the car will be available to take Senator Durenberger to Building 311 at 1515. Mr. Heppe will probably want to accompany him but I'll confirm that Monday morning. If the clearances don't come through, I've asked Tom Burbage if he would be available to discuss ASW issues after Durenberger's honorarium speech is finished.

At whatever time the Senator's finished, ADP or otherwise, Ken and I will take him down to the Sheraton La Reina. I talked to Ken last night about this and he's entirely in the loop.

So much for Monday and Tuesday. (Note my IDC to Lloyd Graham on John Hamre. For your information, Sam Nunn's visit is strictly on the other side and we aren't involved.)

Attached are two draft agendas for Wednesday, which I put together this morning. Mavroules will be entirely on the other side (all morning) except for his honorarium speech. Rudy DeLeon and Lt Col Matthews will be part of his party but will not participate in the classified discussions, so we were asked to find something constructive for them to do.

We had already had the request, from the Navy and routed through Tod Ellis, for a morning session for Mr. Morhard and Lt Col Combs. I had, in fact, already talked to Combs to get his approval on the agenda that Tod had roughed out and to which I have made only one minor change. At Tod's suggestion, I called Combs back and asked him if he would mind if we added two more attendees. He said no, as long as we didn't change the subject matter.

Neither of these has been coordinated. On the Morhard agenda, we can hopefully get Lloyd Graham to do the welcome and intro. This is Tod's idea. I imagine Creighton Cook and Wayne Thompson will be available; Tom Burbage would be a good fallback if not. If Bill Reining isn't going to be available (and I know he's going to be gone Monday) I think Mike Oaks can handle things just fine.

On the luncheon for Mavroules, I put down a partial list for the table. Don Blackwell will probably want to have some input on the rest; I'll try to snag him for a couple of minutes on Monday and get back to you.

That just about covers the immediate stuff (the week of the 13th seems like next year, it's so far off) except you should know that Admiral Watkins, the CNO, will be landing here in a P-3 at 1600 hours on Friday, 10 January. Captain Elder will be meeting him and Tod passed a note to Mr. Heppe asking if there would be any Calac VIPs meeting the plane. Will advise on that one.

K

That's it in a very large nutshell. Please try not to shoot me when I walk in the door.

Welcome back!

George Kidd
Government Liaison

GK:gk

ATTACHMENT

cc: Cindy Brown
Chron

LOCKHEED-CALIFORNIA COMPANY
INTERDEPARTMENTAL COMMUNICATION
86022USC0007

		Dept./ Orgn.	Bldg./ Zone	Plant/ Fac.	Date
TO:	Steve Chaudet	06-10	61	A-1	01/22/86
FROM:	George Kidd	96-09	63	A-1	Ext. 7-2750

SUBJECT: CONGRESSIONAL HONORARIUM PAYMENTS

REFERENCE: Our Telephone Conversation, Same Subject, of 1-17-86

The work order established for all honorarium and travel expenses is 90-7715-9609. A list of our visitors in the last two weeks, with social security numbers, follows:

Richard Ray	254-34-1392
David Durenberger	471-36-4210
Bill Young	186-22-0013
Nick Mavroules	027-22-6982
Bill Hefner	418-36-7284
Mitch McConnell	405-56-0607

Since you handled the Hamilton visit last Friday, I presume you already have the info on him.

Your assistance is much appreciated.

George Kidd
Government Liaison

GK:gk

cc: De Ehlers
Jean Horwatt
Chron

M

REQUEST FOR CHECK ☐ DISBURSEMENT ☐

FORM LC141-3

ORIGINATING DEPT./ORGN.	REQUEST DATE	WHEN REQUIRED
06-10	1-22-86	1-28-86

AMOUNT

Two Thousand Dollars and no cents------$ 2,000.00

PAYABLE TO	EMPLOYEE NO. (IF APPLICABLE)
Senator David Durenberger	SS 471-36-4210

ADDRESS

Senate Russell Office Building, Washington, D.C. 20510

DISPOSITION OF CHECK OR FUNDS

☐ SEND TO ABOVE ADDRESS ☒ OTHER: Tonette 76592 ☐ APPLY AGAINST ADVANCE

CHECK OR WIRE TRANSFER NO.	DATE

EXPLANATION

HONORARIUM for speaking before Management Group

January 6, 1986.

UNALLOWABLE EXPENSE

CHARGE TO ACCOUNT/WORK ORDER NO.

9120-2000 CORLAC $1,000.00
90-7715-9609 - CALA C$1,000.00

REQUESTER'S SIGNATURE	DEPT./ORGN. APPROVAL
Jean V. Horwatt	S. E. Chaudet, Staff Vice Pres.
ACCOUNTING APPROVAL: Jean V. Horwatt, Corp. Public Affairs Manager	FINANCE APPROVAL

N

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P.O. Box 551
Burbank, California 91520

No.014082

19-68 / 1220

DATE 01-28-86

PAY EXACTLY********2,000DOLLARS**00 CENTS

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TO THE ORDER OF Senator David Durenberger

TWO SIGNATURES REQUIRED IF AMOUNT EXCEEDS $10,000.00

D.J. Kotrozyna

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February 3, 1986

The Honorable David Durenberger
Senate Russell Office Building
Washington, D.C. 20510

Dear Senator Durenberger:

Thank you for visiting with us on January 6. We appreciate the time you took from your busy schedule to speak before our Lockheed-California Company management group.

Your continued support for strong national defense is greatly appreciated and we look forward to working with you during 1986.

Sincerely,

Stephen E. Chaudet
Staff Vice President
Public Affairs
Lockheed Corporation

G.E. Lombard
Vice President
Business Development
Lockheed-California Company

Enclosure

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